

RLX Serves Up Winners with Its Blades Hardware & Software

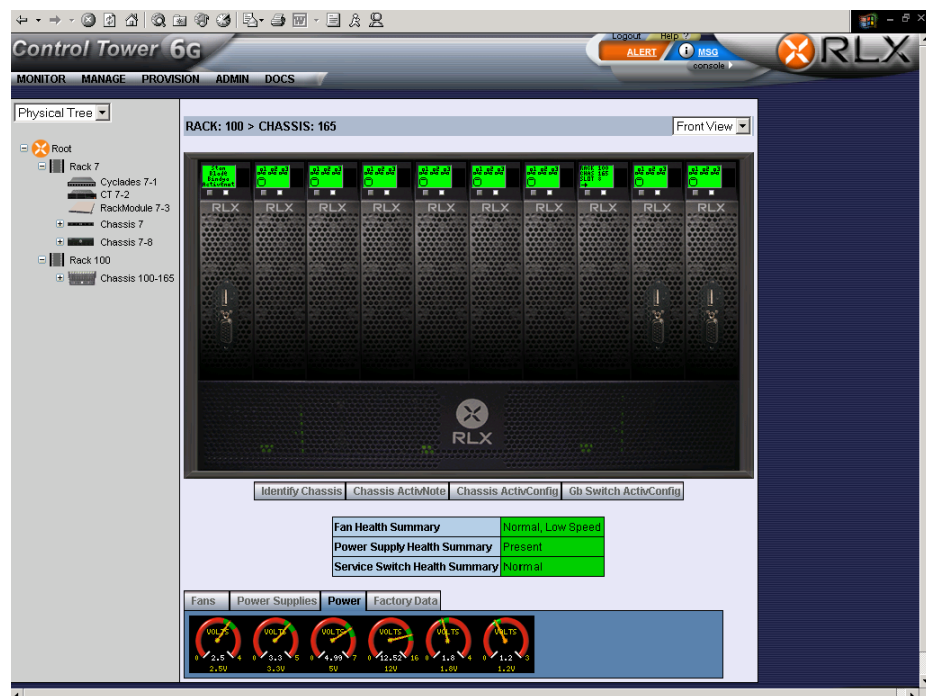
If you research the hot topics in the industry today, there is no doubt that two words will surface somewhere along the line - blade servers. Blade servers or "blades" are one of the fastest growing segments in the marketplace. Many companies are beginning to adopt blade server technology because it promises space savings, improved manageability, and ideal flexibility allowing companies to quickly scale or repurpose servers on demand.



Recognizing this trend, *TELEHOUSE America*, has formed an alliance with RLX Technologies, one of the early players in blades and a company instrumental in defining the sector. RLX, with the help of IBM, created a new server design along with proprietary software to setup, manage and maintain anything from a single blade server to an entire room filled with hundreds of blades.

After considering several blade manufacturers, RLX stood out from the pack for one key reason: they offer the industry's best manageability. RLX was first to market with a blade server in 2001 and now offers a 6th generation of its blade server design. With this experience, RLX has built management into every aspect of their blade and 1U servers. In combination with RLX's award-winning server management solution - Control Tower 6G - RLX provides the most manageable rack dense server solutions available, allowing users to fully manage, monitor, control, and provision servers remotely – all from a simple web browser.

In addition, RLX offers superior cooling, cable consolidation, and connectivity options such as InfiniBand, Fibre Channel (SAN), or Ethernet. Working with the experienced technicians at RLX and *TELEHOUSE*, you'll be able to reap the benefits of blade server computing faster, easier, and built to meet your specific computing needs... and you'll never have to worry if your data center is prepared to handle this new technology.



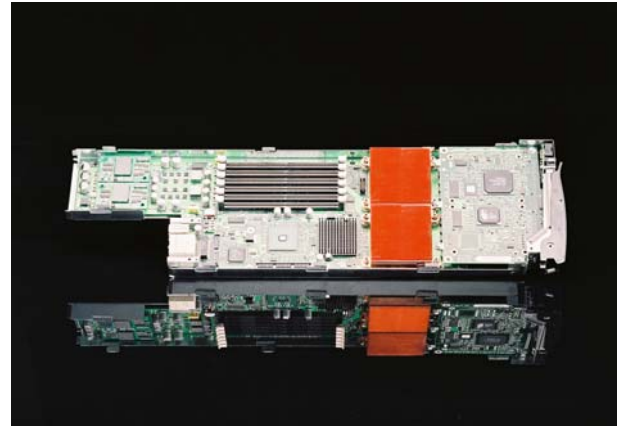
So let's provide an overview of RLX.

Welcome to Houston - a Corporate Overview

RLX has its headquarters in Houston, Texas. What began as a small startup now has over 130 employees worldwide. The company houses its research and development offices in Houston as well as Portland, Oregon. To meet the demand in the UK and the European continent, RLX located its international offices in United Kingdom.

Since they opened their doors, RLX can point to a list of 50-plus partners worldwide. Their partnerships with industry leaders, such as Microsoft, Intel, Agilent, and Red Hat, give RLX a unique advantage in the global marketplace.

