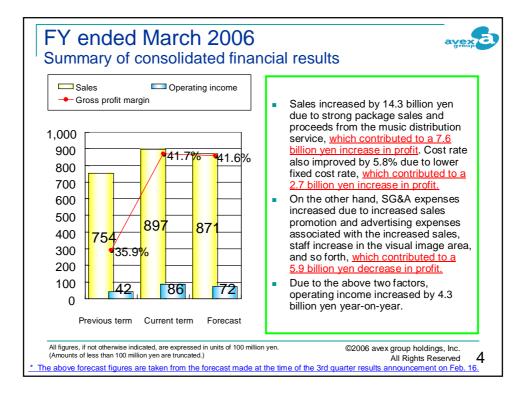
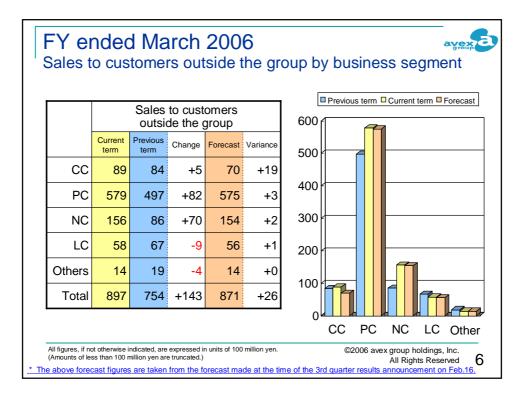
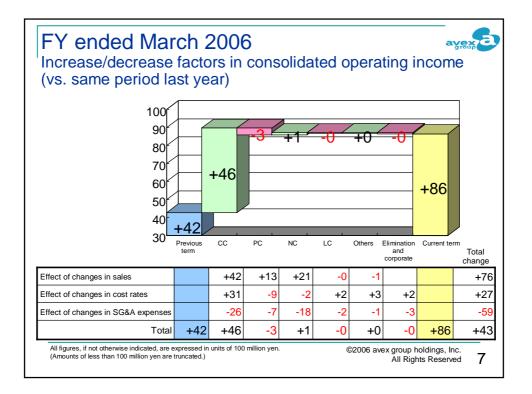


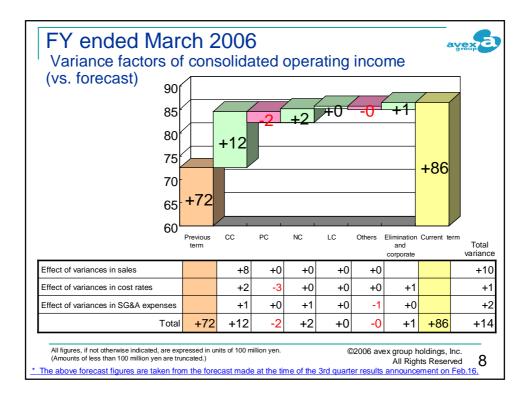
| Di  | Y ended                           |               | •••          | esults       |                | ave          | up  |
|-----|-----------------------------------|---------------|--------------|--------------|----------------|--------------|-----|
|     | avex                              | achiev        | ved red      | cord v       | ear sa         | les.         |     |
| 56  | ales increa                       |               |              | -            |                |              | en  |
| 'ar | rticularly, sales<br>Sales in the | NC segment    | increased 82 | % year-on-   | year (+7.0 bil | lion yen)    | /en |
| ╞   |                                   | Previous term | Current term | Change       | Forecast       | Variance     |     |
|     | Sales                             | 754           | 897          | +143         | 871            | +26          |     |
| Ľ   | Operating income                  | 42            | 86           | +43          | 72             | +14          |     |
| H   |                                   |               |              |              |                |              |     |
| H   | Operating income margin           | 5.7%          | 9.6%         | +3.9%        | 8.3%           | +1.3%        |     |
|     |                                   | 5.7%<br>44    | 9.6%<br>90   | +3.9%<br>+46 | 8.3%<br>74     | +1.3%<br>+15 |     |
|     | margin                            |               |              |              |                |              |     |



