

## AGREEMENT FOR SECURITY SERVICES

This Agreement (hereinafter referred to as "Agreement") is made and entered into on this 12 day of March, 2004 by and between Regency Hotel & Hospital Company, P.O. Box 700, Safat 13700 Kuwait (hereinafter referred to as "REGENCY"), and Blackwater Security Consulting, Inc., located at 850 Puddin Ridge Road, Moyock, North Carolina 27959 (hereinafter referred to as "BLACKWATER").

WHEREAS, **REGENCY** has signed an Agreement with ESS Support Services Worldwide, Eures Support Services (Cyprus) International Limited 84 Nicou Pattichi Street, Maritania Building, 3070 Limassol, Cyprus, Postal Address: P.O. Box 52408, 4064 Limassol, Cyprus a contractor providing catering support services and design and build services to US Armed Forces and other US contracting agencies in Iraq and Kuwait hereinafter referred to as "ESS" and whereas **REGENCY** is desirous to obtain security services to support **REGENCY**'s contract with **ESS** in Iraq, Kuwait, Jordan and Turkey (hereinafter collectively referred to as the "Territory"); and

WHEREAS, **BLACKWATER** has familiarized itself with the **ESS** and **REGENCY** operations and being professionally experienced in the security field of works to provide such services; and

WHEREAS, **REGENCY** and **BLACKWATER** desire to enter into an agreement wherein **BLACKWATER** provides certain security services in support of the **ESS** Contracts and **ESS** operations in the Territory utilizing the specialized management, personnel and resources currently utilized by **BLACKWATER** in its business.

NOW, THEREFORE, in consideration of the mutual promises, agreements and covenants and for other good and valuable consideration, the receipt and sufficiency of which are acknowledged by the parties hereto, the parties hereto agree as follows:

### ARTICLE 1 BLACKWATER RESPONSIBILITY & WORK SCOPE

1.1 **BLACKWATER** shall carry out Security Services, as defined below in this Section, for **ESS** in the Territory, including movement of **ESS**'s staff, management and workforce throughout Kuwait and Iraq, and across country borders, including the borders of Iraq, Kuwait, Turkey and Jordan. **BLACKWATER** shall provide to **ESS** the following security services listed in Appendix A. (Appendix A, Provision of Security Services, is hereinafter referred to as the "Security Services"), at the quantities and unit prices contained in Appendix B.

1.2 **BLACKWATER** Conducting of Security Operations.

1.2.1 **BLACKWATER** is an independent contractor of **REGENCY** any and all employees of **BLACKWATER** shall in no way be deemed

employees of **REGENCY** for any purpose hereunder. **REGENCY** shall designate all Security Services to be performed hereunder in regard to the ultimate result to be obtained; however, **BLACKWATER** shall have complete and absolute control of the methods and details of the performance of such designated Security Services. All services provided hereunder shall be performed to the satisfaction of **REGENCY** and **ESS**. The Parties shall mutually define a service level agreement within thirty (30) days of mobilization which will enable performance to be measured by both parties.

- 1.2.2 **BLACKWATER** shall perform the work in a safe, proper and workmanlike manner in accordance with generally accepted current good practices of the security industry. The protective services detail will undergo a pre-deployment training mission to include Mission Standard Operational Procedures, adherence to standardized use of deadly force policies and rules of engagement. **BLACKWATER** will implement a Mission-Standard Operational Procedures manual that adheres to Diplomatic Security Protective Operations. **BLACKWATER** views the Security Services it will provide to **ESS** and **REGENCY** as a Law enforcement mission and will adhere to the Diplomatic Security Services type Deadly Force Policy and Rules of Engagement. **REGENCY** and **ESS** understand that such policies are subject to approval by the US Embassy, Chief of Mission, and are established by in Territory personnel.
- 1.2.3 **BLACKWATER** shall provide Security Services within the Territory in accordance with the instructions given by **ESS**; provided, however, that **BLACKWATER** shall, at all times, have complete authority and responsibility to make decisions regarding the suitability for movement required by **ESS** and the type and level of protection required for **ESS** personnel. Any such decisions made by **BLACKWATER** shall be based on weather, current threat activity in the Territory and all other factors which may affect the safe movement of **ESS** personnel.
- 1.2.4 **BLACKWATER** shall at all times be the sole judge of the safety and proprietary of **ESS** staff, management and workforce personnel movement and Security services, as well as the level and type of Security Services provided. **BLACKWATER** shall be under an absolute duty at all times to exercise its own reasonable discretion with respect to safe operations, movement of **ESS** personnel and the type and level of Security Services provided to **ESS**; and no direction given by **ESS** shall be deemed to lessen this duty or in any way to relieve **BLACKWATER** of this responsibility.
- 1.2.5 **REGENCY** and **ESS** understand and acknowledge that certain of the services set forth in this Article 1 may require licenses and prior

approval from various government agencies of the U.S. or other applicable jurisdictions. **BLACKWATER** shall endeavour to obtain, with **REGENCY's** and **ESS's** good faith cooperation, all such necessary approvals and licenses; provided, however, **BLACKWATER** shall not be responsible for any delay or non-performance caused by any act or omission of any government body.

**ARTICLE 2**  
**REGENCY RESPONSIBILITY**

In order that **BLACKWATER** shall provide its Security Services in an expeditious, safe and professional manner, **REGENCY** shall:

- 2.1 Include **BLACKWATER** in **ESS's** anticipated movement planning of staff, management, and workforce so that **BLACKWATER** can plan protection security for these movements well in advance if possible. **REGENCY** will request that **ESS** provide a schedule of activities and movements in need of security services at least twenty four (24) hours in advance and for all missions of the **BLACKWATER** Protection Service Details. Emergency requirements (those with less than 24 hours notice) will be considered but cannot always be guaranteed because of the threat level in the Iraq environment or the inability to change prior commitments.
- 2.2 **REGENCY** or **ESS** will provide all **BLACKWATER** personnel operating in the Territory with housing and subsistence. If **REGENCY**, or **ESS**, is unable to provide such housing and subsistence to any individual **BLACKWATER** personnel providing Security Services to **ESS** in the Territory, **REGENCY** will provide a per diem allowance to each such **BLACKWATER** person. The amount of the per diem allowance shall be mutually agreed to by both parties, but in no event shall such per diem be less than the most recent published U.S. government JTR rates. The housing standard shall be single occupancy for supervisory level employees and double occupancy for all others. Subsistence shall mean three (3) meals per day and access to laundry facilities and international phone call services when appropriate and Internet access to the extent that such services are physically available; provided, however, that each individual security person (whether U.S. citizen or third country national) utilizing such services shall be individually responsible for all costs associated with such services to the extent, in other words, **BLACKWATER**, shall not be responsible for any costs associated with Subsistence services.
- 2.3 **REGENCY** or **ESS** will provide **BLACKWATER**, at no cost to **BLACKWATER** with office space and equipment on **ESS** sites in Kuwait and Baghdad in order to support the necessary command and control elements of the **BLACKWATER** operation in support of **ESS** operations in the Territory. In the event that **ESS** is unable to provide office space and equipment at **ESS** sites,

