

# THE TIMES UNION SUNDAY TIMES UNION

SCARBOROUGH

645 Albany Shaker Road Albany, NY 12211 Readership data in this report was compiled by Scarborough Research

|             |  | Morning<br>(MonFri.) | Sunday  |
|-------------|--|----------------------|---------|
|             | STIMATED AVERAGE ISSUE ADULT READERS IN THE READER STUDY AREA: | , ,                  | ·       |
| Reader Pi   | rofile Study Area 1 (RPSA 1)                                   | 216,300              | 296,100 |
|             | rofile Study Area 2 (RPSA 2)                                   | 225,900              | 318,400 |
| 1B. ESTIMAT | ED AVERAGE ISSUE ADULT READERS BY CATEGORY IN THE              |                      |         |
| READER      | PROFILE STUDY AREA:*   |                      |         |
| RPSA 1:     | Subscriber Readers   | 138,500              | 182,100 |
|             | Single Copy Readers  | 39,800               | 86,800  |
|             | Pass-Along/Other Readers                                       | 37,900               | 27,200  |
|             | Reach (18+)  | 32%                  | 44%     |
|             | Average Frequency^   | 3.4                  | 3.2     |
|             | Gross Rating Points (GRPs)^^                                   | 162.0                | 177.2   |
|             | Readers per Copy (RPC)   | 2.4                  | 2.4     |
| RPSA 2:     | Subscriber Readers   | 143,500              | 188,100 |
|             | Single Copy Readers  | 43,900               | 98,600  |
|             | Pass-Along/Other Readers                                       | 38,500               | 31,700  |
|             | Reach (18+)  | 21%                  | 30%     |
|             | Average Frequency^   | 3.2                  | 3.1     |
|             | Gross Rating Points (GRPs)^^                                   | 104.5                | 118.0   |
|             | Readers per Copy (RPC)   | 2.3                  | 2.4     |

1C. TOTAL AVERAGE PAID CIRCULATION (BY INDIVIDUALS AND FOR DESIGNATED RECIPIENTS) IN THE READER PROFILE STUDY AREA AND IN THE NEWSPAPER DESIGNATED MARKET FOR THE 52 WEEK PERIOD ENDED SEPTEMBER 24, 2006:\*\*

| READER PROFILE STUDY AREA                               |                     | Morning<br>(MonFri.) | Sunday   |
|---|---------------------|----------------------|----------|
|   | Occupied Households | ()                   | <b>,</b> |
| #1-1-06 Estimate (RPSA 1):                              | 346,917             |                      |          |
| #1-1-06 Estimate (RPSA 2):                              | 559,911             |                      |          |
| Total Paid Circulation in the Reader Profile Study Area | a (RPSA 1)***       | 89,736               | 122,163  |
| Total Paid Circulation in the Reader Profile Study Area | a (RPSA 2)***       | 97,190               | 134,998  |
| Percentage of Newspaper Designated Market Circula       | tion (RPSA 1)       | 96%                  | 95%      |
| Percentage of Newspaper Designated Market Circula       | tion (RPSA 2)       | 104%                 | 104%     |
| Percentage of Occupied Household Coverage (RPSA         | . 1)                | 26%                  | 35%      |
| Percentage of Occupied Household Coverage (RPSA         | . 2)                | 17%                  | 24%      |
| TOTAL AVERAGE PAID CIRCULATION                          |                     | 96,974               | 136,921  |
| NEWSPAPER DESIGNATED MARKET                             |                     |                      |          |
|   | Occupied Households |                      |          |
| 2000 Census:  | 347,031             |                      |          |
| #1-1-06 Estimate:                                       | 362,184             |                      |          |
| Home Delivery and Mail                                  |                     | 68,219               | 89,068   |
| Single Copy Sales                                       |                     | 16,461               | 35,975   |
| Other   |                     | 9,190                | 4,223    |
| TOTAL NEWSPAPER DESIGNATED MARKET                       | ······              | 93,870               | 129,266  |
| Percentage of Occupied Household Coverage               |                     | 26%                  | 36%      |

<sup>\*</sup> The research sample produced 2,028 completed interviews. The sample of Morning (RPSA 1) readers totaled 565, including 394 subscribers, 89 single copy and 82 pass-along/other. The sample of Sunday (RPSA 1) readers totaled 734, including 497 subscribers, 172 single copy and 65 pass-along/other. The sample of Morning (RPSA 2) readers totaled 579, including 401 subscribers, 94 single copy and 84 pass-along/other. The sample of Sunday (RPSA 2) readers totaled 772, including 507 subscribers, 192 single copy and 73 pass-along/other. Refer to Paragraph 6 for explanation of sample size methodology.

<sup>\*\*</sup> Source: Refer to the Audit Report dated 09/24/06 for detailed circulation information.

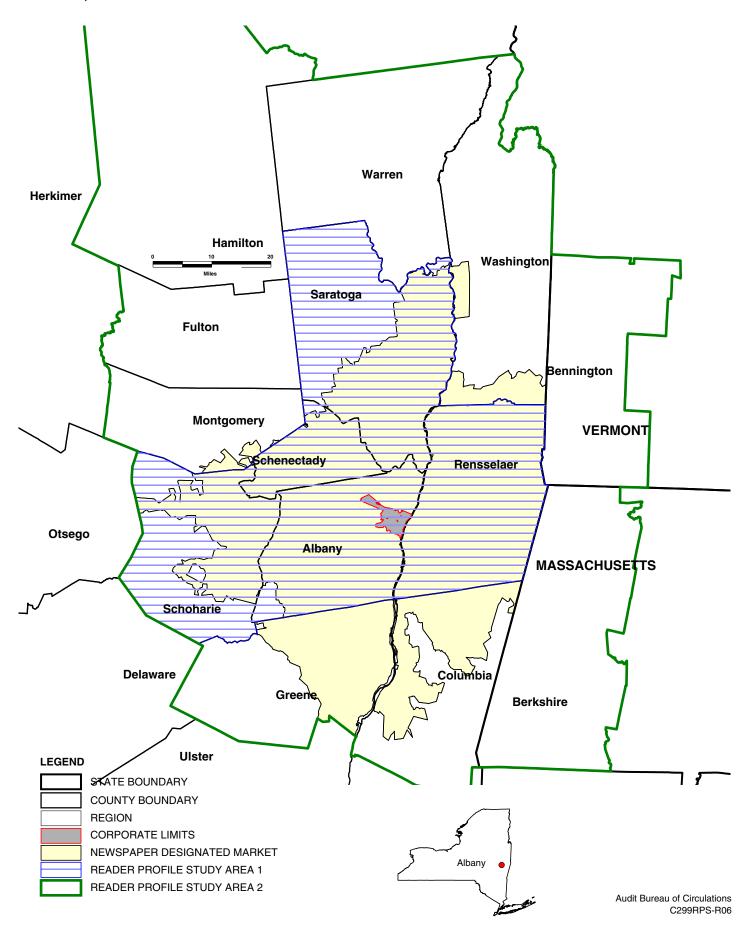
<sup>\*\*</sup> When the Reader Profile Study Area does not match to the ABC newspaper-circulation reporting zone, the average paid circulation figures are derived by the summation of the "Average Projected Paid Circulation" listed in Paragraph 3 of the audit report.

<sup>^</sup> Average Frequency refers to the number of issues read out of five possible issues for weekday and four possible issues for Sunday.

M Gross Rating Points (GRPs) is an estimate calculated as the percentage of reach multiplied by frequency (R\*F=GRP). For weekday, 5 insertions are utilized for frequency. For Sunday, 4 insertions are utilized for frequency.

<sup>#</sup> Source: Claritas Inc., See Explanatory.

# **ALBANY, NEW YORK**



#### **1D. CUME ANALYSIS:**

| RPSA 1: | Estimated number of 5-day CUME readers:          | 318,900 |
|---------|--|---------|
|         | Reach (18+):                                     | 48%     |
|         | Estimated number of 4-issue Sunday CUME readers: | 374,300 |
|         | Reach (18+):                                     | 56%     |
| RPSA 2: | Estimated number of 5-day CUME readers:          | 349,800 |
|         | Reach (18+):                                     | 32%     |
|         | Estimated number of 4-issue Sunday CUME readers: | 413,200 |
|         | Reach (18+):                                     | 38%     |

The CUME figures shown are estimates of the proportion of the population that sees at least one issue. In this case, during five consecutive weekdays or at least one issue during the last four Sundays. See paragraph 5 for Reader Demographic Analysis.

#### 2. MARKET DESCRIPTIONS:

READER PROFILE STUDY AREA 1 (RPSA 1) comprises the counties of Albany, Rensselaer, Saratoga, Schenectady, Schoharie, all in New York.

READER PROFILE STUDY AREA 2 (RPSA 2) comprises counties in Massachusetts - Berkshire, In New York - Albany, Columbia, Fulton, Greene, Hamilton, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren and Washington. In Vermont - Bennington.

NEWSPAPER DESIGNATED MARKET comprises counties of Albany, Rensselaer and Schenectady, and in COLUMBIA County, towns of Austerlitz (part), Canaan (part), Chatham, Claverack (part), Greenport, Kinderhook, Livingston (part), New Lebanon, Stockport and Stuyvesant, Hudson City and the balance of Chatham Village in Ghent Town; in GREENE County, towns of Athens, Cairo, Catskill, Coxsackie, Durham, Greenville and New Baltimore; in MONTGOMERY County, Charleston Town (part); in SARATOGA County, towns of Ballston, Charlton, Clifton Park, Galway (part), Greenfield (part), Halfmoon, Malta, Milton (part), Moreau (part), Northumberland, Saratoga, Stillwater, Waterford and Wilton, cities of Mechanicville and Saratoga Springs; in SCHOHARIE County, towns of Broome (part), Carlisle (part), Cobleskill, Esperance, Fulton (part), Gilboa (part), Middleburgh, Richmondville (part), Schoharie, Seward (part), and Wright; and in WASHINGTON County, towns of Cambridge (part), Easton (part), Fort Edward, White Creek (part), all in New York.

(NEWSPAPER DESIGNATED MARKET includes the following US ZIP Codes: 12007, 12008, 12009, 12015, 12018, 12019, 12020, 12022, 12023, 12024, 12027, 12028, 12033, 12035, 12037, 12040, 12041, 12042, 12043, 12045, 12046, 12047, 12050, 12051, 12052, 12053, 12054, 12056, 12057, 12058, 12059, 12060, 12061, 12062, 12063, 12065, 12066, 12067, 12073, 12077, 12082, 12083, 12084, 12085, 12087, 12089, 12090, 12092, 12094, 12107, 12110, 12115, 12118, 12120, 12111, 12122, 12123, 12124, 12125, 12128, 12130, 12132, 12133, 12135, 12136, 12137, 12138, 12140, 12143, 12144, 12147, 12148, 12150, 12151, 12153, 12154, 12156, 12157, 12158, 12159, 12160, 12161, 12168, 12169, 12170, 12172, 12173, 12176, 12180, 12182, 12183, 12184, 12185, 12186, 12188, 12189, 12192, 12193, 12195, 12196, 12198, 12202, 12203, 12204, 12205, 12206, 12207, 12208, 12209, 12210, 12211, 12212, 12222, 12226, 12228, 12302, 12303, 12304, 12305, 12306, 12307, 12308, 12309, 12405, 12413, 12414, 12418, 12422, 12423, 12431, 12451, 12460, 12463, 12470, 12473, 12482, 12534, 12584, 12881, 12866, 12871, 12884).

#### 3. MARGIN OF ERROR:

RPSA 1: A sample of 1,561 completed interviews allows for an accurate prediction within a maximum error margin of plus or minus 2.5% (at the 95% confidence level) of how all adults would have answered this questionnaire. For example, the estimated range of average issue adult readers in the reader profile area is between 199,600 and 233,000 for Morning and between 279,400 and 312,800 for Sunday.

RPSA 2: A sample of 2,028 completed interviews allows for an accurate prediction within a maximum error margin of plus or minus 2.2% (at the 95% confidence level) of how all adults would have answered this questionnaire. For example, the estimated range of average issue adult readers in the reader profile area is between 202,100 and 249,700 for Morning and between 294,700 and 342,100 for Sunday.