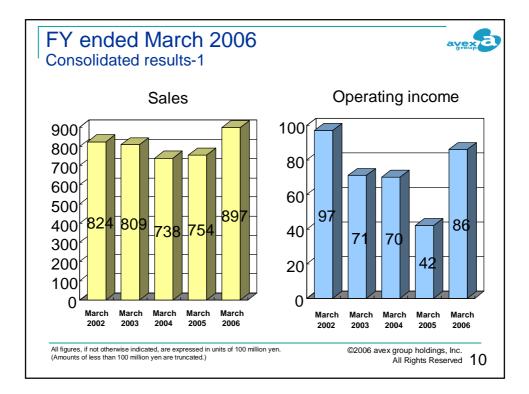
| Summar                    | y of c | compo               | onent | ts of o             | consoli           | dated            | segr  | nents               |                   |                  |
|---------------------------|--------|---------------------|-------|---------------------|-------------------|------------------|-------|---------------------|-------------------|------------------|
|                           | Currei | nt term             |       | Previ               | ous term          |                  |       | Fo                  | recast            |                  |
|                           | Sales  | Operating<br>Profit | Sales | Operating<br>Profit | Sales<br>Variance | O.P.<br>Variance | Sales | Operating<br>Profit | Sales<br>Variance | O.P.<br>Variance |
| сс                        | 474    | 60                  | 382   | 14                  | +91               | +46              | 459   | 48                  | +15               | +12              |
| PC                        | 581    | 11                  | 503   | 15                  | +78               | -3               | 577   | 14                  | +4                | -2               |
| NC                        | 163    | 10                  | 96    | 9                   | +67               | +1               | 160   | 7                   | +2                | +2               |
| LC                        | 66     | 1                   | 73    | 2                   | -7                | -0               | 64    | 1                   | +1                | +0               |
| Others                    | 23     | -0                  | 27    | -0                  | -4                | +0               | 22    | 0                   | +0                | -0               |
| Total                     | 1,309  | 84                  | 1,084 | 40                  | -                 | -                | 1,284 | 72                  | -                 | -                |
| Elimination and corporate | -411   | 1                   | -330  | 2                   | -                 | -                | -412  | 0                   | -                 | -                |
| Consolidated              | 897    | 86                  | 754   | 42                  | +143              | +43              | 871   | 72                  | +26               | +14              |

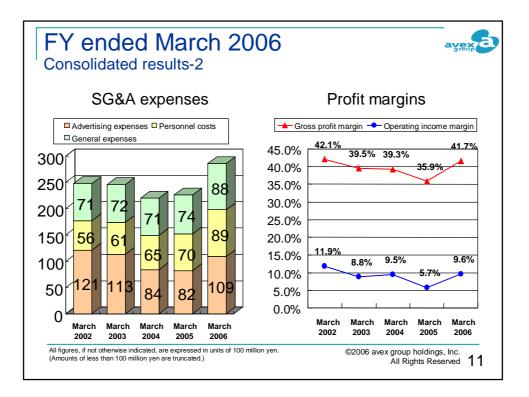




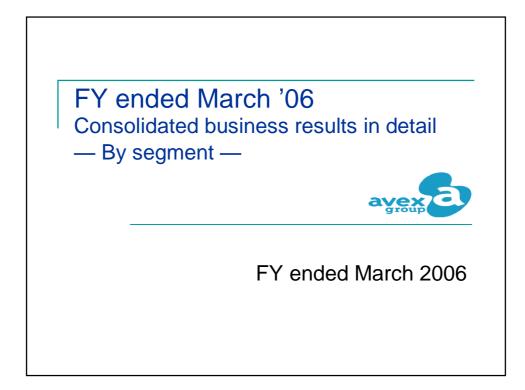


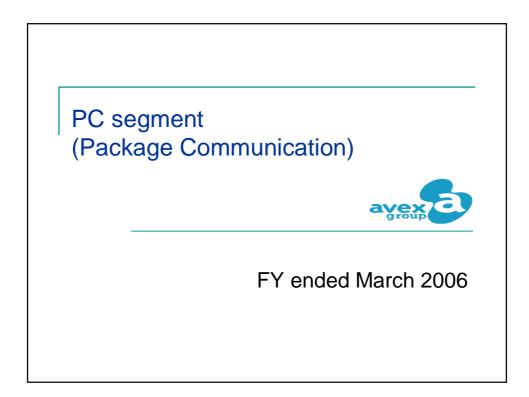
| <b>Consolidated</b>                            | compa            | rative          | incom  | e statem          | nent-1   |          |                      |
|--|------------------|-----------------|--------|-------------------|----------|----------|----------------------|
| 4Q cumulative                                  | Previous<br>term | Current<br>term | Change | Percentage change | Forecast | Variance | Percentage<br>change |
| Sales  | 754              | 897             | +143   | +19.0%            | 871      | +26      | +3.0%                |
| Cost of sales                                  | 483              | 523             | +40    | +8.3%             | 509      | +14      | +2.8%                |
| Gross profit                                   | 270              | 374             | +103   | +38.3%            | 362      | +11      | +3.3%                |
| Gross profit<br>margin                         | 35.9%            | 41.7%           | +5.8%  | -                 | 41.6%    | +0.1%    | -                    |
| Personnel costs                                | 70               | 89              | +18    | +26.2%            | 88       | +1       | +1.2%                |
| Sales promotion<br>and advertising<br>expenses | 82               | 109             | +27    | +33.4%            | 114      | -4       | -3.9%                |
| General<br>expenses                            | 74               | 88              | +13    | +18.2%            | 87       | +1       | +1.6%                |
| Total SG&A<br>expenses                         | 227              | 287             | +59    | +26.2%            | 289      | -2       | -0.7%                |
| Operating income                               | 42               | 86              | +43    | +102.6%           | 72       | +14      | +19.4%               |
| Operating<br>income<br>margin                  | 5.7%             | 9.6%            | +3.9%  | -                 | 8.3%     | +1.3%    | -                    |

