

**BELGIAN ECONOMIC MISSION
KAZAKHSTAN**



11 – 15 October 2010



More information on the Belgian economic mission to Kazakhstan is available on the website of the Belgian Foreign Trade Agency, on the following address: www.abh-ace.be

BELGIAN ECONOMIC MISSION KAZAKHSTAN

11 – 15 October 2010

Organised by the regional institutions for Foreign Trade (Brussels Export, Flanders Investment & Trade – FIT, the Wallonia Foreign Trade and Investment Agency – AWEX) and the Belgian Foreign Trade Agency



BELGIAN ECONOMIC MISSIONS

Calendar 2010 - 2012

2010

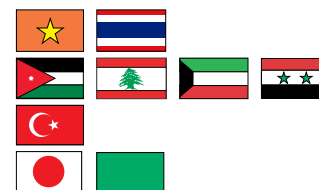
INDIA	March 20 - 27
BRAZIL	May 15 - 22
KAZAKHSTAN	October 11 - 15
UKRAINE	November 21 - 24

2011

RUSSIA	April 3 - 8
UNITED STATES	June 26 - 30
PR OF CHINA	October
PERU & CHILE	November

2012

VIETNAM & THAILAND	March
JORDAN & LEBANON / KUWAIT/ SYRIA	June
TURKEY	October
JAPAN OR LIBYA	November



(The dates mentioned are subject to change)



His Royal Highness PRINCE PHILIPPE OF BELGIUM

H.R.H. Prince Philippe was born on 15 April 1960 in Brussels, Belgium, as first child of HM King Albert II and HM Queen Paola. He is first in the line of succession to the throne of Belgium and, as such, he bears the title of Duke of Brabant.

On December 4, 1999, the Prince married Miss Mathilde d'Udekem d'Acoz.

Prince Philippe and Princess Mathilde have 4 children: Elisabeth (2001), Gabriel (2003), Emmanuel (2005) and Eléonore (2008).

At the end of secondary school, which he attended both in French and in Dutch, the Prince continued his education at the Royal Military Academy from which he graduated in 1981. He then subsequently qualified as fighter pilot (1982) and as a paratrooper- and commando officer before assuming command over a paratrooper platoon. He now holds the rank of Major-General in the Armed Forces (2001).

Prince Philippe completed his academic training at Trinity College, University of Oxford (UK) and at the Graduate School of Stanford University (USA) where he took a "Master of Arts Degree" in political science in 1985.

The Prince holds an Honorary Doctorate of the Katholieke Universiteit Leuven (conferred in 2002).

As a result of the increasing number of commitments, the "Household of Prince Philippe" was created in 1992.

On August 6, 1993, by Government decision, Prince Philippe was appointed Honorary Chairman of the Belgian Foreign Trade Board (BFTB). He succeeded to his father, who had been Honorary Chairman of the BFTB since 1962. In this capacity, Prince Philippe has headed more than fifty important economic missions, of which the most recent are South Africa, the Federation of Russia, Canada and Bulgaria & Romania (2006), China & Hong Kong and Bahrain & Qatar (2007), USA (Seattle) & Canada (Vancouver), Egypt, Argentina & Uruguay and Indonesia & Singapore (2008), Mexico & Panama, the Republic of Korea, the Kingdom of Saudi Arabia and Morocco (2009), India and Brazil (2010).

On May 3, 2003, Prince Philippe was appointed Honorary Chairman of the Board of the Foreign Trade Agency, replacing the BFTB.

On June 21, 1994 he became a member of the Senate.

In addition to his various official duties, Prince Philippe concentrates on gaining more in-depth knowledge of his country, its role and its image in the world and in international relations.

The Prince is keenly interested in the situation of young people and their integration in the society of tomorrow. He therefore visits schools and universities, but also follows closely various social issues such as unemployment and the struggle against poverty and exclusion.

In May 1997, Prince Philippe was appointed Honorary Chairman of the Belgian Federal Council for Sustainable Development, created after the Conference of Rio.

In 1998 the Prince Philippe Fund was created, with the aim of fostering exchanges between citizens or organisations from all three Communities of our country.

In 2003, Prince Philippe became Honorary Chairman of BIO (Belgian Investment Company for Developing Countries).

Since 2004, Prince Philippe is also Honorary Chairman of the European Chapter of the Club of Rome and of the International Polar Foundation.

In May 2004, Prince Philippe obtained his licence as a civilian helicopter pilot. He spends his rare leisure moments at home with his family and also likes to read, especially on subjects related to the problems and challenges confronting men and women in today's society. He practises sports regularly and is keen to maintain a healthy physical condition.



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**Private & Public Organisations,
Chambers of Commerce and Federations**



AGORIA CARBON ENERGY CLUB

Did you know that Belgium has a long history of delivering the highest quality in technologies for the oil & gas and energy industries? For instance, the world's largest Fluid Catalytic Cracker at the Saudi Aramco site in Rabigh (Saudi Arabia) was designed and manufactured in Belgium. The oil supply planning & scheduling department of that same leading oil & gas company was equipped with the largest ever display wall used in the hydrocarbon and power industry, made in Belgium. And it was a Belgian company that recently transported in one piece the 15,000 ton topside of the oil rigging platform destined to operate in the Norwegian Gjøa oil field.

As you can see, Belgium-based companies boast some record-breaking projects in the most diverse disciplines in the oil, gas & energy industries. Since 1987 more than 100 of these companies have joined forces to offer their products and services abroad, forming the **Agoria Carbon Energy Club**. Both domestic and international companies active in the oil, gas & en-

ergy industries in the broadest possible sense have thus created a unique network aimed at establishing these Belgium-based businesses on the international scene.

The purpose of the Carbon Energy Club is to identify and create international business opportunities for its members and to promote their products and services abroad. If you are looking for a unique point of contact for innovative products and services at the heart of Europe, you have found it.

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David LAURIER
Member of the Steering Committee

FEDERATION OF ENTERPRISES IN BELGIUM - FEB

The Federation of Enterprises in Belgium (FEB) is the only multisector employers' organisation representing companies in Belgium. FEB has 34 full members, all of which are professional sectoral federations – in addition to its applicant and corresponding members. All in all, it represents more than 33,000 businesses, of which 26,000 are small or medium-sized firms. In terms of jobs, FEB represents approximately 75% of the employment in the private sector.

The main activities of the Federation of Enterprises in Belgium are:

- promoting and stimulating entrepreneurship;
- defining common positions of Belgian enterprises;
- ensuring representation in many national and international advisory and administrative committees and institutions;
- acting as an intermediary between enterprises and government, administration, trade unions, consumers ...;
- providing a flow of information to its members and the general public.

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Rudi THOMAES
CEO



VOKA - CHAMBER OF COMMERCE AND INDUSTRY ANTWERP-WAASLAND

The **Chamber of Commerce and Industry Antwerp-Waasland** is with its 3,000 members the economical driver behind the Antwerp region. In Belgium the province of Antwerp accounts for a third of its exports. Many of the world's major telecommunications, chemical, building and pharmaceutical companies have a presence here. Combined with the port activity, which contains the second largest chemical cluster after Great Houston; the diamond industry with 80 % of the world's production of rough and 50 % of polished and industrial diamonds traded in the city and the fashion centre, it is obvious why our Chamber plays such an important role on the Flemish, Belgian and world economic forum. The Chamber offers its members lobbying, networking activities and in-depth concrete business projects.

