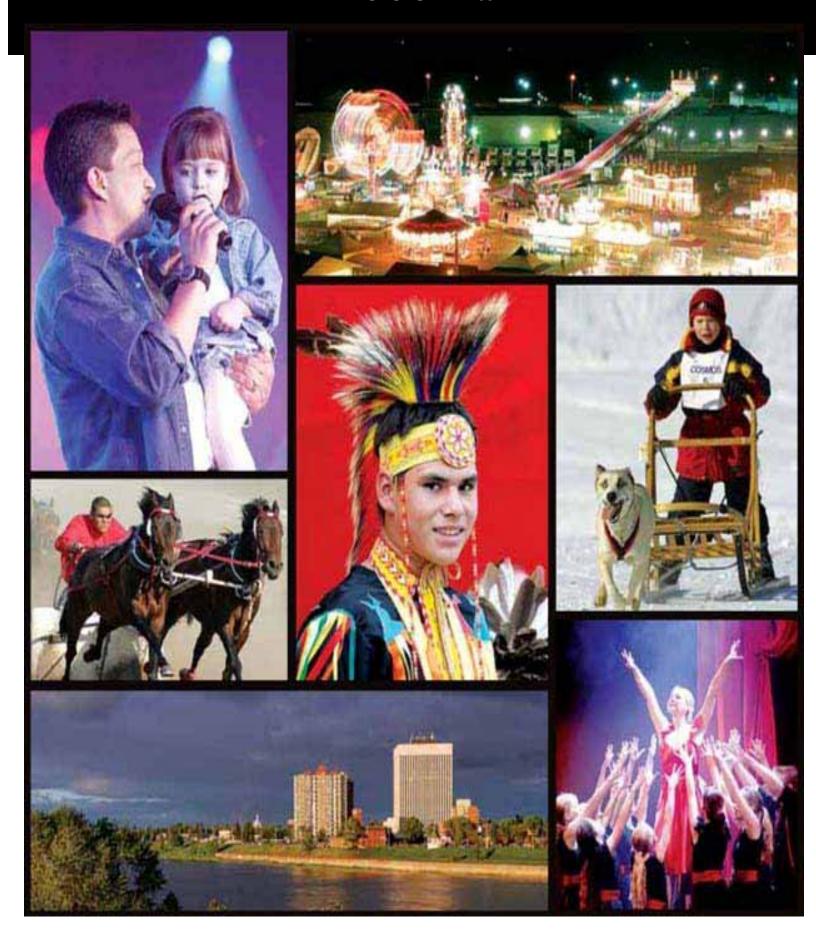
# Prince Albert Tourism 2006 Plan



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### INTRODUCTION

- Prince Albert Tourism fell under the auspices of The Prince Albert Regional Economic Development Authority (PAREDA) in 2005. Prior to 2005, Prince Albert Tourism was a sub committee of the City of Prince Albert.
- A Prince Albert and Area Regional Development Strategic Plan was developed by the PAREDA in October 2005 and tourism industry development initiatives were identified as a major component of that plan.
- Early in 2006, The PAREDA established a Tourism Advisory Committee.
  The PAREDA charged the Tourism Advisory Committee to meet the
  tourism objectives that were noted in the strategic plan by implementing an
  overall tourism strategy which would also incorporate the needs of the
  various communities belonging to the PAREDA.
- The Tourism Advisory Committee determined that the communities would be best positioned to develop their own community tourism plans based upon each community's unique tourism assets and opportunities.

As a result, Community Tourism Plans will be prepared by tourism industry interests of each of the communities belonging to the PAREDA. The intent is to prepare and implement these action plans without delay.

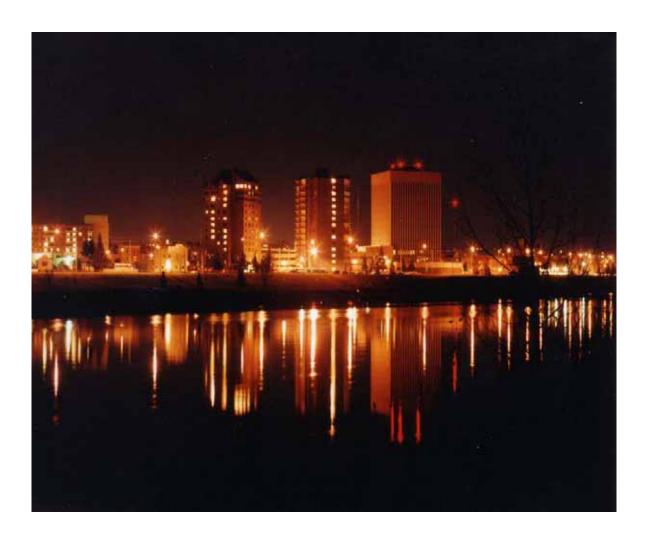
This Prince Albert Community Tourism Plan has been prepared by a working group comprised of tourism industry members from Prince Albert and representatives of other stakeholders and interests as considered appropriate. All PA tourism members were invited to provide their input into the plan through a series of open meetings. As well, all PA tourism members were kept informed of the process and were invited to provide their ongoing input via e mail. Approximately 27% of the PA tourism membership participated in the planning process.