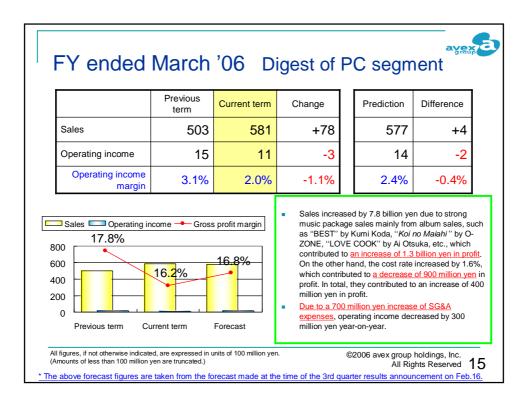




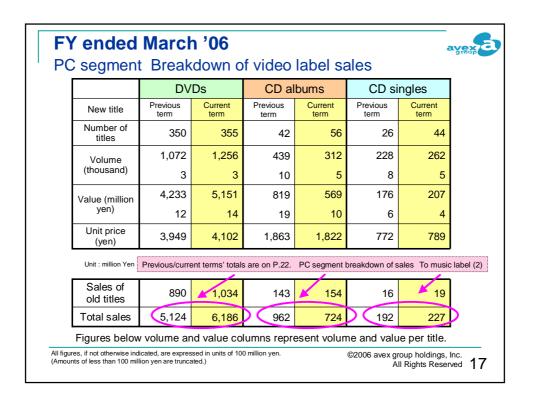
|  | FY    | ended N | Aarch 20 | 05    | FY    | ended N | Aarch 20 | 006   |
|--|-------|---------|----------|-------|-------|---------|----------|-------|
|  | 1Q    | 2Q      | 3Q       | 4Q    | 1Q    | 2Q      | 3Q       | 4Q    |
| Sales  | 133   | 187     | 187      | 245   | 145   | 236     | 196      | 319   |
| Cost of sales                                  | 92    | 129     | 113      | 147   | 102   | 135     | 110      | 175   |
| Gross profit                                   | 41    | 58      | 73       | 97    | 43    | 100     | 86       | 144   |
| Gross profit margin                            | 31.2% | 31.0%   | 39.0%    | 39.7% | 29.6% | 42.5%   | 44.0%    | 45.2% |
| Personnel costs                                | 14    | 15      | 17       | 23    | 16    | 15      | 15       | 41    |
| Sales promotion<br>and advertising<br>expenses | 17    | 20      | 20       | 23    | 16    | 30      | 29       | 33    |
| General expenses                               | 17    | 18      | 19       | 19    | 20    | 23      | 18       | 25    |
| Total SG&A<br>expenses                         | 50    | 54      | 56       | 66    | 53    | 69      | 63       | 100   |
| Operating income                               | -8    | 3       | 16       | 31    | -10   | 30      | 23       | 43    |
| Operating<br>income<br>margin                  | -6.5% | 2.1%    | 8.8%     | 12.6% | -7.3% | 12.9%   | 11.7%    | 13.6% |