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Jill SUETENS
Manager International Department

VOKA - LIMBURG CHAMBER OF COMMERCE AND INDUSTRY

Limburg Chamber of Commerce and Industry was incorporated on the 18th of April 1860. As a CCI, we are an employers' organization creating solutions and opportunities through our core services: Lobbying, networking, training, a whole array of services and both national and international projects.

There are eight Voka – Chambers of Commerce and Industry (CCI) in Flanders. Together, with the Voka – Flanders' Chamber of Commerce and Industry, these eight Chambers form the Voka alliance, the largest Flemish network of enterprises.

Our mission: As the closest, most influential and most professional network of entrepreneurs and the representative organisation for companies

in Flanders, Voka wishes to create an optimal framework for successful free enterprise, and thus seeks to make a fundamental contribution to its region's welfare and well being.

We are also a member of the Belgian Federation of CCI's and are a part of a Euregional, European and global network.

We are spanning the globe for our companies.

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Johann J.L. LETEN
Chief Executive Officer of Voka – Limburg Chamber of Commerce and Industry
Member of the management committee of Voka – Flanders' Chamber of Commerce and Industry
Member of the executive board of the Federation of Belgian Chambers of Commerce and Industry





Financial Institutions



BNP PARIBAS FORTIS

In May 2009 Fortis Bank joined BNP Paribas Group under the name **BNP Paribas Fortis** and is now part of one of the 6 strongest banks in the world according to Standard & Poor's (within its peer group). Under the new ownership, the employees of BNP Paribas and BNP Paribas Fortis have been working hard together towards the creation of a Eurozone financial services leader that serves nearly 20 million clients. With a presence in 85 countries and 205,000 employees, BNP Paribas is a global-scale European leader in financial services.

BNP Paribas is active in Kazakhstan through its Corporate and Investment Banking Department:

- Commercial Banking: BNP Paribas is one of the main international lenders to Kazakh large corporate.
- Fixed Income: BNP Paribas acted as Lead Arranger and Book runner of KAZATOMPROM's EUR 500 Million international bond issue last May.
- Export Finance: BNP Paribas has signed several Multisource Framework Agreements with Kazakh banks, for a combined amount of EUR 300 Million.

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Valentina KRYVA
Vice-President



Lode WILLEMS
*Director External &
Governmental Affairs*



Damien HEYMANS
*Head of Export Finance Benelux
Francophone*



COMMERZBANK (BRUSSELS BRANCH)

Founded in 1870 and today Germany's second largest commercial bank, **Commerzbank** offers a full range of commercial banking services throughout the world. Its presence in more than 50 countries, through its international network, reflects a longstanding commitment to global service.

The corporate sector has always been the main focus of Commerzbank's activities in Belgium. Moreover, thanks to a constant contact with Commerzbank's worldwide network, the Belgian entity can assist their customers in their international activities in order to provide them with adapted solutions to their specific needs (documentary business, structured export & trade finance).

Commerzbank Brussels Branch, as the hub for the BeNeLux countries, is in charge of the coordination and structuring of the ECA covered financings to Kazakhstan out of Belgium, the Netherlands and Luxemburg either as a stand alone or as part of a multi-source scheme.

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Wouter GOOVAERTS
Structured Export Finance Manager

ONDD – The Belgian Export Credit Agency

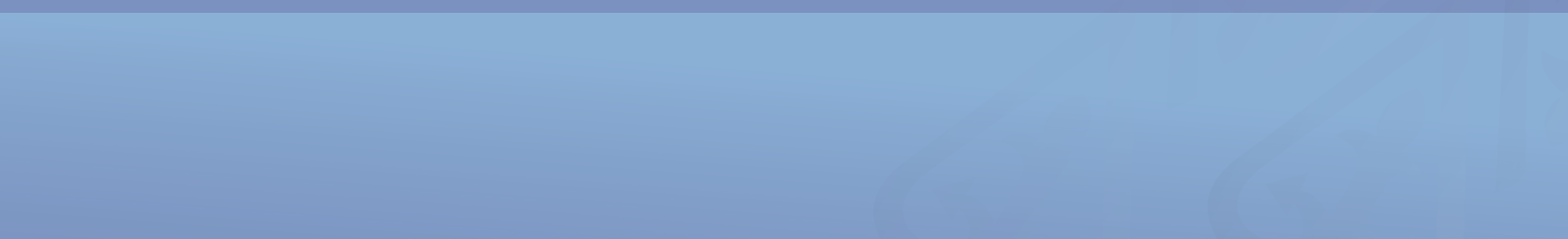
ONDD, the “Office national du ducroire / Nationale Delcrededienst”, is the Belgian public credit insurer with a mission to promote international economic relations. ONDD performs this task as an autonomous government institution enjoying a state guarantee.

ONDD insures companies and banks against political and commercial risks relating to international commercial transactions, for example regarding capital goods and industrial projects, and contracted works and services. For these risks, ONDD can also work alongside banks through risk sharing schemes. ONDD also insures against political risks relating to foreign direct investments and directly finances commercial transactions of limited proportion.

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Mireille JANSSENS
Underwriter







Industrial & Service Companies



ACV

The origins of **ACV** date back to 1922 as a heating and ventilation company.

Under the leadership of Mr. Albert Buchet ACV has been designing, manufacturing and distributing engineering solutions.

With a range of more than 600 products ACV is offering systems for every heating and hot water application in the residential and commercial market.

The product and service portfolio is: Water heaters, boilers – gas/ fuel, combined electric boilers and water heaters, condensing boilers, electric boilers, and renewable (solar solutions).

ACV is a stainless steel specialist. For the past 40 years, the choice of this material, which is resistant to even the most corrosive water, has

given ACV products an exceptionally long service life with a minimum of maintenance.

Thanks to its exclusive « Tank-in-Tank » technology, ACV offers solutions that are reliable, effective, economical and environmentally sound.

ACV is represented all over the world by its 18 subsidiaries and a large network of specialised distributors.

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Rudy MAGERMAN
Export Manager



AGFA - HEALTHCARE

The Agfa-Gevaert Group is one of the world's leading companies in imaging and information technology. The company is present in 40 countries and has agents in another 100 countries around the globe. The Agfa-Gevaert Group achieved a turnover of 2,755 million euro in 2009. Agfa HealthCare, a member of the Agfa-Gevaert Group, is a leading global provider of diagnostic imaging and healthcare IT solutions. The company has nearly a century of healthcare experience and has been a pioneer on the healthcare IT market since the early 1990's. Today **Agfa HealthCare** designs, develops and delivers state-of-the-art systems for capturing, managing and processing diagnostic images and clinical/administrative information

for hospitals and healthcare facilities, as well as contrast media solutions to enable effective medical imaging results. Sales for Agfa HealthCare in 2009 were 1,178 million Euro.

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Herman RAATS
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Jean-Pierre SLABBAERT
General Manager HealthCare IT - Export Countries

AGRIPHAR

Agriphar produces and distributes Agricultural Chemical Products (herbicides, fungicides, insecticides and growth regulators).

Products are of the highest quality and backed up by EU dossiers.

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Léon ANDRE
Business Development Director



AGRO-MAAS

Agro-Maas is a logistic service provider with head office in Belgium (Ghent) and representative offices in the Netherlands, Hungary, Romania, Ukraine and Kazakhstan. The total package of services Agro-Maas is offering consists of cargo inspection (agri-products and ore, coal and ferrous), forwarding agency services, chartering, warehousing (own silo in Kherson-Ukraine) and barging.

