



Warden's Message

On behalf of Northumberland County and its residents, I wish to extend to you a warm welcome. Our County provides for an ideal location for business investment and tourism attraction.

Northumberland County and its local communities offer a diversity of unique attractions, exciting festivals and events, accommodations, camping, dining and shopping experiences. Our downtowns provide an eclectic mix of businesses, while our business parks are home to a number of diverse manufacturers.

Above all, our residents of Northumberland County are the strongest asset. Their friendly disposition and hard work ethic demonstrate the entrepreneurial spirit that exists. Whether a visitor or investor come and enjoy the Northumberland Experience.

Warden Christine Herrington



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	16	Educational Facilities			The County Profile provides a narrative and statistical overview of Northumberland County. This document will be useful to both new and existing businesses as well as residents within Northumberland County.
	17	Waste Management			The County Profile makes use of a variety of reliable sources and information. Much of the data is sourced from the 2001 Census and the local municipalities. Every effort has been made to ensure correctness. No liability for accuracy is expressed or implied.
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:: Introduction ::

Overview

Northumberland County is a vibrant community known for its exceptional quality of life. Located 50 minutes east of Toronto, Northumberland County is situated between Toronto and Montreal, Canada's two largest metropolitan centres with a combined population of over 9 million. These regions are connected by the four-to-eight lane toll free Highway 401 which runs through the heart of Northumberland County and is accessible from all communities therein.

The communities of Northumberland are different sizes and offer a multitude of services and amenities. Excellent health care, a low crime rate, and superb educational facilities make Northumberland a great place for young families looking for an alternative lifestyle from the urban centres. Northumberland has everything a person could possibly need from shopping malls and movie theatres to excellent parks, nature trails, and internationally renowned water sports.

A diverse industrial, commercial, and agricultural economic base already exists in Northumberland County. With its low cost of living, low unemployment rate, and easy access to Canada's largest toll-free highway, Northumberland is the ideal place for industrial and commercial development and expansion. With a population of 80,963, in 2006, and over 1,000,000 people within 30 minutes, Northumberland County has major business expansion potential. Northumberland County has also been identified as an outer ring area in the Greenbelt Plan. This designation ensures growth in the next 30 years and with this growth comes many business opportunities.

Location



Population:

80,963 Northumberland County (Census 2006)

1,005,832 Commuting Range (within 30 minutes, 2006)





Distance Chart to Major North American Centres

Distances		
Destination Canada	Distance (km/miles)	Drive (hours)
Oshawa/Durham	56/35	0.6
Toronto	100/62	1.2
Kingston	133/82	1.5
Hamilton	177/110	2.0
Thousand Island Bridge*	190/119	2.0
Niagara Falls*	231/144	2.5
Fort Erie*	266/165	2.8
Ottawa	300/186	3.2
Montreal	440/275	4.1
Windsor*	465/290	4.5
<hr/>		
Destination US	Distance (km/miles)	Drive (hours)
Buffalo, NY*	266/165	2.8
Watertown, NY*	210/130	2.25
Detroit, MI*	465/288	4.5
Cleveland, OH	580/360	6.0
New York, NY	755/470	7.5
Philadelphia, PA	770/480	7.6
Boston, MASS	800/500	8.0

* Denotes U.S. border crossing

Source: Mapquest, www.mapquest.ca 2005

Northumberland County is strategically located between Toronto and Montreal on Highway 401. There are two low-traffic U.S. border crossings within two and a half hours of Northumberland County, further increasing its appeal to any business. Northumberland is home to many trucking and freight businesses that are capable of catering to any need.

Highway #7, Ontario's major northern corridor, is accessible by County Rd. 30, County Rd. 45, and County Rd. 28. These highways are all season 2 lane highways meticulously maintained by the county. The Highway #7 corridor connects Toronto, Peterborough, and Ottawa.





By land, sea, and air, Northumberland County offers its constituents a variety of shipping and transportation options. There are numerous freight and shipping companies within Northumberland that provide local, national, and international services. Rail service is provided by CN, CPR, and VIA (passenger). Northumberland County is intersected by a main railway line between Toronto and Montreal; a route that has enabled much of Ontario's economic expansion since its creation. Air service is provided by one of three nearby airports; Peterborough, Oshawa Municipal, and Pearson International in Toronto.

Airport Information

The largest public airport between Toronto and Ottawa, Peterborough CYPQ offers year-round reliable service. The airport has extensive freight capabilities; offering fork lifting and transport services. There are no landing fees, nor overnight fees. It is located a mere 8km from downtown Peterborough and 30km from Northumberland County. Located 50km east of Toronto, the Oshawa Municipal Airport is capable of handling aircraft of various sizes. A brand new passenger terminal was recently constructed.

Peterborough Airport (CYPQ)

Location	Peterborough
Distance	30km (18 miles)
# of Runways	2
Runway Sizes -	(09/27) 5,000' x 100' (asphalt)
	(13/31) 1,788' x 50' (seasonal turf)
Full Instrument Landing Capabilities	NDB, GPS
Max Aircraft Weight	80,000lbs
Customs Office	Onsite, Canpass
Hours of Operation	24 hours/day, 364 days/year
Coordinates	N44 13 48 W78 21 48
Fuel	Avgas 100LL, Jet A-1, pre-mixed FSII
# Movements	20,000-25,000/year
Jet Turbine Aircraft	300-500/year
Charter Passenger Service	Contact Trent Air Aviation (705) 745-7147
Charter Cargo Service	Contact Trent Air Aviation (705) 745-7147

Source: City of Peterborough, Airport General Info. Jan. 4, 2005

Pearson International Airport is Canada's largest commercial airport. Serviced by 82 carriers, Pearson will handle 28.5 million passengers in 2005, with that figure projected to grow to 50.8 million by 2020. For freight aircraft, a new infield tunnel is being constructed thereby eliminating the need for cargo-craft to cross the busy Pearson airfield.

Lester B. Pearson International Airport (YYZ)

Location	Toronto
Distance to Northumberland	128km (80 miles)
# of Runways	5
Runway Sizes -	05L/23R 10,500' x 200'
	06L/24R 9,500' x 200'
	15R/33L 8,500' x 200'
	15L/33R 11,050' x 200'
	06R/24L 9,020' x 200'
Carriers Serving Airport	82
Customs Office	Yes (w/Canpass capability)

Source: Greater Toronto Airport Authority, www.gttaa.com

Oshawa Municipal Airport

Location	Oshawa
Distance to Northumberland	56km (35 miles)
# of Runways	2
Runway Sizes -	12/30 4,000' x 100'
	04/22 2,670' x 100'
Full Instrument Landing Capabilities	LOC/DME, NDB
Customs Office	Onsite, CANPASS
Hours of Operation	Office 8:00am-5:00pm (landing after 10:30pm available upon request)
Aircraft Parking	\$6.00/day \$90.00/month (pavement) \$60.00/month (gross)
Landing Fees (6:30-22:30)	\$2.50 per 1000 kg
Charter Passenger Service	Air Express Ontario
Charter Cargo Service	Enterprise Air