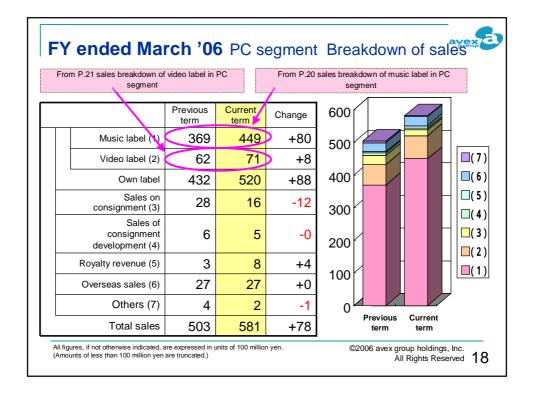




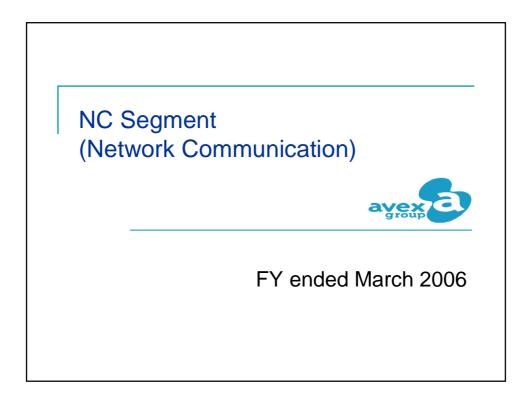


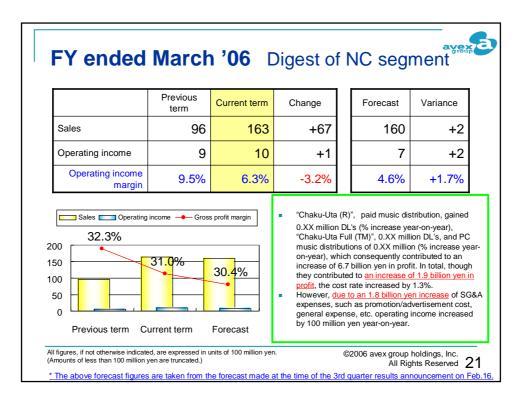
|                        | С                | D albur         | ns                          | С                | D singl         | es                          |                  | DVDs            |                                |
|------------------------|------------------|-----------------|-----------------------------|------------------|-----------------|-----------------------------|------------------|-----------------|--------------------------------|
| New title              | Previous<br>term | Current<br>term | Of which,<br>new<br>artists | Previous<br>term | Current<br>term | Of which,<br>new<br>artists | Previous<br>term | Current<br>term | Of<br>which,<br>new<br>artists |
| Number of titles       | 470              | 328             | 24                          | 199              | 244             | 46                          | 129              | 96              | 4                              |
| Volume                 | 11,706           | 13,953          | 398                         | 7,981            | 11,185          | 798                         | 1,355            | 1,786           | 19                             |
| (thousand)             | 24               | 42              | 16                          | 40               | 45              | 17                          | 10               | 18              | 4                              |
| Value                  | 21,932           | 27,056          | 698                         | 5,703            | 8,486           | 571                         | 4,240            | 4,436           | 49                             |
| (million yen)          | 46               | 82              | 29                          | 28               | 34              | 12                          | 32               | 46              | 12                             |
| Unit price (yen)       | 1,873            | 1,939           | 1,754                       | 715              | 759             | 715                         | 3,129            | 2,484           | 2,502                          |
| Unit: r                | nillion yen      | Previous/c      | urrent terms'               | totals are or    | n P.22. PC      | segment bre                 | eakdown of s     | ales Tom        | usic labe                      |
| Sales of<br>old titles | 3,772            | 3,932           | / -                         | 440              | 302             | -                           | 843              | 731             |                                |
| Total sales            | 25,704           | 30,989          | 5 0                         | 6,144            | 8,789           | 5 -0                        | 5,084            | 5,167           | 5.                             |

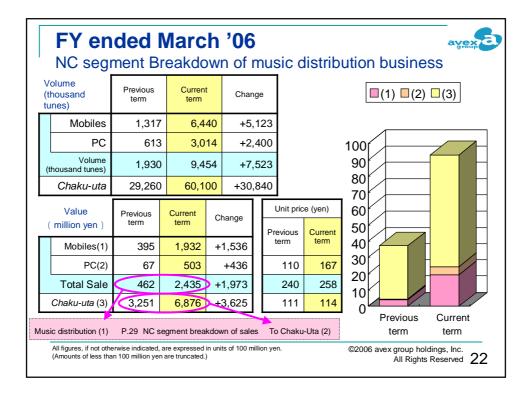


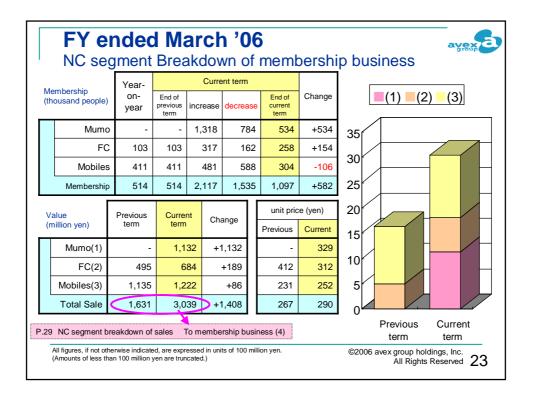


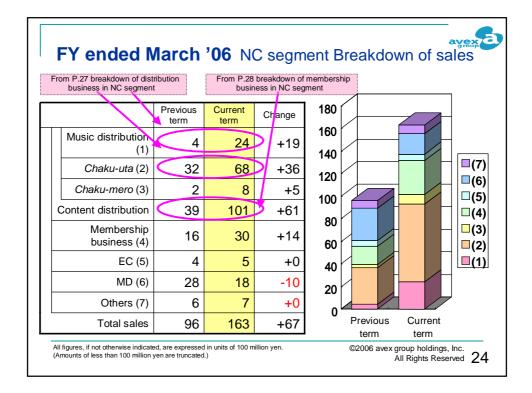
| 4Q cumulative                                  | Previous | Current | Change | Stateme<br>Percentage<br>change | Forecast | Variance | Percentag<br>change |
|--|----------|---------|--------|---------------------------------|----------|----------|---------------------|
| Sales  | 503      | 581     | +78    | +15.5%                          | 577      | +4       | +0.8%               |
| Cost of sales                                  | 413      | 487     | +73    | +17.9%                          | •        | 1        | 1                   |
| Gross profit                                   | 89       | 93      | +4     | +4.8%                           |          |          |                     |
| Gross profit<br>margin                         | 17.8%    | 16.2%   | -1.6%  | -                               |          |          |                     |
| Personnel costs                                | 18       | 19      | +1     | +9.8%                           |          |          |                     |
| Sales promotion and<br>advertising<br>expenses | 15       | 17      | +2     | +13.6%                          |          |          |                     |
| General expenses                               | 23       | 25      | +1     | +8.2%                           |          |          |                     |
| GMF  | 17       | 19      | +2     | +12.3%                          |          |          |                     |
| Total SG&A expenses                            | 74       | 82      | +7     | +10.7%                          |          |          |                     |
| Operating income                               | 15       | 11      | -3     | -23.8%                          | 14       | -2       | -16.4%              |
| Operating income margin                        | 3.1%     | 2.0%    | -1.1%  | -                               | 2.4%     | -0.4%    |                     |



