

Jeanne Metzger, NVCA, 703-524-2549 ext. 116, jmetzger@nvca.org Taige Caldwell, Thomson Venture Economics, 212-806-3105, taige.caldwell@thomson.com

## Venture-Backed IPO Activity Continues to Show Strength in Q1 2004

## Pipeline Suggests Sustainable Pace for Remainder of Year

New York, NY- April 1, 2004—Thirteen venture-backed companies raised \$2.72 billion through Initial Public Offerings (IPOs) in the first quarter of 2004, representing the most money raised since the third quarter of 2000, according to Thomson Venture Economics and the National Venture Capital Association (NVCA). This value is more than double compared to last quarter's total of \$1.05 billion. The majority of the \$2.72 billion can be attributed to a single IPO, Semiconductor Manufacturing International Corp., which raised \$1.8 billion through their initial public offering. Nevertheless, thirteen venture-backed IPOs rank second for activity since the second quarter of 2002.

The largest IPO in Q1, Semiconductor Manufacturing International Corp, had an investor group comprised of Walden International, New Enterprise Associates, Doll Capital Management, Oak Investment Partners, and Shanghai Industrial Holdings. The next largest venture-backed IPOs were: EyeTech Pharmaceuticals, Inc., which raised \$136.5 million and was backed by J.P. Morgan Partners, BB Biotech AG, Schroder Ventures Life Sciences, Pfizer, MPM Capital, and Merrill Lynch; Atheros Communications, Inc., which raised \$126.0 million and was backed by Foundation Capital, August Capital Management, New Enterprise Associates, and Fidelity Investments; and Symbion, Inc., which raised \$108.0 million and was backed by Pacific Venture Group, ABS Capital Partners, Richland Ventures, South Atlantic Private Equity Fund, and J.H. Whitney.

The Biotechnology industry accounted for six of the thirteen venture-backed IPOs for the first quarter of 2004, but only accounted for \$433.2 million, or 15.9%, of the total \$2.72 billion raised. The largest IPO in the Biotechnology sector was EyeTech Pharmaceuticals. Two companies in the Semiconductor/Other Electronics industry category went public in the first quarter, Semiconductor Manufacturing International Corp. and Atheros Communications, Inc., accounting for \$1.93 billion of the \$2.72 billion total raised. The Medical/Health industry saw four companies go public during the first quarter, raising a total of \$272.9 million.

In addition to the IPOs completed this quarter, there are currently 50 venture-backed companies "in registration" with the Securities and Exchange Commission. These companies have filed with the SEC in 2003 or 2004 and are now preparing for their initial public offerings. With this solid "pipeline", a strong level of activity in venture-backed IPO market appears sustainable in the near future.

"A strong IPO market is essential for the long-term health of the venture capital industry. In the past two quarters we have witnessed increased strength in the IPO market, which is a positive sign. However, current IPO activity continues to significantly lag where we need to be in order to declare full recovery," remarked Mark Heesen, President of the National Venture Capital Association.

Analysis of Recent Quarters' IPOs									
					Total	Avg.			
		Number	Total	Avg.	Venture	Venture			
		of	Venture	Venture	Backed	Backed			
		Venture	Backed	Backed	Post	Post			
		Backed	Offering	Offering	Offering	Offering			
Quarter	Number	IPO's in	Size	Size	Value	Value			
Ending	of IPO's	the U.S.	(\$Mill)	(\$Mill)	(\$Mill)	(\$Mill)			
03/31/2002	14	4	376.3	94.1	2,398.0	599.5			
06/30/2002	34	15	1,836.1	122.4	5,917.6	394.5			
09/30/2002	7	1	30.0	30.0	153.4	153.4			
12/31/2002	26	4	231.2	57.8	523.8	130.9			
03/31/2003	3	1	77.2	77.2	147.8	147.8			
06/30/2003	5	2	164.0	82.0	695.3	347.6			
09/30/2003	19	9	732.8	81.4	3,064.5	340.5			
12/31/2003	48	17	1,048.7	61.7	4,349.9	255.9			
03/31/2004	38	13	2,721.1	209.3	10,575.0	813.5			

Thomson Venture Economics & National Venture Capital Association

Venture Economics Post-Venture Capital Index (PVCI) Annualized Return as of 3/31/2004										
	Index Value	Year to Date	One Year Return	Three Year Return	Five Year Return	Ten Year Return				
PVCI	572.77	5.7%	78.3%	3.0%	-7.4%	8.0%				
S&P	1,126.21	1.3%	32.8%	-1.0%	-2.6%	9.7%				
NASDAQ	1,994.22	-0.5%	48.7%	2.7%	-4.1%	10.4%				
DOW	10,357.70	-0.9%	29.6%	1.6%	1.0%	11.0%				

Thomson Venture Economics & National Venture Capital Association

The Thomson Venture Economics Post-Venture Capital Index (PVCI) is a market cap weighted index of the performance of stock of all venture-backed companies taken public over the last 10 years. As the chart indicates, the PVCI has significantly outperformed the S&P, NASDAQ and the Dow Jones Industrial Average over the past year, but has slightly lagged its three counterparts over five and ten years.

**The National Venture Capital Association** (NVCA) represents approximately 450 venture capital and private equity firms. The NVCA's mission is to foster the understanding of the importance of venture capital to the vitality of the U.S. and global economies, to stimulate the flow of equity capital to emerging growth companies by representing the public policy interests of the venture capital and private equity communities at all levels of government, to maintain high professional standards, to facilitate networking opportunities, and to provide research data and professional development for its members. For more information about the NVCA, please visit www.nvca.org.

**Thomson Venture Economics**, a Thomson Financial company, is the foremost information provider for equity professionals worldwide. Venture Economics offers an unparalleled range of products from directories to conferences, journals, newsletters, research reports, and the VentureXpert<sup>™</sup> database. For over 40 years, Venture Economics has been tracking the venture capital and buyouts industry. Since 1961, it has been a recognized source for comprehensive analysis of investment activity and performance of the

private equity industry. Venture Economics maintains a long-standing relationship within the private equity investment community, in-depth industry knowledge, and proprietary research techniques. Private equity managers and institutional investors alike consider Venture Economics information to be the industry standard. For more information about Venture Economics, please visit <u>www.ventureeconomics.com</u>.

## **Thomson Financial**

Thomson Financial is a US\$2 billion provider of information and technology solutions to the worldwide financial community. Through the widest range of products and services in the industry, Thomson Financial helps clients in more than 70 countries make better decisions, be more productive and achieve superior results. Thomson Financial is part of The Thomson Corporation (www.thomson.com), a leading provider of integrated information solutions to business and professional markets worldwide. The Corporation reported 2003 revenues of US\$7.6 billion and its common shares are listed on the Toronto Stock Exchange (TSX: TOC) and the New York Stock Exchange (NYSE: TOC).