

SEPTEMBER 2007

# capacity

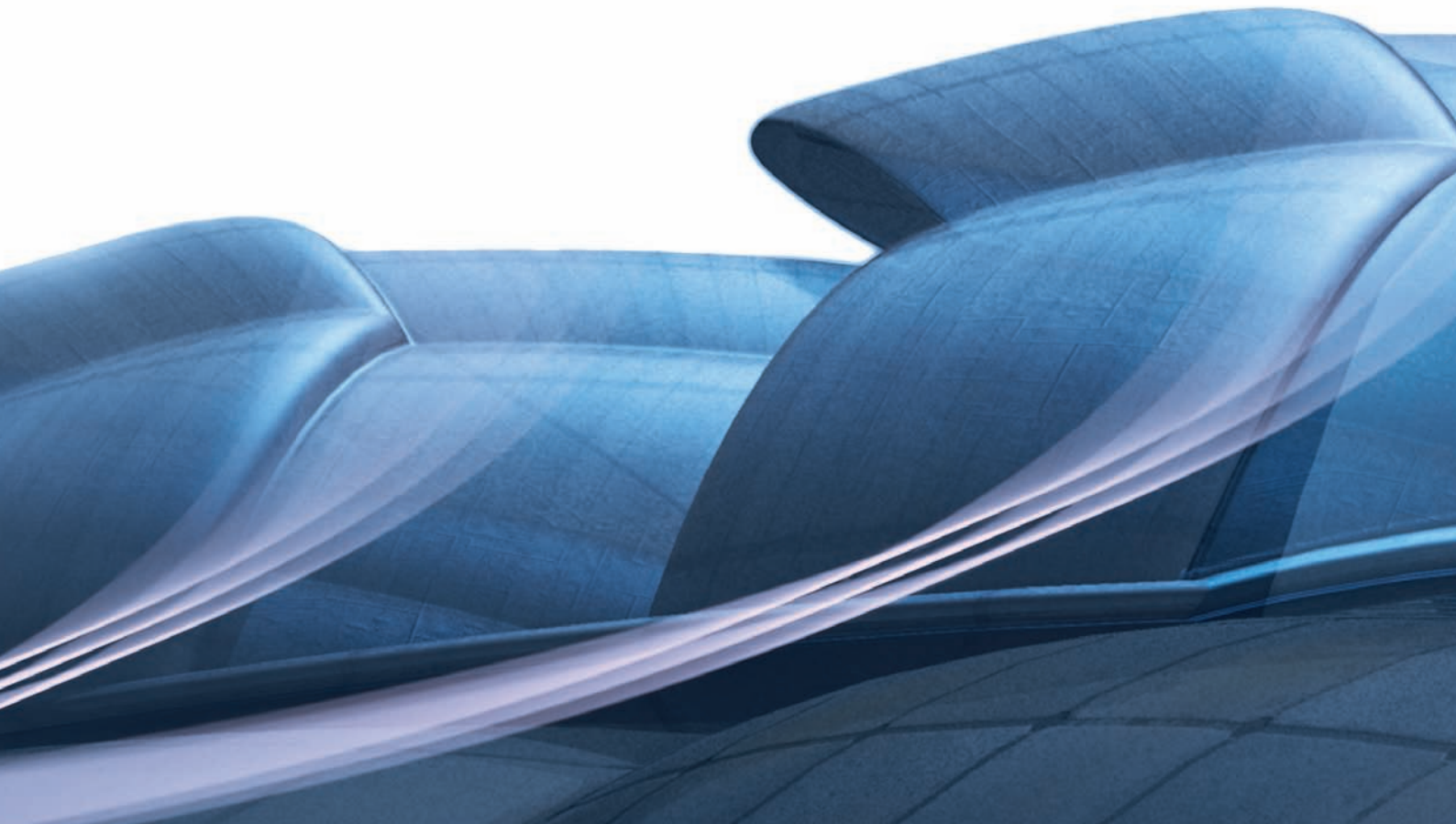
## CEE Directory 2007

Capacity magazine's annual guide to wholesale telecoms providers in the CEE region

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Wholesale

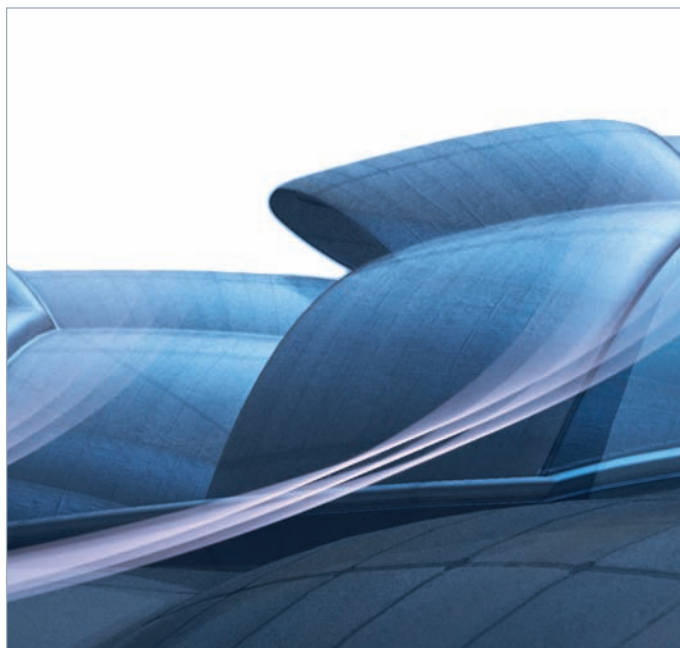


# CEE Directory 2007

Capacity magazine's annual guide to wholesale telecoms providers in the CEE region

**Welcome** to Capacity magazine's annual guide to wholesale providers in central and eastern Europe featuring detailed information on the key operators and their service offerings. The central and eastern European market has seen continuing consolidation and competition over the past 12 months – while increased liberalisation and new trends in technology have meant the central and eastern European telecommunications markets continue to appeal to investors. Although many of major European telcos are already present in the region, it is still an attractive investment target for western European operators. Demand in the region continues to grow – there is strong growth in GDP and growing demand for high-speed data services.

Capacity magazine's CEE wholesale directory provides an indispensable reference tool for those companies doing business in the region's changing telecoms market. The directory is arranged alphabetically by country, with each organisation listed by head office location. Capacity would like to extend its thanks to Telekom Austria Wholesale for its sponsorship of the directory. ■



## ALBANIA >

### ALBTELECOM

Rr "M.Shyri" N42  
000033  
Tirane  
Albania  
T: +355 4 251968  
[www.atnet.com.al](http://www.atnet.com.al)

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DIRECTORY PLEASE  
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OR

E: [sophie.deronde@  
capacitymedia.com](mailto:sophie.deronde@capacitymedia.com)

## AUSTRIA >

### EPSILON TELECOMMUNICATIONS

Friendly House  
52-58 Tabernacle Street  
London  
EC2A 4NJ  
UK  
T: + 44 207 096 9600  
[www.epsilontel.com](http://www.epsilontel.com)

#### CONTACT

Elisabeth Schwarz  
Carrier Business Consultant  
T: +43 664 631 49 27  
E: [e.schwarz@epsilonintel.com](mailto:e.schwarz@epsilonintel.com)

#### COUNTRIES PRESENT IN

Austria, Bratislava, Budapest,  
Czech Republic, Hungary, Slovakia

#### PROVIDES

Long-haul and metro services

#### SERVICES OFFERED

Bandwidth, connectivity on-net,  
networks VNO, solutions (FLM,  
remote hands and other system  
integration services)

#### TECHNOLOGIES USED

Ethernet, DWDM, IP, cable, fibre

#### COMPANY PROFILE

Epsilon provides SDH/Ethernet  
connectivity, media conversion,  
FLM, remote hands voice  
inbound/termination, cabling,  
system integration and network  
design to carriers worldwide.

### OBB TELEKOM SERVICE

Bruenner Street, 20  
Vienna 1210  
Austria  
T: +43 1 93000 39000  
[www.oebbtel.net](http://www.oebbtel.net)

#### CONTACT

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Head of Carrier Relations  
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#### COUNTRIES PRESENT IN

Bosnia & Herzegovina, Bulgaria,  
Croatia, Czech Republic, Hungary,  
Montenegro, Romania, Serbia,  
Slovakia, Slovenia

#### PROVIDES

Long-haul and metro services

#### SERVICES OFFERED

Bandwidth, IP transit

#### TECHNOLOGIES USED

Ethernet, DWDM, IP, SDH,  
MPLS, frame relay

#### COMPANY PROFILE

Obbtel is a subsidiary of Austrian  
Railways with DWDM/SDH/Ethernet  
networks with more than 300 PoPs  
in CEE, serving carriers and business  
customers.

# TELEKOM AUSTRIA WHOLESale

Lassallestr. 9  
Vienna, A-1020  
Austria  
T: +43 59 059 0  
wholesale.telekom.at



Wholesale



## COUNTRIES PRESENT IN

Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia

## PROVIDES TECHNOLOGIES USED

Long-haul and metro services Ethernet, DWDM, IP, cable, fibre, satellite

## SERVICES OFFERED

**Voice** – national interconnection, voice termination, signalling for roaming; mobile solutions

**Data** – DigitalLink, DialIn solution, XDSL access, TransitLink, IP connectivity, CN-solutions;

**Satellite** – teleport services, broadcast services, corporate network services

## COMPANY PROFILE

Telekom Austria is the largest telecommunications company in Austria and also one of the leading corporations in the country. Telekom Austria Wholesale is a provider of high-quality bandwidth, IP and voice services for international carriers, ISPs and bandwidth suppliers. Thanks to excellent and longstanding business relations with partners, Telekom Austria Wholesale have a solid footing in the central and eastern European region. Telekom Austria Wholesale offers international services on our wholly owned central and eastern European network as well as through our direct-switched routes. Telekom Austria Wholesale highly qualified staff provides flexible solutions in order to satisfy the needs of your customers and thus maximising your profits. We are well known in the market as a reliable and customer-oriented partner.

## CONTACT

### Josef Trimmel

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E: josef.trimmel@telekom.at

### Fritz Drechsler

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### Alfred Mahringer

Head of Channel Marketing  
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## AZERBAIJAN >

### DELTA TELECOM

City of Baku  
Az 1012  
Sharifzadeh Street 241  
Azerbaijan  
T: +994 12 4311 420  
www.delta-telecom.net

## BELARUS >

### BELTELECOM

6 Engels Street  
Minsk  
220030  
Republic of Belarus  
T: +375 17 217 11 75  
www.beltelecom.by

#### CONTACT

Larisa Spasova  
Head of Sales Department  
T: +375 17 217 12 31  
E: loras@main.beltelecom.by

#### COUNTRIES PRESENT IN

Belarus, Germany

#### PROVIDES

Long-haul and metro services

#### SERVICES OFFERED

Bandwidth, IP transit, voice

#### TECHNOLOGIES USED

Ethernet, DWDM, IP, cable, fibre, wireless

#### COMPANY PROFILE

Beltelecom is a national operator in the Republic of Belarus that renders all kinds of telecommunications services, except mobile services.

