# Fairfax County



A great place to live, to work, to do business.

# Profile

# Fairfax County Economic Development Authority www.FairfaxCountyEDA.org

The Fairfax County Economic Development Authority (FCEDA) is an independent authority created under state law, operating under the direction of seven Commissioners appointed by the Fairfax County Board of Supervisors. Its activities are funded by Fairfax County. The FCEDA provides a wide array of free services and information designed to promote Fairfax County as a business location for domestic and international companies and organizations. In addition to its headquarters in Fairfax County, the FCEDA maintains offices in six major commercial centers— Silicon Valley, Bangalore, Frankfurt, London, Seoul and Tel Aviv.

#### The FCEDA:

- provides current and comprehensive market information about Fairfax County, the Commonwealth of Virginia and the metropolitan Washington, D.C, area;
- assists businesses with start-up, relocation or expansion needs by identifying and showing county office or industrial real estate options that best suit their requirements;
- assists companies to expand existing operations by providing information and answering inquiries about county zoning, taxes and other issues critical to doing business;
- acts as liaison between businesses and regulatory agencies; and
- provides information for employees relocating to the county.

## PHOTOGRAPHY

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## overview

# Welcome to Fairfax County

Fairfax County—a thriving technology center located just west of the nation's capital—is a great place to live, work and do business.

Business advantages include:

- a large and exceptionally qualified workforce;
- easy access to major airports;
- close proximity to the U.S. government the world's largest technology buyer;
- world-class universities and research centers;
- Internet backbone connectivity;
- attractive, affordable, flexible office space; and
- tech-savvy business services.

County residents enjoy exceptional quality of life attractions, including:

- top-quality public schools and community services;
- cosmopolitan living, with a dazzling array of shopping, dining, cultural and entertainment choices just minutes from home or office; and
- plenty of sports, recreation, sightseeing and other leisure opportunities.

This profile book is a comprehensive overview of Fairfax County's economy, community and other key attributes.

For more details—or for help in starting, locating or expanding your business here—please contact the Fairfax County Economic Development Authority (FCEDA) at 703-790-0600 or *www.FairfaxCountyEDA.org.* 

#### LAND AREA

395 square miles/1,023.1 square kilometers

#### CLIMATE

| Average Precipitation: | 42 in/106.7 cm |
|------------------------|----------------|
| Average Temperature:   | 54.2°F/12.4°C  |

## Average Seasonal Temperatures

| (degrees Fahrenheit) |      |
|----------------------|------|
| Spring               | 53.0 |
| Summer               | 73.7 |
| Autumn               | 55.9 |
| Winter               | 34.1 |

Source: National Oceanic and Atmospheric Administration 30-year climate averages

## **Top-ranked Local Government**

A 10-member Board of Supervisors governs Fairfax County. Supervisors are elected from each of nine magisterial districts, and a chairman is elected at-large. Fairfax County government consistently achieves high praise for fiscal stability, quality service and technological sophistication. As a result, county businesses and residents enjoy outstanding schools, parks, libraries, police and fire protection, and other exceptional services and amenities without the burden of high tax rates.

- With over \$3 billion in general fund revenues, Fairfax County maintains an exceptional AAA/AAA/Aaa bond rating. Only seven states, 24 counties (including Fairfax), and 21 cities hold this highly coveted "Triple A" rating from the three leading rating agencies—Moody's Investor Services, Standard and Poor's and Fitch Investors Service.
- Fairfax County was one of only two jurisdictions in the U.S. to earn top marks in all measures of quality local government in *Governing* magazine's most recent Government Performance Project survey.







Fairfax County is the top digital government in the United States among counties with more than 500,000 residents.



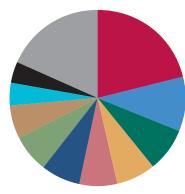
# A Balanced and Thriving Economy

Fairfax County has a large, diversified and dynamic economy.

- A primary economic engine for the greater Washington, D.C., metropolitan area and the Commonwealth of Virginia, the county has added more than 10,000 new business establishments and 250,000 new jobs since 1990.
- The local economy is built around advanced information technology (IT), telecommunications and financial and management services for both government and commercial markets.
- A very high proportion of local jobs are in high-wage, highly skilled technical, professional, scientific and managerial service occupations.

Area companies range from entrepreneurial startups to Fortune 500 corporate headquarters. More than

#### FAIRFAX COUNTY EMPLOYMENT BY INDUSTRY

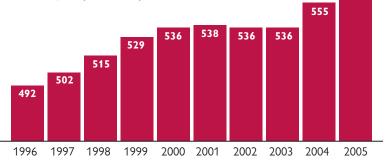


| Professional, Scientific and Technical Services | 21%        |
|---|------------|
| Retail  | 10%        |
| Health and Social Services                      | <b>8</b> % |
| Accommodation and Food Services                 | <b>7%</b>  |
| Education                                       | <b>7</b> % |
| Information/Telecommunications                  | <b>7</b> % |
| Management and Administrative Services          | <b>7</b> % |
| Construction                                    | <b>6</b> % |
| Finance and Insurance                           | <b>4%</b>  |
| Public Administration                           | 4%         |
| Other   | 18%        |

577

Source: Virginia Employment Commission (VEC), 2004

### EMPLOYMENT GROWTH Number of Jobs (Thousands)



Source: Bureau of Labor Statistics, Local Area Unemployment Statistics

90 percent of local business establishments have fewer than 50 employees. A major global business center, the county also has a sizable and growing base of large and mid-sized companies. Nearly 40 private, non-retail companies have 1,000 or more employees based in Fairfax County.

#### LARGEST PRIVATE EMPLOYERS\*

| 10,000+ Employees  |  |
|--------------------|--|
| nova Health System |  |
|                    |  |

www.inova.com

5,000-9,999 Employees

 Booz Allen Hamilton
 www.bah.com

 Northrop Grumman IT
 www.northropgrumman.com

 Science Applications International Corp. (SAIC)
 www.saic.com

#### 3,000-4,999 Employees

| Computer Sciences Corporation | CSC) www.csc.com       |
|-------------------------------|------------------------|
| Federal Home Loan Mortgage Co | p. www.freddiemac.com  |
| Lockheed Martin               | www.lockheedmartin.com |
| Sprint Nextel                 | www.sprint.com         |

#### 2,000-2,999 Employees

| <b>1</b> ,000 <b>1</b> ,777 Employees        |                                    |
|--|------------------------------------|
| Accenture                                    | www.accenture.com                  |
| BAE Systems                                  | www.baesystems.com                 |
| ExxonMobil                                   | www.exxonmobil.com                 |
| Gannett Co.                                  | www.gannett.com                    |
| General Dynamics                             | www.generaldynamics.com            |
| IBM  | www.ibm.com                        |
| Navy Federal Credit Union                    | www.navyfcu.com                    |
| Raytheon                                     | www.raytheon.com                   |
| The MITRE Corporation                        | www.mitre.org                      |
| Verizon                                      | www.verizon.com                    |
| *Includes all non-retail establishments with | 2,000 or more employees in Fairfax |

\*Includes all non-retail establishments with 2,000 or more employees in Fairfax County; ranked by local employment. Companies with headquarters in Fairfax County appear in red. Source: VEC, 2004

#### FORTUNE 500 COMPANIES HEADQUARTERED IN FAIRFAX COUNTY

| Company  | Rank | Change<br>from 2005 |
|--|------|---------------------|
| Sprint Nextel  | 59   | +98 🛧               |
| Telecommunications                                       |      |                     |
| General Dynamics<br>Aerospace and Defense                | 100  | +15 🛧               |
| Capital One Financial<br>Commercial Banking              | 187  | +19 🕇               |
| Gannett<br>Publishing/Printing                           | 296  | -13 📕               |
| SLM Corp. (Sallie Mae)<br>Diversified Financial Services | 331  | +47 🕇               |
| NVR<br>Homebuilders                                      | 410  | +34 🛧               |