# 4. PROJECTED DATA EXPLANATION:

The data contained in this report, developed through standardized telephone interview research techniques, provided information about the demographic characteristics of THE TIMES UNION/SUNDAY TIMES UNION recipients. All telephone interviews for this study were conducted from a central location by the research firm Scarborough Research, who also tabulated the survey data and projected the results. This study followed recommended standard demographic categories developed in part from the Advertising Research Foundation (ARF) newspaper readership guidelines.

|                          |           |                               |            |                                |                         |            |              | THE               | TIMES UN    | JNION/SUNDAY TIMES UNION |                            |                         |            |              |                   |                    |                         |  |
|--------------------------|-----------|-------------------------------|------------|--------------------------------|-------------------------|------------|--------------|-------------------|-------------|--------------------------|----------------------------|-------------------------|------------|--------------|-------------------|--------------------|-------------------------|--|
|                          |           |                               |            |                                | MOR                     | NING (M    | ONFRI        | .)                |             |                          |                            |                         | SUNI       | DAY          |                   |                    |                         |  |
|                          |           |                               |            |                                | r Profile<br>ue Reader) | Estima     |              | nber of<br>00)    | Readers     |                          | eader Profi<br>. Issue Rea |                         | Es         | timated      | Numbei<br>(000)   | of Reade           | 'S                      |  |
|                          |           | RPSA 1<br>ket Prof            | <u>ïle</u> | <u>Total</u><br><u>Readers</u> | <u>Subscribers</u>      | <u>N</u> * | <u>Total</u> | %<br><u>Reach</u> | Subscribers | <u>Total</u><br>Readers  | <u>Subscribers</u>         | Single<br>Copy<br>Sales | <u>N</u> * | <u>Total</u> | %<br><u>Reach</u> | <u>Subscribers</u> | Single<br>Copy<br>Sales |  |
|                          |           |                               | N*=        | (565)                          | (394)                   |            |              |                   |             | (734)                    | (497)                      | (172)                   |            |              |                   |                    |                         |  |
|                          |           | <u>Market</u><br><u>Total</u> |            |                                |                         |            |              |                   |             |                          |                            |                         |            |              |                   |                    |                         |  |
|                          | <u>N*</u> | <u>(000)</u>                  | <u>%</u>   | <u>%</u>                       | <u>%</u>                |            |              |                   |             | <u>%</u>                 | <u>%</u>                   | <u>%</u>                |            |              |                   |                    |                         |  |
| Totals (Adults, 18+)     | 1,561     | 667.9                         | 100        | 100                            | 100                     | 565        | 216.3        | 32                | 138.5       | 100                      | 100                        | 100                     | 734        | 296.1        | 44                | 182.1              | 86.8                    |  |
| 1. Gender of respondent: |           |                               |            |                                |                         |            |              |                   |             |                          |                            |                         |            |              |                   |                    |                         |  |
| Male                     | 636       | 321.2                         | 48         | 49                             | 49                      | 236        | 106.3        | 33                | 67.5        | 47                       | 48                         | 45                      | 294        | 138.7        | 43                | 87.2               | 38.8                    |  |
| Female                   | 925       | 346.7                         | 52         | 51                             | 51                      | 329        | 109.9        | 32                | 71.0        | 53                       | 52                         | 55                      | 440        | 157.4        | 45                | 94.9               | 48.0                    |  |
| Age of respondent:       |           |                               |            |                                |                         |            |              |                   |             |                          |                            |                         |            |              |                   |                    |                         |  |
| 18-34                    | 195       | 195.9                         | 29         | 20                             | 13                      | 48         | 44.2         | 23                | 17.9        | 24                       | 15                         | 38                      | 69         | 69.7         | 36                | 26.9               | 32.9                    |  |
| 18-24                    | 57        | 86.8                          | 13         | 9                              | 4                       | 14         | 19.9         | 23                | 5.9         | 11                       | 6                          | 20                      | 21         | 33.6         | 39                | 10.6               | 17.7                    |  |
| 25-34                    | 138       | 109.1                         | 16         | 11                             | 9                       | 34         | 24.3         | 22                | 12.0        | 12                       | 9                          | 18                      | 48         | 36.1         | 33                | 16.4               | 15.2                    |  |
| 35-54                    | 622       | 255.8                         | 38         | 39                             | 37                      | 217        | 84.1         | 33                | 51.6        | 41                       | 41                         | 40                      | 309        | 120.4        | 47                | 74.6               | 34.6                    |  |
| 35-44                    | 286       | 124.7                         | 19         | 16                             | 14                      | 84         | 33.8         | 27                | 19.1        | 18                       | 18                         | 18                      | 132        | 54.0         | 43                | 31.8               | 16.0                    |  |
| 45-54                    | 336       | 131.1                         | 20         | 23                             | 24                      | 133        | 50.3         | 38                | 32.5        | 22                       | 24                         | 22                      | 177        | 66.3         | 51                | 42.8               | 18.6                    |  |
| 55 and older             | 744       | 216.2                         | 32         | 41                             | 50                      | 300        | 88.0         | 41                | 69.0        | 36                       | 44                         | 22                      | 356        | 106.0        | 49                | 80.6               | 19.3                    |  |
| 55-64                    | 305       | 98.5                          | 15         | 18                             | 21                      | 128        | 39.8         | 41                | 28.6        | 16                       | 19                         | 13                      | 146        | 46.5         | 47                | 34.3               | 11.2                    |  |
| 65 and older             | 439       | 117.7                         | 18         | 22                             | 29                      | 172        | 48.2         | 41                | 40.4        | 20                       | 25                         | 9                       | 210        | 59.5         | 51                | 46.2               | 8.0                     |  |
|                          |           |                               |            | •                              | į                       |            |              |                   | •           | •                        |                            |                         | <u>.</u>   |              |                   |                    |                         |  |

Note: Due to non-responses and unreported segments of the Market Profile, combined segments may not always combine to the Market Total. Also, percentages are rounded to the nearest whole number.

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

 $N^*$  = represents the number of respondents in the categories denoted.