## BOSNIA & HERZEGOVINA >

### TELEKOM SRPSKE

Kralja Petra 1  
Karadjordjevic 93  
7800 Banja Luka  
Bosnia & Herzegovina  
T: + 387 51 240 360  
www.telecomsrpske.com

## BULGARIA >

### BTC

8 Totleben Boulevard  
Sofia, 1606  
Bulgaria  
T: +359 2 949 4689  
www.btc.bg

#### CONTACT

Jana Bratanova  
Director of Wholesale  
T: +359 2 94 94 721  
E: jana.bratanova@btc.bg

#### COUNTRIES PRESENT IN

Greece, Macedonia, Romania, Russia, Serbia, Turkey, Ukraine

#### SERVICES OFFERED

IPLC, IP VPN, L2 and L3

#### TECHNOLOGIES USED

DWDM, SDH, Ethernet

#### COMPANY PROFILE

BTC is the leading telecom operator in Bulgaria, the company has extensive and reliable domestic and international networks. It provides the full range of telecom services including fixed telephony, domestic and international leased lines, L2 and L3 services, high bandwidth domestic and international transmission capacity broadband and integrated data solutions.

**BULGARIA >**

<p><b>BULGARTEL</b></p> <p>14 Todo Alexandrov Boulevard Sofia 1303 T: +359 2 819 4040 <a href="http://www.bulgartel.bg">www.bulgartel.bg</a></p> <p><b>CONTACT</b> Ivan Karagerov CS&amp;MO T: +359 2 819 4041 E: <a href="mailto:ivan.karagerov@bulgartel.bg">ivan.karagerov@bulgartel.bg</a></p> <p><b>COUNTRIES PRESENT IN</b> Bulgaria</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit</p> <p><b>TECHNOLOGIES USED</b> Ethernet, SDH, DWDM, IP, fibre</p> <p><b>COMPANY PROFILE</b> Bulgartel is the alternative telecom operator, following the carriers' carrier model, providing leased lines and IP data transit on its own SDH network and DWDM until the end of 2007.</p>	<p><b>GLOBAL COMMUNICATION NET</b></p> <p>46 SV. SV. Kiril i Metodii 46 Sofia 1202 Bulgaria <a href="http://www.gcn.bg">www.gcn.bg</a></p> <p><b>CONTACT</b> Steve Jenman COO T: +359 2 480 0750 E: <a href="mailto:sjenman@gcn.bg">sjenman@gcn.bg</a></p> <p><b>COUNTRIES PRESENT IN</b> Albania, Bulgaria, Macedonia, Serbia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> GCN is an international telecommunications company with its own national fibre-optic network. GCN offers the full range of telecommunications services.</p>	<p><b>NETERRA</b></p> <p>26A Andrei Sarahov Blvd Sofia 1784 Bulgaria <a href="http://www.neterra.net">www.neterra.net</a></p> <p><b>CONTACT</b> Julian Manov Director, International Sales and Business Development T: +359 2 975 1616 E: <a href="mailto:intlsales@neterra.net">intlsales@neterra.net</a></p> <p><b>COUNTRIES PRESENT IN</b> Romania, Turkey</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Neterra is a leading Bulgarian telecommunication operator and a provider of high quality terrestrial and satellite communication solutions. Neterra owns and operates Sofia Teleport and Russe Telecom Center – carrier-independent co-location facilities, designed and equipped to offer a broad range of reliable services.</p>	<p><b>NOVATEL BULGARIA</b></p> <p>37, Fritjof Nansen str., Sofia 1142 49, Sredna gora str., fl.4, ap.6, Sofia Sofia 1303 Bulgaria T: +359 2 986 0405 <a href="http://www.novatel.bg">www.novatel.bg</a></p> <p><b>CONTACT</b> Jassen Paspalev Managing Director T: +359 2 986 0405 E: <a href="mailto:jassen.paspalev@novatel.bg">jassen.paspalev@novatel.bg</a></p> <p><b>COMPANY PROFILE</b> Novatel Bulgaria is a sister company of Magyar Telecom, a member of Deutsche Telekom group, which offers telecommunications services in the Bulgarian market.</p>
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**CROATIA >**

<p><b>TO SPONSOR THE NEXT DIRECTORY PLEASE CONTACT:</b></p> <p><b>SOPHIE DE RONDE</b> T: +44 208 549 2449</p> <p><b>OR</b></p> <p><b>E: <a href="mailto:sophie.deronde@capacitymedia.com">sophie.deronde@capacitymedia.com</a></b></p>	<p><b>PROMELA</b></p> <p>99 G.M Dimitrov Blvd Sofia 1700 Bulgaria T: +359 2 962 53 52 <a href="http://www.promela.com">www.promela.com</a></p>	<p><b>SPECTRUM NET</b></p> <p>36 G.M.Dimitrov Blvd. Sofia 1797 Bulgaria <a href="http://www.spnet.net">www.spnet.net</a></p> <p><b>CONTACT</b> Vahe Ahegoukian Carrier Account Manager T: + 359 2 4890611 E: <a href="mailto:vahe@spnet.net">vahe@spnet.net</a></p> <p><b>COUNTRIES PRESENT IN</b> Bulgaria</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Spectrum Net is a telecommunications service provider in Bulgaria. The company offers voice, data and internet services.</p>	<p><b>CROATIAN TELECOM HT – HRVATSKE TELEKOMUNIKACIJE</b></p> <p>Savska 32, Zagreb, 10 000 Croatia T: +385 1 4911 000 <a href="http://www.t.ht.hr/eng">www.t.ht.hr/eng</a> <a href="http://www.t-com.hr/english/wholesale/">www.t-com.hr/english/wholesale/</a></p> <p><b>CONTACT</b> Zarko Sutlar Director of International Carrier Sales Department, Wholesale Sub-Unit T: +385 1 4912 300 E: <a href="mailto:zarko.sutlar@t.ht.hr">zarko.sutlar@t.ht.hr</a></p> <p><b>COUNTRIES PRESENT IN</b> Bosnia &amp; Herzegovina, Croatia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice, VPN MPLS, ADSL</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Croatian Telecom offers national and international services: voice, TDM/SIP interconnection, bandwidth, IP/MPLS. Croatian Telecom is the market leader in Croatia in all major segments (voice services, leased lines, interconnection and broadband services in fixed networks), a full telco provider and has a complete product portfolio. There is a strong presence in Bosnia &amp; Herzegovina.</p>
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## CROATIA &gt;

## ISKON INTERNET

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Zagreb, 10000  
Croatia  
[www.iskon.hr](http://www.iskon.hr)

## VOX MUNDI

V. Bukovca 20  
Samobor 10430  
Croatia  
[www.vox-mundi.net](http://www.vox-mundi.net)

## CONTACT

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Sales Manager  
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E: [dino@vox-mundi.net](mailto:dino@vox-mundi.net)

## COUNTRIES PRESENT IN

Croatia

## PROVIDES

Long-haul services

## SERVICES OFFERED

Voice

## TECHNOLOGIES USED

IP

## COMPANY PROFILE

Basically a switched minutes provider Vox Mundi now offers a full range of carrier solutions, and will be entering the bandwidth market soon.

## CYPRUS &gt;

## CYTAGLOBAL



Telecommunications Street,  
PO BOX 24929, CY-1396, Cyprus  
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## COUNTRIES PRESENT IN

Cyprus, Greece, Hungary

## PROVIDES

Long-haul and metro services

## SERVICES OFFERED

Bandwidth, IP transit, voice, IPLCs and VPNs

## TECHNOLOGIES USED

Ethernet, DWDM, IP, cable, fibre, MPLS

## COMPANY PROFILE

CytaGlobal, the international division of CYTA, provides a wide range of international telecommunication products and services to carriers and corporate customers. Through its extensive submarine fibre-optic cable and satellite networks, CytaGlobal has achieved in making Cyprus an important telecommunications hub in the eastern Mediterranean and an excellent international electronic communications centre.

## CZECH REPUBLIC &gt;

## PRIMETEL

The Maritime Center  
141 Omonia Avenue  
Limassol  
3045  
Cyprus  
[www.prime-tel.com](http://www.prime-tel.com)

## CONTACT

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Manager of Regulatory Affairs  
and Interconnect  
T: +357 25867104  
E: [ththeodosis@prime-tel.com](mailto:ththeodosis@prime-tel.com)

## COUNTRIES PRESENT IN

Cyprus

## PROVIDES

Long-haul and metro services

## SERVICES OFFERED

Bandwidth, IP transit, voice

## TECHNOLOGIES USED

Ethernet, DWDM, IP,  
cable, fibre, wireless

## COMPANY PROFILE

Primetel is an electronic communications company in Cyprus providing large-scale voice and data transmission services using its own fibre-optic network.

## CD – TELEMATIKA

Pod Táborem 8a  
Praha 191 00  
Czech Republic  
T: +420 210 021 650  
[www.cdt.cz](http://www.cdt.cz)

## CEZNET

Fugnerovo namesti 5  
Praha 2  
120 00  
Czech Republic  
T: +420 211 041 111  
[www.ceznet.cz](http://www.ceznet.cz)

## CONTACT

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Chief of Department, International  
Relations  
T: +420 211 046 322  
E: [vladimir.hamouz@ceznet.cz](mailto:vladimir.hamouz@ceznet.cz)

## COUNTRIES PRESENT IN

Czech Republic, Slovakia

## PROVIDES

Long-haul services

## SERVICES OFFERED

Bandwidth, voice

## TECHNOLOGIES USED

Ethernet, DWDM, IP, cable, fibre

## COMPANY PROFILE

Ceznet is a telecom provider of the CEZ Group and is a member of the 4cE Group.

INTERROUTE 

Meteor Office Park  
Sokolovska 100/94  
Praha 8  
18000  
Czech Republic  
T: +420 225 352 111  
[www.interoute.com](http://www.interoute.com)

## CONTACT

Zdenek Strnad  
Deputy Director  
T: +420 225 352 111  
E: [zdenek.strnad@interoute.com](mailto:zdenek.strnad@interoute.com)

## COUNTRIES PRESENT IN

Bulgaria, Czech Republic,  
Hungary, Poland, Romania,  
Slovakia

## PROVIDES

Long-haul and metro services

## SERVICES OFFERED

Bandwidth, IP transit, voice

## TECHNOLOGIES USED

Ethernet, DWDM, IP, fibre

## COMPANY PROFILE

Interoute is the owner operator of Europe's most advanced and densely connected voice and data network, encompassing over 54,000kms of fibre.





