

TheAleut Corporation
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## Letter from the President

Dear Shareholders:
This $34^{\text {th }}$ annual report is dedicated to "Honoring our Traditional Ways." To honor our traditional ways we must first begin by honoring our Elders, who have passed our heritage on to generations. It is from our Elders that we will learn our history, language, and traditional lifestyles. It is from our Elders past hardships that we learn to build stronger relations and stronger communities to avoid repeating what they lived through.

It has been extremely difficult to choose photos and recipes that would reflect our traditional ways, because our region is so spread out, there could never be enough space in this report to include it all. However, my staff and I have done our best to choose photographs taken during our village visits and use recipes featured in regional cookbooks. I understand there are many variations to the recipes featured here and we would have enjoyed receiving them. Our culture is slowly fading, like the photographs of our great-grandparents. It is up to each of us as individuals to do our part by listening to our Elders when they speak, so that we may continue to pass this knowledge on for generations.

One of the many ways that The Aleut Corporation can pay tribute to our Elders is by offering benefits. The Aleut Corporation is pleased to provide an Elders Benefit Program that offers monetary support to our Elders and we are also actively involved in the monthly potlucks provided for Elders in the Anchorage area. The Aleut Corporation recognizes all Elders contributions to preserving the Aleut culture, whether you've relocated to the Lower 48's, live within Anchorage or surrounding areas, or remain close to home within the Region.

On the flip side, The Aleut Corporation also strongly supports the education of our future generations. Education should be looked at as our biggest return on investment. The education of future generations will shape our leaders of tomorrow and The Aleut Corporation is dedicated to contributing to The Aleut Foundation to fulfill its mission of "Offering programs in Scholarships, Job Support and Cultural Preservation." The Aleut Corporation is delighted to have contributed $\$ 300,000$ to The Aleut Foundation for FYO6.

Since taking the position of President at The Aleut Corporation on February 15, 2006, I have been traveling to all of our communities in our Aleutian/Pribilof region, the Pacific Northwest, California, and Anchorage. There is nothing that can replace the face-to-face interaction or a handshake of meeting the many shareholders and leaders during my travels. In each community I have been listening to shareholders comments and suggestions. Your input is not falling on deaf ears. Your ideas help shape The Aleut Corporation to become stronger and more resilient for many years to come. I appreciate your candid comments and look forward to future contact with all shareholders and descendants.

In my short time at The Aleut Corporation, I have been actively learning the business of our corporation and I can genuinely say I am very proud of the successful organization we are building. Our subsidiaries are working hard for us and it shows on the bottom line of our consolidated income statement. This success by our subsidiaries is helping provide the many benefits we as shareholders receive. Some of these benefits include but are not limited to, scholarships and burial assistance through The Aleut Foundation, Elders Benefits, shareholder dividends, and contributions towards culture preservation.

In closing, we hope you will enjoy the many pictures and traditional recipes we complied for this report and understand that they are only a blade of grass within our vast tundra, our only hope is that you will come across a long lost recipe or an old friend's photo you have not seen for years and feel an overwhelming feeling of pride for your culture and the place you call "home".

## Sincerely,



## Letter from the Chair

Once again it is a true honor and privilege to report to you as Chair of your corporation for 2006. The Company experienced another year of growth and increased pre-tax profitability.

In 2006 the Company's consolidated gross revenues grew by $\$ 23,506,000$ to $\$ 119,552,000$, as compared to $\$ 96,046,000$ in 2005 . This represents an increase of $24.5 \%$ over the prior year.

Net income, the true bottom line and best indicator to judge a company and its management's performance, decreased slightly in 2006 by $\$ 472,000$ to $\$ 15,779,000$, as compared to $\$ 16,251,000$ in 2004. This represents a decrease of (2.9\%) from the prior year. However, pre-tax income in 2006 increased by $\$ 1,571,000$ or $14.9 \%$ to $\$ 12,118,000$, as compared to $\$ 10,547,000$ in 2005 . The reason why pre-tax income in 2006 increased, but net income decreased in 2006, is due to the Company reporting a smaller income tax benefit in 2006 than in 2005 for financial statement purposes.

Shareholder equity increased in 2006 by $\$ 13,951,000$ to $\$ 61,531,000$ as compared to $\$ 47,580,000$ in 2005. This represents an increase of $29.3 \%$ over the prior year.

In 2006 the Company was also able to reduce its overall risk. From 2005 to 2006 the Company was able to reduce its long-term debt by $\$ 2,560,000$ from $\$ 6,605,000$ in 2005 to $\$ 4,045,000$ in 2006. This represents a reduction in long-term debt of $38.8 \%$. This is hard to do when a company is growing.

Hard working management and employees are one of our greatest assets, and the effect can be seen in the results in the Company's financial statements for the year ended March 31, 2006. Success and hard work of the Company's management and employees can also be seen in the increased dividends paid by the Company to its shareholders. In 2006 the Company declared regular and elder dividends totaling $\$ 1,937,000$. By the time you read this letter the Company will have paid the 2006 regular dividend of $\$ 4.60$ per share and elder dividend of $\$ 500$. This is the direct result of the good work they have performed.

All primary business areas of the Company show improved operating results for the year just completed. The Company is well positioned and committed to growth in the future, both in our defense and non-defense related subsidiaries.

The board of directors is committed to executing our strategic plan to grow the Company. We believe our success and our vision, while ambitious, is achievable. Our profits from our business efforts can help us fulfill the vision of our ancestors; to become strong, healthy, educated, self-sufficient and proud.

Sincerely,
Dusmkmank
Debra Mack
Chair

## Managements Discussion and Clualysis of



The statements contained in this Management Discussion and Analysis of Results of Operations and Financial Condition that are not purely historical, or that may be considered an opinion or projection concerning the Company or its business, whether expressed or implied, are forward-looking statements. These statements may include statements regarding management's expectations, intentions, plans or strategies regarding the future. All forwardlooking statements included in this document are based upon information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statements. Future revenues and profits are influenced by a number of factors, including those outlined above, which are inherently difficult to forecast. It is important to note that the Company's actual results could differ significantly from those described in, or implied from, such forward-looking statements. Any statements related to future operations and financial condition is subject to risk that could cause the actual results to vary materially from expectations. However, management believes that it has the competitive and financial resources for continued business success in the markets in which it chooses to operate. The following discussion and analysis has been prepared by management to explain the results of operations and financial condition.


## The Company

The Aleut Corporation (TAC) is a regional native corporation formed pursuant to the Alaska Native Claims Settlement Act of 1971 (ANCSA). The company is owned by approximately 3,410 shareholders. The Company's primary activity is investing in business ventures in the following industry segments:

- Federal government operations \& maintenance contracting
- Fuel sales
- Rental properties
- Natural resources
- Trust services

2006 Consolidated Gross Revenues By Industry Type

Operations and maintenance contracts

Fuel sales
Rental properties
Trust and agency fees

- Section 7(i)

Permanent fund earnings
(note 5)

- Gravel sales
- Interest income

Water utility
Other

- Other income and investments


## Results of Operations

The Aleut Corporation is pleased to report the results of operations for the fiscal year ended March 31, 2006
Consolidated gross revenues for 2006 totaled $\$ 119,552,000$, as compared to $\$ 96,046,000$ and $\$ 66,626,000$ in fiscal years 2005 and 2004, respectively. This represented an increase in gross revenues for 2006 of $\$ 23,506,000$, or $24.5 \%$ over fiscal 2005

Consolidated net income for 2006 totaled $\$ 15,779,000$, as compared to $\$ 16,251,000$ and $\$ 6,746,000$ in fiscal years 2005 and 2004, respectively. This represented a decrease in net income for 2006 of $\$ 472,000$, or $2.9 \%$ less than fiscal 2005. Income before provision for income taxes for 2006 totaled $\$ 12,118,000$, as compared to $\$ 10,547,000$ and $\$ 6,252,000$ in fiscal years 2005 and 2004, respectively. This represented an increase in pre-tax income for 2006 of $\$ 1,571,000$, or $14.9 \%$ greater than fiscal 2005.

