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THE FIRST YEAR OF THE NEW MILLENNIUM MARKED AN IMPORTANT MILESTONE FOR PROFESSIONAL RUGBY IN NEW ZEALAND AS WE REACHED THE HALFWAY POINT OF THE 10-YEAR DEAL SIGNED WITH NEWS LIMITED IN 1995. AFTER THE PRECARIOUS EARLY YEARS WHEN THE NEW ZEALAND RUGBY FOOTBALL UNION HAD TO RUN AT A LOSS AND EAT INTO ITS RESERVES TO RETAIN THE COUNTRY'S TOP PLAYERS, OUR FINANCES HAVE NEVER BEEN HEALTHIER AS WE BEGIN TO REAP THE FINANCIAL REWARDS OF THE PROFESSIONAL ERA AND OUR RELATIONSHIPS WITH NEWS LTD, ADIDAS AND OTHER COMMERCIAL PARTNERS.





In the year ended 31 December 2000, the NZRFU's income rose to a record \$76 million, up from \$62 million in 1999. Expenditure was \$72 million, up from \$59 million, with the increases spread evenly across development of the game, contract expenses and rugby operational spending.

The record income in 2000 saw the NZRFU distribute \$7.5 million to provincial unions and spend a further \$1.5 million on initiatives to assist provincial rugby collectively. A further \$36 million was spent by the NZRFU in supporting provincial rugby through areas such as running national competitions and payments to New Zealand's 300-plus professional players, coaches and support staff involved in non-national team matches.

The healthier finances at national level were generally mirrored in the provinces. At the end of 1995, 13 of the country's 27 provincial unions were in the red while, at the end of 1999, all but seven had recorded surpluses.

These surpluses, created through NZRFU financial distributions, dividends from the Telecom Rugby Super 12 franchises and the increasingly successful Air New Zealand NPC, mean provincial unions can now put more money into club and school rugby, which is critical to the long-term success of New Zealand rugby.

Without the next generation of players we will have little medium to long term future and it appears that extra resources delivered by the professional era have come just at the right time. Five years ago, player numbers were steadily declining as the changing nature of New Zealand society saw fewer and fewer people with the time to devote to playing, coaching, refereeing and administering rugby. Now there are signs that the decline is bottoming out. In 1999, playing numbers were 129,761 compared to 123,306 in 1998, while the number decreased slightly to 128,732 last year.

Some provinces have seen particularly strong growth in junior and women players. But the challenge remains to keep kids interested once they leave primary school as, like most sports, there is a huge drop in participation rates at secondary school level. If New Zealand rugby is to retain its strength at club, provincial and international level, we must put more effort into this area in the coming years.

Another issue the NZRFU focussed considerable energy and resources on last year was player safety. We entered into a partnership with ACC to employ an Injury Prevention Manager and for the first time we are gathering in-depth data on serious injuries and have managed down our ACC costs.

We also entered into an arrangement with the New Zealand Rugby Foundation to host an annual fund-raising match for seriously injured players, and Scotland's tour game against Northland's Vikings Club added extra funds to a \$1 million donation from the NZRFU.

On the field, the Telecom Rugby Super 12 was played for the fifth time in 2000 and won for the fifth time by a New Zealand team as the Crusaders completed a hat-trick of titles. As the competition goes from strength to strength, an NZRFU review found that our franchises have done better on and off the field than their counterparts in South Africa and Australia.

While the Air New Zealand NPC is recognized as vital in maintaining New Zealand's playing strength, many people overlook its importance in funding provincial rugby. The NPC's growth in the popularity has been mirrored by its rising commercial attractiveness and in 2000 – the competition's 25th year – it generated income in excess of \$20 million for provincial unions.

Wellington won the first division title, Bay of Plenty the second division and East Coast the third division in one of the most exciting finals weekends ever, while the Women's NPC, in its second year, was won by Auckland Storm.

The rapid growth of the women's game, particularly at secondary schools and universities, is often attributed to the peerless world champion Blackferns. New Zealand's most successful team in rugby, if not in all sports, has now gone 10 years without a loss and last year comfortably defended the Canada Cup in Winnipeg with wins over the United States, Canada and England. Earlier in the year New Zealand's first women's Sevens team matched their male counterparts by winning the Hong Kong Sevens.

Hong Kong was just one of five tournament wins recorded by coach Gordon Tietjens' exciting young team as it secured the inaugural IRB World Sevens Series title. New Zealanders got a taste of the action for the first time as Wellington hosted a leg of the circuit, although Fiji spoiled the party by winning the final.

The All Blacks maintained their historic winning tradition in 2000. After starting with convincing wins over Tonga and Scotland (twice), the team was disappointed by its win-loss record against both Australia and South Africa in the Philips Tri-Nations Series but it will be many years before fans forget the pulsating Bledisloe Cup games – a scintillating last-minute win in Sydney before a crowd of 109,874, and the injury-time heartbreaker in Wellington.

The All Blacks' end of year tour provided a special moment of a different nature for New Zealand rugby. Before playing and beating France for the inaugural Gallaher Cup in Paris, the team planted a rose bush at the grave of 1905 Originals captain Dave Gallaher who, along with nearly 20,000 other New Zealanders, was killed during the First World War and now lies buried in one of the hundreds of war grave cemeteries in France and Belgium. Later that day the team also visited nearby Les Quesnoy, a town liberated by New Zealanders in the final days of the war.





Commemorating the sacrifices made by so many young New Zealanders so far from home had a profound impact on the team, while their homage moved the French in turn, further strengthening the relationship between our two countries and rugby unions.

Two tests in France came between wins over the Barbarians in Tokyo and Italy in Genoa; matches which created considerable goodwill for New Zealand rugby through having the All Blacks play in non-traditional rugby centres.

New Zealand had a strong presence in Europe last year. New Zealand A also toured in November, beating Wales A, French Universities and Romania but losing to French Barbarians, while earlier in the year the Under-19 side was pipped in the semifinals of the World Championships in France, losing to Australia in a bizarre penalty kick competition after the game ended in a 5-5 draw.

The Under-21 had no such problems in its de facto world championship, annihilating South Africa 71-5 in the final of the Southern Hemisphere Alliance tournament hosted by North Harbour, while the Under-16s and Schoolboys teams also dominated their trans Tasman matches. New Zealand Maori also tasted success, downing the touring Scots, while the Divisional

XV made a successful visit to the Pacific, winning two out of three games in a tough seven-day tour.

I would like to make special mention of Andy Dalton's contribution as President of the NZRFU over the last two years. Andy's commitment to this role matched his tireless on-field performances for the All Blacks. We acknowledge and thank him for his contribution.

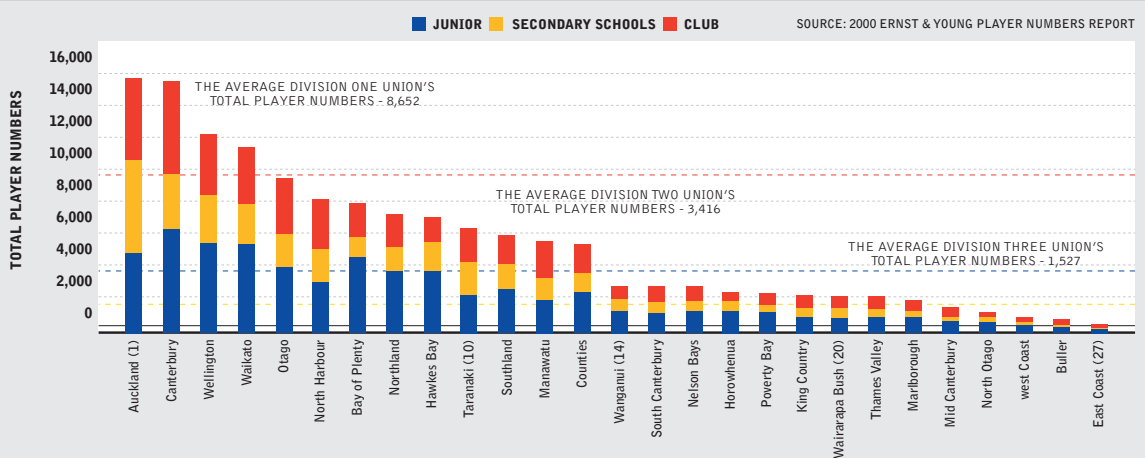
I would also like to thank those people nationally and the NZRFU staff for making rugby the great game that it is.

The challenge now facing New Zealand rugby now is to use our current financial strength wisely to ensure that our representative teams continue to lead the world and that our game flourishes at all domestic levels. Without that, rugby will cease to touch all New Zealanders and unite us as a community.

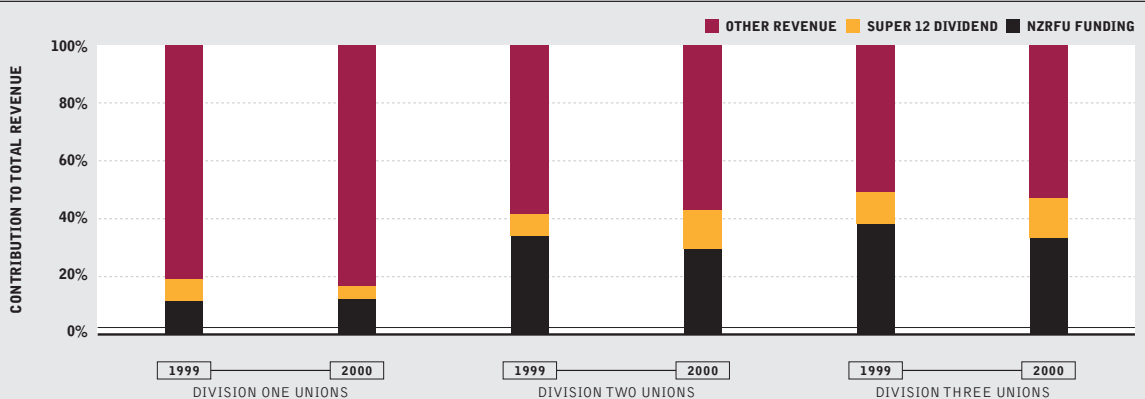
MURRAY MCCAW, CHAIRMAN, NZRFU



PROVINCIAL UNIONS 2000 PLAYER NUMBER DEMOGRAPHICAL ANALYSIS



DIVISIONAL ANALYSIS OF REVENUE BY SOURCE





THE NZRFU NOW HAS A SOUND FINANCIAL PLATFORM FOR MOVING THE GAME FORWARD. THAT PLATFORM HAS BEEN BUILT OVER THE LAST FIVE YEARS. IT HAS BEEN BUILT AS THE ON-FIELD SUCCESS OF THE ALL BLACKS AND THE PROVINCES, CLUBS AND SCHOOLS THAT HAVE BEEN PART OF THE STRENGTH OF NEW ZEALAND RUGBY OVER THE LAST 100 YEARS.

