

# Banco Hipotecario S.A.

# US\$1,200,000,000 Global Medium-Term Note Program

Under our US\$1,200,000,000 Global Medium-Term Note Program, which we refer to as the "program," we may from time to time issue notes denominated in any currency as may be set forth in a pricing supplement to this offering memorandum. We may issue notes with maturities of not less than 30 days and not more than 30 years from the date of issue. The maximum aggregate principal amount of all notes we may have outstanding at any time is limited to US\$1,200,000,000 (or its equivalent in other currencies calculated as described herein). The notes issued under the program may (i) bear a fixed rate of interest, (ii) bear a variable rate of interest, or (iii) be issued at a discount and not bear interest. The principal amount, maturity, interest rate and interest payment dates of each series of notes issued under the program will be described in a pricing supplement to this offering memorandum related to such series. Specific terms and conditions applicable to the notes that supplement, modify or amend the general terms and conditions of the notes described in this offering memorandum will be described in the pricing supplement applicable to such series.

We may offer the notes issued under the program directly or through dealers and agents that we may designate from time to time in exchange for cash or surrender of other securities. Any such dealers and agents will be set forth in the applicable pricing supplement. This offering memorandum may not be used to consummate sales of notes issued under the program unless accompanied by the applicable pricing supplement. Banco Hipotecario S.A., (the "Bank") may retain one or more dealer managers or authorized intermediaries to effect distribution of the notes. We reserve the right to withdraw, cancel or modify any offering of notes contemplated by this offering memorandum or any pricing supplement with prior notice.

See "Risk Factors" beginning on page 21 of this offering memorandum for a description of certain significant risks involved in making an investment in the notes.

The program is currently rated by Standard and Poor's and Fitch Argentina. Standard and Poor's rated the program, at domestic level, as "raAA-" and, at global scale, as "B+," while Fitch Argentina rated the program, at domestic level, as "AA-(arg)." See "Ratings" in this offering memorandum.

The notes issued under the program have not been and will not be registered under the U.S. Securities Act of 1933, as amended, or the "Securities Act," or any state securities laws. Unless the notes are registered under the Securities Act, the notes may be offered only in transactions that are exempt from registration under the Securities Act and the securities laws of other jurisdictions. Accordingly, we will only offer and sell notes registered under the Securities Act or in transactions exempt from registration under the Securities Act to "qualified institutional buyers" (as defined in Rule 144A under the Securities Act) ("QIBs") or institutional accredited investors (as defined in Rule 501(a)(1), (2) or (3) under the Securities Act) or outside the United States in compliance with Regulation S under the Securities Act. For a description of certain restrictions on resale and transfer of the notes, see "Subscription and Sale" and "Transfer Restrictions" in this offering memorandum.

We may apply to list the notes of a series on the market of the Luxembourg Stock Exchange, which we refer to as "Euro MTF," during the period of twelve months from the date of this offering memorandum and on the Buenos Aires Stock Exchange (Bolsa de Comercio de Buenos Aires) and to have the notes admitted for trading on the Mercado Abierto Electrónico S.A. With respect to notes listed in the Euro MTF, legal notice of the principal amount and the other terms and conditions of such notes will be delivered to the Euro MTF on or before the date of issue of the notes of such series. The program provides that we may list notes on such other stock exchange(s) as we agree upon with the relevant dealer or dealers. We may also issue unlisted notes.

Arrangers and Dealers

Citi

**Deutsche Bank Securities** 

The notes issued under this program will qualify as "obligaciones negociables" under Argentine Law No. 23,576, as amended (the "Negotiable Obligations Law"), and will be issued and placed in accordance with such law and Joint Resolution No. 470-1738/2004 as amended by Joint Resolution 500-2222/2007 (the "Joint Resolution") issued by the Argentine securities commission (the "Comisión Nacional de Valores" or "CNV") and the Argentine tax authority (Administración Federal de Ingresos Públicos) and will be entitled to the benefits set forth in, and subject to, the procedural requirements of such law and resolution and Argentine Decree No. 677/2001. Offers of the notes to the public in the Republic of Argentina ("Argentina") may be made by a substantially identical offering memorandum in the Spanish language.

Pursuant to Argentine Law No. 24,587 ("Law 24,587"), Argentine companies are not permitted to issue securities in certificated bearer form unless authorized by the CNV to be publicly offered in Argentina and are represented by global or individual certificates, registered or deposited with common depositary systems authorized by the CNV. Accordingly, as long as the provisions of Law 24,587 are applicable, we will only issue notes in registered non-endorsable form ("Registered Notes") or deposited with a custodian or a clearing system, not exchangeable for certificated bearer notes, as determined by us together with the arrangers and dealers determine.

Unless otherwise provided with respect to a particular series of notes, the notes of each series sold outside the United States in reliance on Regulation S under the Securities Act ("Regulation S") will be represented by a global note in fully registered form, without interest coupons (the "Regulation S Global Note"), deposited with a custodian for, and registered in the name of, a nominee of DTC or Euroclear and Clearstream. Prior to the date that is 40 days after the closing date for the issue of each series, beneficial interests in the Regulation S Global Note may not be exchanged for Registered Notes in certificated form. The notes of each series sold to or exchanged by OIBs in reliance on Rule 144A under the Securities Act ("Rule 144A") will be represented by a restricted global note in registered form, without interest coupons (the "Restricted Global Note" and, together with the Regulation S Global Note, the "Registered Global Notes"), deposited with a custodian for, and registered in the name of, a nominee of DTC. Notes represented by the Registered Global Notes will trade in DTC's Same-Day-Funds Settlement System, and secondary market trading activity in such notes will therefore settle in immediately available funds. Beneficial interests in the Registered Global Notes will be shown on, and transfers thereof will be effected only through, records maintained by DTC and its participants, including Euroclear and Clearstream. The registered notes of each series sold to or exchanged by institutional accredited investors will be in certificated form and registered in the name of the holder thereof. Except as described in this offering memorandum, notes in certificated form will not be issued in exchange for interests in the Registered Global Notes. See "Description of the Notes."

Each U.S. person who purchases notes or receives notes in exchange offers that bear a restrictive legend will be deemed to (i) represent that such person is purchasing or otherwise receiving the notes for its own account or for the benefit of an account with respect to which it exercises sole investment discretion and that it or such account is a QIB or an institutional accredited investor (unless the applicable pricing supplement does not provide for sales or transfers to institutional accredited investors) and (ii) acknowledge that the notes have not been and will not be registered under the Securities Act and may not be reoffered, resold, pledged or otherwise transferred except (A) in compliance with Rule 144A to a person whom the seller reasonably believes is a QIB, (B) outside the United States in compliance with Regulation S or (C) pursuant to an exemption from registration under the Securities Act provided by Rule 144A thereunder (if available), and in each case in accordance with any applicable securities laws of any state of the United States or any other jurisdiction. Each person that acquires or otherwise obtains notes sold outside the United States in reliance on Regulation S will be deemed to have represented that it is not purchasing the notes with a view to the resale, distribution or other disposition thereof to a U.S. person or in the United States. For a description of these and certain further restrictions on offers and sales of the notes and distribution of this offering memorandum, see "Subscription and Sale" and "Transfer Restrictions." Additional restrictions will be described in the relevant pricing supplement, as applicable.

TO NEW HAMPSHIRE RESIDENTS: NEITHER THE FACT THAT A REGISTRATION STATEMENT OR AN APPLICATION FOR A LICENSE HAS BEEN FILED UNDER CHAPTER 421-B OF THE NEW HAMPSHIRE UNIFORM SECURITIES ACT ("RSA 412-B") WITH THE STATE OF NEW HAMPSHIRE NOR THE FACT THAT A SECURITY IS EFFECTIVELY REGISTERED OR A PERSON IS LICENSED IN THE STATE OF NEW HAMPSHIRE CONSTITUTES A FINDING BY THE SECRETARY OF STATE THAT ANY DOCUMENT FILED UNDER RSA 421-B IS TRUE, COMPLETE AND NOT MISLEADING. NEITHER ANY SUCH FACT NOR THE FACT THAT AN EXEMPTION OR EXCEPTION IS AVAILABLE FOR A SECURITY OR A TRANSACTION MEANS THAT THE SECRETARY OF STATE HAS PASSED IN ANY WAY UPON THE MERITS OR QUALIFICATIONS OF, OR RECOMMENDED OR GIVEN APPROVAL TO, ANY PERSON, SECURITY OR TRANSACTION. IT IS UNLAWFUL TO MAKE, OR CAUSE TO BE MADE, TO ANY PROSPECTIVE PURCHASER, CUSTOMER, OR CLIENT ANY REPRESENTATION INCONSISTENT WITH THE PROVISIONS OF THIS PARAGRAPH.

Notice under United Kingdom laws:

This document is only being distributed to and is only directed at (i) persons who are outside the United Kingdom or (ii) to investment professionals falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 (the "Order") or (iii) high net worth entities, and other persons to whom it may lawfully be communicated, falling within Article 49(2) of the Order (all such persons together being referred to as "relevant persons"). The notes are only available to, and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such notes will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents.

You should read this offering memorandum in conjunction with all documents which are incorporated herein by reference and you should construe the information contained herein on the basis that those documents form a part of this offering memorandum. See "Incorporation by Reference."

We, having made all reasonable inquiries, confirm that this offering memorandum contains or incorporates all information regarding us and the notes that is material in the context of the issuance and offering of the notes, that the information contained or incorporated in this offering memorandum is true and accurate in all material respects and is not misleading and that there are no other facts the omission of which would make this offering memorandum as a whole or any of such information misleading in any material respect. We accept responsibility accordingly. Notwithstanding the foregoing, the information provided in this offering memorandum or in any pricing supplement that relates to the Republic of Argentina and its economy is based upon publicly available information, and we do not make any representation or warranty with respect thereto. The Republic of Argentina, and any agency or political subdivision thereof, does not in any way guarantee, and their credit does not otherwise back, our obligations in respect of the notes.

We do not intend either this offering memorandum or any other information supplied in connection with the program to provide the basis of any credit or other evaluation, nor should it be considered as a recommendation by us or the dealers that any recipient of this offering memorandum or any other such information should purchase any of the notes. You are advised to make, and shall be deemed to have made, your own independent investigation of our financial condition and affairs and your own appraisal of our creditworthiness. The dealers expressly do not undertake to review our financial condition or affairs during the life of the program or the notes of any particular series or to advise any investor in the notes of any information coming to their attention.

You should only rely on the information contained in this offering memorandum. We have not, and the dealers have not, authorized any other person to provide you with different or additional information. If anyone provides you with different or inconsistent information, you should not rely on it. You should assume that the information appearing in this offering memorandum is accurate as of the date on the front cover of this offering memorandum and not as of any other date. Our business, financial condition, results of operations and prospects may have changed since that date.

This offering memorandum does not constitute an offer to sell or a solicitation of an offer to buy any notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction, nor

does this offering memorandum constitute an invitation to subscribe for or purchase any notes. The distribution of this offering memorandum or any part of it, including any pricing supplement, and the offering, sale and delivery of the notes in certain jurisdictions may be restricted by law. We and the dealers require persons into whose possession this offering memorandum comes to inform themselves about and to observe any such restrictions. For a description of certain further restrictions on offers, sales and deliveries of notes and on the distribution of this offering memorandum and other offering material relating to the notes, see "Subscription and Sale" and "Transfer Restrictions."

The establishment of the program was authorized at a meeting of shareholders of the Bank held on October 24, 1997 and by resolution of our board of directors approved on November 18, 1997. On December 11, 1998 and on December 14, 1998, our shareholders and board of directors, respectively, passed a resolution authorizing an increase in the principal amount of notes that may be issued under the program from US\$1,000,000,000 to US\$2,000,000,000. A shareholders meeting held on July 18, 2002 and amended by the shareholders resolution dated April 30, 2003, ratified the program, authorizing the issuance of secured and unsecured notes under the program. By resolution of our board of directors dated July 24, 2003, the maximum principal amount of notes issuable under the program was reduced from US\$2,000,000,000 to US\$1,200,000,000. The CNV authorized the public offer of the program in Argentina by Resolution 14,546 dated June 26, 2003. Such authorization means only that the information requirements of the CNV have been satisfied. The CNV has not rendered any opinion in respect of the information contained in this offering memorandum. This offering memorandum was approved by a resolution of our board of directors dated May 8, 2007.

The accuracy of the accounting, financial, economic and all other information contained in the Argentine offering memorandum is the sole responsibility of our board of directors, members of our supervisory committee, all the persons signing the offering memorandum and any applicable pricing supplement registered by the Bank before the CNV, and to the extent applicable, the arranger, placement agents, and other agents.

Since we were privatized on February 2, 1999, notes issued by us after such date must be approved by the CNV to qualify as *obligaciones negociables*. Nevertheless, the notes issued under our prior program were exempted from such approval in accordance with Article 37 of Decree N° 924/97 and CNV Resolution dated February 12, 1999. Under the current program such exemption is no longer applicable.

Neither we nor any dealer makes any representation regarding the legality of your purchase of or exchange for notes under applicable investment or similar laws and you should not construe the contents of this offering memorandum as legal, tax or investment advice. You are advised to consult your own attorney, accountant and business adviser as to legal, tax, business, financial and related matters concerning the purchase of notes.

We expect to give an undertaking in connection with the listing of any notes on the Euro MTF to the effect that, so long as any notes remain outstanding and listed on such exchange, in the event of any material adverse change in our financial condition which is not reflected in this offering memorandum, as amended or supplemented, we will prepare a further supplement to this offering memorandum or publish a new offering memorandum for use in connection with any subsequent issue of notes to be listed on the Euro MTF. If we modify or amend the terms of the program in a manner that would make this offering memorandum, as amended or supplemented, inaccurate or misleading, so long as any notes remain outstanding and listed on the Euro MTF, we will prepare a further supplement in connection with any subsequent issue of notes to be listed on the Euro MTF.

This offering memorandum and any supplement will only be valid for listing notes on the Euro MTF and the Buenos Aires Stock Exchange and trading in the Republic of Argentina through the *Mercado Abierto Electrónico S.A.* in an aggregate principal amount which, when added to the aggregate principal amount then outstanding of all notes previously or simultaneously issued under the program, does not exceed US\$1,200,000,000 (or its equivalent in other currencies calculated as described therein).

The notes are excluded from the Argentine deposit insurance system established pursuant to Argentine Law No. 24,485, and will not benefit from the exclusive priority right granted to depositors pursuant to Article 49(d) and (e) of the Argentine Financial Institutions Law, as amended. The notes are not secured by any floating security interest or special guarantee nor are the notes guaranteed by any other means or by any other financial entity.

In connection with the issue of any note, the dealers, if any, or any person acting for such dealers, may engage in transactions that stabilize, maintain or otherwise affect the price of the notes, including purchases of notes to stabilize the market price to cover some or all of short position in the notes maintained by the dealers and imposition of penalty bids.

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	Management

#### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

References in this offering memorandum to "we," "us," "our" and the "Bank" are to Banco Hipotecario S.A. References to "Note" or "note" are to notes offered by us under the program. All statements other than statements of historical facts contained in this offering memorandum including statements regarding our future financial position, business strategy, budgets, projected costs and plans and objectives of management for future operations, are forward-looking statements. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we do not provide any assurance with respect to such statements. Because such statements are subject to risks and uncertainties, actual results may differ materially and adversely from those expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially and adversely include, but are not limited to:

- the severity and persistence of significant uncertainties affecting us and the Argentine financial system;
- changes in general economic, business, political, legal, social or other conditions in Argentina or Latin America;
- inflation;
- interest rates;
- credit and other risks of lending such as increases in defaults by borrowers;
- government regulations;
- competition in banking, financial services and related industries;
- adverse legal or regulatory disputes or proceedings;
- fluctuations or decline in the value of Argentine public debt;

- fluctuations or decline in the exchange rate of the peso;
- changes in capital markets in general that may affect policies or attitudes toward lending to Argentina or Argentine companies;
- the ability to obtain additional debt or equity financing which will affect our ability to fund existing operations and to finance new activities;
- proposed acquisitions of other financial services companies and the integration of those operations into our businesses; and
- the other factors discussed under "Risk Factors" in this offering memorandum and the relevant pricing supplement.

You should not place undue reliance on such statements, which speak only as of the date that they were made. These cautionary statements should be considered in connection with any written or oral forward-looking statements that we may issue in the future. We do not undertake any obligation to release publicly any revisions to such forward-looking statements after completion of this offering to reflect later events or circumstances or to reflect the occurrence of unanticipated events.

#### **AVAILABLE INFORMATION**

To permit compliance with Rule 144A in connection with resales of notes that are "restricted securities," we will furnish, upon the request of a holder of a note or a prospective purchaser designated by such holder, the information required to be delivered by Rule 144A(d)(4) under the Securities Act unless, at the time of such request, we are either a reporting company under Section 13 or Section 15(d) of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"), or are furnishing to the U.S. Securities and Exchange Commission (the "SEC") the information required by Rule 12g3-2(b) under the Exchange Act.

We will furnish the Trustee in respect of each series of notes we issue under the program copies of our annual audited financial statements within 180 days after the end of each fiscal year, in the English and Spanish languages, prepared in conformity with Central Bank accounting rules (as defined herein). We will also furnish the Trustee English and Spanish language copies of our unaudited interim financial statements as of the end of each of the first three fiscal quarters of each year within 90 days after the end of each fiscal quarter prepared in accordance with Central Bank accounting rules.

Spanish copies of this offering memorandum, any supplements thereto and any pricing supplement related to the series to be issued thereunder, may be obtained on the CNV's website (<a href="www.cnv.gov.ar">www.cnv.gov.ar</a>).

#### INCORPORATION BY REFERENCE

The following documents published or issued from time to time after the date of this offering memorandum and prior to the termination of the offering of a particular series of notes in respect of which this offering memorandum is delivered shall be deemed to be incorporated by reference into this offering memorandum and to be a part hereof from the date of publication or issuance of such documents:

- our most recently published audited annual financial statements and our published unaudited quarterly or semiannual financial statements;
- any amendment or supplement to this offering memorandum that we prepare from time to time; and
- with respect to any series of notes, any pricing supplement in respect of such notes.

Any statement contained in this offering memorandum or in a document that is incorporated by reference shall be deemed modified or superseded to the extent a statement contained in any subsequent document that is also

incorporated by reference modifies or supersedes any such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this offering memorandum. References to this offering memorandum shall be taken to mean this document and all the documents from time to time incorporated by reference herein and forming a part hereof including any pricing supplement in respect of a particular series of notes.

We will make available, free of charge, a copy of any or all the documents incorporated by reference herein at the specified offices of the Paying Agents for the notes set forth on the back cover page of this offering memorandum or of the applicable pricing supplement, as relevant to each series of notes.

In addition, copies of our financial statements may be obtained on the CNV's website (www.cnv.gov.ar).

#### PRESENTATION OF FINANCIAL AND OTHER INFORMATION

#### **Financial Statements**

We prepare our financial statements in conformity with the accounting rules established by the *Banco Central de la República Argentina* (the "Central Bank"), which we refer to as "Central Bank accounting rules," through Circular CONAU 1, as supplemented and amended, which differ in certain significant respects from the standards generally accepted as in effect in Argentina from time to time, which we refer to as "Argentine GAAP," and from accounting principles generally accepted in the United States, which we refer to as "US GAAP." Our audited financial statements do not contain a reconciliation to Argentine GAAP or to U.S. GAAP of our shareholders' equity at December 31, 2006 or December 31, 2005, or of our net income for the years ended on such dates. Potential investors should consult their own professional advisors for an understanding of the differences between our accounting policies and Argentine GAAP and U.S. GAAP and how those differences affect the financial information herein.

Effective January 1, 1995, pursuant to resolution No. 388 of the Central Bank's Superintendency of Financial and Exchange Institutions, we discontinued our practice of adjusting our financial statements for inflation. Effective January 1, 2002, however, as a result of the application of Communication "A" 3702 which established the repeal of any regime that did not allow companies to restate their accounting balances at period-end currency values, we resumed the application of the adjustment for inflation. To this end, we followed the restatement method established by Technical Pronouncement No. 6 of the Argentine Federation of Professional Councils in Economic Sciences ("FACPCE"), as amended by Technical Resolution No. 19, using the domestic wholesale price index, or WPI, published by the Argentine National Statistics and Census Institute ("INDEC").

On March 25, 2003, Decree No. 664/03 rescinded the requirement that financial statements be prepared in constant currency, effective for financial periods on or after March 1, 2003, and on April 8, 2003, the Central Bank issued Communication "A" 3921 discontinuing inflation accounting effective as of March 1, 2003. As a result, our audited financial statements as of December 31, 2004, 2005 and 2006 do not include the effects of inflation.

#### General

In this offering memorandum, when we refer to "peso," "pesos" or "Ps." we mean Argentine pesos; when we refer to "dollar," "dollars," "US dollars," "US\$" or "\$" we mean United States dollars; and when we refer to "bps" we mean basis points (each basis point equals one-hundredth of one percent). References in the table appearing in this offering memorandum to "NM" (not meaningful) are intended to indicate variations that are in excess of 300%.

Unless otherwise indicated, our assets and liabilities in foreign currency are valued at the exchange rate as of each relevant date or period-end according to the Central Bank reference exchange rate for dollars. In the case of dollars, Central Bank quotes for such exchange rates were Ps.1.00 = US\$1.00 until December 23, 2001. From December 24, 2001 to January 10, 2002, the exchange market was officially suspended. On January 11, 2002, the exchange rate in the free market began to float for the first time since April 1991. At that time, the free market rate was Ps.1.70 = US\$1.00 while the official market rate was Ps.1.40 = US\$1.00. On February 3, 2002, the Argentine

government repealed the dual exchange rate system and since February 11, 2002, Argentina has had one freely floating exchange rate for all transactions. As of June 1, 2007, the exchange rate reported by the free exchange market was Ps.3.074 = US\$1.00, respectively.

You should not construe the translation of currency amounts in this offering memorandum to be representations that the peso amounts actually represent US dollar amounts or that any person could convert the peso amounts into US dollars at the rate indicated or at any other exchange rate. See "Exchange Rates" for information regarding recent developments in exchange rates.

#### **Rounding**

Certain amounts which appear in this offering memorandum (including percentage amounts) may not sum due to rounding. Certain market share and other information included in this offering memorandum has been derived from information on the Argentine banking system published by the Central Bank. Information published by the Central Bank related to mortgage loans does not include information related to non-bank mortgage lenders such as provincial housing institutes and other non-banking institutions.

We have used a variety of different methodologies to classify the "non-performance" of our mortgage loans. As a result, financial and statistical information regarding non-performing loans at different dates are frequently not comparable. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors Affecting Comparability of Data" "Selected Statistical Information—Central Bank's Loan Classification System and Reserves for Loan Losses" and "—Classification of Loan Portfolio According to Central Bank Criteria."

#### **SUMMARY**

In this offering memorandum and the attached pricing supplement, "we," "our," "us" and "Bank" refer collectively to Banco Hipotecario S.A., the issuer of the notes and the sociedad anónima (stock corporation) formed in September 1997 to continue the business of Banco Hipotecario Nacional, or BHN, a state-owned corporation, and, where the context requires, to the Bank's subsidiaries and Banco Hipotecario Nacional. This brief summary highlights selected information regarding the Bank. It may not contain all of the information that is important to you. For a more complete understanding, you should read carefully this entire document, including the attached pricing supplement to this offering memorandum and any documents to which we have referred you.

#### Overview

Established in 1886 by the Argentine government and privatized in 1999, we have historically been Argentina's leading mortgage lender and provider of mortgage-related insurance and mortgage loan services. All of our operations and customers are located in Argentina where we operate a nationwide network with 33 branches in all provinces and more than 47 additional points of sale.

We are a full-service commercial bank offering a wide variety of banking activities and related financial services to individuals, small- and medium-sized companies and large corporations. We seek to distinguish ourselves by our focus on household and consumer credit which we believe offer attractive opportunities for continued growth. We are the largest lender of mortgage loans in Argentina and also offer our customers a wide range of personal and corporate loans, deposits, credit and debit cards and additional financial services.

At December 31, 2006, we were Argentina's second-largest bank in terms of shareholders' equity with shareholders' equity of Ps.2,561.5 million, and its eighth-largest bank in terms of total assets with assets of Ps. 9,231.5 million. Our net income for the years ended December 31, 2004, 2005 and 2006 was Ps. 279.1 million, Ps. 253.3 million and Ps. 344.3 million, respectively, representing a return on average equity of 14.4%, 11.7% and 14.0% and a return on average assets of 3.5%, 3.3% and 4.4%, respectively.

Between December 31, 2004 and 2006, our portfolio of non-mortgage loans grew significantly from Ps. 232.2 million at December 31, 2004 to Ps. 1,162.6 million at December 31, 2006, increasing from 12.9% to 41.9% of our total loan portfolio. During the same period, non-performing loans as a percentage of our total loans decreased from 11.3% at December 31, 2004 to 4.7% at December 31, 2006, and our reserves for loan losses as a percentage of non-performing loans increased from 92.2% at December 31, 2004 to 103.2% at December 31, 2006.

Since 1999, our shares have been listed on the Buenos Aires Stock Exchange in Argentina, and since 2006 we have had a Level I ADR program.

### **Our Strategy**

We believe that the current environment of the Argentine economy and the increased lending to the private sector affords a significant opportunity to expand our business. Our strategy is focused on leveraging our sound financial position and developing a diversified banking business built on our existing mortgage franchise. Our goal is to promote our overall growth by increasing our customer base, expanding our loan portfolio and generating more fee income from transactional services. We seek to achieve this goal by marketing and promoting a wide range of financial and related products and services to individuals and small, medium and large companies throughout Argentina and by expanding our distribution network and developing alternative sales channels.

The key elements of our strategy include:

• Focus on household and consumer loans. We intend to continue focusing on low- and middle-income individuals to capitalize on increasing demand for credit that we believe will accompany future growth of the Argentine economy. We seek to develop new products and services which target this dynamic segment.

- Increase cross-selling of products and services. We seek to expand our relationship with mortgage customers by increasing the cross-selling of personal loans, credit cards and other products and services to such customers. We seek to focus on providing higher margin products and services that enhance our profitability.
- Increase customer base and expand distribution network. We plan to increase our base of customers by expanding our distribution network by opening new branches in areas that we believe offer attractive prospects for growth. We are also emphasizing the development of an integrated multi-channel network that will facilitate our access to customers through new agencies and additional points of sale.
- Development of funding sources. We seek to develop alternative funding sources to enable us to provide a competitive range of consumer loans in terms of tenor and cost.
- *Maintain a balanced asset and liability structure*. We seek to maintain a prudent balance of assets and liabilities by matching currency exposures and managing assets with a shorter average life than that of our liabilities.

### **SUMMARY OF THE PROGRAM**

This summary highlights important information regarding this Program. We urge you to read the remainder of this offering memorandum. You should also review the applicable pricing supplement for additional information about the particular series of notes that you are considering purchasing. The terms of the applicable pricing supplement for a series of notes may supersede the description of the notes contained in this offering memorandum.

Unless we state otherwise or the context otherwise requires, in this offering memorandum, references to "notes" are to any notes that we may issue under this Program.

Issuer	Banco Hipotecario S.A.
Arrangers	Citigroup Global Markets Inc. and Deutsche Bank Securities Inc.
Amount	Up to US\$1,200,000,000 (or its equivalent in other currencies calculated as set forth herein) aggregate principal amount of notes. Under the Program Agreement (defined in "Subscription and Sale"), we may increase the principal amount of notes we may issue under the program, subject to satisfaction of conditions set forth therein, and provided that the maximum aggregate amount we may have outstanding at any time may not exceed US\$1,200,000,000. We will treat notes issued at a discount or a premium as issued at their face amount for the purpose of calculating the aggregate principal amount of notes outstanding.
Currencies	We may issue notes in US dollars or any other currency as we may set forth in the pricing supplement related to a particular series (notes denominated in any such other currency being referred to herein as "Foreign Currency Notes") and we may issue dual currency notes ("Dual Currency Notes") or indexed notes, to the extent permitted by Argentine law ("Indexed Notes"), subject in each case to compliance with applicable Argentine and other legal and regulatory requirements.
Use of Proceeds	We will use the net proceeds, if any, of the issuance of notes under the program in compliance with the requirements of Article 36 of the Negotiable Obligations Law ("Article 36"), Communication "A" 3046, as amended, of the Central Bank and other applicable regulations, as specified in the relevant pricing supplement. Article 36 requires that we use the proceeds for:
	<ul> <li>working capital;</li> </ul>
	• investment in tangible assets located in Argentina;
	• refinancing of debt;

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purposes specified above; or

contributions to the capital of a controlled or related corporation, provided that the latter uses the proceeds of such contribution for the

Pending application of any proceeds, they may be invested in government

making loans in accordance with Central Bank regulations.

securities and short-term investments. See "Use of Proceeds."

Maturities	We may issue notes with maturities of not less than 30 days and not more than 30 years from the date of issue as may be set forth in the applicable pricing supplement, subject, with respect to specific currencies, to compliance with applicable legal and regulatory requirements.
Issue Price	We may issue notes at their principal amount or at a discount or premium on their principal amount. We may issue partly paid notes, the issue price of which will be payable in two or more installments.
Method of Issue	We will issue notes for cash or in exchange for other securities on a syndicated or non-syndicated basis in one or more series (each a "Series"), the notes of each Series being interchangeable with all other notes of that Series. We may issue each Series in tranches on the same or different issue dates. The terms of any such notes we issue and the current debt for which those notes are to be exchanged will be set forth in the pricing supplement applicable to those notes.
	We will set out the specific terms of each tranche in a pricing supplement to this offering memorandum.
Interest and Other Payments	Notes may bear interest at a fixed rate or at a margin above or below a floating rate based on LIBOR, United States Treasury rates or any other base rate, as we will specify in the relevant pricing supplement. Notes may also provide for payments on such other terms, or such additional rights, as may be specified in the relevant pricing supplement.
Events of Default	Pursuant to the terms of the indenture under which the notes are issued (the "Indenture") events of default applicable to each series of notes will include:
	• our failure to pay principal of or interest on the notes (after a seven- day grace period in case of principal and a fourteen-day grace period in case of interest);
	• our failure to comply with the covenants set forth in the Indenture or the notes (after notice and applicable grace periods, in certain cases);
	• the failure by us or our Significant Subsidiaries (as defined therein) to pay when due any installment of interest on or principal of certain specified indebtedness in an aggregate unpaid amount of US\$20 million or more after any applicable grace period, or the occurrence of any other event which results in the acceleration of the maturity of any such specified indebtedness; or
	• certain events of bankruptcy or insolvency.
	The occurrence of an event of default may result in the acceleration of our obligations under the notes prior to maturity. See "Description of the Notes—Events of Default."
Other Covenants	The Indenture contains certain covenants that limit our ability to incur liens, merge, consolidate, amalgamate or consummate certain asset sales. See "Description of the Notes—Covenants."
Taxation	To the extent provided herein, we will make our payments in respect of notes without withholding, or deduction for, or on account of, any Argentine taxes. In the event that such deductions or withholdings are

required, we shall pay such Additional Amounts (as defined herein) as will result in your receipt of the amounts that you would otherwise have received in respect of payments on your notes in the absence of such withholdings or deductions, subject to certain exceptions. See "Description of the Notes—Additional Amounts."

Denominations .....

We will issue the notes in such denominations as we and the relevant Dealer(s) may agree upon and as specified in the relevant pricing supplement, subject to applicable laws and as set forth under "Transfer Restrictions."

Redemption....

We may redeem the notes at the redemption price or prices as we may specify in the applicable pricing supplement.

Early Redemption.....

At our option, we may redeem the notes before their maturity, for taxation reasons, as described under "Description of the Notes—Redemption and Repurchase—Early Redemption for Taxation Reasons" but will otherwise do so only to the extent specified in the applicable pricing supplement.

Listing.....

We may apply to have the notes listed on the Euro MTF and the *Bolsa de Comercio de Buenos Aires*, and to be admitted to trading at the *Mercado Abierto Electrónico S.A.* We cannot assure you, however, that these applications will be accepted. We may also list the notes on such other stock exchange(s) as we and the relevant Dealer(s) may agree upon in relation to each issue. The pricing supplement relating to each issue will state whether or not the notes will be listed.

Selling Restrictions.....

There are restrictions on the sale of notes and the distribution of this offering memorandum and any other offering material. See "Subscription and Sale" and "Transfer Restrictions." Additional restrictions will be described in the relevant pricing supplement, as applicable.

Status and Ranking .....

The notes will constitute *obligaciones negociables* under the Negotiable Obligations Law. Unless otherwise specified in the applicable pricing supplement, the notes will be senior and, subject to applicable Argentine law, unsecured obligations and will rank at all times equal in right of payment to our other existing and future unsecured and unsubordinated indebtedness, other than our secured debt and our obligations preferred by statute or by operation of law.

Argentine Law No. 24,485, in effect since April 18, 1995, as amended by Argentine Law No. 24,627 of February 21, 2002 and Law No. 25,780, among others, provide that in the event of our judicial liquidation or insolvency, all depositors, regardless of the type, amount or currency of their deposits, whether individuals or corporations, would have a general priority right over all of our other creditors (including holders of notes), with the exception of certain labor creditors and those creditors secured with a pledge or mortgage, to be paid out of 100% of the proceeds from the liquidation of our assets, according to the following order of priority:

(i) deposits of up to Ps.50,000 per person or corporation (considering all amounts of such person/corporation deposited in one financial institution), or its equivalent in foreign currency, with priority right granted to one person per deposit. In the case of more than one account holder, the amount is pro rated among such account holders;

- (ii) all deposits greater than Ps.50,000 or its equivalent in foreign currency, and
- (iii) the liabilities derived from credit facilities granted to the financial institution, directly affecting the international trade.

The deposits held by related parties of the financial institution do not benefit from the priority rights established pursuant to subsections (i) and (ii) above, pursuant to the relevant regulations issued by the Argentine Central Bank.

Form of Notes.....

Pursuant to Argentine Law No. 24,587, Argentine companies are not permitted to issue securities in certificated bearer form unless authorized by the CNV to be publicly offered in Argentina and are represented by global or individual certificates, registered or deposited with common depositary systems authorized by the CNV. Accordingly, as long as the provisions of Law 24,587 are applicable, we will only issue notes in registered non-endorsable form ("Registered Notes") or deposited with a custodian or a clearing system, not exchangeable for certificated bearer notes, as determined by us together with the arrangers and dealers. We will issue notes sold in reliance on Rule 144A in book-entry form only, unless we specify otherwise in the pricing supplement applicable to that Series. Such notes will be represented by a Restricted Global Note deposited with or on behalf of DTC and registered in the name of its nominee.

We will issue notes sold outside the United States in reliance on Regulation S in book-entry form only, unless we specify otherwise in the pricing supplement applicable to that Series, and such notes will be represented by a Regulation S Global Note deposited with a custodian for, and registered in the name of, a nominee of DTC or Euroclear and Clearstream. On or prior to the 40th day after we complete the distribution of the notes of a Series, you may hold your beneficial interests in a Regulation S Global Note only through Euroclear or Clearstream.

We will issue notes to institutional accredited investors (as defined in Rule 501(a)(1), (2) or (3) under the Securities Act), if any, in certificated registered form only.

Beneficial interests in the Registered Global Notes will be shown on, and transfers thereof will be effected only through, records maintained by DTC and its direct and indirect participants (including Euroclear and Clearstream). Except as described herein, we will not issue certificated notes in exchange for beneficial interests in Registered Global Notes. See "Description of the Notes—General."

Repurchases of Notes.....

We and our subsidiaries may at any time purchase any notes in the open market or otherwise at any price; provided that in determining whether the holders of the requisite principal amount of the notes outstanding have given any request, demand, authorization, direction, notice, consent or waiver under the Indenture, notes owned by us or our subsidiaries will not

be considered to be outstanding. Governing Law..... The Negotiable Obligations Law establishes the legal requirements necessary for the notes to qualify as *obligaciones negociables* thereunder, while such law, together with Argentine Corporations Law No. 19,550, as amended, and other applicable laws and regulations, governs our capacity and corporate authorization to execute and deliver the notes and authorization from the CNV to establish the Program and offer notes in Argentina. All other matters in respect of the terms and conditions of the program and the notes are governed by and construed in accordance with the laws of the State of New York. Trustee ..... HSBC Bank U.S.A., National Association Clearing Systems..... Euroclear, Clearstream and DTC or such other clearing system as may be approved by us and specified in the applicable pricing supplement. Risk Factors..... See "Risk Factors" beginning on page 21 of this offering memorandum and the relevant pricing supplement for a description of the principal risks involved in making an investment in the notes. Placement of the Notes in Argentina .... Notes to be issued under the program will be offered to the public in Argentina in accordance with General Resolution 368/2001 of the CNV, as supplemented by Joint Resolution 470-1738/2004, as amended. This offering memorandum will be available to the public in Argentina. The placement of notes in Argentina will take place in accordance with the provisions set forth in Section 16 of Law No. 17,811, as amended, and CNV regulations, through, among other things: (i) publishing of a summary of this offering memorandum and the pricing supplement related to a particular series of notes in the *Bolsa de Comercio de Buenos* Aires bulletin and in a newspaper of general circulation in Argentina; (ii) distribution of this offering memorandum and the relevant pricing supplement to the public in Argentina; (iii) road shows in Argentina for prospective investors; and (iv) conference calls with prospective investors in Argentina. Each pricing supplement will contain specific details of the

public offering efforts to be undertaken, in accordance with Argentine law, as mentioned above, in connection with each issuance of notes.

# **Summary Financial and Other Information**

The following table presents summary historical financial and other information for the Bank as of the dates and for the periods indicated. The financial information as of December 31, 2006 and 2005 and for each year in the three-year period ended December 31, 2006 has been derived from our financial statements included in this offering memorandum. The following data should be read in conjunction with, and is qualified in its entirety by reference to, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our audited financial statements that appear in this offering memorandum.

Our audited financial statements have been prepared in accordance with Central Bank accounting rules which differ in certain significant respects from Argentine GAAP and from U.S. GAAP. Our audited financial statements do not contain a reconciliation to Argentine GAAP or to U.S. GAAP of our shareholders' equity at December 31, 2006 or 2005 or net income for the fiscal periods ended on such dates. Potential investors should consult their own professional advisors for an understanding of the differences between our accounting policies and Argentine GAAP and U.S. GAAP and how those differences affect the financial information herein.

Effective January 1, 1995 pursuant to Resolution No. 388 of the Central Bank's Superintendency of Financial and Exchange Institutions, we discontinued our prior practice of adjusting our financial statements for inflation. Effective January 1, 2002, however, as a result of the application of Communication "A" 3702 which repealed any regime that did not allow companies to restate their accounting balances at period-end currency values, we resumed the application of the adjustment for inflation. On March 25, 2003, Decree No. 664/03 rescinded the requirement that financial statements be prepared in constant currency, effective for financial periods on or after March 1, 2003 and on April 8, 2003, the Central Bank issued Communication "A" 3921 discontinuing inflation accounting effective as of March 1, 2003. As a result, our audited financial statements as of December 31, 2006, 2005 and 2004 do not include the effects of inflation.

	2004	2005	2006	2006
	(in thousand	(in thousands of US dollars, except ratios) (17)		
INCOME STATEMENT DATA:	721 407	(00.077	792 706	254.005
Financial income	721,407	699,977	782,706	254,995
Financial expenditures (1)	<u>(289,760)</u>	<u>(418,836)</u>	(355,652)	(115,866)
Net financial income	431,647	281,141	427,054	139,129
Provision for losses on loans	(17,502)	(19,871)	(12,904)	(4,204)
Net contribution from insurance (2)	35,546	39,736	53,763	17,515
Other income from services, net (3)	27,507	19,340	2,551	831
Administrative expenses	(134,016)	(167,520)	(214,719)	(69,952)
Miscellaneous income (loss), net (4)	(54,135)	101,736	90,801	29,582
Income tax	(8,831)	(642)	(1,686)	(549)
Minority interest	(1,073)	(613)	(521)	(170)
Net income (loss)	279,143	253,307	344,339	112,182
BALANCE SHEET DATA: Assets				
Cash due from banks	62,351	58,553	43,814	14,274
Bank and correspondents	279,411	236,260	347,330	113,155
Government and corporate securities	855,124	2,219,553	1,991,703	648,869
Mortgage-backed securities (5)	212,384	245,297	359,071	116,980
Loans:	212,364	243,291	339,071	110,900
Mortgage loans	1,632,989	1,535,207	1,621,307	528,19
Personal loans	23,619	159,629	399,508	130,15
Credit card loans	3,655	57,343	238,587	77,72
Overdrafts	145,690	217,183	203,913	66,432
Corporate short-term loans loans	57,173	47,113	294,247	95,86
Interbank loans	79,520	22,800	66,796	21,76
Public sector loans	576,949	209.967	158,791	51,73
Other loans	44,501	36,017	99,693	32, 47
Total loans (6)	2,564,096	2,285,259	3,082,842	1,004,34
Accrued interest receivable	291,698	94,476	64,967	21,16:
Reserve for loan losses	(287,527)	(172,743)	(136,354)	(44,422
	2,568,267	2,206,992	3,011,455	981,090
Net loansOther receivables from financial transactions:	2,300,207	2,200,992	3,011,433	961,090
Loans in trust pending securitization (7)	255,622	112,127	85,731	27,930
Government compensatory bonds (8)	2,689,738	637,031	254,448	82,896
	1,491,590	1,871,579	2,746,140	894,654
Other (9)	<u> </u>	´ /		
Total other receivables	(47,305) 4,389,645	(33,175) 2,587,562	<u>(34,408)</u> 3,051,911	<u>(11,210)</u> 994,270
	115,834	113,207	118,552	38,623
Bank premises and equipment, net		493,262	307,647	100,227
Other assets Total assets	651,859 9,134,875	8,160,686	9,231,483	3,007,488
Liabilities and Shareholders' Equity				
Central Bank debt	2,228,182	500,375	207,642	67,647
Other banks and international entities	509,665	360,229	172,655	56,249
Bonds	2,717,257	2,679,612	3,231,105	1,052,649
Deposits	230,374	527,688	639,855	208,456
Amounts payable under derivative instruments	927,989	943,318	1,034,273	336,952
Reserve for contingencies	275,781	197,560	255,191	83,138
Other liabilities (10)	286,467	734,789	1,129,308	367,911
Total liabilities	7,175,715	5,943,571	6,670,029	2,173,002
	. , ,			
Total shareholders' equity	1,959,160	2,217,115	2,561,454	834,486

SELECTED RATIOS:	2004	2005	2006
Profitability			
Return on average assets	3.5%	3.3%	4.4%
Return on average shareholders' equity	14.4%	11.7%	14.0%
Average rate of interest on loan portfolio (11)	11.85%	12.78%	11.75%
Net interest margin (12)	6.4%	4.4%	6.4%
Efficiency (13)	25.6%	47.6%	41.1%
Insurance loss ratio (14)	18.2%	17.2%	13.1%
Asset Quality (15)			
Mortgage loans to individuals:			
Non-performing mortgage loans to individuals as a % of such			
loans (16)	18.7%	10.9%	6.3%
Reserve for mortgage individual loan losses as a % of such loans  Reserve for mortgage individual loan losses as a % of such non-	21.7%	17.3%	12.5%
performing loans (16)	91.1%	105.3%	106.9%
Other loans to individuals:			
Non-performing other loans to individuals as a % of such loans			
(16)	0.6%	3.8%	7.9%
Reserve for other individual loan losses as a % of such loans	1.1%	3.8%	5.1%
Reserve for other individual loan losses as a % of such non-			
performing loans (16)	166.1%	100.0%	64.4%
Total loans:			
Non-performing loans as a percentage of total loans (16)	11.3%	7.4%	4.7%
Reserve for loan losses as a percentage of total loans	10.4%	7.9%	4.9%
Reserve for loan losses as a percentage of non-performing loans			
(16)	92.2%	106.6%	103.2%
Charge-offs:	4.20/	( (0)	1.00/
Charge-offs as a percentage of average loans	4.3%	6.6%	1.9%
Capital	21.40/	27.20/	27.70/
Total shareholders' equity / total assets	21.4%	27.2%	27.7%
Regulatory capital as a percentage of risk weighted assets (%)	28.8%	36.8%	40.4%
Operations (C)	25	25	27
Number of branches	25	25	27
Number of employees	886	993	1,312

- (1) Financial expenditures consist primarily of interest on deposits and other liabilities from financial transactions and contributions, and taxes on financial income.
- (2) Consists of insurance premiums earned minus insurance claims paid.
- (3) Income from services other than insurance premiums minus expenditures on services other than insurance claims.
- (4) Miscellaneous income minus miscellaneous expenses.
- (5) We hold subordinated bonds and certificates of participation issued in connection with our prior securitization activities.
- (6) Total loans exclude loans in trust pending securitization.
- (7) We transferred these loans to a trust pending their proposed securitization. Although not included in our "loans" for accounting purposes, these loans are included in our total loan portfolio for purposes of classifying our loans and establishing loan loss reserves in accordance with Central Bank requirements.
- (8) Includes the positive effects resulting from our option, pursuant to Central Bank Communication "A" 3800, to offset anticipated future losses by recognizing in advance compensation to be received from the Argentine government for our net financial position of foreign currency-denominated assets and liabilities at December 31, 2001 converted at the exchange rate of Ps.1.40 to US\$1.00.
- (9) Includes Ps.1,147.9 million, Ps.923.3 million and Ps.1,017.9 million of amounts receivable under derivative financial instruments for nine months ended December 31, 2006, 2005 and 2004, respectively.
- (10) Includes Ps.84.0 million, Ps.76.3 million and Ps.60.6 million of accrued interest payable at December 31, 2006, 2005, and 2004, respectively.
- (11) Aggregate financial income earned on mortgage loans divided by average loans,
- (12) Net financial income divided by average interest earning assets. Included in financial income are net gains (losses) on government securities.
- (13) Administrative expenses divided by the sum of (i) net financial income, (ii) contribution from insurance and (iii) other income from services, net. Excludes severance payments and bonuses that totaled Ps.16.0 million, Ps.5.5 million and Ps.7.2 million for December 31, 2006, 2005 and 2004, respectively.
- (14) Insurance claims paid divided by insurance premiums earned.
- (15) For purposes of Central Bank loan classifications and our establishment of loan loss reserves, total loans include accrued interest and loans in trust pending securitization.
- (16) Non-performing loans consist of (i) in the case of consumer loans, those classified under Central Bank regulations as "Deficient Performance," "Difficult Collection," "Uncollectible" and "Uncollectible for Technical Reasons" and (ii) in the case of commercial loans, those classified under Central Bank regulations as "Problematic," "High Risk of Insolvency," "Uncollectible" and "Uncollectible for Technical Reasons." See "Selected Statistical Information—Central Bank's Loan Classification System and Reserves for Loan Losses" in this offering memorandum. We have used a variety of different methodologies for classifying the "non-performance" of our mortgage loans. As a result, information regarding non-performing loans is not necessarily comparable from one period to another. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors Affecting Comparability of Data," "Selected Statistical Information—Central Bank's Loan Classification System and Reserves for Loan Losses" and "—Classification of Loan Portfolio According to Central Bank Criteria" in this offering memorandum.
- (17) The US dollar convenience translation at December 31, 2006 is based on the peso/dollar exchange rate of Ps.3.0695=US\$1.00, prevailing as of such date. Such translation should not be construed as a representation that the local currency amounts represent, or have been or could be converted into, US dollars at that or any other rate.

#### **RISK FACTORS**

Prior to investing in the notes, you should carefully consider the risks described below and the remaining information included in the pricing supplement and in this offering memorandum. We may face additional risks and uncertainties not currently known to us or which as of the date of this offering memorandum or as of the date of any applicable pricing supplement we might not consider significant, which may adversely affect our businesses. Overall, an investment in securities of issuers in emerging markets such as Argentina are subject to a higher degree of risk than an investment in securities of issuers in the United States and certain other markets.

#### Risks Related to Argentina

#### Overview

Substantially all of our operations, property and customers are located in Argentina. As a result, the quality of our loan portfolio, our financial condition and the results of our operations are dependent upon the macroeconomic and political conditions prevailing in Argentina from time to time, including inflation rates, the exchange rates, changes to interest rates, changes to government policies, social instability, and other political, economic or international developments either taking place in, or otherwise affecting, Argentina. Although the economic situation in Argentina has improved, instability is still prevalent, and it may continue to affect the economic situation.

#### Argentina's current growth and stabilization may not be sustainable.

During 2001 and 2002, Argentina went through a period of severe political, economic and social crisis. Although the economy has recovered significantly over the past three years, uncertainty remains as to whether the current growth and relative stability is sustainable. The Argentine economy remains fragile, including for the following reasons:

- unemployment remains high;
- the availability of long-term fixed rate credit remains low;
- investment as a percentage of gross domestic product remains low;
- the current fiscal surplus could reverse into a fiscal deficit;
- the current trade surplus could reverse into a trade deficit;
- inflation has risen recently and threatens to accelerate;
- the regulatory environment continues to be uncertain;
- the country's public debt remains high and international financing is limited; and
- the recovery has depended to some extent on:
  - o high commodity prices, which are volatile and outside the control of the country; and
  - o excess capacity, which has been currently considerably reduced.

As substantially all of our operations, properties and customers are located in Argentina, our business is to a very large extent dependent upon the economic conditions prevailing in Argentina. Although economic conditions in Argentina have improved, instability is still prevalent and no assurance can be given that macroeconomic conditions in Argentina will not deteriorate again.

Government measures to preempt or in response to social unrest may adversely affect the Argentine economy.

During its crisis in 2001 and 2002, Argentina experienced social and political turmoil, including civil unrest, riots, looting, nationwide protests, strikes and street demonstrations. Despite Argentina's ongoing economic recovery and relative stabilization, the social and political tensions and high levels of poverty and unemployment continue. Future government policies to preempt or in response to social unrest may include expropriation, nationalization, forced renegotiation or modification of existing contracts, suspension of the enforcement of creditors' rights, new taxation policies, including royalty and tax increases and retroactive tax claims, and changes in laws and policies affecting foreign trade and investment. Such policies could destabilize the country and adversely and materially affect the economy, and in turn, our business.

The 2007 presidential and congressional elections may create certain uncertainties that could have an impact on Argentina's economy and securities market.

During 2007, presidential and congressional elections will take place in Argentina. In the last political elections, when President Nestor Kirchner was elected, the Argentine securities markets suffered certain volatility which has been attributed to uncertainty regarding the new government's economic policy. There are no assurances that future uncertainties proceeding or resulting from the 2007 congressional and presidential elections will not negatively impact the Argentine economy or its securities market.

Argentina's sovereign debt restructuring and the early prepayment to the International Monetary Fund may create certain additional uncertainties, and the Argentine government may face future litigation that could adversely affect Argentina's ability to obtain financing from international markets and economic growth.

After defaulting on over US\$144.5 billion in external debt and as part of the debt restructuring process, the Argentine government consummated a debt exchange offer that concluded in the first quarter of 2005, with a rate of participation by bondholders of approximately 76% and an aggregate tendered amount of US\$62.3 billion. The settlement of the debt exchange was completed on June 2, 2005 due to a delay resulting from legal action by certain bondholders who did not participate in the exchange offer that attempted to attach the tendered bonds. Despite the high levels of acceptance of the exchange offer, the amounts not tendered for exchange totaled approximately US\$20 billion. Some bondholders in the United States, Italy and Germany filed legal actions against Argentina that are still pending resolution, and additional creditors may initiate new suits in the future.

Following settlement of Argentina's sovereign debt restructuring, on January 3, 2006, the Argentine government made a prepayment of its outstanding debt with the International Monetary Fund (the "IMF") using foreign reserves of the Central Bank that were in excess of the amounts necessary to support 100% of Argentina's monetary base. The reduction of the Central Bank's foreign-currency reserves may weaken Argentina's ability to overcome economic deterioration in the future. In addition, Argentina is seeking to renegotiate approximately US\$6.3 billion of its debt with the Paris Club of creditor nations. Argentina's outstanding debt with the Paris Club is a consequence of its 2001-2002 financial crisis, and has recently been holding talks with individual members of the 19-member group. Argentina, however, is awaiting confirmation from the Paris Club of creditor nations as to whether it needs consent from the International Monetary Fund to renegotiate such debt. The Paris Club includes creditors such as the United States and other members of the Group of Eight industrially advanced nations. Almost 70 percent of Argentina's debt with the group is with Germany, Japan and Spain. Without international private financing, Argentina may not be able to finance its obligations, and financing from multilateral financial institutions may be limited or not available. This could also inhibit the ability of the Central Bank to adopt measures to combat inflation and could adversely affect Argentina's economic growth and public finances, which could adversely affect our business, financial conditions or results of operations. In addition, without the restrictions on spending imposed by the IMF arrangement, Argentina may again experience significant government spending which could result in renewed inflation and other adverse economic consequences.

Argentina's ability to obtain financing from international markets is limited, which may impair its ability to implement reforms and foster economic growth.

In the first half of 2005, Argentina restructured part of its sovereign debt that had been in default since the end of 2001. The Argentine government announced that as a result of the restructuring, it had approximately US\$126.6 billion in total outstanding debt remaining. Of this amount, approximately US\$19.5 billion are defaulted bonds owned by creditors who did not participate in the restructuring.

Some bondholders in the United States, Italy and Germany have filed legal actions against Argentina, and holdout creditors may initiate new suits in the future. Additionally, foreign shareholders of certain Argentine companies have filed claims in excess of US\$17 billion before the International Center for the Settlement of Investment Disputes, or ICSID, alleging that certain government measures are inconsistent with the fair and equitable treatment standards set forth in various bilateral treaties to which Argentina is a party. [In May 2005, an ICSID tribunal rendered an award against Argentina in a case brought by CMS Gas Transmission Company, which was appealed by Argentina. In October 2006, another ICSID tribunal issued a "decision on liability" that is adverse to Argentina in a case brought by LG&E Energy Corp., LG&E Capital Corp. and LG&E International Inc. The decision on liability is not the tribunal's final award and therefor the decision is not yet subject to appeal. Italian holders of defaulted Argentine government bonds have also filed claims before ICSID. Recently, the ICSID rendered an award requiring Argentina to pay Siemens AG the amount of US\$208 million due to the unlawful termination of a contract for the development and operation of a system for the production of identity cards, border control, collection of data and voters' registers against the Bilateral Investment Protection Treaty between Argentina and Germany.]

Argentina's past default and its failure to restructure completely its remaining sovereign debt and fully negotiate with the holdout creditors may prevent Argentina from reentering the international capital markets. Litigation initiated by holdout creditors as well as ICSID claims may result in material judgments against the Argentine government and could result in attachments of, or injunctions relating to, assets of Argentina. As a result, the Argentine government may not have the financial resources necessary to implement reforms and foster growth, which could have a material adverse effect on the country's economy and, consequently, on our business. Furthermore, Argentina's inability to access the international capital markets in the medium and long term could have an adverse impact on our own ability to access international credit markets.

A significant change in the value of the Argentine peso relative to the U.S. dollar or other currencies could have an adverse effect on the Argentine economy and the Bank's financial performance.

Notwithstanding the positive impact of the effective peso devaluation in 2002 on the competitiveness of certain sectors of the Argentine economy, in particular sectors related to the export of commodities, such devaluation has had a negative impact on other sectors of the Argentine economy and on the financial condition of a large number of individuals and entities, including Argentine companies indebted under foreign currency denominated loans.

Also, the peso devaluation initially gave rise to very high inflation, significantly reduced real wages, had a negative impact on companies oriented to the domestic market, such as public services and the financial industry, and adversely affected the Argentine government's ability to meet its obligations under Argentine's sovereign debt. If a new devaluation occurred, such circumstances could be repeated, with an adverse effect on the business of the Bank.

On the other hand, a substantial increase in the value of the peso relative to the U.S. dollar also entails risks for the Argentine economy. An appreciation of the peso relative to the U.S. dollar could have a negative impact on the financial condition of those entities whose foreign currency denominated assets exceed their foreign currency denominated liabilities. Also, in the short term, a significant and effective peso appreciation would have an adverse effect on exports, and would consequently affect the balance of payments and the Argentine government's self-financing through export taxes, thus adversely affecting gross domestic product growth and employment.

# Inflation may rise again, causing adverse effects on the Argentine long-term credit markets as well as the Argentine economy generally.

The devaluation of the peso in January 2002 created pressures on the domestic price system that generated high inflation in 2002, after several years of price stability, before substantially stabilizing in 2003. However, consumer price inflation almost doubled to 6.1% during 2004, increased to 12.3% in 2005, and was 9.8% in 2006. Moreover, uncertainty surrounding future inflation could slow the rebound in the long-term credit market.

In the past, inflation has materially undermined the Argentine economy and the government's ability to create conditions that would permit growth. A return to a high inflation environment would also undermine Argentina's foreign competitiveness by diluting the effects of the peso devaluation, with the same negative effects on the level of economic activity and employment. In addition, a return to high inflation would undermine the very fragile confidence in Argentina's banking system in general, which would negatively and materially affect our business volumes and potentially preclude us from fully resuming lending activities.

#### Financial markets in Argentina may be affected by the volatility of emerging markets.

Financial and securities markets in Argentina are influenced, to varying degrees, by the economic and market conditions in other emerging-market countries. Although economic conditions vary from country to country, investors' reactions to the events occurring in a certain country may substantially affect securities from issuers from other countries, including Argentina. We cannot assure you that even if Argentina's economy experiences continued stability and growth, it will not be adversely impacted by events affecting other emerging markets. The political and economic events that occurred in several emerging economies in the 1990s, including Mexico in 1994, the collapse of several Asian economies between 1997 and 1998, the economic crisis in Russia in 1998 and the Brazilian devaluation in January 1999 adversely impacted the Argentine economy. Shocks of a similar magnitude to the international markets in the future can be expected to affect adversely the Argentine economy and the financial system and, therefore, our business.

# We cannot assure you that future governmental policies will not significantly affect the economy as well as the operations of financial institutions.

The Argentine government has historically exercised significant influence over the economy, and financial institutions, in particular, have operated in a highly regulated environment. We cannot assure you that laws and regulations currently governing the economy or the banking sector will not continue to change in the future, or that any changes will not adversely affect our business, financial condition or results of operations as well as our ability to honor our foreign-currency denominated debt obligations, including the notes.

#### You may not be able to enforce your claims in Argentina.

We are a commercial bank organized under the laws of Argentina. Most of our shareholders, directors, members of our supervisory committee, members of our executive committee and officers and certain experts named herein reside principally in Argentina and substantially all of our assets are located in Argentina. Under Argentine law, enforcement of foreign judgments would be recognized, provided that the requirements of Articles 517 through 519 of the National Code of Civil and Commercial Procedure are complied with, including the requirement that the judgment does not violate principles of public policy of Argentine law, as determined by the Argentine court. We cannot assure you that an Argentine court would not deem the enforcement of foreign judgments, requiring us to make a payment under the notes in foreign currency outside of Argentina, to be contrary to Argentine public policy, if at that time there are legal restrictions prohibiting Argentine debtors from transferring foreign currency outside of Argentina to cancel indebtedness. In addition, under Argentine law, the liquidation and commencement of bankruptcy proceedings against financial institutions, until their banking license has been revoked by the Central Bank, may only be commenced by the Central Bank.

#### Risks Related to the Argentine Financial System

The health of Argentina's financial system depends on a return of the long-term credit market, which is currently recovering at a relatively slow pace.

As a result of the 2001 and 2002 crisis, the volume of financial intermediation activity in Argentina fell drastically: credit fell from 23.1% of gross domestic product in March 2001 to just 7.7% in June 2004, while deposits as a percentage of gross domestic product fell from 31.5% to 23.2% during the same period. During this period our financial intermediation activities also declined. The depth of the crisis and the effect of the crisis on depositors' confidence in the financial system created significant uncertainties as to the likelihood that the financial system will fully recover its ability to act as an intermediary between savings and credit. Despite the ongoing recovery of Argentina's short-term credit market (approximately 92% of loan growth in 2004 was in the form of overdrafts, consumer loans and advances), long-term lending has recovered more slowly.

If longer-term financial intermediation activity fails to resume at substantial levels, the ability of financial institutions, including us, to generate profits will be negatively affected. Even though deposits in the financial system and with us resumed growth in mid-2002, most of these new deposits are either sight or very short-term time deposits, creating a liquidity risk for banks engaged in long-term lending and increasing their need to depend on the Central Bank as a potential liquidity backstop.

# The recovery of the financial system depends upon the ability of financial institutions, including us, to retain the confidence of depositors.

The massive withdrawal of deposits experienced by all Argentine financial institutions, including us, during 2001 and the first half of 2002 was largely due to the loss of confidence of depositors in the Argentine government's ability to repay its debts, including its debts within the financial system, and to maintain peso-dollar parity in the context of its solvency crisis. In addition, the measures taken by the government to protect the solvency of the banking system, most significantly the limitation on the right of depositors to freely withdraw their money and the pesification of their dollar deposits, generated significant opposition directly against banks from depositors frustrated by losses of their savings.

Although short-term deposits have substantially recovered since 2002, the deposit base of the Argentine financial system, including ours, may be affected in the future by adverse economic, social and political events. If depositors once again withdraw significant holdings from banks, there will be a substantial negative impact on the manner in which financial institutions, including us, conduct their business and on their ability to operate as financial intermediaries.

#### The asset quality of financial institutions, including us, is fragile due to exposure to public sector debt.

Financial institutions, including us, have a significant portfolio of bonds of, and loans to, the Argentine federal and provincial governments as a result of the crisis and compensation measures undertaken by the government in conjunction with the pesification. To a large extent, the value of a large portion of the assets held by Argentine banks, as well as their income generation capacity, is dependent on the Argentine public sector's creditworthiness, which is in turn dependent on the government's ability to promote sustainable economic growth in the long run, generate tax revenues and control public spending.

As of December 31, 2006, our net exposure to the public sector, not including LEBACs (*Letras del Banco Central*) and NOBACs (*Notas del Banco Central*), totaled approximately Ps. 3,328.0 million, representing 36.1% of our total assets.

#### Our asset quality may deteriorate if the Argentine private sector does not fully recover.

The capacity of many Argentine private sector debtors to repay their loans deteriorated significantly as a result of the economic crisis, materially affecting the asset quality of financial institutions, including us. We established large allowances for loan losses in 2002 to cover the risks inherent to our portfolio of loans to the private

sector. During 2004, 2005 and 2006, the quality of our loan portfolio improved from 2003 levels as a result of high gross domestic product growth and a better overall economic environment. However, this improvement did not fully offset the deterioration caused by the crisis in the quality of our assets. Moreover, the current improvement may not continue, and we will likely not succeed in recovering substantial portions of loans that were written off. Our business strategy includes substituting a large portion of our current portfolio of government securities for loans to the private sector. As a result, we expect that our credit risk exposure to the private sector will increase in the near term. If the recovery of financial health of Argentina's private sector reverses, we may experience an increase in our incidence of non-performing loans.

#### Limitations on enforcement of creditors' rights in Argentina may adversely affect financial institutions.

To protect debtors affected by the economic crisis, beginning in 2002 the Argentine government adopted measures that temporarily suspended proceedings to enforce creditors' rights, including mortgage foreclosures and bankruptcy petitions. Most of these measures have been rescinded; however, in November 2006, the Argentine government suspended mortgage foreclosure proceedings and established a special proceeding to replace ordinary trials for the enforcement of some mortgage loans. Such special proceedings give creditors ten days to inform the debtor the amounts owed to them and thereafter agree with the debtor on the amount and terms of payment. In case of failure to reach an agreement by the parties, payment conditions will be set forth by a judge. We cannot assure you that in an adverse economic environment the government will not adopt additional measures in the future, which could have a material adverse effect on the financial system and our business.

#### Risks Related to the Bank

We strongly rely on mortgage lending and our ability to continue to develop our financial intermediation strategy depends in part on our ability to successfully implement our new business strategy.

Historically, we have been engaged exclusively in mortgage lending and related activities. As a result, factors having an adverse effect on the mortgage market have a greater adverse impact on us than on our more diversified competitors. Due to our historic concentration in this recession-sensitive sector, we are particularly vulnerable to adverse changes in economic and market conditions in Argentina due to their adverse effect on (i) demand for new mortgage loans and (ii) the asset quality of outstanding mortgage loans. The last economic crisis had a material adverse effect on our liquidity, financial condition and results of operations. In addition, a number of governmental measures that apply to the financial sector have had a material adverse effect particularly on us, impairing our financial condition. In light of the economic conditions in Argentina for the foreseeable future, we cannot rely exclusively on mortgage lending and related services. Accordingly, we have adapted our business strategy to confront the challenges of these new market conditions. Our ability to diversify our operation will depend on how successfully we diversify our product offerings and transform ourselves into a financial institution that no longer relies solely on mortgage lending.

In the past years we have made several investments that are designed to enable us to develop retail banking activities. We must overcome significant challenges to achieve this goal including, among others, our lack of experience and client relationships outside the mortgage sector, the existence of large, well-positioned competitors, and significant political, regulatory and economic uncertainties in Argentina. As a result, we cannot give you any assurance that we will be successful in developing significant retail banking activities in the foreseeable future, if at all. If we are unable to diversify our operations by developing our retail banking activities and other non-mortgage banking activities, we cannot assure you that we will be able to comply with our debt obligations.

Our mortgage loan portfolio is not adequately indexed for inflation and any significant increase in inflation could have a material adverse effect on our financial condition.

In accordance with Emergency Decree No. 214/02 and its implementing regulations, pesified assets and liabilities were adjusted for inflation as of February 3, 2002 by application of the CER. On May 6, 2002, the Executive Branch issued a decree providing that mortgages originally denominated in US dollars and converted into pesos pursuant to Decree No. 214/2002 and on property constituting a borrower's sole family residence may be adjusted for inflation only pursuant to a coefficient based on salary variation, the CVS, which during 2002 was significantly less than inflation as measured by the WPI. Through December 31, 2002, the WPI and the CVS posted

cumulative increases of 118.2% and 0.2%, respectively, and the CER increased 41.4%. During 2003, inflation rose by 4.3% as measured by the WPI, 3.7% as measured by the CER and 15.8% as measured by the CVS. As a result, only 10% of our mortgage loans are adjusted for inflation in accordance with the CER, 30% are adjusted in accordance with the CVS and 60% remain entirely unindexed. Additionally, pursuant to Law No. 25,796, Section 1, repealed effective April 1, 2004, the CVS as an indexation mechanism applied to the relevant portion of our mortgage loans. The CVS increased until its repeal by 5.3% whereas the increase in CER was 5.5% as of December 31, 2004 and the WPI increased by 7.9%. During 2005 the CER was 11.75% and the WPI 10.7%, while in 2006 the CER and WPI increased by 10.3 % and 7.1%, respectively.

Argentina's history prior to the adoption of the Convertibility Law raises serious doubts as to the ability of the Argentine government to maintain a strict monetary policy and control inflation. As a result of the high inflation in Argentina from 2002 onwards, our mortgage loan portfolio experienced a significant decrease in value and if inflation were to increase significantly once again, it might continue to undergo a major decrease in value. Accordingly, an increase in our funding and other costs due to inflation might not be offset by indexation which could adversely affect our liquidity and results of operations.

### Legislation limiting our ability to foreclose on mortgaged collateral may have an adverse effect on us.

Like other mortgage lenders, the ability to foreclose on mortgaged collateral to recover on delinquent mortgage loans impacts the conduct of our business. In February 2002, the Argentine government amended Argentina's Bankruptcy Law, suspending bankruptcies and foreclosures on real estate that constitutes the debtor's primary residence, initially for a six-month period and subsequently extended until November 14, 2002. Since 2003, the Argentine government has approved various laws that have suspended, in some cases, foreclosures for a period of time in accordance with Law No. 25,972 enacted on December 18, 2004, and, in some cases, temporarily suspended all judicial and non-judicial mortgage and pledge enforcement actions. Several laws and decrees extended this mortgage foreclosure suspension period. Most recently, on June 14, 2006, Argentine Law 26,103 was enacted which established a 180-day suspension period for mortgage foreclosure proceedings affecting debtors where the subject mortgage related to the debtor's sole residence and where the original loan was not greater than Ps.100,000.

Law No. 25,798, enacted November 5, 2003, and implemented by Decrees No. 1284/2003 and No. 352/2004, among others, sets forth a system to restructure delinquent mortgage payments to prevent foreclosures on a debtor's sole residence (the "Mortgage Refinancing System"). The Mortgage Refinancing System establishes a trust composed of assets contributed by the Argentine government and income from restructured mortgage loans. Banco de la Nación Argentina, in its capacity as trustee of said trust, enters into debt restructuring agreements with delinquent mortgage debtors establishing the following terms: (i) a grace period on the mortgage loan of one year and (ii) monthly installment payments on the mortgage loan not to exceed 30% of the aggregate income of the family living in the mortgaged property. Banco de la Nación Argentina then subrogates the mortgagee's rights against the debtor, by issuing notes delivered to the mortgage to settle the amounts outstanding on the mortgage loan. The sum restructured under the Mortgage Refinancing System may not exceed the appraisal value of the property securing the mortgage after deducting any debts for taxes and maintenance. The Mortgage Refinancing System was established for a limited period of time, during which parties to mortgage loan agreements could opt to participate and was subsequently extended by a number of decrees and laws.

Law No. 26,167 enacted on November 29, 2006, suspended foreclosures and has also established a special proceeding for the enforcement of certain mortgage loans. Such special proceedings give creditors a 10-day period to inform the court of the amounts owed under the mortgage loan. Soon thereafter, the judge will call the parties for a hearing in order to reach an agreement on the amount and terms of payment thereunder. In case of failure by the parties to reach such agreement, they will have a 30-day negotiation period, and if the negotiations do not result in an agreement, then, payment and conditions will be determined by the courts.

On November 29, 2006, Law No. 26,177 created the "Unidad de Reestructuración," legislation which allows for the restructuring of all mortgage loans between debtors and Banco Hipotecario Nacional.

We cannot assure you that the Argentine government will not enact further new laws restricting our ability to enforce our rights as creditors. Any such limitation on our ability to successfully implement foreclosures could

have a material adverse effect on our financial condition and results of operations. See "Certain Legal Aspects of Mortgages in Argentina."

Our non-mortgage loan portfolio has grown rapidly and is concentrated in the low- and middle-income segments.

As a result of our strategy to diversify our banking operations and develop retail and other non-mortgage banking activities, in recent years our portfolio of non-mortgage loans has grown rapidly. During the two-year period between December 31, 2004 and December 31, 2006, our portfolio of non-mortgage loans grew 401% from Ps.232.2 million to Ps.1,162.6 million. A very substantial portion of our portfolio of non-mortgage loans consists of loans to low- and middle-income individuals and, to a lesser extent, middle-market companies. These individuals and companies are likely to be more seriously affected by adverse developments in the Argentine economy than high income individuals and large corporations. Consequently, in the future we may experience higher levels of past due non-mortgage loans that would likely result in increased provisions for loan losses. In addition, large-scale lending to low- and middle-income individuals and middle-market companies is a new business activity for us, and as a result our experience and loan-loss data for such loans are necessarily limited. Therefore, we cannot assure you that the levels of past due non-mortgage loans and resulting charge-offs will not increase materially in the future.

Given the current valuation criteria of the Central Bank for the recording of BODEN and other public securities on our balance sheets, our most recent financial statements may not be indicative of our current financial condition.

We prepare our financial statements in accordance with Central Bank accounting rules which differ in certain material respects from Argentine GAAP. During 2002, Central Bank accounting rules were modified in several respects that materially increased certain discrepancies between Central Bank accounting rules and Argentine GAAP. In accordance with Central Bank accounting rules, our consolidated balance sheets as of December 31, 2006, December 31, 2005 and December 31, 2004 include US\$816.4 million, US\$835.7 million and US\$288.3 million, respectively, of BODEN issued by the Argentine government as compensation for pesification, as well as US\$82.9 million, US\$210.1 million and US\$904.5 million as of December 31, 2006, December 31, 2005 and December 31, 2004 representing our right to acquire additional BODEN. Our consolidated balance sheets at December 31, 2006, December 31, 2005 and December 31, 2004 also include Ps.207.6 million, Ps.500.4 million and Ps.1,870.3 million, respectively, representing Central Bank borrowings we incurred to finance our acquisition of the additional BODEN. Also, since September 30, 2005 we have subscribed BODEN 2012 for US\$ 773.5 million and reduced Central Bank borrowings for Ps. 1,844.0 million. Additionally, our most recent consolidated annual income statements include the accrual of interest to be received on BODEN not yet received and interest to be paid adjusted by CER on Central Bank borrowings.

In accordance with Central Bank accounting rules, the BODEN reflected on our consolidated balance sheets at December 31, 2006 and 2005 have been recorded at 100% of face value. However, the BODEN are unsecured debt obligations of the Argentine government, which has defaulted on a significant portion of its indebtedness although the government is current in respect of payments due on the BODEN and has restructured a substantial portion of its sovereign debt. As of December 31, 2006, the BODEN were not rated and were trading in the secondary market at a price of approximately US\$94.7 for every US\$100 of outstanding value. Carrying BODEN at a value equal to their full face value, which is in excess of their current market value, has the effect of increasing our total assets recorded on our consolidated balance sheet. In this important respect, our most recent consolidated audited annual financial statements are not comparable to our historic financial statements and have been prepared according to accounting principles that differ materially from Argentine GAAP.

Due to interest rate and currency mismatches of our assets and liabilities, we have significant currency exposure.

As of December 31, 2006, our foreign currency-denominated liabilities exceeded our foreign currency denominated assets by US\$86.6 million. As of December 31, 2005, our foreign currency-denominated assets exceeded our foreign currency denominated liabilities by US\$60.4 million. Substantially all of our assets denominated in foreign currency consist of BODEN, while our liabilities in foreign currencies are denominated in both US dollars and Euros. This currency gap exposes us to risk of exchange rate volatility, which would negatively

affect our financial results if the dollar were to depreciate against the peso and/or the Euro. We cannot assure you that the US dollar will not appreciate against the peso or that we will not be adversely affected by our exposure to risks of exchange rate fluctuations.

#### Because of our large holdings of BODEN, we have significant exposure to the Argentine public sector.

On December 23, 2001, the Argentine government declared the suspension of payments on most of its sovereign debt, which totaled approximately US\$144.5 billion as of December 31, 2001, a substantial portion of which was restructured by the issuance of new bonds in mid-2005. Additionally, the Argentine government has incurred, and is expected to continue to incur, significant new debt obligations, including through the issuance of compensatory bonds to financial institutions. As of December 31, 2005 and December 31, 2006, we had recorded on our balance sheets a total of US\$1,045.8 and US\$899.3 million, respectively, of BODEN issued by the Argentine Government. As of the same dates, we also had a total of approximately US\$50.2 and US\$232.2 million, respectively, of guaranteed government loans. Consequently, we have significant exposure to the Argentine public sector. Further defaults by the Argentine government on its debt obligations, including the BODEN and other government securities held by us, would materially and adversely affect our financial condition and our ability to repay our debt obligations, including the notes.

# We operate in a highly regulated environment and our operations are subject to regulations adopted, and measures taken, by the Central Bank, the CNV and other regulatory agencies.

Financial institutions are subject to significant regulation relating to functions that historically have been mandated by the Central Bank and other regulatory authorities. Measures adopted by the Central Bank have had, and future regulations may have, a material adverse effect on our financial condition and results of operations. Similarly, the CNV, which authorizes our offerings of securities and regulates the public markets in Argentina, has the authority to impose sanctions on us and our board of directors for breaches of corporate governance. Under applicable law, the CNV has the authority to impose penalties that range from minor regulatory enforcement sanctions to significant monetary fines, to disqualification of directors from performing board functions for a period of time, and (in an extreme case) prohibiting issuers from making public offerings, if they were to determine that there was wrongdoing or material violation of law. Although the Bank is not party to any proceeding before the CNV, we cannot assure you that it will not initiate new proceedings against us, our shareholder or directors and, accordingly impose further sanctions.

Particularly commencing in early 2002, laws and decrees have been implemented that have substantially altered the prevailing legal regime and obligations established in contract. In the recent past, various initiatives have been presented to Congress intended to reduce or eliminate the debt owed to us on a portion of our mortgage loan portfolio and there were initiatives intended to review the terms pursuant to which *Banco Hipotecario Nacional* was privatized. As a result, we cannot assure you that the legislative branch will not enact new laws that will have a significant adverse impact on our shareholders' equity or that, if this were to occur, the Argentine government would compensate us for the resulting loss.

# The Argentine government may prevail in all matters to be decided at a general shareholders meeting.

According to Law No. 23,696, or the Privatization law, there are no restrictions on the ability of the Argentine government to dispose of its Class A shares and all but one of such shares could be sold to third parties in a public offer and sale and in accordance with the Privatization Law. Our corporate bylaws provide that if at any time the Class A shares represent less than 42% of our aggregate voting stock, the Class D shares automatically lose their triple voting rights which may result in the holders of our Class D shares losing their triple voting control. If this were to occur and if the Argentine government retained a sufficient number of Class A shares, the government would prevail in general meetings of shareholders (except for certain decisions that require qualified majorities) and exercise effective control over the decisions to be submitted to the consideration of such meetings.

# We will continue to consider acquisition opportunities which may not be successful.

From time to time in recent years, we have considered certain possible acquisitions or business combinations, and we expect to continue to consider acquisitions that we believe offer attractive opportunities and are consistent with our business strategy. We cannot assure you, however, that we will be able to identify suitable acquisition candidates or that we will be able to acquire promising target financial institutions on favorable terms. Additionally, our ability to obtain the desired effects of such acquisitions will depend in part on our ability to successfully complete the integration of those businesses. The integration of acquired businesses entails significant risks, including;

- unforeseen difficulties in integrating operations and systems;
- problems assimilating or retaining the employees of acquired businesses;
- challenges retaining customers of acquired businesses;
- unexpected liabilities or contingencies relating to the acquired businesses; and
- the possibility that management may be distracted from day-to-day business concerns by integration activities and related problem solving.

#### Risks Relating to the Notes

#### An active trading market for the notes may not develop.

We may apply to list a series of the notes on the Euro MTF of the Luxembourg Stock Exchange. However, there can be no assurance that an active trading market for the notes of such series will develop, or, if one does develop, that it will be maintained. If an active trading market for the notes of such series does not develop or is not maintained, the market price and liquidity of the notes of such series may be adversely affected.

# Holders of notes may find it difficult to enforce civil liabilities against us or our directors, officers and controlling persons.

We are organized under the laws of Argentina and our principal place of business (domicilio social) is in Buenos Aires, Argentina. Most of our directors, officers and controlling persons reside outside of the United States. In addition, a substantial portion of their assets are located outside of the United States. As a result, it may be difficult for holders of notes to effect service of process within the United States on such persons or to enforce judgments against them, including in any action based on civil liabilities under the U.S. federal securities laws. Based on the opinion of our Argentine counsel, there is doubt as to the enforceability against such persons in Argentina, whether in original actions or in actions to enforce judgments of U.S. courts, of liabilities based solely on the U.S. federal securities laws.

#### We may redeem the notes prior to maturity.

The notes are redeemable at our option in the event of certain changes in Argentine taxes and, if the applicable pricing supplement so specifies, the notes may also be redeemable at our option for any other reason. We may choose to redeem the notes at times when prevailing interest rates may be relatively low. Accordingly, an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the notes.

Exchange controls and restrictions on transfers abroad and capital inflow restrictions have limited and can be expected to continue to limit the availability of international credit and may impair our ability to make payments on the notes.

In 2001 and 2002, Argentina imposed exchange controls and transfer restrictions substantially limiting the ability of companies to retain foreign currency or make payments abroad. These restrictions have been substantially eased, including those requiring the Central Bank's prior authorization for the transfer of funds abroad in order to pay principal and interest on debt obligations. However, Argentina may re-impose exchange control or transfer restrictions in the future, among other things, in response to capital flight or a significant depreciation of the peso. In such event, restrictions on the transfers of funds abroad may impede our ability to make payments on the notes.

The notes will be subject to transfer restrictions and each series will be a new issue of securities for which there is no established trading market, which could limit investors' ability to resell the notes they purchase.

The notes are being offered in reliance on an exemption from the registration requirements of the U.S. Securities Act of 1933. As a result, the notes may be transferred or resold only in transactions that are registered under the Securities Act or on the basis of an exemption from such registration and in compliance with any other applicable securities laws of other jurisdictions.

Each series of notes issued under the program may constitute a new issue of notes for which there may not be an established market. While a listing or quotation may be obtained in respect of an issue of notes, we cannot assure you that a trading market will develop for any series of notes or if one develops, that it can be maintained.

### **CAPITALIZATION**

The following table sets forth our short- and long-term indebtedness, shareholders' equity and total capitalization on a consolidated basis as of December 31, 2006, presented in accordance with Central Bank accounting rules. This table should be read in conjunction with, and is qualified in its entirety by "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our financial statements, all appearing elsewhere in this offering memorandum. There have been no material changes in our capitalization since December 31, 2006. See "Description of Capital Stock" for a discussion of our equity capitalization.

_	At December 31, 2006
	(in thousands of pesos)
Short-term indebtedness(1)	
Deposits	633,331
Bonds	106,243
Other banks and international entities	131,984
Total short-term indebtedness	871,558
Long-term indebtedness(1)	
Deposits	6,524
Borrowings from Central Bank	207,642
Bonds	3,124,862
Other banks and international entities	40,671
Total long-term indebtedness	3,379,699
Capital stock(2)	1,500,000
Paid-in capital	
Restatement for capital stock	717,115
Earnings reserve(3)	_
Accumulated profit	344,339
Shareholders' equity	2,561,454
Total capitalization	6,812,711

<sup>(1)</sup> Short-term indebtedness is debt which has original maturity, or which can be put to us by our creditors, on or before a date within one year of the debt's original date of issue. Long-term debt is all other indebtedness.

<sup>(2)</sup> Includes subscribed and paid-in capital of 150,000,000 common shares, par value Ps.10 per share.

<sup>(3)</sup> Consists primarily of nondistributable legal reserves established pursuant to Central Bank regulations in an annual amount equal to 20.0% of net income plus or minus any adjustments in prior periods. The earnings reserve may only be utilized during periods when the Bank has net losses and has depleted its reserves. Consequently, no dividends could be distributed if the legal reserve has been affected.

# **USE OF PROCEEDS**

We will use any net proceeds of the issuance of notes under the program in compliance with the requirements of Article 36, Communication "A" 3046, as amended, of the Central Bank and other applicable regulations, as specified in the relevant pricing supplement. Article 36 requires that we use any proceeds for:

- working capital in Argentina;
- investments in tangible assets located in Argentina;
- refinancing of outstanding debt;
- contributions to the capital of a controlled or related corporation, provided that the proceeds are used as specified in the points above; or
- loan origination in accordance with Central Bank regulations.

Pending their application, proceeds, if any, may be invested in government securities and short-term investments.

# RATINGS

RATINGS
Our program is currently rated by Standard and Poor's and Fitch Argentina. Standard and Poor's rated our program, on a domestic level, as "raAA-" and, on a global scale, as "B+," which represents obligations that show a strong payment capacity as compared to debt obligations of other issuers in Argentina; and certain vulnerability to a payment default, but the issuer retains its capacity to fulfill its financial commitments. In addition, Fitch Argentina rated the program, on a domestic level, as "AA-(arg)" with a stable outlook, which represents a strong credit quality and ability to pay principal and interest when due. Such ratings may be modified, suspended or withdrawn, and in no way represent a recommendation to buy, hold or sell the notes issued under the program. The methods of assigning ratings used by Argentine rating agencies may differ in important respects from those used by the rating agencies in the United States or other countries.

#### EXCHANGE RATES AND EXCHANGE CONTROLS

#### **Exchange Rates**

From April 1, 1991 until the beginning of 2002, the Convertibility Law established a fixed exchange rate under which the Central Bank was obliged to sell US dollars at a fixed rate of one peso per US dollar. On January 6, 2002, the Argentine Congress enacted the Public Emergency Law putting an end to the Convertibility Law and abandoning more than ten years of US dollar-peso parity and eliminating the requirement that the Central Bank's reserves in gold and foreign currency be at all times equivalent to 100% of the monetary base. The Public Emergency Law granted the Executive Branch the power to set the exchange rate between the peso and foreign currencies and to issue regulations related to the foreign exchange market. On the same day, the Executive Branch established a temporary dual exchange rate system. One exchange rate, applicable to exports and essential imports, was set at a rate of Ps.1.40 per dollar. The other, which was applicable to all other transactions, was a floating rate to be freely determined by the market. On February 3, 2002, the Executive Branch repealed the dual exchange system, and since February 11, 2002, there has been only one freely floating exchange rate for all transactions. On January 11, 2002, the Central Bank ended a banking holiday that it had imposed since December 21, 2001. The exchange rate began to float freely for the first time in eleven years at Ps.1.40 per dollar. The shortage of dollars and its heightened demand caused the peso to further devalue significantly. As a result, the Central Bank has intervened on several occasions since that date by selling dollars in order to lower the exchange rate. However, the Central Bank's ability to support the peso by selling US dollars is restricted by its limited US dollar reserves.

In preparing its financial information, the Bank used the US dollar-peso exchange rate as reported by the Central Bank, which varies in certain respects from the rates reported by Banco de la Nación Argentina ("Banco Nación"). On [], the peso/US dollar exchange rate was approximately Ps.[] per dollar as reported by Banco Nación and Central Bank.

The devaluation of the peso has had a material adverse effect on our results of operations and financial condition. Future devaluations of the peso relative to the US dollar would further adversely affect our ability to meet our US dollar-denominated obligations, including the notes.

The following table sets forth the annual high, low, average and period-end exchange rates for US dollars for the periods indicated, expressed in pesos per US dollar and not adjusted for inflation.

	Exchange Rate of US\$1.00			
_	Low	High	Average (1)	Period End
_		(pesos pe	r US dollar)	
Year Ended December 31				
1991 to 2001	1.00	1.00	1.00	1.00
Year Ended December 31				
2002	1.40	3.90	3.16	3.37
2003	2.67	3.32	2.94	2.93
2004	2.80	3.06	2.94	2.98
2005	2.91	3.05	2.97	3.03
2006	3.03	3.12	3.07	3.09
Month				
January 2007	3.07	3.12	3.10	3.12
February 2007	3.10	3.11	3.10	3.10
March 2007	3.10	3.10	3.11	3.10
April 2007	3.08	3.10	3.09	3.09

Source: Banco Nación.

<sup>(1)</sup> Represents the daily average exchange rate during each of the relevant periods.

Fluctuations in the Peso-dollar exchange rates may affect the equivalent in dollars of the price in Pesos of notes on the *Bolsa de Comercio de Buenos Aires*. Argentine inflation or devaluation of the Peso could have a material adverse effect on our operating results.

# **Exchange Controls**

# Foreign Currency Regulation

All transactions involving the purchase of foreign currency must be carried out on the free exchange market where the Central Bank purchases and sells foreign currency.

### Outflow and inflow of capital

Inflow of capital

Under Argentine Foreign Investment Law No. 21,832, as amended, and under Decree No. 1853/1993, the purchase of stock of an Argentine company by an individual or legal entity domiciled abroad or by an Argentine "foreign capital" company (as defined under the Foreign Investment Law) represents a foreign investment.

Under Decree No. 616/2005, as amended, the Argentine government imposed restrictions on the inflow and outflow of foreign currency into and from the Argentine exchange market. The new indebtedness entered into the exchange market and the debt renewals by persons domiciled abroad entered into the domestic exchange market must be agreed upon and cancelled within a term not shorter than 365 calendar days, irrespective of the method of payment. Additionally, such debt may not be prepaid before the lapse of such period. Such restrictions do not apply to:

- Foreign trade financing; and
- Primary public offering of debt instruments issued under the public offering procedure, listed on a self-regulated market.

A registered, non-transferable and non-interest bearing deposit must be kept in Argentina for a period of 365 calendar days in an amount equal to 30% of any inflow of funds into the domestic exchange market arising from (i) foreign debt or (ii) offers involving shares issued by companies domiciled in Argentina that are not listed on self-regulated markets (except for direct investments). However, primary debt and stock offerings made through public offerings and listed on a self-regulated market are exempted from such requirements.

No prior authorization is required to purchase the notes or to exercise the economic or corporate rights related to the notes.

Outflow of capital, including the availability of cash or cash equivalents

Under Decree No. 260/2002, the Argentine government set up an exchange market through which all foreign currency exchange transactions are made. Such transactions are subject to regulations and requirements imposed by the Central Bank. Under Communication "A" 3471, as amended, the Central Bank established certain restrictions and requirements applicable to foreign currency exchange transactions. If such restrictions and requirements are not met, criminal penalties may be applied.

Such regulations include the following:

• Individuals and legal entities domiciled in Argentina are authorized to purchase up to US\$2,000,000 per month. Such amount may be exceeded (i) to the extent that the amount paid in Pesos for certain purposes (among others, real estate investments abroad, loans for non-residents, direct investments made by residents abroad, portfolio investments outside Argentina, other investments made abroad by residents, purchases of foreign currency in Argentina and travelers' checks, purchases of currency

made by investment funds, gifts) does not exceed the aggregate amount of export duties paid plus three times the amount paid in connection with certain taxes (credit and debit tax) during the month two months prior to the purchase of such foreign currency; (ii) in the event the funds are purchased to make portfolio investments abroad in addition to the maximum amounts mentioned above, provided that the investments and their income are used between 360 days following access to the exchange market to repay principal and interest of financial debts abroad under securities issued abroad, syndicated financial loans abroad, financial loans granted by foreign banks, and other direct debts or debts secured by non-Argentine official credit institutions and provided that the conditions set forth in Communication "A" 4570 of the Central Bank are met.

- The sale of foreign currency to persons domiciled abroad, with the exception of international institutions, exceeding US\$5,000 must also be authorized by the Central Bank, unless the amounts used to purchase foreign currency (i) derive from payments to nonresidents made by residents ordering the transfer; and (ii) payment is made in connection with, among others, imports, services, income, bankruptcy or reorganization proceedings or other types of commercial transfers whereby the resident is required to resort to the exchange market pursuant to the regulations applicable to the referred payment.
- Financial institutions must obtain the prior authorization of the Central Bank to purchase any assets if the payment of such transaction is made against delivery of foreign currency or for any foreign currency denominated asset that falls under the *General Exchange Position or GEP* of those financial institutions;
- New imports of assets must be fully paid in advance, irrespective of the kind of asset, as well as the
  debts for imports irrespective of their maturity date;
- Access to the exchange market is allowed for payments of principal amounts due, with the exception
  of financial institutions subject to rediscounts granted by the Central Bank and which have restructured
  their debt with foreign creditors (Decree No. 739/2003 and Communication "A" 3940 of the Central
  Bank);
- Nonresidents may have access to the exchange market for purposes of transferring funds to foreign
  currency denominated accounts held with foreign banks that have been collected in Argentina when
  such funds are derived from repayments of principal amounts of securities issued by the Argentine
  government or Argentine residents in foreign currency;
- No restriction is imposed on the payment abroad of services rendered by nonresidents, irrespective of the reference (freight, insurance, royalties, technical advice, fees, among others);
- As of January 8, 2003, Argentine companies may freely transfer corporate income and dividends
  related to the audited financial statements of domestic companies without being required to obtain the
  prior authorization of the Central Bank, and transfers of funds abroad to pay reinsurance premiums
  shall be subject only to the issue of an opinion by the Argentine Insurance Commissioner on the
  amount and reasons for such transfer.

# Requirements related to Direct Investments

On March 4, 2005, the Central Bank issued Communication "A" 4305, which promulgates the requirements related to information to be furnished on direct investments and real property investments made by nonresidents in Argentina and by residents abroad, [that was implemented under Communication "A" 4237 in November 2004.]

# Direct Investments in Argentina made by nonresidents

Persons domiciled abroad must meet the reporting requirements if the amount of the investment in Argentina reaches or exceeds US\$0.5 million – measured in terms of the net value of the company in which such persons hold an interest or the tax value of the property purchased. If such amounts are not reached, the reporting system is optional.

Under Communication "A" 4237 of the Central Bank, such reporting requirements must be met by companies in which nonresidents or managers of real property belonging to nonresidents have interests.

## Direct investments made outside Argentina by Argentine residents

Argentine investors are required to meet the reporting requirements if the value of their investments abroad reaches or exceeds the equivalent of US\$1.0 million, measured in terms of the net value of the company in which they hold an interest or the tax value of the real property they own.

If the value of such investment abroad does not exceed the equivalent of US\$5.0 million, the report must be made annually. If the investments do not reach the equivalent of US\$1.0 million, fulfillment of reporting requirements is optional.