In 2003 management was able to get favorable income tax legislation passed by Congress for the Company's then pending Adak transaction. This was the result of several years of hard work which had identified a future income tax problem, a potential income tax planning opportunity, the best Company income tax strategy solution, and the successful completion of these efforts. This legislation coupled with certain Adak 2004 transactions resulted in enormous future tax savings for the Company, not only for the tax benefit realized in years 2006, 2005 and 2004, but for years to come. This will save the Company an enormous amount in reduced future actual tax expense for many years to come. In 2006 the Company reported a tax benefit of $\$ 3,661,000$ as compared to a benefit of $\$ 5,704,000$ and $\$ 494,000$ for 2005 and 2004, respectively.


## Federal Government $O_{\text {peration and }}$ Maintenance (OA) Contracting

Federal government O\&M contracts represent the largest share of revenue and income contribution of any of the general lines of business. TAC participates in this industry through both wholly owned subsidiaries and ventures where TAC has a minority investment interest. Gross revenues and costs of these wholly owned subsidiaries are presented as separate line items in the Company's consolidated statements of income. Earnings from investments in ventures engaged in O\&M contracting where TAC has a minority interest are reflected under the caption "Equity in earnings of other entities".

In 2005 the Company formed a new wholly owned subsidiary named Aleut Management Services LLC (AMS). The Company then transferred ownership of its two wholly-owned O\&M operating companies, SMI International LLC and TekStar LLC, to AMS. This was done as part of a reorganization of the Company's O\&M business to gain efficiencies and make its $O \& M$ business more competitive in the future. Seven new subsidiaries of AMS were also established in 2005 as part of its strategic plan to grow the Company's O\&M business. The Company's O\&M business is expected to face increasing competition, increased proposal costs, and potential adverse changes to the U.S. Small Business Administration 8(a) program and federal laws governing small disadvantaged business set-aside contracting.

In 2006 O\&M revenues in wholly owned subsidiaries increased by $\$ 12,747,000$ or $18.9 \%$ to $\$ 80,056,000$, as compared to $\$ 67,309,000$ and $\$ 46,623,000$ in 2005 and 2004, respectively. In 2006 O\&M operating costs increased by $\$ 13,885,000$ or $22.3 \%$ to $\$ 76,012,000$, as compared to $\$ 62,127,000$ and $\$ 44,165,000$ in 2005 and 2004, respectively. O\&M gross margin contribution to profit was $\$ 4,044,000$ or $5.1 \%$ in 2006 , as compared to $\$ 5,182,000$ and $7.7 \%$ in 2005 , and $\$ 2,458,000$ and $5.3 \%$ in 2004.

The Company also has investments in partially owned ventures engaged in O\&M contracting. These include Akima Management Services, Inc., Ki LLC, and Combat Support Associates Joint Venture (CSA). CSA supports the U.S. Army at various locations in Kuwait. In 2006 these ventures contributed $\$ 5,881,000$ of profit for the Company, as compared to $\$ 3,002,000$ and $\$ 1,690,000$ in 2005 and 2004, respectively. This represented an increase in 2006 of $\$ 2,879,000$ or $95.9 \%$ over 2005 . These investments will face the same O\&M industry pressures as noted above, as well as the changing needs of the U.S. military in the Middle East will directly impact CSA future business.

In total the Company's various investments engaged in federal government O\&M contracting contributed $\$ 9,925,000$ of income for 2006, which was an increase of $\$ 1,741,000$ or $21.3 \%$ as compared to an income contribution of $\$ 8,184,000$ and $\$ 4,148,000$ in 2005 and 2004, respectively.



## Tuel Sales

The Company, through a wholly owned subsidiary Aleut Enterprise LLC (AEC), has bulk fuel sale operations at Cold Bay and Adak, Alaska. In 2006 fuel revenues increased by $\$ 9,485,000$ or $45.4 \%$ to $\$ 30,398,000$, as compared to $\$ 20,913,000$ and $\$ 9,202,000$ in 2005 and 2004, respectively. In 2006 fuel sale and terminal operating costs increased by $\$ 10,065,000$ or $52.8 \%$ to $\$ 29,112,000$, as compared to $\$ 19,047,000$ and $\$ 8,161,000$ in 2005 and 2004, respectively. Fuel sale gross margin contribution to profit was $\$ 1,286,000$ or $4.2 \%$ in 2006 , as compared to $\$ 1,866,000$ and $8.9 \%$ in 2005 , and $\$ 1,041,000$ and $11.3 \%$ in 2004. Market conditions were more competitive in 2006 than in 2005 when the Company generally benefited from rising fuel prices. The Company future fuel sales business is affected by many factors. The volatility of world oil prices and markets creates risks for loss; however, the Company conservatively manages the risks by locking in profit margins through hedging investments. Future fuel sales are also affected by volatility in the worldwide commercial fishing industry, including price for harvested fish stocks, quantity of fish stocks available for commercial fishing and commercial fishing regulations affecting the Adak region. Future fuel sales may also be affected by the U.S. Missile Defense SBX radar platform to be home ported at Adak, which should arrive within the next year. Future fuel sales are expected to grow dramatically by utilizing the ice free port of Adak as a tank terminal for fueling operations for western Alaska. Additionally,
 the Company has pioneered new sources for fuel procurements by acquiring fuel from foreign sources. With this ability the Company can acquire fuel from either domestic or foreign sources whichever is advantageous. The Company owns 550,000 barrels of storage capacity at Adak. Accordingly, the objective is to fully utilize that capacity.

O\&M Subsidiary Revenues, Costs \& Margin


Rental Properties
The Company has various direct investments in commercial and residential real estate in Colorado Springs, Colorado and in Anchorage, Valdez, and Adak, Alaska. The Company also has a minor investment ( $10 \%$ interest) in a real estate limited partnership which is invested in the Paramount Hotel in Portland, Oregon, including the restaurant therein.

In 2006 rental revenues decreased by $\$ 27,000$ or $0.8 \%$ to $\$ 3,294,000$, as compared to $\$ 3,321,000$ and $\$ 2,641,000$ in 2005 and 2004, respectively. In 2006 rental operating costs decreased by $\$ 73,000$ or $3.1 \%$ to $\$ 2,262,000$, as compared to $\$ 2,335,000$ and $\$ 1,869,000$ in 2005 and 2004, respectively. Rental gross margin contribution to profit was $\$ 1,032,000$ in 2006 , as compared to $\$ 986,000$ in 2005 , and $\$ 772,000$ in 2004 . Rental free flow cash (gross margin plus depreciation) was \$1,366,000 in 2006, as compared to \$1,320,000 and \$1,114,000 in 2005 and 2004, respectively.