|   |          |                        |             |   |                         |                         |          |              | THE             | TIMES UN    | JNION/SUNDAY TIMES UNION |                            |                         |          |              |                |             |                         |  |
|---|----------|------------------------|-------------|---|-------------------------|-------------------------|----------|--------------|-----------------|-------------|--------------------------|----------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|--|
|   |          |                        |             | Ī |                         | MOR                     | NING (M  | ONFR         | l.)             |             |                          |                            |                         | SUN      | DAY          |                |             |                         |  |
|   |          |                        |             | • |                         | r Profile<br>ue Reader) | Estima   |              | mber of<br>100) | Readers     |                          | eader Profi<br>. Issue Rea |                         | Es       | timated      | Numbe<br>(000) | r of Readei | fS                      |  |
|   |          | RPSA 1<br>ket Prof     | il <u>e</u> |   | <u>Total</u><br>Readers | Subscribers             | <u>N</u> | <u>Total</u> | %<br>Reach      | Subscribers | <u>Total</u><br>Readers  | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |  |
|   |          | <u>Market</u><br>Total | N           | = | (565)                   | (394)                   |          |              |                 |             | (734)                    | (497)                      | (172)                   |          |              |                |             |                         |  |
|   | <u>N</u> | (000)                  | <u>%</u>    |   | <u>%</u>                | <u>%</u>                |          |              |                 |             | <u>%</u>                 | <u>%</u>                   | <u>%</u>                |          |              |                |             |                         |  |
| Totals (Adults, 18+)  | 1,561    | 667.9                  | 100         |   | 100                     | 100                     | 565      | 216.3        | 32              | 138.5       | 100                      | 100                        | 100                     | 734      | 296.1        | 44             | 182.1       | 86.8                    |  |
| 3. Education of respondent:                                 |          |                        |             |   |                         |                         |          |              |                 |             |                          |                            |                         |          |              |                |             |                         |  |
| Less than high school                                       | 111      | 50.9                   | 8           |   | 5                       | 5                       | 24       | 11.4         | 22              | 7.3         | 5                        | 6                          | 5                       | 35       | 15.2         | 30             | 10.4        | 4.4                     |  |
| Graduated high school (grade 12)                            | 489      | 222.3                  | 33          |   | 32                      | 28                      | 157      | 69.1         | 3               | 38.9        | 29                       | 28                         | 34                      | 194      | 86.1         | 39             | 51.2        | 29.4                    |  |
| Some college/university                                     |          |                        |             |   |                         |                         |          |              |                 |             |                          |                            |                         |          |              |                |             |                         |  |
| (completed at least one year)                               | 301      | 201.3                  | 30          |   | 26                      | 25                      | 95       | 55.3         | 28              | 34.2        | 31                       | 26                         | 34                      | 144      | 90.2         | 45             | 48.2        | 29.1                    |  |
| Graduated college/university (completed four or more years) | 660      | 193.5                  | 29          |   | 37                      | 42                      | 289      | 80.5         | 42              | 2 58.1      | 35                       | 40                         | 27                      | 361      | 104.6        | 54             | 72.4        | 23.8                    |  |
|   |          |                        |             |   |                         |                         |          |              |                 |             |                          |                            |                         |          |              |                |             |                         |  |
| 4. Household Income of respondent:                          |          |                        |             |   |                         |                         |          |              |                 |             |                          |                            |                         |          |              |                |             |                         |  |
| Under \$35,000  | 412      | 157.8                  | 24          |   | 18                      | 19                      | 110      | 38.4         | 24              |             | 20                       | 19                         | 22                      | 157      | 60.0         | 38             |             | 19.4                    |  |
| 35,000 and over   | 1,149    | 510.1                  | 76          |   | 82                      | 81                      | 455      | 177.9        | 35              |             | 80                       | 81                         | 78                      | 577      | 236.1        | 46             | 148.1       | 67.3                    |  |
| 50,000 and over   | 809      | 362.0                  | 54          |   | 60                      | 60                      | 330      | 129.6        |                 |             | 59                       | 58                         | 57                      | 418      | 173.2        | 48             | 106.1       | 49.7                    |  |
| 75,000 and over   | 515      | 230.0                  | 34          |   | 41                      | 42                      | 226      | 89.0         | 39              |             | 38                       | 40                         | 38                      | 276      | 113.5        | 49             |             | 32.5                    |  |
| 25,000 - 34,999   | 175      | 71.3                   | 11          |   | 7                       | 7                       | 45       | 15.6         | 22              | -           | 8                        | 8                          | 11                      | 63       | 24.6         | 35             |             | 9.2                     |  |
| 35,000 - 49,999   | 340      | 148.1                  | 22          |   | 22                      | 21                      | 125      | 48.3         | 33              | -           | 21                       | 23                         | 20                      | 159      | 62.9         | 42             |             | 17.6                    |  |
| 50,000 - 74,999   | 294      | 132.0                  | 20          |   | 19                      | 18                      | 104      | 40.6         | 3               |             | 20                       | 18                         | 20                      | 142      | 59.7         | 45             | 32.7        | 17.2                    |  |
| 75,000 - 99,999   | 246      | 113.1                  | 17          |   | 21                      | 21                      | 109      | 45.3         | 40              | -           | 19                       | 18                         | 21                      | 130      | 56.1         | 50             |             | 18.6                    |  |
| 100,000 - 149,999   | 195      | 83.3                   | 13          |   | 15                      | 15                      | 83       | 32.0         | 39              |             | 14                       | 18                         | 8                       | 102      | 41.0         | 49             |             | 7.3                     |  |
| 150,000 and over  | 74       | 33.6                   | 5           |   | 5                       | 6                       | 34       | 11.7         | 35              | 8.1         | 6                        | 5                          | 8                       | 44       | 16.4         | 49             | 8.8         | 6.6                     |  |
|   |          |                        |             |   |                         |                         |          |              |                 |             |                          |                            |                         |          |              |                |             |                         |  |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |          |                   |             |     |                                |                    |          |              | THE            | TIMES UN    | INION/SUNDAY TIMES UNION |                            |                         |          |              |                |             |                         |  |
|---|----------|-------------------|-------------|-----|--------------------------------|--------------------|----------|--------------|----------------|-------------|--------------------------|----------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|--|
|   |          |                   |             |     |                                | MOR                | NING (M  | ONFRI        | .)             |             |                          |                            |                         | SUN      | DAY          |                |             |                         |  |
|   |          |                   |             |     |                                | Profile<br>Reader) | Estima   |              | nber of<br>00) | Readers     |                          | eader Profi<br>. Issue Rea |                         | Es       | timated      | Numbe<br>(000) | r of Readei | 'S                      |  |
|   |          | RPSA 1<br>ket Pro | <u>file</u> |     | <u>Total</u><br><u>Readers</u> | Subscribers        | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | <u>Total</u><br>Readers  | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |  |
|   |          |                   |             | N = | (565)                          | (394)              |          |              |                |             | (734)                    | (497)                      | (172)                   |          |              |                |             |                         |  |
|   |          | Market<br>Total   |             |     |                                |                    |          |              |                |             |                          |                            |                         |          |              |                |             |                         |  |
|   | <u>N</u> | <u>(000)</u>      | <u>%</u>    |     | <u>%</u>                       | <u>%</u>           |          |              |                |             | <u>%</u>                 | <u>%</u>                   | <u>%</u>                |          |              |                |             |                         |  |
| Totals (Adults, 18+)                        | 1,561    | 667.9             | 100         |     | 100                            | 100                | 565      | 216.3        | 32             | 138.5       | 100                      | 100                        | 100                     | 734      | 296.1        | 44             | 182.1       | 86.8                    |  |
| 5. Marital Status of respondent:            |          |                   |             |     |                                |                    |          |              |                |             |                          |                            |                         |          |              |                |             |                         |  |
| Married                                     | 852      | 362.8             | 54          |     | 59                             | 65                 | 334      | 127.3        | 35             | 89.5        | 57                       | 65                         | 48                      | 428      | 167.5        | 46             | 118.9       | 41.5                    |  |
| Widowed                                     | 194      | 44.1              | 7           |     | 7                              | 7                  | 63       | 14.2         | 32             | 10.3        | 6                        | 6                          | 5                       | 77       | 18.1         | 41             | 10.9        | 4.4                     |  |
| Divorced or separated                       | 214      | 78.7              | 12          |     | 9                              | 7                  | 66       | 20.4         | 26             | 10.3        | 11                       | 9                          | 13                      | 94       | 33.5         | 43             | 17.2        | 11.2                    |  |
| Single (never married)                      | 301      | 182.4             | 27          |     | 25                             | 21                 | 102      | 54.3         | 30             | 28.4        | 26                       | 19                         | 34                      | 135      | 76.9         | 42             | 35.1        | 29.6                    |  |
| 6. Household Composition:                   |          |                   |             |     |                                |                    |          |              |                |             |                          |                            |                         |          |              |                |             |                         |  |
| Households with children (17 yrs. or under) | 427      | 226.6             |             |     | 31                             | 25                 | 148      | 67.9         | 30             |             | 29                       | 27                         | 33                      | 192      | 86.1         | 38             | 49.4        | 28.5                    |  |
| Households with children (12-17 yrs.)       | 192      | 91.8              | 14          |     | 16                             | 15                 | 82       | 34.7         | 38             | 20.7        | 14                       | 13                         | 15                      | 96       | 40.4         | 44             | 24.2        | 12.9                    |  |
| Number of Adults:                           |          |                   |             |     |                                |                    |          |              |                |             |                          |                            |                         |          |              |                |             |                         |  |
| 1 adult                                     | 473      | 119.5             | 18          |     | 16                             | 16                 | 148      | 34.5         | 29             | 22.3        | 16                       | 14                         | 16                      | 190      | 46.2         | 39             | 24.7        | 13.4                    |  |
| 2 adults                                    | 875      | 384.2             | 58          |     | 56                             | 60                 | 324      | 122.1        | 32             |             | 58                       | 64                         | 50                      | 434      | 173.0        | 45             | 115.8       | 43.0                    |  |
| 3 adults                                    | 147      | 105.7             | 16          |     | 17                             | 18                 | 63       | 36.5         | 35             |             | 18                       | 15                         | 25                      | 75       | 52.8         | 50             | 28.0        | 21.3                    |  |
| 4 or more adults                            | 66       | 58.5              | 9           |     | 11                             | 6                  | 30       | 23.2         | 40             |             | 8                        | 8                          | 10                      | 35       | 24.1         | 41             | 13.6        | 9.0                     |  |
|   | 00 00.0  |                   |             |     |                                |                    |          |              |                |             |                          |                            |                         |          |              |                |             |                         |  |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|                                  |          |                    |             |     |                                |                         |          |              | THE               | TIMES UN    | NION/SUNDAY TIMES UNION |                            |                         |          |              |                |             |                         |  |  |
|----------------------------------|----------|--------------------|-------------|-----|--------------------------------|-------------------------|----------|--------------|-------------------|-------------|-------------------------|----------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|--|--|
|                                  |          |                    |             |     |                                | MOR                     | NING (M  | ONFRI        | .)                |             |                         |                            |                         | SUN      | DAY          |                |             |                         |  |  |
|                                  |          |                    |             |     |                                | r Profile<br>ue Reader) | Estima   |              | nber of<br>00)    | Readers     |                         | eader Profi<br>. Issue Rea |                         | Es       | timated      | Numbe<br>(000) | r of Reade  | rs                      |  |  |
|                                  |          | RPSA 1<br>ket Prof | <u>file</u> |     | <u>Total</u><br><u>Readers</u> | Subscribers             | <u>N</u> | <u>Total</u> | %<br><u>Reach</u> | Subscribers | <u>Total</u><br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |  |  |
|                                  |          |                    |             | ۱ = | (565)                          | (394)                   |          |              |                   |             | (734)                   | (497)                      | (172)                   |          |              |                |             |                         |  |  |
|                                  |          | Market<br>Total    |             |     |                                |                         |          |              |                   |             |                         |                            |                         |          |              |                |             |                         |  |  |
|                                  | <u>N</u> | <u>(000)</u>       | <u>%</u>    |     | <u>%</u>                       | <u>%</u>                |          |              |                   |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |          |              |                |             |                         |  |  |
| Totals (Adults, 18+)             | 1,561    | 667.9              | 100         |     | 100                            | 100                     | 565      | 216.3        | 32                | 138.5       | 100                     | 100                        | 100                     | 734      | 296.1        | 44             | 182.1       | 86.8                    |  |  |
| 7. Race/Ethnicity of respondent: |          |                    |             |     |                                |                         |          |              |                   |             |                         |                            |                         |          |              |                |             |                         |  |  |
| White                            | 1,450    | 612.6              | 92          |     | 93                             | 97                      | 534      | 202.0        | 33                | 134.1       | 92                      | 96                         | 86                      | 687      | 272.8        | 45             | 175.0       | 74.3                    |  |  |
| Black                            | 57       | 32.0               | 5           |     | 5                              | 2                       | 20       | 10.2         | 32                | 2.7         | 4                       | 2                          | 9                       | 24       | 12.4         | 39             | 3.5         | 7.5                     |  |  |
| Asian/Pacific Islander           | 23       | 9.2                | 1           |     | 1                              | 0                       | 4        | 1.9          | 20                | 0.5         | 1                       | 1                          | 1                       | 9        | 3.3          | 36             | 1.4         | 0.6                     |  |  |
| Other                            | 31       | 14.0               | 2           |     | 1                              | 1                       | 7        | 2.1          | 15                | 1.1         | 3                       | 1                          | 5                       | 14       | 7.6          | 54             | 2.2         | 4.4                     |  |  |
| Hispanic                         | 29       | 17.4               | 3           |     | 1                              | 1                       | 7        | 3.0          | 17                | 1.2         | 2                       | 1                          | 4                       | 11       | 5.9          | 34             | 1.8         | 3.7                     |  |  |
| Employment Status of respondent: |          |                    |             |     |                                |                         |          |              |                   |             |                         |                            |                         |          |              |                |             |                         |  |  |
| Employed                         | 945      | 451.5              | 68          |     | 67                             | 60                      | 338      | 143.7        | 32                | 82.4        | 68                      | 63                         | 74                      | 446      | 200.3        | 44             | 115.5       | 63.8                    |  |  |
| Full-time (35+ hrs./wk.)         | 759      | 352.6              | 53          |     | 53                             | 46                      | 270      | 115.2        | 33                |             | 51                      | 49                         | 53                      | 350      | 151.0        |                |             | 45.6                    |  |  |
| Part-time (<35 hrs./wk.)         | 186      | 98.9               | 15          |     | 13                             | 14                      | 68       | 28.5         | 29                |             | 17                      | 14                         | 21                      | 96       | 49.2         | 50             |             | 18.2                    |  |  |
| Unemployed/laid off              | 20       | 14.4               | 2           |     | 3                              | 3                       | 8        | 5.3          | 37                |             | 2                       | 2                          | 4                       | 10       | 6.8          | 47             | 3.8         | 3.0                     |  |  |
| Other (retired, student,         |          |                    |             |     |                                | -                       | -        | - 1-         | •                 |             |                         |                            |                         |          |              |                |             |                         |  |  |
| homemaker, disabled)             | 596      | 202.0              | 30          |     | 31                             | 38                      | 219      | 67.2         | 33                | 52.3        | 30                      | 35                         | 23                      | 278      | 89.1         | 44             | 62.8        | 20.0                    |  |  |
|                                  |          |                    |             |     | I                              |                         |          |              |                   |             |                         |                            |                         | l        |              |                |             | I                       |  |  |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|  |          |                    |            |     |                                |                         |          |              | THE         | TIMES UN    | NION/SUNDAY TIMES UNION |                            |                         |          |              |                   |             |                         |  |
|--|----------|--------------------|------------|-----|--------------------------------|-------------------------|----------|--------------|-------------|-------------|-------------------------|----------------------------|-------------------------|----------|--------------|-------------------|-------------|-------------------------|--|
|  |          |                    |            |     |                                | MOR                     | NING (M  | ONFRI        | .)          |             |                         |                            |                         | SUNI     | DAY          |                   |             |                         |  |
|  |          |                    |            |     |                                | r Profile<br>ue Reader) | Estima   |              | nber of 00) | Readers     |                         | eader Profi<br>. Issue Rea |                         | Est      | timated      | Numbe<br>(000)    | r of Reade  | rs                      |  |
|  |          | RPSA 1<br>ket Prof | <u>ile</u> |     | <u>Total</u><br><u>Readers</u> | Subscribers             | <u>N</u> | <u>Total</u> | %<br>Reach  | Subscribers | Total<br>Readers        | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br><u>Reach</u> | Subscribers | Single<br>Copy<br>Sales |  |
|  |          |                    | ı          | ۱ = | (565)                          | (394)                   |          |              |             |             | (734)                   | (497)                      | (172)                   |          |              |                   |             |                         |  |
|  |          | Market<br>Total    |            |     |                                | ,                       |          |              |             |             | ,                       | ` '                        | ,                       |          |              |                   |             |                         |  |
|  | <u>N</u> | (000)              | <u>%</u>   |     | <u>%</u>                       | <u>%</u>                |          |              |             |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |          |              |                   |             |                         |  |
| Totals (Adults, 18+)   | 1,561    | 667.9              | 100        |     | 100                            | 100                     | 565      | 216.3        | 32          | 138.5       | 100                     | 100                        | 100                     | 734      | 296.1        | 44                | 182.1       | 86.8                    |  |
| 9. Working Women (based on female population = 346.7):                                   |          |                    |            |     |                                |                         |          |              |             |             |                         |                            |                         |          |              |                   |             |                         |  |
| Full-time (35+ hrs./wk.)   | 381      | 154.0              | 44         |     | 44                             | 39                      | 129      | 48.1         | 31          | 27.4        | 46                      | 42                         | 48                      | 181      | 71.8         | 47                | 40.2        | 23.0                    |  |
| Part-time (<35 hrs./wk.)   | 124      | 56.2               | 16         |     | 18                             | 17                      | 52       | 19.6         | 35          | 12.3        | 17                      | 16                         | 18                      | 67       | 26.1         | 46                | 15.1        | 8.5                     |  |
| Occupation of employed respondent:     Management, Business and Financial     Operations | 171      | 70.2               | 11         |     | 9                              | 8                       | 56       | 18.9         | 27          | 10.8        | 10                      | 10                         | 10                      | 80       | 29.9         | 43                | 18.5        | 8.8                     |  |
| Professional and Related   | 341      | 139.8              | 21         |     | 25                             | 26                      | 140      | 53.0         | 38          | 35.7        | 24                      | 24                         | 25                      | 181      | 71.4         | 51                | 43.8        | 21.5                    |  |
| Service  | 96       | 53.7               | 8          |     | 10                             | 7                       | 35       | 22.5         | 42          | 9.7         | 6                       | 6                          | 6                       | 36       | 18.7         | 35                |             | 5.5                     |  |
| Sales and Office   | 200      | 100.3              | 15         |     | 15                             | 14                      | 73       | 31.8         | 32          | 19.7        | 18                      | 16                         | 21                      | 105      | 52.6         | 52                | 28.8        | 18.0                    |  |
| Farming, Fishing and Forestry  | 1        | 0.6                | 0          |     | 0                              | 0                       | 0        | 0.0          | 0           | 0.0         | 0                       | 0                          | 0                       | 0        | 0.0          | 0                 | 0.0         | 0.0                     |  |
| Construction, Extraction and Maintenance   | 61       | 39.3               | 6          |     | 4                              | 2                       | 15       | 8.6          | 22          | 3.3         | 4                       | 3                          | 5                       | 19       | 11.4         | 29                | 5.1         | 4.3                     |  |
| Production, Transportation and Material Moving   | 71       | 42.8               | 6          |     | ,                              | 0                       | 19       | 9.0          | 01          | 2.0         | 5                       | 3                          | 7                       | 24       | 14.2         | 33                | 5.7         | 5.6                     |  |
| Military Specific  | 4        | 42.8<br>4.8        | 1          |     | 4 0                            | 2<br>0                  | 0        | 0.0          | 21          | 3.3<br>0.0  | )<br>1                  | ა<br>1                     | 0                       | 1        |              | 33<br>41          | 5.7<br>2.0  | 5.6<br>0.0              |  |
| All Others   | 0        | 0.0                | 0          |     | 0                              | 0                       | 0        | 0.0          | 0           | 0.0         | 0                       | 0                          | 0                       | 0        | 2.0<br>0.0   | 0                 |             | 0.0                     |  |
| 7 til Ottlefo  | J        | 0.0                | J          |     |                                | U                       | 0        | 0.0          | U           | 0.0         |                         | U                          | U                       |          | 0.0          | U                 | 0.0         | 0.0                     |  |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |          |                                 |          |          |                         |          |              | THE            | S UNIO      | NION             |                            |                         |          |              |                |             |                         |
|---|----------|---------------------------------|----------|----------|-------------------------|----------|--------------|----------------|-------------|------------------|----------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|
|   |          |                                 |          |          | MOR                     | NING (M  | IONFRI       | .)             |             |                  |                            |                         | SUNI     | DAY          |                |             |                         |
|   |          |                                 |          |          | r Profile<br>ue Reader) | Estima   |              | nber of<br>00) | Readers     |                  | eader Profi<br>. Issue Rea |                         | Est      | timated      | Numbe<br>(000) | r of Reade  | rs                      |
|   |          | RPSA 1<br>Market Profile<br>N = |          |          | Subscribers             | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Total<br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |
|   |          |                                 |          |          | (394)                   |          |              |                |             | (734)            | (497)                      | (172)                   |          |              |                |             |                         |
|   |          | Market<br>Total                 |          |          |                         |          |              |                |             |                  |                            |                         |          |              |                |             |                         |
|   | <u>N</u> | (000)                           | <u>%</u> | <u>%</u> | <u>%</u>                |          |              |                |             | <u>%</u>         | <u>%</u>                   | <u>%</u>                |          |              |                |             |                         |
| Totals (Adults, 18+)                      | 1,561    | 667.9                           | 100      | 100      | 100                     | 565      | 216.3        | 32             | 138.5       | 100              | 100                        | 100                     | 734      | 296.1        | 44             | 182.1       | 86.8                    |
| 11. Primary Residence Type of respondent: |          |                                 |          |          |                         |          |              |                |             |                  |                            |                         |          |              |                |             |                         |
| Own                                       | 1,201    | 487.9                           | 73       | 77       | 82                      | 447      | 166.8        | 34             | 113.8       | 75               | 83                         | 60                      | 574      | 220.6        | 45             | 151.6       | 51.7                    |
| Rent                                      | 339      | 160.3                           | 24       | 20       | 15                      | 112      | 43.8         | 27             | 20.7        | 22               | 14                         | 35                      | 151      | 65.5         | 41             | 26.3        | 30.0                    |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|                       | THE TIMES UNION/SUNDAY TIMES UNION  MORNING (MONFRI.) FIVE-DAY CUME FOUR-ISSUE SUNDAY CUME |                       |                                   |                      |                   |                                     |               |                        |  |  |  |  |
|-----------------------|--|-----------------------|-----------------------------------|----------------------|-------------------|-------------------------------------|---------------|------------------------|--|--|--|--|
|                       |  |                       | MORNING (M                        | IONFRI.) FIVE-DA     | AY CUME           | FOUR-IS                             | SUE SUNDAY CU | JME                    |  |  |  |  |
|                       |  |                       | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 |                   | Reader Profile<br>(Four-Issue CUME) |               | nber of Readers<br>00) |  |  |  |  |
|                       | RPS/<br>Market F   | <u>A 1</u><br>Profile | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u> | <u>Total</u><br><u>Readers</u>      | <u>Total</u>  | %<br><u>Reach</u>      |  |  |  |  |
|                       | <u>Market</u><br>Total   |                       |                                   |                      |                   |                                     |               |                        |  |  |  |  |
|                       | <u>(000)</u>   | <u>%</u>              | <u>%</u>                          |                      |                   | <u>%</u>                            |               |                        |  |  |  |  |
| Totals (Adults, 18+)  | 667.9  | 100                   | 100                               | 318.9                | 48                | 100                                 | 374.3         | 56                     |  |  |  |  |
| Gender of respondent: |  |                       |                                   |                      |                   |                                     |               |                        |  |  |  |  |
| Male                  | 321.2  | 48                    | 48                                | 154.4                | 48                | 44                                  | 166.3         | 52                     |  |  |  |  |
| Female                | 346.7  | 52                    | 52                                | 164.5                | 47                | 56                                  | 208.0         | 60                     |  |  |  |  |
| 2. Age of respondent: |  |                       |                                   |                      |                   |                                     |               |                        |  |  |  |  |
| 18-34                 | 195.9  | 29                    | 25                                | 79.2                 | 40                | 26                                  | 98.2          | 50                     |  |  |  |  |
| 18-24                 | 86.8   | 13                    | 12                                | 37.2                 | 43                | 12                                  | 43.8          | 51                     |  |  |  |  |
| 25-34                 | 109.1  | 16                    | 13                                | 42.0                 | 39                | 15                                  | 54.3          | 50                     |  |  |  |  |
| 35-54                 | 255.8  | 38                    | 39                                | 123.5                | 48                | 40                                  | 149.5         | 58                     |  |  |  |  |
| 35-44                 | 124.7  | 19                    | 17                                | 55.5                 | 45                | 20                                  | 72.9          | 58                     |  |  |  |  |
| 45-54                 | 131.1  | 20                    | 21                                | 68.1                 | 52                | 21                                  | 76.6          | 58                     |  |  |  |  |
| 55 and older          | 216.2  | 32                    | 36                                | 116.2                | 54                | 34                                  | 126.7         | 59                     |  |  |  |  |
| 55-64                 | 98.5   | 15                    | 17                                | 54.0                 | 55                | 16                                  | 59.0          | 60                     |  |  |  |  |
| 65 and older          | 117.7  | 18                    | 20                                | 62.2                 | 53                | 18                                  | 67.7          | 58                     |  |  |  |  |