OUR CHALLENGE IS TO PROPERLY MANAGE THE WHOLE RUGBY SYSTEM. FAILURE TO PAY ENOUGH ATTENTION TO ANY PART WILL EVENTUALLY LEAD TO OUR DEMISE.

IT'S OBVIOUS THAT ON-FIELD SUCCESS BY THE ALL BLACKS – AND MAINTAINING THE WINNING TRADITION ESTABLISHED OVER THE LAST CENTURY – PLAYS THE KEY ROLE IN ATTRACTING PARTICIPANTS, SUPPORTERS AND BUSINESS PARTNERS TO RUGBY.





More players, in turn, result in a greater talent pool to draw upon and successful teams with a high level of support mean more money flowing into the game from broadcasters, sponsorship, licensing and sales.

More money means a greater ability to attract, retain and develop talent and to develop the infrastructure of New Zealand rugby from the base up. A country with superior talent, funding, skill development programmes and infrastructure should be able to consistently beat the competition.

Ensuring the future success of New Zealand rugby is all about keeping this "virtuous cycle" going and trying to maintain an edge over our rivals.

The key dimensions to our current competitive advantage are:

1. the size of the talent pool
2. revenues and the size of the potential market (support base)
3. the way in which competitions, talent, stakeholders and funds are managed

New Zealand currently enjoys a strong competitive position and has managed the transition to professionalism well. In the first five years of professionalism the NZRFU has:

1. maintained a high level of player and spectator interest in the game
2. negotiated a substantial increase in funding as a result of the News Ltd and adidas partnerships
3. effectively managed competitions, talent, stakeholders and funds
4. maintained the winning tradition

In 2000 the NZRFU Board and senior management have consulted each of the 27 provincial unions and conducted 25 club/school forums to develop a strategic plan. This work has been supplemented by research work from The Boston Consulting Group and NZRFU management.

This was the first stock take since the professional era came along in 1995.

Our conclusion is that we need to take steps to ensure we do not lose out to those countries with bigger economies and more players.

Our small population base and high participation levels relative to other countries constrain the size of the potential player pool. Our small economy constrains the incremental revenue potential from within New Zealand. This combination means that in time other countries will be able to use the money they earn, partly off the efforts of our teams, to buy our technology and/or talent.

Our success against major rivals has also been mixed in recent years. In the case of South Africa and England our performance has improved; but against France and Australia our performance has declined.

Global sporting trends present both an opportunity for and a threat to New Zealand rugby. Over the next 5-10 years rugby will experience a new set of influences consistent with trends in other professional sports. Increasing globalisation will occur as fans and broadcasters demand the best of the best. The value of top level sporting content will increase and more wealth will flow into rugby.

New Zealand rugby must position itself to take advantage of the expected increase in wealth flowing into the game. We must capitalise on the fact that the All Blacks are the biggest drawcard in a game that is enjoying rapid growth.

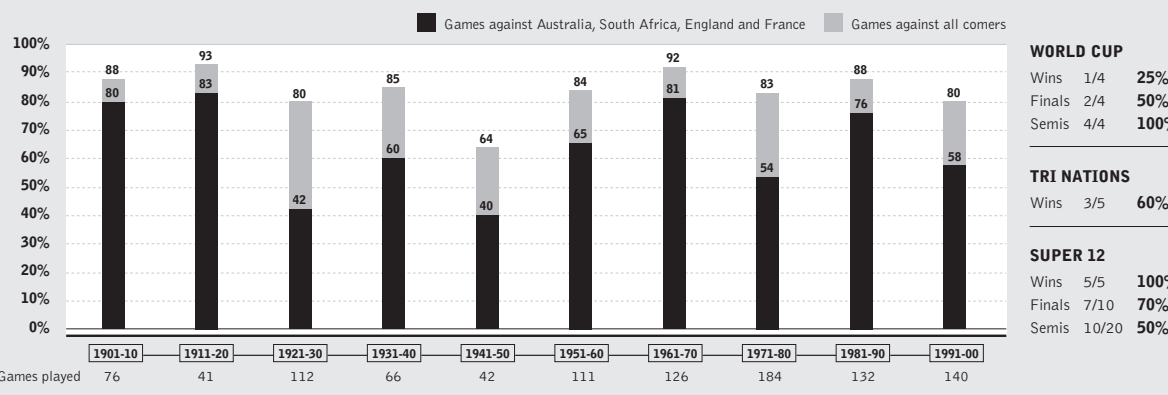
If we don't, New Zealand's existing structural disadvantages are at risk of being exposed. Other rugby nations/teams will become increasingly competitive, on the basis of their superior wealth; and we will be unable to keep our top talent in the face of competition from other rugby nations and other sports.

This is a very real threat. "She'll be right" is not an option. It never has been for New Zealand rugby. New Zealand rugby's success at the highest level has always been based on a level of commitment to team and teammates, excellence and rewards fuelled by the unrelenting belief of Kiwis that we can and must be the best rugby nation in the world.

In order to compete, New Zealand rugby must be true to its past but demand even higher levels of commitment to team, excellence and innovation if we



ALL BLACKS SUCCESS RATE AGAINST ALL COMERS



WORLD CUP		
Wins	1/4	25%
Finals	2/4	50%
Semis	4/4	100%
TRI NATIONS		
Wins	3/5	60%
SUPER 12		
Wins	5/5	100%
Finals	7/10	70%
Semis	10/20	50%

(1) Includes regional and invitation sides as well as tests. Source: NZ Rugby Almanack; Rothmans Rugby Union Yearbook 1999-2000; IRB website.





are to win on and off the field in future. That is why the NZRFU's sharpened strategic focus will see us:

1. working with other national unions to grow the game internationally and take our fair share of wealth generated
2. taking a managed approach to the game nationally, to build the basis for strong international teams

We will aim to grow the game of rugby around the world. For all the hoopla it is worth remembering that while six million French watched the All Blacks play France in 2000 - and that was six times the number that watched Australia the week before - 12 million of them also tuned in to the World Handball Final.

So, the first task for everyone in rugby is to grow the world rugby pie. The second thing is for New Zealand to get its fair share of that pie. The third thing is to reinvest those resources into provincial rugby and, through provincial rugby, into the club and school game.



RUSS THOMAS

New Zealand Rugby lost one of its greatest servants with the untimely passing of Russ Thomas in 2000.

A life member of the NZRFU since 1991, Russ was a member of the national union from 1973 to 1994 and chaired it from 1986-90. He was a member of the International Rugby Board from 1973 to 1994 and was chairman of the 1991 Rugby World Cup in Britain.

He is also remembered for his management roles with All Black teams, including Jack Gleeson's 1978 side that achieved the only grand slam by a New Zealand team, beating Ireland, Wales, England and Scotland.

Russ was awarded the OBE in 1979 and the CBE in 1988.

ROLES AND RESPONSIBILITIES AGREED WITH PROVINCIAL UNIONS

NZRFU National Activities in development, competitions and teams

PROVINCIAL UNIONS Telecom Rugby Super 12 and Provincial Teams, Regional and Provincial development and Club and School Competitions

CLUBS AND SCHOOLS Club and School Teams

The NZRFU is committed to putting significantly more resources into provincial rugby and, through provincial unions, into the club and school game. In future we aim to have significant levels of funding for provincial unions and so that these resources are used for the development of the game, they will be tagged to development targets agreed between provincial unions and the NZRFU.

We are working with provinces on transparent accounting and performance systems that will allow all to see who is performing and where resources are going.

The sharpening of the NZRFU's strategic focus will also mean the NZRFU's resources will have to change to better reflect the new priorities. As at March 2000 the NZRFU employed approximately 400 staff - players, coaches, managers, other team support staff, adidas Institute of Rugby, field staff and at its Wellington headquarters. These numbers are expected to stay about the same moving forward.

The future is full of potential. But in order to win New Zealand rugby, including the NZRFU, will need to achieve the right balance between:

- i) local touch in New Zealand while achieving global reach for rugby and our teams;
- ii) respecting our traditions and shaping the future through our tradition of innovation; and
- iii) playing the game and running the business.

That is the challenge before us all.

DAVID RUTHERFORD, CHIEF EXECUTIVE OFFICER, NZRFU

THE NZRFU WILL DIRECTLY INVEST \$11.5 MILLION IN PROVINCIAL RUGBY IN 2001 - \$2.5 MILLION UP ON LAST YEAR - AS THE FIRST PART OF ITS SHARPENED STRATEGIC FOCUS. THERE WILL BE \$7.5 MILLION IN FINANCIAL DISTRIBUTIONS TO PROVINCES AND \$4 MILLION IN A NUMBER OF INITIATIVES TO ASSIST PROVINCIAL RUGBY COLLECTIVELY.

Additionally, the NZRFU has budgeted to spend **\$34 million** in 2001 supporting the provincial game in provincial teams, running international and national competitions for provinces (eg the Telecom Rugby Super 12, NPC and Women's NPC).

The \$11.5 million in 2001 for direct assistance compares with \$9 million (\$7.5 in financial distributions and \$1.5 million in initiatives to assist provincial rugby collectively) in 2000.