The plan was developed using the Community Tourism Planning Guide provided by Tourism Saskatchewan. This guide describes tourism in the following five key components:

- Attractions
- Services and Businesses,
- Infrastructure
- Hospitality
- Promotion.

The plan considers community tourism markets, assets, and concerns in developing policy, goals, objectives and action steps. In some cases, individual tourism members will be responsible for initiating actions that have been stated in the plan with support and assistance of local individuals, businesses, and community groups. In other cases, the responsibility for initiating the recommended actions will lie with Prince Albert Tourism, the PAREDA, or other agencies.

The tourism industry in Prince Albert is vital, bringing dollars into our community, creating jobs, profitable businesses and viable attractions. It brings interesting people to our community, promotes and enriches our cultural sector, and helps instil pride in our residents. A nice place to visit is a good place to live and invest.



### **EXECUTIVE SUMMARY**

From the beginning, Prince Albert has been a place where people gather. It was and is a center of trade and commerce for the north, a meeting place for governance, traditional ceremony and celebration. The Cree name for Prince Albert is *kistapinanihk*, which means "a great meeting place".

Today, Prince Albert welcomes the world to share in its significant history and bright future. Our city is brimming with culture and activity with all amenities needed for a brief holiday, a long term stay and it's a great place to live! Our location, on the doorstep of 80 million acres of wilderness, lakes, streams, forests and minerals offers adventure, relaxation, employment and opportunity.

This document addresses the actions required to grow Prince Albert's tourism industry and to expand and improve our tourism assets. These action items are essential to capitalize on the opportunities that have already been embraced by the community such as further development of the North Saskatchewan River Valley and Pehonan Parkway, historical downtown, planned improvements to the visual appearance of the entrances to the city, and realization of a second traffic bridge. Action items also speak to opportunities that have not been addressed to date, such as the development of a First Nations Cultural and interpretive center and other new tourism business developments.

This document also addresses the need to improve our event planning, marketing and service initiatives to better promote Prince Albert as a unique and welcoming community offering exciting festivals, cultural and sporting activities and convention services with all necessary amenities to support the needs of our visitors, as well as the needs of our new residents.

Come, gather in Prince Albert

Our future is bright. We are preparing for it.

We welcome you to join us!

The following prioritized objectives (which respond to the concerns the Prince Albert tourism industry thought to be most important) are shown below. Some of the ratings were very close, so a few "4"'s have been recorded as well.

#### To improve tourism attractions and events

- 1. To encourage further development of the North Saskatchewan River Valley and Pehonan Parkway as a tourist attraction
- 2. To break down historical barriers among community groups and organizations which are preventing co-operation in their planning processes and in tourism decision making
- 3. To encourage the development of Aboriginal Tourism attractions in or near Prince Albert
- 4. To encourage agencies responsible for the operation and renewal of attractions to ensure that sufficient budgets are in place

### To improve capital and organizational infrastructure

- 1. To improve the appearance of the highway 11 access to Prince Albert (current landscaping and land uses make this unattractive and unappealing)
- 2. To improve the 'attitudes' of people who live in Prince Albert
- To support efforts by the City to secure the land and financial commitments necessary for construction of another traffic bridge across the North Saskatchewan River

### To improve tourism hospitality

- 1. To ensure employers are aware of the continual need to 'develop' their employees in order to improve their proficiency, versatility and retention
- 2. To encourage the City to take measures to increase the safety of visitors
- 3. To continue encouraging business owners, attraction operators, and their staff to participate in hospitality training programs

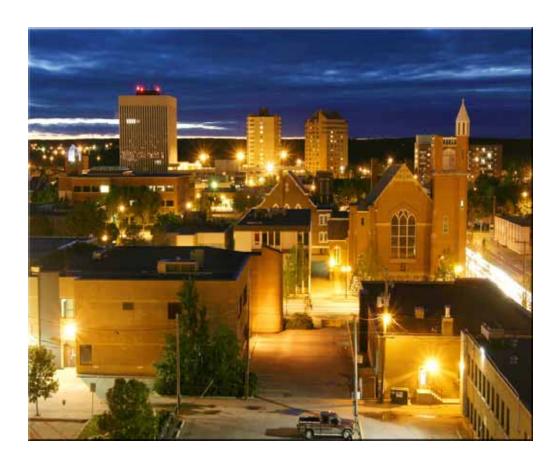
### To improve tourism services and businesses

- 1. To promote the ongoing repair, maintenance, and reinvestment in businesses and attractions and to encourage stakeholders to ensure sufficient maintenance and improvement budgeting is in place
- 2. To improve the co-ordination of events
- 3. To increase awareness of tourism business opportunities
- 4. To promote opportunities for greater utilization of our convention space

#### To improve tourism promotion

- 1. To establish integrated efforts and partnerships of entire community to promote Prince Albert and the tourism resources here
- 2. To promote increased cross-promotion of our tourism assets (e.g. stay and play casino, golf, packages, etc.)
- 3. To maintain close ties with the Northern Tourism Region and participate in the co-operative cost-shared marketing opportunities it provides to its members
- 4. To investigate the development, introduction, and effective use of a new "Brand"

"It is the intention of Prince Albert Tourism to take action on the above stated initiatives and to continue to engage the tourism industry and it's stakeholders to build upon the communication and the momentum that the development of this plan has created."



