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FAIRWOOD HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)
(Stock Code: 00052)



ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 MARCH 2009

FINANCIAL HIGHLIGHTS

- Turnover increased by 2.2% to HK\$1,465.5 million
- Gross profit margin was 12.8% (2008: 13.8%)
- Profit for the year was HK\$80.0 million (2008: HK\$101.0 million)
- The Board of Directors recommends a final dividend of HK28.0 cents (2008: a final dividend of HK29.0 cents and a special dividend of HK12.0 cents) per share. Total dividend for the year amounts to HK38.0 cents (2008: HK60.0 cents) per share
- Basic earnings per share were HK63.56 cents (2008: HK79.02 cents)

ANNUAL RESULTS

The Board of Directors (the "Board") of Fairwood Holdings Limited (the "Company") is pleased to announce the consolidated results of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 March 2009, together with the comparative figures for the year ended 31 March 2008, as follows:

CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED 31 MARCH 2009

	Note	2009 HK\$'000	2008 HK\$'000
Turnover	3	1,465,503	1,433,476
Cost of sales		(1,277,361)	(1,235,936)
Gross profit		188,142	197,540
Other revenue	4	3,202	15,703
Other net income	4	7,478	1,255
Selling expenses		(26,351)	(27,195)
Administrative expenses		(72,147)	(70,218)
Net impairment losses on fixed assets		(4,142)	(1,968)
Valuation (losses)/gains on investment properties		(1,370)	6,052
Profit from operations		94,812	121,169
Finance costs	<i>5(a)</i>	(199)	(1,361)
Profit before taxation	5	94,613	119,808
Income tax	6	(14,591)	(18,781)
meonie tux	Ü	(14,371)	(10,701)
Profit attributable to equity shareholders			
of the Company		80,022	101,027
Dividends attributable to the year:	7		
Interim dividend declared and paid during the year		12,549	24,246
Final dividend proposed after the balance sheet date		35,164	36,861
Special dividend proposed after the balance sheet date			15,253
		47,713	76,360
Earnings per share	8		
Basic		63.56 cents	79.02 cents
Diluted		63.47 cents	78.52 cents

CONSOLIDATED BALANCE SHEET

AT 31 MARCH 2009

	Note	2009 HK\$'000	2008 HK\$'000
Non-current assets			
Fixed assets			
 Investment properties 		41,135	45,374
 Other property, plant and equipment 		266,463	261,578
		307,598	306,952
Prepayment for fixed assets		3,683	_
Goodwill		1,001	1,001
Rental deposits paid		38,742	29,261
Other financial assets	9	2,341	39,345
Deferred tax assets		35	25
		353,400	376,584
Current assets			
Inventories		29,232	28,414
Trade and other receivables	10	36,359	41,933
Current tax recoverable		2,239	294
Cash and cash equivalents		181,098	178,052
		248,928	248,693
Current liabilities			
Trade and other payables	11	190,375	219,758
Current portion of bank loans		350	3,000
Current tax payable		552	4,612
Provisions	12	5,489	4,691
		196,766	232,061
Net current assets		52,162	16,632
Total assets less current liabilities		405,562	393,216
Non-current liabilities			
Bank loans		5,670	350
Deferred tax liabilities		2,962	1,079
Rental deposits received	12	675	1,338
Provisions	12	21,365	20,496
		30,672	23,263
Net assets		374,890	369,953
Capital and reserves			
Share capital		125,587	127,106
Reserves		249,303	242,847
Total equity attributable to equity			
shareholders of the Company		374,890	369,953

Notes:

1 Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (HKFRSs), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (HKASs) and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (HKICPA), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

2 Changes in accounting policies

The HKICPA has issued a number of new Interpretations and an amendment to HKFRSs that are first effective for the current accounting period of the Group and the Company. However, none of these developments is relevant to the Group's operations.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

3 Segment reporting

Segment information is presented in respect of the Group's business and geographical segments. Business segment information is chosen as the primary reporting format because this is more relevant to the Group's internal financial reporting.

Business segments

The Group comprises the following main business segments:

Restaurant operation : The selling of food and beverages in restaurants.

Property leasing : The leasing of premises to generate rental income.