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Ronny MAAS
Managing Director

AGRO-MAAS

Belgium, the Netherlands,
Hungary, Romania and Ukraine

AHLERS

Ahlers is an international logistic and maritime service provider headquartered in Antwerp (Belgium). The company comprises 4 divisions: Ahlers Agencies (liner and port agent), Ahlers Forwarding (multi modal transport, specialisation: project and break bulk cargo), Ahlers Logistics (warehousing) and Ahlers Maritime (crewing and ship management). Worldwide Ahlers employs approximately 1,000 people in 16 countries in Africa, Asia, Europe and CIS.

In Central Asia, Ahlers operates own offices in Kazakhstan (Almaty and Aktau), Uzbekistan (Tashkent) and Kyrgyzstan (Bishkek). Additionally Ahlers has 6 more representative offices in Kazakhstan. Within Central Asia our key activities are forwarding door to door services (transportation, customs clearance, and documentation) for key players in the FMCG, mining, oil and gas industries. Ahlers is present in the region since 15 years.

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Bart GRUYAERT
*General Director Central Asia & Baltics
Project Cargo & Breakbulk Manager CIS*

AMOS

The company **AMOS** was launched in 1983 on the basis of the mechanical expertise of « Ateliers de la Meuse » and on the optical know-how of the Institute of Astrophysics from the University of Liège.

About 80 employees are specialised in design and manufacturing to a very high accuracy opto-mechanical systems. They are mainly delivered to space industry as well as professional astronomy and divided into three categories:

- Equipment to test satellite on the ground is used to qualify payloads in the flying conditions. These are vacuum chambers that create an outer space environment, thermal panels to simulate flying temperatures or fake stars (collimators) identical to those observed after the launch.

- On board equipment flying on board satellites, probes or the Space Shuttle. They are mainly mirrors, mounts, telescopes, structures or mechanisms.
- Equipment for professional astronomy ordered by worldwide astronomers, these are telescopes, components or instruments installed within the largest observatories.

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Adolphe COLLIN
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Jean-Pierre CHISOGNE
Marketing & Sales Manager



APPLITEK

Since 1985 **AppliTek** has acquired an extensive experience in on-line analytical techniques such as wet-chemical analysis (titration, colorimetry...), NIR, XRF and Raman, which allows to provide field-proven on-line analysis solutions to its customers whenever and wherever needed.

AppliTek manufactures In-house developed analyzers for environmental applications such as wastewater and river water monitoring (parameters like: TOC, BOD, TN, TP, TOXICITY) and for industrial applications (petrochemical, chemical, refineries, food & beverage industries etc.) where on-line analysis is important for both quality assurance and process control. We furthermore build complete on-line analyzer systems (including shelters, precon systems etc.) for the chlor-alkali/VC/PVC& oil/gas/ (petro-chemical) industries.

We will also be presenting our newest portable bench top XRF analyzer the eXaminer for applications in mining/ores/steel/alloy industries.

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David LAURIER
President & CEO

AppliTek

AQUAPLUS

Aquaplus offers the expertise and support of Aquafin to authorities outside Flanders and industrial clients on the Flemish market. On the international market Aquaplus takes part as a consultant in open international tender procedures. The company is focusing mainly on the European Union and its new member states providing assistance to the European Commission, national governments, municipalities and utilities on all stages of the wastewater project cycle.

The relationship between Aquaplus and Aquafin has been legally and contractually regulated as such that Aquaplus can rely on the competent Aquafin personnel for the core activities. Our engineers have all key skills for the creation of green-field projects, the renovation of existing facilities and the day-by-day operation and maintenance of sewage treatment infrastructure within the framework of the contract of Aquafin with the Flemish

Government. Their core competences cover the whole life cycle of projects and are developed within a quality system based on permanent feedback between financial skills, operational experience and planning and design activities. This unique combination has proven its results in the achievements realised in Flanders during the last decade.

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Marc van den ABEELLEN
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ARBOR

ARBOR nurseries, a family-owned company of the fourth generation, have been growing trees since 1901 and are today one of the largest, leading and most respected nurseries in Europe.

ARBOR has 500 hectares of open field production in both Belgium and France. Here we specialize in growing mature trees. In our 35ha Container Nursery in Belgium plants and trees are produced in pots which make them suitable for export.

ARBOR has supplied some of the largest and most prestigious projects in Europe.

As largest tree nursery in Europe we can offer a big diversity, rapid delivery and a flexible service to suit the demands of every project.

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Klaus VAN DYCK
Director



ARMURERIE LEBRUN JOSEPH

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The company is working in the best traditions of the Liege arms manufacturers, who are well known throughout the world for their high quality products.

The company offers calibrating arms from Europe and Africa.

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Joseph LEBRUN
Owner



BESIX

The **BESIX** Group is the largest Belgian Group, operating in construction, roads, concessions and property development sectors. It profiles itself as a multi-services Group. The Group was founded in 1909, since when it has grown steadily and impressively. nv BESIX sa, its biggest subsidiary, is active in practically every field of construction. In addition to the activities of BESIX and its other subsidiaries, Cobelba, Jacques Delens, Socogetra, Vanhout, Wust, Van Britsom & Verheye and Lux TP in Benelux-France, the Group is present in Eastern Europe, North and Central Africa and the Middle East,

via Six Construct, in Central Asia and the Caribbean. In 2008, the Group achieved a revenue of EUR 2.1 billion. BESIX has about 20,000 employees in 19 countries.

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BJC TRACHET

Based on a half century experience in the field of corrosion control, **BJC-Trachet** offers a wide range of products and services for pipeline owners and managers. **Corrosion prevention systems** include primer, mastic, tapes and liquid epoxy for internal and external protection of pipelines transporting water, oil, gas and chemicals, with temperatures up to 120 °C.

Our products have been used on new pipes, bends, derivations, fittings, above ground or underground, as well as for refurbishment of existing networks.

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Jacques TRACHET
Managing Director

BJC-TRACHET

BLOOMINGFELD

Bloomingfeld is a leading environmental consultancy and engineering company offering customised solutions to clients in nearly every industry vertical.

Bloomingfeld has an extensive and worldwide track record in the design, supply, implementation, construction, revamping and maintenance of water treatment plants, facilities in wastewater treatment, sewage water treatment, solid and liquid waste treatment, sludge treatment, recycling, renewable (bio/biomass) and process automation. In addition to being well versed in a full range of established and conventional processes, the company offers cutting edge research and engineering.

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Willem VAN GULCK
CEO



Kim SCHOENMAEKERS
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BODART & GONAY

Bodart & Gonay is a leading producer of wood and gas burning fireplaces.

Our company employs 120 people and produces 100% high quality appliances in Belgium.

B&G is a leader in innovation with a new line, providing the highest efficiency (over 76%) and the lowest CO emission.

B&G exports worldwide and is certified in Europe and US.

B&G's range includes many models of wood burning fireplaces with some patented exclusivities.

B&G also produces high class gas fireplace fittings meeting the highest requirements.

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Jean-Christophe SALMON
Export Manager



BURO OF ARCHITECTURE (BAR)

Buro of Architecture (BAR) is a Belgium-based architectural company. BAR has 25 years of professional experience in architectural designing, city-planning and 3D-visualising of projects worldwide. BAR's activities cover a broad spectrum from small renovation projects to large scale public and private buildings and urban infrastructure.

Among recent architectural designing projects are Coca-Cola European Visitors' Centre, (Belgium); The Astana 3-D city planning visualisation (Kazakhstan); the City Train Station, Rio de Janeiro (Brazil); the Oshakati Concept Master Plan (Namibia); The Kokchetau Concept Master Plan (Kazakhstan).