Initiatives that will benefit provincial rugby collectively include:

- **\$930,000** for funding Air New Zealand NPC coaching support in each of the 27 provincial unions
- **\$360,000** in "equalisation" subsidies to lower NPC

first division provincial unions to ensure similar support structures in each first division union regardless of its size or whether it is a Telecom Rugby Super 12 base

- **\$300,000** for coaching resource materials
- **\$350,000** for increased investment in recruitment, training and retention of referees in provinces
- **\$150,000** for developing courses for New Zealand's emerging player talent and rugby research initiatives through the adidas Institute of Rugby
- **\$331,000** for injury prevention programmes in partnership with ACC
- **\$585,000** for showcasing, promotional and recruitment programmes for club and school rugby.

This is not intended to replace the role of provincial

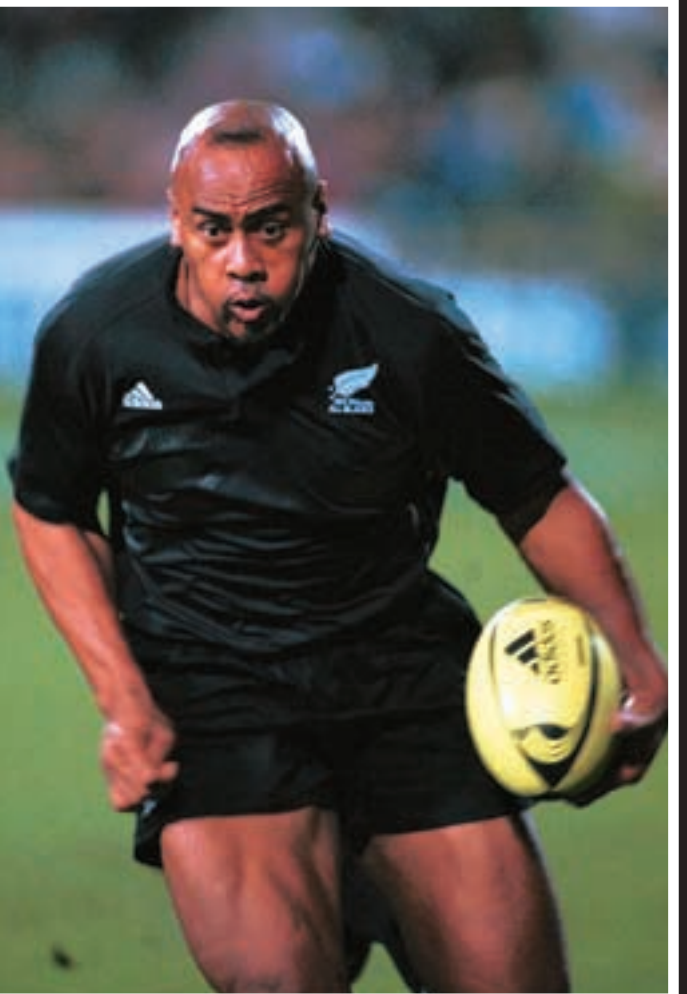
unions for developing club and school rugby at a local level but, rather, to give a national focus to it.

- **\$110,000** for the development of a schools education programme
- **\$750,000** in capital expenditure for a provincial union computer network including intranet/extranet development
- **\$550,000** for "Professional Player Development" personnel and programmes in each Telecom Rugby Super 12 franchise area

A High Performance Manager has also be employed to develop programmes for national players and top national and provincial coaches, referees and administrators.

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ON-FIELD RESULTS

2000

SCOREBOARD

2000 ALL BLACKS REPRESENTATIVES



		2000	CAREER			2000	CAREER
Pita Alatini	Otago	7	10	Justin Marshall	Canterbury	9	48
Todd Blackadder	Canterbury	10	12	Norman Maxwell	Canterbury	9	20
Tony Brown	Otago	5	13	Kees Meeuws	Otago	6	18
Ron Cribb	North Harbour	9	9	Andrew Mehrtens	Canterbury	9	48
Christian Cullen	Wellington	10	51	Jason O'Halloran	Wellington	1	1
Craig Dowd	Auckland	6	60	Anton Oliver	Otago	10	29
Greg Feek	Canterbury	3	8	Taine Randell	Otago	9	40
Troy Flavell	North Harbour	8	8	Bruce Reihana	Waikato	2	2
Daryl Gibson	Canterbury	2	13	Scott Robertson	Canterbury	9	13
Mark Hammett	Canterbury	9	14	Mark Robinson	Canterbury	2	2
Carl Hoefft	Otago	6	20	Gordon Slater	Taranaki	3	3
Doug Howlett	Auckland	4	4	Greg Somerville	Canterbury	6	6
Alama Ieremia	Wellington	6	30	Carlos Spencer	Auckland	2	14
Byron Kelleher	Otago	4	11	Reuben Thorne	Canterbury	5	11
Josh Kronfeld	Otago	7	54	Filo Tiatia	Wellington	2	2
Jonah Lomu	Wellington	8	46	Tana Umaga	Wellington	10	27
Leon MacDonald	Canterbury	4	4				

Manager Andrew Martin Assistant Manager Gilbert Enoka Coach/Convenor of Selectors Wayne Smith Assistant Coach/Selector Tony Gilbert Selector Peter Thorburn
 Doctor John Mayhew Physiotherapist Paul Annear Trainer Mike Anthony Masseur Lipi Sinnott Communications Officer James Funnell

PLAYED 10 WON 7 LOST 3 POINTS FOR 474 POINTS AGAINST 238

ALL BLACKS



DATE	OPPONENT	VENUE	RESULT	REFEREE
June 16	Tonga	Albany	won 102-0	Steve Lander (Eng)
June 24	Scotland	Dunedin	won 69-20	Scott Young (Aus)
July 1	Scotland	Auckland	won 48-14	Wayne Erickson (Aus)
July 15	Australia	Sydney	won 39-35	Andre Watson (SA)
July 22	South Africa	Christchurch	won 25-12	Chris White (Eng)
August 5	Australia	Wellington	lost 23-24	Jonathon Kaplan (SA)
August 19	South Africa	Johannesburg	lost 40-46	Andrew Cole (Aus)
Nov 3*	Pacific Barbarians	Tokyo	won 50-10	Andrew Cole (Aus)
Nov 11	France	Paris	won 39-26	Wayne Erickson (Aus)
Nov 18	France	Marseille	lost 33-42	Jonathon Kaplan (SA)
Nov 25	Italy	Genoa	won 56-19	Robert Davies (Wales)

* Not a first class fixture

PHILIPS TRI-NATIONS SERIES



DATE	RESULT	VENUE	REFEREE
July 15	New Zealand 39 Australia 35	Sydney	Andre Watson (SA)
July 22	New Zealand 25 South Africa 12	Christchurch	Chris White (Eng)
July 29	Australia 26 South Africa 6	Sydney	Ed Morrison (Eng)
August 5	Australia 24 New Zealand 23	Wellington	Jonathon Kaplan (SA)
August 19	South Africa 46 New Zealand 40	Johannesburg	Andrew Cole (Aus)
August 26	Australia 19 South Africa 18	Durban	Paul Honiss (NZ)

Final Standings	P	W	L	Points
Australia	4	3	1	14
New Zealand	4	2	2	11
South Africa	4	1	3	6

NEW ZEALAND A

NEW ZEALAND A



DATE	OPPONENT	VENUE	RESULT	REFEREE
Nov 7	French Barbarians	Lens	lost 21-23	David McHugh (Ire)
Nov 10	Wales A	Cardiff	won 30-9	John Barnard (Eng)
Nov 15	French Universities	Bayonne	won 33-21	Rob Dickson (Sco)
Nov 25	Romania	Bucharest	won 82-9	David Courtney (Ire)

REPRESENTATIVES

BACKS Orene Ai'i, Ben Blair, Tony Brown, Rico Gear, David Holwell, Scott McLeod, Malili Muliaina, Caleb Ralph, Mark Robinson, Jason Spice, Rua Tipoki, Justin Wilson.
FORWARDS Con Barrell, Jerry Collins, Justin Collins, Carl Hayman, David Hewett, Chris Jack, Slade McFarland, Keven Mealamu, Kelvin Middleton, Glenn Taylor (captain), Koula Tukino, Kupu Vanisi, Dion Waller, Nick White, Royce Willis.

Manager Darren Shand Coach Robbie Deans Assistant Coach Steve Hansen Doctor Steve Targett Physiotherapist Jeff Marr
 Trainer Graham Lowe Communications Manager Jackie Maitland Baggage/Masseur Errol Collins



ON-FIELD RESULTS

2000

SCOREBOARD

ROAD TO FINALS >



TEAM	P	W	D	L	POINTS
Brumbies	11	9	-	2	45
Crusaders	11	8	-	3	39
Highlanders	11	6	-	5	32
Cats	11	7	-	4	32
Stormers	11	6	1	4	31
Blues	11	6	-	5	30
Reds	11	6	-	5	30
Hurricanes	11	6	-	5	29
Waratahs	11	5	-	6	25
Chiefs	11	3	-	8	20
Northern Bulls	11	1	2	8	11
Sharks	11	1	1	9	9

SEMI-FINAL #1		SEMI-FINAL #2		FINAL		CHAMPION
TEAM	SCORE	TEAM	SCORE	TEAM	SCORE	TEAM
Crusaders	37	Brumbies	28	Crusaders	20	Crusaders
Highlanders	15	Cats	5	Brumbies	19	

BLUES		PLAYED 11 WON 6 LOST 5		
DATE	OPPONENT	VENUE	RESULT	
Feb 25	Brumbies	Canberra	won 18-15	
Mar 5	Chiefs	Albany	lost 25-32	
Mar 10	Crusaders	Christchurch	lost 20-32	
Mar 24	Waratahs	Auckland	won 31-17	
Mar 31	Hurricanes	Wellington	won 25-14	
Apr 8	Stormers	Auckland	lost 18-39	
Apr 14	Highlanders	Auckland	won 26-16	
Apr 22	Northern Bulls	Auckland	won 54-11	
Apr 30	Sharks	Durban	won 30-19	
May 5	Cats	Johannesburg	lost 27-34	
May 13	Reds	Brisbane	lost 26-33	