REGENCY will provide optional space near ESS sites at REGENCY's discretion.

- 2.4 REGENCY, at no cost to BLACKWATER, will provide Kuwait visas, work permits and administration support for BLACKWATER personnel assigned to support ESS operations and working under the terms and conditions of this Agreement. This administrative support will be provided at REGENCY's expense.

### ARTICLE 3 REGENCY PURCHASE OR LEASE OF OPERATIONS SUPPORT EQUIPMENT AND VEHICLES

REGENCY will purchase or lease the following equipment necessary for the Security Services (hereinafter referred to as the "Equipment") as part of the price charged per man per day as defined in Appendix B. These costs will be in the form of a fixed dollar amount, per man per day, as outlined in Appendix B, with some Equipment leased by and some items owned by REGENCY, but in every case Equipment purchase, maintenance and replacement is REGENCY's responsibility except as agreed to by the parties as delineated in Appendix B. REGENCY bears the risk of Equipment replacement and acquisition of new Equipment or replacement Equipment as required to perform the tasks outlined in this Agreement. REGENCY shall maintain ownership of all Equipment purchased by REGENCY during the Term of this Agreement, unless otherwise mutually agreed to by the parties. REGENCY will require and follow BLACKWATER guidance on the purchase of support items. It is BLACKWATER's responsibility to provide the final decision on types of support items to purchase or lease.

### ARTICLE 4 CONTRACT AGREEMENT TERM

This Agreement is valid for a period of one (1) year from the date of the last Party's signature to this Agreement (the "Effective Date") and will automatically be renewed for an additional one-year period under the same terms and conditions unless cancelled with thirty (30) days written advance notice by either party. REGENCY shall have the right to terminate this Agreement or any portion hereof, upon thirty (30) days prior written notice in the event that ESS is given written notice by Kellogg, Brown & Root of cancellation of ESS's contracts, for any reason, or in the event that ESS receives written notice from Kellogg, Brown & Root that ESS is no longer allowed to use any form of private security services. Notice of cancellation will be sent by REGENCY to BLACKWATER at the address listed in this document. In the event of Cancellation BLACKWATER shall be paid its compensation for services performed to the date of cancellation plus notification period.

**ARTICLE 5**  
**SCHEDULE OF WORKS**

**BLACKWATER's** Mobilization period is twenty-one (21) calendar days from the Effective Date of the mobilization payment. **BLACKWATER** shall receive the mutually agreed mobilization payment as outlined in Article 8 from **REGENCY** within ten (10) days of signing of this Agreement, provided **REGENCY** has received the mobilization payment from **ESS** within the timeframe identified in the Agreement between **ESS** and **REGENCY**; provided further that **BLACKWATER** is relieved from any responsibility under this agreement until it receives such mobilization payment.

**BLACKWATER** will provide to **ESS** Security protection security details on an as required basis throughout the term of the Agreement.

**ARTICLE 6**  
**INSURANCES & INDEMNIFICATION**

**6.1** Insurance.

**6.1.1** **BLACKWATER** will obtain and maintain in force at all times during the term of the Agreement insurance of the type and in the minimum amounts set forth on Appendix D attached to this Agreement and incorporated herein by reference. **BLACKWATER** will name **REGENCY** as an additional insured and will provide **REGENCY** with certificates of insurance as evidence of such coverage upon execution of this Agreement.

**6.1.2** **BLACKWATER** is required to maintain Defense Base Act ("DBA") insurance on all of its employees working in the provision of Security Services. **BLACKWATER** will make all reasonable efforts to obtain the lowest possible cost for this insurance either by obtaining the insurance through **REGENCY** sources or combining **REGENCY** efforts with **ESS** efforts to obtain the best possible cost for this insurance. The cost of this insurance shall be passed on at cost from **REGENCY/BLACKWATER** to **ESS** for payment of same. DBA insurance payment is part of the Advance Payment, as defined in Article 8.1 below, and paid in conjunction with the Advance Payment. If **ESS** can provide DBA insurance coverage through **ESS** insurance facilities, then **ESS** will provide to **REGENCY/BLACKWATER** pass through coverage via appropriate insurance industry documentation.

**6.2** Indemnification. **BLACKWATER** agrees to indemnify, defend and save **REGENCY** harmless from and against any and all claims, expenses, loss or liability whatsoever, including court costs and attorneys' fees, arising out of or in connection with the act or omissions of **BLACKWATER**, its employees and agents including breach of this Agreement; provided, however, **BLACKWATER** shall not be obligated to indemnify,

defend and hold **REGENCY** harmless for any claims, expenses, loss or liability arising solely out of or in connection with the negligent acts or omissions of **REGENCY** or **ESS** and their agents or employees. This provision shall survive the termination of this Agreement. **REGENCY** agrees to indemnify, defend and save **BLACKWATER** harmless from and against any and all claims, expenses, loss or liability whatsoever, including court costs and attorneys' fees, arising out of or in connection with the act or omissions of **REGENCY**, its employees, representatives, subcontractors, officers and agents including breach of this agreement; provided however, **REGENCY** shall not be obligated to indemnify, defend and hold **BLACKWATER** harmless for any claims, expenses, loss or liability arising solely out of or in connection with the negligent acts or omissions of **BLACKWATER** and its agents or employees. **REGENCY** understands and agrees that **BLACKWATER** is providing protective services in a volatile, hostile and extremely dangerous environment. Despite **BLACKWATER** performing protective services, there is simply no way to avert the high risk of injury or death to **ESS** and **REGENCY** personnel operating in this environment. This provision shall survive the termination of this Agreement.