Source: Oshawa Municipal Airport, www.oshawa-airport.com. March 2005



Freight & Cartage Information

Local Trucking Services

Company Name	Head Office Location	Local Location	Phone
Al's Cartage Ltd.	Cobourg	Cobourg	(905) 372-8055
Carew's Freight	Cobourg	Cobourg	(905) 372-8550
DJT Trucking	Cobourg	Cobourg	(905) 373-6043
Durham Transport	Colborne	Colborne	(905) 355-2520
G Wakely Cartage Ltd.	Port Hope	Port Hope	(905) 885-2801
Hasiuk Trailers	Colborne	Colborne	(905) 355-5333
J. B. Hunt Transport Inc.	Grafton	Grafton	(905) 349-3985
Meyers Transport	Cobourg	Cobourg	(905) 372-2223
MJ Express	Cobourg	Cobourg	(905) 372-5980
Morrow Transport Inc.	Cobourg	Cobourg	(905) 372-1422
National Group	Colborne	Colborne	(905) 355-2120
National Shunt Svc. Ltd.	Cobourg	Cobourg	(905) 377-9900
Shearer Transport	Hamilton	Cobourg	(905) 342-9191
Sprint Couriers	Cobourg	Cobourg	(905) 373-4363
Stevenson Cartage & Moving	Cobourg	Cobourg	(905) 372-5276
Two Lane Enterprises Inc.	Roseneath	Roseneath	(905) 352-3211
Valley View Transport	Campbellford	Campbellford	(705) 653-1333
Venture Van	Campbellford	Campbellford	(705) 653-1020

Source: Northumberland Business Directory, August 2006

Port Information

Capable of servicing ships of all sizes and with direct access to Lake Ontario and the St. Lawrence Seaway, the Port of Oshawa is a reliable choice for any business that requires sea-born shipping. The Port of Oshawa is extremely accessible; only a few kilometers from Highway 401 and with access to CN and CP railways.

Port of Oshawa

Distance to Northumberland	56km (35 miles)	
Maximum Water Depth	8.2m	
Total Berth Length	433.2m	
East Wharf	222.5m	
Depth	8.2m	
West Wharf	210.7m	
Depth	7.2m	
General Cargo Facilities	Oshawa Stevedoring Inc.	
Storage		
Inside (warehouse)	2 081 sq.m	
Inside (domed)	10 534 sq.m	
Outside 3	2 515 sq.m	
Rail Access CN & CP		
Highway Access	Highway 401	
Distance to Highway	2 km	
American Chart no.	14 810	
Canadian Chart no.	2 050	

Source: Quebec Stevedoring Company Inc., www.qsl.com, March 2005





:: Population Statistics ::

Population Highlights:

- Working age population (15 & over) higher than Ontario and Canada
- Consistent & steady growth rate for all member municipalities
- 17% population increase since 1991

Population Growth & Projections

Population Projection By Municipality

Municipality	1991	1996	2001	2006	2011	2016	2021
Northumberland County	71,303	74,437	77,497	80,963	94,182	101,010	108,188
Alnwick-Haldimand	5,244	5,528	5,846	6,435	6,909	7,536	8,151
Brighton	8,481	9,022	9,449	10,253	12,149	12,940	13,654
Cobourg	15,079	16,185	17,172	18,210	20,719	22,315	24,055
Cramahe	5,109	5,474	5,713	5,950	6,911	7,432	7,996
Hamilton	9,616	9,982	10,785	10,972	13,090	14,173	15,411
Port Hope	15,244	15,446	15,605	16,390	18,199	19,630	21,121
Trent Hills	12,214	12,437	12,569	12,247	16,983	16,983	17,800

Source: Statistics Canada, Census 2006
Projections provided by SMR Research, May 2005

Population by Age

Population Age Characteristics	Northumberland		Ontario	
	Total	% Share	Total	% Share
Total - All Persons	80,960	100.0	12,160,285	100.0
Age 0-4	3,555	4.4	670,770	5.5
Age 5-14	9,415	11.6	1,540,035	12.7
Age 15-19	5,650	7.0	833,115	6.9
Age 20-24	4,075	5.0	797,255	6.6
Age 25-44	18,030	22.3	3,452,055	28.4
Age 45-54	13,095	16.2	1,861,370	15.3
Age 55-64	11,295	14.0	1,356,515	11.2
Age 65-74	8,310	10.3	868,190	7.1
Age 75-84	5,555	6.9	589,180	4.8
Age 85 & Over	1,985	2.5	191,810	1.6
Median Age of Pop.	44.8		39.0	
% of Pop. Ages 15+	84.0		81.8	

Source: Statistics Canada, Census 2006



Educational Characteristics

Highest level of Schooling

	Northumberland	Ontario	Canada
Total population aged 20-34	10,815	2,263,910	5,916,935
Less than a high school graduation cert.	15.3%	13.2%	15.6%
High school graduation cert. and/or some post-secondary	38.7%	33.7%	30.9%
Trades certificate or diploma	9.8%	7.9%	10.8%
College certificate or diploma	24.3%	19.5%	19.9%
University certificate, diploma or degree	11.9%	25.6%	22.9%
Total population aged 35-44	12,415	1,949,845	5,074,095
Less than a high school graduation cert.	21.4%	17.3%	19.6%
High school graduation cert. and/or some post-secondary	28.2%	25.6%	25.1%
Trades certificate or diploma	15.4%	11.5%	13.7%
College certificate or diploma	23.9%	21.2%	19.7%
University certificate, diploma or degree	11.0%	24.3%	21.9%
Total population aged 45-64	19,765	2,684,705	7,241,135
Less than a high school graduation cert.	30.6%	27.5%	29.0%
High school graduation cert. and/or some post-secondary	25.0%	22.9%	22.9%
Trades certificate or diploma	13.9%	11.6%	12.8%
College certificate or diploma	17.9%	16.6%	15.0%
University certificate, diploma or degree	12.6%	21.5%	20.3%

Source: Statistics Canada, Northumberland Community Profile 2001





:: Employment Statistics ::

Major Employers

Major Employers - All Sectors

Company	Service	# of Employees
Collins & Aikman	Auto Parts	772
Northumberland Hills Hospital	Health Care Services	500
County of Northumberland	Government	450
Cameco Corp.	Non-metal Refining	407
Kraft General Foods Ltd.	Food Processing	400
Horizon Plastics Company Ltd.	Foamed & Expanded Plastic Products	350
Warkworth Penitentiary	Federal Corrections	340
Zircotec Precision Industries Ltd.	Non-metal Refining & Production	300
Belden CDT	Communications & Energy Wire	280
Weetabix of Canada Ltd.	Food Processing	246

Source: Direct Phone Survey, August 2006

Major Employers - Manufacturing Sectors

Company	Service	# of Employees
Collins & Aikman	Plastic Injection Moulding for Automotive Parts	772
Cameco Corp.	Non-metal Refining	407
Kraft General Foods Ltd.	Food Processing	400
Horizon Plastics Company Ltd.	Foamed & Expanded Plastic Products	350
Zircotec Precision Industries Ltd.	Non-metal Refining & Production	300
Belden CDT	Communications & Energy Wire	280
Weetabix of Canada Ltd.	Food Processing	246
G.E. Plastics Canada Ltd.	Plastic & Synthetic Resins	198
Esco Ltd.	Alloy & Stainless Steel Castings	190