CHIEFS		PLAYED 11 WON 3 LOST 8		
DATE	OPPONENT	VENUE	RESULT	
Feb 27	Crusaders	Hamilton	lost 24-27	
Mar 5	Blues	Albany	won 32-25	
Mar 18	Hurricanes	Hamilton	lost 19-24	
Mar 25	Reds	Brisbane	lost 17-37	
Apr 2	Stormers	Pukekohe	lost 25-28	
Apr 9	Waratahs	Hamilton	lost 30-37	
Apr 15	Northern Bulls	Rotorua	won 40-7	
Apr 20	Highlanders	Dunedin	lost 6-38	
Apr 29	Brumbies	Hamilton	lost 17-45	
May 6	Sharks	Durban	won 44-31	
May 13	Cats	Bloemfontein	lost 3-53	

HURRICANES		PLAYED 11 WON 6 LOST 5		
DATE	OPPONENT	VENUE	RESULT	
Feb 25	Sharks	Wellington	won 40-23	
Mar 4	Reds	New Plymouth	won 43-25	
Mar 11	Highlanders	Dunedin	lost 19-35	
Mar 18	Chiefs	Hamilton	won 24-19	
Mar 25	Cats	Palmerston North	won 29-23	
Mar 31	Blues	Wellington	lost 14-25	
Apr 7	Crusaders	Wellington	won 28-22	
Apr 21	Brumbies	Canberra	lost 28-47	
Apr 29	Waratahs	Sydney	won 27-20	
May 7	Stormers	Cape Town	lost 23-43	
May 13	Northern Bulls	Pretoria	lost 33-47	

CRUSADERS		PLAYED 13 WON 10 LOST 3		
DATE	OPPONENT	VENUE	RESULT	
Feb 27	Chiefs	Hamilton	won 27-24	
Mar 10	Blues	Christchurch	won 32-20	
Mar 18	Reds	Brisbane	won 27-19	
Mar 26	Stormers	Nelson	won 47-31	
Apr 1	Highlanders	Christchurch	won 42-36	
Apr 7	Hurricanes	Wellington	lost 22-28	
Apr 15	Sharks	Durban	won 32-24	
Apr 22	Cats	Johannesburg	lost 31-54	
Apr 28	Northern Bulls	Christchurch	won 75-27	
May 5	Waratahs	Christchurch	won 22-13	
May 12	Brumbies	Christchurch	lost 12-17	
May 20	Highlanders (SEMI)	Christchurch	won 37-13	
May 27	Brumbies (FINAL)	Canberra	won 20-19	


HIGHLANDERS		PLAYED 12 WON 6 LOST 6		
DATE	OPPONENT	VENUE	RESULT	
Feb 26	Reds	Dunedin	won 50-13	
Mar 3	Sharks	Dunedin	won 27-20	
Mar 11	Hurricanes	Dunedin	won 35-19	
Mar 17	Cats	Dunedin	won 33-31	
Apr 1	Crusaders	Christchurch	lost 36-42	
Apr 8	Brumbies	Canberra	lost 15-34	
Apr 14	Blues	Auckland	lost 16-26	
Apr 20	Chiefs	Dunedin	won 38-6	
Apr 29	Stormers	Cape Town	lost 13-27	
May 6	Northern Bulls	Pretoria	won 42-40	
May 12	Waratahs	Sydney	lost 15-22	
May 20	Crusaders (semi)	Christchurch	lost 13-37	

ON-FIELD RESULTS

2000

SCOREBOARD

REGIONAL COLTS COMPETITION




TEAM	P	W	L	POINTS
Highlanders	4	3	1	15
Crusaders	4	3	1	15
Blues	4	2	2	11
Hurricanes	4	1	3	7
Chiefs	4	1	3	4

WON BY **HIGHLANDERS** WHO HAD THE BETTER POINTS DIFFERENTIAL

AIR NEW ZEALAND NPC




FIRST DIVISION



TEAM	P	W	D	L	POINTS
Canterbury	9	8	-	1	38
Auckland	9	8	-	1	36
Wellington	9	6	-	3	30
Taranaki	9	5	-	4	23
North Harbour	9	5	-	4	23
Northland	9	4	-	5	22
Waikato	9	4	-	5	21
Otago	9	3	-	6	18
Counties Manukau	9	1	-	8	9
Southland	9	1	-	8	6

SEMI-FINAL #1		SEMI-FINAL #2		FINAL		CHAMPION
TEAM	SCORE	TEAM	SCORE	TEAM	SCORE	TEAM
Wellington	48	Canterbury	31	Wellington	34	Wellington
Auckland	23	Taranaki	23	Canterbury	29	

SECOND DIVISION



TEAM	P	W	D	L	POINTS
Bay of Plenty	8	7	-	1	32
Hawkes Bay	8	6	-	2	28
Nelson Bays	8	5	-	3	28
King Country	8	5	-	3	25
Marlborough	8	5	-	3	24
Wanganui	8	4	-	4	19
Manawatu	8	2	-	6	11
Thames Valley	8	1	-	7	8
Mid Canterbury	8	1	-	7	7

SEMI-FINAL #1		SEMI-FINAL #2		FINAL		CHAMPION
TEAM	SCORE	TEAM	SCORE	TEAM	SCORE	TEAM
Nelson Bays	43	Bay of Plenty	48	Bay of Plenty	16	Bay of Plenty
Hawke's Bay	16	King Country	30	Nelson Bays	12	


THIRD DIVISION



TEAM	P	W	D	L	POINTS
North Otago	8	6	1	1	30
East Coast	8	6	1	1	30
Wairarapa Bush	8	6	-	2	27
Poverty Bay	8	5	-	3	27
South Canterbury	8	3	-	5	17
Horowhenua Kapiti	8	1	1	6	13
West Coast	8	1	-	7	5
Buller	8	2	1	5	4


SEMI-FINAL #1		SEMI-FINAL #2		FINAL		CHAMPION
TEAM	SCORE	TEAM	SCORE	TEAM	SCORE	TEAM
North Otago	53	East Coast	18	North Otago	21	East Coast
Poverty Bay	32	Wairarapa Bush	17	East Coast	25	

NPC DEVELOPMENT



TEAM	P	W	L	POINTS
Waikato	9	8	1	38
Auckland	9	7	2	35
North Harbour	9	7	2	31
Wellington	9	6	3	30
Canterbury	9	6	3	29
Otago	9	4	5	20
Counties Manukau	9	3	6	15
Taranaki	9	2	7	14
Southland	9	1	8	6
Northland	9	1	8	5

AIR NEW ZEALAND RANFURLY SHIELD



DATE	HOLDER	CHALLENGER	VENUE	REFEREE
July 4	Waikato 99	West Coast 3	Greymouth	Peter Boyden
July 8	Waikato 95	North Otago 17	Oamaru	Paul Macfie
July 22	Waikato 86	Wanganui 3	Tokoroa	Gary Wise
Aug 19	Waikato 52	Northland 14	Hamilton	Steve R Walsh
Sept 2	Waikato 44	Southland 36	Hamilton	Kelvin Deaker
Sept 9	Waikato 24	North Harbour 11	Hamilton	Colin Hawke
Sept 23	Waikato 18	Canterbury 26	Hamilton	Paddy O'Brien
Sept 30	Canterbury 29	Otago 26	Christchurch	Kelvin Deaker
Oct 6	Canterbury 28	Northland 22	Christchurch	Steve R Walsh

ON-FIELD RESULTS

2000

SCOREBOARD

MAORI RUGBY

MAORI RUGBY



DATE	OPPONENT	VENUE	RESULT	REFEREE
June 17	Scotland	New Plymouth	won 18-15	Paul Honiss

REPRESENTATIVES

BACKS Norm Berryman, Adrian Cashmore, Rhys Duggan, Daryl Gibson, Glen Jackson, Mark Mayerhofler, Caleb Ralph, Roger Randle, Bruce Reihana.

FORWARDS Mark Cooksley, Mike Edwards, Greg Feek, Norm Hewitt (captain), Joe McDonnell, Hare Makiri, Glen Marsh, Deon Muir, Matua Parkinson, Paul Tito, Dion Waller.

Manager Mattie Blackburn **Coach** Matt Te Pou **Assistant Coach** Jim Love **Physiotherapist** Michael Stewart **Kaumatua** Whetu Tipiwai

DIVISIONAL TEAM

DIVISIONAL TEAM

DATE	OPPONENT	VENUE	RESULT	REFEREE
Nov 15	Apia XV	Apia	won 47-11	Andy Aiolupo
Nov 18	Samoa XV	Apia	won 30-23	M Talapusi
Nov 22	Tonga XV	Nuku'alofa	lost 17-34	Colin Hawke

REPRESENTATIVES

BACKS Kuke Asolupe, Joe Fa'aiu, Regan Finch, Dwayne Kemp, Willie Lardelli, Hayden Martine, Mark Milne, Dion Mytton, Murdoch Paewai, Lee Peina, Keith Pryor.

FORWARDS Peter Bielski, Daniel Godbold, Craig Holdaway, Tafai Ioasa, Clayton McMillan (captain), Kahu Marfell, Chris Masoe, Blair Mirfin, Matt Porter, Reece Robinson, Steve Simpkins, Thompson Tapsell, Paul Tupai.

