

CURRICULUM VITAE

Name: **Peter Knorringa**
Address: Chopinstraat 47, 3533 EK Utrecht, The Netherlands
Phone: + 31-70-4260584 (office)
E-mail: knorringa@iss.nl
Date and place of birth: 20-05-1960, Amsterdam, The Netherlands
Civil status: Married
Nationality: Dutch

Experience:

Development economist with over 15 years' experience in research, teaching and advisory work. Areas of specialization: Small enterprise development, industrial clustering, value chain analysis, entrepreneurship, local economic development, industrialisation; role of trust, networks and social capital in development; fair and ethical trade; survival business and income and employment generation as part of (urban) poverty alleviation.

Extensive experience in India and Vietnam, and has also worked in Costa Rica, Ethiopia, Indonesia, Nepal, South Africa and Russia.

Qualifications:

- 1995 Doctor, Development Economics, Free University, Amsterdam. PhD Thesis on Economics of collaboration in producer-trader relations in the Indian footwear industry.
- 1988 Doctorandus, MA in Economics, University of Amsterdam, graduated *cum laude*, with specializations in Development and Agricultural Economics, Regional Economics, and Industrial Organization.

Employment:

- 2004- Associate Professor in Local and Regional Development, Institute of Social Studies, The Hague.
- 2000- 2004 Senior Lecturer in Local and Regional Development, Institute of Social Studies, The Hague.
- 1997- 2000 Lecturer in Local and Regional Development, Institute of Social Studies, The Hague.
- 1995- 1997 Assistant Professor of organization and strategy, Department of Business Administration, Faculty of Economics, Tilburg University, Tilburg.

- 1992- 1994 Full-time scholarship to write a PhD, financed by the Netherlands Foundation for the Advancement of Tropical Research.
- 1991- 1992 Lecturer, Department of Development and Agricultural Economics, Faculty of Economics, Free University, Amsterdam.
- 1990- 1991 Dutch counterpart economist in a policy oriented research project on: "Impact of Technological and Organizational Changes on Women's Employment in the Leather Footwear Industry in India." Dutch Ministry of Foreign Affairs and Central Leather Research Institute, Madras, India.
- 1988- 1990 Research fellow on rural industrialization in India and Indonesia. Faculty of Environmental Sciences, University of Amsterdam.
- 1978- 1988 Photographic type-setter (full time 1978-1979), and part-time jobs during student years (1979-1988): waiter, assistant-cook and junior correspondent in the Netherlands for cultural programmes on German Television.

Teaching experience:

Current regular teaching:

Actors in Local Development, Course leader (2005-) and teaching module on **Entrepreneurship and role of the Private Sector in Local development**, ISS (1997 -)

Local Economic Development Policies, teaching on Emergence of LED, Assessing Territorial Competitive Advantage, Enterprise and Business Development Strategies, ISS (2001-).

Urban Poverty Alleviation, teaching module on **Employment and income generation policies**, ISS (2002-).

Past teaching activities:

Introduction to Economics and Economic Institutions, Course leader and principal lecturer of an introductory course on economic concepts used in development studies, for students with no or little background in economics, ISS (1998-2004)

Urban Informal Sector and Small Enterprise Development Policies, Course leader and principal lecturer, ISS (1998-2000)

Technology & Innovation, module at ISS (1998-2000)

Organization Theory and Design, MBA second year course of both formal lectures and tutorial groups at Tilburg University (1996, 1997).

Introduction to Organization & Management, MBA second year course in the International Business Programme, using the interactive 'Harvard case-study' method, at Tilburg University (1996, 1997).

Competitiveness through Strategic Networks, MBA final year specialisation course at Tilburg University (1996).

Networks within and between Organizations, MBA final year specialisation course at Tilburg University (1995).

Introduction to Development Economics, MA second year course of formal lectures at Free University (1994).

Research Methodology for Development Studies, MA postgraduate course at Free University (1993, 1994).