### **III** Tourism Market Profiles

- More than half of all tourists are from Saskatchewan(2060) then Alberta (Edmonton area) – (688) and then Ontario (238)
- The main reasons for travel are pleasure (2805) other (560), business (370) and relocate (398)
- The average stay is 60% overnight and 40% same day for northern region
- The main pass-through destinations are in northern Saskatchewan
- Travel mode is mainly personal vehicles although motor coach is increasing
- Most travel is in the summer and on weekends
- Primary markets for Prince Albert are visitors from the region (Saskatoon in particular), other Saskatchewan, and Alberta; secondary markets are B.C., Manitoba, and the U.S.A.

# **Tourist Types**

**Shoppers** 

Visiting friends and relatives

Sports – teams and spectators

Business travelers – conventions and meetings

Casino excursions

Golfers

Cultural events and experiences

Motor Coach tour visitors

Hunters

Campers

Fishermen

Cross country skiers

**Snow-mobilers** 

People attending agricultural fairs and exhibitions

People visiting physicians, accountants, and other professionals

Road and utility work crews

Curlers

Service club members

Students – including First Nations and Métis from the north

First Nations Government members on business

Art and entertainment patrons

Performers

People attending a very broad range of events

Campers

Hikers

River sport enthusiasts

Association members

Construction and development project workers

National Car clubs (Vintage Thunderbird club, Model T, Etc)

#### IV Tourism Assets / Attractions

#### <u>Historical</u>

Diefenbaker House

Prince Albert Arts Centre – National Historic Site

Prince Albert Historical Museum

**Evolution of Education Museum** 

Rotary Museum of Police and Corrections

1885 Resistance sites in ½ hour driving distance

Blockhouse from 1885 Rebellion built in 1872 and Presbyterian Mission Church and School in Kinsmen Park

St Mary's Church at Penitentiary – build 1871

Keyhole Castle - National Historic Site

La Colle Falls Dam (undeveloped asset)

The Forks of the North and South Saskatchewan Rivers (only good access)

Numerous designated heritage properties

Vintage power machine

Area art galleries

Historical downtown

Cemeteries

Architecture – especially older churches and banks

The old railway 'swing' bridge

#### Cultural

E.A. Rawlinson Centre for the Arts

**Grace Campbell Art Gallery** 

Art Gallery of Prince Albert

Several Artists Galleries

Craft stores

#### **Entertainment and Recreation Venues - Indoor**

Northern Lights Casino

**EA Rawlinson Center** 

Art Hauser Center

Restaurants

Night Clubs

Pubs and Bars

Billiard Halls

Minto Bowling and Recreation Center

Several Hockey and Skating rinks

Wheel-a-While Family Roller Skating Center

Frank Dunn Pool

**Marion Aquatics** 

#### **Recreational Outdoor**

Little Red River Park

Kinsmen Water Park

Kinsmen Ski Center

Prince Albert Kiwanis Park Nature Trail

Close proximity to National, Provincial, and Regional Parks

Pehonan Parkway

New riverbank park

Prime Ministers' Park

Skateboard park

Area petting zoos

Soccer Pitches

**Ball Diamonds** 

Red River Riding and Roping Club

Paintball Paradise

PA Kart World and Amusements

Paddling Pools

Playgrounds

Kristi Lake Nature Trail

Rotary Trail (Volkesport – an international walking club that walks trails all over the world – there has been interest from this group from )

Horse riding – Jackpine Stables

Cover wagon tour

### **Golf Courses**

Cooke Municipal Golf Course

Silver Hills Golf Course

Fairview Fairways

Mark's Nine Golf and County Club

Birch Hills Golf Course

Shellbrook Golf Course

On the way to well known courses (PANP, Elkridge, Candle Lake, Emma, etc.)

#### **Facilities**

Saskatchewan Forest Center (industry research and excellence)

SIAST Woodlands Campus

Prince Albert Exhibition

A complete range of shopping facilities

Pawn shops

The penitentiary

Facility tours – PIT Nursery, etc

### **V** Events Attractions

#### **Arts and Culture**

**Odyssey Productions dinner theatres** 

**Irish Dancers** 

Northern Lights Casino POWWOW

**Annual NLC Round Dance** 

**Short Stuff Theatre Productions** 

Wahpeton Dakota Nation Powwow

Muskoday Powwow

**RCMP Musical Ride** 

Sturgeon Lake Powwow

Northern Lights Casino Pow Wow.