Note: Due to non-responses and unreported segments of the Market Profile, combined segments may not always combine to the Market Total. Also, percentages are rounded to the nearest whole number.

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                        |                    |                                   | THE                  | TIMES UNION/SI    | S UNION/SUNDAY TIMES UNION          |                |                        |  |  |  |
|---|------------------------|--------------------|-----------------------------------|----------------------|-------------------|-------------------------------------|----------------|------------------------|--|--|--|
|   |                        |                    | MORNING (M                        | ONFRI.) FIVE-DA      | AY CUME           | FOUR-IS                             | SSUE SUNDAY CU | JME                    |  |  |  |
|   |                        |                    | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 |                   | Reader Profile<br>(Four-Issue CUME) |                | nber of Readers<br>00) |  |  |  |
|   | RPSA<br>Market P       | <u>1</u><br>rofile | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u> | <u>Total</u><br><u>Readers</u>      | <u>Total</u>   | %<br><u>Reach</u>      |  |  |  |
|   | <u>Market</u><br>Total |                    |                                   |                      |                   |                                     |                |                        |  |  |  |
|   | (000)                  | <u>%</u>           | <u>%</u>                          |                      |                   | <u>%</u>                            |                |                        |  |  |  |
| Totals (Adults, 18+)  | 667.9                  | 100                | 100                               | 318.9                | 48                | 100                                 | 374.3          | 56                     |  |  |  |
| 3. Education of respondent:                                 |                        |                    |                                   |                      |                   |                                     |                |                        |  |  |  |
| Less than high school                                       | 50.9                   | 8                  | 5                                 | 16.9                 | 33                | 4                                   | 15.5           | 30                     |  |  |  |
| Graduated high school (grade 12)                            | 222.3                  | 33                 | 28                                | 89.1                 | 40                | 29                                  | 108.8          | 49                     |  |  |  |
| Some college/university                                     |                        |                    |                                   |                      |                   |                                     |                |                        |  |  |  |
| (completed at least one year)                               | 201.3                  | 30                 | 31                                | 100.0                | 50                | 31                                  | 117.3          | 58                     |  |  |  |
| Graduated college/university (completed four or more years) | 193.5                  | 29                 | 35                                | 112.9                | 58                | 36                                  | 132.7          | 69                     |  |  |  |
|   |                        |                    |                                   |                      |                   |                                     |                |                        |  |  |  |
| 4. Household Income of respondent:                          | 457.0                  | 24                 | 40                                | 00.0                 | 00                | 40                                  | 70.0           | 40                     |  |  |  |
| Under \$35,000<br>35,000 and over                           | 157.8<br>510.1         | 24<br>76           | 19<br>81                          | 60.0<br>258.9        | 38<br>51          | 19<br>81                            | 72.3<br>302.0  | 46<br>59               |  |  |  |
| 50,000 and over   | 362.0                  | 76<br>54           | 57                                | 182.9                | 51<br>51          | 60                                  | 225.8          | 62                     |  |  |  |
| 75,000 and over   | 230.0                  | 34                 | 39                                | 122.8                | 53                | 39                                  | 145.4          | 63                     |  |  |  |
| 25,000 - 34,999   | 71.3                   | 11                 | 8                                 | 26.0                 | 37                | 8                                   | 31.2           | 44                     |  |  |  |
| 35,000 - 49,999   | 148.1                  | 22                 | 24                                | 76.0                 | 51                | 20                                  | 76.2           | 52                     |  |  |  |
| 50,000 - 74,999   | 132.0                  | 20                 | 19                                | 60.1                 | 46                | 22                                  | 80.4           | 61                     |  |  |  |
| 75,000 - 99,999   | 113.1                  | 17                 | 19                                | 61.9                 | 55                | 21                                  | 77.0           | 68                     |  |  |  |
| 100,000 - 149,999   | 83.3                   | 13                 | 14                                | 45.1                 | 54                | 13                                  | 49.3           | 59                     |  |  |  |
| 150,000 and over  | 33.6                   | 5                  | 5                                 | 15.7                 | 47                | 5                                   | 19.0           | 57                     |  |  |  |
|   |                        |                    |                                   |                      |                   |                                     |                |                        |  |  |  |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                               |                       |                                   | THE                  | TIMES UNION/SI        | UNDAY TIMES UNION                   |                |                       |
|---|-------------------------------|-----------------------|-----------------------------------|----------------------|-----------------------|-------------------------------------|----------------|-----------------------|
|   |                               |                       | MORNING (M                        | IONFRI.) FIVE-DA     | AY CUME               | FOUR-IS                             | SSUE SUNDAY CU | JME                   |
|   |                               |                       | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 | ber of Readers<br>00) | Reader Profile<br>(Four-Issue CUME) |                | ber of Readers<br>00) |
|   | RPSA<br>Market F              | <u>A 1</u><br>Profile | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u>     | <u>Total</u><br><u>Readers</u>      | <u>Total</u>   | %<br><u>Reach</u>     |
|   | <u>Market</u><br><u>Total</u> |                       |                                   |                      |                       |                                     |                |                       |
|   | (000)                         | <u>%</u>              | <u>%</u>                          |                      |                       | <u>%</u>                            |                |                       |
| Totals (Adults, 18+)                        | 667.9                         | 100                   | 100                               | 318.9                | 48                    | 100                                 | 374.3          | 56                    |
| 5. Marital Status of respondent:            |                               |                       |                                   |                      |                       |                                     |                |                       |
| Married                                     | 362.8                         | 54                    | 57                                | 181.4                | 50                    | 55                                  | 205.7          | 57                    |
| Widowed                                     | 44.1                          | 7                     | 6                                 | 18.2                 | 41                    | 6                                   | 22.3           | 51                    |
| Divorced or separated                       | 78.7                          | 12                    | 11                                | 34.4                 | 44                    | 12                                  | 44.1           | 56                    |
| Single (never married)                      | 182.4                         | 27                    | 27                                | 85.0                 | 47                    | 27                                  | 102.2          | 56                    |
| 6. Household Composition:                   |                               |                       |                                   |                      |                       |                                     |                |                       |
| Households with children (17 yrs. or under) | 226.6                         | 34                    | 35                                | 111.2                | 49                    | 31                                  | 115.1          | 51                    |
| Households with children (12-17 yrs.)       | 91.8                          | 14                    | 14                                | 43.9                 | 48                    | 13                                  | 50.3           | 55                    |
| Number of Adults:                           |                               |                       |                                   |                      |                       |                                     |                |                       |
| 1 adult                                     | 119.5                         | 18                    | 16                                | 50.2                 | 42                    | 16                                  | 57.9           | 49                    |
| 2 adults                                    | 384.2                         | 58                    | 58                                | 183.2                | 48                    | 59                                  | 221.0          | 58                    |
| 3 adults                                    | 105.7                         | 16                    | 17                                | 53.3                 | 50                    | 17                                  | 64.9           | 61                    |
| 4 or more adults                            | 58.5                          | 9                     | 10                                | 32.1                 | 55                    | 8                                   | 30.4           | 52                    |
|   |                               |                       |                                   |                      |                       |                                     |                |                       |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                        |                       |                                   | THE                  | TIMES UNION/SI        | UNDAY TIMES UNION                   |                |                        |
|---|------------------------|-----------------------|-----------------------------------|----------------------|-----------------------|-------------------------------------|----------------|------------------------|
|   |                        |                       | MORNING (M                        | IONFRI.) FIVE-DA     | AY CUME               | FOUR-IS                             | SSUE SUNDAY CU | JME                    |
|   |                        |                       | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 | ber of Readers<br>00) | Reader Profile<br>(Four-Issue CUME) |                | nber of Readers<br>00) |
|   | RPSA<br>Market F       | <u>\ 1</u><br>Profile | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u>     | <u>Total</u><br><u>Readers</u>      | <u>Total</u>   | %<br><u>Reach</u>      |
|   | <u>Market</u><br>Total |                       |                                   |                      |                       |                                     |                |                        |
|   | (000)                  | <u>%</u>              | <u>%</u>                          |                      |                       | <u>%</u>                            |                |                        |
| Totals (Adults, 18+)                          | 667.9                  | 100                   | 100                               | 318.9                | 48                    | 100                                 | 374.3          | 56                     |
| 7. Race/Ethnicity of respondent:              |                        |                       |                                   |                      |                       |                                     |                |                        |
| White   | 612.6                  | 92                    | 91                                | 290.2                | 47                    | 92                                  | 345.3          | 56                     |
| Black   | 32.0                   | 5                     | 5                                 | 17.2                 | 54                    | 4                                   | 15.6           | 49                     |
| Asian/Pacific Islander                        | 9.2                    | 1                     | 1                                 | 3.6                  | 39                    | 1                                   | 4.9            | 53                     |
| Other   | 14.0                   | 2                     | 3                                 | 7.9                  | 56                    | 2                                   | 8.5            | 61                     |
| Hispanic                                      | 17.4                   | 3                     | 2                                 | 5.3                  | 30                    | 2                                   | 6.7            | 39                     |
| Employment Status of respondent:              |                        |                       |                                   |                      |                       |                                     |                |                        |
| Employed                                      | 451.5                  | 68                    | 67                                | 213.7                | 47                    | 70                                  | 263.3          | 58                     |
| Full-time (35+ hrs./wk.)                      | 352.6                  | 53                    | 52                                | 164.4                | 47                    | 70<br>54                            | 201.8          | 57                     |
| Part-time (<35 hrs./wk.)                      | 98.9                   | 15                    | 16                                | 49.3                 | 50                    | 16                                  | 61.5           | 62                     |
| Unemployed/laid off                           | 14.4                   | 2                     | 3                                 | 8.3                  | 57                    | 2                                   | 7.7            | 53                     |
| Other (retired, student, homemaker, disabled) | 202.0                  | 30                    | 30                                | 96.9                 | 48                    | 28                                  | 103.3          | 51                     |
|   |                        |                       |                                   |                      |                       |                                     |                |                        |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|  |                               |                       |                                   | THE                  | TIMES UNION/SI    | UNDAY TIMES UNION                   |               |                       |
|--|-------------------------------|-----------------------|-----------------------------------|----------------------|-------------------|-------------------------------------|---------------|-----------------------|
|  |                               |                       | MORNING (M                        | ONFRI.) FIVE-DA      | AY CUME           | FOUR-IS                             | SUE SUNDAY CU | JME                   |
|  |                               |                       | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 |                   | Reader Profile<br>(Four-Issue CUME) |               | ber of Readers<br>00) |
|  | RPSA<br>Market F              | <u>A 1</u><br>Profile | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u> | <u>Total</u><br><u>Readers</u>      | <u>Total</u>  | %<br><u>Reach</u>     |
|  | <u>Market</u><br><u>Total</u> |                       |                                   |                      |                   |                                     |               |                       |
|  | <u>(000)</u>                  | <u>%</u>              | <u>%</u>                          |                      |                   | <u>%</u>                            |               |                       |
| Totals (Adults, 18+)   | 667.9                         | 100                   | 100                               | 318.9                | 48                | 100                                 | 374.3         | 56                    |
| 9. Working Women (based on female population = 346.7): Full-time (35+ hrs./wk.) Part-time (<35 hrs./wk.) | 154.0<br>56.2                 | 44<br>16              | 44<br>17                          | 72.3<br>27.6         | 47<br>49          | 49<br>17                            | 102.2<br>34.6 | 66<br>62              |
| r artune (SOS 1113./WK.)   | 30.2                          | 10                    | "                                 | 21.0                 | +∪                | "                                   | 04.0          | 02                    |
| 10. Occupation of employed respondent:   |                               |                       |                                   |                      |                   |                                     |               |                       |
| Management, Business and Financial Operations  | 70.2                          | 11                    | 9                                 | 29.3                 | 42                | 11                                  | 39.2          | 56                    |
| Professional and Related   | 139.8                         | 21                    | 25                                | 79.0                 | 57                | 25                                  | 93.9          | 67                    |
| Service  | 53.7                          | 8                     | 10                                | 30.2                 | 56                | 8                                   | 28.8          | 54                    |
| Sales and Office   | 100.3                         | 15                    | 15                                | 46.1                 | 46                | 17                                  | 63.4          | 63                    |
| Farming, Fishing and Forestry  | 0.6                           | 0                     | 0                                 | 0.0                  | 0                 | 0                                   | 0.0           | 0                     |
| Construction, Extraction and Maintenance   | 39.3                          | 6                     | 4                                 | 11.4                 | 29                | 5                                   | 16.8          | 43                    |
| Production, Transportation and Material Moving   | 42.8                          | 6                     | 5                                 | 15.7                 | 37                | 5                                   | 19.1          | 45                    |
| Military Specific All Others   | 4.8                           | 1                     | 1                                 | 2.0                  | 41                | 1                                   | 2.0           | 41                    |
| All Officis  | 0.0                           | 0                     | 0                                 | 0.0                  | 0                 | 0                                   | 0.0           | 0                     |
|  |                               |                       | ı                                 |                      |                   | I !                                 |               | J                     |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                               |          |                                   | THE                  | TIMES UNION/S     | UNDAY TIMES UNION                   |               |                        |
|---|-------------------------------|----------|-----------------------------------|----------------------|-------------------|-------------------------------------|---------------|------------------------|
|   |                               |          | MORNING (M                        | IONFRI.) FIVE-DA     | AY CUME           | FOUR-IS                             | SSUE SUNDAY C | JME                    |
|   |                               |          | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 |                   | Reader Profile<br>(Four-Issue CUME) |               | nber of Readers<br>00) |
|   | <u>RPS/</u><br>Market F       |          | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u> | <u>Total</u><br>Readers             | <u>Total</u>  | %<br><u>Reach</u>      |
|   | <u>Market</u><br><u>Total</u> |          |                                   |                      |                   |                                     |               |                        |
|   | <u>(000)</u>                  | <u>%</u> | <u>%</u>                          |                      |                   | <u>%</u>                            |               |                        |
| Totals (Adults, 18+)                      | 667.9                         | 100      | 100                               | 318.9                | 48                | 100                                 | 374.3         | 56                     |
| 11. Primary Residence Type of respondent: |                               |          |                                   |                      |                   |                                     |               |                        |
| Own                                       | 487.9                         | 73       | 74                                | 236.3                | 48                | 74                                  | 277.9         | 57                     |
| Rent                                      | 160.3                         | 24       | 23                                | 74.5                 | 47                | 22                                  | 83.0          | 52                     |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|                          |           |                        |            |                  |                         |           |                 | THE              | TIMES UN    | ION/SUI          | NDAY TIME                  | S UNIO                  | N         |              |                |             |                         |
|--------------------------|-----------|------------------------|------------|------------------|-------------------------|-----------|-----------------|------------------|-------------|------------------|----------------------------|-------------------------|-----------|--------------|----------------|-------------|-------------------------|
|                          |           |                        |            |                  | MOR                     | NING (M   | ONFRI.          | )                |             |                  |                            |                         | SUNI      | DAY          |                |             |                         |
|                          |           |                        |            |                  | r Profile<br>ue Reader) | Estima    | ited Num<br>(00 | nber of I<br>00) | Readers     |                  | eader Profi<br>. Issue Rea |                         | Est       | timated      | Numbe<br>(000) | r of Reade  | rs                      |
|                          |           | RPSA 2<br>ket Prof     | <u>ile</u> | Total<br>Readers | Subscribers             | <u>N*</u> | <u>Total</u>    | %<br>Reach       | Subscribers | Total<br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N*</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |
|                          |           | <u>Market</u><br>Total | N*=        | (579)            | (401)                   |           |                 |                  |             | (772)            | (507)                      | (192)                   |           |              |                |             |                         |
|                          | <u>N*</u> | (000)                  | <u>%</u>   | <u>%</u>         | <u>%</u>                |           |                 |                  |             | <u>%</u>         | <u>%</u>                   | <u>%</u>                |           |              |                |             |                         |
| Totals (Adults, 18+)     | 2,028     | 1,080.6                | 100        | 100              | 100                     | 579       | 225.9           | 21               | 143.5       | 100              | 100                        | 100                     | 772       | 318.4        | 30             | 188.1       | 98.6                    |
| 1. Gender of respondent: |           |                        |            |                  |                         |           |                 |                  |             |                  |                            |                         |           |              |                |             |                         |
| Male                     | 825       | 521.1                  | 48         | 50               | 50                      | 244       | 113.1           | 22               | 71.0        | 46               | 48                         | 44                      | 309       | 147.1        | 28             |             | 43.5                    |
| Female                   | 1,203     | 559.5                  | 52         | 50               | 50                      | 335       | 112.8           | 20               | 72.4        | 54               | 52                         | 56                      | 463       | 171.3        | 31             | 98.1        | 55.1                    |
| 2. Age of respondent:    |           |                        |            |                  |                         |           |                 |                  |             |                  |                            |                         |           |              |                |             |                         |
| 18-34                    | 261       | 303.5                  | 28         | 21               | 14                      | 51        | 47.6            | 16               | 19.5        | 23               | 15                         | 34                      | 71        | 71.6         | 24             | 28.5        | 33.3                    |
| 18-24                    | 84        | 137.6                  | 13         | 10               | 5                       | 16        | 22.9            | 17               | 7.4         | 11               | 6                          | 18                      | 22        | 35.1         | 26             | 12.1        | 17.7                    |
| 25-34                    | 177       | 165.8                  | 15         | 11               | 8                       | 35        | 24.8            | 15               | 12.0        | 12               | 9                          | 16                      | 49        | 36.5         | 22             | 16.4        | 15.6                    |
| 35-54                    | 788       | 404.1                  | 37         | 39               | 38                      | 224       | 88.3            | 22               | 54.4        | 40               | 40                         | 38                      | 321       | 126.7        | 31             | 76.1        | 37.1                    |
| 35-44                    | 356       | 195.3                  | 18         | 15               | 13                      | 84        | 33.8            | 17               | 19.1        | 18               | 17                         | 17                      | 137       | 56.7         | 29             | 32.1        | 16.8                    |
| 45-54                    | 432       | 208.8                  | 19         | 24               | 25                      | 140       | 54.6            | 26               | 35.3        | 22               | 23                         | 21                      | 184       | 70.0         | 34             | 44.0        | 20.3                    |
| 55 and older             | 979       | 373.0                  | 35         | 40               | 49                      | 304       | 89.9            | 24               | 69.6        | 38               | 44                         | 29                      | 380       | 120.1        | 32             | 83.6        | 28.2                    |
| 55-64                    | 395       | 164.1                  | 15         | 18               | 20                      | 131       | 41.2            | 25               | 29.3        | 18               | 20                         | 18                      | 163       | 57.2         | 35             |             | 17.5                    |
| 65 and older             | 584       | 208.9                  | 19         | 22               | 28                      | 173       | 48.7            | 23               | 40.4        | 20               | 25                         | 11                      | 217       | 62.9         | 30             | 46.3        | 10.6                    |