Source: Direct Phone Survey, August 2006

Major Employers - Public Sectors

Company	Service	# of Employees
Kawartha Pine Ridge District School Board*	Elementary & Secondary Education	4,500
PVNC Catholic District School Board*	Religious Elementary & Secondary Education	2,257
Northumberland Hills Hospital	Health Care Services	500
County of Northumberland	Government	450
Warkworth Penitentiary	Federal Corrections	340
Municipality of Port Hope	Government	250
Brookside Youth Centre	Youth Corrections	215
Campbellford Memorial Hospital	Health Care Services	180
Town of Cobourg	Government	141

* Note: Only a percentage of these employees work in Northumberland County

Source: Direct Phone Survey, August 2006



Employment Statistical Highlights

Unemployment Rate: 5.7%
 (July 2007, Unadjusted 3 month moving avg.)
 Consistently low average wage in all sectors
 Income: 17% lower than Provincial average (FP Markets, 2005)
 6% lower than National average (FP Markets, 2005)

Secondary industry (manufacturing & construction) accounts for over 27% of employment in Northumberland County. The manufacturing and construction industries benefit from competitive wages and a deeply ingrained work ethic.

Historical Unemployment Rates

Year	ER 520*	Ontario	Canada
1997	10.0	8.4	9.1
1998	7.3	7.2	8.3
1999	6.9	6.3	7.6
2000	5.6	5.7	6.8
2001	6.5	6.3	7.2
2002	6.4	7.7	7.1
2003	5.9	7.0	7.6
2004	4.5	6.8	7.4
2005	6.7	6.6	6.8
2006	5.9	6.3	6.3

* Included in this region are Northumberland, Kawartha, and Muskoka Counties

Sources: Statistics Canada, 2005 Labour Force Survey
 HRDC, 1996-2006 Unemployment Rates by Economic Region

Labour Force Characteristics

Characteristics	Northumberland			Ontario		
	Total	Male	Female	Total	Male	Female
Population Labour Force						
Average Earnings	30,030	36,936	22,279	35,185	42,719	26,894
Persons employed in Labour Force	37,600	19,960	17,640	5,992,765	3,173,275	2,819,490
Persons reporting hours of unpaid work	56,815	26,845	29,965	8,229,410	3,886,440	4,342,975
2001 employment rate (%)	58.0	64.0	52.4	63.2	69.1	57.6
2001 unemployment rate (%)	6.5	5.5	7.6	6.1	5.8	6.5
2001 participation rate (%)	62.0	67.7	56.7	67.3	73.4	61.5
Total - All Industries	37,600	19,960	17,640	5,992,765	3,173,275	2,819,490
Total Labour Force in Primary Industry (agriculture & other resource based)	1,590	1,100	485	191,015	135,925	55,090
Total Labour Force in Secondary Industry (manufacturing & construction)	10,350	7,725	2,625	1,136,575	979,720	336,865
Persons in Service Industry (tertiary)	25,660	11,135	14,530	4,485,170	2,057,625	2,427,540

Source: Statistics Canada, www.statcan.ca Census 2001



Wage Rates for Northumberland County

Wages by Occupation

NOC	Occupation Title	Average Wage	High	Low
Administrative Service Managers				
0111	Financial Managers	\$25.46	\$31.28	\$18.25
0112	Human Resources Manager	\$23.76	\$36.06	\$13.94
0711	Construction Managers	\$25.16	\$34.17	\$16.50
0911	Manufacturing Managers	\$24.15	\$36.06	\$15.00
Skilled Admin./Business				
1221	Administrative Officers	\$16.12	\$24.38	\$10.00
1231	Bookkeepers	\$15.32	\$21.10	\$12.00
1241	Secretaries	\$17.88	\$20.36	\$12.00
1242	Legal Secretaries	\$16.10	\$22.00	\$12.00
1243	Medical Secretaries	\$17.63	\$22.06	\$14.95
Professional Natural/Applied Sciences				
2121	Biologists & Related Sciences	\$28.18	\$33.62	\$20.00
2132	Mechanical Engineers	\$21.53	\$27.75	\$16.31
2174	Computer Programmers	\$21.36	\$26.11	\$14.56
2211	Chemical Technologists	\$20.80	\$27.50	\$12.74
2253	Draftsmen	\$20.09	\$28.85	\$14.50
Professional Health				
3152	Registered Nurses	\$28.46	\$36.51	\$17.58
3233	Licensed Practical Nurse	\$21.22	\$26.55	\$17.49
Skilled Sales & Service				
6421	Retail Salespersons	\$10.32	\$15.57	\$7.95
6462	Correctional Service Officers	\$26.94	\$29.41	\$24.86
Trades, Transport, & Equipment Operators				
7231	Machinists	\$19.38	\$26.00	\$12.00
7232	Tool & Die Makers	\$22.96	\$30.25	\$16.70
7241	Electricians (non-union)	\$25.45	\$36.46	\$13.50
7242	Industrial Electricians (non-union)	\$29.07	\$38.22	\$21.21
7251	Plumbers (non-union)	\$24.78	\$35.00	\$14.46
7311	Millwrights	\$24.54	\$35.09	\$15.00
7312	Heavy-Duty Equipment Mechanics	\$16.81	\$25.48	\$11.25
7333	Electrical Mechanics	\$22.11	-	-
7411	Truck Drivers	\$16.52	\$20.10	\$12.70
7414	Delivery & Courier Service Drivers	\$14.64	\$21.93	\$9.00
7421	Heavy Equipment Operators	\$20.80	\$29.85	\$13.52
7452	Material Handlers	\$15.30	\$21.97	\$9.50
Processing & Manufacturing				
9213	Supervisors, Food, Beverage and Tobacco Processing	\$19.51	\$22.87	\$14.50
9214	Supervisors, Plastic & Rubber Products	\$16.15	\$19.75	\$12.00
9222	Supervisors, Electronics Manufacturing	\$15.66	\$20.29	\$9.75
9232	Petroleum, Gas and Chemical Process Operators	\$18.45	\$26.05	\$9.00
9411	Machine Operators, Mineral/Metal Proc.	\$21.65	\$24.85	\$12.05
9422	Plastics Processing Machine Operators	\$15.66	\$20.29	\$9.75
9423	Rubber Processing Machine Operators	\$18.96	\$25.00	\$15.08
9461	Machine Operators, Food & Beverage	\$17.43	\$21.97	\$11.50
9482	Motor Vehicle Assemblers, Insp., Testers	\$32.20	\$39.44	\$21.25
9483	Electronics Assemblers/Fabricators	\$17.63	\$23.61	\$11.50
9486	Mechanical Assemblers and Inspectors	\$16.77	\$22.25	\$14.00

Source: Service Canada, Labour Market Information Wages & Salaries, 2005-2006



A major advantage of doing business in Northumberland County is the competitive wages. In almost all occupations, Northumberland County has a lower average hourly rate than all major centres in Ontario. Other areas with a similar proximity to Toronto can not compete with Northumberland's attractive wages and skilled labour force.

