

## DOMESTIC MARKET & EXIM BY CATEGORY 2004 - 2008

CATEGORY		YEAR										
		2004		2005		2006		2007		2008		
		UNIT	M/S	UNIT	M/S	UNIT	M/S	UNIT	M/S	UNIT	M/S	
1.	SEDAN TYPE	CC ≤ 1.5 (G/D)	27.299	6%	25.006	5%	10.241	3%	16.207	4%	18.753	3%
		1.5 < CC ≤ 3.0 (G) / 2.5 (D)	12.892	3%	10.164	2%	7.188	2%	10.974	3%	15.284	3%
		CC > 3.0 (G) / 2.5 (D)	290	0%	199	0%	136	0%	200	0%	263	0%
	Sub Total	40.481	8,4%	35.369	6,6%	17.565	5,5%	27.381	6,3%	34.300	5,7%	
2.	4X2 TYPE	CC ≤ 1.5 (G/D)	160.991	33%	189.845	36%	136.793	43%	194.422	45%	279.051	46%
		1.5 < CC ≤ 2.5 (G/D)	108.858	23%	132.842	25%	62.205	20%	87.527	20%	105.822	18%
		2.5 < CC ≤ 3.0 (G)	319	0%	3.110	1%	3.489	1%	2.359	1%	2.702	0%
	CC > 3.0 (G) / 2.5 (D)	974	0%	1.358	0%	1.147	0%	1.425	0%	1.215	0%	
Sub Total	271.142	56,1%	327.155	61,3%	203.634	63,9%	285.733	65,9%	388.790	64,4%		
3.	4X4 TYPE	CC ≤ 1.5 (G/D)	-	0%	-	0%	-	0%	-	0%	-	0%
		1.5 < CC ≤ 3.0 (G) / 2.5 (D)	982	0%	1.663	0%	1.029	0%	1.479	0%	1.707	0%
		CC > 3.0 (G) / 2.5 (D)	260	0%	132	0%	159	0%	176	0%	470	0%
	Sub Total	1.242	0,3%	1.795	0,3%	1.188	0,4%	1.655	0,4%	2.177	0,4%	
4.	BUS	GVW 5 - 10 Ton (G/D)	914	0%	1.264	0%	1.009	0%	896	0%	1.651	0%
		GVW 10 - 24 Ton (G/D)	1.239	0%	1.028	0%	552	0%	804	0%	1.210	0%
		GVW > 24 Ton (G/D)	-	0%	-	0%	-	0%	-	0%	-	0%
	Sub Total	2.153	0,4%	2.292	0,4%	1.561	0,5%	1.700	0,4%	2.861	0,5%	
5.	PICK UP/TRUCK	GVW < 5 Ton (G/D)	92.899	19%	97.815	18%	51.583	16%	55.706	13%	80.099	13%
		GVW 5 - 10 Ton (G/D)	63.524	13%	55.601	10%	32.183	10%	43.651	10%	66.258	11%
		GVW 10 - 24 Ton (G/D)	4.416	1%	3.887	1%	3.160	1%	3.427	1%	5.302	1%
	GVW > 24 Ton (G/D)	3.162	1%	3.946	1%	2.614	1%	5.774	1%	10.088	2%	
Sub Total	164.001	33,9%	161.249	30,2%	89.540	28,1%	108.558	25,1%	161.747	26,8%		
6.	DOUBLE CABIN	GVW < 5 Ton (G/D) For all CC	4.129	1%	6.057	1%	5.416	2%	8.314	2%	13.899	2%
	Sub Total	4.129	0,9%	6.057	1,1%	5.416	1,7%	8.314	1,9%	13.899	2,3%	
<b>MARKET TOTAL</b>			<b>483.148</b>	<b>100%</b>	<b>533.917</b>	<b>100%</b>	<b>318.904</b>	<b>100%</b>	<b>433.341</b>	<b>100%</b>	<b>603.774</b>	<b>100%</b>

### EXPORTS

CBU EXPORT (UNITS)	9.572	17.805	30.974	60.267	100.982
CKD EXPORT (SETS)	65.845	103.370	105.917	105.642	103.710
COMPONENTS EXPORT (PIECES)	447.420	380.371	285.124	290.475	311.066

### IMPORTS

CBU IMPORT (UNITS)	32.250	31.760	33.663	55.112	72.646
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G : Gasoline, D : Diesel