**Treaty Days** 

PA Dance Festival

PA Music Festival

PA Grand Council Fine Arts Festival

YWCA Gardens Art Tour

Broadway north

Celtic Games (By MacDowell)

#### Music

Voices of the North

Rising Stars

Country North Show

12th Street Station

Gospel Jamboree

Old Time Fiddling Competition

Rawlinson Center performances

**Band Concerts** 

Gospel Music Jamboree at Kinsmen Park

**Christmas Concerts** 

### **Sporting**

Canadian Challenge Dog Sled Race

Rotary Club Ice Fishing Derby

Chuck wagon and Chariot Races

**Bull Riders Challenge** 

Fresh Air Experience Road Race

**Prince Albert Raiders** 

Sask-Loppett

Canoe tours on the North Saskatchewan

**Numerous Sports Competitions** 

Potash Golf Tournament

PA Sports Hall of Fame Induction

Celtic Games (By McDowell)

#### **Trade Shows and Exhibitions**

Prince Albert Exhibition

Farm Fair

Northern Lights Casino Cruise Night

Canadian Tire Car Show

Several Cars Shows

Numerous trade shows

Focus on women

Evergreen craft show

Lions Antique and craft show

Cosmo home show

#### **Clubs and Association conferences/events**

PA Kennel and Obedience Club Dog Show

YWCA Gardens Art Tour

Cancer Society Jail-n-Bail

AA Roundup

**Annual Celebrity Roast** 

Spring Fling

Fall Ball

Women of Distinction Celebration

Pitch In Prince Albert

**Farmers Market** 

#### **Festivals**

Northern Lights Casino POWWOW

Discoveries Children's' Festival

Prince Albert Winter Festival

High Noon Optimists Founders Day

SaskTel Saskatchewan Jazz Festival venues

Canada Day Celebrations

Vintage Power Machine Thrashing Festival

Kidzfest in Kinsmen Park

Downtown Street Fair

PA Dance Festival

PA Music Festival

PA Grand Council Fine Arts Festival

Métis Fall Festival

La Fete Fransaskois

Taste of PA

**Shriners Circus** 

Tapastrama

Polkafest

Oktoberfest

Festival of trees

**CKBI Twinkle Tour** 

#### Downtown

Downtown Street Fair

Historical walking tour

Santa Clause parade

Chautauqua Street Fair

1912 dinner gala at Museum

Christmas shopping – an ongoing major northern lifestyle/family event

**Downtown Old Fashioned Christmas** 

### **VI Tourism Infrastructure**

John G. Diefenbaker Bridge – connecting Northern and Southern Saskatchewan Louis Riel Trail – (#11) gradually being twinned to Saskatoon

Can-Am Highway (#6)

Northern Woods and Waters Route (#55)

Boat launch on the North Saskatchewan River

Airport facilities are in place to serve small, medium, and large passenger aircraft

Motor Coach facilities and repair services are available here

Abundance of clean air and water

Prince Albert is a sport, recreation, and business service center for the north-central region of Saskatchewan

Recreational Trails in the Nisbet Forest and Red River Park

Very popular and well located tourism information center – open year-round

Groomed snow-mobile trails

Groomed cross-country ski trails

York boat replica enhancing the visitor center

Head office of the Saskatchewan Outfitters Association

Swing Arm Rail Bridge

# **VII Tourism Hospitality**

Prince Albert Tourism Ambassador Program

A culturally diverse workforce

Some very friendly people

A relaxed atmosphere

First Nations University, Saskatchewan Indian Institute of Technology, and SIAST

Woodlands Campus all offer tourism hospitality training

Health services

**Dental services** 

Optometry services

First Nations and Métis Culture

Downtown Business Improvement District.

Library

### **VIII Tourism Services/Businesses**

Convention hotels

Other hotels, motels, and accommodation available

Variety of restaurants and fast food outlets

Four campgrounds and rest stops

Numerous automated banking machines available

Recreational vehicle sales and servicing available

Regional health centre – complete health services available

Taxi-bus services

Auto/truck/recreational vehicle rentals and servicing available

Convention support services and entertainment facilities available

Tourist information services

**CAA** services

Bed and breakfast accommodation available

Prince Albert Tribal Council is an active partner in the business community

All retail services

Local audio/visual businesses are available to assist with events

Local businesses with portable facilities are available to assist with events

**PAGC Center of Governance** 

**Downtown Improvement District** 

Movie Theatre

### **IX Tourism Promotion**

- Prince Albert Tourism
- Internet web-sites operated by Prince Albert Tourism, the City, and REDA
- Prince Albert Raiders broadcasts
- Active membership in Northern Tourism Region
- Active membership in and web-site links to Tourism Saskatchewan
- Prince Albert and area visitor guide
- Tourist map providing directions to regional attractions
- Walking and driving tour maps
- Visitor centre staff are well acquainted with the region and provide one-to-one hospitality and promotion
- Pamphlets regional attractions are available
- Featured in the Saskatchewan vacation guide
- Louis Riel Trail designation and signage
- Can-Am Route designation and signage
- Northern Woods and Waters Route designation and signage
- Local media including Prince Albert Herald, CKBI (900 AM, 99.1 and 101.5 FM), Access Communications, Prince Albert Grand Council Tribune, Prince Albert Shopper, Missinipe Broadcasting Corporation
- The 'Gateway to the North' trademark is very well established in tourism markets
- Promotional support from local service clubs and associations is very positive
- Growing local pride and enthusiasm for the amenities, benefits, and quality of life available in Prince Albert provides a positive atmosphere supporting tourism.
- Rural newspapers very receptive to publishing tourism articles and promotion
- Stay and shop packaging in place

- What's happening in PA rural newspaper and radio feature
- Sharing of literature
- Packaging
- Passport to Prince Albert
- Eco-Tourism opportunities
- Downtown historical walking tour
- Ghosts and haunting
- Blair Morgan dirt bike champion facilities there are potential sites old gravel pits, etc liability concerns financing?