CZECH REPUBLIC >	ESTONIA >	GREECE >	
<p><b>TELEFONICA INTERNATIONAL WHOLESALE SERVICES</b></p> <p><i>Telefonica</i></p> <p>Za Brumlovkou 266/2, 140 22 Praha 4 – Michle, Czech Rep. <a href="http://www.telefonica.com/carrierservices">www.telefonica.com/carrierservices</a></p> <p><b>CONTACT</b> Petr Brandejsky Sales Key Account Manager T: +420 2714 25231 F: +420 2714 25239</p> <p><b>COUNTRIES PRESENT IN</b> Austria, Czech Republic, Germany, Poland, Slovakia,</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Telefonica International Wholesale Services is the organisation within the Telefonica Group, globally providing international wholesale services. Telefonica Wholesale, a leading player in the wholesale arena, offers customers with a specific and tailored care service as well as a wide range of services to support all their international needs including onnet termination with fixed and mobile operators of the Telefonica Group.</p>	<p><b>ELION</b></p> <p>Endla Street 16 Tallinn, 15033, Estonia <a href="http://www.elion.ee">www.elion.ee</a></p> <p><b>CONTACT</b> Toivo Liblik Head of Network Carrier Services Division T: +372 6402552 E: toivo.liblik@elion.ee</p> <p><b>COUNTRIES PRESENT IN</b> Estonia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Elion is the largest provider of telecommunications and IT services in Estonia. In the area of wholesale capacity, Elion owns the most extensive state-of-the-art network in Estonia. This allows Elion to provide a wide range of wholesale capacity as in and through Estonia to neighbouring countries – Sweden, Finland, Russia, and Latvia. The Elion Group has a turnover of approximately €171 million and employs around 1,400 people. Elion is fully owned by AS Eesti Telekom, listed at the stock exchanges of Tallinn and London.</p>	<p><b>ELISA CORPORATION</b></p> <p>Ratavartijankatu 5 Helsinki FI 00520 Finland T: +358 1026 000 <a href="http://www.elisa.fi">www.elisa.fi</a></p> <p><b>CONTACT</b> Petri Pietilainen Director, International Traffic and Roaming T: +358 1026 25284 E: petri.pietilainen@elisa.fi</p> <p><b>COUNTRIES PRESENT IN</b> Russia, Lithuania, Latvia, Estonia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Elisa is the leading Finnish and Estonian operator connecting the west with the east with minutes and capacity services from E1 to wavelenghts.</p>	<p><b>INTERCONNECT</b></p> <p>Minoos 10-16 11743 Neos Kosmos Athens Greece T: +30 210 929 6741 <a href="http://www.interconnect.gr">www.interconnect.gr</a></p> <p><b>CONTACT</b> Maslovska Yuliya Sales Manager T: +30 210 900 1930 E: lilu@interconnect.gr</p> <p><b>COUNTRIES PRESENT IN</b> Greece, Russia, Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre</p> <p><b>COMPANY PROFILE</b> Interconnect is situated in Greece (Athens) and has been operating in the IP telephony market for six years. It has its own co-location points in the USA, Germany, Russia and Greece, a developed card system in Greece with roaming in 11 countries and a wide partnership network around the world for transit traffic.</p>

<p><b>LANNET COMMUNICATIONS</b></p> <p>1 Konstantinoupoleos Street and Kifissou Peristeri 121 32 Greece <a href="http://www.lannet.gr">www.lannet.gr</a></p> <p><b>CONTACT</b> Tania Garbi International Carrier Manager T: +30 211 000 8652 E: garbi.tania@lannet.gr</p> <p><b>COUNTRIES PRESENT IN</b> Greece</p> <p><b>SERVICES OFFERED</b> Bandwidth, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable</p> <p><b>COMPANY PROFILE</b> Lannet is a major alternative operator in Greece involved in the retail, wholesale and prepaid cards market. There is a PoP in London where international interconnects take place.</p>	<p><b>LEMONTEL.COM</b></p> <p>Lambrou Katsoni 60 Athens 114 71 Greece T: +30 210 645 0722 <a href="http://www.lemontel.com">www.lemontel.com</a></p> <p><b>CONTACT</b> Demetris Michaelides Director of Wholesale Services T: +30 210 645 0722 E: demetris@lemontel.com</p> <p><b>COUNTRIES PRESENT IN</b> Cyprus, Greece</p> <p><b>SERVICES OFFERED</b> Voice</p> <p><b>TECHNOLOGIES USED</b> IP</p> <p><b>COMPANY PROFILE</b> Lemontel.com offers retail and wholesale services. The main activity is voice services to consumers and foreign carriers who wish to terminate traffic in Greece and Cyprus.</p>	<p><b>OTEGLOBE</b></p> <p>217A Kifissias Ave. Athens 15124 Greece T: +30 210 8762 500 <a href="http://www.oteglobe.com">www.oteglobe.com</a></p> <p><b>CONTACT</b> George Bakalis, Product Management &amp; Marketing Director T: +30 210 8762 681 E: george.bakalis@oteglobe.gr</p> <p><b>COUNTRIES PRESENT IN</b> Albania, Bulgaria, Greece, Macedonia, Romania</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre, MPLS</p> <p><b>COMPANY PROFILE</b> OTEGlobe – a wholly owned subsidiary of OTE – is an internationally active telecommunications service provider covering the specialised needs of telecommunication companies and multinational corporations. It offers a wide range of integrated, international voice; capacity and data/IP services as well as high quality value-added services based on state-of-the-art technology worldwide.</p>	<p><b>VIVODI TELECOM</b></p> <p>62a Ethnikis Antistaseos Street Athens, GR 152 31 Greece T: +30 211 750 3700 <a href="http://www.vivodi.gr">www.vivodi.gr</a></p> <p><b>CONTACT</b> Alexandros Vrachliotis Manager, Wholesale and Carrier Services T: +30 211 750 3700 E: avrachliotis@vivodi.gr</p> <p><b>COUNTRIES PRESENT IN</b> Greece</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, broadband internet, IPVPN, video, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre, wireless, ADSL2+, SDSL, MPLS</p> <p><b>COMPANY PROFILE</b> Vivodi Telecom provides a full range of end-to-end solutions: video, voice, data, to a wide customer base including residential, corporate and carriers. Wholesale and carrier services are committed to providing high-quality services to carriers and multinational corporations.</p>
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## HUNGARY &gt;

**BT**

BT Centre, 81 Newgate Street  
London, EC1A 7AJ, UK  
T: +44 207 7356 2560  
[www.bt.com/globalservices/globaltelecom](http://www.bt.com/globalservices/globaltelecom)

**CONTACT**

Karsten Lereuth  
President  
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E: karsten.lereuth@bt.com

**COUNTRIES PRESENT IN**

Belarus, Bulgaria, Czech Republic, Greece, Hungary, Poland, Romania, Russia, Serbia & Montenegro, Slovakia, Slovenia, Turkey, Ukraine

**PROVIDES**

Long-haul services – international

**SERVICES OFFERED**

Bandwidth, IP transit (Budapest & Czech Republic only), voice – corporate (wholesale voice only in Poland, Czech Republic and Hungary)

**TECHNOLOGIES USED**

Ethernet, DWDM (only Budapest), IP – please note services provided are international not domestic

**COMPANY PROFILE**

BT is one of the world's leading providers of communications solutions. Its principal activities include networked IT services, local, national and international services, and higher value-broadband and internet products.

**GTS CENTRAL EUROPE**

Ipartelep u. 1315  
H-2040 Budapest  
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T: +36 1 814 4000  
[www.gtscce.com](http://www.gtscce.com)

**CONTACT**

Davis Amland  
Wholesale services  
and International Partnering  
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E: davis.amland@gtsdata.net.hu

**COUNTRIES PRESENT IN**

Bulgaria, Croatia, Czech Republic, Hungary, Moldova, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Turkey, Ukraine

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre, wireless

**COMPANY PROFILE**

GTS Central Europe is a true CEE operator offering an extensive portfolio of retail and wholesale services. GTS CE – one region, one network, one stop.

**HUNGARO DIGITEL**

Komp u. 2.  
Szigetszentmiklos-Lakihegy  
H-2310  
Hungary  
T: +36 1 488 500  
[www.hdt.hu](http://www.hdt.hu)

**COUNTRIES PRESENT IN**

Bulgaria, Croatia, Hungary, Montenegro, Romania, Russia, Serbia, Ukraine

**PROVIDES**

Long-haul and metro services

**TECHNOLOGIES USED**

VSAT

**COMPANY PROFILE**

Hungaro Digitel offers last mile access via satellite to remote sites missing terrestrial infrastructure.

**INVITEL**

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Budaors, 2040  
Hungary  
T: +36 2 852 4002  
[www.invitel.hu](http://www.invitel.hu)

**CONTACT**

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CCO  
T: +361 888 3869  
E: gbetz@pantel.hu

**COUNTRIES PRESENT IN**

Albania, Azerbaijan, Bosnia & Herzegovina, Bulgaria, Croatia, Czech Republic, Georgia, Greece, Hungary, Macedonia, Moldova, Montenegro, Poland, Romania, Serbia, Slovakia, Slovenia, Turkey, Ukraine

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, fibre, wireless

**COMPANY PROFILE**

Invitel is a central European telecommunication carrier in fixed-line telecom services. We focus on business customers, carriers and internet providers for data, internet and voice services. We are a driving force in shaping the liberalising the central European market, Turkey and the Caucasus.



# GasLINE

GasLINE GmbH & Co.KG

P.O.Box 1119  
D - 47638 Straelen  
Germany

Contact: Susanne Wesselmann  
Phone: +49 (0) 28 34 / 70 32 - 43 96  
[www.gasline.de](http://www.gasline.de)

**a strong company –  
your reliable partner.**

GasLINE has a Germany-wide fibre-optic cable network of more than 8,500 km. More than 60 international and national companies rely on this network which links all major telecommunication hubs and connects telehouses and POPs in more than 30 cities. The network is gradually expanded in line with customer needs.

For international connections, the GasLINE network links up with dark fibre networks in neighbouring countries.

This offers the opportunity to connect your systems with capitals like London, Paris, Warsaw, Vienna and other European cities.



HUNGARY >		KAZAKHSTAN >	LATVIA >
<p><b>MAGYAR TELEKOM</b></p> <p>Krisztina körút 55. Budapest H-1541 Hungary <a href="http://www.magyartelekom.hu">www.magyartelekom.hu</a></p> <p><b>CONTACT</b> Tibor Micsinai Director of International Carrier Sales and Services T: +36 1 457 4218 E: micsinai.tibor@t-systems.hu</p> <p><b>COUNTRIES PRESENT IN</b> Bulgaria, Hungary, Macedonia, Romania, Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, wireless</p>	<p><b>PANTEL</b></p> <p>Bocskai Street 134-146 Budapest 1113 Hungary T: +36 1 888 3535 <a href="http://www.pantel.hu">www.pantel.hu</a></p> <p><b>CONTACT</b> Gregg Betz CCO T: +36 1 888 3535 E: gbetz@pantel.hu</p> <p><b>COUNTRIES PRESENT IN</b> Austria, Azerbaijan, Bosnia, Bulgaria, Croatia, Czech Republic, Germany, Georgia, Greece, Hungary, Kosovo, Macedonia, Moldova, Romania, Serbia, Slovenia, Slovakia, Turkey, Ukraine</p> <p><b>PROVIDES</b> International and domestic, voice and data services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Pantel is a central European telecommunication carrier in fixed-line telecom services. We focus on business customers, carriers and internet providers for data, internet and voice services. We are a driving force in shaping the liberalising the central European market, Turkey and the Caucasus.</p>	<p><b>KAZTRANSKOM</b></p> <p>69 Radostovtisa Almaty 050009 Kazakhstan T: +7 727 2701 310 <a href="http://www.kaztranscom.kz">www.kaztranscom.kz</a></p> <p><b>CONTACT</b> Nikolay Bataikin Head of Carrier Relations Department T: +7 727 2701 351 E: n.bataikin@kaztranscom.kz</p> <p><b>COUNTRIES PRESENT IN</b> Russia, Kazakhstan, Uzbekistan, Kyrgystan, Tadjhikistan</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre, wireless, SDH</p> <p><b>COMPANY PROFILE</b> Kaztranscom has a vPoP in London. (STM-1 Kazakhstan)</p>	<p><b>BALTCOM FIBER</b></p> <p>Vecpilsetas 19 Riga LV – 1050 Latvia T: +371 6 749 0000 <a href="http://www.bcfiber.lv">www.bcfiber.lv</a></p> <p><b>CONTACT</b> Valters Bajars Managing Director T: +371 6 7333577 E: valters.bajars@bcfiber.lv</p> <p><b>COUNTRIES PRESENT IN</b> Estonia, Latvia, Lithuania</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre</p> <p><b>COMPANY PROFILE</b> Our key focus is on transport layer services between northern Europe and Baltic states and IP transit services in Latvia.</p>