The following sets out some of the current regulations imposed by the Central Bank with respect to registration, disbursement, payment of principal and interest and prepayments, among other exchange control measures related to foreign indebtedness and portfolio investments held abroad:

- 1. Registration Requirement. The Central Bank must be informed by a debtor of any foreign indebtedness it incurs and must validate such indebtedness in accordance with Communication "A" 3602 in order for such debtor to be able to purchase foreign currency in the local foreign exchange market for the purpose of servicing such foreign indebtedness.
- 2. *Disbursements*. Proceeds received from foreign indebtedness must be sold in the Argentine foreign exchange market within 365 days of the date of disbursement of funds. The free disposition of these funds is currently subject to certain restrictions pursuant to Decree No. 616/2005.
- 3. Interest Payments. Foreign currency used to pay interest on foreign indebtedness can be purchased:
  - up to 15 days in advance of the relevant payment date;
  - to pay interest accrued up to a certain date within the current interest period; or
  - to pay interest accrued during the period between the date of disbursement of the funds and the date of settlement of the foreign currency in the Argentine foreign exchange market; provided that the amount of foreign currency so purchased through the Argentine foreign exchange market is equal to the amount resulting from the difference between the interest accrued on the relevant foreign indebtedness and the earnings derived from the placement of the funds abroad, proof of which must be presented to the Central Bank by the debtor.
- 4. *Principal Repayments*. Foreign currency used to pay principal on foreign indebtedness of the private non financial sector can be acquired:
  - within 365 days of the stated maturity date of the applicable obligation; *provided* that the funds disbursed under such obligation have remained in Argentina for at least 365 days; or
  - within the period of time necessary to comply with the payments obligations, in the case of facilities entered into on or after February 11, 2002, when such payment obligations are conditioned upon the occurrence of specific conditions provided for in the relevant agreements, such as those contained in excess cash clauses or cash sweep clauses.

5. Principal Prepayments. Foreign currency used to prepay principal on foreign indebtedness can be acquired to make partial or full payments more than 365 days prior to the stated maturity of the relevant obligation, provided that (x) the payment is not made as part of a debt restructuring process, (y) the funds disbursed under the debt facility have remained in Argentina for at least 365 days and (z) the amount in foreign currency to be prepaid does not exceed the current value of the portion of the debt being prepaid or the prepayment shall be fully offset with new external financing, the present value of which shall not exceed the value of the debt being prepaid. If the prepayment is made as part of a restructuring process with foreign creditors, the terms and conditions of the new financing and the corresponding prepayment must not result in an increase in the present value of the debt being refinanced.	
For a more detailed description of all exchange restrictions and capital inflow controls in effect as of the date hereof, investors are advised to consult with their own legal counsel and read carefully Decree No. 616/2005, Resolution No. 637/2005 and the Argentine Criminal Law on Foreign Exchange Matters, regulations thereunder, supplementary rules and other regulations. For such purposes, interested parties may visit the Argentine Ministry of Economy and Production website ( <a href="http://www.mecon.gov.ar">http://www.mecon.gov.ar</a> ) or the Central Bank website ( <a href="http://www.bcra.gov.ar">http://www.bcra.gov.ar</a> ) or www.infoleg.gov.ar.	

# SELECTED FINANCIAL AND OTHER INFORMATION

The following table presents selected historical financial and other information for the Bank as of the dates and for the periods indicated. The financial information as of December 31, 2006 and 2005 and for each year in the three-year period ended December 31, 2006 has been derived from our financial statements included in this offering memorandum. The following data should be read in conjunction with, and is qualified in its entirety by reference to, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our audited financial statements that appear in this offering memorandum.

Our audited financial statements have been prepared in accordance with Central Bank accounting rules which differ in certain significant respects from Argentine GAAP and from U.S. GAAP. Our audited financial statements do not contain a reconciliation to Argentine GAAP or to U.S. GAAP of our shareholders' equity at December 31, 2006 or 2005 or net income for the fiscal periods ended on such dates. Potential investors should consult their own professional advisors for an understanding of the differences between our accounting policies and Argentine GAAP and U.S. GAAP and how those differences affect the financial information herein.

Effective January 1, 1995 pursuant to Resolution No. 388 of the Central Bank's Superintendency of Financial and Exchange Institutions, we discontinued our prior practice of adjusting our financial statements for inflation. Effective January 1, 2002, however, as a result of the application of Communication "A" 3702 which repealed any regime that did not allow companies to restate their accounting balances at period-end currency values, we resumed the application of the adjustment for inflation. On March 25, 2003, Decree No. 664/03 rescinded the requirement that financial statements be prepared in constant currency, effective for financial periods on or after March 1, 2003 and on April 8, 2003, the Central Bank issued Communication "A" 3921 discontinuing inflation accounting effective as of March 1, 2003. As a result, our audited financial statements as of December 31, 2006, 2005 and 2004 do not include the effects of inflation.

-	2004	of or for the Year I 2005	2006	2006
•		nds of pesos, except		(in thousands of US dollars, except ratios) (17)
INCOME STATEMENT DATA:				
Financial income	721,407	699,977	782,706	254,995
Financial expenditures (1)	(289,760)	<u>(418,836)</u>	(355,652)	(115,866)
Net financial income	431,647	281,141	427,054	139,129
Provision for losses on loans	(17,502)	(19,871)	(12,904)	(4,204)
Net contribution from insurance (2)	35,546	39,736	53,763	17,515
Other income from services, net (3)	27,507	19,340	2,551	831
Administrative expenses	(134,016)	(167,520)	(214,719)	(69,952)
Miscellaneous income (loss), net (4)	(54,135)	101,736	90,801	29,582
Income tax	(8,831)	(642)	(1,686)	(549)
Minority interest	(1,073)	(613)	(521)	(170)
Net income (loss)	279,143	253,307	344,339	112,182
BALANCE SHEET DATA: Assets				
Cash due from banks	62,351	58,553	43,814	14,274
Bank and correspondents	279,411	236,260	347,330	113,155
Government and corporate securities	855,124	2,219,553	1,991,703	648,869
Mortgage-backed securities (5)	212,384	245,297	359,071	116,980
Loans:	212,504	243,271	337,071	110,700
Mortgage loans	1,632,989	1,535,207	1,621,307	528,199
Personal loans	23,619	159,629	399,508	130,154
Credit card loans	3,655	· ·	238,587	77,728
Overdrafts	145,690	57,343 217,183	203,913	66,432
	57,173	47,113	294,247	95,862
Corporate and other loans  Interbank loans	*		66,796	
Public sector loans	79,520 576,949	22,800 209,967	158,791	21,761 51,732
	· · · · · · · · · · · · · · · · · · ·	,		
Other loans	44,501	36,017	99,693	32,479
Total loans (6)	2,564,096	2,285,259	3,082,842	1,004,347
Accrued interest receivable	291,698	94,476	64,967	21,165
Reserve for loan losses	(287,527)	(172,743)	(136,354)	(44,422)
Net loans	2,568,267	2,206,992	3,011,455	981,090
Other receivables from financial transactions:	255 (22	110 107	0.5. 52.1	27.020
Loans in trust pending securitization (7)	255,622	112,127	85,731	27,930
Government compensatory bonds (8)	2,689,738	637,031	254,448	82,896
Other (9)	1,491,590	1,871,579	2,746,140	894,654
Reserve for loan losses	<u>(47,305</u> )	(33,175)	(34,408)	(11,210)
Total other receivables	4,389,645	2,587,562	3,051,911	994,270
Bank premises and equipment, net	115,834	113,207	118,552	38,623
Other assets	651,859	493,262	307,647	100,227
Total assets	9,134,875	8,160,686	9,231,483	3,007,488
Liabilities and Shareholders' Equity	2 220 102	500 275	207.642	(7 (17
Central Bank debt	2,228,182	500,375	207,642	67,647
Other banks and international entities	509,665	360,229	172,655	56,249
Bonds	2,717,257	2,679,612	3,231,105	1,052,649
Deposits	230,374	527,688	639,855	208,456
Amounts payable under derivative instruments	927,989	943,318	1,034,273	336,952
Reserve for contingencies	275,781	197,560	255,191	83,138
Other liabilities (10)	286,467	734,789	1,129,308	367,911
Total liabilities	<u>7,175,715</u>	5,943,571	6,670,029	2,173,002
Total shareholders' equity	1,959,160	2,217,115	2,561,454	834,486
Total liabilities and shareholders' equity	9,134,875	8,160,686	9,231,483	3,007,488

SELECTED RATIOS:	2004	2005	2006
Profitability			
Return on average assets	3.5%	3.3%	4.4%
Return on average shareholders' equity	14.4%	11.7%	14.0%
Average rate of interest on loan portfolio (11)	11.85%	12.78%	11.75%
Net interest margin (12)	6.4%	4.4%	6.4%
Efficiency (13)	25.6%	47.6%	41.1%
Insurance loss ratio (14)	18.2%	17.2%	13.1%
Asset Quality (15)			
Mortgage loans to individuals:			
Non-performing mortgage loans to individuals as a % of such			
loans (16)	18.7%	10.9%	6.3%
Reserve for mortgage individual loan losses as a % of such loans Reserve for mortgage individual loan losses as a % of such non-	21.7%	17.3%	12.5%
performing loans (16)	91.1%	105.3%	106.9%
Other loans to individuals:			
Non-performing other loans to individuals as a % of such loans			
(16)	0.6%	3.8%	7.9%
Reserve for other individual loan losses as a % of such loans	1.1%	3.8%	5.1%
Reserve for other individual loan losses as a % of such non-			
performing loans (16)	166.1%	100.0%	64.4%
Total loans:			
Non-performing loans as a percentage of total loans (16)	11.3%	7.4%	4.7%
Reserve for loan losses as a percentage of total loans	10.4%	7.9%	4.9%
Reserve for loan losses as a percentage of non-performing loans	02.20/	106.60/	102.20/
(16)	92.2%	106.6%	103.2%
Charge-offs:	4.20/	( (0/	1.00/
Charge-offs as a percentage of average loans	4.3%	6.6%	1.9%
Capital	21.40/	27.22/	25.50
Total shareholders' equity / total assets	21.4%	27.2%	27.7%
Regulatory capital as a percentage of risk weighted assets (%)	28.8%	36.8%	40.4%
Operations National Control of the C	25	25	27
Number of branches	25	25	27
Number of employees	886	993	1,312

- (1) Financial expenditures consist primarily of interest on deposits and other liabilities from financial transactions and contributions, and taxes on financial income.
- (2) Consists of insurance premiums earned minus insurance claims paid.
- (3) Income from services other than insurance premiums minus expenditures on services other than insurance claims.
- (4) Miscellaneous income minus miscellaneous expenses.
- (5) We hold subordinated bonds and certificates of participation issued in connection with our prior securitization activities.
- (6) Total loans exclude loans in trust pending securitization.
- (7) We transferred these loans to a trust pending their proposed securitization. Although not included in our "loans" for accounting purposes, these loans are included in our total loan portfolio for purposes of classifying our loans and establishing loan loss reserves in accordance with Central Bank requirements.
- (8) Includes the positive effects resulting from our option, pursuant to Central Bank Communication "A" 3800, to offset anticipated future losses by recognizing in advance compensation to be received from the Argentine government for our net financial position of foreign currency-denominated assets and liabilities at December 31, 2001 converted at the exchange rate of Ps.1.40 to US\$1.00.
- (9) Includes Ps.1,147.9 million, Ps.923.3 million and Ps.1,017.9 million of amounts receivable under derivative financial instruments for nine months ended December 31, 2006, 2005 and 2004, respectively.
- (10) Includes Ps.84.0 million, Ps.76.3 million and Ps.60.6 million of accrued interest payable at December 31, 2006, 2005, and 2004, respectively.
- (11) Aggregate financial income earned on mortgage loans divided by average loans.
- (12) Net financial income divided by average interest earning assets. Included in financial income are net gains (losses) on government securities.
- (13) Administrative expenses divided by the sum of (i) net financial income, (ii) contribution from insurance and (iii) other income from services, net. Excludes severance payments and bonuses that totaled Ps.16.0 million, Ps.5.5 million and Ps.7.2 million for December 31, 2006, 2005 and 2004, respectively.
- (14) Insurance claims paid divided by insurance premiums earned.
- (15) For purposes of Central Bank loan classifications and our establishment of loan loss reserves, total loans include accrued interest and loans in trust pending securitization.
- (16) Non-performing loans consist of (i) in the case of consumer loans, those classified under Central Bank regulations as "Deficient Performance," "Difficult Collection," "Uncollectible" and "Uncollectible for Technical Reasons" and (ii) in the case of commercial loans, those classified under Central Bank regulations as "Problematic," "High Risk of Insolvency," "Uncollectible" and "Uncollectible for Technical Reasons." See "Selected Statistical Information—Central Bank's Loan Classification System and Reserves for Loan Losses" in this offering memorandum. We have used a variety of different methodologies for classifying the "non-performance" of our mortgage loans. As a result, information regarding non-performing loans is not necessarily comparable from one period to another. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors Affecting Comparability of Data," "Selected Statistical Information—Central Bank's Loan Classification System and Reserves for Loan Losses" and "—Classification of Loan Portfolio According to Central Bank Criteria" in this offering memorandum.
- (17) The US dollar convenience translation at December 31, 2006 is based on the peso/dollar exchange rate of Ps.3.0695=US\$1.00, prevailing as of such date. Such translation should not be construed as a representation that the local currency amounts represent, or have been or could be converted into, US dollars at that or any other rate.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion should be read in conjunction with our audited and unaudited financial statements which are included in this offering memorandum. Our audited and unaudited financial statements are prepared in accordance with Central Bank accounting rules which differ in certain significant respects from Argentine GAAP and from U.S. GAAP. Our audited and unaudited financial statements do not contain a reconciliation to Argentine GAAP or to U.S. GAAP of our shareholders' equity at December 31, 2006 and December 31, 2005, and or our net income for the fiscal periods ended on such dates. Potential investors should consult their own professional advisors for an understanding of the differences between our accounting policies and Argentine GAAP and U.S. GAAP and how those differences affect the financial information herein.

## Events in Argentina and their impact on the Bank

Our business and results of operations are dependent on, and significantly impacted by, the macroeconomic situation prevailing in Argentina. As such, our business and results of operations were materially and adversely affected by the acute Argentine economic crisis that began in 2001 and prevailed throughout most of 2002. Since 2003, the Argentine economy has shown signs of recovery compared to 2001 and 2002 and gross domestic product has grown in each of 2003, 2004, 2005 and 2006. In addition, interest rates have fallen and the foreign exchange market has stabilized. The financial system has gradually recovered its liquidity levels, recording a significant increase in deposits and the level of loan originations began to grow, especially in 2005 and 2006. Based on current data, the Argentine economy during 2003, 2004, 2005 and 2006, gross domestic product increased by 8.8%, 9.0%, 9.0% and 8.5% according to INDEC estimates. Based on INDEC estimates, in US dollar terms gross domestic product increased from US\$69.8 billion in 2002 to US\$208.1 billion estimated for 2006, and unemployment decreased to 8.7% as of the fourth quarter of 2006. As of December 31, 2006, approximately 30% of the population was below the poverty line according to INDEC. In 2004, 2005 and 2006 Argentina recorded a fiscal surplus of approximately Ps.11,657.8 million, Ps.19,661.0 million and Ps.23,158.0 million, respectively. After the settlement of its exchange offer, Argentina's sovereign debt outstanding amounted to US\$126,466.0 million, representing approximately 60% of the gross domestic product estimated for the year ending December 31, 2006.

During 2005 and 2006, inflation increased by 10.7% and 7.1% as measured by the WPI, and 12.3% and 9.8% as measured by the CPI. The preceding information is based on data published by the Ministry of Economy and the Argentine Central Bank.

## Our Response to the Crisis

The economic crisis of 2001 and 2002 had devastating effects on the Argentine financial system and particularly on our mortgage business as the pesification of our assets without the corresponding reduction in the portfolio of our foreign-currency denominated liabilities resulted in a severe mismatch of our asset and liability positions. In response to the crisis, we undertook various measures designed to shore up its business. These included the following key initiatives:

- (i) recovering financial stability and strengthening liquidity,
- (ii) maximizing the present value of the loan assets in our loan portfolio,
- (iii) improving operating efficiency,
- (iv) reconstituting financial brokerage and service businesses,
- (v) strengthening our financial position, and
- (vi) minimizing interest rate, maturity and currency mismatch risks.

# Implementing these plans has allowed us to:

• Restructure all of our financial liabilities, amounting to approximately US\$1,208.4 million, thus aligning principal and interest payments with our cash flow, thus becoming the first financial institution in Argentina to achieve this objective.

- Reduce our debt by US\$361.0 million, extending the average life of our outstanding debt, and reducing
  average interest rates, thus matching the term of lending and borrowing transactions, achieving proper
  financial intermediation margins and full hedging of foreign currency-denominated liabilities.
- Achieve high liquidity levels, as reflected in the significant stock of liquid assets, stable cash flow from operations and low uses of funds projected for the medium term.
- Manage to position us as one of the leading private banks in terms of equity in Argentina, with high asset/equity ratios well above those of most other financial institutions and fully provisioning non-performing loans, which eliminates exposure to credit risk from the private sector.
- Reduce our exposure to the public sector risk.
- Attain high profitability rates by controlling operating expenses and generating stable operating results.
- Set a business diversification strategy aimed at developing a universal banking business on the basis of our traditional franchise in the mortgage business.
- Since 2001, we have overcome significant challenges and reached various milestones in our history as a financial institution. Our major achievements include the following:
- We recorded net income of Ps.344.4 million for the year ended December 31, 2006, Ps.253.3 million in 2005 and Ps.279.1 million in 2004.
- We achieved a significant expansion in lending to the private sector, developing new lines of credit outside of the mortgage sector, such as consumer loans, credit card financing, pledge loans and corporate loans.
- We expanded our retail network and related services.
- We developed new construction financing and mortgage-related products.
- We developed our base of depositors, backed by improved performance in the retail segment.
- We re-established access to the domestic Argentine capital markets in 2004 by leading the sale of seven series of Cédulas Hipotecarias for an aggregate principal amount of Ps. 432.6 million, issued under our "Cédulas Hipotecarias Argentinas" Global Program.
- During 2005, we became the first Argentine financial institution to access the international capital markets after Argentina's debt restructuring, issuing a total amount of US\$ 500.0 million of notes due in 2010 and 2016.
- We were the first bank to obtain foreign financing after the Argentine crisis.
- Additionally, during 2005, we substantially reduced our indebtedness levels, retiring all of our medium term guaranteed debt and long term debt for an amount of US\$285.2 million and reducing our liabilities with the Argentine Central Bank, adjusted for inflation by more than Ps.1,844.0 million.
- We subscribed BODEN due 2012 for a total value of US\$773.5 million under the compensation scheme granted to financial institutions.
- We had unparalleled profitability and efficiency ratios, and higher liquidity and solvency levels than the average recorded by the Argentine financial system.
- We significantly improved our asset quality.

## Restructuring of all of our financial liabilities

As a result of the economic crisis, we suspended payment on all of our debt obligations in 2003 and negotiated a comprehensive debt restructuring plan comprising Banco Hipotecario's obligations that at December 31, 2003 totaled approximately Ps.2,849.2 million and on approximately Ps.889.6 million of loans due to foreign banks and other private and bilateral entities. This process culminated with the participation in the exchange offer of Ps.2,662.2 million, representing approximately 93% of the aggregate principal amount of our bond debt outstanding at that date. Of the principal amounts validly offered, approximately 77% (Ps.2,060.9 million) opted to receive long-term securities (bonds due 2013), approximately 7% (Ps.168.1 million) opted to receive cash, and approximately 16% (Ps.433.3 million) opted to receive medium-term guaranteed notes due 2010. Of an aggregate principal amount of Ps.889.6 million of bank debt outstanding at December 29, 2003, 100% participated in the simultaneous restructuring. Of that amount, approximately 20% (Ps.187.4 million) opted to receive long-term loans, approximately 10% (Ps.98.4 million) opted to receive cash and approximately 70% (Ps.608.0 million) opted to receive medium-term guaranteed loans due 2010. After settlement of the exchange offer, we continued to exchange old notes with holders who did not participate in the offers and Banco Hipotecario concluded a Tender Offer to purchase non-restructured Notes, being the outstanding amount, as of December 31, 2006, of all series of bonds that did not participate in the exchange after such offer, US\$ 22.9 million and Euro 8.9 million.

In November 2005, we repurchased the remaining principal amount of medium term guaranteed bank debt issued in connection with our restructuring. As a result of that repurchase, we triggered a mandatory redemption of the medium term guaranteed notes that had been issued to bondholders in the restructuring and which we were required to redeem pursuant to the terms of the medium term notes. We issued a notice of redemption in respect of these medium term guaranteed notes on December 7, 2005 and redeemed the notes on January 13, 2006. As a result, we have cancelled all of the medium term guaranteed debt (bank and bond debt) previously outstanding, which totaled US\$268 million as of the restructuring date. The Stock Appreciation Rights (StARs) attached to the medium term bonds remain outstanding. On May 3, 2006, we repurchased in cash, through an offer commenced on April 4, 2006, US\$ 129.8 million and Euro 20.7 million of long term bonds due in 2013.

On June 30, 2006, the Bank commenced an offer to purchase, in cash, all currently nonperforming securities. The offer was intended to repurchase all securities that failed to be exchanged within the framework of the exchange offer commenced by the Bank in January, 2004, after the economic crisis in Argentina. The Bank will pay 108% on the principal amount of the securities and no additional amounts will be paid with respect to accrued and unpaid interest or due interest. The due date of the offer, which was originally July 31, 2006, was extended to September 18, 2006. The purchase offer was not carried out in Italy.

As a result of this transaction, securities were bought back for US\$ 5.51 million (19.4%) and Euro 1.42 million (13.7%). As an integral part of the offer described above and pursuant to Section 102 of Legislative Decree No. 58 of 1998 of the Republic of Italy, on December 12, 2006 an offer was made to residents of Italy to repurchase defaulted bonds. On January 19, 2007, the offer expired, and securities were repurchased for US\$0.1 million and Euro 3.41 million.

# **Subscription of Additional BODEN**

As of December 31, 2006, we had subscribed additional BODEN due in 2012 for a principal amount of US\$773.5 million, for cash in a principal amount of Ps.1,966.0 million. We have received principal and interest payments in an aggregate amount of US\$145.6 million related to these BODEN. After giving effect to the subscription of these BODEN, we are due to receive approximately US\$59.3 million of the US\$845.7 million principal amount of additional BODEN that were approved by the Argentine Government to be allocated to us in connection with the pesification of our assets during the Argentine economic crisis in 2002 and 2003.

## **Factors Affecting Comparability of Financial Data**

Our consolidated results of operations for the years ended December 31, 2006, 2005 and 2004, and our financial condition at those dates reflect significant ongoing changes in the nature of our business, the composition of our loan and investment portfolios, changes in our sources of funding and in the regulatory environment. Subsequent to the economic crisis in Argentina, we had complemented our traditional mortgage lending with other types of banking services. As a result of theses changes, our results of operations for the twelve months periods ended December 31, 2006, 2005 and 2004 are not comparable in many important respects to our results for preceding years and are not necessarily indicative of our future results.

As of January 1, 2002, we resumed the application of inflation adjustments pursuant to the Argentine Central Bank's, the FACPCE and CNV's Resolution which established that financial statements for periods ended in 2002 would be restated for inflation from January 1, 2002 by applying the WPI as follows:

- non-monetary items and income statement amounts are adjusted in terms of the then-current general purchasing power;
- monetary items are not adjusted as such items are, by their nature, stated in terms of their current general purchasing power; and
- monetary gains and losses are recognized in the income statement, reflecting the effect of holding monetary assets and liabilities in periods of inflation.

The information as of December 31, 2004 and 2005 and for each year in the two-year period ended on December 31, 2005 has been derived from our consolidated financial statements, which are not included in the Offering Memorandum. Certain balances from prior years have been reclassified to conform to the presentation of financial information for the year ended December 31, 2006, which are not significant.

# **Critical Accounting Policies**

We believe that the following are the critical accounting policies. They are important to the portrayal of our financial condition and results of operations and require the most difficult, subjective and complex judgment and the need to make estimates about the effect of matters that are inherently uncertain.

## Reserve for loan losses

Our reserve for loan losses is maintained in accordance with the regulations established by the Argentine Central Bank. Under such regulations, a minimum reserve for loan losses is calculated primarily based upon the classification of our commercial loan borrowers and the past due status of ours individual loan borrowers. Although we are required to follow the methodology and guidelines for determining our reserve for loan loss as set forth by the Argentine Central Bank, we are allowed to provide additional allowances for loan loss reserves.

We classify individual loans based upon their past due status consistent with the requirements of the Argentine Central Bank. Minimum loss percentages required by the Argentine Central Bank are also applied to the totals in each loan classification. Balances of loans and reserves are charged-off and reflected on our balance sheets three months from the date on which the loans were fully covered by our loan loss reserves.

For commercial loans, we are required to classify all of our commercial loan borrowers. In order to perform such classification, we must consider the management and operating history of the borrower, the present and projected financial situation of the borrower, the borrower's payment history and ability to service the debt, the capability of the borrower's internal information and control systems and the risk in the sector in which the borrower operates. We apply the minimum loss percentages required by the Argentine Central Bank to our commercial loan borrowers based on the loan classification and the nature of the collateral, or guarantees, of the loan. In addition, based on the overall risk of the portfolio, we consider whether or not additional loan loss reserves in excess of the minimum required are warranted.

# Hedge Bond

In connection with the Bank's right to purchase the Hedge Bond, following Argentine Banking GAAP, the Bank has recognized the Hedge Bond as if it were already acquired and the associated liability to fund the Hedge Bond as if the Bank had already executed the debt agreement with the Argentine Central Bank. The receivable for the right to purchase the Hedge Bond is denominated in U.S. dollars and accrues interest at 2%. The liability to the Argentine Central Bank is denominated in pesos and accrues interest at CER plus 2.0%, retroactive to February 3, 2002, as provided by Decree No. 905/02. The net asset recognized amounted to Ps.46.8 million as of December 31, 2006.

# Other Receivables from Financial Transactions and Miscellaneous Receivables

We carry other receivables from financial transactions and miscellaneous receivables net of allowances for uncollectible amounts. Our judgment regarding the ultimate collectivity is performed on an account-by-account basis and

considers our assessment of the borrower's ability to pay based on factors such as the borrower's financial condition, past payment history, guarantees and past-due status.

## Minimum Presumed Income Tax

We have recognized the minimum presumed income tax accrued as of December31, 2006 and paid in prior years as an asset as of December31, 2006 because we started to generate taxable income and we expect to be able to compute it as a payment on account of income tax in future years. Recognition of this asset arises from the ability to generate sufficient taxable income in future years to absorb the asset before it expires. Management's determination of the likelihood that deferred tax assets can be realized is subjective, and involves estimates and assumptions about matters that are inherently uncertain. The realization of deferred tax assets arises from levels of future taxable income and the achievement of tax planning strategies.

Underlying estimates and assumptions can change over time, influencing our overall tax positions, as a result of unanticipated events or circumstances.

## Years Ended December 31, 2006 and 2005.

#### General

The following table sets forth the principal components of our net income for the years ended December 31, 2006 and 2005.

	Years ended D	ecember 31,	% Change
	2005	2006	2006/2005
_	(in millions	of pesos, except for pero	centages)
Financial income	Ps. 700.0	Ps. 782.7	11.8%
Financial expenses	(418.9)	(355.7)	(15.1)
Net financial income	281.1	427.0	51.9
Provision for losses on loans	(19.9)	(12.9)	(35.2)
Net contribution from insurance (1)	39.7	53.8	35.5
Other income from services	39	52.4	34.4
Other expenses on services	(19.6)	(49.8)	154.1
Administrative expenses	(167.5)	(214.7)	28.2
Miscellaneous income, net (2)	101.7	90.8	(10.7)
Minority interest	(0.6)	(0.6)	0.0
Income tax	(0.6)	(1.7)	183.3
Net income	Ps. 253.3	Ps. 344.3	35.9%
Net interest margin (3)	4.36%	6.44%	208 bp
Net interest spread (4)	2.14%	4.16%	202 bp
Average rate of interest on mortgage loan portfolio	9.92%	9.72%	20 bp

<sup>(1)</sup> Insurance premiums minus insurance claims paid.

## Net Income

Our global net income increased to Ps.344.3 million for the year ended December 31, 2006, as compared to Ps. 253.3 million for the year ended December 31, 2005, principally due to:

- Higher financial income as a result of an increase in lending activity.
- Higher financial income as a result of higher income from intermediation in government and corporate securities and improved asset and liability management through the use of hedge instruments.
- Lower financial expenditures principally as a result of a substantial reduction of Central Bank borrowings.

<sup>(2)</sup> Miscellaneous income minus miscellaneous expenses.

<sup>(3)</sup> Net financial income divided by average interest-earning assets. Net financial income is financial income minus interest paid on deposits and other liabilities from financial transactions.

<sup>(4)</sup> Average rate earned on interest-earning assets minus average rate paid on interest-bearing liabilities.

- Higher income from services and insurance activity, as a result of the increase in new loan origination and an expansion of insurance products offered.
- Higher miscellaneous income as a result of the sale of a portion of our non-performing portfolio and a capitalization of minimum income tax credit.

These factors were partially offset by:

- An extraordinary adjustment to changes in the valuation of public sector assets given as collateral for Central Bank borrowings (BOGAR and government guaranteed loans).
- Higher administrative expenses mainly related to advertising campaigns and higher salaries and social security contributions.

## Financial Income

The following table sets forth the principal components of our financial income for the years ended December 31, 2006 and 2005.

	Years ended	% Change	
_	2005	2006	2006/2005
_	(in mill	lions of pesos, except for percentage	entages)
Mortgage loans and other financial transactions	Ps. 180.1	Ps. 158.5	(12.0)%
Personal loans	18.4	58.9	220.1
Credit card loans	2.6	16.9	550.0
Overdraft	19.9	25.0	25.6
Corporate and other loans	3.1	40.7	NM
Interbank loans	1.3	2.5	92.3
Public sector loans	131.5	8.5	(93.5)
Compensatory and other BODEN	55.6	9.4	(83.1)
Buyback of restructured debt	60.1	44.8	(25.5)
Mortgage-backed securities	19.8	34.3	73.2
Hedging transactions	30.0	92.1	206.6
Government and Private Securities	138.0	234.2	69.8
Effects of changes in exchange rates	21.4	22.5	5.1
Cash and due from banks	2.3	4.0	73.9
Others	<u>15.9</u>	<u>30.4</u>	91.4
Total financial income	Ps. 700.0	<u>Ps. 782.7</u>	11.8%

Our financial income increased 11.8% to Ps 782.7 million for the year ended December 31, 2006, as compared to Ps.700.0 million for the year ended December 31, 2005, primarily as a result of:

- Higher income from credit cards, origination of mortgage loans and new consumer products as a result of higher bank activity.
- Higher income from government and private securities as a result of higher market prices, and the increase in LIBO rate on the stock of BODEN 2012, accounted as investment method.
- Higher income through the use of hedge instruments.

These factors were partially offset by:

- Lower income from mortgage loans due to the mortgage securitization program.
- Lower income from guaranteed government loans resulting from the Bank's reduced exposure to the public sector.
- Lower income from discounted buyback of our debt, as a result of higher market prices, partially offset by the successful tender offer of restructured bonds due 2013 in May 2006.

• Lower income from compensatory and other BODEN as a result of the subscriptions made.

# Financial Expenses

The following table sets forth information regarding our financial expenses for the years ended December 31, 2006 and 2005.

	Years ended	% Change				
	2005	2006	2006/2005			
	(in millio	(in millions of pesos, except for percent				
Bonds and similar obligations	Ps. 112.2	Ps. 257.5	129.6%			
Borrowings from Central Bank	245.4	24.6	(90)			
Borrowings from banks	32.6	21.9	(32.8)			
Time Deposits	12.7	29.5	132.3			
Other Deposits	3.4	5.1	50.0			
Contributions and taxes on financial income	12.6	17.1	35.7			
Total financial expenses	Ps. 418.9	Ps. 355.7	(15.1)%			

Our financial expenses during 2006 decreased 15.1% to Ps.355.7 million on December 31, 2006 from Ps.418.9 million for 2005, primarily as a result of lower interest on borrowings from the Central Bank.

This was partially offset by:

- higher financial expenses from foreign currency-denominated liabilities due to new external financing;
   and
- higher interest liabilities resulting from increased average balances on savings accounts time deposits and other deposits.

# Provision for Losses on Loans

The following table sets forth our provision for loan losses for the years ended December 31, 2006 and 2005.

	Year ended I	% Change	
	2005	2006	2006/2005
	(in million	s of pesos, except for pe	ercentages)
Provision for loan losses	Ps. 19.9	Ps. 12.9	(35.2)%
Charge-offs	Ps. 118.8	Ps. 33.1	(72.1)%

Our provision for loan losses in the year ended December 31, 2006 decreased to Ps.12.9 million from Ps.19.9 million in the year ended on December 31, 2005.

# Net Contribution from Insurance

The following table sets forth the principal components of our net contribution from insurance for the years ended December 31, 2006 and 2005.

	Years ended December 31,			% Change 2006/2005	
	2005 2006				
	(iı	n millions of po	esos,	except for p	ercentages)
Insurance premiums earned:					
Life	Ps. 31	1.2	Ps.	45.4	45.5%
Property damage	12	2.7		12.0	(5.5)
Unemployment	1	1.5		1.3	(13.3)
Other	2	2.6		3.2	23.1
Total premiums earned	Ps. 48	3.0	Ps.	61.9	<u>29.0%</u>
Insurance claims paid:					
Life	Ps. 7	7.4	Ps.	7.1	(4.1)%
Property damage	(	).4		0.4	0.0
Unemployment	(	).2		0.2	0.0
Other	(	0.3		0.4	<u>33.3</u>
Total claims paid	8	3.3		8.1	(2.4)
Net contribution from insurance	<u>Ps. 39</u>	<u>9.7</u>	Ps.	53.8	35.5%

Our net contribution from insurance activities for 2006 increased 35.5% to Ps.53.8 million, from Ps.39.7 million in 2005. This increase was primarily a consequence of higher premiums earned during the year as a result of our increased business volume.

# Other Income from Services

The following table includes the principal components of our other income from services for the years ended December 31, 2006 and 2005.

	Years ended I	% Change	
_	2005	2006	2006/2005
_	(in millions	of pesos, except for pe	rcentages)
Loan servicing fees from third parties	Ps. 1.6	Ps. 1.2	(25)%
FONAVI commissions	3.2	3.7	15.6
Credit Card commissions	5.1	26.3	NM
Commissions for technological services (MSI)	12.0	-	(100)
Other Commissions	4.1	6.5	58.5
Total commissions	<u>26.0</u>	<u>37.7</u>	<u>45.0</u>
Recovery of loan expenses	8.4	9.5	13.1
Other	4.6	5.2	<u>13.0</u>
Total	<u>Ps. 39.0</u>	<u>Ps. 52.4</u>	<u>34.4%</u>

Our income from services increased to Ps.52.4 million for the year ended December 31, 2006 from Ps 39.0 million in 2005. This increase was mainly due to higher commissions derived from credit cards, origination of mortgage loans and new consumer products, as a result of higher banking activity.

# Other Expenses on Services

The following table includes the principal components of our other expenses on services for the years ended December 31, 2006 and 2005:

	Years ended December 31,			% Change	
	2005 2006		2006	2006/2005	
		(in million	ns of pesos	except for p	percentages)
Structuring and underwriting fees	Ps.	5.3	Ps.	10.2	92.5%
Banking services		6.7		12.7	89.6
Commissions on third party originations		0.2		0.1	(50.0)

	Years ended	% Change	
	2005 2006		2006/2005
	(in million	ercentages)	
Collections	0.2	1.3	NM
Credit Card commissions	6.0	23.0	283.3
Total	18.4	47.3	157.1
Contributions and taxes on income from services	1.0	2.5	<u>147.9</u>
Total	<u>Ps. 19.4</u>	<u>Ps. 49.8</u>	<u>156.6%</u>

Our other expenses on services increased 156.6% to Ps.49.8 million for the year ended December 31, 2006 from Ps.19.4 million in the year ended December 31, 2005, primarily due to higher expenditures on services related to the Bank's higher business volume.

## Administrative Expenses

The following table sets forth the principal components of our administrative expenses for the years ended December 31, 2006 and 2005.

	Years ended	% Change	
	2005	2006	2006/2005
	(in million	ns of pesos, except for p	ercentages)
Salaries and social security contributions	Ps. 71.1	Ps. 90.5	27.3%
Fees to Directors and the Supervisory Committee	15.0	13.7	(8.6)
Fees and external administrative services	11.2	21.9	95.5
Maintenance and repair	3.9	4.6	17.9
Advertising and publicity	10.3	19.1	85.4
Nonrecoverable VAT and other taxes	11.4	11.7	2.6
Electricity and communications	6.6	7.7	16.7
Depreciation of bank premises and equipment	7.5	5.4	(28.0)
Amortization of organizational expenses	2.5	4.0	60.0
Corporate personnel benefits	7.0	10.2	45.7
Other	21	25.9	23.3
Total	Ps. 167.5	Ps. 214.7	26.1%

Administrative expenses for the year ended December 31, 2006 increased 26.1% to Ps.214.7 million from Ps.167.5 million for the year ended December 31, 2005. The main reasons for this increase were higher salaries and social security contributions required under applicable regulations in Argentina, higher advertising expenses related to the launch of our new products and an increase in other fees related to the actions adopted by the Bank in developing its retail banking business.

# Miscellaneous Income

The following table sets forth our miscellaneous income for the years ended December 31, 2006 and 2005.

	Years ended December 31,		% Change		
	20	005	20	06	2006/2005
	(i	n millions o	of pesos as, of	except for p	ercentages)
Penalty interest	Ps.	7.6	Ps.	5.9	(22.4)%
Loan loss recoveries		83.9		91.0	8.5
Capitalization of presumed income tax				24.6	NM
Reversal of provision for contingencies		22.9		19.7	(14.0)
Sale of non-performing loans		-		73.0	
Rental Income		0.6		0.5	(16.7)
Other		7.8		18.9	142.3
Total	Ps.	122.8	Ps.	233.6	90.2%

Our miscellaneous income increased 90.2 % to Ps.233.6 million for the year ended December 31, 2006 from Ps.122.8 million for the year ended December 31, 2005, primarily as a result of:

- A reversal of reserve for loan losses and higher income from recovered loans due to the continued improvement in our loan portfolio.
- The sale of non-performing loans.
- A capitalization of minimum presumed income tax paid for the fiscal years 1999, 2000 and 2001, resulting
  from our intention to charge the minimum presumed income tax credit held by it against future income tax
  liabilities.

## Miscellaneous Expenses

The following table sets forth the principal components of our miscellaneous expenses for the years ended December 31, 2006 and 2005:

	Years ended December 31,		% Change	
	2005	2006	2006/2005	
	(in million	s of pesos, except for p	ercentages)	
Provision for lawsuit contingencies	Ps. —	Ps. 11.6	NM	
Provision for miscellaneous receivables and others	0.2	4.3	NM	
Provision for insurance contingences	0.7	2.0	185.7	
Provision for administrative organization	2.5	8.9	256.0	
Provision for profit sharing plan	2.6	30.5	NM	
Provision for stock appreciation rights on securities facilities	_	28.0	NM	
Provision for subsidiaries	_	10.0	NM	
Sale of non-performing loans	_	8.0	NM	
Bogar and secured loans value	_	20.8	NM	
Taxes	8.4	8.6	2.4	
Other	6.6	10.1	53.0	
Total	Ps. 21.0	Ps. 142.8	NM	

Our miscellaneous expenses increased to Ps.142.8 million for the year ended December 31, 2006 from Ps.21.0 million for 2005, primarily as a result of:

- an extraordinary adjustment on changes in the valuation of public sector assets given as collateral for Central Bank borrowings (Bogar and government guaranteed loans);
- extraordinary provision for expenses in connection with valuation of our subsidiaries; and
- provisions for our stock appreciation rights plan, profit sharing plan, lawsuit contingencies and for the sale of a portion of non-performing loan portfolio.

# The Years Ended December 31, 2005 and 2004

#### General

The following table sets forth the principal components of our net income for the years ended December 31, 2005 and 2004:

	Years ende	% Change	
	2004	2005	2005/2004
	(in millions of pe	sos, except for percentage	es and basis points)
Financial income	Ps. 721.4	Ps. 736.2	2.1%
Financial expenditures	(289.8)	<u>(455.1)</u>	57.1
Net financial income	431.6	281.1	(34.9)
Provision for losses on loans	(17.5)	(19.9)	13.7
Net contribution from insurance (1)	35.6	39.7	11.5
Other income from services	42.0	39.0	(7.1)
Other expenditures on services	(14.5)	(19.6)	35.3
Administrative expenses	(134.0)	(155.3)	15.9

	Years ended	Years ended December 31, % Ch	
	2004	2005	2005/2004
	(in millions of pes	os, except for percentage	es and basis points)
Miscellaneous income (loss), net (2)	(54.1)	89.6	NM
Income tax	(8.8)	(0.6)	(92.7)
Minority interest	(1.1)	(0.6)	<u>(42.9)</u>
Net income	<u>Ps. 279.1</u>	<u>Ps. 253.3</u>	<u>(9.2)%</u>
Net interest margin (3)	6.40%	4.36%	(204bps)
Net interest spread (4)	5.28%	2.14%	(314bps)
Average rate of interest on mortgage loan portfolio	12.62%	9.92%	(270bps)

<sup>(1)</sup> Insurance premiums minus insurance claims paid.

#### Net Income

Our net income decreased to Ps.253.3 million for the year ended December 31, 2005 compared to Ps.279.1 million for the year ended December 31, 2004. This decrease was primarily due to:

- higher financial expenditure as a result of the increase in the CER index on CER-adjusted liabilities, partially offset by lower average balances of these liabilities that were reduced by Ps.1,727.8 million from Ps.2,228.2 million at December 31, 2004 to Ps.500.4 million at December 31, 2005; and
- higher expenditures of approximately Ps.21 million on services and administrative expenses as a result of higher expenditures on advertising and publicity and social contributions resulting from increased expenses related to the introduction of new products and our asset growth strategy.

These factors were partially offset by:

- higher miscellaneous income (loss), net as a result higher recoveries on loans and lower provisions; and
- slightly higher financial income as a result of the impact of the CER index applicable to our BODEN and other government securities.

## Financial Income

The following table sets forth the principal components of our financial income for the years ended December 31, 2005 and 2004.

	Years ende	d December 31,	% Change
_	2004	2005	2005/2004
_	(in millions of	pesos, except for percentages	and basis points)
Mortgage loans and other financial transactions	Ps. 255.1	Ps. 180.1	(29.4)%
Personal loans	2.1	18.4	NM
Credit card loans		2.6	NM
Overdraft	5.1	19.9	290.0
Corporate and other loans	20.7	3.1	
Interbank loans	0.7	1.3	85.7
Public sector loans	75.9	131.5	73.3
Compensatory and other BODEN	40.2	55.6	38.3
Income from discounted buyback of debt	142.5	60.1	(57.8)
Mortgage-backed securities	50.5	19.8	(60.8)
Government and private securities	66.4	138.6	108.8
Hedges	_	65.6	NM

<sup>(2)</sup> Miscellaneous income minus miscellaneous expenses.

<sup>(3)</sup> Net financial income divided by average interest-earning assets. Net financial income is financial income minus interest paid on deposits and other liabilities from financial transactions.

<sup>(4)</sup> Average rate earned on interest-earning assets minus average rate paid on interest-bearing liabilities.

	Years ended December 31,		% Change			
_	2004	2005	2005/2004			
_	(in millions of pesos, except for percentages and basis points)					
Cash and due from banks	14.0	2.3	(83.5)			
Effects of changes in exchange rates	25.8	21.4	(16.9)			
Others	<u>22.4</u>	15.8	(29.6)			
Total	Ps. 721.4	Ps. 736.2	2.1%			

Our financial income increased 2.1% to Ps.736.2 million for the year ended December 31, 2005 as compared to Ps.721.4 million for the year ended December 31, 2004, primarily as a result of:

- higher income from guaranteed loans and other public sector loans due to the increase in the CER index, higher income from compensatory and additional BODEN and government securities resulting from the increase in the LIBOR rate during 2005;
- higher income from derivative operations resulting from hedging transactions including our total return swap; and
- higher interest accrued on other loans, principally newly originated consumer and personal loans, reflecting the Bank's increased presence in this sector.

These factors were partially offset by:

- the positive effect of the CVS index on pesified mortgage loans recorded during the year ended December 31, 2004 which did not occur in 2005:
- a reduced positive effect of the repurchase of financial indebtedness at market prices;
- lower financial income from mortgage—backed securities as a result of lower income from investments in financial trusts; and
- income resulting from the effects in exchange rates and appreciation of the value of our position in metals.

# Financial Expenditures

The following table sets forth information regarding our financial expenditures for the years ended December 31, 2005 and 2004.

	Years ended December 31,		% Change	
-	2004	2005	2005/2004	
_	(in millions of pe	sos, except for percentage	es and basis points)	
Bonds and similar obligations	Ps. 80.8	Ps. 148.4	83.7%	
Borrowings from Central Bank	158.4	245.4	54.9	
Borrowings from banks	31.3	32.6	4.1	
Time deposits	2.8	12.7	NM	
Other(1)	1.6	3.4	112.5	
Contributions and taxes on financial income	14.8	<u>12.6</u>	(15.0)	
Total	Ps. 289.8	<u>Ps. 455.1</u>	<u>57.1%</u>	

<sup>(1)</sup> Includes interest and other amounts payable on savings accounts, checking accounts, and other deposits.

Our financial expenditures for 2005 increased 57.1% to Ps.455.1 million on December 31, 2005 from Ps.289.8 million for 2004, primarily as a result of:

• the impact of the CER index accrued on Central Bank borrowings partially offset by lower average balances;

- higher financial expenditures from foreign currency-denominated liabilities due to new external financing
  and higher interest accrued on restructured debt, as a result of the increase in the LIBOR rate applicable to
  our medium term guaranteed debt, and the step-up in the interest rate payable on our long term debt,
  partially offset by lower average balances of restructured debt due to our purchase of such debt and
  subsequent cancellation;
- higher interest payments resulting from increased average balances on savings accounts, time deposits and other deposits.

# Provision for Losses on Loans

The following table sets forth our provision for loan losses for the years ended December 31, 2005 and 2004.

	Years ended December 31,		% Change	
	2004	2005	2005/2004	
	(in mill	ions of pesos, except for pe	rcentages)	
Provision for loan losses	Ps. 17.5	Ps. 19.9	13.7%	
Charge-offs	Ps. 102.5	Ps. 148.4	44.8%	

Our provision for loan losses in 2005 increased to Ps.19.9 million from Ps.17.5 million in 2004. This increased provision reflects the growth of new loans which partially offset the improvement in the portfolio of performing loans.

#### Net Contribution from Insurance

The following table sets forth the principal components of our net contribution from insurance for the years ended December 31, 2005 and 2004.

	Years ended December 31,		% Change
	2004	2005	2005/2004
	(in m	illions of pesos, except	for percentages)
Insurance premiums earned:			
Life	Ps. 26.8	Ps. 31.2	16.4%
Property damage	12.7	12.7	0.0
Unemployment	1.7	1.5	(11.8)
Other	2.3	2.5	8.7
Total premiums earned	<u>Ps. 43.4</u>	<u>Ps. 48.0</u>	10.3%
Insurance claims paid:			
Life	Ps. 7.1	Ps. 7.4	4.2%
Property damage	0.3	0.4	33.3
Unemployment	0.2	0.2	0.0
Other	0.3	0.3	<u>0.0</u>
Total claims paid	Ps. 7.9	<u>Ps. 8.3</u>	5.1%
Net contribution from insurance	<u>Ps. 35.6</u>	<u>Ps. 39.7</u>	<u>11.5%</u>

Our net contribution from insurance increased 11.5% for 2005 compared to 2004, primarily due to a 10.3% increase in premiums earned as a result of an increase in the number of loans with respect to which we provide insurance coverage, principally the increase in new consumer loans included personal loans, credit cards and mortgage loans.

## Other Income from Services

The following table includes the principal components of our other income from services for the years ended December 31, 2005 and 2004.

Years ended I	mber 31,	% Change
004	2005	2005/2004

Loan servicing fees from third parties	Ps. 2.2	Ps. 1.6	(27.3)%
FONAVI commissions	3.0	3.2	6.6
Credit cards commissions	0.1	5.1	NM
Other commissions	2.5	4.1	64.0
Commissions for technological services (MSI)	22.7	12.0	(47.1)
Total commissions	30.5	26.0	(14.8)
Recovery of loan expenses	9.9	8.4	(15.1)
Other	1.6	4.6	<u>187.5</u>
Total	Ps. 42.0	Ps. 39.0	(7.1)%

Our other income from services decreased 7.1% for 2005 compared to 2004, primarily due to lower income from commissions for technological services provided by our subsidiary MSI (Mortgage Systems Inc.), partially offset by other higher commissions, principally on credit cards and savings accounts. In addition, our income from services included commissions from services resulting from new retail products introduced by the Bank.

# Other Expenditures on Services

The following table includes the principal components of our other expenditures on services for the years ended December 31, 2005 and 2004:

	Years ended December 31,		% Change	
	2004	2005	2005/2004	
	(in million	of pesos, except for	r percentages)	
Structuring and underwriting fees	Ps. 5.8	Ps. 5.3	(8.6)%	
Commissions on third party originations	0.4	0.2	(50.0)	
Collections	0.6	0.2	(66.7)	
Credit cards commissions	0.8	6.0	NM	
Banking services	5.4	6.7	24.1	
Total	13.0	18.4	41.3	
Contributions and taxes on income from services	1.5	1.2	(0.2)	
Total	Ps. 14.5	Ps. 19.6	35.3%	

Our other expenditures on services increased 35.3 % from Ps.14.5 million in 2004 to Ps.19.6 million in 2005, primarily due to higher credit cards commissions and banking services related to new products, partially offset by lower commissions related to loans.

# Administrative Expenses

The following table sets forth the principal components of our administrative expenses for the years ended December 31, 2005 and 2004.

	Years ended December 31,			% Change	
	2004		2005		2005/2004
	(in millions of pesos			except for p	percentages)
Salaries and social security contributions	Ps.	70.0	Ps.	73.9	5.6%
Fees and external administrative services		11.7		11.2	(4.3)
Maintenance and repair		4.3		3.9	(9.3)
Advertising and publicity		4.8		10.3	114.8
Nonrecoverable VAT and other taxes		10.3		11.4	10.4
Electricity and communications		5.0		6.6	32.0
Depreciation of bank premises and equipment		7.8		7.5	(4.0)
Amortization of organizational expenses		1.0		2.5	150.0
Corporate personnel benefits		5.7		7.0	22.8
Other		13.4		21.1	57.2
Total	Ps.	134.0	Ps.	155.3	15.9%

Administrative expenses for the year ended December 31, 2005 increased 15.9 % by Ps.21.3 million to Ps.155.3 million from Ps.134.0 million for the corresponding period in 2004. The main reasons for this increase were higher salaries and social security contributions required under applicable regulations in Argentina, higher advertising expenses

related to the launch of our new products and an increase in "Other" as a result of an increase in fees related to the actions adopted by the Bank in developing its retail banking business, mainly recruiting employees services.

#### Miscellaneous Income

The following table sets forth our miscellaneous income for the years ended December 31, 2005 and 2004.

	Years ended December 31,			% Change	
	20	04	20	05	2005/2004
	(in million	s of pesos,	except for po	ercentages)	
Penalty interest	Ps.	9.4	Ps.	7.6	(18.8)%
Rental income		0.7		0.6	(14.3)
Reversal of provision for contingencies		0.2		22.9	NM
Loan loss recoveries		53.0		83.9	58.3
Other		6.2		7.8	29.0
Total	Ps.	69.6	Ps.	122.8	<u>76.5%</u>

Our miscellaneous income increased 76.5% to Ps.122.8 million for the year ended December 31, 2005 from Ps.69.6 million for the year ended December 31, 2004, primarily as a result of:

- higher reversal of provisions resulting from the repurchase of medium-term guaranteed debt and subsequent cancellation of the associated stock appreciation rights (StARs); and
- higher rates of loan recovery during the period resulting from our collection efforts.

# Miscellaneous Expenses

The following table sets forth the principal components of our miscellaneous expenses for the years ended December 31, 2005 and 2004:

	Years ended	% Change	
	2004	2005	2005/2004
	(in millions of peso	os, except for percentag	ges)
Provision for lawsuits contingencies	Ps. 7.9	Ps. —	(100.0)%
Provision for other contingencies and miscellaneous receivables.	7.9	0.2	(97.5)
Provision differences in compensatory and hedge bonds	39.5	_	(100.0)
Provision for administrative organization	19.1	_	(100.0)
Taxes on estimated income(1)	20.9	8.4	(59.8)
Provision for employee compensation plan	19.1	17.4	(8.9)
Provision for profit sharing plan(2)	2.8	2.5	(10.7)
Provision for insurance contingences	0.7	0.7	0.0
Prepayment mortgage loans at discount	2.6	_	(100.0)
Other	3.2	4.0	(25.0)
Total	<u>Ps. 123.7</u>	<u>Ps. 33.2</u>	(73.1)%

<sup>(1)</sup> Beginning in 2004, Central Bank rules required all Argentine financial institutions to report income tax on estimated income for the years in which accumulated net losses were carried forward from prior years.

Our miscellaneous expenses decreased 73.1% to Ps.33.2 million for 2005 from Ps.123.7 million for 2004, primarily as a result of:

- a change in the provision for compensatory and hedge BODEN, which was Ps.39.5 million in 2004;
- a change in the provision for corporate reorganization, which was Ps.19.1 million in 2004, primarily resulting from adjustments to expenses incurred in connection with our employee retirement plan; and

<sup>(2)</sup> Our executive profit sharing plan allocates 1% of our net income for the year for incentive payment to our executive officers and directors, insofar as net income exceeds 11% of our total shareholders' equity.

• a change in estimated income tax payable, which decreased from Ps.8.4 million in 2005 to Ps.20.9 million in 2004, as Argentine Central Bank rules require that we make a provision for assumed tax payable on minimum income, which can be treated as tax credits to be accounted for in future years.

#### Income Tax

Prior to January 1, 1996, we were exempt from payment of income tax. Beginning January 1, 1996, we were only exempt from payment of income tax on income attributable to our residential mortgage lending activities. Effective October 1997, as a result of conversion to a *sociedad anónima*, we became subject to payment of income tax in Argentina except on income attributable to mortgage loan commitments made prior to that date.

As a general rule, Argentine tax law allows the deduction of expenses related to a business activity if profits from that activity are taxable. If an enterprise engages in both taxable and non-taxable business activities, as we do, the portion of its business expenses related to the taxable business may be determined by direct allocation of expenses to the particular business activities or by the apportionment method. The Argentine tax code gives preference to the direct allocation method of accounting over the apportionment method in determining deductible expenses, providing that the apportionment method may only be used in circumstances where it is not possible to make direct allocation of expenses to taxable income.

Until December 31, 1998, we determined our income tax liability based on the expense apportionment method, treating as deductible the portion of expenses arising from applying to the total expenses incurred the ratio of taxable income to total income. As of December 31, 1999, we have calculated income tax taking account of the direct relationship between expenses and the taxable or non-taxable income to which those expenses relate. The apportionment method has only been used for those expenses that are not directly allocable to the income producing sources.

We have filed income tax returns for each of 1999, 2000, 2001, 2002, 2003, 2004, 2005 and 2006 which were prepared in compliance with the aforementioned methodologies. As a result, we have recorded tax loss carryforwards for each of 1999, 2000, 2001, 2002, 2003 and 2004 of Ps.35.7 million, Ps.70.9 million, Ps.143.4 million, Ps.3,132.6 million, Ps.(1,295.1), (781.6) million, (172.4) million and (283.5) million, respectively.

# **Interest Rate Sensitivity**

A key element of our asset and liability policy is the management of interest rate sensitivity. Interest rate sensitivity measures the change in net financial income as assets and liabilities re-price following a change in market interest rates. An asset and liability structure is matched when an equal amount of assets and liabilities re-price as a result of a change in interest rates. Any difference between re-pricing assets and liabilities results in a gap or mismatch and a change in net financial income when interest rates change.

The following table shows our interest-earning assets and interest-bearing liabilities positions by re-pricing period as of December 31, 2006 and December 31, 2005. The table shows the impact that an increase in short-term interest rates (less than twelve months) results in a reduction in our net interest income as a higher amount of liabilities than assets reprices, while a decrease in short-term interest rates has the opposite effect.

		As of December 31, 2006								
	Immediately	1 Through 6 months	6 Through 12 months	1 Through 3 years	3 Through 5 years	5 to 10 years	10 to 15 years	Over 15 years	Non-rate Sensitive	Total
				(in mil	lions of pesos,	except for percen	tages)			
INTEREST EARNING ASSETS					•					
Cash and due from banks Government and private	260,4	_	_	_	_	_	_	_	130,8	391,1
securities	_	14,6	251,5	528,3	727,2	63,8	210,6	0,6	195,2	1.991,7
Mortgage Loans	9,9	49,6	60,2	232,9	227,7	450,9	293,2	183,9	17,3	1.525,7
Other loans	533,5	322,4	172,9	365,2	230,8	93,1	23,2	_	10,0	1.751,1
Other receivables from										
financial transactions	11,7	_	_	_	271,5	270,9	130,7	90,5	_	775,3
Other receivables	_	12,1	_	24,2	24,2	36,3	_	_	_	96,9
Total interest earning assets Cumulative interest earning	815,5	398,7	484,5	1.150,6	1.481,3	915,0	657,7	192,6	353,4	6.531,8
assets	815,5	1.214,2	1.698,7	2.849,4	4.330,7	5.245,7	5.903.4	6.178,4	6.531,8	_
INTEREST-BEARING LIABILITIES										
Bonds Other banks and international	159,8	30,0	_	537,2	1.573,1	1.014,6	_	_	_	3.314,7
entities	_	172,7	_	_	_	_	_	_	_	172,7
Central Bank	_	_	_	_	207,6	_	_	_	_	207,6
Deposits	438,3	198,7	2,8	_	_	0,0	_	_	_	639,9
Total interest bearing										
liabilities	598,1	401,4	2,8	537,2	1.780,8	1.014,6	_	_	_	4.334,8

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		1 Through 6	6 Through	1 Through 3	3 Through 5		10 to 15	Over 15	Non-rate	
	Immediately	months	12 months	years	years	5 to 10 years	years	years	Sensitive	Total
				(in mil	lions of pesos, e	except for percer	tages)			
Asset/liability gap	217,5	(2,7)	481,7	613,5	(299,4)	(99,6)	657,7	275,0	353,4	2.197,0
Cumulative gap	217,5	214,7	696,5	1.309,9	1.010,5	910,9	1.568,6	1.843,6	2.197,0	_
Ratio of cumulative gap to cumulative total interest										
earning assets	27%	18%	41%	46%	23%	17%	27%	30%	34%	_

					As of December 3	1, 2005				
		1 Through 6	6 Through	1 Through 3	3 Through 5	5 to 10	10 to 15		Non-rate	
	Immediately	months	12 months	years	years	years	years	Over 15 years	Sensitive	Total
				(in millio	ons of pesos, except	for percentages	)			
INTEREST EARNING ASS	ETS									
Cash and due from banks	72.0	_	_	_	_	_	_	_	40.6	112.6
Government and private										
securities	26.5	3.3	233.3	514.4	554.5	641.0	213.2	1.9	31.5	2,219.6
Mortgage Loans	_	58.2	58.5	235.2	223.6	449.2	265.5	134.5	23.6	1448.3
Other loans	_	355.0	56.6	147.9	126.4	90.3	112.4	_	5.6	894.3
Other receivables from										
financial transactions	0.6	19.9	_	_	_	916.4	62.8	124.0	_	1,123.7
Other receivables	_	_	76.7	155.5	160.4	230.0	_	_	_	622.6
Total interest earning assets	99.1	436.4	425.1	1,053.0	1,064.9	2,236.9	653.9	260.5	101.3	6,421.1
Cumulative interest earning										
assets	99.1	535.5	960.6	<u>2,013.6</u>	3,078.5	5,405.4	6,059.3	6,319.8	6,421.1	
INTEREST-BEARING LIA	BILITIES									
Bonds	182.9	10.5	27.9	443.0	1,286.6	796.8	_	_	_	2,747.7
Other banks and										
international entities	_	65.7	237.5	_	_	_	_	_	_	303.2
Central Bank	_	_	71.4	143.0	143.0	143.0	_	_	_	500.4
Deposits	394.5	123.6	21.7	_	_	0.1	_	_	_	539.9
Total interest bearing										
liabilities	<u>577.4</u>	<u>199.8</u>	<u>358.5</u>	586.0	<u>1,429.6</u>	939.9				4,091.2
Asset/liability gap	(478.3)	236.6	66.6	467.0	(364.7)	1,387.0	653.9	260.5	101.3	2,329.9
Cumulative gap	(478.3)	(241.7)	(175.1)	291.9	(72.8)	1,314.2	1,968.1	2,228.6	2,329.9	_
Ratio of cumulative gap to cumulative total interest	, ,		, ,							
earning assets	(483)%	(45)%	(18)%	14%	(2)%	24%	32%	35%	36%	_

## **Exchange Rate Sensitivity**

Our exposure to foreign currency fluctuations arises from our foreign currency-denominated assets and liabilities. At December 31, 2006, December 31, 2005 and December 31, 2004, our total foreign currency-denominated liabilities were Ps.5,062.4 million, Ps.4,436.9 million and Ps.4,281.9 million and Ps.3,444.4 million, respectively, all of which were US dollar-and Euro-denominated obligations. At December 31, 2006, December 31, 2005 and December 31, 2004, our US dollar-denominated assets (including BODEN) were Ps.3.622,6 million, Ps.3,635.7 million and Ps.4,197.4 million, respectively, and our Euro-denominated assets were Ps.1.173,2 million, Ps.984.4 million and Ps.1,125.4 million and, respectively, while our US dollar-denominated liabilities were Ps.3.995,0 million, Ps.3,427.7 million and Ps.3,096.5 million, respectively, and our Euro-denominated liabilities were Ps.1.067,4 million Ps.1,009.2 million and Ps.1,185.5 million, respectively.

# Liquidity

Our general policy has been to maintain liquidity adequate to meet our operational needs and financial obligations. At December 31, 2006, our liquid assets consisted of:

- Ps.391.1 million of cash and due from banks;
- Ps.525.1 million of Argentine government and corporate securities classified as held for trading; and
- Ps.87.3 million of Argentine Central Bank Bills.

At December 31, 2005, our liquid assets consisted of:

- Ps.294.8 million of cash and due from banks;
- Ps.460.1 million of Argentine government and corporate securities classified as held for trading; and
- Ps 50.2 million of Argentine Central Bank Bills.

Cash Flows from Operating Activities. The changes in cash flows from operating activities were principally due to the change in:

- (I) Provision for losses on loans and for contingencies and miscellaneous receivables, net of reversals,
- (II) Net (gain) loss on government securities,

- (III) Net indexing of loans, deposits and other debt, and
- (IV) Net change in other assets and liabilities.

Cash Flows from Investing Activities. The changes in cash flow from investing activities were due to subscription of Argentine Government Hedge BODENs.

Cash Flows from Financing Activities. The changes in cash flows from financing activities were principally due to the issuance of notes Series IV partially offset by payments on Central Bank debt, Bonds, Notes and Long Term debts, as a result of the changes in our restructuring financial debt in 2004 and 2003.

#### Other

*Swaps*. During 2004 and 2005, we entered into two swap agreements with Credit Suisse First Boston and two swap agreements with Deutsche Bank AG to cover CER/US dollar and Euro/US dollar. The aggregate outstanding amounts under these agreements at September 30, 2006 were US\$180 million and Euro 250 million. In 2004, we also entered into a total return swap agreement with Deutsche Bank AG for US\$25 million.

*Repurchases*. During 2005 and 2006, we entered into four repurchase agreements with DEPFA Investment Bank Limited under a Master Forward Sale Agreement, three repurchase agreements with Deutsche Bank AG and three repurchase agreements with Credit Suisse First Boston.

# **Funding**

Historically, we financed our lending operations mainly through:

- the issuance of fixed and floating rate securities in the international capital markets,
- other financing arrangements with international and domestic financial institutions,
- securitizations of mortgage loans,
- cash flow from existing loans,
- deposits, and
- Central Bank long term loans.

As of December 31, 2006 and 2005, we had four principal funding sources: bonds, Central Bank borrowings, other borrowings from financial institutions and deposits. The table below sets forth our liabilities outstanding with respect to each of our sources of funding as of the dates indicated.

		% Change		
_	2004	2005	2006	2006/2005
_		(in millions of pesos e	xcept for percentages)	
Bonds(1)	Ps. 2,717.3	Ps. 2679.6	Ps. 3,231.1	20.6%
Borrowings from Central Bank	2,228.2	500.4	207.6	(58.5)
Borrowings from banks and				
international entities(1)	509.7	303.2	40.7	(86.6)
Borrowings from local banks	-	-	132.0	
Deposits(1)	229.3	524.7	636.3	21.3
Total	<u>Ps. 5,684.5</u>	<u>Ps. 4,007.9</u>	<u>Ps. 4,247.7</u>	6.0%

<sup>(1)</sup> Excludes accrued interest.

## Bonds

The principal amounts of the different series of notes we have issued and outstanding are as follows:

	principal amount at December 31, 2006 (millions of pesos)	Date of issue	Maturity Date	Annual Interest rate
Bonds issued prior to restructuring(1)	Ps. 106.2	Aug. 7, 1996 Mar. 15, 2002	Mar. 15, 2002 Aug. 7, 2006	
Notes Issued in Restructuring:				
Long term bonds (US\$449,880,000)	645.1	Sep. 15, 2003	Dec. 1, 2013	3.0 - 6.0
Long term bonds (Euro 278,367,000)	949.6	Sep. 15, 2003	Dec. 1, 2013	3.0 - 6.0
Series 4 - 9.75% Notes due 2010				
(US\$150,000,000)(2)	457.3	Nov. 16, 2005	Nov. 16, 2010	9.75
Series 4 Tranche II (US\$100,000,000)(2)	309.8	Jan. 26, 2006	Nov. 16, 2010	9.75
Series 5 (US\$250,000,000)	762.5	Apr. 27, 2006	Apr. 27, 2016	9.75
Accrued interest	135.8			
Total	Ps. 3,366.3			

Outstanding

On January 13, 2006, the Bank proceeded to fully redeem the Guaranteed Bond in US Dollars, which had been issued for debt restructuring purposes and was due August, 2010, for US\$36.8 million.

On May 03, 2006, the Bank repurchased in cash, through an offer commenced on April 04, 2006, US dollar-denominated Negotiable Obligations due 2013 for a principal amount of US\$129.8 million and Euro-denominated Negotiable Obligations due in 2013 for a principal amount of Euro 20.6 million.

On June 30, 2006, the Bank commenced an offer to purchase, in cash, all currently nonperforming securities. The offer was intended to repurchase all securities that failed to be exchanged within the framework of the exchange offer commenced by the Bank in January, 2004, after the economic crisis in Argentina. The Bank will pay 108% on the principal amount of the securities and no additional amounts will be paid with respect to accrued and unpaid interest or due interest. The due date of the offer, which was originally July 31, 2006, was extended to September 18, 2006. The purchase offer was not carried out in Italy.

As a result of this transaction, securities were bought back for US\$ 5.51 million (19.4%) and Euro 1.42 million (13.7%). As an integral part of the offer described above and pursuant to Section 102 of Legislative Decree No. 58 of 1998 of the Republic of Italy, on December 12, 2006 an offer was made to residents of Italy to repurchase defaulted bonds. On January 19, 2007, the offer expired, and securities were repurchased for US\$0.1 million and Euro 3.41 million.

During our restructuring process, we filed an *Acuerdo Preventivo Extrajudicial* (APE) which was intended to compel holders of our notes who did not participated in our debt restructuring to accept the terms of the original offer. Lower courts have ruled that the APE does not apply and cannot be used by financial institutions. We have appealed this court decision and the Court of Appeals confirmed the ruling on April 28, 2006. We filed an extraordinary appeal (*Recurso Extraordinario*) in May 2006, which to the date of this Offering Memorandum has not yet been conceded. Currently, approximately 2.2% (approximately US\$29.9 million) of this debt remains outstanding. To the extent that the APE is rejected or if the bondholders institute any type of proceeding against us seeking compensation or restitution in connection with the original bonds they hold, we may be required to make additional payments to settle or satisfy adverse judgments in respect of such claims and our liquidity may be affected.

# Loan Securitization Program

We have various series of bonds under our securitization program that existed and that were issued prior to our restructuring. These bonds remain outstanding under our off-balance sheet securitization program. For each mortgage trust, we transferred a portfolio of our loans to a trustee, which then issued senior bonds, subordinated bonds and

<sup>(1)</sup> We have 10 series of bonds issued prior to the restructuring that have outstanding amounts that were not tendered in the restructuring process consummated in January 2004.

<sup>(2)</sup> We issued an additional principal amount of US\$100 million when we reopened this series of bonds in February 2006.

certificates of participation. The payment obligations of these instruments are secured by the trust assets consisting of the portfolio of individual residential mortgage loans and any reserve fund established by us for such purpose. The holders of the securities have no recourse against us if the trustee defaults in its payment obligations. Notwithstanding this fact, certain holders of bonds issued by the mortgage trusts have sued us for the effects of the devaluation of the peso and its impact on the value of the trust assets. See "Business—Litigation".

On June 25, 2004, we led the sale of the first series of "Cédulas Hipotecarias Argentinas" in the local capital market. The aggregate amount of the offering was Ps.50 million, consisting of Ps.40 million of Senior Bonds and Ps.10 million of Subordinated Certificates of Participation issued under the Ps.500 million Program. On November 17, 2004. we closed a second series of Cédulas Hipotecarias in the local capital market for an aggregate amount of Ps.50 million, issued under the Ps.500 million Program. The bonds accrue variable interest at the higher of CER + 3% and the interest rate for time deposits between Ps.100.000 and Ps.500.000, up to 59 days, reported by Central Bank + 4% subject to a floor of 8% per annum and a ceiling of 15% per annum. On April 7, 2005, we closed a third series of Cédulas Hipotecarias for an aggregate amount of Ps.62.5 million. On June 16, 2005, we closed a fourth series of Cédulas Hipotecarias market for an aggregate amount of Ps.64.6 million. On October 20, 2005, we closed a fifth series of Cédulas Hipotecarias for an aggregate amount of Ps.65.0 million. These last three series of bonds accrue variable interest at the higher of CER + 1% and the interest rate for time deposits between Ps100.000 and Ps.500.000, up to 59 days, reported by Central Bank + 2% subject to a floor of 9% per annum and a ceiling of 16% per annum. On March 27, 2006, we began offering a new series VI of Cédulas Hipotecarias of up to Ps.69.0 million in aggregate principal amount. This new series of bonds accrues variable interest at the higher of CER + 1% and the interest rate for time deposits between Ps.100,000 and Ps.500,000, up to 59 days, reported by Central Bank + 2% subject to a floor of 9% per annum and a ceiling of 19% per annum. On September 22, 2006, we closed a seventh series of Cédulas Hipotecarias for an aggregate amount of Ps.71.4 million. This series of bonds accrues variable interest at the higher of CER + 2.5% and the interest rate for time deposits between Ps100.000 and Ps.500.000, up to 59 days, reported by Central Bank + 2,5% subject to a floor of 9% per annum and a ceiling of 23% per annum. All series are collateralized by residential mortgage loans and were rated "ra AAA" on a local scale by Standard and Poor's.

# Deposits

Pursuant to a Central Bank requirement, historically we could not accept deposits other than savings accounts that were assumed in November 1994 from *Caja Nacional de Ahorro y Seguros* (the Argentine postal savings system), deposits related to our lending transactions and institutional deposits in excess of Ps.1.0 million.

Our bylaws contained an identical restriction on our ability to accept deposits. Although we did not historically rely upon deposits as a principal source of funding, we engaged in limited deposit-taking activities. Our other deposits consist of checking accounts maintained by different provincial housing funds and agencies representing Argentine government contributions from the collection of federal taxes which have been set aside for use by the provinces for special purposes and transferred to these accounts.

In December 2001, we received authorization from the Central Bank to accept time deposits from individuals as well as institutions and amended our bylaws accordingly, with approval of a majority of our shareholders as required by Argentine Corporate Law. At the dates indicated, our total deposits consisted of the following:

		% Change		
	2004	2005	2006	2006/2005
-		(in millions of	of pesos)	
Checking accounts	Ps. 20.9	Ps. 21.1	Ps. 18.7	(11.4)%
Saving accounts	73.9	126.1	165.6	31.3
Time deposits	118.0	358.2	428.6	19.7
Other deposit accounts	16.6	19.2	23.4	21.9
Accrued interest payable	1.0	3.1	3.6	16.1
Total	Ps. 230.4	Ps. 527.7	Ps. 639.9	21.3%

Our current strategy is to increase deposits significantly over time in order to achieve significant liquidity to maintain and further develop our financing activities.

#### **BUSINESS**

#### Overview

Established in 1886 by the Argentine government and privatized in 1999, we have historically been Argentina's leading mortgage lender and provider of mortgage-related insurance and mortgage loan services. All of our operations and customers are located in Argentina where we operate a nationwide network with 33 branches in all provinces and more than 47 additional points of sale.

We are a full-service commercial bank offering a wide variety of banking activities and related financial services to individuals, small- and medium-sized companies and large corporations. We seek to distinguish ourselves by our focus on household and consumer credit which we believe offer attractive opportunities for continued growth. We believe we continue to be the largest lender of mortgage loans in Argentina and also offer our customers a range of personal and corporate loans, deposits, credit and debit cards and additional financial services.

At December 31, 2006, we were Argentina's second-largest bank in terms of shareholders' equity with shareholders' equity of Ps. 2,561.5 million, and its eighth-largest bank in terms of total assets with assets of Ps. 9,231.5 million . Our net income for the years ended December 31, 2004, 2005 and 2006 was Ps. 279.1 million, Ps. 253.3 million and Ps. 344.3 million, respectively, representing a return on average equity of 14.4%, 11.7% and 14.0% and a return on average assets of 3.5%, 3.3% and 4.4%, respectively.

Between December 31, 2004 and 2006, our portfolio of non-mortgage loans grew significantly from Ps. 232.2 million at December 31, 2004 to Ps. 1,162.6 million at December 31, 2006, increasing from 12.9% to 41.9% of our total loan portfolio. During the same period, non-performing loans as a percentage of our total loans decreased from 11.3% at December 31, 2004 to 4.7% at December 31, 2006, and our reserves for loan losses as a percentage of non-performing loans increased from 92.2% at December 31, 2004 to 103.2% at December 31, 2006.

Since 1999, our shares have been listed on the Buenos Aires Stock Exchange in Argentina, and since 2006 we have had a Level I ADR program.

# **Summary Description of Loan Portfolio**

As of December 31, 2006, our loan portfolio totaled Ps. 3,317.9 million and Ps. 1,708.0 million in mortgage loans. We service all mortgage loans to individuals that have been securitized through off-balance sheet structures. See "Selected Statistical Information" for additional information regarding our loan portfolio.

The following table sets forth loans in our loan portfolio at the dates indicated.

	For the Year Ended December 31,			
	2004	2005	2006	
	(ir	thousands of pesos)		
Mortgage loans	Ps. 1,632,989	Ps. 1,535,207	Ps. 1,621,307	
Personal loans	23,619	159,629	399,508	
Credit card loans	3,655	57,343	238,587	
Overdraft	145,690	217,183	203,913	
Corporate short-term loans	57,173	47,113	294,247	
Interbank loans	79,520	22,800	66,796	
Public sector loans	576,949	209,967	158,971	
Other loans	44,501	36,017	99,693	
	2,564,096	2,285,259	3,082,842	
Accrued interest receivable	291,698	94,476	64,967	
Reserve for loan losses	(287,527)	(172,743)	(136,354)	
Total loans	2,568,267	2,206,992	3,011,455	
Loans in trust pending securitization	255,622	112,127	85,730	
Accrued interest receivable	14,393	12,212	9,561	
Other	82,133	91,866	245,597	
Reserve for loan losses	(47,305)	(33,175)	(34,408)	
	304,843	183,030	306,480	
Total loan portfolio	Ps. 2,873,110	Ps. 2,390,022	Ps. 3,317,935	

## **Our Strategy**

We believe that the positive environment of the Argentine economy and the increased activity of banking services and lending to private sector, offer a significant opportunity for us to expand our business. In this trend, we are offering new products designed to meet the needs of this growing economy.

Our target is to promote the overall growth of the bank by increasing our customer base, expanding our loan portfolio and generating more fee income from transactional services. We achieve this goal by focusing our strategy on the marketing and promotion of our banking products and services, and through organic growth by the expansion of our wide distribution channel network and the incorporation of alternatives channels.

We intend to continue enhancing our position as a leadership in mortgage lending offering a wide range of financial and related products and services to individuals and small, medium and large companies throughout the country.

The key elements of our strategy include:

- Focus on household and consumer loans We intend to continue focusing on low- and middle-income individuals to capitalize on increasing demand for credit that we believe will accompany future growth of the Argentine economy. We seek to develop new products and services which target this dynamic segment.
- Increase cross-selling of products and services. We seek to expand our relationship with mortgage customers by increasing the cross-selling of personal loans, credit cards and other products and services to such clients. We seek to focus on providing higher margin products and services that enhance our profitability.
- Increase customer base and expand distribution network. We plan to increase our base of customers by expanding our distribution network by opening new branches in areas that we believe offer attractive prospects for growth. We are also emphasizing the development of an integrated multi-channel network that will facilitate our access to customers through new agencies and additional points of sale.
- Development of funding sources. We seek to develop alternative funding sources to enable us to provide a competitive range of consumer loans in terms of tenor and cost.
- *Maintain a balanced asset and liability structure*. We seek to maintain a prudent balance of assets and liabilities by matching currency exposures and managing assets with a shorter average life than that of our liabilities.

#### Lines of business

# Mortgage loans

Mortgage loans continue to be our flagship product. We have made significant efforts to maintain our leadership in the mortgage loan market and seek to offer a wide range of mortgage products to meet the housing finance needs of as many customer segments as possible. In November 2003, we announced the launch of two new mortgage products called "Casa Plus", with terms of five and ten years. Under this line, in February 2005 we launched 15- and 20-year mortgage loans and reduced interest rates for mortgage loans with shorter maturies. These new mortgage products are available to customers who are seeking to acquire, improve, build a residential property or cancel debts to other banks. The amount of the loan may not exceed 75% of the value of the mortgaged property in case of acquisition or construction, or 50% for any other purpose.

Since August, 2006, the Argentine government has been preparing new regulations in order to introduce a new mortgage plan for the purpose of granting housing loans to renters. On August 17, 2006, the Ministry of Economy announced a relaxation of requirements on mortgage loans up to Ps.300,000. According to this plan, banks will be able to finance 100% of house purchase on properties valued at a purchase price up to Ps. 200,000 and 90% of the value of properties worth up to Ps. 300,000, and the maturity of these loans will be up to 30 years. We currently offer fixed and variable rate mortgage loans with maturities of ten, fifteen and twenty years.

To promote access to housing for different customer segments, in 2006 we implemented the following actions:

- We made changes to loan application procedures to facilitate access to housing for a larger number of households, seeking at the same time to preserve the quality of the assets originated. In this respect, as from September, applicants have been able to prove their income by submitting a copy of their lease agreements in the framework of the "Lessee Plan" promoted by the Argentine government.
- We launched a new line of mortgage loans under the name "Own Home Plan" for the construction of housing units. Pursuant to this plan, we not only grant financing for up to 100% of the cost of the unit for a term of up to 30 years but also furnish the customer with the blueprints and instructions to move forward with the construction works.
- We launched a "combined loan" which matches the amount of the mortgage loan repayment installments with the rental payments to be made by the borrower during the first two years of the loan repayment term; and
- We increased placements of our "H-Plus" checking accounts with mortgage security.

In addition to our mortgage lending activities, we have unique loan servicing capabilities in Argentina, servicing Ps.452,800 loans at December 31, 2006, which include loans originated by our branch network, mortgage loans held by IPVs and mortgage loans which have been securitized. The responsibilities of servicing include monitoring the servicing of mortgage loans by servicers (including our acting as primary servicer), remitting collections and finishing reports relating to the performance of the servicer and the condition of the portfolio. Our total mortgage servicing fees in 2004, 2005, 2006 were Ps.3.0 million, Ps.3.2 million and Ps.3.7 million, respectively,

# Personal loans

In accordance with our business strategy to diversify our banking operations, we have been actively increasing our personal lending activities. Our personal loans currently are Peso-denominated, fixed rate advances with a maximum term of five years and a maximum amount not exceeding the lesser of (i) six months' income and (ii) Ps.30,000.

We market our personal loans through various channels, and more than 30% of our current portfolio of personal loans was originated through marketing channels other than our own branches. Our current alternative sales channels are: direct marketing of pre-approved loan campaigns, retailers, our sales force, telemarketing and agreements with mutual associations. Demand for loans grew in 2004 reflecting improvement in the economy. Total originations of personal loans in 2004, 2005 and 2006 were Ps.19.8 million, Ps.138.3 million and Ps. 212.0 million, respectively.

Growth in personal loan placements during 2006 reflected certain recent initiatives including:

- a new product structure that classifies products by risk groups;
- promotional campaigns with various incentives such as household appliances, discounts in repayment installments, etc., as well as agreements with provincial governments and professional associations; and
- portfolio acquisitions which helped strengthen relations with financial institutions and add new customers.
   Progress was made in asset diversification not only by adding personal loans with collections based on discount codes and personal loans that include voluntary payment.

## Credit cards

In 2004 we entered into an agreement with Visa Argentina S.A. to issue national, international and Gold Visa credit cards and launched the Visa BHSA Credit Card. This card provides simple consumer financing to individuals at competitive financing rates and includes additional features designed to encourage consumption. We have adopted a product segmentation structure based on the risk posed by each customer in order to cover as many prospects as possible and to expand the potential customer base for our credit cards.

The number of credit cards issued increased significantly in 2006, as the credit cards in active use grew from 58,700 to 225,300 in December 2006, and active accounts increased from 44,500 at December 31, 2005 to 173,000 at

December 31, 2006. During the same period, the amount of our outstanding credit card loans increased 316.4% from Ps.57.3 million at December 31, 2005 to Ps. 238.6 million at December 31, 2006.

Instead of using the common practice of subsidizing discounts at retail stores, we prefer to extend repayment terms by offering an optional financing term of up to 24 months without interest for purchases made by new credit card customers during the first four months after activation of their cards. We believe this program enhanced our ability to attract and retain customers and to earn higher income from commissions in exchange for an initial reassignment of financial income. We also offered a waiver of annual credit card fees to certain new customers who already had credit cards issued by other banks.

## Corporate and other loans

We currently provide selected loan services to leading companies, including short-term working capital loans. At year-end 2004, we had approved loans to this segment of Ps.500 million and outstanding loans as of December 31, 2004 amounted to Ps.222 million. During 2005 and 2006, our corporate loan portfolio grew 58.6% and 56.0%, respectively, reaching Ps.294.2 million at December 31, 2006.

The range of product offerings to corporate borrowers includes:

- Short-term financial loans: loans that do not exceed 180-day maturities, with principal balances ranging from Ps.1 million to Ps.50 million.
- Medium-term financial loans: at present, maturities are from two to four years and, in general, they require some sort of collateral, such as pledges. Amounts vary according to the creditworthiness of the borrower and the collateral.
- Special project financing: average maturities range from six to 24 months. These loans are structured on
  the basis of special guarantees such as assignment of contracts or cash flows for specific projects,
  assignment of work-completion certificates, among other alternatives. Amounts also vary based on the
  creditworthiness of the borrower and the project to be financed.
- Factoring: short-term financial loans to suppliers of leading companies, by discounting checks issued by such companies.
- Interbank loans to other Argentine financial institutions.

## Overdraft loans

We currently provide overdraft advances to our individual and corporate customers. These advances generally bear interest at a variable rate and the amount and maturity vary from borrower to borrower. Our overdraft advances reached Ps.203.9 million at December 31, 2006.

# **Deposits**

An increasingly important source of funding is deposits from individuals and businesses located in Argentina. Our deposits include checking accounts, savings accounts and time deposits. The following table sets forth our sources of funding as of the dates indicated.

		% Change			
•	2004	2005	2006	2006/2005	
•		(in millions	of pesos)		
Checking accounts	Ps. 20.9	Ps. 21.1	Ps. 18.7	(11.4)%	
Saving accounts	73.9	126.1	165.6	31.3	
Time deposits	118.0	358.2	428.6	19.7	
Other deposit accounts	16.6	19.2	23.4	21.9	
Accrued interest payable	1.0	3.1	3.6	16.1	
Total	Ps. 230.4	Ps. 527.7	Ps. 639.9	21.3%	

#### **Distribution Channels**

Branch Network. Our branch network currently consists of 33 branches and several sales offices which in total amount to 80 points of sale. While historically our branch network served as a liaison with various customers, particularly developers and individual mortgage holders, we hope to use our branch network as a means to distribute our new products. We believe that our branch network will be a key component in our efforts to develop new banking products and to increase deposits.

Our new product distribution policy is based on five pillars:

- branches:
- telemarketing;
- our sales force;
- indirect channels; and
- brokers.

Direct marketing will be principally used to reach existing and potential customers, for purposes of cross-selling actions. This strategy is mainly based on the use of technological tools specifically designed to cause processes to be more intelligent, by segmenting the data base in order to improve communications efficiency and attain a better acceptance of our products. Centralized and branches' sale forces are mainly in charge of generating the sale of our new products to new customers.

We have implemented and continue to develop external distribution channels to supplement our distribution network with third parties capable of generating sales of our products. This is a key strategy to contact customers in a non-traditional way at the points where their transactions are made (for instance, real estate agencies, car dealers, etc.).

We are seeking to have our distribution and selling channels oriented towards offering a wider range of products to a larger universe of potential customers. In addition to our traditional selling platform at branches we have made business alliances seeking to supplement our activities with strategic partners contributing value to the distribution chain, thus reducing the cost of customer acquisition and placement of new products.

#### Insurance Products

We provide insurance coverage for financial products originated by us (loans, checking accounts and credit cards), and as a result, the contribution of our insurance is correlated to the growth in the origination of these products. We also offer home insurance and additional life insurance to our customers. In all cases we assume the risk, collect the premiums and pay claims. We offer these types of coverage only to our current clients or clients whose home we financed. We also act as brokers in the marketing of certain insurance products for our clients which are underwritten by first-line insurers and collect a fee for these transactions. The premiums and claims are borne by the external insurance company.

We are authorized to conduct insurance activities directly (i.e., not through a separate insurance subsidiary), provided that such insurance relates to the risks of the transactions we are engaged in or the property financed by us. This authorization expires in August 2007. Although our insurance business is not subject to supervision and regulation by the National Superintendency of Insurance, we determine and maintain provisions and reserves related to this business in accordance with the methods required by the National Superintendency of Insurance. See "Argentine Insurance System and Regulation." The Privatization Law permits us, prior to August 2007, and requires us thereafter, to organize wholly-owned insurance subsidiaries for our insurance business. Central Bank regulations generally preclude financial institutions from holding an interest in excess of 12.5% in another entity unless the activities of such entity are deemed complementary to the activities of the financial institution. If Central Bank regulations are not amended by August 2007 and if the activities of our insurance subsidiaries are not deemed to be complementary to our banking activities, we will likely be required to divest the interest in excess of 12.5% in our insurance subsidiaries by that date.

#### Credit-related insurance

Historically, we have required that individual mortgagors insure, with us, certain credit-related risks. The insurance coverage that is provided in the case of mortgage loans includes life insurance to mortgagors, property damage insurance over the mortgaged property, and in certain loans, unemployment insurance to mortgagors. In the case of personal loans, coverage only includes life insurance for the borrowers.

Life Insurance. Our borrowers are required to have life insurance and we provide life insurance to our borrowers. At December 31, 2006, 77.40 % of our managed mortgage loan portfolio (based on the aggregate principal balance of the portfolio) was covered by life insurance issued by us. One of the reasons for this low ratio is that upon failure to pay three or more monthly installments, the insurance coverage is automatically suspended. In addition, in many cases the insurance is also terminated when the borrower reaches the oldest age for coverage maintenance.

Property Damage Insurance. Property damage insurance is required for individual borrowers. As of December 31, 2006, 84.33 % of the portfolio of individual mortgage loans (based on the number of loans) was covered and our aggregate exposure was Ps.5,702 million. In general, we provide coverage to mortgagors for damages caused to the insured property as a result of the direct or indirect action of fire, lightning or explosion. We also insure borrowers for direct damage to the insured property caused by, among other things, civil strife, strikes, other acts of vandalism, terrorism (provided that they are not part of acts of either civil or international war, rebellion or guerrilla warfare), impact of aircraft and land vehicles, hurricanes, tornadoes and high winds. In the provinces with risk of earthquake we provide mandatory earthquake coverage.

Unemployment Insurance. We no longer require unemployment insurance from our mortgagors. However, this insurance was required and is maintained for those loans that already had this coverage. As of December 31, 2006, 5.74 % of the managed mortgage loan portfolio (based on the number of loans) was covered by unemployment insurance issued by us.

## Other Optional Credit-Related Insurance

These insurance products are optional and supplement credit-related insurance. In all cases we assume the full underwriting risk, collect premiums and pay claims. These insurance policies may be acquired only by our current clients or persons whose property was financed by us (BH Hogar). BH Hogar provides homeowner's insurance, which protects assets existing in the home against the risks of fire, robbery and others. At December 31, 2005, we had a portfolio of approximately 62,190 active optional insurance policies, and at December 31, 2006, this number had increased to more than 100,000 optional insurance policies, the aggregate exposure of which was approximately Ps.982 million. Our current portfolio of optional insurance policies reflects approximately 67,700 placements of optional insurance in 2006, many of which were placed through our branches.

BH Vida Plus insures loan debt balances subject to a maximum of Ps.20,000 and a minimum of Ps.3,000. In case of death, the beneficiary appointed by the insured receives the insurance proceeds. At December 31, 2006, more than 12,000 individuals were covered by this insurance, with an aggregate risk exposure of approximately Ps. 114.3 million.

In October 2005 we started to market BH Vida Plus insurance (credit cards). This insurance is an optional coverage to the credit card owners and its insured amount is the average of the last six months' balance of the Visa account multiplied by 12 subject to a maximum of Ps.12,000 and a minimum of Ps.1,200. In case of death, the beneficiaries appointed by the insured receive the insurance proceeds. At December 31, 2006, more than 8,000 individuals were covered by this insurance, with a maximum aggregate risk exposure of approximately Ps. 97 million.

# Insurance Brokerage

We also act as insurance broker in the marketing of certain kinds of insurance products for our clients, extended by leading insurers. We earn a fee for these operations, and the premiums and claims are borne by a third insurance company. As of December 31, 2006, we had 28,200 personal injury insurance policies, 5,000 health insurance policies and 26,700 policies of ATM robbery insurance products. In August 2005, we introduced a motor vehicle insurance product that is being offered at a special discount to clients that have credit card accounts. As of December 31, 2006, we had more than 990 insured motorists in our portfolio.

Under Law No. 21,581 we are empowered to insure construction projects and individual homes financed with FONAVI funds. We also have authority to provide life insurance to these debtors. As of December 31, 2006, we provided property damage insurance to almost approximately 39,000 homes, with an aggregate risk exposure in excess of Ps.936 million. We also provide credit life insurance to almost 4,900 clients with an aggregate risk exposure of approximately Ps.107.5 million.

## Premiums, Claims and Reserves

For our insurance activities, in 2004, 2005 and 2006 we recorded income from insurance premiums (excluding brokerage fees) of Ps.43.4 million, Ps.48.0 million and Ps.61.9 million, respectively, and paid claims for, Ps.7.9 million, Ps.8.3 million and Ps.8.1 million, respectively. Prior to June 30, 1997, we were not required to maintain insurance reserves and our insurance operations were relatively small. As of December 31, 2006, we maintain a voluntary reserve establishing sufficient funds to pay claims in case of a new catastrophic event.

At December 31, 2006, we maintained reserves for:

- Incurred but not reported insurance claims of Ps.0.46 million;
- outstanding claims of Ps.0.81 million;
- unearned premiums of Ps.3.40 million; and
- catastrophe reserve of Ps.8.05 million.

In accordance with the Privatization Law, as of December 31, 2006, we were in compliance with the National Superintendency of Insurance's regulations concerning provision and reserve requirements. See "Argentine Insurance System and Regulation—Required Reserves."

## Securitization Activities

We maintain a securitization program comprised of off-balance-sheet non-recourse, pass-through securitizations. We have established fourteen separate trusts under our off-balance-sheet non-recourse pass-through securitization program. The last trust, the Argentine Mortgage Bonds Financial Trust Series VII, 2006 - 2, was established in September 2006 with approximately Ps. 71.4 million. The total outstanding principal balance of these fourteen securitizations was Ps.468.7 million December 31, 2006.

On March 30, 2000, the Central Bank approved the incorporation of a new entity called BACS—Banco de Crédito y Securitizacion S.A. The shareholders of this new bank are the Bank, IRSA Inversiones y Representaciones Sociedad Anónima, International Finance Corporation, an affiliate of the World Bank, and Quantum Industrial Partners. The purpose of this financial institution was to promote the development of a secondary mortgage market in Argentina. BACS acted as the arranger for the sixth, seventh, eighth and ninth mortgage trust mentioned above and as the dealer manager for the fifth one.

# Argentine mortgage-backed securities (CHAs)

Cédulas Hipotecarias Argentinas (CHAs) issued by us represent an important instrument in the Argentine capital markets. CHAs are securities backed by our mortgage loans and structured through a financial trust. They are frequently listed on the Buenos Aires Stock Exchange. In 2006, we issued the sixth and seventh series under our CHA program for a total amount of US\$140 million face value. In both issuances, approximately 70% was assigned to the competitive tranche whereas the remaining 30% was assigned to the non-competitive tranche, with a cut-off price at face value.