BAR is working in Kazakhstan on a permanent base since 2003.

BAR is closely cooperating with VK-Astana, a local based Office of Engineers.

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Arch. Jan WYNANTS
General Manager



CFE ECOTECH

CFE EcoTech is the Environment Department of CFE. CFE EcoTech implements and controls water treatment plants, potabilization and waste valorization installations of all sizes from A to Z. With its expertise, CFE EcoTech is also involved in development and optimization projects, renovation and capacity expansion of existing facilities. Thanks to its dual profile – designer and manufacturer – CFE EcoTech is able to provide its customers with all the skills necessary to achieve turnkey projects, including the commissioning of facilities.

Supported by CFE, CFE EcoTech not only demonstrates great expertise in water treatment but also innovates with ongoing projects like the feasibility of an aeration tank sludge degassing system in Brussels or like our innovative competitive filter system already showing remarkable results in waste reduction and biomethanization.

Due to its reliable technical and business experience and to its numerous references, CFE EcoTech has lately focused on foreign markets to prospect for projects both in its core and in the new water-related sectors. So please do not hesitate to contact our team of specialists who will be happy to answer your questions.

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CLAYTON OF BELGIUM

Clayton is a manufacturer of steam generators and exhaust gas heat recovery systems which produce steam. Steam is applied in different industries and applications going from food & beverages over textile to even petroleum and energy production. Steam is used for sterilisation, heating, cleaning,

When looking for special steam applications up to 160 bar (2300 psi) and capacities from 150 to 30,000 kg/hour, Clayton is your preferred partner. Our technology allows you to have steam within 5 minutes after a cold start and to save up to 30% on your energy consumption compared to classic steam boilers.

Since 1960 we, as Clayton of Belgium, design, manufacture, service and sell our products towards the complete EMEA region. Our factory in Belgium employs hundred people. In the most West European countries we have own sales departments. For Eastern Europe, Middle East and Africa we work with agents and distributors.

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Stefaan JANSSENS
Export Manager



DAIKIN EUROPE

Our company is a world leader in Air-Conditioning and an innovator in Heating and Refrigeration solutions. We exist since 1924 in Japan and our European Office in Ostend was founded in 1973. Since then we became number one in commercial Direct Expansion systems in Europe (around 50% of the market) and in the rest of the world.

Since 2000 we also try to expand our business in Emerging countries in Africa and former Soviet Union States.

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Kobe DE CALUWE
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Wim MERTENS
Managing Director



DEME

DEME (Dredging, Environmental and Marine Engineering NV) is a Belgian hydraulic engineering, dredging and offshore contractor specialized in the construction and development of harbors, artificial islands, estuarial dams, canals and inland waterways, dike construction and reinforcement, beach replenishment and coastal protection, supply of dredged aggregates, construction and maintenance of offshore wind farms and salvage activities.

DEME has been gradually extending its range of activities and has acquired now vast experience in such areas as environmental remediation and brownfield rehabilitation, offshore pipeline trenching and backfill including landfall construction, directional drilling for pipeline crossings, underwater rock drilling and blasting, soil compaction using explosives, soil investigation in marine conditions and environmental techniques.

DEME has the capacity and know-how to cope with turn-key or integrated solutions for such projects that require a multi-disciplinary approach. The company has been active worldwide for over 130 years. Today, more than ever, the company is a top-ranking global player with works under construction on every continent.

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Alain BERNARD
Chief Executive Officer



DEME

Dredging, Environmental
& Marine Engineering

DREDGING INTERNATIONAL

Dredging International N.V., DEME group – world leading dredging and hydraulic engineering group with nearly 150 years of experience worldwide, more than 3,700 specialists, technical fleet of 80 dredgers and about 200 pcs of auxiliary units and around 100 projects on-line annually.

A diversified approach enables us to offer our clients total solutions for their port and waterway developments and large-scale land reclamation projects.

We are as well specialised in supply fluvial and marine aggregates to the construction industry, excavating and backfilling trenches for oil and gas pipeline laying, constructing landfalls, protecting and stabilising pipelines and offshore platforms, ecology friendly solutions in dredging sediments, treat and clean contaminated sludge and polluted soil and so on.

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Nina BLAZNOVA
Area Manager Oil & Gas and Caspian Sea



DEME

Dredging, Environmental
& Marine Engineering

D-TEK

D-tek is a leading biotechnological company highly specialized in the development and manufacturing of diagnostic kits for autoimmune diseases.

Thanks to an extensive expertise in Research and Development and more than 15 years of experience in the field of autoimmunity, D-tek has developed an innovative range of ELISA and IMMUNODOT kits.

D-tek is ISO 9001:2008 certified and all the diagnostic kits are CE registered.

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Benoît AUTEM
Marketing Director



EURO CONSULTANTS

Euro Consultants is a consulting company created in 1990 that specializes in agro-food and agro-industrial sectors. We are primarily active in the field of training, private label products databases management, hygiene control, food safety and market studies. Our services are mainly targeted for the catering industry, agro-food industry producers as well as the retailing industry.

Moreover, Euro Consultants has longstanding working experience with international donors such as the European Commission, the UNIDO, the Belgian Technical Cooperation as well as the World Bank and we are exporting our know-how in more than 22 countries.

Euro Consultants is relying on a multidisciplinary team of internal experts, composed of more than 40 people with complementary profiles and a network of more than 500 consultants.

We are offering analytical consulting services enabling producers and exporters to measure the quality of their raw materials, semi-finished products and finish products via legislative support, product specifications development, labeling support, products sensorial evaluation as well as nutritional evaluation.

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Jean VAN GYSEL
Euro Consultants Director



Emilie LOWARD
*Business Development
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EURO WORKWEAR GROUP

Euro Workwear Group is a producer and importer of work wear, personal protection equipment, safety shoes and fire extinguishers.

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Tim DE DAPPER
General Manager

Euro Workwear Group
Service & Quality

FINRES GROUP

- Repair and maintenance of rotating equipment (compressor, pumps, turbine)
- Alignment and Grouting with Epoxygrout of rotating equipment (compressor turbine pumps)
- Epoxy coating for floor and anti-acid application
- Distribution of buildings product
- Manufacturer and supplier of industrial filtration and separation for oil and gas industry, pharmaceutical and beverage industry
- Manufacturer of polyester equipment

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Didier HUMBERT
Sales Manager

GIE INTERNATIONAL

Our company exports Belgian and especially Walloon products to Russia and to countries from the former Soviet-Union.

GIE International LLC is the official representative of the famous "GALLER" chocolates.

For Russia GIE International marketing forecast expects an increase of more than 300% and for 2012 another 200% !!

Strong with our experience and our marketing strategy, together with our partner and the success story of "GALLER" chocolates, we will develop our product and representation in Kazakhstan.

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Olga CHECHINA
General Director



GOSELIN GROUP

The **Gosselin Group** is your Complete Logistics Partner.

With more than 80 years experience and centred at the port of Antwerp, the Gosselin Group, with an own Inland Container Terminal (GCT), offers complete freight services by road, rail, air and sea. Other value-added logistics services include warehousing, distribution, customs clearance, special packaging and handling, removals, moving and relocation.

Gosselin Group has 48 offices in 32 countries and Gosselin Caucasus and Central Asia (GCCA) is a small, highly specialised company within the Gosselin Group, ready to assist you with moves and relocations to Armenia, Azerbaijan, Georgia, Kazakhstan, Kyrgystan, Tajikistan, Turkmenistan and Uzbekistan.