Note: Due to non-responses and unreported segments of the Market Profile, combined segments may not always combine to the Market Total.

Also, percentages are rounded to the nearest whole number.

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 $N^*$  = represents the number of respondents in the categories denoted.

|   |              |                    |            | THE TIMES UNION/SUNDAY TIMES UNION |                         |          |               |                  |             |                         |                            |                         |            |               |                 |               |                         |
|---|--------------|--------------------|------------|------------------------------------|-------------------------|----------|---------------|------------------|-------------|-------------------------|----------------------------|-------------------------|------------|---------------|-----------------|---------------|-------------------------|
|   |              |                    |            |                                    | MOR                     | NING (M  | ONFRI         | .)               |             |                         |                            |                         | SUNI       | DAY           |                 |               |                         |
|   |              |                    |            |                                    | r Profile<br>ue Reader) | Estima   |               | nber of 1<br>00) | Readers     |                         | eader Profi<br>. Issue Rea |                         | Es         | timated       | Number<br>(000) | r of Readei   | rs                      |
|   |              | RPSA 2<br>ket Prof | <u>ile</u> | <u>Total</u><br><u>Readers</u>     | Subscribers             | <u>N</u> | <u>Total</u>  | %<br>Reach       | Subscribers | <u>Total</u><br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u>   | <u>Total</u>  | %<br>Reach      | Subscribers   | Single<br>Copy<br>Sales |
|   |              |                    | N =        | (579)                              | (401)                   |          |               |                  |             | (772)                   | (507)                      | (192)                   |            |               |                 |               |                         |
|   |              | Market<br>Total    |            |                                    |                         |          |               |                  |             |                         |                            |                         |            |               |                 |               |                         |
|   | <u>N</u>     | (000)              | <u>%</u>   | <u>%</u>                           | <u>%</u>                |          |               |                  |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |            |               |                 |               |                         |
| Totals (Adults, 18+)  | 2,028        | 1,080.6            | 100        | 100                                | 100                     | 579      | 225.9         | 21               | 143.5       | 100                     | 100                        | 100                     | 772        | 318.4         | 30              | 188.1         | 98.6                    |
| 3. Education of respondent:                                 |              |                    |            |                                    |                         |          |               |                  |             |                         |                            |                         |            |               |                 |               |                         |
| Less than high school                                       | 170          | 103.5              | 10         | 6                                  | 6                       | 25       | 12.7          | 12               | 8.6         | 5                       | 6                          | 5                       | 35         | 15.2          | 15              | 10.4          | 4.4                     |
| Graduated high school (grade 12)                            | 662          | 386.0              | 36         | 32                                 | 27                      | 161      | 72.0          | 19               | 38.9        | 30                      | 27                         | 35                      | 206        | 93.9          | 24              | 51.2          | 34.9                    |
| Some college/university                                     |              |                    |            |                                    |                         |          |               |                  |             |                         |                            |                         |            |               |                 |               |                         |
| (completed at least one year)                               | 392          | 312.3              | 29         | 25                                 | 24                      | 96       | 56.0          | 18               | 34.2        | 29                      | 27                         | 31                      | 148        | 93.7          | 30              | 49.9          | 30.9                    |
| Graduated college/university (completed four or more years) | 804          | 278.9              | 26         | 38                                 | 43                      | 297      | 85.2          | 31               | 61.8        | 36                      | 41                         | 29                      | 383        | 115.6         | 41              | 76.7          | 28.4                    |
|   |              |                    |            |                                    |                         |          |               |                  |             |                         |                            |                         |            |               |                 |               |                         |
| 4. Household Income of respondent:                          | FC0          | 075.4              | 26         | 40                                 | 19                      | 113      | 00.7          | 4.4              | 00.0        | 00                      | 10                         | 00                      | 105        | 04.0          | 00              | 04.0          | 00.5                    |
| Under \$35,000<br>35,000 and over                           | 569<br>1,459 | 275.4<br>805.2     | 26<br>75   | 18<br>82                           | 19<br>81                | 466      | 39.7<br>186.2 | 14<br>23         |             | 20<br>80                | 18<br>82                   | 23<br>77                | 165<br>607 | 64.0<br>254.4 | 23<br>32        | 34.0<br>154.1 | 22.5<br>76.0            |
| 50,000 and over   | 1,439        | 569.5              | 53         | 60                                 | 62                      | 337      | 134.6         | 23<br>24         |             | 58                      | 60                         | 54                      | 439        | 185.9         | 33              | 112.1         | 52.9                    |
| 75,000 and over   | 646          | 367.0              | 34         | 41                                 | 43                      | 231      | 92.3          | 25               |             | 38                      | 41                         | 35                      | 290        | 121.8         | 33              | 77.1          | 34.4                    |
| 25,000 - 34,999   | 243          | 128.9              | 12         | 7                                  | 7                       | 46       | 16.0          | 12               |             | 8                       | 7                          | 11                      | 66         | 26.2          | 20              | 13.9          | 10.3                    |
| 35,000 - 34,999   | 439          | 235.7              | 22         | 23                                 | 20                      | 129      | 51.6          | 22               |             | 22                      | 22                         | 24                      | 168        | 68.5          | 29              | 42.0          | 23.1                    |
| 50,000 - 74,999   | 374          | 202.4              | 19         | 19                                 | 19                      | 106      | 42.3          | 21               | 27.1        | 20                      | 19                         | 19                      | 149        | 64.0          | 32              | 34.9          | 18.5                    |
| 75,000 - 99,999   | 320          | 193.7              | 18         | 20                                 | 21                      | 110      | 46.2          | 24               |             | 19                      | 18                         | 20                      | 138        | 60.6          | 31              | 33.3          | 19.7                    |
| 100,000 - 149,999   | 236          | 127.8              | 12         | 15                                 | 16                      | 85       | 33.8          | 26               | 22.2        | 14                      | 18                         | 7                       | 105        | 43.6          | 34              | 34.5          | 7.3                     |
| 150,000 and over  | 90           | 45.6               | 4          | 6                                  | 6                       | 36       | 12.4          | 27               | 8.9         | 6                       | 5                          | 8                       | 47         | 17.6          | 39              | 9.3           | 7.4                     |
| ,   | ,,           |                    |            |                                    | -                       |          |               |                  |             |                         | -                          | -                       |            |               |                 |               |                         |