## **Information Systems**

Among the IT projects implemented during last year, those related to the various products commercialized by us are the ones that warrant special mention.

One of the most significant steps ahead has been the unification of the technological platform used for all types of loan origination. This platform now includes additional functionalities, such as massive additions of product activations and collaterals. Now that this project has been rolled out and is in production, origination times are shorter and statistical information on the flow of pending proceedings is centralized.

In the framework of the "Owners" program, a new Web site was launched simultaneously with advertising campaigns. The launch consisted in the total adaptation of the site to the Bank's new institutional image, including third party applications, such as Bumeran, PuenteNet and Red Link.

As regards credit cards, the Smart Open system has been furnished with new functionalities that will allow for loan repayments with credit cards.

Changes to the project that allows the Bank to carry out activation campaigns were developed and therefore, in October 2006 the first stage went live in monitoring the delivery process. This development allows us to exert better control and streamline deliveries so that any terms agreed upon may be properly met. The development also allows for enquiries to check the current location of the deliveries and for reports on daily inventories at closing, as well as warnings and procedures for the early detection and correction of difficulties or delays in the process.

# **Employees**

The following table sets forth the number of our employees as of the dates indicated.

	As of December 31,			
	2004	2005	2006	
Main office	558	645	882	
Branches	328	348	<u>430</u>	
Total	886	993	1,312	

At December 31, 2006 1,010 of our employees were subject to a collective bargaining agreement which was executed on July 8, 2005 and will expire on June 30, 2007. We have experienced two labor stoppages in the past four years affecting approximately 12% of our employees. These stoppages were part of a nationwide labor movement and not restricted to our employees.

# Competition

We intend to continue focusing on low and middle income individuals to capitalize on the increased demand for credit that we believe will contribute to the anticipated growth of the Argentine economy. We consider Banco Macro S.A., Banco Patagonia S.A., Banco Santander Rio S.A, Banco de Galicia y Buenos Aires S.A., BBVA Banco Francés S.A. and Banco de la Ciudad de Buenos Aires to be our main competitors.

# Litigation

At December 31, 2006, we had reserves of approximately Ps.103.2 million in respect of various legal actions and claims compared to Ps.95.6 million at December 31, 2005. The amount of the reserves was determined by taking into account amounts claimed and the probability of loss. Except as disclosed below regarding the legal actions filed against us, we consider these actions and claims to be in the ordinary course of our operations and do not believe that any such claims, either individually or in the aggregate, are likely to have a material adverse effect on our business, operations or financial condition.

As of December 31, 2006, we had been sued by twenty-one individual bondholders who have presented summary claims (*juicios ejecutivos*), as a result of the Bank's default in the payment of its outstanding bonds plus accrued interest. The aggregate amount of the claims is approximately US\$11.8 million. These claims are being litigated before the commercial courts in the City of Buenos Aires. Although we have asserted certain defenses challenging bondholders' claims, it is unlikely that such defenses will result in dismissal of the pending claims.

# **Property**

We own 19 of our offices. In addition, to replace our Buenos Aires headquarters building which was transferred to the Argentine government pursuant to the Privatization, in 1999 we purchased and renovated a nearby building for an estimated aggregate cost of approximately US\$32.8 million.

#### SELECTED STATISTICAL INFORMATION

We included the following information for analytical purposes and you should read it in conjunction with our audited financial statements, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors." The average balances do not include the balances of BHN Sociedad de Inversión SA which are not material.

## Average Balances, Interest Earned on Interest Earning Assets and Interest Paid on Interest Bearing Liabilities; Average Nominal and Real Rates

The average balances for interest earning assets and interest-bearing liabilities have been calculated on the basis of our daily balances. Average balances have been presented in Argentine pesos and in US dollars because of the different rates of interest that have historically been earned and paid in Argentina on assets and liabilities denominated in those currencies.

We exchanged Euro-denominated notes into US dollar liabilities for Euro 250.0 million. The combination of the Euro-denominated liabilities and the Euro-denominated receivables and the US dollar-denominated payables arising from the swaps is presented as net dollar assets or liabilities as appropriate. In addition, we have considered a notional capital for a Swap CER/US dollar as assets or liabilities. The classification of line items in the following average balances differs in certain respects from the balances as they appear in our audited financial statements.

				For the Y	ear Ended Dece	ember 31,			
		2004			2005		2006		
	Average balance	Interest earned/ paid	Average nominal interest rate	Average balance	Interest earned/ paid	Average nominal interest rate	Average balance	Interest earned/ paid	Average nominal interest rate
				(in thousands o	f Pesos, except for	or percentages)			
ASSETS Interest Earning Assets Cash equivalents and due from banks									
Pesos	37,178	309	0.83%	48,215	1,440	2.99%	67,446	1,166	1.73%
US dollars	309,698	13,712	4.43%	208,995	32,837	15.71%	183,876	29,931	16.28%
Total	346,876	14,021	4.04%	257,210	34,277	13.33%	251,322	31,097	12.37%
Government securities (1)									
Pesos	317,661	51,241	16.13%	557,349	99,599	17.87%	570,703	95,891	16.80%
US dollars	405,995	15,163	3.73%	443,062	36,629	8.27%	2,630,784	144,746	5.50%
Total	723,656	66,404	9.18%	1,000,411	136,228	13.62%	3,201,487	240,637	7.52%
Compensatory Bonds Pesos									
US dollars	2,646,171	40,190	_1.52%	2,293,838	55,605	2.42%	272,795	9,372	_3.44%
Total	2,646,171	40,190	1.52%	2,293,838	55,605	2.42%	272,795	9,372	3.44%
Guaranteed Loans									
PesosUS dollars	640,102	75,859	11.85%	587,946	131,518	22.37%	125,514	18,603	14.82%
Total	640,102	75,859	11.85%	587,946	131,518	22.37%	125,514	18,603	14.82%
Loans Mortgage loans - individual mortgage									
Pesos	2,010,118	254,496	12.66%	1,717,183	169,840	9.89%	1,586,116	157,932	9.96%
US dollars	1,291	103	7.98%	638	50	7.84%	163	13	7.98%
Total	2,011,409	254,599	12.66%	1,717,821	169,890	9.89%	1,586,279	157,945	9.96%
Construction project									
PesosUS dollars	10,648	516	4.85%	5,802	593	10.22%	7,123	576 	8.09%
Total	10,648	516	4.85%	5,802	593	10.22%	7,123	576	8.09%
Other loans									
Pesos	259,378	21,788	8.40%	415,558	54,953	13.22%	848,215	131,497	15.50%
US dollars	84,177	6,069	<u>7.21%</u>	<u>71,997</u>	5,079	<u>7.05%</u>	94,959	6,284	6.62%
Total	343,555	27,857	8.11%	487,555	60,032	12.31%	943,174	137,781	14.61%
Interbank loans									
Pesos	28,045	705	2.51%	44,027	1,446	3.28%	34,624	2,086	6.02%
US dollars				366	17	4.64%	<u>466</u>	36	<u>7.73%</u>
Total	28,045	705	2.51%	44,393	1,463	3.30%	35,090	2,122	6.05%
Mortgage backed- obligations									
Pesos	178,752	50,531	28.27%	232,551	19,794	8.51%	332,448	34,256	10.30%
US dollars	150.55	50.501	20.250		10.70	0.510/		21255	10.200
Total	178,752	50,531	28.27%	232,551	19,794	8.51%	332,448	34,256	10.30%
Other Assets	47.600	22 200	47.010/	112.747	72 500	(4 (00)	122.741	00.560	74 450/
Pesos	47,622	22,388	47.01%	113,747	73,580	64.69%	133,741	99,568	74.45%
US dollars	47.622	22.200	<u>0.00%</u>	112 747	72.500	0.00%	3,008	4,378	145.55% 76.019/
Total	47,622	22,388	47.01%	113,747	73,580	64.69%	136,749	103,946	76.01%

For the Year Ended December 31,

		2004		2005				2006		
		Todayant	Average		Y44	Average		Testament	Average	
	Average	Interest earned/	nominal interest	Average	Interest earned/	nominal interest	Average	Interest earned/	nominal interest	
	balance	paid	rate	balance (in thousands o	paid f Pesos, except fo	rate	balance	paid	rate	
Non-assignation				(iii tiiousands o	i resos, except io	or percentages)				
PesosUS dollars	_	41,785 126,552	_	_	4,465 48,768	_	_	46,371	_	
Total		168,337			53,233			46,371		
Total interest earning assets Pesos	3,529,504	519,618	14.72%	3,722,378	557,228	14.97%	3,705,930	541,575	14.61%	
US dollars	3,447,332	201,789	5.85%	3,018,896	178,985	_5.93%	3,186,051	241,131	7.57%	
Total Non-Interest Earning	6,976,836	721,407	10.34%	6,741,274	736,213	10.92%	6,891,981	782,706	11.36%	
Assets										
Cash Pesos	13,804			16,611			20,491			
US dollars	<u>29,575</u>			28,302			<u>26,877</u>			
Total Fixed assets	43,379			44,913			47,368			
Pesos	120,604			112,284			111,966			
US dollars Total	120,604			112,284			111,966			
Other Pesos	337,555			367,891			367,482			
US dollars	<u>851,211</u>			804,670			522,777			
Total  Reserve for loan losses	1,188,766			1,172,561			890,259			
Pesos	(382,325)			(312,730)			(194,502)			
US dollars Total	(364) (382,689)			(312,857)			(194,502)			
Total non-interest earning	(502,007)			(512,057)			(17.,502)			
Pesos	89,638			184,056			305,437			
US dollars	880,422			832,845			549,654			
Total	970,060			1,016,901			855,091			
TOTAL ASSETS Pesos	3,619,142			3,906,434			4,011,367			
US dollars	4,327,754			3,851,741			3,735,705			
Total	7,946,896			7,758,175			7,747,072			
LIABILITIES										
Interest Bearing Liabilities Savings accounts										
Pesos	54,366	1,405	2.58%	98,129	3,044	3.10%	126,478	3,700	2.93%	
US dollars Total	1,406 55,772	1,406	<u>0.07%</u> 2.52%	<u>12,062</u> 110,191	3,055	<u>0.09%</u> 2.77%	23,160 149,638	3,721	<u>0.09%</u> 2.49%	
Checking accounts										
PesosUS dollars	7,494	169	2.26%	19,931	361	1.81%	17,715	173	0.98%	
Total	7,494	169	2.26%	19,931	361	1.81%	17,715	173	0.98%	
Time deposits Pesos	80,969	2,790	3.45%	223,218	13,049	5.85%	357,161	29,524	8.27%	
US dollars	2,364 83,333	2,812	<u>0.93%</u> 3.37%	<u>22,539</u> 245,757	323 13,372	<u>1.43%</u> 5.44%	53,654 410,815	1,137 30,661	2.12% 7.46%	
Total Central Bank	65,555	2,012	3.3/70	243,737	15,572	3.4470	410,813	30,001	7.40%	
PesosUS dollars	2,101,569	158,379	7.54%	1,727,834	245,614	14.22%	204,268	24,635	12.06%	
Total	2,101,569	158,379	7.54%	1,727,834	245,614	14.22%	204,268	24,635	12.06%	
Other banks and international entities										
Pesos	94,959	5,169	5.44%	17,371	652	3.75%	118,718	8,146	6.86%	
US dollars Total	393,934 488,893	<u>26,165</u> 31,334	<u>6.64%</u> 6.41%	459,016 476,387	31,690 32,342	6.90% 6.79%	<u>191,202</u> 309,920	<u>15,440</u> 23,586	<u>8.08%</u> 7.61%	
Bonds										
PesosUS dollars	2,697,976	80,784	2.99%	2,458,293	112,179	4.56%	3,104,401	224,755	7.24%	
Total Other liabilities	2,697,976	80,784	2.99%	2,458,293	112,179	4.56%	3,104,401	224,755	7.24%	
Pesos	2,160	39	1.81%	3,359	_	0.00%	3,359	25	0.74%	
US dollars Total	2,160		 1.81%	3,359		0.00%	<u>504,499</u> 507,858	31,002 31,027	6.15% 6.11%	
Non-assignation	2,100	37	1.01/0	3,337	_	0.00/0	207,020	31,04/	0.11/0	
PesosUS dollars	_	_	_	_	35,566	_	_	_	_	
Total					35,566					
Total interest bearing liabilities										
Pesos	2,341,517	167,951	7.17%	2,089,842	262,720	12.57%	827,699	66,203	8.00%	
US dollars	3,095,680 5,437,197	<u>106,972</u> 274,923	3.46% 5.06%	2,951,910 5,041,752	<u>179,769</u> 442,489	<u>6.09%</u> 8.78%	3,876,916 4,704,615	<u>272,355</u> 338,558	<u>7.03%</u> 7.20%	
	•	•		•	•			-		

				For the Y	ear Ended Dec	ember 31,			
		2004			2005			2006	
	Average	Interest earned/	Average nominal interest	Average	Interest earned/	Average nominal interest	Average	Interest earned/	Average nominal interest
	balance	paid	rate	balance	paid	rate	balance	paid	rate
				(in thousands o	f Pesos, except f	or percentages)			
Non-interest Bearing Liabilities Checking accounts									
Pesos	26,233			24,777			32,844		
US dollars	34			108			231		
Total	26,267			24,885			33,075		
Other liabilities									
Pesos	438,245			503,903			402,705		
US dollars	100,128			19,205			147,078		
Total	538,373			523,108			549,783		
Shareholders' equity									
Pesos	1,945,059			2,168,430			2,459,599		
US dollars									
Total	1,945,059			2,168,430			2,459,599		
Total non-interest bearing liabilities and shareholders' equity									
Pesos	2,409,537			2,697,110			2,895,148		
US dollars	100,162			19,313			147,309		
Total	2,509,699			2,716,423			3,042,457		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY									
Pesos	4,751,054			4,786,952			3,722,847		

<sup>(1)</sup> Includes realized gains and losses and unrealized gains and losses attributable to the marking-to-market of our portfolio of government and corporate securities which are designated as held for trading purposes under Central Bank regulations.

## **Changes in Net Interest Earned Volume and Rate Analysis**

3,195,842 7,946,896

US dollars.....

The following table allocates, for the periods presented, changes in our financial income and interest expense on deposits and other liabilities from financial transactions between changes in the average volume of interest-earning assets and interest-bearing liabilities. Volume and interest rate variances were calculated based on movements in average balances over the period and changes in interest rates on average interest-earning assets and average interest-bearing liabilities. The net change attributable to changes in both volume and interest rate were allocated proportionately between volume and rate. Given our operations in two currencies, this analysis is presented by type of currency for each asset and liability class shown.

	For the Year Ended December 31, 2005/2004  Increase (decrease) due to changes in			For the Year Ended December 31, 2006/2005		
-				Increase (decrease) due to changes in		
-	Volume	Rate	Net Change	Volume	Rate	Net Change
-	(in t	housands of Pe	esos)	(in t	housands of Pe	sos)
Interest Earning Assets						
Cash and due from banks						
Pesos	116	1,015	1,131	4,902	(5,176)	(274)
US dollars	<u>(2,797</u> )	21,922	<u>19,125</u>	<u>(4,150</u> )	1,244	<u>(2,906)</u>
Total	(2,681)	22,937	20,256	752	(3,932)	(3,180)
Government securities (1)						
Pesos	42,311	6,047	48,358	2,482	(6,190)	(3,708)
US dollars	1,502	19,964	21,466	115,973	(7,856)	108,117
Total	43,813	26,011	69,824	118,455	(14,046)	104,409
Compensatory Bonds	•			,		
Pesos	_	_	_	_	_	_
US dollars	(4,434)	19,849	15,415	(87,822)	41,589	(46,233)
Total	(4,434)	19,849	15,415	(87,822)	41,589	(46,233)
<b>Guaranteed Loans</b>					•	, , ,
Pesos	(5,627)	61,286	55,659	(79,017)	(33,898)	(112,915)
US dollars		´ —	´—			
Total	(5,627)	61,286	55,659	(79,017)	(33,898)	$\overline{(112,915)}$
		75				

# For the Year Ended December 31, 2005/2004

For the Year Ended December 31, 2006/2005

	2003/2004			In angers (decrease) due to changes in		
		ecrease) due to		Increase (de	Increase (decrease) due to change	
	Volume	Rate	Net Change	Volume	Rate	Net Change
	(in t	housands of Pes	sos)	(in t	housands of Pe	sos)
Mortgage loans						
Pesos	(33,844)	(50,812)	(84,656)	(13,059)	1,151	(11,908)
US dollars	<u>(51</u> )	(2)	(53)	(38)	1	(37)
Total	(33,895)	(50,814)	(84,709)	(13,097)	1,152	(11,945)
Construction project						
Pesos	(54)	131	77	(205)	188	(17)
US dollars		_	_		_	
Total	(54)	131	77	(205)	188	(17)
Other loans	(- )			( )		( ')
Pesos	16,975	16,190	33.165	65.674	10.870	76,544
US dollars	(862)	(128)	(990)	1,495	(290)	1,205
Total	16,113	16,062	32,175	67,169	10,580	77,749
Interbank loans	10,113	10,002	32,173	07,107	10,560	11,17
	482	259	741	(220)	860	640
Pesos		239		(220)		
US dollars	<u>17</u>	250	<u>17</u>	6	13	
Total	499	259	758	(214)	873	659
Collateralized mortgage						
obligations		/ <b>=</b> a ====	(20	0		
Pesos	23,248	(53,985)	(30,737)	9,704	4,758	14,462
US dollars						
Total	23,248	(53,985)	(30,737)	9,704	4,758	14,462
Other assets						
Pesos	40,284	10,908	51,192	13,984	12,004	25,988
US dollars	· —	· —	· —	4,378	´ —	4,378
Total	40,284	10,908	51,192	18,362	12,004	30,366
Non-assignation	.0,20.	10,500	01,172	10,502	12,00.	20,200
Pesos	(37,320)	_	(37,320)	(4,465)	_	(4,465)
US dollars	(77,784)	_	(37,320) <u>(77,784</u> )	(2,397)	_	(2,397)
	$\frac{(77,784)}{(115,104)}$		$\frac{(77,784)}{(115,104)}$			$\frac{(2,397)}{(6,862)}$
Total	(113,104)	_	(113,104)	(6,862)	_	(0,802)
Total interest earning assets	46 571	(0.0(1)	27 (10	(220)	15 422	(15 (52)
Pesos	46,571	(8,961)	37,610	(220)	15,433	(15,653)
US dollars	(84,409)	61,605	(22,804)	27,445	34,701	62,146
Total	<u>(37,838</u> )	<u>52,644</u>	<u>14,806</u>	<u>27,225</u>	<u>19,268</u>	<u>46,493</u>
Accord December 12 de 1994 en						
terest Bearing Liabilities						
Savings accounts			4 (20	0.4.7	(4.64)	
Pesos	1,312	327	1,639	817	(161)	656
US dollars	10		10	10		10
Total	1,322	327	1,649	827	(161)	666
Checking accounts						
Pesos	218	(26)	192	(37)	(151)	(188)
US dollars	_		_			
Total	218	(26)	192	(37)	(151)	(188)
Time deposits	210	(20)	1,2	(37)	(131)	(100)
Pesos	7,346	2,913	10,259	9,748	6,727	16,475
		•		·		•
US dollars	<u>283</u>	18	301	604	210	814
Total	7,629	2,931	10,560	10,352	6,937	17,289
Argentine Central Bank						
Pesos	(21,899)	109,134	87,235	(188,561)	(32,418)	(220,979)
US dollars						
Total	(21,899)	109,134	87,235	(188,561)	(32,418)	(220,979)
Other banks and						
international entities						
Pesos	(3,273)	(1,244)	(4,517)	6,563	931	7,494
US dollars	4,460	1,065	5,525	(22,913)	6,663	(16,250)
Total	1,187	(179)	1,008	(16,350)	7,594	(8,756)
Bonds						
Pesos		_	_			_
US dollars	<u>(6,409</u> )	<u>37,804</u>	<u>31,395</u>	<u>34,835</u>	<u>77,741</u>	112,576
Total	(6,409)	37,804	31,395	34,835	77,741	112,576
Other Liabilities						

## For the Year Ended December 31, 2005/2004

For the Year Ended December 31, 2006/2005

	Increase (decrease) due to changes in			Increase (decrease) due to changes in			
_	Volume	Rate	Net Change	Volume	Rate	Net Change	
_	(in t	housands of Pe	sos)	(in t	housands of Pe	sos)	
Pesos	(39)	_	(39)	25	_	25	
US dollars				31,002		31,002	
Total	(39)	_	(39)	31,027	_	31,027	
Non-assignation							
Pesos	_	_	_		_		
US dollars	<u>35,566</u>		<u>35,566</u>	(35,566)		(35,566)	
Total	35,566	_	35,566	(35,566)	_	(35,566)	
Total interest bearing							
liabilities							
Pesos	(16,335)	111,104	94,769	(171,445)	(25,072)	(196,517)	
US dollars	33,910	38,887	<u>72,797</u>	<u>7,972</u>	84,614	92,586	
Total	<u>17,575</u>	<u>149,991</u>	<u>167,566</u>	<u>(163,473</u> )	<u>59,542</u>	<u>(103,931</u> )	

<sup>(1)</sup> Includes realized gains and losses and unrealized gains and losses attributable to the marking-to-market of our portfolio of government and corporate securities designated as held for trading purposes under Central Bank accounting rules.

## Interest-Earning Assets—Net Interest Margin and Net Interest Spread

The following table presents, by currency of denomination, our levels of average interest-earning assets and net interest earned, and illustrates the margins obtained for each of the periods indicated.

	For the Year Ended December 31,			
	2004	2005	2006	
	(in thousand	s of Pesos. except for pero	centages)	
Total average interest earning assets				
Pesos	3,529,504	3,722,378	3,705,930	
US dollars	3,447,332	3,018,896	3,186,051	
Total	6,976,836	6,741,274	6,891,981	
Net interest earned (1)				
Pesos	351,667	294,508	475,372	
US dollars	94,817	<u>(784</u> )	(31,224)	
Total	446,484	293,724	444,148	
Net interest margin, nominal basis (2)				
Pesos	9.96%	7.91%	12.83%	
US dollars	2.75%	(0.03%)	(0.98%)	
Total	6.40%	4.36%	6.44%	
Average Nominal Rate Earned				
Pesos	14.72%	14.97%	14.61%	
US dollars	5.85%	5.93%	7.57%	
Total	10.34%	10.92%	11.36%	
Average Nominal Rate Paid				
Pesos	7.17%	12.57%	8.00%	
US dollars	3.46%	6.09%	7.03%	
Total	5.06%	8.78%	7.20%	
Net Interest Spread, nominal basis (3)				
Pesos	7.55%	2.40%	6.61%	

For the	Vear	Ended	December	31.
roi me	1 Cai	Lilucu	December	J1.

			,
	2004	2005	2006
	(in thousands	of Pesos. except for per	rcentages)
US dollars	2.39%	-0.16%	0.54%
Total	5.28%	2.14%	4.16%

<sup>(1)</sup> Net interest earned is defined as interest earned less interest paid. Includes realized and unrealized gains and losses attributable to the marking-to-market of our portfolio of government and corporate securities designated as held for trading and for investment purposes under Central Bank regulations.

## Return on Equity and Assets

The following table presents certain of our selected financial information and ratios for the periods indicated.

	For the Year Ended December 31,				
_	2004	2005	2006		
_	(in thousands	of Pesos, except for po	ercentages)		
Net income (loss)	279,143	253,307	344,339		
Average total assets	7,946,896	7,758,175	7,747,072		
Average shareholder's equity	1,945,059	2,168,430	2,459,599		
Shareholder's equity at the end of the period	1,959,160	2,217,115	2,561,454		
Net income as a percentage of:					
Average total assets	3.51%	3.27%	4.44%		
Average shareholders' equity	14.35%	11.68%	14.00%		
Average shareholders' equity as a percentage of average total assets	24.48%	27.95%	31.75%		
Shareholders' equity at the end of the period as a percentage of average total assets	24.65%	28.58%	33.06%		

#### **Investment Securities**

#### General

Our investment portfolio consists of: (1) bills and bonds issued by the Argentine government and the Central Bank, (2) certain mortgage-backed securities issued in connection with our securitization program and (3) corporate securities. In addition, Central Bank accounting rules require the carrying of collateral received under reverse repurchase agreements as investments. Quoted government and corporate securities are carried at their closing market quotation less estimated selling costs. Holdings in investment accounts are carried at face value plus interest accrued on the current coupon up to December 31, 2006, except BODEN 2012 that were received as prepayment of mortgage loans, which are carried at Ps.1.40 plus CER. Unquoted corporate securities are carried at the lower of cost or net realizable value plus any applicable contractual adjustments for movements in price indices, or at their technical values, which are government-published schedules of value that increase over the term of the security. Unquoted corporate equity securities are carried at acquisition cost. The mortgage-backed securities, represented by the Class A and Class B bonds, are carried at face value and the certificates of participation are recorded on the basis of our equity in the securitization trusts.

The following tables detail our investment portfolio by type and currency as of the dates presented. You can find a reconciliation of this table with our investment portfolio according to Central Bank accounting rules below this table. See "Management's Discussion of Financial Condition and Results of Operations".

<sup>(2)</sup> Net interest margin is defined as net interest earned divided by average interest-earning assets.

<sup>(3)</sup> Net interest spread, nominal basis, is defined as the difference between the average nominal rate earned on interest-earning assets less the average nominal rate paid on interest-bearing liabilities.

The following table presents our investment portfolio for the periods indicated in nominal terms:

	Fo	r the Year Ended Decembe	r 31.
	2004	2005	2006
	(in thous	sands of Pesos, except for per	rcentages)
AVAILABLE FOR SALE			
I. Government and Corporate Securities			
In Pesos			
Quoted:			
Argentine government bonds	115,101	189,247	118,845
Argentine Central Bank bills	154,286	50,220	87,350
Corporate debt securities	5,660	6,000	100,272
Corporate equity securities	24,724	_	_
	299,771	<u>245,467</u>	306,467
Unquoted:			
Argentine government bonds	200,252	239,504	211,051
National and Provincial Government bonds	_	_	_
Argentine Central Bank bills	_	_	_
Total Government Securities in Pesos	500,023	484,971	517,518
In US Dollars			
Quoted:			
Argentine government bonds	2,905	_	_
Corporate equity securities	_	_	_
Corporate debt securities	18,993	25,356	94,896
Unquoted:			
Argentine Central Bank bills	_	_	_
National Government bonds	34,452	_	_
Total government securities in US Dollars	56,350	25,356	94,896
Total government securities	556,373	510,327	612,414
Total securities available for sale	556,373	510,327	612,414
HELD FOR INVESTMENT			
I. Government Securities			
In US Dollars(1)			
Quoted:			
Argentine government bonds	298,751	1,709,226	1,379,289
Total quoted	298,751	1,709,226	1,379,289
Unquoted:			
Coverage bonds	2,689,738	637,031	254,449
Total government securities in US Dollars	2,689,738	637,031	254,449

_	For	r the Year Ended December	r 31,
<u> </u>	2004	2005	2006
	(in thous	sands of Pesos, except for per	centages)
Total government securities	2,988,489	2,346,257	1,633,738
Total securities held for investment	2,988,489	2,346,257	1,633,738
Total securities field for investment	2,766,467	2,340,237	
TRADING			
I. Mortgage-Backed Securities			
In Pesos:			
Class B Subordinated Bonds	99,411	118,627	204,508
Certificates of participation	112,973	126,670	154,565
Total Mortgage-Backed Securities in Pesos	212,384	245,297	359,073
Total Trading Securities	212,384	245,297	359,073
<u>OTHER</u>			
I. Corporate Shares			
In Pesos			
Unquoted:			
Investments in Equities	8,304	5,949	38,876
II. Other receivables from financial transaction			
In Pesos			
Quoted			
Repo's	_	512,904	717,706
Total Corporate and other Investments	8,304	518,853	756,582
T . 1	2.765.550	2 (20 724	2 271 997
Total investment portfolio	3,765,550	<u>3,620,734</u>	3,361,807

<sup>(1)</sup> Amounts not marked to market under Central Bank accounting rules.

## Reconciliation with Balance Sheet According to Central Bank accounting rules

A reconciliation of the amounts classified as investments in the following table and amounts classified as investments on our balance sheets in accordance with Central Bank accounting rules, which only recognizes government securities as investments, is as follows:

	For the Y	ear Ended Decemb	per 31,
	2004	2005	2006
	(in thousands o	f Pesos, except for p	ercentages)
Investment portfolio as presented above	3,765,550	3,620,734	3,361,807
Coverage bonds	(2,689,738)	(637,031)	(254,449)
Investments in equities	(8,304)	(5,949)	(38,876)
Repos	_	(512,904)	(717,706)
Total mortgage-backed securities	<u>(212,384</u> )	(245,297)	(359,073)
Total government securities under Central Bank accounting rules	855,124	2,219,553	1,991,703

## **Maturity Analysis**

The following table analyzes the remaining maturities and weighted average yields, where applicable, of our investment portfolio at December 31, 2006. No maturity information was presented for investment collateral received under reverse repurchase agreements with the Central Bank or for mortgage-backed securities.

					Mat	urity		
	Decemb	oer 2006	Within	one year		year but 5 years	After 5 ye within 1	
	Book Value	Yield	Book Value	Yield	Book Value	Yield	Book Value	Yield
AMAN ARI F FOR GAVE				nds of Pesos,				
AVAILABLE FOR SALE								
I. Government Securities								
- In Pesos - Ouoted								
- Argentine Government Bonds	118,845	4.69%	54,683	6.41%	64,059	3.18%	103	27.49%
- Argentine Central Bank Bills Corporate Debt Securities	87,350 100,272	104.23% 20.73%	21,571 100,272	100.94% 20.73%	65,779	105.31%		
- Unquoted - Argentine Government Bonds	211,051	2.00%					211,051	1.97%
Total Government Securities in Pesos	517,518	23.50%	176,526	26.10%	129,838	54.92%	211,154	1.98%
- In US dollars								
- Quoted - Corporate Debt Securities	94,896	37.91%	94,896	37.91%				
- Unquoted								
Total Government Securities in US dollars	94,896	37.91%	94,896	37.91%				
Total Government Securities	612,414	25.72%	271,421	30.23%	129,838	54.92%	211,154	1.98%
Total Available for Sale Securities	612,414	25.72%						
HELD FOR INVESTMENT								
I. Government Securities								
- In US dollars								
- Quoted - Argentine Government Bonds Argentine National Treasury Bills	1,379,289	4.98%	_				1,379,289	4.98%
- Unquoted - Coverage Bonds	254,449	4.98%	_				254,449	4.98%
Total Government Securities in US dollars	1,633,738	4.98%					1,633,738	4.98%
Total Government Securities	1,633,738	4.98%					1,633,738	4.98%
Total Held for Investment Securities	1,633,738	4.98%					1,633,738	4.98%
TRADING								
I. Mortgage-Backed Securities								
- In Pesos								
- Class A1 Senior Bonds Class A2 Senior Bonds Class B Subordinated Bonds	204,508	n/a						
- Senior Bonds	154,565	n/a						
Total Mortgage Backed Securities in	359,073	<u>n/a</u>						

					Mati	urity		
	Decemb	er 2006	Within	one year		year but 5 years	After 5 y within 1	
	Book		Book		Book		Book	
	Value	Yield	Value	Yield	Value	Yield	Value	Yield
D			(in thousa	nds of Pesos,	except for pe	rcentages)		
Pesos								
- In US dollars								
Total Mortgage-Backed Securities in US								
dollars								
Total Mortgage-Backed Securities	359,073	<u>n/a</u>						
OTHER								
I. Corporate Shares								
- In Pesos								
- Unquoted - Investments in Equities	38 876	n/a						
- investments in Equities		II/ a						
II. Other receivables from financial transaction								
- In U.S. Dollars								
- Ouoted								
- Repo's	717,706	4.98%						
Total Corporate Shares and Other								
Investments	756,582	4.98%						
Total investments portfolio	3,361,807							
-								

<sup>(1)</sup> Amounts not marked-to-market under Central Bank accounting rules.

#### Loan Portfolio

Under the terms of Law No. 25,561, Decree No. 214/02 and related rules and amendments, loans in US dollars or any other foreign currency granted by the Argentine financial system prior to the date these rules were adopted were converted into pesos according to the following guidelines: (i) loans to the non-financial private sector, at the rate of Ps.1.00 per US dollar or its equivalent in any other foreign currency, (ii) to the non-financial public sector, at the rate of Ps.1.40 per US dollar or its equivalent in any other foreign currency, and (iii) to the financial sector, at the rate of Ps.1.40 per US dollar or its equivalent in any other foreign currency. Effective February 3, 2002, those measures contemplated the application of CER, which tends to reflect the fluctuations in the consumer price index, to the loans granted to the non-financial private sector and to the non-financial public sector and a reduced interest rate, depending on the type of transaction.

Decree No. 762/02 amended the regulations discussed in the preceding paragraph excluding from the application of CER those loans granted to individuals by financial institutions, as follows: (i) secured by mortgages on the only family dwelling of debtors, originally issued in US dollars up to Ps.250,000, (ii) consumer loans originally issued for up to Ps.12,000 or the equivalent in any other foreign currency, whether secured by a mortgage or not, and (iii) pledge consumer loans originally issued for up to Ps.30,000, or the equivalent in any other currency. Those loans were adjusted as from October 1, 2002 by applying the CVS, as published by the INDEC.

Decree No. 762/02 was subsequently amended by law 25,796, which requires that the CER index described in the preceding paragraph that was applied to loans denominated in dollars or another currency other than pesos, be readjusted to take account of changes in the CVS as reported by the INDEC. Such re-adjustment was required to be made in the period from October 1, 2003 through March 31, 2004. Effective as of April 1, 2004, no further adjustments could be made in respect of any index.

## Loan Portfolio Composition by Loan Type

The following table presents in *nominal* terms our loan portfolio by type of loan.

For the Year Ended December 31,

_	2004	2005	2006
_		(in thousands of pesos)	
Mortgage loans	1,632,989	1,535,207	1,621,307
Personal loans	23,619	159,629	399,508
Credit card loans	3,655	57,343	238,587
Overdrafts	145,690	217,183	203,913
Corporate short-term loans	57,173	47,113	294,247
Interbank loans	79,520	22,800	66,796
Public sector loans	576,949	209,967	158,791
Other loans	44,501	36,017	99,693
	2,564,096	2,285,259	3,082,842
Accrued interest receivable	291,698	94,476	64,967
Reserve for loan losses	(287,527)	(172,743)	(136,354)
Total loans	2,568,267	2,206,992	3,011,455
Loans in trust pending securitization	255,622	112,127	85,730
Accrued interest receivable	14,393	12,212	9,561
Other	82,133	91,866	245,597
Reserve for loan losses	(47,305)	(33,175)	(34,408)
	304,843	183,030	306,480
Total loan portfolio	2,873,110	2,390,022	3,317,935

#### **Guarantees and Collateral**

In February 2002, as a result of the sovereign default announced in December 2001, the Congress enacted Law No. 25,561, which suspended foreclosures on non-performing residential mortgage loans for a period of 180 days. We continue to initiate legal actions against approximately 2,085 debtors who are in non-performing status. In August 2002, Law No. 25,589 (the "Bankruptcy Law") suspended the foreclosure of residential mortgages. As a result of these measures, during 2002 we foreclosed on collateral relating to only 101 loans to individuals, although we have 6,043 judicial rulings in our favor relating to 6,043 loans. During 2003 we had anticipated foreclosing on all non-performing loans with respect to which we had judicial sentences in our favor. However, the Argentine Congress enacted Law 25,737 which suspended foreclosures for a period that expired on September 2, 2003. In order to minimize the potential for significant popular opposition, the Bank and other financial institutions in Argentina agreed not to foreclose on their portfolio of non-performing loans for the foreseeable future. As a result, our ability to recover on our non-performing loans has been, and continues to be, materially impaired. On November 5, 2003, the Congress approved a law implementing a mortgage refinancing mechanism financed by a special fund which is expected to purchase certain delinquent loans and permit debtors to repay their debts at fixed rates in pesos.

During 2004 and 2005 we were able to make 709 foreclosures. The resulting auction sales yielded average proceeds equal to approximately 55.3% of the aggregate outstanding principal amount of the loans. In 2006, we made 252 foreclosures and the auction sales were equal to approximately 59.0% of the amount outstanding.

The following table classifies our loan portfolio by type of guarantee as of the dates indicated.

	For the Year Ended December 31,				
_	2004	2005	2006		
_		(in thousands of pesos)			
Non-financial government sector(1)	576,949	211,280	160,073		
With preferred guarantees(2)	1,631,126	1,535,659	1,622,260		
With other guarantees	276,501	515,520	1,233,713		
Without guarantees	79,520	22,800	66,796		
Total loan portfolio	2,564,096	2,285,259	3,082,842		
With preferred guarantees(2)	255,622	112,127	85,731		
Total loans in trust pending securitization	255,622	<u>112,127</u>	85,731		

<sup>(1)</sup> In accordance with Central Bank accounting rules, loans to the non-financial government sector are considered as having a preferred guarantee for the purpose of determining loan classifications.

(2) Preferred guarantees include first priority mortgages or pledges, cash, gold or public sector bond collateral, certain collateral held in trust or certain guarantees by the Argentine government.

## **Maturity Composition of the Loan Portfolio**

The following table sets forth our loan portfolio (before deducting the reserve for loan losses) by type and time remaining to maturity at December 31, 2006.

	Amount as of December 31, 2006	Amount Past due	Maturing within one year	Maturing after 1 year but within 5 years	Maturing after 5 years but within 10 years	Maturing after 10 years but within 15 years	Maturing after 15 years but within 20 years	Maturing after 20 years
			(in tho	usands of Pesos,	1 1	ntages)		
Mortgage loans	1,660,936	18,183	140,209	499,106	487,582	312,827	203,029	-
Personal loans	393,954	5,537	173,235	215,179	3	-	-	-
Credit Card loans	238,587	-	167,700	70,887	-	-	-	-
Overdraft	203,913	-	202,798	357	758	-	-	-
Corporate short- term loans Interbank loans								
Public Sector	160.073	1,023	13,311	44,813	64,543	36,265	118	
Other Loans	756,706	416	483,571	272,214	324	181	110	-
Accrued interest	750,700	410	403,371	2/2,214	324	101	-	-
receivable	74,528	7,250	67,278	-	-	-	-	=
Total Loans	3,488,697	32,409	1,248,102	1,102,556	553,210	349,273	203,147	-
Total %	100.00%	0.93%	35.78%	31.60%	15.86%	10.01%	5.82%	0%

## **Interest Rate Sensitivity of Outstanding Loans**

The following table describes the amount of loans with variable interest rates and fixed interest rates,

			As of Dec	ember 31,		
•	20	04	2005		20	06
•		% of total		% of total		% of total
	Amounts	loans	Amounts	loans	Amounts	loans
•			(in thousand	ds of Pesos)		
Variable Rate						
Pesos	100,061	3.55%	729,199	30.42%	1,068,048	30.61%
US dollars	_	_	_	_	214,219	6.14%
Total	100,061	3.55%	<u>729,199</u>	30.42%	1,282,267	<u>36.75%</u>
Fixed Rate						
Pesos	2,649,895	93.98%	1,603,377	66.88%	2,190,542	62.79%
US dollars	43,194	1.53%	43,211	1.80%	94	0.00%
Total	2,693,089	95.51%	1,646,588	68.68%	2,190,636	62.79%
Other						
Pesos	26,568	0.94%	21,599	0.90%	15,890	0.46%
US dollars					0	0
Total	26,568	0.94%	21,599	0.90%	<u>15,890</u>	0.46%
Total loan portfolio	2,819,718	<u> 100.00%</u>	2,397,386	<u>100.00%</u>	3,488,793	<u>100.00%</u>

#### **Credit Policies**

#### Credit Approval Process

Mortgage Loans

We centralized our credit approval process by placing it under the responsibility of our Risk Management Division. Consequently, all credit risk decisions related to mortgage loans to individuals are made by the Risk Management Division at our head office, while our originating branches focus on commercial and remedial management. This permits us to exercise more control over the implementation of set credit policies and makes our approval process uniform for all distribution channels and all product lines. In addition, it allows us to control at any time the total of our loans disbursed, both in terms of time, quality as well as the diverse lines of products, distributions channels, and pricing mix.

If the amount of the loan to be approved were higher than that established in each case for the Risk and Delinquency Area Manager, the approval requires the consent of the Risk and Delinquency Committee.

The current mortgage credit lines offer terms of up to 20 years for fixed and variable interest rates. For fixed credit lines, nominal rates per annum range from 9% for 5-year loans to 9.75% for 20-year loans. In the case of variable interest loans, nominal rates per annum range from 7.50% for 5-year loans to 8.75% for 20-year loans. The benchmark for variable rates is the interest rate for time deposits between Ps.100,000 and Ps.500,000, up to 59 days, reported by the Central Bank. The loan amount cannot exceed 75.0% of the value of the mortgaged property when the purpose of the loan is the purchase of real property and 50% or 35% in all other cases.

The origination channels of the new mortgage loans are as follows:

- branches;
- telemarketing;
- our sales force;
- indirect channels; and
- brokers.

Centralized and branches' sale forces are mainly in charge of generating the sale of our new products to new customers.

We have implemented and continue to actively develop external distribution channels to supplement our own distribution network with third parties capable of generating sales of our products. This is a key strategy to contact customers in a non-traditional way at the points where their transactions are made (for instance, real estate agencies and car dealers).

#### Construction Loans

In line with our decision to suspend the origination of mortgage loans in December 2001, as from such date we suspended origination of construction loans. In the past we evaluated each project based on the project's technical, legal, commercial, and financial characteristics. In addition, prior to October 26, 1998, we required that all projects be financed through our fiduciary trustee credit line and we also required that we receive a commercial and financial analysis of the project from one or two local rating agencies, depending on the size of the project. In October 1998, in order to improve our risk analysis this requirement was discontinued and we hired skilled personnel to conduct the required analysis internally. As a result of such measure, we recorded a reduction in delinquency of projects financed under this method. All projects were required to comply with certain underwriting criteria (such as pre-sales reservations and minimum net worth injection in the project). For further details on these criteria, see "Business – Mortgage Loans".

Based on the improvement of the economy and the reactivation experienced by the construction sector, we are considering the possibility of commencing new originations of loans for construction projects.][BH to explain]

#### Personal Loans

These loans are denominated in pesos, at fixed, of up to Ps.30,000 and for a maximum term of 60 months. The minimum net income required to access this product is Ps.700 (in the interior of Argentina) and Ps.900 (in the Buenos Aires metropolitan area), and the maximum installment to income ratio is 35% (considering all products held by the client with us).

## Pledge Loans

These loans are denominated in pesos, accrue interest at a fixed rate, are of up to Ps.60,000, for a maximum term of 4 years. The minimum net income required to access this product is Ps.1,200 and the maximum ratio of the installment over the value of the pledged property is 60% for new vehicles and 50% for used vehicles. The maximum installment to income ratio is similar to that of personal loans: 35% (considering all products held by the client with us). In 2006, we stopped the origination of these loans.

#### Credit Cards

We offer VISA credit cards, which provide regional and international coverage to our customers, is annually renewable and has a purchase limit of up to Ps.15,000 and a credit limit of 70% the purchase limit. The minimum income required to access credit under this product is Ps.700 (in the interior of Argentina) and Ps.900 (in the Buenos Aires metropolitan area), and the maximum installment to income ratio is similar to that of personal loans: 35% (considering all products held by the client with us) and 40% (considering also the impact on the client's income caused by loans granted by other financial institutions). The purchase limit is established based on the computed income, subject to a maximum of 2 times the net income of the family group.

#### Individual Loans

The following table describes the levels of approval for the different kinds of loans:

		Maximum loan amoun	t
Level of Approval (1)	Unsecured products (2)	Pledge loans	Mortgage loans
Junior/Semi-senior Risk Analyst	Ps.10,000	Ps.25,000	Ps.100,000
Senior Risk Analyst/Supervisor	Ps.20,000	Ps.50,000	Ps.130,000
Individual Risk Manager	Ps.35,000	Ps.65,000	Ps.200,000
Risk and Delinquency Area Manager	Ps.55,000	Ps.80,000	Ps.300,000

<sup>(1)</sup> The signature of any officer may be replaced with the signature of a higher ranking officer.

Should the amount of credit to be approved be higher than that established in each case for the Risk and Delinquency Area Manager, approval of the Credit Committee is required.

#### Corporate Loans

Level of approval (1)	Credit amount
Credit Committee	Up to Ps.20,000,000
Executive Committee	From Ps.20,000,000 up to Ps.50,000,000
Board of Directors	More than Ps.50,000,000

Approval of a given matter at levels lower than the Board of Directors will require a unanimous decision; otherwise, the matter shall be submitted to the immediately higher level for review.

<sup>(2)</sup> Includes Checking Accounts, Credit Cards and Personal Loans.

Notwithstanding, in the case of a loan application whose amount exceeds any of the ranges in the scale, the lower level of approval is empowered to authorize the amount applied for to the extent of its powers, while the balance is subject to potential approval by a higher level.

## **Delinquency Management**

We have implemented a professional delinquency management system organized into the following three time periods:

- Early delinquency management;
- Advanced delinquency management; and
- Legal/judicial delinquency management.

This new management allowed for a focused treatment of collections, whereas the old system relied too heavily and focused too much on the efficiency of third-party law firms.

The present focus and success of our delinquency management puts emphasis on the commercial negotiations undertaken by trained telecollectors and specialized work-out officers, with legal proceedings regarding the loans only initiated after various types of commercial negotiations result in the loans being considered uncollectible or difficult to normalize.

#### Early delinquency management

This important task is conducted by the telecollection unit from our call center, which is equipped with technology allowing for the execution of massive outbound calling campaigns. The trained telecollectors manage cases that are up to 60 days delinquent. The early delinquency management includes two stages: the delay verification management by which telecollectors try to detect the occurrence of technical delinquency from 0 to 30 days and the early delinquency management which includes loans that have been delinquent from 31 to 60 days.

Apart from the delinquency management task, they also conduct preventive/proactive work, reminding parties of key dates and checking out loan statuses.

#### Advanced delinquency management

The advanced delinquency unit manages cases that are between 60 days and 180 days delinquent, the determination of which depends on the specific origin of the credit line. Securitized loans managed by this sector that are up to 120 days in arrears are exempted from this rule.

The treatment of these cases is undertaken by a group of specialized work-out officers who are categorized by levels of seniority and assigned accordingly, depending upon the complexity of each case.

The commercial delinquency unit is not only in charge of the mid-range delinquency management, but it also handles and executes campaigns and actions directed at specific segments of non-performing debtors as well as special pre-legal negotiations with clients, which often include a visit to the debtor's home.

This unit is made up of 5 regional supervisors who are in charge of implementing the various delinquency policies countrywide. Additionally, 65 work-out officers and other assistants report to the supervisors.

## Legal/judicial delinquency management

The legal/judicial unit takes over cases where loans have been declared uncollectable after 180 days (120 days in respect of securitized loans) of negotiations and efforts to reestablish compliance due to debtor unwillingness or insolvency, or where there has been failure to enter into rescheduling or restructuring agreements. The legal/judicial unit organizes, directs and supervises the delinquency management throughout the entire country from our headquarters in Buenos Aires. This legal/judicial unit includes employees in each of our branches who report directly to the division and supervise delinquency management for each branch, and a network of 130 independent law firms that is responsible for out-of-court and in-court collections. These law firms are paid by the delinquent borrowers. This division also includes a

network of auctioneers in each jurisdiction, who are in charge of conducting auctions pursuant to our special foreclosure rights under the Privatization law.

AIS Recovery System

The launching of this system took place on February 4, 2002.

In 2002 we implemented a new software system which we believe has permitted greater automation of calling campaigns, especially with regard to the early delinquency and advanced delinquency units. This technology allowed us to maintain efficient case handling from 2002 to 2004, in the midst of an acute economic recession, achieving acceptable collection rates (85.3% of issued mortgage billings in 2002, 89.6% in 2003 and 89.2% during the period from January to December 2004).

#### Central Bank's Loan Classification System and Reserves for Loan Losses

Under Central Bank regulations, banks must maintain reserves for loan losses in an amount appropriate to cover the risks underlying each bank's portfolio. Such reserve for loan losses consists of two portions:

- a portion calculated based upon specific characteristics of a bank's consumer portfolio and commercial portfolio, set forth in the Central Bank regulations, which are described below, and
- a portion which may be determined by the management of each entity in its discretion in light of the risks inherent in such entity's portfolio which management may deem not covered by the reserve.

In establishing reserves, our management takes into consideration a number of factors, including:

- the risks associated with loans on which the difference between the cash interest rate payable and the reference rate is capitalized,
- forgiveness pursuant to the privatization law,
- the growth in our loan portfolio,
- the related risk of construction lending,
- the measures adopted by our board of directors during 2000, and
- improvements in the overall performance of our loan portfolio.

Central Bank regulations allow our management broad discretion to determine the amount of the voluntary reserve.

Under the Central Bank's loan classification system and corresponding minimum loan loss reserve requirements based on borrowers' payment performance, which became effective in June 1994, loans are classified pursuant to established criteria which vary depending on whether the loans are "consumer loans" or "commercial loans" for purposes of the Central Bank rules. "Consumer loans" include loans for housing and at the entity's option, loans and guarantees of a commercial nature of up to Ps.500,000 with preferred guarantees. "Commercial loans" include all loans that do not constitute consumer loans. Any loan originated by the Bank Network was guaranteed by the originating bank by up to 100.0% or 20.0% of the amount outstanding on such loan. We have classified all mortgage loans originated through the Bank Network with a partial guarantee in the same manner as a loan to an individual that has no such guarantee.

The amounts of all loans outstanding to a particular borrower are aggregated to determine whether the consumer or commercial loan classification applies. For purposes of applying the Central Bank's loan classification system, all borrowers in an "economic group," that is, all corporate and financial entities, both domestic and foreign, controlled by another borrower or subject to common control are considered to be one borrower. If a borrower has loans both with and without preferred guarantees, the principal balance of the borrower's loans without preferred guarantees plus 50.0% of the principal balance of the borrower's loans with preferred guarantees must be less than Ps.500,000 in order for the loans to qualify as consumer loans for purposes of the Central Bank's loan classification system.

Under the Central Bank's loan classification system, each borrower, together with all its outstanding liabilities to us, is classified in one of the six sub-categories described below. The loan classification criteria applied to loans in the consumer portfolio are based mainly on delinquency aging while the principal criterion for classification of loans in the commercial portfolio is the borrower's ability to pay, which is evaluated in terms of the borrower's expected future cash flow. Our total exposure to a private sector borrower must be classified in the worst risk classification that corresponds to any loan to such borrower. The following tables set forth the Central Bank's loan classifications for consumer and commercial loan portfolios.

#### **Consumer Portfolio**

**Description** 

**Loan Classification** 

Normal Performance	Current loans and loans that are up to 31 days past due on principal and/or interest.
Inadequate Performance	Debt payment is occasionally delinquent, with arrears from 31 to 90 days.
Deficient Performance	Debt is in arrears at least 91 days and up to 180 days.
Difficult Collection	Judicial proceedings demanding payment have been initiated against the borrower, or the borrower is delinquent with arrears greater than 180 days and up to one year.
Uncollectible	Loans to insolvent or bankrupt borrowers, or borrowers subject to judicial proceedings, with little or no possibility of collection, or in arrears in excess of one year.
Uncollectible for Technical Reasons	Loans to borrowers who fall within the conditions described below under "—Commercial Portfolio—Uncollectible for Technical Reasons."
	Commercial Portfolio
<b>Loan Classification</b>	Description
Normal	Borrower can easily service all financial obligations: shows strong cash flow, liquid current financial situation, adequate financial structure, punctual payment record, capable management, timely and precise available information and satisfactory internal controls. Borrower is determined to be in the top 50.0% of an industry that is performing well and has a good outlook.
	Borrower can easily service all financial obligations: shows strong cash flow, liquid current financial situation, adequate financial structure, punctual payment record, capable management, timely and precise available information and satisfactory internal controls. Borrower is determined to be in the top 50.0% of an industry that is
Normal	Borrower can easily service all financial obligations: shows strong cash flow, liquid current financial situation, adequate financial structure, punctual payment record, capable management, timely and precise available information and satisfactory internal controls. Borrower is determined to be in the top 50.0% of an industry that is performing well and has a good outlook.  *Under observation:* cash flow analysis indicates that, at the time made, the customer is able to pay all his/her financial commitments. However, there are potential situations that, unless timely controlled

Loan Classification	Description
High Risk of Insolvency	Cash flow analysis demonstrates that full repayment of the borrower's obligations is highly improbable.
Uncollectible	Loans in this category are considered total losses. Although these assets could have a possibility of recovery under certain future circumstances, lack of collectibility is evident as of the date of analysis. Includes loans to insolvent or bankrupt borrowers.
Uncollectible for Technical Reasons	Loans to borrowers indicated by the Central Bank to be more than 180 days in arrears to any liquidated or bankrupt financial entity. Also includes loans to foreign banks and other financial institutions which are not classified as "normal" and which are not subject to the supervision of the Central Bank or other similar authority of the country of origin and which are not classified as "investment grade" by any of the rating agencies admitted to the Central Bank pursuant to Communication "A" 2729.

In applying the Central Bank's classification criteria to commercial loans, we assess the following factors:

- management and operating history of the borrower and the adequacy of its internal control system, present and projected financial condition of the borrower with a review of the borrower's financial statements,
- the borrower's payment history and ability to service debt,
- capability of the borrower's internal information and control systems to provide accurate and timely information with respect to its financial and economic situation,
- the general risk of the sector in which the borrower operates, and
- the borrower's relative position within that sector.

We classify mortgage loans originated through the Bank Network, which have a partial guarantee granted by the originating bank, in the same manner as a loan to an individual that has no such guarantee. Accordingly, in the case of 20.0% guaranteed loans, the classification is based solely on this criterion, which relates to the originating bank and not the borrower's performance. In any case, if the member of the Bank Network that originated the loan goes bankrupt or is otherwise liquidated, such loan is reclassified as a consumer loan.

A periodic evaluation of the commercial portfolio must be carried out by an evaluation team independent of our commercial lending officers, such as our internal auditors. Alternatively, the evaluation may be carried out by our commercial lending officers, subject to supervision independent from us. The evaluation must be carried out on each borrower with outstanding credit equal to the lesser of US\$1 million and 1.0% of our minimum capital requirement, but in any case for at least all borrowers totaling up to 20.0% of our loan portfolio.

The frequency of the evaluation of each borrower depends on our exposure to that borrower. The Central Bank requires that the larger the exposure, the more frequent the review. A review is conducted every calendar quarter when credit exposure to that borrower is equal to or in excess of 5.0% of our minimum capital on the last day of the month prior to the review, or every six months when exposure amounts to the lesser of US\$1 million or 1.0% of our minimum capital on the last day of the month prior to review. In any case, at least 50.0% of our commercial portfolio must be reviewed at the end of every six months, and all other borrowers in our commercial portfolio must be reviewed during our fiscal year, such that the entire commercial portfolio is reviewed every fiscal year.

Commercial loans must be reevaluated upon a negative change in objective criteria such as an increase in days past due, a filing for bankruptcy or protection from creditors, or a judicial proceeding initiated against the borrower. In addition, a reevaluation of commercial loans is required if, based on information made available by the Central Bank, any other financial institution holding at least 10.0% of the borrower's total outstanding credit downgrades its classification of loans to that borrower, or if an independent rating agency downgrades its rating of the borrower's bonds.

In addition, only one level of discrepancy is permitted between the classification assigned by us to a borrower and the lowest classification assigned to such borrower by at least two other banks whose combined credit to the borrower represents more than 20.0% but not exceeding 40.0% of the borrower's total bank debt. Information on each bank's classification of its borrowers is released by the Central Bank to all banks on a monthly basis. If a bank's classification of a borrower differs by greater than one level from the lowest classification given to such borrower by other banks, the higher classifying bank must immediately downgrade its classification of loans to the borrower to the same classification, or within one classification level.

## Minimum Loan Loss Reserve Requirements Based on Borrowers' Payment Performance

The minimum loan loss reserve required by the Central Bank based on borrowers' payment performance relates to the foregoing loan classifications and is described in the following table, where the percentages are applicable to the borrower's total credit outstanding, including contingencies.

#### **Loan Classification**

Minimum Required Loan Loss Reserve
(as a percentage of outstanding principal
halance)

Zown en			,	
Commercial	Consumer	With Self- Liquidating Preferred Guarantees	With other Preferred Guarantees	Without Preferred Guarantees
"Normal"	"Normal Performance"	1%	1%	1%
"Subject to special follow-up	"Inadequate Performance"	1	3	5
Under Observation"	•			
"Subject to special follow-up				
Under negotiation or with				
refinancing agreements"		1	6	12
"Problematic"	"Deficient Performance"	1	12	25
"High Risk of Insolvency"	"Difficult Collection"	1	25	50
"Uncollectible"	"Uncollectible"	1	50	100
"Uncollectible for Technical	"Uncollectible for Technical	100%	100%	100%
Reasons"	Reasons"			

The Central Bank requires banks to cease the accrual of interest or establish reserves equal to 100.0% of the interest accrued on loans to borrowers classified as "problematic," "deficient performance" or under one of the higher risk categories (collectively, "non-performing loans"). As of January 1, 1999, we suspended our former policy of accruing interest on non-performing loans to individuals that are more than 90 days in arrears, and as of January 1, 2000, we suspended our former policy of accruing interest in respect of non-performing construction project loans that are more than 90 days in arrears. Under the policy existing prior to such dates, after the related loan was over 90 days in arrears, the accrued or capitalized interest was fully reserved in accordance with Central Bank accounting rules.

For purposes of applying the Central Bank's reserve requirements, we classify our mortgage loans as "consumer" loans and "commercial" loans in accordance with the standards described in "—Central Bank's Loan Classification System and Reserves for Loan Losses" and as performing or non-performing in accordance with the standards described in "—Classification of Loan Portfolio According to Central Bank Criteria." However, we have not always used the same classification methodologies, which has affected the minimum reserves that we are required to maintain.

Pursuant to Central Bank regulations, reserves for loan losses based on borrower payment performance are not required for interbank financial transactions of less than 30 days, or for transactions with the public sector, including financial institutions that are majority-owned by the Argentine federal, provincial or city governments with governmental guarantees. Such credits are classified as "normal" loans under the Central Bank loan classification system.

#### Classification of Loan Portfolio According to Central Bank Criteria

Non-performing loans include:

- in the case of consumer loans, those classified under Central Bank regulations as "Deficient Performance," "Difficult Collection," "Uncollectible" and "Uncollectible for Technical Reasons," and
- in the case of commercial loans, those classified under Central Bank regulations as "Problematic," "High Risk of Insolvency," "Uncollectible" and "Uncollectible for Technical Reasons." See "—Central Bank's Loan Classification System and Reserves for Loan Losses."

We have not always used the same classification methodologies for classifying our mortgage loans as "consumer" or "commercial" or as "performing" or "non-performing." As a result, statistics regarding non-performing loans are not necessarily comparable from one period to another. The following describes our recent principal changes in classification methodology:

- Before March 1997, loans to borrowers entering into refinancing agreements were classified (i) in
  accordance with their then current payment performance, if the loan being refinanced was not delinquent,
  and (ii) at the lower of the loan's then current classification and its classification prior to the relevant
  refinancing, if the loan being refinanced was delinquent.
- From March 1997 to September 1998, we reclassified all loans subject to the 1997 Restructuring as "normal performance."
- From September 1998 to August 1999, we implemented a new classification methodology pursuant to which (i) approximately 22,500 performing loans (with an aggregate principal balance, in nominal terms, at September 30, 1998 of Ps.334.9 million) were classified based solely on the borrowers' payment performance since the 1997 Restructuring and (ii) approximately 5,500 loans which were not current in payment of principal and interest (with a principal balance, in nominal terms, at September 30, 1998 of Ps.89.0 million) were classified based on either borrowers' payment performance prior to the 1997 restructuring or borrowers' payment performance after the 1997 restructuring, depending on which classification was more conservative and resulted in a higher level of loan loss reserves.
- As of August 1999, we began using substantially the same classification methodology we had used before March 1997.
- As of January 2000, we began classifying post-1991 loans originated through the Bank Network, which have partial guarantees, in the same manner as we classify a loan to an individual without the guarantee. See "—Central Bank's Loan Classification System and Reserves for Loan Losses."
- As of June 2000, we began classifying all previously delinquent restructured loans to individuals as nonperforming unless the obligor shall not be more than 30 days past due at the end of the sixth month after the
  restructuring.

This latest change in classification methodology, adopted as of June 2000, generally consists of the following:

- Maintaining the classification of all loans subject to (i) application of the provision of article 13 of Law 24,143 and/or (ii) restructuring, whether by means of payment agreement, capitalization of default or subsidy, until six months after regularization.
- Upon expiration of the term set forth above, the following procedure shall apply, as the case may be, from the seventh month:
- if the loan is not more than thirty days in arrears, it shall be classified as "normal";
- if the loan is more than thirty days in arrears, its classification shall result from the summation of the actual number of days in arrears and the number of days in arrears before its refinancing, for as long as the days in

arrears are not equal to or lower than thirty days, in which event, the provisions of the preceding item shall apply.

- the reserves in respect of all loans from the individual mortgage loan portfolio that are more than twenty-four months in arrears shall be stated at 100% of their value, causing them to be reversed from our assets, on the date that is not more than three months after the date on which those loans were fully covered by such reserve, and
- loans reversed from our assets pursuant to the provisions of the preceding item that are restructured and regularize their situation shall be reincorporated in our assets upon it being verified that they have not been in arrears for more than thirty days during six consecutive months.

The following tables present information regarding the classification of our loans, as of the dates indicated based on borrower payment performance. Amounts shown include both current principal balance and accrued interest receivable, as required by the Central Bank.

					AS 0	As of December 31, 2006	9006				
			Consumer				Commercial	ıercial			
							Short-Term				
	Mortgage						corporate	Other			
Category	individuals	Personal	Credit Card	Overdraft	Pledge	Construction	loans	Commercials	Public sector	Total	Total %
					(in thousands o	(in thousands of pesos, except for percentages)	r percentages)				
NormalPotential risk and inadequate	1,516,385	349,755	212,603	32,649	347	8,288	549,044	368,487	196,367	3,233,925	92.70%
performance	55,200	18,234	7,285	1,073	23	65		7,435		89,315	2.56%
Problematic and deficient performance. High risk of insolvency and difficult	22,723	10,661	5,069	517				6,071		45,041	1.29%
collection	37,314	13,174	9,084	1,878		1,212				62,662	1.80%
Uncollectible	22,786	7,608	1,732	1,156						33,282	0.95%
Uncollectible for technical reasons	22,273	1,041	1,136	22						24,472	0.70%
Total	1,676,681	400,473	236,909	37,295	370	9,565	549,044	381,993	196,367	3,488,697	100.00%
Non-Performing Loans	105,096	32,484	17,021	3,573		1,212		6,071		165,457	
Non-Performing Loans/Total Loans Allocation of the Reserve for loan	6.27%	8.11%	7.18%	%85.6	0.00%	12.67%	0.00%	1.59%	%00:0	4.74%	
lossesReserve for loan losses/Non-	112,322	21,482	10,065	2,611	4	12,687	5,490	6,101	l	170,762	
Performing Loans	106.88%	66.13%	59.13%	73.08%	N/A	N/A	N/A	100.49%	%00:0	103.21%	
Loans	-0.43%	2.75%	2.94%	2.58%	-1.08%	—119.97%	-1.00%	-0.01%	0.00%	-0.15%	

					As	As of December 31, 2005	2005				
ı			Consumer				Comu	Commercial			
ı							Short-Term				
	Mortgage						corporate	Other			
Category	individuals Personal	Personal	Credit Card	Overdraft	Pledge	Construction	loans	Commercials	Commercials Public sector	Total	Total %
					(in thousands	(in thousands of pesos, except for percentages)	or percentages)				
Normal	1,383,094	146,649	52,442	7,084	991	1,126	318,548	127,880	278,166	2,315,980	89.22%
Potential risk and inadequate											
performance	71,253	6,466	2,096	262	25	∞	1	6,613	•	86,723	3.34%
performance	38,220	3,647	1,124	100	•	•	•	5,246	•	48,337	1.86%
collection	58,424	1,973	749	111	•	1,212	•	•	•	62,469	2.41%
Uncollectible	53,067	312	28	1	•	•	154.00	•	•	53,562	2.06%
Uncollectible for technical reasons	28,480	317	70	2	1	1	'	'	'	28,869	1.11%
Total	1,632,538	159,364	56,509	7,560	1,016	2,346	318,702	139,739	278,166	2,595,940	100.00%
Non-Performing Loans	178,191	6,249	1,971	214	I	1,212	154	5,246	I	193,237	
Non-Performing Loans/Total Loans	10.91%	3.92%	3.49%	2.83%	%00.0	51.66%	0.05%	3.75%	0.00%	7.44%	
Allocation of the reserve for foan losses	187,602 105.28%	6,255 100.10%	1,910	252 117.76%	0.00%	1,212 100.00%	3,339 N/A%	5,331 101.62%	0.00%	205,918 106.56%	

	-0.49%
	0.00%
	%90:0-
	-1.00%
	%00.0
	-1.67%
	-0.50%
	0.11%
	0.00%
	-0.58%
Performing LoansNet Non-Performing Loans/Total	Loans

#### **Analysis of Non-Performing Loan Portfolio**

The following table presents information regarding non-performing loans as of the dates indicated.

		At Decen	ıber 31,	
	200	05	200	06
-	(in the	ousands of pesos, o	except for percenta	ages)
Past due loan portfolio				
Mortgage loans	178,191	92.21%	105,096	63.52%
Personals loans	6,249	3.23%	32,484	19.63%
Credit cards loans	1,971	1.02%	17,021	10.29%
Overdraft	214	0.11%	3,573	2.16%
Commercial loans - short-term loans to corporations	154	0.08%	_	0.00%
Commercial loans - construction projects	1,212	0.63%	1,212	0.73%
Commercial loans - other loans	5,246	2.71%	6,071	3.67%
Total past due loans	193,237	100.00%	165,457	100.00%

#### **Analysis of Allowance for Loan Losses**

	At Decem	ber 31.
_	2005	2006
_	(in thousands of pesos. ex	xcept for percentages)
Reserve at beginning of period	334,832	205,918
Provisions charged to income	<u>19,871</u>	<u>12,904</u>
Subtotal	354,703	218,822
Charge-offs	(148,785)	(48,060)
Reserve at end of period	205,918	170,762
Net charge to income statement	19,871	12,904
Ratio of net charges to income statement as a		
percentage of average loans	0.68%	0.46%
Charge-offs/average loans	5.09%	1.73%
Reserve for loan losses / total loans	7.93%	4.89%
Reserve for loan losses / non-performing loans	106.56%	103.21%
Non-performing loans as a percentage of total loan portfolio	7.44%	4.74%
Charge-Offs		

## **Policy**

Our charge-off policy conforms to regulations established by the Central Bank. Under Central Bank accounting rules, a mortgage loan becomes classified as "uncollectible" (at which point it must be 50.0% reserved provided it has a preferred guarantee) after being in arrears in excess of one year. After a period of one year in the "uncollectible" category, the loan is then 100.0% provisioned. The Central Bank requires that loans generally be charged off in the seventh month after becoming fully provisioned in the "uncollectible" category (i.e., 31 months after the loan initially goes into arrears). Additionally, we charge off construction project loans to reduce the outstanding principal balance to the value of the underlying property. We evaluate those charge-offs on a case-by-case basis upon completion of the construction project, when the completed project is appraised.

For a discussion of our level of reserve for loan losses, see "Management's Discussion and Analysis of Financial Condition and Results of Operations."

#### Allocation of the Reserve for Loan Losses

The following tables set forth information with respect to the allocation of the reserve for loan losses among types of loans as of the dates indicated.

		As of Decen	nber 31, 2006	
_		Reserve/		<b>Total Loans</b>
		loan in	Reserve/	in category/
	Reserve	category	<b>Total Loans</b>	<b>Total Loans</b>
_	(in th	ousands of pesos,	except for percent	ages)
Mortgage	112,322	6.7%	3.2%	48.1%
Personal	21,482	5.4%	0.6%	11.5%
Credit cards	10,065	4.2%	0.3%	6.8%
Overdraft	2,611	7.0%	0.1%	1.1%
Short-term corporate loans	5,490	1.0%	0.2%	15.7%
Interbank				
Public Sector		_	_	5.6%
Other loans				
Pledge	4	1.1%	0.0%	0.0%
Construction	12,687	132.6%	0.4%	0.3%
Other commercials	6,101	1.6%	0.2%	11.0%
Total reserve for loans losses	170,762		4.9%	100.0%

		As of Decen	nber 31, 2005	
-		Reserve/		<b>Total Loans</b>
		loan in	Reserve/	in category/
	Reserve	category	<b>Total Loans</b>	<b>Total Loans</b>
	(in t	housands of pesos,	except for percent	ages)
Consumer				
Mortgage	187,602	11.5%	7.2%	62.9%
Personal	6,255	3.9%	0.2%	6.1%
Credit cards	1,910	3.4%	0.1%	2.2%
Overdraft	252	3.3%	0.0%	0.3%
Pledge	17	1.7%	0.0%	0.0%
Commercial				
Construction	1,212	51.7%	0.1%	0.1%
Short term corporate loans	3,339	1.0%	0.1%	12.3%
Other commercials	5,331	3.8%	0.2%	5.4%
Public Sector	·			_10.7%
Total reserve for loans losses	205,918	<del></del>	7.93%	100.0%

## **Composition of Deposits**

The following table sets forth the composition of our deposits for the dates indicated:

		At December 31,	
	2004	2005	2006
_		(in thousands of pesos)	
Checking accounts	20,876	21,148	18,658
Savings accounts	73,875	126,094	165,541
Deposits in guarantee	9,095	9,223	10,983
Other deposits	7,539	9,975	12,444
Time deposits	117,964	358,181	428,630

Plus: Interest Payable and differences in			
quotations	1,025	3,067	3,599
Total deposits	230,374	527,688	639,855

#### **MANAGEMENT**

#### **Directors, Alternate Directors and Principal Managers**

#### **Board of Directors**

Our board of directors is currently composed of thirteen directors and eight alternate directors which is less than the total number of alternate directors provided for in the bylaws. The members of the board of directors are elected to hold office for two-year terms by the shareholders at their annual general meeting, and may be reelected indefinitely. The Directors are in charge of the administration of the Bank. The Executive Committee conducts the ordinary business of the Bank and is supervised by the board of directors. The board of directors is composed of:

- two members representing Class A Shares;
- one member representing Class B Shares;
- one member representing Class C Shares; and
- nine members representing Class D Shares;

and their respective alternates. The holders of Class D Shares have the right to elect nine of the members of the board of directors and their respective alternates. See "—Election and Meetings of Directors" and "Description of Capital Stock—Voting Rights."

Due to the crisis that has been affecting Argentina since 2001, our board of directors has assumed direct management control over the day-to-day operations of the Bank.

#### **Duties and Liabilities of Directors**

Under Argentine law, directors have the obligation to perform their duties with the loyalty and the diligence of a prudent business person. Directors are jointly and severally liable to us, shareholders and third parties for the improper performance of their duties, for violating the law, the bylaws or rules and procedures issued by the Bank, if any, and for any damage caused by fraud, abuse of authority or gross negligence. Decree No. 677/01 has established certain obligations in connection with a director's duty of loyalty in listed companies. The following are considered integral to a director's duty of loyalty: (i) the prohibition from using corporate assets and confidential information for private objectives; (ii) the prohibition to take advantage, or to allow another one to take advantage, by action or omission, of the business opportunities of the company; (iii) the obligation to exercise board powers only for the purposes for which the law, the bylaws or the meeting or the board of directors have intended; and (iv) the obligation to take strict care so that board acts never go, directly or indirectly, against the company's interests. In case of doubt with respect to a director's fulfillment of his or her duty of loyalty, the director shall have the burden of proof. Under Argentine law, specific duties may be assigned to a director by the bylaws or by a resolution at a shareholders' meeting. In such cases, a director's liability will be determined with reference to the performance of such duties, provided that certain technical requirements are met. Argentine law prohibits directors from engaging in activities in competition with the Bank without express shareholder authorization. A director must inform the board of directors of any conflicting interest he may have in a proposed transaction and must abstain from voting thereon.

A director will not be liable if, notwithstanding his presence at the meeting at which a resolution was adopted or his knowledge of such resolution, a written record exists of his opposition thereto and he reports his opposition to the Supervisory Committee before any complaint against him is brought to the board of directors, the Supervisory Committee, a shareholders' meeting, a competent governmental agency or the courts. Except in the event of our mandatory liquidation or bankruptcy, the shareholders' approval of a director's performance terminates any liability of a director with respect to us, provided that shareholders holding at least 5.0% of our capital stock do not object and provided further that such liability does not result from a violation of the law or the bylaws.

We may initiate causes of action against directors upon a majority vote of the shareholders. If we have not initiated a cause of action within three months of a shareholders' resolution approving its initiation, any shareholder may start the action on our behalf and for our account.

Pursuant to the bylaws, we will indemnify all current and former directors, members of the Supervisory Committee, and executive and senior management against any liabilities incurred by any such person in connection with the defense of any issue, lawsuit or procedure in which they may be involved as a result of the public offering, placement and trading of the shares of the Bank. This indemnification shall include payment of amounts mandated in court judgments covered by the company's insurance policies, except where the Director, member of the supervisory committee, manager, former director, former syndic or former manager has been judged by final judgment to have acted with fraud or gross negligence. We may obtain directors' and management's liability insurance with respect to such losses, in which case the indemnity will be limited to liabilities in excess of, or not otherwise covered by, such insurance.

The Bank has contracted with *La Meridional Compañía Argentina de Seguros S.A.* to provide a US\$18 million directors' and managers' liability policy which expires on October 21, 2007. The premium paid amounted to US\$239,509.25, including VAT.

## Recent Change in Composition of the board of directors

On April 19, 2007, our shareholders held special class meetings in which:

- our Class D shareholders re-elected Carols Písula, Jacobo Dreizzen, Gabriel Reznik and Ernesto Viñes as regular directors for terms of 2 years.
- the Ministry of Economy and Production in exercise of the political rights on the Class A shares appointed Jaime Armando Grinberg and Jose Luís March as directors.

The following table sets forth the members of our board of directors as appointed on April 28, 2006 and April 12, 2007 and its adjournment on April 19, 2007.

Last and First Name	Date of Birth	Dosition	Divertor Since	Beginning of Term	Expiration	Class
Last and First Name	Date of Birth	Position	<b>Director Since</b>	of Term	of Term	Class
Lifsic de Estol, Clarisa Diana (1)	07-28-62	Chairwoman	1999	04-28-06	12-31-07	D
Elsztain, Eduardo Sergio (1)	01-26-60	Vice-Chairman	1999	04-28-06	12-31-07	D
Vergara del Carril, Pablo Daniel (1)	10-03-65	Director	2002	04-28-06	12-31-07	D
Reznik, Gabriel Adolfo Gregorio (3)	11-18-58	Director	2002	04-19-07	12-31-08	D
Zang, Saúl (1)	12-30-45	Director	1999	04-28-06	12-31-07	D
Viñes, Ernesto Manuel (3)	02-05-44	Director	2002	04-19-07	12-31-08	D
Dreizzen, Jacobo Julio (3)	10-13-55	Director	2003	04-19-07	12-31-08	D
Wior, Mauricio Elías (2)	10-23-56	Director	2006	4-28-06	12-31-07	D
Písula, Carlos Bernardo (3)	12-16-48	Director	2003	04-19-07	12-31-08	D
Grinberg, Jaime Armando (4)	05-18-54	Director	2006	04-12-07	12-31-08	A
March, Jorge Luís (4)	12-02-60	Director	2006	04-12-07	12-31-08	A
Fornero, Edgardo Luis José (1)	10-14-51	Director	1997	04-28-06	12-31-07	В
Bensandón, Federico León (1)	01-17-33	Director	2002	04-28-06	12-31-07	C

<sup>(1)</sup> Reelected at the Shareholders' Meeting held on April 28, 2006.

The following table sets forth the alternate members of the board of directors as appointed on April 28, 2005 and April 28, 2006.

<sup>(2)</sup> Appointed at the Shareholders' Meeting held on April 28, 2006 and whose assumption of office is subject to approval by the Central Bank.

<sup>(3)</sup> Appointed at the Shareholders' Meeting held on April 19, 2007 subject to approval by the Central Bank (Communication "A" 3,700).

<sup>(4)</sup> Reelected at the Shareholders' Meeting held on April 12, 2007by the Ministry of Economy and Production in exercise of the political rights on the Class A stocks, subject to approval by the Central Bank (Communication "A" 4490).

Last and First Name	Date of Birth	Position	Director Since	Beginning of Term	Expiration of Term	Class
Elsztain, Daniel Ricardo (1)	12-22-72	Alternate Director	_	04-28-06	12-31-07	D
Efkhanian, Gustavo Daniel (1)	10-28-64	Alternate Director	1999	04-28-06	12-31-07	D
Bridger, Cedric David <sup>(1)</sup>	11-09-35	Alternate Director	2001	04-19-07	12-31-08	D
Elsztain, Alejandro Gustavo (1)	03-31-66	Alternate Director	_	04-19-07	12-31-08	D
Saidon, Gabriel Gustavo (1)	04-15-58	Alternate Director	_	04-19-07	12-31-08	D
Ocampo, Andrés Fabián (1)		Alternate Director		04-07-19	12-31-08	D
Álvarez, Jorge Augusto (1)		Alternate Director	2006	04-19-07	12-31-08	В

## (1) Still pending approval from Argentine Central Bank

Clarisa Diana Lifsic de Estol. Ms. Lifsic holds a degree in economics from the University of Buenos Aires and a master of science in management from the Massachusetts Institute of Technology. She has held various financial positions in private sector companies since 1985. She has worked for Banco de Crédito Argentino, Citibank New York, Roberts Capital Markets and IRSA. She is presently a Managing Director of Consultores Asset Management S.A. and a Director of Cresud.

Eduardo Sergio Elsztain. Mr. Elsztain studied economics at the University of Buenos Aires. He has been engaged in the real estate business for more than 20 years and has been Chairman of the board of directors of IRSA since 1991. He has also served as a director of several other real estate companies. He founded Consultores Asset Management S.A. and has served as its President since 1989. He is also Chairman of the Board of Cresud and Alto Palermo S.A. (APSA). Mr. Elsztain is the cousin of Fernando A. Elsztain, an Alternate Director of the Bank and IRSA's Chief Commercial Officer.

Pablo Vergara del Carril. Mr. Vergara del Carril obtained a degree in law from the Catholic University of Buenos Aires where he teaches Commercial Law and Contract Law. He also teaches Corporate Law, Contracts and Capital Markets in post-graduate courses. Mr. Vergara del Carril is a member of the Legal Advisory Committee of the Cámara de Sociedades Anónimas as well as Vice President of the Competition Law Committee of the Colegio de Abogados de la Ciudad de Buenos Aires. He is a member of the board of directors of Emprendimiento Recoleta S.A. and Nuevas Fronteras S.A. and alternate director of APSA.

Gabriel Adolfo Gregorio Reznik. Mr. Reznik has been a Class D Regular Director of the Bank since August 2002. He has served as Director and Manager of the IRSA Technology Department since 1992. He currently serves as Director of APSA as well as the Office Premises Operation and Maintenance Areas. He has a degree in Civil Engineering from the Universidad de Buenos Aires and a Masters in Administration of Real Estate and Construction Projects from the Politecnich School of Madrid.

Saúl Zang. Mr. Zang obtained a degree in law from the University of Buenos Aires. He was a member of the Supervisory Committee of IRSA from 1991 to 1994. He has been Second Vice-Chairman of the board of directors of IRSA since 1994. He is also a partner of the law firm of Zang, Bergel & Viñes. He is also the Second Vice-Chairman of Cresud, Consultores Asset Management S.A. and APSA.

*Ernesto Manuel Viñes*. Mr. Viñes obtained a degree in law from the University of Buenos Aires where he took post graduate courses. He has been a court officer and Subsecretary of State. He is a partner at the law firm of Zang, Bergel & Viñes.

Jacobo Julio Dreizzen. Mr. Dreizzen holds a degree in economics from the University of Buenos Aires and a master in business administration from Universidad Católica de Río de Janeiro. In 1987, Mr. Dreizzen acted as advisor to the presidency of the Central Bank. Afterwards, Mr. Dreizzen acted as director of the Central Bank, manager of the Banco de Galicia y Buenos Aires S.A, director of Galicia Capital Markets S.A. and as alternate director of the B.I.C.E.

Carlos Bernardo Pisula. Mr. Pisula holds a degree in accounting from the Universidad de Buenos Aires. During the period 1996 through 1999, Mr. Pisula acted as advisor to the vice-presidency of the Bank. Mr. Pisula is the president of the Finance Commission and vice president of the Housing Commission of the *Unión Argentina de* 

*la Construcción.* Mr. Pisula is also a member of various boards of different private companies related to the construction and real estate industry.

*Edgardo Luis José Fornero*. Mr. Fornero has been a Class B Director of the Bank since September 1997. Prior to that time, he served as representative of the Bank's employee union and Housing Secretary of the Banking Association. Mr. Fornero is studying law at the University of Lomas de Zamora.

Federico León Bensadón. Mr. Bensadon has been a Class C Director of the Bank since September 2002. He holds a civil engineering degree from Buenos Aires University. He graduated in 1957 and he is a member of the board of directors of the following companies: Telemetrix S.A. (Costa Salguero), Emaco S.A., Ferromac S.A., DR S.A., among others. He is also a Treasurer of the Cámara Argentina de la Construcción and Secretary of the Unión Argentina de la Construcción.

Jaime Armando Grinberg. Mr. Grinberg obtained a degree in architecture from the Faculty of Architecture, Design and Urban Planning at the University of Buenos Aires and received a Masters in Architecture from Columbia University in New York. He taught at a university level and from August 2004 until April 2006 acted as advisor to the presidency of the Banco de la Nación Argentina.

Jorge Luis March. Mr. March graduated with a degree in accounting from the University of Buenos Aires. Since 1985, he has acted as the General Manager of Laboratorios Richmond ("Richmond Laboratories"), an Argentine pharmaceutical company.

*Maurico Elías Wior*. Mr. Wior graduated with a degree in economics and accounting from the University of Tel Aviv in Israel and holds a Masters of Business Administration from the same institution. He was President of Radio Comunicaciones Móviles (Movicom) and the Regional Vice-President Regional of Bell South (Southern Cone) until 2004. His appointment as Director is subject to the Central Bank's approval.

## Employment Contracts with our Directors

We have not entered into any employment agreement with any of our directors. Our chair-woman, Ms. Clarisa Lifsic de Estol and our directors, Mr. Ernesto Viñes and Mr. Edgardo Fornero, perform executive and/or administrative functions at the Bank, and therefore are considered employees of the Bank.

#### Executive Committee

At the General Extraordinary Shareholders' Meeting held on March 15, 1999, our bylaws were amended to create an Executive Committee. The Executive Committee, whose general purpose is to oversee our ordinary business, is comprised of five to nine Directors selected by Class D shareholders and an equal or lesser number of Alternate Directors of the same class of shares as the board of directors shall determine. The Executive Committee is required to meet at least once per month or whenever called by the Chairman. The attendance of an absolute majority of the members of the Executive Committee constitutes a quorum and resolutions shall be adopted by majority vote of the members present.

Pursuant to the bylaws, as amended, the powers and duties of the Executive Committee include (i) conducting the ordinary business of the Bank as well as any matters delegated to it by the board of directors; (ii) developing commercial, credit-related and financial policies subject to approval by the board of directors; (iii) creating, maintaining and restructuring the Bank's administration; (iv) creating Special Committees, approving its structures or functional levels and determining the scope of their duties; (v) naming general managers, the Executive Vice President and other members of the senior management; (vi) proposing to the board of directors the creation of branches, agencies or representative offices inside or outside Argentina; (vii) supervising management of the Bank's subsidiaries; (viii) submitting contracting guidelines, annual budgets, cost and investment estimates, necessary debt levels and plans of action for consideration of the board of directors; (ix) approving novations, refinancings, debt write-offs and similar matters when necessary in the ordinary course of business of the Bank; and (x) setting forth its own internal regulations.

The current members of the Executive Committee are:

Eduardo Sergio Elsztain(Chairman)Clarisa Diana Lifsic de Estol(Vice-Chairwoman)Saúl Zang(member)Ernesto Manuel Viñes(member)Pablo Daniel Vergara del Carril(member)Gabriel Adolfo Gregorio Reznik(substitute member)

#### Election and Meetings of Directors

Our directors are elected for staggered two-year terms, unless they are elected to replace a previously appointed director. Following implementation of the *Programa de Propiedad Participada* ("PPP"), holders of Class B Shares are entitled to elect one director and one alternate director, provided that such shares represent more than 2.0% of our outstanding capital stock at the time the shareholders' meeting is convened. Upon the transfer of Class C Shares to certain companies engaged in housing construction or real estate activities, holders of Class C Shares will be entitled to elect one director and one alternate director for so long as such shares represent more than 3.0% of our outstanding capital at the time the shareholders' meeting is convened. Until the foregoing conditions are met, such directors will be elected by the Class A Shares held by the Argentine government. If the percentage of our capital represented by Class B or Class C Shares falls to 2.0% or 3.0% or lower, respectively, holders of such classes will be entitled to vote jointly with the Class D shareholders. Holders of Class D Shares are entitled to elect nine directors and respective alternates. For so long as at least one Class A Share is outstanding, holders of Class A Shares will be entitled to elect two directors and two alternates.

In general, directors are appointed by the vote of the majority of votes within each class of shares. The determination of the percentage of our capital represented by each class of stock is made in each case with respect to the capital outstanding as of the date of the shareholders' meeting at which the election in question will be held. In the event that no shares of a determined class are represented at the second call a of shareholders' meeting called for the purpose of electing directors, the directors and alternates that the class is entitled to appoint will be elected by the holders of the other classes of shares, voting as a single class, except in the event that no shareholders attend a Class A shareholders' meeting, in which case the members of the Supervisory Committee elected by the Class A shareholders will appoint the directors and alternates that the holders of the Class A Shares are entitled to appoint.

Any or all directors elected by holders of a particular class of shares may be removed without cause by a simple majority of shares of such class of shares present at an ordinary shareholders' meeting, provided that such removal was proposed in the agenda for such meeting. Any directors so removed will be replaced by alternates of the same class, in the order in which such alternates were elected, until an election for their replacement has been held (which election may take place at the same meeting as the removal).

Any shareholder or group of shareholders holding more than 3.0% of the Class D Shares may require that we send a slate of candidates for election as directors of such class proposed by such shareholder or group to each holder of Class D Shares. In addition, the board of directors may propose a slate of candidates for election as directors by each class of shares, and such slate will be sent to each holder of shares together with any slates proposed by shareholders as described in the preceding sentence. Any shareholder present at a meeting may propose candidates for election as directors. If any shareholder opposes the election of directors by slate, all directors will be elected individually, and each nominee on a slate will be deemed to have been nominated individually. If no slate or individual, as the case may be, obtains the majority of Class D votes present at the meeting, Class D shareholders shall elect one of the two slates or individuals, as the case may be, which obtained more votes in the previous election.

Argentine law requires the majority of our directors to be residents of Argentina. All directors must establish a legal domicile in Argentina for service of notices in connection with their duties. In addition, a director must satisfy certain suitability and experience requirements of the Central Bank before obtaining regulatory approval to begin his term.

The bylaws require the board of directors and the Executive Committee to meet at least once per month. The Chairman of the board of directors may call a meeting of directors at any time and must call such a meeting upon the request of any director. The quorum requirement for meetings of the board of directors is a majority of the members, and if a quorum is not available one hour after the time set for a regularly called meeting, the Chairman or

the person serving in his place at such meeting may invite the alternates of the same class as the absent directors to join the meeting in order to reach the minimum quorum. Resolutions must be adopted by a majority of the directors present, and each director shall have the right to one vote (except for the cases when the director has an interest conflicting with those of the company); however, the Chairman or the person serving in his place at a particular meeting is entitled to cast the deciding vote in the case of a tie. By reason of the election of directors by classes of shares, as long as there exist several classes of shares, the appointment of Directors by cumulative voting shall not apply.

#### Independence of Directors and Supervisory Committee

Pursuant to the terms of General Resolution 400/02 of the CNV ("Resolution 400"), members of the board of directors or the Supervisory Committee of a public company such as the Bank shall inform the CNV within 10 days from the date of their appointment, whether such members of the board of directors or the Supervisory Committee are "independent." For purposes of Resolution 400, a director shall not be considered independent in certain situations, including where a director (i) owns a 35% equity interest in a company, or a lesser interest if such director has the right to appoint one or more directors of a company (hereinafter "significant participation") or has a significant participation in a corporation having a significant participation in the company or a significant influence on the company; (ii) depends on shareholders, or is otherwise related to shareholders, having a significant participation in the company or of other corporations in which these shareholders have directly or indirectly a significant participation or significant influence; (iii) is or has been in the previous three years an employee of the company; (iv) has a professional relationship or is a member of a corporation that maintains professional relationships with, or receives remuneration (other than the one received in consideration of his performance as a director) from, a company or its shareholders having a direct or indirect significant participation or significant influence on the same, or with corporations in which these also have a direct or indirect significant participation or a significance influence; (v) directly or indirectly sells or provides goods or services to the company or to the shareholders of the same who have a direct or indirect significant participation or significant influence, for higher amounts than his remuneration as a member of the administrative body; or (vi) is the spouse or parent (up to second grade of affinity or up to fourth grade of consanguinity) of persons who, if they were members of the administrative body, would not be independent, according to the above listed rules.

Regular directors Jaime Armando Grinberg, Jorge Luís March, Carlos Bernardo Písula, Jacobo Julio Dreizzen, Federico León Bensadón and Mauricio Elías Wior are independent members of the board of directors pursuant to the terms of Resolution 400 of the CNV.

Regular directors Eduardo Sergio Elsztain, Clarisa Lifsic de Estol, Saúl Zang, Ernesto Manuel Viñes, Gabriel Gregorio Reznik, Pablo Vergara del Carril, and Edgardo L. Fornero and alternate directors Ricardo Daniel Elsztain, Alejandro Gustavo Elsztain, Cedric Bridger, Gustavo Daniel Efkhanian, Gabriel Saidón, Andrés Ocampo and Jorge Álvarez are non-independent members of the board of directors pursuant to the terms of Resolution 400 of the CNV.

Syndics appointed by the General Syndicate of the Nation (SIGEN), are non-independent members.

Syndics José D. Abelovich, Marcelo Héctor Fuxman and Ricardo Flammini and alternate syndics Roberto Murmis, Alicia Graciela Rigueira and Silvia Cecilia De Feo are independent members of the Supervisory Committee pursuant to Resolution 400 of the CNV.

## Management

As of August 31, 2006, our senior management consists of the following officers:

#### Name Position

Clarisa Diana Lifsic de Estol Ernesto Manuel Viñes Gabriel Saidón Gustavo Daniel Efkhanian Fernando Rubín Finance Assistance Manager Legal Department Manager Finance Manager Controller Manager Corporate Support Manager <u>Name</u> <u>Position</u>

Cristian Gorbea Organizational Development Manager Flavia Gómez Beret Risk and Delinquency Manager Aixa Manelli Systems Manager

Carlos Daniel Berruezo Operations and Technology Manager

Miguel Sarria Business Manager Ernesto Saúl Herscovich Audit Manager

Augusto Rodríguez Larreta Manager of the Community Relations

Department

*Ernesto Manuel Viñes*. Mr. Viñes obtained a degree in law from the Universidad de Buenos Aires where he took post graduate courses. He has been a court officer and Subsecretary of State. He is a partner at the law firm of Zang, Bergel & Viñes.

Gabriel Saidón. Mr. Saidón joined the Bank in August 2000. Mr. Saidón received a degree in Economics at the Universidad Nacional de La Plata and a Master in Economy from the Instituto Torcuato Di Tella, and a Masters Degree in Economics at the University of Chicago. Prior to joining the Bank, he served as Chief Financial Officer of Alto Palermo, and as alternate director of the Alto Palermo's board of directors. Prior to that, he worked as Citicorp Equity Investments' Chief Financial Officer and Chief of Staff of the South American Division of Citibank. He was also member of the boards of the following companies: Transportadora de Gas del Sur S.A., Distribuidora de Gas Pampeana S.A., Distribuidora de Gas del Sur S.A., Alto Paraná S.A., Aceros Zapla S.A., Citicorp Equity Investments S.A., Alto Palermo Shopping Argentino S.A., and Tarshop S.A.

Gustavo Daniel Efkhanian. Mr. Efkhanian served as Executive Director of the Bank from 1997 to 1999, Director since 1993 and has served in various capacities at the Bank since 1991. Mr. Efkhanian supervises matters related to corporate business. Previous thereto, Mr. Efkhanian served as a government-appointed advisor to the Bank in connection with the 1989-1993 Restructuring. Mr. Efkhanian has also served as an alternate director of Banco de Inversión y Comercio Exterior (BICE). From 1988 to 1991, Mr. Efkhanian was an economist for the Instituto de Estudios Económicos de la Realidad Argentina y Latinoamericana. Mr. Efkhanian received a degree in economics from the University of Córdoba.