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Stephan GEURTS Sr.
Group Director



HAVRICO INSURANCE

Havrico Insurance SA is an Insurance Broker specialised in the placing and management of:

- Marine, transit and storage insurance and re-insurance of goods.
- Political risks insurance and re-insurance of goods and property (WSRCCT + CEND + License Cancellation etc.).
- Liability insurance and re-insurance of logistic operators, such as marine road or air Carriers, Charterers, Forwarders, stevedores, Warehouse Keepers and the like.

Our clients are mainly:

- Companies trading in all kind of goods and commodities (such as grains, rice, flour etc.), project cargo, machinery, fine art, jewellery, specie etc.
- Companies active in the chemical, textile, mechanical, electronic or construction industry.
- Companies having their activity in the transport and warehousing industry.

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Christiaan POSTELMANS
Director



HEALTHCARE BELGIUM

Healthcare Belgium is a non-profit organisation established in 2007 by 11 top Belgian hospital groups and receiving substantial support from Agfa Healthcare, Dexia Bank, the Federation of Enterprises in Belgium (VBO-FEB), the Virtual Colonoscopy Teaching Centre (VCTC) and Ion Beam Applications (IBA).

The initiative focuses on the international valorization of Belgian healthcare solutions in all its aspects and the unique Belgian blend of advanced technology and medical excellence available for both patients and healthcare professionals.

Healthcare Belgium's mission statement is to establish a global image of excellence of Belgian healthcare solutions while respecting all aspects of quality of care and honouring the principles of solidarity that are typical to the Belgian health systems.

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Herwig FLEERACKERS
General Manager

HOGESCHOOL WEST-VLAANDEREN

Howest University College West Flanders offers a wide range of interesting and innovating education programmes in the field of Industrial Sciences and Technology, Business and Communications Management, Computer Sciences, Biotechnology, Architecture, Health Care and Education.

Its international semesters are taught in English and as of the fall semester, Digital Arts and Entertainment - with its unique curriculum - goes international as well.

Howest is proud of its internationally renowned projects in the field of cloud computing, environmental engagement and creativity. MyMachine was awarded the United Nations Summit Award for creativity and e-content in 2009.

Howest boasts an energetic and committed staff, set on coaching its students and creating added value in all fields. Giving back to society is its treasured leitmotiv.

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Lode DE GEYTER
Chief Executive Officer

HUILERIE ET SAVONNERIE VANDEPUTTE

Vandeputte SA is an oil factory located in Belgium.

Created at the end of the 19th century, this family business crushes exclusively linseeds (capacity of 120.000Mt/year). In order to carry on this Belgian tradition, Vandeputte still uses the mechanical pressure in order to squeeze out the oil from the linseeds.

Vandeputte's first pressure, raw, refined linseed oil, as well as their high omega 3 linseed expellers are exported world wide.

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Gauthier VINDEVOGEL
CEO



Luc VANDEPUTTE
Managing Director



Henry-François VANDEPUTTE
Key Account & Purchase Manager



IG BELCO

1. Delivery and production of feed vitamin- and mineral premixes and concentrates for broilers, laying hens, pigs, turkeys and cows.
2. Delivery of mycotoxin binders to be used in animal feed.
3. Delivery of enzymes and natural growth promotors to be used in animal feed.
4. Delivery of hemoglobine powder to be used in the animal feed production.
5. Delivery of emulsifiers in feed (for broilers and pigs).
6. Delivery of milk replacers for calves.

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Geert HOREMANS
Managing Director



IMOG

Imog activities on the site in Harelbeke:

A waste incinerator, a sorting plant for packaging, for paper and board, and a baling plant for plastics.

Waste-knowledge and educational centre, Sensitization- and communication-office.

Imog activities on the site in Zwevegem-Moen:

A landfill with clay soil exploitation and a waste water treatment plant for the site.

A sorting plant for waste wood and for bulky waste and similar waste from the industry.

A composting plant and a biomass-centre.

Clustering of domestic chemical waste residues and clustering plant for electric and electronic waste.

Reverse logistics.

16 civic amenity sites (Container parks) in 11 communities.

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Johan BONNIER
CEO



INTERNATIONAL RAIL PARTNERS

International Rail Partners nv offers rail transport and logistical services in Europe and CIS countries.

We guarantee daily connections for containers, conventional and exceptional cargo to and from Europe, Russia and Central Asian countries.

We have a wide experience in handling and fast deliveries of oilfield equipments and special oversized cargo.

A team of experienced staff members is ready to study your needs and to help you to find a tailor-made solution for all your transports from and to CIS countries.

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Jo GOYVAERTS
Manager Conventional Transport



Peter BRANS
Manager Combined Services



ION BEAM APPLICATIONS (IBA)

IBA: opening new ways in healthcare with a focus on fighting cancer

IBA develops and markets leading edge technologies, pharmaceuticals and tailor-made solutions for healthcare with a focus on cancer diagnosis and therapy...

Leveraging on its scientific expertise, IBA is also active in the field of industrial sterilisation and ionisation.

IBA Group is present worldwide with over 2,000 persons in 40 locations.

Diagnosis: making molecular medicine a reality

IBA has unique expertise in the design of cyclotrons and in the production and distribution of radiopharmaceutical tracers which are used every day in thousands of hospitals worldwide to quickly and accurately detect cancer, neurological and cardiac diseases. IBA also offers solutions for drug discovery and in vitro diagnostics.

Particle Therapy: the next frontier in cancer therapy

IBA is the undisputed leader in particle therapy, acknowledged to be the most precise

and effective clinical radiotherapy method in the selective destruction of cancer cells. To date, more than 11 world renowned medical institutions have built a Particle Therapy Centre with IBA.

The fastest and most accurate Dosimetry solutions:

IBA develops innovative, precise and high quality equipment for use in hospitals and by industry partners worldwide. IBA offers a full range of measuring instruments and software that enable radiologists to perform the necessary checking and calibration procedures.

Environmentally friendly Sterilisation & Ionisation:

IBA is designing electron accelerators and high power X-rays solutions used in many industries to sterilise medical devices, to cold pasteurise food products and to improve the properties of polymers. Over 220 IBA's Industrial accelerators are used in the world for several decades.

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Florin VASILE
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Dimitri MATSUKA
General Director of
« Particle Engineering Solutions LLC »



JAGA

Since the 60's **Jaga** has continued to excite the heating industry with new concepts & products.

This has resulted in 5 values and product groups within Jaga today:

Energy Savers = Respect Nature by producing radiators that use less energy & raw materials, Eye Catchers = Awake the artist by developing radiators using innovative materials, Top Performers = Dream a future by looking for cleaner climate & comfort systems, Experience = Create emotion and Uchronia = Building bridges.

There are 450 people working together within the Jaga organisation to realise a turnover of 60 million Euro. All of Europe is Jaga's marketplace with subsidiaries in Belgium, France, Czech Republic, Holland, England and Germany. On top of this there is also export to the rest of the world from Australia, the US, Russia to Canada. No cold mass products but heart-warming radiators with soul.

That is the Jaga °Culture.

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Vincent CLAES
Export Manager



David JOYCE
Project Engineer Export



JAN DE NUL

Civil and maritime construction works, rock works, special services for offshore pipelines and environmental services. The turnover of **Jan De Nul Group** amounts to 2.1 billion Euros.

Thanks to the combination of civil works, maritime construction works and dredging works the Jan De Nul Group is able to perform large-scale projects like the construction of Palm Jebel Ali (Dubai), the construction of Dubai Waterfront (Dubai), the design and construction of the Manifa Field Causeway And Islands (Saudi Arabia) and the contract for the design and construction of the Panama locks (Panama).