Tailor-made short courses:

Research skills training for value chain analysis and livelihood approach, a one week course for members of the Research Group at the Vietnam Women's Union, delivered in **Hanoi** (October 2005).

Gender and Private Sector Development in Vietnam, a two-week interactive training course to support the provincial leaders of the Vietnam Women's Union to develop a policy framework, delivered in **Dalat**, with Thanh Dam Truong (March 2004).

Women, Gender Relations and Enterprise Development, a two week Summer school for staff of Vietnamese Women's Union, delivered in The Hague, with Thanh Dam Truong (September 2002).

Poverty Alleviation in Latin America and the Caribbean, a two-week ISS Alumni Refresher Course, delivered in **San Jose**, Cost Rica, with Erhard Berner (November 2001).

Industrial Policy Analysis, a three-week course delivered at the Economic University, **Ho Chi Minh City**, Vietnam, as part of an ongoing ISS capacity development project (December 2000).

Poverty Alleviation in South and Southeast Asia, a two-week ISS Alumni Refresher Course delivered in **Kathmandu**, Nepal, with Erhard Berner. (November 1998).

Guest lectures and incidental teaching in various years on: Informal sector in developing countries, Subcontracting, Industrial Districts, Cluster Trajectories, Social Capital and Trust, Industrial Development, Globalization and New Competition, Global Value Chains, Global Buyers and Local Producers, Urban Employment and Livelihood-strategies, Research Methodology.

PhD/ DPhil Supervision completed:

2006 Chia Thye Poh – **‘Transplanted or Endogenized? FDI and Industrial Upgrading in Developing Countries. Case Study of Indonesia.’** Promotores: Prof M. Salih, Dr W. Hout, Co-promotor: Dr P. Knorringa. April 2006.

PhD/ DPhil Supervision ongoing:

2006- Piyanit Onoparatvibool – **‘Cluster Development Paths and Implications for Thailand’s Cluster Policy.’** Promotor: Prof A.H.J. Helmsing, Co-promotor: Dr P. Knorringa.
2003- Admasu Shiferaw – **‘Industrial Competitiveness and Firm Dynamics in Sub-Saharan Africa.’** Promotor: Prof R. Vos, Co-promotor: Dr P. Knorringa.
2001- Camilo Villa v Cotthem – **‘Role of Culture in Learning Processes: Small Firm Exporters in Manizales, Colombia.’** Promotor: Prof A.H.J. Helmsing, Co-promotor: Dr P. Knorringa

External Examiner / Member PhD/ DPhil Thesis Committees:

2006 Lizbeth Navas Aleman – **‘Opportunities and Obstacles for Industrial Upgrading of Brazilian Footwear and Furniture Firms: A Comparison of Global and National Value Chains.’** Institute of Development Studies, University of Sussex, Brighton. Supervisor: Prof H. Schmitz, Internal Examiner: Prof R. Kaplinsky.
2005 Mario Davide Parrilli – **‘A Stage and Eclectic Approach to the Development of Small and Medium Enterprise Clusters: The Case of Latin America’.** Business School, University of Birmingham. Supervisor: Prof R. Sugden, Internal Examiner: Dr Lisa De Propriis.

- 2004 Vijay Gudavarthy – **‘The New Pattern of Industrial Relations in India: Restructuring and Social Insecurity’**. Institute of Social Studies, The Hague. Promotores: Prof J.C. Breman and Prof H. Thomas.
- 2004 Floortje Smakman – **‘Local Industry in Global Networks: Changing Competitiveness, Corporate Strategies and Pathways of Development in Singapore and Malaysia’s Garment Industry’**. Institute for Development Studies at Utrecht University. Promotor: Prof O. Verkoren, Co-promotor: Dr L.M.J. van Grunsven.
- 2002 Chikashi Kishimoto – **‘The Taiwanese Personal Computer Cluster: Trajectory of its Production and Knowledge Systems.’** Institute of Development Studies, University of Sussex, Brighton. Promotor: Prof H. Schmitz, Internal Examiner: Prof M. Bell.