Fernando Rubín. Mr. Rubín joined the Bank as the Organization Development Manager in July of 2001. He has obtained a degree in Psychology from the Buenos Aires University and a post-degree in Human Resources and Organizational Analysis in E.P.S.O. (Organizations Social Psychology School). Prior to joining the Bank, he served as Human Resources Corporate Manager of IRSA Group. He worked as Human Resources Director of LVMH (Louis Vuitton Moet Hennessy) and of Chandon Wineries in Argentina and Brazil. He also served as Human Resources Division Manager of Roland Berger & Partner-International Management Consultant.

Flavia Gómez Beret. Mrs. Gómez Beret joined the Bank in September 2003. Mrs. Gómez Beret obtained a degree in scientific programmer and graduated in mathematical from Buenos Aires University. Since 1998 until August 2003, she worked as Loan & Consulting manager for Banco Itaú Argentina S.A. Between 1987 and 1995 she acted as VP Risk & Profitability Management and Risk & Profitability Manager for Citibank. Mrs. Gómez Beret also worked as independent consultant and researcher the CONICET.

Miguel Sarria. Mr. Sarria joined the Bank in June 2003. Mr. Sarria holds a degree in accounting from Buenos Aires University. He acted as Business Manager for Argencard since 1999 until April 2002. Between 1993 and 1998 he worked as development commercial manager for Banco de Galicia y Buenos Aires S.A. Mr. Sarria also served as associate partner of Andersen Consulting in his banking advisor department from 1981 until 1993.

Ernesto Saúl Herscovich. Mr. Herscovich joined the Bank in June 2003. He holds a degree in accounting from Buenos Aires University. From 1997 to June 2003 he was Citibank's Retail Banking Audit Manager. In addition, acting on behalf of Citibank, he was in charge of the Acex Trust assets collection management. From 1994 to 1997 he was General Supervision Inspector of the Central Bank's Superintendence of Financial and Foreign Exchange Institutions. From 1985 to 1994 he worked as Financial Institutions Audit Supervisor and as Responsible Officer of the Technical Area of the Consulting Department at Estudio González Fisher. Prior to that, he worked as

Audit Manager of Banco de la Provincia de Santa Cruz, Audit Supervisor at Estudio Bertora y Asociados and Accounting and Cost Analyst of Transportadora de Caudales Juncadella S.A. and Kanmar S.A.F.A.M.

Augusto Rodríguez Larreta. Mr. Rodríguez Larreta joined the Bank in June 2001. He holds a degree in Political Sciences and Journalism from Universidad Católica Argentina. He worked as IRSA's Institutional Relations Manager from July 1999 to June 2001. Before that, he was spokesman and Institutional Relations Director of the Ministry of Economy from October 1996 to June 1999. He also worked as external consultant for different companies and as political advisor to the Embassy of Japan. He is also founder of Sophia Group and Red Solidaria.

Carlos Daniel Berruezo. Mr. Berruezo holds a degree in computing from the Universidad de Buenos Aires. From 1990 to 2003 Mr. Berruezo served in Citibank and his last appointment was as Sub–Regional Manager of Help Desk and Field Support for Citibank, Provencred and Siembra in Argentina, Paraguay and Uruguay. From 1997 to 1990 Mr. Berruezo worked for Banco Rio. He also served as advisor for ACA, Mercedes Benz Argentina and Editorial Perfil.

*Cristian Gorbea*. Mr. Gorbea holds a degree in psychology from the University of Buenos Aires, a post graduate degree in human resources from IDEA, and a Master Business Administration degree. Mr. Gorbea has worked at American Express, Citibank, Gruppo ASSA and Banca Nazionale del Lavoro.

*Aixa Lorena Manelli*. Ms. Manelli holds a degree in Systems Analysis from the School of Engineering at the National University of Buenos Aires. She has held several positions at Banco Rio, a member of the Santander Group.

#### Supervisory Committee

The bylaws provide for a Supervisory Committee consisting of five members ("Syndics") and five alternate members. The members of the Supervisory Committee are elected as follows: three members of the Supervisory Committee and three alternates are elected jointly by the Class C and Class D Shares, one member and one alternate are elected by the Class B Shares (to the extent such shares represent more than 2.0% of our outstanding capital stock) and one member and one alternate are elected by the Class A Shares. Syndics and alternate syndics are appointed for a two-year period. Pursuant to Argentine law, only lawyers and accountants admitted to practice in Argentina may serve as syndics of an Argentine sociedad anónima.

If Class B Shares do not represent 2.0% of our capital stock and the Class C Shares do not represent 3.0% of our capital stock, the Supervisory Committee will be reduced to three members and three alternates. Two members and two alternate members will be elected jointly by the Class B, C and D Shares and one member and one alternate member will be elected by the Class A Shares.

Meetings may be called by any of the syndics and shall be held with the presence of the absolute majority of its members, and resolutions shall be adopted by a majority of votes. Pursuant to article 294 of the Corporate Law 19.550, as amended, the primary duties and powers of the Supervisory Committee are to: (i) supervise and inspect the corporate books and records whenever necessary, but at least quarterly; (ii) attend meetings of the directors, executive committee and shareholders; (iii) prepare an annual report concerning our financial condition and submit it to the shareholders at the ordinary meeting; (iv) provide certain information concerning us upon written request of any shareholder holding at least 2.0% of our outstanding capital; (v) call an extraordinary shareholders' meeting when necessary, on its own initiative or at the request of the shareholders, or an ordinary one when the board of directors fails to do so; (vi) include matters for the agendas of any meeting the Supervisory Committee must attend; (vii) supervise and monitor our compliance with laws and regulations, the bylaws and the shareholders' decisions; (viii) investigate written complaints submitted by holders of at least 2.0% of our capital; (ix) request judicial dissolution of the Bank and supervise the process; (x) designate directors when there are none remaining on the board of directors and the shareholders have failed to appoint replacements; and (xi) request judicial intervention in extraordinary circumstances, such as executive officer malfeasance threatening our condition. In performing these duties, the Supervisory Committee does not control the operation of the Bank.

On April 12, 2007, our shareholders held Class meetings in which the Argentine Government appointed Martín Esteban Scotto as syndic and Nora Lía Tibis as an alternate syndic on behalf of Class "A".

On the same date, Class "B" shareholders appointed Alfredo Héctor Groppo as syndic and Silvana María Gentile as alternate syndic, and Class "C" and Class "D" shareholders appointed José Daniel Abelovich, Marcelo Héctor Fuxman and Ricardo Flammini as syndics and Roberto Murmis, Alicia Graciela Rigueira and Silvia Celicia De Feo as alternate syndics.

Their terms of office expire in December 2008; assuming that no unforeseen conflicts arise, each one will continue in his or her duties until his or her successor has been elected.

Currently the Supervisory Committee is composed of five syndics and five alternate syndics.

Name	Position	Class	<b>Expiration of Term</b>
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Martín Scotto	Syndic	Α	12/31/08
Alfredo Groppo	Syndic	В	12/31/08
José Daniel Abelovich	Syndic	D and C	12/31/08
Marcelo Héctor Fuxman	Syndic	D and C	12/31/08
Ricardo Flammini	Syndic	D and C	12/31/08
Nora Tibis	Alternate Syndic	A	12/31/08
Silvana Gentile	Alternate Syndic	В	12/31/08
Roberto Murmi	Alternate Syndic	D and C	12/31/08
Alicia Graciela Rigueira	Alternate Syndic	D and C	12/31/08
Silvia Cecilia De Feo	Alternate Syndic	D and C	12/31/08

Martín E. Scotto. Mr. Scotto obtained a degree in law from the University of Buenos Aires (1996) and he works for the Sindicatura General de la Nación. Mr. Scotto is syndic of the Banco de Inversión y Comercio Exterior S.A. (BICE) and Nación Seguros de Vida S.A since 2001. Since 2002, Mr. Scotto is a member of the supervisory committee of the Nuevo Banco Bisel S.A., Nuevo Banco Suquia S.A. and Bisel Servicios S.A.

Alfredo Héctor Groppo. Mr. Groppo obtained a degree in accounting from the University of Buenos Aires, and he is a part of the Sindicatura General de la Nación (SIGEN). He is Syndic in Nación Factoring S.A., Nación Bursátil S.A., Nación Servicios S.A. and Polo Tecnológico Constituyentes S.A. since 2006.

José D. Abelovich. Mr. Abelovich obtained a degree in accounting from the University of Buenos Aires. He is a founding member and partner of Abelovich, Polano and Associates/SC International, a public accounting firm in Argentina. Formerly, he had been a Manager of Harteneck, López y Cía and has served as a senior advisor in Argentina for the United Nations and the World Bank. Moreover, he is a member of the Supervisory Committees of APSA, Hoteles Argentinos S.A. and Inversora Bolívar S.A.

*Marcelo H. Fuxman*. Mr. Fuxman obtained a degree in accounting from the University of Buenos Aires. He is a partner of Abelovich, Polano and Associates/SC International, a public accounting firm in Argentina. He is also a member of the Supervisory Committee of Alto Palermo S.A. (APSA) and Inversora Bolívar S.A.

Ricardo Flammini. Mr. Flammini holds a degree in accounting from the National University of La Plata. Mr. Flammini acted as syndic of the Bank since September 1997 until August 2001 and on May 30, 2003 he was elected for a two year term. Mr. Flammini worked as auditor for the *Tribunal de Cuentas de la Nación* and he was a member of the *Corporación de Empresas Nacionales*. At such time he acted as syndic of Segba S.A., Hidronor S.A., YPF S.E., YCF S.E., Encotesa, Intercargo S.A., Banco Caja de Ahorro S.A., Pellegrini S.A. Gerente de Fondos Comunes de Inversión, Nación Bursátil Sociedad de Bolsa S.A., Garantizar S.G.R. BHN Inmobiliaria S.A., BHN Seguros de Crédito S.A., Nación AFJP Edenor S.A., and Central Puerto S.A.. He currently serves as syndic of BACS Banco de Crédito y Securitización, BHN Sociedad de Inversión S.A., BHN Vida S.A. BHN Seguros Generales S.A. and ACH S.A.

Nora Lía Tibis. Ms. Tibis has a law degree from the University of Buenos Aires and is a part of the Sindicatura General de la Nación (SIGEN). She is a Syndic in Banco de Inversión y Comercio Exterior S.A. (BICE), AFJP Nación, Nación Leasing S.A., Nación Factoring S.A. and Dioxitek S.A.

Silvana María Gentile. Ms. Gentile has been a member of the Supervisory Committee of the Bank since 1997. She has served as a member of *Sindicatura General de la Nación* ("SIGEN") since 1979 and currently serves as a Syndic of Pellegrini S.A. and Nación AFJP S.A. Ms. Gentile holds degrees in accounting and business administration from the University of Lomas de Zamora.

Roberto Daniel Murmis. Mr. Murmis holds a degree in accounting from the Universidad de Buenos Aires. Mr. Murmis is a partner at Abelovich, Polano y Asociados/SC International. He worked for Harteneck, López y Cia./Coopers & Lybrand in the tax department. Mr. Murmi worked as an advisor to the Secretaría de Ingresos Públicos. Furthermore, he is a member of the supervisory committee of Futuros y Opciones S.A and Llao Llao Resorts S.A.

Alicia Graciela Rigueira. Mrs. Rigueira holds a degree in accounting from the University of Buenos Aires. She is a manager at Abelovich, Polano & Asociados/SC International, an accounting firm in Argentina and former manager at Pricewaterhouse & Co. in Argentina. She is also a member of the Supervisory Committees of Inversora Bolivar S.A. and Baldovinos S.A.

Silvia Cecilia De Feo. Ms. De Feo holds a degree in accounting from the Universidad de Belgrano. She is a manager at Abelovich, Polano & Asociados/SC International, an accounting firm in Argentina and former senior at PricewaterhouseCoopers in Argentina. She is also a member of the Supervisory Committees of Inversora Bolivar S.A. and Baldovinos S.A.

#### b) Compensation

Argentine law provides that the compensation paid to all directors and syndics (including those directors who are also executive officers) in a fiscal year may not exceed 5.0% of net income for such year, if the company is not paying dividends in respect of such net income. Argentine law increases the annual limitation on director compensation to up to 25.0% of net income based on the amount of such dividends, if any are paid. The board of directors determines the compensation of directors who are also executive officers, with the affected directors abstaining. In the case of directors that perform duties at special commissions or perform administrative or technical tasks, the aforesaid limits may be exceeded if a shareholders' meeting so approves and such issue is included in the agenda, and regulations of the CNV are complied with. In any case, the compensation of all directors and members of the Supervisory Committee requires shareholder ratification at an ordinary meeting.

Pursuant to the bylaws, we may establish incentive compensation plans for directors that may include a profit sharing plan and a stock appreciation rights plan. Our board of directors and a shareholders' meeting have established an incentive compensation plan for executive officers, managers and directors who are members of the Executive Committee that took effect following the consummation of the Privatization (the "Management Plan"). The purpose of the plan is to provide incentives and rewards to those individuals largely responsible for our success and growth, to help us attract and retain such employees and to associate their interests with those of our shareholders. Under the Management Plan, participants are entitled to receive a payment based on the appreciation in the value of our Class D Shares pursuant to a formula set forth in the Management Plan. The Management Plan also includes a profit sharing plan pursuant to which participants receive specified varying percentages of our net profits based on our achieving specified return on equity targets. Participation in the Management Plan is subject to various terms and conditions including eligibility and vesting requirements. Payments pursuant to the Management Plan will be made through a related charge to income.

Under the stock appreciation rights plan, certain requirements must be fulfilled. Firstly, as of April 28, 1999, members of the Executive Committee must have been in charge for the complete term of two years. Secondly, managers must have been in their functions for one year counted as of (a) April 28, 1999 for personnel already hired by such date and (b) the date of incorporation of the Bank. In case of resignation or dismissal with cause, benefits will be lost. The Management Plan establishes the allocation of benefits in case of death, dismissal with no cause, retirement or incapacity. This allocation depends on the date the relationship with the Bank ceases. Thirdly, the variation between the closing and the initial values of Class D Shares as defined in the Management Plan shall be positive.

In the event of a Change of Control, members of the Executive Committee and certain managers will be granted the stock appreciation right benefit until its ending on December 31, 2003 according to a function factor. In

case the variation between the closing value and the initial value is not positive, there will be no right to receive any benefit. For the Management Plan, Change of Control means: (a) the acquisition by one or more persons, individually or associated, of shares, negotiable obligations, convertible negotiable obligations representing 15% or more of the capital stock; or (b) the execution of any agreement for the syndication of votes representing 15% or more of the Bank's capital stock; or (c) modification of the composition of the board of directors; or (d) when the Principal Shareholders lose for any reason the possibility of appointing the majority of the board of directors.

Members of the Executive Committee who have performed as such for the complete period of two years and managers employed for a minimum of three months may be eligible for the profit sharing plan. In case of a Change of Control, directors who are members of the Executive Committee and certain managers will be granted a benefit equal to the total amount received by the participants of the Profit Sharing Plan for the three years prior to the year of the Change of Control.

In the General Ordinary Shareholders' Meeting No. 47 on May 31, 2004, our shareholders renewed the compensation plan approved by the General Ordinary Shareholders' Meeting No. 13 under the same terms and conditions for a new period of five (5) years.

On June 22, 2006, our shareholders approved the amendment of Article 14 (c) of our by-laws, thereby making void the resolutions approved by our shareholders on meetings No. 13 and No. 47, in relation to the compensation of our Executive Committee. On the same date, our shareholders also approved the calling of a new Extraordinary Shareholder's Meeting to replace Article 14 (c) of our by-laws with its current wording. The shareholders' meeting was held on July 21, 2006.

The aggregate amount of compensation that we paid to all directors during fiscal years 2004, 2005 and 2006 was Ps.2,504,355.74, Ps.2,668,570.00, and Ps. 3,632,976, respectively. The aggregate amount of compensation that we paid to our senior management during fiscal years 2004, 2005 and 2006 was Ps.7,285,416.00, Ps.8,853,289.00, and Ps 2,880,375 respectively. The aggregate amount of compensation that we paid to the members of the supervisory committee during the fiscal years 2004, 2005 and 2006 was Ps.561,000, Ps.542,880, and Ps.627,120.0, respectively.

c) Other information related to the administrative, supervisory and special committee bodies.

#### **Committees Dependent on the Board of Directory:**

## (i) Audit Committee

The Bank has an audit committee as required by the laws of the National Securities Commission and the Central Bank.

Composition

Carlos B. Pisula (Director)
Pablo D. Vergara del Carril (Director)
Jorge Luís March (Director)
Ernesto Saúl Herscovich (Audit Manager)

## **Duties**

Members of the audit committee shall hold their positions for a term of two years, provided their mandate as director does not expire before, and for a maximum period of three years. The Audit Committee shall act in accordance with the dispositions contained in Communication "A" 2525, as amended. The Audit Committee shall gather periodically and at least once a month.

In accordance with Communication "A" 2525 the Audit Committee shall, among other responsibilities:

• Supervise the Bank's internal control systems through periodic evaluation.

- Contribute to the improvement of internal controls and be aware of the planning of the independent auditors.
- Review and approve the internal audit function and process.
- Consider the observations made by the Bank's independent auditors with respect to internal control.
- Review the results obtained by the Supervisory Committee.
- Maintain constant communication with the Superintendency of Financial and Exchange Institutions.
- Review the Bank's annual and quarterly financial statements and the corresponding reports delivered by the independent auditors.
- Periodically review the fulfillment of norms regarding the independence of the external auditors.

## Audit Committee Created by Decree No. 677/01

Section 15 of Decree No. 677/01 creates the audit committee for companies issuing public offerings of their stock. The audit committee shall be formed by three or more members of the board of directors, but not more than seven members, the majority of which shall be independent pursuant to the criteria established by Resolution 400 of the CNV.

The board of directors by a simple majority of votes shall determine the members of the audit committee and shall appoint those directors who have expertise in corporate administration, finance and accounting.

The main functions of the audit committee are to: a) give opinions on the independent auditors to be nominated; b) supervise the operation of the internal control and administrative-accounting systems with regard to the accuracy of public information; c) establish information policies with regard to hedging practices applied by the Bank; d) give opinions in cases of conflicts of interest; e) check the reasonability of fees and expenses for the issue of securities; f) verify the performance of behavior rules, if applicable; g) give opinions on transactions with related parties; h) analyze the performance of the external auditors and their independence; i) review the plans of the independent and internal auditors and evaluate their performance giving an opinion on occasion of the presentation of the annual financial statements (the opinion should include information regarding the invoiced fees for independent auditors and other special services); and j) publish a report regarding the fulfillment of the audit committee's tasks.

The regulations regarding the audit committee are applicable in the fiscal years commencing from January 1, 2004 onwards. On May 22, 2003, our Audit Committee approved the draft of the regulations to which the audit committee has been effective since January 1, 2004.

## **Social and Institutional Matters Committee**

Clarisa D. Lifsic de Estol (Director) Eduardo S. Elsztain (Director) Edgardo Fornero (Director)

## Duties

- to define the policies of donations and subsidies for their approval by the Board of Directors;
- to approve cash donations for amounts up to Ps.100,000;
- to approve the donation of unused real property on our balance sheet;

- to grant subsidies for social and/or cultural purposes, not comprised in the provisions of section 13 of the Mortgage Bank Law;
- to propose the approval of donations and/or subsidies exceeding Ps.100,000 to the Board of Directors, and
- to take part in any matter relating to the Bank's image or insertion in society.

## **Committees Reporting to the Executive Committee:**

## (i) Finance Committee

Clarisa D. Lifsic de Estol (Director) Jacobo Julio Dreizzen (Director) Carlos Bernardo Písula (Director) Jorge Luís March (Director) Gabriel Saidón (Finance Manager)

#### Duties:

- to control the liquidity and creditworthiness of the company;
- to define the policies for investments in liquid assets and take part in the management of financial assets and liabilities;
- to approve debt issuance and placement transactions within the framework and pursuant to the modalities conferred by the corporate shareholders' meetings;
- to recommend the credit limits per product to domestic and international banks to be approved by the Credit Committee;
- to approve the purchase and sale of government and private securities and futures, derivatives and arbitration transactions with fixed and floating rate securities;
- to take part in the evaluation and approval of financial products; to fix, evaluate and control the financial risks of the different investment portfolios;
- to recommend bid and offered interest rates, to assign fund transfer costs;
- to fix, from time to time, the global quotas for the different credit lines, in accordance with the evolution of the financial planning;
- to approve the engagement of banks, rating agencies, law firms and auditors or due diligence services in respect of the issuance and placement of debt securities; and
- to take part in the purchase of treasury shares (pursuant to the guidelines set forth by the Board of Directors) and the Bank's debt securities.

### (ii) Nomination and Compensation Committee

Clarisa D. Lifsic de Estol (Director) Eduardo S. Elsztain (Director) Saúl Zang (Director)

#### **Duties:**

- to evaluate and issue a decision in respect of the nominations of candidates for a director position to be elected by the Company's class "D" shareholders' meetings and to prepare a list thereof;
- to propose directors to serve in subsidiaries; and
- to propose the compensation of the members of the Board of Directors and of the Bank's and its subsidiaries' committees.

## (iii) Credit Committee

Clarisa D. Lifsic de Estol (Director)
Jacobo Julio Dreizzen (Director)
Federico L. Bensadón (Director)
Carlos Bernardo Pisula (Director)
Ernesto Manuel Viñes (Director)
Gustavo Daniel Efkhanian (Alternate Director)
Flavia Matilde Gómez Beret (Risk and Delinquency Manager)
Miguel A. Sarria (Business Manager)
Gabriel Gustavo Saidón (Finance Manager)
Beat Kramer (Corporate Banking Manager)

#### Duties:

- to define the Risk policies of the different Individual, PyME and Corporate Credit lines pursuant to the different rules and regulations in force;
- to approve Corporate Credit lines financings for amounts up to Ps.2,500,000;
- to approve PyME Credit lines financing;
- to approve Individual Credit lines financings (\*) for amounts exceeding Ps.200,000 and up to Ps.1,000,000;
- to issue decisions in respect of Corporate Credit Lines financings for their consideration by the Executive Committee when their amount exceeds those indicated in paragraph 2;
- to approve refinancing resolutions, grace periods, foreclosure on trusts, etc. upon proposal of the Corporate Business Area;
- to define provisioning policies;
- to delegate duties, with the approval level being determined at its discretion; and
- to define the policies to handle Delinquency and auctions.

## (iv) Systems and Operations Committee

Clarisa D. Lifsic de Estol (Director) Carlos D. Berruezo (Technological Infrastructure Manager)

<sup>(\*)</sup> Includes all the financings provided to the customer or economic group, if the financing exceeds the basic margin provided for by the Central Bank rules on credit classification, or exceeds 2.5% of the Bank's Computable Net Worth, regardless of the amount of the financing, the prior authorization of the Board of Directors shall be obtained (which decision shall be adopted by simple majority).

Aixa Manelli (Systems Development Manager) Gustavo Daniel Efkhanian (Controller Manager) Fernando Rubín (Organizational Development Manager) Ricardo Gastón (Security Manager)

#### **Duties**:

- to define the Systems Area Policies pursuant to the guidelines set forth by the Board of Directors and the Argentine Central Bank's regulations;
- to define and approve the Systems' Annual Plan and the three-year Systems' Strategic Plan pursuant to the guidelines set forth by the Executive Committee and follow up the implementation thereof;
- to approve the rules and procedures of the Systems Area;
- to take part in any matter relating to investments in Systems pursuant to the prepared system plans and the particular needs as they may arise;
- to define and operate our Contingency Plan;
- to give advice in respect of contracts relating to technology and operating outsourcing services; and
- to coordinate the operating and technological actions in order to assure the implementation and operation of the defined operating model.

### (v) Money Laundering Prevention Committee

Ernesto M. Viñes (Director)
Carlos B. Písula (Director)
Gabriel G. Saidón (Finance Manager)
Jorge Gimeno (Money Laundering Prevention Unit Manager)

### **Duties:**

- act in accordance with the dispositions contained in the Central Bank's norms and regulations as stated in Communication "A" 4353 and its complementary sections and modifications
- follow the norms and regulations of Resolución No. 2/2002 of the Unit of Finance Information of Law 25,246 and its regulatory decrees.

# (vi) Housing Committee

Clarisa D. Lifsic de Estol (Director)
Eduardo Sergio Elsztain (Director)
Federico L. Bensadón (Director)
Gabriel A. Reznik (Director)
Jaime A. Grinberg (Director)
Miguel A. Sarria (Commercial Manager)
Esteban Vainer (Real Estate Manager)
Sergio Saraniti (Product Development Manager)

#### **Duties:**

- investigate and detect methods of facilitating access to credit
- evaluate and judge proposals of plans for the financing of housing on a large scale

- delegate responsibility to persons for the representation of the Bank before official entities or before
   International Organizations of Credit that align with the fulfillment of this Committee's objectives
- Propose to the Policy Board special programs for housing finance

#### PRINCIPAL SHAREHOLDERS

The following table sets forth information regarding ownership of our capital stock on December 31, 2006.

		N 1 C	Percentage of	N 1 C	D 4 6
Shareholder	Class	Number of Shares	Outstanding Shares	Number of Votes	Percentage of Votes
Argentine government / Banco de la Nación					
Argentina as trustee of the Fondo Federal de					
Infraestructura Regional Assistance trust	A	65,853,088	43.9%	65,853,088	22.8%
Banco Nación, as trustee of the PPP	В	7,500,000	5.0%	7,500,000	2.6%
Banco Nación, as trustee of the Fondo Federal de					
Infraestructura Regional Acceptance Trust	C	7,500,000	5.0%	7,500,000	2.6%
Option Trustee (1)	D	9,090,500	6.1%	27,271,500	9.5%
Principal Shareholders (2)	D	42,483,787	28.3%	127,451,361	44.2%
Argentine Pension Funds	D	7,193,400	4.8%	21,580,200	7.5%
Deutsche Bank(3)	D	7,110,000	4.7%	21,330,000	7.4%
Board of Directors(4)	D	105,318	0.1%	315,954	0.1%
Others	D	3,163,907	<u>2.1</u> %	9,678,288	<u>3.3</u> %
Total		150,000,000	100.0%	288,293,824	100.0%

- (1) The options exercise period expired on February 2, 2004. As of that date, 179,095 options equivalent to 17,909,500 ADSs or Class "D" Shares had been exercised. The Class "D" Shares or ADS relating to non-exercised options, which amount to 9,090,500, shall be maintained in the Trust until the disposal thereof pursuant to the instructions received from the Selling Shareholder. During such period the political rights attaching thereto shall be exercised by the Trustee of the *Fondo Federal de Infraestructura Regional* Assistance trust.
- (2) As of December 31, 2006 Principal Shareholders include Ritelco S.A., Latin American Capital Partners II LP, IRSA Inversiones y Representaciones Sociedad Anónima, Inversiones Financieras del Sur S.A., IFIS Limited, Dolphin Fund PLC and Buenos Aires Trade & Finance Center.
- (3) Pursuant to our obligations under our debt negotiation process, whose exchange offer concluded in January 2004, we entered into an agreement with Deutsche Bank to hedge against the risk of appreciation of our stock. Under such agreement, Deutsche Bank purchased 71,100 options of the Bank in the market, becoming holder of 7,110,000 ADRs.
- (4) As of December 31, 2006, Mrs. Clarisa Diana Lifsic de Estol, Mr. Eduardo Sergio Elsztain, Mr. Saúl Zang and Mr. Vergara del Carril held 314, 88,333, 15,171 and 1,500 Class D shares and/or ADRs, respectively. Such holdings represent in each case less than 1% of the Class D Shares currently outstanding.

## Voting Rights of Principal Shareholders

Holders of the majority of Class D Shares are entitled to elect nine of the members of our board of directors. In addition, the Argentine government will continue to exercise significant influence over us. Under the Privatization law and our bylaws, so long as it holds at least one Class A Share, the Argentine government will have the right to elect at least two regular directors and two alternates to the board of directors. See

"Management—Board of Directors." Principal Shareholders do not have different voting rights within the Class. The bylaws, with certain exceptions, also require the prior approval of the Argentine government, as the holder of Class A Shares, of any person's (including its affiliates') direct or indirect acquisition, by stock purchase, merger or otherwise, of Class D Shares or securities convertible into Class D Shares which, together with prior Class D Shares held by the acquirer, represent 30.0% or more of our capital stock. The approval of the holders of Class A Shares is also required to approve certain changes to us, including among others, spin-offs, the transfer of a substantial part of our loan portfolio to a third party and a change in our corporate purpose.

On December 31, 2006, the Principal Shareholders, as a group and after the exercise of the Options, owned approximately 44.2% of the outstanding Class D Shares.

So long as the Principal Shareholders vote their Class D Shares together, they have sufficient voting power to elect a majority of our board of directors and to prevail in all matters to be decided by a class vote of holders of Class D Shares.

Mr. Eduardo Elsztain, who is the Chairman of IRSA, owns the majority of a company that manages Dolphin Fund PLC. IRSA Inversiones y Representaciones Sociedad Anónima is principally engaged in the development of real estate and related businesses in Argentina.

The Argentine government has no limitation with respect to the disposition of any of the Class A Shares, except for one Class A Share, which must always be kept by the Argentine government pursuant to Section 20 of Law 24,855. If as a result of a sale of Class A Shares by the Argentine government, the Class A Shares represents less than 42% of the Bank's capital stock, the Class D Shares will lose the triple vote. In this event, the Class D Shares will lose its current majority on the General Shareholders' Meetings, and depending on the number of shares held by the Argentine government it may have sufficient voting power to prevail at general shareholders' meetings except for certain decisions that require qualified majorities.

The following table sets forth information regarding holdings of our capital stock in Argentina and abroad on December 31, 2006.

	As of December 31, 2007				
Class	Number of Shares	Percentage of Shares registered in Argentina	Percentage of Shares registered outside Argentina	Percentage of Shares in Argentina	Percentage of Shares outside Argentina
A	65,853,088	43.9%	_	43.9%	_
В	7,500,000	5.0%	_	5.0%	_
C	7,500,000	5.0%	_	5.0%	_
D	69,146,912	27.8%	18.3%	27.8%	18.3%
Total	150,000,000	81.7%	18.3%	81.7%	18.3%

We have no knowledge of any agreement that, if effective, may result in a change of control.

On March 27, 2006 the US Securities and Exchange Commission (SEC) has made effective the Level I American Depositary Receipts, "ADR" program.

This program allows foreign investors to buy the Bank's stock through the secondary market where ADRs are traded freely within the United States. The Bank of New York has been appointed as depositary institution.

On February 14, 2007, the change in par value of our shares of stock became effective. This change in par value, which did not involve a change in our capital stock, was voted upon at the General Ordinary and Extraordinary Shareholders' Meetings held on July 21, 2006. It was decided that we would maintain our fully-subscribed and paid-in capital of Ps. 1.5 billion, represented by one and a half billion(1,500,000,000) common bookentry shares of one peso (Ps.1) par value and each entitled to one vote per share, except for the multiple voting right conferred upon Class D shares. As a result of such meeting, each share of currently outstanding stock will be converted automatically into ten (10) shares of the new par value stock. Each shareholder will thus hold a higher number of shares while retaining the same par value

#### ARGENTINE BANKING SYSTEM AND REGULATION

The following is a summary of certain matters relating to the Argentine financial system, including provisions of Argentine law and regulations applicable to financial institutions in Argentina. This summary is not intended to constitute a complete analysis of all laws and regulations applicable to financial institutions in Argentina. Prospective investors in the notes are advised to consult their legal advisors for a more detailed analysis thereof.

This information should be read in conjunction with, and is qualified in its entirety by reference to, "Risk Factors" in this offering memorandum.

## The Argentine Banking System

As of December 2006, the Argentine financial system consisted of 90 financial institutions (banks, finance companies and credit unions) 78 of which were domestic or foreign owned private institutions, and 12 of which were Argentine government-owned banks.

As of December 2006, out of the 78 private institutions, 60 were private [nationally] or foreign-owned banks;

- 35 were privately-owned, locally-based banks (i.e., sociedades anónimas);
- 24 were foreign-owned banks (i.e., local branches or subsidiaries of foreign banks); and
- 1 was a privately owned cooperative bank (banco cooperativo limitado).

The ten largest privately owned commercial banks, in terms of total assets, as of December 2006, were: Banco de Galicia y Buenos Aires S.A.; BBVA Banco Francés S.A.; Banco Río de la Plata S.A.; Banco Macro Bansud S.A.; Banco Hipotecario S.A.; Citibank N.A.; BankBoston National Association; HSBC Bank Argentina S.A.; Banco Credicoop Coop. Ltdo. and Banco Patagonia S.A. According to information published by the Central Bank, as of December 2006, privately owned commercial banks accounted for approximately 55% of deposits and approximately 67.31% of loans in the Argentine financial system. The largest foreign banks operating in Argentina at such date, according to their level of deposits, were BBV Banco Francés S.A.; Banco Río de la Plata S.A.; BankBoston N.A.; Citibank N.A.; and HSBC Bank. Foreign banks compete under the same regulatory conditions as Argentine banks. Cooperative banks are active principally in consumer banking, with a special emphasis on the retail segment of the market. As of December 2005, financial entities (other than banks) accounted for approximately 0.28% of deposits and 2.67% of loans in the Argentine financial system.

The largest Argentine government-owned banks, in terms of total assets, were Banco de la Nación Argentina and Banco de la Provincia de Buenos Aires. Under the provisions of Argentine Law N° 21,526, as amended (the "Financial Institutions Law"), public banks have comparable rights and obligations as private banks, except that public banks handle public revenues and promote regional development and certain public banks have preferential tax treatment. The bylaws of some Argentine government-owned banks provide that the governments that own them (national and provincial) guarantee their commitments. Under current law, Banco de la Provincia de Buenos Aires will not be subject to taxes, levies or contributions that the Argentine government may impose. According to information published by the Central Bank, as of December 2006, government-owned commercial banks and commercial banks in which the Argentine government had a majority equity interest accounted for approximately 44.71% of deposits and approximately 30.01% of loans in the Argentine financial system.

Consolidation was a dominant theme in the banking sector during the effectiveness of Convertibility. The total number of banks declined from 214 in 1991 to 82 on December 31, 2002. Control of many of the largest Argentine privately owned commercial banks has been transferred to foreign banks: in October 1996, Banco Francés to Banco Bilbao Vizcaya S.A., a Spanish bank; in May 1997, Banco Crédito Argentino S.A. to Banco Bilbao Vizcaya S.A., a Spanish bank; in May 1997, Banco Roberts S.A. to HSBC Holdings PLC's Hong Kong & Shanghai Banking Corp., a British bank; in June 1997, Banco Quilmes S.A. to Bank of Nova Scotia, a Canadian bank; and in May 1997, Banco Río to Santander Investment, a Spanish bank. In addition, in September 1997, BankBoston agreed to buy the retail banking business of Deutsche Bank Argentina. On October 13, 1998, the Central Bank ordered the

suspension of Banco Mayo Coop. Ltd. Citibank acquired Banco Mayo's assets. Banco Itaú, a Brazilian institution, acquired Banco del Buen Ayre S.A. At the end of 1999, Banco Río acquired Banco Tornquist and Banco Tornquist merged into Banco Río. In 2000, Banco Sudameris Argentina S.A. acquired Banco Caja de Ahorro S.A., and Banco Caja de Ahorro S.A. merged into Banco Sudameris Argentina S.A.

With the abandonment of the Convertibility system and the crisis experienced by the financial system, there was a significant reduction in the number of entities with a reason to discontinue their business as well as in mergers and acquisitions. A certain trend of foreign banks to transfer the control of their establishments in Argentina to national private banks is also made evident. In 2002, the Central Bank suspended: Scotiabank Quilmes S.A. (in connection with which the Central Bank approved a transfer of certain assets and liabilities to Banco Comafi S.A. and Banco Bansud S.A.); in addition Banco General de Negocios S.A., Banco Velox S.A., Banco do Sao Paulo S.A. and Kookmin Bank, Buenos Aires Branch as well as the banks controlled by Credit Agricole, namely Banco del Suquía S.A., Bisel S.A., and BERSA S.A., which are currently under the control of Banco Nación, have discontinued their business until they are offered to private owners through a bidding process.

During 2003, the Central Bank revoked the license to the following banks: Banco de la Edificadora de Olavarría S.A.; Banco Velox S.A.; Banco Municipal de la Plata; and Banco de Balcarce S.A. In addition, BBV Banco Frances S.A. acquired Banco Exterior de America (Buenos Aires Branch) and Banco Sudameris S.A has merged with Banco Patagonia S.A. During 2004 the Central Bank revoked the banking licenses of Banco BEAL, and Banco Urquijo S.A. approved the merger of Banco Macro S.A. with Banco Bansud under the name of Banco Macro Bansud S.A and authorized Banco Patagonia Sudameris S.A. to acquire the assets and liabilities of the Argentine Branch of Lloyds TSB Bank plc. In 2006, the Central Bank authorized SBIC Investments S.A. and Standard Bank London Holdings Plc. to operate in Argentina as a commercial bank under the name of Standard Bank Argentina S.A. ("SBA"). The Central Bank also authorized SBA to acquire the assets and liabilities of: (i) ING Bank, N.V., Argentine Branch, and (ii) BankBoston, N.A., Buenos Aires Branch, under the terms of Law 11,867 (transferencia de fondo de comercio).

Due to the severe crisis, which affects Argentina and specifically the banking system and the permanent issuance of new regulations and occurrence of new developments in connection with the Argentine financial system, we cannot assure you that the information mentioned above has not become outdated as of the date of this offering memorandum.

## **Argentine Banking Regulation**

#### General

Since 1977, the Financial Institutions Law has primarily regulated banking activities in Argentina, which empowers the Central Bank to regulate and supervise the Argentine banking system. In practice, the Central Bank has vested the *Superintendencia de Entidades Financieras y Cambiarias* (Superintendency of Financial and Exchange Institutions, hereinafter referred to as the "Financial Superintendency"), with most of the Central Bank's supervisory powers. In this section, unless the context otherwise requires, references to the Central Bank shall be understood as references to the Central Bank acting through the Financial Superintendency. The Financial Institutions Law confers numerous powers on the Central Bank, including the ability to grant and revoke licenses of financial institutions, to authorize the establishment of branches in and outside Argentina, to approve bank mergers, certain capital increases and certain transfers of stock, to fix minimum capital, liquidity and solvency requirements, to grant certain credit facilities to financial institutions in cases of temporary liquidity problems and to promulgate other regulations that further the intent of the Financial Institutions Law.

Argentine Law No. 25,562, dated February 6, 2002, introduced substantial amendments to the Central Bank's charter which, inter alia, released certain restrictions on the Central Bank's ability to act as lender of last resort, allowed the Central Bank to make temporary advance payments to the federal government for up to 10% of the cash funds obtained during the preceding twelve months, which before could only be effected by purchasing at market prices negotiable securities issued by the National Treasury, and released the restriction whereby up to one third of the freely available reserves could be composed of public securities considered at market value.

During 2003 two laws which amended certain provisions of the Central Bank Charter and of the Argentine Financial Institutions Law were enacted. Law No. 25,780, published on September 8, 2003, amended Title III -

Chapter IV -- "Restructuring of the institution to safeguard credits and deposits" and Title VII - Chapter II "Judicial Liquidation" of the Financial Institutions Law and Chapters I, III, V, VIII and X of the Central Bank Charter. In general, these amendments aimed at granting more functional independence to the Central Bank, reinforcing its powers in the restructuring of institutions, and providing certain immunity to officers of the Central Bank and the Financial Superintendency.

In turn, Law No. 25,782, published on October 31, 2003, amended the powers of the Central Bank to regulate the Financial Institutions Law (section 4) by establishing that the rules issued by it should take into account the kind and legal nature of the institutions, the location of their offices, their operating volume and the economic and social features of the targeted segments. In addition, it changed the conditions and operating modalities under which credit unions shall function.

## Certain developments in the Argentine banking system

During the liberalization of the economy in the 1990s, the government implemented significant reforms to the financial sector. These reforms included the following:

- privatization of most state-owned banks and several provincial banks;
- the opening of the financial system to foreign investment; and
- the establishment of minimum capital and liquidity requirements.

In early 1995, due to a combination of the events following the devaluation of the Mexican currency in 1994 and uncertainty concerning the outcome of the May 1995 presidential elections in Argentina, local and foreign investors withdrew approximately US\$8.6 billion from the Argentine financial system. This outflow of bank deposits led to sharp increases in interest rates and interbank lending rates. In response to the massive outflow of deposits and the tightening of liquidity, the Central Bank took several remedial measures, including the following:

- the creation of two fiduciary funds, one designed to provide liquidity to and further the privatization of provincial banks, the other to finance the restructuring or merger of troubled banks; and
- the adoption of amendments to the Financial Institutions Law and the Central Bank's charter to improve the Central Bank's ability to restructure banks in financial distress by disposing of the assets and liabilities of a troubled bank and transferring them to a financially sound bank and liquidating the non-performing assets.

### Supervision

As supervisor of the system, the Central Bank requires financial institutions to submit information on a daily, monthly, quarterly, semi-annual and annual basis. These reports, which include balance sheets and income statements, information relating to reserve funds, use of deposits, indications of portfolio quality (including details on debtors and any loan-loss provisions established) and other pertinent information, allow the Central Bank to monitor the financial institutions' business practices. If the Central Bank's rules are breached, it may impose various sanctions depending on the gravity of the violation. These sanctions range from calling attention to the infraction to the imposition of fines or even the revocation of the institution's operating license. Moreover, non-compliance with certain rules may result in the obligatory presentation to the Central Bank of specific adequacy or regularization plans. The Central Bank must approve these plans in order for the financial institution to remain in business.

Additionally, the Central Bank is authorized to conduct on-site inspections in order to confirm the accuracy of information it receives from financial institutions.

Financial institutions have been subject to the supervision of the Central Bank on a consolidated basis since 1994. In order to exercise supervision, the Central Bank requires that financial institutions file periodic consolidated financial statements.

#### Permitted Activities and Investments

The Financial Institutions Law provides for the following types of financial institutions: commercial banks, investment banks, mortgage banks, financial companies, savings and loan companies (sociedades de ahorro y préstamo para la vivienda u otros inmuebles) and credit unions (cajas de crédito). Except for commercial banks, which are authorized to conduct all financial activities and services that are not specifically prohibited by law or by regulations of the Central Bank, the activities that may be carried out by Argentine financial institutions are set forth in the Financial Institutions Law and related Central Bank regulations. Some of the activities which are in general permitted for commercial banks include the ability to:

- make and receive loans;
- receive deposits from the public in both local and foreign currency;
- guarantee clients' debts;
- underwrite, acquire, place or negotiate stock or debt securities, including government securities, in the over-the-counter market (subject to the prior approval of the CNV);
- conduct transactions in foreign currency;
- act as fiduciary;
- issue credit cards;
- act, subject to certain conditions, as brokers in real estate transactions; and
- conduct trade finance transactions.

In addition, the Financial Institutions Law prohibits commercial banks from, among other things, owning commercial, industrial, agricultural and other types of enterprises except in the case of activities that the Central Bank specifically allows pursuant to regulations issued for all financial institutions. Until December 31, 2004, financial institutions were authorized to receive, as payment for amounts owed to them, shares of companies that do not perform activities related to the financial sector provided the aggregate amount of such shares do not represent more than (i) 20% of the capital stock of such companies, and (ii) 40% of the Argentine regulatory capital of such financial institution.

In accordance with the Central Bank's regulations, the total amount of the investments of a financial institution in the capital stock of third parties, including its participation in mutual funds, may not exceed 50% of regulatory capital of such entity. The total amount of the investments on the assets described below is limited to 15% of regulatory capital of such entity. Such assets are:

- shares not listed on any stock exchange, excluding: a) shares of companies that provide complementary services to the financial sector and b) any stock participation that it is necessary to obtain the provision of public services; and
- shares listed on a stock exchange and participations in mutual funds that are not taken into account for determining the capital requirements in accordance with the market risk that is mentioned below.

In addition, an equity investment of a financial institution in another company that does not provide services complementary to the services provided by the commercial bank may not exceed 12.5% of such company's net worth or 12.5% of its voting shares.

The Central Bank regulations establish several requirements for the establishment of local or foreign branches, including authorization by the Central Bank. As of April 24, 1998, the establishment of "mini branches" and "permanent promotion stands" requires only notification to the Central Bank. Mini branches are permitted to

engage only in minor operations (i.e., payment of pensions, collection of loan forms, payment of loans up to Ps.2,000, collections of public services and taxes and exchange services). A promotion stand may be established to engage only in the receipt and delivery of forms related to services provided by a financial institution and is not permitted to deal with money and securities. As from July 2005, in order to authorize the opening of new branches, the Central Bank will consider, in addition to the general requirements, the characteristics of each project, analyzing issues such as its consistency with its business plan filed with the Central Bank in accordance with the effective conditions in that matter, and with Central Bank policies, towards a greater penetration of banking services, in particular in those regions with little or insufficient financial services.

# Operations and activities that banks are not permitted to perform

The Financial Institutions Law prohibits commercial banks from: (a) creating liens on their assets without prior approval from the Central Bank, (b) accepting their own shares as security, and (c) conducting transactions with their own directors or executive officers and with companies or persons related to any of them on terms that are not arms-length.

Notwithstanding the foregoing, banks may own shares in other financial institutions with the prior approval of the Central Bank, and in public services companies, if necessary, to obtain those services.

## Legal Reserve

The Financial Institutions Law requires that financial institutions allocate each year to a legal reserve a percentage of net income set by the Central Bank which is currently 20.0%. Such reserve can only be used during periods in which a financial institution has incurred losses and has exhausted all other reserves.

Non-liquid Assets

Since January 2004, non-liquid assets (computed on the basis of their closing balance at the end of each month and net of those assets that are deducted to compute the regulatory capital, such as equity investments in financial institutions and goodwill) plus the financings granted to a financial institution's related persons (computed on the basis of the highest balance during each month for each customer) cannot exceed 100% of the Argentine regulatory capital of such financial institution.

Non-liquid assets consist of miscellaneous receivables, bank property and equipment, miscellaneous assets, assets securing obligations, except for swap, futures and derivative transactions, intangible assets and equity investments in unlisted companies or listed shares if the holding exceeds 2.5% of the issuing company's equity.

### Minimum Reserve Requirements

Financial institutions are required to maintain minimum cash reserves in respect of demand and term deposits. The requirement applies over the monthly average of daily balances of deposits and they are to be recorded separately depending on the currency in which they are denominated.

In addition, they are required to maintain cash reserves in respect of 100% of the deficiencies in the application of resources in foreign currency. (See "Lending capacity of resources denominated in foreign currency".)

For purposes of constituting such minimum reserve requirements, the following assets are considered: cash in the treasury of the financial institution, credit balances under current accounts with the Central Bank, money in transit or with entities transporting values, guarantee deposits in favor of settlement institutions and other minor sums.

According to Communication "A"4449 dated as of December 1, 2005, as amended by communication "A"4549 issued on June 21, 2006; communication "A"4573 issued on September 21, 2006; communication "A"4580 issued on September 29, 2006; and communication "A"4602 issued on December 4, 2006, the minimum cash rate requirements to be complied with by financial institutions in respect of their main demand and term deposit obligations are the following:

Checking accounts deposits	19%
Savings accounts deposits in pesos	19%
Savings accounts deposits in foreign currencies	30%
Sights deposits and other deposits in pesos	19%
Sights deposits and other deposits in foreign	
currencies	30%

Time deposits, other term obligations and debt notes in pesos (pursuant to its residual term):

Up to 29 days	14%
From 30 to 59 days	11%
From 60 to 89 days	7%
From 90 to 179 days	2%
More than 180 days	0%

Time deposits, other term obligations and debt notes in foreign currencies (pursuant to its residual term):

Up to 29 days	35%
From 30 to 59 days	28%
From 60 to 89 days	20%
From 90 to 179 days	10%
From 180 to 365 days	
More than 365 days	

Lending capacity of resources denominated in foreign currency

Since February 2002, the Central Bank issued more restrictive regulations in connection with the lending capacity of foreign currency denominated deposits (including time deposits denominated in US Dollars but payable in pesos).

Regulations currently in force (Communication "A" 4453) state that such lending capacity will be an amount equivalent to all deposits denominated in a foreign currency plus the amount of the inter-banking loans received by the financial institution, less the minimum reserve requirement established on deposits.

The resulting lending capacity shall be applied to any of the following:

- Pre-financing and financing of exports to be made directly or through principals or other brokers;
- Financing to producers or processors of goods, provided that they have a firm agreement with an
  exporter for the sale of such goods at a price fixed in a foreign currency and that the goods are fungible
  and regularly quoted in foreign currencies in international or national markets of easy public access;
- Financing to producers of goods to be exported, as final products or as part of other goods, by third-party purchasers, provided that such transactions are secured or collateralized in a foreign currency by the third-party purchasers;
- Financing working capital and/or the acquisition of goods, including temporary imports of goods, for the production of merchandise for export;
- Debt securities or participation certificates issued by financial trusts –including other collection rights specifically recognized in the trust agreement to be entered into under the Banco Interamericano de Desarrollo (Inter-American Development Bank) "BID N° 1192/OC-AR" Loan whose underlying assets are loans for the financing and refinancing of exports;
- Debt securities in a foreign currency or participation certificates issued by financial trusts publicly offered and authorized by the CNV, whose underlying assets are securities guaranteed by reciprocal

guaranty corporations (*sociedades de garantía recíproca*), purchased by the trustee to finance the operations mentioned in 1) to 3) above:

- Other Financings included under the Banco Interamericano de Desarrollo (Inter-American Development Bank) "BID Nº 1192/OC-AR" Loan program, as long as those financings do not exceed 10% of the lending capacity;
- Interbank loans; and
- Financing commercial portfolio or consumer loans of a commercial nature that are, in each case, destined for the importation of capital assets that increase production of goods for domestic consumption (Communication "A" 4453).

The amount of the unused lending capacity in a foreign currency shall be subject to a minimum liquidity requirement of 100%.

## Regulatory Capital

The minimum capital requirement that financial entities must comply with on the last day of each month is equal to the greater value which results from the comparison between the basic requirement and the total amount of the requirements provided for credit risks and interest rate, which are based on the methodology proposed in 1988 by the Basel Committee on Banking Supervision. In 1995, these guidelines were extended to cover market risks. In October 1998, the Central Bank established an additional minimum capital requirement, based on a bank's interest rate gaps, effective July 1, 1999.

Through Communication "A" 3959 dated June 2, 2003 the Central Bank established minimum capital requirements for financial institutions with the following key provisions:

- An 8% requirement on risk-weighted assets, consistent with international standards set by the Basle Committee;
- Equal percentage requirements for exposure of financial institutions to the private and public sectors;
- Elimination of the requirement that capital increase as a function of interest rates on loans;
- Introduction of a requirement established to cover the risk inherent in mismatches between the rate of Inflation and market interest rates:
- Capital adequacy requirements to cover market and interest rate risks, designed to incorporate the dollar as well as adjustments by the CER;
- The increase or decrease of the capital requirement depending on the rating granted to each institution by the Financial Superintendency was discontinued; and
- Adjustment risk weightings to take into account, among others, the changes introduced in late March 2003 regarding the treatment of public sector assets.

On July 25, 2003, the Central Bank complemented the regime specified above, determining that financial institutions must verify compliance with the regulations regarding minimum capital requirements commencing January 2004. In accordance with the abovementioned, as of the date of this offering memorandum, the Bank complies with the minimum capital requirements currently required by the Central Bank.

Taking effect as from July 1, 2005, the Central Bank decided to amend the minimum basic capital requirements, implementing a category system according to the kind of entity (bank, financial entity) and the city or jurisdiction of Argentina where it is established. For those new banks that wish to be established in the city of

Buenos Aires, the requirement was increased from Ps.15 million to Ps.25 million. Nevertheless such amount is lower for other kinds of entities and the remaining jurisdictions.

The corresponding jurisdictions for each category are as follows:

<b>Category</b>	<u>Jurisdiction</u>
I	City of Buenos Aires
II	Cities of Bahia Blanca (including the locality of General Cerri), Mar del Plata (including the locality of Batan), Neuquen (including the locality of Plottier) and Rio Cuarto. Great Buenos Aires, Great Cordoba, Great Mendoza and Great Rosario. Provinces of Chubut and Tierra del Fuego.
III	Cities of Corrientes, Salta, Santiago del Estero (including the locality of La Banda) and Posadas. Great Resistencia, Great San Juan and Great Tucuman (including the locality of Tafi Viejo). Provinces of Catamarca, Entre Rios, La Pampa, La Rioja, Rio Negro, San Luis and Santa Cruz. Rest of the following provinces: Buenos Aires, Cordoba, Mendoza, Neuquen and Santa Fe.

C

The rest of Argentina.

In accordance with the category and kind of entity, the basic capital requirements will be as follows:

Category	Banks	Remaining entities <sup>(*)</sup>	
	(in million of pesos)		
I	25	10	
П	14	8	
III	12.5	6.5	
IV	10	5	

<sup>(\*)</sup> Except Credit Entities

IV

### Description of Argentine Tier 1 Capital Regulations

The Central Bank takes into consideration a financial institution's regulatory capital (Responsabilidad Patrimonial Computable, or RPC) in order to determine compliance with capital requirements. RPC consists of Tier 1 capital (Basic Net Worth) and Tier 2 capital (Complementary Net Worth) minus certain deducted items.

Tier 1 capital consists of capital stock as defined by Argentine Business Companies Law No. 19,550, irrevocable contributions on account of future capital increases, adjustments to shareholders' equity, disclosed reserves, unappropriated retained earnings, non-realized valuation differences, subordinated debt securities that meet certain conditions and requirements and, subsequent to December 31, 2012, reserve funds of up to 10% of the issuance of the related subordinated debt securities. In the case of consolidation, minority interests are included.

Tier 2 capital consists of (i) debt securities contractually subordinated to all other liabilities not computable as Tier 1 capital, with an average initial maturity of at least five years and issued under certain conditions and requirements, plus (ii) amounts of reserve funds applied to the payment of interest on subordinated debt securities before December 31, 2012 and as from such date also those amounts which have not been used, provided they exceed certain limits, plus or minus (iii) 100% of net earnings or losses recorded through the most recent audited quarterly financial statements, plus or minus (iv) 100% of net earnings or losses for the current year as of the date of

the most recent quarterly financial statement, plus or minus (v) 50% of profits or 100% of losses, from the most recent audited quarterly or annual financial statements, minus (vi) 100% of losses not shown in the financial statements, arising from quantification of any facts and circumstances reported by the auditor, plus (vii) loan loss provisions on the loan portfolio classified as "normal" or "normal performance."

Items to be deducted include, among others: (a) demand deposits maintained with foreign financial institutions that are not rated as "investment grade," (b) negotiable instruments not held by the relevant financial institutions, except where the Central Bank (CRYL), Caja de Valores S.A., Clearstream, Euroclear, Depository Trust Company or Deutsche Bank, New York, are in charge of their registration or custody, (c) securities issued by foreign governments whose risk rating is lower than that assigned to Argentine government securities, (d) subordinated debt instruments issued by other financial institutions, (e) equity interests in other Argentine or foreign financial institutions, (f) any balance unpaid on subscribed stock pending in shareholders' equity accounts, including share premiums, (g) real property added to the assets of the financial entity and with respect to which there is a title deed duly recorded with the pertinent Argentine real property registry, except where such assets shall have been acquired in a court-ordered auction sale, (h) goodwill, (i) organization and development costs, and (j) any deficiency relating to the minimum loan loss provisions required by the Superintendency of Financial Institutions.

Requirements for subordinated debt to be computed as Tier 1 Capital

In general, debt securities can account for up to 30% of a financial institution's Tier 1 capital. This percentage decreases over time to 15% by January, 2013.

In order for debt securities to be computed as Tier 1 capital, the issuance must be approved by: (i) the shareholders; (ii) the Superintendency of Financial Institutions; (iii) the CNV and (iv) a stock exchange in order for the debt securities to be admitted for listing.

In addition, debt securities must have certain characteristics. Tier 1 capital must have a maturity of at least thirty years. They may permit optional redemption by the issuer only if (i) at least five years have elapsed since issuance, (ii) prior authorization of the Superintendency of Financial Institutions has been obtained, and (iii) funds used for redemption are raised through the issuance of capital stock or other Tier 1 capital debt securities.

Interest on Tier 1 capital debt securities may only accrue and be payable to the extent that the interest does not exceed available distributable amounts based on the prior year's audited financial statements. Accordingly, interest payments are non-cumulative such that if an interest payment is not made in full as a result of such limitation, the unpaid interest shall not accrue or be due and payable at any time. The available distributable amounts under Tier 1 capital debt instruments for an Argentine financial institution are determined by calculating the amount of such institution's unappropriated retained earnings minus (i) required legal and statutory reserves; (ii) asset valuation adjustments as determined and notified by the Superintendency of Financial Institutions, whether or not agreed to by such financial institution, and the asset valuation adjustments indicated by its external auditor, in each case to the extent not recorded in its respective financial statements; and (iii) any amounts resulting from allowances permitted by the Superintendency of Financial Institutions, including adjustments arising from the failure to put into effect an agreed upon compliance plan.

In order to make interest payments under Tier 1 capital debt instruments, the shareholders of the financial institution must, at their annual ordinary meeting that considers the allocation of the results available for distribution, approve the creation of a special reserve for such payments. The amount of the reserve may contemplate additional payments as a result of changes in exchange rates (for instruments issued in foreign currencies) or variable rates (in case of instruments with floating rates). The creation of the reserve and any adjustments to the reserve amount must be approved by the Superintendency of Financial Institutions. Ordinary shareholders' meetings to consider the allocation of results available for distribution must be held within four months of the end of each fiscal year.

Only one step-up interest rate is permitted during the life of the securities and it may occur only after ten years have elapsed since issuance. Tier 1 capital debt securities may not be accelerated, nor have cross acceleration provisions, except upon a bankruptcy event.

In the event of bankruptcy, Tier 1 capital debt securities rank before capital stock but after all senior debt and Tier 2 capital obligations (all Tier 1 capital debt securities rank *pari passu* amongst themselves). Tier 1 subordinated instruments cannot be secured or guaranteed by the issuer or subsidiaries affecting the above described ranking of priority rights in payments.

If at any time Tier 1 capital debt securities exceed the established percentage computable as Tier 1 capital, or if it is established that unpaid interest thereon will be cumulative, or when their residual maturity is less than ten years, then thereafter they will be computed as Tier 2 capital.

Argentine financial institutions cannot acquire Tier 1 capital debt securities issued by other Argentine financial institutions, nor can they purchase for subsequent resale their own Tier 1 capital debt securities.

In accordance with current Central Bank regulations, financial institutions will not be permitted to pay interest or make other payments on Tier 1 capital debt securities in the event that, as provided in Communications "A" 4589 and "A" 4591 of the Central Bank or any successor regulations thereto (a) they are subject to a liquidation procedure or the mandatory transfer of our assets by the Central Bank in accordance with Sections 34 or 35 bis of the Financial Institutions Law or successors thereto; (b) they are receiving financial assistance from the Central Bank (except liquidity assistance under the pesification rules pursuant to Decree No. 739/2003); (c) they are not in compliance with or have failed to comply on a timely basis with our reporting obligations to the Central Bank; or (d) they are not in compliance with minimum capital requirements (both on an individual and consolidated basis) or with minimum cash reserves (on average).

### New requirements applicable to the distribution of dividends.

The Central Bank has imposed restrictions on the payment of dividends, substantially limiting the ability of financial institutions to distribute such dividends without its prior consent, which were analyzed on a case-by-case basis until November of 2006.

The Central Bank has eased these restrictions through Communication "A" 4589, as amended by Communication "A" 4591, by providing for a mechanism for the calculation of distributable profits of the financial institutions.

The Superintendency of Financial Institutions will review the ability of the bank to distribute dividends upon the bank's request for its approval. Such request has to be filed within 30 business days prior to the shareholders meeting that will resolve the approval of the annual financial statements. The Superintendency of Financial Institutions will authorize the distribution of dividends when none of the following circumstances is verified during the month preceding the request for the payment of dividends:

- a. we are subject to a liquidation procedure or the mandatory transfer of assets by the Central Bank in accordance with section 34 or 35 bis of the Financial Institutions Law;
- b. we are receiving financial assistance from the Central Bank (except liquidity assistance under the pesification rules pursuant to Decree No. 739/2003);
- c. we are not in compliance with or have failed to comply on a timely basis with our reporting obligations to the Central Bank; or
- d. we are not in compliance with minimum capital requirements (both on an individual and consolidated basis) or with minimum cash reserves (on average).

In all cases, as provided in Communications "A" 4589, "A" 4591 and "A" 4664 of the Central Bank or any successor regulations thereto.

#### Ratings

The Central Bank requires that financial institutions be rated by at least one of the rating agencies registered with the Central Bank. Local branches of foreign financial institutions, or local banks whose deposits or

other financial obligations are guaranteed by foreign banks, may alternatively provide at least two rating evaluations issued by an international rating agency approved by the Central Bank, with respect to the parent foreign financial institution of the local branch, and with respect to the guarantor foreign bank. Ratings must be obtained on a three-month basis and must evaluate the relevant financial institution in order to determine the repayment probability. The factors analyzed include, among others, each institution's liquidity, capitalization, management, profitability and market indicators of credit quality and asset quality. The Central Bank outlined a series of situations in which the rating agencies or their employees will be ineligible to carry out a rating process (e.g., when both the rating agency and the financial institution have common employees). The primary objective of this requirement is to obtain an independent opinion as to the capacity of the relevant financial institution to repay principal and interest accrued in connection with any financial transaction entered into by it. Failure to maintain ratings as required leads to penalties being applied, ranging from fines to the revocation of the institution's banking license.

On May 7, 2002, the Central Bank issued Communication "A" 3601, suspending the application of rules on "Evaluation of Financial Institutions." So long as such suspension is maintained, financial institutions shall be required to obtain a risk rating from at least one risk rating agency in order to receive deposits from Retirement and Pension Fund Managers or to guarantee foreign credit lines, futures, options or derivative transactions and reverse repurchase agreements. For such purposes, the risk-rating agency shall conduct its evaluation in accordance with its own methodology.

### Valuation of Government Securities

As of March 31, 2003, holdings of domestic public securities not subject to minimum capital requirements in respect of market risks and the loans and Guaranteed Bonds issued by the Argentine government must be accounted for at the lowest of their current or technical value. Current value is computed by applying increasing discount rates to the cash flow of such financial instruments, pursuant to a schedule set forth by the Central Bank which, in June 2008, will be required to be correlated with the market rate. BODENs received by financial institutions as compensation for the asymmetric pesification of their assets and liabilities (sections 28 and 29 of Decree No. 905/02) are exempted from this valuation criterion and may be recorded at their technical value.

In December 2004 and by reason of the external debt restructuring implemented by the Argentine government, the Central Bank issued Communication "A" 4270 establishing the criterion for the valuation of the securities to be received by the financial institutions in exchange for the defaulted debt. In this respect, it stated that the "gross domestic product-linked negotiable Securities" and "Discount bonds" to be received may be recorded at the lowest of: (i) the accounting value of the instrument delivered in the exchange (net of the amounts recorded in regularization accounts and after deduction - if applicable - of the payments received for the implementation of the "Brady – Par and Discount" bonds guarantees) and (ii) the amount arising from the summation of the nominal cash flow to maturity, resulting from the terms and conditions of the bonds so received, without including estimates of future CER evolution - if the bond has been issued in pesos - or expected yield based on gross domestic product growth. When the aforementioned amount is lower than the summation of the accounting values of the exchanged instruments, the difference shall be charged to income. Such valuation shall reduce the amount of the services to be received and shall not take into account accrued interest or adjustments in the computation thereof. If the institution elects to record such instruments at their market value, such option shall be deemed to be final.

## Lending Limits

The amount of equity participation and credit, including guarantees granted, that a financial institution may have or grant to any particular client at any time is limited based on the institution's Argentine regulatory capital on the last day of the immediately preceding month and on the client's computable net worth. According to Central Bank rules, a financial institution may not lend or otherwise provide credit assistance to (referred to herein as "financial assistance") or invest in the capital stock of a single non-related client of the private sector in amounts in excess of 15.0% of such financial institution's Argentine regulatory capital (25.0% for loans with certain senior guarantees) or 100.0% of such client's computable net worth, provided that the financial institution may grant additional financial assistance to such client up to an amount equal to 200.0% of such client's computable net worth as long as such additional assistance does not exceed 2.5% of the financial institution's Argentine regulatory capital. The financial assistance granted to financial institutions and foreign banks rated as "investment grade" cannot exceed 25% of the Argentine regulatory capital of such institution. The limit for foreign banks not rated as "investment grade" is 5%. The financial assistance to the federal government sector, including the federal

government bonds being held, cannot exceed the 50.0% of the financial institution's Argentine regulatory capital. The total amount of the financial assistance granted to the federal, provincial and municipal government sector cannot exceed 75.0% of the financial institution's Argentine regulatory capital. Any excess from operations existing as of March 31, 2003 or arising from the receipt of the compensatory BODEN or other bonds received pursuant to the provisions of the Public Emergency and Reformation of the Foreign Exchange System Law No. 25,561, is not considered a default.

The aggregate amount of relevant transactions with affiliated companies or individuals may not exceed at any time the limits of the financial institution's net worth as of the last day of the month prior to the month of calculation, according to the following general rules:

- in the case of local financial institutions which have transactions that are subject to consolidation by the lender or borrower, when the entity receiving financial assistance (i) has received a grade 1 rating by the Financial Superintendency, the financial institution can provide assistance for an amount up to 100% of its computable net worth; or (ii) has received a grade 2 rating by the Financial Superintendency, *general* financial assistance can be provided for an amount up to 10% of the financial institution's computable net worth; and *additional* assistance for an amount up to 90% of said computable net worth as long as loans and other credit facilities mature within 180 days;
- in the case of local financial institutions not included in (i) above, the financial institution can provide assistance for an amount up to 10% of its computable net worth; and
- in the case of other related local companies that exclusively provide complimentary services to the activity performed by the financial institution, as well as related foreign banks rated "investment grade", such companies may receive assistance for an amount up to 10% of the computable net worth of the financial institution which grants assistance.

On the contrary, if the financial institution has a rating of 4 or 5, the financial assistance to a related person or company cannot be granted, except in certain particular situations.

Finally, the total, non-excluded amount of financial assistance provided to and the shareholder participation in the related persons and companies by a financial institution cannot exceed 20.0% of the institution's Argentine regulatory capital, except when the applicable limit is 100.0%.

Under Central Bank regulations, a person is "related" to a financial institution (and thus part of the same "economic group"):

- if the financial institution controls, is controlled by, or is under common control with, such person;
- if the financial institution or the person that controls the financial institution and such person have common directors to the extent such directors, voting together, will constitute a simple majority of each board; or
- in certain exceptional cases, if such person has a relationship with the financial institution, or with the person controlling such financial institution, that might result in economic damage to such financial institution, as determined by the board of directors of the Central Bank.

In turn, control by one person of another is defined under such regulations as:

- holding or controlling, directly or indirectly, 25.0% or more of the voting stock of the other person;
- having held 50% or more of the voting stock of the other person at the time of the last election of directors;
- holding, directly or indirectly, any other kind of participation in the other person so as to be able to prevail in its shareholders' or board of directors meetings; or

• when the board of directors of the Central Bank determines that a person is exercising a controlling influence, directly or indirectly, in the direction or policies of another person.

The regulations contain several non-exclusive factors to be used in determining the existence of such controlling influence, including, among others:

- the holding of a sufficient amount of the other person's capital stock as to exercise influence over the approval of such person's financial statements and payment of dividends;
- representation on the other person's board of directors;
- significant transactions between both persons;
- transfers of directors or senior officers between both persons;
- technical and administrative subordination by one person to the other; and
- participation in the creation of policies of the financial institution.

Notwithstanding the limitations described above, the amount of all nonexcluded financial assistance to and equity participations in each client (related or not) where such assistance and participation exceeds 10.0% of a financial institution's Argentine regulatory capital, may not exceed, in the aggregate, three or five times such financial institution's Argentine regulatory capital, including financial assistance to and equity participations in local financial institutions, respectively.

### Approval of Significant Acquisitions

The Financial Institutions Law and the Central Bank regulations require that, with respect to financial entities, the Central Bank approve in advance certain acquisitions of shares or transfers of voting power ("Significant Acquisitions"). A Significant Acquisition may be:

- a transfer of shares;
- a transaction likely to result in the transfer of shares; or
- a transaction having the effect of giving the voting rights attached to shares to a person other than the owner of those shares that is likely to alter the structure of the shareholders' groups within the financial entity or involves the transfer of 5.0% or more of the capital stock or voting power, whether acquired in a single transaction or through a series of transactions within a six-month period.

The Central Bank must also provide prior approval of the acquisition of shares, if such transaction constitutes a Significant Acquisition.

The approval of Significant Acquisitions by the Central Bank requires that the entity whose shares are to be acquired submit to the Financial Superintendency certain documentation, including among others:

- a statement from the board of directors or members of the audit committee describing the expected changes in shareholders' ownership;
- the purchase price, class of stock and payment conditions;
- copies of the prospective purchaser's bylaws and certificate of incorporation;
- copies of the audited financial statements of the prospective purchaser for the last two fiscal years;

- an auditor's certificate as to the existence and sufficiency of funds to purchase the shares; and
- the identities of the members of the board of directors, audit committee and surveillance committee of the prospective purchaser and shareholders.

### Loan Loss Reserves

The Central Bank requires financial institutions to establish loss reserves in respect of all loans, guarantees and other extensions of credit granted by such institutions, the amount of which depends on the category in which the obligors thereunder are classified. Under Central Bank regulations, a financial institution may elect either to establish loan loss reserves or to allocate existing loan loss reserves which, based on such bank's assessment of the risk underlying its portfolio, would otherwise be available for reversal.

## Foreign Deposits and Foreign Exchange

Due to the deterioration of the economic and financial situation of Argentina throughout 2001, the difficulties in dealing with the servicing of foreign debt and the decrease of the total level of deposits in the financial system, the Argentine government issued Decree No. 1570/01 which, as of December 3, 2001, established that financial institutions could not make lending transactions denominated in pesos and prohibited cash money withdrawals in excess of US\$250 per week by holders of bank accounts. While these limits on cash withdrawals were maintained, with certain variations and exceptions, until the "corralito" was repealed, prohibition on granting loans denominated in pesos was repealed by Section 7 of Law No. 25,561 on January 6, 2002.

Furthermore, Decree No. 1570/01 prohibited fund transfers abroad except for those corresponding to foreign trade transactions or repayment of outstanding financial commitments. Certain other transfers were subject to the prior authorization of the Central Bank. For purposes of accessing the use of funds deposited in financial institutions, clients were allowed to make electronic transfers between accounts of the same institution or others and in favor of the same holder or other persons; pay expenses by means of debit cards, writing checks, automatic debits and credit cards. Additionally, the Decree declared that new foreign currency deposits can only be received as time deposits, and no demand accounts denominated in foreign currency may be opened. Law No. 25,561 declared a public emergency in social, economic, administrative, financial and foreign exchange market matters, delegating to the Argentine Executive Branch until December 10, 2003, the powers to reorganize the financial, banking and foreign exchange system, reactivate the performance of the economy and improve the employment level and distribution of income, focusing on a program for the development of regional economies, creating the conditions for a sustainable economic growth, consistent with the public debt restructuring, and restructuring outstanding obligations affected by the new foreign exchange system. Such period was extended until December 31, 2005 by Law No. 25,792. Among other provisions, this law put an end to the convertibility system that had been in effect since April 1991, whereby pesos were convertible to US dollars at a rate of Ps.1.00 per dollar.

As of January 10, 2002, Decree No. 71/02 was enacted, establishing a new exchange system on the basis of two exchange markets: an official exchange market and a free exchange market. These markets operated at a fixed and a floating rate, respectively. The purchase and sale of dollars made by the Central Bank in the official exchange market was to be made at Ps.1.40 for each US dollar. The following transactions were to be made through the official foreign exchange market: exchange purchases corresponding to the FOB value of exports of goods; advance collections of exports; pre-financing operations for exports; compensations for losses related to foreign trade received by insurance beneficiaries that paid their premiums through the official foreign exchange market; freights collected by local vessels and aircraft net of the sums allocated to the service of the units abroad; expenses in the country of vessels, aircraft and international overland cargo transport; leases of vessels, aircraft and other local overland cargo transport; and the lease of spaces or warehouses in Argentine ports. Central Bank Communication "A" 3444 ordered to exclude from the obligation to settle at the official exchange market: cash funds denominated in foreign currency derived from exports of goods, collections allocated to the discharge of certain obligations incurred by exporters, including those related to pre-financing, financing and advance collections made abroad. With respect to imports, only payments resulting from the import of certain raw materials and intermediate goods were allowed to be made through the official exchange market. All other collections or payments related to foreign trade transactions and financial obligations in general had to be settled and/or made through the free exchange market. However, this exchange market system, structured as two exchange markets, was in force only until February 8, 2002, when Decree No. 260/02 was published in the Official Gazette. Since then, a single and free exchange market was

implemented, through which all foreign currency exchange transactions are made. Exchange transactions are entered into an exchange rate freely agreed upon by parties, but subject to the regulations and requirements set forth by the Central Bank. The Central Bank issued Communication "A" 3471, as amended, establishing restrictions or special requirements for exchange transactions. Lack of compliance with requirements and conditions shall result in the application of sanctions established by the Criminal Law Exchange Regime.

Such regulation has been modified several times and, therefore, only the most important provisions currently in force are mentioned below:

- Argentine individuals and companies are authorized to buy up to US\$2,000,000 per month;
- the sale of foreign currency to non-residents, with the exception of international organizations, in an aggregate monthly amount exceeding US\$5,000 shall also be previously authorized by the Central Bank, except (a) for payments of portfolio investments and their revenues, which are subject to a US\$500,000 aggregate monthly maximum amount and (b) in the event that it is evidenced that the amounts utilized to purchase foreign currency (i) come from the payment of a resident to the non-resident which orders the transfer; and (ii) the payment is performed in relation to, among others, import, services, revenues, bankruptcy or reorganization proceedings or other commercial transfers for which the resident should have had access to the exchange market in accordance to the exchange rules that regulate payments abroad to commercial accounts;
- foreign currency exchange or arbitrage transactions with financial institutions located abroad must be previously authorized by the Central Bank, except where such financial institutions are located in countries which are members of the Basle Committee and have an international credit rating not lower than "A" granted by international rating agencies registered with the Central Bank, or where such transactions are entered into with branches of Argentine official banks located abroad:
- financial institutions must obtain the prior authorization of the Central Bank in order to purchase any kind of asset, where the payment for such a transaction is made against delivery of foreign currency or any other kind of foreign denominated asset that is part of the General Exchange Position (Posición General de Cambios) (the "GEP") of these financial institutions;
- new imports of goods may be fully paid in advance, without consideration of the kind of good, as well as debts for imports with any maturity date;
- access to the free and sole exchange market is allowed for payment of expired capital services originated in financial debts, except for financial entities subject to advance refinancings and rediscounts granted by the Central Bank and restructuring of its foreign debt (Decree No. 739/03 and Communication "A" 3940);
- non-residents may have access to the exchange market for purposes of transferring funds in foreign currency collected in Argentina, originated from amortization installments from national public securities issued in foreign currency, to accounts in foreign banks;
- there are no restrictions to make payments abroad for services rendered by non-residents on any basis (freight, insurance, royalties, technical advice, fees);
- transfers abroad for the payment of indebtedness of private entities (comprising both financial and non-financial institutions) and government owned entities; provided that they fulfill certain regulatory requirements, such as, among others (i) a sworn statement affirming the fulfillment of Communication "A" 3602 informative requirements; (ii) the possession of documents which evidence the genuineness of the operation being cancelled, i.e., the entry into the country of the finance proceeds and/or its use to cancel the financial or commercial debt, etc.; (iii) the amounts to be transferred have been adjusted, as the case may be, in accordance to Decree No. 214/02 as amended; and (iv) the fact that the inflows have remained in the county for the legal minimum term (180 days until May 26, 2005 or 365 days for funds entered after that date) has been verified;

- effective as of January 8, 2003, Argentine companies may freely transfer corporate profits and
  dividends corresponding to audited financial statements of local companies without prior Central Bank
  approval and transfers of funds abroad in order to pay reinsurance premiums will be subject only to the
  issuance of a statement from the Superintendencia de Seguros de la Nación, or the Superintendent of
  Insurance Board (the regulatory authority on insurance matters), with respect to the reason and amount
  to be transferred;
- the obligation to enter the collection of goods and services for exports and their sale on the single exchange market as well as a control regime by the intervening financial institutions; and
- foreign currency obtained from the collection of exports corresponding to bills of lading shall be sold at the reference exchange rate when the foreign currency so obtained was not clear at the exchange market within the applicable legal terms, in accordance with applicable regulation.

The Argentine Government, through the Central Bank, holds control over capital inflows and outflows, enacting the applicable rules in this regard. Decree No. 616/2005, issued in June 2005, established that inflows and outflows of foreign currency into the local exchange market, and indebtedness transactions incurred by local residents that may result in a foreign currency-denominated payment to non-residents, need to be registered with the Central Bank. Furthermore, as from May 26, 2005, the following situations will be subject to certain requirements and conditions: (a) inflows of funds related to foreign borrowing by the private sector, which shall have a term, and be repaid in a period, not shorter than 365 calendar days; and (b) inflows of foreign currency by non-residents for the purpose of (i) holding a position in local currency, (ii) purchasing financial debt or assets (except foreign direct investment and primary placement of publicly traded debt or equity securities listed in one or more exchange markets) and (iii) investment in government bonds in the secondary market. Such requirements do not apply to foreign trade and export finance related transactions. In these situations, the following requirements must be met: (i) inflows must remain in Argentina for 365 days to be computed starting on the day they were negotiated in the local exchange market; (ii) the funds involved in the transactions covered by this decree must be credited in a local bank account; and (iii) a non-transferable deposit denominated in US dollars for an amount equal to 30% of the relevant transaction has to be made with the resulting proceeds. This deposit must be for a period of 365 days, cannot bear interest (nor yield any other type of profit) and may not be used as collateral in any credit transaction.

Subsequently, Resolution No. 365/2005 from the Ministry of Economy and Production established that non-resident capital inflows devoted to the primary subscription of notes for the monetary regulation issued by the Central Bank and income derived from the sale by residents of foreign assets for an amount greater than US\$2 million per month, will also be subject to the aforementioned requirements.

On the other hand, said resolution provided certain exemptions to the requirement of making the non-transferable deposit in US Dollars previously mentioned for inflows related to financial borrowings with foreign creditors, so long as they are devoted to investments in non-financial assets and the borrowed amounts are repaid at least 24 months after they were granted; and inflows derived from borrowings from multilateral and bilateral credit entities and official credit agencies, among other exemptions.

On November 16, 2005 the Ministry of Economy and Production issued Resolution No. 637/2005, which set forth that capital inflows devoted to primary subscription of debt securities issued by the trustee of a financial trust, with or without public offering and listed, will also be subject to the requirements established by Decree No. 616/2005.

## Regulations regarding Imports and Exports

The Central Bank established under Communication "A" 3473, as amended, an obligation to transfer from abroad to Argentina the foreign currency obtained from the collection of exports and to settle the foreign currency in the single free exchange market. This is a general obligation applicable to all export transactions except certain specific cases such us oil exports in respect of which it is required to have foreign currencies equivalent to at least 30% of the FOB or C&F value brought to the country. In addition, all export collections have a limited period, ranging between 60 and 360 calendar days, depending on the product being exported, during which the exporter must negotiate the foreign currency in the domestic exchange market.

Regarding imports, advanced payments of any goods are allowed, subject to the condition that the clearance of the imported goods (nationalization) is credited within 360 days.

#### General Exchange Position

The general exchange position of each financial institution shall not exceed 15% of its equivalent in US dollars of its Argentine regulatory capital, corresponding to the previous month. This limit is increased in the amount of US dollars equivalent to a 5% of the amount of purchase and sale exchange with clients occurred within the last month and 2% of the total of demand and time deposits in foreign currency registered at the closing of the last month. The maximum limit of the general exchange position is US\$5,000,000.

In determining the total GEP of a financial institution, the following shall be considered: (a) holdings in gold and foreign currency, (b) sight deposits and time certificate of deposits at any time in foreign banks with international rating not lower than "AA", (c) investments in foreign private and public bonds issued by country members of the OCDE which sovereign debt has an international rating not lower than "AA", (d) other liquid investments held abroad, and (e) debt and credit balances in *cuentas de corresponsalia*. Additionally, purchases and sales of such assets already entered into and pending settlement in connection with exchange purchases and sales to clients with a term not exceeding 48 hours shall also be considered.

The general exchange position shall not include (a) foreign assets of third parties held in custody, (b) cuentas de corresponsalía balances in connection with transfers made by third parties which are pending settlement, (c) term sales and purchases of foreign currency or foreign assets, (d) direct investments abroad, or (e) balances of accounts that are held with the Central Bank for the compliance with minimum liquidity requirements in foreign currency.

### Debt classification and loan loss provisions

The regulations on debt classification are designed to establish clear guidelines for identifying and classifying asset quality, as well as evaluating the actual or potential risk of a lender sustaining losses on principal and/or interest, in order to determine, taking any loan security into account, whether the provisions against such contingencies are adequate.

Pursuant to Central Bank Communication A 2216, dated June 9, 1994, as amended, banks must classify their loan portfolios into two different categories: (i) consumer or housing loans, and (ii) commercial loans. Consumer and housing loans include housing loans, consumer loans, credit-card financings and other types of installment credits to individuals. All other loans are considered commercial loans. Consumer or housing loans that exceed of Ps.500,000 and which repayment is linked to its projected cash flows are classified as commercial loans.

Under the current debt classification system, each customer, as well as the customer's outstanding debts, are included within one of six sub-categories. The debt classification criteria applied to the consumer loan portfolio are based primarily on objective factors related to customers' performance on their obligations or their legal standing, while the key criterion for classifying the commercial loan portfolio is each borrower's paying ability, based on its future cash flow.

### Foreign currency net global position

In May 2003, the Central Bank implemented regulations that state that the difference between assets and liabilities for financial intermediation, denominated in foreign currency, cannot exceed, (A) if negative, 30.0% of the financial institution's Argentine regulatory capital and, (B) if positive, the lesser of (i) the aforementioned limit or (ii) the institution's own liquid resources (Argentine regulatory capital less non-liquid assets and financings granted to the financial institution's related persons). The enforcement of the condition set forth in clause (B) above, however, has been temporarily suspended by implementation of Communication "A" 4350 effective as of May 1, 2005; and the 30% limit set forth in (A) above was reduced to 15.0%.

In July 2004, the Central Bank stated that financial institutions were required to comply with an additional limit in computing the foreign currency net global position. Sight accounts balances plus such assets and liabilities that may be realized (which are required to be regularly negotiable by significant volumes in institutional markets)

or that mature within the next 180 days shall not exceed the percentage to be fixed in due time in respect of the computable net worth corresponding to the preceding month. Finally, facing the existing difficulties for the compliance of such requirement, the Central Bank decided to suspend as from May 1, 2005, the implementation of the positive limit of the net global position and the short term additional limit.

### Foreign denominated deposits

On February 3, 2002, the Argentine Executive Branch issued Decree Nº 214/2002. At that time, all obligations to pay sums of money of any cause or nature, denominated in US dollars or other foreign currencies, were converted to pesos. All deposits in US dollars or other foreign currencies existing in the financial system were converted to pesos at a rate of Ps.1.40 per US dollar, and financial institutions are required to meet their obligations by reimbursing pesos at the above mentioned rate. In addition, such deposits are subject to indexation pursuant the CER, and to the applicability of minimum interest rate.

The conversion of foreign-denominated deposits to pesos continued subject to more flexible rescheduling. Pursuant to Communication "A" 3875, as amended, the Central Bank has authorized financial institutions, which do not maintain indebtedness originated in Central Bank financial assistance, to offer their depositors better conditions for the repayment of rescheduled deposits. These financial institutions can only do so provided that they have conducted an analysis to determine that improving the repayment conditions of deposits does not adversely affect their liquidity or their compliance with the corresponding regulations.

Financial institutions that received financial assistance from the Central Bank can agree with their depositors on better conditions regarding the repayment of rescheduled deposits provided they obtain prior authorization from the Financial Superintendency.

In addition, Decree No. 905/02, issued on May 31, 2002, allowed for the creation of freely available deposit accounts. Furthermore, on August 2, 2002, the Central Bank issued new regulations for the receipt of new deposits in foreign denominated currency through special checking accounts, saving accounts, and term deposits accounts. On December 2, 2002, all restrictions on cash withdrawals from checking and saving accounts were eliminated.

Exchange of foreign currency deposits with government bonds

The Argentine Executive Branch enacted Decree No. 739/03. Pursuant to such Decree, holders of rescheduled deposits originally constituted in foreign currency may:

- in the case of deposits of up to Ps.42,000 principal amount, request the total or partial cancellation of the deposit by the respective financial entity by means of the combined delivery of: (a) the deposit amount adjusted by CER plus the corresponding interest; and (b) the delivery of BODEN for the difference between the original nominal value and the value resulting from CER adjustment;
- in the case of deposits in excess of Ps.42,000 but less than Ps.100,000 in principal amount, request the total or partial cancellation of the deposit by the respective financial entity by means of: (A) transforming this deposit into a new deposit at a 90-day term for the nominal value of the deposit plus adjustment for CER to the date of creation of the new deposit, plus interest at 2% per annum; and (B) the delivery of BODEN for the difference between the original nominal value of the rescheduled deposit and the value resulting from CER adjustment; and
- in the case of deposits in excess of Ps.100,000 in principal amount, request the total or partial cancellation of this deposit by the respective financial entity by means of: (A) transforming the deposit into a new 120-day term deposit for the original nominal value of the deposit plus adjustment for CER to the date of creation of the new deposit, plus interest at 2% per annum; and (B) the delivery of BODEN for the difference between the original nominal value of the rescheduled deposit and the value resulting from CER adjustment.

Foreign currency debts owed to the financial system

In accordance with Decree No. 214/02, all foreign currency denominated debt held by financial institutions were converted into pesos at a rate of one peso per dollar or its equivalent in foreign currency. Debtors could meet their obligations by repaying such debt with pesos at that rate. Both deposits and debts were originally subject to an adjustment by CER and a minimum interest rate was applied to deposits and a maximum interest rate was applied to loans. Debts denominated in US dollars or other foreign currencies transferred in trust by institutions to financial trusts were converted to pesos under the same regime.

Law No. 25,713 established that, effective as of February 3, 2002, the foreign currency denominated debt that was converted into pesos pursuant to Law 25,561 would be subject to adjustment by CER as published by the INDEC. The following loans to individuals, however, were not subject to CER adjustment:

- (i) loans secured by means of a mortgage affecting primary housing (*vivienda única y familiar de ocupación permanente*), up to the original amount of US\$250,000 or another foreign currency and converted into pesos;
- (ii) personal loans, up to the amount of US\$12,000 or another foreign currency and converted into pesos; and
- (iii) secured personal loans up to the amount of US\$30,000 or another foreign currency and converted into pesos.

Rescheduling of the financial institutions' obligations under rediscount and advance transactions

Effective April 1, 2003, the Argentine government issued Decree No. 739/03 which set forth the rescheduling of the balances owed by financial institutions under rediscounts and advances granted to them by the Central Bank that were effective as of the date of said Decree. This Decree allows financial institutions to restructure the cancellation of the unpaid balances under such transactions (the "restructured transactions") in accordance with the following financial terms and conditions:

- (a) the currency shall be the Argentine peso;
- (b) the payment schedule shall match the programmed payments of the assets affected by the financial institutions as guarantee (the "affected assets") under the rediscount transactions being restructured;
- (c) the payment schedule may not contemplate more than 70 equal, monthly and consecutive installments; provided, however, that this number of installments can be extended by the recently created financial system restructuring unit, an Argentine government agency. (For more information see "The Financial System Restructuring Unit");
  - (d) the principal shall be adjusted by the CER;
- (e) the principal must be cancelled in advance by the financial institutions when the affected assets bear an annual interest rate higher than 3.5%. In such case, the amount to be cancelled in advance shall be equal to the sums received as interest from the affected assets that exceed said rate:
- (f) the financial institutions' obligation to cancel in advance shall also be applicable when the amortization schedule under the affected assets provides for principal payments in larger amounts than those set forth under the restructured transactions. In this case, the amount to be cancelled in advance shall equal the positive difference between the sums received as principal payments under the affected assets and the principal amount to be paid under the restructured transaction;
- (g) without prejudice to paragraphs (d) and (e) above, financial institutions may voluntarily cancel in advance, at any interest payment date, the amounts owed under the restructured transactions;

- (h) the restructured transactions shall have monthly interest periods and shall bear interest at an annual interest rate equal to 3.5%;
- (i) financial institutions shall guarantee the restructured transactions with Argentine guarantee loans (*Préstamos Garantizados*) with a nominal value of not less than 125% of the principal owed. In case financial institutions do not have Argentine guarantee loans, they may offer the Argentine government guarantee bonds issued under Decree No. 1579/02 or bonds issued under Decrees No. 905/02, No. 1836/02 and No. 739/03; and
- (j) the affected assets shall remain as guarantee without being released until the earlier of (i) the voluntary exchange of the foreign Argentine government debt is finished as provided under Section 24 of Decree No. 1387/01 or (ii) December 31, 2004; provided, however, that in cases of voluntary advance cancellations, the affected assets shall be released (a) on a *pro rata* basis; and (b) in the inverse order of the established priority.

## The Financial System Restructuring Unit

Effective May 26, 2003, Decree N° 1262/03 ordered the organization of the Financial System Restructuring Unit (the "restructuring unit"). In accordance with said Decree, the restructuring unit shall start to function within 30 days from the issuance of said Decree. The restructuring unit shall have as its main objectives (i) the design of a restructuring strategy for the financial system and (ii) the corresponding plan to said strategy.

The restructuring unit shall have a total of six (6) members. Three of such members shall be appointed by the Central Bank whereas the Ministry of Economy shall appoint the remaining members.

The Central Bank can modify the rescheduling of the rediscount transactions as set forth under Decree No. 739/03; provided that (i) the restructuring unit authorizes said modification and (ii) the following conditions are met:

- (a) the affected assets have an average life greater than the period of time (70 months) set forth under the Decree No. 739/03:
- (b) the financial institution meets the criteria described under Section 34 and 35 *bis* of the Financial Institutions Law;
- (c) the financial institutions agree to a reorganization plan designed to strengthen its efficiency and viability and the restructuring unit approves said plan;
- (d) the modification to the rescheduling set forth under Decree No. 739/03 must conform to the number of installments as the affected assets up to a maximum of 120 monthly and consecutive installments; and
- (e) upon the occurrence of an event of default, the restructuring unit shall have the right to accelerate the payments under the above-mentioned rescheduling.

Compensation to financial institutions for damage suffered from different principal adjustment systems applied over assets and liabilities

Law 25,796 enacted on October 29, 2003 and regulated by Decree No. 117/2004 established a mechanism for compensating financial institutions for the effects derived from the rules that required that certain assets should be adjusted by the CVS and certain liabilities should be adjusted by the CER. In addition, the above mentioned laws established that, effective April 1, 2004, the updating indexes would cease to be applicable to those assets that were adjusted by the CVS.

In order to compensate for the difference between the CER and the CVS, the issuance of "variable rate National Government bonds in pesos due 2013" (BODEN 2013) was approved for a maximum amount of Ps.2,800 million, to be allocated to financial institutions that opt to adhere to the compensation regime. If the compensation resulting from the calculation method set forth by the regulatory decree exceeds the stated amount, settlement will be made ratably among the institutions that adhered to the system.

The compensation will be made by credit line (mortgage, pledge and personal loans), computing balances net of allowances and a recoverability factor of 5%. Based on the monthly accrual of principal and interest installments under the [], a calculation will be made by applying a 2% rate on the balance as updated by the CER and another calculation by applying the average interest rate of the line over the principal balance as updated by the CVS. If the difference between the first and second calculation is positive, the financial institutions are entitled to receive compensation from the National Government. If the difference is negative, the institutions must reimburse the compensation by returning the BODEN 2013 received or delivering cash or other National Government bonds held by them, at their option. The bonds will be subject to a lien in case they are to be restituted to the National Government. The first settlement will comprise the period from February 3, 2002 until the issuance of the BODEN 2013. Subsequent settlements will be made every six months in arrears. The term for financial institutions to express their adhesion to the compensation regime expired on July 5, 2004. Various financial institutions did not adhere to this compensation regime as they disagreed with the calculation method contemplated by the implementing regulations of Law 25,796, and filed administrative claims in order to obtain full relief for the damages caused by the mismatch in the asymmetric indexation of assets and liabilities.