LITHUANIA >			
<p><b>LATTELECOM</b></p> <p>Dzirnau Street 105 Riga LV-1050 Latvia T: +371 6 705 5353 <a href="http://www.lattelecom.lv">www.lattelecom.lv</a></p> <p><b>CONTACT</b> Andrejs Silis International Partnership Manager T: +371 6 705 5353 E: andrejs.silis@lattelecom.lv</p> <p><b>COUNTRIES PRESENT IN</b> Lithuania, Latvia, Estonia</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, wireless, MPLS based services, security, BPO, co-location, data centre</p> <p><b>COMPANY PROFILE</b> Lattelecom is operating in the Baltic states with the headquarters in Riga but with strong presence in Vilnius and Tallinn. Local staff in any of the Baltic countries will ensure customer support and will work for tailor solutions that will fit to your business need.</p>	<p><a href="http://WWW.TEO.LT">WWW.TEO.LT</a></p> <p><b>TEO LT, AB</b></p> <p>Savanoriu Ave. 28 Vilnius, LT-03501 Lithuania</p> <p><b>CONTACT</b> Ruta Lojkaite Manager of Voice Services Unit T: +370 5 2367 491 E: ruta.lojkaite@teo.lt</p> <p><b>COUNTRIES PRESENT IN</b> Lithuania, Latvia, Estonia, Poland, Russia, Belarus</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless, SDH, MPLS</p> <p><b>COMPANY PROFILE</b> TEO LT, AB is the largest Lithuanian broadband Internet access and voice telephony services operator, providing integrated telecommunication, IT and IPTV services to residents and business, as well as wholesale services. With a well-developed telecommunication network and reliable partnership, TEO can provide data services (capacity range from 64 kbps up to 2,5 Gbps) in Lithuania and with direct optical links transit services to the Baltic region, Scandinavia, Belarus, Poland, Russia. For interconnection purposes TEO has opened 4 POPs in London, Frankfurt, Stockholm, Riga and is able to interconnect using TDM and VoIP technologies. TEO can offer voice termination and transit services of different quality levels and is especially competitive in its transit offers to the Baltic States, Eastern Europe and CIS.</p>		<p><b>INTERNETO PASAULIS</b></p> <p>Subaciaus Street 15/2-53 Vilnius LT-01126 Lithuania T: +370 5 206 01 00 <a href="http://www.ipasaulis.lt">www.ipasaulis.lt</a></p> <p><b>CONTACT</b> Vaidas Virbukas Director T: +370 5 206 01 00 E: v.virbukas@ipasaulis.lt</p> <p><b>COUNTRIES PRESENT IN</b> Lithuania</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Voice</p> <p><b>TECHNOLOGIES USED</b> IP, fibre</p> <p><b>COMPANY PROFILE</b> Interneto Pasaulis is a national VoIP provider. We offer retail and wholesale services in Lithuania. Our main activity is VoIP services to customers and carriers who wish to terminate the traffic to Lithuania.</p>

MACEDONIA >	MOLDOVA >		MONTENEGRO >
<p><b>MAKEDONSKI TELEKOMUNIKACII</b></p> <p>Orce Nikolov bb Skopje, 1000 Republic of Macedonia <a href="http://www.mt.com.mk">www.mt.com.mk</a></p> <p><b>CONTACT</b> Lazo Joveski, Director of International Carriers Business Centre T: +389 2 3110 259 E: lazo.joveski@mt.com.mk</p> <p><b>COUNTRIES PRESENT IN</b> Macedonia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Makedonski Telekomunikacii is a national telecom operator providing public telecommunications services in the Republic of Macedonia. As a modern company it consistently keeps pace with the latest worldwide trends in order to offer its customers a comprehensive range of up-to-date telecommunication services: telephony services, telegraph and telex services, public payphone services, leased lines services, data transmission services etc.</p>	<p><b>CAPITAL CITY SERVICE</b> </p> <p>Dacia 10/1, Chisinau, MD 2043 Moldova <a href="http://www.ccstele.co.uk">www.ccstele.co.uk</a></p> <p><b>CONTACT</b> Natalie Gavrilova Head of Business Development T: +49 170 186 9673 E: ng@ccstele.co.uk</p> <p>Vyacheslav Dakalov Director, Business Development (Russia) T: +7 812 309 0314 E: vd@ccstele.co.uk ccs_info@ccstele.co.uk</p> <p><b>BUSINESS FOCUS</b> Retail and wholesale services</p> <p><b>COUNTRIES PRESENT IN</b> Moldova, Germany, Turkey, Russia, Ukraine, Argentina</p> <p><b>SERVICES OFFERED</b> IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> IP, TDM for voice</p> <p><b>COMPANY PROFILE</b> CCS is a global carrier providing high quality termination worldwide (TDM and VoIP connectivity-Ancotel/Frankfurt/Germany), specialised in the CIS and European market providing exclusive termination into Moldova and Bosnia fixed and mobile for retail and wholesale traffic. CCS has established a PoP in Buenos Aires, to provide direct TDM and VoIP connectivity.</p>	<p><b>MOLDTELECOM</b></p> <p>Bd. Stefan cel Mare 10 Chisinau MD-2001 Republic of Moldova <a href="http://www.moldtelecom.md">www.moldtelecom.md</a></p> <p><b>CONTACT</b> Alexandra Ciubuc, Head of Int'l Carriers Relations Division T: +373 22 570 301 E: alexandra.ciubuc@moldtelecom.md</p> <p><b>COUNTRIES PRESENT IN</b> Moldova</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Moldtelecom is a fixed telephony, data transmission and Internet operator. It offers internet access to other internet service providers (ISP).</p>	<p><b>TELECOM MONTENEGRO (TELEKOM CRNE GORE)</b></p> <p>Moskovska 23 Podgorica 81000 Montenegro <a href="http://www.telekomcg.com">www.telekomcg.com</a></p> <p><b>CONTACT</b> Milam Srzentic Carrier Relations Manager T: +381 81 433708 E: milam.srzentic@telekomcg.com</p> <p><b>COUNTRIES PRESENT IN</b> Montenegro</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Telekom Crne Gore Group is the clear market leader in fixed line communication in Montenegro, serving all customers segments. Via our brands "Monet" and "Internet CG", we offer mobile communication as well as internet services.</p>
<b>POLAND &gt;</b>			
<p> <a href="http://www.4cE.org">www.4cE.org</a></p> <p>T: 49 30 5150 2222 <a href="http://www.4cE.org">www.4cE.org</a></p> <p><b>CONTACT</b> Jürgen Schunk T: +49 30 5150 2749 E: juergen.schunk@vattenfall.de</p> <p>Damian Matyszewski T: +48 22 340 6154 E: damian.matyszewski@exatel.pl</p> <p>Vladimir Hamouz T: +420 211 046 622 E: vladimir.hamouz@ceznet.cz</p> <p><b>COUNTRIES PRESENT IN</b> Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Slovakia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> 4cE is an alliance of European network operators. Since 2000, 4cE provides bandwidth services in several countries in north, central and eastern Europe, country-specific retail services are offered by the respective 4cE company as well as co-location facilities.</p>	<p><b>ATM</b></p> <p>21a Grochowska Street Warsaw 04-186 Poland T: +48 22 515 61 00 <a href="http://www.atm.com.pl">www.atm.com.pl</a></p> <p><b>CONTACT</b> Maciej Krzyzanowski Director, Telecommunications Division T: +48 22 515 65 71 E: maciej.krzyzanowski@atm.com.pl</p> <p><b>COUNTRIES PRESENT IN</b> Poland</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> ATM is an experienced system integrator that also provides carrier class services in Poland under the ATMAN brand. The customer list includes, Aster City Cable, Crowley Data Poland, GTS Energis, Teleglobe, Tellasonera International Carrier Poland, T-Systems.</p>	<p><b>EXATEL</b></p> <p>47 Perkuna Street Warsaw 04-164 Poland T: +48 22 340 00 00 <a href="http://www.exatel.pl">www.exatel.pl</a></p> <p><b>CONTACT</b> Slawomir Chmielewski Wholesale Director T: +48 22 340 60 92 E: slawomir.chmielewski@exatel.pl</p> <p><b>COUNTRIES PRESENT IN</b> Poland</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Voice, internet and data transmission services provider for business customers, ISP and global telco players. Operator of the first alternative infrastructure in Poland</p>	<p><b>FRANCE TELECOM</b></p> <p>124 rue Reaumur Paris 75002 France <a href="http://www.francetelecom.com/wholesalesolutions">www.francetelecom.com/wholesalesolutions</a></p> <p><b>CONTACT</b> Anne Morel Vice President, Carrier Sales Europe T: +44 8703735713 E: anne.morel@orange-ftgroup.com</p> <p><b>COUNTRIES PRESENT IN</b> Bulgaria, Moldova, Poland, Romania, Russia, Slovakia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice, mobile</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> France Telecom is a world-class carrier serving over 163 million customers worldwide. Its network spans the entire globe and allows France Telecom to be an established partner in the wholesale market, providing innovative services for more than 1000 mobile operators, international carriers, ISPs and content providers.</p>

POLAND >

**NETIA**

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**CONTACT**

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**COUNTRIES PRESENT IN**

Poland

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre, wireless

**COMPANY PROFILE**

Netia is the leading alternative fixed-line telecommunications operator in Poland. It operates on the basis of its own, state-of-the-art fibre-optic backbone network that connects the largest Polish cities as well as its local access networks. Netia provides a broad range of telecommunications services, including voice, data and network wholesale services.

**TELEKOMUNIKACJA POLSKA**

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**COUNTRIES PRESENT IN**

Poland

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth

**TECHNOLOGIES USED**

Ethernet, DWDM, cable, fibre, wireless, ATM, frame relay

**COMPANY PROFILE**

Telekomunikacja Polska is a leader in the Polish and CEE market of telecommunication services. The company provides telecom solutions for retail, corporate and carriers and they offer a full range of voice services, leased lines and data transmission.

**TELIASONERA INTERNATIONAL CARRIER**

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[www.teliasoneraic.com](http://www.teliasoneraic.com)

**CONTACT**

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VP, Head of Region CEE and Russia  
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**COUNTRIES PRESENT IN**

Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Russia, Slovakia, Ukraine

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre

**COMPANY PROFILE**

Teliasonera International Carrier is the leading European provider of quality, cross-border, voice, IP and capacity services. We have a 20,000km European network and 18,000km fibre-based transamerican network.

ROMANIA >

**ACORD TELECOM**

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Romania  
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Operations Director  
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**COUNTRIES PRESENT IN**

Romania

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Voice

**TECHNOLOGIES USED**

IP

**COMPANY PROFILE**

Acord Telecom acts as a landline operator within the Romanian market. The areas of interest are providing voice line services for their own subscribers over IP networks and providing pre-paid services for long distance calls.



# CEE's Top Telecommunication Provider



**Telekomunikacja Polska** is the leader in the Polish and the CEE market of telecommunication services. Furthermore, for many years we have been cooperating with foreign carriers and since 2000 we have been a member of the international France Telecom Group. That is why we can be proud of our great knowledge of the local market as well as take advantage of the access to the state of the art technical solutions available in the telecommunication industry.