#### ARTICLE 7 TAXES

**BLACKWATER** shall be responsible for its own taxes, duties, stamps, and fees imposed by the United States Government in the United States. **REGENCY** shall be responsible for its own taxes, duties, stamps, and fees imposed by the Kuwaiti Government, Iraqi Government, Jordanian Government or the US CPA.

**REGENCY** shall be responsible for any taxes, duties, stamps, and fees imposed by the Kuwaiti Government, Iraqi Government, Jordanian Government, Turkish Government or the US CPA on **BLACKWATER**. **BLACKWATER** shall notify **REGENCY** within thirty (30) days of **BLACKWATER** becoming aware of or is notified that the Kuwaiti Government, Iraqi Government, Jordanian Government, Turkish Government or the US CPA is going to impose taxes, duties, stamps, and/or fees on **BLACKWATER**. **REGENCY** shall pay the taxes, duties, stamps and/or fees imposed on **BLACKWATER** by the Kuwaiti Government, Iraqi Government, Jordanian Government or the US CPA directly to Governmental entity imposing the taxes, duties, stamps and/or fees or shall reimburse **BLACKWATER** through the monthly invoicing procedures in Article 8.

#### ARTICLE 8 PAYMENTS, TERMS OF PAYMENT & RECORDS MAINTENANCE

**8.1** Advance Payment. As per Article 5, **REGENCY** shall pay to **BLACKWATER** within ten (10) days of the Effective Date of this Agreement an advance payment ("Advance Payment") consisting of:

- 8.1.1** Mobilization payment: \$320,000 (three hundred and twenty thousand United States Dollars). See Appendix B for details.

8.1.2 DBA insurance payment: \$ 407,751 (four hundred and seven thousand seven hundred and fifty one United States Dollars). See Article 6 for details.

As such, the total Advance Payment, payable within ten (10) days of the Effective Date of this Agreement, shall be \$727,751 (seven hundred twenty seven thousand seven hundred fifty one United States Dollars), which includes the DBA insurance payment. In consideration for this Advance Payment, BLACKWATER, will credit REGENCY one-twelfth (1/12) of the total Mobilization Payment against each monthly billing for twelve (12) consecutive monthly billing periods following the Effective Date of this Agreement, thus reducing the total amount billed to REGENCY in twelve (12) equal amounts. See Appendix C for monthly billing sample.

8.2 Terms and Method of Payment, Invoicing & Substantiating Documents. Billing periods shall be based on calendar months for the duration of this Agreement, see Appendix C. BLACKWATER shall provide a complete invoice to REGENCY within three (3) days (or as soon thereafter as is reasonable practicable) after the end of the monthly billing period. The invoice shall be accompanied by appropriate supporting documentation to validate expensed items as outlined in Appendix B. REGENCY shall make payment to BLACKWATER within thirty (30) days of receipt of BLACKWATER's monthly invoices.

In the event, that there are disputed invoice items, the payment terms remain in force for the items not in dispute.

REGENCY shall pay BLACKWATER by wire transfer of funds in United States Dollars to BLACKWATER's designated bank account. BLACKWATER will provide REGENCY under separate cover its banking information.

8.3 Maintenance of Records. BLACKWATER shall maintain a true and correct set of records pertaining to work performed and services provided hereunder and all transactions related thereto throughout the Term of this Agreement. BLACKWATER further agrees to retain all such records for a period of not less than two years after termination of this Agreement. REGENCY may upon reasonable notice and other terms time audit any and all records of BLACKWATER relative to the work performed hereunder and all transactions related thereto for the sole purpose of determining compliance with the terms and conditions of this Agreement, as well as the invoices submitted and prices paid throughout the Term of this Agreement.

## ARTICLE 9 WORK SITE ACCESS

Work site access to ESS locations and areas remain ESS responsibility. REGENCY will request ESS provide unhindered access to ESS sites for BLACKWATER, subject to ESS client approval, throughout the term of this Agreement to fulfill the Security

Services. **REGENCY** understands that without such access, **BLACKWATER** may be unable to effectively provide the Security Services.

## **ARTICLE 10** **INSTRUCTION & DECISIONS**

**10.1** **REGENCY** will delegate its designated representative ("Designated Representative") in writing to the **BLACKWATER** within five (5) days of the Effective Date of this Agreement. All decisions and/or instructions issued by the **REGENCY** Designated Representative to **BLACKWATER** will be binding on **BLACKWATER** under the terms and conditions of this Agreement. The **BLACKWATER** Iraq Security Manager and Kuwait Security Manager will coordinate all actions regarding security operations through the ESS Owner Representative as well as the **REGENCY** Owner Representative. **BLACKWATER** will delegate its Iraq Security Manager and Kuwait Security Manager in writing to **REGENCY** within five (5) days of the Effective Date of this Agreement.

**10.2** Communications Policy and Instructions. Each party agrees that it will not, without the prior written consent of the other, issue any press release or announcement or otherwise disclose the existence or nature of this Agreement and/or proposed or contemplated business arrangement(s), transaction(s), negotiation(s), or other related jointly discussed business pursuits. The two parties mutually agree to develop a standard operating procedure (SOP) in regard to the handling of press inquiries.

**10.3** Accident and Incident Reporting Procedures. Due to the nature of the services being provided and the area of operations where the services will be provided, from time to time the parties may have to report on accidents or incidents involving **REGENCY** provided equipment or incidents involving **BLACKWATER** personnel and/or **REGENCY** provided equipment. Therefore, within thirty (30) days of execution of this Agreement the parties mutually agree to develop standard operating procedures to address accident and incident reporting.

## **ARTICLE 11** **GOVERNING LAW & SETTLEMENT OF DISPUTES**

**11.1** Any disputes of any nature which arise between the parties, with regard to the interpretation of this Agreement or relative to the performance of any of the contractual obligations, whether such disputes arise before, during or after the execution of the Agreement, shall, if possible, be amicably settled. Notice of a dispute shall be served by one party upon the other by written notice.