Source: Fortune magazine, April 2006

# A Global Business Center

Leading companies from around the world are discovering Fairfax County's many global advantages:

- a large, cosmopolitan, exceptionally well-educated and highly skilled workforce;
- superior Internet and telecommunications infrastructure;
- a critical mass of companies in diverse industries, particularly technology;
- a prestigious location close to the U.S. capital;
- global connectivity via Washington Dulles International Airport-with nonstop service to 37 foreign destinations.
- access to a major regional economy with more than 6 million residents-including many of the nation's most affluent, highly educated and technologically sophisticated consumers;
- FCEDA offices in Silicon Valley, Frankfurt, London, Seoul, Bangalore and Tel Aviv to help firms and organizations in these markets do business in Fairfax County;
- a dynamic network of leading universities, innovative firms, major research centers and federal technology agencies;
- an exceptional quality of life-essential to attracting and retaining talented employees;
- proximity to foreign embassies, government agencies, international business and financial institutions, and other organizations that can provide vital help in accessing American and overseas markets; and
- a nationally recognized public school system with a unique international curriculum, including foreign language immersion and International Baccalaureate degree programs.

More than 320 foreign-owned firms operate businesses in Fairfax County. Most are high-end professional and technical operations such as U.S. corporate headquarters, sales and marketing, research and development, and engineering.

Korea, the United Kingdom and Canada have the largest corporate presence here, but companies from France, Germany, Israel, India, Japan and other major world markets are expanding the county's international roster.



NUMBER OF FOREIGN-OWNED FIRMS IN FAIRFAX COUNTY



#### SELECTED FAIRFAX COUNTY **FOREIGN-OWNED COMPANIES**

(by country of origin)

| Korea           | 53 |
|-----------------|----|
| United Kingdom  | 49 |
| Canada          | 31 |
| France          | 23 |
| Germany         | 23 |
| Israel          | 18 |
| India           | 15 |
| Japan           | 13 |
| The Netherlands | 12 |
| Sweden          | 11 |
| Norway          | 8  |
| Finland         | 7  |
| Switzerland     | 7  |
| Australia       | 5  |
| Denmark         | 5  |
| Turkey          | 5  |
| Austria         | 4  |
| Belgium         | 4  |
| Ireland         | 4  |
| Spain           | 4  |
| Brazil          | 3  |
| South Africa    | 3  |
| Hungary         | 2  |
| Italy           | 2  |
| Saudi Arabia    | 2  |
| Source: FCEDA   |    |

## MAJOR FOREIGN-OWNED FIRMS\* (by employment)

| Company                       | Type of Firm                     | Country of Origin  |
|-------------------------------|----------------------------------|--------------------|
| BAE Systems                   | Aerospace                        | United Kingdom     |
| CGI/AMS                       | IT Services                      | Canada             |
| Oberthur Card Systems         | Smart Card Production            | France             |
| NTT Verio                     | IT Services                      | Japan              |
| CAP Gemini Ernst & Young      | IT Services                      | Belgium            |
| Lafarge Corporation           | Building Materials Manufacturer  | France             |
| Software AG                   | IT Services                      | Germany            |
| Brookfield Homes              | Homebuilder                      | Canada             |
| Spacenet                      | Broadband Solutions Satellite    | Israel             |
| AgustaWestland                | Aerospace                        | Italy              |
| Ahold USA                     | Food Industry                    | Netherlands        |
| Best Software                 | Software Developer               | United Kingdom     |
| Sogeti USA                    | Applications Management Software | Belgium            |
| Ericsson NetQual              | Advanced Wire/Wireless Telecomn  | nunications Sweden |
| Arnold Worldwide              | Advertising                      | France             |
| RBC Centura                   | Banking                          | Canada             |
| Biovail                       | Pharmaceuticals                  | Canada             |
| NEC America                   | IT Services                      | Japan              |
| Deutsche Post Global Mail     | Mail Services                    | Germany            |
| Airbus North America Holdings | Aircraft Sales and Support       | France             |

\*Select list. For more details on foreign-owned businesses in Fairfax County, visit the FCEDA Web site at www.FairfaxCountyEDA.org Sources: VEC: FCEDA

# A Flourishing Minority- and Woman-Owned Business Base

#### **FCEDA Services**

The FCEDA provides customized assistance to small and minority- and womanowned businesses seeking to open or expand facilities in Fairfax County. Services include a free monthly workshop on "Starting a Business in Fairfax County" and the quarterly newsletter Business Ventures.

For details, contact Karen Smaw, Director, Small and Minority Business Development, at ksmaw@fceda.org.

#### Community Business Partnership

The Community Business Partnership (CBP) provides small businesses, entrepreneurs and start-ups with high-quality technical and financial assistance. The CBP offers several financing alternatives to benefit lowto moderate-income and disadvantaged individuals, including minorities, women and the disabled.

Contact the CBP at 703-768-1440 or online at www.cbponline.org.

#### Emerging Business Forum

The FCEDA's Emerging Business Forum helps minority and female entrepreneurs grow through access to capital, business and networking connections and mentors. The forum also highlights the achievements of culturally diverse businesspeople in Fairfax County and the Washington, D.C., area.

Visit the Web site at www.emergingbusinessforum.org.

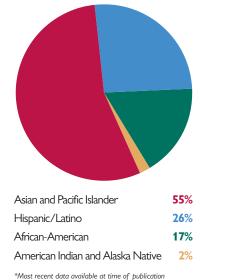
#### Women's Business Center of Northern Virginia

Female entrepreneurs can receive training, one-onone technical assistance and access to resources and referral networks through the Women's Business Center, funded by the U.S. Small Business Administration.

Contact the center at info@wbcnova. org or online at www.wbcnova.org.

Minority- and woman-owned businesses make considerable contributions to Fairfax County's economy and add breadth and diversity to the business community. The county leads Virginia in the number of companies owned by Asians and Pacific Islanders, African-Americans, Hispanics, American Indian and Alaska Natives, and women.

#### MINORITY-OWNED BUSINESSES IN FAIRFAX COUNTY BY ETHNICITY (1997)\*



Source: U.S. Census Bureau, 1997 Survey of Minority-Owned Business Enterprises

#### HISPANIC/LATINO-OWNED AND WOMAN-OWNED BUSINESSES IN FAIRFAX COUNTY (2002)

| Total number of Hispanic/Latino-owned                           | firms: 7,302                |
|---|-----------------------------|
| Sales and receipts:   | \$1.1 billion               |
| Firms with paid employees:                                      | 727                         |
| <ul> <li>Sales and receipts:</li> </ul>                         | \$850 million               |
| • Employees:  | 10,422                      |
| <ul> <li>Annual payroll:</li> </ul>                             | \$335.7 million             |
|   |                             |
| Total number of woman-owned firms                               | s: 29,857                   |
| <b>Total number of woman-owned firms</b><br>Sales and receipts: | <b>29,857</b> \$4.1 billion |
|   | ,                           |
| Sales and receipts:   | \$4.1 billion               |
| Sales and receipts:<br>Firms with paid employees:               | \$4.1 billion<br>4,182      |

Note: A firm may be counted twice if owned by a minority woman. Certain Hispanic firms may be double-counted since Hispanic companies may be of any race and, therefore, included in more than one minority group.

Sources: U.S. Census Bureau, 2002 Surveys of Women-Owned and Minority-Owned Business Enterprises. Data on all minority—including Asian and Pacific Islander, African-American, and American Indian and Alaska Native—firms is scheduled for release later in 2006. See the FCEDAs' "Emerging Markets" fact sheets at www.FairfaxCountyEDA.org/minority\_facts.htm for updated information.