**We offer:**

- **voice services** – call termination in the Polish fixed and mobile networks, hubbing, Home Country Direct (HCD) and IFS,
- **leased lines** – International Private Leased Circuit (IPLC) and Hard Patched Transit (HPT),
- **data transmission** – IP transit and Frame Relay / ATM Services.

If you need more information, please contact:

**Marcin Chłopecki, Director of Sales Department, tel. +48 22 556 36 35**

[tp.carriers@telekomunikacja.pl](mailto:tp.carriers@telekomunikacja.pl)

[www.tp.pl/carriers](http://www.tp.pl/carriers)

Your world. Whole world.

**COMBRIDGE**

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[www.combridge.ro](http://www.combridge.ro)

**CONTACT**

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Executive Director  
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**COUNTRIES PRESENT IN**

Romania

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice,  
VPN/MPLS

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre,  
wireless

**COMPANY PROFILE**

As a member of one of the largest European telecommunication companies, the Deutsche Telekom Group, our company offers a competitive alternative in the field of telecommunications in the Romanian info-communication market. Combridge was established in the first half of 2002 in Romania before the liberalisation of the telecommunication market.

**DATEK TELECOM**

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**COUNTRIES PRESENT IN**

Bulgaria, Hungary, Moldova, Romania

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre,  
wireless

**COMPANY PROFILE**

Datek Telecom, active since 1994, provides an extensive range of customised communications solutions and wholesale carrier services for national and multinational companies in Romania, Republic of Moldova, Bulgaria and Hungary.

# Capacity Directories 2007

**TO SPONSOR OUR FORTHCOMING DIRECTORIES**

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capacity  
publishing

## DIAL TELECOM



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**COUNTRIES PRESENT IN**

Czech Republic, Romania, Slovakia

**PROVIDES**

Long-haul services

**SERVICES OFFERED**

Last mile capacities,  
IP transit, voice traffic transit

**TECHNOLOGIES USED**

Ethernet, IP, fibre, wireless, radio

**COMPANY PROFILE**

Dial Telecom is a regional telecom holding company meeting the demanding and sophisticated needs of wholesale and corporate customers that are setting up new ventures or expanding existing ones in the central eastern European markets of Romania, Czech Republic and Slovak Republic. Dial Telecom also provides services through its partners in Poland, Hungary and Austria. Dial Telecom's portfolio of services includes: telephony and transit, analog lines, ISDN lines, green numbers, national and international data transmission, internet access and IP transit. Dial Telecom is using premiere transmission infrastructure - fibre optics, licensed 26 GHz and 3.5 GHz fixed wireless and convenient xDSL. The international backbone ends in Ancotel, Frankfurt-am-Main, Germany.

**EUROWEB ROMANIA**

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**COUNTRIES PRESENT IN**

Bulgaria, Hungary, Moldova,  
Romania, Turkey

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, fibre,  
wireless, ADSL

**COMPANY PROFILE**

SC Euroweb Romania SA is a telecom service provider and ISP, formerly part of the KPN telecom operational group in central and south-eastern Europe. They are the members of an international consortium - HTCC (Pantel & Invitel merge to form second-largest Hungarian telco).

**EVOLVA TELECOM**

Bvd. Decebal nr.14  
bldg. S6 mezanin, 3rd district  
Bucharest  
030967  
Romania  
[www.evolve.ro](http://www.evolve.ro)

**CONTACT**

Adrian Petrus  
Development Manager  
T: +40 742 200 253  
E: [adrian.petrus@evolve.ro](mailto:adrian.petrus@evolve.ro)

**COUNTRIES PRESENT IN**

Romania

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, IP, fibre


**COMPANY PROFILE**

Evolve Telecom is an internet service provider in the Romanian market, dedicated to offer the best internet access to its customers.



<p><b>TO SPONSOR THE NEXT DIRECTORY PLEASE CONTACT:</b></p> <p><b>SOPHIE DE RONDE</b> T: +44 208 549 2449</p> <p><b>OR</b></p> <p><b>E: <a href="mailto:sophie.deronde@capacitymedia.com">sophie.deronde@capacitymedia.com</a></b></p>	<p><b>ROMANIA &gt;</b></p> <p><b>NET-CONNECT INTERNET</b></p> <p>Ioan Slavici 4 1st District Bucharest Romania <a href="http://www.netconnect.ro/operation.php">www.netconnect.ro/operation.php</a></p> <p><b>CONTACT</b> Iulian Botirlaianu Business Development Director T: +40 31 810 8888 E: <a href="mailto:iulian.b@netconnect.ro">iulian.b@netconnect.ro</a></p> <p><b>COUNTRIES PRESENT IN</b> Romania</p> <p><b>PROVIDES</b> Metro services</p> <p><b>SERVICES OFFERED</b> Romania fixed and mobile voice termination services, voice signaling conversion, toll free numbers and premium numbers, co-location</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre</p> <p><b>COMPANY PROFILE</b> We specialise in wholesale voice exchange and serving large corporate clients. We focus on delivering high quality service and competitively pricing to all our customers.</p>	<p><b>PRIME TELECOM</b></p> <p>Bd. Dimitrie Pompei 8, Feper Business Center Bucharest, 020337 Romania <a href="http://www.primetelecom.ro">www.primetelecom.ro</a></p> <p><b>CONTACT</b> Catalin Moisa, Sales Accountant T: +40 21 242 7623</p> <p><b>COUNTRIES PRESENT IN</b> Austria, Bulgaria, France, Germany, Hungary, Romania</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, dark fibre rental, IRU, telco infrastructure</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Prime Telecom owns a fibre-optic network across Romania, connected with major carrier neutral facilities from Budapest, Frankfurt and Sofia. International and nationals companies rely on this network, which is expanded in line with customer needs. Acting in a neutral manner Prime Telecom provides high-end connectivity, backhaul and last mile access over its own fibre-optic, microwave and copper network together with a 24-hour/365-day maintenance solution.</p>	<p><b>ROMTELECOM</b></p> <p>Str. Garlei NR. 1A Bucharest 013721 Romania T: + 40 21 400 5000 <a href="http://www.romtelecom.ro">www.romtelecom.ro</a></p> <p><b>CONTACT</b> Sietse Lettinga Wholesale General Manager T: + 40 21 400 5000 E: <a href="mailto:wholesale@romtelecom.ro">wholesale@romtelecom.ro</a></p> <p><b>COUNTRIES PRESENT IN</b> Romania</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP</p>
	<p><b>UPC ROMANIA</b></p> <p>Sos. Nordului 62D Bucharest, 014104 Romania T: +40 72 518 6100 <a href="http://www.upc.ro">www.upc.ro</a></p> <p><b>CONTACT</b> Razvan Brezeanu B2B Wholesale Manager T: +40 745 200 666 E: <a href="mailto:razvan.brezeanu@upc.ro">razvan.brezeanu@upc.ro</a></p> <p><b>COUNTRIES PRESENT IN</b> Romania</p> <p><b>SERVICES PROVIDED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Astral is the largest cable operator in Romania, providing mass market services of analogue and digital video, internet access and fixed telephony in a footprint of over two million homes passed as well as DTH services countrywide; it also has significant business to business operations nationwide, providing internet access, VPN, fixed telephony, wholesale products and value-added services.</p>	<p><b>RUSSIA &gt;</b></p> <p><b>CAMELOT TELECOM</b></p> <p>Suite 2 Portland House Glacis Road Gibraltar T: +44 207 0431978 <a href="http://www.camelottc.com">www.camelottc.com</a></p> <p><b>CONTACT</b> Viktor Cornilov Manager Business Development T: +44 207 0431978 E: <a href="mailto:sales@camelottc.com">sales@camelottc.com</a></p> <p><b>COUNTRIES PRESENT IN</b> Armenia, Azerbaijan, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tadjikistan, Ukraine, Uzbekistan</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre</p> <p><b>COMPANY PROFILE</b> Camelot Telecom is an international wholesale voice carrier who has main PoPs in Ancotel, Frankfurt/Main, Germany; TelX, NYC, USA, The types of interconnection are VoIP, TDM services, wholesale voice transit and termination with A-Z direct routes.</p>	<p><b>CORBINA TELECOM</b></p> <p>30/15 Ryazansky Prospect Moscow Russia T: + 7 495 728 4000 <a href="http://www.corbina.com">www.corbina.com</a></p> <p><b>CONTACT</b> Natalie Dubik Director of Carrier Relations T: +7 495 728 4003 E: <a href="mailto:nata@corbina.ru">nata@corbina.ru</a></p> <p><b>COUNTRIES PRESENT IN</b> Russia, Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Corbina Telecom provides wholesale and retail voice and data services, broadband Internet, and is MVNO to over 100,000 business and retail customers in Russia's 40 regions.</p>

<p><b>LANCK TELECOM</b></p> <p>25B Krasnogo Kursanta Saint-Petersburg 197110 Russia T: +7 812 333 01 03 <a href="http://www.lancktele.com">www.lancktele.com</a></p>	<p><b>LANCK TELECOM</b></p> <p>128 Wheeler Road Burlington MA, 01803 USA T: +1 877 889 1499</p>	<p><b>MACOMNET</b></p> <p>8, bl. 1, Kapelskiy per Moscow 129110 Russia <a href="http://www.macomnet.ru">www.macomnet.ru</a></p> <p><b>CONTACT</b> Dmitry Kopylov Head of Sales Group T: +7 495 796 9007 E: kopylov@macomnet.ru</p>	<p><b>MTBC TELECOM</b></p> <p>31/47 Ibragimova Street Moscow 105318 Russia <a href="http://www.mtbc-tele.com">www.mtbc-tele.com</a></p> <p><b>CONTACT</b> Egor Afanasev Commercial Director T: +7 495 783 9234 E: e.afanasev@mtbc-tele.com</p>
<p><b>CONTACT</b> Alex Yanson Business Development Director T: +1 877 889 1499 E: a.yanson@lancktele.com</p> <p><b>COUNTRIES PRESENT IN</b> Bulgaria, CIS, Croatia, Czech Republic, Estonia, Greece, Hungary, Latvia, Lithuania, Macedonia, Moldova, Poland, Romania, Russia, Slovakia, Slovenia, Turkey, Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP</p> <p><b>COMPANY PROFILE</b> Lanck Telecom is a global wholesale carrier of international phone calls. We provide high quality services at competitive rates to all possible destinations in the world, terminating calls into local PSTN and GSM networks. Lanck Telecom focuses on delivering voice traffic to Russia and other countries in the CIS and Eastern Europe.</p>	<p>Anastasia Perminova Senior Manager, Business Development T: +7 812 333 01 03 E: a.perminova@lancktele.com</p> <p><b>SERVICES OFFERED</b> Voice</p>	<p><b>COUNTRIES PRESENT IN</b> Russia</p> <p><b>PROVIDES</b> Metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre, SDH, ATM</p> <p><b>COMPANY PROFILE</b> Organisation of digital fibre-optic high-speed channels, provision of Internet access from 2.4Kbps to 1Gbps, provision of telephony, organisation of multi-service virtual private networks. Scope of activity – Moscow and Moscow region.</p>	<p><b>COUNTRIES PRESENT IN</b> Russia, Tajikistan, Kyrgystan</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Voice</p> <p><b>TECHNOLOGIES USED</b> IP, TDM connection, SS7</p> <p><b>COMPANY PROFILE</b> MTBC is specialised in voice traffic termination to the countries of the community of independent states (CIS). Our key direction is the central-Asian region of the CIS</p>