**11.2** Any dispute which cannot, in the opinion of either party, be amicably settled arising in connection with the present Agreement shall be finally settled by binding



arbitration. Within thirty (30) days of a party's notice to arbitrate, each party will appoint one arbitrator, with a third arbitrator to be appointed and mutually agreed between the two parties' appointed arbitrators. If the parties are unable to agree on the appointment of arbitrators within one (1) month of the non-complaining party's receipt of the complaining party's dispute, the appointment shall be subject to the ruling of the International Chamber of Commerce, in Paris, France.

11.3 Arbitration shall be conducted in accordance with the Rules of Arbitration of the International Chamber of Commerce and shall be held in Washington, D.C., and conducted in the English language.

11.4 The validity and construction of this Agreement shall be governed by the Laws of the State of North Carolina.

11.5 This Agreement shall not be construed to present any contractual or legal relationship with any third party.

## ARTICLE 12 TERMINATION, EXTENSION & EXPANSION

### 12.1 Termination.

12.1.1 In the event of non-performance of any term or condition of this Agreement by **BLACKWATER**, **BLACKWATER** will be given written notice of the non-performance. **BLACKWATER** will be given thirty (30) days from the date that the non-performance notice was received to rectify the noted non-performance; provided, that if the noted "non-performance" is not capable of being cured within such thirty (30) days and **BLACKWATER** is in good faith attempting to cure and rectify such non-performance, then **BLACKWATER** shall be given a reasonable time to cure such non-performance (such time not to exceed ninety (90) days). In the event the non-performance issue is not corrected within this thirty (30) (or other applicable time period) day period, **REGENCY** may exercise its right to terminate this Agreement. **BLACKWATER** may cancel this agreement upon thirty (30) days written notice for "non performance" or material breach by **REGENCY**, including failure to make payment to **BLACKWATER** on the terms and conditions set forth in this Agreement. **REGENCY** will be given written notice of the non-performance. **REGENCY** will be given thirty (30) days to rectify the noted "non performance"; provided, that if the noted "non-performance" is not capable of being cured within such thirty (30) days and **REGENCY** is in good faith attempting to cure and rectify such non-performance, then **REGENCY** shall be given a reasonable time to cure such non-performance (such time not to exceed ninety (90) days); provided, however, that the initial thirty (30) day time period shall not be extended upon **REGENCY's** failure to make payment to **BLACKWATER** on the terms and conditions set forth in this Agreement shall. In the event the non-performance issue is not corrected within a thirty (30) day period (or other applicable time period) **BLACKWATER** may exercise its right to cancel this Agreement.

12.1.2 In the event of termination under paragraph 12.1.1, above by **REGENCY**, **BLACKWATER** shall be paid its compensation for services performed to the date of termination plus notification period for all of those services not in dispute.

12.2 Extension of Time. **REGENCY** may extend the term of this Agreement by written notice to **BLACKWATER**. A preliminary notice of its intent to extend will be sent at least thirty (30) days before the Agreement expires. The preliminary notice does not commit to an extension. Any extension would be in accordance with the terms and conditions in this Agreement unless otherwise mutually agreed to by the parties. The unit pricing during the extension period will be the same as reflected in Appendix B as adjusted by the change in the United States Consumer Price Index for this period and or other unforeseeable and uncontrollable events that may, upon mutual agreement of the parties, require an economic price adjustment.

12.3 Expansion of Security Services. **REGENCY**, at its discretion, may add security team members by individual category as defined in Appendix A and B.

12.4 Terms of Mobilization and Demobilization of Personnel.

12.4.1 The initial mobilization of a minimum of thirty four (34) Security Personnel, as defined in Appendix A, will remain constant for ninety (90) days following the Effective Date of this Agreement before any changes are made.

12.4.2 The initial increase of the number of Security Personnel, as defined in Appendix A, including T1s, T2s and/or T3s, may occur thirty (30) days following the payment of the Mobilization Payment set forth in Section 8.1.1. Demobilization of additional Security Personnel, as defined in Appendix A, may occur sixty (60) days following the Effective Date of mobilization of the individual.

12.4.3 Demobilization of the original thirty four (34) Security Personnel, as defined in Appendix A, may occur after the initial (90) ninety-day period and this demobilization will require thirty (30) days.

**ARTICLE 13**  
**FORCE MAJEURE**

Both parties acknowledge that the Security Services are taking place in an area defined as a "War Zone" as defined by the parties, therefore the Force Majeure is defined in principle as acts of God, or actions taken by ruling authorities or military forces in charge of the Territories where operations are taking place.

Upon the occurrence of Force Majeure event, **BLACKWATER** shall notify **REGENCY** within 24 hours of such event stating the cause and probable consequences.

Where the case of Force Majeure remains unresolved for a period exceeding fourteen (14) days, the parties shall agree on alternative arrangements to continue performance of the Security Services under this Agreement. If no agreement or resolution has been reached

within ninety (90) days from notification, REGENCY shall have the right to terminate the Agreement.

**ARTICLE 14**  
**CONFIDENTIALITY**

Each party to this Agreement shall regard and treat all information concerning the other party's operations which are obtained by the other party in the course of rendering services hereunder as confidential and shall not divulge any such information to any third party and shall not permit any of its officers, agents, representatives, employees or subcontractors to do so. The obligations regarding the confidentiality of information as set out in this Article 14 shall survive the termination of this Agreement for five (5) years regardless of the causes or reason for such termination by either party hereto.

- 14.1 With respect to any information, during the term of this Agreement, ("Disclosure Period"), which at the time of disclosure by the disclosing party ("Owner") is "Proprietary Information" to, the party receiving such information ("Recipient") agrees the Recipient shall – (1) use any Proprietary Information it receives from the party transmitting Proprietary Information only for the purposes contemplated by this Agreement and shall not otherwise use such Proprietary Information for its own benefit and (2) shall maintain such Proprietary Information in confidence, and not disclose it to any other person, corporation, or other entity. Recipient shall restrict disclosure of the information only to its employees who have the need to know, and instruct its employees that such information is proprietary to the Owner. Examples of "Proprietary Information" include, but are not limited to, information as to any of the Party's customers, prices, sales techniques, estimating and pricing systems, internal cost controls, production processes and methods, product planning and development programs, marketing plans, product information, inventions, blueprints, sketches and drawings, technical and business concepts, training programs, manuals, materials and information related to or associated with the Party's business in any manner or respect.
- 14.2 In the event Owner verbally discloses its Proprietary Information to Recipient, Owner agrees to identify the information as Proprietary Information at the time of such verbal disclosure.
- 14.3 The parties agree that information shall not be deemed proprietary and the Recipient shall have no obligation with respect to any such information which is already known to Recipient free of any obligation of confidence; has been published or was otherwise publicly known when Owner disclosed it to Recipient; or is rightfully received by Recipient; or is rightfully received by Recipient from a third party; or becomes publicly available through no wrongful act by Recipient; or is hereafter furnished by Owner to others without a similar restriction on disclosure; or is independently developed by the Recipient (or its agents) without breach of this Agreement.