Wage Comparison by Occupation

Wages by Occupation - Community Profile Update

NOC	Occupation	Northumberland	Toronto	Waterloo Region
0112	Human Resources Managers	\$18.20	\$28.60	\$25.05
0611	Sales, Marketing, & Advertising Managers	\$19.55	\$24.65	\$23.05
0711	Construction Managers	\$22.75	\$30.69	\$22.80
1111	Accountants	\$16.25	\$30.96	\$12.95
2132	Mechanical Engineers	\$21.53	\$31.25	\$25.70
2233	Ind. Engineering & Manufacturing Tech.	\$16.75	\$22.56	\$19.10
7232	Tool & Die Makers	\$22.50	\$24.74	\$23.15
7381	Printing Press Operators	\$19.80	\$18.30	\$17.45
7421	Heavy Equipment Operators	\$19.85	\$25.70	\$20.60
9422	Plastics Processing Machine Operators	\$15.35	\$12.25	\$14.45
9482	Motor Vehicle Assemblers, Inspectors, & Testers	\$24.80	\$19.10	\$24.40
9511	Machining Tool Operators	\$12.95	\$14.45	\$15.20
9612	Labourers in Metal Fabrication	\$12.45	\$12.95	\$15.25

Note: Based on average wage of occupation

Source: Service Canada Labour Market Info Wages and Salaries, 2005

Northumberland Labour Force by Industry

Experienced Labour Force by Industry Sector

Industry	Employees	% of Total
All Industries	37,600	100.00
Manufacturing	7,875	20.94
Wholesale & Retail Trade	5,695	15.15
Health Care & Social Assistance	3,485	9.27
Accommodation & Food Service	2,925	7.78
Construction	2,475	6.58
Educational Services	2,240	5.96
Public Administration	1,700	4.52
Transportation & Warehousing	1,655	4.40
Agriculture, Forestry, Fishing, & Hunting	1,540	4.10
Waste Management & Remediation Services	1,405	3.74
All Other Services	6,600	17.55

Source: Statistics Canada, Census 2001

Industries classified by 1997 North American Industry Classification System (NAICS)



Commuting Population & Labour Force

Commuting Information

	Population	Labour Force
Within 15 minutes		
Northumberland County	77,500	37,600
Hastings County	125,915	60,575
Prince Edward County	24,901	11,725
Clarington	69,834	36,935
Total	298,150	146,835
Within 30 minutes		
Northumberland County	77,500	37,600
Hastings County	125,915	60,575
Prince Edward County	24,901	11,725
Durham Region	506,901	276,220
Peterborough County	125,856	60,850
Total	861,073	446,970

Source: Statistics Canada, Census 2001

Local Media Sources

Media

Employer	Media Type (if applicable)	Circulation	Contact #	Website
Brighton Gazette	Newspaper	4,607	(613) 392-6501	www.trentonian.com
Campbellford Courier	Newspaper	4,748	(613) 472-2431	www.essencegroup.com
Cobourg Daily Star*	Newspaper	5,450	(905) 372-0131	www.northumberlandtoday.com
Colborne Chronicle*	Newspaper	1,100	(905) 355-2843	www.northumberlandtoday.com
Community Press	Newspaper	58,719	(613) 395-3015	www.communitypress-online.com
Go Magazine*	Magazine	15,000	(905) 372-0131	www.northumberlandtoday.com
Hastings Star	Newspaper	2,702	(613) 472-2431	www.essencegroup.com
Northumberland News	Newspaper	25,000	(905) 373-7355	www.northumberlandnews.com
Northumberland Weekly*	Newspaper	16,200	(905) 372-0131	www.northumberlandtoday.com
Port Hope Evening Guide*	Newspaper	3,000	(905) 885-2471	www.northumberlandtoday.com
The Independent	Newspaper	17,400	(613) 475-0255	www.eastnorthumberland.com
CFMX Classical 103 FM	Radio	-	(905) 372-4366	www.classical103fm.com
CHUC Radio Station	Radio	-	(905) 372-5401	www.chuc1450.com
CKOL Radio	Radio	-	(705) 653-1089	-
Star 93.3	Radio	-	(905) 372-5401	www.star933.com
ADS on Cable	Television	Campbellford Region	(705) 653-4999	-
CHEX Television	Television	Northumberland	(705) 742-0451	www.chextv.com

* these publications are all under the Northumberland Publishing banner which is owned by Osprey Media Corp.

Source: Direct phone calls to Human Resource Departments, March 2005





:: Business Parks ::

The municipalities of Northumberland County offer a selection of well priced, fully serviced, and properly zoned industrial lands. Whether your business is expanding or considering relocation to Northumberland County, there is a site that can satisfy your company's needs. In addition to privately owned sites, which all municipalities offer, Northumberland County contains 5 business parks.

Brighton Industrial Park

Municipality of Brighton

Located a mere 6 km south of Highway 401, Brighton Industrial Park offers well priced lots within close proximity to County Rd 30. The zoning for the industrial park is M-2. Adjacent to the Brighton Industrial Park is 40 acres of privately owned industrial land.

Total Acreage: 20
 Available Acreage: 0
 Contact: Brighton Planning Dept.
 Tel: (613) 475-0670

Campbellford Business Park

Municipality of Trent Hills

The Campbellford Business Park offers an expansive and well-positioned industrial park which presently includes 1 to 15 acre lots. The business park is located on County Rd 30 and is within 15 minutes of Highway 401. Trent Hills has no development charges and is selling the lots for \$10,000/acre (negotiable, unserviced) Full servicing has been proposed.

Total Acreage: 50
 Available Acreage: 25
 Contact: Trent Hills Community Development
 Tel: (705) 653-1900

Colborne Industrial Park

Cramahe Township

This fully developed business park is located directly on the corner of Highway 401 and County Rd 25. The park is serviced with Municipal water and small bore sewer and currently full.

Total Acreage: 70
 Available Acreage: 0
 Contact: Cramahe Economic Development
 Tel: (905) 355-2821 ext. 227

Lucas Point Industrial Park

Town of Cobourg

Lucas Point is located on Lake Ontario, offering competitively priced industrial land. Lucas Point has attracted many businesses because of its beautiful scenery and waterfront nature trail. The industrial park is under 5 km from Highway 401.

Total Acreage: 175
 Available Acreage: 33
 Contact: Cobourg Community Development
 Tel: 1-888-262-6874

Northam Industrial Park

Town of Cobourg

Cobourg's first industrial park, Northam is strategically located 2 km south of Highway 401. This park does not have any land for sale, however, there are 2 to 3.8 acre lots available on which owners will build-to-suit.

Total Acreage: 96
 Available Acreage: 8.7
 Contact: Cobourg Community Development
 Tel: 1-888-262-6874

Numerous private business park areas are located throughout Northumberland County. These regions offer close proximity to some of the County's most successful industries.