Manager Tony Thorpe **Coach** Noel McQuilkin **Assistant Coach** Aussie McLean **Doctor** Simon Mayhew **Physiotherapist** Mike Stewart **Trainer** Kevin Sheehy **Baggage/Masseur** Paul Blacklow

NEW ZEALAND SEVENS

NEW ZEALAND SEVENS WINNERS OF THE INAUGURAL IRB WORLD SEVENS SERIES 1999/2000

DATE	TOURNAMENT	QUARTER-FINAL	SEMI-FINAL	FINAL
Jan 7-8	Uruguay	beat Canada 33-0	beat Sth Africa 31-7	beat Fiji 42-19
Jan 12-13	Argentina	beat Canada 43-7	beat Australia 26-5	lost Fiji 14-26
Feb 4-5	New Zealand	beat Argentina 42-12	beat Australia 19-0	lost Fiji 14-24
Feb 11-12	Fiji	beat Uruguay 49-0	beat Samoa 45-0	beat Fiji 31-5
Feb 18-19	Australia	beat Argentina 33-12	lost Australia 0-17	
Mar 24-26	Hong Kong	beat Argentina 29-0	beat Australia 26-0	beat Fiji 31-5
Apr 1-2	Japan	beat Papua New Guinea 35-0	beat Australia 19-0	lost Fiji 22-27
May 27-28	France	beat France 19-0	beat Australia 26-0	beat Sth Africa 69-10
Nov 18-19	South Africa	beat Canada 21-12	beat Argentina 40-0	beat Fiji 34-5
Nov 23-24	Dubai	beat Argentina 33-7	beat Samoa 26-0	beat Fiji 38-12

REPRESENTATIVES

Orene Ai'i, Christian Cullen, Craig De Goldi, Brad Fleming, Jared Going, Brendon Haami, Craig Hudson, Damian Karauna, Johnny Leo'o, Jonah Lomu, Hayden Martine, Tony Monaghan, Malili Muliaina, Donovan Nepia, Craig Newby, Kristian Ormsby, Caleb Ralph, Roger Randle, Eric Rush (captain), Dallas Seymour, Rodney So'oialo, Karl Te Nana, Jason Tiatia, Massey Tuhakaraina, Amasio Valence, Joeli Vidiri, Justin Wilson.

Manager Tony Ward **Coach** Gordon Tietjens **Physiotherapist** Kevin McQuoid **Trainer** Keith Roberts

TELECOM NATIONAL SEVENS TOURNAMENT

at adidas Institute of Rugby, Palmerston North 13-14 November, 2000

CUP CHAMPIONSHIP



QUARTER-FINALS	SCORE	OPPONENT	SCORE
Auckland	22	Northland	17
North Harbour	19	Otago	7
Waikato	19	Canterbury	17
Wellington the bye			
SEMI-FINALS			
North Harbour	17	Auckland	12
Waikato	19	Wellington	14
FINAL			
North Harbour	52	Waikato	12

PLATE CHAMPIONSHIP



QUARTER-FINALS	SCORE	OPPONENT	SCORE
Taranaki	17	NZ Marist Selection	12
Counties Manukau	21	West Coast	17
Wanganui	19	Hawkes Bay	5
Bay of Plenty the bye			
SEMI-FINALS			
Taranaki	22	Counties Manukau	10
Wanganui	21	Bay of Plenty	10
FINAL			
Wanganui	19	Taranaki	14

BOWL CHAMPIONSHIP



QUARTER-FINALS	SCORE	OPPONENT	SCORE
King Country	40	South Canterbury	14
Mid Canterbury	21	Buller	17
Nelson Bays	29	Thames Valley	5
Manawatu the bye			
SEMI-FINALS			
King Country	14	Mid Canterbury	5
Nelson Bays	31	Manawatu	19
FINAL			
Nelson Bays	24	King Country	17

SHIELD CHAMPIONSHIP



QUARTER-FINALS	SCORE	OPPONENT	SCORE
Poverty Bay	19	Horowhenua Kapiti	17
Southland	36	Marlborough	10
Wairarapa Bush the bye			
North Otago the bye			
SEMI-FINALS			
Poverty Bay	10	Wairarapa Bush	5
Southland	24	North Otago	19
FINAL			
Southland	29	Poverty Bay	15

WOMEN'S CHAMPIONSHIP



SEMI-FINALS	SCORE	OPPONENT	SCORE
Otago	17	Wellington	5
Bay of Plenty	24	Auckland	0
FINAL			
Bay of Plenty	33	Otago	5



AGE GRADE

NEW ZEALAND RUGBY ACADEMY



THE FOLLOWING 20 PLAYERS WERE SELECTED FOR THE 2000 ACADEMY:
 Ashley Barron (Otago), Josh Blackie (Otago), Neil Brew (Taranaki), Jerry Collins (Wellington), Clarke Dermody (Southland), Riki Flutey (Wellington), David Gibson (Otago), Hayden Hireme (Waikato), Ben Hurst (Canterbury), Richard McCaw (Canterbury), Seilala Mapasua (Otago), Aaron Mauger (Canterbury), Keven Mealamu (Auckland), Bradley Mika (Auckland), Malili Muliaina (Auckland), Shannon Paku (Wellington), Anthony Penn (Taranaki), George Stowers (Counties Manukau), Samiu Vahafolau (Auckland), Joe Ward (North Harbour).

NEW ZEALAND UNDER 21 AT UNDER 21 INTERNATIONAL TOURNAMENT IN AUCKLAND



DATE	OPPONENT	VENUE	RESULT
June 21	Samoa	Albany	won 42-3
June 24	England	Albany	won 29-6
June 28	Argentina	Albany	won 53-12
July 1	South Africa (Final)	Eden Park	won 71-5

REPRESENTATIVES
BACKS Orene Ai'i, Ben Blair, Neil Brew, Riki Flutey, David Gibson, James King, Seilala Mapasua, Aaron Mauger (captain), Malili Muliaina, Jason Shoemark, Jason Tiatia, Amasio Valence, Gavin Williams.
FORWARDS Josh Blackie, Jerry Collins, Clarke Dermody, Carl Hayman, Filippo Levi, Richard McCaw, Deacon Manu, Keven Mealamu, Kristian Ormsby, Rodney So'oiolo, George Stowers, Hale Tu'u'hoko, Grant Webb, Tom Willis, Tony Woodcock.
Manager Sean Fitzpatrick **Assistant Manager** Tony Ward **Coach** Peter Sloane **Assistant Coach** Bruce Robertson
Doctor Peter Coleman **Physiotherapist** Kevin McQuoid **Fitness Trainer** Matt Blair

NEW ZEALAND UNDER 19 AT THE WORLD JUNIOR CHAMPIONSHIP IN FRANCE



DATE	OPPONENT	VENUE	RESULT
Apr 14	Spain	Sens	won 82-0
Apr 17	Argentina	Macon	won 29-3
Apr 20	Australia (Semi)	Chalon	drew 5-5
Apr 24	Wales (3rd/4th)	Dijon	won 34-8

REPRESENTATIVES
BACKS Dayle Eathorne, Gerrard Fasavalu, Aaron Good, Mana Harrison, Ray Isara, Robert Kydd, William Lafaele, Jamie Nutbrown, Jason Shoemark, Tane Tu'ipulotu, Sam Tuitupou, Shaun Webb.
FORWARDS Daniel Braid (captain), Troy Davy, Tim Fairbrother, Douglas Fletcher, Corey Flynn, Angus MacDonald, Bradley Mika, Warren Smith, Jeremiah Soakai, Daniel Somerville, Tom Symes, Mose Tuialii, Tony Woodcock, Jeff Wright.
Manager Kevin Gimblett **Coach** John Boe **Assistant Coach** Mark Shaw **Doctor** Simon Mayhew
Physiotherapist Dean Coleman **Trainer** Ian Doust

NEW ZEALAND UNDER 16



DATE	OPPONENT	VENUE	RESULT
Oct 7	Australia	Wanganui	won 44-0

REPRESENTATIVES
BACKS Jeremy Aloe, Siaso Anamani, Edwin Asotasi, James Foote, Tonga Monga, Alex Sala, Sid Smales, Nonu Sua-Ausage, Jeremy Te Huia, Joe Wright.
FORWARDS Martin Asiata, Eugene Beneke, Hikawera Elliot, Karl Haitana, Andrew Jacobson, Liam Messam, Chris Moke (captain), Dennis Puia, Moses Robertson-Tiueti, Steven Setephano, Garth Swann, Andrew van der Heijden, Lionel Wairau.
Manager Dave Hoskin **Coach** Kieran Keane **Assistant Coach** Alan Muir **Physiotherapist** David Beattie

NEW ZEALAND SECONDARY SCHOOLS



DATE	OPPONENT	VENUE	RESULT
Sept 2	ACT President's XV	Canberra	won 62-9
Sept 5	Australia Schools A	Bathurst	won 61-5
Sept 9	Australia Schools	Sydney	won 33-23
Sept 30	Tonga Schools	Auckland	won 100-0

REPRESENTATIVES
BACKS Benjamin Atiga, Kane Hancy, Glen Horton, David Johnston, Ben Jones, William Lafaele, Chris McKay, Christopher Merrick, Toby Morland, Joe Rokocoko, Christopher Smylie, Sam Tuitupou, Murray Williams.
FORWARDS John Afoa, Aliitaeao Asiata, Troy Davy, Luke Eketone, Nili Latu, John Pareanga, James Ryan, Adam Thomson, Soane Tonga'uiha, Ray Tuivaiti (captain), Kyle Uerata, Thomas Waldrom, Mehaka Wickliffe.
Manager Steve Kissick **Coach** Gerry Davidson **Assistant Coach** Josef Schmidt **Physiotherapist** Gary Sye

WOMEN'S RUGBY

BLACK FERNS CANADA CUP TOURNAMENT



DATE	OPPONENT	VENUE	RESULT
Sept 23	Canada	Winnipeg	won 41-0
Sept 27	United States	Winnipeg	won 45-0
Sept 30	England (final)	Winnipeg	won 32-13

REPRESENTATIVES
BACKS Vanessa Cootes, Maree Edwards, Monique Hirovanaa, Dianne Kahura, Neroli Knight, Amiria Marsh, Hannah Myers, Anna Richards, Annaleah Rush, Exia Shelford, Suzy Shortland, Tammi Wilson.
FORWARDS Susan Dawson, Victoria Heighway, Rhonda Kay, Fiona King, Adrienne Lili'i, Rebecca Liua'ana, Margaret McKenzie, Tala Mulipola, Jacinta Nielsen, Farah Palmer (captain), Mata Piho, Regina Sheck, Cheryl Waaka, Davida White.
Manager Vicki Dombroski **Coach** Daryl Suasua **Assistant Coach** Brian Hays **Physiotherapist** Helen Littleworth **Trainer** Peter Lind