Contract research:

- 2003-5 **Social Capital for Industrial Development: Operationalizing the concept**, Project responsible and team leader for contract research, COMPID Research Program, **UNIDO**, with Tegege Gebreegziabher, Bert Helmsing, Adam McCarty, Lee Pegler, Irene van Staveren, Thanh Dam Truong, and with case studies in Vietnam and Ethiopia (55 days, including field studies).
- 1998-99 **Learning from Global Buyers in the Footwear Industry**, contract research, Institute of Development Studies, Sussex, commissioned by DfID, London, to study the role of footwear traders in industrial development With Hubert Schmitz (3.5 months).
- 1996-97 **Collective Efficiency and Industrial development**, contract research, Institute of Development Studies, Sussex, commissioned by ESCOR/ DfID, London, for a comparative study to assess the impact of economic liberalisation on industrial clusters in developing countries. Team leader Hubert Schmitz, with Dorothy McCormick, Winnie Mitullah, Mary Kinyanjui, Khalid Nadvi, Roberta Rabellotti (3.5 months).

Capacity building

- 2006-7 **Upgrading the Capacity of Local Authorities in Planning and Managing Social-Economic Development in Rural Vietnam**, capacity building in Local

Economic Development, funded by Dutch Embassy in Vietnam with the Vietnamese Academy for Social Sciences (15 days).

- 2004-7 **Strengthening the Research Capacity of the Women's Institute of the Vietnam Women's Union**, research capacity building as Senior Enterprise Promotion Policy Advisor, funded by NUFFIC (80 days).
- 2004-5 **Good Urban Governance in Vietnam**, capacity building in Local Economic Development, Urban management Centre, Architecture University, Hanoi, funded by NUFFIC (20 days).
- 2004 **Local Governance training program UNCDF**, trainer on enterprise development and Local Economic Development in capacity building program for United Nations Capital Development Fund program officers. (6 days in 2004)
- 2002 **Innovative Methods of Urban Governance in Novosibirsk**, advisor for curriculum development in Local Economic Development, Novosibirsk, Russia, funded by Dutch Ministry of Foreign Affairs (15 days).
- 2001-4 **Policy Formulation by the Vietnam Women's Union on Women in Micro and Small Enterprises in Vietnam**, as Micro and Small Enterprise Promotion Policy Advisor in a SAIL funded project, with Maastricht School of Management (85 days).

Advisory work:

- 2006 **Innovative Ways to Guide Poor Producers to Mainstream Markets**, advising Fair Trade Organisation, Netherlands.
- 2005-6 **Evaluation of the Theme-Based Co-Financing Programme (TMF) of the Dutch Ministry of Foreign Affairs**, member of the independent Steering Committee commissioned by the Ministry, chaired by Prof Arie de Ruijter, and with Prof Ton Dietz, Prof Bert Helmsing, and Dr Els van Dongen (30 days).
- 2005 **Mesopartner Summer school on Local Economic Development**, executive training on Role of Social Capital in Local Economic Development, Duisburg (3 days).
- 2004 **TPG and Corporate Social responsibility**, executive training of TPG managers, a Dutch Multinational Logistics Company, to enhance their knowledge of development processes in relation to their CSR profile (2 days).

- 2002 **Area Based Management in Durban, South Africa**, local economic development advisor, European Union, to advise the EU on the LED component as part of a feasibility study on areas based management in Durban (20 days).
- 2000-3 **Fair Trade Effect Study**, team leader and author of methodology and pilot-phase synthesis report, Fair Trade Assistance and Fair Trade Organisation, with case studies in Indonesia; Thailand by Tien-Ake Tiyapongpattana; Mexico by Mario Davide Parrilli; and Nicaragua by Pedro Vuskovic (45 days).