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Philippe HUTSE
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LYDIAN LAWYERS

Lydian is one of the largest independent full-service business law firms in Belgian. Its practice areas include: commercial & litigation, insurance & reinsurance, corporate & finance, employment, pensions & benefits and regulatory, real estate & environment.

The firm currently has around 55 lawyers working in its offices in Brussels and Antwerp. We are recognized as a leader in the following niche areas: Energy, IP and Ports & Logistics.

David Haverbeke is partner in the Real Estate, Environment & Regulatory Department at Lydian and is a widely recognized expert in all matters relating to the Energy sector (electricity, gas, oil and renewable energy). He assists

international and Belgian clients in their energy projects such as the setting up or taking over of energy companies and advises them on their energy contracts and on legislative and regulatory evolutions.

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David HAVERBEKE
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MAES JONKER

Maes Jonker/Jonalloy offers customer-driven solutions to improve quality and productivity in the field of cutting applications for the wood, aluminium and synthetic materials industry.

We offer specific niche applications, which are custom-made, for the metal industry in the domain of saws and routers. Our aim is to minimise their total cost of ownership. A lot of hidden costs (e.g. machines downtimes, the degree of finishing etc...) or not immediately visible advantages (e.g. tool life, the number of resharpenings etc) can be optimised.

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Jan MAES
Managing Director



MATTHYS

The Belgian **Matthys Group** will present its complete new range of warping machines and other products.

The M-Warp line of section warping machines has been developed to produce perfect beams from fine to coarse yarn types.

Products:

- cut-to-order machinery
- warping machines and creels
- winding and splicing equipment
- inspection, packing and labelling machines
- auxiliary equipment for nonwovens, tufting, needle felt & coating lines
- transport solutions and logistics.

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Bart ROUQUART
Sales Manager

MED CONCEPT EUROPE

Medconcept Europe SA is present in Kazakhstan with its affiliate company “Medconcept.KZ” and “MedconceptService”. It has been established in Almaty in 2005.

It is an exclusive distributor of “Draeger Medical” selling Hi-Tech hospital equipment for anaesthesia, ventilation and neonatology. It is also an approved partner of Siemens Medical selling Angiography, MRI, Computer Tomographs, X-Ray, ultra-sound equipment. As an example, the share of the company in the market of Kazakhstan for anaesthesia devices is 81%, for ventilators 48%, for incubators and other neonatology equipment 55%.

Medconcept is also keeping up a high standard of services. During the first 6 months of 2010, Medconcept has trained free of charge 350 doctors and nurses working in the ICU dept. This figure will be doubled by the end of this year. Medconcept also offers consulting services to hospitals to ensure a

sustainability of the implementation of their new planning and management systems and of the latest technologies in medical care.

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PLINER & PARTNERS

The Belgian real estate agency **Pliner & Partners SA** provides a full range of services in the real estate market in Belgium, France and Luxembourg. Our listing includes prime residential and commercial properties.

Our main activities are: Home Hunting - New residential housing - Secondary market operations - Commercial real estate - Elite real estate – Construction - Evaluation services - Real estate management - Legal services - Investments – Insurance - Banking services - Mortgage services - Assets Management - Relocation - Consulting - Immigration services - Design and renovation - Interior design.

Pliner & Partners SA is a licensed real estate agency (number of licence IPI: 503237) and thus guarantees legality and reliability of all given services.

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Boris PLINER
Managing Director

REAL KEY SERVICES

Key Services is a young and dynamic company specialised in the following domains: ICT and Renewable energy. With expertise in delivering solutions for the larger enterprises and governmental divisions Key Services is a highly flexible and dedicated partner. With proud we have contributed to many international ERP/CRM solutions (licensed or in home development) and wind/solar projects (discover, prepare and deliver).

With an international network of independent specialists and references like Sony, The Postal Group, Ministry of the Flemish Government, Federal Police, Nexxar ... Key Services provides highly specialised and dedicated resources provider to successful projects.

From concept till testing on each phase of a project Key Services is your dedicated partner.

Let us guide U for a unique successful project.

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Duran KUTLU
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ROAM CHEMIE

Roam Chemie is manufacturer / distributor of Huwa-San and Silamol:
Huwa-San Technology

1. Our products are disinfectants with bactericidal, fungicidal, sporicidal and viricidal properties.
2. The products are based on hydrogen peroxide and formulated by the unique Huwa-San technology.
3. All products are ecological (fully biodegradable), odor- and colorless.
4. Application area's: agriculture, cosmetic and food industry, public health sector ...

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Silamol

1. Silamol is a fertiliser based on bio-available silicon.
2. It improves the natural resistance to biotic and a-biotic stress.
3. Silamol improves and optimises the uptake and distribution of minerals resulting in a significant increase of product yield and water management of plants.
4. Silamol is 100% bio-available for plants and is absorbed in a very short time by leaves and roots.



Jos ROEBBEN
Managing Director



SCHREDER

Schröder Group GIE is specialised in the manufacture and sale of advanced lighting products worldwide for use in street and highway lighting, decorative urban lighting (squares, parks) and tunnel lighting.

Schröder Group GIE also manufactures floodlights to illuminate sports areas and monuments, lighting for industrial facilities and for subway and train stations.

Schröder has a network of 45 companies worldwide with manufacturing facilities each providing customised solutions for their market.

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Michel DE BRUYN
Regional Director ECE



SCK•CEN

The Belgian Nuclear Research Centre, **SCK•CEN**, is a centre of excellence with more than 600 highly skilled collaborators. It has 50 years of experience and a tradition in 'first-of-a-kind' type of research projects. Among its unique assets we find the BR2 reactor, the materials research laboratory LHMA as well as the 220 m deep underground research laboratory HADES. SCK•CEN features the MYRRHA ADS-project, combining waste transmutation with a versatile irradiation R&D facility. Next to education and training in reactor physics, operation, engineering, radiation protection, decommissioning and waste management, SCK•CEN offers a master degree in nuclear engineering (BNEN) in collaboration with the six major Belgian universities.

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Frank DECONINCK
Chairman



Eric van WALLE
Director-General

SOLVAY

SOLVAY: A GROUP ACTIVE IN CHEMISTRY

Solvay is an international industrial Group active in Chemistry. It offers a broad range of products and solutions that contribute to improving quality of life. The Group is headquartered in Brussels and employs 19,000 people in 50 countries. In 2009, its consolidated sales amounted to EUR 8.5 billion.

Solvay Chemicals is world leader in Soda Ash, a product used among others for glass, washing powder and flue gas cleaning. Solvay also has a strong leadership in caustic soda, hydrogen peroxide and fluorinated products.

Solvay Plastics is a major player on the PVC market and a solutions provider with the broadest portfolio of high-performance and fluorinated polymers.

As Solar Impulse's first main partner, Solvay is also aboard this exclusive solar powered airplane with its knowhow and 11 high-performance or fluorinated products used mainly for the energy system, structure and weight reduction.

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Benjamin ALPERN
Managing Director



Michel BRUN
Director of Development CIS



SPEDITION SERVICES LIMITED

We are a leading company as logistic service provider for Kazakhstan and Russia, active in multimodal shipments from Europe / USA and China to Kazakhstan.

Spedition Services Limited develops creative and innovative solutions for multinational companies.

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David AERTS
Manager Central-Asia



TECHNIFUTUR

Technifutur: A tool to serve the local development

Technifutur is a training center located in Wallonia.