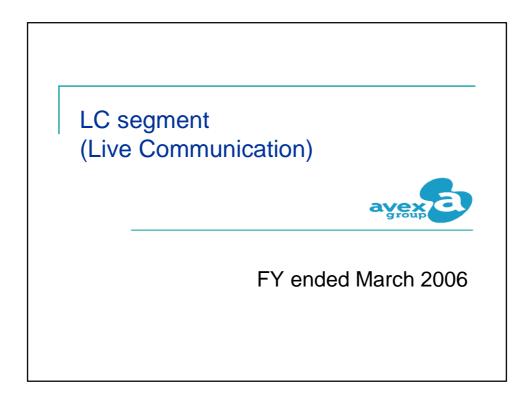


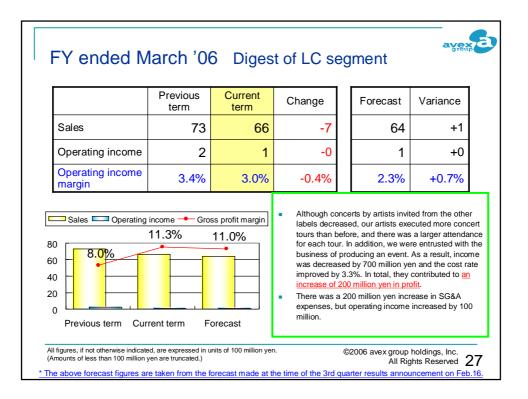






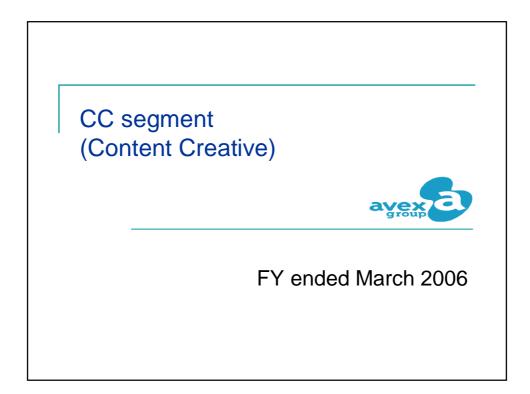
| 4Q cumulative                                  | Previous<br>term | Current | Change | Percentage change | Forecast | Variance | Percentage<br>change |
|--|------------------|---------|--------|-------------------|----------|----------|----------------------|
| Sales  | 96               | 163     | +67    | +69.5%            | 160      | +2       | +1.7%                |
| Cost of sales                                  | 65               | 112     | +47    | +72.7%            |          |          |                      |
| Gross profit                                   | 31               | 50      | +19    | +62.8%            |          |          |                      |
| Gross profit<br>margin                         | 32.3%            | 31.0%   | -1.3%  | -                 |          |          |                      |
| Personnel costs                                | 9                | 13      | +4     | +41.4%            |          |          |                      |
| Sales promotion<br>and advertising<br>expenses | 1                | 8       | +7     | +623.1%           |          |          |                      |
| General expenses                               | 5                | 11      | +6     | +117.2%           |          |          |                      |
| GMF  | 5                | 6       | +1     | +17.7%            |          |          |                      |
| Total SG&A expenses                            | 21               | 40      | +18    | +83.9%            |          |          |                      |
| Operating income                               | 9                | 10      | +1     | +12.2%            | 7        | +2       | +40.8%               |
| Operating<br>income margin                     | 9.5%             | 6.3%    | -3.2%  | -                 | 4.6%     | +1.7%    | -                    |