ISS Management & Committees

- 2004-6 **Chair of ISS MA program in Development Studies**, which includes chairing the Master of Arts Co-ordinating committee, the Admission Boards, and an overall responsibility for delivery and evaluation of the MA program, the single main activity of ISS. As an additional task in 2005-6, the Chair MA, together with the Academic Registrar Nynke Jo Smit, was also responsible for ensuring **re-accreditation of the ISS MA teaching program** in Development Studies with the Dutch Ministry of Education.

Convenor of the ISS Specialisation on Local and Regional Development (2000-1, 2003-4), which includes serving as a first point of contact for all student related matters in the Specialisation, membership of the ISS Master of Arts Co-ordinating Committee, Board of Examiners, and Board of Admission.

ISS Academic Council, member (1999-2001), **Gender Audit Steering Group**, member (2000-1), **MA Review Task Force**, member (2001-02, and 2003), **Several Selection Committees, Supervision of Post Doc research fellow** on 'Global value chains and local development' (2002-3).

Membership of professional bodies:

UNESCO, Netherlands National Commission, Sciences, member (2005-)

IDPAD Core Committee, member (1999-2005)

India Committee of the Netherlands, board member (2000-2)

Publications (selection):

- 2006 Globalisation, Firm Upgrading and Impacts on Labour, *TESG Journal for Social and Economic Geography*, 97, 5, pp. 468-477. (with Lee Pegler)

- 2006 *Social Capital for Industrial Development: Operationalizing the concept*, Vienna: UNIDO (with Irene van Staveren).
- 2005 An Italian Model and an Indian Reality: Searching for a Way-Out of Deteriorating Sweatshop Conditions. In: *K. Das (ed.) – Indian Industrial Clusters*, Aldershot: Ashgate, pp. 21-36.
- 2005 Trayectorias De Clusters Urbanos Y Oportunidades De Mejora Endógena En Países En Vías De Desarrollo. In: *M. D. Parrilli, P. Bianchi and R. Sugden (eds). Alta Tecnología, Productividad Y Redes*. México: L' Institute, pp. 307-324
- 2003 Fair Trade Effect Study: Pilot-phase Synthesis Report. Report for the Dutch Fair Trade Organisation. 34 p.
- 2002 Urban Cluster Trajectories in Developing Countries: Beyond the Industrial District Model. In: *I. Baud and J. Post (eds.) Realigning Actors in an Urbanizing World*. Aldershot: Ashgate, pp. 63-78.
- 2002 Cluster trajectories and the likelihood of endogenous upgrading. In: *M.P. van Dijk and H. Sandee (eds.) Innovation and Small Enterprises in the Third World*. Cheltenham: Edward Elgar Publishing Ltd., pp. 48-65.
- 2002 Contours of an LED Strategy for Durban: Connecting External Positioning with Internal Transformation. Report submitted to the EU Durban project, Durban. (with A.H.J. Helmsing)
- 2001 Beyond the Industrial District model: Urban Cluster Trajectories. In: *I. Baud, J. Post, L. de Haan, and T. Dietz (eds.) Re-aligning Government, Civil Society and the Market*. Amsterdam: University of Amsterdam, pp. 245-258.
- 2000 Learning from Global Buyers. *Journal of Development Studies*, Vol 37 No 2 pp. 177-205. (with H. Schmitz)
- 1999 Agra: An Old Cluster Facing the New Competition' *World Development*, Vol 27, No 9, pp. 1587-1604.
- 1999 Trust and Distrust in Artisan–Trader Relations in the Agra Footwear Industry, India. In: *P. Smets, H. Wels & J. van Loon (eds.) – Trust and Co-operation. Symbolic Exchange and Moral Economies in an Age of Cultural Differentiation*, Amsterdam: Het Spinhuis Publishers, pp.67-80.
- 1999 Artisan Labour in the Agra footwear industry: Continued Informality and Changing Threats. In: *Contributions to Indian Sociology*, Vol 33, No 1&2, pp.