<p><b>MULTIREGIONAL TRANSITTELECOM</b></p> <p>22, Marksistskaya Street Moscow 109147 Russia T: +7 789 39 99 <a href="http://www.mtt.ru">www.mtt.ru</a></p> <p><b>CONTACT</b> Serge Lysenko Head of International Carrier Sales Department T: +7 364 25 86 E: slysenko@mtt.ru</p> <p><b>COUNTRIES PRESENT IN</b> Russia</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> IP, cable, fibre, wireless, NGN</p> <p><b>COMPANY PROFILE</b> MTT is a national operator of domestic long-distance and international communication, who owns a digital multi-service national-scale network covering all regions of Russia. MTT offers a full range of telecoms services.</p>	<p><b>NAUKA-SVYAZ</b></p> <p>Yamskogo Poly the 3rd Street Pos 2 Moscow 125124 Russia <a href="http://www.naukanet.ru">www.naukanet.ru</a></p> <p><b>CONTACT</b> Alexander Zinko Head of Carrier Department T: +7 495 502 9092 E: a.zinko@naukanet.ru</p> <p><b>COUNTRIES PRESENT IN</b> Russia, Ukraine</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Nauka-Svyaz is a Russian carrier operating in the telecommunications market since 1999. Nauka-Svyaz offers local, long distance and international telephone services, VoIP, broadband internet access and dedicated channels.</p>	<p><b>NORTHWEST TELECOM</b></p> <p>26 Bolshaya Morskaya St. St. Petersburg 191186, Russia T: +7 812 719 9324 <a href="http://www.nwtelecom.ru">www.nwtelecom.ru</a></p> <p><b>CONTACT</b> Oleg Popov Deputy CEO, Chief Commercial Officer T: +7 812 719 9324 E: office@netelecom.ru</p> <p><b>COUNTRIES PRESENT IN</b> Russia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP, local access and intrazonal communication services, long distance access, telegraph services, mobile radio telephony (trunking) services, data transmission network services, internet access, telematic services, NGN services, video conference services, audio conference services, TV broadcasting over cable TV network, inquiry and information services, physical lines and channels leasing</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre, MPLS, xDSL</p> <p><b>COMPANY PROFILE</b> North-West Telecom is one of the major fixed-line telecom operators in Russia.</p>	<p><b>RETN</b> </p> <p>10 Vostochnaya Street Moscow, 115280, Russia T: +7 495 740 4840 <a href="http://www.retn.net">www.retn.net</a></p> <p><b>CONTACT</b> Vladimir Taran, Commercial Director T: +7 495 740 4840 E: vt@retn.net</p> <p><b>COUNTRIES PRESENT IN</b> Europe, Russia, Ukraine, USA</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Global IP (10 Mbps – 10 Gbps) MPLS VPN (L2/L3, 1-1000 Mbps, 156 cities of the world) DWDM (2,5 Gbps and 10 Gbps from Moscow and Saint-Petersburg to Helsinki and Stockholm) SDH (E1, STM-1 – STM-64, Moscow – Stockholm) Fibre Local Loop (any point in Moscow and Saint-Petersburg, dark fibre) Co-location (London, Stockholm, Helsinki, Moscow and Saint-Petersburg)</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre and MPLS</p> <p><b>COMPANY PROFILE</b> RETN has more than 140 customers – carriers from Russia, Europe, America, and Asia. Now the company is present in the largest telecommunication units of the world in London, New York, Helsinki, Stockholm, Amsterdam, Frankfurt and Washington. In the territory of Russia, RETN is present in more 40 major cities.</p>
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# RASCOM

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 191119 Russia  
**T: +7 812 303 9170**  
**www.rascom.ru**



## CONTACT

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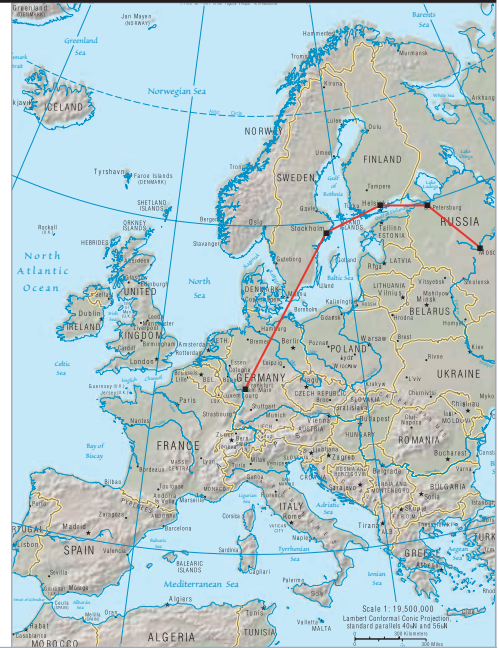
Dmitry Zaharov  
 Director of Sales Management Department  
**T: +7 495 748 1104**  
**E: zah@rascom.ru**

**COUNTRIES PRESENT IN**  
 Finland, Germany, Russian Federation, Sweden

**SERVICES OFFERED**  
 Bandwidth, 2.5G and 10G wavelength, MPLS VPN, IP-transit

**TECHNOLOGIES USED**  
 IP MPLS, DWDM, Ethernet

**COMPANY PROFILE**  
 Rascom CJSC is a leading operator of international backbone access on the route Russia-Europe. Rascom owns a high-speed, fully redundant network, which was built using DWDM technology with total throughput of more than 100 Gbps.



## ROSTELECOM

1st Tverskaya-Yamskaya Street, 14  
 Moscow  
 125047  
 Russia  
**T: +7 499 972 8283**  
**www.rt.ru**

**CONTACT**  
 Olga Rummyantseva  
 Commercial Director  
**T: +7 499 972 8020**

**COUNTRIES PRESENT IN**  
 Russia

**PROVIDES**  
 Long-haul and metro services

**SERVICES OFFERED**  
 Bandwidth, IP transit, voice

**TECHNOLOGIES USED**  
 Ethernet, DWDM, IP, fibre

**COMPANY PROFILE**  
 Rostelecom is Russia's national long-distance telecommunications operator. The company owns and operates a nationwide broadband network of 200,000km length.

## RTCOMM

13/43, 2-nd Zvenigorodskaya Street  
 Moscow  
 123022  
 Russia  
**www.rtoomm.ru**

**CONTACT**  
 Dmitry Zaharov  
 Head of Management  
 Inter-carrier Relations  
**T: +7 495 980 0170**  
**E: d.zaharov@rtcomm.ru**

**COUNTRIES PRESENT IN**  
 Latvia, Russia

**PROVIDES**  
 Long-haul services

**SERVICES OFFERED**  
 Bandwidth, IP transit,  
 MPLS (L3C, L2C)

**TECHNOLOGIES USED**  
 Ethernet, IP

**COMPANY PROFILE**  
 RTComm focuses on wholesaling low-cost, high performance IP services to broadband access providers, carriers, service providers and broadband content providers.

## SISTEMA TELECOM

5, 1-ya Tverskaya-Yamskaya Street  
 Moscow  
 125047  
 Russia  
**T: +7 495 105 7421**  
**www.sistel.ru**

## SOUTH TELECOMMUNICATIONS COMPANY

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 Krasnodar 350099  
 Russia  
**www.stocompany.ru**

<p><b>TRANSTELECOM</b></p> <p>7 Dolgorukovskaya Str. Moscow 127006 Russia T: +7 495 784 6670 <a href="http://www.transtk.ru">www.transtk.ru</a></p> <p><b>CONTACT</b> Valery Rostokin Vice President, Carrier Relations T: +7 495 784 6686 E: v.rostokin@transtk.ru</p> <p><b>COUNTRIES PRESENT IN</b> Russia</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP</p> <p><b>COMPANY PROFILE</b> TransTeleCom is the largest Russian alternative provider with a fibre-optic fully terrestrial large networks of 50,000km. Our services: IPL/NPL, IP VPN, internet transit, VoIP for carriers and corporate customers.</p>	<p><b>VIMPLECOM</b></p> <p>10, Boulevard. 14 8 Marta Street 127083 Moscow Russia <a href="http://www.vimplecom.com">www.vimplecom.com</a></p> <p><b>CONTACT</b> Nataliya V. Romashova Head of Internet Resource Department T: +7 909 991 2091 E: rom@beeline.ru</p> <p><b>COUNTRIES PRESENT IN</b> Russia, Ukraine</p> <p><b>SERVICES OFFERED</b> Bandwidth, voice</p> <p><b>TECHNOLOGIES USED</b> DWDM, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Vimplecom is a leading international provider of wireless telecom services in the CIS. The Vimplecom Group's GSM and 3G licence portfolio covers a territory with a population of approximately 250 million. Its excess capacity is available on our fibre-optic network, we lease it to third parties.</p>	<p><b>VOLGA TELECOM</b></p> <p>603000, Nizhniy Novgorod, pl. Maksima Gor'kogo Dom Svyazi Russia T: +7 831 233 2047 <a href="http://www.vt.ru">www.vt.ru</a></p>	<p><b>VSNL INTERNATIONAL</b></p> <p>VSNL Singapore Pte Ltd 5 Shenton Way UIC Building 34 – 10 Singapore 068808 T: +65 6551 3674 <a href="http://www.vsnlinternational.com">www.vsnlinternational.com</a></p> <p><b>CONTACT</b> Jeff Bak Marketing Director, Mobile &amp; Enterprise Voice Services, Global Voice Solutions T: +1-732-888-6848 E: jeff.bak@vsnlinternational.com</p> <p><b>COUNTRIES PRESENT IN</b> Poland, Russia</p> <p><b>SERVICES OFFERED</b> IP transit, voice</p> <p><b>COMPANY PROFILE</b> VSNL transports 21 billion+ minutes over TDM/VoIP network to 240+ countries/territories. Offers basic/value added voice services, service grades and online customer tools.</p>
<b>SERBIA &gt;</b>		<b>SLOVAK REPUBLIC &gt;</b>	
<p><b>ZEBRA TELECOM</b></p> <p>Spartakovsky sqr, 16, bld.6 Moscow 105082 Russia <a href="http://www.zebra.ru">www.zebra.ru</a></p> <p><b>CONTACT</b> Sergey Kudrin Deputy General Manager T: +7 495 741 0001 E: s.kudrin@zebratelecom.ru</p> <p><b>COUNTRIES PRESENT IN</b> Russia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre</p> <p><b>COMPANY PROFILE</b> Zebra Telecom offers the services of IP-telephony and internet access to both the corporate and consumer markets, also is the leader in the prepaid card telecom market in Russia.</p>	<p><b>TELEKOM SRBIJA</b></p> <p>Takovska 2 Belgrade 11000 Serbia <a href="http://www.telekom.yu">www.telekom.yu</a></p> <p><b>CONTACT</b> Danka Martić International Division Chief Officer T: +381 11 3340028</p> <p><b>COUNTRIES PRESENT IN</b> Montenegro, Serbia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre</p> <p><b>COMPANY PROFILE</b> Telekom Srbija is a leading provider of communications solutions serving customers throughout the Serbia and Balkan region.</p>	<p><b>SLOVAK TELEKOM</b></p> <p>Karadzicova 10 Bratislava 825 13 Slovakia T: +421 2 5881 1111 <a href="http://www.t-com.sk">www.t-com.sk</a></p> <p><b>CONTACT</b> Otomar Ambros Senior Director for Carrier Services/Wholesale Marketing and Sales T: +421 2 5881 2601 E: otomar.ambros@t-com.sk</p> <p><b>COUNTRIES PRESENT IN</b> Slovakia</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre</p> <p><b>COMPANY PROFILE</b> Slovak Telekom offers all fixed line products and services to business, residential and wholesale clients in Slovakia under the business brand T-Com.</p>	<p><b>TO SPONSOR THE NEXT DIRECTORY PLEASE CONTACT:</b></p> <p><b>SOPHIE DE RONDE</b> T: +44 208 549 2449</p> <p><b>OR</b></p> <p><b>E: <a href="mailto:sophie.deronde@capacitymedia.com">sophie.deronde@capacitymedia.com</a></b></p>



## SLOVENIA >

### AKTON

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1000 Ljubljana  
1000  
Slovenia  
T: +386 1 2362 914  
[www.akton.si](http://www.akton.si)

#### CONTACT

Peter Milic  
Head of International  
Wholesale of Voice Services  
T: +386 1 2362 914  
E: peter.milic@akton.si

#### COUNTRIES PRESENT IN

Albania, Bosnia & Herzegovina,  
Bulgaria, Croatia, Czech Republic,  
Hungary, Macedonia, Montenegro,  
Poland, Romania, Russia, Serbia,  
Slovakia, Slovenia

#### SERVICES OFFERED

IP transit, voice

#### TECHNOLOGIES USED

IP

#### COMPANY PROFILE

Akton offers international IP, voice services and capacity to every country in the footprint of their network. The company has expanded its presence to all countries in the Adriatic and now runs the most advanced and sophisticated network in its region.