	Restaurant 2009 HK\$'000	operation 2008 HK\$'000	Property 2009 HK\$'000	leasing 2008 <i>HK</i> \$'000	Inter-segment 2009 HK\$'000	elimination 2008 HK\$'000	Consoli 2009 <i>HK\$</i> '000	2008 HK\$'000
Revenue from external customers Inter-segment revenue	1,456,683	1,419,791	8,820 6,236	13,685 6,242	(6,236)	(6,242)	1,465,503	1,433,476
Total	1,456,683	1,419,791	15,056	19,927	(6,236)	(6,242)	1,465,503	1,433,476
Segment result Unallocated operating income and expenses	85,763	93,995	5,767	13,786			91,530	107,781
Profit from operations Finance costs Income tax							94,812 (199) (14,591)	121,169 (1,361) (18,781)
Profit for the year							80,022	101,027
Depreciation for the year Impairment losses Reversal of impairment losses	48,542 4,441 (299)	45,041 3,678 (1,710)	782 - 	782 - 				
Segment assets Unallocated assets	548,359	536,302	57,695	61,622	(10,697)	(14,744)	595,357 6,971	583,180 42,097
Total assets							602,328	625,277
Segment liabilities Interest-bearing borrowings Unallocated liabilities	216,547	244,709	10,073	15,254	(10,697)	(14,744)	215,923 6,020 5,495	245,219 3,350 6,755
Total liabilities							227,438	255,324
Capital expenditure incurred during the year	60,751	71,927	<u></u>					

Geographical segments

Hong Kong is the major market for the restaurant operation business of the Group and the People's Republic of China ("PRC") is the major market for property leasing business of the Group.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets and capital expenditure are based on the geographical location of the assets.

		Hong 1	Kong	PR (other than I	
		2009	2008	2009	2008
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
	Revenue from external customers	1,331,873	1,324,264	133,630	109,212
	Segment assets	522,239	522,057	105,615	94,630
	Capital expenditure incurred during the year	50,906	56,230	9,845	15,697
4	Other revenue and net income				
				2009	2008
				HK\$'000	HK\$'000
	Other revenue			2 202	6.002
	Interest income	C 1 1	1	3,202	6,992
	Write back of loans from minority shareholde owned subsidiaries	ers of non-whol	iy 		8,711
			_	3,202	15,703
	Other net income				
	Compensation received on early termination of	of lease		7,000	_
	Net loss on disposal of fixed assets				
	 from early termination of lease 			(2,661)	_
	– in the normal course of business			(3,415)	(2,524)
	Compensation received on granting right of a	ccess			
	to a third party for construction work			2 125	
	to be performed in part of a restaurant			2,135	1 661
	Electric and gas range incentives Profit on sale of redemption gifts			1,948 867	1,661 1,026
	Release of exchange reserve upon dissolution	of a PRC cube	idiary	007	(1,351)
	Management fee from canteen operation	or a rice subs.	idiai y	_	658
	Others			1,604	1,785
					1,700
				7,478	1,255

5 Profit before taxation

Profit before taxation is arrived at after charging:

			2009 HK\$'000	2008 HK\$'000
	(a)	Finance costs: Change in fair value of other financial assets at fair value through profit or loss Interest on bank loans wholly repayable within five years	78 121	1,094 267
			199	1,361
	<i>(b)</i>	Other items: Cost of inventories (note) Depreciation of fixed assets	425,275 49,324	413,493 45,823
		Note: This represents food costs.		
6	Inco	ome tax in the consolidated income statement		
			2009 HK\$'000	2008 HK\$'000
	Prov	rent tax – Hong Kong Profits Tax rision for the year er)/under-provision in respect of prior years	13,423 (513)	17,030 139
			12,910	17,169
	Prov	rent tax – PRC rision for the year r-provision in respect of prior years	(192)	155 (55)
			(192)	100
	Orig	erred tax cination and reversal of temporary differences ct of change in tax rate	1,873	1,486
			1,873	1,512
			14,591	18,781

In February 2008, the Hong Kong Government announced a decrease in the Profits Tax rate from 17.5% to 16.5% applicable to the Group's operations in Hong Kong as from the year ended 31 March 2009. This decrease is taken into account in the preparation of the Group's and the Company's 2009 financial statements. Accordingly, the provision for Hong Kong Profits Tax for 2009 is calculated at 16.5% (2008: 17.5%) of the estimated assessable profits for the year.

7 Dividends

2009 HK\$'000	2008 HK\$'000
12,549	24,246
35,164	36,861
	15,253
47,713	76,360
	HK\$'000 12,549 35,164

The special and final dividends proposed after the balance sheet date have not been recognised as a liability at the balance sheet date.