ON-FIELD RESULTS

2000

SCOREBOARD

WOMEN'S NPC

NORTHERN

TEAM	P	W	D	L	POINTS
Auckland	5	5	-	-	25
Waikato	5	4	-	1	17
Bay of Plenty	5	3	-	2	16
Northland	5	3	-	2	14
Counties Manukau	5	1	-	4	6
North Harbour	5	-	-	5	1

CENTRAL

TEAM	P	W	D	L	POINTS
Hawkes Bay	3	3	-	-	15
Wanganui	3	2	-	1	9
Poverty Bay	3	1	-	2	6
Taranaki	3	-	-	3	0

SOUTHERN

TEAM	P	W	D	L	POINTS
Southland	3	3	-	-	13
Nelson Bays	3	1	1	1	6
Marlborough	3	1	-	2	5
Hanan Shield Unions	3	-	1	2	3

COMBINED

TEAM	P	W	D	L	POINTS
Otago	5	5	-	-	21
Wellington	5	3	-	2	14
Canterbury	4	2	-	3	9
Manawatu	4	-	-	4	0

SEMI-FINAL #1		SEMI-FINAL #2		FINAL		CHAMPION
TEAM	SCORE	TEAM	SCORE	TEAM	SCORE	TEAM
Auckland	24	Otago	9	Auckland	22	Auckland
Wellington	3	Waikato	8	Otago	12	

REFEREES

INTERNATIONAL TEST REFEREES

Colin Hawke	South Africa v England at Pretoria.
Paul Honiss	France v Ireland at Paris; South Africa v Australia at Durban; France v Australia at Paris.
Paddy O'Brien	Australia v South Africa at Melbourne.
Steve R Walsh	England v Ireland at Twickenham; Wales v South Africa at Cardiff.

OBITUARIES

Ken Bloxham	New Zealand Representative	1980
Guy Bowers	New Zealand Representative	1953-54
Ron Hemi	New Zealand Representative	1953-60
Rod McKenzie	New Zealand Representative	1934-38
Russ Thomas	NZRFU Council	1974-93
Ron Ward	New Zealand Representative	1936-37

2000 STEINLAGER RUGBY AWARD WINNERS



AIR NEW ZEALAND NPC DIVISION 1 PLAYER OF THE YEAR:	1 Andy Slater, Taranaki
AIR NEW ZEALAND NPC DIVISION 2 PLAYER OF THE YEAR:	1 Cory Holdaway, Nelson
AIR NEW ZEALAND NPC DIVISION 3 PLAYER OF THE YEAR:	1 Mano Flutey, East Coast
AIR NEW ZEALAND NPC COACH OF THE YEAR:	2 Gordon Tietjens, Bay of Plenty
TELECOM RUGBY SUPER 12 PLAYER OF THE YEAR:	3 Scott Robertson, Crusaders
NZRFU AGE GRADE PLAYER OF THE YEAR:	4 Ben Blair, Canterbury
TELECOM RUGBY SUPER 12 TEAM OF THE YEAR:	5 Crusaders
NZRFU WOMEN'S PLAYER OF THE YEAR:	6 Fiona King, Otago
RICHARD CRAWSHAW MEMORIAL SEVENS PLAYER OF THE YEAR:	7 Karl Te Nana, North Harbour
KR TREMAIN MEMORIAL TROPHY RUGBY PERSONALITY OF THE YEAR:	Tana Umaga, Wellington
TOM FRENCH CUP FOR MAORI PLAYER OF THE YEAR:	Daryl Gibson, Canterbury
NEW ZEALAND RUGBY REFEREE OF THE YEAR:	Colin Hawke
MOST IMPROVED REFEREE OF THE YEAR:	Scott Herbert
adidas TEAM OF THE YEAR:	8 New Zealand Under-21s
STEINLAGER SALVER: Celebrating 25 Years of the Air New Zealand NPC	Zinzan Brooke

OFF-FIELD RESULTS

CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE

FOR THE YEAR ENDED
31 DECEMBER 2000

	NOTE	2000\$	1999\$
INCOME			
NZRFU Fixtures and Tours		3,927,625	4,848,232
Interest Received		1,009,439	379,517
Commercial		33,931,706	27,376,329
Television Fees		34,516,280	26,754,553
Other Income		2,663,481	2,492,213
TOTAL INCOME		76,048,531	61,850,844
EXPENDITURE			
Administration and Finance	6	7,757,345	6,288,840
Development		6,794,288	3,858,012
Marketing		4,463,510	4,148,699
Rugby Services		19,006,623	15,651,932
Contract Expenses		26,655,244	23,374,633
TOTAL EXPENDITURE		64,677,010	53,322,116
Operating Surplus before distributions and taxation		11,371,521	8,528,729
Income Tax expense	13	0	0
Surplus for the year after taxation		11,371,521	8,528,729
Distributions			
Provincial Unions		7,540,122	5,827,322
NET SURPLUS FOR YEAR		3,831,399	2,701,407

CONSOLIDATED STATEMENT OF MOVEMENTS IN EQUITY

FOR THE YEAR ENDED
31 DECEMBER 2000

	NOTE	2000\$	1999\$
EQUITY AT START OF YEAR		9,053,749	6,352,343
Net surplus for year		3,831,399	2,701,407
Total recognised revenues and expenses for year		3,831,399	2,701,407
EQUITY AT END OF YEAR		12,885,148	9,053,749

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2000

	NOTE	2000\$	1999\$
CURRENT ASSETS			
Bank		5,340,266	5,136,141
Short Term Deposits		23,348,411	25,486,000
Trade Receivables		2,916,679	4,186,268
GST Receivable		852,626	320,624
Prepayments		154,508	1,177,825
Current portion of loans and advances	3	351,667	295,481
		32,964,157	36,602,339
NON-CURRENT ASSETS			
Loans and advances	3	1,773,593	2,226,822
Investments			
Long Term Deposits		0	12,460,449
Sports Tickets International Limited	4	7,918	7,918
Huddart Parker Building Limited	4	1,162,186	1,162,186
Fixed Assets	5	1,889,102	1,429,444
		4,832,799	17,286,819
TOTAL ASSETS		37,796,956	53,889,158
CURRENT LIABILITIES			
Bank		0	2,500,013
Trade Payables	14	4,503,031	4,288,947
Income in Advance		0	100,000
Sponsorship in Advance	16	20,408,777	18,981,487
		24,911,808	25,870,447
TERM LIABILITIES			
Sponsorship in Advance	16	0	18,964,962
		0	18,964,962
MEMBERS' FUNDS			
Accumulated funds		12,885,148	9,053,749
TOTAL EQUITY		12,885,148	9,053,749
TOTAL LIABILITIES AND MEMBERS' FUNDS		37,796,956	53,889,158

FOR AND ON BEHALF OF THE BOARD

Alunmy McCar Chairman
6 March 2001

David Duke J. Chief Executive Officer
6 March 2001



OFF-FIELD RESULTS

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED
31 DECEMBER 2000



	NOTE	2000\$	1999\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash was provided from:			
- Match returns		3,927,625	3,833,223
- Television Fees		34,516,280	26,754,553
- Receipts from sponsors, customers etc		14,784,730	60,259,779
- Interest received		1,009,439	379,517
- Rent Received		42,684	47,468
- Other income		2,386,894	2,528,914
		56,667,652	93,803,454
Cash was disbursed to:			
- Payments to suppliers		68,079,131	54,993,220
		68,079,131	54,993,220
Net Cash Flow from/(used in) Operating Activities	7	(11,411,479)	38,810,234
CASH FLOWS FROM INVESTING ACTIVITIES			
Cash was provided from:			
- Repayment of Loans & Advances		577,043	312,240
		577,043	312,240
Cash was applied to:			
- Fixed Assets purchases		921,486	898,760
- Fixed Assets disposals		(42,021)	0
- Loan & Advances		180,000	365,000
		1,059,465	1,263,760
Net Cash Flow from/(used in) Investing Activities		(482,422)	(951,520)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net Cash Flow from/(used in) Financing Activities		0	0
Net increase/(decrease) in cash held		(11,893,901)	37,858,714
Add opening cash brought forward		40,582,578	2,723,864
Closing cash carried forward		28,688,677	40,582,578
Represented by:			
- Cash at Bank		5,340,266	5,136,141
- Short Term Deposits		23,348,411	25,486,000
- Long Term Deposits		0	12,460,450
- Bank Overdraft		0	(2,500,013)
		28,688,677	40,582,578

PARENT STATEMENT OF FINANCIAL PERFORMANCE

FOR THE YEAR ENDED
31 DECEMBER 2000

	NOTE	2000\$	1999\$
INCOME			
NZRFU Fixtures and Tours		(30,000)	70,704
Interest Received		1,009,439	379,517
Commercial		33,931,706	27,376,329
Other Income		1,491,584	1,504,413
TOTAL INCOME		36,402,729	29,330,963
EXPENDITURE			
Administration and Finance	6	7,506,232	5,567,020
Development		5,935,857	3,220,558
Marketing		4,463,510	4,148,699
Rugby Services		6,966,929	3,362,108
TOTAL EXPENDITURE		24,872,528	16,298,385
Operating Surplus before distributions and taxation		11,530,201	13,032,578
Income Tax expense	13	0	0
Surplus for year after taxation		11,530,201	13,032,578
Distributions			
Provincial Unions		7,540,122	5,827,322
NET SURPLUS FOR YEAR		3,990,079	7,205,256

PARENT STATEMENT OF MOVEMENTS IN EQUITY

FOR THE YEAR ENDED
31 DECEMBER 2000

	NOTE	2000\$	1999\$
EQUITY AT START OF YEAR		21,012,656	13,807,400
Net surplus for year		3,990,079	7,205,256
Movement in Computerised Match Ticketing Limited Reserves		6,374	0
Total recognised revenues and expenses for year		3,996,453	7,205,256
EQUITY AT END OF YEAR		25,009,109	21,012,656