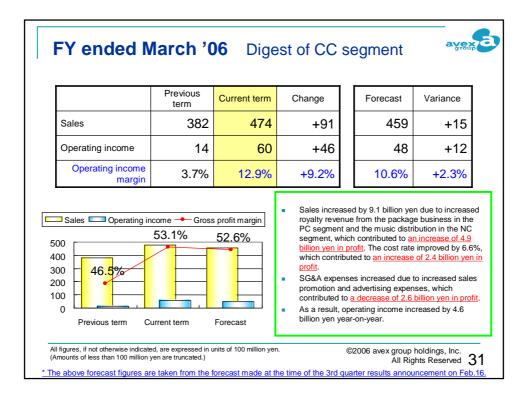


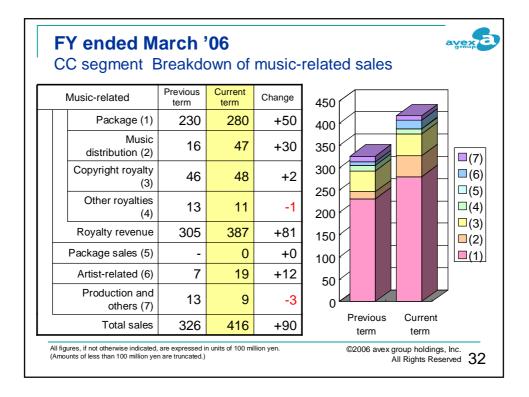


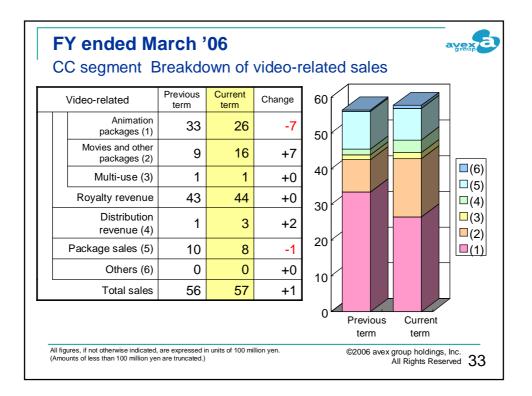
|                              | N                                  | Vithin the                 | group                      |                                 | Outs                                   | ide the gro     | up        |
|------------------------------|------------------------------------|----------------------------|----------------------------|---------------------------------|--|-----------------|-----------|
|                              | Previous<br>term                   | Curre<br>term              | Chan                       |                                 | <i>r</i> ious<br>rm                    | Current<br>term | Change    |
| Number of tickets (thousand) | $\subset$                          | - 5                        | 60                         | - (                             | -                                      | 21              | $\bigvee$ |
| Value (million yen)          |                                    | - 3,9                      | 72                         | -                               | /-                                     | 191             | -         |
| Unit price                   |                                    | - 7,0                      | 94                         | -                               | -                                      | 9,095           | -         |
| Events (contra               | group (2)<br>ependent<br>oduction) | term<br>64<br>9<br>73<br>- | term<br>56<br>5<br>61<br>4 | Change<br>-8<br>-3<br>-12<br>+4 | 70<br>60<br>50<br>40<br>30<br>20<br>10 |                 |           |
| Тс                           | otal sales                         | 73                         | 66                         | -7                              |  | Previous        | Current   |

| LC segment C                                   | ompar            | ative ir        | ncome  | statem            | ent      |          |                      |
|--|------------------|-----------------|--------|-------------------|----------|----------|----------------------|
| 4Q cumulative                                  | Previous<br>term | Current<br>term | Change | Percentage change | Forecast | Variance | Percentage<br>change |
| Sales  | 73               | 66              | -7     | -10.1%            | 64       | +1       | +3.0%                |
| Cost of sales                                  | 68               | 58              | -9     | -13.3%            |          |          |                      |
| Gross profit                                   | 5                | 7               | +1     | +26.5%            |          |          |                      |
| Gross profit<br>margin                         | 8.0%             | 11.3%           | +3.3%  | -                 |          |          |                      |
| Personnel costs                                | 1                | 2               | +1     | +100.7%           |          |          |                      |
| Sales promotion<br>and advertising<br>expenses | -                | -               | -      | -                 |          |          |                      |
| General expenses                               | 0                | 1               | +0     | +60.4%            |          |          |                      |
| GMF  | 1                | 1               | +0     | +12.2%            |          |          |                      |
| Total SG&A expenses                            | 3                | 5               | +2     | +60.6%            |          |          |                      |
| Operating income                               | 2                | 1               | -0     | -21.0%            | 1        | +0       | +34.2%               |
| Operating<br>income margin                     | 3.4%             | 3.0%            | -0.4%  | -                 | 2.3%     | +0.7%    | -                    |