# **X** Tourism Priorities and Action Steps

The following prioritized objectives and action steps have been identified. The remaining objectives are valid as well, and as part of the ongoing planning process, action steps will gradually be developed for them, as well as for any new ones which emerge as time goes by.

Statements indicating the "Concern Addressed" and a brief "Background" are also provided. The former ensures the "Objective" does indeed respond to a concern expressed earlier, and the "Background" explains why it is important.

# **Attractions – Priority #1**

To encourage further development of the North Saskatchewan River Valley and Pehonan Parkway as a tourist attraction

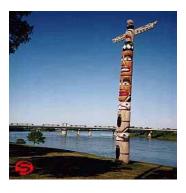
# Concerns Addressed: Riverbank is a key asset.

Additional opportunities to utilize the river valley as a positive tourism resource have been overlooked.

**Background:** The Provincial Government has recently designated the Pehonan Parkway as an Urban Park, similar to other Urban Parks such as the Tatagwa Parkway, Wascana Park, Meewasin Valley, Wakamow Valley, etc. A funding formula for its development has also been legislated. Prairie cities such as Saskatoon ("The River Landing") and Winnipeg ("The Forks") continue to develop their riverfront areas with a tourism focus, thereby benefiting other attractions and businesses with the resulting economic spin-off.

Action Steps	By Whom	When	Results
Letter to Dawna Wiebe, Community services seeking clarification of city's plans and expressing support for future development	Margaret Duncombe, Chair PAREDA Tourism Board and Debbie Honch, Prince Albert Tourism	Oct 31	

Albert Art Gallery, Lyn Brown - Chamber of Commerce		
Downtown BID, Art Gallery, PAREDA Tourism Chair and Tourism Director	ongoing	
	Lyn Brown - Chamber of Commerce  Downtown BID, Art Gallery, PAREDA Tourism Chair and Tourism	Albert Art Gallery, Lyn Brown - Chamber of Commerce  Downtown BID, Art Gallery, PAREDA Tourism Chair and Tourism





### **Attractions and Events Priority #2**

To break down historical barriers among community groups and organizations which are preventing co-operation in their planning processes and decisions affecting tourism.

#### **Concerns Addressed:**

Organizations are siloing their planning processes and tourism related decisions; we need to break down historical barriers to work together. Some decisions have been taken by the City of Prince Albert that has had a negative impact upon cultural and historical attractions and with minimum public input. This has caused rifts resulting in communication barriers and lack of trust.

The PAREDA and the City of Prince Albert have undergone have undergone staff turnover and organizational changes which necessitates the need for communication and cooperation in planning processes.

### **Background:**

During the preparation of this plan, it has been noticed that some organizations which have an impact on the tourism industry do not communicate or co-operate with each other. As a result, opportunities for pro-active tourism development are being missed.

Action Steps	By Whom	When	Results
Meet with the PAREDA board regarding improving communication between the PAREDA board and the tourism advisory committee.	Chair – Tourism Committee	By September 30	
Arrange meeting with managers of applicable city departments to present the tourism plan and	Brent Zlukosky – City Ec Dev, Tourism Director	September 30	

address objectives			
Prepare a strategy to highlight tourism as an election platform during campaign for civic election	Down Town BID, PA Art Gallery, Tourism Director	September 15	Mayoral candidates to receive plan by Oct 1 and election platform forum to be held Oct 11 in partnership with PA Chamber



### **Attractions and Events Priority #3**

To encourage the development of Aboriginal Tourism attractions in or near Prince Albert

#### **Concerns Addressed:**

Opportunities to develop Aboriginal tourism attractions may require further promotion and encouragement

### **Background:**

Development of a major Aboriginal attraction in our area has been discussed for years. In 1985, a conceptual plan recommended the "Pehonan Historic Park" be constructed on the James Smith First Nation. In 1998, the Aboriginal Waterways project identified both the confluence of the North and South Saskatchewan Rivers east of the city, and the 18<sup>th</sup> century trading posts west of the City, as two sites with strong Aboriginal history and importance. Then, in 2001, a study suggested adding an Aboriginal heritage component to the Visitor Reception Center next to the Cemetery. The recent designation of the Pehonan Parkway provides another opportunity to promote Aboriginal tourism attractions.

The Prince Albert and Region Economic Strategic plan recommends the development of a major Tourism Information and Regional Interpretive Center. Plans have already been developed for this regional cultural, historic, natural and Aboriginal Tourism asset that would require updating and implementing in consultation with the region.