## BLACK ENTERPRISE INDUSTRIAL/SERVICE 100

*Black Enterprise* magazine named six Fairfax County companies to its 2005 list of the nation's 100 largest African-American-owned industrial and service businesses, based on 2004 sales. These companies represent half of the 12 Washington, D.C., region companies listed and had total sales revenues of \$716 million *(www.blackenterprise.com)*.

| Company and Web Site   | Rank |
|--|------|
| RS Information Systems, Inc.<br>www.rsis.com                         | 12   |
| Thompson Hospitality*<br>www.thompsonhospitality.com                 | 23   |
| Omniplex World Services<br>www.omniplex.com                          | 50   |
| ComTek (Communication Technologies, Inc.)<br>www.comtechnologies.com | 53   |
| UNITECH<br>www.unitech1.com  | 61   |
| INNOLOG<br>www.innolog.com   | 97   |

\*Thompson Hospitality is the largest minority-owned food service company in the United States.

#### HISPANIC BUSINESS MAGAZINE'S 500 LARGEST HISPANIC-OWNED FIRMS

*Hispanic Business* magazine's 2005 list of the nation's 500 largest Hispanic-owned firms included 11 Fairfax County companies that together generated \$514.2 million in sales revenue in 2004 (www.hispanicbusiness.com).

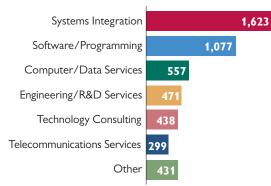
| Company and Web Site                                       | Rank |
|--|------|
| MVM, Inc.  | 27   |
| www.mvminc.com   |      |
| GeoLogics Corporation www.geologics.com                    | 81   |
| Kfoury Construction Group www.kfoury.com                   | 82   |
| Tessada & Associates<br>www.tessada.com                    | 134  |
| Priority One Services, Inc.<br>www.priorityoneservices.com | 143  |
| BRTRC Inc.<br>www.brtrc.com                                | 179  |
| Preferred Systems Solutions<br>www.pssfed.com              | 184  |
| Kemron Environmental Services<br>www.kemron.com            | 193  |
| Engineering Management & Integration<br>www.em-i.com       | 285  |
| Cairo Corporation<br>www.cairocorp.com                     | 344  |
| Mac Aerospace Corporation<br>www.macaerospace.com          | 455  |

# **A Robust Technology Sector**

Fairfax County hosts a large and lively mix of technology-driven enterprises that deliver a full spectrum of high-end services and solutions to government, industry and consumer markets worldwide. Nearly 5,000 technology establishments directly employ over 125,000 people here—one in four jobs countywide.

#### **TECHNOLOGY SECTORS IN FAIRFAX COUNTY**

#### Number of Companies (n=4,896)



Source: FCEDA analysis of 2004 VEC data

#### **TECHNOLOGY JOBS IN FAIRFAX COUNTY BY SECTOR**

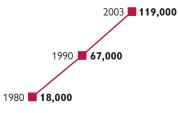


Systems Integration23%Software/Programming22%Engineering/R&D13%Telecommunications Services11%Computer/Data Services10%Technology Consulting9%Other12%

The county provides an attractive environment for starting or growing a technology-driven venture. Key resources include:

- easy access to the federal government—the world's largest buyer of technology products and services;
- a large and highly qualified workforce;
- one of the most active venture capital communities outside of Silicon Valley;
- abundant business and technology partnering opportunities;
- cutting-edge research at leading university, government, and private science and technology centers;
- three major national and international airports;
- Internet backbone capacity; and
- world-class technology-oriented business, legal and financial services.

#### TECHNOLOGY JOB GROWTH IN FAIRFAX COUNTY



Sources: U.S. Census Bureau, County Business Patterns; FCFDA

Source: FCEDA analysis of 2004 VEC data





#### SELECTED TECH FIRMS IN FAIRFAX COUNTY

#### Aerospace

Airbus North America BAE Systems Boeing General Dynamics International Launch Services Lockheed Martin Raytheon Systems Spot Image

## **Biotech/Biomedical**

ASCEND Therapeutics Bode Technology Covance Focus Technologies

Quest Diagnostics Quintiles

**Energy/Environmental** ExxonMobil ICF International Versar

## Engineering/R&D

Dewberry Engineering Consulting Svcs. Parsons Brinckerhoff VSE Corporation

Enterprise Software Datatel QuadraMed Oracle

webMethods

Systems Integration Anteon\* CACI International

Computer Sciences Corp. EDS L-3 Communications ManTech International NCI Information Systems Nortel Government Solutions SAIC SRA International STG

Technology Consulting Accenture BearingPoint Booz Allen Hamilton LMI

The MITRE Corporation Telecommunications

Dimension Data Equant PRIMUS Telecommunications SAVVIS Communications Sprint Nextel Tier Technologies USA Mobility Verizon

\*General Dynamics' acquisition of Anteon is expected to close by third quarter 2006. Note: Companies with headquarters in Fairfax County appear in red. Many of these companies have substantial business divisions in more than one industry. Sources: VEC; FCEDA

# **Advanced Core Competencies**

#### DELOITTE & TOUCHE TECHNOLOGY FAST 500 COMPANIES

#### Headquartered in Fairfax County (2005)

#### Communications Networking

Analex Corp. Arrowhead Global Solutions Communication Technologies IntelliDyne NII Holdings Paloma Systems RS Information Systems SiloSmashers

#### Internet

comScore Networks iDIRECT Technologies INPUT ServiceBench WebSurveyor Corporation

#### Scientific Technical

Instrumentation Apogen Technologies ARGON ST

#### Software

Access Systems ActioNet AmCad Communications Resource Electronic Consulting Svcs. INDUS Corp. Lancesoft McDonald Bradley MicroPact Engineering Mythic Entertainment Pyramid Systems Virtual Technology Corp.

Source: Deloitte & Touche Technology Fast 500 Technology companies in Fairfax County enjoy a unique combination of location and technical strengths. Fairfax County businesses compete strongly in business, government, academic and consumer markets worldwide.

# Business to Government (B2G) Solutions

Located just minutes from federal agency decision-makers and end-users, Fairfax County garners an outsized share of U.S. defense and civilian contracting dollars. County businesses received \$12.8 billion in federal procurement contracts in fiscal year 2004, up 33 percent over the previous year.

- National Security and Homeland Defense: Area technology companies are meeting the call for new tools and strategies to protect America's vital interests with cutting-edge information sharing, network security, biometrics, biodefense and other solutions.
- Digital Government: Designing, building and managing a vast array of federal, state and local e-government systems, Fairfax County technology companies are creating the foundations for America's digital government.

# **Advanced Networking Applications**

Fairfax County's technology sector specializes in weaving complex IT, database, Internet, telephony and other systems into reliable digital networks.

#### FEDERAL PROCUREMENT SPENDING IN FAIRFAX COUNTY

#### Billions of dollars



Source: U.S. Census Bureau, Consolidated Federal Funds Report



With a sophisticated Internet infrastructure, Fairfax County is a highly attractive headquarters or major business location for growing numbers of large Web-enabled corporations, including Gannett, Capital One Financial, Sallie Mae and Freddie Mac.

# **Digital Media**

Fairfax County companies are leaders in exploring new ways to distribute information and entertainment via the Internet, wireless communication devices, video, television and radio. Digital media companies headquartered in Fairfax County, include Cinea, comScore Networks, Convera, Mythic Entertainment, Sprint Nextel, Gannett and Ztango.

# **Biotechnology**

To extract value from the vast store of biological data generated by the Human Genome Project and other research, bioscience is turning to sophisticated information technologies such as high-capacity data storage, retrieval and analysis. This convergence of IT and biotechnology—bioinformatics—is a natural fit for Fairfax County, an information technology powerhouse in the midst of the dynamic Washington-area bioscience cluster.