8 Earnings per share

(a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of HK\$80,022,000 (2008: HK\$101,027,000) and the weighted average of 125,908,000 ordinary shares (2008: 127,844,000 shares) in issue during the year, calculated as follows:

Weighted average number of ordinary shares:

	2009 Number of shares '000	2008 Number of shares '000
Issued ordinary shares at 1 April Effect of share options exercised Effect of shares repurchased	127,106 94 (1,292)	127,522 874 (552)
Weighted average number of ordinary shares at 31 March	125,908	127,844

(b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of HK\$80,022,000 (2008: HK\$101,027,000) and the weighted average number of ordinary shares of 126,088,000 shares (2008: 128,670,000 shares), calculated as follows:

Weighted average number of ordinary shares (diluted):

	2009 Number of shares '000	2008 Number of shares '000
Weighted average number of ordinary shares at 31 March	125,908	127,844
Effect of deemed issue of ordinary shares under the Company's share option scheme for nil consideration	180	826
Weighted average number of ordinary shares at 31 March (diluted)	126,088	128,670

9 Other financial assets

Other financial assets represent principal protected structured notes placed with financial institutions which are subject to call option at the discretion of the financial institutions before the maturity dates. Interest is receivable on a quarterly basis and calculated at fixed or variable interest rates with reference to London Interbank Offered Rate ("LIBOR"). For other financial assets held at 31 March 2008, interest is receivable on a quarterly or annual basis and calculated at fixed or variable rates with reference to market rate fluctuations, including LIBOR, foreign currency exchange rate and equity market performance.

10 Trade and other receivables

Included in trade and other receivables are trade debtors (net of allowance for doubtful debts), based on the invoice date, with the following ageing analysis as of the balance sheet date:

	2009 HK\$'000	2008 HK\$'000
1 to 30 days 31 to 90 days 91 to 180 days	1,083 31 —	2,817 117 9
	1,114	2,943

The Group's sales to customers are mainly on a cash basis. The Group also grants credit term of 30 to 90 days to certain customers to which the Group provides catering services.

11 Trade and other payables

Included in trade and other payables are trade creditors, based on the invoice date, with the following ageing analysis as of the balance sheet date:

		2009 HK\$'000	2008 HK\$'000
	1 to 30 days 31 to 90 days	57,627 1,741	63,897 3,380
	91 to 180 days 181 to 365 days	1,089 499	406 79
	Over one year	472	568
		61,428	68,330
12	Provisions	2009 HK\$'000	2008 HK\$'000
	Provision for long service payments Provision for reinstatement costs for rented premises	12,320 14,534	11,530 13,657
	Less: Amount included under "current liabilities"	26,854 (5,489)	25,187 (4,691)
		21,365	20,496

13 Comparative figures

Advertising expenses and coupon expenses for the year ended 31 March 2008 have been re-classified from cost of sales to selling expenses and turnover (as deductions) respectively to conform with the current year's presentation. The revised presentation reflects better the nature of these transactions.

MANAGEMENT DISCUSSION & ANALYSIS

Overall performance

During the year under review, the Group recorded a turnover of HK\$1,465.5 million, representing a modest increase of 2.2% over the corresponding period of last year (2008: HK\$1,433.5 million). Gross profit margin was 12.8% (2008: 13.8%). Profit attributable to equity shareholders was HK\$80.0 million compared with HK\$101.0 million for the preceding year. Basic earnings per share were HK63.56 cents compared with HK79.02 cents for the same period of 2008.

Business review

Hong Kong

High rental charges and surging food costs were the major challenges to the Group in the first half of the financial year. Business environment had become even more challenging in the second half of the financial year with the outbreak of the global financial crisis. In view of the difficult business environment, the Group's efforts over the year had been directed towards enhancing brand recognition and building up reputation for quality products and service offered to its customers. Among these initiatives was the introduction of new elements in the interior design of our shops which projected an image of the dynamic and fast-paced lifestyle of Hong Kong people at large.

The Group's latest marketing strategies, aimed at attracting restaurant goers who are becoming more price conscious under the weak market sentiments, had helped maintain customer traffic and encouraged spending, but at the same time had put added pressure on the gross profit margin.

During the year, decisive measures were taken to control expenses and enhance operational efficiency. To combat rising food costs, which only began to stabilize toward the end of the financial year, the Group has adjusted its menu and sourcing mix as part of its stringent cost control measures. Preparation works for setting up the Group's new central food processing plant at the Tai Po Industrial Estate were progressing according to plan. The new plant, when completed, is expected to further enhance the Group's operational efficiency and product offerings.

Mainland China

Turning to the Mainland operation, the Group achieved sales growth of 23.2% for the reporting year through an enriched menu that appealed to local tastes. Despite the encouraging increase in sales, the Group maintained a cautious strategy for expansion under the current economic conditions.