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|   |          |                    |            |     | THE TIMES UNION/SUNDAY TIMES UNION |                    |          |              |                |             |                         |                            |                         |          |              |                |             |                         |
|---|----------|--------------------|------------|-----|------------------------------------|--------------------|----------|--------------|----------------|-------------|-------------------------|----------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|
|   |          |                    |            |     |                                    | MOR                | NING (M  | ONFRI        | .)             |             |                         |                            |                         | SUNI     | DAY          |                |             |                         |
|   |          |                    |            |     |                                    | Profile<br>Reader) | Estima   |              | nber of<br>00) | Readers     |                         | eader Profi<br>. Issue Rea |                         | Es       | timated      | Numbe<br>(000) | r of Reade  | 'S                      |
|   |          | RPSA 2<br>ket Prof | <u>ïle</u> |     | <u>Total</u><br><u>Readers</u>     | Subscribers        | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | <u>Total</u><br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |
|   |          |                    |            | N = | (579)                              | (401)              |          |              |                |             | (772)                   | (507)                      | (192)                   |          |              |                |             |                         |
|   |          | Market<br>Total    |            |     |                                    |                    |          |              |                |             |                         |                            |                         |          |              |                |             |                         |
|   | <u>N</u> | <u>(000)</u>       | <u>%</u>   |     | <u>%</u>                           | <u>%</u>           |          |              |                |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |          |              |                |             |                         |
| Totals (Adults, 18+)                        | 2,028    | 1,080.6            | 100        |     | 100                                | 100                | 579      | 225.9        | 21             | 143.5       | 100                     | 100                        | 100                     | 772      | 318.4        | 30             | 188.1       | 98.6                    |
| 5. Marital Status of respondent:            |          |                    |            |     |                                    |                    |          |              |                |             |                         |                            |                         |          |              |                |             |                         |
| Married                                     | 1,108    | 606.4              | 56         |     | 59                                 | 64                 | 343      | 134.1        | 22             | 92.2        | 57                      | 65                         | 51                      | 450      | 182.6        | 30             | 122.1       | 50.5                    |
| Widowed                                     | 261      | 78.2               | 7          |     | 6                                  | 7                  | 64       | 14.4         | 18             | 10.3        | 6                       | 6                          | 5                       | 80       | 18.6         | 24             | 11.0        | 4.4                     |
| Divorced or separated                       | 278      | 118.5              | 11         |     | 9                                  | 8                  | 68       | 21.3         | 18             | 10.8        | 11                      | 10                         | 13                      | 99       | 35.8         | 30             | 17.9        | 12.3                    |
| Single (never married)                      | 381      | 277.5              | 26         |     | 25                                 | 21                 | 104      | 56.1         | 20             | 30.2        | 26                      | 20                         | 32                      | 143      | 81.3         | 29             | 37.1        | 31.4                    |
| 6. Household Composition:                   |          |                    |            |     |                                    |                    |          |              |                |             |                         |                            |                         |          |              |                |             |                         |
| Households with children (17 yrs. or under) |          | 374.2              | 35         |     | 31                                 | 25                 | 150      | 69.3         | 19             |             | 28                      | 26                         | 31                      | 197      | 89.4         | 24             |             | 30.8                    |
| Households with children (12-17 yrs.)       | 272      | 176.4              | 16         |     | 16                                 | 15                 | 84       | 36.2         | 21             | 22.0        | 13                      | 13                         | 13                      | 98       | 41.4         | 24             | 24.2        | 12.9                    |
| Number of Adults:                           |          |                    |            |     |                                    |                    |          |              |                |             |                         |                            |                         |          |              |                |             |                         |
| 1 adult                                     | 614      | 194.1              | 18         |     | 16                                 | 16                 | 152      | 36.8         | 19             | 22.5        | 16                      | 13                         | 15                      | 201      | 49.7         | 26             | 25.2        | 15.0                    |
| 2 adults                                    | 1,127    | 617.2              | 57         |     | 56                                 | 59                 | 332      | 127.0        | 21             |             | 58                      | 62                         | 51                      | 452      | 183.1        | 30             |             | 50.3                    |
| 3 adults                                    | 209      | 190.8              | 18         |     | 17                                 | 19                 | 65       | 38.9         | 20             |             | 19                      | 16                         | 25                      | 83       | 59.7         | 31             |             | 24.2                    |
| 4 or more adults                            | 78       | 78.5               | 7          |     | 10                                 | 6                  | 30       | 23.2         | 30             |             | 8                       | 8                          | 9                       | 36       | 25.8         | 33             |             | 9.0                     |

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|   |          |                       |            | THE TIMES UNION/SUNDAY TIMES UNION |                         |          |                |                  |             |                         |                            |                         |          |              |                |             |                         |
|---|----------|-----------------------|------------|------------------------------------|-------------------------|----------|----------------|------------------|-------------|-------------------------|----------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|
|   |          |                       |            |                                    | MOR                     | NING (M  | ONFRI.         | )                |             |                         |                            |                         | SUNI     | DAY          |                |             |                         |
|   |          |                       |            |                                    | r Profile<br>ue Reader) | Estima   | ated Num<br>(0 | nber of 1<br>00) | Readers     |                         | eader Profi<br>. Issue Rea |                         | Es       | timated      | Numbe<br>(000) | r of Reade  | rs                      |
|   |          | RPSA 2<br>ket Prof    | <u>ile</u> | <u>Total</u><br><u>Readers</u>     | Subscribers             | <u>N</u> | <u>Total</u>   | %<br>Reach       | Subscribers | <u>Total</u><br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | Single<br>Copy<br>Sales |
|   |          | Market                | N =        | (579)                              | (401)                   |          |                |                  |             | (772)                   | (507)                      | (192)                   |          |              |                |             |                         |
|   | <u>N</u> | <u>Total</u><br>(000) | <u>%</u>   | <u>%</u>                           | <u>%</u>                |          |                |                  |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |          |              |                |             |                         |
| Totals (Adults, 18+)                          | 2,028    | 1,080.6               | 100        | 100                                | 100                     | 579      | 225.9          | 21               | 143.5       | 100                     | 100                        | 100                     | 772      | 318.4        | 30             | 188.1       | 98.6                    |
| 7. Race/Ethnicity of respondent:              |          |                       |            |                                    |                         |          |                |                  |             |                         |                            |                         |          |              |                |             |                         |
| White   | 1,893    | 996.3                 | 92         | 94                                 | 97                      | 548      | 211.6          | 21               | 139.1       | 92                      | 96                         | 86                      | 724      | 293.7        | 30             | 180.9       | 84.7                    |
| Black   | 68       | 45.4                  | 4          | 5                                  | 2                       | 20       | 10.2           | 23               | 2.7         | 4                       | 2                          | 9                       | 25       | 13.7         | 30             | 3.5         | 8.8                     |
| Asian/Pacific Islander                        | 27       | 13.4                  | 1          | 1                                  | 0                       | 4        | 1.9            | 14               | 0.5         | 1                       | 1                          | 1                       | 9        | 3.3          | 25             | 1.4         | 0.6                     |
| Other   | 40       | 25.5                  | 2          | 1                                  | 1                       | 7        | 2.1            | 8                | 1.1         | 2                       | 1                          | 5                       | 14       | 7.6          | 30             | 2.2         | 4.4                     |
| Hispanic                                      | 39       | 24.1                  | 2          | 1                                  | 1                       | 7        | 3.0            | 13               | 1.2         | 2                       | 1                          | 4                       | 12       | 6.3          | 26             | 1.8         | 4.2                     |
| Employment Status of respondent:              |          |                       |            |                                    |                         |          |                |                  |             |                         |                            |                         |          |              |                |             |                         |
| Employed                                      | 1,212    | 709.8                 | 66         | 66                                 | 59                      | 347      | 149.6          | 21               | 85.0        | 67                      | 63                         | 72                      | 471      | 214.4        | 30             | 118.9       | 70.5                    |
| Full-time (35+ hrs./wk.)                      | 956      | 553.6                 | 51         | 53                                 | 46                      | 278      | 120.6          | 22               | 65.5        | 51                      | 49                         | 51                      | 370      | 162.5        | 29             | 92.5        | 50.5                    |
| Part-time (<35 hrs./wk.)                      | 256      | 156.1                 | 14         | 13                                 | 14                      | 69       | 29.0           | 19               | 19.4        | 16                      | 14                         | 20                      | 101      | 51.9         | 33             | 26.4        | 20.0                    |
| Unemployed/laid off                           | 29       | 31.2                  | 3          | 3                                  | 4                       | 9        | 6.8            | 22               | 5.3         | 3                       | 3                          | 3                       | 11       | 8.3          | 27             | 5.3         | 3.0                     |
| Other (retired, student, homemaker, disabled) | 787      | 339.6                 | 31         | 31                                 | 37                      | 223      | 69.4           | 20               | 53.2        | 30                      | 34                         | 25                      | 290      | 95.6         | 28             | 63.9        | 25.1                    |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|  |          |                    |            | THE TIMES UNION/SUNDAY TIMES UNION |                                |                    |          |              |                 |             |                         |                            |                         |          |              |                 |             |                         |
|--|----------|--------------------|------------|------------------------------------|--------------------------------|--------------------|----------|--------------|-----------------|-------------|-------------------------|----------------------------|-------------------------|----------|--------------|-----------------|-------------|-------------------------|
|  |          |                    |            |                                    |                                | MOR                | NING (M  | ONFR         | .)              |             |                         |                            |                         | SUNI     | DAY          |                 |             |                         |
|  |          |                    |            |                                    |                                | Profile<br>Reader) | Estima   |              | mber of<br>100) | Readers     |                         | eader Profi<br>. Issue Rea |                         | Est      | imated       | Number<br>(000) | of Reader   | rs                      |
|  |          | RPSA 2<br>ket Prof | <u>ile</u> |                                    | <u>Total</u><br><u>Readers</u> | Subscribers        | <u>N</u> | <u>Total</u> | %<br>Reach      | Subscribers | <u>Total</u><br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach      | Subscribers | Single<br>Copy<br>Sales |
|  |          |                    | N          | =                                  | (579)                          | (401)              |          |              |                 |             | (772)                   | (507)                      | (192)                   |          |              |                 |             |                         |
|  |          | Market<br>Total    |            |                                    | ,                              | ,                  |          |              |                 |             | ,                       | ,                          | ,                       |          |              |                 |             |                         |
|  | <u>N</u> | (000)              | <u>%</u>   |                                    | <u>%</u>                       | <u>%</u>           |          |              |                 |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |          |              |                 |             |                         |
| Totals (Adults, 18+)   | 2,028    | 1,080.6            | 100        |                                    | 100                            | 100                | 579      | 225.9        | 21              | 143.5       | 100                     | 100                        | 100                     | 772      | 318.4        | 30              | 188.1       | 98.6                    |
| 9. Working Women (based on female population = 559.5):                                   |          |                    |            |                                    |                                |                    |          |              |                 |             |                         |                            |                         |          |              |                 |             |                         |
| Full-time (35+ hrs./wk.)   | 482      | 244.6              | 44         |                                    | 43                             | 39                 | 131      | 48.7         | 20              | 28.0        | 47                      | 43                         | 48                      | 195      | 80.3         | 33              | 42.6        | 26.2                    |
| Part-time (<35 hrs./wk.)   | 172      | 91.9               | 16         |                                    | 17                             | 17                 | 52       | 19.6         | 21              | 12.3        | 16                      | 15                         | 18                      | 70       | 27.9         | 30              | 15.1        | 9.8                     |
| Occupation of employed respondent:     Management, Business and Financial     Operations | 216      | 109.9              | 10         |                                    | 9                              | 8                  | 57       | 19.1         | 17              | 11.0        | 10                      | 10                         | 9                       | 84       | 31.2         | 28              | 19.4        | 9.2                     |
| Professional and Related   | 419      | 199.9              | 19         |                                    | 25                             | 26                 | 145      | 56.0         | 28              | 37.6        | 25                      | 24                         | 26                      | 192      | 78.0         | 39              | 44.1        | 25.6                    |
| Service  | 133      | 105.1              | 10         |                                    | 10                             | 7                  | 35       | 22.5         | 21              | 9.7         | 6                       | 6                          | 6                       | 36       | 18.7         | 18              | 11.6        | 5.5                     |
| Sales and Office   | 247      | 146.2              | 14         |                                    | 14                             | 14                 | 73       | 31.8         | 22              | 19.7        | 18                      | 16                         | 19                      | 111      | 56.7         | 39              | 30.5        | 19.0                    |
| Farming, Fishing and Forestry  | 3        | 3.6                | 0          |                                    | 0                              | 0                  | 0        | 0.0          | 0               | 0.0         | 0                       | 0                          | 0                       | 0        | 0.0          | 0               | 0.0         | 0.0                     |
| Construction, Extraction and Maintenance   | 82       | 62.0               | 6          |                                    | 4                              | 3                  | 16       | 9.0          | 15              | 3.7         | 4                       | 3                          | 4                       | 20       | 11.8         | 19              | 5.5         | 4.3                     |
| Production, Transportation and Material Moving   | 108      | 78.3               | 7          |                                    | 5                              | 2                  | 21       | 11.3         | 14              | 3.3         | 5                       | 3                          | 7                       | 27       | 16.1         | 21              | 5.7         | 6.9                     |
| Military Specific  | 4        | 4.8                | 0          |                                    | 0                              | 0                  | 0        | 0.0          | 0               | 0.0         | 1                       | 1                          | 0                       | 1        | 2.0          | 41              | 2.0         | 0.0                     |
| All Others   | 0        | 0.0                | 0          |                                    | 0                              | 0                  | 0        | 0.0          | 0               | 0.0         | 0                       | 0                          | 0                       | 0        | 0.0          | 0               | 0.0         | 0.0                     |
|  |          |                    |            |                                    |                                |                    |          |              |                 |             |                         |                            |                         |          |              |                 |             |                         |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |          |                    |            |                                |                         |          |              | THE            | TIMES UN    | ION/SU                  | NDAY TIME                  | S UNIO                  | N        |              |                |                    |                         |
|---|----------|--------------------|------------|--------------------------------|-------------------------|----------|--------------|----------------|-------------|-------------------------|----------------------------|-------------------------|----------|--------------|----------------|--------------------|-------------------------|
|   |          |                    |            |                                | MOR                     | NING (M  | ONFRI        | .)             |             |                         |                            |                         | SUNE     | DAY          |                |                    |                         |
|   |          |                    |            |                                | r Profile<br>ue Reader) | Estima   |              | nber of<br>00) | Readers     |                         | eader Profi<br>. Issue Rea |                         | Est      | imated       | Numbe<br>(000) | er of Reade        | rs                      |
|   |          | RPSA 2<br>ket Prof | <u>ïle</u> | <u>Total</u><br><u>Readers</u> | Subscribers             | <u>N</u> | <u>Total</u> | %<br>Reach     | Subscribers | <u>Total</u><br>Readers | Subscribers                | Single<br>Copy<br>Sales | <u>N</u> | <u>Total</u> | %<br>Reach     | <u>Subscribers</u> | Single<br>Copy<br>Sales |
|   |          |                    | N =        | (579)                          | (401)                   |          |              |                |             | (772)                   | (507)                      | (192)                   |          |              |                |                    |                         |
|   |          | Market<br>Total    |            |                                |                         |          |              |                |             |                         |                            |                         |          |              |                |                    |                         |
|   | <u>N</u> | (000)              | <u>%</u>   | <u>%</u>                       | <u>%</u>                |          |              |                |             | <u>%</u>                | <u>%</u>                   | <u>%</u>                |          |              |                |                    |                         |
| Totals (Adults, 18+)                      | 2,028    | 1,080.6            | 100        | 100                            | 100                     | 579      | 225.9        | 21             | 143.5       | 100                     | 100                        | 100                     | 772      | 318.4        | 30             | 188.1              | 98.6                    |
| 11. Primary Residence Type of respondent: |          |                    |            |                                |                         |          |              |                |             |                         |                            |                         |          |              |                |                    |                         |
| Own                                       | 1,568    | 806.3              | 75         | 77                             | 83                      | 456      | 173.3        | 22             | 118.5       | 76                      | 83                         | 63                      | 605      | 240.4        | 30             | 156.9              | 62.3                    |
| Rent                                      | 421      | 228.7              | 21         | 21                             | 15                      | 117      | 46.9         | 21             | 20.9        | 21                      | 14                         | 32                      | 158      | 68.0         | 30             | 27.0               | 31.2                    |