Municipality of Port Hope

Croft St

Chosen by industry for its convenient access to Highway 401, Croft St. industrial property is home to successful industries such as Norpak International and Chemcraft. There is still 14 acres of serviced industrial land available for development.

Total Acreage: n/a
Available Space: 14
Contact: Port Hope Economic Development & Tourism
Tel: (905) 885-2004

Peter St. and County Rd 2

With a concentration of successful industry and close proximity to Lake Ontario, this area is a remarkable place for any industry. Two parcels of serviced industrial land are available at 11 acres and 6 acres a piece.

Total Acreage: n/a
Available Space: 17
Contact: Port Hope Economic Development & Tourism
Tel: (905) 885-2004





:: Community Information ::

Educational Facilities

Public Schools:

Kawartha Pine Ridge District School Board

Elementary Schools 29
 Secondary Schools 5
 Telephone # (705) 742-9773

Separate Schools:

Peterborough Victoria Northumberland Clarington Catholic District School Board

Elementary Schools 7
 Secondary Schools 1
 Telephone # (705) 748-4861

Trinity College School

Classes Elementary & Secondary
 Location Port Hope
 Telephone # (905) 885-4565

Located in Port Hope, Trinity College School is a private school that currently has 601 students. In 2003, 99% of Trinity College School's graduates went on to university. www.tcs.on.ca

Albert College

Classes Elementary & Secondary
 Location Belleville (40 km East)
 Telephone # (613) 968-5726

Established in 1857, Albert College had a 2005 enrollment of 200 senior students and 120 junior students. www.albertc.on.ca

Bethany Hills School

Classes Elementary & Secondary
 Location Bethany (40km NW)
 Telephone # (705) 277-2866
www.bethanyhills.on.ca

Sir James Whitney School for the Deaf

Classes Elementary & Secondary
 Location Belleville (40km East)
 Telephone # (613) 967-2823
www.sjw.reach.net

Trent University

Frequently referred to as Canada's "Outstanding Small University", Trent offers students remarkable opportunities in all fields. Trent University is consistently ranked amongst the top post-secondary institutions in Canada. Trent ranked first for Quality Education in Canadian undergrad 2003-2004, and received an "A" grade in 2005. Located only 30 minutes north of Northumberland, Trent is an accessible and attractive institution.

Trent is a small university that values research excellence and contributes disproportionately to Canada's R&D agenda
 2006 Enrollment: Over 7,800 students
www.trentu.ca

University of Ontario Institute of Technology (UOIT)

Opened in 2002, this state-of-the-art university offers unique technology-based programs that, for the past 2 years, have allowed the university to rank #1 in first choices for admission. With an enrollment of over 4,300 in 2006-2007, the university expects to reach 6,500 students by 2010.

In early 2005, General Motors Canada Limited, in conjunction with the Federal and Provincial governments, announced they will be investing \$2.5 billion into the Beacon Project, in which UOIT will be a key beneficiary. The project will establish a world class automotive research facility, the Automotive Centre of Excellence (ACE), at UOIT, allowing the university to offer exciting possibilities to its students.
 2006-2007 Enrollment 4,300 students
www.uoit.ca



Sir Sanford Fleming College

A progressive college with 4 campuses and a multitude of university exchange programs, Sir Sanford Fleming College is a nationally renowned educational institute. The college offers a full range of technical, business, environmental, and specialty programs. Fleming has a satellite campus in Cobourg that offers a variety of courses.

2003 Enrollment

6,115 Full Time students

8,182 Part Time students

www.flemingc.on.ca

Loyalist College

With a 92% graduate employment rate and over 70 university transfer agreements, Loyalist College is a highly regarded post-secondary institution. Located in Belleville, 45 km east of Northumberland, Loyalist College specializes in applied science, justice studies, health sciences, and various specialty programs.

2005-2006 Enrollment

3,100 students

www.loyalistc.on.ca

Durham College

A province leader in applied sciences and technical programs, Durham College offers its students world class educational opportunities. Located in Oshawa, 56 km west of Northumberland, the College is accessible to Northumberland residents eager for a professional and technically based career. There is a campus in Port Hope that offers courses and career training through Durham.

2006-2007 Enrollment

30,575 Full Time, Part Time, and Apprentice students

www.durhamc.on.ca

Trillium College

Specializing in hands-on career training and skills development, Trillium College provides diploma programs that fit into busy schedules. Located in Cobourg, the college offers courses in business, health fields, office administration, and information technology.

www.trilliumcollege.ca

Northumberland Corporate Training

Established in 2005, Northumberland Corporate Training provides high quality, affordable training for people entering the workforce and for those seeking to improve their skills. NCT offers seminars and courses on the shop floor and in the office. A goal of NCT is to help companies and businesses train their workforce in order to attain the skills needed in today's complex business environment.

www.nctraining.ca

Community Training & Development Centre

Funded jointly by Kawartha Pine Ridge District School Board and the HRSDC, the Community Training & Development Centre offers a wide variety of technology and general interest based courses. These programs are intended to positively influence the individual and, through their training, the community.

www.ctdcllearningplace.com

Life Long Learning Centre

Funded through contributions from members of the Universal Worker's Union Local 183 and signatory contractors belonging to various associations, this centre offers training in construction industry trades. Through intensive, hands-on training, the Life Long Learning Centre ensures that contractors receive workers who are competent and productive, while ensuring that workers get valuable skills to earn a living.

www.183training.com

Waste Management

Waste pickup and disposal is managed by Northumberland County. Northumberland uses a wet/dry system, where wet waste is either composted or sent to landfill and dry waste is recycled. Wet garbage must be tagged in order for it to be collected. Tags cost \$2.00 each and are available at various local stores. Businesses are allowed to dispose of 3 bags of wet waste per week (each with a tag) and up to 20 bags of dry waste. Northumberland County landfills are located in the Municipality of Brighton and the Municipality of Trent Hills.

Industrial waste producers must make arrangements with Northumberland County Waste Management, the Ministry of Environment, and/or a private hauler, depending on the quantity and type of waste. The waste management office can be contacted at (905) 349-3900 or toll-free at 1-866-2WETDRY (1-866-293-8379).

Hazardous waste collection is organized by municipalities and is collected on special days in the spring and fall.



Health Care

Northumberland County has access to top quality medical services from its 2 hospitals, multiple physicians, and its nursing and extended care facilities. The brand-new Northumberland Hills Hospital opened in October 2003. This facility has over 150 beds, employs over 500 people, and serves a catchment area of over 80,000 people.

Campbellford Memorial Hospital serves 30,000 people from Northumberland, Hastings, and Peterborough County. The only hospital between Belleville and Peterborough, Campbellford Memorial offers many health services to the community. The hospital is fully equipped with 44 beds of which 10 are for acute care.

Accommodations

Northumberland County has many rooms and conference facilities at its various hotels. There are also many, highly regarded bed and breakfasts in the area. Northumberland is well known for its many spas and resorts that offer active and engaging recreation as well as relaxing and tranquil settings. The County offers many lakeside campsites and seasonal trailer parks that are great for family vacations.