The FCEDA sponsors the Fairfax County Bio-Accelerator, northern Virginia's first biotechnology incubator, to catalyze early-stage biotechnology, bioinformatics and nanotechnology companies. The BioAccelerator is located just off Interstate 95 in Springfield near the Medical Education Campus of Northern Virginia Community College.

# A Hotbed for Innovation

# Tech-Savvy Talent

Fairfax County and the surrounding Washington area is a large, exceptionally rich technology recruiting environment. For example:

- The region leads the nation in the number of scientists and engineers, college graduates and people with graduate degrees.
- There are more systems engineers working here than in any other U.S. technology region, including Silicon Valley.
- More than 52,500 Ph.D.-level scientists one in 10 nationwide—work in the Washington area. The region also employs nearly 8,000 doctoral-level engineers.

# **Resources for Technology Ventures**

A sophisticated network of business, legal, research and financial resources helps Fairfax County-based companies thrive in today's business environment. For detailed profiles of the following services for technology ventures, visit the FCEDA Web site at www.FairfaxCountyEDA.org.

• Technology Venture Services: World-class, technology-oriented business service providers—including venture capital, law, management consulting and accounting firms—are based in and around Fairfax County. Entrepreneur-friendly resources—many of them freealso are available, including the Mid-Atlantic Venture Association (MAVA) and the Northern Virginia Small Business Development Center.

- **Regional Business Alliances:** Major regional business groups—including the Fairfax County Chamber of Commerce, the Northern Virginia Technology Council and the Greater Washington Board of Trade—advocate on behalf of the technology community and sponsor a range of popular networking, market intelligence and other events.
- **Research and Technology Transfer:** Fairfax County businesses have enhanced access to federal research dollars, technologies and lab facilities at the National Institutes of Health (NIH), the Defense Advanced Research Projects Agency (DARPA), the National Aeronautics and Space Administration (NASA) and other agencies.

Leading area research universities—including Johns Hopkins, Georgetown, George Washington, the University of Maryland and George Mason—welcome the business community to take advantage of their research, discoveries and brainpower.

The Fairfax County-based Center for Innovative Technology (CIT) provides a pipeline to research and technologies generated at renowned research centers located throughout the state, including the University of Virginia and Virginia Tech. Thirteen of the 25 largest federal contract awards in the Washington, D.C., area went to companies in Fairfax County.

Washington Business Journal

Twenty-seven Fairfax County companies are on Deloitte & Touche's Technology Fast 500 list. Deloitte & Touche

Sixteen of the 25 largest technology employers in the Washington area are based in Fairfax County. Washington Business Journal

Twelve of the 25 largest telecommunications firms based in the Washington area are headquartered in Fairfax County.

Washington Business Journal

# business community

# **Prestigious Commercial Real Estate**

Fairfax County is one of the top suburban office markets in the nation. With more than 103.5 million square feet of office space, the county is metropolitan Washington's largest suburban office market and the largest office market in Virginia.

Tysons Corner, Reston, Fairfax Center, Merrifield and Chantilly are the largest of the county's 17 office submarkets. Industrial/hybrid inventoryconcentrated in the county's Springfield, Newington/Lorton, Chantilly and Merrifield submarkets stands at 37.7 million square feet.

Lease rates in Fairfax County compare favorably with those of other large suburban markets in the United States. Real estate activity is examined in greater depth in the FCEDA's semiannual *Real Estate Report*, available on the FCEDA Web site (www.FairfaxCountyEDA.org).







# demographics

# Fairfax County's Population and Workforce: Diverse, Highly Educated and Growing





Fairfax County's population, numbering more than 1 million, is diverse and highly educated. Its large population base and workforce of more than 586,000 amply support the business community.

Fairfax County is the largest jurisdiction in the Washington, D.C., area in terms of population, number of employed residents and number of jobs.

# **Population Characteristics**

| -   |                                  |
|---|----------------------------------|
| Average number of payroll establishments (3Q 2005)  | 30,237                           |
| Average number of jobs in Fairfax County (at payroll establishments) (3Q 2005)  | 569,248                          |
| Civilian labor force (2005)   | 586,301                          |
| Residents working in Fairfax County (2004)  | 52.5%                            |
| Unemployment rate (2005)  | 2.5%                             |
| Median household income (2004)<br>Virginia<br>USA   | \$88,133<br>\$51,689<br>\$44,684 |
| Median family income (2004)<br>Virginia<br>USA  | \$90,194<br>\$61,309<br>\$53,692 |
| Per capita income (2004)<br>Virginia<br>USA   | \$42,203<br>\$27,820<br>\$24,020 |
| Average number of persons per household (2004)  | 2.72                             |
| Median age (2004)   | 37.6                             |
| Percentage of employed civilian population<br>16 years and over in management, professional<br>and related occupations (2004) | 55.2%                            |
| Foreign-born population (2004)  | <b>26.0</b> %                    |
| Persons age 5 and older who speak a language other than English at home (2004)  | 32.5%                            |
| Sources: VEC: Fairfax County Debartment of Systems Management fo  | r Human                          |

Sources: VEC; Fairfax County Department of Systems Management for Human Services; U.S. Census Bureau, 2004 American Community Survey

# **Ethnic and Cultural Diversity**

Fairfax County's population has become increasingly diverse. According to the U.S. Census Bureau, in 1980, slightly more than 14 percent of the county's population defined itself as belonging to an ethnic or racial group. In 2004, more than 31 percent of the county's population was of Asian/Pacific Islander, Hispanic, African-American or "other" ethnic descent. The fastest-growing ethnic groups in Fairfax County are Asian/Pacific Islanders and Hispanics.

# A Quality Workforce

In 2004, 57.4 percent of county residents over age 25 held a bachelor's degree or higher, compared to 27.1 percent nationally. A well-trained workforce draws high-quality employers, leading to greater opportunities for all. Women in particular are well-represented in the Fairfax County labor pool. More than 62.2 percent of female residents 16 and older are employed, compared to about 54.5 percent of women nationally.

These factors help to create a workforce capable of delivering significant value-added services to companies and, as a result, make Fairfax County household and family incomes among the highest in the nation.

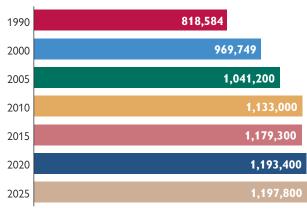
## **EDUCATIONAL ATTAINMENT**

## Population age 25 and older

|                       | Fairfax County | U.S.  |
|-----------------------|----------------|-------|
| Graduate/professional | 27.4%          | 9.9%  |
| Bachelor's degree     | 30.0%          | 17.2% |
| Associate's degree    | 6.2%           | 7.1%  |
| Some college          | 14.2%          | 20.3% |
| High school           | 15.2%          | 29.5% |
| < High school         | 7.0%           | 16.1% |

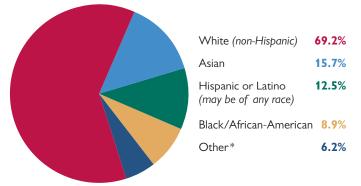
Source: U.S. Census Bureau, 2004 American Community Survey

## FAIRFAX COUNTY POPULATION GROWTH



Source: Fairfax County Department of Systems Management for Human Services, 2005

## FAIRFAX COUNTY HOUSEHOLDS BY RACE



\*American Indian, Alaska Native, Native Hawaiian and other Pacific Islanders; individuals of two or more races. Source: U.S. Census Bureau, 2004 American Community Survey