# Mortgage Refinancing System

Law No. 25,798, enacted on November 5, 2003 and regulated by Decrees No. 1284/2003 and No. 352/2004, among others, sets forth a system to refinance delinquent mortgage loans in order to prevent foreclosures of the housing units constituting the only dwelling of debtors. The system comprises both delinquent debtors in the financial system and those outside the financial system. Financial institutions are free to adhere to the system, and should they decide to adhere, they may refinance their mortgage loan portfolio eligible for foreclosure either in whole or in part. Pursuant to Law No. 25,798, a trust is created whose assets shall be formed with certain financial resources to be contributed by the Argentine government and the income derived from the amortization installments of refinanced loans. Banco de la Nación Argentina, in its capacity as Trustee of the trust, shall enter into refinancing agreements with the debtors under the following terms: a grace period of one year and amortization in monthly installments not to exceed 30% of the aggregate income of the family living in such housing unit. Banco de la Nación Argentina will then issue bonds that shall be delivered in lieu of payment to the mortgagee and will subrogate the mortgagee's rights in relation to the debtors. The amounts to be refinanced may not exceed the appraisal value of the secured real property, after deduction of debts for taxes and maintenance expenses. The trust shall pay the mortgagee institutions only the amount corresponding to overdue defaulted principal and in relation to the outstanding debt, Banco de la Nación shall repay principal plus interest and adjustments according to the terms and conditions of the original mortgage loan agreement. The term for financial institutions to express adhesion to the Mortgage Refinancing System expired on June 22, 2004. Law No. 25,908 (published on July 13, 2004) introduced partial amendments to Law No. 25,798 to provide for various conditions related to the inclusion of mortgage loans subject to court or out-of-court foreclosure procedures in the Mortgage Refinancing System. On November 3, 2005, Law No. 26,062 was enacted pursuant to which: (i) foreclosures of housing units constituting the only dwelling of debtors of eligible loans under Law 25,798 were suspended for a period of 120 days, and (ii) a new period of 120 days was granted to financial institutions to adhere to the Mortgage Refinancing System. On March 8, 2006 the Argentine government enacted Law No. 26,084 extending the term set forth in Law No. 26,062 for an additional 90day period (as from March 4, 2006). On June 14, 2006, the Argentine government enacted Law no. 26,103 extending the term set forth in Law No. 26,084 for an additional 180-day period. Pursuant to these successive extensions, foreclosure on mortgaged property was suspended until December 2006.

Law No. 26,167, enacted on November 29, 2006, suspended foreclosures and has also established a special proceeding within the ordinary trials for the enforcement of certain mortgage loans. Such special proceedings give creditors a 10-day period to inform the court of the amounts owed under the mortgage loan. Soon after, the judge will call the parties for a hearing in order to reach an agreement on the amount and terms of payment thereunder. In case of failure by the parties to reach such agreement, they will have a 30-day negotiation period, and if the negotiations are still unsuccessful, then payment and conditions will be determined by the courts.

### **Priority Right of Depositors**

Argentine Law No. 24,485, in effect since April 18, 1995, as amended by Argentine Law No. 24,627, provides that in the event of the judicial liquidation or bankruptcy of a bank, all depositors, regardless of the type, amount, or currency of their deposits, whether individuals or legal entities, would have a general and absolute priority right over all creditors, with the exception of certain labor creditors and those creditors secured by a pledge

or mortgage, to be paid out of 100.0% of the proceeds of the liquidation or the assets of the failed bank, according to the following order of priority:

- (i) deposits of up to Ps.50,000 per person or corporation (considering all amounts of such person/corporation deposited in one financial institution), or its equivalent in a foreign currency, with priority right granted to one person per deposit. In the case of more than one account holder, the amount is pro rated among such account holders;
- (ii) all deposits greater than PS.50,000 or its equivalent in a foreign currency, and
- (iii) the liabilities derived form credit facilities granted to the financial institution, directly affecting the international trade.

Deposits held by related parties of the financial institution do not benefit from the priority rights established pursuant to subparagraphs (i) and (ii) above, pursuant to the relevant regulations issued by the Argentine Central Bank.

## Mandatory Deposit Insurance System

Argentine Law No. 24,485 and Decree No. 540/1995, as amended by Decree No. 1292/96 and Decree No. 1127/98, created a deposit insurance system for bank deposits and delegated to the Central Bank the organization and start-up of the deposit insurance system.

The deposit insurance system has been implemented through the creation of a fund named *Fondo de Garantía de los Depósitos* ("FGD") which is administered by a private legal entity named *Seguro de Depósitos Sociedad Anónima* ("SEDESA"). The shareholders of SEDESA are the Argentine government through the Central Bank, which holds at least one share, and a trust constituted by the financial institutions authorized by the Central Bank which wish to participate in the fund. The Central Bank establishes the extent of participation by each institution proportionally to the resources contributed by each such institution to the FGD (currently Communication "A" 3,153, as amended).

The deposit insurance system covers deposits of individuals and legal entities in local and foreign currency held in accounts in participating financial institutions, including checking accounts, savings deposits and time deposits up to Ps.30,000.

The Central Bank may modify, at any time, and with general scope, the sum of the mandatory deposit guarantee insurance according to the consolidation of the financial system and any other elements that it may deem appropriate.

The effective payment on this guarantee will be made within 30 business days of the revocation of the license of the financial institution in which such funds are held and is subordinated to the exercise of priority rights of depositors described under "—Priority Right of Depositors."

Decree No. 214/2002 also contemplates that SEDESA could issue securities to pay the guarantee if it could not do so in cash.

The deposit insurance system does not cover:

- transferable time deposits which have been transferred by endorsement, even if the last holder is the original depositor;
- the deposits captured by means of systems that offer incentives to the agreed upon interest rate, whatever the denomination or form that they adopt (insurance, lotteries, tourism, provision of services, etc.);

- the deposits on which they agree upon interest rates greater than those discussed above, that are released periodically by the Central Bank for fixed-term deposits and in checking and savings accounts by Communication "B", determined by adding two percentage points annually to the moving average of the last five business days of the rates resulting from the survey by the Central Bank of rates paid under term deposits and balances over checking and savings accounts of up to Ps.100,000;
- deposits of financial institutions in other financial institutions, including certificates of deposits acquired in the secondary market;
- deposits made by persons related directly or indirectly to the institution;
- time deposits of securities, acceptances or guarantees; and
- the amounts available from past due deposits or closed accounts from other excluded transactions.

Every financial institution is required to contribute to the FGD a monthly amount ranging from a minimum of 0.015% to a maximum of 0.06% of the monthly average of daily balances of deposits in local and foreign currency, as determined by the Central Bank. During 2004 such contribution amounted to 0.03% and was reduced to 0.015% effective as of January 1, 2005. Punctual contribution of such amounts is a condition precedent to the continuing operation of the financial institution. The first contribution was made on May 24, 1995. The Central Bank may require financial institutions to advance the payment of up to the equivalent of two years of monthly contributions and debit the past due contributions from funds of the financial institutions deposited with the Central Bank. The Central Bank may require additional contributions by certain institutions, depending on its evaluation of the financial condition of such institutions.

When the contributions to the FGD reach the greater of Ps.2,000 million or 5.0% of the total deposits of the system, the Central Bank may suspend or reduce the monthly contributions and reinstate them when the contributions fall below that level.

#### Other Restrictions

The Financial Institutions Law prohibits financial institutions from creating security interests over their assets without prior authorization from the Central Bank and entering into transactions with their directors and administrators and with affiliated entities on terms more favorable than those offered to their clients.

## Capital Markets

Pursuant to the Financial Institutions Law, commercial banks are authorized to underwrite and place both equity and debt securities. However, under Central Bank regulations, the underwriting of equity and debt securities by a bank would be treated as "credit assistance" and, accordingly, until the time the securities are placed with third parties, such underwriting would be subject to the limitations discussed below.

Commercial banks are authorized to trade equity and debt securities on the Argentine over-the-counter market if they are registered with the CNV as OTC brokers (*agentes de mercado abierto*). In its capacity as an over-the-counter broker, a commercial bank will be subject to the supervision of the CNV and, as a result, must comply with certain reporting requirements.

The Buenos Aires Stock Market has authorized brokerage firms organized as sole-purpose corporations (sociedades de bolsa) to operate as securities brokers at the Bolsa de Comercio de Buenos Aires since 1990. There are currently no restrictions on a commercial bank owning a sociedad de bolsa and most of the principal commercial banks operating in Argentina have established their own sociedad de bolsa. All brokers (individuals or firms) are required to purchase at least one share of the Buenos Aires Stock Market as a condition to operating as a securities broker at the Bolsa de Comercio de Buenos Aires.

An agreement between the *Bolsa de Comercio de Buenos Aires* and the *Mercado Abierto Electrónico S.A.* sets forth that the trading of shares and share-related securities must be done exclusively on the *Bolsa de Comercio* 

de Buenos Aires, and that corporate debt securities listed with the Bolsa de Comercio de Buenos Aires may also be traded on the Mercado Abierto Electrónico S.A.

Commercial banks may operate as both managers and depositories of Argentine mutual funds, provided that a bank may not act simultaneously as a manager and depositary for the same fund.

# Financial Institutions with Economic Difficulties

Any financial institution, including a commercial bank, which evidences a cash reserve deficiency, has not abided by certain technical standards, has not maintained a minimum net worth or whose solvency or liquidity is deemed impaired by the Central Bank must submit a restructuring plan (a "Restructuring Plan") to the Central Bank, not later than 30 calendar days from the date on which the request is made by the Central Bank. The Central Bank can assign a trustee to the financial institution and limit dividend distributions. In connection with a Restructuring Plan, the Central Bank is authorized to provide a temporary exemption from compliance with technical regulations and/or payment of fines which arise from such non-compliance.

In addition, the Central Bank's charter authorizes the Financial Superintendency within the Central Bank, subject only to the approval of the president of the Central Bank, to suspend for up to 90 days, in whole or in part, the operations of a financial entity if its liquidity or solvency has been adversely affected. During the suspension, there is an automatic stay of claims, enforcement actions and precautionary measures, any commitment increasing the financial entity's liabilities is void and acceleration of indebtedness and interest accrual is suspended.

If, in the judgment of the Central Bank, a financial institution is in a situation which, under the Financial Institutions Law, would authorize the Central Bank to revoke the financial institution's license to operate as such, the Central Bank may, prior to considering such revocation, order a variety of measures, including:

- taking steps to capitalize or increase the financial institution's capital;
- revoking the approval granted to the shareholders of the financial institution to own an interest therein;
- restructuring and/or transferring assets and liabilities;
- granting temporary exemptions to comply with technical regulations and/or pay charges and fines arising from such defective compliance; or
- appointing a delegate or intervenor which may eventually replace the board of directors of the financial institution.

### Dissolution and Liquidation of Financial Institutions

The Central Bank must be notified of any decision to dissolve a financial institution pursuant to the Financial Institutions Law. The Central Bank, in turn, must then notify a court of competent jurisdiction which will determine who will liquidate the institution: the corporate authorities or an appointed, independent liquidator. This determination is based on whether or not sufficient assurances exist which indicate that such corporate authorities are able to carry out liquidation properly.

Pursuant to the Financial Institutions Law, the Central Bank no longer acts as liquidator of financial institutions. However, when:

- a Restructuring Plan has failed or is not considered viable;
- local and regulatory violations exist; or
- substantial changes have occurred in the entity's condition since the original authorization was granted,

the Central Bank may decide to revoke a financial institution's license to operate. If this occurs, the law permits judicial or extrajudicial liquidation as in the case of voluntary liquidation described in the preceding paragraph. During the liquidation process, bankruptcy proceedings may be initiated against a bank by a court of competent jurisdiction or by any creditor of the bank, provided that in certain cases a waiting period of 60 days will apply.

# **Argentine Money Laundering Regulation**

The concept of "money laundering" is usually applied to activities or transactions intended to transfer funds derived from criminal activities into the institutional banking system, and thus turn earnings obtained from illegal activities into assets of a seemingly lawful source.

On April 13, 2000 the Argentine Congress enacted Law No. 25,246, amended by Law No. 26,087 (the "Anti-Money Laundering Law"), which established an administrative criminal law system, replaced several sections of the Argentine Criminal Code, and established money laundering as a crime. In addition, the Anti-Money Laundering Law created the Unidad de Información Financiera ("UIF"), an agency under the scope of the Ministry of Justice and Human Rights.

Money laundering is designated as a specific offense by the Argentine Criminal Code. The Argentine Criminal Code prescribes that this crime is committed when a person converts, transfers, administers, sells, encumbers or otherwise uses cash or any other asset derived from a criminal activity in which such person has taken part, with the intended result that the original or substituted asset will appear to have been derived from a lawful source, provided that the value of the asset exceeds Ps.50,000, whether obtained from one or several transactions.

In accordance with internationally accepted practice, the Anti-Money Laundering Law does not assign monitoring responsibility of such criminal transactions solely to governmental agencies, but also to private entities such as banks, brokers, brokerage companies and insurance companies. According to the rules of the *Guía de Transacciones Inusuales o Sospechosas en la Órbita del Sistema Financiero y Cambiario* (Guide to Foreign Exchange and Irregular or Suspicious Financial Transactions) approved by UIF Resolution No. 2/2002, such entities have the obligation to report, in relation to investments, the following transactions: (a) investments in securities of a disproportionate value, relative to the business of the investor; (b) deposits or back-to-back loans in jurisdictions known as tax havens; (c) requests for asset management services where the origin of funds is not certain or does not relate to the business of the investor; (d) unusual transfers of large amounts of securities or interests; (e) unusual and frequent use of special investments accounts; and (f) frequent purchase and sale of securities during the same day of the same amount and volume, where they appear unusual relative to the business of the investor.

Each entity must designate a senior administrative officer as its money laundering prevention officer responsible for centralizing any information that the Central Bank may require upon its own initiative or at the request of any competent authority. Also, such officer or another person reporting to the chief executive officer or the board of directors or a competent authority will be responsible for the implementation, tracking and monitoring of internal procedures in order to ensure compliance with regulations. The Bank has designated Mr. Viñes, Mr. Písula, Mr. Saidón and Mr. Gimeno as members of the Money Laundering Prevention Committee. Mr. Gimeno is the unit Manager.

Financial institutions are required to report to the regulatory authority any transaction that may appear suspicious or unusual, or lacking economic or legal justification, or being unnecessarily complex, whether on an individual or repeated basis. In July 2001, the Central Bank published a list of "non-cooperative" jurisdictions so that financial institutions would pay special attention to transactions made to and from such areas.

For a more detailed analysis of the current Anti-Money Laundering Law, investors are advised to consult with their own legal counsel and read carefully Chapter XIII, Title XI, Second Book of the Argentine Criminal Code, which can be found on the Ministry of Economy webpage (http://www.mecon.gov.ar) or in www.infoleg.gov.ar.

#### ARGENTINE INSURANCE SYSTEM AND REGULATION

The following is a summary of certain matters relating to the Argentine insurance system, including provisions of Argentine law and regulations applicable to insurance companies in Argentina. This summary is not intended to constitute a complete analysis of all laws and regulations applicable to insurance companies in Argentina. Prospective investors in the notes are advised to consult their legal advisors for a more detailed analysis thereof.

## **The Argentine Insurance System**

As of December 31, 2006, according to the National Superintendency of Insurance, the Argentine insurance system consisted of 192 insurance entities, 104 of which were dedicated to property or both life and property insurance, 50 solely to personal insurance, 23 to retirement insurance and 15 to labor risk insurance. Although the aggregate number of entities in the industry has increased since 1994, when new areas were opened for insurance, the number of entities rendering services in "traditional" insurance (insurance activities permitted before 1994) has decreased. Between 1996 and 2001, the National Superintendency of Insurance revoked the licenses of 121 companies.

According to the National Superintendency of Insurance, the insurance market had aggregate premiums of Ps.12,728 million for the period July 2004 / June 2005. Such figures represent an increase of more than 20% over the prior year. Comparing the calendar year January / December 2005 to the same period of 2004, there was an increase of 12%, or more than Ps.14,000 million for 2005.

The insurance market had aggregate premiums of Ps.1,650.5 million for December 2006, of which Ps.1,155.0 million (69.97%), belong to property insurance; Ps.354 million (21.45%) to life insurance and Ps.141.5 million (8.58%) to retirement insurance.

## **National Superintendency of Insurance**

Insurance companies in Argentina are regulated by Argentine Law No. 20,091, as amended (the "Insurance Companies Law") and by regulations issued by the Superintendency of Insurance. The Superintendency of Insurance is the regulatory and supervisory authority over insurance companies and insurance brokers in Argentina. Insurance companies are required to file annual and quarterly financial statements and to provide the Superintendency of Insurance with a complete and detailed analysis of their financial condition. The Superintendency of Insurance also conducts periodic examinations of the affairs of insurance companies.

The Superintendency of Insurance's supervisory powers include:

- authorization of insurance companies to operate specific insurance lines of business and the insurance plans and terms and conditions of their policies, including the approval of such companies' bylaws;
- evaluation of the solvency and insurance expertise of insurance companies' shareholders, directors and syndics; determination, with general and uniform criteria, of minimum capital and reserve requirements; oversight of the financial condition of insurance companies; regulation of the category and amount of permitted investments of insurance companies; authorization of mergers of insurance companies and assignment of insurance portfolios; and
- the ability to impose fines on or suspend or revoke the licenses of insurance companies and oversight of the liquidation of insurance companies.

In accordance with the Insurance Companies Law, only those insurance companies (whether local or foreign) which have been granted licenses by the Superintendency of Insurance are entitled to carry out insurance activities in Argentina. Those companies may be: (i) Argentine private entities, in the form of corporations (sociedades anónimas), cooperatives (sociedades cooperativas) or mutual insurance companies (sociedades de seguros mutuos); (ii) branches or representative offices of foreign companies of the type described in (i) above; or (iii) federal, provincial or municipal governmental entities. The Privatization law, however, explicitly permits the Bank to provide insurance for risks associated with its lending activities until August 2007.

Effective October 1, 1998, the Superintendency of Insurance permitted the incorporation of new insurance companies. The issuance of new insurance licenses was suspended between 1977 and 1994, and has been permitted in limited circumstances since 1994.

The transfer of stock of local insurance companies is subject to the approval of the Superintendency of Insurance, except when the purchaser is a company which has a satisfactory rating. There are no restrictions on foreign ownership of local insurance companies. Recently issued regulations also require newly formed companies to provide specific information about the company's shareholders.

## **Required Reserves**

The Superintendency of Insurance requires that companies which conduct insurance operations, including the Bank, maintain certain reserves depending on their lines of business and policies issued. The reserves are determined primarily pursuant to two criteria, claims and premiums.

Claim-related reserves have two principal forms: occurrences and "claims reported but not registered" ("RBNR"). The reserve for occurrences relates to claims filed but not yet paid, and it is based on a reasonable estimation of future amounts to be paid based on the insurance company's knowledge of the claims reported by its insureds. The RBNR reserve is intended to account for filed claims which have not yet been registered on the accounting records of the company. This reserve may be estimated based on historical information or subsequent review, if possible. A third form of claim-related reserves, for liabilities incurred but not reported ("IBNR"), is used by Argentine insurance companies, including the Bank and is required by the Superintendency of Insurance. IBNR is an estimate of amounts expected to be paid for claims not yet filed, typically based on historical information of the company or market data.

There are also three forms of premium-related reserves: ongoing risks reserve, mathematical reserve and sufficiency of premiums. Ongoing risks reserve is maintained for those areas of activity in which policies cover a short time period (usually less than a year), and an up-front premium is paid for the entire coverage period. Ongoing risks reserve is intended to cover risks related to coverage which extends beyond the applicable accounting period. The ongoing risks reserve essentially allows income to be distributed over different fiscal periods, since the income generated by premiums paid in the applicable fiscal year may not cover risks beyond such period. The mathematical reserve is created for long-term contracts (typically life insurance) in which the risk increases over time. In order to avoid charging borrowers premiums which increase incrementally, premiums are maintained constant, but include a percentage intended to cover future risks, which is deemed a reserve. The mathematical reserve also allows the company to amortize a portion of the premium income received.

In its Resolution 28,906/02, the Superintendency of Insurance determined that insurance providers are obligated to maintain a reserve, in order to cover any deficit that could exist for insufficiency of premiums. The determination of this reserve is calculated by the sum of all revenue generated (*i.e.*, premiums paid and earnings on investments) minus all expenses incurred (*i.e.*, claims paid, administrative expenses, etc.) during the immediately preceding 12 months. The Bank currently maintains reserves at or above the levels prescribed in this resolution.

### **Minimum Capital Requirements**

Pursuant to regulations enacted in April 1998, both insurance companies existing as of October 1, 1998 and insurance companies incorporated thereafter are required to comply with new minimum capital requirements. The required minimum capital for both existing and newly incorporated companies is the greatest of the amount determined by taking into account the line of insurance business, premiums and overcharges, and claims paid and accrued.

### Line of Business

Minimum capital requirements for insurance companies existing and authorized before September 30, 1998 according to their line of business are as follows: (i) Ps.2.25 million for automobile or motor insurance, excluding public transportation casualty; (ii) Ps.750,000 for each of the following lines of insurance: (a) casualty; (b) insurance against loss and damage, including fire and combined insurance, robbery and similar risks, transportation, farm animals, hail, technical insurance and several other risks; and (c) bond insurance and credit insurance, except

mortgage credit insurance; (iii) Ps.750,000 for personal accidents, health, life and burial insurance; (iv) Ps.3.0 million for operating jointly activities described in (i), (ii) and (iii) above; (v) Ps.2.0 million for retirement insurance, excluding pension-related life annuity insurance and work risks annuity; (vi) Ps.3.0 million for pension related life annuity insurance and rents for risks at work; this amount also allows the insurer to operate in the area described in item (v) above; (vii) Ps.3.0 million for pension related disability and death collective insurance, which amount also allows the insurer to operate in the area described in item (iii) above; (viii) Ps.3.0 million for labor risk and mortgage credit insurance; (ix) Ps.6.0 million for public transportation casualty insurance, which amount will be in addition to the minimum required capital when it is not the only area of activity of the insurance company; (x) Ps.2.0 million for mutual companies which operate exclusively in public transportation casualty insurance with additional increases of 3.0% of premiums and installments during the first two years and 5.0% in subsequent years until such amount equals the annual earnings amount; and (xi) Ps.750,000 for insurance companies which operate exclusively in burial insurance activities.

Insurance companies incorporated or authorized after October 1, 1998 have the following minimum capital requirements: (a) Ps.10.0 million for operating in the activities described in (i) above, which also allows such companies to operate in activities described in (ii) above; (b) Ps.5.0 million for the activities described in (ii) above; (c) Ps.5.0 million for insurance companies that will operate jointly in areas described in (iii) and (viii) above (companies which operate in these areas will be limited to these specific operations); (d) Ps.5.0 million for the activities described in (v) and (vi) above; and (e) for the activities described from (viii) to (xi) above the minimum capital amount will be the same.

#### Premiums Collected

For all insurance companies, the minimum capital requirement based on premiums collected is equal to (i) a specified percentage of premiums collected during the prior fiscal year, multiplied by (ii) the ratio between net and gross claims paid during the prior three fiscal years, which ratio may not be less than 0.5. With respect to more recently formed companies, the foregoing formula will be adjusted to take into account the period during which each company has been in existence.

### Claims Paid

For all insurance companies, the minimum capital requirement based on claims paid is equal to (i) a specified percentage of the sum of claims paid plus claims accrued over the last three fiscal years, divided by three, multiplied by (ii) the ratio between net and gross claims paid during the prior fiscal year, which ratio may not be less than 0.5. With respect to more recently formed companies, the foregoing formula will be adjusted to take into account the period during which each company has been in existence.

Individual life insurance companies without savings coverage must have minimum capital determined pursuant to procedures specified in the insurance regulations above mentioned. Individual life insurance with savings coverage must have minimum capital determined pursuant to a special procedure depending on premiums and overcharges and claims, in all cases as specified in the insurance regulations.

# Deficit in Minimum Capital

In the event of a deficit in the minimum capital, insurance companies may be requested, depending on the circumstances, to report to the Superintendency of Insurance within five business days, and to eliminate the deficit within 15 business days, or to submit a restructuring plan providing for elimination of the deficit through one of the following procedures: (i) capital contributions; (ii) merger; (iii) administration by a third party with a purchase or a merger option; (iv) assignment of the portfolio; and (v) exclusion of certain assets and liabilities from the insurance company and assignment, for consideration, of such assets to other insurance company or to a trust.

If an insurance company fails to meet the minimum capital requirements, the Superintendency of Insurance may attach the property of the company or order the company to refrain from writing new business pending compliance with the minimum requirements.

## **Prohibited Activities**

Insurance companies cannot, among other prohibitions:

- co-own assets without prior authorization of the Superintendency of Insurance;
- incur liens upon their real property other than to secure the purchase price pursuant to the conditions established by the Superintendency of Insurance;
- issue debt securities, promissory notes (pagarés) or drafts;
- pay claims with drafts or promissory notes;
- borrow funds from a bank, other than subordinated debt subject to Superintendency of Insurance regulations, unless previously authorized by the Superintendency of Insurance in transitory situations of lack of liquid assets; and
- guarantee third-party obligations except in the case of approved insurance operations.

Individuals, properties and any insurable interests within Argentine jurisdiction may not be insured by companies which have not been approved by the Superintendency of Insurance. Insurance policies issued in violation of this requirement will subject the insured and the broker to fines up to 25 times the amount of the premium.

## Reinsurance

Between 1952 and 1992, the *Instituto Nacional de Reaseguros*, a governmental corporation of reinsurance ("INDER"), had a monopoly on reinsurance in Argentina. In 1992, the INDER was liquidated and the Argentine reinsurance markets were reopened for all reinsurance companies. The Superintendency of Insurance supervises and controls reinsurance activity and authorizes companies to act as reinsurers.

Most insurance companies in the Argentine market have reinsurance from foreign reinsurance companies through a broker duly registered with the Superintendency of Insurance. Foreign reinsurance companies, duly authorized to act as such in their country of incorporation, can execute direct reinsurance agreements with local insurance companies from their country of incorporation, provided that they are registered on the registry of reinsurers. A foreign reinsurance company must have a net worth of at least US\$30.0 million, file an application with the Superintendency of Insurance, prove that the law of its country of incorporation permits the company to take commitments in a foreign country in a freely convertible currency and appoint an attorney-in-fact with sufficient powers to represent the company in Argentina. Foreign reinsurance companies must present their annual financial statements to the Superintendency of Insurance and are subject to a special disclosure regime.

Local reinsurance companies have a minimum capital requirement of Ps.10.0 million and must comply with the minimum capital requirements described in the insurance regulations.

#### Liquidation

# Voluntary Liquidation

If an insurance company voluntarily chooses to liquidate, liquidation procedures may be validly carried out by the company's management, although the Superintendency of Insurance maintains the right to oversee the liquidation process. If the company does not commence liquidation procedures immediately, or if the interest of the company's insureds could be harmed in any way, the Superintendency of Insurance may take control of the liquidation procedure after obtaining an order from a court of competent jurisdiction.

# **Involuntary Liquidation**

If liquidation results from revocation of the insurance license, the Superintendency of Insurance will require its appointment as liquidator by a court of competent jurisdiction. In addition, provided that certain conditions for dissolution are met, any court of competent jurisdiction may, upon request of an interested party, declare the dissolution of an insurance company and order its liquidation by the Superintendency of Insurance. Insurance companies may not make use of reorganization procedures provided for in the Bankruptcy Law.

# CERTAIN LEGAL ASPECTS OF MORTGAGES IN ARGENTINA

The following is a summary of certain legal aspects of mortgages in Argentina, including provisions of Argentine law and regulations related to mortgages in Argentina. We do not intend this summary to constitute a complete analysis of all laws and regulations concerning mortgages in Argentina. We advise you to consult your legal advisors for a more detailed analysis.

# **Regulatory Framework**

The Argentine Civil Code, the Trust Law No. 24,441 (the "Trust Law"), the Argentine Civil and Commercial Procedure Code and Law No. 17,801 (the "Real Estate Registry Law"), as amended and supplemented, contain most of the legal guidelines applicable to almost all aspects of mortgages on real property in Argentina. On November 6, 2003, the Argentine Congress issued Law No. 25,798, pursuant to which a Mortgage Refinancing System has been implemented. Such refinancing system shall be funded by a special trust to be created for such purpose. The trust shall acquire delinquent mortgage loan portfolios, and debtors of the assigned mortgages must repay their loans at fixed interest rates denominated in pesos. Decree No. 1284/03, which regulates the abovementioned law, was published on December 22, 2003. The Bank is among the financial institutions that adopted the plan announced by the Argentine government and is now a participant in the mortgage refinancing system established by Law No. 25,798. Pursuant to the plan, it was decided that a major part of our mortgage loan portfolio shall be sold to the Mortgage Refinancing Trust in exchange for Government securities.

Law No. 25,798, as amended and supplemented, imposes certain requirements on mortgage loans for inclusion in the Mortgage Refinancing System. Regarding the procedure laid down by the decrees regulating this law, Banco de la Nación Argentina (in its capacity as trustee) shall proceed to repay both outstanding and past-due principal installments by delivery in lieu of payment of bonds issued by Banco de la Nación for 60% of the resulting amount from the issuance, according to the following conditions:

- (i) date of issuance: May 1, 2004;
- (ii) date of maturity: November 1, 2006;
- (iii) term: two years and six months;
- (iv) currency: peso;
- (v) amortization: 5 equal and consecutive half-yearly installments, each for 20% of the amount issued;
- (vi) expiration of the first installment: November 1, 2004;
- (vii) interest rate: annual 2% over balances as from the date of issuance and payable once the six-month period expires;
- (viii) placement price: 100% of the principal;
- (ix) negotiable instruments listed in *Mercado Abierto Electrónico* and securities exchanges and markets in Argentina.

The remaining 40% balance shall be repaid by delivery in lieu of payment of bonds issued by Banco de la Nación Argentina (in its capacity as trustee), according to the following conditions:

- (i) date of issuance: May 1, 2004;
- (ii) date of maturity: May 1 2014;
- (iii) term: 10 years;

- (iv) currency: peso;
- (v) amortization: 14 consecutive half-yearly installments, each of the first thirteen installments for 7% of the amount issued, and the last installment for 9%;
- (vi) interest rate: annual 5% over balances as of the date of issuance, payable once the six-month period expires;
- (vii) placement price: 100% of the principal;
- (viii) negotiable instruments listed in *Mercado Abierto Electrónico* and securities exchanges and markets in Argentina.

Both bonds shall be represented by global certificates, to be deposited with Caja de Valores S.A.

On June 22, 2004, the Bank expressed its adoption of the Mortgage Refinancing System and certified that the number of eligible loans included in the System amounted to 13,225 for a total amount of Ps.218,335, and the amount to be refinanced as of February 2004 in accordance with the terms of Law No. 25,798 was Ps.193,619. At the same time, the First Trust of New York National Association, the trustee of the BHN Master Mortgage Trust, expressed its adoption of the System certifying 228 eligible loans included for a total amount of Ps.6,297, and as of February 2004, the amount to be refinanced in accordance with the terms of Law No. 25,798 was Ps.6,239. Such loans were securitized and the sole beneficiary of the proceeds is the Bank.

Once the system provided for in Law No. 25,798, as amended and supplemented, has been implemented, the Bank shall be entitled to receive bonds issued by the trustee: (i) for 60% of outstanding amounts, it shall receive notes maturing on November 1, 2006; and (ii) for the remaining 40%, it shall receive notes maturing on November 1, 2014.

#### Creation, Perfection and Registration of Mortgages under Argentine Law

Under Argentine law, a mortgage secures repayment of a debt by creating an interest in the property in favor of the mortgagee, although the property remains in the possession of the mortgager. Mortgages may only be created on individually identified real property, by a specified sum of money. Likewise a mortgage may secure a debt, which is conditional, future or indeterminate or otherwise uncertain in amount – in which case, an estimate shall be made when creating the mortgage – and need not be secured by real property owned by the principal debtor. The mortgage secures the principal amount of the debt as well as all costs and expenses, such as damages and interest, for which the debtor may become liable if the debtor fails to comply with the terms of the underlying credit agreement.

Mortgages are indivisible; each real property mortgaged securing a debt as well as each part of the real property secures the payment of all and each part of the debt. Nevertheless in the foreclosure of mortgaged real property, if the division in lots is possible, or if the guarantee comprehends separated real property, the court may order the foreclosure on lots, and partial cancellation of the mortgage, provided that this does not prejudice the mortgagee.

Mortgages can be created only by public deed. Typically, credit agreements and mortgages securing such credit are documented in the same public deed, although it is possible to do so in separate documents. Public deeds are prepared by public notaries, who certify and witness certain matters of law and certain matters of fact as to which their participation creates a presumption of truth. The creditor whose credit is being secured should duly accept the creation of the mortgage, but the creditor may also accept it subsequently with effect as of the date of the creation of the mortgage. Also, upon creation of the mortgage, the debtor may, with consent of the creditor, reserve the right to constitute a preferred subsequent mortgage, expressing the amount it may reach.

The registration of a mortgage involves submitting a petition for its registration to the public real estate registry in the jurisdiction where the property is situated. To register a mortgage, a public notary must have received the public deed evidencing ownership of the property from the owner of the property, and a report from the real estate registry in the jurisdiction where the property is located named "certificado de dominio" (the "Real Estate

Report"). The Real Estate Report is valid for, respectively, 15, 25 or 30 calendar days from its issuance, depending on where the public notary is domiciled in relation to the property: in the city where the real estate registry is located, within the province where the real estate registry is located or outside the province where the real estate registry is located. At the time a Real Estate Report is issued, the real estate registry makes provisional registration of the mortgage, which lasts for 60, 70 or 75 calendar days, depending on how long the Real Estate Report remains valid. If the mortgage is registered within a limited time period from its creation (currently 45 days), the provisional registration becomes final and effective as of the date of execution of the relevant public deed; if not, the provisional registration automatically expires and if the mortgage is thereafter registered, such registration will be effective from the date it is actually filed.

Once registered, the mortgage is enforceable against third parties since the day of the granting of the mortgage if the registration was requested within 45 days from its creation, or from the day of its registration if the registration was requested after such period. Prior thereto, it is legally binding only between the contracting parties, their heirs and the persons who have intervened in the act, such as the notary and witnesses, who are not able to invoke defects of registration, and in relation to them the mortgage created by public deed is deemed duly registered. Thus, the proper registration of a mortgage by a subsequent creditor with respect to certain property would give that subsequent mortgagee preference over any prior, unregistered mortgage created on that same property.

The registration of a mortgage expires 20 years after the date on which it was registered, although it may be renewed without the consent of the mortgagor. However, the registration of mortgages securing debt owed to us will not expire if registration is made before August 2, 2007. See "Foreclosure of Mortgage Loans—Procedures Under the Civil and Commercial Procedure Code—Privileges of the Bank." Once perfected, a mortgage will remain in full force and effect until all amounts secured by the mortgage have been paid in full or the mortgage is otherwise canceled by agreement of the parties or by judicial order.

Pursuant to Central Bank regulations, in order for mortgage loans to be considered secured loans for purposes of calculating minimum capital requirements, diversification of the credit risk (fraccionamiento del riesgo crediticio) and loan charge-offs (previsiones por riesgo de incobrabilidad), financial entities are required to document mortgage loans in the form of book-entry negotiable mortgage instruments or letras hipotecarias escritulares ("Mortgage Instruments"). In order to produce said effects the Mortgage Instruments shall be executed substantially in the same form as provided by the Central Bank Communication "A" 3055. The Trust Law has created the Mortgage Instruments, as a new type of negotiable instruments secured by a Mortgage. The mortgages created under Mortgage Instruments are regulated by the regulatory framework described under "Regulatory Framework" herein. Mortgage Instruments were created to expedite and reduce the cost of transferring mortgages, to facilitate securitization activities and to simplify administrative procedures related to the transfer of mortgage loans. This expedited and less costly transfer results from the fact that the assignment of a Mortgage Instrument does not require the registration of the assignment in any real estate registry or the involvement of a notary public or the instrumentation of the assignment in a public deed. Mortgage Instruments are registered in the real estate registry and deposited with Caja de Valores S.A. or with Argentine banks or special purpose companies established by Argentine Banks. Caja de Valores is in charge of handling transfers in book-entry form and issuing receipts allowing the holder of the Mortgage Instrument to exercise its rights as mortgagee. The Bank has been voluntarily using the Mortgage Instruments since June 1998.

## **Assignment of Mortgages**

In general, Argentine law requires that every debtor be given notice of a credit assignment or acceptance thereof by the debtor for the assignment to be enforceable against the debtor. To enforce an assignment agreement against third parties, however, notarized notice of the assignment must be given. The failure to provide such notice by public means would allow the assignor's creditors to argue successfully that the assignor and not the assignee owns the assigned credits. However, under the Trust Law, parties may agree that the requirement that notice of the assignment of the mortgage loan be given to it, in connection with certain transactions, including securitization transactions, provided that such securitizations result in a public offer of securities. In addition, the assignment must be registered with the relevant real estate registry, except with respect to Mortgage Instruments, in which case the assignment is noted in book-entry form by Caja de Valores, or the corresponding Argentine banks or special purpose companies established by Argentine banks acting as registrar thereof, and a notice is not required to be given to the debtor by public means nor is his consent required to perfect such assignment.

# **Foreclosure of Mortgage Loans**

Since January 1995 there have been two systems governing real property foreclosure procedures under Argentine law. As of December 2006, approximately 73.1% of the Bank's mortgage loans are subject to foreclosure procedures under the Civil and Commercial Procedure Code and approximately 26.9% are subject to the foreclosure procedures under the Trust Law.

On February 14, 2002, Law No. 25,563 amending the Bankruptcy Law (the "New Bankruptcy Law") was enacted. Under the New Bankruptcy Law, certain bankruptcies and foreclosures (including foreclosures on mortgage loans) would be suspended for a period of 180 days from the law's effective date. Such period was extended for 180 days by Law No. 25,589 and afterwards for an additional 90 days by Law No. 25,640 of September 2002, expiring in February, 2003.

On February 4, 2003, the Executive Branch enacted Decree No. 204/2003 creating a mediation procedure, for a limited period of 90 days, to be conducted through the Legal Emergency Units (*Unidades de Emergencias Legales*) of the Ministry of Labor, Employment and Social Security and the Ministry of Production. Such Legal Emergency Units shall intervene at the request of debtors or creditors in the foreclosure.

The mediation procedure is voluntary and free. Proposals and negotiations made by the parties are subject to the confidentiality of ordinary mediations. The mediation procedure in no case will result in the suspension or interruption of the legal terms running in judicial or out-of-court foreclosure proceedings.

The Legal Emergency Units attempt to use each party's proposals to reach an agreement that enables the debtor to perform his obligations without lessening the creditors rights. The intervention of the Emergency Legal Units results in either an agreement or the impossibility of reaching an agreement. The proceeding is in force for a period of 90 days.

The Legal Emergency Units will accept for mediation cases of foreclosures against individuals for originally borrowed amounts of up to Ps.50,000 or US\$50,000, provided that: (i) the debtor has already paid at least 20% of such amount; and (ii) the debtor presents a restructuring proposal evidencing its will to comply with his obligations under the loan.

Resolutions No. 84 of the Ministry of Labor, Employment and Social Security and No. 56 of the Ministry of Production, both dated February 14, 2003 provide that the proceeding implemented through the Legal Emergency Units does not repeal or modify the mediation, judicial or out-of-court proceedings currently existing under Argentine law, but rather "complements" such existing proceedings.

On May 8, 2003, the Argentine Congress enacted Law No. 25,737 which suspended foreclosures until September 2, 2003. We and other financial institutions in Argentina voluntarily agreed not to foreclose on mortgage loans for the foreseeable future. Law No. 25,798, as amended and supplemented, providing for the establishment of a fund that will purchase defaulted mortgage loans was enacted on November 6, 2003. As currently proposed, this fund would purchase mortgage loans of certain borrowers, and the government, through the fund, would become the borrower of record in respect of such loans. To qualify to participate in the fund a loan must meet certain conditions, including the following: (i) amounts borrowed must have been used to acquire or improve a primary residence; (ii) the loan must have entered into default in the period from January 1, 2001 and September 11, 2003; (iii) the principal amount originally borrowed may not exceed Ps.100,000; and (iv) approval of the originating banks must be obtained. The law also provides for the creation of a committee to determine which loans are eligible to participate in the fund. The proposed committee would include a representative of each of the Ministry of Economy, the Judiciary and of us, among others.

On November 3, 2005, Law No. 26,062 was enacted pursuant to which: (i) foreclosures of housing units constituting the sole dwelling of debtors of eligible loans under Law 25,798 will be suspended for a period of 120 days, and (ii) a new period of 120 days is granted to adopt the Mortgage Refinancing System.

On March 8, 2006 the Argentine government enacted Law No. 26,084 extending the term set forth in Law No. 26,062 for an additional 90-day period (as from March 4, 2006).

On June 14, 2006 the Argentine government enacted Law No. 26,103 extending the aforementioned term for an additional 180-day period, as from the completion of the 90-day period established by Law No. 26,084. Pursuant to these successive extensions, foreclosure on mortgaged property was suspended until December 2006.

Law No. 26,167 enacted on November 29, 2006, suspended foreclosures and has also established a special proceeding within the ordinary trials for the enforcement of certain mortgage loans. Such special proceedings give creditors a 10-day period to inform the court of the amounts owed under the mortgage loan. Soon after, the judge will call the parties for a hearing in order to reach an agreement on the amount and terms of payment thereunder. In case of failure by the parties to reach such agreement, they will have a 30-day negotiation period, and if the negotiations are still unsuccessful, then payment and conditions will be determined by the courts.

#### Procedures Under the Civil and Commercial Procedure Code

General

The procedures applicable in a judicial foreclosure proceeding differ depending on the Argentine court in which the action is commenced. However, a uniform set of rules set forth in the Civil and Commercial Procedure Code, described in the following paragraphs, applies to all judicial foreclosure proceedings instituted in the federal courts of Argentina and courts sitting in the City of Buenos Aires. Moreover, the rules and procedures applicable within other jurisdictions are, to a large extent, consistent with those applicable to the courts sitting in the City of Buenos Aires. Although filing times and other statutory periods vary significantly depending on the jurisdiction and the defenses raised by a particular debtor, based on our experience, foreclosure proceedings under the Civil and Commercial Procedure Code generally take one to four years to complete.

A judicial foreclosure proceeding commences with the filing of a complaint in the competent court, whereby the creditor attaches the public deed creating the mortgage (duly registered) to the complaint. The mortgagor is given five days from the date on which he is served with the summons in which to file a brief setting forth any admissible defenses he may have to the proceeding. The court will issue a judgment either immediately thereafter or following review of any evidence the court may have ordered to be produced to evaluate the validity of the mortgagor's defenses.

If the mortgagor does not file an appeal or the court's judgment is affirmed on appeal, the court's judgment becomes final and the actual foreclosure on the property takes place. The sale of the underlying real property is accomplished through a public auction taking place within the place of jurisdiction of the court or in the place where the real estate is located, for which purpose the court appoints an auctioneer. Prior to holding the auction, a Real Estate Report as to any liens that may have been perfected on the property and reports as to the existence of unpaid real estate taxes, water and sewage charges and condominium indebtedness (if applicable) must be obtained. Additionally, notice of the auction must be published in the Official Gazette for two days and in another publication circulated in the area where the property is located. The notice must contain, among other things, the date and time of the auction, the main characteristics of the property, the minimum sale price of the property, an indication of whether the property is presently occupied and the amount of any outstanding condominium expenses.

A minimum sale price for the property is established, which must be met or exceeded at the auction. In the absence of such an agreement between the mortgager and mortgagee, the minimum sale price will equal two-thirds of the property's value as assessed for purposes of levying real estate taxes by the Argentine taxing authorities. If the property has not been assessed for real estate tax purposes, the court will appoint an expert to do so. The failure of the auctioneer to obtain the minimum price will result in a new auction at which the minimum sale price will be 25.0% less than the minimum price previously established. If the second auction fails, a third will be held at which no minimum sale price is established.

The bidder submitting the highest bid is awarded the property. Within three days following the award, the auctioneer must deposit all amounts received from the bidder toward the purchase price of the property into an account with the court and supply the court with all relevant information regarding the auction. The court must thereafter approve the sale and, if approved, the purchaser must deposit the balance of the purchase price with the court within five days. The mortgagee will have priority in relation to the proceeds of the auction price for cancellation of the secured debt. See "—Priorities". The failure of the purchaser to comply with that requirement

will result in a new auction and the purchaser will be required to pay for any decline in the value of the property, additional accrued interest and other costs resulting therefrom.

The mortgagee is not prevented from participating in the auction as a bidder and subsequently purchasing the property if his bid is the highest. The mortgagee/purchaser may offset amounts owed him by the mortgagor against the amount of his bid upon informing the court of his intention to do so and avoid the requirement that the purchase price be deposited with the court. If the purchase price is insufficient to cancel the credit, the mortgagee may pursue a deficiency judgment for the outstanding balance.

# Redemption Rights

In a judicial foreclosure proceeding, the debtor has a redemption right, the exercise of which will prevent the sale of the property subject to the mortgage in a public auction. That right may be exercised at any time prior to the auction. To exercise this right, the mortgagor must deposit with the court an amount equal to the sum of the following: the principal amount of the secured debt, regulated fees, court fees paid to initiate the foreclosure proceeding and a prudent amount for interest and other costs which will be imposed on the debtor. The court will determine whether the amount so deposited is sufficient such that the sale of the property is no longer necessary and, provided such a determination is made, the court will order that the auction not take place. This decision cannot be appealed by the creditor and cannot be objected to by third parties (*e.g.*, interested or potential purchasers of the property).

If a purchaser at a judicial foreclosure deposits the purchase price for the property within five days from court approval of the auction, the debtor cannot exercise further rights of redemption. If such deposit is not made, Argentine law grants the debtor a second opportunity to recover the property, by depositing an amount sufficient: (i) to pay the mortgagee the principal and interest owed and to reimburse the mortgagee for its costs and (ii) to pay to the third party one and one-half times the earnest money to be applied towards the purchase price of the property actually paid by such third party and any auctioneer's fees.

# Privileges of the Bank

The Bank maintains the privilege granted to its predecessor, Banco Hipotecario Nacional, or "BHN", to act in the capacity of auctioneer following a judicial auction order (instead of mandatorily using a court-appointed auctioneer). In the Bank's experience, this ability reduces the foreclosure period to less than one year and limits the transaction cost of realizing on the collateral by significantly reducing attorney and auctioneer fees. Whenever the Bank or a third party obtains a judicial order for the auction of real property over which the Bank holds a mortgage, the court issuing the order must notify the Bank, which in turn has 60 business days to elect to conduct the auction. If the Bank does not give notice to the court within such period that the Bank has decided to conduct the auction, the court shall continue with regular auction procedures with a court-appointed auctioneer.

The Bank also maintains other procedural privileges such as the right to take possession of the mortgaged property, even when the property is not yet subject to auction procedures, whenever the value of the mortgaged property decreases as a consequence of abandonment or any other action taken by the debtor and the privilege of being directly awarded the mortgaged property at the minimum sale price established for the auction in the event the auctioneer fails to obtain such minimum price from third parties at the auction, in which case the Bank may pursue a deficiency judgment for the outstanding balance.

While registration of a mortgage with the real estate registry expires after 20 years if not renewed by the creditor, all mortgages registered in favor of the Bank prior to August 2007 will not expire. Mortgages registered in favor of the Bank after August 2007 will expire after 20 years.

The Privatization law maintains the priority of the Bank until August 2007 over all other creditors with respect to the proceeds from foreclosed property encumbered with a first priority mortgage in favor of the Bank. The Bank believes that this provision gives the Bank a priority even over tax claims and condominium expenses on a particular property, although the Bank has not attempted to enforce this priority in foreclosure proceedings conducted by it and the enforceability of such priority may be subject to material limitations.

All of these privileges will expire in August 2007.

#### Procedures Under Trust Law

The Trust Law sets forth an out-of-court foreclosure procedure applicable if the parties have specifically agreed to apply such foreclosure procedure in the relevant public deed. Since enactment of the Trust Law in 1995, most mortgages granted in Argentina, and most mortgages granted by the Bank, have incorporated this procedure. Although times vary significantly depending on the jurisdiction and the defenses raised by a particular debtor, the Bank believes, based on its limited experience with this procedure, that foreclosure proceedings under the Trust Law generally take eight months to two years to complete.

For creditors to take advantage of this expedited procedure, the debtor must be at least sixty days in arrears on the payment of principal or interest. The creditor must then serve a written demand on the debtor for: (i) payment in full of all delinquent sums; and (ii) disclosure of the names of all privileged creditors and occupants of the mortgaged property. Both (i) and (ii) shall be complied with within a certain period that cannot, in any event, be less than fifteen days. If the debtor fails to pay within the specified time period, the creditor becomes entitled to appear before a competent judge who, in turn, will serve notice on the debtor of the foreclosure proceedings and of the debtor's ability to raise, within five days thereafter, any permissible defenses to the action. The defenses which a debtor may present to preclude foreclosure, including presentation of persuasive evidence in support thereof, consist of the following:

- that the debtor is not in default:
- that the creditor did not make a demand for payment as required by the Trust Law;
- that the summary foreclosure proceeding was not agreed upon by the parties; and
- that serious inadequacies existed with respect to the publication requirements prior to the auction of the property.

Upon expiration of the five day time period in which the debtor may raise defenses, the creditor may hold a public auction for the sale of the property upon meeting certain publication requirements involving the appointment of the auctioneer by the creditor and notice of the auction. The notices must be published for three days in the Official Gazette and in two widely circulated newspapers, at least one of which must be in the area where the property is located. The final publication date cannot be more than two days prior to the date of the public auction. If the property in question is occupied and the debtor has failed to interject any permissible defense, the judge will order that the property be vacated within a ten-day period. The Trust Law specifically grants police the right to evict occupants prior to the actual foreclosure in the event the premises are not voluntarily vacated.

The minimum sale price for the auction shall be equivalent to the outstanding debt as of the date of the auction. The failure of the auctioneer to obtain the minimum price will result in the holding of a new auction at which the minimum sale price is 25.0% less than the price previously established. If the second auction also fails, a third auction will be held with no established minimum price.

If the mortgagee purchases the property in the auction, then that creditor may offset all amounts due it under the mortgage loan, including expenses attributable to the foreclosure proceedings, and deposit the balance, if any, with the court. Otherwise, all amounts obtained at the auction must be deposited with the judge, who thereafter will distribute amounts due to creditors and any remaining amounts to the debtor.

To prevent foreclosure proceedings, the debtor must either pay all amounts due within the initial fifteen-day demand period or raise a valid defense to the proceedings. If neither means is available, the debtor is precluded from challenging the proceedings until after the creditor's debt is settled. Nevertheless, regardless of the fact that a creditor may have successfully foreclosed on a debtor's property, the creditor will remain liable to the debtor for any wrongful action taken or omitted in connection with the foreclosure proceeding. Further, notwithstanding that the property was sold at the auction, within 30 days thereafter the debtor may recover possession of the property by payment to the purchaser of a sum equal to the price paid for the property at the auction, plus all expenses incurred in connection therewith up to an amount equivalent to three percent of the relevant mortgage loan.

## **Priorities**

Under Argentine law, priorities with respect to both real and personal property arise exclusively by operation of law.

The holder of a mortgage is granted a priority on the underlying real property as from the date on which the mortgage is formally created by instrument, to the extent a request for registration thereof has been submitted to the real estate registry, a Real Estate Report has been obtained and registration is made within the validity period by such report. See "—Creation, Perfection and Registration of Mortgages under Argentine Law." The scope of this priority includes all unpaid principal and interest thereon, including interest accrued throughout any judicial proceeding brought to foreclose on the mortgage, until all amounts are paid in full.

The credit extended by the holder of a duly registered first mortgage on real property has priority over all other credits subsequently secured by a mortgage on such real property. Thus, the priority among consecutively created mortgages, a concept specifically contemplated by Argentine law, is identical to the chronological order in which each mortgage is created and registered. Expenses incurred in connection with enforcement proceedings to which the property may be subject are given higher priority than the credit secured by a first mortgage. However, some other credits may take priority over the mortgagee's, provided they arose prior to the creation of the mortgage, namely:

- credits for real estate taxes;
- credits for common expenses of a building; and
- certain cases (such as mechanic's liens) in which creditors retain possession of the mortgaged property
  as guarantee for what is due to them in connection with such property (derecho de retención), so long
  as such retention existed at the time the mortgage was created.

Nevertheless, regarding credits for real estate taxes, a conflict between the mortgagee and the state regarding real estate taxes is quite rare, since a notary public will not issue a mortgage deed without having obtained a certification as to the absence of indebtedness for real estate taxes on the mortgaged property.

However, and as provided by the Privatization law, the Bank believes that when foreclosing on a property secured by a first mortgage, its priority is senior to all other creditors. See "—Foreclosure of Mortgage Loans Procedures Under the Civil and Commercial Procedure Code—Privileges of the Bank."

#### Effects of Bankruptcy and Reorganization

Argentine Law No. 24,522 as amended and supplemented (the Argentine Bankruptcy Law), enacted in 1995, contemplates two distinct forms of judicial insolvency proceedings: (i) reorganization (concurso preventivo), aimed at restructuring the debtor's liabilities pursuant to a plan, and (ii) liquidation (quiebra), aimed at identifying the debtor's assets and liabilities, liquidating the assets and distributing the proceeds therefrom among the debtor's creditors.

A reorganization proceeding may only be commenced voluntarily by a debtor who becomes unable to meet debt payments regularly. The debtor must submit the reasons for his inability to pay his debts as they fall due as well as a description of his probable ability to reorganize.

A liquidation proceeding that did not begin as a reorganization may be commenced voluntarily by the debtor or involuntarily upon the filing of a petition by any of his creditors. If the proceeding is filed by a creditor, such creditor must submit evidence that the debtor qualifies for bankruptcy and that the debtor has ceased payment of its debts.

The institution of reorganization and liquidation proceedings involving a mortgagor has consequences for a creditor with respect to certain aspects of a mortgage. Creditors whose debts are secured with a mortgage may foreclose on the assets underlying their security interest prior to the conclusion of the reorganization proceedings. In

both reorganization and liquidation proceedings, a creditor who has the right to pursue non-judicial foreclosure proceedings may hold an auction of the underlying property; provided, however, that a report is submitted to the court within 20 days after the auction in which an accounting is set forth along with certain other information with the court. Similarly, judicial foreclosure proceedings may move ahead in both reorganization and liquidation proceedings upon receipt by the creditor of an order from the court permitting the continuation of the foreclosure proceeding. In a liquidation proceeding, an expedited procedure is available for creditors seeking to foreclose on property securing underlying debts.

In cases of need and evident urgency in reorganization proceedings, a judge may suspend an auction for a period of no more than 90 days when foreclosure would impede the continuance of the debtor's activities. If a court does not suspend a foreclosure proceeding, the secured creditor must post a bond as a guarantee to other creditors that later demonstrate that they had a senior privilege secured by the underlying collateral. The amount of such bond is set by the judge in its discretion and will be released upon acceptance by the court of the secured creditor's claim.

The commencement of either reorganization or liquidation proceedings will not suspend accrual of interest on the debt underlying the mortgage, although such interest may only be paid from the proceeds of the sale of the assets or property subject to the mortgage.

In addition to the credits discussed under "Priorities" in a liquidation proceeding the mortgagee's credit is junior in priority to credit for expenses directly related to the maintenance (during such bankruptcy proceedings) of the mortgaged property. However, in the Bank's opinion, the special priority granted to it is also applicable to bankruptcy and reorganization procedures. See "—Foreclosure of Mortgage Loans—Procedures Under the Civil and Commercial Procedure Code—Privileges of the Bank."

# **Deduction for Income Tax Purposes**

Law 25,402, enacted in January 2001, established that individuals and undivided estates may use as a credit to their income tax payment up to Ps.4,000 of the interest paid on mortgage loans granted after January 1, 2001, provided such loans were granted for the acquisition or construction of real state properties intended for residential use of the taxpayer.

# Consequences of the Emergency Legislation issued on Foreign Denominated Currency Obligations and, particularly, on Mortgage Loans

As a result of the public emergency status declared by the Argentine government on social, economic, administrative, financial and exchange aspects (Law No. 25,561) and the repeal of the US dollar-peso parity established by the Convertibility Law, certain measures were enacted that have had an adverse effect on the value of certain of our assets, such as the value, in terms of US dollars, of our dollar-denominated mortgage loans.

On February 3, 2002, the Executive Branch issued the Emergency Decree No. 214/2002, which, among other things, mandatorily converted virtually all debts, including dollar denominated mortgage loans, with Argentine financial institutions into pesos at a rate of Ps.1.0 per US\$1.0.

In addition, Decree No. 214/2002, as amended and supplemented, provides for the indexation of both deposits and debts by a referential stabilization coefficient (*Coeficiente de Estabilización de Referencia* or CER), which is published on a monthly basis by the Central Bank.

After a six-month grace period, debts were adjusted pursuant to an index based on consumer price variations in the preceding month. Likewise, Decree No. 762/2002 provides for the indexation of debts mandatorily converted into pesos by a coefficient of salary variation (*Coeficiente de Variación de Salarios* or CVS), excluding from the application of the CER certain loans, including mortgage loans, taking into consideration their amount and use of proceeds. The coefficient of salary variation is prepared and published by the National Institute of Statistics and Census while the interest rates are determined by the Executive Branch. Pursuant to Law No. 25,796 amending Law No. 25,713, the application of the CVS was discontinued effective as of April 1, 2004.

Since CER reflects the monthly fluctuations in the consumer price index, in connection with loans granted to individuals, doubts arose on the negative effect that inflation (reflecting increases in the consumer price index)

might have on the performance of loan portfolios, since CER increases might not be followed by increases in the level of income of the mortgagors, resulting, then, in a greater number of non-performing loans and a deterioration of results of financial institutions. Therefore, several exceptions were introduced to the application of CER (for example, through Decrees No. 762/02 and No. 1242/02), until November 2002, when the Congress passed Law No. 25,713 (in force as of January 2003). Law No. 25,713 covers the following main aspects:

- (i) Law No. 25,713 ratifies that obligations originally denominated in foreign currency that were converted into peso-denominated obligations are subject to adjustment through CER, as of February 2003;
- (ii) Law No. 25,713 exempts from the application of CER, among others, the following loans:
  - (a) loans granted to individuals, regardless of the use of funds, and secured through a mortgage created on primary residential property, up the original amount of US\$250,000 or its equivalent in other foreign currency prior to its conversion into pesos;
  - (b) loans granted to individuals up to the original amount of US\$12,000 or its equivalent in other foreign currency prior to its conversion into pesos; and
  - (c) loans granted to individuals and secured through a pledge, up to the original amount of US\$30,000 or its equivalent in other foreign currency prior to its conversion into pesos.
- (iii) Law No. 25,713 states that as from October 1, 2002, obligations under loans mentioned in (ii) (a), (b) and (c) above are subject to adjustment by the CVS.
- (iv) Section 6 of Law 25,713 establishes a special regime applicable to debtors who are not exempted from CER and who, as of February 3, 2002, maintain an aggregate amount of indebtedness within the Argentine financial system not exceeding Ps.400,000 (the "Section 6 Debtors"). Such special regime has the following main features:
  - (a) Section 6 Debtors can compound to the principal the accrued amounts by application of CER as of September 30, 2002;
  - (b) after having compounded CER accrued amounts to principal, as indicated in (iv) (a) above, the obligation must be restructured, rescheduling its term to maintain the amount of future installments, and also rescheduling the interest rate in accordance with the regulations to be issued by the Central Bank;
  - (c) the first installment under the rescheduled obligation cannot exceed the amount of the last installment paid without rescheduling and subsequent installments must maintain the same amount plus the amounts resulting from application of CER; and
  - (d) in the case of term loans, the accrued amounts by application of CER as of September 30, 2002, the creditor shall grant the debtor a grace period comprising, at least, five monthly installments or a single payment to be made 120 days after the payment was originally due; in addition, regardless of the mechanism set forth for the payment of the amounts resulting from the accrued CER, such amounts are subject to the applicable interest rates resulting from Central Bank regulations.

Since August 2006, the Argentine government has been preparing new regulations in order to introduce a new a mortgage plan for the purpose of granting housing loans to renters. Therefore, on August 17, 2006, economy minister Felisa Miceli announced a relaxation of requirements on mortgage loans up to Ps.300,000. According to this plan, Banks will be able to finance 100 percent of house purchase on property valued at up to Ps.200,000 and 90 percent of the value of property worth up to Ps.300,000, and duration of these loans will be up to 30 years. These measures were taken in response to the escalating value of rentals and the difficulty in accessing a mortgage loan.

These measures will be enforced as of September 2006. The Bank's proposal to the Argentine Government includes new credit facilities at a fixed rate of 7.75% during the first two years, and later on and up to the maturity of the loan, a floating rate equal to the BADLAR rate plus 250 basis points.

Law 26,158, enacted on November 2006, incorporated a regime encouraging the acquisition of affecting primary housing (*vivienda única y familiar de ocupación permanente*), which includes (i) the granting of credits intended for non-defaulting tenants with rental agreements lasting at least 8 months, or with executed lease agreements, or who own land and wish to construct on it; and (ii) the return and compensation of the Value Added Tax for building construction.

## **DESCRIPTION OF THE NOTES**

#### General

Unless otherwise stated in the relevant pricing supplement, the notes are to be issued under an Indenture, entered into (as amended, supplemented or otherwise modified from time to time, the "Indenture"), among the Bank, HSBC Bank USA, National Association (formerly HSBC Bank USA), as trustee (in such capacity, the "Trustee," which expression shall include any successor trustee under the Indenture), registrar (in such capacity, the "Registrar"), principal paying agent (in such capacity, the "Principal Paying Agent," and together with any other paying agents under the Indenture, the "Paying Agents") and transfer agent, and HSBC Bank Argentina S.A., as coregistrar (in such capacity, the "Co-Registrar"), paying agent and transfer agent. We may offer the notes issued under the program directly or through dealers and agents that we may designate from time to time in exchange for cash or surrender of other securities. The following summaries of certain provisions of the Indenture and the notes do not purport to be complete and are subject to, and are qualified in their entirety by reference to, all of the provisions of the Indenture and the notes, including the definitions therein of certain terms. Capitalized terms not otherwise defined herein shall have the meanings given to them in the Indenture.

Notes may be issued from time to time in one or more Series. The notes of all Series outstanding at any one time under the program are limited to an aggregate principal amount of US\$1,200,000,000 (or its equivalent in a specified currency). Notes shall be issued in accordance with the provisions of Article 7 of the Negotiable Obligations Law. Notes of a Series will have such interest rate or interest rate formula, if any, Stated Maturity, Specified currency (each as defined below) and date of issue as shall be set forth in the applicable pricing supplement and agreed to by the Bank. The particular terms of each Series of notes, including the purchase price, currency of denomination and payment, Stated Maturity, interest rate and, if applicable, redemption, repayment and index provisions, will be set forth for each such issue in the notes and in the applicable pricing supplement. With respect to any particular note, the description of the notes herein is qualified in its entirety by reference to, and to the extent inconsistent therewith is superseded by, such note and the applicable pricing supplement.

The notes will qualify as "obligaciones negociables" under the Negotiable Obligations Law and are entitled to the benefits set forth therein and are subject to the procedural requirements thereof. The notes will constitute unsubordinated and unconditional obligations of the Bank and will rank at all times pari passu in right of payment with all other present and future unsecured and unsubordinated indebtedness of the Bank (other than obligations preferred by statute or by operation of law).

Unless previously redeemed, a note will mature on the date (the "Stated Maturity") from 30 days to 30 years from its date of issue as specified on the face thereof and in the applicable pricing supplement.

Each note may be denominated in any currency (a "Specified Currency") as shall be specified on the face thereof and in the applicable pricing supplement. Unless otherwise specified in the notes or the applicable pricing supplement, payments on each note will be made in the applicable Specified Currency in the country issuing the Specified Currency; *provided*, *however*, that in certain circumstances, payments on any such note denominated in a currency other than US dollars may be made in US dollars or Euros. See "—Payment of Principal and Interest."

Each note will bear interest, if any, at the interest rate or interest rate formula set forth in the applicable pricing supplement. Unless otherwise indicated in the applicable pricing supplement, each note may bear interest at a fixed rate (a "Fixed Rate Note") or at a rate determined by reference to an interest rate basis or other interest rate formula (a "Floating Rate Note") or may bear no interest (a "Zero Coupon Note"). See "—Interest Rate."

The notes may also be issued with principal and/or interest payable in one or more currencies different from the currency in which such notes are denominated or linked to an index and/or a formula. Dual Currency Notes and Indexed Notes may be issued to bear interest on a fixed or floating rate basis or on a non-interest bearing basis or a combination of such bases, in which case provisions relating to Fixed Rate Notes, Floating Rate Notes, Zero Coupon Notes or a combination thereof, respectively, shall, where the context so admits, apply to such Dual Currency or Indexed Notes. References herein to notes denominated in a Specified Currency shall, unless the context otherwise requires, include Dual Currency Notes payable in such Specified Currency.

The notes may be issued as Original Issue Discount Notes. An "Original Issue Discount Note," including any Zero Coupon Note, is a note which is issued at a price lower than the principal amount thereof, and which provides that upon redemption (other than on the Stated Maturity) or acceleration of the Stated Maturity thereof, the amount payable to the holder of such note will be determined in accordance with the terms of such note, and will be an amount that is less than the amount payable on the Stated Maturity of such note. See "Taxation—United States Federal Income Taxation."

Unless otherwise specified in the applicable pricing supplement, the notes will not be subject to any sinking fund and will not be redeemable prior to their Stated Maturity, except in the event of certain changes involving Argentine taxes, in each case as described under "Redemption and Repurchase" below.

The pricing supplement relating to each note will describe the following terms:

- the Specified Currency with respect to such note (and, if such Specified Currency is other than US dollars, certain other information relating to such note);
- the price (expressed as a percentage of the aggregate principal amount thereof) at which such note will be issued (the "Issue Price");
- the date on which such note will be issued (the "Issue Date");
- the Stated Maturity for such note;
- whether such note is a Fixed Rate Note, a Floating Rate Note or a Zero Coupon Note;
- if such note is a Fixed Rate Note, the rate per annum at which such note will bear interest, if any;
- the date or dates on which interest in respect of such note will be paid (each an "Interest Payment Date");
- if such note is a Floating Rate Note, the applicable interest rate basis, if other than LIBOR or the Treasury Rate (as defined below);
- whether such note is an Original Issue Discount Note, and if so, the yield to maturity;
- whether such note may be redeemed at the option of the Bank, or repaid at the option of the holder, prior to
  the Stated Maturity and, if so, the Redemption Commencement Date, Repayment Date, Repayment Prices,
  Redemption Prices, Redemption Period and other provisions relating to such redemption or repayment;
- the Common Code numbers, the ISIN numbers and/or the CUSIP numbers;
- the name of any dealer or, if a syndicated offering, the syndicate members, involved in such issuance of notes; and
- any other terms of such note not inconsistent with the provisions of the Indenture. If specified in the applicable pricing supplement with respect to a Series of Notes, the Bank may from time to time, without the consent of holders of notes outstanding, create and issue further notes of such Series provided such further notes have the same terms and conditions as the notes of a Series in all respects (except for the first payment of interest, the date of issue and the issue price) and the further notes shall form a single Series with the previously outstanding Series of Notes. If specified in the applicable pricing supplement with respect to a Series of Notes, the Bank may from time to time, without the consent of holders of notes outstanding, consolidate the notes of a Series with one or more issues of other notes of the same or a different Series, whether or not originally issued in Euro, provided that such other notes have been redenominated into Euro (if not originally denominated in Euro) and otherwise have, in respect of all periods subsequent to such consolidation, the same terms and conditions as the notes of the Series into which the other issues are to be consolidated, and the Bank shall promptly notify the holders of notes of the Series into which the other issues are to be consolidated, the holders of the notes to be consolidated, the Euro MTF and the Paying Agents thereof.

# Form, Denomination and Transfer

#### General

Unless otherwise permitted by applicable law and specified in the applicable pricing supplement, notes may only be issued in registered form, without interest coupons, either (i) outside the United States in reliance on the exemption from registration provided by Regulation S or (ii) within the United States in reliance on Rule 144A or Section 4(2) of the Securities Act. Notwithstanding the foregoing and the provisions set forth below, notes may be issued in such other form or forms as shall be established by or pursuant to the relevant authorization for a Series and permitted by applicable law. Notes may also have such additional provisions, omissions, variations or

substitutions as are not inconsistent with the provisions of the Indenture or with such authorization or pricing supplement and may have such letters, numbers or other marks of identification and such legends or endorsements placed thereon as specified in the Indenture and as required to comply with any law or regulation or with the rules of any securities exchange or governmental agency or as may be determined by the Bank. All notes of a particular Series shall be otherwise substantially identical except as to denomination and as provided in the Indenture or in the authorization or pricing supplement.

Unless otherwise stated in the relevant pricing supplement, notes may be issued in the form of one or more global registered notes in an aggregate principal amount equal to the principal amount of the notes of such Series (a "Global Note"), which shall be exchangeable in the limited circumstances described below for notes in the form of certificated registered notes ("Certificated Notes"); or notes may be issued initially in the form of Certificated Notes, which shall be exchangeable in certain circumstances for beneficial interests in a Global Note.

Notes will be issued in such denominations as specified herein under "Transfer Restrictions" and in the applicable pricing supplement. Unless otherwise specified in the applicable pricing supplement, notes sold upon initial issuance in the United States shall be issued only in minimum denominations of US\$250,000 (or the approximate equivalent thereof in a Specified Currency, rounded down to a multiple of 1,000 units of such Specified Currency) and integral multiples of US\$50,000 (or 1,000 units of such Specified Currency) in excess thereof, except for notes sold in reliance on Rule 144A under the Securities Act, which may be in minimum denominations of US\$100,000 (or the approximate equivalent thereof in a Specified Currency, rounded down to a multiple of 1,000 units of such Specified Currency) and integral multiples of US\$50,000 (or 1,000 units of such Specified Currency) in excess thereof.

The Registrar shall maintain the definitive record (the "Register") in which shall be recorded the names and addresses of holders of any notes, the note numbers and other details with respect to the issuance, transfer and exchange of the notes, unless otherwise stated in the relevant pricing supplement. No service charge will be made for any registration of transfer or exchange of the notes, but the Trustee, Registrar or any transfer agent may require payment of a sum sufficient to cover any tax or other governmental charge payable in connection therewith.

#### **Global Notes**

#### General

Unless otherwise specified in the applicable pricing supplement, registered notes of the same Series sold in the United States will be represented, in whole or in part, by a global registered note deposited with or on behalf of DTC and registered in the name of its nominee and deposited with the HSBC Bank USA, National Association (formerly HSBC Bank USA) as custodian for DTC, for credit to the respective accounts of beneficial owners of the notes represented thereby (a "U.S. Global Note"). Restricted Global Notes (as defined below) and Regulation S Global Notes are U.S. Global Notes sold in reliance on specific registration exemptions of the Securities Act. U.S. Global Notes will be subject to special restrictions and procedures referred to under "U.S. Global Notes" below.

If specified in the applicable pricing supplement, registered notes of the same Series sold outside the United States pursuant to Regulation S may be represented, in whole or in part, by a Regulation S Global Note deposited with or on behalf of a Common Depositary for Euroclear and Clearstream or a nominee thereof for credit to the respective accounts of beneficial owners of the notes represented thereby (an "International Global Note"). International Global Notes will be subject to special restrictions and procedures referred to under "International Global Notes" below.

# U.S. Global Notes

Unless otherwise specified in the applicable pricing supplement, notes that are sold in reliance on Rule 144A will be represented by a Global Note which will be deposited with a custodian for, and registered in the name of a nominee of, DTC (each, a "Restricted Global Note"). A Restricted Global Note (and any notes issued in exchange therefor) will be subject to certain restrictions on transfer set forth therein and in the Indenture and will bear the legend regarding such restrictions described under "Transfer Restrictions."

Unless otherwise specified in the applicable pricing supplement, notes that are sold outside the United States in reliance on Regulation S will be represented by a Global Note which will be deposited with a custodian for, and registered in the name of a nominee of, DTC or deposited with a common depositary outside the United States for Euroclear and Clearstream and registered in the name of such common depositary or its nominee for the accounts of Euroclear and Clearstream (each, a "Regulation S Global Note").

On or prior to the 40th day after the completion of the distribution of the notes of a Series represented in whole or in part by a Regulation S Global Note, a beneficial interest in such Regulation S Global Note may be transferred to a person who takes delivery in the form of an interest in a Restricted Global Note of the same Series, but only upon receipt by the Trustee (directly or through a transfer agent) of a written certification from the transferor (in the form provided in the Indenture) to the effect that such transfer is being made to a person who the transferor reasonably believes is purchasing for its own account or accounts as to which it exercises sole investment discretion and that such person and each such account is a qualified institutional buyer within the meaning of Rule 144A, in each case in a transaction meeting the requirements of Rule 144A under the Securities Act and in accordance with any applicable securities laws of any state of the United States or any other jurisdiction (a "Rule 144A Transfer Certificate"). After such 40th day, such certification requirement will no longer apply to such transfers.

Beneficial interests in a Restricted Global Note may be transferred to a person who takes delivery in the form of an interest in a Regulation S Global Note of the same Series, whether before, on or after such 40th day, but only upon receipt by the Trustee of a written certification from the transferor (in the form provided in the Indenture) to the effect that such transfer is being made in accordance with Rule 903 or Rule 904 of Regulation S (a "Regulation S Transfer Certificate") or Rule 144 under the Securities Act and that, if such transfer occurs on or prior to such 40th day, the interest transferred will be held immediately thereafter only through Euroclear or Clearstream. Any beneficial interest in a Global Note that is transferred to a person who takes delivery in the form of an interest in another Global Note of the same Series will, upon transfer, cease to be an interest in the former Global Note and become an interest in the latter Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the latter Global Note for as long as it remains such an interest.

On or prior to the 40th day after the completion of the distribution of the notes of a Series represented in whole or in part by a Regulation S Global Note, investors may hold their interests in such Regulation S Global Note only through Euroclear or Clearstream, if such investors are participants in such systems, or indirectly through organizations which are participants in such systems. Thereafter, investors may also hold such interests through organizations other than Euroclear and Clearstream that are DTC Participants (as defined herein). Euroclear and Clearstream will hold interests in a Regulation S Global Note on behalf of their participants through customers' securities accounts in their respective names on the books of their respective depositaries, which in turn will hold such interests in customers' securities accounts in the depositaries' names on the books of DTC.

Notes initially sold in the United States to institutional accredited investors will be issued in the form of Certificated Notes. See "—Certificated Notes."

Book-Entry System

Upon the issuance of a U.S. Global Note, DTC will credit, on its internal book-entry system, the respective principal amounts of the individual beneficial interests represented by such U.S. Global Note to the accounts of persons who have accounts with DTC. Such accounts initially will be designated by or on behalf of the participating dealers (or, if none, the Bank). Ownership of beneficial interests in a U.S. Global Note will be limited to persons who have accounts with DTC (each, a "DTC Participant"), or persons who hold interests through DTC Participants. Ownership of beneficial interests in the U.S. Global Notes will be shown on, and the transfer of that ownership will be effected only through, records maintained by DTC or its nominee (with respect to interests of DTC Participants) and the records of DTC Participants (with respect to interests of persons other than DTC Participants), which may include Euroclear and Clearstream, as described below.

For as long as DTC, or its nominee, is the registered owner or holder of a U.S. Global Note, DTC or such nominee, as the case may be, will be considered the sole owner and holder of the notes represented by such U.S. Global Note for all purposes under the Indenture and the notes. Except in the limited circumstances described in "Certificated Notes", owners of beneficial interests in such U.S. Global Note will not be entitled to have any

portions of such U.S. Global Note registered in their names, will not receive or be entitled to receive physical delivery of notes in certificated form and will not be considered the owners or holders of such U.S. Global Note (or any notes represented thereby) under the Indenture or the notes. If DTC is at any time unwilling or unable to continue as a depositary for a U.S. Global Note, or ceases to be a "Clearing Agency" registered under the Exchange Act, and a successor is not appointed by the Bank within 90 days, the Bank will issue Certificated Notes in exchange for the relevant U.S. Global Note. In the case of Certificated Notes issued in exchange for Restricted Global Notes, such Certificated Notes will bear, and be subject to, the legend described under "Transfer Restrictions." In addition, no beneficial owner of an interest in a U.S. Global Note will be able to transfer that interest except in accordance with DTC's applicable procedures (in addition to those under the Indenture and, if applicable, those of Euroclear and Clearstream).

Investors may hold their interests in a Restricted Global Note directly through DTC, if they are DTC Participants, or indirectly through organizations which are DTC Participants.

Payments of the principal of and any premium, interest, Additional Amounts (as defined below) and other amounts on any U.S. Global Note will be made to DTC or its nominee as the registered owner thereof. Neither the Bank, the Trustee, the Registrar nor any Paying Agent will have any responsibility or liability for any aspect of the records relating to or payments made on account of beneficial ownership interests in a U.S. Global Note or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

The Bank expects that DTC or its nominee, upon receipt of any payment in respect of a U.S. Global Note held by it or its nominee, will immediately credit DTC Participants' accounts with payments in amounts proportionate to their respective beneficial interests in the principal amount of such U.S. Global Note as shown on the records of DTC or its nominee. The Bank also expects that payments by DTC Participants to owners of beneficial interests in a U.S. Global Note held through such DTC Participants will be governed by standing instructions and customary practices, as is now the case with securities held for the accounts of customers registered in the names of nominees for such customers. Such payments will be the responsibility of such DTC Participants.

Transfers between DTC Participants will be effected in accordance with DTC's procedures and will be settled in same-day funds. The laws of some states of the United States require that certain persons take physical delivery of securities in definitive form. Consequently, the ability to transfer beneficial interests in a U.S. Global Note to such persons may be limited. Because DTC can only act on behalf of DTC Participants, who in turn act on behalf of indirect participants and certain banks, the ability of a person having a beneficial interest in a U.S. Global Note to pledge such interest to persons or entities that do not participate in the DTC system, or otherwise take actions in respect of such interest, may be affected by the lack of a physical certificate of such interest. Transfers between participants in Euroclear and Clearstream will be effected in the ordinary way in accordance with their respective rules and operating procedures.

Subject to compliance with the transfer restrictions applicable to the notes described above and under "Transfer Restrictions," cross-market transfers between DTC Participants, on the one hand, and directly or indirectly through Euroclear or Clearstream participants, on the other, will be effected by DTC in accordance with DTC's rules on behalf of Euroclear or Clearstream, as the case may be, by its respective depositary; however, such cross-market transactions will require delivery of instructions to Euroclear or Clearstream, as the case may be, by the counterparty in such system in accordance with its rules and procedures and within its established deadlines. Euroclear or Clearstream, as the case may be, will, if the transaction meets its settlement requirements, deliver instructions to its respective depositary to take action to effect final settlement on its behalf by making or receiving payment in accordance with normal procedures for same-day funds settlement applicable to DTC. Euroclear participants and Clearstream participants may not deliver instructions directly to the depositaries for Euroclear or Clearstream.

Because of time zone differences, the securities account of a Euroclear or Clearstream participant purchasing an interest in a U.S. Global Note from a DTC Participant will be credited during the securities settlement processing day (which must be a business day for Euroclear or Clearstream, as the case may be) immediately following the DTC settlement date and such credit of any transactions in interests in a U.S. Global Note settled during such processing day will be reported to the relevant Euroclear or Clearstream participant on such day. Cash received in Euroclear or Clearstream as a result of sales of interests in a U.S. Global Note by or through a Euroclear or Clearstream participant to a DTC Participant will be received for value on the DTC settlement date but will be

available in the relevant Euroclear or Clearstream cash account only as of the business day following settlement in DTC.

DTC has advised the Bank that it will take any action permitted to be taken by a holder of a U.S. Global Note (including the presentation of notes for exchange as described below) only at the direction of one or more DTC Participants to whose account with DTC interests in such U.S. Global Note are credits and only in respect of such portion of the aggregate principal amount of such U.S. Global Note as to which such DTC Participant or Participants has or have given such direction. However, if there is an Event of Default (as defined below) under a U.S. Global Note, at the request of the beneficial owner, DTC will exchange such U.S. Global Note for Certificated Notes (which will, in the case of Restricted Global Notes, bear the legend applicable to transfers pursuant to Rule 144A) which it will distribute to its Participants.

DTC has advised the Bank as follows: DTC is a limited purpose trust company organized under the laws of the State of New York, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the Uniform Commercial Code and a "Clearing Agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities for its participants and facilitate the clearance and settlement of securities transactions between participants through electronic book-entry changes in accounts of its participants, thereby eliminating the need for physical movement of certificates. DTC Participants include securities brokers and dealers, banks, trust companies and clearing corporations and may include certain other organizations. Indirect access to the DTC system is available to others such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a DTC Participant, either directly or indirectly.

Although DTC, Euroclear and Clearstream have agreed to the foregoing procedures in order to facilitate transfers of interests in the U.S. Global Notes among participants of DTC, Euroclear and Clearstream, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. Neither the Bank, the Trustee, the Registrar nor any Paying Agent will have any responsibility for the performance by DTC, Euroclear and Clearstream or their respective participants or indirect participants of their respective obligations under the rules and procedures governing their operations.

#### International Global Notes

If specified in the applicable pricing supplement, registered notes of the same Series sold outside the United States in reliance on Regulation S, which are not part of any Series that is also offered in the United States, may be represented, in whole or in part, by an International Global Note that is deposited with or on behalf of a common depositary for Euroclear and Clearstream, or a nominee thereof, outside the United States for credit to the respective accounts of beneficial owners of the notes represented thereby.

Investors may hold their interests in an International Global Note through Euroclear or Clearstream, if they are participants in such systems, or indirectly through organizations that are participants in such systems. Euroclear and Clearstream will hold interests in an International Global Note on behalf of their participants through customers' securities accounts in their respective names on the books of their respective depositaries.

So long as the common depositary, or its nominee, is the registered holder of an International Global Note, the common depositary or such nominee, as the case may be, will be considered the sole owner and holder of the notes represented by such International Global Note for all purposes under the Indenture and such notes. Owners of beneficial interests in an International Global Note will not be entitled to have any portion of such International Global Note registered in their names, will not receive or be entitled to receive delivery of Certificated Notes in exchange for their interests in an International Global Note and will not be considered the owners or holders of such International Global Note (or any notes represented thereby) under the Indenture or the notes. In addition, no beneficial owner of an interest in an International Global Note will be able to transfer that interest except in accordance with applicable procedures of Euroclear and Clearstream (in addition to those under the Indenture).

Payments of the principal of and any premium, interest, Additional Amounts and other amounts on or in respect of any International Global Note will be made to the common depositary in accordance with such depositary's procedures, or to its nominee (or any successor thereto) as the registered owner thereof. Neither the Bank, the Trustee, the Registrar nor any Paying Agent will have any responsibility or liability for any aspect of the

records relating to or payments made on account of beneficial interests in the International Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial interests.

The Bank expects that each of Euroclear and Clearstream, upon receipt of any such payment in respect of an International Global Note held by a common depositary or its nominee, will immediately credit the participants' accounts with payments in amounts proportionate to their respective beneficial interests in the principal amount of such International Global Note as shown on the records of Euroclear or Clearstream, as the case may be. The Bank also expects that payments by participants to owners of beneficial interests in an International Global Note held through such participants will be governed by standing instructions and customary practices, as is now the case with securities held for the accounts of customers registered in the names of nominees for such customers. Such payments will be the responsibility of such participants.

All notes represented by an International Global Note will be offered and sold pursuant to Regulation S, and the restrictions on and procedures for transfer of beneficial interests in such International Global Note and any Restricted Global Note of the same series will be the procedures applicable to Regulation S Global Notes and Restricted Global Notes described under "U.S. Global Notes," with such modifications as may be specified in such notes and the applicable pricing supplement.

# Certificated Notes

Notes initially sold to institutional accredited investors will be issued in the form of Certificated Notes. Such notes will be subject to certain restrictions on transfer set forth therein and in the Indenture and will bear the legend regarding such restrictions described under "Transfer Restrictions."

If specified in the applicable pricing supplement, notes in the form of Certificated Notes may be initially sold to QIBs and to persons outside the United States in reliance on Regulation S.

If (i) DTC or any depositary is at any time unwilling or unable to continue as a depositary for a Global Note as set forth under "Book-Entry System" or ceases to be a "Clearing Agency" registered under the Exchange Act (in the case of DTC or any successor thereto) and the Bank fails to appoint a qualified successor within 90 days after receiving notice of such inability or unwillingness, or (ii) there is an Event of Default (as defined below) under such notes, or as otherwise specified in the applicable pricing supplement, the Bank will issue and the Trustee will authenticate and deliver, in exchange for beneficial interests in such Global Note, Certificated Notes of the same Series and having an equal principal amount. Upon receipt of instructions from DTC to the Trustee, the Bank will cause the requested Certificated Notes to be prepared for delivery. In all cases, Certificated Notes delivered in exchange for interests in any Global Note or beneficial interests therein will be registered in the name, and issued in any approved denominations, requested by DTC or any depositary. In the case of Certificated Notes issued in exchange for any Restricted Global Note, such notes will be issued only in the minimum denominations and will bear the legend applicable to transfers pursuant to Rule 144A referred to under "Transfer Restrictions" (unless otherwise specified in the applicable pricing supplement or the Bank determines otherwise in accordance with applicable law).

In accordance with the written instructions of the Bank, the Trustee shall, upon the original issuance of any Series of notes, deliver each Certificated Note executed and authenticated as provided in the Indenture (a) to the applicable Dealer or its designee, or (b) in the case of a sale pursuant to an agreement with a syndicate of dealers, to the lead manager thereof or its designee, for the benefit of the purchaser of such note, or (c) in the case of a sale by the Bank directly to a purchaser, to such purchaser or its designee. Upon the original issuance of any Series of notes, the Registrar shall, with respect to any Certificated Note of such Series, record the person who is designated by the Dealer, the lead manager or the Bank, as the case may be, as the registered holder of such Certificated Note.

Subject to the restrictions and certifications described under "Transfer Restrictions" and in the relevant pricing supplement, and such reasonable and customary regulations as the Bank may from time to time prescribe, transfers of any Certificated Note in whole or in part must be made at the corporate trust office of the Trustee or its duly authorized agent or at the office of any other transfer agent that may be appointed by the Bank by delivery of such Certificated Note with the form of transfer thereon duly endorsed by, or accompanied by a written instrument of transfer in form satisfactory to the Bank and the Trustee or its duly authorized agent or any such other transfer agent, as the case may be, duly executed by the holder thereof or such holder's attorney-in-fact duly authorized in

writing. In exchange for any Certificated Note properly presented for transfer, the Trustee shall promptly authenticate and deliver or cause to be authenticated and delivered at its corporate trust office or the office of its duly authorized agent or at the office of any other transfer agent that may be appointed by the Bank, as the case may be, to the transferee or send by mail (at the risk of the transferee) to such address as the transferee may request, a Certificated Note or notes of the same Series, registered in the name of such transferee, for the same aggregate principal amount as was transferred. Subject to the requirements of minimum denomination set forth in the Indenture and any applicable pricing supplement, in the case of the transfer of any Certificated Note in part, the Trustee shall also promptly authenticate and deliver or cause to be authenticated and delivered at its corporate trust office or at the office of its duly authorized agent or at the office of any transfer agent that may be appointed by the Bank, as the case may be, to the transferor or send by mail (at the risk of the transferor) to such address as the transferor may request, a Certificated Note or notes of the same Series, registered in the name of the transferor, for the aggregate principal amount that was not transferred. Certificated Notes may also be exchanged for other Certificated Notes of the same Series in any authorized denominations and of equal aggregate principal amount of notes of such Series in accordance with the Indenture, subject to the requirements of minimum denomination set forth in the Indenture and in any applicable pricing supplement. No transfer or exchange of any Certificated Note shall be made unless the request for such transfer or exchange is made by the holder thereof or by a duly authorized attorney-in-fact at the Trustee's corporate trust office or the office of its duly authorized agent or at the office of any other transfer agent that may be appointed by the Bank. Upon any such transfer or exchange, the Trustee shall cause the Registrar to make the appropriate entries in the Register reflecting such transfer or exchange.

Unless otherwise specified in the applicable pricing supplement, Certificated Notes acquired by QIBs pursuant to Rule 144A may be exchanged for beneficial interests in a Restricted Global Note representing notes of the same Series. In exchange for any such Certificated Note properly presented by a QIB for transfer, the Trustee will increase (or will cause the increase of) the amount of the relevant Restricted Global Note by the amount of such Certificated Note and will cause the Registrar to make the appropriate entries in the Register indicating a transfer of a beneficial interest to such QIB or to a DTC Participant specified by such QIB; *provided, however*, that before any such Certificated Note may be transferred to a person who takes delivery in the form of an interest in a Restricted Global Note, the transferor will be required to provide the Trustee with certain certificates, including a Rule 144A Transfer Certificate. Except as specified in this paragraph, Certificated Notes will not be exchangeable for interests in a Restricted Global Note.

Before any Certificated Note may be transferred to a person who takes delivery in the form of an interest in any Global Note, the transferor will be required to provide the Trustee with certain certificates, including a Rule 144A Transfer Certificate or a Regulation S Transfer Certificate, as the case may be. Any holder desiring to exchange a legended Certificated Note for a beneficial interest in a Global Note must certify that (i) in the case of a desired exchange to a beneficial interest in a Restricted Global Note, the holder thereof is a QIB and (ii) in the case of a desired exchange to a beneficial interest in a Regulation S Global Note, that the Certificated Note was purchased in a transaction complying with Regulation S (or such holder may certify alternatively that the transfer has been effected pursuant to Rule 144 under the Securities Act, if applicable).

Upon the transfer, exchange or replacement of such notes bearing the legend described under "Transfer Restrictions," or upon specific request for removal of the legend on a note, the Bank will deliver only notes that bear such legend, or will refuse to remove such legend, as the case may be, unless there is delivered to the Bank such satisfactory evidence, which may include an opinion of counsel, as may reasonably be required by the Bank that neither the legend nor the restrictions on transfer set forth therein are required to ensure compliance with the provisions of the Securities Act.

Neither the Registrar nor any transfer agent shall register the transfer of or exchange of Certificated Notes for a period of 15 days preceding the due date for any payment of interest on the note or during the period of 30 days ending on the due date for any payment of principal on the note, or register the transfer of or exchange any notes previously called for redemption.

#### **Interest Rate**

General

Unless otherwise specified in the applicable pricing supplement and note, each Fixed Rate Note or Floating Rate Note (each as defined below) will bear interest from (and including) the date (the "Interest Commencement Date") specified in the applicable pricing supplement or from the most recent Interest Payment Date (or, if such note is a Floating Rate Note and the Interest Reset Period is daily or weekly, from the day following the most recent Regular Record Date) (as each such term is defined below) to which interest on such note has been paid or duly provided for at the fixed rate per annum, or at the rate per annum determined pursuant to the interest rate formula, stated therein and in the applicable pricing supplement, until the principal thereof is paid or made available for payment. Interest will be payable on each Interest Payment Date and at Stated Maturity as specified under "Payment of Principal and Interest" below.

Each note bearing interest will bear interest at either (a) a fixed rate or (b) a variable rate determined by reference to an interest rate basis (including LIBOR (a "LIBOR Note"), the Treasury Rate (a "Treasury Rate Note") or such other interest rate basis as is set forth in the applicable pricing supplement), which may be adjusted by adding or subtracting the Spread and/or multiplying by the Spread Multiplier. The "Spread" is the number of basis points specified in the applicable pricing supplement and note as being applicable to the interest rate for such note, and the "Spread Multiplier" is the percentage specified in the applicable pricing supplement and note as being applicable to the interest rate for such note. A Floating Rate Note may also have either or both of the following: (a) a maximum numerical interest rate limitation, or ceiling, on the rate of interest which may accrue during any interest period (a "Maximum Rate"); and (b) a minimum numerical interest rate limitation, or floor, on the rate of interest which may accrue during any interest period (a "Minimum Rate").

"Business Day" means, with respect to any note, unless otherwise specified in the applicable resolution of the board of directors, an applicable Bank Order pursuant to resolutions of the board of directors, the applicable pricing supplement, or, if applicable, a supplemental indenture, establishing the notes of a Series, any day except a Saturday, Sunday or other day on which commercial banks and foreign exchange markets are authorized or obligated by law to close in (a) the place where any payment with respect to such note is to be made (and in the case of a note denominated in Euro, which day is also a TARGET Business Day), (b) with respect to any note denominated in US dollars, New York City, (c) with respect to any note denominated in any currency other than US dollars or Euro, in London and in the principal financial center of the country issuing such currency or (d) with respect to a LIBOR Note, London (and in the case of a LIBOR Note, which day is also a London Banking Day).

"London Banking Day" means any day on which dealings in deposits in US dollars are transacted in the London interbank market.

"Index Maturity" means, with respect to a Floating Rate Note, the period to maturity of the instrument or obligation on which the interest rate formula is based, as specified in the applicable pricing supplement and note.

"TARGET Business Day": any day that is not (a) a Saturday or Sunday or (b) any other day on which the Trans-European Real-time Gross Settlement Operating System (or any successor settlement system) is not operating.

Unless otherwise specified in the applicable pricing supplement, HSBC Bank USA, National Association (formerly HSBC Bank USA), will be the calculation agent (the "Calculation Agent," which expression shall include any other duly authorized calculation agent) with respect to the Floating Rate Notes.

Fixed Rate Notes

Fixed Rate Notes shall bear interest from (and including) the Interest Commencement Date specified in the applicable pricing supplement at the rate or rates per annum so specified (the "Fixed Rate(s) of Interest") payable in arrears on the Interest Payment Date(s) in each year and on the Stated Maturity so specified, if that does not fall on an Interest Payment Date. The first payment of interest will be made on the Interest Payment Date next following the Interest Commencement Date and, if the period from the Interest Commencement Date to the Interest Payment Date differs from the period between subsequent Interest Payment Dates, will equal the "Initial Broken Amount"

specified in the applicable pricing supplement. If the Stated Maturity is not an Interest Payment Date, interest from and including the preceding Interest Payment Date (or the Interest Commencement Date, as the case may be) to (but excluding) the Stated Maturity will equal the "Final Broken Amount" specified in the applicable pricing supplement.