- 14.4 Owner represents and warrants that none of the information provided by Owner to Recipient under this Agreement will include or embody the proprietary information of any third party.
- 14.5 Owner's Proprietary Information disclosed to Recipient, and any copies thereof, shall be promptly destroyed, or returned to Owner, upon Owner's written request, and in the event of such requested destruction Recipient shall provide written certification of compliance within thirty (3) days of such request.
- 14.6 Should Recipient be faced with legal action or a requirement under Government regulations to disclose Owner's Proprietary Information, Recipient shall immediately notify Owner. Upon Owner's request, Recipient shall cooperate with Owner in contesting such a disclosure. Except in connection with failure to discharge responsibilities set forth in the preceding sentence, Recipient shall not be liable in damages for any disclosure of Owner's Proprietary Information pursuant to judicial action or Government regulations.
- 14.7 Nothing contained in this Agreement shall be construed as granting to either party any express or implied rights by license or otherwise to or in any of the other party's patents or unpatented inventions.

**REGENCY** agrees that during the term of the Agreement and for a period of one year following termination of this Agreement, **REGENCY** will not solicit or attempt to solicit any person or entity who is a director, officer, independent contractor, contractor, employee or agent of **BLACKWATER** or any of its subsidiaries to perform services for any entity other than **BLACKWATER** or in any way interfere with the relationship between any customer, supplier, licensee, licensor, franchisee or business relation and **BLACKWATER** or any of its subsidiaries without the prior written consent of **BLACKWATER**. **BLACKWATER** agrees that during the term of the Agreement and for a period of one year following termination of this Agreement, **BLACKWATER** will not solicit or attempt to solicit any person or entity who is a director, officer, employee or agent of **REGENCY** or any of its subsidiaries to perform services for any entity other than **REGENCY** or in any way interfere with the relationship between any customer, supplier, licensee, licensor, franchisee or business relation and **REGENCY** or any of its Subsidiaries without the prior written consent of **REGENCY**.

#### **ARTICLE 15** **SEVERABILITY**

In case of any one or more of the provisions contained in this Agreement should be held or determined to be invalid, illegal or unenforceable in any respect, the legality and enforceability of the remaining provision(s) or underlying rights and obligation referred to herein should not in any way be effected, modified or impaired hereby.

**ARTICLE 16**  
**NOTICES**

Any notices and other communication provided for or permitted hereunder will be made by hand delivery, registered or certified mail (return receipt requested), facsimile transmission or overnight air courier guaranteeing next-day delivery as follows:

**REGENCY:** Regency Hotel and Hospital Company  
P.O. Box 700, Safat 13700  
Kuwait City, Kuwait  
Telephone: +965-572-8100  
Fax: +965-572-3884  
Email: [jas@al-sane.net](mailto:jas@al-sane.net)  
Attn: Mr. Jameel A. R. Al Sane, Chairman

**BLACKWATER:** Blackwater USA  
850 Puddin Ridge Road  
Moyock, North Carolina 27959 USA  
Telephone: (252) 435-0011  
Fax: (252) 435-6388  
Email: [garyj@blackwaterusa.com](mailto:garyj@blackwaterusa.com)  
Attn: Mr. Gary Jackson, President

Either party hereto may change the above-designated address for notice hereunder upon giving the other party thirty (30) days written notice of such change. All such notices and communications will be deemed to have been duly given: at the time delivered by hand, if personally delivered; five (5) business days after being deposited in the mail, postage prepaid (registered or certified and return receipt requested), if mailed; when receipt acknowledged by confirmation sheet, if telecopied; the next business day after timely delivery to the courier, if sent by overnight courier, guaranteeing next-day delivery.

**ARTICLE 17**  
**EXTENT OF THE AGREEMENT**

This Agreement sets forth the full and complete understanding of the parties as to the Agreement described above. This Agreement represents the entire and integrated Agreement between the parties and supersedes all prior negotiations, representations or agreements either written or oral. This Agreement may only be amended by written instrument signed by both parties. Nothing in this Agreement is intended to benefit any third party.

**ARTICLE 18**  
**ASSIGNMENT**

This Agreement may not be assigned by BLACKWATER without the prior written consent of REGENCY, which consent may be withheld due to the nature of the Security Services provided and the Territory in which they are provided.

## APPENDIX A

### PROVISION OF SECURITY SERVICES

Based on currently known ESS requirements and area of operations threat analysis, thirty four (34) vetted US Ex-pat professional Security Personnel, as defined in Section 3.0 of this Appendix A below, will form the core of the security organization that will support ESS operations in the Territory. Individual security teams will be task organized to provide optimal protection based on current threat analysis and data, on the ground experience and deterrence capability. This total number of Security Personnel will allow modification of individual team composition based on the region requiring support, thus providing ESS with a fluid, flexible solution across the board with tactically sound and mission capable Personal Security Details.

Further to BLACKWATER's analysis of ESS requirements and the current threat in the Iraqi theater of operations as evidenced by the recent incidents against civilian entities in Fallujah, Ar Ramadi, Al Taji and Al Hillah, there are areas in Iraq that will require a minimum of three Security Personnel per vehicle. The current and foreseeable future threat will remain consistent and dangerous. Therefore, to provide tactically sound and fully mission capable Protective Security Details, the minimum team size is six operators with a minimum of two vehicles to support ESS movements.

To enhance security and reduce the potential threat to ESS management and staff movements, it is understood that the standard process for scheduling support requires twenty four (24) hours advance notification prior to any movement. Emergency movements will be handled on a case by case basis. It is also understood that emergency movements can impact previously scheduled support requirements.