The training activities are focused on twelve fields:

- Automation
- Aviation
- CAD CAM
- Operation Management
- Materials & Surfaces
- Electricity Electronics
- ICT
- Maintenance
- Machining
- Micro technology
- Measures and Controls
- Welding

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In 2009, Technifutur provided 700.000 training hours to 15.000 people (workers, jobseekers and students).

With Technifutur, it's possible to be trained:

- in our site;
- on your site work or study;
- in e-learning.

The operational budget is around € 13 million. The equipment represents € 20 million in fixed assets on 15,000 square meters in offices, laboratories and workshops.

Therefore, Technifutur is a true proponent of new technologies intended for all audiences.



Luc CHARLIER
Director



TECHNIFUTUR
CENTRE DE COMPETENCES

TEXNOKOM

TEXNOKOM Company has been created in 2007 to improve commercial relations between Belgium and Kazakhstan. Texnokom is active in the aeronautic-sector and produces mainly helicopter parts.

TEXNOKOM officially represents the Dynali S.A. and Dynali products in Kazakhstan and the surrounding countries.

Their helicopters are made in Belgium and they are well known all over the world.

The H2S helicopter, made by Dynali, is actually the best in its category. It is the first in technology and gives the best value for money. The H2S is also the best as safety is concerned and known for the simplicity of its use.

The "Direction Generale de l'Aviation Civile" approved the H2S for using in Europe. The H2S can be produced on short notice.

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Igor CHUKHONTSEV
Sales Manager



THE SNIFFERS

The Sniffers (www.the-sniffers.be) has more than 18 years of experience in delivering a wide range of services including:

- fugitive emission management programs (Leak Detection and Repair programs);
- flare loss and internal process loss management programs;
- steam loss management programs;
- tank emission management programs;
- quick scan with infrared camera for VOC leaks;
- pipeline inspection and – integrity services.

These services do not only considerably reduce the impact on the environment, but they also offer a great financial payback (through the reduction of raw material losses).

The Sniffers has a very extensive reference list, including a multitude of major oil and gas companies and chemical companies in Europe but also in the Middle-East (TAKREER, BOROUGE, ADMA, ADGAS, GASCO, ZADCO, SAMREF, QAFCO, QVC, QAFAC, EQUATE, KNPC, MARGHAM).

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Guido VAN BAELEN
Project Manager



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TRANSURB TECHNIRAIL

TRANSURB TECHNIRAIL is an engineering consultant of transport-oriented services, pooling the experience and resources of its shareholders: the Belgian Railways Group, the Brussels' Mass Transport Company and major Belgian private transport engineering companies. The company provides the full range of services which are covering the complete life cycle of transport systems (Feasibility > Design > Build > Supervise > Operate > Maintain > Rehabilitate/Upgrade) and for all main five application domains (infrastructure, signaling, rolling stock, electro-mechanical systems and information system).

We offer our clients complete, integrated and tailor made solutions in:

- railways: conventional for passengers and freight, high speed
- urban transport: bus rapid systems, metro, LRT
- intermodality between these and other modes: airports, maritime- and dry ports

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Jean Paul LEROUX
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Zoia POPOVA
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Moreover, TRANSURB TECHNIRAIL has been specialized, for 15 years, in training (railways and all urban transport systems) assisted by driving simulator (full scale simulator or partial task trainer). The service offer covers conception with the client, construction and implementation on site.

TVH PARTS

TVH – Thermote & Vanhalst is a world-wide supplier with customers in more than 162 different countries. As a 'One-Stop Shop' the company offers a full service in lift trucks, spare parts, accessories, rental, repairs and handling equipment with a guaranteed fast delivery at a competitive price. From the simplest hand trolley to the heaviest lift truck, from the smallest nut to the complete chassis. Regardless of the brand, type or year of construction of the lift truck, TVH always has a solution ready. TVH's unequalled know-how is reflected by a database of 14 million article numbers, of which well over 450.000 references are in stock.

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Bernard DE MEESTER
Managing Director



UCB PHARMA

UCB Pharma, Brussels, Belgium is a biopharmaceutical company dedicated to the research, development and commercialization of innovative medicines with a focus on the fields of central nervous system and immunology disorders.

Employing more than 9 000 people in over 40 countries, UCB produced revenue of EUR 3.1 billion in 2009. UCB is listed on Euronext Brussels (symbol: UCB).

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Daniel Alain GHOZZI
Managing Director CIS



WATER CONNECTIONS

Water Connections distributes many products worldwide, such as the water purifier “Genese” by Turbolim.

Genese kills and prevents the development of micro-organisms that cause:

- gastro-intestinal illnesses (such as cholera, amoebiasis, typhoid fever, salmonellosis, dysentery, etc.),
- conjunctivitis and skin rash due to fungus.

The procedure is easy: simply submerge Genese into the water and let it operate for at least 4 hours. It adds no colour, taste or odour to the water and requires no chemicals, electricity or installation of any kind. After treatment, the water is bacteriologically pure and drinkable.

Genese is an efficient rural solution for farms, ranches, fruit and vegetable growers, but can equally be used in households, schools, clinics and hospitals either in urban or rural zones.

Water is Life!

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Daniel COENRAETS
World officer agent

GENESE TURBOLIM
BRAND

WESTVLEES

Westvlees is a family business owned by the Claeys family in which a few executives and two agricultural holding companies own minority stakes.

We slaughter about 26,000 pigs a week and produce 120,000 tonnes of meat a year, making us the unrivalled pig expert in the meat industry.

We are known all over Europe because our state-of-the-art machinery allows us to meet your demands quickly as well as to deliver quality.

Based on a fundamental focus on the consumer, developing “win-win” relationships within the total food chain to be able to offer a healthy solution for any dining occasion. With well-trained people, strengthening our position on our home markets in a cost-effective manner thanks to a passionate organisation with care for the environment and safety.

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Michaël CATRY
Export Sales Manager

westvlees™
CONFIDENCE IS GOOD. SAFETY IS BETTER.





Public Sector



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Daniel PARISSÉ
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John STOOP
*Honorary Consul of the Republic
of Kazakhstan*

AWEX – WALLONIA FOREIGN TRADE AND INVESTMENT AGENCY – WALLOON REGION

The **Wallonia Foreign Trade and Investment Agency (AWEX)** is the Wallonia Region of Belgium's government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 105 Economic and Trade Attachés. AWEX has been certified ISO 9001 certified since April 2002.

As a foreign trade agency, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community. AWEX assists buyers, decision-makers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for Wallonia-based companies, AWEX offers a wide range of export-oriented services and activities (market surveys, organisation of trade missions, trade show pavilions, export incentives etc.).

As a foreign investment agency, AWEX has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia. In addition, it is in charge of identifying new foreign investors for the acquisition of industrial sites under restructuring process.

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Philippe SUINEN
CEO



Chantal DE BLEU
Deputy General Manager



Caroline GOFFINON
First Attaché



BELGIAN FOREIGN TRADE AGENCY

The **Belgian Foreign Trade Agency** is a public body with a legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The Agency is run by a Board of Directors and its Honorary President is His Royal Highness Prince Philippe of Belgium.

The Agency's main tasks are:

- documentation on foreign markets
- organisation of joint economic missions
- collecting, organising and circulating information, studies and documentation on external markets on behalf of the regional export promotion organisations.

The regional export organisations (AWEX, Brussels Export and FIT) remain the single contact point for Belgian companies.