Management expects slow but steady growth from the Company's various investments in rental properties. The Anchorage real estate market has had steady improvement in rental rates the last several years. As these increased rates are factored into new and renewed long-term leases, the Company's rental revenue will increase. The Colorado Springs rental market appears to have bottomed out in 2004 and should improve slowly but steadily in future years. Business activity should increase in future years in Adak, from both fishing and the effects of the U.S. Missile Defense SBX radar platform to be home ported at Adak. Management expects this to translate into higher rental revenues in the future from Adak properties.


Natural Resance © ales
Natural resource sales in 2006 consisted of miscellaneous gravel and rock sales in the amount of \$381,000 throughout the Aleutian region. This represents an increase of \$196,000 or $105.9 \%$ when compared to $\$ 185,000$ and $\$ 677,000$ in 2005 and 2004, respectively. This was an above average year for gravel sales. Management expects lower level gravel sales next year.


The Company, through its $73 \%$ in Alaska Trust Company (ATC), provides a variety of trust and investment services. ATC target markets are primarily wealthy non-residents who wish to take advantage of the favorable Alaska trust and estate legislation that management helped support passage into Alaska law in 1997.

In 2006 trust and agency fee revenues increased by $\$ 349,000$ or $13.3 \%$ to $\$ 2,976,000$, as compared to $\$ 2,627,000$ and $\$ 2,446,000$ in 2005 and 2004, respectively. In 2006 trust and agency operation expenses increased by $\$ 207,000$ or $15.4 \%$ to $\$ 1,553,000$, as compared to $\$ 1,346,000$ and $\$ 1,298,000$ in 2005 and 2004, respectively. Trust and agency margin contribution net of minority interest was $\$ 1,126,000$ in 2006, as compared to $\$ 1,061,000$ in 2005, and $\$ 966,000$ in 2004. For 2006 this represents a margin increase of $\$ 65,000$ or $6.1 \%$ as compared to the prior year. Management expects steady growth in future years.


## Other Ancame and Amestments.

7(i) revenue sharing from the other Alaskan Native regional corporations in 2006 totaled $\$ 1,913,000$, as compared to $\$ 1,211,000$ and $\$ 674,000$ for 2005 and 2004, respectively. This represented an increase of $\$ 702,000$ from the prior year. This was a very good year for Section 7 (i) revenue due to higher oil prices; management expects next year 7(i) revenues to be at a similar level.

The Company established the permanent fund on April 1, 1992. The purpose of the fund is to accumulate investments in marketable securities to provide a stable future source of cash flow for dividends to be paid to shareholders. The permanent fund invests in low risk debt and equity marketable securities. The Alaska Trust Company performs investment management services for the fund. It is the intent of the Company's board that when fund assets reach $\$ 10,000,000,50 \%$ of future earnings will be reinvested into the fund each year and $50 \%$ of earnings will be distributed annually to shareholders as additional dividends. In 2006 the fund earned for financial reporting purposes $\$ 183,000$, as compared to $\$ 137,000$ and $\$ 75,000$ in 2005 and 2004, respectively. At March 31, 2006 the market value of the fund closed at $\$ 6,307,000$, as compared to \$5,808,000 and $\$ 5,476,000$ at March 31, 2005 and 2004, respectively. This represented an increase of $\$ 499,000$ or $8.6 \%$ since March 31, 2005.


## Charitable Contributions

The Company made contributions in 2006 to charitable and not-for-profit organizations that benefit Aleut company shareholders and their descendants totaling $\$ 381,000$, as compared to $\$ 286,000$ and $\$ 259,000$ in 2005 and 2004, respectively.

## Dividends

In 2006 the Company paid or declared dividends and elder benefits totaling $\$ 1,937,000$, as compared to $\$ 3,032,000$ and $\$ 518,000$ in 2005 and 2004, respectively.

## Financial Condition



Closets and Liabilities
Consolidated assets of the Company at March 31,2006 increased by $\$ 18,178,000$ to $\$ 82,161,000$, as compared to assets of $\$ 63,983,000$ and $\$ 53,164,000$ at March 31, 2005 and 2004, respectively. The increase in 2006 was due primarily to the growth of trade account receivables of $\$ 9,123,000$, the net increase in deferred tax assets-long term of $\$ 3,917,000$, and the increased book value of long-term investments of $\$ 3,399,000$. The increase in receivables is attributable to the increased number and volume of $O \& M$ contracts. The increase in net deferred tax assets is attributable to the beneficial tax legislation previously discussed and the improved operating results of the Company. The increase in long-term investments is attributable to earnings in excess of cash distributions to the owners.

Consolidated liabilities of the Company at March 31, 2006 increased by $\$ 4,227,000$ to $\$ 20,630,000$, as compared to $\$ 16,403,000$ and $\$ 18,728,000$ at March 31,2005 and 2004, respectively. This was due to the net effect of accounts payable and accrued expenses increasing by $\$ 5,337,000$ and by the Company paying down long-term debt by $\$ 2,560,000$ in 2006.


## Liquidity and Capital Resources

Management believes The Aleut Corporation is capable of funding its future cash needs with the cash generated from its operations, and with the careful use of established lines of credit. The Company's strong balance sheet has allowed it to obtain available lines-of-credit in aggregate of $\$ 18.0$ million in 2006, as well as in 2005 and 2004. Of the credit available at the end of $2006, \$ 16.3$ million was available for future cash requirements, compared to $\$ 14.6$ at the end of 2005 and $\$ 13.0$ million in 2004.

In 2006 business operations provided \$5,792,000 in cash, compared to providing \$8,866,000 in 2005 and $\$ 4,274,000$ in 2004.

Investing activities for the Company happen when assets are acquired, including transactions in the Company's permanent fund investment portfolio. Profits from the investment portfolio are reinvested in the portfolio. In 2006 investment activities used a net outflow of cash of $\$ 1,928,000$, as compared to net cash outflow of $\$ 1,035,000$ and $\$ 503,000$ in 2005 and 2004, respectively.

Financing activities are mostly the proceeds and repayment from borrowing, and the payment of cash dividends to shareholders. Financing activities produced a net outflow of cash of $\$ 4,655,000, \$ 6,246,000$, and $\$ 3,672,000$ in 2006, 2005, and 2004, respectively. In 2006, long-term debt decreased by $\$ 2,560,000$, equating to an end of year balance of $\$ 4,045,000$ as compared to $\$ 6,605,000$ in 2005 and $\$ 11,079,000$ in 2004.



## Values of the Unangan/Cnangas

The Right Way to Live as an Unangax
Taken from numerous volunteers in the communities of St. Paul, St. George, Atka, Nikolski, Unalaska, Akutan, King Cove, Sand Point, False Pass, Nelson Lagoon and Anchorage


Qawalangin / Niiĝuĝis Niiĝuĝis
Eastern dialect / Western dialect
Simple Onatuctionse with the fourg Liost

Kudaliiĝin maqax̂takan txichin aguqangin /
Kadaangis maqax̂tal txichix aguqangis
The way of our beginning, our ancestors
Udaadan tanangin kugan Unangan anangin / Udaadan Unangam tanangin kugan anangis Our people's land and sea around here

Ix̂taqangin Iulalix matalix anĝaĝiingin matakun / Hix̂tanangis luulal ama matal anĝaĝiingin matakus
Believe in them and keep them going through time
Aniqdun ngiin aqaaĝan aĝnangin qulingiin akux̂ gumalgakux̂. / Kinguuĝingin wan slum kugan haqaaĝan aĝnangin qulaan akux̂ gumalgakux̂.
For the coming generations that we don't see yet, for their time here.