Community Events

There are so many wonderful community events in Northumberland that naming them all would require many pages. Each community within Northumberland has its own festivals and celebrations. This list captures but a few of the larger events:

Events

Event	Location	Season
Christmas Magic	Cobourg	Winter
Showcase of Lights	Port Hope	Winter
Warkworth Maple Syrup Festival	Warkworth - Trent Hills	Winter
Waterfowl Viewing	Presque'ile Provincial Park - Brighton	Spring
Float Your Fanny Down the Ganny	Port Hope	Spring
Apple Blossom Tyme	Colborne - Cramahe	Spring
Cobourg Waterfront Festival	Cobourg	Summer
Warkworth Western Weekend - Dodge Rodeo	Warkworth - Trent Hills	Summer
Waterfront Festival & Cardboard Regatta	Campbellford - Trent Hills	Summer
Bewdley Summerfest	Hamilton Township	Summer
Rural Ramble	County Wide	Summer
Warkworth Fall Fair	Warkworth - Trent Hills	Summer
All-Canadian Jazz Festival	Port Hope	Summer
Brighton Applefest	Brighton	Summer
Northumberland Hills Artisan Studio Tour	County Wide	Summer
ACO House Tour	Port Hope	Summer
Fall Fairs	Roseneath - Alnwick/Haldimand, Campbellford - Trent Hills	Fall
	Warkworth - Trent Hills	Fall
The Shelter Valley Folk Festival	Grafton - Alnwick-Haldimand	Fall

Source: Northumberland Tourism Department, 1-800-354-7050 ext. 2237 www.northumberlandtourism.com

For more information regarding festivals, recreational activities, accommodations, and entertainment, please contact Northumberland Tourism:

Industry: 1-800-354-7050 ext. 7050
 Consumer: 1-866-401-EAST (3278)
www.northumberlandtourism.com



Retail Opportunities

All towns in the member Municipalities of Northumberland offer unique downtown areas, rich in heritage and traditional architecture. Local Downtown Business Improvement Area (DBIA) groups, and Chambers of Commerce, work to maintain healthy community shopping areas that are accessible and attractive to locals and tourists alike. All downtowns offer attractive lease rates for businesses looking to join the community.

The Northumberland Mall (365,000 sq.ft.), located in Cobourg, is the County's only shopping mall and offers retail spaces of varying sizes at competitive rates. Port Hope and Cobourg are both undergoing large retail development along Highway 401; providing more retail opportunities to private and multi-national business. Large tracts of serviced commercial land are available at great prices.

Recreation

Arenas: There are numerous arenas in the municipalities of Northumberland County.

Art Galleries: Each Municipality has art galleries supported by vibrant local art communities.

Boating: Northumberland County had access to 3 excellent recreational water systems; Lake Ontario, the Trent-Severn Waterway, and Rice Lake.

Camping: Presqu'ile and Ferris Provincial Parks are located in Northumberland. There are also many campgrounds located in the various municipalities.

Curling: Curling Clubs have been established in Port Hope, Cobourg, Brighton, Trent Hills, and Cramahe.

Health Clubs: The County has many facilities in the member municipalities. In the county there is a Goodlife Fitness Centre, 2 YMCAs, a number of Curves For Women establishments, and a 10k Fitness Centre.

Farmer's Markets: Most communities in the member municipalities offer a farmer's market on weekends.

Golf: Northumberland County has many courses for golfers of all skill levels.

Racing: Northumberland County is home to Brighton Speedway, a 1/3 mile clay oval track. Shannonville Speedway and Mosport Speedway are both within 30 minutes of Northumberland. Kawartha Downs offers horse racing facilities and is within 20 minutes of Northumberland County.

Soccer: All municipalities offer competitive leagues for all ages.

Skating: Offered by local skating clubs in most municipalities.

Skiing: The County is well known for its wealth of wonderful cross country skiing trails. Areas for cross-country include Ganaraska and Northumberland Forests as well as Presqu'ile Provincial Park. The Oshawa Ski Club, Devil's Elbow, and Batawa Ski Club are all within 30 minutes of Northumberland County and offer downhill facilities.

Swimming: Northumberland has many beaches along the waters of Lake Ontario. There is indoor recreational swimming available in Cobourg, Campbellford, and Port Hope.

Theatre & Symphony: Theatre companies in the area include: The Northumberland Players, First Stages, Capitol Theatre Festival Series, Proctor Barn Theatre, the Victorian Operetta Society, and the Westben Arts Festival Theatre. Orchestral and choir groups in the area include: Northumberland Orchestra Society, La Jeunesse Youth Orchestra.

Hockey: Each community offers organized leagues for people of all ages. There are teams in each municipality that play at a multitude of skill levels.

Library: Northumberland County has many municipally operated libraries.

Museums: Northumberland County is known for its heritage preservation. Museums of note are: Dorothy's House, Canadian Firefighter's Museum, Memory Junction, Dressler House, and Proctor House.

Places of Worship: The County has many churches and places of worship serving various denominations.





:: Housing Information ::

A very attractive element of Northumberland County is the low cost of its real estate. Good real estate prices combined with low cost of living and high quality of living, make Northumberland County an excellent choice when considering relocation. The real estate market has never been more active and it is sure to continue its prosperity.

Housing Prices for Brighton, Cramahe, & Trent Hills (Survey)

Housing Prices

Type	# For Sale	MinimumPrice (CDN\$)	Maximum Price (CDN\$)	Median (CDN\$)
Condominium Apartment	14	189,900	234,900	204,900
Detached Bungalow	140	29,900	550,000	232,072
Standard 2-Storey	173	29,900	875,000	240,245
Executive Style (4 Bedrooms +)	75	128,500	875,000	304,931
Average Residential House Price	402	29,900	875,000	245,537

Source: Multiple Listing Service www.mls.ca, July 2006

Alnwick-Haldimand, Hamilton, Cobourg, & Port Hope (Survey)

Housing Prices

Type	# For Sale	MinimumPrice (CDN\$)	Maximum Price (CDN\$)	Median (CDN\$)
Condominium Apartment	53	122,000	659,900	331,400
Detached Bungalow	197	85,900	1,600,000	266,592
Standard 2-Storey	92	134,900	1,600,000	317,446
Executive Style (4 Bedrooms +)	91	128,500	1,600,000	312,731
Average Residential House Price	433	85,900	1,600,000	307,042

Source: Multiple Listing Service www.mls.ca, July 2006

Housing Starts by Municipality

Housing Starts*

Municipality	Number
Alnwick Haldimand Township	25
Municipality of Brighton	92
Town of Cobourg	72
Cramahe Township	27
Hamilton Township	22
Municipality of Port Hope	53
Municipality of Trent Hills	74
County Total	365

*Based on new single detached dwellings

Source: 2006 Housing Starts for Municipalities



:: Retail Information ::