### STELKOM

Spruha 19  
1236 Trzin  
SI-1000  
Slovenia  
T: +386 1 620 2200  
[www.stelkom.si](http://www.stelkom.si)

#### CONTACT

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Sales Manager  
T: +386 1 620 2230  
E: zvezdana.sterle@stelkom.si

#### COUNTRIES PRESENT IN

Austria, Slovenia

#### PROVIDES

Long-haul and metro services

#### SERVICES OFFERED

Bandwidth, IP and voice services

#### TECHNOLOGIES USED

SDH, Ethernet, DWDM, IP, fibre,  
wireless

#### COMPANY PROFILE

With its offer in telecommunications services and networks, Stelkom supports business customers and providers of telecommunications services (ISP providers, mobile operators, cable network operators).

### TELEKOM SLOVENIJE

1000 Ljubljana  
Cigaletova 15  
Ljubljana  
Slovenia 1000  
T: +386 1 234 1000  
[www.telekom.si](http://www.telekom.si)

#### CONTACT

Igor Rojs  
Director of Carrier  
Services Department  
T: +386 1 234 1230  
E: igor.rojs@telekom.si

#### COMPANY PROFILE

Telekom Slovenije is the Slovenian incumbent provider of telecommunications services. With its unique geographical and historical position and quality relations with operators in the CEE region, Telekom Slovenije has established itself as one of the major regional players in wholesale voice and data services markets.

### TUS TELEKOM

Brncejeva 49  
Ljubljana, 1231 Ljubljana  
Crnuce, Slovenia  
T: +386 1 600 00 00  
[www.tustelekom.si](http://www.tustelekom.si)

#### CONTACT

Alen Osterman  
Head of Wholesale Department  
T: 386 1 6000 240  
E: alen.osterman@tustelekom.si

#### COUNTRIES PRESENT IN

Slovenia

#### PROVIDES

Long-haul and metro services

#### SERVICES OFFERED

Bandwidth, IP, voice, co-location (PoP), ADSL, PoS solutions (via VPN), leased numbers/number range (non geographical special services, geographical and termination via these numbers), IPLC, LL

#### TECHNOLOGIES USED

Ethernet, IP, cable, fibre

#### COMPANY PROFILE

Voljatelj started its business in 2000, recently renamed as TUS Telekom. TUS Telekom works with many worldwide carriers, especially Europe. The main connection points are in Germany, Austria, Croatia and Slovenia and our main business focuses on voice, IPLC, co-location, IP and leased number ranges.

## TURKEY >

### BORUSAN TELEKOM

Buyukdere Cad. No: 112  
Esentepe  
34394  
Istanbul  
Turkey  
[www.borusantelekom.com](http://www.borusantelekom.com)

#### CONTACT

Erdem Ozsaruhan  
Carrier Relations and Wholesale  
Manager  
T: +90 212 355 5118  
E: erdem.ozsaruhan@borusantelekom.com

#### COUNTRIES PRESENT IN

Turkey

#### PROVIDES

Metro services

#### SERVICES OFFERED

Bandwidth, voice, MPLS VPN,  
co-location

#### TECHNOLOGIES USED

Ethernet, IP, fibre, wireless

#### COMPANY PROFILE

Borusan Telekom is the leading alternative telecom operator, serving over 150 of the top 500 Turkish corporations and providing wholesale voice and international data services.

### DOGAN TELEKOM

Hurriyet Medya Towers  
Gunesli  
Istanbul 34212  
Turkey  
T: +90 212 464 0 464

#### CONTACT

Halil Yalcin  
International Relations Coordinator  
T: +90 312 455 0990  
E: hyalcin@dogantelekom.com

#### COUNTRIES PRESENT IN

Turkey

#### SERVICES OFFERED

Bandwidth, IP transit, voice

#### TECHNOLOGIES USED

Ethernet, IP, cable, wireless

#### COMPANY PROFILE

Dogan Telekom is in the telecommunications business with international wholesale operators in order to provide termination, origination, carriers' carrier services and virtual operator services.

### DORUKNET

Dikilitas Mahallesi  
Eren Sokak  
No. 26 Besiktas  
Istanbul 34349  
Turkey  
T: +90 212 326 9200  
[www.doruk.net](http://www.doruk.net)

### KOC.NET

Unalan Mah. Ayazma Cad. Camlica Is  
Merkezi B3 Blok  
Uskudar  
Istanbul 34700  
Turkey  
T: +90 216 556 3000  
[www.koc.net](http://www.koc.net)

#### CONTACT

Zeynep Eren Bayraktar  
Wholesale Unit Manager  
T: +90 216 556 3111  
E: erenb@koc.net

#### COUNTRIES PRESENT IN

Turkey

#### SERVICES OFFERED

Data services, managed network (MPLS VPN, internet access, managed security), Telehousing (Turkey termination, international hubbing, voice VPN, business trunking, IP PBX, IP centrex, ITFS numbers)



#### TECHNOLOGIES USED

VoIP, SIP, H323, TDM, SS7, MPLS,  
IP, Ethernet, wireless

#### COMPANY PROFILE

As the leader of the corporate data and voice communication market in Turkey, Koc.net is heading to be the voice hubbing centre of the region. Koc.net is a full service provider offering a complete range of solutions such as voice services, IPS, bandwidth and managed data services for fixed-line/mobile operators, ISPs and multinational operators.

			UKRAINE >
<p><b>NETONE TELEKOM</b></p> <p>Buyukdere Caddesi No. 121 Ercan Han A Blok Kat 2 Gayrettepe Istanbul, 34394 Turkey T: +90 212 355 1700 <a href="http://www.netone.net.tr">www.netone.net.tr</a></p> <p><b>CONTACT</b> Baris Bulut Product Manager T: +90 212 355 1700 E: baris@netone.net.tr</p> <p><b>COUNTRIES PRESENT IN</b> Turkey</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice, mail, hosting, web hosting, co-location</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Netone Telekom is a leading telecommunications operator serving the business market. It operates an IP-MPLS nationwide backbone and has PoPs in Turkey's major cities and Europe.</p>	<p><b>TELLCOM ILETISIM HIZMETLERI</b></p> <p>Meclisi Mebusan Cad. 89/A Findikli Istanbul 34433 Turkey T: +90 212 334 0800 <a href="http://www.tellcom.com.tr">www.tellcom.com.tr</a></p> <p><b>CONTACT</b> Pinar Yucel Operator of Relations and Wholesale T: +90 533 210 9101 E: pinar.yucel@tellcom.com.tr</p> <p><b>COUNTRIES PRESENT IN</b> Turkey</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP, cable, fibre</p> <p><b>COMPANY PROFILE</b> Tellcom, a company of Turkcell (one of the leading mobile telecommunications operators in the world), is now carrying Turkcell's current strength in the GSM field to the voice transmission market. Tellcom has achieved phenomenal growth within a year by providing long-distance telephony services and corporate internet. Today Tellcom has become one of the leading telecom operators that have high transmission capacity.</p>	<p><b>TURK TELEKOM</b></p> <p>Turgut Ozal Bulvari Aydinlikvler 06103 Ankara Turkey T: +90 312 313 1121 <a href="http://www.turktelecom.com.tr">www.turktelecom.com.tr</a></p>	<p><b>EUROTRANSTELECOM</b></p> <p>5 Chapayev Street Kyiv. 01030 Ukraine <a href="http://www.ett.com.ua">www.ett.com.ua</a></p>

<p><a href="http://www.cronosell.net">www.cronosell.net</a></p>  <p><b>Quality. Stability. Accuracy.</b></p>  <p>Cronosell Telecom is running international VoIP business, including voice termination and traffic exchange. Our customers are retail companies and Tier 1 and 2 carriers — everyone, who needs perfect quality.</p> <p>We are mainly focused on traffic termination to CIS countries, with our own points of presence and/or direct routes to Ukraine, Moldova, Belarus, Armenia and Azerbaijan.</p> <p>18 Br. Rohatynciv Str., Lviv 79008 Ukraine</p> <p>e-mail: <a href="mailto:voip@cronosell.net">voip@cronosell.net</a> fax: +380 32 239 9417</p> <p><b>Contact our VoIP wholesale</b></p> <p>Dmitry Fryashchikov Executive Director tel: +380 32 239 9409</p> <p>Oleg Rogov (Russian language only) Account Manager, CIS and Baltics tel: +380 32 239 9434</p>	<p><b>KYIVSTAR</b></p> <p>53 Degtyarivska Street Kyiv 03113 Ukraine T: +380 44 466 9898 <a href="http://www.kyivstar.net">www.kyivstar.net</a></p>	<p><b>NOVATEL UKRAINE</b></p> <p>13 M. Pymonenka Street Building 7B Office 36 Kyiv 04050 Ukraine <a href="http://www.novatel.ua">www.novatel.ua</a></p> <p><b>CONTACT</b> Oleh Bobovnikov General Director T: +380 44 590 0052 E: obobov@novatel.net.ua</p> <p><b>COUNTRIES PRESENT IN</b> Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit</p> <p><b>TECHNOLOGIES USED</b> DWDM, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Based on the business of its owners, Magyar Telekom Group and Deutsche Telekom, Novatel Ukraine offers IPLC, LL, data and internet services for business customers, operators and ISP in the Ukraine, Europe and in the former Soviet Union. Customers include Magyar Telekom (Hungary), Datagroup (Ukraine) and Golden Telecom.</p>
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UKRAINE >

**MTS  
UKRAINE**



15 Leipzigska Street  
Kyiv, 01015, Ukraine  
[www.mts.com.ua](http://www.mts.com.ua)

**CONTACT**

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Department  
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**COUNTRIES PRESENT IN**

Russia, Ukraine

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre, wireless

**COMPANY PROFILE**

MTS-Ukraine (UMC) is the main "player" in the Ukrainian market of convergence services. MTS-Ukraine backbone network is about sixteen thousand kilometres of fibre-optic communication lines and covers more than 91% of the territory of Ukraine. MTS-Ukraine points of presence are situated in all Ukrainian regional cities and main area centres.