Globally, their customer base includes more than 350 customers; spanning small, medium to large enterprises and service providers. Their customers use RLX to provide highly manageable computing solutions for a wide variety of uses including enterprise applications such as Citrix and Oracle, web hosting, genomics, bioinformatics, ISP/ASPs, engineering, animation, and oil and gas.



Corporate Leadership & Timeline:

- Introduced first blade server – March 2001
- Installed first blade server in customer site – May 2001
- Introduced first blade server management solution – March 2001
- Most dense server solution offering – March 2001 until today
- Introduced first blade server cluster solution – May 2002
- Provides only integrated management on every blade server – May 2002
- Introduces first cluster virtualization/workload manager solution – April 2003
- Introduces comprehensive modular compute solution offering integrated compute, management, storage, and connectivity – May 2003
- Provides first dual Pentium Xeon blade server – July 2003
- Provides first 50 GbE connectivity per blade – July 2003
- #1 in cooling and power efficiency
- Beat IBM & HP in InfoWorld blade server battle – July 2003
- Awarded InfoWorld's Technology of the Year Award – January 2004
- Chosen best 32 bit cluster solution – March 2004



funding from ABS and other investors – May 2004

- First to announces dedicated support of Intel product roadmap – March 2004
- eWeek gives RLX Cluster Manager 5 star review – March 2004
- Announces \$12M

Smarter Computing and Intelligent Management

RLX Technologies creates smarter computing and intelligent management solutions that are helping companies worldwide create more flexible, cost effective, and manageable IT infrastructures. Founded in 1999 and inventor of blade server technology, RLX is now a leading provider of rack-optimized server solutions including blade servers, 1U servers, and Linux clusters.

With a history of innovation and leadership, RLX provides a broad range of easy-to-deploy, space efficient server products all with built-in manageability and all that can be remotely managed using our award-winning management software, Control Tower XT.

Solutions Overview “Compute on Demand”

Modular computing describes a new approach to computing whereby large numbers of standard inexpensive building blocks are used to construct larger compute complexes. In contrast to traditional proprietary servers, modular compute solutions are more flexible, easily scaleable, and can quickly evolve, grow and change to meet ever-changing business needs and IT demands. Blade server and rack-dense server technology is at the heart of this new paradigm in computing, and as the inventor of blade server technology, RLX is at the forefront of this movement. While many companies are today driving the movement to smaller, more dense server solutions, RLX leads the pack with industry-leading management. With RLX Control Tower XT, companies can truly harness the power of modular computing with comprehensive “lights out” remote management, policy-based automation, detailed performance analysis, and powerful provisioning and updating – all from an easy to use web-based interface.

Recent Awards/Recognition

- Excellent Blade Server Rating: eWeek September 2004
- Best 32 bit Cluster Solution: Clusterworld/Linux Magazine May 2004
- 4 stars for Cluster Management: eWeek May 2004
- 2004 Technology of the Year Award Best Blade Server Solution: Infoworld January 2004
- Best Blade Server Solution: InfoWorld July 2003
- Server I/O Industry Award: June 2003
- Best of Show, BioITWorld May 2002
- Computerworld Top 100 Emerging Company 2002



Product Overview:

High Performance ServerBlades. RLX's award-winning blade server design offering up to 10 servers in a fully modular 6U chassis, dual Intel Xeon 3.2 processors, many connectivity options including Infiniband, as well as flexible storage options including SAN and NAS. Ideal for use in a Windows or Linux environment.

High Density ServerBlades. The most dense server solution available on the market today, RLX's High Density ServerBlades offer up to 24 ServerBlades in a 3U chassis. Ideal for web applications or other uses where space, manageability and reliability are critical issues.

High Performance 1U Servers. RLX RackModule (1U) Servers are the most manageable 1U server solutions available on the market, including built-in manageability and comprehensive remote management. These servers are ideal for the customer who requires a high performance server solution but has found managing, controlling, and maintaining 1U servers a challenge.

Linux Clusters. RLX provides turnkey Linux Cluster solutions providing everything you need from servers, to connectivity, to services allowing you to get a customized computing solution up and running quickly and easily.



Award-winning Remote Management. Control Tower XT allows you to manage virtually every detail of your RLX servers from anywhere, anytime, using a secure web-browser based interface. From a single interface you can manage, monitor, setup and control an RLX server as well as other servers in your enterprise. RLX Control Tower continues to win industry accolades for the most comprehensive remote management, provisioning, alerting, performance trending, 24-7 server monitoring, and script allocation across multiple servers.

Industry Leading Connectivity Options. RLX ServerBlades are compatible with Ethernet, Fibre Channel and Infiniband connectivity along with switches or pass-thru cards allowing easy functionality with third party switch vendors. RLX is the only vendor to provide Infiniband connectivity for a

Integrated Storage Solutions. Choose from fibre-attached storage (SAN) from LSI, or network attached storage from NetApp, or choose your own third party storage solution. RLX Storage Manager helps customers configure storage-to -server setup in just a few simple steps.