Unless otherwise specified in the applicable pricing supplement, interest on Fixed Rate Notes shall be calculated on the basis of a 360-day year consisting of twelve months of 30 days each and, in the case of an incomplete month, the number of days elapsed.

#### Floating Rate Notes

General. The applicable pricing supplement relating to a Floating Rate Note will designate an interest rate basis (the "Interest Rate Basis") for such Floating Rate Note. The Interest Rate Basis for each Floating Rate Note will be: (a) LIBOR, in which case such note will be a LIBOR Note; (b) the Treasury Rate, in which case such note will be a Treasury Rate Note; or (c) such other interest rate basis as is set forth in such pricing supplement. The pricing supplement for a Floating Rate Note will also specify, if applicable, the Calculation Agent, the Index Maturity, the Spread and/or Spread Multiplier, the Maximum Rate, the Minimum Rate, the initial interest rate (the "Initial Interest Rate"), the Interest Payment Dates, the Stated Maturity, the Regular Record Dates, the Calculation Dates (as defined below), the Interest Reset Period (as defined below) and the Interest Reset Dates (as defined below) with respect to such note.

The rate of interest on each Floating Rate Note will be reset and become effective daily, weekly, monthly, quarterly, semi-annually or annually or otherwise, as specified in the applicable pricing supplement and note (each an "Interest Reset Period"); provided, however, that (a) the interest rate in effect from the date of issue to the first Interest Reset Date with respect to a Floating Rate Note will be the Initial Interest Rate (as set forth in the note and the applicable pricing supplement) and (b) unless otherwise specified in the note and the applicable pricing supplement, the interest rate in effect for the ten days immediately prior to Stated Maturity of a note will be that in effect on the tenth day preceding such Stated Maturity. The dates on which the rate of interest will be reset (each an "Interest Reset Date") will be specified in the applicable pricing supplement. If any Interest Reset Date for any Floating Rate Note would otherwise be a day that is not a Business Day with respect to such Floating Rate Note, the Interest Reset Date for such Floating Rate note shall be postponed to the next day that is a Business Day with respect to such Floating Rate Note, except that, in the case of a LIBOR Note, if such Business Day is in the next succeeding calendar month, such Interest Reset Date shall be the next preceding Business Day.

Unless otherwise specified in the applicable pricing supplement, "Interest Determination Dates" will be as set forth below. The Interest Determination Date pertaining to an Interest Reset Date for a LIBOR Note (the "LIBOR Interest Determination Date") will be the second Business Day preceding such Interest Reset Date. The Interest Determination Date pertaining to an Interest Reset Date for a Treasury Rate Note (the "Treasury Interest Determination Date") will be the day of the week in which such Interest Reset Date falls and on which Treasury bills would normally be auctioned. Treasury bills are usually sold at auction on the Monday of each week, unless that day is a legal holiday, in which case the auction is usually held on the following Tuesday, except that such auction may be on the preceding Friday. If, as the result of a legal holiday, an auction is so held on the preceding Friday, such Friday will be the Treasury Interest Determination Date pertaining to the Interest Reset Date occurring in the next succeeding week. If an auction date shall fall on any Interest Reset Date for a Treasury Rate Note, then such Interest Reset Date shall instead be the first Business Day immediately following such auction date.

All percentages resulting from any calculations referred to in this offering memorandum will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, with five one-millionths of a percentage point rounded upward (e.g., 9.876545% (or 09876545) being rounded to 9.87655% (or 0987655)), and all Specified Currency amounts used in or resulting from such calculations will be rounded to the nearest cent (with one-half cent rounded upward) or nearest equivalent in Specified Currencies other than US dollars.

In addition to any Maximum Rate which may be applicable to any Floating Rate Note pursuant to the above provisions, the interest rate on Floating Rate Notes will in no event be higher than the maximum interest rate permitted by applicable law.

Upon the request of the holder of any Floating Rate Note, the Calculation Agent will provide the interest rate then in effect, and, if determined, the interest rate which will become effective on the next Interest Reset Date

with respect to such Floating Rate Note. The Calculation Agent's determination of any interest rate will be final and binding in the absence of manifest error.

The Calculation Agent will cause notice of the rate of interest and the amount of interest for each interest period and the relevant Interest Payment Date to be given to the Bank and the Trustee as soon as possible after their determination but in no event later than the fourth Business Day thereafter and, in the case of notes listed on the Euro MTF, no later than the first day of the relevant Interest Reset period. Such notice will be in accordance with the provisions of the notes relating to notices to holders of notes. See "—Notices." The amount of interest and the Interest Payment Date may subsequently be amended (or appropriate alternative arrangements as may be made by way of adjustment) without notice in the event of an extension or shortening of the Interest Reset Period.

The manner in which the interest rate for any Floating Rate Note that is not a LIBOR Note or a Treasury Rate Note will be determined as set forth in such note and in the applicable pricing supplement.

#### LIBOR Notes

LIBOR Notes will bear interest at the interest rates (calculated with reference to LIBOR and the Spread and/or Spread Multiplier, if any, subject to the Maximum Rate or the Minimum Rate, if any), and will be payable on the dates, specified on the face of the LIBOR Note and in the applicable pricing supplement.

Unless otherwise indicated in the applicable pricing supplement and note, LIBOR with respect to any Interest Reset Date will be determined by the Calculation Agent in accordance with the following provisions. On the relevant LIBOR Interest Determination Date, LIBOR will be determined on the basis of either of the following, as specified in the applicable pricing supplement:

- (a) the offered rates for deposits in the Specified Currency having the specified Index Maturity, commencing on the next succeeding Interest Reset Date, which appear on the display designated as page "LIBOR" on the Reuters Monitor Money Rates Service (or such other page as may replace the LIBOR page on that service for the purpose of displaying London interbank offered rates of major banks for deposits in the Specified Currency) ("Reuters Screen LIBOR Page") as of 11:00 A.M., London time, on such LIBOR Interest Determination Date. If at least two such offered rates appear on the Reuters Screen LIBOR Page, LIBOR with respect to such Interest Reset Date will be the arithmetic mean of such offered rates as determined by the Calculation Agent. If fewer than two offered rates appear, LIBOR with respect to such Interest Reset Date will be determined as described in (c) below; or
- (b) the offered rates for deposits in the Specified Currency having the specified Index Maturity, commencing on the next succeeding Interest Reset Date, which appear on the display designated as Page 3740 or Page 3750, as applicable, on the Dow Jones Telerate Service (or such other page as may replace any such page on that service for the purpose of displaying London interbank offered rates of major banks for deposits in the Specified Currency) (each a "Telerate Page") as of 11:00 A.M., London time, on such LIBOR Interest Determination Date. If no such offered rate appears, LIBOR with respect to such Interest Reset Date will be determined as described in (c) below.

If neither a Reuters Screen LIBOR Page nor a Telerate Page is specified in the applicable pricing supplement, LIBOR will be determined as if a Telerate Page had been so specified.

(c) With respect to a LIBOR Interest Determination Date on which fewer than two offered rates for the applicable Index Maturity appear on the Reuters Screen LIBOR Page as described in (a) above, or on which no rate appears on Telerate Page 3740 or 3750, as the case may be, as described in (b) above, as applicable, LIBOR will be determined on the basis of the rates at approximately 11:00 A.M., London time, on such LIBOR Interest Determination Date at which deposits in the Specified Currency having the specified Index Maturity are offered to prime banks in the London interbank market by four major banks in the London interbank market selected by the Calculation Agent (after consultation with the Bank) commencing on the second Business Day immediately following such LIBOR Interest Determination Date and in a principal amount equal to an amount of not less than US\$1,000,000 (or its approximate equivalent in a Specified Currency other than US dollars) that in the Bank's judgment is representative for a single transaction in such market at such time (a "Representative Amount"). The Calculation Agent will request

the principal London office of each of such banks to provide a quotation of its rate. If at least two such quotations are provided, LIBOR with respect to such Interest Reset Date will be the arithmetic mean of such quotations. If fewer than two quotations are provided, LIBOR with respect to such Interest Reset Date will be the arithmetic mean of the rates quoted at approximately 11:00 A.M., New York City time, on such LIBOR Interest Determination Date by three major banks in The City of New York, selected by the Calculation Agent (after consultation with the Bank), for loans in the Specified Currency to leading European banks having the specified Index Maturity commencing on the Interest Reset Date and in a Representative Amount; *provided*, *however*, that if fewer than three banks selected as aforesaid by the Calculation Agent are quoting as mentioned in this sentence, LIBOR with respect to such Interest Reset Date will be LIBOR in effect on such LIBOR Interest Determination Date.

Treasury Rate Notes. Treasury Rate Notes will bear interest at the interest rates (calculated with reference to the Treasury Rate and the Spread and/or Spread Multiplier, if any, subject to the Maximum Rate or Minimum Rate, if any) and will be payable on the dates specified on the face of the Treasury Rate Note and in the applicable pricing supplement. Unless otherwise specified in the applicable pricing supplement and note, the "Calculation Date" with respect to a Treasury Interest Determination Date will be the tenth day after such Treasury Interest Determination Date or, if any such day is not a Business Day, the next succeeding Business Day.

Unless otherwise indicated in the applicable pricing supplement and note, "Treasury Rate" means, with respect to any Interest Reset Date, the rate for the auction on the relevant Treasury Interest Determination Date of direct obligations of the United States ("Treasury Bills") having the specified Index Maturity as published in H.15(519) under the heading "U.S. Government Securities/Treasury Bills Auction average (investment)" or, if not so published by 3:00 P.M., New York City time, on the relevant Calculation Date, then the auction average rate (expressed as a bond equivalent, on the basis of a year of 365 or 366 days, as applicable, and applied on a daily basis) for such auction as otherwise announced by the United States Department of the Treasury. In the event that the results of such auction of Treasury Bills having the Index Maturity are not published or reported as provided above by 3:00 P.M., New York City time, on such Calculation Date, or if no such auction is held during such week, then the Treasury Rate shall be the rate set forth in H.15(519) for the relevant Treasury Rate Interest Determination Date for the specified Index Maturity under the heading "U.S. Government Securities Treasury Bills/Secondary Market." In the event such rate is not so published by 3:00 P.M., New York City time, on the relevant Calculation Date, the Treasury Rate with respect to such Interest Reset Date shall be calculated by the Calculation Agent and shall be a yield to maturity (expressed as a bond equivalent, on the basis of a year of 365 or 366 days, as applicable, and applied on a daily basis) of the arithmetic mean of the secondary market bid rates as of approximately 3:30 P.M., New York City time, on such Treasury Interest Determination Date, of three primary United States government securities dealers in The City of New York selected by the Calculation Agent (after consultation with the Bank) for the issue of Treasury Bills with a remaining maturity closest to the specified Index Maturity; provided, however, that if fewer than three dealers selected as aforesaid by the Calculation Agent are quoting as mentioned in this sentence, the Treasury Rate with respect to such Interest Reset Date will be the Treasury Rate in effect on such Treasury Interest Determination Date.

## Accrual of Interest; Interest on Overdue Amounts

Each note (or in the case of the redemption of only part of a note, that part only of such note) will cease to bear interest (if any) from Stated Maturity or the Optional Redemption Date (as defined below) unless, upon due presentation thereof, payment of principal is improperly withheld or refused. If all or a portion of the principal amount of any note (other than an Original Issue Discount Note) shall not be paid when due (whether at Stated Maturity or, in the case of Floating Rate Notes, on the Interest Payment Date falling in the specified redemption month, upon redemption or acceleration or otherwise) such overdue principal amount shall continue to bear interest at the rate of interest specified in the applicable pricing supplement until payment thereof has been made or duly provided for in full. In the case of Original Issue Discount Notes, as from Stated Maturity or any other due date for repayment of such notes, any overdue amount payable on such notes shall bear interest at a rate per annum (expressed as a percentage) equal to the yield to maturity (as set forth in the applicable pricing supplement), computed on the basis of a 360-day year of twelve 30-day months, until all amounts due in respect of such notes have been paid or duly provided for.

# **Payment of Principal and Interest**

General

Unless otherwise specified in the note or the applicable pricing supplement, the first payment of interest on any note originally issued between a Regular Record Date and an Interest Payment Date will be made on the Interest Payment Date following the next succeeding Regular Record Date to the registered owner at the close of business on such next succeeding Regular Record Date. Unless otherwise indicated in the applicable pricing supplement and note, the "Regular Record Date" with respect to any note shall be the date 15 calendar days prior to each Interest Payment Date, whether or not such date shall be a Business Day in The City of New York.

Except as otherwise provided below, interest will be payable on the date or dates specified in the applicable pricing supplement and at Stated Maturity.

Payments of interest on any Fixed Rate Note or Floating Rate Note with respect to any Interest Payment Date will include interest accrued to but excluding such Interest Payment Date; *provided*, *however*, that, unless otherwise specified in the note and the applicable pricing supplement, if the Interest Reset Dates with respect to any Floating Rate note are daily or weekly, interest payable on such note on any Interest Payment Date, other than interest payable on the date on which principal on any such note is payable, will include interest accrued to but excluding the day following the next preceding Regular Record Date.

With respect to a Floating Rate Note, accrued interest from the date of issue or from the last date to which interest has been paid is calculated by multiplying the principal or face amount of such Floating Rate Note by an accrued interest factor. Such accrued interest factor is computed by adding the interest factor calculated for each day from the date of issue, or from the last date to which interest has been paid, to but excluding the date for which accrued interest is being calculated. Unless otherwise specified in the applicable pricing supplement and note, the interest factor (expressed as a decimal) for each such day is computed by dividing the interest rate (expressed as a decimal) applicable to such date by 360, in the case of LIBOR notes, or by the actual number of days in the year, in the case of Treasury Rate Notes.

Unless otherwise specified in the applicable pricing supplement, if any Interest Payment Date (other than the Stated Maturity) for any Floating Rate Note would otherwise be a day that is not a Business Day in the relevant locations specified in the pricing supplement and the place of payment, such Interest Payment Date shall be the next Business Day succeeding such Business Day (except that, in the case of a LIBOR Note, if such Business Day is in the next succeeding calendar month, such Interest Payment Date shall be the next Business Day preceding such Business Day). If the Stated Maturity for any Fixed Rate Note or Floating Rate Note or the Interest Payment Date for any Fixed Rate Note falls on a day which is not a Business Day in the relevant locations specified in the pricing supplement and the place of payment, payment of principal (and premium, if any) and interest with respect to such note will be made on the next succeeding Business Day in the place of payment with the same force and effect as if made on the due date and no interest on such payment will accrue from and after such due date.

Interest (and principal, if any, payable other than at Stated Maturity or upon acceleration or redemption) will be payable to the person in whose name a note is registered at the close of business on the Regular Record Date next preceding each Interest Payment Date notwithstanding the cancellation of such notes upon any transfer or exchange thereof subsequent to such Record Date and prior to such Interest Payment Date; *provided*, *however*, (i) that if and to the extent the Bank shall default in the payment of the interest (including Additional Amounts) due on such Interest Payment Date, such defaulted interest (including Additional Amounts) shall be paid to the person in whose names such notes are registered at the end of a subsequent record date established by the Bank by notice given by mail by or on behalf of the Bank to the holders of the notes not less than 15 days preceding such subsequent record date, such record date to be not less than 15 days preceding the date of payment in respect of such defaulted interest, and (ii) that interest payable at Stated Maturity or upon acceleration or redemption will be payable to the person to whom principal shall be payable.

Payments of the principal of and any premium, interest, Additional Amounts and other amounts on or in respect of any Global Note (other than an International Global Note) will be made to DTC, in accordance with DTC procedures, or to its nominee (or any successor thereto) as the registered owner thereof. Neither the Bank, the Trustee, the Registrar nor any Paying Agent will have any responsibility or liability for any aspect of the records

relating to or payments made on account of beneficial interests in the Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial interests. Payments of the principal of and any premium, interest, Additional Amounts and other amounts on any International Global Note will be made to the common depositary for Euroclear and Clearstream, in accordance with such depositary's procedures, or its nominee (or any successor thereof) as the registered owner thereof.

Payments of the principal of and any premium, interest, Additional Amounts and other amounts on or in respect of any Certificated Note at Stated Maturity or upon acceleration or redemption will be made to the registered holder on the payment date in immediately available funds upon surrender of such note at the corporate trust office of the Trustee, in the Borough of Manhattan, The City of New York, or at the office of any Paying Agent in Buenos Aires or in Luxembourg by a check drawn on, or by transfer to an account maintained by the registered holder with, a bank located in New York City (or, in the case of a note denominated in a Specified Currency other than US dollars, outside the United States). Payments of the principal of and premium, interest, Additional Amounts and any other amounts on or in respect of Certificated Notes to be made other than at Stated Maturity or upon redemption will be made by check drawn on a bank in New York City (or, in the case of a note denominated in a Specified Currency other than US dollars, outside the United States) mailed on or before the due date for such payment to the address of the person entitled thereto as it appears in the Register; provided, however, that a holder of US\$1,000,000 (or the approximate equivalent thereof in a Specified Currency other than US dollars) in aggregate principal amount of Certificated Notes of the same Series shall be entitled to receive such payment by wire transfer in immediately available funds to an account maintained by such holder at a bank located in New York City (or, in the case of a note denominated in a Specified Currency other than US dollars, outside the United States) as may have been appropriately designated by such person to the Trustee in writing no later than 15 days prior to the relevant Interest Payment Date. Unless such designation is revoked, any such designation made by such person with respect to such Certificated Note will remain in effect with respect to any future payments with respect to such Certificated Note payable to such person.

# Specified Currency Other Than US Dollars

If any note is to be denominated in a Specified Currency other than US dollars, certain provisions with respect thereto will be set forth in the applicable note and in the related pricing supplement, which will specify the foreign currency or currency unit in which the principal or any premium or interest with respect to such note are to be paid, along with any other terms relating to the non-US dollar denomination.

If the Bank offers Indexed Notes or Dual Currency Notes, the applicable pricing supplement and such indexed Notes or Dual Currency Notes will set forth the method by and the terms on which the amount of principal (payable on or prior to Stated Maturity), interest and/or any premium, will be determined, any additional tax consequences to the holder of such note, a description of certain risks associated with investment in such note and other information relating to such note.

Unless otherwise specified in the applicable pricing supplement, notes denominated in a Specified Currency other than US dollars will provide that, in the event of an official redenomination of the Specified Currency, the obligations of the Bank with respect to payments on such notes shall, in all cases, be deemed immediately following such redenomination to provide for payment of that amount of the redenominated Specified Currency representing the amount of such obligations immediately before such redenomination.

Unless otherwise specified in the applicable pricing supplement, a beneficial owner of notes held in DTC's book-entry settlement system denominated in a Specified Currency other than US dollars, electing to receive payments of principal or any premium or interest in the Specified Currency must notify the participant through which its interest is held on or prior to the applicable Regular Record Date, in the case of payment of interest, and on or prior to the sixteenth day prior to Stated Maturity (in the case of Fixed Rate Notes or Original Issue Discount Notes) or the final Interest Payment Date (in the case of Floating Rate Notes, in the case of principal or premium, if any) of such beneficial owner's election to receive all or a portion of such payment in such currency. Such participant must notify DTC of such election prior to the third Business Day after such Regular Record Date. DTC will notify the Trustee of such election on or prior to the fifth Business Day after such Regular Record Date. If complete instructions are received by a participant and forwarded by the participant to DTC, and by DTC to the Trustee, on or prior to such dates, the beneficial owner will receive payments in the Specified Currency directly from the Trustee by check mailed on or before the payment date to the address specified for the payment.

Unless otherwise specified in the applicable pricing supplement in the case of an official redenomination of a specified currency other than US dollars, if payment in respect of a note is required to be made in a Specified Currency other than US dollars and such currency is unavailable on the date payment is due as a result of the imposition of exchange controls or other circumstances beyond the Bank's control, or is no longer used by the government of the country issuing such currency or for settlement of transactions by public institutions of or within the international banking community, then all payments in respect of such note shall be made in US dollars until such currency is again available or so used. The amounts so payable on any payment date in such currency shall be converted into US dollars (i) in the case of interest payments, on the basis of the Paying Agent's bid (US dollar offer) quotation, for such Specified Currency, and, in the case of principal payments, on the basis of the Paying Agent's offer (US dollar bid) quotation, at or prior to 11:00 a.m. New York time, for such Specified Currency or (ii) if no such rate is quoted for any reason, the rate determined by the Paying Agent based on a quotation or an average of quotations given to the Paying Agent by commercial banks which conduct foreign exchange operations or based on such other method as the Paying Agent may determine without liability on its part to the Bank or to any holder, to calculate a market exchange rate (in any such event, the "Market Exchange Rate") on the second Business Day prior to such payment date, in each case as notified to the Bank by the Paying Agent. In the event that the Market Exchange Rate is not available on the second Business Day prior to the payment date, the rate at which the amount due shall be converted into US dollars shall be such rate as may be agreed to at such time by the Bank and the Paying Agent. The making of any payment in respect of any note in US dollars under the foregoing circumstances will not constitute an Event of Default under such note.

Unless otherwise specified in the applicable pricing supplement, (i) a note denominated in Euro may only be presented for payment on a day on which the TARGET system is operating and (ii) if interest is required to be calculated for a period of less than one year, unless otherwise specified in the applicable pricing supplement, it will be calculated on the basis of the actual number of days elapsed divided by 365 (or, if any of the days elapsed fall in a leap year, the sum of (A) the number of those days falling in a leap year divided by 366 and (B) the number of those days falling in a non-leap year divided by 365).

# **Redemption and Repurchase**

Redemption at Maturity

Unless previously redeemed, or purchased and canceled, notes shall be redeemed at their principal amount (or at such other redemption amount as may be specified in the applicable pricing supplement) ("Redemption Amount") in the relevant Specified Currency (except as otherwise set forth in the terms and conditions of such notes and the applicable pricing supplement) on the date or dates specified in the applicable pricing supplement or, in the case of Floating Rate Notes, on the Interest Payment Date falling in the redemption month so specified.

## Early Redemption for Taxation Reasons

The notes of any Series may be redeemed at the option of the Bank in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice (which shall be irrevocable) to the Trustee and, if applicable, the CNV, in writing, at the principal amount thereof (or, in the case of Original Issue Discount Notes, at the Amortized Face Amount (as defined below) thereof), together with any accrued but unpaid interest and any Additional Amounts to the date fixed for redemption (which date, in the case of Floating Rate Notes, must be an Interest Payment Date), if, as a result of any change in, or amendment to, the laws (or any regulations or rulings issued thereunder) of Argentina or any political subdivision of or any taxing authority in Argentina or any change in the application, administration or official interpretation of such laws, regulations or rulings, including, without limitation, the holding of a court of competent jurisdiction, the Bank has or will become obligated to pay Additional Amounts and/or Argentine Taxes on or in respect of such notes, which change or amendment becomes effective on or after the date of original issuance of the notes of such Series, and the Bank determines in good faith that such obligation cannot be avoided by the Bank taking reasonable measures available to it. Prior to the distribution of any notice of redemption pursuant to this paragraph, the Bank shall deliver to the Trustee a certificate signed by a duly authorized officer of the Bank stating that the Bank has or will become obligated to pay Additional Amounts and/or Argentine Taxes as a result of such change or amendment, and that such obligation cannot be avoided by the Bank taking reasonable measures available to it, and the Trustee shall be entitled to accept such certificate as sufficient evidence of the satisfaction of the conditions precedent contained in the preceding sentence, in which event it shall be conclusive and binding on the holders.

# Redemption at the Option of the Bank

If so specified in the applicable pricing supplement, the Bank may, subject to compliance with all relevant laws and regulations, having given (unless otherwise specified in the applicable pricing supplement) not more than 60 nor less than 30 days' notice to the holders of the notes in accordance with the provisions governing the giving of notices set forth below (which notice shall be irrevocable) and to the Trustee and, if applicable, the CNV, redeem all or only some of the notes then outstanding on the dates (the "Optional Redemption Date(s)") and at the amounts (the "Optional Redemption Amount(s)") specified in, or determined in the manner specified in, the applicable pricing supplement together with accrued interest (if any) to the date fixed for redemption (which date, in the case of Floating Rate Notes, must be an Interest Payment Date). In the event of a redemption of only some of the notes of a Series, such redemption must be of a principal amount being the "Minimum Redemption Amount" or a "Higher Redemption Amount," both as indicated in the applicable pricing supplement. In the case of a partial redemption of Certificated Notes, such notes will be selected individually by lot not more than 60 days prior to the date fixed for redemption and a list of the notes called for redemption will be notified in accordance with the provisions governing the giving of notices set forth below not less than 30 days prior to such date. In the case of a partial redemption of notes which are represented by a Global Note, the relevant notes will be selected in accordance with the rules of the relevant clearing system or systems, as the case may be. If the notes are listed on the Euro MTF or any other stock exchange and the rules of the relevant stock exchange so require, the Bank shall, once in each year in which there has been a partial redemption of the notes, cause to be published in a leading newspaper of general circulation in Luxembourg or as specified by such other stock exchange, a notice specifying the aggregate principal amount of notes outstanding and a list of the notes drawn for redemption but not surrendered.

## Redemption at the Option of the Holder

If so specified in the applicable pricing supplement, upon the holder of any note giving to the Bank (unless otherwise specified in the applicable pricing supplement) not more than 60 nor less than 30 days' notice in accordance with the provisions governing the giving of notices set forth below, which notice shall be irrevocable, the Bank shall, subject to compliance with all relevant laws and regulations, upon the expiry of such notice, redeem such note, subject to, and in accordance with, the terms specified in the applicable pricing supplement on the Optional Redemption Date and at the Optional Redemption Amount specified in or determined in the manner specified in the applicable pricing supplement, in whole but not in part, together with accrued interest (if any) to the date fixed for redemption.

Only the registered holder of a Global Note can exercise a right to repayment in respect thereof. In order to ensure that such entity will timely exercise a right to repayment with respect to a particular note, the beneficial owners of such notes must instruct the broker or other direct or indirect participant through which it holds an interest in such note to notify DTC (in the case of U.S. Global Notes) or Euroclear or Clearstream (in the case of International Global Notes) of its desire to exercise a right to repayment. Different firms have different deadlines for accepting instructions from their customers and, accordingly, each beneficial owner should consult the broker or other direct or indirect participant through which it holds an interest in a note in order to ascertain the deadline by which such an instruction must be given in order for timely notice to be delivered to DTC, Euroclear or Clearstream, as the case may be.

# Redemption of Original Issue Discount Notes

Unless otherwise specified in the applicable pricing supplement, in the event of acceleration of maturity or redemption prior to maturity of an Original Issue Discount Note, the amount payable thereon in lieu of the principal amount due at the Stated Maturity will be the amount (the "Amortized Face Amount") equal to the sum of (i) the Issue Price (as defined in "Taxation—United States Federal Income Taxation") of such note and (ii) the product of the accrual yield specified in the applicable pricing supplement (compounded annually) and the Issue Price from (and including) the issue date to (but excluding) the Optional Redemption Date (or, in the case of an early redemption for taxation reasons, the date fixed for redemption) and computed in accordance with generally accepted United States bond yield computation principles, but in no event will the Amortized Face Amount exceed the principal amount of such note due at Stated Maturity thereof.

Repurchase of Notes by the Bank and Subsidiaries

The Bank and its Subsidiaries may at any time purchase or otherwise acquire any note in the open market or otherwise at any price and may resell or otherwise dispose of such note at any time; *provided* that in determining at any time whether the holders of the requisite principal amount of the notes outstanding have given any request, demand, authorization, direction, notice, consent or waiver under the Indenture, notes then owned by the Bank or any Subsidiary of the Bank shall be disregarded and deemed not outstanding.

Cancellation

Any notes redeemed in full by the Bank will be immediately canceled and may not be reissued or resold.

Procedure for Payment upon Redemption

If notice of redemption has been given in the manner set forth herein, the notes of a Series to be redeemed shall become due and payable on the Optional Redemption Date specified in such notice, and upon presentation and surrender of the notes at the place or places specified in such notice, the notes shall be paid and redeemed by the Bank at the places and in the manner and currency therein specified and at the redemption price therein specified together with accrued interest, if any, to the redemption date. From and after the Optional Redemption Date, if monies for the redemption of notes called for redemption shall have been made available at the corporate trust office of the Trustee for redemption on the Optional Redemption Date, the notes called for redemption shall cease to bear interest (and in the case of Original Issue Discount Notes, cease to increase the Amortized Face Amount payable in respect thereof), and the only right of the holders of such notes shall be to receive payment of the redemption price together with accrued interest, if any, to the Optional Redemption Date as aforesaid.

# **Additional Amounts**

All payments of principal, premium or interest by the Bank in respect of the notes of any Series shall be made without deduction or withholding for or on account of any present or future taxes, penalties, fines, duties, assessments or other governmental charges of whatever nature imposed or levied by or on behalf of Argentina or by or within any political subdivision thereof or any authority therein having power to tax ("Argentine Taxes"), unless the Bank is compelled by law to deduct or withhold such Argentine Taxes.

In any such event, the Bank will pay such additional amounts ("Additional Amounts") in respect of Argentine Taxes as may be necessary to ensure that the amounts received by holders of such notes after such withholding or deduction shall equal the respective amounts that would have been receivable in respect of such note in the absence of such withholding or deduction, except that no such Additional Amounts shall be payable:

- (1) to or on behalf of a holder or beneficial owner of a note that is liable for Argentine Taxes in respect of such note by reason of having present or former connection with Argentina (or any political subdivision or taxing authority thereof or therein) other than the holding or owning of such note, or the receipt of income or any payments in respect thereof;
- (2) to or on behalf of a holder or beneficial owner of a note in respect of Argentine Taxes that would not have been imposed but for the failure of the holder or beneficial owner of a note to comply with any certification, identification, information, documentation or other reporting requirement (within 30 days following a written request from the Bank to the holder for compliance) if such compliance is required by applicable law, regulation, administrative practice or an applicable treaty as a precondition to exemption from, or reduction in the rate of deduction or withholding of, Argentine Taxes;
- (3) to or on behalf of a holder or beneficial owner of a note in respect of any estate, inheritance, gift, sales, transfer or similar tax, assessment or other governmental charge;
- (4) to or on behalf of a holder or beneficial owner of a note in respect of Argentine Taxes payable otherwise than by withholding from payment of principal of, premium, if any, or interest on the notes;

(5) to or on behalf of a holder or beneficial owner of a note in respect of Argentine Taxes that would not have been imposed but for the failure of such holder to present a note for payment (where presentation is required) more than 30 days after the later of (x) the date on which such payment became due and (y) if the full amount payable has not been received by the Trustee on or prior to such due date, the date on which, the full amount having been so received, notice to that effect shall have been given to the holders by the Trustee; or

## (6) any combination of items (1) to (5) above;

nor shall Additional Amounts be paid with respect to any payment of the principal of, or any premium or interest on, any notes to any holder or beneficial owner of a note who is a fiduciary or partnership or limited liability company or other than the sole beneficial owner of such payment to the extent such payment would be required by the laws of the relevant taxing jurisdiction to be included in the income for tax purposes of a beneficiary or settlor with respect to such fiduciary or a member of such partnership, limited liability company or beneficial owner who would not have been entitled to such Additional Amounts had it been the holder of such notes.

All references in this Indenture to principal, premium or interest payable hereunder shall be deemed to include references to any Additional Amounts payable under this Section with respect to such principal, premium or interest. The Bank will provide the Trustee with documentation evidencing the payment of any amounts deducted or withheld in accordance with this Section promptly upon the Bank's payment thereof, and copies of such documentation will be made available by the Trustee to holders upon request.

The Bank will pay promptly when due any present or future stamp, court or documentary taxes or any excise or property taxes, charges or similar levies that arise in any jurisdiction from the execution, delivery or registration of each note or any other document or instrument referred to in the Indenture or such note, excluding any such taxes, charges or similar levies imposed by any jurisdiction outside of Argentina except those resulting from, or required to be paid in connection with, the enforcement of such note after the occurrence and during the continuance of any Event of Default (as defined below).

#### Covenants

Unless otherwise indicated in the applicable pricing supplement, for as long as any note is outstanding, the Bank will, and to the extent specified below will cause its Subsidiaries to, comply with the terms of the following covenants.

Payment of Principal and Interest

The Bank will duly and punctually pay the principal of and interest and any Additional Amounts on the notes in accordance with the terms of the notes and the Indenture.

Maintenance of Corporate Existence; Properties

The Bank will, and will cause each of its Subsidiaries to, (a) maintain in effect its corporate existence and all registrations necessary therefor, (b) take all actions to maintain all rights, privileges, titles to property or franchises necessary in the normal conduct of its business and (c) keep all its property used or useful in the conduct of its business in good working order and condition except where the failure to so comply would not have a material adverse effect on the business, assets, operations or financial condition of the Bank and its Subsidiaries taken as a whole; *provided* that this covenant shall not require the Bank to maintain any such right, privilege, title to property or franchises or to preserve the corporate existence of any Subsidiary, if the board of directors of the Bank shall determine in good faith that the maintenance or preservation thereof is no longer necessary or desirable in the conduct of business of the Bank.

Compliance with Law

The Bank will, and will cause each of its Subsidiaries to, comply with all applicable laws, rules, regulations, orders and resolutions of each Government Agency having jurisdiction over it or its business except

where the failure to so comply would not have a material adverse effect on the business, assets, operations or financial condition of the Bank and its Subsidiaries taken as a whole.

Reports to Trustee

The Bank will furnish to the Trustee:

- (1) within 180 days after the end of each fiscal year of the Bank (or, if later, the date on which the Bank is required to deliver to the CNV financial statements for the relevant fiscal period), a copy of the audited consolidated balance sheet of the Bank and its Subsidiaries as of the end of such year and the related consolidated statements of income and retained earnings and of changes in financial position for such fiscal year;
- (2) within 60 days after the end of the first three fiscal quarters of each fiscal year of the Bank (or, if later, the date on which the Bank is required to deliver to the CNV financial statements for the relevant fiscal period), a copy of the unaudited consolidated balance sheet of the Bank and its Subsidiaries as of the end of each such quarter and the related unaudited consolidated statements of income and retained earnings and changes in financial position for such quarter and the portion of the fiscal year through such date; all of the financial statements referred to in (1) and (2) above to be complete and correct in all material respects, to be prepared in accordance with Central Bank accounting rules applied consistently throughout the periods reflected therein (except as otherwise expressly noted therein) and to be delivered in both the English and Spanish languages;
- (3) concurrently with the delivery of the financial statements referred to in clause (1) above, confirmation from Price Waterhouse & Co. (or other independent accountants of internationally recognized standing selected by the Bank) that in the course of the normal audit procedures nothing came to their attention to cause them to believe that there existed on the date of such statements any Event of Default of a financial nature, it being understood that such independent accountants shall not be obligated to expand the scope of their examination beyond that required by their normal audit procedures; and
- (4) concurrently with the delivery of the financial statements referred to in clauses (1) and (2) above, a certificate of an Authorized Person of the Bank stating that such financial statements fairly present in all material respects the financial condition and results of operations of the Bank and its Subsidiaries (subject to normal year-end audit adjustments) and, to the best of such Authorized Person's knowledge, no Event of Default has occurred and is continuing except as specified in such certificate.

Notice of Default

The Bank will give written notice to a responsible officer of the Trustee, promptly after the Bank becomes aware thereof, of the occurrence and continuance of any Event of Default, accompanied by an officer's certificate setting forth the details of such Event of Default and stating what action the Bank proposes to take with respect thereto.

Maintenance of Books and Records

The Bank will maintain books, accounts and records in accordance with Argentine GAAP and the Rules and Regulations of the Central Bank.

Ranking

The Bank will ensure that its obligations under the notes will rank *pari passu* in right of payment with all other present and future unsecured and unsubordinated indebtedness of the Bank (other than obligations preferred by statute or by operation of law).

## Further Actions

The Bank will use reasonable efforts to take any action, satisfy any condition or do any thing (including the obtaining or effecting of any necessary consent, approval, authorization, exemption, filing, license, order, recording or registration) at any time required, in accordance with the applicable laws and regulations to be taken, fulfilled or done in order (a) to enable it lawfully to enter into, exercise its rights and perform and comply with its payment obligations under the notes and the Indenture, as the case may be, (b) to ensure that those obligations are legally binding and enforceable, and (c) to make the notes and the Indenture admissible in evidence in the courts of Argentina.

Negative Pledge

The Bank will not, and will not permit any of its Subsidiaries to create, incur, assume or suffer to exist any Lien, except a Permitted Lien, upon its present or future assets, to secure any Indebtedness unless at the same time or prior thereto, the Bank's obligations under the notes and the Indenture, as the case may be, are secured equally and ratably therewith.

Mergers, Consolidations, Sales, Leases

The Bank will not merge, consolidate or amalgamate with or into, or convey or transfer or lease all or substantially all of its properties and assets to any Person unless (a) immediately after giving effect to such transaction, no Event of Default shall have occurred and be continuing, (b) any Person (if other than the Bank) formed by any such merger, consolidation or amalgamation, or the Person which acquires by conveyance or transfer, or which leases, such properties and assets (the "Successor Person") expressly assumes, by a supplemental indenture, executed and delivered to the Trustee the due and punctual payment of the principal of, and interest on (including Additional Amounts, if any, that may result due to withholding by any authority having the power to tax to which the Successor Person is or may be subject) all of the Notes and the Indenture, (c) the Successor Person agrees to indemnify each holder against any tax, assessment or governmental charge thereafter imposed on such holder solely as a consequence of such consolidation, merger, amalgamation, conveyance, transfer or lease with respect to the payment of principal of, or interest on, the notes and (d) the Successor Person (except in the case of leases), if any, succeeds to and becomes substituted for the Bank with the same effect as if it had been named in the notes as the Bank.

#### **Certain Definitions**

For the purposes of the covenants and the events of default:

"Affiliate" of any specified Person means any other Person directly or indirectly controlling or controlled by or under direct or indirect common control with such specified Person. For the purposes of this definition, "control" when used with respect to any specified Person means the power to direct or cause the direction of the management and policies of such Person, directly or indirectly, whether through the ownership of voting securities, by contract or otherwise; and the terms "controlling" and "controlled" have meanings correlative to the foregoing.

"Authorized Person" means any officer of the Bank duly authorized in writing to take actions under the Indenture on behalf of the Bank.

"Capital Stock" means, with respect to any Person, any and all shares, interests, participations, warrants, options, rights or other equivalents of or interests in (however designated and whether voting or non-voting) corporate stock of a corporation and any and all equivalent ownership interests in a Person (other than a corporation), in each case whether now outstanding or hereafter issued, including any preferred stock.

"Control" of a Person by another means that the other Person (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power, contract or otherwise) has the power to appoint and/or remove the majority of the members of the Board of Directors or other governing body of that Person or otherwise controls or has the power to control the affairs and policies of that Person, and the terms "Controlling" and "Controlled" have meanings correlative to the foregoing.

"Indebtedness" means with respect to any Person, without duplication: (a) all obligations of such Person for borrowed money; (b) all obligations of such Person evidenced by bonds, debentures, notes or other similar instruments; (c) all obligations of such Person under any lease that are required to be classified and accounted for as capital lease obligations under the rules of the Central Bank; (d) all obligations of such Person issued or assumed as the deferred purchase price of property or services, all conditional sale obligations and all obligations under any title retention agreement (but excluding trade accounts payable and other accrued liabilities arising in the ordinary course of business); (e) all letters of credit, banker's acceptances or similar credit transactions, including reimbursement obligations in respect thereof; (f) guarantees of such Person in respect of Indebtedness referred to in clauses (a) through (e) above and clause (h) below; (g) all Indebtedness of any other Person of the type referred to in clauses (a) through (f) which is secured by any Lien on any property or asset of such Person; provided that the term "Indebtedness" will not include any of the following liabilities or obligations incurred by us or any of our Subsidiaries in the ordinary course of business: (1) any deposits with or funds collected by us or any of our Subsidiaries (but not funds borrowed by us or any of our Subsidiaries), (2) any check, note, certificate of deposit, draft or bill of exchange, issued, accepted or endorsed by us or any of our Subsidiaries, (3) any transaction in which we or any of our Subsidiaries act solely in a fiduciary or agency capacity, (4) any banker's acceptance or similar credit transaction, (5) any agreement to purchase or repurchase securities or loans or currency or to participate in loans, and (6) any letters of credit to the extent they are issued by us or any of our Subsidiaries.

"Lien" means any mortgage, charge, security interest, pledge, hypothecation or similar encumbrance.

"Permitted Lien" means: (a) any Lien existing on the date hereof; (b) any landlord's, workman's, carriers', warehousemen's, mechanics', materialmen's, repairmen's or other Liens arising in the ordinary course of business (excluding, for the avoidance of doubt, Liens in connection with any Indebtedness (other than the Indebtedness provided for under all and each of the guaranteed loans and the restructured notes issued to the Bank's bank lenders under the terms of the restructuring of the Bank's debt)) (c) any Lien on any asset securing Indebtedness incurred or assumed solely for the purpose of financing all or any part of the cost of constructing, acquiring or improving such asset, which Lien attached to such asset concurrently with or within 180 days after the completion of construction, acquisition or improvement thereof; (d) any Lien created in connection with: (i) special lines of credit or advances granted to the Bank by or through local or foreign governmental entities (including, without limitation, the Central Bank, Banco de Inversión y Comercio Exterior S.A. ("BICE"), Fondo Fiduciario de Asistencia A Entidades Financieras y de Seguros ("FFA"), Seguro de Depósitos S.A. ("SEDESA"), Fondo de Liquidez Bancaria ("FLB"), and banks and export credit agencies) or international multilateral lending organizations (including, without limitation, the International Bank for Reconstruction and Development and the Inter-American Development Bank). (the "lineas especiales de crédito"); rediscount loans or advances granted by the Central Bank and by other Argentine government entities (including, without limitation, BICE, FFA, SEDESA and FLB) (the "redescuentos" or "adelantos"), each obtained in accordance with the applicable rules and regulations of the Central Bank or such other applicable rules and regulations governing lineas especiales de crédito or redescuentos or adelantos, (e) any Lien on any property existing thereon at the time of acquisition of such property and not created in connection with such acquisition; (f) any Lien securing an extension, renewal or refunding of Indebtedness secured by a Lien referred to in (a)-(e) above; provided that such new Lien is limited to the property which was subject to the prior Lien immediately before such extension, renewal or refunding and provided further that the principal amount of Indebtedness secured by the prior Lien immediately before such extension, renewal or refunding is not increased; (g) (i) any inchoate Lien for taxes, assessments or governmental charges or levies not yet due or (ii) any Lien arising or incurred in connection with judgments or assessments (including tax or other stautory Liens) under circumstances not constituting an Event of Default or (iii) any Lien arising by operation of law; (h) any Lien securing the guaranteed notes and the guaranteed loans issued in connection with the Bank's debt restructuring; (i) any Lien the creation of which is imposed (a) under a process resulting from the application of the regulations of the so called "corralito" and the consequences thereof, including, without limitation, the provisions issued under Law No. 25,561 on Economic Emergency, Executive Decree No. 214/02, Executive Decree No. 905/2002 and supplementary, amending and related regulations, (b) pursuant to applicable regulations issued by the Central Bank and/or by other governmental institutions of Argentina; or (j) any other Lien; provided that on the date of the creation or assumption of such Lien, the Indebtedness secured by such Lien, together with all other Indebtedness of the Bank or any Subsidiary secured by any Lien under this clause shall have an aggregate principal amount outstanding of no greater than 10% of the total consolidated assets of the Bank and its Subsidiaries as set forth in the Bank's most recent consolidated financial statements.

"Person" means any individual, corporation (including a business trust), limited liability company, partnership, joint venture, association, joint-stock company, trust, unincorporated organization or other entity, or government or any agency or political subdivision thereof.

*"Significant Subsidiary"* means, at any relevant time, any Subsidiary of the Bank which would be a "Significant subsidiary" of the Bank within the meaning of Rule 1-02 under Regulation S-X promulgated by the United States Securities and Exchange Commission.

"Subsidiary" means, with respect to any Person, any corporation, association or other business entity of which more than 50% of the voting power of the Capital Stock thereof is at the time owned or Controlled, directly or indirectly, by such Person or one or more of the other Subsidiaries of such Person or a combination thereof; provided that the term "Subsidiary" shall not include any trust established by or at the direction of the Bank, other than a trust which is Controlled by the Bank, other than by virtue solely of general provisions relating to voting rights of holders of any relevant securities in their capacity as such or otherwise by virtue of any holding of a specific number or amount of any such securities.

# **Events of Default**

In case one or more of the following events (each an "Event of Default") shall have occurred and be continuing with respect to the notes of any Series:

- (i) the Bank shall fail to pay any principal or interest (or Additional Amounts, if any) on the notes of such Series on the date when it becomes due and payable in accordance with the terms thereof, and such failure shall continue for a period of seven days (in the case of principal) or fourteen days (in the case of interest or Additional Amounts, if any);
- (ii) the Bank shall fail duly to perform or observe any other covenant or obligation applicable to such Series, or the Indenture and such failure shall continue for a period of 30 days after written notice to that effect is received by the Bank from the Trustee or by the Bank and the Trustee from the Holders of at least 25% in aggregate principal amount of the Outstanding notes of such Series;
- (iii) the Bank or any Subsidiary shall fail to pay when due outstanding interest on or principal of any Indebtedness of the Bank or such Subsidiary (other than Indebtedness outstanding on the date of this offering memorandum) in an aggregate amount due and payable of at least US\$20,000,000 (or the then equivalent thereof in another currency, each such equivalent to be determined by the Bank at the time of the relevant default and not to be affected by subsequent changes in exchange rates) and such failure shall continue after the grace period, if any, applicable thereto; or any other Event of Default shall occur under any agreement or instrument relating to any such Indebtedness in an aggregate principal amount of at least US\$20,000,000 (or the then equivalent thereof in another currency determined by the Bank as above) which results in the acceleration of the maturity thereof;
- (iv) (a) a court having jurisdiction enters a decree or order for (x) relief in respect of the Bank or any Significant Subsidiary in an involuntary case under Argentine Law No. 21,526, as amended, Argentine Law No. 24,522 or any applicable bankruptcy, insolvency or other similar law now or hereafter in effect or (y) appointment of an administrator, receiver, trustee or intervenor for the Bank or any Significant Subsidiary for all or substantially all of the property of the Bank or any Significant Subsidiary and, in each case, such decree or order shall remain unstayed and in effect for a period of sixty consecutive days or (b) the Central Bank (x) initiates a proceeding under Article 34 of Argentine Law No. 21,526, as amended, requesting the Bank to submit a plan under such Article or (y) orders a temporary, total or partial suspension of the activities of the Bank pursuant to Article 49 of the charter of the Central Bank;
- (v) the Bank or any Significant Subsidiary (a) commences a voluntary case under Argentine Law No. 21,526, as amended, Argentine Law No. 24,522 or any applicable bankruptcy, insolvency or other similar law now or hereafter in effect, (b) consents to the appointment of or taking possession by an administrator, receiver, trustee or intervenor for the Bank or any Significant Subsidiary for all or substantially all of the property of the Bank or any Significant Subsidiary or (c) effects any general assignment for the benefit of creditors;

(vi) a law is passed, a final order is made or an effective resolution passed for the winding-up, liquidation or dissolution of the Bank, or the Bank shall apply or petition for a winding-up or dissolution order in respect of itself or shall cease to carry on all or substantially all of its business or operations (in each case except (a) for the purpose of and followed by a reconstruction, amalgamation, reorganization, merger or consolidation, on terms approved by a resolution of an Extraordinary Meeting of the holders of the notes of such Series or (b) pursuant to a transaction, reconstruction, amalgamation, reorganization, merger, consolidation or other transaction not prohibited by Section 8.1 of the Indenture and in each case any winding-up, dissolution or liquidation proceedings resulting from the taking of such corporate action remains undismissed for 30 days;

(vii) it becomes unlawful for the Bank to perform or comply with its payment obligations under the notes of such Series; or

(viii) the Indenture for any reason ceases to be in full force and effect in accordance with its terms, or the Bank shall deny in writing that it has any further liability or obligation thereunder or in respect thereof.

then the Trustee shall, upon the request of the holders of not less than 25.0% in principal amount of the notes of such Series, by written notice to the Bank declare all the notes of such Series then outstanding to be immediately due and payable; provided that in the case of any of the Events of Default described in paragraphs (iv) and (v) above with respect to the Bank, all notes shall, without any notice to the Bank or any other act by the Trustee or any holder of any notes, become immediately due and payable; provided further, that none of the events or circumstances described above shall constitute an Event of Default, if they arise out of or are otherwise related to (i) Indebtedness outstanding on the date of the Indenture (January 14, 2004), or (ii) the execution of any Acuerdo Preventivo Extrajudicial (APE) agreement specified in a pricing supplement to this offering memorandum or to any proceedings contemplated thereby. In the event an Event of Default set forth in clause (iii) above has occurred and is continuing with respect to the notes of any Series, such Event of Default shall be automatically rescinded and annulled once the event of default or payment default triggering such Event of Default pursuant to clause (iii) shall be remedied or cured by the Bank and/or the relevant Subsidiary or waived by the holders of the relevant Indebtedness. No such rescission and annulment shall affect any subsequent Event of Default or impair any right consequent thereto. Upon any such declaration of acceleration, the principal of the notes so accelerated and the interest accrued thereon and all other amounts payable with respect to such notes shall become and be immediately due and payable. If the Event of Default or Events of Default giving rise to any such declaration of acceleration shall be cured following such declaration, such declaration may be rescinded by the holders of such notes in the manner set forth in the Indenture.

# Meetings, Modification and Waiver

The Bank and the Trustee may, without the vote or consent of any holder of notes of a Series, modify or amend the Indenture or the notes of a Series for the purpose of:

- adding to the covenants of the Bank such further covenants, restrictions, conditions or provisions as are for the benefit of the holders of such notes;
- surrendering any right or power conferred upon the Bank;
- securing the notes of any Series pursuant to the requirements thereof or otherwise evidencing the succession of another person to the Bank and the assumption by any such successor of the covenants and obligations of the Bank in the notes and in the Indenture pursuant to any merger, consolidation or sale of assets;
- establishing the form or terms of any new Series of notes as permitted under the Indenture;
- complying with any requirement of the CNV in order to effect and maintain the qualification of the Indenture;

- making any modification which is of a minor or technical nature or correcting or supplementing any ambiguous, inconsistent or defective provision contained in the Indenture or in such notes; or
- making any other modification, or granting any waiver or authorization of any breach or proposed breach, of any of the terms and conditions of such notes or any other provisions of the Indenture in any manner which does not adversely affect the interest of the holders of the notes of such Series in any material respect.

Modifications to and amendments of the Indenture and the notes of a Series may be made, and future compliance or past default by the Bank may be waived, by the Bank and the Trustee by the adoption of a resolution at a meeting of holders of a Series of notes as set forth below, but no such modification or amendment and no such waiver may, without the unanimous consent of the holders of all notes of a Series adversely affected thereby, (i) extend the due date for the payment of principal of, premium, if any, or any interest on any such note, (ii) reduce the principal amount of, the portion of such principal amount which is payable upon acceleration of the maturity of, the rate of interest on or the premium payable upon redemption of any such note, (iii) reduce the obligation of the Bank to pay Additional Amounts on any such note, (iv) shorten the period during which the Bank is not permitted to redeem any such note, or permit the Bank to redeem any such note if, prior to such action, the Bank is not permitted to do so, (v) amend the circumstances under which the notes of such Series may be redeemed, (vi) change the Specified Currency in which or the required places at which any such note or the premium or interest thereon is payable, (vii) reduce the percentage of the aggregate principal amount of such notes necessary to modify, amend or supplement the Indenture or such notes, or for waiver of compliance with certain provisions thereof or for waiver of certain defaults, (viii) reduce the percentage of aggregate principal amount of outstanding notes required for the adoption of a resolution or the quorum required at any meeting of holders of such notes at which a resolution is adopted or (ix) modify any provisions of the Indenture relating to Meetings, modifications or waivers as described above, except to increase any such percentage or to provide that certain other provisions of the Indenture cannot be modified or waived without the consent of the holder of each security adversely affected thereby.

The Indenture contains provisions for convening meetings of holders of notes to consider matters affecting their interests. A meeting of the holders of notes of a Series may be called by the Trustee or the Bank upon the request of the holders of at least 5.0% in aggregate principal amount of the outstanding notes of such Series, or by the Bank at its discretion, pursuant to the Negotiable Obligations Law.

Any such meeting shall be held simultaneously in Buenos Aires and New York City by means of telecommunications which permit the participants to hear and speak to each other. If a meeting is held pursuant to the written request of holders of notes, such meeting shall be convened within 40 days from the date such written request is received by the Bank. Notice of any meeting of holders of notes (which shall include the date, place and time of the meeting, the agenda therefor and the requirements for attendance) shall be given not less than 20 nor more than 180 days prior to the date fixed for the meeting as set forth under "—Notices" below and shall be published not less than 10 days nor more than 30 days prior to the date fixed for the meeting in the *Boletin Oficial* (Official Gazette of Argentina) and in another widely circulated newspaper in the Republic of Argentina. Notice in Argentina shall be published for five different days in the case of initial meetings and for three different days in the case of any meeting adjourned for lack of a quorum.

Any holder of a note may attend a meeting in person or by proxy.

Meetings of holders may be ordinary or extraordinary. Amendments or supplements to the Indenture or to the notes of a Series or waivers of any provision thereof approved at a meeting may only be approved at an extraordinary meeting. The quorum at any meeting called to adopt a resolution will be persons holding or representing 60.0% (in the case of an extraordinary meeting) or a majority (in the case of an ordinary meeting) in aggregate principal amount of the outstanding notes of a Series and at any reconvened adjourned meetings will be persons holding or representing 40.0% in aggregate principal amount of the outstanding notes of a Series (in the case of an extraordinary meeting) or the person(s) present at such reconvened adjourned meeting (in the case of an ordinary meeting). At a meeting or a reconvened adjourned meeting duly convened and at which a quorum is present, any resolution to modify or amend, or to waive compliance with, any provision of the notes of any Series (other than the provisions referred to in the fourth preceding paragraph) shall be validly passed and decided if approved by the persons entitled to vote a majority in aggregate principal amount of the notes of such Series then outstanding represented and voting at the meeting. Any instrument given by or on behalf of any holder of a note in

connection with any consent to any such modification, amendment or waiver will be irrevocable once given and will be conclusive and binding on all subsequent holders of such note. Any modifications, amendments or waivers to the Indenture or to the notes of a Series shall be conclusive and binding upon all holders of notes of such Series whether or not they have given such consent or were present at any meeting, and on all notes of such Series.

The Trustee will designate the record date for determining the holders of notes of any Series entitled to vote at any meeting and will provide notice to holders of notes of such Series in the manner set forth in the Indenture. The holder of a note may, at any meeting of holders of a Series of notes at which such holder is entitled to vote, cast one vote for each US dollar in principal amount of the notes held by such holder in which such notes are denominated. Notwithstanding the foregoing, at any meeting of holders of more than one Series of notes, a holder of a note which does not specify regular payments of interest, including without limitation, Original Issue Discount Notes, shall be entitled to one vote at any such meeting for each US dollar of the redemption value of such note calculated as of the date of such meeting. Where notes are denominated in one or more Specified Currencies other than US dollars, the US dollar equivalent of such notes shall be calculated at the Market Exchange Rates on the date of such meeting or, in the case of written consents or notices, on such dates as the Bank shall designate for such purpose.

For purposes of the above, any note authenticated and delivered pursuant to the Indenture will, as of any date of determination, be deemed to be "outstanding," except:

- (i) Notes theretofore canceled by the Trustee or delivered to the Trustee for cancellation;
- (ii) Notes that have been called for redemption in accordance with their terms or which have become due and payable at maturity or otherwise and with respect to which monies sufficient to pay the principal thereof and any premium, interest, Additional Amounts or other amount thereon shall have been deposited with the Trustee; or
- (iii) Notes in lieu of or in substitution for which other notes shall have been authenticated and delivered pursuant to the Indenture;

provided however, that in determining whether the holders of the requisite principal amount of outstanding notes of a Series are present at a meeting of holders of notes of such Series for quorum purposes or have consented to or voted in favor of any notice, consent, waiver, amendment, modification or supplement under the Indenture, notes of such Series owned directly or indirectly by the Bank or any Affiliate of the Bank, including any Subsidiary, shall be disregarded and deemed not to be outstanding.

Promptly after the execution by the Bank and the Trustee of any supplement or amendment to the Indenture, the Bank shall give notice thereof to the holders of the notes and, if applicable, to the CNV, setting forth in general terms the substance of such supplement or amendment. If the Bank shall fail to give such notice to the holders of the notes within 15 days after the execution of such supplement or amendment, the Trustee shall give notice to the holders at the expense of the Bank. Any failure of the Bank or the Trustee to give such notice, or any defect therein, shall not, however, in any way impair or affect the validity of any such supplement or amendment.

#### **Enforcement by Holders of Notes**

Except as described in the next paragraph, no holder of a note of a Series shall have any right by virtue of or by availing itself of any provision of the Indenture or such note to institute any suit, action or proceeding in equity or at law upon or under or with respect to the Indenture or the notes of such Series or for the appointment of a receiver or trustee, or for any other remedy thereunder, unless (i) such holder previously shall have given to the Trustee written notice of a default with respect to the notes, (ii) holders of not less than 25.0% in aggregate principal amount of the notes of such Series shall have made written request upon the Trustee to institute such action, suit or proceeding in its own name as Trustee under the Indenture and shall have offered to the Trustee such reasonable indemnity as it may require against the costs, expenses and liabilities to be incurred therein or thereby and (iii) the Trustee for 60 days after its receipt of such notice, request and offer of indemnity shall have failed to institute any such action, suit or proceeding and no direction inconsistent with such written request shall have been given to the Trustee pursuant to the Indenture.

Notwithstanding any other provision in the Indenture and any provision of any note, the right of any holder of notes to receive payment of the principal of and interest on such note (including Additional Amounts) on or after

the respective due dates expressed in such note, or to institute suit, including any *acción ejecutiva individual* pursuant to Article 29 of the Argentine Negotiable Obligations Law, for the enforcement of any such payment on or after such respective dates, shall not be impaired or affected without the consent of such holder.

#### **Defeasance**

Unless otherwise set forth in the applicable pricing supplement, subject to the satisfaction of certain conditions, the Bank may elect either (i) to defease and be discharged from any and all obligations with respect to the notes (which must be denominated in US dollars and have a fixed rate of interest), including any obligation to redeem such notes and the obligations described above under "Covenants" (except for certain obligations specified in the Indenture, including, but not limited to, the rights of holders of outstanding notes to receive payments in respect of the principal of, premium, if any, and interest on such notes where such payments are due, to pay Additional Amounts, to register the transfer or exchange of such notes, to replace temporary or mutilated, destroyed, lost or stolen notes, to submit to jurisdiction as set forth in the Indenture, or to maintain a trustee and paying agent with respect to such notes (which must be denominated in US dollars and bear a fixed rate of interest) as are described under "Covenants—Negative Pledge" and "Covenants—Further Actions" and to have the occurrence of any event specified in clause (2) under "—Events of Default" not constitute an Event of Default (but only insofar as such clause relates to obligations described under "Covenants—Negative Pledge" and "Covenants—Further Actions" from which the Bank has been released as described in this clause (ii) ("partial defeasance").

The Bank may exercise its election for total defeasance or partial defeasance with respect to notes only upon satisfaction of the conditions precedent set forth in the Indenture which include, among others, (a) the deposit in trust with the Trustee, in trust for such purpose, of money and/or U.S. government obligations in an amount, specifically pledged as security for, and dedicated solely to, the benefit of the holders of such notes, sufficient to pay the principal of and interest on the notes to maturity or redemption, as the case may be, (b) the delivery to the Trustee of a certificate from a nationally recognized firm of U.S. independent certified public accountants expressing its opinion that the payments of principal and interest when due and without reinvestment of the deposited U.S. government obligations plus any deposited money without investment will provide cash at such times and in such amounts as will be sufficient to pay principal and interest when due on all the notes to maturity or redemption, as the case may be, (c) the delivery to the Trustee of opinions of independent Argentine and U.S. counsel to the effect that the holders of such notes will not recognize income, gain or loss for Argentine or U.S. federal income tax purposes as a result of such total or partial defeasance and will be subject to Argentine or U.S. federal income tax on the same amount, in the same manner and at the same times as would have been the case if such total defeasance or partial defeasance had not occurred, (d) the absence of any Event of Default, or event which with notice or lapse of time or both would become an Event of Default, on the day of deposit or at any time on or prior to the 123rd day after the date of such deposit or (e) the absence of any breach or violation of, or a default under, any agreement to which the Bank is a party as a result of such total or partial defeasance.

### **Replacement of Notes**

Notes that become mutilated, destroyed, stolen or lost will be replaced upon delivery thereof to the Trustee, or delivery to the Bank and the Trustee of evidence of the loss, theft or destruction thereof satisfactory to the Bank and the Trustee. In the case of a lost, stolen or destroyed note, an indemnity satisfactory to the Trustee and the Bank will be required at the expense of the holder of such note before a replacement note will be issued. Upon the issuance of any new note, the Bank may require the payment of a sum sufficient to cover any tax or other governmental charge that may be imposed in relation thereto and any other expenses (including the fees and the expenses of the Trustee, its counsel and its agents) connected therewith.

# Repayment of Monies; Prescription

Any monies deposited with or paid to the Trustee or any Paying Agent for the payment of the principal of or interest or any other amounts payable on or in respect of any note (including Additional Amounts) and not applied but remaining unclaimed for three years after the date upon which such principal or interest or other amounts have become due and payable will, unless otherwise required by mandatory provisions of applicable escheat or abandoned or unclaimed property law, be repaid to the Bank by the Trustee or such Paying Agent, and the holder of such note shall, unless otherwise required by mandatory provisions of applicable escheat or abandoned or

unclaimed property laws, thereafter look only to the Bank for any payment that such holder may be entitled to collect, and all liability of the Trustee or any Paying Agent with respect to such monies will thereupon cease.

All claims against the Bank for payment of principal of or interest or any other amounts payable on or in respect of any note (including Additional Amounts) shall be prescribed unless made within three years from the later of (i) the date on which such payment first became due and (ii) if the full amount payable has not been received by the Trustee on or prior to such due date, the date on which, the full amount having been so received, notice shall have been given to the holders of the notes by the Trustee that the full amount has been received.

#### **Notices**

Notices to holders of notes will be deemed to be validly given (i) if sent by first class mail to them (or, in the case of joint holders, to the first-named in the Register) at their respective addresses as recorded in the Register, and will be deemed to have been validly given on the fourth Business Day after the date of such mailing, (ii) for as long as such notes are listed on the Buenos Aires Stock Exchange, upon publication in Buenos Aires in the Bulletin of the Buenos Aires Stock Exchange and in a widely circulated newspaper in Argentina, and (iii) for as long as such notes are listed on the Euro MTF, upon publication in a leading daily newspaper of general circulation in Luxembourg and upon publication in a widely circulated newspaper in London. It is expected that notices in London will be published in the *Financial Times*, notices in Luxembourg will be published in the *d'Wort*, and notices in Buenos Aires will be published in *La Nación*. If publication is impossible or impracticable in London, then publication may, in lieu of publication in London, be made in any English language newspaper having general circulation in Europe. Any such notice will be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the last date on which publication is required and made as so required. In the case of Global Notes, notices shall be sent to DTC, Euroclear or Clearstream, as the case may be, or their nominees (or any successors), as the holder thereof, and such clearing agency or agencies will communicate such notices to their participants in accordance with their standard procedures.

In addition, the Bank shall be required to cause all such other publications of such notices as may be required from time to time by applicable Argentine law. Neither the failure to give notice nor any defect in any notice given to any particular holder of a note shall affect the sufficiency of any notice with respect to any other notes.

### **Judgment Currency Indemnity**

If a judgment or order given or made by any court for the payment of any amount in respect of any note is expressed in a currency (the "judgment currency") other than the currency (the "denomination currency") in which such notes are denominated or in which such amount is payable, the Bank will indemnify the relevant holder against any deficiency arising or resulting from any variation in rates of exchange between the date as of which the amount in the denomination currency is notionally converted into the amount in the judgment currency for the purposes of such judgment or order and the date of actual payment thereof. This indemnity will constitute a separate and independent obligation from the other obligations contained in the terms and conditions of the notes, will give rise to a separate and independent cause of action, will apply irrespective of any indulgence granted from time to time and will continue in full force and effect notwithstanding any judgment or order for a liquidated sum or sums in respect of amounts due in respect of the relevant note or under any such judgment or order.

# Governing Law, Judgments, Jurisdiction, Service of Process, Waiver of Immunities

Unless otherwise stated in the relevant pricing supplement, the Indenture and the notes are governed by, and will be construed in accordance with, the law of the State of New York; *provided*, *however*, that all matters relating to the due authorization, execution, issuance and delivery of the notes by the Bank, and matters relating to the legal requirements necessary in order for the notes to qualify as "negotiable obligations" under Argentine law, shall be governed by the Argentine Negotiable Obligations Law No. 23,576, as amended, together with Argentine Business Companies Law No. 19,550, as amended and other applicable Argentine laws and regulations.

Under the Judiciary Law of the State of New York, a judgment or decree in an action based upon an obligation denominated in a currency other than US dollars will be rendered in the foreign currency of the

underlying obligation and converted into US dollars at a rate of exchange prevailing on the date of the entry of the judgment or decree.

Unless otherwise stated in the relevant pricing supplement, the Bank shall irrevocably submit to the jurisdiction of any state or federal court sitting in the Borough of Manhattan, City and State of New York, any Argentine court sitting in Buenos Aires and any competent court in the place of its corporate domicile for purposes of any action or proceeding arising out of or related to the Indenture or the notes. The Bank shall irrevocably waive, to the fullest extent permitted by law, any objection which it may have to the laying of the venue of any such action or proceeding brought in such a court and any claim that any such action or proceeding brought in such a court has been brought in an inconvenient forum. The Bank has also agreed that final judgment in any such action or proceeding brought in such court shall be conclusive and binding upon the Bank and may be enforced in any court to the jurisdiction of which the Bank is subject by a suit upon such judgment; *provided*, *however*, that service of process is effected upon the Bank in the manner specified in the following paragraph or as otherwise permitted by law.

Unless otherwise stated in the relevant pricing supplement, as long as any note remains outstanding, the Bank will at all times have an authorized agent in the Borough of Manhattan in the City and State of New York upon whom process may be served in any legal action or proceeding arising out of or relating to the notes or the Indenture. Service of process upon such agent and written notice of such service mailed or delivered to the party being joined in such action or proceeding shall, to the extent permitted by law, be deemed in every respect effective service of process upon such party in any such legal action or proceeding. The Bank has appointed CT Corporation System, 1633 Broadway, New York, New York 10019 as its agent for service of process in any proceedings in the Borough of Manhattan, City and State of New York.

In addition, pursuant to the Indenture, the Bank has acknowledged that the activities contemplated by the Indenture are commercial in nature and has irrevocably waived to the extent permitted by applicable law any right of immunity or claim thereto that may now or hereafter exist.

#### **Trustee**

Unless otherwise stated in the relevant pricing supplement, the notes shall be issued in accordance with the Indenture. HSBC Bank USA, National Association (formerly HSBC Bank USA), has been appointed as the Trustee under the Indenture. The Indenture contains provisions relating to the duties and responsibilities of the Trustee and its obligations to the holders of the notes.

The Trustee may resign at any time and the holders of a majority in aggregate principal amount of the notes may remove the Trustee at any time. The Bank may remove the Trustee if the Trustee becomes ineligible to serve as Trustee under the terms of the Indenture, becomes incapable of acting as Trustee, or is adjudged insolvent or bankrupt. If the Trustee resigns or is removed, a successor Trustee will be appointed in accordance with the terms of the Indenture. The Bank will give notice of any resignation, termination or appointment of the Trustee to the holders of the notes and to the CNV.

In the Indenture, the Bank covenants to indemnify and defend the Trustee for, and to hold it harmless against, any loss, liability or expense (including the reasonable costs and expenses of its counsel) arising out of or in connection with the acceptance or administration of the Indenture or the trusts thereunder and the performance of its duties thereunder, except to the extent such loss, liability or expense is due to its own gross negligence or bad faith.

The Indenture provides that the Trustee or any affiliate or agent of the Trustee may become the owner or pledgee of securities with the same rights it would have if it were not the Trustee or any agent of the Trustee and may otherwise deal with the Bank and receive, collect, hold and retain collections from the Bank with the same rights it would have if it were not the Trustee or an affiliate or agent. The Trustee and its affiliates and agents are entitled to enter into business transactions with the Bank or any of its affiliates without accounting for any profit resulting from such transactions.

## Paying Agents; Transfer Agents; Registrars

Unless otherwise stated in the relevant pricing supplement, the registrars, paying agents and transfer agents appointed by the Bank are listed at the back of this offering memorandum. The Bank may at any time appoint additional or other registrars, paying agents and transfer agents and terminate the appointment thereof; *provided*, *however*, that (i) while notes of any Series are outstanding, the Bank will maintain a registrar, a paying agent and a transfer agent in New York City; (ii) as long as the notes are listed on the Euro MTF and the rules of the Luxembourg Stock Exchange so require, at least one paying agent and transfer agent will be located in Luxembourg; and (iii) as long as it is required by Argentine law or by the CNV, the Bank will maintain a co-registrar, a paying agent and a transfer agent in Buenos Aires. In the event required by the Indenture, notice of any resignation, termination or appointment of any registrar, paying agent or transfer agent, and of any change in the office through which any registrar, paying agent or transfer agent will act, will be promptly given to the holders of the notes in the manner described under "—Notices" above and to the CNV.

The Trustee, the Paying Agents, the Transfer Agents and the Registrars make no representation regarding this offering memorandum, any pricing supplement or the matters contained herein or therein.

#### SUBSCRIPTION AND SALE

Subject to the terms and conditions set out in a Program Agreement to be entered into (the "Program Agreement"), among the Bank and the several dealers, the notes may be offered from time to time by the Bank through the dealers. The Bank may pay the relevant Dealer a commission for sales made through it as the Dealer.

The Bank may also sell notes to the dealers as principal for their own accounts at a discount or commission to be agreed upon. In addition, the notes may be sold from time to time through a syndicate of financial institutions, for which a Dealer shall act as lead manager (a "Lead Manager"). Such notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer.

The Bank has reserved the right to sell notes directly on its own behalf, in which case no commissions will be payable with respect to any such sale.

The Bank has agreed to indemnify the dealers against certain liabilities and reimburse certain expenses.

Unless otherwise provided in the applicable pricing supplement, the dealers and their affiliates participating in an offering of notes under the program may engage in transactions that stabilize, maintain or otherwise affect the market price of the notes. Such transactions may include stabilization transactions effected in accordance with Rule 104 of Regulation M under the Securities Act, pursuant to which such persons may bid for or purchase notes for the purpose of stabilizing their market price. The dealers also may create a short position for their respective accounts by selling more notes in connection with such an offering than they are committed to purchase from the Bank, and in such case may purchase notes in the open market following completion of an offering of notes to cover all or a portion of such short position. Any of the transactions described in this paragraph may result in the maintenance of the price of the notes at a level above that which might otherwise prevail in the open market. None of the transactions described in this paragraph is required, and, if any is undertaken, it may be discontinued at any time.

#### **United States**

### Offerings Outside the United States

The notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons unless the notes are registered under the Securities Act or an exemption from the registration requirements of the Securities Act is available. Terms used in this paragraph have the meanings given to them by Regulation S.

Each Dealer has agreed or will agree that, except as permitted by the Program Agreement, it will not offer, sell or deliver notes of any Series within the United States or to, or for the account or benefit of, U.S. persons (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution of the notes of a Series as certified to us, and that it will have sent to each Dealer to which it sells notes prior to such 40th day a confirmation or other notice setting forth the restrictions on offers and sales of such notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the completion of the distribution of the notes of a Series, an offer or sale of notes of such Series within the United States by a dealer that is not participating in the offering of such Series may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than under an applicable exemption from registration under the Securities Act.

### Offerings Within the United States

The notes offered and sold within the United States are not being registered under the Securities Act and are being offered and sold in reliance upon the exemption from registration provided by Section 4(2) thereof, which exempts transactions by an issuer not involving any public offering.

Dealers may arrange for the resale of notes to QIBs pursuant to Rule 144A, and each such purchaser of notes is hereby notified that dealers may be relying on the exemption from the registration requirements of the Securities Act provided by Rule 144A. To the extent that the Bank is not subject to or does not comply with the

reporting requirements of Section 13 or 15(d) of the Exchange Act or the information furnishing requirements of Rule 12g-3-2(b) thereunder, the Bank has agreed to furnish to holders of the notes and to prospective purchasers designated by such holders, upon request thereby, such information as may be required by Rule 144A.

Any purchaser of notes must have sufficient knowledge and experience in business matters to be capable of evaluating the merits and risks of investing in and holding notes and be liable to bear the economic risk of the investment for an indefinite period of time because the notes have not been registered under the Securities Act. There is no undertaking to register the notes, and they cannot be sold unless they are subsequently registered or an exemption from such registration requirement is available. There can be no assurance that the notes will be sold, or that there will be a secondary market for the notes.

Each series of notes will also be subject to such additional United States selling restrictions as the Bank and the relevant Dealer or dealers may agree to and as indicated in the applicable pricing supplement. Each of the dealers has agreed or will agree that it will offer, sell or deliver such notes only in compliance with such additional selling restrictions.

## Republic of Argentina

The notes issued under the program will constitute *obligaciones negociables* under the Negotiable Obligations Law, and are entitled to the benefits set forth therein and subject to the procedural requirements established in Decree No. 677/01. The notes may not be offered directly to the public in Argentina except by the Bank or through individuals or entities authorized under the laws and regulations of Argentina to offer or sell the notes directly to the public in Argentina.

Notes to be issued under the program will be offered to the public in Argentina in accordance with General Resolution 368/2001 of the CNV, as amended and Joint Resolution No. 470-1738/2004, as amended. This offering memorandum will be available to the public in Argentina. The placement of notes in Argentina will take place in accordance with the provisions set forth in Section 16 of Law No. 17,811 and CNV regulations, through, among other things: (i) publishing of a summary of this offering memorandum and the pricing supplement related to a particular series of notes in the Buenos Aires Stock Exchange Gazette and in a newspaper of general circulation in Argentina; (ii) distribution of this offering memorandum and the relevant pricing supplement to the public in Argentina; (iii) road shows in Argentina for prospective investors; and (iv) conference calls with prospective investors in Argentina. Each pricing supplement will contain specific details of the public offering efforts to be undertaken, in accordance with Argentine law, as mentioned above, in connection with each issuance of notes.

## **United Kingdom**

Each Dealer has represented, warranted and agreed and each further Dealer appointed under the program will be required to consent and agree that:

- (1) in relation to notes which have a maturity of one year or more, (i) it has not offered or sold and prior to the expiry of a period of six months from the Issue Date of such notes, any such notes, and (ii) will not offer or sell to persons in the United Kingdom, except to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or otherwise in circumstances which have not resulted and will not result in an offer to the public in the United Kingdom within the meaning of the Public Offers of Securities Regulations 1995 (as amended);
- (2) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000, or the "FSMA," received by it in connection with the issue or sale of such notes in circumstances in which Section 21(1) of the FSMA does not, or would not, apply to the Bank;
- (3) in relation to any notes which must be redeemed before the first anniversary of the date of their issue, (a) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business, and (b) it has not offered or sold and will not offer or sell any such notes other than to persons:

- (i) whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses; or
- (ii) who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses;

where the issue of the notes would otherwise constitute a contravention of Section 19 of the FSMA by the Bank; and

(4) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any notes in, from or otherwise involving the United Kingdom.

#### **European Economic Area**

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer has represented and agreed, and each further Dealer appointed under the Program will be required to represent and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of Notes to the public in that Relevant Member State:

- (a) in (or in Germany, where the offer starts within) the period beginning on the date of publication of a prospectus in relation to those Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, all in accordance with the Prospectus Directive and ending on the date which is 12 months after the date of such publication;
- (b) at any time to legal entities which are authorized or regulated to operate in the financial markets or, if not so authorized or regulated, whose corporate purpose is solely to invest in securities;
- (c) at any time to any legal entity which has two or more of (1) an average of at least 250 employees during the last financial year; (2) a total balance sheet of more than  $\[ \in \]$ 43,000,000 and (3) an annual net turnover of more than  $\[ \in \]$ 50,000,000, as shown in its last annual or consolidated accounts; or
- (d) at any time in any other circumstances which do not require the publication by the Issuer of a prospectus pursuant to Article 3 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression Prospectus Directive means Directive 2003/71/EC and includes any relevant implementing measure in each Relevant Member State.

#### **Other Jurisdictions**

No action has been or will be taken in any jurisdiction by the Bank that would permit a public offering of notes, or possession or distribution of any offering material in relation thereto, in any country or jurisdiction where action for that purpose is required. Persons into whose hands this offering memorandum comes are required by the Bank to comply with all applicable laws at their own expense.

# TRANSFER RESTRICTIONS

Each prospective purchaser of notes offered in reliance on Rule 144A or Section 4(2) of the Securities Act, by accepting delivery of this offering memorandum, will be deemed to have represented and agreed as follows:

- (1) Such offeree acknowledges that this offering memorandum is personal to such offeree and does not constitute an offer to any other person or to the public generally to subscribe for or otherwise acquire the notes other than pursuant to Rule 144A or Section 4(2) of the Securities Act or in offshore transactions in accordance with Regulation S. Distribution of this offering memorandum, or disclosure of any of its contents to any person other than such offeree and those persons, if any, retained to advise such offeree with respect thereto, is unauthorized, and any disclosure of any of its contents, without the prior written consent of the Bank, is prohibited.
- (2) Such offeree agrees to make no photocopies of this offering memorandum or any documents referred to herein.

Each purchaser of notes offered and sold in reliance on Rule 144A will be deemed to have represented and agreed as follows (terms used in this paragraph that are defined in Rule 144A or in Regulation S are used herein as defined therein):

- (1) The purchaser (A) is a qualified institutional buyer, (B) is aware that the sale to it is being made in reliance on Rule 144A and (C) is acquiring such notes for its own account or for the account of a qualified institutional buyer.
- (2) The purchaser is neither a citizen nor a resident of a member state of the European Economic Area.
- (3) The purchaser at the time of acquiring such notes is either:
  - (a) a legal entity authorized or regulated to operate in the financial markets or, if not so authorized or regulated, whose corporate purpose is solely to invest in securities, or
  - (b) a legal entity which has two or more of (i) an average of at least 250 employees during the last financial year; (ii) a total balance sheet of more than  $\[ \in \]$ 43,000,000 and (iii) an annual net turnover of more than  $\[ \in \]$ 50,000,000, as shown in its last consolidated or non-consolidated published annual accounts.
- (4) The notes are being offered only in a transaction not involving any public offering in the United States within the meaning of the Securities Act, the notes have not been and will not be registered under the Securities Act, and if in the future the purchaser decides to offer, resell, pledge or otherwise transfer such notes, such notes may be offered, sold, pledged, or otherwise transferred only (A) to a person who the seller reasonably believes is a qualified institutional buyer in a transaction meeting the requirements of Rule 144A, (B) in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S or (C) pursuant to an exemption from registration under the Securities Act provided by Rule 144 thereunder (if available), in each case in accordance with any applicable securities laws of any state of the United States or any other jurisdiction.
- (5) The purchaser understands that notes of a Series offered in reliance on Rule 144A will be represented by a Restricted Global Note.

The Restricted Global Notes will bear a legend to the following effect unless the Bank determines otherwise in compliance with applicable law:

"This note has not been registered under the U.S. Securities Act of 1933, as amended, and prior to the date which is two years after the original issue date hereof may be transferred only pursuant to the exemption from the registration requirements of such Act provided by either Rule 144A or Regulation S thereunder."

Certificated Notes sold pursuant to Rule 144A or in a private placement pursuant to Section 4(2) of the Securities Act to an institutional accredited investor, or issued in exchange for an interest in a Restricted Global Note, will bear the following legend and be subject to the transfer restrictions set forth therein:

"This note has not been registered under the U.S. Securities Act of 1933, as amended, and may not be offered, sold or otherwise transferred without registration under such Act unless an exemption from registration is available. The purchaser of this note, by its acceptance hereof, whether upon original issuance or subsequent transfer, acknowledges the restrictions on the transfer of this note set forth below and agrees that it shall transfer such notes only as provided in the Indenture referred to herein.

This note may be transferred only in principal amounts of US\$250,000 and multiples of US\$50,000 in excess of US\$250,000 (or the approximate equivalent of such amounts in the relevant foreign currency or composite currency), except that a transferor which is a qualified institutional buyer (as defined in Rule 144A under the Securities Act) may transfer this note under clause (A) below in principal amounts of US\$100,000 and multiples of US\$50,000 in excess thereof (or the approximate equivalent of such amounts in the relevant foreign currency or composite currency). By its acceptance of this note, the purchaser agrees that prior to the date which is two years after the original issue date hereof, this note may be transferred only (A) pursuant to the exemption from the registration requirements of the Securities Act provided by either Rule 144A or Regulation S thereunder, (B) to a Dealer (as defined in the Indenture) or through a Dealer to institutional accredited investors (within the meaning of Rule 501 of the Securities Act) which are approved by such Dealer, (C) directly to an institutional accredited investor which is approved by a Dealer or the Bank in a transaction approved by such Dealer or the Bank, (D) through a broker or other intermediary other than a Dealer to an institutional accredited investor approved by the Bank or (E) pursuant to an exemption from such registration requirements as confirmed in an opinion of counsel satisfactory to the Bank. If requested by the Bank or by a Dealer, the purchaser agrees to provide the information necessary to determine whether the transfer of this note is permissible under the Securities Act. This note and related documentation may be amended or supplemented from time to time to modify the restrictions on and procedures for resales and other transfers of this note to reflect any change in applicable law or regulation (or the interpretation thereof) or in practices related to the resale or transfer of restricted securities generally. By the acceptance of this note, the holder hereof shall be deemed to have agreed to any such amendment or supplement.

The foregoing legends may be removed from this note on satisfaction of the conditions specified in the Indenture."

The Indenture provides that such legends will not be removed unless the Transfer Agent is advised that the relevant note is being transferred pursuant to Regulation S or unless there is delivered to the Bank and the Transfer Agent evidence reasonably satisfactory to the Bank, which may include an opinion of U.S. counsel, to the effect that neither such legends nor the restrictions on transfer set forth therein are required to ensure that transfers of such note comply with the Securities Act. As a general matter, the legends may be removed from any note two years after the original issue date thereof, provided that during such two-year period such note has not been acquired by the Bank or any affiliate thereof.

With respect to the registration of transfer of any legended Certificated Note to a transferee desiring or required to hold a Certificated Note or notes:

- (1) The Registrar shall register the transfer of any such note if the requested transfer is (a) to the Bank, an affiliate (as defined in Rule 144(a)(1) under the Securities Act) of the Bank or any Dealer or (b) being made by a transferor who has provided the Bank and the Transfer Agent with a Rule 144A Transfer Certificate in the form provided in the Indenture;
- (2) The Registrar shall also register the transfer of any such note if the transferor has provided the Bank and the Transfer Agent with a Regulation S Transfer Certificate in the form provided in the Indenture; and

(3) The Registrar shall register the transfer of any such note if the requested transfer is in the form of another legended Certificated Note, if the transfer is in a minimum denomination of US\$250,000 and the transferee has provided the Bank and the Transfer Agent with (a) an investor's representation letter in the form provided in the Indenture, (b) if requested by the Bank, an opinion of counsel in a form satisfactory to the Bank and (c) such other evidence acceptable to the Bank that such transfer is in compliance with the Securities Act and other applicable laws.

If a holder of a legended Certificated Note requests that such note be transferred to a transferee that will take delivery in the form of a beneficial interest in a Global Note, the Transfer Agent shall accept such transfer only if (i) the requirements of clause (1)(b) above have been met (in the case of a transfer to a transferee that will take delivery in the form of a beneficial interest in a Restricted Global Note) or (ii) the requirements of clause (2) above have been met (in the case of a transfer to a transferee that will take delivery in the form of a beneficial interest in a Regulation S Global Note). Upon acceptance for transfer of a Certificated Note pursuant to this paragraph, the Transfer Agent will cancel such Certificated Note and shall endorse or cause to be endorsed on the schedule affixed to the applicable Global Note an appropriate notation evidencing the date of such transfer and an increase in the principal amount of the applicable Global Note.

Transfers of beneficial interests in a Restricted Global Note to transferees that take delivery in the form of beneficial interests in such Restricted Global Note may be made without providing any of the certificates referred to above or any similar documents. Transfers of beneficial interests in a Restricted Global Note to institutional accredited investors must be made in the form of Certificated Notes upon compliance with the provisions of clause (iii) above. Transfers of beneficial interests in a Restricted Global Note to transferees that take delivery in the form of Certificated Notes may be made only upon compliance with clause (1), (2) or (3) above. Transfers of beneficial interests in a Restricted Global Note to transferees that will take delivery in the form of beneficial interests in a Regulation S Global Note may be made only upon presentation of a Regulation S Transfer Certificate in the form provided in the Indenture. On or prior to the 40th day after the completion of the distribution of the notes of any Series represented by a Regulation S Global Note, transfers of beneficial interests in such Regulation S Global Note to transferees that will take delivery in the form of beneficial interests in a Restricted Global Note may be made only upon presentation of a Rule 144A Transfer Certificate in the form provided in the Indenture; after such 40th day, no such certification will be required with respect to such transfers.

### DESCRIPTION OF CAPITAL STOCK

Set forth below is a brief summary of certain significant provisions of the Bank's bylaws and of Argentine law and regulations concerning the Bank's capital stock. This description does not purport to be complete and is qualified by reference to the bylaws, Argentine law, and Bolsa de Comercio de Buenos Aires rules and regulations.

The Bank's bylaws are governed by Argentine law and any action relating to enforcement of the Bank's bylaws or a shareholders' rights thereunder is required to be brought in an Argentine court. Under the Bank's bylaws, the duration of the Bank is 100 years from the date of registration of the Bank's bylaws in the Public Registry of Commerce (until October 23, 2097).

#### **Capital Stock**

Pursuant to our bylaws, our capital stock consists of 150,000,000 common, book-entry shares, par value Ps.10 per share. The capital stock issued for each class of shares is:

• Class A Shares: Ps.658,530,880

• Class B Shares: Ps.75,000,000

• Class C Shares: Ps.75,000,000

• Class D Shares: Ps.691,469,120

On February 14, 2007, the change in par value of our shares of stock became effective. This change in par value, which did not involve a change in our capital stock, was voted upon at the General Ordinary and Extraordinary Shareholders' Meetings held on July 21, 2006. It was decided that we would maintain our fully-subscribed and paid-in capital of Ps. 1.5 billion, represented by one and a half billion (1,500,000,000) common book-entry shares of one peso (Ps.1) par value and each entitled to one vote per share, except for the multiple voting right conferred upon Class D shares. As a result of such meeting, each share of outstanding stock will be converted automatically into ten (10) shares of the new par value stock. Each shareholder will thus hold a higher number of shares while retaining the same value.

All the issued shares are fully paid in. No change has taken place in the last year, in relation to the quantity of shares. In the last 3 years there have not been substantial changes related to any variation in the capital stock nor in the number of shares issued among the different classes.

Pursuant to the Privatization law and the Bank's bylaws, the Bank's capital stock is divided among the following classes of shares:

- Class A Shares, which represent shares owned directly and indirectly by the Argentine government, and currently comprise 43.90% of the Bank's outstanding shares;
- Class B Shares, which represent shares currently held by Banco Nación, as trustee for the PPP, but will
  be offered to the Bank's employees pursuant to the PPP and which currently comprise 5% of the
  Bank's outstanding shares;
- Class C Shares, currently held by the Assistance Trust Trustee, which represent shares to be acquired
  by specified companies engaged in housing construction or real estate activities through a special
  program yet to be implemented, and which currently comprise 5% of the Bank's outstanding shares;
  and
- Class D Shares, which will represent any shares transferred to third parties, which are not included in the foregoing categories of owners. Any Class A Shares sold will be converted into Class D Shares. A certain number of Class D Shares are held in the form of ADSs. Class D Shares currently comprise approximately 46.10% of the Bank's capital stock. 13.1% percent of the total number of Class D

shares, equivalent to 9,090,500 Class D shares are currently held in trust by First Trust of New York, as Option Trustee, which are held in trust for purposes of disposing, from time to time and throughout a period ending February 2, 2007, of the ADSs remaining after the exercise of the Options, pursuant to the instructions received from the Selling Shareholder.

Any Class B Shares not acquired by the Bank's employees pursuant to the PPP (upon its implementation) will be converted into Class A Shares. After implementation of the PPP, (i) any Class B shares not acquired by the Bank's employees pursuant to the PPP shall be converted into Class D Shares; and (ii) any Class B Shares transferred to persons who are not participants in the PPP will be converted into Class D Shares. Any Class C Shares transferred to third parties which are not construction or real estate companies will be converted into Class D Shares. Class D Shares will not be converted into Class A Shares, Class B Shares or Class C Shares by virtue of reacquisition by the Argentine government or by virtue of their acquisition by participants in the PPP or construction or real estate companies.

Since the Privatization, there has not occurred any increase of capital or issuance of new shares.

## **Voting Rights**

#### General

As discussed below, holders of Class A and Class D Shares have special voting rights relating to certain relevant corporate decisions. Whenever such special rights do not apply (with respect to the Class A Shares and the Class D Shares) and in all cases (with respect to the Class B Shares and the Class C Shares), each share of common stock entitles the holder to one vote. Pursuant to Argentine regulations, once the Bank has been authorized to make a public offering of any or all of its capital stock, it will not be allowed to issue multiple voting shares.

Under Argentine law, any action that would prejudice the rights of holders of a particular class of shares, but not rights of holders of other classes of shares, or affect the rights of holders of a particular class of shares in a different manner than rights of holders of other classes of shares, must be approved by the holders of such class of shares at a special meeting.

The Bank may issue voting or nonvoting preferred shares. Such preferred shares shall be divided into Classes A, B, C and D. Holders of Class A, Class B, Class C and Class D voting preferred shares will exercise voting rights and be subject to the same ownership, conversion and transfer restrictions as holders of common shares of the same class. The Bank currently has no preferred shares outstanding.

#### Class A Shares

Holders of Class A Shares have the right to elect at least two members of the board of directors and two alternates, notwithstanding the number of shares comprising the class at any given time. The holders of Class A Shares also have the right, as described in the following paragraph, to approve certain transactions involving the Bank and certain acquisitions of shares. Class A Shares sold by the Argentine government or the Assistance Trust Trustee convert automatically to Class C or D Shares, as the case may be. Under the Privatization law, the Argentine government must always hold at least one Class A Share.

Under the Bank's bylaws, the affirmative vote of the holders of Class A Shares is required, regardless of the percentage of those shares of the Bank's capital stock, in order to effectuate:

- mergers or spin-offs;
- an acquisition of shares constituting a Control Acquisition (as defined below) and, therefore, resulting in the Bank being subject to a control situation (as defined under Argentine Companies Law, Central Bank regulations or the Bank's bylaws);
- the transfer to third parties of a substantial part of the loan portfolio of the Bank which causes the Bank to cease or substantially reduce its residential loan and mortgage activities;

- a change in the Bank's corporate purpose;
- the transfer of the Bank's corporate domicile outside of Argentina; and
- the voluntary dissolution of the Bank.

Argentine Companies Law defines "control" as the possession, directly or indirectly, of the power to direct or cause the direction of the corporate decisions of a person, whether through the ownership of voting securities, by contract or otherwise. See "Argentine Banking System and Regulation • Argentine Banking Regulation" for a definition of control under Central Bank regulations.

The Privatization law provides that the Argentine government will exercise the voting rights of the Class A Shares held by the Assistance Trust Trustee.

#### Class B Shares

Upon acquisition of Class B Shares by the Bank's employees under the PPP, the holders of such shares will have the right to elect one member to the board of directors and one alternate, as long as such class represents more than 2.0% of the capital stock of the Bank issued at the time the respective shareholders' meeting is convened. Until such time, such director will be elected by the Class A Shares. The Privatization law provides that the Argentine government will exercise the voting rights of the Class B Shares prior to such shares being offered and sold. Class B Shares acquired by the Bank's employees and thereafter transferred outside the PPP convert automatically to Class D Shares. Any Class B Shares not acquired by the Bank's employees pursuant to the PPP (at the time of its implementation) will be converted into Class A Shares. After implementation of the PPP, any Class B shares not acquired by the Bank's employees pursuant to the PPP shall be converted into Class D Shares. Each Class B Share is entitled to one vote.

#### Class C Shares

Upon transfer of Class C Shares to companies engaged in housing construction or real estate activities, the holders of such shares will have the right to elect one member to the board of directors and one alternate, as long as such class represents more than 3.0% of the capital stock of the Bank issued at the time the respective Shareholders' Meeting is convened. Until such time, such director will be elected by the Class A Shares. The Privatization law provides that the Argentine government will exercise the voting rights of the Class C Shares held by the Assistance Trust Trustee prior to such shares being offered and sold. Only companies which have been engaged in housing construction or real estate activities for at least one year are eligible to purchase Class C Shares. Class C Shares transferred to persons other than companies engaged in housing construction or real estate activities will be converted automatically to Class D Shares. Each Class C Share is entitled to one vote.