**UCOMLINE**

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Office 703  
Kyiv, 01133  
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[www.ucomline.net](http://www.ucomline.net)

**CONTACT**

Maksym Shvets  
Head of Sales and Marketing Dept  
T: +380 44 5685920  
E: maksym.shvets@ucomline.net

**COMPANY PROFILE**

We offer wholesale voice, capacity and internet services within the Ukraine; corporate solutions, prepaid voice, dial-up and remote access solutions.

**UKRTELECOM**

18, Shevchenko Boulevard  
Kyiv  
01030  
Ukraine  
[www.ukrtelecom.ua](http://www.ukrtelecom.ua)

**CONTACT**

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Deputy Chairman of the Board of  
Marketing and Sales  
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**COUNTRIES PRESENT IN**

Ukraine

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre, wireless

**COMPANY PROFILE**

Ukrtelecom offers a wide range of telecommunication services throughout the Ukraine covering about 30% of the market with nearly 10 million subscribers.

INTERNATIONAL >

**AT&T WHOLESALE**

175 E. Houston Street  
San Antonio  
TX 78205-223  
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**CONTACT**

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EMEA Global Wholesale Regional  
Manager  
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E: joerg.mueller@att.com

**COUNTRIES PRESENT IN**

Bulgaria, Croatia, Czech Republic, Hungary, Poland, Romania, Russia, Slovakia, Slovenia

**PROVIDES**

Long-haul and metro services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, fibre, wireless

**COMPANY PROFILE**

AT&T provides a full range of wholesale solutions over an award-winning global network to communications providers around the world.

**BELGACOM INTERNATIONAL  
CARRIER SERVICES**

Rue Lebeau 4  
Brussels  
1000, Belgium  
T: +32 2 547 52 10  
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**CONTACT**

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**COUNTRIES PRESENT IN**

Albania, Azerbaijan, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Latvia, Lithuania, Macedonia, Moldova, Montenegro, Poland, Romania, Russia, Serbia Slovakia, Slovenia, Turkey, Ukraine

**PROVIDES**

Long-haul services

**SERVICES OFFERED**

Bandwidth, IP transit, voice, wholesale bandwidth, wavelength and Ethernet international private link circuit (IPLC), mobile data services

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, SDH

**COMPANY PROFILE**

Belgacom ICS is a leading global carrier of voice, data and value-added services to more than 440 wireless, wireline and service providers.

**BROADBAND  
TELECOM INC**



514, S. Kenneth Road  
Burbank  
California, 91501  
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[www.broadbandtele.net](http://www.broadbandtele.net)

**CONTACT**

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International Carrier Relations  
T: +91 79 4001 6724  
M: +91 991 370 1617  
E: aayush@broadbandtele.net

**PROVIDES**

Long-haul services

**SERVICES OFFERED**

Voice

**TECHNOLOGIES USED**

IP

**COMPANY PROFILE**

Broadband Telecom, Inc (BTI) is the USA-based leading international carrier. We have established SDH network in twelve countries of Europe, Africa Asia and America. We offer committed premium routes with capacity & QOS. We invite retailers, wholesalers & incumbent operators or partnership proposals for bridging the boundaries of the telecom world.

**CABLE AND WIRELESS**

155 Landsberger Strasse  
80687 Munich  
Germany  
T: +49 89 926 99 0  
[www.cw.com](http://www.cw.com)

**CONTACT**

Max Harding  
T: +49 89 926 99 161  
E: max.harding@cw.com

**COUNTRIES PRESENT IN**

Czech Republic, Hungary, Poland, Russia

**PROVIDES**

Long-haul services

**SERVICES OFFERED**

Bandwidth, IP transit, voice, IPVPN, mobile data

**TECHNOLOGIES USED**

IP

**COMPANY PROFILE**

Cable and Wireless is one of the worlds leading international communications companies. It operates through two-standalone business units-International and Europe, Asia and the US. The Europe, Asia and US business unit provides enterprise and carrier solutions to the largest users of telecoms services across the UK, US, continental Europe and Asia-and wholesale broadband services in the UK.

**DEUTSCHE TELEKOM ICSS**

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**CONTACT**

Markus Klein  
Head of Region Central  
Europe and the Mediterranean  
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E: sales.icss@deteline.hu

**COUNTRIES PRESENT IN**

Rep. Offices with PoP: Austria, Czech Republic, Hungary, Italy, Poland, Russia, Switzerland, PoP only: Slovakia, Ukraine

**PROVIDES**

Long-haul services

**SERVICES OFFERED**

Bandwidth, IP transit, voice

**TECHNOLOGIES USED**

Ethernet, DWDM, IP, cable, fibre, wireless

**COMPANY PROFILE**

ICSS, the international wholesale arm of Deutsche Telekom Group, is one of the biggest voice carriers worldwide and an increasingly important IP player across a growing European market with excellent interregional connections between Europe and the Americas and Asia.

<p><b>IBASIS</b></p> <p>2 Honey Lane 3rd Floor, London EC2V 8BT, UK T: +44 207 600 9692 <a href="http://www.ibasis.com">www.ibasis.com</a></p> <p><b>CONTACT</b> Mark Phimister Managing Director, EMEA T: +44 207 600 9692 E: mphimister@ibasis.net</p> <p><b>COUNTRIES PRESENT IN</b> Albania, Bulgaria, Croatia, Czech Republic, Greece, Hungary, Latvia, Moldova, Poland, Romania, Russia, Slovakia, Turkey, Ukraine</p> <p><b>SERVICES OFFERED</b> Voice</p> <p><b>TECHNOLOGIES USED</b> IP</p> <p><b>COMPANY PROFILE</b> iBasis is a leading wholesale carrier of international long distance telephone calls and a provider of retail prepaid calling services. iBasis customers include many of the largest telecommunications carriers, including AT&amp;T, Verizon, China Mobile, China Unicom, IDT, Qwest, Skype, Telecom Italia and Telefonica. iBasis carried more than 11 billion minutes of international voice over IP (VoIP) traffic in 2006 and is one of the largest carriers of international voice traffic in the world.</p>	<p><b>KPN INTERNATIONAL</b></p> <p>Maanplein 32 The Hague 2516 CK The Netherlands T: +31 70 343 8609 <a href="http://www.kpn-international.com">www.kpn-international.com</a></p> <p><b>CONTACT</b> Emiel van Triest Vice President, International Wholesale Sales T: +31 6 2060 9187 E: emiel.vantriest@kpn.com</p> <p><b>COUNTRIES PRESENT IN</b> Czech Republic, Greece, Hungary, Poland, Russia, Slovakia, Turkey, Ukraine</p> <p><b>PROVIDES</b> Long-haul services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, fibre</p> <p><b>COMPANY PROFILE</b> KPN provides carriers, ISPs and corporate customers data and IP services through its high-capacity fibre-optic network. Bandwidth and network solutions are offered in 22 European countries, plus worldwide connections to more than 180 countries via sea cables and partnerships.</p>	<p><b>LEVEL 3 COMMUNICATIONS</b></p> <p>100 Leman Street London UK T: +44 207 954 5454 <a href="http://www.level3.com">www.level3.com</a></p> <p><b>CONTACT</b> Jürgen Scherl Sales Director, CEE T: +49 89 206 08 8816 E: juergen.scherl@level3.com</p> <p><b>COUNTRIES PRESENT IN</b> Czech Republic, Hungary, Poland, Slovakia</p> <p><b>SERVICES OFFERED</b> IP, broadband transport and infrastructure services, colocation services, voice, VoIP, content delivery, streaming and media distribution</p> <p><b>COMPANY PROFILE</b> Level 3 Communications is an international communications company that operates one of the largest internet backbones in the world. With over 47,000 intercity route miles and more than 25,000 metro route miles, Level 3 reaches global internet destinations with a facilities based network that connects 180 markets in 18 countries.</p>	<p><b>LINXTELECOM</b></p> <p>Crown Building North Hullenbergweg 375 Amsterdam 1101CR The Netherlands <a href="http://www.linxtelecom.com">www.linxtelecom.com</a></p> <p><b>CONTACT</b> Frank de Fremery Vice President T: +31 20 567 2003 E: frank.defremery@linxtelecom.com</p> <p><b>COUNTRIES PRESENT IN</b> Armenia, Azerbaijan, Estonia, Georgia, Hungary, Kaliningrad, Latvia, Lithuania, Poland, Romania, Russia, Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth, IP transit</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, IP, cable, fibre, wireless</p> <p><b>COMPANY PROFILE</b> Linxtelecom is a professional and dynamic international company offering quality data and telecom solutions in, to and from Russia, the Baltic States, Poland, Ukraine and Georgia.</p>
<p><b>MEMOREX TELEX COMMUNICATIONS</b></p> <p>Ortsstrasse 24 Vosendorf 2331 Austria <a href="http://www.mtcag.com">www.mtcag.com</a></p> <p><b>CONTACT</b> Nilgül Rake Director, Carrie Sales T: +43 1 6999 408 334 E: nraeke@mtcag.com</p> <p><b>COUNTRIES PRESENT IN</b> Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Greece, Hungary, Poland, Romania, Slovakia, Slovenia, Turkey, Ukraine</p> <p><b>PROVIDES</b> Long-haul and metro services</p> <p><b>SERVICES OFFERED</b> Bandwidth</p> <p><b>TECHNOLOGIES USED</b> Ethernet, DWDM, cable, fibre, SDH</p> <p><b>COMPANY PROFILE</b> Memorex Telex Communications focuses on Turkey, Ukraine, Romania and Bulgaria and their international DWDM/SDH based leased lines from E1 to STM-64.</p>	<p><b>TELECOM ITALIA SPARKLE</b></p> <p>Via Cristoforo Colombo 142-00147 Rome Italy, 00147 <a href="http://www.ti-sparkle.it">www.ti-sparkle.it</a></p>	<p><b>TISCALI INTERNATIONAL NETWORK</b></p> <p>Papendorpseweg 83 Utrecht 3528 BJ The Netherlands T: +39 070 46011 <a href="http://www.tiscali.net">www.tiscali.net</a></p> <p><b>CONTACT</b> Tomasz Kwoczak Sales Director, CEE T: +48 601 130 153 E: tomasz.kwoczak@tiscali.net</p> <p><b>COUNTRIES PRESENT IN</b> Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Greece, Hungary, Lithuania, Montenegro, Poland, Russia, Romania, Serbia, Slovakia, Slovenia, Turkey, Ukraine</p> <p><b>SERVICES OFFERED</b> IP transit, voice</p> <p><b>TECHNOLOGIES USED</b> Ethernet, IP</p> <p><b>COMPANY PROFILE</b> Tiscali International Network is a carrier providing international wholesale products – IP transit, MPLS lines and voice – to telcos and XSPs worldwide.</p>	<p><b>VOXBONE</b></p> <p>Boulevard de la Cambre, 33 Brussels 1000 Belgium <a href="http://www.voxbone.com">www.voxbone.com</a></p> <p><b>CONTACT</b> Michael Van Driassche Carrier Relations Manager T: +32 2 808 00 20 E: michael@voxbone.com</p> <p><b>COUNTRIES PRESENT IN</b> Bulgaria, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Romania, Slovakia, Slovenia</p> <p><b>SERVICES OFFERED</b> Voice, inbound services</p> <p><b>TECHNOLOGIES USED</b> IP</p> <p><b>COMPANY PROFILE</b> Voxbone is a wholesale carrier providing local numbers and toll free numbers from over 60 countries in real time.</p>