Action Steps	By Whom	When	Results
Contact PAGC regarding loan of Tipi's for tourism site and suggestions for story teller	Tourism Office	June 1	Tipi poles supplied by PAGC Engineering, canvas supplied by Leisure Sport, Tipi erected on Thursday, June 20/06

Contact Peter Ballantyne Cree Nation and possible PAGC members to begin discussions on Aboriginal Tourism initiatives wants/needs	Dwight Bergstrom  – PAREDA  Tourism Board	Oct 30	
Make contact with Aboriginal Music Awards planners to network with tourism industry	Tourism Director	Completed	Tourism Director will serve as co-chair on the planning committee with Patricia Crowe in the mayor's office, events to occur in March and October, 2007.
To assist in the formation of and network with the committee established to plan for Aboriginal Interpretive Center	Tourism Director, Tourism Chair	When developed	



# **Attractions & Events Priority #4**

To encourage agencies responsible for the operation and renewal of attractions to ensure that sufficient budgets are in place.

#### **Concerns addressed:**

Key tourism assets require ongoing repair and maintenance, and periodic renewal.

### **Background:**

Decisions with respect to providing stable funding for the operation and periodic expansion of attractions are frequently made by made by various departments within different levels of government. It is important that decision makers are kept up to date as to the ongoing needs (and the benefits) of these attractions, so that budgetary provisions are put in place on an annual basis.

Action Steps	By Whom	When	Results
Communicate with key decision makers in municipal government to ensure that maintenance and improvements are suitably budgeted	Tourism advisory committee – Tourism Office	October 30 <sup>th</sup> and ongoing	
Ensure tourism asset maintenance and improvements are included in election platform	Down Town BID, Art Gallery, Tourism Office	Oct 11, 2006	

# Capital & Organizational Infrastructure Priority # 1

To improve the appearance of the highway 11 access to Prince Albert

### **Concerns Addressed:**

Entrance to the city is not appealing – ditches, lack of trees, junk buildings, zoning issues better control of development; city entrance signs very poor; cleanliness; beautification.

# Background:

The appearance of a community affects its appeal to visitors. Nice places to visit become regarded as nice places to live, work, and invest.

Action Steps	By Whom	When	Results
Investigate the Community First Impressions Program	Tourism Office	July/Aug	To be discussed further with Tourism SK - spring
Request to present tourism concerns to the Highway 11 improvement project consultant and established working group	Tourism Office to write letter on behalf of tourism membership to request a meeting with consultant working on project.	Oct 30	



# **Capital and Organizational Infrastructure Priority #2**

To improve the 'attitudes' of people who live in Prince Albert

#### **Concerns Addressed:**

Improvement is needed in the 'attitude' of some citizens of Prince Albert. Some residents are negative towards our community and generally not supportive of initiatives to improve the quality of life available here. This attitude negatively affects tourism and investment.

### **Background:**

Negativity is based in a lack of knowledge of the community, and a lack of awareness of positive attributes of the community. We must encourage people to become better informed, and to speak positively about the City to friends, relatives, business associates, etc.

Action Steps	By Whom	When	Results
Prince Albert Ambassador Program delivery	Tourism Office	On-going	Adult program Presentation prepared, children's program being developed
To develop a "pride in our community and awareness campaign" using regular media news releases, editorials and community newsletters.	Tourism office	Jan 1	
	7		

### **Capital and Organizational Infrastructure Priority #3**

To support efforts by the City to secure the land and financial commitments necessary for construction of another traffic bridge across the North Saskatchewan River.

#### **Concerns Addressed:**

Construction of a second traffic bridge should be a priority – other opportunities to access northern Saskatchewan (bridges at Nipawin, Gronlid, and Petrofka) could negatively impact business development

### **Background:**

The John Diefenbaker Bridge connects the north and south sides of our community, and provides the most direct access to the recreational resources of north central Saskatchewan. The structure of the bridge is a provincial responsibility (highway #2), but paving and maintenance of the roadway is sometimes regarded as a municipal responsibility. When roadwork is underway, traffic is constrained. Some visitors might easily take other bridges to their destinations and by-pass Prince Albert.

Action Steps	By Whom	When	Results
Write letter to Joan Corneil to ask that Tourism industry be invited to participate in a public consultation regarding the bridge initiative	Tourism office	Oct 30	

### **Tourism Hospitality Priority #1**

To ensure employers are aware of the continual need to 'develop' their employees in order to improve their proficiency, versatility and retention

### **Concerns Addressed:**

Some employers overlook the importance of continuing to train, coach, and broaden the experience and skill levels of their employees

# **Background:**

There is a general shortage of employees trained in tourism hospitality. Failure to pay attention to the development of employees can lead to poor morale, frustration, and high turnover. Proper attention can result in improved job satisfaction, better quality of service, better customer satisfaction, and less time required for hiring and training new staff.

Action Steps	By Whom	When	Results
Tap into existing customer service training offered through STEC to members, tourism businesses and retail businesses	Chamber of Commerce, DownTown BID and Tourism offices	Planning through summer, advertise in fall, deliver Jan/Feb	



# **Tourism Hospitality Priority #2**

To encourage the City to take measures to increase the safety of visitors who attend conferences and conventions here by protecting them from harassment and abuse on downtown streets

#### **Concerns Addressed:**

Safety is a huge concern (almost  $\frac{1}{4}$  of the respondents listed this in the top 3 concerns).

# **Background:**

As an example, last year when the National Forestry Congress was held at the Rawlinson Centre, delegates reported that they were accosted by persons hanging out in the area; this did not add to the pleasure of visiting Prince Albert.