# A National Leader in Education

# Fairfax County Public Schools (www.fcps.k12.va.us)

| Elementary schools (grades K-6)       | 136              |
|---------------------------------------|------------------|
| Middle schools (grades 6-8)           | 22               |
| Secondary schools (grades 7-12)       | 4                |
| High schools (grades 9-12)            | 21               |
| Special education centers             | 12               |
| Alternative schools and programs      | 39               |
| Total                                 | 234              |
| Enrollment (2005-2006):               | 164,918          |
| FCPS national ranking by enrollment:  | 12 <sup>th</sup> |
| Average cost per student (2005-2006): | \$11,915         |

## PERCENTAGE OF GRADUATING SENIORS

| attending post-secondary education (2005): | <b>94</b> % |
|--|-------------|
| earning advanced diplomas (2005):          | 63%         |

# AVERAGE SAT I SCORES (2005)

|                | Verbal | Math | Total |
|----------------|--------|------|-------|
| Fairfax County | 560    | 575  | 1135  |
| Virginia       | 516    | 514  | 1030  |
| National       | 508    | 520  | 1028  |

# Special Programs

- Full and partial foreign language immersion programs are available at select elementary, middle and high schools.
- Programs for gifted and talented students are offered at all schools. Full-time learning centers for gifted and talented students in grades 3-8 are located at select schools.
- The county has seven year-round elementary schools, as well as one middle school and two high schools that follow a modified calendar, which offers additional time for remediation or enriched learning.
- Advanced Placement or International Baccalaureate courses are available at all high schools.
- Magnet schools:
  - Two elementary schools focus on arts and sciences.
  - The Thomas Jefferson High School for Science and Technology offers a comprehensive college preparatory program emphasizing science, mathematics and technology. As the Governor's School for Science and

Technology in northern Virginia, the school serves qualified applicants from Fairfax County and other participating school districts in northern Virginia. Selection for admission is competitive.

- Five technical high school academies offer curricula in engineering and scientific technology, health and human services, international studies, business, communications, and fine and performing arts.
- The FCPS Office of Adult and Community Education provides programs to meet the learning needs of Fairfax County adult residents, particularly in basic education skills, high school credit completion, vocational training, English as a second language, and career and life enrichment courses. Enrollment is 61,000 students annually in 230 school and community facilities.

# FCPS Achievements

- In 2005, the National Merit Scholarship Corporation (NMSC) awarded 8,000 scholarships nationwide, 81 of which went to FCPS students.
- Seven seniors were selected as finalists in the 2005 National Achievement Scholarship Program for Outstanding Black Students. Thirty-five students were chosen as National Hispanic Scholars.
- In Fairfax County public schools, about 25 percent of the students participate in the gifted and talented program. The average participation in gifted and talented programs by school system nationally is 10 percent.
- Nine FCPS students won awards and scholarships at the 2005 Intel International Science and Engineering Fair in Phoenix, Arizona.

# Private Schools (K-12)

There are more than 100 private and parochial schools in the Fairfax County and it environs. Web sites providing information and links to private schools in the area include the National Association for Independent Schools *(www.nais.org)* and the National Center for Education Statistics private-school search site *(http://nces.ed.gov/surveys/ pss/privateschoolsearch/)*.



Fairfax County Public Schools received a gold rating in Expansion Management magazine's annual "Education Ouotient" issue. Rankings of 2,800 school districts were determined primarily by standardized test scores and graduation rates, as well as a community's financial commitment to its public schools and its educational and income levels.

The FCPS Online Campus (www.fcps.edu/dis/ onlinecampus.htm) delivers courses identical in content to those offered in a traditional classroom setting, including both standard and Advanced Placement curricula.

Many school services are available online, including the FCPS 24-7 Learning program, which allows teachers, students and parents to access homework and resources, and the Keep in Touch system (www. fcps.edu), where citizens may register to receive school closing announcements and other vital information.

9

# education Higher Education in Fairfax County





More than 50 colleges and universities are located throughout the Washington region.

Area colleges and universities routinely partner to provide enhanced services to students and businesses. Examples include:

- The Commonwealth Information Security Center—a collaborative effort between Virginia universities (George Mason, James Madison, Virginia Tech and Hampton), industry and government—conducts applied research to address the security needs of Virginia's information technology industry and users.
- Northern Virginia Community College's Medical Education Campus provides undergraduate- and graduate-level coursework and training in a wide range of medical fields through a partnership with George

Mason University and Virginia Commonwealth University Medical College of Virginia.

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# George Mason University (www.gmu.edu)

George Mason University (GMU), with an enrollment of more than 29,000 students, offers 149 programs of study leading to a bachelor's, master's or doctoral degree. Graduate degree programs include a master's of business administration (MBA) and an executive MBA, as well as master's degrees in information technology, telecommunications, international transactions and public policy. Certificate programs and custom-designed programs also are available.

GMU is developing a reputation for innovation and excellence. Its faculty includes Nobel Memorial Prize winners, Fulbright Scholars, and winners of the Pulitzer Prize and IEE Centennial Medal. Its School of Information Technology and Engineering is the first engineering school in the United States focused on information technology rather than traditional engineering sciences and the first school to offer a doctoral program in information technology. GMU's concentration in bioinformatics in its doctoral degree program in computational sciences and informatics is the first program of its kind in Virginia.

The university hosts a variety of research and technical assistance centers in a number of areas of interest to business and industry, including Internet multimedia, bioresource development, biodefense, business management, computational sciences and informatics, computational statistics, image analysis and information systems security.

GMU's Mason Enterprise Center (http://policy.gmu. edu/research/research-mec.htm) offers expert consultation and training to help entrepreneurs in the Washington, D.C., area start or grow their businesses. Other GMU training and business assistance initiatives include the Business Mentor-Protege program, the Procurement Technical Assistance program and the International Business Development program.

# Northern Virginia Community College (www.nvcc.edu)

Northern Virginia Community College (NVCC) is a comprehensive two-year institution offering education up to the associate degree level in more than 50 programs of study. NVCC is the largest institution of higher education in the Commonwealth of Virginia and the second largest community college in the country. NVCC serves more than 63,000 students in credit courses and more than 300,000 students in non-credit workforce and professional development programs at six campuses throughout northern Virginia as well as through its Extended Learning Institute, where home study options and Internet-based classes are available.

NVCC's offerings include occupational/technical and college transfer programs. Daytime, evening and weekend classes are available as well as the Weekend College degree program, which allows students to earn an associate's degree in as little as three years by taking classes on Friday nights, Saturdays and Sundays. The college also collaborates with area businesses, industry and government to develop customized training programs that can be delivered on campus or at an employer's work site. (See page 11, "Workforce Training Programs and Employer Assistance" for more details.)

In 2005, for the third year in a row, *Community College Week* named NVCC the top-ranked producer of business degrees among community colleges in the U.S. In 2005, NVCC also ranked seventh overall in the number of two-year degrees granted.

# Northern Virginia Center— Falls Church

University of Virginia (U.Va.) and Virginia Polytechnic Institute and State University (Virginia Tech) are co-located in the Northern Virginia Center—a 105,000-square-foot, state-of-the-art facility adjacent to the West Falls Church Metro Station just off Interstate 66.

# University of Virginia (www.uvace.virginia. edu/northern)

U.Va. offers graduate and undergraduate programs for working adults in a variety of fields at the Northern Virginia Center. Students can pursue master's degrees in a wide array of disciplines. In addition, the center provides a number of customdesigned in-house workshops and seminars for businesses and associations.

## Virginia Polytechnic Institute and State University (www.nvgc.vt.edu/)

Virginia Tech offers more than 45 graduate degree and certificate programs at the Northern Virginia Center, as well as a variety of continuing education programs and distance learning programs. Virginia

## education

# **Higher Education in Fairfax County**

Tech also offers more than 20 different master's, certificate and licensure programs and more than 100 for-credit and non-credit courses through distance and distributed learning (*http://vto.vt.edu*).