OFF-FIELD RESULTS

PARENT STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2000



	NOTE	2000\$	1999\$
CURRENT ASSETS			
Bank		3,998,359	4,885,323
Short Term Deposits		23,348,411	25,486,000
Trade Receivables		2,542,416	3,774,204
GST Receivable		852,626	329,712
Prepayments		146,508	166,210
Current portion of loans and advances	3	351,667	295,481
		31,239,987	34,936,929
NON-CURRENT ASSETS			
Loans and advances	3	1,773,593	2,226,822
Investments			
Long Term Deposits		0	12,460,449
Sports Tickets International Limited	4	7,918	7,918
Huddart Parker Building Limited	4	1,162,186	1,162,186
All Black Promotions	4	12,154,542	11,904,668
Fixed Assets	5	1,889,102	1,387,423
		16,987,341	29,149,466
TOTAL ASSETS		48,227,328	64,086,396
CURRENT LIABILITIES			
Bank		0	2,500,013
Trade Payables	14	2,809,442	2,527,277
Income in Advance		0	100,000
Sponsorship in Advance	16	20,408,777	18,981,487
		23,218,219	24,108,778
TERM LIABILITIES			
Sponsorship in Advance	16	0	18,964,962
		0	18,964,962
MEMBERS' FUNDS			
Accumulated funds		25,009,109	21,012,656
TOTAL EQUITY		25,009,109	21,012,656
TOTAL LIABILITIES AND MEMBERS' FUNDS		48,227,328	64,086,396

FOR AND ON BEHALF OF THE BOARD

Chairman
6 March 2001

Murray McLean David Duke J.
Chief Executive Officer
6 March 2001

PARENT STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED
31 DECEMBER 2000

	NOTE	2000\$	1999\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash was provided from:			
- Match returns		(30,000)	70,704
- Receipts from sponsors, customers etc		14,521,169	60,083,731
- Interest received		1,009,439	379,517
- Rent Received		42,684	47,468
- Other income		1,448,900	1,717,160
		16,992,192	62,298,580
Cash was disbursed to:			
- Payments to suppliers		29,209,236	23,509,001
		29,209,236	23,509,001
Net Cash Flow from/(used in) Operating Activities	7	(12,217,044)	38,789,579
CASH FLOWS FROM INVESTING ACTIVITIES			
Cash was provided from:			
- Repayment of Loan & Advances		333,540	312,240
		333,540	312,240
Cash was applied to:			
- Fixed Assets purchases		921,486	854,319
- Loans & Advances		180,000	365,000
		1,101,486	1,219,319
Net Cash Flow from/(used in) Investing Activities		(767,946)	(907,079)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net Cash Flow from/(used in) Financing Activities		0	0
Net increase/(decrease) in cash held		(12,984,990)	37,882,500
Add opening cash brought forward		40,331,760	2,449,260
Closing cash carried forward		27,346,770	40,331,760
Represented by:			
Cash at Bank		3,998,359	4,885,323
Short Term Deposits		23,348,411	25,486,000
Long Term Deposits		0	12,460,450
Bank Overdraft		0	(2,500,013)
		27,346,770	40,331,760



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED
31 DECEMBER 2000

1. STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

The New Zealand Rugby Football Union (Inc) (NZRFU) is an incorporated society registered under the Incorporated Society Act 1908.

The group consists of the New Zealand Rugby Football Union (Inc), its subsidiaries and associates.

The financial statements and group financial statements of the New Zealand Rugby Football Union (Inc) have been prepared in accordance with generally accepted accounting practice.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the group.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and the financial position have been applied:

(a) Basis of Consolidation - Purchase Method

The consolidated financial statements include the holding entity New Zealand Rugby Football Union (Inc) and its subsidiaries, All Black Promotions Limited and Computerised Match Ticketing Limited which are accounted for using the purchase method. All significant inter-entity transactions are eliminated on consolidation. In the parent entity financial statements investments in subsidiaries are stated at cost.

(b) Associates

These are companies in which the New Zealand Rugby Football Union (Inc) holds substantial shareholdings and in whose commercial and financial policy decisions it participates.

The financial statements of all associates, where material, have been reflected in the consolidated financial statements on an equity accounting basis which shows the Group's share of profits in the consolidated statement of financial performance and its share of post acquisition increases or decreases in net assets, in the consolidated statement of financial position.

(c) Fixed assets

The group has five classes of fixed assets:

- Computer equipment
- Office equipment
- Office alterations and fixtures
- Coaching equipment
- adidas Institute of Rugby

All fixed assets are initially recorded at cost.

Minor purchases of office equipment and fixtures are charged to the statement of financial performance at date of purchase.

(d) Depreciation

Depreciation is provided on a straight line basis on all tangible fixed assets at rates calculated to allocate the assets' cost or valuation less estimated residual value, over their estimated useful lives.

Leased assets are depreciated over the shorter of the unexpired period of the lease or the estimated useful life of the asset.

Major depreciation periods are:

- Computer equipment - 3 years
- Office equipment - 5 years
- Office alterations and fixtures - 10 years
- Coaching equipment - 5 years
- adidas Institute of Rugby - 3-10 years

(e) Receivables

Receivables are stated at their estimated realisable value.

(f) Income Tax

The income tax expense (where applicable) charged to the statement of financial performance includes both the current year's provision and the income tax effects of timing differences calculated using the liability method.

Tax effect accounting has been applied on a comprehensive basis to all timing differences. A debit balance in the deferred tax account, arising from timing differences or income tax benefits from income tax losses, is only recognised if there is virtual certainty of realisation.

(g) Leases

Group entities lease certain office equipment and premises. Operating lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the leased items, are included in the determination of the operating surplus in equal installments over the lease term.

(h) Foreign Currencies

Transactions in foreign currencies are converted at the New Zealand rate of exchange ruling at the date of the transaction.

Transactions covered by forward exchange contracts are measured and reported at the forward rates specified in those contracts.

At balance date foreign monetary assets and liabilities are translated at the closing rate, and exchange variations arising from these translations are included in the Statement of Financial Performance.

(i) Financial Instruments

The group is party to financial instruments with off balance sheet risk to meet financing needs and to reduce exposure to fluctuations in foreign currency exchange rates.

The group enters into various foreign currency forward exchange contracts to hedge foreign currency transactions. Any exposure to gains or losses on these forward contracts is generally offset by a related loss or gain on the item being hedged.

Gains and losses on contracts which hedge specific foreign currency denominated commitments are recognised in the period in which the transaction is completed.

The group is not involved in foreign exchange trading or speculation.

(j) Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on bases consistent with those used in previous years.



OFF-FIELD RESULTS

2. FINANCIAL INSTRUMENTS

Credit Risk

Financial instruments which potentially subject the group to credit risk principally consist of bank balances, accounts receivable and loans and advances. The group has a credit policy which is used to manage its exposure to credit risk.

Maximum exposures to the credit risk as at balance date are:

	GROUP 2000	GROUP 1999	PARENT 2000	PARENT 1999
Bank	5,340,266	5,136,141	3,998,359	4,885,323
Short term deposits	23,348,411	25,486,000	23,348,411	25,486,000
Long term deposits	0	12,460,449	0	12,460,449
Receivables	2,916,679	4,186,268	2,542,416	3,774,204
Loans and advances	2,125,260	2,522,303	2,125,260	2,522,303
GST Receivable	852,626	320,624	852,626	329,712

The above maximum exposures are net of any recognised provision for losses on these financial instruments. No collateral is held on the above amounts.

Concentrations of Credit Risk

Bank and short term deposits are held with the National Bank of New Zealand Limited, a Registered Bank in New Zealand.

Foreign Exchange Contracts

At balance date the parent had entered into foreign exchange forward rate agreements with maturities to October 2005 (1999 October 2003) to buy or sell a total of \$US77,728,002 (1999 \$US70,874,000) at various rates as part of hedging forward exposures.

Credit Facilities

The group has a bank revolving credit facility of \$3,000,000 (1999 \$5,500,000). Of this nil (1999 \$2,500,000) has been drawn down. The bank facility is secured by a negative pledge instrument signed by the New Zealand Rugby Football Union (Inc).

Interest Rate Risk

Assets: The \$2,125,260 loans and advances have interest rates varying from 0% to 7.95% and terms from 1 year to 11 years.

Fair Values

Cash at Bank, Receivables, Short Term Deposits and Trade Payables:

The fair value is the carrying amount for each of these classes of financial instrument.

Loans and Advances:

It is not practical to estimate the fair value of the loans and advances with an acceptable level of reliability.

3. LOANS AND ADVANCES

	GROUP & PARENT 2000\$	GROUP & PARENT 1999\$
Current portion:		
- Provincial Rugby Unions	251,105	267,100
- Local Body Authorities	100,562	28,381
	351,667	295,481
Term portion:		
- Provincial Rugby Unions	1,353,810	1,627,800
- Local Body Authorities	419,783	599,022
	1,773,593	2,226,822
Total Loans and Advances	2,125,260	2,522,303

4. INVESTMENTS

	SHARES HELD		PERCENTAGE HELD		BALANCE DATE
	2000	1999	2000	1999	
Huddart Parker Building Limited	59,721	59,721	27%	27%	30 June
Computerised Match Ticketing Limited	1,000	1,000	100%	100%	31 December
Sports Tickets International Limited	5,000	5,000	50%	50%	31 December
All Black Promotions Limited	10,000	10,000	100%	100%	31 December
Rugby World Cup Limited	100	100	100%	100%	31 December
World Cup Rugby Limited	100	100	100%	100%	31 December
Southern Hemisphere Rugby Limited	100	100	100%	100%	31 December

Huddart Parker Building Limited's sole business is the ownership and management of the Huddart Parker Building. Computerised Match Ticketing Limited is a non-trading subsidiary. Sports Tickets International Limited is a ticketing agency. All Black Promotions Limited manages the professional operations of the New Zealand Rugby Football Union (Inc). Rugby World Cup Limited, World Cup Rugby Limited and Southern Hemisphere Rugby Limited are non-trading subsidiaries set up with nominal capital for name protection purposes. These have not been recorded in these financial statements as the amounts are insignificant.