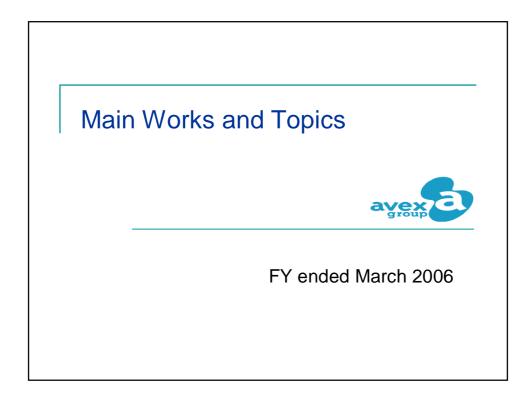


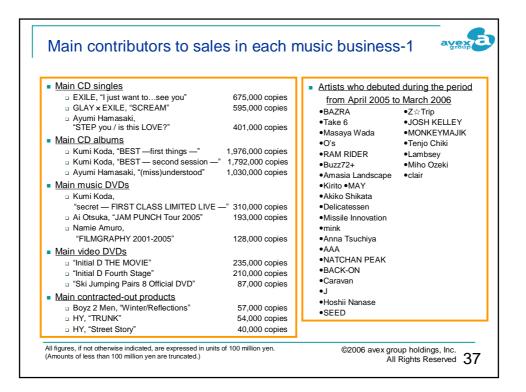


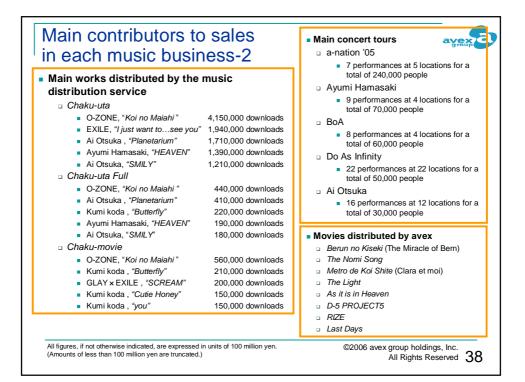


| FY ended M<br>CC segment C   |                  |                 | ncome  | statem            | ent      |               | avex<br>group        |
|--|------------------|-----------------|--------|-------------------|----------|---------------|----------------------|
| 4Q cumulative  | Previous<br>term | Current<br>term | Change | Percentage change | Forecast | Variance      | Percentage<br>change |
| Sales  | 382              | 474             | +91    | +23.9%            | 459      | +15           | +3.3%                |
| Cost of sales  | 204              | 222             | +17    | +8.7%             |          |               |                      |
| Gross profit   | 178              | 252             | +73    | +41.5%            |          |               |                      |
| Gross profit<br>margin   | 46.5%            | 53.1%           | +6.6%  | -                 |          |               |                      |
| Personnel costs  | 31               | 41              | +10    | +34.9%            |          |               |                      |
| Sales promotion<br>and advertising<br>expenses   | 74               | 84              | +9     | +13.1%            |          |               |                      |
| General expenses   | 25               | 27              | +2     | +9.1%             |          |               |                      |
| GMF  | 33               | 37              | +4     | +12.0%            |          |               |                      |
| Total SG&A expenses  | 164              | 191             | +26    | +16.4%            |          |               |                      |
| Operating income   | 14               | 60              | +46    | +334.6%           | 48       | +12           | +24.8%               |
| Operating<br>income margin   | 3.7%             | 12.9%           | +9.2%  | -                 | 10.6%    | +2.3%         | -                    |
| All figures, if not otherwise indicat<br>(Amounts of less than 100 million<br>* The above forecast figures a | yen are truncate | ed.)            |        |                   |          | All Rights Re | eserved 34           |

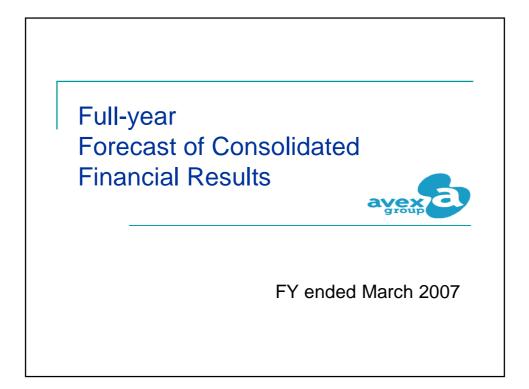
| [Refer   |                  |                 |        |  |                  |                 |         |
|--|------------------|-----------------|--------|--|------------------|-----------------|---------|
| CC segm  |                  |                 |        | nt $\Rightarrow$ Music-rela                    | ated plus        | VIDEO-          | related |
|  | N                | lusic-relate    | d      |  | V                | ideo-relate     | d       |
|  | Previous<br>term | Current<br>term | Change |  | Previous<br>term | Current<br>term | Change  |
| Sales  | 533              | 643             | +109   | Sales  | 80               | 86              | +6      |
| Cost of sales                                  | 293              | 313             | +20    | Cost of sales                                  | 52               | 70              | +17     |
| Gross profit                                   | 240              | 329             | +89    | Gross profit                                   | 27               | 16              | -11     |
| Gross profit margin                            | 45.0%            | 51.2%           | +6.2%  | Gross profit margin                            | 34.3%            | 18.6%           | -15.7%  |
| Personnel<br>costs                             | 45               | 54              | +9     | Personnel<br>costs                             | 4                | 7               | +2      |
| Sales promotion<br>and advertising<br>expenses | 79               | 88              | +8     | Sales promotion<br>and advertising<br>expenses | 10               | 13              | +3      |
| General expenses                               | 45               | 47              | +2     | General expenses                               | 2                | 4               | +1      |
| GMF  | 47               | 52              | +4     | GMF  | 3                | 4               | +1      |
| Total SG&A<br>expenses                         | 217              | 243             | +25    | Total SG&A<br>expenses                         | 20               | 29              | +8      |
| Operating income                               | 22               | 86              | +63    | Operating income                               | 6                | -13             | -20     |
| Operating income margin                        | 4.3%             | 13.4%           | +9.1%  | Operating income margin                        | 8.4%             | -15.5%          | -23.9%  |