## Old Dominion University — TELETECHNET (www.odu.edu/oduhome/ distance.shtml)

Old Dominion University (ODU)'s fully accredited TELETECHNET program enables students to earn

bachelor's and/or master's degrees via interactive distance learning. Students complete their first two years of college through a local community college or other accredited institution and ultimately receive a degree from ODU. In Fairfax County, the program operates from the NVCC Annandale campus.

A list of selected college and university programs in the Washington, D.C., area can be found on the FCEDA Web site (www.FairfaxCountyEDA.org/publications/ universities.pdf).

Additional summary information on two- and four-year college and universities as well as other postsecondary institutions in the region can be obtained from the U.S. Department of Education's National Center for Education Statistics IPEDS College Opportunities On-line Web site at http://nces.ed.gov/ipeds/cool.

#### ADULTS AGE 25 AND OLDER WITH BACHELOR'S DEGREES OR HIGHER

#### (by percent of population)

| County (State) Pe    | ercent |
|----------------------|--------|
| Boulder (CO)         | 57.5   |
| Fairfax (VA)         | 57.4   |
| Montgomery (MD)      | 57.3   |
| Howard (MD)          | 55.5   |
| New York (NY)        | 54.5   |
| Washtenaw (MI)       | 53.3   |
| San Francisco (CA)   | 51.0   |
| Somerset (NJ)        | 50.5   |
| Wake (NC)            | 49.4   |
| Johnson (KS)         | 48.7   |
| Middlesex (MA)       | 48.6   |
| Morris (NJ)          | 48.4   |
| District of Columbia | 47.7   |
| Collin (TX)          | 47.2   |
| Dane (WI)            | 46.9   |
| Chester (PA)         | 46.0   |
| Fulton (GA)          | 45.7   |
| Norfolk (MA)         | 45.7   |
| Santa Clara (CA)     | 45.0   |
| Travis (TX)          | 44.3   |

Source: U.S. Census Bureau, 2004 American Community Survey

Of 300 U.S. counties and cities with a population of more than 250,000, three of the top four with the highest percentage of college graduates are in the Washington area, including Fairfax County.

## education

# Workforce Training Programs and Employer Assistance

# Northern Virginia Community College Workforce Development Institutes (www.nvcc.edu/develop/ institutes.htm)

Northern Virginia Community College (NVCC) has established specialized Workforce Development Institutes to provide customized training in several areas of key importance to area employers—including information technology, business management and consulting, health care services, the construction and building trades, English as a Second Language, and career planning and job placement. Classes can be held at the employer's site or at any of the college's campuses.

# Northern Virginia Workforce Investment Board—SkillSource Centers (www.myskillsource.org)

The Northern Virginia Workforce Investment Board (NVWIB) oversees One Stop SkillSource Centers and Affiliate SkillSource sites throughout northern Virginia. The centers connect employers and job seekers with a variety of employment, education and training services available at the local, state and federal levels. The NVWIB also provides financial assistance through the Northern Virginia Career Skills Loan Program and on-the-job training subsidies.

# Apprenticeship-Related Instruction (www.vccs.edu/workforce/ari)

Apprenticeship-Related Instruction (ARI) is available to businesses with facilities in Virginia. ARI trains employees in skilled occupations through a combination of on-the-job work experience and classroom instruction. The Virginia Community College System and the Virginia Department of Labor and Industry administer the ARI program statewide in partnership with regional secondary school systems and technical centers. ARI programs in northern Virginia are administered by Fairfax County Public Schools.

# Workforce Services Program (www.dba.state.va.us/workforce/)

The Workforce Services Program, offered through the Virginia Department of Business Assistance, provides free services to eligible new and expanding businesses. Services include conducting training needs analyses, recruiting employees, implementing organizational development and continuous improvement programs, preparing electronic media for orientation and training, and funding employee training programs.

For additional information on various workforce services programs, refer to the "Workforce Services" fact sheet located on the FCEDA's Web site (www.FairfaxCountyEDA.org/publications/employment\_services.pdf).

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# quality of life

# Housing in Fairfax County: A Variety of Homes, Locations and Prices

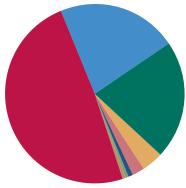
For more information on Fairfax County's residential communities, visit the FCEDA Web site at www.FairfaxCountyEDA.org.

The New Homes Guide (www.newhomesguide.com) also provides information on new home communities throughout the Washington region. Fairfax County and the Washington, D.C., area boast a broad variety of homes, communities and housing prices. Housing is available for individuals seeking an urban, suburban, small-town or country ambiance. High-rise apartments and condominiums are plentiful, as are single family homes and townhomes.

Planned residential communities, developed by some of the nation's premier homebuilders, offer housing with cutting-edge amenities. Upscale residences—whether executive and estate homes or villa-style homes on smaller parcels—are abundant throughout the county.

Incorporated towns within Fairfax County (Clifton, Herndon and Vienna) offer a blend of old and new, with housing around historic and small central business districts distinguished by quaint boutiques and restaurants.

#### **HOUSING UNIT INVENTORY (2004)**



| Single Family Dwellings | 185,292 |
|-------------------------|---------|
| Townhouses              | 82,421  |
| Garden Apartments       | 81,149  |
| High-Rise Apartments    | 14,284  |
| Multiplex Dwellings     | 8,465   |
| Mid-Rise Apartments     | 3,067   |
| Duplex Dwellings        | 2,221   |
| Mobile Homes            | 1,740   |
| Total                   | 378,639 |

Source: Fairfax County Department of Systems Management and Human Services

# LEADING NEW HOME BUILDERS IN THE WASHINGTON, D.C., REGION (listed alphabetically)

Home Builder Beazer Homes Brookfield Homes Centex Homes Craftmark Homes K. Hovnanian Cos. (Washington Homes) Lennar Miller and Smith NVR, Inc. Pulte Homes Toll Brothers Web Site

www.beazer.com www.brookfieldhomes.com www.centexhomes-dcmetro.com www.craftmarkhomes.com www.washingtonhomes.com www.lennar.com www.lennar.com www.nvrinc.com www.nvrinc.com www.pulte.com www.tollbrothers.com

#### **HOME PRICES**

| Median Market Value of Owned Housing (2004) |           |  |  |
|---|-----------|--|--|
| Single family units                         | \$424,945 |  |  |
| Townhouse units                             | \$263,340 |  |  |
| Multifamily units                           | \$171,363 |  |  |
| All units                                   | \$349,000 |  |  |
| Average Manthly Panta                       |           |  |  |

#### Average Monthly Rents in Apartment Complexes (2004)

| In Apar unene Complexes (2004) |         |
|--------------------------------|---------|
| Efficiency                     | \$841   |
| One bedroom                    | \$1,005 |
| Two bedrooms                   | \$1,210 |
| Three bedrooms                 | \$1,411 |
| All units                      | \$1,157 |

Source: Fairfax County Department of Systems Management and Human Services

#### METRO AREA HOUSING COMPARISONS

| Metropolitan<br>Area | Median Sales Price of<br>Existing Single Family Homes |
|----------------------|---|
| Seattle              | \$325,000   |
| Boston               | \$430,900   |
| Washington, D.C.     | \$441,400   |
| New York City        | \$533,600   |
| Los Angeles          | \$553,200   |
| San Diego            | \$615,000   |
| San Francisco        | \$721,900   |

Source: National Association of Realtors, 3Q 2005 preliminary data





Source: Washington Business Journal 2005 Book of Lists

# quality of life World-Class Diversions

Fairfax County residents enjoy a remarkable wealth of cultural and recreational resources. No matter how you like to spend your free time, there's plenty to see and do here.

# A Lively Arts and Entertainment Scene

Home to the renowned Wolf Trap National Park for the Performing Arts, America's only national park for the performing arts, Fairfax County offers an extraordinary mix of music, visual, theatrical and other arts opportunities. Nearly 300 cultural organizations—theater and opera companies, music and dance groups, community arts centers, festivals and more—are based in and around the county.