Father Michail Lestenk of

12. Chxadalagaax̂txin. E/Chxalagada. W Don't steal.
13. Adluudaĝiĝulux E / Adalulagada. W Don't lie.
14. Ludakiim axtax samtaaxtxin. E / Ludaaĝis, tukus ama uchiitilas sahngax̂tada. W Respect Elders (including parents, teachers and community members).
15. Agitaasiin samtasaax̂txin. E / Agitaadaan sahngax̂tada. W Respect your peers.
16. Kayutuux̂txin. E / Kayutuda. W Be strong.
17. Agitaasiin matanangin imin giduĝiisalagaax̂txin. E / Silaa txin gikuun alagada. W
Don't be envious of what belongs to another.
18. Anĝaĝix ix̂amanâ̂ ix̂talix kayux ix̂amanax̂ atxâ̂talix manaa imin ugutaasalix aax̂txin. E /
Anĝaĝinax̂ iĝamanas manaa ngaan hix̂tada. W
Admire one who does well by honest means.
19. Maamin ix̂tanatxin madada. E/

Anaĝis maamis hix̂taqaan aguun mada. W
Don't make promises quickly, but keep those you make.
20. Anĝaĝiisanatxin anĝaĝim agitaasingin agachan liidalix anĝaĝiisada. E / Matal anĝaĝiikaan agacha anĝaĝisada. W Live like you want people to see you live.
Cumulative Dividends Paid or Declared Since Incorporation
$\$ 12,000,000$
$\$ 10,000,000$
$\$ 8,000,000$
$\$ 6,000,000$
$\$ 4,000,000$
$\$ 2,000,000$
$\$ 0.869,000$
21. Igilnaax̂nâ̂txin. E / Qaqatulagada. W Don't be greedy.
22. Slâ̂, aĝadấ, tugidâ̂, kayux sdan tunum manginulux kugan iĝadĝulux. E / Slax̂, aĝadgix̂, ama sdas hadangiin iĝamanax agacha tunux̂taasada. W
Don't talk bad about the weather or the sun, the moon or the stars.
23. Agitaasaan adaan tunum ixaamnanginulux iĝadĝulux. E / Anĝaĝinax̂ adalus hadaan hilgadaĝulax. W Don't slander another person.
24. Kadaan axtaaĝanax̂txin. E/Kadamis agalagada. W Don't get ahead of yourself.
25. Adux̂tanaan akidada. E / Adut akida. W Pay your debts.
26. Qaqamiiĝux̂. E / Qaqamiiĝux̂. W Subsistence.
27. Tunuun ugunux̂talakan anĝaĝiixtxin. E / Unangam Tunuu ugunux̂talagada. W Don't forget your Unangan language.




# The Aleut Corporation AND SUBSIDIARIES 

Independent Auditors' Report

The Board of Directors and Shareholders
The Aleut Corporation:

We have audited the accompanying consolidated balance sheets of The Aleut Corporation and subsidiaries (Company) as of March 31, 2006 and 2005 and the related consolidated statements of income, shareholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended March 31, 2006. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Aleut Corporation and subsidiaries as of March 31, 2006 and 2005, and the results of their operations and their cash flows for each of the years in the three-year period ended March 31, 2006 in conformity with U.S. generally accepted accounting principles.
KPMG LLP

Anchorage, Alaska
July 14, 2006

Consolidated Balance Sheets | March 31, 2006 and 2005


## LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:
Current portion of long-term debt (note 7)
Bank over draft payable
Accounts payable - trade
Accounts payable - affiliates
Accrued expenses
Foreign currency contract liability
Deferred revenue
Total current liabilities
Long-term debt, net of current portion (note 7)
Minority interest
Total liabilities

Shareholders' equity:
Common stock, Class A and B, no par value
Contributed capital
Retained earnings
Accumulated other comprehensive income, net
Total shareholders' equity
Commitments and contingencies (notes $4,5,6,7,8,9,10,15$, and 16)
Total liabilities and shareholders' equity

2006
\$ 2,781,000
129,000
6,362,000
453,000
7,081,000
40,000
$\begin{array}{r}2,100,000 \\ \hline 18,946,000\end{array}$
$\begin{array}{r}1,264,000 \\ 420,000 \\ \hline 20,630,000 \\ \hline\end{array}$
$\begin{array}{r}4,504,000 \\ 410,000 \\ \hline 16,403,000 \\ \hline\end{array}$
$\begin{array}{r}4,504,000 \\ 410,000 \\ \hline 16,403,000 \\ \hline\end{array}$
$\begin{array}{r}4,504,000 \\ 410,000 \\ \hline 16,403,000 \\ \hline\end{array}$
114,000
6,293,000
829,000
11,489,000

12,948,000
34,535,000
50,314,000
97,000
47,580,000
$\$ 82,161,000$

Consolidated Balance Sheets I Years ended March 31, 2006, 2005 and 2004


SEE ACCOMPANYING
notes to consolidated
FINANCIAL STATEMENTS.

## The bent Sarparation and Subsidiaries

Consolidated Statements of Shareholders' Equity and Comprehensive Income

Years ended March 31, 2006, 2005 and 2004


Consolidated Statements of Cash Flows I Years ended March 31, 2006, 2005 and 2004


Notes to Consolidated Financial Statements I March 31, 2006 and 2005

## (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Description of Business

Operations of The Aleut Corporation and subsidiaries (Company) include governmental contracting, telecommunications, environmental remediation, fuel sales, real estate management and trust management. The Company also participates in various partnerships, joint ventures and other business activities.

## (b) Principles of Consolidation

The consolidated financial statements of the Company include the accounts of its subsidiaries:

## Aleut Real Estate LLC;

Midtown Estates Water Utility, Inc - wholly owned - converted to single-member limited liability company known as Midtown Estates Water Utility LLC on April 1, 2005;

Aleut Enterprise LLC (wholly owned) - formerly known as Aleut Enterprise Corporation converted to single-member limited liability company on September 30, 2004, and its wholly owned subsidiaries:

- Adak Petroleum LLC - organized in 2005;
- Aleut Fisheries LLC - organized in 2005;
- Adak Marine Services LLC - organized in 2005;
- Adak Commercial Properties LLC - organized in 2005;
- Adak Residential Properties LLC - organized in 2005;
- Frosty Fuels LLC - organized in 2005;
- Adak Building Inventory LLC - organized in 2005;

Aleut Management Services LLC (wholly owned) and its wholly owned subsidiaries:

- SMI International LLC - formerly known as SMI International Corporation; converted to single-member limited liability company on September 30, 2004; owned by The Aleut Corporation prior to November 1, 2004;
- TekStar LLC - formerly known as TekStar Inc.; converted to single-member limited liability company on September 30, 2004; owned by The Aleut Corporation prior to November 1, 2004;
- Aleut Warehousing and Storage LLC - organized in 2005;
- Aleut Transportation Support Services - organized in 2005;
- Aleutian Technologies LLC - organized in 2005;
- Aleut Space Research and Development Services Technologies LLC - organized in 2005;
- Aleut Northwest Services LLC - organized in 2005;
- Aleut Facilities Support Services LLC - organized in 2005;
- Aleut Communications Services LLC - organized in 2005;

Alaska Trust - 73\% owned. Fiscal year 2004 has been restated to present Alaska Trust Company in the consolidated financial statements with no effect on previously recorded net income. The Company adopted Financial Accounting Standards Board's Interpretation No. 46R, Consolidation of Variable Interest Entities, in 2005.