OFF-FIELD RESULTS

5. FIXED ASSETS

	COST 2000\$	ACCUM. DEPN 2000\$	BOOK VALUE 2000\$
GROUP			
Computer Equipment	1,274,947	685,715	589,232
Office Equipment	202,533	167,705	34,828
Office Alterations and Fixtures	757,431	299,487	457,944
Coaching Equipment	148,746	64,081	84,665
adidas Institute of Rugby	848,479	126,046	722,433
	3,232,136	1,343,034	1,889,102
PARENT			
Computer Equipment	1,274,947	685,715	589,232
Office Equipment	202,533	167,705	34,828
Office Alterations and Fixtures	757,431	299,487	457,944
Coaching Equipment	148,746	64,081	84,665
adidas Institute of Rugby	848,479	126,046	722,433
	3,232,136	1,343,034	1,889,102
GROUP			
Computer Equipment	787,401	625,401	162,000
Office Equipment	238,555	163,084	75,471
Office Alterations and Fixtures	731,792	215,177	516,615
Coaching Equipment	121,556	29,761	91,795
adidas Institute of Rugby	614,278	30,716	583,562
	2,493,582	1,064,139	1,429,443
PARENT			
Computer Equipment	787,401	625,401	162,000
Office Equipment	166,587	133,136	33,451
Office Alterations and Fixtures	731,792	215,177	516,615
Coaching Equipment	121,556	29,761	91,795
adidas Institute of Rugby	614,278	30,716	583,562
	2,421,614	1,034,191	1,387,423

6. EXPENDITURE

Included within expenditure for the year are the following:

	GROUP		PARENT	
	2000\$	1999\$	2000\$	1999\$
Depreciation charge	438,926	305,255	438,926	300,002
Interest Expense	17,154	13,548	17,154	13,548
Bad Debts	35,654	48,628	35,654	48,628
Change in provision for bad debts	(57,716)	3,718	(50,000)	(38,282)
Lease Costs	206,767	49,708	206,767	49,708
Fees paid to Auditors:				
- Audit Fees	50,500	40,000	25,000	25,000
- Other Services	76,109	54,951	67,639	54,951

7. RECONCILIATION OF NET SURPLUS WITH CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	2000\$	1999\$
CONSOLIDATED		
Net Surplus/(deficit)	3,831,399	2,701,407
Add Non-Cash Items:		
- Depreciation	419,807	305,255
- Other	0	44,910
	419,807	350,165
Movement in Working Capital		
- Decrease/(Increase) in Trade Receivables	1,269,589	(1,419,291)
- Decrease/(Increase) in GST Receivable	(532,002)	(108,568)
- Decrease/(Increase) in Prepayments	1,023,317	(1,038,704)
- Increase/(Decrease) in Trade Payables	214,084	428,775
- Increase/(Decrease) in Income In Advance	(100,000)	0
- Increase/(Decrease) in Sponsorship In Advance	(17,537,673)	37,896,450
	(15,662,685)	35,758,662
Net Cash Flow From Operating Activities	(11,411,479)	38,810,234



OFF-FIELD RESULTS

	2000\$	1999\$
PARENT		
Net Surplus/(deficit)	3,990,079	7,205,256
Add Non-Cash Items:		
- Depreciation	419,807	300,002
- Doubtful and Bad Debts		10,346
- Intercompany movements		(4,714,378)
	419,807	(4,404,030)
Movement in Working Capital		
- Decrease/(Increase) in Trade Receivables	1,231,788	(1,866,718)
- Decrease/(Increase) in GST Receivable	(522,914)	(125,916)
- Decrease/(Increase) in Prepayments	19,702	(152,877)
- Increase/(Decrease) in Trade Payables	282,165	237,416
- Increase/(Decrease) in Income In Advance	(100,000)	0
- Increase/(Decrease) in Sponsorship In Advance	(17,537,671)	37,896,448
	(16,626,930)	35,988,353
Net Cash Flow From Operating Activities	(12,217,044)	38,789,579

8. COMMITMENTS

	GROUP & PARENT 2000\$	GROUP & PARENT 1999\$
OPERATING LEASE COMMITMENTS		
Not later than one year	201,879	214,987
Later than one year and not later than two years	201,879	220,051
Later than two years and not later than five years	590,660	301,497
	994,418	736,535

9. CONTINGENT LIABILITIES

The NZRFU parent has a contingent liability of \$10,000 (1999 \$10,000) relating to the uncalled capital of All Black Promotions Limited.

The NZRFU has guaranteed advances made by registered trading banks of \$212,000 (1999 \$445,000) to various provincial unions.

The NZRFU has guaranteed an advance made by a registered trading bank of \$904,000 (1999 \$1,000,000) to Eden Park Trust Board.

10. SEGMENT INFORMATION

The NZRFU operates in one industry and geographical location, these being the administration of rugby in New Zealand.

11. TRANSACTIONS WITH RELATED PARTIES

Provincial Rugby Unions

During the year the New Zealand Rugby Football Union made nil (1999 \$365,000) of loans and advances to and received \$292,085 (1999 \$314,918) repayments of loans and advances from provincial rugby unions.

The balances outstanding of loans and advances at the end of the year are stated in Note 3 to these financial statements. The terms and conditions vary from union to union.

The NZRFU received interest of \$84,351 (1999 \$146,157) during the year on these loans.

Sports Tickets International Limited (STIL)

Management fees and licensee revenue of \$112,100 (1999 \$675,501) were received by the NZRFU.

Directors

Mr R.A Fisher is a partner of the firm Simpson Grierson. The NZRFU and its subsidiaries receive services from Simpson Grierson. These services are provided on normal commercial terms.

Mr B.C Thomas is a director of Premier Hotels Christchurch Limited. The NZRFU and its subsidiaries receive services from Christchurch Park Royal Hotel. These services are provided on normal commercial terms.

Mr K Roberts (director until 31 March 2000) is the Chief Executive Officer of Saatchi & Saatchi plc. The NZRFU and its subsidiaries receive services from Saatchi & Saatchi in New Zealand. These services are provided on normal commercial terms.

General

No related party debts have been written off or forgiven during the year.

Except where stated otherwise all transactions have been conducted on normal terms and conditions.

12. REMUNERATION FOR DIRECTORS

Directors Fees paid or due and payable to Directors for services as a Director during the year totalled \$200,000 (1999 \$200,000) and was paid as follows:

		2000\$	1999\$
Mr M.A McCaw (Director to 31 March 2000)	Chairman	31,250	20,000
Mr J.J Spicer	Deputy Chairman	25,000	25,000
Mr R.A Fisher (Chairman to 31 March 2000)	Director	23,750	35,000
Mr R.A Guy	Director	20,000	20,000
Mr T.E.W Mulligan	Director	20,000	20,000
Mr B.C Thomas	Director	20,000	20,000
Mr T.M Gresson	Director	20,000	20,000
Mr C Norgate (from 1 April 2000)	Director	15,000	0
Mr S.P Lunn (from 1 April 2000)	Director	15,000	0
Mr M.C.F Banks (to 31 March 2000)	Director	5,000	20,000
Mr K Roberts (to 31 March 2000)	Director	5,000	20,000



OFF-FIELD RESULTS

13. TAXATION

	Group 2000\$	Group 1999\$
INCOME TAX		
Surplus / (Deficit) before tax	3,831,399	2,701,407
Prima Facie tax @ 33%	1,264,362	891,464
Tax effect of permanent differences (exempt activities)	(1,055,228)	(2,716,762)
Benefit of tax losses not previously recognised	(209,134)	1,825,298
Future benefit of tax losses not recognised		
	0	0
The income tax expense is comprised of:		
Current Tax	0	0
Deferred Tax	0	0
	0	0

The consolidated group has accumulated tax losses of \$11,141,269 (1999 \$13,715,954) available to be carried forward and offset against future assessable income. The \$3,676,619 (1999 \$4,526,265) future tax benefit of these losses and the \$87,892 (1999 \$247,545) tax effect of other timing differences have not been recognised as there is less than virtual certainty of realisation.

The NZRFU parent is exempt from income tax as a promoter of amateur sport under section CB 4(1)(h) of the Income Tax Act 1994.

Imputation Credits

Imputation credits are not disclosed as the NZRFU parent has no shareholders able to utilise such credits.

14. TRADE PAYABLES

Trade payables include the following employee entitlements:

	GROUP		PARENT	
	2000\$	1999\$	2000\$	1999\$
Entitlements	1,399,606	1,070,259	232,000	380,000

15. CHANGES IN COMPARATIVES

Certain figures from the 1999 year have been re-classified to conform with the current year's presentation.

16. SPONSORSHIP IN ADVANCE

The NZRFU has accepted some sponsorship monies in advance for the year 2001.

AUDITORS' REPORT



Chartered Accountants

To the Members of the New Zealand Rugby Football Union Incorporated

We have audited the financial statements on pages 14 to 21. The financial statements provide information about the past financial performance of the New Zealand Rugby Football Union Incorporated (the "Union") and its subsidiaries and their financial position as at 31 December 2000. This information is stated in accordance with the accounting policies set out on page 17.

Directors' Responsibilities The directors are responsible for the preparation of financial statements which comply with generally accepted accounting practice in New Zealand and fairly present the financial position of the Union and its subsidiaries as at 31 December 2000 and of their financial performance and cash flows for the year ended on that date.

Auditor's Responsibilities It is our responsibility to express an independent opinion on the financial statements presented by the directors and report our opinion to you.

Basis of Opinion An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the directors in the preparation of the financial statements; and
- whether the accounting policies are appropriate to the Union and its subsidiaries circumstances, consistently applied and adequately disclosed.

We conducted our audit in accordance with generally accepted auditing standards in New Zealand. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Ernst & Young provides consultancy and taxation advice to the Union and its subsidiaries.

Unqualified Opinion We have obtained all the information and explanations we have required.

In our opinion the financial statements on pages 14 to 21:

- comply with generally accepted accounting practice in New Zealand; and
- fairly present the financial position of the Union and its subsidiaries as at 31 December 2000 and their financial performance and cash flows for the year ended on that date.

Our audit was completed on 6 March 2001 and our unqualified opinion is expressed as at that date.

Ernst & Young

ERNST & YOUNG Wellington