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Fabienne L'HOOST
Deputy Director General



Patrick GILLARD
Mission Coordinator



Nele DEMEULEMEESTER
Attaché

FEDERAL PUBLIC SERVICE FINANCE - Fiscal Department for Foreign Investments

Within the “**Federal Public Service Finance**”, a team of experts informs and assists foreign investors and investors already established in Belgium on tax matters.

The Fiscal Department for Foreign Investments was created in 1997 and it operates under the direct authority of the Chairman of the Executive Committee of the Belgian Federal Public Service Finance.

This service of the FPS Finance guides and informs the foreign investor on tax matters, and assists him in his contacts with the tax authorities.

This public service works:

- free of charge on a flexible, non-bureaucratic and investor oriented basis;
- everything disclosed to its officials remains strictly confidential, as they are subject to a legal and strict obligation of professional secrecy;
- for tax information with regard to foreign investments in Belgium, please get in touch with us (address below).

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Albert WOLFS
*International Tax Expert,
Head of the Fiscal Department for Foreign Investments*



Service Public
Fédéral
FINANCES

FEDERAL PUBLIC SERVICE FINANCE

General Administration of Customs and Excise (Belgian Customs)

Belgian Customs watches over the correct application of the European Union customs rules in order to offer the highest legal certainty and equality to companies importing and exporting goods. Belgium is the distribution centre par excellence because of its central location. Indeed, Belgium's small surface area counts many entrance gates; with the airport of Zaventem and Bierseet and the harbours of Antwerp, Zeebrugge, Ghent and Liège as principal gateways. Behind these entrance gates lies the most dense multimodal network of railways, waterways and roads in the world. Belgian customs support the position of Belgium as the European distribution country par excellence by:

- offering brisk export and import systems to have the dispatch of goods traffic passed off as quickly as possible;

- carrying out formalities for customs, excise, VAT with regard to import and rules for other public services in one operation according to the single window and one-stop-shop concept;
- establishing customer-oriented services across the territory.

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Noël COLPIN
Administrator General a.i.



Michel MASI
*Director Declaration Management
and Recovery*



Federal
Public Service
FINANCE

CUSTOMS AND EXCISE

FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS, FOREIGN TRADE & DEVELOPMENT COOPERATION

The Federal Public Service Foreign Affairs (FPS), Foreign Trade and Development Cooperation manages Belgium's foreign relations. Belgium's Foreign Affairs network comprises 130 embassies, consulates and representations both at home and abroad.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards attaining the following objectives: Defending Belgian interest abroad, promoting a stable, fair, thriving world community based on solidarity and combating poverty around the world by building up high-quality development cooperation.

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Sophie DE SMEDT
First Secretary, Direction for Economic Interests



Thibaut de KERCHOVE
Expert, Direction for Economic Interests



FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS - OFFICE OF THE MINISTER OF FOREIGN AFFAIRS

The **Office of Steven Vanackere, Deputy Prime Minister of Belgium and Belgian Minister of Foreign Affairs and Institutional Reform**, develops foreign policy and strategy in order to defend Belgian interests abroad.

Minister Vanackere is also competent for foreign trade and, in this capacity, attaches a particular importance to economic relations within the Belgian foreign policy framework, thereby serving the regional entities and the economic actors in Belgium.

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Henk MAHIEU
*Deputy Director - Bilateral Relations,
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GOVERNMENT OF FLANDERS – FLANDERS INVESTMENT & TRADE (FIT)

The **Flanders Investment & Trade** agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centres, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.

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Conny DE KEUKELEIRE
Assistant Area Manager

MINISTRY OF THE BRUSSELS-CAPITAL REGION

BRUSSELS EXPORT – INVEST IN BRUSSELS

Together, **Brussels Export** and **Invest in Brussels** promote the internationalization of the Brussels economy.

Brussels Export aims to enhance and improve the export capacity of Brussels' companies by:

- offering customized assistance through its worldwide network of economic and trade representatives;
- organizing collective promotional and prospection activities such as trade missions abroad, group stands at international exhibitions, seminars and invitations of foreign buyers and decision-makers;
- granting financial incentives to companies tackling foreign markets;
- providing strategic information on foreign markets and business opportunities.

Brussels Export also helps foreign companies to identify well-targeted potential Brussels' business partners (have a glimpse at our database www.brussels-exporters.be).

Invest in Brussels prospects foreign direct investments and provides free, tailor made advice and consultation services to foreign companies that consider Brussels as a key destination for new economic activities.

Candidate investors evaluating the opportunity to set up (part of) their business in Brussels can benefit from the "Brussels Welcome Package": a fully equipped work space offered free of charge during a trial period of three months as well as tailored advice and information on tax regulations, site locations, public support incentives, environment and town planning legislation, sector related issues, etc... through a network of dedicated experts in those various fields.

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Christine LENNEBERG
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Shynar IMANGALIYEVA
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BCD TRAVEL

As a leading provider of global corporate travel management, **BCD Travel's** mission is to simplify and streamline the business of travel. Operating in more than 90 countries on five continents, BCD Travel combines a worldwide workforce in excess of 12.000. As market leader in Belgium, the company offers a various range of services to small, medium and large-sized private and public companies:

- online and offline travel management
- consulting services
- leisure travel
- strategic meetings, conferences and incentives.

BCD Travel is part of BCD Holdings NV, a Dutch family-owned company founded in 1975 by John Fentener van Vlissingen and market leader in the travel industry.

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Patricia VAN den EYNDEN
Senior Project Leader Public Sector







Hotels of the mission



RIXOS PRESIDENT ASTANA



RADISSON SAS HOTEL – ASTANA



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Economic profile of Belgium, the heart of Europe

Belgium is a federal Kingdom, with three Regions (the Flemish region, the Walloon Region and the Brussels-Capital Region) and three communities (the Flemish, the French and the German Community).

Belgium has a population of 10.6 million inhabitants (2009) and is one of the most densely populated states in Europe. Brussels is the capital of Europe, with the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organisations, such as NATO, are also located in Brussels. As a result, Brussels is the number two city in the world (after Washington) in terms of number of accredited journalists, and fourth in terms of the number of international meetings and seminars.

With a surface of 30,500 km², Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. GDP reached €344.0 billion in 2008. GDP growth was 0.8% in 2008. In line with global deceleration, growth drastically slowed down towards the end of 2008. Belgium is a high income country, with a Gross National Income (GNI) per capita of US \$44,570 in 2008 (World Bank data).

According to the World Trade Organization (WTO), Belgium was, in 2009, the 8th exporter of merchandise goods and the 13th exporter of commercial services. In 2009, Belgium's share in world merchandise exports was 3.0%. With a share of 2.8% in world import of goods, Belgium ranked 10th among world importers.

According to the UNCTAD World Investment Report 2009, Belgium was the 5th recipient of FDI (foreign direct investment flows) in the world in 2008 with US \$60 billion. The continued presence in Belgium of TNC (coordination centres), as well as the new tax incentives that entered into force in January 2006 (notional interest deduction) play an important role. Belgium's FDI outflows amounted to US \$68 billion in 2008, making the country the 9th largest source of FDI outflows worldwide.

TRADE RELATIONS WITH KAZAKHSTAN

Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.

Belgian exports to Kazakhstan	2007	12 months	€ 117,3 million
	2008	12 months	€ 125,8 million
	2009	12 months	€ 100,0 million
	2010	3 months	€ 28,3 million

Belgian imports from Kazakhstan	2007	12 months	€ 127,0 million
	2008	12 months	€ 135,5 million
	2009	12 months	€ 16,8 million
	2010	3 months	€ 8,6 million