All significant intercompany transactions and accounts have been eliminated in consolidation.
(c) Use of Estimates

In preparing the consolidated financial statements, management of the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities as of the date of the consolidated financial statements and revenues and expenses for the period. Actual results could differ from those estimates.

## (d) Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.
(e) Inventory

Inventories consist primarily of fuel, and are stated at the lower of cost (first-in, first-out) or market.

Notes to Consolidated Financial Statements I March 31, 2006 and 2005

## (f) Trade Accounts Receivable

Trade accounts receivable are recorded at the invoiced amount and bear interest after 30 days. The allowance for doubtful accounts is the Company's best estimate of the amount of probable credit losses in the Company's existing accounts receivable. The Company determines the allowance based on its historical write-off experience and current economic conditions. The Company reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and a specified amount are reviewed individually for collectibility. All other balances are reviewed on a pooled basis. The Company does not have any off-balance-sheet credit exposure related to its customers.

## (g) Marketable Securities

Marketable securities are classified as either trading securities, securities available for sale or securities held to maturity. Securities are classified as available for sale when management intends to hold the securities for an indefinite period of time for appreciation and income or when management intends to utilize them for tactical asset/liability purposes. Debt securities are classified as held to maturity when it is management's intent to hold these securities until maturity. The Company has classified all of its marketable equity securities as securities available for sale. The Company has classified all of its marketable debt securities as securities held to maturity.

Securities available for sale are stated at fair value with unrealized holding gains and losses excluded from earnings and reported as a net amount as a separate component of other comprehensive income.

Held-to-maturity securities are stated at amortized cost. Premiums are amortized (deducted) and discounts are accreted (added) to interest income using methods that approximate the level-yield method of determining the cost of securities sold. The Company has the ability and intent to hold these securities to maturity.

The cost of securities sold is determined on a specific identification basis.
(h) Fair Value of Financial Instruments

Fair value of financial instruments, as defined under Statement of Financial Accounting Standards (SFAS) No. 107, Disclosures About Fair Value of Financial Instruments, are estimated by management. Fair values for accounts receivable, contract arrangements, operating liabilities and long-term debt approximated recorded balances at March 31, 2006 and 2005. Marketable securities classified are recorded at fair value.

## (i) Property and Equipment

Property and equipment are initially stated at cost, which includes interest on funds borrowed to finance the acquisition or construction of major projects. Write-downs are made on property and equipment when permanent impairments to the net realizable value of such assets occur. Provision is made for depreciation by straight-line and accelerated methods over the estimated useful lives of the assets, which range from three to 39.5 years, and is computed based on the lower of cost or net realizable value. Leasehold improvements are being amortized over the shorter of the term of the lease or useful life of the asset. Major renewals and improvements are capitalized while maintenance and repairs are expensed.

## (j) Real Estate Held for Sale and Development

The Company has purchased several tracts of land. Certain of these tracts have been subdivided, developed and placed on the market for sale. Real estate held for sale and development is stated at the lower of cost or fair value less cost to sell. Sales of real estate are recorded using the full accrual method of accounting if certain conditions are met.

## (k) Long-Term Investments

Long-term investments include the Company's equity ownership in unrelated business entities. The Company uses the equity method of accounting for those investments with ownership interests where the Company exercises significant control or influence in the operations of the investee. The Company uses the cost method of accounting for all other long-term investments. The Company reviews investments for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recovered. Investments considered impaired are written down to estimated fair value.

Variable interest and special purpose entities are consolidated when the Company absorbs the majority of the expected residual losses, majority of expected residual returns, or both.

## Notes to Consolidated Financial Statements | March 31, 2006 and 2005

## (I) Goodwill

Goodwill represents the excess of costs over fair value of assets of businesses acquired. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually in accordance with the provisions of Financial Accounting Standards Board (FASB) Statement No. 142, Goodwill and Other Intangible Assets. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with FASB Statement No. 144, Accounting for Impairment or Disposal of Long-Lived Assets.

## (m) Long-Lived Assets

In accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, long-lived assets, such as property, plant, and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of are separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale are presented separately in the appropriate asset and liability sections of the balance sheet
(n) Method of Accounting for Federal Government Contracts

Revenues on long-term service contracts are recognized ratable over the term of the contract, as services are performed, and based on the specific terms of the contracts. Favorable rate variances on cost-reimbursable contracts are only accrued if the Company has a legal right to recovery of such variances and management intends to pursue collection of these variances. Unfavorable rate variances are accrued as incurred. Contract costs and expenses include general and administrative costs as well as a provision for employee benefits based on the ultimate amount expected to be incurred during term of the contracts.

Company revenues from government sources totaled $\$ 80,056,000, \$ 67,309,000$, and $\$ 46,623,000$ for the years ended March 31, 2006, 2005, and 2004, respectively. Trade account receivables from government sources totaled $\$ 16,627,000$ and $\$ 12,340,000$ at March 31, 2006 and 2005, respectively.

Unbilled revenue represents uncompleted tasks that will be billed at completion in the subsequent years and provisional rate variances that management intends to recover under active government contracts.
(o) Revenues from Timber Resources and Subsurface Estate

Section 7(i) of the Act, as amended by the Alaska Native Claims Settlement Act Land Bank Protection Act of 1998, requires 70\% of the net revenues received from timber resources and subsurface estate patented to the 12 regional corporations, excluding sand and gravel revenues, be divided annually among these 12 regional corporations based on shareholder enrollment. The Company's share of distributions from other regional corporations is recorded as income when the amount thereof is reasonably determinable.

There are no subsurface estate revenues within the Aleut region subject to distribution under the Act as amended.

## (p) Income Recognition on Sale of Real Estate

Full profit recognition is accorded transactions for sales of real estate when specific requirements as to the buyer's initial and continuing investment have been met. Until those requirements are met, the installment or deposit methods of revenue recognition are used.
(q) Income Recognition on Fuel Sales

Revenue is recognized at the time the service or fuel is delivered.
(r) Income Recognition on Trust and Agency Fees

Trust and agency fees are recorded as deferred fees when received and recognized ratably over the related period of service. Account set-up fees are recognized at the time the trust account is established.

## The Pblent Sarparation and Pulesidiaries

Notes to Consolidated Financial Statements I March 31, 2006 and 2005

## (s) Income Taxes

Funds and properties received under the provisions of the Act are not subject to federal and state income taxes. Income earned from funds and properties received under the Act are subject to federal and state income tax laws. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

## ( $\dagger$ ) Contributions to Capital

The Company recorded its share of cash contributions under the Alaska Native Claims Settlement Act (Act) as contributions to capital. The fair values of surface and subsurface estate received and to be received pursuant to the Act will be recorded as contributions to capital when such value is determined within reasonable limits.
(u) Common Stock and Net Income Per Share

Common stock as of March 31, 2006 is comprised of the following:

- Class A common stock, no par value. Authorized 1,000,000 shares; 236,100 issued and outstanding.
- Class B common stock, no par value. Authorized 1,000,000 shares; 88,800 issued and outstanding.