Buying Power Indices

Buying Power Indices 2005

Municipality	Households July 1, 2005				Income 2005				Retail Sales 2005						
	01-'05 Hhold. Change %	Total No. (000s)	% Canadian Total	Avg. Annual Growth Rate	Total Pop. (000s)	Total Millions \$	% Canadian Total	Per Hhld. \$	Per Capita \$	Income Rating Index	Total Millions \$	% Canadian Total	Per Hhold. \$	Per Capita \$	Market Rating Index
Northumberland County	4.91	32.4	0.26	1.2	83.5	2,019.90	0.24	62,300	24,200	93	787.8	0.23	24,300	9,400	87
Municipality of Brighton	5.64	3.9	0.03	1.38	10.3	212.7	0.03	55,200	20,700	80	73.1	0.02	19,000	7,100	65
Town of Cobourg	2.87	7.5	0.06	0.71	18.2	462.5	0.06	62,000	25,400	98	297.3	0.08	39,800	16,300	150
Hamilton Township	5.28	4.2	0.03	1.29	11.7	302.8	0.04	71,600	26,000	100	55.7	0.02	13,200	4,800	44
Municipality of Port Hope	4.96	6.5	0.05	1.22	16.8	441.4	0.05	68,400	26,300	101	173.9	0.05	26,900	10,400	95
Municipality of Trent Hills	4.76	5.5	0.04	1.17	13.6	283.1	0.03	51,400	20,900	80	135.4	0.04	24,600	10,000	92

Source: Financial Post/Markets, Canadian Demographics 2005

Historical Buying Power Indices

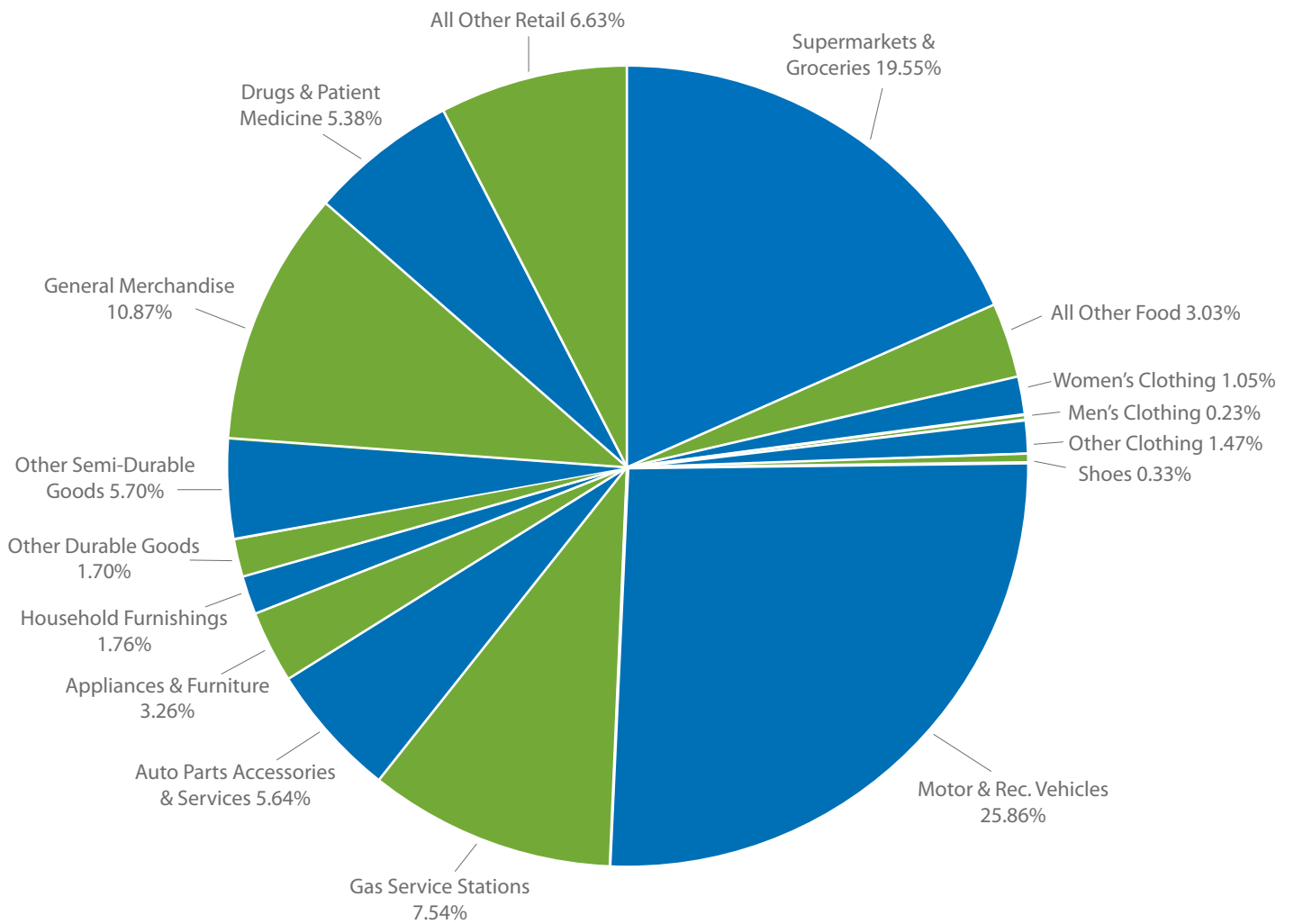
Buying Power Indices

Municipality	Households July 1				Income				Retail Sales						
	01-'05 Hhold. Change %	Total No. (000s)	% Canadian Total	Avg. Annual Growth Rate	Total Pop. (000s)	Total Millions \$	% Canadian Total	Per Hhld. \$	Per Capita \$	Income Rating Index	Total Millions \$	% Canadian Total	Per Hhold. \$	Per Capita \$	Market Rating Index
2002	12.52	35.3	0.29	1.99	89.3	1,828.8	0.27	51,700	20,500	94	784.7	0.26	22,200	8,800	91
2003	11.69	34.0	0.28	5.68	88.6	1,860.1	0.26	54,800	21,000	94	727.8	0.23	21,400	8,200	81
2004	12.46	34.2	0.27	3.99	87.1	2,093.6	0.26	61,200	24,000	95	762.7	0.23	22,300	8,800	84
2005	4.91	32.4	0.26	1.20	83.5	2,019.9	0.24	62,300	24,200	93	787.8	0.23	24,300	9,400	8

Source: Financial Post/Markets, Canadian Demographics 2002-2005



Retail Sales - 2005 Projection





Northumberland County's hydro is provided by 3 different utility companies. The municipality of Port Hope is serviced by Veridian Connections and Hydro One. The Town of Cobourg, Cramahe Township, and the Township of Alnwick/Haldimand obtain services from Lakefront Utilities. The Municipality of Brighton, Hamilton Township, and the Municipality of Trent Hills are serviced by Hydro One Networks. All companies offer a variety of billing options and electrical services.