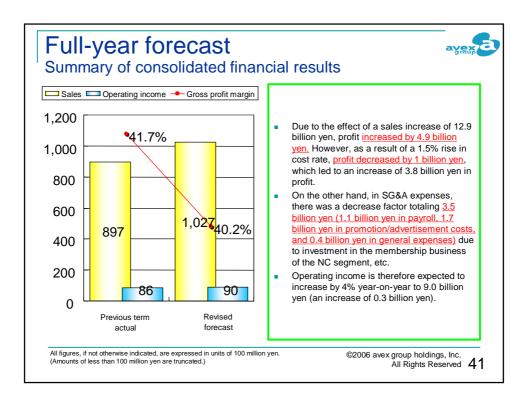




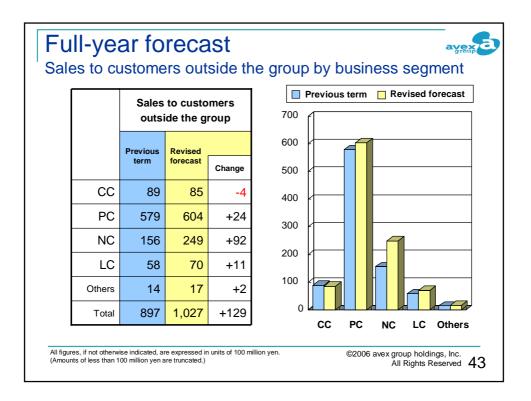
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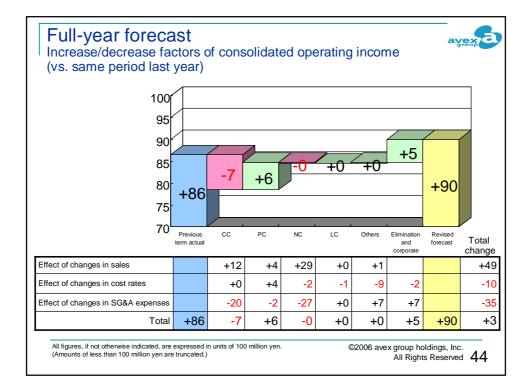


| We can expect rec                                   | ord-hiah                | sales agair      | n in FY '06 |
|---|-------------------------|------------------|-------------|
|   | following FY            |                  |             |
| Sales will incre                                    | ease by 14              | % (+12.9 billior | n yen).     |
| Sales in the PC segment v                           |                         |                  |             |
| sales in the NC segment wi<br>sales in the LC segme |                         |                  |             |
| Sales In the LO Segure                              |                         |                  | ion yen).   |
| Full year   | Previous term<br>actual | Revised forecast | Change      |
| Sales   | 897                     | 1,027            | +129        |
|   | 00                      | 90               | +3          |
| Operating income                                    | 86                      |                  |             |
| Operating income<br>Operating income margin         | 9.6%                    | 8.8%             | -0.8%       |
|   |                         | 8.8%<br>89       | -0.8%<br>-1 |



| -                         | mpone         |                     | urcons           | olidated            | d segme           | ents             |  |
|---------------------------|---------------|---------------------|------------------|---------------------|-------------------|------------------|--|
|                           | Previous term |                     | Revised forecast |                     |                   |                  |  |
|                           | Sales         | Operating<br>Profit | Sales            | Operating<br>Profit | Sales<br>Variance | O.P.<br>Variance |  |
| cc                        | 474           | 60                  | 498              | 53                  | +23               | -7               |  |
| PC                        | 581           | 11                  | 610              | 18                  | +28               | +6               |  |
| NC                        | 163           | 10                  | 259              | 10                  | +95               | -0               |  |
| LC                        | 66            | 1                   | 75               | 2                   | +8                | +0               |  |
| Others                    | 23            | -0                  | 27               | -0                  | +3                | +0               |  |
| Total                     | 1,309         | 84                  | 1,472            | 83                  | -                 | -                |  |
| Elimination and corporate | -411          | 1                   | -445             | 5                   | -                 | -                |  |
| Consolidated              | 897           | 86                  | 1,027            | 90                  | +129              | +3               |  |





| Full year                                   | Previous term<br>actual | Revised forecast | Change | Percentage change |
|---|-------------------------|------------------|--------|-------------------|
| Sales                                       | 897                     | 1,027            | +129   | +14.4%            |
| Cost of sales                               | 523                     | 614              | +90    | +17.3%            |
| Gross profit                                | 374                     | 413              | +38    | +10.4%            |
| Gross profit margin                         | 41.7%                   | 40.2%            | -1.5%  |                   |
| Personnel costs                             | 89                      | 101              | +11    | +13.1%            |
| Sales promotion and<br>advertising expenses | 109                     | 127              | +17    | +15.5%            |
| General expenses                            | 88                      | 93               | +4     | +5.1%             |
| Total SG&A expenses                         | 287                     | 323              | +35    | +12.3%            |
| Operating income                            | 86                      | 90               | +3     | +4.0%             |
| Operating income margin                     | 9.6%                    | 8.8%             | -0.8%  |                   |

