Contents

Feature Stories:

My Perspective

An end-of-career interview with David Moore on work, family and career education

In this interview, David reviews his life and development as a career college leader, reflects on the founding of Corinthian Colleges, and offers some observations on the current state of the career college sector. p. 1

A Brief History of Career Education Policy & Politics

by David Moore, Retired Founder and CEO, Corinthian Colleges, Inc.

David has entertained career college audiences around the country with his unique observations on the development of career education public policy in America. As he puts it, it was intended to "buck them up" and give them perspective. This history offers a perspective you probably won't find anywhere else! p.9

Corporate Ownership Rough on Those Left Behind *Former Exec Recalls Difficult Times*

Experiencing the transition to corporate ownership is often stressful, and, for the veteran school director we feature in this report, one that left him questioning the future of the sector and the values that some of the new ownership groups bring. p. 13



The Career College Information Source

The Career Education Review is a copyrighted and trademarked publication of The Baxandall Co., Inc., d/b/a Workforce Communications

Michael J. Cooney	Editor
Terry L. Staerkel	Production Manager
Stacy L. Schomburg	Production Designer
Terri Dougherty	Staff Writer
Sean P. Johnson	Staff Writer
Barbara Schmitz	Staff Writer

workforce communications

627 Bay Shore Drive, Suite 100, Oshkosh, WI 54901 920-231-9950 • 1-800-558-8250 • Fax 920-231-9977

Web site: www.workforce-com.com Email: mcooney@workforce-com.com

Editorial Advisory Board:

* Chairman

Stephen B. Friedheim Education Systems & Solutions, Dallas, TX

- Richard W. Ashley, President Enrollment Management Innovations, Fort Myers, FL
- Richard C. Close, Managing Director Jefferies & Co., Nashville, TN
- Richard R. Dumaresq, Executive Director PAPSA, Harrisburg, PA
- Jan Griffin, President Griffin Marketing Group, Indianapolis, IN
- John B. Lee, Ed.D., President JBL Associates, Inc., Bethesda, MD
- Robert L. Martin, President Imagine America Foundation
- Tom E. Netting, Vice-President Jefferson Government Relations, Washington, DC
- Harry Weber, President Weber & Associates, Greenville, SC
- The *Career Education Review* is archived by the University of California, Los Angeles (UCLA).

© 2007 The Baxandall Co., Inc.

Living By Their Mission Statement

TechSkills Thrives By Providing Life-Changing Education

with Christopher Eckels, Senior Vice President and Counsel and Tim Laseke, Senior Vice President of Academic Affairs

TechSkills is one of the few successful IT training operations that has not only survived, but has grown into a major school group that offers innovative instruction and great graduate outcomes. p. 18



Your Next School Site at the Right Price!

by Robert A. Mohr, Mohr Partners Inc.

Mohr Partners outlines what you need to know to increase profitability by managing the school's real estate portfolio. p. 25



A Primer on Pre-Due Diligence When Selling Your School

by David Shefrin and Tom Kube, David S. Shefrin and Associates

Pre-due diligence is critical for both the buyer and the seller to avoid problems before they move through the acquisition process. p. 28