Net income per share is computed based upon the weighted average number of shares of Class $A$ and Class B common stock issued and outstanding during the year.
(v) Business Concentration

Most of the Company's operations and maintenance contracts are performed on military facilities. Changes in federal government spending or operations or changes to the SBA Ba program could have an effect on the Company.

## (w) Comprehensive Income

Comprehensive income consists of net income, net unrealized gains and losses on securities and foreign currency translation adjustment, and is presented in the consolidated statements of shareholders' equity and comprehensive income.

## (x) Foreign Exchange Contracts

The Company enters into foreign currency exchanges for the purpose of hedging foreign currency payroll commitments. The maturity periods for these contracts range from one to three and one half years. During 2005, the Company followed the guidance of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, amended by SFAS No. 138, to account for the transactions. During 2005, the transactions were classified as a cash flow hedge and the unrealized gain or loss was included in other comprehensive income. However, during 2006, the Company's foreign currency exchange transactions no longer were accounted for as hedging activity under the guidance of Statement 133 and accordingly, the unrealized gain or loss was included in net income as a component of other income (expense).

## (y) Environmental Issues

The Company has adopted a pro-active policy designed to identify and mitigate the potential effects of past, present and future activity which may result in environmental impact. It is the Company's accounting policy to record a liability when the likelihood of responsibility for an environmental impact is probable and the cost of mitigating the impact is estimable within reasonable limits. As of March 31, 2006, the Company has no such outstanding matters.
(z) Reclassification

Certain reclassification have been made to the prior years financial statements to conform them to current year presentation.

## (2) ALASKA NATIVE CLAIMS SETTLEMENT ACT

The Aleut Corporation was incorporated pursuant to the Alaska Native Claims Settlement Act (Act), which resolved the Alaska Native land claims. Under the terms of the Act (and amendments), the Company was entitled to \$19,504,000, which it received in prior years, and the surface estate of 66,000 acres of land and 1,572,000 acres of subsurface estate. The Company records all land transferred under the terms of the Act at zero value, unless amounts were paid which directly related to a parcel acquired, as the aggregate fair market value, including the value of resources, has not been determined within reasonable limits. The Company expenses costs related to land selections in the year incurred.

Until developed, leased, or sold to third parties, lands conveyed to the Company pursuant to the Act are exempt from adverse possession and similar claims and real property taxes. Except to the extent such lands are expressly pledged as security for a loan or committed to a commercial transaction or to the extent necessary to enforce a judgment pursuant to Section 7(i) or 14(c) of the Act, such lands are also exempt from judgments resulting from claims based on Title II or other laws affecting creditors' rights or judgments in any action to recover sums owed by the Company.

The Company's stock, rights thereto, and rights to dividends or distributions declared with respect thereto may not be sold, subjected to a lien or judgment execution, assigned, treated as an asset under Title XI or any successor statute, any insolvency or moratorium law or other laws affecting creditors' rights, or otherwise alienated, except that the stock may be transferred (i) to a Native or a descendant of a Native in certain circumstances by court decree or intervivos gift, or (ii) by Will or the laws of intestate succession. Until terminated by Amendment to the Articles of Incorporation, the stock shall carry voting rights only if the holder thereof is an eligible Native or a descendant of a Native.

## Shareholders

The Act provided for the issuance of 100 shares of common stock to each eligible Alaska Native as follows:
Class A shares to Alaska Natives enrolled pursuant to the Act in the Aleut region who are shareholders in one of the village corporations in the Aleut region.

Class B shares to Alaska Natives enrolled pursuant to the Act in the Aleut region but who are not shareholders in one of the village corporations in the Aleut region.

Individuals certified by the Department of Interior have been recorded as shareholders. Enrollment is now closed.

## (3) NOTES RECEIVABLE

Notes receivable bearing interest from $6.5 \%$ to $8.0 \%$ with various repayment terms are comprised of the following at March 31:


The weighted average interest rate on notes secured by deeds of trust was $6.5 \%$ at March 31, 2006 and 2005.

## (4) RESTRICTED CASH

The Company had \$1,250,000 held in restricted certificate of deposit at March 31, 2006 and 2005. The current certificates include a certificate of deposit required to collateralize a $\$ 1,200,000$ letter of credit, which supports a line of credit for Combat Support Associates, a joint venture that the Company owns $20 \%$, and a certificate of deposit to secure SMI International LLC's installment payment agreement with a workers' compensation provider, Eagle Insurance.

## The Sbent Sorparation and Subsidiaries

Notes to Consolidated Financial Statements I March 31, 2006 and 2005

## (5) PERMANENT FUND - MARKETABLE SECURITIES

The Company established the permanent fund on April 1,1992 . The purpose of the fund is to accumulate investments in marketable securities to provide a future stable source of cash flow for dividends to be paid to shareholders. The permanent fund invests in debt and equity marketable securities. No dividends were paid from permanent fund in 2006 or 2005 . It is the intent of the board that when fund assets reach $\$ 10,000,000,50 \%$ of future earnings will be reinvested in the fund and $50 \%$ will be distributed annually to shareholders.

Summaries of shareholders' permanent fund marketable securities at March 31 follow:


Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in continuous unrealized loss position, at March 31, 2006, were as follows:


# The Aleut Corporation and ©uhbidiaries <br> Notes to Consolidated Financial Statements I March 31, 2006 and 2005 

The Company has the ability to hold these investments until a market price recovery or maturity for the debt securities; therefore, these investments are not considered other-than-temporarily impaired.

A summary of permanent fund revenue realized from marketable securities for the years ended March 31 follows:

Interest
Dividends
Capital gains on sale of available for sale securities


There were no security gains and losses in 2005.
At March 31, 2006, the contractual maturities of held-to-maturity debt securities are as follows:

|  |  | Cost |
| :--- | ---: | ---: |
| Within one year | $\$$ | $1,087,000$ |
| One to five years |  |  |
| Six to ten years |  | 335,000 |

## (6) LONG-TERM INVESTMENTS

In 2001, the Company invested in a $40 \%$ share of Ki LLC, which provides operation and maintenance services to the federal government. The Company has guaranteed $\$ 750,000$ of Ki LLC's bank line of credit. The Company uses the equity method to account for this investment. In 2002, Ki LLC suffered significant loses and requested additional capital from its owners. The Company chose not to invest additional funds into Ki LLC. The other owner of Ki LLC chose to invest additional funds into capital. As a result, the Company's ownership in Ki LLC has declined to 25\%.

In 2000, SMI International LLC (20\%), RAM Services, Inc. (20\%) and Holmes \& Narver Services, Inc. (60\%) were awarded a contract by the United States Army to perform base operation services for Camp Doha in Kuwait through their jointly owned entity, Combat Support Associates Joint Venture (CSAJV). At the time of the award CSAJV had no existing operations of any kind. Subsequent to the award and during fiscal year 2000, CSAJV received operating capital from the three owners through letters of credit, direct loans and capital contributions. All loans to the ventures have been repaid as of March 31, 2001. However, the Company maintains a certificate of deposit that is pledged to a bank as security for CSAJV's line-of-credit (note 4). Ownership of the venture was transferred to the parent Company in fiscal year 2005. The Company uses the equity method to account for this investment.