#### Class D Shares

The holders of Class D Shares shall have the right to elect nine members of the board of directors and their respective alternates. In addition, for so long as Class A Shares represent more than 42.0% of the Bank's capital, the Class D Shares shall be entitled to three votes per share, except that holders of Class D Shares will be entitled to one vote per share in the case of a vote on:

- a fundamental change in the Bank's corporate purpose;
- a change of the Bank's domicile to be outside of Argentina;
- dissolution prior to the expiration of the Bank's corporate existence;
- a merger of spin-off in which the Bank is not the surviving corporation;
- a total or partial recapitalization following a mandatory reduction of capital; and

 approval of voluntary reserves other than legal reserves when their amount exceeds the capital stock and the legal reserves.

In addition, irrespective of the percentage of the Bank's outstanding capital stock represented by Class A Shares, the affirmative vote of the holders of the Class A Shares is required to adopt certain relevant decisions. See "—Class A Shares." Pursuant to Argentine regulations, once the Bank has been authorized to make a public offering of any or all of its capital stock, it will not be allowed to issue multiple voting shares. Class D Shares will not be converted into Class A Shares, Class B Shares or Class C Shares by virtue of reacquisition by the Argentine government, PPP participants or companies engaged in housing construction or real estate activities, respectively.

#### Class D Shares underlying the ADSs held by the Option Trustee

The Class D Shares underlying the ADSs shares owned by the Option trustee shall be voted by the latter pursuant to the instructions received from the selling shareholder.

## Registration Rights

Pursuant to a Registration Rights Agreement, holders or beneficial owners of ADSs or Class D Shares representing at least 3.0% of our outstanding stock ("Registrable Securities") can require us, at our own cost, to file with the SEC a registration statement with respect to the Class D Shares or ADSs (a "Demand Registration Right") and to use our best efforts to cause the ADSs to be approved for listing on the New York Stock Exchange; except in the following cases when the ADSs or Class D Shares have ceased to be Registrable Securities: (i) a registration statement with respect to the offering of such securities by the holder thereof shall have been declared effective under the Securities Act and such securities have been disposed of by such holder pursuant to such registration statement, (ii) such securities have been sold to the public pursuant to, or are eligible for sale to the public without volume or manner of sale restrictions under, Rule 144(k) (or any similar provision then in force, but not Rule 144A) promulgated under the Securities Act, (iii) such securities shall have been otherwise transferred and new certificates for such securities not bearing a legend restricting further transfer shall have been delivered by the Bank or its transfer agent and subsequent disposition of such securities shall not require registration or qualification under the Securities Act or any similar state law then in force or (iv) such securities shall have ceased to be outstanding. The Demand Registration Rights are exercisable up to four times at any time after the earlier of (i) May 2, 2000 and (ii) five months after the completion of any public offering of our capital stock in the United States. We will not be required to effect more than one demand registration in any twelve-month period. In certain instances, the Argentine government acting through Banco Nación has the right to postpone the filing of any registration statement requested to be filed pursuant to a Demand Registration Right. No Demand Registration Right has been exercised as of the date of this offering memorandum.

## **Certain Provisions Relating to Acquisitions of Shares**

# Certain Provisions of the Privatization Law and the Bylaws

Pursuant to the Privatization law and the Bank's bylaws, each individual or legal entity that belongs to the same "economic group" may not own more than 5.0% of the Bank's capital stock. Although the Privatization law does not define the term "economic group," as defined by regulations promulgated by the Central Bank of Argentina (the "Regulations" or the "Central Bank regulations"), the Bank will apply the meaning given to that term in the Central Bank regulations. For the definition of an "economic group" pursuant to the Regulations, see "Argentine Banking System and Regulation—Argentine Banking Regulation." Pursuant to the terms of the Privatization law, the Ministry may establish the other terms and conditions for the Equity Offerings.

#### Certain Provisions Relating to the Central Bank

Argentine law and the Regulations require that Significant Acquisitions be approved in advance by the Central Bank. "Significant Acquisition" means purchase of stock which entitles the purchaser to five percent (5.0%) or more of the Bank's votes.

In addition, any acquisition, other than a Significant Acquisition, of 2.0% or more of the capital stock of a financial institution must be reported by the issuer to the Central Bank.

## Notice of Certain Acquisitions

Pursuant to the Bank's bylaws, any person who, directly or indirectly, through or together with its affiliates and persons acting in concert with it, acquires Class D Shares or securities convertible into Class D Shares that would result in such person controlling more than 3.0% of the Class D Shares is required to notify the Bank within five days of such acquisition, in addition to complying with any requirements imposed by any other authority in Argentina or elsewhere where the Class D Shares are traded. Such notice must include the name or names of the person and persons, if any, acting in concert with it, the date of the acquisition, the number of shares acquired, the price at which the acquisition was made and a statement as to whether it is the intention of the persons to acquire a greater equity interest in, or control of, the Bank. Each subsequent acquisition by such person or persons requires a similar notice.

## Qualified tied Majority

Action may be taken at any shareholders' meeting by an absolute majority of shares present, except that:

- (i) the affirmative vote of 75.0% of the shares entitled to vote both on the first and second call (without regard to multiple voting rights) is required for the approval of certain actions by the Bank, namely (a) the delisting of the Bank's shares from the *Bolsa de Comercio de Buenos Aires* or the NYSE, (b) the transfer of the Bank's domicile outside Argentina; (c) a fundamental change in the Bank's corporate purpose and (d) certain split-ups resulting in the transfer of 25.0% or more of the Bank's assets;
- (ii) the affirmative vote of 66.0% of the shares entitled to vote both on the first and second call (without regard to multiple voting rights) is required to approve certain amendments to the Bank's bylaws, namely those which would (a) amend the Bank's bylaws to change the percentage of the Bank's capital stock ownership acquired which determines the obligation to report such purchase, or the percentage that determines what constitutes a control acquisition; (b) amend the provisions of the Bank's bylaws requiring that tender offers required under the Bank's bylaws be all-cash offers for all outstanding shares and convertible securities at no less than a specific minimum price as provided for by the Bank's bylaws; (c) amend the provisions regarding the size, nomination, election and composition of the board of directors; (d) allow the granting of certain guarantees in favor of shareholders except when the guarantee and the secured obligation were undertaken in fulfilling the corporate purpose; (e) approve the substantial reduction or total cessation of the Bank's housing loan operations; and (f) the provisions on number, nomination, election and composition of the board of directors; and
- the approval of an absolute majority of the shares (without regard to multiple voting rights) entitled to vote is required for (a) mergers and split-ups in which the Bank is not the surviving entity, (b) approval of voluntary reserves other than legal reserves when their amount exceeds the capital stock and the legal reserves, and (c) early dissolution or partial or total reassessment of capital.

#### **Bylaw provisions**

### Incorporation; Corporate Purpose

The Bank is a *sociedad anónima* incorporated in Argentina and registered in the Public Registry of Commerce as of October 23, 1997 (Number 12,296, Book 122, Volume A of Corporations). Under the bylaws, the duration of the Bank is one hundred years from the date of registration in the Public Registry of Commerce (until October 23, 2097). The Bank's registered corporate office is located in Reconquista 151, City of Buenos Aires.

Pursuant to Section 4 of the Bank's bylaws the purpose of the Bank is to carry on, either on its own account or through third parties, or in association with third parties, within Argentina or abroad, the following businesses: (a) banking activities contemplated in and permitted by the Financial Institutions Law and further laws, regulations and provisions governing the banking business for all commercial banks; and the servicing of the needs of housing mortgage loans; (b) insuring the risks derived from the transactions performed or property financed by it, even if not given as collateral, imposing insurance on the beneficiaries of its transactions and insuring the risks derived from the

transactions set forth in Section 10 of Law 21,581, Section 13 of Law 24,143, and Law 24,626; (c) performing all securities transactions contemplated in the applicable laws and regulations that govern such business, within the guidelines set forth by the CNV, acting as a stock company (sociedad de bolsa) in authorized stock markets or as a broker in any other self-regulated market; (d) purchasing, selling, constructing, leasing and managing real estate and/or entering into brokerage and agency transactions and any other transaction as may be necessary to perform its banking activities; (e) acting as trustee in accordance with the provisions of Law No. 24,441.

According to the Bank's bylaws and Section 17 of Law No. 24,855, the Bank must, for the term of ten years from July 22, 1997, continue to conduct the following activities: (i) provide financing for the construction and purchase of homes within Argentina, either per se or through third parties, on a geographically balanced basis, in order to ensure lending to different socioeconomic groups on market conditions to be determined by the board of directors; (ii) maintain credit lines for financing the construction of homes in small municipalities on market conditions to be determined by the board of directors, by allocating annually to these activities not less than ten percent of all construction credits, contemplating equitable geographic distribution; (iii) continue to maintain the special fund provided for in Section 13 of Law No. 24,143 on the terms set forth therein; (iv) act as agent of the Secretariat of Housing for purposes of centralizing the collection of money, issuance of funds and technical controls of the National Housing Fund (Section 10 of Law 21,581); (v) keep the powers and obligations established in Law No. 18,307 (Mortgage Registration), and Law No. 18,740 (Deed entry of Vicente López y Planes, Domingo Faustino Sarmiento, General Urquiza and Presidente Derqui neighborhoods) granted to the Banco Hipotecario Nacional, and the powers that emerge from the Section 12 of Law No. 21,508 (cancellations by order); (vi) perform the legal acts which are necessary for the fulfillment of the operations derived from the application of Decree No. 407/91, as supplemented and amended (sale of vacant fiscal real property); (vii) continue with the exercise of the Bank's rights derived from the transfer to Banco Hipotecario Nacional of the Postal Savings, activities established by Decree No. 1438/94, including the rights stemming from ownership of its trademark, which the company shall continue to exercise upon expiration of the term of ten years herein set forth. The referred activities include the accounts corresponding to "Juveniles que trabajan" according to the provisions of the Labor Law and convicts' earning deposit accounts according to the legislation in force. The Bank shall regulate this operation in compliance with the provisions of the Central Bank, It shall also administrate minor accounts pursuant to the conditions established in Section 33 of Law No. 21,963, applying the unattachability of savings account balances according to Section 34 of the referred law; (viii) act as Trustee of the Trust Fund for Housing Financing constituted by Decree No. 370/96; and (ix) participate in the projects developed by the National Entity for the Administration of Railways Property (Ente Nacional de Administración de Bienes Ferroviarios) pursuant to the agreement dated April 29, 1997 approved by Decree No. 585/97.

### Relations between the Directors and the Bank; Conflict of Interest

Section 14 of the Bank's bylaws provides that the directors determine the compensation of the members of the Board that perform executive, technical and administrative duties or special commissions of a level consistent with the one prevailing in the market, with interested directors abstaining and with the subsequent ratification of such decision through a shareholders meeting. In addition, Section 6.8 of the Regulation of the board of directors establishes that a director with an interest contrary to or competing with the Bank shall inform the Bank of such a situation before the matter is considered. In this case, the interested director shall leave the meeting until the directors finish considering the matter. In case of breach of the aforesaid obligation, a shareholders' meeting shall be called to decide: (i) the eventual adoption of punishments; (ii) removal or suspension of the director or (iii) initiation of action against the director (Section 10 of the board of directors Regulations). Pursuant to Section 10 of the Regulation of the board of directors, the breach of this obligation shall be evaluated by the board of directors who may apply penalties to the breaching director.

Article 272 of Argentine Corporate Law establishes that directors that have interests conflicting with those of the Bank, must inform the board of directors and the Supervisory Committee of such a conflict. If such directors do not comply with this provision, they will be jointly and severally liable for the damages derived from their actions or omissions.

## Shareholder rights and obligations

## Participation in the Bank's Liquidation

Upon liquidation of the Bank, one or more liquidators may be appointed to wind up its affairs. In the event of liquidation, the assets of the Bank will be applied to satisfy its debts and liabilities. Any remaining amounts will be distributed to the shareholders in proportion to their respective shareholdings, subject to preferential rights of any outstanding preferred shares.

## Reduction of Capital

Capital reductions may be voluntary or mandatory. Voluntary reductions of capital must be approved by an extraordinary meeting of shareholders and with a justified report from the Supervisory Committee and may take place only after notice thereof is published and creditors are given an opportunity to obtain payment or collateralization of their claims. According to Section 206 of Argentine Corporate Law, reductions of capital are mandatory when losses have exceeded reserves and more than 50% of the Bank's stated capital. However, Decree No. 540/2005 has suspended the application of such Section 206 until December 10, 2005. The Bank's shares are subject to redemption in connection with a reduction in the capital stock that requires approval by majority vote of an extraordinary shareholders meeting. Any shares so redeemed must be cancelled by the Bank.

#### Acquisition of its own shares by the issuer

According to Section 221 of the Argentine Corporate Law and Resolution 400/02 issued by the CNV, corporations may acquire their own issued shares, as long as they are admitted to be listed by a self-regulated entity. Once such shares have been fully paid for, the shares will have been acquired with net profits and free or voluntary reserves resulting from the latest financial statements approved by the board of directors.

The decision of a company to acquire its own shares must be (i) adopted by the board of directors, prior to a report of the Audit Committee or of the control body, (ii) relayed to the CNV or other self-regulated entities, and (iii) published in the bulletin of such self-regulated entities or in a newspaper. The board of directors' resolution must establish the purpose of the acquisition, the maximum amount to be invested, the maximum number of shares or the maximum percentage of capital that may be acquired and the maximum price to be paid for the shares. The board of directors must prove to the CNV that it has sufficient liquidity to purchase the shares, and that the payment of shares does not affect the company's solvency. The total amount of shares acquired and already held by the company must not exceed 10% of the company's capital stock. The shares acquired by the company exceeding said limits must be disposed of within ninety days from the date of the acquisition causing the excess.

The shares acquired according to these provisions must be disposed of by the company within a year from the date of their acquisition, unless a regular meeting authorizes an extension. At the moment of transferring them, the company shall carry out a preemptive right offering the shares to the shareholders according to the terms established in section 221 of Argentine Corporate Law and its amending regulations. The rights of the shares acquired by the company shall be suspended until the shares are sold to a third party and shall not be considered for the calculation of the quorum and majorities.

Once the term is over, and there has not been a shareholders' meeting resolution extending the term, the company's capital shall be decreased by law in an amount equal to the par value of the repurchased shares remaining in the portfolio, which shall be cancelled.

Finally, the company cannot acquire its own shares: (i) if the company knew of the existence of a public offering of its shares; (ii) before the end of the first day following the publication of the company's decision to acquire its own shares; or (iii) if the shares have not been fully paid in.

The board of directors' meeting of the Bank held on August 22, 2000 approved the acquisition by the Bank of its own shares, in order to maintain the value of the shares and avoid severe damage to the Bank. Consequently, the Bank acquired 994,015 Class D Shares for the aggregate amount of Ps.6,713,500. The Bank intended to keep the acquired shares for three years, the maximum period permitted by law. The Bank's shareholders' meeting held on May 31, 2001 approved the justification made by the board of directors for the acquisition by the Bank of its own

shares. Since December 2003 and for a 30-day period, the Bank sold, by means of preemptive offer to its class D shareholders, all the shares of such class held by it. As of June 30, 2004, the Bank has no treasury stock.

### **Shareholders' Meetings**

### Notice of Shareholders' Meetings

Pursuant to Sections 21 and 22 of the Bank's bylaws, the regular and extraordinary shareholders' meetings of the Bank shall be called to consider the matters established in Sections 234 and 235 of Argentine Corporate Law. Regular shareholders' meetings on the first and second call may be called and held simultaneously. Both regular and extraordinary shareholders' meetings shall be called by means of notices published in the Official Gazette, in one of the major newspapers of Argentina and in the newsletters of the stock exchanges and securities markets of the country where the Banks' shares are listed for a five-day term. According to Decree No. 677/01, the minimum term for calling a meeting is 20 days and the maximum term is 45 days. The board of directors shall order the publications to be made abroad to comply with the laws and practices in effect in the jurisdictions of the stock exchanges and securities markets on which the shares are listed. The board of directors may use the services of companies specializing in communications with shareholders and use other dissemination media to let them know its opinion on the subject matters to be dealt with at the relevant meeting. The cost of such services and dissemination shall be borne by the Bank.

#### Quorum Requirements

The quorum for regular meetings on the first call is a majority of the shareholders with the right to vote. The quorum for extraordinary meetings on the first call is 60% of the shareholders with the right to vote. The quorum for regular and extraordinary meetings on the second call is whatever shareholders present are entitled to vote.

Resolutions in regular and extraordinary shareholders' meetings shall be adopted by the majority of the present votes, except for the cases where the bylaws establish special majorities or require the approval of Class A Shares. See "Voting Rights – Class A Shares" and "Certain Provisions Relating to Acquisitions of Shares – Qualified tied Majority."

Shareholders may attend meetings by means of proxies by granting a private instrument of proxy (the signature of which must be attested by a court officer, a notary public or a bank). Shareholders shall request to Caja de Valores S.A. a certificate of shares and deposit it in the Bank three days prior to the shareholders' meeting.

## Resolutions Affecting the Rights of a Class of Shares

Pursuant to Section 24(v) of the bylaws and Section 250 of the Argentine Corporate Law, in order to affect the rights of a class of shareholders, the consent of such a class shall be given at a Special Meeting.

### Foreign Shareholders

Section 123 of Argentine Corporate Law establishes that in order to incorporate a company in Argentina, or to be a shareholder of an Argentine company, a foreign company must comply with the provisions of Section 123 of said law, including filing with the Public Registry of Commerce a copy of: (i) its articles of incorporation and bylaws, (ii) a certificate issued by a competent authority in the country of the foreign shareholder stating that the company has been duly incorporated pursuant to its laws and that it is in good standing, and (iii) a power of attorney appointing a legal representative in Argentina with power to do all the necessary filings in the Public Registry of Commerce and to establish a domicile in Argentina. Registration may also be required of a foreign shareholder in order to exercise its voting rights.

Since the effectiveness of General Resolution No. 7/2003 issued by the Superintendence of Corporations, companies applying for their registration pursuant to the provisions of section 123 of the Business Companies Law shall be required, in addition to the aforementioned requirements, to report whether or not they are subject to any

legal prohibition or restriction against conducting any business or their main business in their place of incorporation and to evidence that, as of the application date, they comply with at least one of the following conditions outside of Argentina: (a) existence of one or more branches or permanent representations; (b) equity ownerships in other companies qualifying as non-current assets or (c) ownership of fixed assets in their place of incorporation. Further, the legal representatives of foreign companies already registered shall be required to submit an accounting certification showing the composition and value of the corporate assets located outside Argentina when reporting their cross interests and to simultaneously evidence compliance with General Resolution No. 1375/02 of the Federal Administration of Public Revenues (which requires the representatives of foreign individuals or entities to report any transaction entered into with Argentine residents, regardless of their nature, including transactions made for no consideration).

## Capital Increases; Issuance of Shares

Our bylaws provide that the capital stock may be increased up to five times its current amount by resolution at an ordinary shareholders' meeting as provided for by Section 188 of Argentine Corporate Law. Such limitation does not apply if the Bank is authorized to publicly offer its shares. The shareholders' meeting must set forth the terms of the shares to be issued as a result of such capital increases, and may delegate to the board of directors the authority to determine the time of such issuance and the payment terms and conditions and any other delegation authorized by law. Notwithstanding any changes that may arise from the exercise of preemptive rights and accretion rights as provided in the bylaws, any issuance of common or preferred stock are to be made by classes maintaining the existing proportion among the different classes as of the date of commencement of the subscription period.

Our bylaws also provide that any convertible securities issued by the Bank can only be convertible into Class D Shares and the issuance thereof must be authorized by a special meeting of Class D shareholders.

## **Restrictions on Control Acquisitions**

# Required Approvals and Tender Offers

Pursuant to the Bank's bylaws, each acquisition of shares or convertible securities as a result of which the acquiror, directly or indirectly through or together with its affiliates (collectively, an "Acquiror"), would own or control Class D Shares that, combined with such Acquiror's prior Class D Share holdings, would represent 30.0% or more of the outstanding capital stock of the Bank (collectively, "Control Acquisitions"), must be carried out in accordance with the procedure described in this subsection, except for acquisitions by an Acquiror owning or controlling more than 50.0% of the Bank's capital prior to such acquisition. Any transaction that would result in the Acquiror holding a controlling interest in the Bank, as defined under Argentine law, also must be approved in advance by the holders of the Class A Shares.

Prior to consummating any Control Acquisition, an Acquiror must obtain the approval of the holders of the Class A Shares, and make a public tender offer for all outstanding shares and securities convertible into shares of the Bank. The Acquiror will be required to provide the Bank written notice of and certain specified information with respect to any such tender offer, as well as the terms and conditions of any agreement or proposed agreement which, if consummated, would result in a Control Acquisition (a "Proposed Agreement"), at least 15 business days prior to the commencement of the offer. The Bank will send each shareholder and holder of convertible securities a copy of such notice, at the Acquiror's expense. The Acquiror is required to publish a notice containing substantially the same information in a newspaper of general circulation in Buenos Aires, New York City and any other city in which the Bank's securities are traded on an exchange or other securities market, as well as in the informative bulletins of those exchanges or securities markets. The notice must be published at least once per week beginning on the date notice is provided to the Bank, until the offer expires.

The board of directors shall call a special meeting of the holders of Class A Shares for the tenth business day following the receipt of the Acquiror's notice for the purpose of considering whether consummation of the tender offer will result in a benefit for the Bank or for the general interest. If the special meeting is not held, or if the Class A shareholders disapprove the tender offer, neither the tender offer nor the Proposed Agreement may be consummated.

The tender offer must be carried out in accordance with a procedure specified in the Bank's bylaws and in accordance with any additional or stricter requirements of jurisdictions, exchanges or markets in which the offer is made or in which the Bank's securities are traded. Under the Bank's bylaws, the tender offer must provide for the same price in cash for all shares tendered. Such price may not be less than the highest of the following (the "Minimum Price"):

- (i) the highest price paid by or on behalf of the Acquiror for Class D Shares or convertible securities during the two years prior to the notice provided to the Bank, adjusted for any stock split, stock dividend, subdivision or reclassification affecting the Class;
- (ii) the highest selling closing price for the Class D Shares on the *Bolsa de Comercio de Buenos Aires* during the 30-day period immediately preceding the notice provided to the Bank, adjusted for any stock split, stock dividend, subdivision or reclassification affecting the Class;
- (iii) the price resulting from clause (ii) above, multiplied by a fraction, the numerator of which shall be the highest price paid by or on behalf of the Acquiror for Class D Shares during the two years immediately preceding the date of the notice provided to the Bank and the denominator of which shall be the closing price for the Class D Shares on the *Bolsa de Comercio de Buenos Aires* on the date immediately preceding the first day in such two-year period on which the Acquiror acquired any interest in or right to any Class D Shares, adjusted for any stock split, stock dividend, subdivision or reclassification affecting the Class; and
- (iv) the net earnings per Class D Share during the four most recent full fiscal quarters immediately preceding the date of the notice provided to the Bank, multiplied by the higher of (a) the price/earnings ratio during such period for Class D Shares (if any) and (b) the highest price/earnings ratio for the Bank in the two-year period immediately preceding the date of the notice provided to the Bank, in each case determined in accordance with standard practices in the financial community.

Any such offer must remain open for a minimum of 90 days following the provision of notice to the shareholders or first publication of the offer, and shareholders shall have the right to withdraw tendered shares at any time until the close of the offer. Following the close of such tender offer, the Acquiror will be obliged to acquire all tendered shares or convertible securities, provided that if the number of shares tendered is less than the minimum, if any, upon which such tender offer was conditioned, the Acquiror may withdraw the tender offer. The Acquiror may consummate any Proposed Agreement within 30 days following the close of the tender offer, provided that if such tender offer was conditioned on the acquisition of a minimum number of shares, the Proposed Agreement may be consummated only if such minimum was reached. If no Proposed Agreement existed, the Acquiror may acquire the number of shares indicated in the notice provided to the Bank on the terms indicated in such notice to the extent such number of shares were not acquired in the tender offer, provided that any condition relating to a minimum number of shares tendered has been met.

Decree No. 677/01 has established a mandatory tender offer regulation in order to prevent the exclusion of minority shareholders in the sale of shares that grant control of the company. However, companies may exercise an option in order to reject and not be subject to these provisions. In an extraordinary shareholders meeting held on May 30, 2003, the Bank's bylaws were amended to provide that the Bank shall not be subject to the referred to provisions which amendment has not been filed with the Public Registry of Commerce.

## Restrictions on Related Party Transactions

Pursuant to the Bank's bylaws, any merger, consolidation or other combination with substantially the same effect involving the Bank and an Acquiror that has previously carried out a Control Acquisition, or by any other person or persons, if such transaction would have substantially the same effects as a Control Acquisition in respect of the holding of Class D Shares (a "Related Party Transaction"), must be carried out in accordance with the provisions described below.

Each tendering shareholder must receive the same price per share in any Related Party Transaction, which price shall not be less than the highest of the following:

- (i) the highest price per share paid by or on behalf of the party seeking to carry out the Related Party Transaction (an "Interested Shareholder") for (a) shares of the Class to be transferred in the Related Party Transaction within the two-year period immediately preceding the announcement of the Related Party Transaction or (b) shares of the Class acquired in any Control Acquisition, in each case adjusted for any stock split, stock dividend, subdivision or other reclassification affecting the Class;
- (ii) the highest closing sale price of shares of the Class on the *Bolsa de Comercio de Buenos Aires* during the 30 days immediately preceding the announcement of the Related Party Transaction or the date of any Control Acquisition by the Interested Shareholder, adjusted for any stock split, stock dividend, subdivision or reclassification affecting the Class;
- (iii) the price per share resulting from clause (ii), multiplied by a fraction, the numerator of which shall be the highest price paid by or on behalf of the Interested Shareholder for any share of the Class during the two years immediately preceding the announcement of the Related Party Transaction and the denominator of which shall be the closing sale price for shares of the Class on the date immediately preceding the first day in the two-year period referred to above on which the Interested Shareholder acquired any interest or right in shares of the Class, in each case as adjusted for any stock split, stock dividend, subdivision or reclassification affecting the Class; and
- (iv) the net earnings per share of the shares of the Class during the four most recent full fiscal quarters preceding the announcement of the Related Party Transaction multiplied by the higher of (a) the price/earnings ratio during such period for the shares of the Class (if any) and (b) the highest price/earnings ratio for the Bank in the two-year period preceding the announcement of the Related Party Transaction, in each case determined in accordance with standard practices in the financial community.

Any shares acquired in a Control Acquisition or a Related Party Transaction carried out other than in accordance with the provisions described in this subsection will have no voting, dividend or any other distribution rights, and such shares will not be counted for purposes of determining the existence of a quorum at shareholders' meetings.

## Acquisitions by the Argentine government

The threshold levels at which an acquisition of shares by the Argentine government is deemed to be a Control Acquisition, and the sanctions applicable to Control Acquisitions carried out by the Argentine government in violation of the procedure described above, are different than those applicable to acquisitions of shares by other persons. Acquisitions of shares by the Argentine government which result in (i) the Argentine government owning or controlling an aggregate of 49.0% or more of the Bank's outstanding capital stock or (ii) acquisitions by the Argentine government of 8.0% or more of the outstanding Class D Shares, provided that the Class A Shares represent at least 5.0% of the outstanding capital of the Bank as of October 23, 1997, will require the Argentine government to make a tender offer for all the outstanding Class D Shares. Acquisitions by the Argentine government which do not satisfy the requirements of (i) or (ii) above are subject to the threshold percentages described with respect to Control Acquisitions. See "• Required Approvals and Tender Offers."

With respect to acquisitions by the Argentine government deemed to be Control Acquisitions, the required tender offer need only be conducted for all outstanding Class D Shares.

Any Control Acquisitions carried out by the Argentine government other than in accordance with the procedure described above will result in the cancellation of the voting, dividend and other distribution rights of the shares so acquired and in the exclusion of such shares for the calculation of the *quorum* in the shareholders' meetings, except for certain indirect acquisitions made for no charge or as a result of a situation of fact or law (*e.g.*, through foreclosure or liquidation proceedings) which the Argentine government has not acted with the purpose of acquiring shares above the established limit, and after which the Argentine government does not own or control 49.0% or more of the outstanding capital stock or more than 50.0% of the outstanding Class D Shares, in which case only the voting rights of the Argentine government with respect to the shares so acquired will be withdrawn.

### **Dividends**

The declaration, amount and payment of dividends on the Bank's capital stock are determined by majority vote of the capital stock and are based generally but not necessarily on the annual recommendation of the board of directors. The board of directors submits the financial statements of the Bank for the preceding fiscal year, together with reports thereon by the board and the Supervisory Committee, to the Annual Ordinary Shareholders' Meeting for approval. The shareholders, once they have approved the financial statements, determine the allocation of the Bank's net income for such year. The Bank is required to allocate a percentage of net income (currently 20.0%) to the legal reserve. If the legal reserve is subsequently impaired, dividends may not be paid until the legal reserve has been fully reestablished, which percentage is not available for distribution. Under the Bank's bylaws, after the allocation to the legal reserve has been made and after segregating an amount of the annual net income for the required payment of fees to the members of the board of directors and of the Supervisory Committee, an amount of the annual net income will be segregated to pay dividends on preferred stock, if any. The remainder of the annual net income may be distributed as dividends on common stock or retained as a voluntary reserve, contingency reserve or other account, or any combination thereof, all as determined by the shareholders' meeting. Following the implementation of the PPP and for a period until the earlier of (i) ten years thereafter or (ii) the total payment of the price of the transfer of the shares, up to 0.5% of the Bank's annual income will be paid to the beneficiaries of the PPP, through a charge to income.

Under Argentine law, dividends may be lawfully declared and paid by the Bank only out of the balance of its net income for the relevant fiscal year after complying with the requirements set forth above, plus retained earnings for prior fiscal years, if any, reflected in the Bank's annual audited financial statements approved at an Ordinary Shareholders' Meeting.

Under CNV regulations and the Bank's bylaws, cash dividends must be paid to shareholders within 30 days of the shareholders' meeting approving the dividend. Payment of dividends in shares requires authorization from the CNV, which authorization must be requested within ten days after the shareholders' meeting approving the dividend. The Bank must make payment available to shareholders no later than three months within the Bank's receipt of the CNV approval. Payment of dividends in shares and cash also must be made available to shareholders within three months of such notice. Five days prior to the date the dividends will be available to the shareholders, the Bank shall inform the CNV of such circumstance.

The right to collection shall be barred in favor of the Bank after three years from the date when those dividends were made available to the shareholders.

In addition, the amount, if any, of dividends that holders of ADSs will receive in US dollars will be affected by, among other things, any exchange control policies introduced by Argentina.

### New requirements applicable to the distribution of dividends.

The Central Bank has imposed restrictions to the payment of dividends, substantially limiting the ability of financial institutions to distribute such dividends without its prior consent, which were analyzed on a case-by-case basis until November of 2006.

The Central Bank has eased these restrictions through Communication "A" 4589, as amended by Communication "A" 4591, by providing for a mechanism for the calculation of distributable profits of the financial institutions.

The Superintendency of Financial Institutions will review the ability of the bank to distribute dividends upon the bank's requests for its approval. Such request has to be filed within 30 business days prior to the shareholders meeting that will resolve the approval of the annual financial statements. The Superintendency of Financial Institutions will authorize the distribution of dividends when none of the following circumstances are verified during the month preceding the request for the payment of dividends:

a. we are subject to a liquidation procedure or the mandatory transfer of assets by the Central Bank in accordance with sections 34 or 35 bis of the Financial Institutions Law;

- b. we are receiving financial assistance from the Central Bank (except liquidity assistance under the pesification rules pursuant to Decree No. 739/2003);
- c. we are not in compliance with or have failed to comply on a timely basis with our reporting obligations to the Central Bank; or
- d. we are not in compliance with minimum capital requirements (both on an individual and consolidated basis) or with minimum cash reserves (on average),

in all cases, as provided in Communications "A" 4589, "A" 4591 and "A" 4664 of the Central Bank or any successor regulations thereto.

### **TAXATION**

#### **United States Federal Income Taxation**

To ensure compliance with Internal Revenue Service Circular 230, prospective investors are hereby notified that any discussion of tax matters set forth in this offering memorandum was written in connection with the promotion or marketing of the transactions or matters addressed herein and was not intended or written to be used, and cannot be used by any prospective investor, for the purpose of avoiding tax-related penalties under federal, state or local tax law. Each prospective investor should seek advice based on its particular circumstances from an independent tax advisor.

The following summary describes the material United States federal income tax consequences of the ownership of notes as of the date hereof. Except where noted, it deals only with notes held as capital assets by United States Holders (as defined below) and does not deal with special situations, such as those of dealers in securities or currencies, financial institutions, regulated investment companies, real estate investment trusts, taxexempt entities, insurance companies, persons holding notes as a part of a hedging, integrated, conversion or constructive sale transaction or a straddle, traders in securities that elect to use a mark-to-market method of accounting for their securities holdings, persons liable for alternative minimum tax, investors in pass-through entities or holders of notes whose "functional currency" is not the US dollar. Furthermore, the discussion below is based upon the provisions of the Internal Revenue Code of 1986, as amended (the "Code"), and regulations, rulings and judicial decisions thereunder as of the date hereof, and such authorities may be repealed, revoked or modified so as to result in United States federal income tax consequences different from those discussed below. The discussion below assumes that all notes issued under the program will be classified for United States federal income tax purposes as our indebtedness, and you should note that in the event of an alternative characterization, the tax consequences would differ from those discussed below. Any special United States federal income tax considerations relevant to a particular issue of the notes will be provided in the applicable pricing supplement. Persons considering the purchase, ownership or disposition of notes should consult their own tax advisors concerning the United States federal income tax consequences in light of their particular situations as well as any consequences arising under the laws of any other taxing jurisdiction.

As used herein, a "United States Holder" of a note means a holder that is (i) an individual citizen or resident of the United States, (ii) a corporation (or any other entity treated as a corporation for United States federal income tax purposes) created or organized in or under the laws of the United States or any political subdivision thereof, (iii) an estate the income of which is subject to United States federal income taxation regardless of its source or (iv) a trust if it (X) is subject to the primary supervision of a court within the United States and one or more United States persons have the authority to control all substantial decisions of the trust or (Y) has a valid election in effect under applicable United States Treasury Regulations to be treated as a United States person.

If a partnership holds our notes, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. A partner of a partnership holding our notes is urged to consult its tax advisors.

### Payments of Interest

Except as set forth below, stated interest on a note will generally be taxable to a United States Holder as ordinary income at the time it is paid or accrued in accordance with the United States Holder's method of accounting for tax purposes.

In addition to interest on the notes, a United States Holder will be required to include in income any Additional Amounts and any tax withheld from interest payments notwithstanding that such withheld tax is not in fact received by such United States Holder. A United States Holder may be entitled to deduct or credit such tax, subject to applicable limitations in the Code including that the election to deduct or credit foreign taxes applies to all of the United States Holder's foreign taxes for a particular taxable year. Interest income (including Argentine taxes withheld therefrom and Additional Amounts) and original issue discount (as defined below) on a note generally will constitute foreign source income and generally will be considered passive income (unless if Argentine withholding is imposed at a rate of 5% or more, in which case, for taxable years beginning on or before December 31, 2006, such income generally will be considered "high withholding tax interest") for purposes of computing the foreign tax

credit. A United States Holder will generally be denied a foreign tax credit for foreign taxes imposed with respect to the notes where the United States Holder does not meet a minimum holding requirement during which it is not protected from risk of loss. The rules governing the foreign tax credit are complex. Investors are urged to consult their tax advisors regarding the availability of the foreign tax credit under their particular circumstances.

## Original Issue Discount

United States Holders of notes issued with original issue discount ("OID") will be subject to special tax accounting rules, as described in greater detail below. United States Holders of such notes should be aware that they generally must include OID in gross income in advance of the receipt of cash attributable to that income. However, United States Holders of such notes generally will not be required to include separately in income cash payments received on the notes, even if denominated as interest, to the extent such payments do not constitute qualified stated interest (as defined below). Notes issued with OID will be referred to as "Original Issue Discount Notes." Notice will be given in the applicable pricing supplement when the Bank determines that a particular note will be an Original Issue Discount Note.

Additional rules applicable to Original Issue Discount Notes that are denominated in or determined by reference to a Specified Currency other than the United States dollar are described under "Foreign Currency Notes" below.

A note with an "issue price" that is less than its stated redemption price at maturity (the sum of all payments to be made on the note other than "qualified stated interest") will be issued with OID unless such difference is *de minimis* (i.e., less than 0.25 percent of the stated redemption price at maturity multiplied by the number of complete years to maturity). The "issue price" of each note in a particular offering will be the first price at which a substantial amount of that particular offering is sold (other than to an underwriter, broker, placement agent or wholesaler). The term "qualified stated interest" means stated interest that is unconditionally payable in cash or in property (other than debt instruments of the issuer) at least annually at a single fixed rate or, subject to certain conditions, based on one or more interest indices. Interest is payable at a single fixed rate only if the rate appropriately takes into account the length of the interval between payments. Notice will be given in the applicable pricing supplement when the Bank determines that a particular note will bear interest that is not qualified stated interest.

In the case of a note issued with *de minimis* OID, the United States Holder generally must include such *de minimis* OID in income as stated principal payments on the notes are made in proportion to the stated principal amount of the note. Any amount of *de minimis* OID that has been included in income shall be treated as capital gain.

Certain of the notes may be redeemed prior to their Stated Maturity at the option of the Bank and/or at the option of the holder. Original Issue Discount Notes containing such features may be subject to rules that differ from the general rules discussed herein. Persons considering the purchase of Original Issue Discount Notes with such features should carefully examine the applicable pricing supplement and should consult their own tax advisors with respect to such features since the tax consequences with respect to OID will depend, in part, on the particular terms and features of the notes.

United States Holders of Original Issue Discount Notes with a maturity upon issuance of more than one year must, in general, include OID in income in advance of the receipt of some or all of the related cash payments. The amount of OID includible in income by the initial United States Holder of an Original Issue Discount Note is the sum of the "daily portions "of OID with respect to the note for each day during the taxable year or portion of the taxable year in which such United States Holder held such note ("accrued OID"). The daily portion is determined by allocating to each day in any "accrual period" a *pro rata* portion of the OID allocable to that accrual period. The "accrual period" for an Original Issue Discount Note may be of any length and may vary in length over the term of the note, provided that each accrual period is no longer than one year and each scheduled payment of principal or interest occurs on the first day or the final day of an accrual period. The amount of OID allocable to any accrual period is an amount equal to the excess, if any, of (a) the product of the note's adjusted issue price at the beginning of such accrual period and its yield to maturity (determined on the basis of compounding at the close of each accrual period and properly adjusted for the length of the accrual period) over (b) the sum of any qualified stated interest allocable to the accrual period. OID allocable to a final accrual period is the difference between the amount payable at maturity (other than a payment of qualified stated interest) and the adjusted issue price at the beginning of the

final accrual period. Special rules will apply for calculating OID for an initial short accrual period. The "adjusted issue price" of a note at the beginning of any accrual period is equal to its issue price increased by the accrued OID for each prior accrual period (determined without regard to the amortization of any acquisition or bond premium, as described below) and reduced by any payments made on such note (other than qualified stated interest) on or before the first day of the accrual period. Under these rules, a United States Holder will have to include in income increasingly greater amounts of OID in successive accrual periods. The Bank is required to provide information returns stating the amount of OID accrued on notes held of record by persons other than certain exempt holders such as corporations.

In the case of an Original Issue Discount Note that is a Floating Rate Note, both the "yield to maturity" and "qualified stated interest" will be determined solely for purposes of calculating the accrual of OID as though the note will bear interest in all periods at a fixed rate generally equal to the rate that would be applicable to interest payments on the note on its date of issue or, in the case of certain Floating Rate Notes, the rate that reflects the yield to maturity that is reasonably expected for the note. Additional rules may apply if interest on a Floating Rate Note is based on more than one interest index, or if the principal amount of the notes is indexed in any manner. Persons considering the purchase of Floating Rate Notes should carefully examine the applicable pricing supplement and should consult their own tax advisors regarding the United States federal income tax consequences of the holding and disposition of such notes.

United States Holders may elect to treat all interest on any note as OID and calculate the amount includible in gross income under the constant yield method described above. For the purposes of this election, interest includes stated interest, acquisition discount, OID, *de minimis* OID, market discount, *de minimis* market discount and unstated interest, as adjusted by any amortizable bond premium or acquisition premium. United States Holders should consult with their own tax advisors about this election.

#### Short-Term Notes

In the case of Original Issue Discount Notes having a term of one year or less ("Short-Term Notes"), all payments (including all stated interest) will be included in the stated redemption price at maturity and, thus, United States Holders will generally be taxable on the discount in lieu of stated interest. The discount will be equal to the excess of the stated redemption price at maturity over the issue price of a Short-Term Note, unless the United States Holder elects to compute this discount using tax basis instead of issue price. In general, individuals and certain other cash method United States Holders of a Short-Term Note are not required to include accrued discount in their income currently unless they elect to do so (but may be required to include any stated interest in income as it is received). United States Holders that report income for United States federal income tax purposes on the accrual method and certain other United States Holders are required to accrue discount on such Short-Term Notes (as ordinary income) on a straight-line basis, unless an election is made to accrue the discount according to a constant yield method based on daily compounding. In the case of a United States Holder that is not required, and does not elect, to include discount in income currently, any gain realized on the sale, exchange or retirement of the Short-Term Note will generally be ordinary income to the extent of the discount accrued through the date of sale, exchange or retirement. In addition, a United States Holder that does not elect to include currently accrued discount in income may be required to defer deductions for a portion of the United States Holder's interest expense with respect to any indebtedness incurred or continue to purchase or carry such notes.

#### Market Discount

If a United States Holder purchases a note (other than an Original Issue Discount Note) for an amount that is less than its stated redemption price at maturity or, in the case of an Original Issue Discount Note, its adjusted issue price, the amount of the difference will be treated as "market discount" for United States federal income tax purposes, unless such difference is less than a specified *de minimis* amount. Under the market discount rules, a United States Holder will be required to treat any principal payment on, or any gain on the sale, exchange, retirement or other disposition of, a note as ordinary income to the extent of the market discount which has not previously been included in income and is treated as having accrued on such note at the time of such payment or disposition. In addition, the United States Holder may be required to defer, until the maturity of the note or its earlier disposition in a taxable transaction, the deduction of all or a portion of the interest expense on any indebtedness incurred or continue to purchase or carry such note.

Any market discount will be considered to accrue ratably during the period from the date of acquisition to the maturity date of the note, unless the United States Holder elects to accrue on a constant interest method. A United States Holder of a note may elect to include market discount in income currently as it accrues (on either a ratable or constant interest method), in which case the rule described above regarding deferral of interest deductions will not apply.

## Acquisition Premium; Amortizable Bond Premium

A United States Holder that purchases an Original Issue Discount Note for an amount that is greater than its adjusted issue price but equal to or less than the sum of all amounts payable on the note after the purchase date other than payments of qualified stated interest will be considered to have purchased such note at an "acquisition premium." Under the acquisition premium rules, the amount of OID which such United States Holder must include in its gross income with respect to such note for any taxable year will be reduced by the portion of such acquisition premium properly allocable to such year.

A United States Holder that purchases a note for an amount in excess of the sum of all amounts payable on the note after the purchase date other than qualified stated interest will be considered to have purchased the note at a "premium" and will not be required to include OID, if any, in income. A United States Holder generally may elect to amortize the premium over the remaining term of the note on a constant yield method as an offset to interest when includible in income under the United States Holder's regular accounting method. Special rules limit the amortization of premium in the case of convertible debt instruments. Bond premium on a note held by a United States Holder that does not make such an election will decrease the gain or increase the loss otherwise recognized on disposition of the note.

## Sale, Exchange and Retirement of Notes

A United States Holder's tax basis in a note will, in general, be the United States Holder's cost therefor, increased by OID, market discount or any discount with respect to a Short-Term Note previously included in income by the United States Holder and reduced by any amortized premium and any cash payments on the note other than qualified stated interest. Upon the sale, exchange, retirement or other disposition of a note, a United States Holder will recognize gain or loss equal to the difference between the amount realized upon the sale, exchange, retirement or other disposition (less an amount equal to any accrued and unpaid interest which will be treated as a payment of interest for United States federal income tax purposes) and the adjusted tax basis of the note. Except with respect to certain Short-Term Notes and to market discount, as described above, with respect to gain or loss attributable to changes in exchange rates, as described below, with respect to certain Foreign Currency Notes, as described below, and with respect to contingent payment debt instruments, which this summary generally does not discuss, such gain or loss will be capital gain or loss. Gain or loss realized on the sale, exchange or retirement of a note will generally be treated as United States source gain or loss. Capital gains of individuals derived in respect of capital assets held for more than one year are eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations.

### **Foreign Currency Notes**

The following is a summary of the principal United States federal income tax consequences to a United States Holder of the ownership of a note denominated in a Specified Currency other than United States dollars (a "Foreign Currency Note").

#### Interest Payments

United States Holders who use the cash method of accounting are required to include in income the United States dollar value of the amount of interest received, based on the exchange rate in effect on the date of receipt, regardless of whether the payment is in fact converted into United States dollars. No exchange gain or loss is recognized with respect to the receipt of such payment.

United States Holders who must accrue interest on an accrual basis may determine the amount of income recognized with respect to such interest payment in accordance with either of two methods. Under the first method, the United States Holder will be required to include in income for each taxable year the United States dollar value of

the interest that has accrued during such year, determined by translating such interest at the average rate of exchange for the period or periods during which such interest accrued. Under the second method, an accrual basis holder may elect to translate interest income at the spot rate on the last day of the accrual period (or last day of the taxable year in the case of an accrual period that straddles the holder's taxable year) or on the date the interest payment is received if such date is within five days of the end of the accrual period. This election must be uniformly applied to all debt instruments each year and cannot be revoked without the consent of the Internal Revenue Service ("IRS"). Upon receipt of an interest payment on such note (including, upon the sale of such note, the receipt of proceeds which include amounts attributable to accrued interest previously included in income), such United States Holder will recognize ordinary income or loss in an amount equal to the difference between the United States dollar value of such payment (determined by translating any foreign currency received at the spot rate for such foreign currency on the date received) and the United States dollar value of the interest income that such United States Holder has previously included in income with respect to such payment.

## Original Issue Discount Notes

OID on a Note that is also a Foreign Currency Note will be determined for any accrual period in the applicable foreign currency and then translated into United States dollars in the same manner as interest income accrued by a holder on the accrual basis, as described above. Upon receipt of OID on such note (including, upon the sale of such note, the receipt of proceeds attributable to OID previously included in income), such United States Holder will recognize ordinary income or loss in an amount determined in the same manner as interest income received by a holder on the accrual basis, as described above.

#### Market Discount

The amount of market discount on Foreign Currency Notes includible in income will generally be determined by translating the market discount determined in the foreign currency into United States dollars at the spot rate on the date the Foreign Currency Note is retired or otherwise disposed of. If the United States Holder has elected to accrue market discount currently, then the amount which accrues is determined in the foreign currency and then translated into United States dollars on the basis of the average exchange rate in effect during such accrual period. A United States Holder will recognize exchange gain or loss with respect to market discount which is accrued currently using the approach applicable to the accrual of interest income as described above.

## Amortizable Bond Premium

Bond premium on a Foreign Currency Note will be computed in the applicable foreign currency. With respect to a United States Holder that elects to amortize the premium, the amortizable bond premium will reduce interest income in the applicable foreign currency. At the time bond premium is amortized, exchange gain or loss (which is generally ordinary income or loss) will be realized based on the difference between spot rates at such time and at the time of acquisition of the Foreign Currency Note. A United States Holder that does not elect to amortize bond premium will translate the bond premium, computed in the applicable foreign currency, into United States dollars at the spot rate on the maturity date and such bond premium will constitute a capital loss which may be offset or eliminated by exchange gain.

## Sale, Exchange and Retirement of Foreign Currency Notes

Upon the sale, exchange, retirement or other taxable disposition of a Foreign Currency Note, a United States Holder will recognize gain or loss equal to the difference between the amount realized upon the sale, exchange, retirement or other disposition (less an amount equal to any accrued and unpaid interest, which will be treated as a payment of interest for United States federal income tax purposes) and the United States Holder's adjusted tax basis in the Foreign Currency Note. Subject to the foreign currency rules discussed below, such gain or loss will be capital gain or loss. Capital gains of individuals derived with respect to capital assets held for more than one year are eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations. Gain or loss realized on the sale, exchange or retirement of a Foreign Currency Note will generally be treated as United States source gain or loss.

If a United States Holder's Foreign Currency Note is sold, exchanged or retired for an amount denominated in foreign currency, then the United States Holder's amount realized generally will be based on the spot rate of the

foreign currency on the date of sale, exchange or retirement. If the Foreign Currency Notes are traded on an established securities market by a cash method taxpayer, foreign currency paid or received is translated into United States dollars at the spot rate on the settlement date of the purchase or sale. An accrual method taxpayer may elect the same treatment with respect to the purchase and sale of Foreign Currency Notes traded on an established securities market, provided that the election is applied consistently.

A United States Holder's initial tax basis in a Foreign Currency Note generally will be the United States Holder's cost therefor. If a United States Holder purchased a Foreign Currency Note with foreign currency, the United States Holder's cost will be the United States dollar value of the foreign currency amount paid for such Foreign Currency Note determined at the time of such purchase. If a United States Holder purchased a Foreign Currency Note with previously owned foreign currency, the United States Holder will recognize ordinary exchange gain or loss at the time of purchase attributable to the difference at the time of purchase, if any, between the United States Holder's tax basis in such foreign currency and the fair market value of the Foreign Currency Note in United States dollars at the spot rate on the date of purchase. However, if the Foreign Currency Notes are traded on an established securities market by a cash method taxpayer, foreign currency paid or received is translated into United States dollars at the spot rate on the settlement date of the purchase or sale. An accrual method taxpayer may elect the same treatment with respect to the purchase and sale of Foreign Currency Notes traded on an established securities market, provided that the exception is applied consistently; otherwise the value of the foreign currency is determined at the spot rate on the date of sale.

Upon the sale, exchange or retirement of a Foreign Currency Note, a United States Holder will recognize exchange gain or loss with respect to the principal amount of such Foreign Currency Note. For these purposes, the principal amount of the Foreign Currency Note is the United States Holder's purchase price for the Foreign Currency Note calculated in the foreign currency on the date of purchase, and the amount of exchange gain or loss recognized is equal to the difference between (i) the United States dollar value of the principal amount determined on the date of the sale, exchange, retirement or other disposition of the Foreign Currency Note and (ii) the United States dollar value of the principal amount determined on the date such United States Holder purchased the note. Such gain or loss will be treated as ordinary income or loss and generally will be United States source gain or loss. The realization of such gain or loss will be limited to the amount of overall gain or loss realized on the disposition of a Foreign Currency Note.

Exchange Gain or Loss with Respect to Foreign Currency

A United States Holder's tax basis in the foreign currency received as interest on a Foreign Currency Note will be the United States dollar value thereof at the spot rate in effect on the date the foreign currency is includible in income. A United States Holder's tax basis in foreign currency received on the sale, exchange or retirement of a Foreign Currency Note will be equal to the United States dollar value of the foreign currency, determined at the time of the sale, exchange or retirement or, if the Foreign Currency Notes are traded on an established securities market, the spot rate of exchange on the settlement date, in the case of a cash basis United States Holder or an electing accrual basis United States Holder as described above.

Any gain or loss recognized by a United States Holder on a sale, exchange or other disposition of the foreign currency will be ordinary income or loss and generally will be United States source gain or loss.

# **Disclosure Requirements**

United States Treasury Regulations meant to require the reporting of certain tax shelter transactions ("Reportable Transactions") could be interpreted to cover transactions generally not regarded as tax shelters, including certain foreign currency transactions. Under the Treasury Regulations, certain transactions may be characterized as Reportable Transactions including, in certain circumstances, a sale, exchange, retirement or other taxable disposition of a Foreign Currency Note or foreign currency received in respect of a Foreign Currency Note to the extent that such sale, exchange, retirement or other taxable disposition results in a tax loss in excess of a threshold amount. Persons considering the purchase of Foreign Currency Notes should consult with their own tax advisers to determine the tax return disclosure obligations, if any, with respect to an investment in a Foreign Currency Note, including any requirement to file IRS Form 8886 (Reportable Transaction Disclosure Statement).

#### **Dual Currency Notes**

If so specified in an applicable pricing supplement relating to a Foreign Currency Note, the Bank may have the option to make all payments of principal and interest scheduled after the exercise of such option in a currency (the "Optional Payment Currency") other than the Specified Currency. Applicable United States Treasury Regulations generally (i) apply the principles contained in regulations governing contingent debt instruments to Dual Currency Notes in the "predominant currency" of the Dual Currency Notes and (ii) apply the rules discussed above with respect to Foreign Currency Notes with OID for the translation of interest and principal into United States dollars. The IRS states that these concepts are still under consideration. Persons considering the purchase of Dual Currency Notes should carefully examine the applicable pricing supplement and should consult their own tax advisors regarding the United States federal income tax consequences of the holding and disposition of such notes.

A United States Holder of a Dual Currency Note with respect to which the Bank's option has been exercised may be considered to have exchanged a note denominated in the Specified Currency for a note denominated in the Optional Payment Currency. If the exercise of the option by the Bank is not treated as a deemed exchange, a United States Holder of a Dual Currency Note will not recognize gain or loss and the United States Holder's basis in the note will be unchanged. If the exercise of the option is treated as a taxable exchange, a United States Holder will generally recognize gain or loss, if any, equal to the difference between the issue price of the note denominated in the Optional Payment Currency and the holder's basis in the note denominated in the Specified Currency (although in certain circumstances, such exchange may qualify as a tax-free recapitalization).

## Indexed Notes and Any Notes Issued with Contingent Payments

The tax treatment of a United States Holder of an Indexed Note or any other note providing for contingent payments will depend on factors including the specific index or indices used to determine indexed payments on the note and the amount and timing of any contingent payments of principal and interest. This summary does not discuss the tax treatment of contingent payment debt instruments. Persons considering the purchase of Indexed Notes, or any notes providing for contingent payments that do not constitute qualified stated interest, should carefully examine the applicable pricing supplement and should consult their own tax advisors regarding the United States federal income tax consequences of the holding and disposition of such notes.

#### Information Reporting and Backup Withholding

In general, information reporting requirements will apply to certain payments of principal, interest, OID and premium paid on notes and to the proceeds of sale of a note made to United States Holders other than certain exempt recipients (such as corporations). A backup withholding tax may apply to such payments if the United States Holder fails to provide a taxpayer identification number or certification of foreign or other exempt status or fails to report in full dividend and interest income.

Any amounts withheld under the backup withholding rules will be allowed as a refund or credit against such United States Holder's United States federal income tax liability provided the required information is furnished to the IRS.

### **Argentine Taxation**

The following summary of the principal Argentine tax consequences arising from the acquisition, ownership and disposition of the notes issued by the Bank is based upon tax laws of Argentina and regulations thereunder as in effect on the date of this offering memorandum and is subject to any subsequent change in Argentine law and regulations that may come into effect after such date.

# **Income and Withholding Taxes**

Income Tax Interest

Except as described below, interest payments on the notes (including original issue discount, if any) will be exempt from Argentine income tax, if the notes are issued in accordance with the Negotiable Obligations Law and Joint Resolution No. 470-1738/2004 as amended issued by the *Comisión Nacional de Valores* and the Argentine Tax

Authority, and qualify for tax-exempt treatment under Article 36 of such law. Under this Article, interest on the notes will be exempt if the following conditions (the "Article 36 Conditions") are satisfied:

- (a) the notes must be placed through a public offering authorized by the CNV;
- (b) the proceeds of the placement must be used by the Bank for (i) working capital in Argentina, (ii) investments in tangible assets located in Argentina, (iii) refinancing of debts, (iv) contributions to the capital of a controlled or related corporation, provided the latter uses the proceeds of such contribution for the purposes specified in this section (b), or (v) making loans for any of the purposes described in this section (b); and
- (c) the Bank must provide evidence to the CNV, in the time and manner prescribed by regulation, as to use of the proceeds of the offering made hereby for any of the purposes described in paragraph (b) above.

If the Bank does not comply with the Article 36 Conditions, Article 38 of the Negotiable Obligations Law provides that the Bank shall be responsible for the payment that would have corresponded to the holders of any such Argentine taxes on interest received by the holders of the notes, calculated at the maximum rate established by Section 90 of the Income Tax Law (35%). The tax shall be paid with its respective interests as definitive and sole payment. In such event, such holders of notes shall receive the amount of interest provided in the relevant note as though no such tax had been required. The Bank intends to comply with the Article 36 Conditions.

Certain exceptions established by section 106 of the Fiscal Procedure Law should not be applicable for non-resident beneficiaries of interest paid for the possession of the Notes. Therefore, tax-exempt treatment under article 36 of the Negotiable Obligation Law will be applicable, regardless of whether this benefit increases the taxable amount in another country.

Decree No. 1,076 of July 2, 1992, as amended by Decree No. 1,157 of July 10, 1992, ratified by Argentine Law No. 24,307 of December 30, 1993 ("Decree No. 1,076"), eliminated the exemption described above with respect to certain Argentine entities. As a result of Decree No. 1,076, interest paid to holders that are subject to the tax adjustment for inflation rules pursuant to Title VI of the Argentine Income Tax Law (in general, entities organized or incorporated under Argentine law, local branches of foreign entities, sole proprietorships and individuals carrying on certain commercial activities), are subject to a 35% withholding tax, which will be considered to be payment on the account of the Argentine federal income tax to be paid by such holder. On the basis that the debtor is a bank the 35% withholding rate established by Section 81 of the Argentine Income Tax Law should not be applicable. In short, if the beneficiary of such income is a taxpayer subject to the inflation adjustment rules of the Argentine Income Tax Law (as described above, generally Argentine entities), such income shall be reached by the Argentine Income Tax at the rate of 35% and therefore subject to withholding, in accordance with the above explained. Thus, the exemption is applicable only to: (i) individuals (including undivided estates) and (ii) foreign entities.

Pursuant to the terms of the notes, if any withholding on account of Argentine taxes is imposed on interest on the notes, the Bank shall be responsible for payment of such withholding taxes and such additional amounts so that the holders receive the amount of interest provided in the notes free from any such withholdings. See "Description of the Notes—Additional Amounts." This provision does not apply with respect to holders that are domiciled, have residence or have a permanent establishment in Argentina through which they hold the notes, or to any other holder having a connection with Argentina other than the mere holding of the notes.

#### Income Tax Capital Gain

Provided the Article 36 Conditions are met, resident and non-resident individuals and non-Argentine entities, except for their permanent establishments in Argentina, are not subject to taxation on capital gains derived from the sale, exchange or other disposition of notes. However, even if Article 36 Conditions are not met, Decree No. 2,284, which was ratified by Law No. 24,307, states that foreign beneficiaries are not subject to the tax on capital gains derived from the sale or other disposition of notes. Further, in the case Article 36 Conditions are not met, Section 20 w) of the Income Tax Law exempts any physical person and undivided estates of Argentine residents from the capital tax gain arising from the sale, exchange or any other disposition of negotiable obligations. Decree No. 1,076 has established that those taxpayers subject to the tax adjustment for inflation rules of the

Argentine income tax law (as described above, generally Argentine entities) are subject to taxes on capital gains on the sale or other disposition of notes as prescribed by Argentine tax regulations.

#### Value Added Tax

All transactions and financial operations related to the issuance, placement, purchase, transfer, payment of principal of and/or interest on or redemption of any notes are exempt from Value Added Tax; *provided* that such notes shall have been placed by means of a public offering pursuant to Law No. 23,576. Additionally, the sale or transfer of the notes shall be exempt from this tax, in accordance with Section 7 b) of the Value Added Tax Law.

#### Presumed Minimum Income Tax

The Presumed Minimum Income Tax (the "PMIT") is levied on the holding of certain income generating assets. Companies domiciled in Argentina, partnerships, foundations, sole proprietorships, trusts (with the exception of financial trusts set up in accordance with Sections 19 and 20 of Law 24441), certain mutual funds organized in Argentina, and permanent business establishments owned by foreign individuals, among other taxpayers, shall pay, or include in their tax report, a 1% tax rate (0.20% in the case of local financial entities) on the total value of *obligaciones negociables*, such as the notes, and other assets held by such persons, above an aggregate nominal amount of Ps.200,000 as of December 31 of the relevant fiscal year. In the case of *obligaciones negociables* listed on stock exchanges or public markets, the taxable value will be determined based on the latest quotation at the closing date of the relevant fiscal year. The income tax payment determined for a particular fiscal year is considered as a payment on account of the PMIT paid in the same fiscal year.

If after the deduction described in the previous paragraph there is unabsorbed excess of Argentine income tax, this excess will not generate a credit for the taxpayer, nor may PMIT be reimbursed or offset. If, on the contrary, the income tax that may be deducted on account of the PMIT were insufficient so that the PMIT would have to be paid in a given fiscal year, it will be possible to recognize the PMIT as a credit toward income tax owed in the immediately following 10 fiscal years.

#### Personal Assets Tax

Individuals domiciled and undivided estates located in Argentina or abroad must include securities, such as the notes, in order to determine their tax liability for purposes of the Personal Assets Tax ("PAT") as of December 31 of the relevant fiscal year. There is a non-taxable amount of Ps.102,300 with respect to individuals and undivided estates located in Argentina. If the value of the assets determined according to PAT valuation exceeds Ps.102,300, this tax is levied on such excess either at the rate of 0.5% if the total asset value is no more than Ps.302,300, or at the rate of 0.75% if the total asset value is more than Ps.302,300. The applicable rate for taxpayers residing abroad is 0.75% in all cases unless the amount thereof is similar or below Ps.255.75. Although notes directly held by individuals domiciled and undivided estates located outside Argentina would technically be subject to the PAT, the PAT Law sets forth no method or procedure for the collection of such tax in respect of securities, including the notes, that are directly held by such individuals or undivided estates. The PAT is not applicable in respect of securities held by (i) legal entities domiciled in Argentina, and (ii) legal entities not domiciled in Argentina (a "foreign legal entity") provided such foreign legal entity does not fall within the legal presumption described in the following paragraph.

The PAT establishes an irrefutable legal presumption that any securities issued by Argentine private issuers, which are directly owned ("titularidad directa") by a foreign legal entity that: (i) is located in a country which does not require shares or private securities to be held in registered form and (ii) pursuant to its legal nature or its By-laws establishes that (a) its principal business is investing outside its country of organization and/or (b) it is not able to perform certain activities in its own country or make certain investments permitted pursuant to the laws of such country; are deemed to be owned by individuals domiciled in or undivided estates located in Argentina and, therefore, subject to the PAT. In such cases the law imposes the obligation to pay the PAT at an aggregate rate of 1.5% on the Argentine private issuer (the "Substitute Obligor"). The PAT Law also authorizes the Substitute Obligor to seek recovery of the amount so paid, without limitation, by way of withholding or by foreclosing on the assets that gave rise to such payment.

The above legal presumption does not apply to the following foreign legal entities that directly own securities, such as the notes: (i) insurance companies, (ii) open-end investment funds, (iii) pension funds and (iv) banks or financial entities whose head office is located in a country whose central bank or equivalent authority has adopted the international standards of supervision established by the Basle Committee.

Notwithstanding the above, Decree No. 812/96 dated July 22, 1996 establishes that the legal presumption discussed above shall not apply to shares and debt-related private securities whose public offering has been authorized by the CNV and which are traded on the stock exchanges located in Argentina or abroad. In order to ensure that this legal presumption will not apply, and correspondingly, that the Argentine private issuer will not be liable as a Substitute Obligor the Argentine private issuer must keep in its records a duly certified copy of the CNV resolution authorizing the public offering of the shares or debt-related private securities and evidence verifying that such certificate of authorization was effective as of December 31 of the year in which the tax liability occurred as required by Resolution No. 4,203 of the DGI (the Argentine Tax Authority) dated July 30, 1996. The Bank intends to comply with these requirements.

## Tax on Debits and Credits on Banking Accounts

Law 25,413, Law of Competitiveness, modified and regulated by law 25,453, establishes a tax on debits and credits—of any nature—made in all current accounts opened up in banks, except for those specifically excluded by the law and its regulations. Debits and credits on current bank accounts are subject to a general tax rate of 0.6%. Nevertheless, section 7 of Decree No. 380/2001, as amended, established certain exceptions for financial entities such as the Bank. Under this rule, the credits and debits on the Bank's current accounts related to the notes issued by the Bank should not be subject to this tax.

The regulations of the Law of Competitiveness tax many other transactions in which a current bank account is not used but a financial entity intervenes. The movements and deliveries of funds—by its own or on behalf of third parties—carried out by any person, made through organized systems of payments replacing the use of the current bank accounts (art. 2 inc. b) I Annex Decree No. 380/2001) are taxed at a rate of 1.2%.

Therefore, holders of the notes that have one or more Argentine bank checking accounts may be subject to this tax on the debits and credits to such checking accounts at the rate of 0.6%, or at the rate of 1.2% on other transactions that are used as a substitute for the use of such Argentine checking accounts.

Due to the amendments established by Decree No. 534/2004, holders of bank accounts taxed by the general rate of 0.6% will be able to compute as credit of taxes, 34% of the values settled by the agent of perception, originated in the values credited in these accounts.

Furthermore, Decree No. 534/2004 establishes that individuals and companies that are subject to taxation in the events of Article 1, sections b) and c) of the Law of Competitiveness reached by the tax rate of 1.2% will be able to compute as credit of taxes, 17% of the amounts paid.

The credit of such amounts as a payment on account will be carried out, indistinctly, against the Income Tax Special Contribution on the Cooperative's Capital and/or PMIT. The exceeding amount will not be object of compensation with other taxes or transfer in favor of third parties, being able to be transferred, to its exhaustion, to other fiscal periods of the above-mentioned taxes.

#### Turnover Tax

The turnover tax is a local sales tax levied by the Argentine provinces and the city of Buenos Aires. The tax basis is the amount of gross receipts received from any business activity within the jurisdiction. They may have differences from province to province. The average tax rate in those provinces that do not exempt negotiable obligations is about 4%.

Income coming from any transaction relating to *obligaciones negociables* issued in line with the Negotiable Obligations Law is exempted from turnover tax in the jurisdictions of the city of Buenos Aires and the province of Buenos Aires. However, in order to qualify for exemption in the province of Buenos Aires, the *obligaciones negociables* must comply with Article 36 Conditions. Although the fiscal code of the City of Buenos Aires does not

require the fulfillment of Article 35 Conditions, the Local Tax Authority of such jurisdiction issued rule N 1494/05 which considers that the Turnover Tax exemption only applies when the notes fulfill the conditions required by the Article 36 Conditions of the Negotiable Obligations Law.

### Stamp Taxes and Transfer Taxes

No stamp taxes shall be payable in the city of Buenos Aires by holders of notes under Article 35 of the Negotiable Obligations Law. Further, in accordance with provisions of Law 874 of the City of Buenos Aires, stamp taxes in this jurisdiction apply only to real estate taxable transactions; ownership and sale of the notes will not be subject to stamp tax. No Argentine transfer taxes are applicable on the sale or transfer thereof.

Article 38 of the Negotiable Obligations Law provides that if the issuer does not comply with the Article 36 Conditions, the issuer shall be responsible for the payment that would have corresponded to the holders of any Argentine taxes.

### Court Taxes

In the event that it becomes necessary to institute enforcement proceedings in relation to *Obligaciones Negociables* in Argentina, a court tax (currently at a rate of 3.0%) will be imposed on the amount of any claim brought before the Argentine courts sitting in the City of Buenos Aires.

Furthermore, the City of Buenos Aires imposes a special contribution to the Lawyers Social Security System ("CASSABA Contribution"), in addiction to the court tax of 3%, in any claim brought before the Argentine courts sitting in the City of Buenos Aires. The CASSABA Contribution will be equal to 3% of the amount of the court tax imposed as result of the claim.

## Public Offering and Tax Exemption

Joint Resolution No. 470-1738/2004, as amended, provides, to a certain extent, interpretation of "public offering tax exemption" which, until the date of its issuance, had not been clearly construed by the Argentine Tax Authority. Although Joint Resolution 470-1738/2004, as amended, remains subject to interpretation, we believe many of the matters concerning the public offering tax exemption have been clarified therein. The main points of the Joint Resolution No. 470-1738/2004 as amended are as follows:

- Whether a securities offering is a "public offering placement" is determined pursuant to Argentine law (Section 16 of Law 17,811). Under the Argentine Public Offering Law, notes offered to qualified institutional buyers under Rule 144A or offered pursuant to Regulation S will be considered public offerings under such law.
- Public offering efforts should be properly carried out by the issuer and the dealers and documentation of such offering efforts should be kept by the issuer. The notes will not be considered tax exempt by virtue of the mere authorization by the CNV of a public offering.
- Public offerings may be made not only in Argentina but also abroad as a complement to local public offerings.
- Offerings may be made to the "general public" or to a "specified group of investors" (such as qualified institutional buyers).
- The offering may be underwritten pursuant to an "underwriting agreement". The notes placed pursuant to such agreement will be considered placed by means of a public offering to the extent that the underwriter effectively carries out public offering efforts in accordance with Argentine law.
- The refinancing of "bridge loans" is an accepted use of proceeds from the offering.

THE ABOVE SUMMARY IS NOT INTENDED TO CONSTITUTE A COMPLETE ANALYSIS OF ALL TAX CONSEQUENCES RELATING TO THE OWNERSHIP OF NEGOTIABLE OBLIGATIONS. HOLDERS AND PROSPECTIVE PURCHASERS SHOULD CONSULT THEIR OWN TAX ADVISORS CONCERNING THE TAX CONSEQUENCES IN THEIR PARTICULAR SITUATION.

### INDEPENDENT ACCOUNTANTS

The Bank's financial statements as of December 31, 2006 and 2005 and for each year in the three-year period then ended have been audited by Price Waterhouse & Co. S.R.L., independent accountants. The independent auditor's report includes an explanatory paragraph related to the Bank's public sector exposure. See "Report of Independent Auditors" in our 2006 audited financial statements.

### **LEGAL MATTERS**

The validity of the creation of the program and the issuance of each Series of Notes thereunder and certain matters in connection with Argentine law will be passed upon by Zang Bergel & Viñes, Argentine counsel to the Bank, and Bruchou, Fernández Madero, Lombardi & Mitrani, Argentine counsel to the dealers. Saúl Zang, a director of the Bank and Ernesto Manuel Viñes, director and general counsel of the Bank, are each partners of Zang, Bergel & Viñes. In addition, Mr. Saul Zang is vice-president of IRSA Inversiones y Representaciones Sociedad Anónima, one of our principal shareholders. Certain legal matters in connection with U.S. federal securities laws and the laws of the State of New York will be passed upon for the Bank by Simpson Thacher & Bartlett LLP, New York, New York, counsel to the Bank and for the dealers by Shearman & Sterling LLP, New York, New York, counsel to the dealers. Simpson Thacher & Bartlett LLP will rely on the opinion of Zang Bergel & Viñes with respect to all matters of Argentine law, unless otherwise stated in the relevant pricing supplement.

### **GENERAL INFORMATION**

- 1. The notes represented by the Regulation S Global Note have been accepted for clearance through Euroclear and Clearstream. The Common Code for each Series of Notes, together with the relevant ISIN number, will be contained in the pricing supplement relating thereto. In addition, the Bank will make an application with respect to each Series of Notes sold pursuant to Rule 144A for such notes to be accepted for trading in book-entry form by DTC. Acceptance of each Series will be confirmed in the pricing supplement relating thereto. The notes have been designated for trading in the PORTAL System of the National Association of Securities Dealers, Inc. The CINS and CUSIP numbers, if any, for each Series will be contained in the pricing supplement relating thereto.
- 2. The Bank has obtained all necessary consents, approvals and authorizations in Argentina in connection with the establishment of the program. The establishment of the program was authorized at a meeting of shareholders of the Bank held on October 24, 1997 and by resolution of our board of directors approved on November 18, 1997. On December 11, 1998 and on December 14, 1998 our shareholders and board of directors, respectively, passed a resolution authorizing an increase in the principal amount of notes that may be issued under the program from US\$1,000,000,000 to US\$2,000,000,000. A shareholders meeting held on July 18, 2002 and amended by the shareholders resolution dated April 30, 2003, ratified the program authorizing the issuance of secured and unsecured notes under the program. By resolution of our board of directors dated July 24, 2003, the maximum principal amount of notes issuable under the program was reduced from US\$2,000,000,000 to US\$1,200,000,000. This offering memorandum was approved by Board resolution dated July 25, 2005. The CNV authorized the public offer of the program in Argentina by Resolution 14,546 dated June 26, 2003.
  - 3. The Luxembourg Stock Exchange has allocated Number 12860 to the program for listing purposes.
- 4. The Bank is not involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the issue of the notes.
- 5. Copies in English of our latest annual report and accounts and our latest quarterly accounts may be obtained, and copies of the Indenture will be available for inspection, at the specified offices of each of the Paying Agents and the Transfer Agents during normal business hours, so long as any notes are outstanding or may be issued under the program, unless otherwise stated in the relevant pricing supplement. In addition, a copy of this offering memorandum, any supplements thereto and any pricing supplement related to the series to be issued thereunder, may be obtained on the CNV's website (<a href="https://www.cnv.gov.ar">www.cnv.gov.ar</a>) and the indicated office of the Luxembourg Paying Agent during normal business hours, so long as any notes are outstanding or may be issued under the program, unless otherwise stated.

### FORM OF PRICING SUPPLEMENT

The pricing supplement that will be issued in respect of each tranche may include some or all of the following provisions to the extent relevant in the context of the particular tranche:

### PRICING SUPPLEMENT DATED [] TO THE OFFERING MEMORANDUM DATED [] [AS SUPPLEMENTED BY THE OFFERING MEMORANDUM SUPPLEMENT DATED ]

# Banco Hipotecario S.A.

	US\$1,200,000,000
	Global Medium Term Note Program
1.	Series No:
	Aggregate Principal Amount:
	Issue Price:
4.	Issue Date:
5.	Authorized Denomination(s):
	Specified Currency:
	Specified Principal Payment Currency:
	Specified Interest Payment Currency:
9.	Maturity Date; Fixed Interest Rate and Zero Coupon:
10.	Redemption Month; Variable Interest Rate:
11.	Interest Basis: [Fixed Interest Rate, Variable Interest Rate, Zero Coupon]
12.	Interest Commencement Date (if different from the Issue Date):
13.	Fixed Interest Rate:
	(a) Calculation Amount:
	(b) Interest Rate: [] % per annum
	(c) Interest Payment Date(s):
	(d) Initial Broken Amount: [Amount per currency and denominations]
	(e) Final Broken Amount: [Amount per currency and denominations]
	(f) Fixed Rate Day Count Fraction(s) if not 30/360 basis:
14.	Variable Interest Rate:
	(a) Calculation Amount:
	(b) Business Day Convention: [FRN Convention (to be used only if Specified Interest Period
	is expressed in months)/Modified Following Business Day
	Convention/Following Business Day Convention/Other
	(specify)] (c) Specified Interest Period:
	(d) Interest Payment Dates: [Specify if different from Normal Convention]
	(e) Benchmark and Reference Rate(s): [Specify, including whether Bid, Offer or Mean]
	(f) Primary Source for Interest Rate Quotations [Relevant Screen Page/Reference Banks]
	for Reference Rate(s):
	(g) Specified Screen Page:
	(h) Reference Banks:
	(i) Calculation Agent:
	(i) Interest Determination Date:
15.	Basis of Calculation of Variable Interest Rate and
	Interest Payment Dates and default interest:
16.	Other Variable Interest Rate Terms:
	(a) Minimum Interest Rate:
	(b) Maximum Interest Rate:

[+/- [ ] per annum]

(e) Variable Rate Day Count Fractions(s) if not actual/360:

(c) Spread:

(d) Spread Multiplier:

(f) Relevant Banking Center:

- 17. Zero Coupon
  - (a) Amortization Yield:
  - (b) Reference Price:
  - (c) Basis: [Straightline/Compounded at [specify] intervals]
  - (d) Fixed Rate Day Count: Fraction(s) if not 30/360 basis:
- 18. Relevant Business Day [Specify other financial center(s)]
  19. Relevant Financial Center: [Specify other financial center(s)]
- 20. Redemption Amount or the Basis of Calculation of

the Variable Redemption Amount:

- 21. Redemption at the Option of the Bank [Yes/No]
  - (a) Notice Period: [Specify maximum and minimum number of days for deposit

period]

(b) Amount: [All or less than all and, if less than all, minimum

amounts]

- (c) Date(s):
- (d) Call Redemption Amount:
- 22. Redemption at the Option of the Noteholders: [Yes/No]
  - (a) Deposit Period: [Specify maximum and minimum number of days for deposit period]
    - (b) Amount: [All or less than all and, if less than all, minimum amounts]
    - (c) Date(s):
    - (d) Put Redemption Amount:
  - (e) Withdrawal of Notes:
- 23. Alternative Payment Mechanism:
- 24. Unmatured Coupons Void: [Yes/No]
- 25. Talons:
  - (a) Talons for Future Coupons to be attached [Yes/No] to Definitive Notes:
  - (b) Reference Date(s) or Interest Payment Date(s) on which the Talons (if any) mature:
- 26. Early Redemption Amount (including accrued interest, if any):
- 27. Additional Provisions relating to the Notes:

### **Other Relevant Terms**

- 1. Listing (if yes; specify Stock Exchange):
- 2. Syndicated: [Yes/No]
- 3. If Syndicated:
  - (a) Lead Manager:
  - (b) Stabilizing Manager:
- 4. Commissions and Concessions:
- 5. Codes:
  - (a) Common Code:
  - (b) ISIN:
  - (c) CUSIP:
  - (d) CINS:
  - (e) Other:
- 6. Identity of Dealer(s)/Manager(s):
- 7. Provisions for Registered Notes
  - (a) DTC Unrestricted Global Note: [Yes/No](b) DTC Unrestricted Global Note: [Yes/No]
- 8. Use of Proceeds:

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# BANCO HIPORECARIO S.A. AND SUBSIDIARIES INDEX TO THE FINANCIAL STATEMENTS

### **Consolidated Audited Financial Statements**

As	of	and	for	the	year	ended	<b>December</b>	31,	2006	and	2005
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### REPORT OF INDEPENDENT AUDITORS

To the Board of Directors and Shareholders of *Banco Hipotecario S.A.* 

We have audited the consolidated balance sheets of Banco Hipotecario S.A. and subsidiaries (collectively referred to as the "Bank") as of December 31, 2006 and 2005 and the related consolidated statements of income, of changes in shareholders' equity and of cash flows for the each of the three years in the period ended December 31, 2006. These consolidated financial statements and notes are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Argentina and performed the auditing procedures required by *the Banco Central de la República Argentina* (the "Argentine Central Bank"). Those standards require that we plan and perform an audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Banco Hipotecario S.A. and subsidiaries as of December 31, 2006 and 2005, and the results of operations, changes in shareholders' equity and cash flows for each for the three years in the period ended December 31, 2006, in conformity with accounting rules prescribed by the Argentine Central Bank.

These financial statements, taken as a whole, should be read considering the Bank's level of exposure to the non-financial public sector, as described in Note 4.

As described in Note 5, accounting rules prescribed by the Argentine Central Bank differ in certain respects from, and is comprehensive basis of accounting other than, Argentine generally accepted accounting principles applicable to enterprises in general.

Price Waterhouse & Co. S.R.L.

Buenos Aires, Argentina February 19, 2007

# BANCO HIPOTECARIO S.A. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

### As of December 31, 2006 and 2005

### (Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

		Decemb	er 31,	
		2006		2005
ASSETS				
Cash and due from banks				
Cash	Ps.	43,814	Ps.	58,553
Banks and correspondents		347,330	_	236,260
		391,144		294,813
Government and corporate securities (Note 10)		1,991,703		2,219,553
Loans (Note 11)				
Mortgage loans		1,621,307		1,535,207
Other loans		1,461,535	_	750,052
		3,082,842		2,285,259
Plus: Accrued interest receivable		64,967		94,476
Less: Reserve for loan losses (Note 12)		(136,354)	_	(172,743)
		3,011,455		2,206,992
Other receivables from financial transactions (Note 13)				
Amounts receivable under derivative financial instruments		1,147,850		922,990
Collateral receivable under repurchase agreements		1,072,543		559,216
Loans in trust pending securitization		85,731		112,127
securities		4,651		-
Receivable for Argentine Government Compensating and Hedge				
Bonds (Note 6)		254,448		637,031
Miscellaneous (Note 13)		870,606	_	622,458
		3,435,829		2,853,822
Plus: Accrued interest receivable		9,561		12,212
Less: Reserve for loan losses (Note 12)		(34,408)	-	(33,175)
		3,410,982		2,832,859
Investments in other companies		38,876		5,949
Miscellaneous receivables, net (Note 14)		255,590		478,829
Bank premises and equipment, net (Note 15)		92,524		88,574
Miscellaneous assets, net (Note 16)		26,028		24,633
Intangible assets, net (Note 15)		12,899		8,465
In-process items.		282	-	19
Total Assets	Ps.	9,231,483	Ps.	8,160,686

The accompanying notes are an integral part of these consolidated financial statements.

# BANCO HIPOTECARIO S.A. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

### As of December 31, 2006 and 2005

(Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

		Decem	ber 31	
		2006		2005
A LA DIA LETTE CAND CHA DELICA DEDCI POLITENA				
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES				
Deposits				
Checking accounts	Ps	18,658	Ps.	21,148
Saving accounts	1 3.	165,541	1 3.	126,094
Time deposits.		428,630		358,181
Other deposit accounts		23,427		19,198
State: deposit decoding		636,256		524,621
Plus: Accrued interest payable		3,599		3,067
Tius: Tierraea interest payaote		639,855		527,688
041 11-1-1141 f f				
Other liabilities from financial transactions Other banks and international entities (Note 19)		172,655		360,229
Bonds (Note 20)		3,231,105		2,679,612
Argentine Central Bank (Note 18)		207,642		500,375
Amounts payable under derivative financial instruments		1,034,273		943,318
Borrowings under repurchase agreements collateralized by		, ,		,.
government securities		798,078		384,243
Obligation to return collateral acquired under reverse repurchase		,,,,,,		,
agreements of government securities		3,219		_
Collections and other transactions on behalf of third parties		30,852		102,159
Miscellaneous		84,631		69,111
		5,562,455	•	5,039,047
Plus: Accrued interest payable		84,026		76,330
• •		5,646,481		5,115,377
Miscellaneous liabilities				
Accrued taxes		4,672		7,029
Sundry creditors (Note 24)		55,271		41,708
Other (Note 24).		32,298		19,690
		92,241	•	68,427
Reserve for contingencies (Note 17)		255,191		197,560
In-process items		3,844		2,542
				Ź
Minority interests		32,417		31,977
Total Liabilities		6,670,029		5,943,571
SHAREHOLDERS' EQUITY				
Common stock		1,500,000		1,500,000
Inflation adjustment of common stock		717,115		1,797,623
Paid-in-capital				1
Reserves		-		1,191,686
Retained earnings (Accumulated deficit)		344,339		(2,272,195)
Total Shareholders' Equity		2,561,454		2,217,115
Total Liabilities and Shareholders' Equity		9,231,483	Ps.	8,160,686
<u> </u>				

# BANCO HIPOTECARIO S.A. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

For the three-year ended December 31, 2006, 2005 and 2004 (Expressed in thousands of Argentine pesos, except share date and as otherwise indicated)

			De	ecember 31,		
		2006		2005		2004
Financial income						
Interest on loans and other receivables from financial transactions	Ps.	464,241	Ps.	463,289	Ps.	526,458
investments, net		314,484		234,374		194,330
Other	_	3,981	_	2,314	_	619
P. 11		782,706		699,977		721,407
Financial expenses						
Interest on deposits and other liabilities from financial transactions		338,558		406,253		274,923
Contributions and taxes on financial income		17,094		12,583		14,837
Contributions and taxes on financial income	_	355,652	_	418,836	_	289,760
Provision for losses on loans (Note 12)		12,904		19,871		17,502
Income from services		<b>,</b>		, , , ,		. , .
Insurance premiums		61,878		48,004		43,438
Commissions (Note 25)		38,135		26,071		30,469
Other (Note 25)		14,221		12,978		11,512
(	_	114,234		87,053		85,419
Expenses on services		·		ŕ		·
Insurance claims		8,115		8,268		7,859
Commissions (Note 25)		47,326		18,468		12,990
Contributions and taxes on income from services.		2,479		1,241		1,517
		57,920		27,977		22,366
Administrative expenses						
Salaries and social security contributions		90,497		71,079		70,040
Advertising expenses		19,125		10,312		4,764
Value added tax and other taxes		11,748		11,372		10,322
Directors' and Syndics' fees		13,710		15,033		2,231
Fees for administrative services		25,595		15,650		9,432
Maintenance and repairs		4,552		3,921		4,259
Electricity and communications		7,694		6,602		5,008
Depreciation of bank premises and equipment		5,378		7,491		7,798
Other	_	36,420 214,719	_	26,060	_	20,162 134,016
No. 10 Company	_		_	167,520	_	
Net income from financial transactions	Ps	255,745	Ps	152,826	Ps	343,182

The accompanying notes are an integral part of these consolidated financial statements.

# BANCO HIPOTECARIO S.A. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

For the three-year ended December 31, 2006, 2005 and 2004 (Expressed in thousands of Argentine pesos, except share date and as otherwise indicated)

			Dec	ember 31,		
	_	2006	_	2005	_	2004
Miscellaneous income						
Penalty interest	Ps.	5,927	Ps.	7,629	Ps.	9,444
Loan loss recoveries		164,004		83,884		53,019
Reversal of reserve for loan losses		19,717		22,850		245
Capitalization of the minimum notional income tax		24,640		-		-
Others (Note 26)	_	19,316		8,440		6,861
		233,604		122,803		69,569
Miscellaneous expenses						
Provision for lawsuits contingencies		11,615		-		7,863
Provision for insurance contingencies		2,075		745		740
Provision for administrative reorganization Provision for other contingencies and miscellaneous		89,660		8,620		87,087
receivables		-		-		7,877
Others (Note 26)	_	39,453		11,702	_	20,137
		142,803		21,067		123,704
Income before income taxes and minority interests	_	346,546	_	254,562	_	289,047
Income taxes (Note 30)		1,686		642		8,831
Minority interests	_	(521)	_	(613)	_	(1,073)
Net income	Ps	344,339	Ps	253,307	Ps	279,143

The accompanying notes are an integral part of these consolidated financial statements.

# BANCO HIPOTECARIO S.A. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY For the three-year ended December 31, 2006, 2005 and 2004

(Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

		(			Inflation adjustment	Reserves	rel			
		Common stock (Note 32)		Paid in capital	of common stock (Note 32)	Legal (Note 32)	Voluntary (Note 32)		Accumulated deficit	Total shareholders´ equity
Balance as of December 31, 2003	Ps.	1,500,000	Ps.	1 Ps.	1,797,623 Ps.	1,022,078 Ps.	169,608	Ps.	(2,809,293) Ps.	1,680,017
Net income for the year		•		ı		ı	ı		279,143	279,143
Balance as of December 31, 2004	Ps.	1,500,000	Ps.	1 Ps.	1,797,623 Ps.	1,022,078 Ps.	169,608	Ps.	(2,530,150) Ps.	1,959,160
Prior year adjustment		,		ı	•	•	1		4,648	4,648
Net income for the year		1		ı	•	•	ı		253,307	253,307
Balance as of December 31, 2005	Ps.	1,500,000	Ps.	1 Ps.	1,797,623 Ps.	1,022,078 Ps.	169,608	Ps.	(2,272,195) Ps.	2,217,115
Absorption of retained earnings approved by the General Shareholders' Meeting held on July 21, 2006 (Note 39)		,		Ξ	(1,080,508)	(1,022,078)	(169,608)		2,272,195	•
Net income for the year		1		•	•	•	•		344,339	344,339
Balance as of December 31, 2006	Ps. 1	,500,000	Ps.	- Ps.	717,115 Ps.	- Ps.		Ps.	344,339 Ps.	2,561,454

The accompanying notes are an integral part of these consolidated financial statements

# BANCO HIPOTECARIO S.A. CONSOLIDATED STATEMENTS OF CASH FLOW

### For the three-year ended December 31, 2006, 2005 and 2004

(Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

-			Dec	ember 31,		
_		2006		2005		2004
Cash flows from operating activities:			_			
Net income	$Ps_{\underline{*}}$	344,339	$Ps_{\underline{\cdot}}$	253,307	Ps.	279,143
Adjustments to reconcile net income to net cash provided by Cash						
Flows from operating activities:						
Provision for losses on loans and for contingencies and						
miscellaneous receivables, net of reversals		116,254		41,416		120,871
Net gain on investment government securities		(142,628)		(38,862)		(23,932)
Depreciation and amortization		9,713		10,377		9,338
Net loss on sale of premises and equipment and miscellaneous						
assets		-		-		6,683
Gain on derivative financial instruments		(55,282)		-		-
Net indexing (CER and CVS) of loans, deposit and other debt		113,757		275,551		(70,543)
Interest and indexing (CER) of borrowings from Argentine		11,804		155,462		145,019
Central Bank						
Minority interest		521		613		_
Net change in other investments		40,541		46,047		(65,555)
Net change in other assets and liabilities		(50,455)		210,976		(920,016)
Net cash provided by (used in) operating activities		388,564	_	954,887	_	(518,992)
tee cash provided by (asea in) operating activities		300,304	_	754,007	_	(310,772)
Cash flows from investing activities:						
(Increase) decrease in loans, net		(823,396)		24,850		(86,306)
Proceeds from securitization of loans		115,230		169,299		135,954
Suscription of Argentine Government Hedge Bond		(371,379)		(1,774,758)		-
Proceeds of trading securities, net.		-		-		576,737
Proceeds from maturities of held for investments securities		328,444		475,242		5,792
Increase in investments in other companies		,		, <u>-</u>		(5,529)
Purchases of premises and equipment, miscellaneous and						( ) ,
intangible assets		(41,068)		(10,096)		(19,694)
Proceeds from sale of premises and equipment		15,476		5,478		14,357
Net cash (used in) provided by investing activities		(776,693)	_	(1,109,985)	_	621,311
Cash flows from financing activities:						
Increase in deposits, net		111,635		295,272		101,531
Proceeds from issuance of bonds, notes, and other long-term debts.		1,074,325		454,725		-
Proceeds from borrowings from Banks		-		242,520		-
Principal payments on bonds, notes, and other debts		(961,778)		(576,623)		(499,502)
Increase in borrowings, net	_	251,372	_	(307,745)	_	223,139
Net cash provide by (used in) financing activities		475,554	_	108,149	_	(174,832)
Not in a constant of the const		97.425		(46,040)		(72.512)
Net increase (decrease) in cash and cash equivalents		87,425		(46,949)		(72,513)
Cash and cash equivalents at the beginning of the year		294,813		341,762		414,275
Effect of foreign exchange changes on cash and cash equivalents	_ —	8,906		-		
Cash and cash equivalents at the end of the year	Ps	391,144	Ps. =	294,813	$^{\mathrm{Ps.}}=$	341,762
Supplemental disclosure of cash flow information:						
Cash paid for interest	$\mathbf{D}_{\mathbf{C}}$	22 161	$\mathbf{p}_{c}$	01 060	$\mathbf{D}_{\mathbf{C}}$	202 760
	Ps.	22,161	Ps.	81,868	Ps.	293,769
Cash paid for income taxes		-		-		2,055

The accompanying notes are an integral part of these consolidated financial statements.

As of and for the three year ended December 31, 2006, 2005 and 2004 (Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

### 1. General

### a. Description of business

Banco Hipotecario SA (herein after referred to as the "Bank" or "BHSA"), is a commercial bank, organized under the laws of Argentina. The Bank provides general banking services, focused on individual residential mortgage loans and construction-project loans directly to customers as well as indirectly through selected banks and other financial intermediaries throughout Argentina. The Bank also engages in mortgage loan securitizations, mortgage loans servicing, credit cards, personal loans, other corporate loans and mortgage-related insurance in connection with its lending activities.

### b. Basis of presentation

The consolidated financial statements of the Bank have been prepared in accordance with the policies of Banco Central de la República Argentina ("Argentine Central Bank" or "BCRA") which prescribes the accounting reporting and disclosure requirements for banks and financial institutions in Argentina ("Argentine Banking GAAP"). These rules differ in certain respects from generally accepted accounting principles in Argentina ("Argentine GAAP") applicable to companies in general. The significant differences between Argentine Banking GAAP and Argentine GAAP are described in Note 7 to the consolidated financial statements. Argentine Banking GAAP and Argentine GAAP also differ in certain significant respects from generally accepted accounting principles in the United States of America ("US GAAP"). Such differences involve methods of measuring the amounts shown in the consolidated financial statements, as well as additional disclosures required by US GAAP and regulations of the Securities and Exchange Commission ("SEC").

Certain disclosures required by the Argentine Banking GAAP have not been presented herein since they are not considered to be material or have been modified or omitted to the accompanying consolidated financial statements taken as a whole, including the cash flow which has been presented as supplemental information.

### c.Principles of consolidation

The consolidated financial statements include the accounts of the Bank and its subsidiaries over which the Bank has effective control. All significant intercompany transactions have been eliminated in consolidation.