The cultural riches of Washington, D.C.—including the John F. Kennedy Center for the Performing Arts, the National Gallery of Art, the Corcoran, plus dozens of alternative clubs, galleries and performance spaces—are just minutes away by car or Metrorail.

# **International Fine Dining**

Fairfax County features a wide array of dining establishments. With nearly 4,000 restaurants to visit, area residents can sample ethnic dishes, elegant Continental and Asian cuisine, down-home cooking, pub grub and other culinary delights.

# Outstanding Museums and Historic Attractions

Several national heritage treasures including George Washington's Mount Vernon Estate and Gardens, Woodlawn Estate and Gunston Hall (the home of George Mason, father of the U.S. Bill of Rights) are all in Fairfax County.

An exciting recent addition to the local attractions scene is the Smithsonian Institution's National Air and Space Museum Steven F. Udvar-Hazy Center. Located on 177 acres at Washington Dulles International Airport, it features a stunning collection of rare space and aviation artifacts, as well as special events, tours and lectures.

Year-round, residents can enjoy the great museums, monuments and other attractions of Washington, D.C., such as the U.S. Capitol, White House, Washington Monument, Smithsonian Institution, National Zoo, memorials for notables such as Lincoln, Jefferson and Franklin Delano Roosevelt, and more. Historic towns such as Annapolis, Jamestown, Williamsburg, Harpers Ferry and Charlottesville are an easy day trip away.

# Extensive Year-Round Park and Recreation Facilities

With 50 square miles of public parks, Fairfax County has some of the finest urban green space anywhere. The county is home to several national, state and regional parks, including Great Falls National Park, Pohick Bay Regional Park and Mason Neck National Wildlife refuge, America's first sanctuary for eagles.

The Fairfax County Park Authority operates more than 400 park facilities on over 30,000 acres, featuring public golf courses, colonial-era homes and a working farm, extensive wildlife preserves, garden and nature centers, hiking, biking and equestrian trails, recreation centers, a state park, lakes and athletic fields.

# A Stellar Selection of Shops and Services

Some of the best shopping on the east coast is in Fairfax County, which has four of the Washington region's largest and busiest retail centers—Tysons Corner Center, Tysons Galleria, Springfield Mall and Fair Oaks Mall. Local communities are well-served by the county's more than 200 neighborhood, community and regional shopping centers, with stores and services available for every need and budget.

# **Terrific Vacation Getaways**

Atlantic beach resorts from Delaware to Virginia are less than 200 miles away. The nearby Chesapeake Bay is famed for its boating and fishing. Popular winter destinations include the ski slopes of Virginia, West Virginia, Maryland and Pennsylvania. Yearround hot springs and spa resorts are within easy reach. About an hour away by car, Blue Ridge Mountain trails, campsites and overlooks provide beautiful all-season views of Virginia's Shenandoah Valley.

For more information on Fairfax County's attractions, visit the "Leisure" section of the FCEDA Web site at www.FairfaxCountyEDA.org.

#### MAJOR FAIRFAX COUNTY SHOPPING CENTERS

| Shopping Center      | Web Site                 | # of Shops | Retail Sq. Ft. |
|----------------------|--------------------------|------------|----------------|
| Fair Oaks Mall       | www.shopfairoaksmall.com | 180+       | 1.9 million    |
| Springfield Mall     | www.springfieldmall.com  | 250+       | 1.7 million    |
| Tysons Corner Center | www.shoptysons.com       | 250+       | 2.1 million    |
| Tysons Galleria      | www.tysonsgalleria.com   | 120+       | 1.1 million    |







#### **MAJOR LEAGUE SPORTS**

Baseball Baltimore Orioles www.orioles.mlb.com Washington Nationals www.nationals.mlb.com

#### Basketball

Washington Mystics www.wnba.com/mystics Washington Wizards www.nba.com/wizards

#### Football

Washington Redskins www.redskins.com

Ice Hockey Washington Capitals www.washingtoncaps.com

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Soccer D.C. United www.dcunited.com

# quality of life Health and Community Services

Nearly 2,900 licensed physicians and 1,200 dentists practice in Fairfax County.

Sources: www.vahealthprovider.com and www.vipnet.org/dhp/cgi-bin/search\_ publicdb.cgi.

In addition to Inova Fairfax, several other hospitals in the Washington, D.C., regionincluding Johns Hopkins Hospital (Baltimore), Georgetown University Hospital (Washington), Washington Hospital Center (Washington) and National Rehabilitation Hospital (Washington)—rank among "America's Best Hospitals 2005" in various subspecialties, as reported by U.S. News and World Report (www.usnews.com).

# **Top-Quality Medical Care**

Fairfax County residents receive top-quality medical care at the area's several fully accredited hospitals, which include HCA Dominion (www.dominionhospital.com), HCA Reston Hospital Center (www.restonhospital.net) and the Inova Health System hospitals—Inova Alexandria, Inova Fair Oaks, Inova Fairfax, Inova Hospital for Children and Inova Mount Vernon (www.inova.com).

Inova Fairfax Hospital is home to the only Level One Trauma Center and the only pediatric intensive care unit in northern Virginia. It operates the sixth busiest obstetrics program in the nation and is one of only six U.S. community hospitals offering the full spectrum of organ transplantation. Inova Fairfax Hospital is also one of only 25 comprehensive cardiac care facilities in the nation treating both children and adults.

Inova Health System has won recognition from many national publications and organizations for effective management, innovation and quality patient service. Inova has been ranked consistently among the top 100 integrated health systems in the country. *U.S. News and World Report* ranked Inova Fairfax among the top 50 hospitals in the nation in heart disease and heart surgery; the treatment of hormonal disorders, cancer and digestive disorders; gynecology and geriatrics. Inova also has been named among the "Most Wired" health care organizations by *Hospitals and Health Networks*, published by the Health Forum.

For additional information on hospitals in northern Virginia, visit the Virginia Health Initiative Web site (www.vhi.org).

# **Health Department**

The Fairfax County Health Department provides services that promote and protect public health and the environment, and ensures residents' access to health services and information. The department operates clinics, care centers and district offices throughout the county.

Detailed information on various Health Department programs and services can be found on the department's Web site (www.fairfaxcounty.gov/service/hd/hdweb.htm).

# **Community Services**

Fairfax County human services agencies provide a wide range of programs that provide assistance to children, adults, senior citizens and families. These organizations include:

- Fairfax-Falls Church Community Services Board;
- Department of Family Services;
- Department of Housing and Community Development; and
- Office for Women.

In-depth information about these groups and others can be found on the county's health and human services Web site (*www.fairfaxcounty. gov/living/healthhuman*).

The county's Department of Systems Management for Human Services also maintains a Human Services Resource Guide, an online computerized database of public, nonprofit and some for-profit human services available to Fairfax County residents (*www.fairfaxcounty.gov/rim/*).

Numerous community and faith-based nonprofits provide a broad array of programs to residents of Fairfax County and the Washington area. These organizations offer services in the arts and humanities, education, employment and job training; programs for children, at-risk youth and disabled individuals; disaster relief; domestic violence prevention; and assistance with housing and immigration.

The United Way of the National Capital Area (www.unitedwaynca.org) and America's Charities (www.charities.org) support thousands of nonprofit groups providing community-based services throughout the region. Both of these groups, as well as Volunteer Fairfax (www.volunteerfairfax.org), offer opportunities for employees of area businesses to volunteer with community-based organizations.





# transportation

# Linking Fairfax County and the World

Fairfax County's transportation system links residents and businesses with commercial hubs and cultural attractions throughout the Washington area and the world. Residents have access to bus, rail and air services throughout much of the county.