Action Steps	By Whom	When	Results
Representation by the tourism industry in networking and support of Downtown BID Clean and Safe Committee and other community initiatives on social issues	Tourism office	On-going	
Lobby for increased police presence in the downtown core	Tourism office	During mayoral campaign- by Oct 11/06.	

# **Tourism Hospitality Priority #3**

To continue to encourage business owners, attractions operators, and their staff to participate in hospitality training programs

#### **Concerns Addressed:**

There is a general shortage of employees trained in tourism hospitality. Participation in Hospitality Training / Customer Service Training should be increased – the uptake in available programs is below capacity.

### **Background:**

Not all merchants and attractions operators recognize the need to renew their own customer service habits and practices on a regular basis, and sometimes overlook the effect their example has on their staff. Additionally, some tourism businesses may not be aware of training programs.

Action Steps	By Whom	When	Results
Market existing customer service training offered through STEC to members, tourism businesses and retail businesses	Chamber of Commerce, DownTown BID and Tourism offices	Planning through summer, advertise in fall, deliver Jan/Feb	



To promote the ongoing repair, maintenance, and reinvestment in businesses (and attractions), and to build awareness of the need for sufficient budgeting for such initiatives

#### **Concerns Addressed**

Ongoing repair, maintenance, and reinvestment in facilities is required, but not all businesses and attractions recognize the need nor appear to have budgets in place for these expenditures; storefront improvements (look, atmosphere) need serious upgrading; some businesses need to consider how they are presenting themselves.

# **Background**

(This is similar to 'Infrastructure Priority # 1) The appearance of business and attractions implies a level of quality and affects their ability to appeal to visitors. Depreciation eventually has to be addressed and budgets need to be provided for doing so.

Action Steps	By Whom	When	Results
To promote tourism assets and the impact they have to the tourism industry	Tourism office	On-going	
Support applications for grants /funds available to the asset owners	Tourism office	As requested	

To improve the co-ordination of events

### **Concerns Addressed:**

Some improvement appears to be required in co-ordinating events

### **Background:**

The attraction of conventions and events has become a major priority for PA Tourism. Some event organizers overlook the opportunity to check with PA Tourism to see if the timing of an event possibly conflicts with others, or perhaps links favourably with other events of a similar nature. Co-operative marketing opportunities and profitable linkages with business and other attractions can be overlooked.

Action Steps	By Whom	When	Results
Contact local associations/hotels/sports groups, etc to encourage use of Tourism office, events calendar, etc to coordinate events and maximize communication/networking	Tourism office	On-going	
Plan 2 receptions for event and convention planners and organizers (Sport and association/ Corporate)	Hotels	Fall 2006	

To increase awareness of tourism business opportunities

#### **Concerns Addressed:**

Some of the business community and some provincial government departments appear unaware of tourism business opportunities; people in general are unaware of tourism business opportunities

### **Background:**

Opportunities to establish more 24 hour services, expand camping facilities, profit from conferences and conventions, increase the number of high quality eating establishments, and diversify some accommodation facilities were suggested in the planning process.

Action Steps	By Whom	When	Results
To be developed			



To promote opportunities for greater utilization of our convention space

### **Concerns Addressed:**

Opportunities for greater utilization of our convention space, which would increase travel, occupancy rates, and tourism expenditures, are being overlooked.

# **Background:**

There is a feeling that we could be attracting more convention business. Our capabilities for doing so and accommodating their particular requirements, and looking after all the potential visitors, should be examined. A survey or analysis might be warranted.

Action Steps	By Whom	When	Results
To be developed			



To establish 'integrated efforts' and partnerships of entire community to promote Prince Albert and the tourism resources offered here

### **Concerns Addressed:**

# **Background:**

There will always be an ongoing need to reinforce awareness within the community with respect to Prince Albert and the tourism resources here.

Action Steps	By Whom	When	Results
Plan 2 receptions to market to regions' event and convention planners (Sport and association/ Corporate)	Hotels	Fall 2006	
Design Media campaign	Tourism office	Has begun – on- going	
Write letter mayor and city manager requesting changes to the city website - to be promotional rather than an internal communications tool	Tourism office	July 31	Suggestions presented to Communications manager and are being considered
Connect with Grant McDonald with SK Tourism for ideas/advice	Tourism office	Aug 30	Contact made, Grant will meet with Tourism group to suggest ideas fall

To market increased cross-promotion of our tourism assets (e.g. stay and play – casino, golf packages, etc.)

#### **Concerns Addressed:**

Cross promotion of our tourism assets is somewhat limited

# **Background:**

Packaging of tourism experiences increases the value of visitation, by increasing the number of venues at which visitors spend money. For instance, a package including accommodation and golf expands a golfing experience by adding an overnight stay and several meals – and could result in an extra round of golf the following day. This greatly increases the spending associated by a visitor coming to the City for a simple round of golf.