BLACKWATER's Security Personnel for ESS will be composed of:

Type of Operator	Number
T1	2 (includes management team)
T2	12 (includes management team)
T3	20
<b>Personnel Total</b>	<b>34</b>

#### 1.1.1 Innovative Processes

##### 1.1.1.1 Management

BLACKWATER's management team is committed to proactively work with REGENCY and ESS management to:

- Manage costs and reduce them where and when possible and practical.
- Reduce the threat to ESS management staff and employees through efficient planning of movements along with task organized protection details to meet constantly changing threats.
- Develop, test and implement a plan or plans to employ vetted Iraqi security forces and or other security forces composed of other nationalities overtime, but only with REGENCY and ESS management prior approval. With the first review of these plans at sixty (60) days following mobilization.

- Provide **BLACKWATER** captured or acquired data on each ESS movement to **REGENCY** so that **REGENCY** can maintain a movement statistics database for **BLACKWATER**. This will provide **REGENCY** and **BLACKWATER** with the potential to enhance movement planning efficiency and thus cost effectiveness of security and ESS operations. This will also provide historical data to ESS for future operations planning and costing.

#### 1.1.1.2 U.S. DoD, U.S. CPA and Contractor Access Control Cards for Iraq and Kuwait.

**BLACKWATER** will coordinate the appropriate level badges for authorized ESS management and staff personnel needed to gain access to U.S. Department of Defense (DoD) and U.S. Coalition Provisional Authority (CPA) facilities and areas. This will significantly enhance the efficiency of ESS personnel by reducing the time required and wasted in gaining access to applicable facilities in the Territory, and crossing borders within the Territory. The cost is included.

#### 1.1.1.3 Aviation Services

Aviation support services offered to ESS will be priced separately as required and negotiated.

#### 1.1.1.4 Communications

In addition to the typical mode of communications **REGENCY/BLACKWATER** will provide additional means of communication to ensure ESS management remains constantly up-to-date with operational issues. These additional means of communication consist of, but may not be limited to:

- Supporting a secure web site with real time data which will provide movement request submission and tracking of movement requests, information bulletins, current security environment analysis reports, news flashes or critical notices, contact information and any other information determined necessary by ESS. **REGENCY** will develop this secure website and implement the website.
- Providing a Bi-weekly intelligence assessment briefing / meeting overview with ESS management.
- Supporting Operational Management meetings with **REGENCY** and ESS management personnel on a bi-weekly basis.
- On **REGENCY** initiated or authored correspondence to the **BLACKWATER** Iraq Security Manager, Kuwait Security Manager or designated **BLACKWATER** Program Manager, **REGENCY** shall copy the **BLACKWATER** Director of Operations and the Deputy Director of Operations.

#### 1.1.1.5 Continuous Ability to Field Operational Security Teams

**BLACKWATER** maintains the ability to field additional operational security teams organized to meet the ever changing security threats in the Territory in order to provide the most professional security services possible.

## 2.0 Support Solution

**BLACKWATER's** support solution is based on discussions with **REGENCY**, ESS Support Services management, and ESS Design and Build management's request to provide pricing on a per person support basis, not including costs for housing, subsistence, vehicles and large equipment items.

**Security Organization Composition:**

Type of Operator	Number
T1	2
T2	12
T3	20
<b>Personnel Total</b>	<b>34</b>

The following services and support items are the execution responsibility of BLACKWATER:

ITEM
<b>Services</b>
<ul style="list-style-type: none"> <li>• <b>Command &amp; Control</b> <ul style="list-style-type: none"> <li>○ 24 x 7 Command Centers in Kuwait and Iraq to provide Command and Control of all security operations provided for ESS.</li> </ul> </li> <li>• <b>Security &amp; Threat Assessment</b> <ul style="list-style-type: none"> <li>○ Review of:                             <ul style="list-style-type: none"> <li>▪ Current security plans.</li> <li>▪ Current contracts and standard contracting documents.</li> <li>▪ Standard Operating Procedures (SOPs)</li> <li>▪ Current Training Programs</li> </ul> </li> <li>○ Site visits to all or planned ESS facilities located in Kuwait and Iraq. Site visits will include but not be limited to:                             <ul style="list-style-type: none"> <li>▪ Schedule and meet with each site's management personnel.</li> <li>▪ Schedule and meet with each site's current security personnel and other key location personnel and organizations.</li> </ul> </li> <li>○ Prepare a risk assessment based on accepted risk management principles.                             <ul style="list-style-type: none"> <li>▪ Develop a risk matrix.</li> <li>▪ Recommend risk monitoring, training, and reporting plan options.</li> <li>▪ Make recommendations for improvement of security operations.</li> </ul> </li> <li>○ Develop Security Procedures and Evacuation Plans                             <ul style="list-style-type: none"> <li>▪ Staffing requirements</li> <li>▪ Training needs and integration into the overall security strategy plan.</li> <li>▪ Requirements for standardized operating procedures.</li> <li>▪ Risk Management and Security Implementation strategies with Cost options</li> </ul> </li> </ul> </li> </ul>
<b>Planning Support</b>
<ul style="list-style-type: none"> <li>• This will be in the form of route planning, movement of personnel, safety of ESS personnel, recommended safe housing areas, and other areas jointly agreed upon by ESS and REGENCY/BLACKWATER.</li> <li>• Training for ESS personnel             <ul style="list-style-type: none"> <li>○ What to do when attacked during a convoy movement. Training for management personnel and workforce.</li> <li>○ Defensive Driving Class for managers working in Kuwait.</li> <li>○ Defensive Driving Class for ESS drivers going to Iraq.</li> </ul> </li> </ul>