## Metro (www.wmata.com)

The Washington Metropolitan Area Transit Authority (WMATA) operates the Metro system, a rail and bus network serving the Washington area.

The Metrorail system is 106.3 miles (171 km) long and has 86 stations. Metrorail operates yearround and opens at 5 AM weekdays and 7 AM on weekends. It closes at midnight Sunday to Thursday. On Friday and Saturday nights, it stays open until 3 AM. Five Metrorail stations on three Metro lines are in Fairfax County: West Falls Church, Merrifield/Dunn Loring, Vienna/Fairfax/George Mason University, Huntington and Franconia-Springfield. All Fairfax County Metrorail stations offer park-and-ride lots for Metro users.

The Metrobus system connects with Metrorail stations and other regional bus service providers for seamless public transit services throughout Fairfax County and much of the region. Metrobus has 91 routes and nearly 2,300 bus stops in Fairfax County.

# Virginia Railway Express (VRE) (www.vre.org)

VRE operates two commuter rail lines. The lines originate in Manassas and Fredericksburg and pass through Fairfax County on the way to Union Station in Washington, D.C. Five stations are located in Fairfax County. All Fairfax County VRE stations offer park-and-ride lots.

VRE's rail lines connect to other public transit services in the region, including Metro, Amtrak, Greyhound-Trailways, the Fairfax Connector, and bus services based in Arlington, Alexandria, Manassas and eastern Prince William County. Many bus connections are free with a valid VRE ticket.

# Amtrak (www.amtrak.com)

Amtrak provides national passenger rail service between Union Station in Washington, D.C., and major eastern cities, with rail connectors to other major destinations throughout the United States. Nonstop auto ferry service (the AutoTrain) is available from the Lorton section of Fairfax County to Sanford, Florida.

# **Other Transportation Options**

- **Greyhound-Trailways** (*www.greyhound.com*) provides local and charter bus service.
- Fairfax Connector (*www.fairfaxconnector.com*) is a county-financed commuter bus service with 56 routes that feed into the Metro system, including the Dulles Corridor Express Bus service. More than 40 park-and-ride lots are available throughout the county.
- **Fairfax County RideSources** (www.fairfaxcounty.gov/comm/trans/ Sources.htm) helps arrange vanpooling and carpooling for residents and employers.
- **FASTRAN** (www.fairfaxcounty.gov/rec/Fastran/ General\_info.htm) provides transportation services for individuals unable to use traditional fixed transit routes due to a disability or inaccessibility of facilities where they live.
- LINK (*www.linkinfo.org*) promotes and provides assistance to individuals and businesses in the community of Reston who are interested in ridesharing, carpooling and transit commuter services.
- Richmond Highway Express (REX) (www.fairfaxcounty.gov/connector/scbp\_pdf/ REX\_brochure0804.pdf) service connects Fort Belvoir, at the southern end of the county's Richmond Highway corridor, with the King Street Metro station near the northern end. REX's limited-stop service has reduced travel time along the corridor by 30 percent since its inception in late 2004.
- Reston Internal Bus Service (RIBS) (www.linkinfo.org/reston.cfm) links Reston with commercial hubs and nearby Metrorail stations.



# Ports

## VIRGINIA

Alexandria Located 18 miles (29 km) from Fairfax County.

# Port of Richmond

Located 113 miles (181.9 km) south of Fairfax County.

Virginia Port Authority/ Port of Virginia (www.vaport.com)

#### • Virginia Inland Port

Located 63 miles (101.4 km) west of Fairfax County in Front Royal, Virginia, this inland port serves as an intermodal collection point and transfer facility for containerized cargo shipped through Hampton Roads port facilities.

#### • Hampton Roads

Located 180 miles (289.8 km) southeast of Fairfax County, Hampton Roads is the largest intermodal facility and second busiest and fastest-growing international commercial port on the east coast. Terminals are located in Newport News, Portsmouth and Norfolk, Virginia.

#### MARYLAND

## Port of Baltimore (www.mpa.state.md.us)

Located 49 miles (78.9 km) north of Fairfax County.

Note: Tysons Corner, in northeastern Fairfax County, is used as the point to calculate distances between regional ports. Other locations in Fairfax County may be closer or farther away from regional ports.

# **Air Transportation**

A variety of ground transportation options, including bus, taxi, shuttle and limousine services, are available to and from Washington Dulles International and Ronald Reagan Washington National airports, and points throughout the region (www.mwaa. com/dulles/ground.htm and www.mwaa.com/national/ground.htm).

The Metropolitan Washington Airports Authority Flight Guide provides information on direct and connecting flights for Dulles International and Reagan National airports (www.mwaa.com/ airservice/fltgde.htm).

Dulles International ranks fourth in the nation for transatlantic air service and serves as a major U.S. gateway to destinations in Europe.

## Metropolitan Washington Airports Authority (www.mwaa.com)

The Metropolitan Washington Airports Authority (MWAA) governs operations at Washington Dulles International Airport (Dulles International) and Ronald Reagan Washington National Airport (Reagan National). Approximately 27,500 people are employed at the airports, which together generate \$9.4 billion in business revenues for the regional economy, according to MWAA.

## Washington Dulles International Airport

Dulles International serves as the region's main airport for international travel, cross-country travel and cargo transport. It is located 12 miles (19.3 km) from Tysons Corner, the downtown of Fairfax County, and 21 miles (33.8 km) from downtown Washington, D.C.

Passenger Service

The airport served nearly 27 million passengers via commercial, general aviation and commuter flights in 2005, including almost 5 million international or transborder passengers.

Thirty-nine passenger airlines and four cargo integrators operate at Dulles International. Nonstop service is offered daily to 77 U.S. cities and 37 international locations.

Air Cargo

More than 303,000 metric tons of cargo (mail and freight) were shipped through MWAA's two airports in 2005, 99 percent of which passed through Dulles International. The



airport offers access to 29 foreign and more than 70 domestic markets and a Foreign Trade Zone. Over 145 airlines and companies offer freight forwarding, customs brokerage, bonded space, cargo handling, distribution services, trucking, cold storage and other services at Dulles International *(www.dullescargo.com)*.

• Airport Expansion and Improvements

MWAA's nearly \$4 billion capital construction program at Dulles International is designed to meet the growing air travel needs of the region. Under this initiative, improvements to the airport include an automated underground rail system, a new runway, a pedestrian tunnel with moving walkways, a new air traffic control tower and other components (www.mwaa.com/d2/index.htm).

## **Ronald Reagan Washington National Airport**

Closest to the nation's capital, Reagan National serves as a "short haul" airport, offering (with some exceptions) nonstop flights to and from destinations less than 1,250 miles (2,012.5 km) from Washington.\* Reagan National is located 11 miles (17.7 km) from Fairfax County and two miles (3.2 km) south of Washington.

Reagan National served more than 17.8 million passengers in 2005 through commercial and commuter flights. Twelve passenger airlines serve the airport, and flights include daily nonstop service to 70 North American destinations, including three Canadian and Caribbean cities.

The airport is a short ride from any station on the Metrorail system. Public parking is available at the airport.

\*In 1999, the U.S. Congress authorized Reagan National to provide six round-trip flights a day serving six cities beyond its 1,250-mile flight perimeter. These cities are Denver, Phoenix, Las Vegas, Los Angeles, Salt Lake City and Seattle.

## Baltimore/Washington International Thurgood Marshall Airport (BWI) (www.bwiairport.com)

BWI is located 38 miles (61.2 km) from Fairfax County. Fifty-five passenger, charter and cargo airlines operate at BWI. The airport offers 337 daily nonstop commercial passenger flights to 57 domestic and 11 international destinations. BWI served more than 19.7 million passengers in 2005.

Fairfax County Economic Development Authority

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Note: locations and roadways are approximate.

26 miles/41 km



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