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|                        |  |  | THE  | TIMES UNION/SI  | UNDAY TIMES UNION   |   |   |
|------------------------|--|--|--|---|---|---|---|
|                        |  | MORNING (M   | IONFRI.) FIVE-DA   | AY CUME   | FOUR-IS   | SUE SUNDAY CU   | JME   |
|                        |  | Reader Profile<br>(Five-Day CUME)  |  |   | Reader Profile<br>(Four-Issue CUME)   |   | ber of Readers<br>00)   |
| RPSA<br>Market F       | <u>A 2</u><br>Profile  | <u>Total</u><br><u>Readers</u>   | <u>Total</u>   | %<br><u>Reach</u>   | <u>Total</u><br><u>Readers</u>  | <u>Total</u>  | %<br><u>Reach</u>   |
| <u>Market</u><br>Total |  |  |  |   |   |   |   |
| <u>(000)</u>           | <u>%</u>   | <u>%</u>   |  |   | <u>%</u>  |   |   |
| 1,080.6                | 100  | 100  | 349.8  | 32  | 100   | 413.2   | 38  |
|                        |  |  |  |   |   |   |   |
| 521.1                  | 48   | 47   | 165.4  | 32  | 43  | 176.0   | 34  |
| 559.5                  | 52   | 53   | 184.4  | 33  | 57  | 237.1   | 42  |
|                        |  |  |  |   |   |   |   |
| 303.5                  | 28   | 26   | 89.6   | 30  | 26  | 106.4   | 35  |
| 137.6                  | 13   | 13   | 45.8   | 33  | 12  | 49.5  | 36  |
| 165.8                  | 15   | 13   | 43.8   | 26  | 14  | 56.9  | 34  |
| 404.1                  | 37   | 39   | 135.8  | 34  | 40  | 163.0   | 40  |
| 195.3                  | 18   | 17   | 59.3   | 30  | 19  | 77.4  | 40  |
| 208.8                  | 19   | 22   | 76.5   | 37  | 21  | 85.6  | 41  |
| 373.0                  | 35   | 36   | 124.4  | 33  | 35  | 143.8   | 39  |
| 164.1                  | 15   | 17   | 59.2   | 36  | 17  | 70.2  | 43  |
| 208.9                  | 19   | 19   | 65.3   | 31  | 18  | 73.6  | 35  |
|                        | Market F  Market Total (000) 1,080.6  521.1 559.5  303.5 137.6 165.8 404.1 195.3 208.8 373.0 164.1 | Total (000) %  1,080.6 100  521.1 48 559.5 52  303.5 28 137.6 13 165.8 15 404.1 37 195.3 18 208.8 19 373.0 35 164.1 15 | Reader Profile (Five-Day CUME)  Market Total (000) % % % 1,080.6 100 100  521.1 48 47 559.5 52 53  303.5 28 26 137.6 13 13 165.8 15 13 404.1 37 39 195.3 18 17 208.8 19 22 373.0 35 36 164.1 15 17 | MORNING (MONFRI.) FIVE-DA           Reader Profile (Five-Day CUME)         Estimated Num (00           Market Total (000)         ½         ½           1,080.6         100         100         349.8           521.1         48         47         165.4           559.5         52         53         184.4           303.5         28         26         89.6           137.6         13         13         45.8           165.8         15         13         43.8           404.1         37         39         135.8           195.3         18         17         59.3           208.8         19         22         76.5           373.0         35         36         124.4           164.1         15         17         59.2 | MORNING (MONFRI.) FIVE-DAY CUME   Reader Profile   Five-Day CUME   Estimated Number of Readers (000)   Market Profile   Total (000)   ½   %   % | Reader Profile (Five-Day CUME)   Estimated Number of Readers (000)   Reader Profile (Four-Issue CUME) | MORNING (MONFRI.) FIVE-DAY CUME   Reader Profile (Five-Day CUME)   Estimated Number of Readers (000)   Reader Profile (Five-Day CUME)   Estimated Number of Readers (000)   Readers (000) |

Note: Due to non-responses and unreported segments of the Market Profile, combined segments may not always combine to the Market Total. Also, percentages are rounded to the nearest whole number.

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                               |                      |                                   | THE                  | TIMES UNION/S     | UNDAY TIMES UNION                   |                |                       |
|---|-------------------------------|----------------------|-----------------------------------|----------------------|-------------------|-------------------------------------|----------------|-----------------------|
|   |                               |                      | MORNING (M                        | IONFRI.) FIVE-DA     | AY CUME           | FOUR-IS                             | SSUE SUNDAY CU | JME                   |
|   |                               |                      | Reader Profile<br>(Five-Day CUME) | Estimated Num<br>(00 |                   | Reader Profile<br>(Four-Issue CUME) |                | ber of Readers<br>00) |
|   | RPSA<br>Market P              | <u>12</u><br>Profile | <u>Total</u><br><u>Readers</u>    | <u>Total</u>         | %<br><u>Reach</u> | <u>Total</u><br><u>Readers</u>      | <u>Total</u>   | %<br><u>Reach</u>     |
|   | <u>Market</u><br><u>Total</u> |                      |                                   |                      |                   |                                     |                |                       |
|   | (000)                         | <u>%</u>             | <u>%</u>                          |                      |                   | <u>%</u>                            |                |                       |
| Totals (Adults, 18+)  | 1,080.6                       | 100                  | 100                               | 349.8                | 32                | 100                                 | 413.2          | 38                    |
| 3. Education of respondent:                                 |                               |                      |                                   |                      |                   |                                     |                |                       |
| Less than high school                                       | 103.5                         | 10                   | 6                                 | 19.1                 | 19                | 4                                   | 15.5           | 15                    |
| Graduated high school (grade 12)                            | 386.0                         | 36                   | 29                                | 100.1                | 26                | 28                                  | 117.4          | 30                    |
| Some college/university (completed at least one year)       | 312.3                         | 29                   | 31                                | 107.9                | 35                | 32                                  | 130.4          | 42                    |
| Graduated college/university (completed four or more years) | 278.9                         | 26                   | 35                                | 122.7                | 44                | 36                                  | 149.8          | 54                    |
| Household Income of respondent:                             |                               |                      |                                   |                      |                   |                                     |                |                       |
| Under \$35,000  | 275.4                         | 26                   | 19                                | 67.7                 | 25                | 19                                  | 79.8           | 29                    |
| 35,000 and over   | 805.2                         | 75                   | 81                                | 282.1                | 35                | 81                                  | 333.4          | 41                    |
| 50,000 and over   | 569.5                         | 53                   | 57                                | 199.6                | 35                | 60                                  | 247.1          | 43                    |
| 75,000 and over   | 367.0                         | 34                   | 39                                | 135.7                | 37                | 39                                  | 159.4          | 43                    |
| 25,000 - 34,999   | 128.9                         | 12                   | 9                                 | 30.9                 | 24                | 9                                   | 35.4           | 27                    |
| 35,000 - 49,999   | 235.7                         | 22                   | 24                                | 82.5                 | 35                | 21                                  | 86.3           | 37                    |
| 50,000 - 74,999   | 202.4                         | 19                   | 18                                | 64.0                 | 32                | 21                                  | 87.8           | 43                    |
| 75,000 - 99,999   | 193.7                         | 18                   | 21                                | 71.8                 | 37                | 20                                  | 83.2           | 43                    |
| 100,000 - 149,999   | 127.8                         | 12                   | 14                                | 47.4                 | 37                | 13                                  | 55.3           | 43                    |
| 150,000 and over  | 45.6                          | 4                    | 5                                 | 16.5                 | 36                | 5                                   | 20.9           | 46                    |
|   |                               |                      |                                   |                      |                   |                                     |                |                       |