In 1996, the Company invested in a $40 \%$ share of Akima Corporation, which provides operation and maintenance services to the federal government. In 2002, the Company sold half of its interest in Akima Corporation to NANA Regional Corporation (NANA). This increased NANA's ownership interest in Akima Corporation to $80 \%$ and reduced the Company's interest in Akima Corporation to $20 \%$. The venture was re-organized in 2004 and the Company's $20 \%$ ownership is now in an entity known as Akima Management Services, Inc. The Company uses the equity method to account for this investment.

## The Aleut Corporation and ©inhidicianies

Notes to Consolidated Financial Statements I March 31, 2006 and 2005



Summarized financial information as of and for the years ended March 31, 2006, 2005, and 2004 for investments accounted for using the equity method is as follows:

In 1998, the Company invested $\$ 550,000$ for a $16 \%$ share of WCPB LLC, which was formed for the purpose of making a $60 \%$ investment in 925 Park Avenue Associates LLC (Park Avenue). Park Avenue was formed for the purpose of building, owning, and operating a Paramount Hotel in Portland, Oregon. In fiscal year 2000, all owners contributed additional capital to WCPB LLC and the Company's contribution was $\$ 100,000$ in WCPB LLC. The Company has guaranteed $\$ 550,000$ of Park Avenue's $\$ 11,000,000$ loan. In 2001, the Company invested $\$ 100,000$ for a $10 \%$ interest in Portland Dragonfish Asian Cafe LLC, which was formed for the purpose of establishing a restaurant within the Paramount Hotel in Portland, Oregon. In 2002, the Company invested an additional $\$ 11,760$ in Portland Dragonfish Asian Cafe LLC. The Company accounts for both of these investments using the cost method, which is not significantly different than the equity method.

In 2004, the Company invested $\$ 83,000$ for a $7.9583 \%$ interest in Pacific Star Energy, LLC (PSE). PSE was formed to attempt to build a natural gas pipeline from the North Slope region of Alaska. In 2005, the Company liquidated its investment in PSE.

# The Pbent Sorparation and Subsidiaries 

(7) DEBT

Debt consists of the following at March 31:
Bank line of credit - revolving loan not to exceed $\$ 5,000,000$, secured by marketable securities. Interest at $1.25 \%$ over LIBOR rate, $4.08375 \%$ at March 31, 2005, interest only payable monthly. Principal is due to be repaid on January 1, 2007.
\$
1,900,000
Bank line of credit - Wells Fargo Bank, revolving loan, aggregate borrowings by Tekstar LLC (TekStar) not to exceed \$5,000,000, secured by TekStar assets, which include government contract receivables and guaranteed by the Company. Interest at $6.75 \%$ at March 31, 2005, payable monthly. The line of credit expired January 15, 2006.

Bank line of credit - Wells Fargo Bank, inventory revolving line of credit, aggregate borrowings by Aleut Enterprise LLC (AEC) not to exceed $\$ 3,000,000$, secured by AEC fuel inventories and receivables. Interest at prime rate, which was $7.75 \%$ and $5.75 \%$ at March 31, 2006 and 2005, respectively. Principal is due to be repaid on August 30, 2006.

1,685,000
229,000

Note payable to Wells Fargo Bank - principal payable monthly in the amount of $\$ 15,558$ plus interest at prime plus $0.5 \%, 8.0 \%$ and $6.25 \%$ at March 31, 2006 and 2005, respectively. Remaining principal and interest due March 1, 2013. Secured by Aleut Real Estate LLC land and buildings at 5151 Fairbanks Street, Anchorage, Alaska and guaranteed by the Company. Major debt covenants include a requirement that the buildings maintain a debt service coverage ratio of no less than 1.15 to 1.0 during the life of the loan.

1,440,000
1,677,000
Note payable to Wells Fargo Bank - principal payable monthly in the amount of $\$ 11,317$ plus interest monthly at prime plus $0.5 \%, 6.25 \%$ at March 31, 2005. Remaining principal and interest due May 1, 2013. Secured by Aleut Real Estate LLC land and building at 5540 Tech Center Drive, Colorado Springs, Colorado. Major debt covenants include a requirement that the building maintain a debt service coverage ratio of no less than 1.15 to 1.0 during the life of the loan. The remaining principal was paid off in January 2006.

785,000
Note payable to Wells Fargo Bank - principal and interest at prime 7.75\% and 5.75\% at March 31, 2006 and 2005, respectively, payable in monthly installments of \$15,461. Remaining principal and interest due March 27, 2013. Secured by Aleut Enterprise Corporation fuel terminal assets at Cold Bay, Alaska and guaranteed by the Company.

Interim financing for the acquisition of computer hardware and software from Wells Fargo Bank. Aleut Management Services LLC intends to refinance all amounts advanced after implementation. Interest accrues at prime plus one percent on advances. Interim financing arrangement is for $\$ 825,155$ and $\$ 710,000$ of advances were received throught March 31, 2006.

Notes payable to Wells Fargo Bank by Tekstar LLC, secured by vehicles. Five year term with monthly payments of approximately $\$ 1,000$ per month plus interest of $6.75 \%$, due in April 2006.

Notes payable to Ford Motor Credit by Tekstar LLC, secured by vehicles. Five year term with monthly payments of approximately $\$ 2,800$ per month due in April 2005.

## The bent Sorparation and Subsidiaries

Notes to Consolidated Financial Statements I March 31, 2006 and 2005

Note payable to Ford Motor Credit by Alaska Trust Company, secured by vehicle, bearing interest at 0\% with monthly payments of \$599 due through April 2008

| 15,000 | 22,000 |
| ---: | ---: |
|  | 14,000 |
| $4,045,000$ <br> $(2,781,000)$ <br> $1,264,000$ | $6,605,000$ <br> $(2,101,000)$ |

Scheduled repayment of debt for years ending March 31 is as follows:

| 2007 | $\$$ | $2,781,000$ |
| :--- | ---: | ---: |
| 2008 |  | 197,000 |
| 2009 | 188,000 |  |
| 2010 | 187,000 |  |
| 2011 | 187,000 |  |
| Thereafter |  | 505,000 |
|  | $\$, 4,045,000$ |  |

## (8) FUTURE MINIMUM LEASE RENTALS

At March 31, 2006, the Company has various properties leased to others under noncancelable operating lease agreements.
Future minimum rents under these lease agreements are as follows:


## (9) INCOME TAXES

The components of income tax expense (benefit) for the years ended March 31, 2006, 2005, and 2004 are as follows:


## The bent Sarparation and Subsidiaries

The actual income tax expense for 2006, 2005, and 2004 differs from the "expected" tax expense for those years (computed by applying the U.S. federal corporate rate of $34 \%$ to income before income taxes) as follows:

Computed "expected" income tax expense
State taxes, net of federal effect
Gravel depletion
Change in valuation allowance
Nondeductible expenses and other
Adjustment to prior year VOLs
Basis difference in ANCSA assets
Foreign operations
Other
Expiration of state net operating losses


The components of and changes in the deferred tax asset are as follows:

