



Quick Facts

WHEN IT COMES TO CRITICAL CARE, IT'S ABOUT TIME.™

Corporate Facts

- Air Evac Lifeteam (AEL) is the largest independently owned and operated membership supported air-medical company in the United States, operating 64 mutually-supporting air-medical bases, serving over 1,300 diverse referral sources, including over 600 hospitals and 700 EMS agencies, across 11 states with over 1,300 employees
- Largest air ambulance service in Alabama, Arkansas, Illinois, Mississippi, Missouri, Oklahoma, Tennessee and Texas
- Safely transported over 120,000 patients since its founding in 1985
- Operates the world's largest fleet of 85 Bell 206 Long Ranger helicopters, rated one of the safest and most reliable general aviation aircraft in the world
- With over half a million members, AEL is the first, largest and oldest membership-supported air-medical service in the United States, enabling it to serve smaller communities on an unsubsidized, tax-free basis that otherwise might not be able to support an air ambulance service
- "Gold" rated by the Aviation Research Group (ARG/US); first air-medical operator to invest in a dedicated flight simulator for its training program
- State-of-the-art Operations Center, representing an investment of over \$5 million, includes medically-trained communications specialists, utilizing high-tech weather monitoring and mapping software, satellite tracking systems, and advanced frame relay radio equipment
- Built in 2006, 50,000 sq. ft. completion and refurbishment facility employs over 50 aircraft professionals, specializing in mechanics, avionics, sheet metal fabricating and aircraft painting, unique in the air-medical industry

Patient Care

- "Patient-first" orientation through a strategy of exclusively locating in rural areas, where people need air-medical services the most and where response time is maximized
- Largest independent provider, facilitating AEL's ability to impartially work with over other healthcare providers, including over 1,300 diverse referral sources, to provide care and ensure patients are transported to the most-appropriate medical facility
- In 2006, AEL became the first U.S. team to ever take first place in the METI Critical Care Skills Competition at the Air Medical Transport Conference
- Investment in 7 mobile human patient simulator education teams for recurrent and outreach training, representing a capital investment of over \$350,000

Vision

- To establish a network of membership-supported cooperative helicopter ambulance operations throughout rural communities across America

Mission

- To save lives and positively impact outcomes during life- or limb-threatening medical emergencies by providing rapid access to definitive emergency health care for people in rural America

Values

- Safety for patients and our people
- Quality patient care
- Professional environment of honesty, integrity and respect
- Hard work and unwavering dedication to the mission

Mission-Driven Culture Serving Those Most In Need

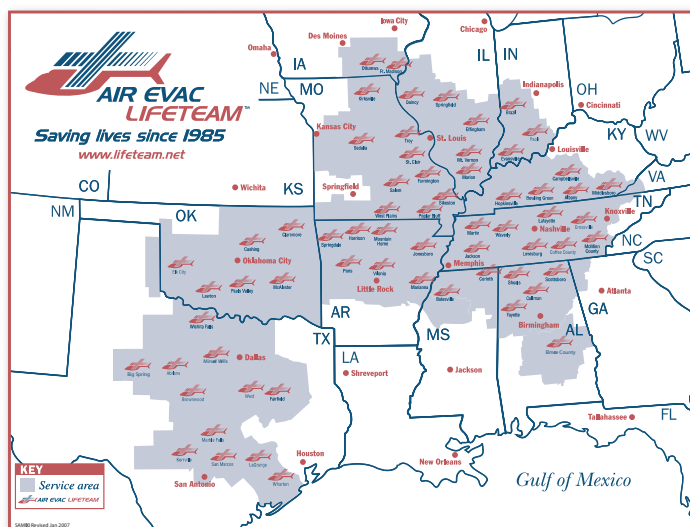
- Air Evac Lifeteam began operations in August 1985 with a single helicopter and an unwavering dedication to bringing access to advanced emergency medical technology to rural communities. AEL was founded in and continues to operate in exclusively rural areas, exhibiting the same mission-driven culture and commitment to delivering superior quality of emergency medical healthcare services to rural Americans, upon which the company was founded
- AEL was the largest civilian rotor-craft responder in the aftermath of hurricanes Katrina and Rita, mobilizing significant personnel, aircraft and other resources into parts of Louisiana, Mississippi and Texas, utilizing up to 13 different helicopters and more than 90 crewmembers who volunteered for the mission to transport and care for over 150 people





Points of Competitive Differentiation

- Air Evac Lifeteam focuses on providing a critically needed service to medically underserved areas of rural America, often in areas where other providers may not go due to low population densities, low Medicaid rates, poor reimbursement environments or other reasons
- In many of its markets, Air Evac Lifeteam is the sole provider of air ambulance services; it is the largest air-medical provider in 8 of its 11 states
- Scale benefits of operations across 11 states and 64 mutually-supporting bases, supported by the world's largest fleet of medically-equipped Bell 206 Long Ranger helicopters, rated one of the safest general aviation aircraft in the world
- Well-established membership program of over half a million local citizens provides grassroots support
- Local interest in, knowledge of and relationships throughout served communities, across employees and management, who live in the areas they serve
- Extensive healthcare and aviation expertise through over 22 years of direct experience and across over 1,300 employees; AEL's executives have experience in and a deep understanding of the challenges often faced in rural healthcare
- Leadership in safety through numerous quality and continuous improvement initiatives, including Flight Data Analysts, Risk Matrix System, Air Medical Resource Management, Sentinel Event Analysis and Mechanical Reliability Program
- Superior efficacy in patient care and safety associated with substantial financial resources, a professionally managed, common infrastructure and standardized and centrally controlled operations, including aircraft, protocols, policies and procedures, communications and billing and utilization review



Safety Results

- “Gold” rated by the Aviation Research Group (ARG/US), an independent aviation research group, who has reviewed AEL's operations and safety record
- During the last 17 years and flying over 120,000 patient missions, AEL has experienced neither a weather-related accident nor an accident related to its maintenance program
- Successfully accomplished a company-initiated, third-party safety review and audit in 2005 by Bill Hendrickson, an aviation industry safety expert
- Proud to have received numerous safety awards from various agencies, including the Association of Air Medical Services and Helicopter Association International

Safety Facts

- First air-medical operator to invest in and use a dedicated flight simulator as part of its routine training program
- Current average flight time for Air Evac Lifeteam's pilots is more than 5,700 hours
- First operator of its size to make a company-wide commitment to helmet usage for all crewmembers
- Four pilots (all with more than 5 years of EMS experience) are utilized as flight data analysts in AEL's Operations Center to provide timely, accurate information to aid pilots in making real-time decisions regarding potential aircraft, weather and regulatory issues
- Full-time Safety Officer's sole responsibility is to ensure that all personnel are well-trained and highly conscious of safe operating procedures
- Air Evac Lifeteam operates the world's largest fleet of Bell 206 Long Ranger helicopters, rated among the safest and most reliable aircraft in general aviation

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