ITEM
<ul style="list-style-type: none"> <li>○ Training courses to implement ESS Security Standard Operating Procedures.</li> </ul>
<ul style="list-style-type: none"> <li>○ Threat briefings for Kuwait and Iraq. What to look for and techniques for safe movement within Kuwait.</li> </ul>
<ul style="list-style-type: none"> <li>○ Medical refresher training in CPR and basic CPR training for ESS Managers</li> </ul>
<ul style="list-style-type: none"> <li>○ Pre-deployment mission training</li> </ul>
<ul style="list-style-type: none"> <li>• Security Escort Teams</li> </ul>
<ul style="list-style-type: none"> <li>• Recovery Team: Recovery Teams will perform recovery of assets as required in a safe, timely and most feasible manner as deemed cost effective by BLACKWATER and ESS.</li> </ul>
<ul style="list-style-type: none"> <li>• Intelligence Information Program <ul style="list-style-type: none"> <li>○ Intelligence Summary Bulletin fax and secure web site database updates</li> <li>○ BLACKWATER must provide REGENCY with daily intelligence reporting in electronic format for each physical location/area in which BLACKWATER is providing security services for ESS. There will be verbal briefings daily between designated ESS and BLACKWATER/REGENCY representatives and weekly written or electronic assessments.</li> <li>○ Bi-weekly threat assessment briefing for ESS Management</li> </ul> </li> </ul>
<b>Management Interface Methods</b>
<ul style="list-style-type: none"> <li>• Bi-weekly Assessment briefings</li> <li>• Daily Program Manager Update/Interface</li> </ul>
<b>Administration</b>
<ul style="list-style-type: none"> <li>• Coordinate Iraq / US CPA issued weapons cards</li> <li>• Training of Blackwater Personnel</li> <li>• Provide administration of the security program. This includes responsibility for interface with REGENCY personnel and staff and management and responsibility of BLACKWATER staff assigned to this contract. This function is to take care of all the personal and administrative needs of BLACKWATER staff that may arise, with REGENCY providing assistance when and where needed.</li> </ul>

Table 1, Service and Support Items

## 2.1 Transition Plan

### 2.1.1 Phase I – Mobilization

- After payment of the Mobilization Payment set forth in Section 8.1.1., BLACKWATER will mobilize the agreed to security operation. Within twenty one (21) days, based on the following estimates BLACKWATER will:
  - Notice of award (NOA) +1: A planning and coordination Cell is activated in Kuwait and Iraq. Transition coordination begins with ESS management.
  - NOA-Day + 2: Initiate badging process for designated ESS personnel.
  - NOA-Day + 21: Effective start date of the effort.

### 2.1.2 Phase II – VIP / Staff Movement Operations

- Conduct security procedures training classes for ESS personnel being escorted to Iraq.
- Provide threat update briefings/bulletins and/or emails to ESS management personnel. This information will also be entered into databases supporting the secure web site, available 24x7. Procedures to be coordinated and developed with REGENCY.

- Provide protection and security escort services as required to ESS.
- Provide Security process improvement recommendations as required to ESS.

### 3.0 Security Personnel Vetting Process

Enlist United States citizens as qualified security personnel or non-United States citizens as qualified personnel, each with T1, T2 or T3 levels of experience (hereinafter collectively referred to as "Security Personnel"). Considering the level of skill and experience of **BLACKWATER** upon which ESS is relying to provide the Security Services, **BLACKWATER** shall, upon its own determination, when and where appropriate, enlist former NATO personnel with military special operations skills and experience. ESS will have the option of rejecting candidates presented for security of ESS personnel, after consultation with **REGENCY**, if ESS deems them inappropriate.

**BLACKWATER** will vet non-United States citizens to serve as "Security Personnel. The vetting of these non-United States citizens will be done as a planned event. **BLACKWATER** and **REGENCY** will mutually agree on a method to recover the costs of this vetting and recruitment process from ESS.

All **BLACKWATER** T1, T2, and T3 personnel go through an extensive vetting and pre-deployment vetting process as follows:

- Individual completes standard US government Standard Form 86, Application for security clearance.
- Individual submits resume along with US Department of Defense (DD) Form 214: Official Military Service Record summary.
- Background checks are conducted both with the former military service and National law enforcement authorities.
- Individual is retained.
- Individual goes through pre-deployment training. This pre-deployment training process is used to "weed out" any personnel who cannot pass our Team's physical, mental and emotional testing.
- Individual is re-qualified on their personal weapons, life saving techniques, defensive driving techniques and briefed on the current situation in Iraq.
- Individual is deployed.

**APPENDIX B**

**Schedule of Rates, Supplies and Services**

**Table 1.**

Item Number	Schedule of Supplies and Services	Unit	Unit Price	Quantity	Frequency	Amount
1	T1 Personnel	1	\$ 1,075	2	365	\$ 784,750
2	T2 Personnel	1	\$ 945	12	365	\$ 4,139,100
3	T3 Personnel	1	\$ 815	20	365	\$ 5,949,500
	Sub-Total			34		\$10,873,350
4	Rotation Travel (See Note 1)	1	\$ 3,500	34	1	\$ 119,000
5	Miscellaneous	1	\$89,976			\$ 89,976
	Total Contract Value					\$11,082,326
6	Mobilization Payment	1				\$ 320,000
	Sub-total					\$10,762,326
7	Monthly Estimated Invoice Base Includes items: 1,2,3,4,5					\$896,860.50

**Note:**

1. The initial travel for the original thirty four Security Personnel mobilized to meet the requirements of this Agreement will be handled by BLACKWATER, with the cost covered in the mobilization payment at a rate of \$3,500 (three thousand five hundred United States Dollars) per man per rotation.

For the subsequent travel rotations (rotation 2 through 6 and thereafter) of Security personnel, REGENCY shall be responsible for travel rotations. In the event BLACKWATER has to pay for a travel rotation after the initial travel rotation, then BLACKWATER will invoice REGENCY at cost of the rotation plus 15% (fifteen percent) handling fee.

2. These rates do not include the cost of DBA insurance. These rates are subject to unforeseeable and uncontrollable events that may, upon mutual agreement of the parties to the Agreement, require adjustment.

