

FINANCIAL HIGHLIGHTS

(Dollars in millions, except per share amounts) Years Ended December 31,

	2007	2006	2005
Net sales and revenue			
Automotive sales	\$178,199	\$171,179	\$158,623
Financial services and insurance revenue	\$ 2,923	\$ 34,422	\$ 34,427
Total net sales and revenue	\$181,122	\$205,601	\$193,050
Worldwide production volume (units in thousands)	9,286	9,181	9,051
Adjusted net income (loss)⁽¹⁾			
Income (loss)	\$ (23)	\$ 2,176	\$ (3,205)
Diluted earnings (loss) per share	\$ (0.04)	\$ 3.84	\$ (5.67)
Adjusted net profit margin	— %	1.1 %	(1.7) %
Loss before cumulative effect of a change in accounting principle	\$ (38,732)	\$ (1,978)	\$ (10,308)
Cumulative effect of a change in accounting principle	—	—	\$ (109)
Net loss	\$ (38,732)	\$ (1,978)	\$ (10,417)
Net profit margin before cumulative effect of a change in accounting principle	(21.4) %	(1.0) %	(5.3) %
Diluted earnings (loss) per share			
Before cumulative effect of a change in accounting principle	\$ (68.45)	\$ (3.50)	\$ (18.23)
Net income	\$ (68.45)	\$ (3.50)	\$ (18.42)
Book value per share of common stock	\$ (65.54)	\$ (9.99)	\$ 25.52
Number of common shares outstanding as of December 31 (in millions)	566	566	566

(1) A reconciliation of adjusted amounts in these Financial Highlights and in the Chairman's Letter to Stockholders to amounts determined in accordance with accounting principles generally accepted in the United States may be found at www.gm.com/company/investor_information/, Earnings Releases, Financial Highlights.