### d. Presentation of financial statements in constant argentine pesos

For the period from January 1, 1995 to December 31, 2001, the Bank accounted for its financial transactions on the historical cost basis. Prior to January 1, 1995, the Bank's consolidated financial statements were prepared on the basis of general price-level accounting, which reflected changes in the purchasing power of the Argentine peso in the historical financial statements. However, as a result of the inflationary environment in Argentina during 2002 Argentine Central Bank Communication "A" 3702, Resolution N° 240/02 of the Argentine Federation of Professional Councils in Economic Sciences (FACPCE) and Resolution N° 415/02 from the "Comisión Nacional de Valores de la República Argentina" (CNV) reinstated the application of inflation accounting in financial statements as from January 1, 2002. These resolutions provided that all recorded amounts restated for inflation through August 31, 1995, as well as those arising between that date and December 31, 2001 are to be considered stated in currency as of December 31, 2001.

As of and for the three year ended December 31, 2006, 2005 and 2004 (Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

However, the Argentine government instructed the CNV to issue the necessary regulations to preclude public companies from presenting price-level restated financial statements. Therefore, on April 8, 2003, the CNV issued a resolution providing for the discontinuance of inflation accounting as of March 1, 2003. The Bank complied with the CNV resolution and accordingly recorded the effects of inflation until February 28, 2003.

### 2. Economic and social situation prevailing in Argentina

The socio economic situation in Argentina substantially improved since the year 2003, thus leaving behind the recession stage started back in the second half of 1998, which worsened by the end of 2001 and the first half of 2002. The strong economic recovery that was evidenced through a sustained increase of the Gross Domestic Product, a drop in interest rates and stabilization of the foreign exchange market, became real through high positive indicators in the country. The financial system has gradually recovered its liquidity levels, recording an increase in deposits and in all types of borrowing. At the same time, levels of financial brokerage activities increased, the exposure to the Public Sector decreased and the reduction of BCRA liabilities speeded up.

In March, 2005, Argentina announced the final outcome of its global offer to exchange certain public debt instruments (the "Eligible Securities"), payment of which has been deferred, for an aggregate eligible amount of approximately US\$ 81,800 million (representing the face value and past due and unpaid interest) for a total of eleven series of Par Bonds, Quasi Par Bonds and Discount Bonds and five series of GDP-linked units. Eligible bondholders holding approximately 76.15% of the amount subject to restructuring, equivalent to approximately US\$ 62,300 million (representing around US\$ 62,500 million, which are equivalent to a nominal amount not yet redeemed) participated in the debt swap. Said process ended in June, 2005, with the delivery of the new debt securities.

On January 3, 2006, the National Government fully paid its debt with the International Monetary Fund, amounting to approximately US\$ 9,500 million. Also, all capital and interest payment corresponding to the debt issued after the sovereign debt cessation of payments declared in December 2001 were settled.

On January 6, 2002, the Government enacted Law 25561 (Law on public emergency and exchange system reform) that involved profound changes to the prevailing economic model and the amendment of the Convertibility Law in force since March 1991. Subsequently, the Government announced new economic policies, which were implemented through various legal regulations that significantly affected the banking business and the exchange system.

Listed below are some of the main measures adopted by the National Government, which impacted banking operations and, particularly, the Bank: i) a single free exchange market system was established, ii) Deposits and Loans in US dollars or any other foreign currency granted by the Argentine financial system were converted into pesos, iii) compensations to the Financial System for the effects of the asymmetric pesification process (Note 6 (i)), iv) certain adjustments to the Reorganization and Bankruptcy Laws and v) conversion of provincial public debt.

Treatment of assistance granted by the BCRA

Pursuant to the provisions of Decrees 739/03 and 1262/03, and Communication "A" 3941 of the BCRA, the Bank covenanted to repay the balances of rediscounts and advances outstanding as of the date of Decree 739/03 and granted pursuant to Section 17 of Law 24144 and amendments thereof, in no

As of and for the three year ended December 31, 2006, 2005 and 2004 (Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

more that 120 installments equivalent to 0.40% of the capital adjusted pursuant to a Schedule submitted before the BCRA.

As from November 04, 2004 and by means of an installment-bidding system, the Bank voluntarily started to repay the debt duly refinanced. Finally, on May 03, 2005, the Bank repaid the total financing received, for a total of Ps. 233,487.

Mortgage refinancing system

On November 6, 2003, Law 25798, regulated by Decree 1284/03, established the creation of a system for the refinancing of mortgage loans and of a restructuring unit for the purpose of analyzing loans arranged prior to the application of the Convertibility Law 23928.

On December 12, 2006, the National Congress passed Law 26177 amending the Mortgage refinancing system. The new law sets forth the creation of a Restructuring Unit, which main purpose shall be the analysis and restructuring of all mortgage agreements between the awardees and the former Banco Hipotecario Nacional, subscribed before the effective date of the Convertibility Law (Law 23928).

### 3. Comprehensive financial debt restructuring

The financial debt restructuring process resulting from the significant adverse changes that took place in Argentina in 2002, which affected the Bank's balance sheet and financial position, ended on December 29, 2003. On that date the term for receiving exchange offers expired and the Bank accepted all existing validly offered securities in view of compliance with the conditions for the Bank's exchange offers and the simultaneous restructuring of all its outstanding debt with bank creditors. On January 14, 2004, the total final principal on validly offered securities of Ps. 2,662,242, representing approximately 93% of the total principal on the outstanding securities existing at that date, was settled.

In view of the commitments undertaken, a trust has been created under Argentine law through a Trust Agreement entered into by and between the Bank and ABN AMRO Bank NV, Argentine Branch, the Bank transferring as trustor BODEN 2012 and loans secured by the National Government on December 24, 2003. The Trust shall keep those assets for the benefit of the holders of guaranteed debt securities and guaranteed financial debt. Given the fact the sole object of the trust was to guarantee the payment of interests due on the restructures guaranteed financial debt and that said debt was completely cancelled on January 13, 2006, this trust is in liquidation and only the total return of the assets that were a part of said trust remains pending.

After January 14, 2004, the exchange transaction settlement date, the Bank continued to exchange negotiable obligations with holders adhering to the offering late. At December 31, 2006, the face value of the obligations exchanged amounted to US\$ 8,895 and Euro 10,695.

At the date of these financial statements, the Bank had honored the total amount of amortization and interest according to the contractual terms.

As of and for the three year ended December 31, 2006, 2005 and 2004

(Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

### 4. Exposure to the Non-financial Public Sector

As of the December 31, 2006, the Bank maintains Ps.3,328,037, in government-related assets. Those assets are detailed below:

- a) Government securities for Ps.1,709,185, (BODEN 2012 Ps.1,379,289, BODEN 2007 Ps.14,604, BODEN 2008 Ps.1,848, BOCON PRE 8 Ps.37,297, BOGAR Ps.210,553, BOCON PRE V Ps.263, BOCON PRE IX Ps.934, BOCON PRO VII Ps.337, BOCON PRO XII Ps.63,459, PAR BONDS 2038 Ps.39, DISCOUNTS BONDS 2033 Ps.557, NOGOTIABLE BONDS PBI Ps.5).
- b) Government-secured loans by the National Government for Ps.71,318, which originated from the exchange of government securities established by Decree 1387/01, accepted in repayment of non-performing mortgage loans acquired on the market.
- c) Loans to the provincial and municipal governments for Ps.123,403.
- d) Rights to receive BODEN 2012 (hedge and compensating bonds) for Ps.254,448 pursuant to Sections 28 and 29 of Decree 905/02.
- e) Other receivables for financial transactions for Ps.1,072,567 of which Ps.723,037 to BODEN 2012 corresponding repo transactions and Ps. 349,530 corresponding swap transactions (BODEN 2012 Ps.306,644, BODEN 2008 Ps. 3,262, DISCOUNTS BONDS 2033 Ps.39,624).
- f) Miscellaneous receivables for Ps.97,116 to BODEN 2012 deposited as collateral for the currency swap transaction.

As of December 31, 2006, the Bank has Ps.207,642 in government related advances to subscribe BODEN 2012, pursuant to Sections 28 and 29 of Decree 905/02.

The net exposure to the Public Sector, without considering liquid assets in accounts opened at the BCRA, amounts to Ps.3,120,395 and Ps.3,417,679 at December 31, 2006 and 2005, respectively.

On June 27, 2005 and July 18, 2006, BACS Banco de Crédito y Securitización SA and the Bank submitted (jointly on the latter date) notes to the BCRA, requesting a review on the calculated amount of the compensation bonds. On September 26, 2006, the BCRA responds to said submittal stating that the it is not entitled to any compensation whatsoever under the provisions of Decree 905/02.

On December 12, 2006, both banks submitted a note before the Ministry of Economy reporting the illegitimacy of the administrative decision by the Financial Institutions Supervision Department of the Argentine Central Bank informed through abovementioned note.

It is the Bank's intention to deliver as collateral for the allocation of the advance to the financing of the subscription of the hedge bonds, as indicated by Section 29 of Decree 905/02, the remaining public sector asset portfolio.

Through letters dated August 26 and December 28, 2004, Banco Hipotecario informed the BCRA that it had reserved secured bonds for a face value of 126,675,947 and freely available secured loans for a face value of 109,391,930, to be used as collateral for the advance from the BCRA for the subscription of the hedge bonds to which the Bank is entitled (pursuant to Section 29, subsect. f) and g) of Decree 905/02). In order to sort the collateral to be offered to the BCRA for the request of assistance loans and pursuant to the direct subscription and matching repayment processes, on October 21, 2005 the Bank submitted a new note containing a breakdown of secured bonds and freely available secured loans holdings for a face value of 123,151,984 and 127,900,865, respectively.

As of and for the three year ended December 31, 2006, 2005 and 2004

(Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

Pursuant to the amounts subscribed in hedge BODEN US\$ 2012, on March 01, 2006, the Bank informed the BCRA that it shall keep the Secured Bonds mentioned in the above paragraph to be delivered as guarantee for future financial assistance for the remaining amount of the unsubscribed Hedge Bonds. In addition, on July 12, 2006, a report was sent to the BCRA, indicating that the Bank had reserved BOGAR with a face value of 83,011,882 and an accounting balance of 142,723,955.12 as collateral for the assistance loans necessary to subscribe the amount of the remaining coverage bonds.

In addition, Decree 905/02 envisages in its Section 17 that in the event of default by the National Government on the payment of principal or interest on the bonds envisaged in Chapter II (BODEN) or the securities indicated in section 15, subsect. b) and c) (secured loans and BOGAR), for more than 30 days following the respective due dates, each financial institution will be entitled to repay in advance either fully or partially the advances received for the subscription of bonds, using for that purpose all or the equivalent portion of the assets provided as collateral, taken at the value in which they were recorded at the time the advances were granted, plus interest accrued until the repayment date, less the amount actually repaid.

Through Communication "A" 4084 dated January 30, 2004, the BCRA resolved that the assets delivered as collateral for the advances granted for the subscription of the bonds foreseen by Decree 905/02, ratified by Section 71 of Law 25827, may be excluded from the accounting valuation at present, technical or theoretical values at the discretion of the institutions, for a total or partial amount of the advances, pursuant to the provisions of Section 17 of that Decree, in which case they are to be recorded at the value admitted for purposes of the providing of collateral.

January 01, 2006 was the effective date of the provisions of item 12 of Communication "A" 3911 (Communication "A" 4455) indicating financial assistance to the Public Sector, covering all concepts (average), may not exceed 40% of total Assets as of the last day of the previous month. The Bank's exposure to the public sector stems from compensations allocated by the National of assets and liabilities in currency. Therefore, and taking into account that assets to the Public Sector exceed said limit, on January 19, 2006, the Bank informed the BCRA that it would gradually reduce the ratio of assets subject to exposure to the Public Sector to the extent of the amortization and settlement carried out by the Government on bonds received for asymmetric compensation, in the currency of issuance; and there have been no objections to date.

Communication "A" 4546 dated July 9, 2006, provided that, as from July 1, 2007, financial assistance to the Public Sector, covering all concepts (average), may not exceed 35% of total Assets as of the last day of the previous month.

Furthermore, the same criterion will be used by the Bank in the event of being forced to receive financial instruments issued by the Trustee of the Mortgage Loan Refinancing Trust as compensation for Private Sector debts - Law 25798.

### 5. Significant Accounting Policies

The following is a summary of significant accounting policies used in the preparation of the consolidated financial statements.

### 5.1. Foreign Currency Assets and Liabilities

Foreign currency assets and liabilities are translated at the prevailing exchange rate at period-end. Transactions denominated in foreign currencies are translated into pesos at the prevailing exchange rates on the date of transaction settlement. Foreign currency transactions net gains or losses are

As of and for the three year ended December 31, 2006, 2005 and 2004 (Expressed in thousands of Argentine pesos, except share data and as otherwise indicated)

recorded within "Financial income" or "Financial expenses" in the accompanying consolidated statements of income.

### 5.2. Government and Corporate Securities

Argentine Banking GAAP requires banks to classify government securities into two categories: "held for trading" and "investment account".

Trading Securities are marked to market, at the Buenos Aires Stock Exchange spot quotation, and any difference between book value and their market value is recognized as a gain or loss in the consolidated income statement. Investment securities are carried at acquisition cost plus accretion of discount or amortization of premiums, and accrued interest, as applicable.

The BODEN US\$ 2012 government securities received as compensatory bonds are classified as "Investment Securities" and are recognized at their technical value (par value), in accordance with the rules issued by the BCRA. At the end of each year, the technical value of those securities increases on the basis of interest accrued under the issue terms and conditions. The new foreign currency balance is converted into pesos at the reference exchange rate published by the Argentine Central Bank.

The Bank has recorded Secured Bonds ("BOGAR") issued by the Fiduciary Fund for Provincial Development received within the framework of Decree 1579/02, Ministry of Economy Resolution 539/02 and complementary rules. These bonds have been stated at present value as required by the BCRA.

Discount Bonds exchanged for sovereign debt have been stated at the lower value arising from comparing the aggregate nominal cash flow until maturity, under the issue conditions of the new securities, to the carrying value of the securities offered, which is equivalent to the present value of the Secured Bonds.

### 5.3. Loans

The portfolio of performing loans and loans due on ninety days or less has been valued in terms of the principal amounts actually lent, plus capitalized interest, net of principal amortization collected and debt balance refinancing, plus adjustments (from the application of the CER, and CVS where applicable) and accrued interest receivable and less the estimated reserve for loan losses.

Secured loans were valued until February 28, 2003 according to their origin as i) received in exchange for Argentine government securities, in line with Decree 1387/01, have been valued at the ratio established by the Ministry of Economy (face value plus interest accrued until November 6, 2001, less coupons receivable until November 30, 2001), maintaining for such purpose the value at which those government securities had been recorded in investment accounts, ii) received in exchange for government securities accepted for the repayment of non-performing loans, have been valued at the higher of their face value less the related allowance for loan losses or their market value. The gain arising from the difference between the face value of the secured loans received and the value at which those exchanged securities had been recorded in investment accounts or the carrying value, as the case may be, accrues on a straight-line basis during the term of those loans. Secured Loans originally denominated in foreign currency subject to Argentine legislation have been converted into pesos at the exchange rate of Ps. 1.40 per US dollar, as established by Law 25561, Decree 214 and complementary rules and amendments, the CER having been applied to the amount of those loans as from February 3, 2002.

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Loans secured under Decree 1387/01 and other public sector loans are valued at the lower of present value (cash flows according to contract conditions, discounted at the rates of interest established by the Argentine Central Bank) or technical value (amount restated by the CER, where applicable, plus interest accrued in accordance with contract clauses). This value is compared to the theoretical value (book value at February 28, 2003, net of the offsetting account, plus adjustment by the CER, where applicable). The differences resulting from this comparison are shown in an assets offsetting account, if the result is positive, and expensed if the result is a loss. The balance will be adjusted according to the amount resulting from the calculation of the differences between those items, until they are used up. Once the balance has been used up, any subsequent valuation difference will be expensed.

Secured loans incorporated after February 28, 2003 are valued at cost grossed up for interest accrued at their internal rate of return.

Other loans to the public sector, not included in the preceding paragraph, originally granted in foreign currency have been converted into pesos at the exchange rate of Ps. 1.40 per US dollar, as established by Law 25561, Decree 214 and complementary rules and amendments. Since February 3, 2002, the CER has been applied to the amount of those loans and maximum rates have been established, as provided for by Decree 1579/02, if those assets were subjected to the Exchange of Provincial Public Debt.

Loans to the non-financial private sector originally granted in foreign currency have been converted into pesos at the exchange rate of Ps. 1.00 per US dollar, as established by Law 25561, Decree 214 and complementary rules and amendments. Since February 3, 2002, the CER and CVS have been applied to the amount of those loans and maximum rates have been established, depending on the borrower.

Law 25796 established the elimination of the CVS as from April 2004.

### 5.4. Interest accruals and adjustments of principal amounts (CER and CVS)

Interest accruals were determined using the exponential method for all lending and certain borrowing transactions in local and foreign currency whose total term was more than 92 days, and interest accruals for loans overdue more than 90 days were discontinued.

Adjustments of principal amounts from application of the CER were accrued as established by Argentine Central Bank regulations, and interest accruals for loans overdue more than 90 days were discontinued.

Interest is recognized on a cash basis on loans past-due for more than 90 days after reducing the balance of accrued interest.

### 5.5. Derivative Financial Instruments

The rights and obligations arising from currency swap transactions carried out as a hedge for the restructured obligations issued in Euros have been valued at the quotation of that currency following the criterion described in point 5.1.

Currency swap transactions carried out as a hedge for the Bank's exposure to CER index-adjustable peso denominated liabilities, without transferring the underlying asset, have been valued according to the net asset or liability position derived from variations in the underlying assets and variations in the US dollar quotation plus interest agreed for liabilities.

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The interest rate swap transaction carried out for the purposes of hedging assets and liabilities with fixed and floating rates has been valued in accordance with the unsettled balances of agreed upon lending and borrowing interests rates.

Futures monetary transactions carried out to cover the global repurchase offer for defaulted bonds made in Italy, have been valued in accordance with the criteria described in point 5.1.

### 5.6. Securitizations of Loans

The Bank recorded the transfer of US dollar-denominated and peso-denominated mortgage loans to a mortgage trust and the issuance of mortgage bonds as a sale and recorded its retained interest in the securitization trusts at their principal amounts. Retained interests relating to certificates of participation are adjusted monthly for the net results of the Bank's equity in the trusts. A gain or loss was recognized for the difference between the cash proceeds received and the principal balance of mortgage loans underlying the mortgage bonds sold. Servicing assets or liabilities were not recognized at the time of sale.

Financial trust debt securities have been stated at face value, index-adjusted applying the CER, where applicable, plus interest accrued until the end of the period or year, as the case may be.

### 5.7. Reserve for Loan Losses

Reserves for loan losses established at December 31, 2006 and 2005, cover the minimum reserves required by the Argentine Central Bank, which consist of the debtors payment capacity and cash-flows analysis for commercial loans and clients aging for consumer loans, and were calculated considering the accounting policies adopted for certain refinanced consumer loans, certain contributions to the special relief fund, including the extraordinary contribution to that fund and the changes in certain estimates related to the loan portfolio.

Pursuant to the guidelines of Law 24441 on Housing and Construction Financing, the criterion followed by the Bank to set up reserves for construction projects, where the fiduciary ownership is transferred, consists in classifying debtors on the basis of the evaluation of the future cash flow of the individual project financed by the Bank.

Beginning April 1, 2000, the Bank has adopted a new policy regarding to provide reserves for non-performing individual loans. In general terms, this policy consists in the following:

- a. Maintaining for six months the classification and reserves in respect of all those loans subject to: i) the provision of article 13 of Law 24143 and ii) refinancing.
- b. After this period has expired, the Bank will proceed, as the case may be, as follows:
  - b.1. If the loan is no more than 30 days in arrears, it shall be reclassified under the "performing" category.
  - b.2. If the loan is more than 30 days in arrears, its classification will arise from the aggregate of the current number of days in arrears and those recorded before the refinancing.

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- c. All individual loans, which are more than 24 months in arrears, must be 100% reserved. Loans and reserves are to be charge-off from the Bank's assets three months after the date on which those loans were fully covered by such reserve.
- d. Those loans that had been charged off, according to c. above, and which had been restructured and are still performing, are re-recorded as asset if no delinquency greater than 30 days is showed during the next six months.

As a result of the policies adopted, it means loans and reserves charged off from the Bank's assets three months after the date on which those loans were fully covered by 100% reserved, and in line with Argentine Central Bank rules, at December 31, 2006 and 2005 the Bank has recorded in memorandum accounts of Ps. 931,424 and Ps. 1,108,354, respectively.

As of December 31, 2005 the Risk and Credit Committee decided to reverse from assets Ps. 49,333 corresponding to individual mortgage loans classified as uncollectible which have been reformulated or restructured at least once between June 30, 2000 and June 30, 2005.

As of June 30, 2006, the Risk and Credit Committee decided to maintain a maximum 100% coverage of the loan loss reserve, relative to the total amount of those loans classified as non-performing. Reserves and funds created in connection with the special reserve envisaged by section 13 of Law 24143 and the Special fund created by a resolution of the Board dated December 12, 2001, shall not be included in the total amount used for calculating such coverage.

On December 29, 2006, the Bank has accepted the offer to transfer certain outstanding mortgage loans. The book value of said portfolio amounted to Ps. 151,900 approximately and was mainly recorded under Memorandum accounts. As a result of this transaction, the Bank recorded Ps. 73,029 under Miscellaneous Income.

Based on the foregoing, the Board of Directors of the Bank believes that the reserve for loan losses set up are sufficient to cover the minimum reserves required by the Argentine Banking GAAP rules and Argentine GAAP.

### 5.8. Mortgage Related Insurance

The Bank makes provision for incurred but not reported insurance claims and pending insurance claims based on historical loss experience. The Bank provides property damage, life and unemployment insurance for its mortgage loan customers as well as for debtors of loans which the Bank services. Income from insurance premiums is recognized as it is charged as a component of the monthly loan installment under "Income from services" in the accompanying consolidated statement of income.

The Bank discontinues accruing insurance premiums for individual loans when the related loan is over 90 days past due.

### 5.9. Loans in trust pending securitization

The Bank has executed various financial trust agreements under which it has transferred the fiduciary ownership of certain of its mortgage loans to First Trust of New York as trustee for the benefit of trust. Once the mortgage loans have been transferred, the trust fund, issues the corresponding debt securities and participation certificates and remits the proceeds to the Bank. The Bank may also retain an ownership interest in the trust in the form of securities or participation certificates.

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These receivables, corresponding to pesofied mortgage loans registered in the name of the trustee, are recorded as an asset of the Bank as the trustee had not issued the corresponding securities and the Bank maintains the dual roles of trustor and sole beneficiary.

All the loans in trust at December 31, 2006 are held in a trust where the Bank is the only beneficiary and are not intended to be securitized.

### 5.10. Investments in Other Companies

Investments in Other Companies include equity investments in companies where a minority interest is held.

Under Argentine Banking GAAP, the equity method is used to account for investments where a significant influence in the corporate decision making process exists.

Permanent equity investments in companies where corporate decision are not influenced, are accounted for at the lower of cost and the bank's share of the net book value of the investee.

As of December 31, 2006 investments in other companies include:

Company	Ownership Interest %	<b>Basis of accounting</b>		
Mercado Abierto Electrónico SA	0.50%	Cost method		
ACH SA	1.00%	Cost method		

In order to reinstate the capital of BHN Vida SA, a Company controlled by BHN Sociedad de Inversión SA, the Bank's Board of Directors, through minutes N° 198 dated September 6, 2006, approved an irrevocable contribution of Ps. 2,250 to BHN Sociedad de Inversión SA for future capital increases. Said amount was paid-in on September 26, 2006.

### 5.11. Bank Premises and Equipment and Miscellaneous Assets

Bank premises and equipment are recorded at cost, adjusted for inflation (as described in Note 1.d), less accumulated depreciation.

Depreciation is computed under the straight-line method over the estimated useful lives of the related assets. The estimated useful lives for bank premises and equipment are as follows:

Buildings	50 years
Furniture and fixtures	10 years
Machinery and equipment	5 years
Other	5 years

The cost of maintenance and repairs of these properties is charged to expense as incurred. The cost of significant renewals and improvements are added to the carrying amount of the respective assets. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the consolidated statement of income.

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The Bank has recorded under "Miscellaneous assets" - properties received in lieu of payment. These assets are initially accounted at fair value, adjusted for inflation (as described in Note 1.d), less accumulated depreciation. Depreciation of Miscellaneous assets is also computed under the straight-line method over the estimated useful of the related assets.

### 5.12. Intangible Assets, net

Intangible assets represent organization expenses incurred in the development of systems of Banco Hipotecario SA, as well as organization expenses incurred for the setting up and start-up of operations and software of BHN Sociedad de Inversión SA and BACS Banco de Crédito y Securitización SA. These assets are carried at cost, adjusted for inflation (as described in Note 1.d), less accumulated amortization. Intangible assets are amortized under the straight-line method over their estimated useful life.

### 5.13. Other Financial Instruments

On January 29, 2004, the Bank entered into a transaction as a partial hedging for the Stock Appreciation Right clause ("StARS") included in the issuance of the Medium-term Secured Facility. This transaction involves 7,110,000 Class D ordinary shares in Banco Hipotecario SA. The amount agreed under this transaction was US\$17,519. The Bank recognized the right to receive its shares as an asset, which is marked to market based on the market value of its shares at year end. The due date shall be January 30, 2009. As of December 31, 2006, the asset position for the transaction amounts to Ps. 156,420.

As a result of said transaction, as of December 31, 2006 and 2005, Ps. 73,233 and Ps. 9,243, respectively, have been recorded under the "Financial Income" caption as a consequence of the appreciation of the underlying shares.

In order to offset the CER index-adjustable foreign currency assets and liabilities several repo transactions were carried out with BODEN 2012. Between the months of April 2005 and March 2006, the Bank carried out several repo transactions with certain international entities, which, as a whole, involve a face value of US\$ 304,757 in BODEN 2012. The due date of the last of these transactions shall be May 2008. As a result of the abovementioned transactions, as of December 31, 2006 and 2005, the Bank has recorded losses for Ps. 31,002 and Ps. 6,837, respectively. The asset position for these transactions as of December 31 amounts to Ps. 701,589.

Underlying assets of repo transactions with BODEN 2012 have been valued following the criteria mentioned in the third paragraph of point 5.2.

As of December 31, 2006, the Bank recorded Ps. 308,544 as reverse repurchase agreements involving several government securities. The asset position for these transactions amounts to Ps. 291,446.

### 5.14. Valuation of options

As of December 31, 2005, premiums on call options written and bought have been accrued on a linear basis during the life of the contract.

The balances of the accounts reflecting the contingent liabilities assumed as a result of the call options written are adjusted at closing date market price of the securities traded and recorded under memorandum accounts.

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### **5.15.** Minority interest

The breakdown of supplementary equity interests recorded in "Minority interests" in the accompanying consolidated balance sheets is as follows:

	%	Pesos		
BHN Sociedad de Inversión SA	0.01%	Ps.	1	
BACS Banco de Crédito y Securitización SA	30.00%	Ps.	32,416	
Total		Ps.	32,417	

### 5.16. Income Tax

The Bank recognizes income tax charges and liabilities on the basis of the tax returns corresponding to each fiscal year at the statutory tax rates. As of December 31, 2006, 2005 and 2004, the corporate tax rates were 35%. The Bank does not recognize deferred income taxes.

### 5.17. Statements of Cash Flows

The consolidated statements of cash flows were prepared using the measurement methods prescribed by the Argentine Central Bank, but in accordance with the presentation requirements of Statement of Financial Accounting Standards N° 95: *Statement of Cash Flows* ("SFAS N° 95"). SFAS 95 establishes specific presentation requirements and additional disclosures but does not provide guidance with respect with the inflation adjusted financial statements. The effect of inflation and foreign exchange gains and losses on cash flow related to financing and operating activities has been included in the line item "Monetary loss", and the effect of inflation on cash balances has been included in a separate line item after cash flows from investing activities.

For purposes of reporting cash flows, "Cash and cash equivalents" include "Cash and due from banks".

### 5.18. Use of Estimates

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the financial statement dates and the reported amounts of revenues and expenses during the reporting periods. Significant estimates include those required in the accounting of the reserve for loan losses and the reserve for contingencies. Since management's judgment involves making estimates concerning the likelihood of future events, the actual results could differ from those estimates which would have a positive or negative effect on future period results.

### 5.19. Advertising expenses

The Bank expenses advertising expenses as incurred. Advertising expenses were approximately Ps. 19,125, Ps. 10.312 and Ps. 4,764 for the years ended December 31, 2006, 2005 and 2004.

### **5.20.** Dismissal indemnities

The Bank does not set up any provisions to cover the risk of dismissal indemnities involving the staff. The disbursements in respect thereof are charged to the results for the year in which they occur.

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### 5.21. Personnel benefits

The Bank has set up provisions for its employees' retirement plans.

### 5.22. Reclassifications

Certain balances from prior years have been reclassified to conform to the years ended December 31, 2006 presentation.

### 6. Compensation granted by the national Government to Financial Institutions.

### (i) Asymmetric pesification

As provided for in the Public Emergency Law and various related decrees, a significant portion of banks' assets and liabilities denominated in foreign currency were converted into pesos at different exchange rates and adversely affected banks' net asset position in foreign currency. For example, US dollar denominated mortgage loans to individuals were converted to peso loans at a rate of 1 Peso for each US dollar, whereas US dollar deposits were converted to peso deposits at a rate of 1.4 Pesos for each US dollar.

Decree 214/02 of the Executive Branch provided for compensation to affected financial institutions through the issuance of Argentine government bonds for up to the aggregate amount of the losses calculated to have been incurred as a result of the conversion of bank assets and liabilities into pesos at different exchange rates, the short foreign currency positions that resulted from such conversion and the devaluation of the peso. Decree 494/02 established a methodology for the calculation of the amount of compensation and established that the government objective in providing such compensation was to ensure that shareholders' equity return to the levels prior to the pesification, by compensating:

- the losses caused by the conversion into pesos of affected liabilities at the Ps.1.40 per U.S. dollar, whereas affected assets are converted at an exchange rate of Ps.1 per U.S. dollar. Compensation is achieved through Argentine Government issuance of a peso-denominated bonds (Compensatory Bond).
- the currency mismatch generated by the compulsory pesification of different portions of financial institutions' assets and liabilities. Realignment of the currency position would be achieved through the conversion of the originally peso-denominated Compensating Bond into a dollar-denominated Compensating Bond and, if necessary, through the purchase of a dollar-denominated Hedge Bond from the Argentine government.

In connection with the Bank's right to receive the amounts claimed for Compensating and Hedge Bonds, the Bank has recognized the right to receive the Compensating Bonds and the right to purchase the Hedge Bonds at their equivalent value as if the Bank had the associated bonds in their possession, and has recognized the associated liability to fund the Hedge Bonds as if the Bank had executed the debt agreement with the Argentine Central Bank. The receivable is denominated in US dollars bearing interest at 2% whereas the liability to the Argentine Central Bank is denominated in pesos with interest being accrued at CER plus 2%, each retroactive to February 3, 2002.

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The conditions for financing the subscription of the "National Government Bonds in US Dollars Libor Due 2012" have been specified in Section 29, subsection g) of Decree 905/02.

As of December 31, 2006 and 2005, the Bank has recorded Ps.254,448 and Ps.637,031 of right to receive BODEN 2012 (hedge bonds), respectively, and Ps.207,642 and Ps.500,375 in government related to advances to subscribe BODEN 2012.

After a series of submissions presented in reply to observations made by the Superintendency of Financial and Exchange Institutions and recommendations of the Argentine Ministry of Economy, on April 6, 2005 the Board of Directors of the Bank decided to agree to the BCRA resolution, which reduced the value of the compensation by approximately Ps. 47,201 as of March 31, 2005. For such purpose, these financial statements for interim periods include that sum as an increased liability with the BCRA, with the counterpart in provisions for Ps. 30,000 and the prior year adjustment for Ps. 17,202 (see Note 28).

With the adjustment ordered by the BCRA and the acceptance by the Board of Directors of the Bank, the new compensation amount would be US\$ 374,647 (compensation) and the coverage amount US\$ 845,729.

In accordance to Argentine Central Bank regulations and Decree 905, in September 2002 and October 2005 the Argentine Central Bank credited US\$ 356,015 and US\$ 16,761 in BODEN 2012, respectively as compensation.

Finally, in September 2005 the subscription process for hedge BODEN 2012 began and was carried out in the following stages:

- September 30, 2005: direct exchange of US\$ 55,174 in BODEN 2012 through the delivery of Government-Secured Loans for a face value of US\$ 59,584, being its book value Ps.125,740 pursuant to the provisions of Communication "A" 3911.
- September 30, 2005: direct subscription of US\$ 175,778 in cash with funds obtained from the sale of Government-Secured Loans at market price for US\$ 192,001, being its book value Ps. 393,555 pursuant to the provisions of Communication "A" 3911.
- October 6, 2005: direct subscription of US\$ 77,283 in cash with funds obtained from the collection of amortization and interest services on BODEN 2012 held in the Bank's portfolio and from the Bank's own funds.
- October 21, 2005: direct subscription of US\$ 25,453 in cash with funds obtained from the issuance of CHA Series V under "Cédulas Hipotecarias Argentina program".
- November 11, 2005: direct subscription of US\$ 50,046 in cash with funds obtained from the collection of amortization and interest services on BODEN 2012 held in the Bank's portfolio and from the sale of Secured Loans at market price for US\$ 48,663, being its book value Ps. 91,512 pursuant to the provisions of Communication "A" 3911.
- November 16, 2005: direct subscription of US\$ 171,223 in cash with funds obtained from the collection of amortization and interest services on BODEN 2012 held in the Bank's portfolio and from the Bank's own funds.

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- November 25, 2005: direct subscription of US\$ 47,480 in cash with funds obtained from the collection of amortization and interest services on BODEN 2012 held in the Bank's portfolio and from the Bank's own funds.
- December 13, 2005: direct subscription of US\$ 49,875 in cash with Bank's own funds.
- January 24, 2006: direct exchange of US\$ 4,943 in BODEN 2012 through the delivery of Government-Secured Loans for a face value of US\$ 5,241, being its book value Ps.7,540 pursuant to the provisions of Communication "A" 3911.
- January 27, 2006: direct subscription of US\$ 116,276 in cash with Bank's own funds.

On June 27, 2005 and July 18, 2006, BACS Banco de Crédito y Securitización SA and the Bank submitted (jointly on the latter date) notes to the BCRA, requesting a review on the calculated amount of the compensation bonds.

For purposes of these financial statements, i) BODEN 2012 bonds credited by the Argentine Central Bank have been recorded in Government and Corporate Securities - Holdings in investment accounts, ii) the amount in respect of the right to collect the compensating and coverage bonds has been recorded in Other Receivables for financial Transactions – Receivable for Argentine Government Compensating and Hedge Bond - In foreign currency, iii) bonds delivered as collateral for Negotiable Obligations and secured facilities to banks, in Miscellaneous Receivables, and iv) the amount of the obligation to be assumed as a counterpart for the Hedge Bond, in Other liabilities for financial transactions - Argentine Central Bank.

### (ii) Asymmetric indexation

Law 25796, regulated by Decree 117/04, established a mechanism for compensating financial institutions for the effects generated by the application of the Salary Variation Index (CVS) to some of their assets, and the Reference Stabilization Index (CER), to some of their liabilities.

On May 3, 2004, Ministry of Economy and Production Resolution  $N^{\circ}$  302/04 was published in the Official Gazette, approving the method to be used by the Finance Secretariat for calculating the amount of "peso-denominated National Government Bonds accruing interest at variable rates and due 2013" to be delivered to financial institutions adhering to the Compensation regime created by Law 25796.

On May 18, 2004, the Bank submitted letter N° 194 informing the Central Bank that it will not adhere to this regime, and stating its wish to be compensated for the negative effects on its equity derived from application of the CVS to certain assets converted into pesos and from the unequal application of the CER to certain liabilities, and expressly reserving its right to seek relief.

As of December 31, 2006 and 2005, the Bank has recorded the effects of the compensation for asymmetric pesification as a positive contingency in memorandum accounts for Ps. 81,645 (for both periods).

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### 7. Summary of differences between Argentine Banking GAAP and Argentine GAAP

The Bank's accounting policies and financial statement presentation generally conform to the rules prescribed by the Argentine Central Bank which prescribes the reporting and disclosure policies for all banks and financial institutions in Argentina ("Argentine Banking GAAP). These rules differ in certain respects from Argentine GAAP ("Generally Accepted Accounting Principles in Argentina"). Argentine Banking GAAP and Argentine GAAP also differ in certain significant respects from generally accepted accounting principles in the United States of America ("US GAAP"). Such differences involve methods of measuring the amounts shown in the consolidated financial statements, as well as additional disclosures required by US GAAP and regulations of the Securities and Exchange Commission ("SEC"). The following is a summary of the principal differences between Argentine Banking GAAP and Argentine GAAP:

### 7.1 Valuation criteria

a) Compensation to be received, per Sections 28 and 29 of National Executive Branch Decree 905/02, and investment account securities

As of December 31, 2006 and 2005, the Bank carries the government securities received and to be received in the "Government Securities – holdings in investment accounts" and "Other Receivables for financial transactions" captions, respectively, arising from the compensation established by Sections 28 and 29 of National Executive Branch Decree 905/02.

Under Argentine GAAP, those assets should be marked to market with the resulting gain or loss reflected in the income statement, unless the Bank demonstrates the ability and the intention to maintain these securities upon maturity.

### b) Provision for allowances for receivables from the non-financial public sector

Current regulations on the setting up of allowances issued by the Argentine Central Bank provide that receivables from the Public Sector are not subject to allowances for doubtful accounts. Under Argentine GAAP, the allowance for losses is recognized when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the terms of the agreements.

### c) Accounting for income taxes

The Bank determines income tax at the statutory rate applicable to the estimated taxable income, without considering the effect of any timing differences between the accounting and taxable results. Under Argentine GAAP income tax must be recognized according to the liability method.

### d) Secured loans, government and other similar securities

In view of Decree 1387/01 dated November 6, 2001, in the fiscal year ended December 31, 2001, the Bank exchanged with the National State national government securities (classified and valued as "Investment accounts", according to the criteria established by the BCRA) for national secured loans which, at December 31, 2006 and 2005 were recorded under "Loans to the Public Sector". Furthermore, as established by Decree 1579/02 the Bank and the Fiduciary Fund for the Provincial Development exchanged loans to the provincial governments for Provincial Secured Loans (BOGAR)

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which at December 31, 2006 and 2005 have been disclosed under Government and Corporate Securities.

At those dates, the Bank valued the two assets at the lower of present or technical value, as established by BCRA Communication "A" 3911 and complementary rules, as amended, except for those used as collateral for advances granted by the Governing Entity for the subscription of the bonds foreseen in Decree 905/02. Under the provisions of CD Resolution N° 290/01 of the CPCECABA, at December 31, 2006 and 2005 those assets should have been valued on the basis of the respective quotation values of the securities exchanged as of November 6, 2001, which are considered to be the transaction cost as from that date, where applicable, plus interest accrued at the internal rate of return until the end of each period.

Discount Bonds have been valued pursuant to the provisions of Communication "A" 4270, supplementary rules and amendments thereof. Under professional accounting standards, those bonds should be valued at their quotation value less estimated selling expenses.

### e) Valuation at equity value

For purposes of calculating the equity value, Technical Pronouncement  $N^{\circ}$  21 establishes that the closing date of the fiscal year of investors is to coincide with that of the issuing companies, a criterion that differs from Argentine Central Bank regulations. Under Argentine GAAP, the same valuation criterion is also to be applied to all subsidiaries.

### f) Derivatives

Currency swap transactions carried out as a hedge for the Bank's exposure to foreign currency denominated liabilities, without transferring the underlying asset, have been valued according to the net asset or liability position derived from variations in the underlying assets. This criterion differs from Argentine GAAP.

Currency swap transactions carried out as a hedge for the Bank's exposure to obligations issued in Euros have been valued according to the criterion described in Note 5.1. This criterion differs from professional accounting standards.

The interest rate swap transaction carried out for the purposes of hedging assets and liabilities with fixed and floating rates has been valued in accordance with the unsettled balances of agreed upon lending and borrowing interests rates. This criterion differs from professional accounting standards.

### g) Receivables and debts stemming from refinancing

Under Argentine GAAP, when certain receivables and debts are replaced by others the terms and conditions thereof are substantially different to the original ones, the existing account shall be closed and a new receivable or debt shall be recorded, the accounting measurement thereof shall be made on the best possible estimate of the amount payable or receivable, discounted at a market rate that reflects market valuations on the time value of money and the specific risks of such assets and liabilities. Said transactions are valued under BCRA standards based on the rates contractually agreed upon and, as the case may be, the risk is measured pursuant to the classification and provisioning criteria specifically set forth.

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### h) Financial Trusts

The financial trust participation certificates have been valued according to the equity method of accounting. Also, the financial trust debt securities have been stated at face value, index-adjusted by applying the CER to the appropriate instruments, plus interest accrued until the end of the fiscal year, less the negative amount of the Participation Certificates, as the case may be, reported by the Trustee. This criterion differs from professional accounting standards.

### 7.2 Additional disclosure requirements

There are certain disclosure requirements established by Argentine GAAP, such as earnings per share and disclosures about segment information, that differ from what is required under Argentine Banking GAAP by Circular CONAU 1.

### 8. Restricted Assets

At December 31, 2006 and 2005, the Bank has deposited BODEN 2012 for Ps. 97,116 and Ps. 133,699, respectively as collateral for the currency swap transaction.

Within the framework of the global repurchase offer of defaulted bonds launched by the Republic of Italy, as of December 31, 2006, the Bank had US\$ 25,472,718 and Euros 9,823,910 deposited in Citibank NA, Milan branch, Italia, to be allocated to payments to investors accepting this offer.

At December 31, 2005 the "Miscellaneous Receivables" caption includes shares securing call options written for Ps. 109.

On July 07, 2006, BACS Banco de Crédito y Securitización SA assigned Senior trust debt securities of the BACS III Mortgage Trust as collateral under the "Warehousing Credit Line Agreement" executed with International Finance Corporation.

In view of the commitments undertaken under the Bank's external debt exchange offer, a trust was created under Argentine law by means of a Trust Agreement entered into by and between the Bank and ABN AMRO BANK, Argentine Branch. At December 31, 2005, BODEN 2012 for Ps. 177,478 and the yield there on had been transferred to the trust. These guarantees have been recorded in "Miscellaneous Receivables".

### 9. Privatization

In accordance with The Privatization Law under which the Bank became a private company, provides that, until August 2007, the Bank will (i) continue to provide residential mortgage financing on a geographically balanced basis in Argentina; (ii) make available 10% of the Bank's housing construction credit lines for housing in districts with populations of less than 50,000; and (iii) maintain a special reserve funded from 2% of the cash interest collected on its housing loans to subsidize the repayment of loans for borrowers adversely affected by emergency economic conditions.

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Additionally, the Privatization Law preserved the right of the Bank to conduct its insurance activities without being subject to the supervision of the Argentine Superintendency of Insurance (the "Insurance Superintendency"). However, the Bank is required to comply with certain reserve requirements of the Insurance Superintendency.

On February 2, 1999, *Banco Nación* as trustee of the *Fondo Fiduciario Federal de Infraestructura Regional* ("FFFRI") made a combined public offering of 42,000,000 Class D shares in American Depositary Shares ("ADS") form and ordinary form and 270,000 options, each representing the right to purchase 100 ADSs from FFFRI. Investors must acquire a minimum number of ADSs in order to be eligible to be allocated options. The options are exercisable at any time after February 2, 2000 up to and including February 2, 2004. A total of 13,616,606 Class D shares and 61,289 options, each representing the right to purchase 100 ADSs, were sold in Argentina with the authorization of the CNV and 28,383,394 ADSs, each representing one Class D share and 208,711 options, each representing the right to purchase 100 ADSs, were sold in the international capital markets in reliance on Rule 144 A under the United States Securities Act of 1933, as amended. Prior to the offering, all shares were under the ownership and control of the Argentine government. The Bank received no proceeds from this offering and will not receive any proceeds from the exercise of the aforementioned options.

As a result of the expiration of the time frame for exercising the options indicated above, on February 2, 2004 certain holders of those options acquired 17,909,500 class D shares.

### 10. Government and Corporate securities

Securities held by the Bank consist of the following balances:

	December 31,				
	2006		2005		
Held-for-investment- Quoted					
Boden 2012- compensating bond (US\$)	Ps.	1,379,289	Ps.	1,709,226	
Trading					
- Quoted					
Argentine government bonds (Pesos)		118,845		189,247	
Corporate securities (Pesos)		100,272		5,860	
Argentine Central Bank bills (Pesos)		87,350		50,220	
Corporate securities (US\$)		94,896		25,496	
- Unquoted					
National and provincial government bonds (Pesos)		211,051		239,504	
Total	Ps.	1,991,703	Ps.	2,219,553	

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### 11. Loans

Descriptions of the categories of loans in the accompanying balance sheets include:

- Public Loans loans to National Government and Provinces
- Mortgage loans
  - Construction project loans loans made to various entities for the construction of housing units
  - *Individual residential mortgage loans* mortgage loans made to individuals to finance the acquisition, construction, completion, enlargement, and/or remodeling of their homes
- Other loans certain financial and non-financial sector loans including loans to credit cardholders and to individuals

Under Argentine Central Bank regulations, the Bank must disclose the composition of its loan portfolio by non-financial Public sector, and financial and non-financial private sector. Additionally, the Bank must disclose the type of collateral pledged on non-financial private sector loans. The breakdown of the Bank's loan portfolio in this regard is as follows:

		December 31,		
	2006		2005	
Non-financial public sector	Ps.	160,073	Ps.	211,280
Financial sector		66,796		22,800
Non-financial private sector				
With preferred guarantees (a)		1,622,260		1,535,659
With other guarantees		1,233,713		515,520
Accrued interest receivable		64,967		94,476
Reserve for loan losses (see Note 12)		(136,354)		(172,743)
Total	Ps.	3,011,455	Ps.	2,206,992

<sup>(</sup>a) Preferred guarantees include first priority mortgages or pledges, cash, gold or public sector bond collateral, certain collateral held in trust, or certain guarantees by the Argentine government.

### 12. Reserve for loan losses

The activity in the reserve for loan losses of the Bank for the years presented is as follows:

### a) Loans:

	December 31,			
	2006		2005	
Balance at beginning of year	Ps.	172,743	Ps.	287,527
Provision charged to income		12,904 (49,293)		4,439 (119,223)
Balance at end of year	Ps.	136,354	Ps.	172,743

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## b) Loans in trust pending securitization:

	December 31,				
		2006	2005		
Balance at beginning of year	Ps.	33,175	Ps.	47,305	
Provision charged to income		-		15,432	
Loans charged off		1,233		(29,562)	
Balance at end of year	Ps.	34,408	Ps.	33,175	

## 13. Other receivables from financial transactions

The breakdown of other receivables from financial transactions, by type of guarantee for the years indicated, is as follows:

	December 31,			
		2006		2005
Preferred guarantees, including deposits with the				
Argentine Central Bank	Ps.	713,462	Ps.	1,006,667
Unsecured guarantees		2,731,928		1,859,367
Subtotal		3,445,390		2,866,034
Less: Reserve for loan losses		(34,408)		(33,175)
Total	Ps.	3,410,982	Ps.	2,832,859

Miscellaneous other receivable from financial transactions for the years indicated is as follows:

	December 31,			
	,	2006		2005
Class B subordinated mortgage-backed bonds	Ps.	204,507	Ps.	118,627
Certificates of participation.		154,564		126,670
Bonds held in the Bank's portfolio (1)		244,017		227,240
Treasury shares receivable (see Note 5.13)		235,226		83,187
Forward Sale Contracts (2)		-		49,920
Others		32,292		16,814
Total	Ps.	870,606	Ps.	622,458

<sup>(1)</sup> The Bank carries long-term Negotiable Obligations for Ps. 130,509 and Ps. 132.576 as of December 31, 2006 and 2005, respectively, held in its portfolio for purposes of their possible exchange with holders that did not participate in the initial offering.

<sup>(2)</sup> Since March 2004, the Bank has been executing forward sale contracts with DePfa Investment Bank Ltd. to repurchase bonds and Banco Hipotecario's loans, by financing 50% of the eligible instruments purchase price.

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## 14. Miscellaneous receivables, net

Miscellaneous receivables, net are comprised of the following for the years indicated:

	December 31,				
		2006 2		2005	
Withholdings, credits and prepaid income tax	Ps.	13,889	Ps.	13,395	
Receivables from governmental entities		485		490	
Recoverable expenses, taxes, and advances to third parties		6,183		15,866	
Attachments for non-restructured ON		49,412		2,681	
Bank correspondents		27		509	
Guarantee deposit (1)		97,116		311,177	
Presumptive minimum income – Credit tax		62,457		25,107	
Receivables from master servicing activities		5,241		5,458	
Directors fees		-		20,292	
Other Directors fees		9,995		7,608	
Other		14,490		85,700	
Subtotal		259,295		488,283	
Less: Reserve for collection risks		(3,705)		(9,454)	
Total	Ps.	255,590	Ps.	478,829	

<sup>(1)</sup> Guarantee deposits comprised mainly BODEN 2012 granted as collateral to: i) Ps. 97,116 and Ps. 133,699 as of December 31, 2006 and 2005 deposit securing financial agreements and ii) Ps. 177,478, as of December 31, 2005 deposit securing ABN AMRO BANK trust (Guaranteed Bond).

## 15. Bank Premises and Equipment, net and Intangible Assets, net

The book values of major categories of bank premises and equipment and total accumulated depreciation as of the years indicated are as follows:

	December 31,			
		2006	2005	
Land and buildings	Ps.	101,371	Ps.	99,278
Furniture and fixtures		18,142		15,447
Machinery and equipment		47,904		41,388
Other		2,647		4,625
Accumulated depreciation		(77,540)		(72,164)
Total	Ps.	92,524	Ps.	88,574

Intangible assets, net of accumulated amortization, as of the end of years indicated is as follows:

	December 31,			
	2006		2005	
Third parties fees, re-engineering, restructuring and capitalized				
software costs		12,899		8,465
Total	Ps.	12,899	Ps.	8,465

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## 16. Miscellaneous assets, net

Miscellaneous assets, net consists of the following as of the end of each period:

	December 31,			
		2006		2005
Properties to be sold.	Ps.	14,425	Ps.	21,215
Assets leased to others		5,978		8,833
Other		13,009		3,544
Accumulated depreciation		(7,384)		(8,959)
Total	Ps.	26,028	Ps.	24,633

## 17. Reserve for contingencies

The reserve for contingencies as of the end of each year is as follows:

	December 31,			
		2006		2005
Contingencies for lawsuits	Ps.	103,220	Ps.	95,632
Incurred but not reported and pending insurance claims (1)		12,718		10,843
Contingency risks (2)		131,040		76,360
Tax Provision		8,213		9,973
Other		_		4,752
Total	Ps.	255,191	Ps.	197,560

<sup>(1)</sup> As of December 31, 2006 and 2005, it is composed of: technical commitments for Ps. 3,399 and Ps. 1,831 (pending risks for Ps.3,399 and Ps. 1,831, without generating charges against the reserve for insufficient premiums), Debts to insured for Ps. 1,269 and Ps. 1,362 (outstanding claims for Ps. 811 and Ps. 1,043, IBNR for Ps. 458 and Ps. 319) and Catastrophe Allowances for Ps. 8,050 and Ps. 7,650, respectively.

## (2) Composed of:

	December 31,					
	2	2006	2	005		
Stock Appreciation Rights (StAR)	Ps.	62,851	Ps.	38,058		
Stock appreciation program		32,318		23,199		
Provision BHN Inversion – MSI		9,978		-		
Contingency sale of non-performing mortgage portfolio		8,000		-		
Retirement plans		17,893		15,103		
Total	Ps.	131,040	Ps.	76,360		

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# 18. Other Liabilities from Financial Transactions - Argentine Central Bank

The amounts outstanding corresponding to the Argentine Central Bank debt and advances, as of the end of each year is as follows:

	December 31,			
	2006		2005	
Advances to be incurred for the acquisition of National				
government bonds in U.S. Dollars (1)	Ps.	207,642	Ps.	500,375
Total	Ps.	207,642	Ps.	500,375

<sup>(1)</sup> Includes CER plus interest at 2% until February 3, 2002.

The Bank has been reducing the advances to be incurred for the acquisition of National government bonds in U.S. Dollars by subscription additional BODEN's (see note 6).

## 19. Other Liabilities from Financial Transactions - Other Banks and International Entities

The breakdown of the bank debt is as follows:

	Decembe	er 31,	
Description	Due date	2006	2005
Warehousing Credit Line Agreement with IFC	2009	40,671	-
Loan granted by Deutsche Bank	2006	-	60,630
Loan granted by Deutsche Bank	2006	-	90,945
Loan granted by Deutsche Bank	2006	-	151,575
Interbank loans in pesos	2006	131,984	57,079
Total	_	172,655	360,229

On January 28, 2005, a loan was obtained from Deutsche Bank New York for US\$ 30,000, falling due on July 28, 2006 on which interest will be paid at 180 day Libor, plus 400 basic points.

On August 25, 2005, a loan was obtained from Deutsche Bank London for US\$ 50,000, falling due on August 28, 2006, on which interest will be paid at 180 –day Libor, plus 275 basis points.

On January 17, 2006 BACS Banco de Crédito y Securitización SA executed a Warehousing Credit Line Agreement with International Finance Corporation. Under this agreement IFC grants the Bank line of credit for up to of US\$ 50,000 in two tranches of US\$ 25,000 for a term of three years. The first disbursement was received on July 7, 2006, of US\$ 13,250.

Due date of the loans are as follows as of December 31, 2006:

December 31, 2007	Ps.	131,984
December 31, 2009		40,671
Total	Ps.	172,655

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### 20. Other Liabilities from Financial Transactions - Bonds

The balance of the negotiable obligations has been included in the "Other liabilities for financial transactions" caption. The residual face values of the different negotiable obligation series issued are as follows:

				Decem	ber 31,
	Date of	Date of	Annual		
	issue	Maturity	interest rate	2006	2005
EMTN (CHA)					
Series III (US\$ 100,000)	07/08/96	07/08/06	10.625% (*)	1,105	2,143
GMTN			(*)		
Series I (US\$ 300,000)	17/04/98	17/04/03	10.000% (*)	28,245	35,551
Series IV (US\$ 175,000)	03/12/98	03/12/08	13.000% (*)	1,351	1,637
Series VI (US\$ 135,909)	15/03/99	15/03/02	12.250% (*)	460	2,058
Series XVI (US\$ 125,000)	17/02/00	17/02/03	12.625% (*)	26,720	30,940
Series XVII (EURO 100,000)	27/03/00	27/03/02	9.000% (*)	2,522	2,550
Series XXII (EURO 100,000)	18/10/00	18/10/02	8.750% (*)	504	467
Series XXIII (EURO 150,000)	06/02/01	06/02/04	10.750% (*)	18,352	19,885
Series XXIV (US\$ 107,000)	15/03/02	15/03/05	9.000% (*)	12,465	18,307
Series XXV (EURO 165,700)	15/03/02	15/06/05	8.000% (*)	14,519	17,309
Guaranteed bond (US\$107,941)	15/09/03	03/08/10	Libor + 2.5%	-	111,554
Long term bond (US\$449,880)	15/09/03	01/12/13	3.0 - 6.0%	637,896	1,041,557
Long term bond (EURO 278,367)	15/09/03	01/12/13	3.0 - 6.0%	973,597	950,513
Series 4 (US\$ 150,000)	16/11/05	16/11/10	9.750%	452,712	445,141
Series 4 - Tranche II (US\$ 100,000)	26/01/06	16/11/10	9.750%	306,355	-
Series 5 (US\$ 250,000)	27/04/06	27/04/16	9.750%	754,302	-
				3,231,105	2,679,612

The contractual maturities of bonds are as follows as of December 31, 2006:

Past due (*)	Ps.	106,243
December 31, 2008		268,474
December 31, 2009		268,474
December 31, 2010		1,027,541
December 31, 2011		268,474
Thereafter		1,291,899
Total	Ps.	3,231,105

<sup>(\*)</sup> All the debt included in the restructuring process was considered Past due.

On January 13, 2006, the Bank proceeded to fully redeem the Guaranteed Bond in US Dollars, which had been issued for debt restructuring purposes and was due in August, 2010, for US\$ 36,798.

On May 03, 2006, the Bank repurchased in cash, through an offer commenced on April 04, 2006, US dollar denominated Negotiable Obligations due in 2013 for a capital amount of US\$ 129,763,869 and Euro denominated Negotiable Obligations due in 2013 for a capital amount of Euro 20,626,433.

On June 30, 2006, the Bank commenced an offer to purchase, in cash, all currently nonperforming securities. The offer is intended to repurchase all securities that failed to be exchanged within the framework of the exchange offer commenced by the Bank in January, 2004, after the economic crisis in Argentina. The Bank will pay 108% on the principal amount of the securities and no additional

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amounts will be paid as regards accrued and unpaid interests or due interests. The due date of the offer, which was originally July 31, 2006, was rescheduled to September 18, 2006. The purchase offer is not carried out in Italy.

On September 18, 2006 ended the purchase offer by the Bank to purchase, in cash, all nonperforming securities, which were not exchanged within the framework of the exchange offer implemented in January 2004. As a result of this transaction, securities were bought back for US\$ 5,515 (19.4%) and Euros 1,423 (13.7%). The purchase offer was not carried out in Italy.

As an integral part of the offer mentioned it the above paragraph and pursuant to Section 102 of Legislative Decree N° 58 of 1998 of the Republic of Italy, on December 12, 2006 an offer was launched for residents in such to repurchase defaulted bonds. On January 19, 2007, the offer finished, and securities were repurchased for US\$ 100 and Euros 3,415.

## 21. Level I American Depositary Receipts Program

On March 27, 2006 the US Securities and Exchange Commission (SEC) has made effective the Level I American Depositary Receipts, "ADR" program.

This program allows foreign investors to buy the Bank's stock through the secondary market where ADRs are traded freely within the United States. The Bank of New York has been appointed as depositary institution.

#### 22. Derivative Financial Instruments

- 1. Cross Currency Swaps: Cross currency swaps were carried out in order to reduce the volatility of the Bank's results derived from variations in the Euro quotation, in view of the net liability position of that currency, stemming from the restructuring of Euro-denominated negotiable obligations. Through these transactions, the Bank receives a funds flow of its obligations in Euros from a counterpart, in exchange of an equivalent funds flow in US dollars, guaranteed with BODEN 2012. Under the Results caption, the Bank records the assets and liabilities variations in Euros or US dollars plus the corresponding interest rate. Within this framework, the following transactions have been carried out:
  - On March 5, 2004, the Bank and Deutsche Bank AG executed a currency swap contract for Euros 150,000 which due date shall be December 1, 2013. As a consequence of this transaction, as of December 31, 2006 and 2005, Ps. 29,707 and Ps. 22,239, respectively have been recorded as income; and Ps. 30,232 and Ps. 23,483, respectively, as losses.
  - On October 29, 2004, the Bank and Credit Suisse First Boston executed a currency swap contract for Euros 100,000 which due date shall be December 1, 2013. As a consequence of this transaction, as of December 31, 2006 and 2005, Ps. 19,738 and Ps. 14,826, respectively have been recorded as income; and Ps. 21,219 and Ps. 16,509, respectively, as losses.

As of December 31, 2006 the asset position for the transactions amount to Ps. 1,009,005.

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- 2. Credit Currency Swaps: in order to reduce the volatility of the Bank's results derived from variations in the CER index, in view the net liability position stemming from obligations in pesos adjustable by said index, related to the financial assistance to be requested from the Argentine Central Bank for the subscription of BODEN 2012 pursuant to the provisions of Section 29, subsect. g) of Decree 905/02, the Bank carried out currency swap transactions assuming as a counterpart liabilities in US dollars, which payment structure would be adjusted by the funds flow accrued by said securities. These transactions are guaranteed with BODEN 2012. The Bank records positive results for its assets position in CER and allocates its results stemming from its liabilities position in accordance with the US dollar variations plus the interest rate agreed upon. Within this framework, the following transactions have been carried out:
  - On January 25, 2005, the Bank entered into a currency swap contract (Cross Currency Swap) with Deutsche Bank AG. According to this transaction, the Bank receives interest at a rate of 2% on a notional principal of Ps. 438,870 adjusted by applying the CER and pays interest at 180-day LIBOR plus 435 basis points on a notional principal of US\$ 150,000 without transfer of principal on each due date. As of December 31, 2006 and 2005 the Bank has recorded under the Income caption Ps. 21,464 and Ps 17,924, respectively in relation to this transaction.
  - On February 1, 2005, the Bank entered into a currency swap contract (Cross Currency Swap) with Credit Suisse First Boston. According to this transaction, the Bank receives interest at a rate of 2% on a principal of Ps. 87,537 adjusted by applying the CER and pays interest at 180-day LIBOR plus 420 basis points on a principal of US\$ 30,000. As of December 31, 2006 and 2005, the Bank has recorded under the Income caption Ps. 4,390 and Ps 3,250, in relation to this transaction.

As of December 31, 2006 the asset position for the transactions amount to Ps. 482,763.

- 3. Forward exchange agreement: as a result of direct subscriptions of BODEN 2012 obtained as coverage from the National Government and partially carried out with funds stemming from the issuance of Negotiable Obligations in foreign currencies, the Bank carried out forward transactions under which it covenants to receive US dollars and deliver pesos. Within this framework, on March 23, 2006, the Bank and Deutsche Bank AG entered into a currency swap contract involving US\$ 100,000 and Ps. 307,500. The due date has been scheduled for March 23, 2046. This transaction has not generated results during this fiscal year. The asset position as of December 31, 2006 amounts to Ps. 306,950.
- 4. Interest rate Swaps: In order to cover the position relative to issuance of debt at fixed rate and giving consideration to the holdings of floating rate securities, interest rate swap agreements have been subscribed for transactions in foreign currencies through which the Bank receives fixed rate and pays the rate agreed upon during the first year and a variable rate for the remaining term. Within this framework, on May 11, 2006, the Bank and Deutsche Bank AG executed an interest rate swap contract for US\$ 100,000. According to this transaction, the Bank will receive a fixed rate of 9.75% and will pay a 7.75% rate during the first year and, from year 2 through 10, will pay a floating 6-month LIBOR rate plus a spread ranging between 3.3% and 6.2%, according to US short and long term rate s and the level of the 6-month LIBOR rate. As of December 31, 2006, income for Ps. 3,940 has been recorded in relation to said transaction. The due date has been scheduled for April 27, 2016. The asset position as of December 31, 2006 amounts to Ps. 306,950.

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5. Futures: Futures currency transactions have been carried out through which the forward purchase and sale of foreign currencies (Euros and US dollar) was agreed upon. Said transactions have been carried out to cover the global repurchase offer for defaulted bonds made in Italy (Note 20). Within this framework, as of December 31, 2006 Ps. 438 were recorded as income for foreign currency quotation differences. The asset position for these transactions as of December 31, 2006 amounts to Ps. 67,538.

## 23. Securitization of mortgage loans

Until 1996, the Bank established fifteen separate mortgage trusts (BHN I Mortgage Fund, BHN II Mortgage Trust, BHN III Mortgage Trust, BHN IV Mortgage Trust, BACS I Mortgage Trust, BACS Funding I Mortgage Trust, BACS Funding II Mortgage Trust BHSA I 2002 Mortgage Trust, CHA I Financial Trust, CHA II Financial Trust, CHA III Financial Trust, CHA IV Financial Trust, CHA VI Financial Trust and CHA VII Financial Trust) under its US securitization program and "Cédulas Hipotecarias Argentina – program". For each mortgage trust, the Bank transfers a portfolio of mortgages originated by banks and other financial institutions in trust to the relevant trustee. The trustee then issues Class A senior Bonds, Class B subordinated bonds and certificates of participation. The trust's payment obligations in respect of these instruments are collateralized by, and recourse is limited to, the trust's assets consisting of the portfolio of mortgages and any reserve fund established by the Bank for such purpose. The securitizations were recorded as sales, and accordingly, the mortgage loans conveyed to the trusts are no longer recorded as assets of the Bank.

At the date of these financial statements, the following trust funds have been set up:

_	Debt Securities Class A1/AV	Debt Securities Class A2/AF	Debt Securities Class B	Participation Certificates	Total
BHN I – Issued on 10.29.96 (*) Face value in Ps. Declared Maturity Date	60,292 05.25.2005	18,778 09.25.2001	9,302 01.25.2014	4,652 01.25.2014	93,024
BHN II – Issued on 05.09.97 (*) Face value in Ps. Declared Maturity Date	44,554 03.25.2001	51,363 07.25.2009	3,730 03.25.2012	6,927 05.25.2013	106,574
BHN III – Issued on 10.29.97 (*) Face value in Ps. Declared Maturity Date	14,896 05.31.2017	82,090 05.31.2017	5,060 05.31.2018	3,374 05.31.2018	105,420
BHN IV – Issued on 03.15.00 (*) Face value in Ps. Declared Maturity Date	36,500 03.31.2011	119,500 03.31.2011	24,375 01.31.2020	14,625 01.31.2020	195,000
BACS I – Issued on 02.15.2001 (*) Face value in Ps. Declared Maturity Date	30,000 05.31.2010	65,000 05.31.2010	12,164 06.30.2020	8,690 06.30.2020	115,854
BACS Funding I Issued on 11.15.2001 (*) Face value in Ps. Declared Maturity Date				29,907 11.15.2031	29,907
BACS Funding II Issued on 11.23.2001 (*) Face value in Ps. Declared Maturity Date				12,104 11.23.2031	12,104
BHSA I Issued on 02.01.2002 Face value in Ps. Declared Maturity Date				43,412 02.01.2021	43,412

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	Debt Securities Class A1/AV	Debt Securities Class A2/AF	Debt Securities Class B	Participation Certificates	Total
CHA I Issued on 6.25.2004 Face value in Ps. Declared Maturity Date	40,000 12.31.2010		5,000 03.31.2012	5,000 03.31.2012	50,000
CHA II Issued on 11.19.2004 Face value in Ps. Declared Maturity Date	39,950 12.31.2011		4,995 01.31.2016	5,002 01.31.2013	49,947
CHA III Issued on 04.07.2005 Face value in Ps. Declared Maturity Date	50,000 04.30.2012		6,250 12.31.2013	6,270 01.31.2020	62,520
CHA IV Issued on 6.22.2005 Face value in Ps. Declared Maturity Date	54,900 01.31.2013		4,848 07.31.2023	4,849 07.31.2023	64,597
CHA V Issued on 10.20.2005 Face value in Ps. Declared Maturity Date	53,301 12.31.2014			11,700 04.30.2023	65,001
CHA VI Issued on 04.07.2006 Face value in Ps. Declared Maturity Date	56,702 12.31.2016			12,447 12.31.2026	69,149
CHA VII Issued on 09.27.2006 Face value in Ps. Declared Maturity Date	58,527 08.31.2017			12,848 02.28.2028	71,375

<sup>(\*)</sup> Trusts subject to the pesification of foreign currency assets and liabilities at the \$1.00=US\$1 rate established by Law 25561 and Decree 214, as they were created under Argentine legislation. Certain holders of Class A debt securities have started declarative actions against the trustee pursuant to the application of the pesification measures set forth in Law 25561 and Decree 214, in order to maintain the currency of origin of said securities. In these declarative actions, the Bank acted together with BACS as third party. The trustee has duly answered to this claim, being the final resolution to this situation is still pending.

## 24. Miscellaneous Liabilities

Sundry creditors and other miscellaneous liabilities consist of the following as of the end of each year:

	December 31,				
		2006		2005	
Sundry creditors:					
Accrued fees and expenses	Ps.	35,450	Ps.	20,612	
Unallocated collections		7,568		8,950	
Withholdings and taxes payable		9,975		7,448	
Other		2,278		4,698	
Total	Ps.	55,271	Ps.	41,708	
Other:				_	
Directors accrued fees	Ps.	16,168	Ps.	14,986	
Payroll withholdings and contributions		2,742		2,534	
Salaries and social security charges payable		13,388		2,170	
Total	Ps.	32,298	Ps.	19,690	

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# 25. Income from Services and Expenses on Services

Income from Services - Commissions and Other

Commissions earned consist of the following for each year:

	December 31,					
		2006	2	2005	2	2004
Loan servicing fees from third parties	Ps.	1,618	Ps.	1,713	Ps.	2,209
Commissions from FONAVI		3,711		3,199		2,969
Other (1)		32,806		21,159		25,291
Total	Ps.	38,135	Ps.	26,071	Ps.	30,469

<sup>(1)</sup> Includes Ps. 26,334 and Ps. 5,284 of Commissions for credit card, as of December 31, 2006 and 2005, and Ps. 11,950 and Ps. 22,728 of Commissions for technological services (MSI), as of December 31, 2005 and 2004, respectively.

Other income from services is comprised of the following for each year:

	December 31,					
		2006	2	2005	2	2004
Reimbursement of loan expenses paid by third parties		9,478	Ps.	8,410	Ps.	9,829
Other		4,743		4,568		1,683
Total	Ps.	14,221	Ps.	12,978	Ps.	11,512

Expenses on Services - Commissions

Commissions expensed consist of the following for each year:

	December 31,					
		2006		2005		2004
Structuring and underwriting fees	Ps.	10,197	Ps.	5,147	Ps.	5,763
Retail bank originations		142		189		390
Collections		438		260		87
Banking services		30,520		10,799		6,209
Commissions paid to real state agents		6,029	_	2,073		541
Total	Ps.	47,326	Ps.	18,468	Ps.	12,990

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# 26. Other Miscellaneous Income and Miscellaneous Expenses

Other miscellaneous income are comprised of the following for each year:

	December 31,						
	2006		2005		2	2004	
Income on operations with premises and equipment							
and miscellaneous assets	Ps.	804	Ps.	2,538	Ps.	-	
Recovery of Director's fees		9,765		-		-	
Rental income		504		630		678	
Other		8,243		5,272		6,183	
Total	Ps.	19,316	Ps.	8,440	Ps.	6,861	

Other miscellaneous expenses are comprised of the following for each year:

	December 31,					
		2006	2	2005	2	2004
Depreciation of miscellaneous assets	Ps.	357	Ps.	392	Ps.	543
Gross revenue tax		519		370		916
Other taxes		8,632		6,712		4,548
Bogar and Secured Loans valuation adjustment		20,806		-		-
Loss on sale and impairment of premises and						
equipment and miscellaneous assets		-		-		7,361
Benefits prepayments		-		-		2,642
Other		9,139		4,228		4,127
Total	Ps.	39,453	Ps.	11,702	Ps.	20,137

## 27. Balances in Foreign Currency

The balances of assets and liabilities denominated in foreign currency (principally in US dollars and Euros) are as follows:

Assets:		
Cash and due from banks	Ps.	323,731
Government and corporate securities		1,474,186
Loans		203,619
Other receivables from financial transactions		2,680,530
Miscellaneous receivables		113,707
Total as of December 31, 2006	Ps.	4,795,773
Total as of December 31, 2005	Ps.	4,620,144

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Liabilities:
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Deposits	Ps.	102,625
Other liabilities from financial transactions		4,958,974
Miscellaneous liabilities		794
In-process items		25
Total as of December 31, 2006	Ps.	5,062,418
Total as of December 31, 2005	Ps.	4,436,915

## 28. Prior Years adjustments.

Capitalization of the minimum notional income tax credit: As established by BCRA Communication "A" 4295, the Bank capitalized the credit derived from the payment of the minimum notional income tax for the fiscal year 2003 and the amount estimated for the fiscal year 2004, allocating such recovery for Ps.21,850 to Prior years adjustments.

Observations of the BCRA on the calculation of the compensation for asymmetric pesification pursuant to Sections 28 and 29 of Decree 905/02: As mentioned in Note 6, on April 6, 2005 the Bank's Board of Directors decided to accept the observations made by the BCRA regarding the calculation of the compensation for the asymmetric pesification of assets and liabilities. The Ps.17,202 amount not covered by an allowance in the previous year has been allocated to Prior years adjustments.

### 29. Directors' Fees

On June 22, 2006 the General and Special Shareholders' Meeting decided to repeal the resolution issued by the General Shareholders' Meeting N° 56 held on August 31, 2005, which had approved payment of Ps. 2,771 and Ps. 17,521 for profit sharing and stock appreciation, respectively, to the Executive Committee Directors. Such resolution would have grounded the summary proceedings provided by CNV's Resolution N° 15119. In addition, considering the executive functions carried out during the fiscal year ended December 31, 2004, said Directors' fees were established in Ps. 10,527 and, therefore, the fixed term deposits that had been created by those Directors with the funds authorized by General meeting N° 56 were reversed on behalf of the Bank. The repeal of the meeting's resolution dated August 31, 2005, by the Meeting held on June 22, 2006, caused the effects indicated by the second part of Section 254 of the Corporations Law regarding court objections against the resolutions, thus ending the case captioned "National Government – Ministry of Economy w/Banco Hipotecario SA o/non-expedited trial," filed before Clerk's Office N° 17 of the Federal Court in Commercial Matters N° 9.

On the other hand, a resolution issued by the General and Special Shareholders' Meeting held on July 21, 2006, amended section 14 of the Bylaws, indicating that, in the event of no profit distribution, the maximum amount of the directors' fees would account for 5% of the profits net of taxes and that, in the event profits were distributed in cash, such amount would increase proportionally up to a maximum 15% of the taxable profits.

The sanctions applied by Resolution N° 15205 dated September 30, 2005, deriving from the summary proceedings commenced by Resolution N° 15119, both issued by the Argentine Securities Commission, which imposed a joint sanction on the Bank and all its Executive Committee Directors

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and a warning on the Syndics and on the Head of Market Relations, were downgraded to one fourth in the case of the joint sanction and to reminders in the case of the warnings, by a decision issued by Division E of the Federal Court of Appeals in Commercial Matters dated March 21, 2006. In this regard, the Bank and the sanctioned Directors filed an extraordinary appeal before the Argentine Supreme Court of Justice.

It is worth mentioning that the financial statements for the fiscal years ended December 31, 2004 and 2005, include liability provisions charged to Miscellaneous Losses for Ps. 21,870 and Ps. 35,379, respectively, which reflect the calculations made to cover the liabilities inherent to profit sharing and stock appreciation rights. In addition, these financial statements include provisions for Ps. 32,318 representing the estimation made to cover the Manager's wages. On July 24, 2006, all advances on fees corresponding to fiscal year 2004 wages were cancelled, through fixed term placements with the Bank, made by the abovementioned Directors.

### 30. Income Tax

Prior to January 1, 1996, the Bank was exempt from the payment of income tax. Beginning January 1, 1996, the Bank was only exempt from the payment of income tax on income from its operations, assets, and interest income attributable to its residential mortgage lending activities. Effective October 1997, as a result of conversion to a *sociedad anónima*, the Bank subject to income tax in Argentina except on its income attributable to mortgage loan commitments made prior to that date.

As a general rule, the income tax law allows the deduction of expenses incurred to obtain or maintain the source of taxable income. For purposes of deducting from the taxable revenues those expenses incurred to obtain jointly taxable and non –taxable income, expenses should be segregated accordingly.

Furthermore, the fiscal rule gives prerogative to the direct allocation method rather than the apportionment method to determine the deductible expenses. Thus, the apportionment method should only be used when it is not possible to make direct allocation of expenses to the taxable revenue.

# 31. Presumptive Minimum Income Tax

The Bank is subject to presumptive minimum income tax. Pursuant to this tax regime, the Bank is required to pay the greater of the income tax or the presumptive minimum income tax. Any excess of the presumptive minimum income tax over the income tax may be carried forward and recognized as a tax credit against future income taxes payable over a 10-year period. The presumptive minimum income tax provision is calculated on an individual entity basis at the statutory asset tax rate of 1% and is based upon the taxable assets of each company as of the end of the year, as defined by Argentine law. For financial entities, the taxable basis is 20% of their computable assets.

As accepted by the BCRA, at September 30, 2006 the Bank capitalized only the Ps. 62,457 tax credit corresponding to the fiscal years 2003, 2004 and 2005 on the basis of projections of accounting and taxable results included in the Business Plan submitted to the BCRA and estimates of the main macroeconomic variables and fluctuations in the financial system for the next 10 fiscal years. This tax credit is expected to be used in fiscal years 2013 and 2014.

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The tax credit balances held by the Bank at the closing date of these financial statements for interim periods are the following:

<u>Year</u>	Tax credit balance
1999	4,401
2000	6,034
2001	5,084
2002	9,121
2003	10,592
2004	14,515
2005	12,709

### 32. Shareholders' Equity

The following information relates to the statements of changes in the Bank's shareholders' equity.

#### (a) Common Stock

Prior to June 30, 1997, the Bank's capital stock consisted of assigned capital with no par value owned 100% by the Argentine government. In accordance with the by-laws approved as a result of the conversion of the Bank to a *sociedad anónima*, the Bank's capital stock was established at Ps.1,500,000 and divided into four classes of ordinary common shares.

As of December 31, 2006, the Bank's capital stock consists of 150 million of ordinary common shares authorized, issued, and outstanding with a face value of ten pesos each.

Class of Shares	Number of Shares	Total % Ownership	Voting Rights
A	65,853,444	43.9%	1 vote (b)
В	7,500,000	5.0%	1 vote
C	7,500,000	5.0%	1 vote
D	69,146,556	46.1%	3 votes (c)
	150,000,000	100%	
	Shares A B C	Shares         Shares           A         65,853,444           B         7,500,000           C         7,500,000           D         69,146,556	Shares         Shares         Ownership           A         65,853,444         43.9%           B         7,500,000         5.0%           C         7,500,000         5.0%           D         69,146,556         46.1%

<sup>(</sup>a) The Bank's *Programa de Propiedad Participada* ("PPP") is the Bank's employee stock ownership plan.

- (b) Under the Bylaws, the affirmative vote of the holders of Class A Shares is required in order to effectuate: (i) mergers or spin-offs; (ii) an acquisition of shares (constituting a Control Acquisition or resulting in the Bank being subject to a control situation); (iii) the transfer to third parties of a substantial part of the loan portfolio of the Bank, (iv) a change in the Bank's corporate purpose; (v) the transfer of the Bank's corporate domicile outside of Argentina, and (vi) the voluntary dissolution of the Bank.
- (c) For so long as Class A Shares represent more than 42% of the Bank's capital, the Class D Shares shall be entitled to three votes per share, except that holders of Class D Shares will be entitled to

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one vote per share in the case of a vote on: (i) a fundamental change in the Bank's corporate purpose; (ii) a change of the Bank's domicile to be outside of Argentina; (iii) dissolution prior to the expiration of the Bank's corporate existence; (iv) a merger or spin-off in which the Bank is not the surviving corporation; and (v) a total or partial recapitalization following a mandatory reduction of capital.

The General and Special Shareholders' Meeting held on July 21, 2006, decided to change the par value of each share, maintaining the same Capital Stock. For this purpose, said Shareholders' Meeting decided that the Capital Stock should be of Ps. 1,500,000, fully subscribed and paid-in, represented by one thousand and five hundred million (1,500,000,000) ordinary book-entry shares, with a face value of one peso (Ps. 1) each and one vote per share, except for the special multiple vote right for the Class D shares envisaged by the Bank's by-laws. Therefore, each share shall automatically be converted into ten (10) shares with a new face value; therefore, shareholder's face value will be maintained, but with a greater number of shares.

The Bank has reported to the National Securities Commission that, having recorded the abovementioned change before the Commercial Court of Record, as from February 15, 2007 the face value per share was changed from 10 to 1 pesos.

The Class B shares have been set aside for sale to the Bank's employees in the future pursuant to the PPP on terms and conditions to be established by the Argentine government. Any Class B shares not acquired by the Bank's employees at the time the Bank implements the PPP will automatically convert into Class A shares. The Class C shares are eligible for sale only to companies engaging in housing construction or real estate activities. Any Class B shares transferred by an employee outside the PPP will automatically convert to Class D shares or Class C shares transferred to persons not engaged in construction or real estate activities will automatically convert into Class D shares.

## (b) Inflation adjustment of common stock

As mentioned in Note 1.d. the Bank's consolidated financial statements were prepared on the basis of general price-level accounting which reflected changes in the purchase price of the peso in the historical financial statements until February 28, 2003. The inflation adjustments related to common stock were appropriated to inflation adjustment reserves that form part of shareholders' equity. According to Argentine Banking GAAP, the balances of the inflation adjustment reserves may be applied only towards the issuance of common stock to shareholders of the Bank.

# (c) Restriction on the distribution of profits

In accordance with the regulations of the Argentine Central Bank, 20% of the Bank's annual net income net of any adjustments for prior periods must be allocated to a legal reserve. Legal reserve may be used to absorb losses.

Under Argentine law, cash dividends may be declared and paid only out of the Bank's unrestricted retained earnings reflected in the audited annual financial statements and approved by the shareholders.

Argentine Central Bank Communication "A" 4152 dated June 2, 2004 left without effect the suspension of the distribution of profits established by Communication "A" 3574. However, those banks which proceed to such distribution must be previously authorized by the Financial and Exchange Institutions Superintendency.

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Furthermore, Argentine Central Bank Communication "A" 3785 dated October 29, 2002 restricted the distribution of cash dividends. Such rule establishes that the Bank should adjust its earnings to be distributed as cash dividends with the difference between the market value and the carrying value of the compensatory and hedge bonds after netting the legal reserve and other reserves established by the Bank's by-laws.

Under the contracts signed as a result of the restructuring of the Bank's financial debt, there are restrictions on the distribution of profits until such time as at least 60% of the total initial principal amount of the long-term and guaranteed tranches of the new debt has been amortized.

In addition, for the purposes of determining distributable balances, the minimum presumed income tax asset shall be deducted from retained earnings (Communication "A" 4295).

Through Communication "A" 4526 dated April 24, 2006, the BCRA established that when the Legal Reserve is used to absorb losses, earnings shall not be distributed until the reimbursement thereof. Should the balance prior to the absorption exceed 20% of the Capital Stock plus the Capital Adjustment, profits may be distributed once the latest value is reached.

On October 29, 2006, through Communication "A" 4589, the BCRA established a general procedure to authorize financial institutions to distribute profits.

## (d) Minimun Capital Requirements

Under the Argentine Central Bank regulations, the Bank is required to maintain minimum levels of capital, as defined ("minimum capital"). The minimum capital, is based upon risk-weighted assets, and the balances of Bank premises and equipment, intangible assets and unquoted equity investments. The required minimum capital and the Bank's capital calculated under Argentine Central Bank requirements were as follows:

N	Iinimum Capital	Shareholders' Equity	
	requirement		
December 31, 2006Ps.	1,086,917	Ps. 2,514,499	
December 31, 2005	668,060	2,197,192	
December 31, 2004	542,593	1,950,688	

As of December 31, 2003, the Argentine Central Bank had suspended the regulation requiring minimum levels of capital.

As called for by Argentine Central Bank Communication "A" 3986, effective January 2004, financial institutions were to comply with regulations on minimum capital which had been suspended until that time. That Communication provided that effective January 2004, an "alpha 1" coefficient was to be applied to temporarily reduce the minimum capital requirement to cover credit risk attaching to holdings in investment accounts and financing granted to the national non-financial public sector until May 31, 2003. It also provided for the application of an "alpha 2" coefficient effective January 2004, to temporarily reduce the minimum capital requirement to cover interest rate risk.

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## 33. Employee Benefit Plan

The Bank is obligated to make employer contributions to the National Pension Plan System determined on the basis of the total monthly payroll. These expenses are recorded in "Salaries and social security contributions" under the "Administrative expenses" caption in the accompanying consolidated statements of income.

#### 34. Leases

The Bank leases properties to various governmental entities under lease terms ranging from two to nine years. The Bank received rental income from government entities of Ps.504, Ps.630 and Ps.678 during the years ended December 31, 2006, 2005 and 2004, respectively. Amounts receivable for rental income and related expenses from government entities were Ps.371 and Ps.374 as of December 31, 2006 and 2005, respectively.

Cost and accumulated depreciation of the leased assets were Ps.5,978 and Ps.2,388 respectively, as of December 31, 2006 and Ps.8,833 and Ps.3,643 respectively, as of December 31, 2005.

## 35. Contributions to the Deposit Guarantee Fund

The Argentine Central Bank established rules governing the deposit guarantee system and the methods of computing required contributions. The monthly contributions include a standard contribution of 0.015% of the monthly average of daily balances in demand, saving and time deposits recorded in the second to last month, plus an additional contribution of up to 100% of the standard contribution depending on various weighting factors established by the Argentine Central Bank. The Bank's contributions to the deposit guarantee system amounted to Ps. 884, Ps.603 and Ps.469 during the years ended December 31, 2006, 2005 and 2004, respectively and are recorded in "Contributions and taxes on financial income" under the "Financial expenses" caption on the accompanying consolidated statements of income

#### 36. Technical Ratios

## **36.1. Exposure to the Public Sector**

January 01, 2006 was the effective date of the provisions of item 12 of Communication "A" 3911 (Communication "A" 4455) indicating financial assistance to the Public Sector, covering all concepts (average), may not exceed 40% of total Assets as of the last day of the previous month. The Bank's exposure to the public sector stems from compensations allocated by the National of assets and liabilities in currency (Note 6). Therefore, and taking into account that assets to the Public Sector exceed said limit, on January 19, 2006, the Bank informed the BCRA that it would gradually reduce the ratio of assets subject to exposure to the Public Sector to the extent of the amortization and settlement carried out by the Government on bonds received for asymmetric compensation, in the currency of issuance; and there have been no objections to date.

Communication "A" 4546 dated July 9, 2006, provided that, as from July 1, 2007, financial assistance to the Public Sector, covering all concepts (average), may not exceed 35% of total Assets as of the last day of the previous month.

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As of the date of presentation of these financial statements, assistance to the public sector amounts to 36.1% of total assets.

Furthermore, the same criterion will be used by the Bank in the event of being forced to receive financial instruments issued by the Trustee of the Mortgage Loan Refinancing Trust as compensation for Private Sector debts - Law 25798 (see Note 4).

### 36.2. Net Global Position in Foreign Currency

As a result of the closing of the compensation process to Financial Institutions by the National Government due to asymmetric pesification and later subscription of hedge BODEN US\$ 2012 (Note 6), and the subsequent correct administration of foreign currency-denominated assets and liabilities pursuant to the Bank's key balance sheet figures, the Bank exceeded the limits foreseen in Communication "A" 4503, supplementary rules and amendments, for net global position in foreign currency for February and March 2006 (average liability position exceeding 30% of the computable regulatory capital as of prior month's end). Said situation was corrected as to the date of these financial statements.

Communication "A" 4577 dated September 28, 2006, the BCRA established that as from January 1, 2007 the average liability position shall not exceed 15% of the computable regulatory capital as of prior month's end.

On November 17, 2006, and through Communication "A" 4598, the Argentine Central Bank established that, with the same effective date as Communication "A" 4577, the top limit for the Net global position in foreign currencies may be increased by 15 percentage points if certain conditions set forth therein are met.

#### 37. Financial Instruments with Off-Balance Sheet Risk

The Bank is party to financial instruments with off-balance sheet risk in the normal course of its business in order to meet the financing needs of its customers. These instruments expose the Bank to credit risk in addition to amounts recognized in the balance sheets. These financial instruments include commitments to extend credit.

Commitments to extend credit are agreements to lend to a customer at a future date, subject to such customers meeting of pre-defined contractual milestones. Typically, the Bank will commit to extend financing for construction project lending on the basis of the certified progress of the work under construction. Most arrangements require the borrower to pledge the land or buildings under construction as collateral. As of December 31, 2006 and 2005, the commitments to extend credit under these arrangements amounted to approximately Ps.165,243 and Ps.60,511, respectively.

In the opinion of management, the Bank's outstanding commitments do not represent unusual credit risk. The Bank's exposure to credit loss in the event of nonperformance by the other party is represented by the contractual notional amount of those commitments.

The Bank accounts for items drawn on other banks in memorandum accounts until such time as the related item clears or is accepted. In the opinion of management, the Bank's risk of loss on these clearing transactions is not significant as the transactions primarily relate to collections on behalf of

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third parties. The amounts of clearing items in process were Ps.49,204 and Ps.13,252 as of December 31, 2006 and 2005, respectively.

Additionally, the Bank recorded in memorandum accounts: i) Guaranteed provided to the Argentine Central Bank for Ps.144,685 and Ps.357,542 as of December 31, 2006 and 2005 respectively, and ii) other guarantees provided not included in the debtor classification regulations for Ps.97,116 and Ps.311,177 as of December 31, 2006 and 2005, respectively.

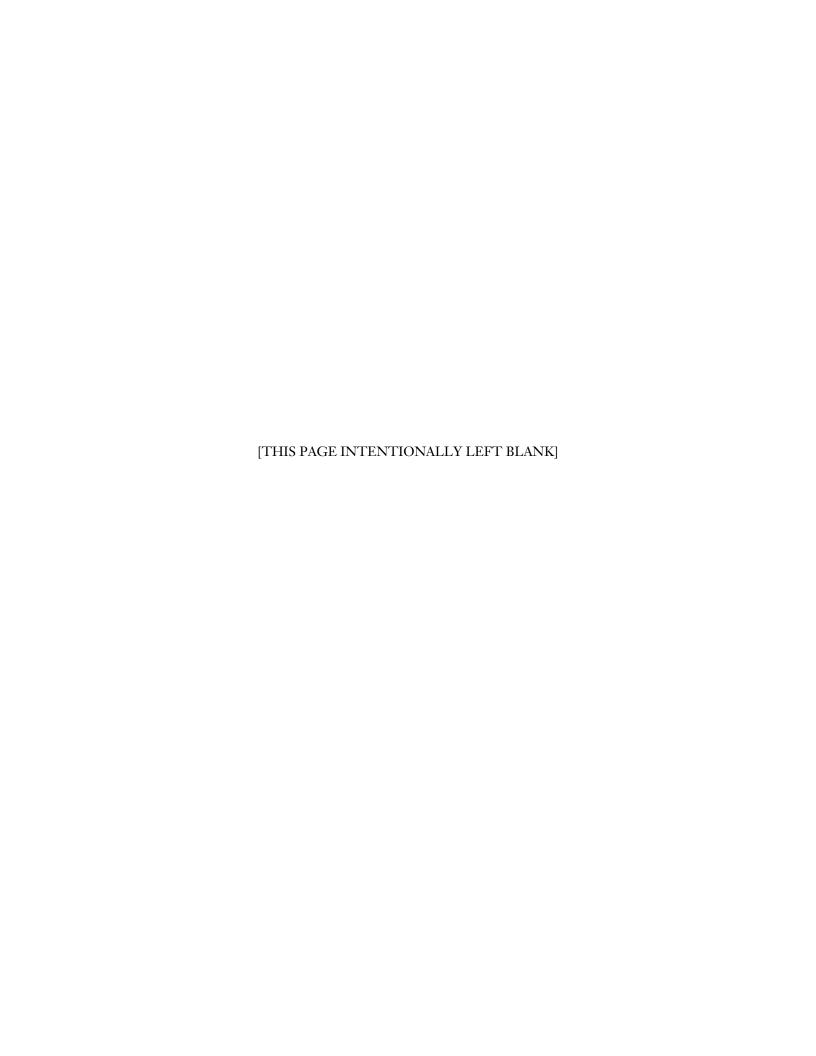
## 38. Out-of-court reorganization plan

On June 9, 2004, the Bank requested approval of an out-of-court reorganization plan from the Federal Court of Original Jurisdiction on Commercial Matters N° 14, Clerk's Office N° 28. On October 29, 2004 that court rejected the plan submitted, because it considered that financial institutions may not resort to this type of proceeding. The Bank filed an appeal against the lower court decision, which was rejected by a decision issued by Division D of the Federal Court of Appeals in Commercial Matters; notice thereof was served in May 31, 2006. Against this last Resolution, on June 15, 2006, the Bank filed an extraordinary appeal before the ante la Argentine Supreme Court of Justice, which was granted on October 13, 2006; therefore, this court shall make the final decision on the issue.

Through Resolution N° 282 dated August 16, 2006, the Superintendent of Financial and Exchange Institutions of the BCRA decided to conduct a preliminary investigation on the Bank, its Directors, members of the Syndics Committee and the Financial area Manager (who held office at that time), since it considered the provisions of item 1.3 of Resolution by the BCRA Board of Directors N° 301 dated July 24, 2003, have been violated, since it established that the Bank needed to eliminate all references to an out-of-court reorganization plan, to the terms of the external liabilities restructuring plan submitted before the monetary authority, within the framework of the provisions of Communication "A" 3940. This was informed to the National Securities Commission (CNV) on September 29, 2006. The Bank, as well as its Directors, members of the Supervisory Committee and the Financial area Manager have duly submitted the corresponding deposition requesting to be exempted from any kind of penalty, since to the best of their knowledge no punishable actions took place.

### 39. Total absorption of Accumulated Deficit

The General and Special Shareholders' Meeting held on July 21, 2006, issued a decision to fully absorb the Accumulated Losses amounting to Ps.2,272,195, by using the following: Optional Reserves of Ps.169,608, Legal Reserve of Ps.1,022,078, Irrevocable Contributions for Future Capital Increases of Ps.1 and Equity Adjustments of Ps.1,080,508.



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