- 303-328, and in: *Perry, J., J. Breman and K. Kapadia (eds.) - The Worlds of Indian Industrial Labour*, New Delhi & London: Sage Publications, pp. 303-328.
- 1998 New Dimensions in Local Enterprise Co-operation and Development: From Clusters to Industrial Districts. In: *ATAS XI, Advanced Technology Assessment System, New Approaches to Science and Technology Cooperation and Capacity Building*. New York and Geneva: UNCTAD, pp.31-56. (with Jorg Meyer-Stamer)
- 1998 Barriers to Flexible Specialisation in Agra's Footwear Industry. In: *Holmstrom, M. & P. Cadene – Decentralised Production in India. Industrial Districts, Flexible Specialization and Employment*. New Delhi: Sage Publications, pp. 283-307.
- 1996 *Economics of Collaboration; Indian Shoemakers Between Market and Hierarchy*. New Delhi & London: Sage Publications. 219 p.
- 1996 Small Enterprises in the Indian Footwear Industry. In: *K.S. Rao, I.S.A. Baud, B.K. Naidu & C.P. Rao - Women's Employment in Industry: The Case of Indian Footwear*. Madras & Amsterdam: Central Leather Research Institute & University of Amsterdam, pp. 164-99.
- 1996 Operationalisation of Flexible Specialisation: Agra's Footwear Industry. In: *Economic & Political Weekly*, Vol. 31, nr. 52, December 28, pp. L-50 - L-56.
- 1995 *Economics of Collaboration in Producer-Trader Relations: Transaction Regimes Between Market and Hierarchy in the Agra Footwear Cluster, India*. PhD Dissertation: Free University Amsterdam.
- 1994 Lack of Interaction Between Traders and Producers in the Agra Footwear Cluster. In: *P. O. Pedersen, A. Sverisson & M.P. van Dijk (eds.) - Flexible Specialization. The Dynamics of Small-Scale Industries in the South*. London: Intermediate Technology Publications, pp.71-83.
- 1993 Subcontracting: the Incorporation of Small Producers in Dynamic Industrial Networks. In: *I.S.A. Baud and G.A. de Bruijne (eds.) - Gender, Small-Scale Industry and Development Policy*. London: Intermediate Technology Publications, pp. 35-46. (with H. Weijland)
- 1992 Industrial Policy and the Role of Small Scale Industries. In: *J.J.F. Heins & E.N. Meijer (eds.) - Factories and Families. A Study of a Growth Pole in South India*. New Delhi: Manohar Publications, pp. 9-30.

- 1992 Importance of Trust in the Subsector Approach: An Example from the Footwear Industry in Agra, India. *Research Memorandum 1992-43*. Amsterdam: Faculty of Economics and Econometrics, Free University.
- 1992 Transaction Regimes: An Instrument for Research in Industrial Organization. *Research Memorandum 1992-34*. Amsterdam: Faculty of Economics and Econometrics, Free University. (with H. Kox)
- 1990 Regional Development Policy in Tamil Nadu: Some Results of Investigations. In: K.V. Sundaram, A. Ramesh and P.S. Tewari (eds.) - *Regional Planning and Development. Essays on Space, Society and Development, Essays in Honour of Professor R. P. Misra, Volume II*, pp. 25-35. Delhi: Heritage Publishers. (with G.A. de Bruijne and H.J. Sommeling)
- 1989 Changes in the Organization of Marketing and Production in Rural Industry. *UPPW Working Paper*, No.24. Salatiga: Universitas Kristen Satya Wacana, Indonesia. (with H. Sandee)
- 1989 Industrial Linkages in a Growth Pole: An Analysis of the Small-Scale Sector in Hosur, South-India. *Indian Journal of Regional Science*, Vol. XXI, No. 2, pp. 25-46.
- 1988 The Small-Scale Sector in a Growth Pole. A Case Study of Hosur, Tamil Nadu, India. MA Thesis published as: *Working Document*, no.6. Amsterdam: Centre for Asian Studies Amsterdam, 89 p.