**Table 2.**

Upon signing of this agreement, REGENCY will provide to BLACKWATER equipment for thirty four (34) personnel to include:

Item number	Quantity	Item Description
1	12	Vehicles, Security, with protection kit
2	12	Vehicle Emergency repair Kits
3	12	GPS for vehicles
4	12	Medical Kits for vehicles
5	12	Satellite Phone
6	12	GSM Phone
7	15	Vehicle Radio
8	2	Base Radio
9	2	Laptop and printer

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## ASSUMPTIONS

### RHHC/BW REVISED PWC ASSUMPTIONS

1.01	<p>Average number of outbound trucks a day = 130. This may increase and a contingency increases should be factored in to calculations.</p> <p>There is a minimum staffing of 130 trucks per day. Additional manpower can be added incrementally in whole team configurations to meet contingency increases.</p>
1.02	<p>Convoys up to 10 trucks will be escorted by minimum of 2 vehicles.</p> <p>There are 13 convoys per day composed of 10 vehicles each.</p>
1.03	<p>Convoys up to 20 trucks will be escorted by a minimum of 3 vehicles.</p> <p>Convoys up to 20 trucks will be escorted by a minimum of 4 vehicles.</p>
1.04	<p>Each escort vehicle will contain a minimum of 2 personnel. At least one vehicle in every convoy will contain 3 personnel. Additional manpower may be deployed based on the destination and the risk status at the time (intelligence gathering will be continuous process).</p> <p>Each escort team (2 vehicles) will contain a minimum of 5 personnel. Additional manpower will be added incrementally in whole team configurations.</p>
1.05	<p>Personnel: PWC intends to utilize Iraqi nationals as much as feasible though led by experienced US or UK Nationals. As appropriate balance will be maintained on each outbound convoy. The balance of Western Expats to Iraqis will dramatically effect the total of the project.</p> <p>Iraqi nationals will be utilized to perform appropriate support functions at forward operating bases and to perform as interpreters (at least one per convoy). It is not feasible to obtain the high level of security and efficiency needed for this operation with embedded Iraqi nationals as security escort personnel due to cultural considerations.</p>
1.06	<p>Average Iraq transit time (target) for a return journey will be 8 days, though there will be possibilities of reducing this further.</p> <p>Agreed. Decreased transit times can be negotiated.</p>
1.07	<p>Cost should include the provision of all equipment required, escort personnel and support personnel both at PWC HQ in Kuwait and key hubs in Iraq. A command and control post(s) will be established inside Iraq.</p> <p>Agreed. Turn Key solution provided.</p> <p style="text-align: right;"><i>from client</i></p>
1.08	<p>Escort/security vehicles and personnel will be clearly differentiated both in terms of vehicle coloring and uniforms. The emphasis of the mission will be on achieving an effective deterrent and avoidance of confrontation.</p> <p>Flexibility to adjust and adapt to the situation. At all times the mission will be to achieve an effective deterrent, avoid confrontation and provide safety and security of the personnel and assets protected.</p>
1.09	<p>Clear rules of engagement will be defined, documented and agreed with the military and other concerned government agencies. Adherence to these rules will take top priority.</p> <p>Rules of engagement as currently defined, updated and amended by the US CPA in Iraq. Rules of engagement as currently defined, updated and amended by the Kuwait Ministry of Interior in Kuwait.</p>
1.10	<p>We envisaged a phased ramp up, focusing on DFACs in agreed geographical regions. The transition from military escort to private escort will be agreed against clearly defined time lines.</p>

10	1	Power Point projector
11	2	Digital camera
12	4	GPS V (with charger)
	1	V-SAT or ADSL service, as appropriate. <b>REGENCY</b> will provide appropriate communication Service (V-Sat, ADSL) to <b>BLACKWATER</b> in Baghdad and Kuwait.
13	12	Heavy weapons
14	12	Heavy weapons ammunition 100rds/mo/man
15	6	AN PVS 9
16	6	PVS 14s Mono Scope with weapons

**Table 3.**

**BLACKWATER** is responsible for procuring and maintaining the items listed in Table 3.

1	34	Individual <del>Personnel</del> Weapons. The cost of these items is calculated into the per man per day rate listed in Table 1, Appendix
2	34	<del>Personal</del> weapons ammunition 500rds/mo/man. The cost of these items is calculated into the per man per day rate listed in Table 1, Appendix
3	38	Individual personnel Radio. <b>BLACKWATER</b> will invoice <b>REGENCY</b> for the cost of these items.
4	34	Individual personnel Body Armour. <b>BLACKWATER</b> will invoice <b>REGENCY</b> for the cost of these items.

**Table 4.**

For the addition of one T1, T2, T3 or T5 each individual is entitled to the following items in accordance with Tables 2 and 3 above:

Item number	Quantity	Item Description
1	1	Individual personnel weapon. The cost of these items is calculated into the per man per day rate listed in Table 1, Appendix.
2	1	Individual personnel ammunition 500rds/mo/man. The cost of these items is calculated into the per man per day rate listed in Table 1, Appendix
3	1	Individual personnel Body armour. <b>BLACKWATER</b> will invoice <b>REGENCY</b> for the cost of these items.
4	1	Individual personnel radio. <b>BLACKWATER</b> will invoice <b>REGENCY</b> for the cost of these items.

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**Table 5.**

When a protection security detail unit (3 personnel and one vehicle) is added, the following items are included in accordance with Table 2 above:

Item number	Quantity	Item Description
1	1	Vehicles, Security
2	1	Vehicle Emergency repair Kits
3	1	GPS for vehicles
4	1	Medical Kits
5	1	Satellite Phone
6	1	GSM Phone
7	1	Vehicle Radio

**Table 6.**

Miscellaneous:

**BLACKWATER** will cover its internal Administrative Support requirements in Baghdad and Kuwait.

Item number	Quantity	Item Description
1	1	Administrative Support Baghdad
2	1	Administrative Support Kuwait

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**APPENDIX C**

**SAMPLE INVOICE**

Actual invoice will be charged on actual numbers of T1's, T2's and T3's required according to the operational needs as outlined by **REGENCY**. As previously stated the amounts for the T1's, T2's and T3's is fixed for the duration of this contract with the number varying monthly.

ESS has agreed to provide housing and subsistence for the duration of this contract. There will be a 1/12<sup>th</sup> credit to **REGENCY** on the invoices for the first (12) twelve months of this agreement for the mobilization costs. Sample invoice shown below.

**INVOICE**

Item Number	Schedule of Supplies and Services	Unit	Unit Price	Quantity	Frequency	Amount
1	T1 Personnel	1	\$ 1,075	2	30	\$ 64,500
2	T2 Personnel	1	\$ 945	12	30	\$ 340,200
3	T3 Personnel	1	\$ 815	20	30	\$ 489,000
4	Subsistence (if needed)					
5	Rotation Travel					
6	Miscellaneous					
7	Credit Mobilization Payment	1				(\$26,666.66)
	Total Estimated Base Invoice					\$867,033.34

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