During the year under review, the Group opened 14 new fast food outlets, specifically, 12 in Hong Kong and 2 in Mainland China. As at 31 March 2009, the Group had a total of 98 outlets in operation in Hong Kong, consisting of 94 fast food outlets, 2 Buddies Cafes and 2 specialty restaurants. Our Mainland operation operated 13 fast food restaurants as at year end.

Prospects

Though the global economic downturn is likely to persist for some time and consumer confidence will erode further, management believes that opportunities are still present in the fast food industry. The difficult economic conditions ahead will not blunt the Group's determination in fortifying its business foundation. We will step up our efforts to create more growth drivers in order to strengthen our retail

operations and to identify possible investments that promote long-term sustainable growth. At the same time, we will strive to implement further stringent cost control measures and streamline existing operations and structures to enhance operational efficiency and profit margin.

On the product front, we will develop more innovative dishes to cater for the tastes of our target customers. The Group will continue to introduce the new interior design theme to more restaurants to enhance dining experience. Moreover, we will explore innovative marketing strategies to attract public interest and stimulate consumption. The new central food processing plant opening in third quarter 2009, as scheduled, is expected to contribute to effective cost control particularly in a fluctuating market for raw materials and to improve operating efficiency in the long run.

With food costs stabilizing and the rental market becoming less competitive, we will be able to expand our restaurant operation to encompass more prime locations. The Group is proceeding with its plan to operate 100 fast food outlets in Hong Kong by 2010. In the Mainland, we are optimistic about the long-term prospect of this lucrative market and will continue with our expansion plan in a prudent manner to further strengthen the Group's presence in the country.

Financial Review

Liquidity and financial resources

At 31 March 2009, the Group had total assets of HK\$602.3 million (2008: HK\$625.3 million). The Group's working capital was HK\$52.2 million (2008: HK\$16.6 million), represented by total current assets of HK\$248.9 million (2008: HK\$248.7 million) against total current liabilities of HK\$196.7 million (2008: HK\$232.1 million). The current ratio, being the proportion of total current assets against total current liabilities, was 1.3 (2008: 1.1). Total equity attributable to equity shareholders of the Company was HK\$374.9 million (2008: HK\$370.0 million).

The Group continued to maintain a solid financial position. At 31 March 2009, the Group had net cash and cash equivalents amounting to HK\$181.1 million (2008: HK\$178.1 million).

The Group finances its business with internally generated cash flows and available banking facilities. At 31 March 2009, the Group had total bank loans of HK\$6.0 million (2008: HK\$3.4 million) which was denominated in Hong Kong dollars and Renminbi and repayable within 5 years. The unutilised banking facilities were HK\$220.4 million (2008: HK\$274.3 million). The gearing ratio of the Group was 1.6% (2008: 0.9%), which was calculated based on the total bank loans over total equity attributable to equity shareholders.

The Group's receipts and expenditures base were mainly denominated in HK dollars and Renminbi. The impact of the fluctuation in exchange rate is immaterial to the Group's financial position.

Charges on Group's assets

At 31 March 2009, the net book value of properties pledged as security for banking facilities granted to certain subsidiaries of the Group amounting to HK\$43.3 million (2008: HK\$59.8 million).

Commitments

The Group's capital commitments outstanding at 31 March 2009 were HK\$128.8 million (2008: HK\$2.4 million). The increase is mainly due to an amount of HK\$116.6 million to be invested in setting up a new central food processing plant to replace the existing one in operation to cope with the Group's long term business growth. On 6 April 2009, the Group signed an agreement with Hong Kong Science and Technology Parks Corporation for granting a site, with land and building, at Tai Po Industrial Estate for setting up the new central food processing plant.

Contingent liabilities

At 31 March 2009, guarantees are given to banks by the Company in respect of mortgage loans and other banking facilities extended to certain wholly-owned subsidiaries.

As at the balance sheet date, the directors do not consider it probable that a claim will be made against the Company under the guarantee arrangement. The maximum liability of the Company at the balance sheet date under the guarantee is the amount of the facilities drawn down by all the subsidiaries that are covered by the guarantee, being HK\$36.1 million (2008: HK\$31.9 million).

The Company has not recognised any deferred income in respect of the guarantee as its fair value cannot be reliably measured and there is no transaction price.

Employee information

At 31 March 2009, the total number of employees of the Group was approximately 4,300 (2008: 4,520). Employees' remuneration is commensurate with their job nature, qualifications and experience. Salaries and wages are normally reviewed annually basing on performance appraisals and other relevant factors.

The Group continues to offer competitive remuneration packages, share options and bonus to eligible staff, basing on the performance of the Group and the individual employee. Also, the Group has committed to provide related training programme to improve the quality, competence and skills of all staff.