Action Steps	By Whom	When	Results
Take advantage of Tourism Saskatchewan subsidised marketing opportunities for the city and the region	Tourism Office	On-going	
"Stay, play and shop campaign"	Tourism, hotels, casino, EA Rawlinson, Malls, etc	Fall campaign and winter campaign	

To maintain close ties with the Northern Tourism Region and participate in the co-operative cost-shared marketing opportunities it provides to its members

#### **Concerns Addressed:**

Opportunities to participate in (and initiate) cost-shared marketing opportunities available through the Northern Tourism Region may not be actively pursued

### **Background:**

The Northern Tourism Region receives \$70,000 from Tourism Saskatchewan, which is used to cost share a wide range of tourism marketing activities with its members. PA Tourism is well placed to initiate and participate in these activities.

Action Steps	By Whom	When	Results
Prepare project proposal for submission to Northern Tourism	Tourism office	Sept 30	

To investigate the development, introduction, and effective use of a new "Brand"

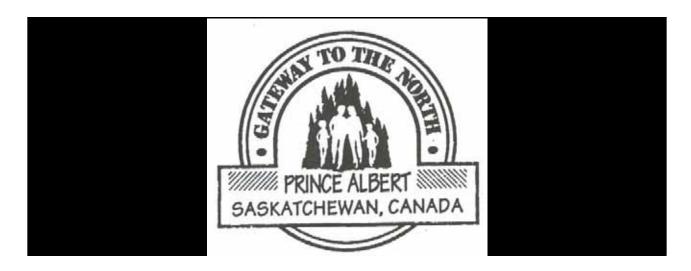
### **Concerns Addressed:**

The REDA has recommended use of a new Prince Albert "Brand" to replace the "Gateway to the North".

# **Background:**

Prince Albert's marketing campaigns might benefit from the development of a new "Brand".

Action Steps	By Whom	When	Results
To be developed			



# X1 Part Three: Reporting and Renewal

### 1. Stakeholders and Affiliation

This Community Tourism Action Plan was prepared with the assistance of Tourism members and stakeholders who represent businesses, attractions, local governments, and a wide range of community associations: Following is a list of Tourism members and stakeholders.

### **Members and Stakeholders**

7 – Day Cleaning

Academy of Learning

Amy's on Second

Birch Hills Business Association

**Boston Pizza** 

Canadian Tire

Cherry Insurance

City of Prince Albert

CJVR/CK750

Comfort Inn

Conexus Credit Union

Country View Motel and R.V. Park

Custom Security and Investigations Ltd

Days Inn - Prince Albert

Elkridge Resort

Flora Bora Eco Resort

Gateway Mall – Redcliff Management

Happy Camper RV

Hillcrest Inn Bed and Breakfast

Innovation Place

Jewel of the North

Kinsmen Ski Center and Mary Nisbet Campground

Leisure Sports

Marlboro Inn

Marquis Inn and Suites

McDonalds Restaurant

North Star Trophies

Northern Lights Casino

PA Bottlers Ltd

PA Daily Herald

PA Exhibition Association

PA Fast Print Inc

Prince Albert Art Gallery

Prince Albert & District Chamber of Commerce

**Prince Albert Community Futures** 

Prince Albert Downtown Improvement District

Prince Albert Historical Society

Prince Albert Inn

Prince Albert Photocopier

Prince Albert Raiders Hockey Club

Prince Albert Roman Catholic Separate School Division

Prince Albert Winter Festival

Rawlco Radio

RioCan - South Hill Mall

Riverbank Development Corp

RM of Birch Hills RM of Buckland

RM of Garden River #490 RM of Prince Albert #461 RM of Shellbrook #493

Saskatchewan Rivers School Division

SIAST

Sk. Environment - Forest Gate Park

South Hill Inn

Super 8

Supreme Basics

The Northwest Company

Tim Hortons – Zap Holdings

Town of Birch Hills

Town of Kinistino

Town of Shellbrook

Travelodge PA

**Tyrone Pest Controls** 

Waskesiu Chamber of Commerce

Whispering Pines

Ian McGilp Saskatchewan Tourism

Marc Hauser PAREDA Chair

Margret Duncombe PAREDA Tourism Committee - Chair

Mona Selanders

Dwight Bergstrom

Melanie Kawula

John Quinn

Linda Jensen

PAREDA Tourism Committee

Del Phillips
Annelle Johnston
PAREDA Tourism Committee
PAREDA Tourism Director

Photos by Thomas Porter, Northern Lights Casino, City of Prince Albert and Prince Albert District Tourism

# 2. Schedule for Review and Renewal

The Plan contains a large number of Objectives. Nineteen of them were prioritized when the plan was initially prepared, and they will be worked on concurrently as required for their accomplishment.

The Tourism Committee has set a schedule for periodic review, so that progress on these various objectives can be measured.

The Committee also plans to renew the Plan annually. This work will include a brief review and update of each section, including the objectives. Stakeholder input will again be sought.

As objectives are achieved, they will be replaced by other objectives which were identified earlier, but which had a lower priority at the outset. In this way, the Plan will remain current and progress ongoing.

The first annual review is scheduled for May 31<sup>st</sup>, 2007.

# 3. Budget Implications

Budgets for the major initiatives listed will be developed as the projects progress. Several projects/initiatives indicated do not require budget considerations as they are initiatives supported by other Tourism stakeholders and or community organizations.