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|   |                               |                       | THE TIMES UNION/SUNDAY TIMES UNION |                                 |                       |                                     |                        |                       |  |
|---|-------------------------------|-----------------------|------------------------------------|---------------------------------|-----------------------|-------------------------------------|------------------------|-----------------------|--|
|   |                               |                       | MORNING (M                         | MORNING (MONFRI.) FIVE-DAY CUME |                       |                                     | FOUR-ISSUE SUNDAY CUME |                       |  |
|   |                               |                       | Reader Profile<br>(Five-Day CUME)  |                                 | ber of Readers<br>00) | Reader Profile<br>(Four-Issue CUME) |                        | ber of Readers<br>00) |  |
|   | RPSA<br>Market F              | <u>\ 2</u><br>Profile | <u>Total</u><br><u>Readers</u>     | <u>Total</u>                    | %<br><u>Reach</u>     | <u>Total</u><br><u>Readers</u>      | <u>Total</u>           | %<br><u>Reach</u>     |  |
|   | <u>Market</u><br><u>Total</u> |                       |                                    |                                 |                       |                                     |                        |                       |  |
|   | (000)                         | <u>%</u>              | <u>%</u>                           |                                 |                       | <u>%</u>                            |                        |                       |  |
| Totals (Adults, 18+)                        | 1,080.6                       | 100                   | 100                                | 349.8                           | 32                    | 100                                 | 413.2                  | 38                    |  |
| 5. Marital Status of respondent:            |                               |                       |                                    |                                 |                       |                                     |                        |                       |  |
| Married                                     | 606.4                         | 56                    | 55                                 | 193.6                           | 32                    | 55                                  | 226.3                  | 37                    |  |
| Widowed                                     | 78.2                          | 7                     | 6                                  | 19.4                            | 25                    | 6                                   | 23.7                   | 30                    |  |
| Divorced or separated                       | 118.5                         | 11                    | 12                                 | 40.8                            | 35                    | 12                                  | 48.6                   | 41                    |  |
| Single (never married)                      | 277.5                         | 26                    | 27                                 | 95.9                            | 35                    | 28                                  | 114.5                  | 41                    |  |
| 6. Household Composition:                   |                               |                       |                                    |                                 |                       |                                     |                        |                       |  |
| Households with children (17 yrs. or under) | 374.2                         | 35                    | 34                                 | 119.0                           | 32                    | 30                                  | 122.7                  | 33                    |  |
| Households with children (12-17 yrs.)       | 176.4                         | 16                    | 14                                 | 50.2                            | 29                    | 13                                  | 54.7                   | 31                    |  |
| Number of Adults:                           |                               |                       |                                    |                                 |                       |                                     |                        |                       |  |
| 1 adult                                     | 194.1                         | 18                    | 17                                 | 60.8                            | 31                    | 16                                  | 65.7                   | 34                    |  |
| 2 adults                                    | 617.2                         | 57                    | 56                                 | 194.3                           | 32                    | 58                                  | 238.9                  | 39                    |  |
| 3 adults                                    | 190.8                         | 18                    | 18                                 | 62.5                            | 33                    | 19                                  | 76.4                   | 40                    |  |
| 4 or more adults                            | 78.5                          | 7                     | 9                                  | 32.1                            | 41                    | 8                                   | 32.1                   | 41                    |  |
|   |                               |                       |                                    |                                 |                       |                                     |                        |                       |  |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                         |                      | THE TIMES UNION/SUNDAY TIMES UNION |                      |                   |                                     |               |                        |
|---|-------------------------|----------------------|------------------------------------|----------------------|-------------------|-------------------------------------|---------------|------------------------|
|   |                         |                      | MORNING (M                         | ONFRI.) FIVE-DA      | Y CUME            | FOUR-IS                             | SSUE SUNDAY C | JME                    |
|   |                         |                      | Reader Profile<br>(Five-Day CUME)  | Estimated Num<br>(00 |                   | Reader Profile<br>(Four-Issue CUME) |               | nber of Readers<br>00) |
|   | <u>RPS/</u><br>Market F | <u>12</u><br>Profile | <u>Total</u><br><u>Readers</u>     | <u>Total</u>         | %<br><u>Reach</u> | <u>Total</u><br><u>Readers</u>      | <u>Total</u>  | %<br><u>Reach</u>      |
|   | <u>Market</u><br>Total  |                      |                                    |                      |                   |                                     |               |                        |
|   | <u>(000)</u>            | <u>%</u>             | <u>%</u>                           |                      |                   | <u>%</u>                            |               |                        |
| Totals (Adults, 18+)                          | 1,080.6                 | 100                  | 100                                | 349.8                | 32                | 100                                 | 413.2         | 38                     |
| 7. Race/Ethnicity of respondent:              |                         |                      |                                    |                      |                   |                                     |               |                        |
| White   | 996.3                   | 92                   | 92                                 | 321.1                | 32                | 92                                  | 380.6         | 38                     |
| Black   | 45.4                    | 4                    | 5                                  | 17.2                 | 38                | 5                                   | 19.1          | 42                     |
| Asian/Pacific Islander                        | 13.4                    | 1                    | 1                                  | 3.6                  | 27                | 1                                   | 4.9           | 37                     |
| Other   | 25.5                    | 2                    | 2                                  | 7.9                  | 31                | 2                                   | 8.5           | 33                     |
| Hispanic                                      | 24.1                    | 2                    | 2                                  | 5.3                  | 22                | 2                                   | 7.1           | 30                     |
| O. Franks was at Chatra of vaca and ext.      |                         |                      |                                    |                      |                   |                                     |               |                        |
| Employment Status of respondent:     Employed | 709.8                   | 66                   | 67                                 | 234.5                | 33                | 70                                  | 289.1         | 41                     |
| Full-time (35+ hrs./wk.)                      | 709.8<br>553.6          | 51                   | 51                                 | 234.5<br>176.8       | 32                | 70<br>54                            | 223.2         | 40                     |
| Part-time (<35 hrs./wk.)                      | 156.1                   | 14                   | 17                                 | 57.6                 | 37                | 16                                  | 65.9          | 42                     |
| Unemployed/laid off                           | 31.2                    | 3                    | 4                                  | 12.4                 | 40                | 2                                   | 9.2           | 30                     |
| Other (retired, student, homemaker, disabled) | 339.6                   | 31                   | 29                                 | 102.9                | 30                | 28                                  | 114.8         | 34                     |
| Caror (reared, student, nomentares, disabled) | 000.0                   | O1                   |                                    | 102.0                | 00                | 20                                  | 117.0         | 01                     |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|  |                               |                       | THE TIMES UNION/SUNDAY TIMES UNION |                  |                       |                                     |                |                       |
|--|-------------------------------|-----------------------|------------------------------------|------------------|-----------------------|-------------------------------------|----------------|-----------------------|
|  |                               |                       | MORNING (M                         | IONFRI.) FIVE-DA | AY CUME               | FOUR-IS                             | SSUE SUNDAY CU | JME                   |
|  |                               |                       | Reader Profile<br>(Five-Day CUME)  |                  | ber of Readers<br>00) | Reader Profile<br>(Four-Issue CUME) |                | ber of Readers<br>00) |
|  | RPS/<br>Market I              | <u>A 2</u><br>Profile | Total<br>Readers                   | <u>Total</u>     | %<br><u>Reach</u>     | <u>Total</u><br><u>Readers</u>      | <u>Total</u>   | %<br><u>Reach</u>     |
|  | <u>Market</u><br><u>Total</u> |                       |                                    |                  |                       |                                     |                |                       |
|  | <u>(000)</u>                  | <u>%</u>              | <u>%</u>                           |                  |                       | <u>%</u>                            |                |                       |
| Totals (Adults, 18+)                                   | 1,080.6                       | 100                   | 100                                | 349.8            | 32                    | 100                                 | 413.2          | 38                    |
| 9. Working Women (based on female population = 559.5): | 244.6                         | 44                    | 42                                 | 77.5             | 20                    | 50                                  | 119.3          | 40                    |
| Full-time (35+ hrs./wk.) Part-time (<35 hrs./wk.)      | 91.9                          | 44<br>16              | 19                                 | 35.1             | 32<br>38              | 16                                  | 38.2           | 49<br>42              |
|  |                               |                       |                                    |                  |                       |                                     |                |                       |
| 10. Occupation of employed respondent:                 |                               |                       |                                    |                  |                       |                                     |                |                       |
| Management, Business and Financial Operations          | 109.9                         | 10                    | 9                                  | 31.4             | 29                    | 10                                  | 41.5           | 38                    |
| Professional and Related                               | 199.9                         | 19                    | 25                                 | 86.3             | 43                    | 25                                  | 104.4          | 52                    |
| Service  | 105.1                         | 10                    | 9                                  | 30.6             | 29                    | 7                                   | 29.2           | 28                    |
| Sales and Office                                       | 146.2                         | 14                    | 15                                 | 52.7             | 36                    | 17                                  | 70.2           | 48                    |
| Farming, Fishing and Forestry                          | 3.6                           | 0                     | 0                                  | 0.0              | 0                     | 0                                   | 0.0            | 0                     |
| Construction, Extraction and Maintenance               | 62.0                          | 6                     | 4                                  | 12.3             | 20                    | 4                                   | 17.3           | 28                    |
| Production, Transportation and Material Moving         | 78.3                          | 7                     | 6                                  | 19.2             | 25                    | 6                                   | 24.5           | 31                    |
| Military Specific                                      | 4.8                           | 0                     | 1                                  | 2.0              | 41                    | 1                                   | 2.0            | 41                    |
| All Others   | 0.0                           | 0                     | 0                                  | 0.0              | 0                     | 0                                   | 0.0            | 0                     |
|  |                               |                       |                                    |                  |                       |                                     |                |                       |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

|   |                                |          | THE TIMES UNION/SUNDAY TIMES UNION |              |                       |                                     |              |                        |
|---|--------------------------------|----------|------------------------------------|--------------|-----------------------|-------------------------------------|--------------|------------------------|
|   |                                |          | MORNING (MONFRI.) FIVE-DAY CUME    |              |                       | FOUR-ISSUE SUNDAY CUME              |              | UME                    |
|   |                                |          |                                    |              | ber of Readers<br>00) | Reader Profile<br>(Four-Issue CUME) |              | nber of Readers<br>00) |
|   | <u>RPS.</u><br><u>Market l</u> |          | <u>Total</u><br><u>Readers</u>     | <u>Total</u> | %<br><u>Reach</u>     | <u>Total</u><br>Readers             | <u>Total</u> | %<br><u>Reach</u>      |
|   | <u>Market</u><br>Total         |          |                                    |              |                       |                                     |              |                        |
|   | <u>(000)</u>                   | <u>%</u> | <u>%</u>                           |              |                       | <u>%</u>                            |              |                        |
| Totals (Adults, 18+)                      | 1,080.6                        | 100      | 100                                | 349.8        | 32                    | 100                                 | 413.2        | 38                     |
| 11. Primary Residence Type of respondent: |                                |          |                                    |              |                       |                                     |              |                        |
| Own                                       | 806.3                          | 75       | 74                                 | 257.4        | 32                    | 74                                  | 306.7        | 38                     |
| Rent                                      | 228.7                          | 21       | 23                                 | 80.8         | 35                    | 22                                  | 90.8         | 40                     |
| Rent                                      | 228.7                          | 21       | 23                                 | 80.8         | 35                    | 22                                  | 90.8         | 40                     |

ABC recommends that the percentage reach achieved based on less than 75 interviews should be interpreted with caution due to the small sample base, and should not be used without combining other categories to achieve a minimum of 75 respondents.

#### 6. EXPLANATORY:

# Occupied household estimates appearing in ABC reports are obtained from Claritas Inc.

**General Information.** The previous paragraphs of ABC's Reader Profile summarizes the scope and results of a research study of THE TIMES UNION/SUNDAY TIMES UNION readership by Scarborough Research at the request of THE TIMES UNION/SUNDAY TIMES UNION. Paid circulation data reviewed by ABC in the course of the circulation audit of THE TIMES UNION/SUNDAY TIMES UNION provides the basis for calculating readers per copy data and for the related percentages.

**Sample Selection.** Interview respondents were randomly selected from a representative sample of telephone numbers in the Reader Profile Designated Market area. In the case of this study, a sample of 16,496 records were selected and 13,584 were verified as dialed using one or more of the following techniques:

Random Digit Dialing (RDD)

The population studied consisted of adults age 18 and over, living in households within the survey area. Within this area, each household and each adult within the household had a known (or "non-zero") probability of being selected for the sample. Interviews were conducted solely with predesignated respondents and substitutions were only made if the respondent met one or more of the following criteria: deaf, senile, has a mental handicap or has a terminal illness. Initial interview attempts were spread evenly across all survey days (i.e., Tuesday through Saturday) for all editions.

**Sample Size.** A minimum of 500 completed interviews is required with no more than one interview per household, and a minimum of 100 respondents in each category — subscribers, single copy recipients and pass-along/other readers. In the event that a completed study failed to yield 100 respondents in one or more of these categories, the newspaper either a) omitted the corresponding profile data from the study, or b) conducted additional, randomly selected interviews to attain the 100-respondent minimum. In the latter case, each additional interview would employ a prescribed screening and readership question sequence (see "Interview Procedures," below). The sample would then be weighted so that the number of additional interviews, when added to the original sample size, represented only the proportion indicated in the original sample. The percentage reach achieved based on a population size of less than 32,100 adults (75 interviews) for RPSA 1 and 40,000 adults (75 interviews) for RPSA 2, should be interpreted with caution due to the small sample base.

Interview Procedures. To ensure the highest degree of comparability and to facilitate the auditing process, a standard, consistent, specified list of interview questions was asked. Interviews were conducted by a field service that provided supervision, interview training, and in-house and remote monitoring capabilities. Interviews were conducted over a minimum period of four weeks to minimize the impact of weather and/or special news stories. Every effort was made to ensure that interviews were assigned randomly by day and that an approximately equal number of interviews were completed on each interviewing day.

Where appropriate, data was balanced and/or weighted using up-to-date known demographics: gender, age, number of adults in household and ethnicity in those cases where one minority comprised no less than ten percent of the total Market Profile population. Non-responses to demographic questions were distributed using a method of ascription.

In all cases, at least six attempts were made to contact all pre-designated respondents. For telephone interviews, the phone rang a minimum of six times each time a number was dialed before the attempt was classified as a "no answer." Each number was dialed at different times and, as necessary, on different days.

Every effort was made to surmount language, cultural, behavioral and other barriers to a successful interview; and to the extent feasible, callbacks were scheduled on a random basis. At least one callback attempt per respondent was made on a weekend.

Once the standard readership interview was completed, the publisher may have posed additional questions. If the publisher opted to share any or all of these responses, the verified data is included in this report. In all cases, whether or not such data is disclosed herein, ABC was permitted to verify the entire questionnaire for quality control purposes.

**Contact Rate, Response Rate and Co-operation Rate.** Final disposition of phone numbers used in this survey was:

|    |   | RPSA 1 | RPSA 2 |
|----|---|--------|--------|
| A. | Completed interviews with eligible respondents: | 1,561  | 2,028  |
| B. | Eligible respondents who were not interviewed:  | 2,128  | 2,949  |
| C. | Non-eligible numbers:                           | 5,904  | 7,758  |
| D. | Telephone numbers of unknown eligibility:       | 629    | 849    |

|                   | RPSA 1 | RPSA 2 |
|-------------------|--------|--------|
| Contact Rate      | 93.8%  | 93.8%  |
| ABC Response Rate | 39.7%  | 38.2%  |
| Co-operation Rate | 42.3%  | 40.7%  |

The Contact Rate is calculated as (A+B+C)/(A+B+C+D). The ABC Response Rate is calculated using the formula A/(A+B+Adjusted D), where the adjustment to D is (A+B)/(A+B+C). The Co-operation Rate is calculated using the formula A/(A+B).

Because it is not possible to establish how many numbers in category D are really ineligible, the true response rate is unknown. The ABC Response Rate formula may produce an estimate that is lower than the true response rate, and the Co-operation Rate is likely to produce too generous an estimate of response. A compromise estimate is to take the mean of the ABC Response Rate and the Co-operation Rate.

|                                 | RPSA 1 | RPSA 2 |
|---------------------------------|--------|--------|
| In this instance the figure is: | 41.0%  | 39.5%  |

**Scope of Verification.** We have performed sufficient tests of the readership study by Scarborough Research, the results of which are included in the Reader Profile report, to be satisfied that the study was based on the scope of work described in this report and complied with the Audit Bureau of Circulations Reader Profile Standards.

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