DIVIDENDS

The Board recommends to pay a final dividend of HK28.0 cents (2008: a final dividend of HK29.0 cents and a special dividend of HK12.0 cents) per share for the year ended 31 March 2009. Together with the interim dividend of HK10.0 cents (2008: HK19.0 cents) per share paid during the year, the total dividend for the year ended 31 March 2009 amounts to HK38.0 cents (2008: HK60.0 cents) per share, representing a total distribution of approximately 60% of the Group's profit for the year. The proposed final dividend will be paid on or before Friday, 4 September 2009 to shareholders whose names appear on the Register of Members of the Company at the close of business on Thursday, 27 August 2009.

CLOSURE OF REGISTER OF MEMBERS

The Register of Members will be closed from Monday, 24 August 2009 to Thursday, 27 August 2009 (both days inclusive) during which period no transfer of shares will be registered. In order to qualify for the final dividend and for attending the forthcoming annual general meeting, all transfer of shares accompanied by the relevant share certificates must be lodged with the Company's Branch Share Registrars, Computershare Hong Kong Investor Services Limited at Rooms 1712-6, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong, not later than 4:00 p.m. on Friday, 21 August 2009 for registration.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year, the Company repurchased 1,719,000 of its own shares on the Stock Exchange. All the shares repurchased were cancelled. Details of shares acquired by month, excluding transaction costs of HK\$69,000, are as follows:

Month/year	Number of shares repurchased	Highest price paid per share HK\$	Lowest price paid per share <i>HK</i> \$	Aggregate price paid HK\$'000
May 2008 September 2008	1,181,500 537,500	8.78 7.60	8.70 6.25	10,307 3,912
	1,719,000			14,219

Save as disclosed above, there were no other purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the year.

CORPORATE GOVERNANCE

The Company has complied with the applicable code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules throughout the year ended 31 March 2009, save and except that the Chairman and the Managing Director of the Company are not subject to retirement by rotation under the Bye-Laws of the Company (Code Provision A.4.2). Further information will be provided in the "Corporate Governance Report" of the 2008/2009 annual report.

To ensure compliance with Code Provision A.2.1 which stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual, Mr Dennis Lo Hoi Yeung had relinquished his role as Chief Executive Officer but remained as the Chairman of the Company whereas Mr Chan Chee Shing was appointed as Chief Executive Officer of the Company with effect from 1 January 2009. Following the re-designation and appointment, the roles of Chairman and Chief Executive Officer of the Company are now separate and performed by different individuals.

AUDIT COMMITTEE

The audit committee comprises three Independent Non-executive Directors of the Company and reports to the Board. The audit committee has reviewed with management and the Company's external auditors the audited financial information and annual results for the year ended 31 March 2009 and discussed internal control and risk management system of the Company with the management.

COMPLIANCE WITH THE MODEL CODE

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") as set out in Appendix 10 of the Listing Rules for securities transactions by Directors of the Company. Following specific enquiry by the Company, all Directors of the Company have confirmed their compliance with the required standards set out in the Model Code throughout the year ended 31 March 2009.

PUBLICATION OF RESULTS ANNOUNCEMENT AND ANNUAL REPORT

This results announcement is published on the website of the Company (www.fairwood.com.hk) and the Stock Exchange (www.hkex.com.hk). The 2008/2009 annual report of the Company containing all information required by the Listing Rules will be dispatched to shareholders of the Company and available on the same websites in due course.

APPRECIATION

I would like to take this opportunity to express my gratitude to my fellow directors and all staff for their dedication and hard work. Once again, I would like to thank Mr Peter Lee Sheung Yam, who had retired on 28 August 2008, for his long and dedicated contribution to the Company during his tenure of service as an independent non-executive director. At the same time, I welcome Mr Tony Tsoi Tong Hoo, who joined the Company on 11 November 2008 as an independent non-executive director. Last but not least, I am confident that the company will benefit from his invaluable financial expertise and experience. I would also like to offer my sincere appreciation to all customers, business partners and shareholders for their continuing support.

By Order of the Board **Dennis Lo Hoi Yeung** *Chairman*

Hong Kong, 9 July 2009

As at the date of this announcement, the board of directors of the Company comprises (i) Mr Dennis Lo Hoi Yeung (Chairman), Mr Chan Chee Shing (Chief Executive Officer) and Mr Ng Chi Keung as Executive Directors; and (ii) Mr Herald Lau Ling Fai, Mr Joseph Chan Kai Nin, Dr Peter Lau Kwok Kuen and Mr Tony Tsoi Tong Hoo as Independent Non-executive Directors.

Website: www.fairwood.com.hk