Property and equipment
Real estate held for sale
Basis difference in ANCSA assets
Net operating loss carryforward
Contribution carryover
Capital loss carryover
Unrealized gain on securities and foreign currency
Undistributed earnings on unconsolidated subsidiaries
Other
Net deferred tax asset
Valuation allowance

Tax expense charged as a component of equity
Deferred tax benefit


## The Pbent Sarparation and Dulesidiaries

## Notes to Consolidated Financial Statements | March 31, 2006 and 2005

The net operating losses and basis difference result primarily from the Adak transfers, see note 16
A valuation allowance on a deferred tax asset has been provided as it is management's opinion that it is more likely than not that a substantial portion of the deferred tax asset will not be realized. The Company has net operating loss carryforwards available to offset future taxable income for state and federal purposes, which, if not utilized, will expire as follows:


## (10) RETIREMENT PLAN

## 401(k) Plan

Nonunion employees of the Company are eligible to participate in The Aleut Corporation 401 (k) Retirement Plan. Vesting by plan participants is immediate. No employer matching contributions are provided for in the plan. Administrative expenses are paid by the employer.

## (11) COMPREHENSIVE INCOME

For 2005, 2004, and 2003, the components of accumulated other comprehensive income is as follows:
2004:
Foreign currency translation adjustment
Cash flow hedge adjustment
Unrealized security gains arising during
the year
Security gains in 2004
2005:
Cash flow hedge adjustment
Unrealized security gains arising during
the year
2006:
Cash flow hedge adjustment
Unrealized security gains arising during
the year


## The Aleut Corporation and subsidiaries

Notes to Consolidated Financial Statements I March 31, 2006 and 2005
(12) GOODWILL

In 2003, Aleut Enterprise LLC (AE LLC) expanded its fueling operations in western Alaska. In March 2003, AE LLC purchased substantially all assets of Frosty Fuel's terminal located in Cold Bay, Alaska for approximately $\$ 4,800,000$. The acquisition was accounted for as an acquisition and resulted in goodwill of approximately $\$ 1,785,000$.
(13) FOREIGN EXCHANGE CONTRACTS

At March 31, 2006, Aleut Management Services LLC had several foreign currency contracts outstanding totaling $\$ 967,000$. The market value of these contracts, using the exchange rate at March 31, 2006, was $\$(40,000)$. At March 31, 2005, Aleut Management Services LLC had several foreign currency contracts outstanding totaling $\$ 310,000$. The market value of these contracts, using the exchange rate at March 31, 2005, was $\$ 33,000$. The unrealized gain of $\$ 33,000$ at March 31, 2005 on these contracts has been recognized as a component of other comprehensive income. The unrealized loss of $\$ 40,000$ at March 31, 2006 on these contracts has been recognized as a component of net income (other non-operating expense). Realized gains and losses are recognized as a component of other income as incurred

## (14) ASSETS HELD IN TRUST

At March 31, 2006 the Alaska Trust Company had 1,030 accounts with a market value of $\$ 964$ million held in trust. At March 31, 2005 the Alaska Trust Company had 967 accounts with a market value of $\$ 797$ million held in trust. The Alaska Trust Company uses the Bank of New York as custodian for marketable securities managed under trust agreements.

## (15) COMMITMENTS AND CONTINGENCIES

(a) Operating Lease Commitments

The Company leases office space and equipment under various operating lease agreements. Future minimum lease payments under the terms of these leases are as follows:

Total rent expense was $\$ 249,000, \$ 205,000$, and $\$ 284,000$, for 2006,2005 , and 2004 , respectively.

| Year ending <br> March 31: |  |  |
| :--- | ---: | ---: |
| 2007 |  | Amount |
| 2008 |  | 184,000 |
| 2009 |  | 179,000 |
| 2010 | 179,000 |  |
| 2011 | 144,000 |  |
| Thereafter |  | 17,000 |
|  | $\$ 260,000$ |  |

## The Pbent Sarparation and Pulesidiaries

Notes to Consolidated Financial Statements I March 31, 2006 and 2005

## (b) Legal Actions

In the ordinary course of business, the Company may be involved in legal actions, claims, personnel matters and disputes due to its operations. In the opinion of management, the ultimate liability, if any, of such matters will not materially affect the Company's financial position, results of operations and liquidity.

In March 2006, David Jensen, the Company's CEO through March 31, 2006, filed for arbitration against the Company for non-payment of an earned bonus for the year ended March 31, 2005. Mr. Jensen contended that he had earned the bonus under the Company's bonus program, which he further asserted the Company wrongfully tried to eliminate after the year was more than three quarters over. The Company argued it had the power to abolish the bonus program, even though a substantial amount of the fiscal year had already elapsed. The Company's analysis was rejected by the arbitrator, who issued a decision on July 21, 2006 that stated Mr. Jensen's bonus could not be abolished after he had been working for most of the fiscal year in expectation of receiving it. At March 31, 2006 the Company accrued the bonus of $\$ 210,940$, interest expense of $\$ 18,785$ and estimated legal expenses due the plaintiff of $\$ 35,000$.

## (c) Contract Audits

The Company's government contracts are subject to ongoing and periodic performance audits which could ultimately result in reductions of contract revenues. However, in management's opinion, adjustments to contract revenue, if any, resulting from these audits, will not materially affect the Company's financial statements.
(16) ADAK TRANSFER

On March 17, 2004 the Company received conveyance to approximately 46,000 acres on Adak Island, Alaska, including developed properties and equipment located in the City of Adak in exchange for certain land selection rights received under ANSCA. The Company simultaneously sold certain properties encompassing the Adak airport footprint and equipment to the State of Alaska and certain properties encompassing municipal activities and equipment to the City of Adak. The Company recorded this transaction at zero value for financial statement purposes, as management does not believe it can estimate fair value for such unique and remote assets. For federal income tax purposes the Company is entitled to value assets received on Adak at replacement cost appraisal. The appraisals were completed by the Company in fiscal years 2005 and 2004. The sale of assets resulted in significant tax losses being generated.

## Corporate Profile

The Aleut Corporation (the Corporation) was established in 1972 under the terms of the Alaska Native Claims Settlement Act (ANCSA). This legislation provided land settlements and cash settlements to the 13 ANCSA Regional corporations formed under the Act.

The Aleut Corporation received a settlement of \$19.5 million, and was entitled to 66,000 acres of surface lands and 1.572 million acres of subsurface estate. Voting shares of stock were issued to 3,249 shareholders.

Most of the Corporation's ANCSA selections are on the Alaska Peninsula and Aleutian, Shumagin, and Pribilof Islands, situated between Port Moller and the Alaska Peninsula and the western tip of Atka Island. The corporation owns the village site of Attu as well as numerous historical and cemetery sites between Atka and the Alaska Peninsula.

The Aleut Corporation currently manages and sells sand, gravel, minerals and rock aggregates as part of its subsurface rights within the region.

The Corporation's primary areas of business are real estate, government operations and maintenance contracting, trust services, aggregate sales, and investments in oil and gas producing properties and marketable securities.


Debra Mack Chair


Tara Bourdukofsky, Secretary/Treasurer


Sharon Lind, Director


Martha Malavansky, Vice-Chair
 $a k$ Qirectars


Joe Kashevarof, Director


Alice Petrivelli,
Director

