

TREASURER'S REPORT

Twelve Months Ending May 31, 1982

This report will be prepared and distributed following the end of the month.

For your reference, the following is provided:

- The approved budget and funding for the fiscal year beginning June 1, 1981 and ending May 31, 1982.
- The approved budget for the separately funded Biomedical and Environmental Special Program area.
- A summary recap of the approved budget and funding for all Communications expenditures through CMA.

CMA
EC-6/02/82
BD-6/02/82

CMA 073704

CHEMICAL MANUFACTURERS ASSOCIATION
 APPROVED BUDGET AND FUNDING FOR THE
 Fiscal Year Beginning June 1, 1981 and ending May 31, 1982

<u>REVENUE :</u>	<u>1981-82 Annual Budget</u>
Membership Dues	\$ 9,500,000
Investment Revenue	800,000
Meetings (Net of Expenses)	<u>232,000</u>
GENERAL OPERATIONS REVENUE	\$10,532,000
Communications Assessment @ 40% of Dues	3,800,000
Utilization of Communications Assessment collected during prior year	<u>160,000</u>
TOTAL REVENUE	<u>\$14,492,000</u>
 <u>PROGRAM AND MANAGEMENT EXPENSES:</u>	
General Counsel	\$ 760,600
Government Relations	722,400
International Trade Activities	222,300
State Activities Program	204,400
Communications Program	5,091,400
Technical Administration	181,200
Health, Safety & Chemical Regulations	734,300
Environmental Activities	662,500
Distribution, Energy, Engineering	417,600
Chemtrec	621,500
Outside Legal Fees	1,600,000
Outside Technical Consulting	1,166,800
Executive Department	1,222,100
Accounting, Purchasing & Building Services	469,200
Printing, Distribution & Computer Services	<u>415,700</u>
TOTAL EXPENSES	<u>\$14,492,000</u>

AUTHORIZED PERSONNEL	147
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Note: The above budget and funding does not include the activities and 14 staff of the separately funded Biomedical and Environmental Special Programs area.

CMA 073705

CHEMICAL MANUFACTURERS ASSOCIATION
 APPROVED BUDGET AND FUNDING FOR
 BIOMEDICAL AND ENVIRONMENTAL SPECIAL PROGRAMS
 Fiscal Year Beginning June 1, 1981 and ending May 31, 1982

<u>REVENUE:</u>	<u>1981-82 Annual Budget</u>	<u>Budget Amendment*</u>	<u>1981-82 Annual Budget As Amended</u>
Overhead reimbursement @ \$500 per day	\$ 641,300	\$ 39,200	\$ 680,500
Investment Revenue @ 9%	324,000	-	324,000
Less: Direct Credit of Investment Revenue to the Fluorocarbon Program @ 9%	(162,000)	-	(162,000)
Publication Sales	<u>1,000</u>	<u>-</u>	<u>1,000</u>
TOTAL REVENUE	<u><u>\$ 804,300</u></u>	<u><u>\$ 39,200</u></u>	<u><u>\$ 843,500</u></u>
 <u>EXPENSES:</u>			
Salaries & Related Expenses	\$ 349,200	\$ 29,400	\$ 378,600
Employee Benefits	65,600	5,500	71,100
Travel & Staff Training	8,400	800	9,200
Dues, Subscriptions & Pubs.	1,200	200	1,400
Meetings & Workshops	800	100	900
Outside Printing, Artwork & Graphics	500	-	500
Direct Postage, Freight & Delivery	11,000	500	11,500
Direct Supplies & General Office Expense	25,800	500	26,300
Taxes & Insurance	27,300	2,200	29,500
Special Insurance	56,000	-	56,000
Rent & Occupancy	44,300	-	44,300
Common Cost Expenses	66,700	-	66,700
Administrative Support:			
Technical Administration	48,700	-	48,700
Office of General Counsel	74,100	-	74,100
Accounting	13,700	-	13,700
Printing & Distribution	<u>11,000</u>	<u>-</u>	<u>11,000</u>
TOTAL EXPENSES	<u><u>\$ 804,300</u></u>	<u><u>\$ 39,200</u></u>	<u><u>\$ 843,500</u></u>

AUTHORIZED PERSONNEL	12	2	14
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*The addition of a program administrator and secretary to the Special Programs staff was approved at the September, 1981 Executive Committee meeting.

CHEMICAL MANUFACTURERS ASSOCIATION
SUMMARY RECAP OF COMMUNICATIONS
EXPENDITURES
Fiscal Year Beginning June 1, 1981 and ending May 31, 1982

The following detail summarizes total funding and expenditures through CMA in the Communications Department. The portions funded by member dues and those funded by the special Communications assessment are presented both separately and as a combined total.

	1981-82 Approved Communications Budget	1981-82 Approved ChemCAP Budget	1981-82 Combined Communications Budget
PROGRAM FUNDING:			
Dues & Other General Revenue Required to support program	\$ 1,131,400	\$ N/A	\$ 1,131,400
Communications Assessment @ 40% of Dues	N/A	3,800,000	3,800,000
Utilization of Communications Assessment collected during prior year	N/A	160,000	160,000
TOTAL FUNDING	<u>\$ 1,131,400</u>	<u>\$ 3,960,000</u>	<u>\$ 5,091,400</u>
PROGRAM EXPENSES:			
Salaries & Related Expense	\$ 555,800	\$ *	\$ 555,800
Employee Benefits	99,700	*	99,700
Travel & Staff Training	70,700	*	70,700
Dues, Subscriptions & Publications	9,200	-	9,200
Meetings & Workshops	9,900	-	9,900
News Materials/Workshops	-	86,000	86,000
Media & Public Relations	112,000	180,000	292,000
Community Committees	-	50,000	50,000
Public Opinion Poll	-	85,000	85,000
Outside Printing, Artwork & Graphics (net of sales of \$170,000)	276,100	160,000	436,100
Audio Visual Material & Distribution (net of sales of \$10,000)	-	150,000	150,000
Outside Publication Distribution	-	40,000	40,000
Speakers Program	-	20,000	20,000
Scientific/Academic Programing	-	50,000	50,000
Direct Postage, Freight, Delivery	142,500	60,000	202,500
Direct Supplies & General Office	11,000	-	11,000
Taxes & Insurance	46,000	*	46,000
Rent & Occupancy	87,100	*	87,100
Common Cost Expenses	123,500	*	123,500
*Administrative Allocation of Salaries, Benefits and Overhead Charges of Communications Personnel	(412,100)	412,100	*
PROGRAM EXPENSES EXCLUDING ALL ADVERTISING	\$ 1,131,400	\$ 1,293,100	\$ 2,424,500
Print Advertising development, space costs, etc.	-	2,631,900	2,631,900
SUB - TOTAL	\$ 1,131,400	\$ 3,925,000	\$ 5,056,400
T.V. Ad Test	-	35,000	35,000
TOTAL PROGRAM EXPENSES	<u>\$ 1,131,400</u>	<u>\$ 3,960,000</u>	<u>\$ 5,091,400</u>