Hydro Charges by Municipality

Industrial & Commercial Rates for Brighton, Trent Hills, Hamilton Township & Port Hope (Rural)

Hydro Charges - Non-Residential

General Service (Single Phase) Metered	Rate
Service Charge (First 750kWh)	\$0.055
Service Charge (Balance)	\$0.064
Delivery Charge (per kWh)	\$36.11
Regulatory Charge (per kW)	\$0.25
Debt Retirement Charge (per kWh)	\$0.0070

General Service (Three Phase) Metered	Rate
Service Charge (First 750kWh)	\$0.055
Service Charge (Balance)	\$0.064
Delivery Charge (per kWh)	\$45.91
Regulatory Charge (per kW)	\$0.25
Debt Retirement Charge (per kWh)	\$0.0070

Urban Density	Rate
Service Charge (First 750kWh)	\$0.055
Service Charge (Balance)	\$0.064
Delivery Charge (per kWh)	\$15.06
Regulatory Charge (per kW)	\$0.25
Debt Retirement Charge (per kWh)	\$0.0070

Unmetered billing available on General Service

Source: Hydro One Networks, Nov 1, 2006 Rates www.hydroonenetworks.com/en/

Port Hope (Urban)

Hydro Charges

General Service (<50 kW)	Rate
Veridian Connections Inc.:	
Customer Charge (per month)	\$13.87
Delivery Charge (per kWh)	\$0.017
Charges Billed for Others:	
Electricity (First 750 kWh)	\$0.055
Electricity (Balance)	\$0.064
SSS Admin. Charge (per month)	\$0.25
Transmission & Other (per kWh)	\$0.009
Debt. Retirement Charge (per kWh)	\$0.0070

General Service (>50 kW)	Rate
Veridian Connections Inc.:	
Customer Charge (per month)	\$133.94
Delivery Charge (per kWh)	\$3.018
Charges Billed for Others:	
Electricity (First 750 kWh)	\$0.055
Electricity (Balance)	\$0.064
SSS Admin. Charge (per month)	\$0.25
Transmission & Other (per kWh)	\$4.3679
Wholesale Market Services (per kWh)	\$0.0062
Debt. Retirement Charge (per kWh)	0.0070

Interval meter billing rates available upon request.

Source: Veridian Connections Inc., Nov 1, 2006 www.veridian.on.ca



Town of Cobourg, Alnwick-Haldimand & Cramahe Township

Hydro Charges

General Service (<50kW)	Rate
Service Charge (per month)	\$24.88
Distribution Volumetric Rate (per kWh)	\$0.0092

General Service (>50kW) Non-Time of Use	Rate
Service Charge (per month)	\$199.01
Distribution Volumetric Rate (per kW)	\$2.9299

General Service (>50kW) Time of Use	Rate
Service Charge (per month)	\$968.29
Distribution Volumetric Rate (per kW)	\$0.6772

General Service Intermediate Use	Rate
Service Charge (per month)	\$1,748.65
Distribution Volumetric Rate (per kW)	\$0.5941

Source: Lakefront Utilities Inc., May 1, 2006 www.lus.on.ca

Gas Charges

County Infrastructure

Net Rate	cents/m ³
First 1000 m ³ /month	7.3562
Next 9,000 m ³ /month	5.8543
Next 20,000 m ³ /month	4.9979
Next 70,000 m ³ /month	4.4495
Over 100,000 m ³ /month	2.3725

Firm/Interruptible Industrial and Commercial rates are also available.

Source: Union Gas Rates - Large Volume Firm Service, January 2007

Large Volume Interruptible Service

Charge	Rate
Monthly Charge	\$190.00
Delivery Charge (cents per cubic meter)	4.5768

Source: Union Gas Eastern Region Rates www.uniongas.com, January 2007



Water & Sewer Rates by Municipality

Alnwick-Haldimand

Water & Sewer Charges

Meter Size Base Charge	Water Use Base Rate (per month)	Sewage Use Base Rate (per month)
5/8" to 2"	\$42.00	N/A
3"	\$84.00	N/A
4"	\$112.00	N/A
6"	\$140.00	N/A
8"	\$186.20	N/A

Usage Consumption Charge	Water Rate Charge	Sewer Rate Charge
First 22.73 cu.m (5,000 gals.)	\$1.85 per cu.m	N/A
Next 13.60 cu.m (3,000 gals.)	\$2.05 per cu.m	N/A
Over	\$2.76 per cu.m	N/A

Source: Lakefront Utilities, Alnwick-Haldimand Water Rates 2004

Town of Cobourg

Water & Sewer Charges

Meter Size Base Charge	Water Use Base Rate (per month)	Sewage Use Base Rate (per month)
5/8" to 3/4"	\$10.45	\$11.41
1"	\$40.06	\$43.75
1 1/2"	\$57.47	\$62.77
2"	\$74.89	\$81.79
3"	\$115.69	\$126.35
4"	\$161.35	\$176.22
6"	\$251.95	\$275.17
8"	\$343.19	\$374.82

Usage Consumption Charge	Water Rate Charge	Sewer Rate Charge
0 to 22.73 cu.m (5,000 gals.)	\$0.43 per cu.m	\$0.21 per cu.m
Balance	\$0.53 per cu.m	\$0.26 per cu.m

Source: Lakefront Utilities, Cobourg Water Rates 2006

Municipality of Brighton

Water & Sewer Rates

Service Type	Water Use		Sewage Use	
	Base Rate (per month)	Metered Rate (per m ³)	Base Rate (per month)	Metered Rate (per m ³)
Individual Residential Unit	\$17.34/unit	\$0.27	\$13.87/unit	\$0.22
Multiple Residential Unit	\$17.34/unit	\$0.27	\$13.87/unit	\$0.22
Multiple Mixed Uses (Containing res & non-res units)	\$17.34/unit	\$0.27	\$13.87/unit	\$0.22
Individual Non-residential Buildings (Based on Meter Size)	\$17.34	\$0.27	\$13.87	\$0.22
i) 3/4 inch diameter	\$17.34	\$0.27	\$13.87	\$0.22
ii) 1 inch diameter	\$26.01	\$0.27	\$20.81	\$0.22
iii) 1 1/2 inch diameter	\$34.68	\$0.27	\$27.74	\$0.22
iv) 2 inch diameter	\$52.02	\$0.27	\$41.61	\$0.22
v) 3 inch diameter	\$69.36	\$0.27	\$55.49	\$0.22

Source: Municipality of Brighton, Schedule A to By-law 274-2004, Amended by 2006 Municipal Budget

Hamilton Township

Water Rates

Residential Surcharge	\$6.40/month
General Service Surcharge	\$10.25/month
Industrial - Use the following consumption rates:	
0 to 22.73m ³	\$0.47/m ³
Balance	\$0.56/m ³

Source: Lakefront Utility Services Inc. 2006 Water Rates

Cramahe Township

Water Rates

Water Rates

Description	2005 Rates	2004 Rates
Monthly flat rate residential	\$35.00	\$35.00
Monthly flat rate non-metered non residential	\$80.00	\$80.00
Monthly metered minimum billing	\$35.00	\$35.00
Monthly consumption rates 0-5000 gallons	\$7.00 per 1000 gallons	\$7.00 per 1000 gallons
Monthly consumption rates 5001 to balance	\$3.20 per 1000 gallons	\$3.20 per 1000 gallons

Source: Lakefront Utilities & Cramahe Township, Cramahe Water Rates 2004

Sewer Rates

Description	2005 Rates	2004 Rates
Flat Rate Sewer	\$28.00	\$28.00

Please Note: The Sewer rate for metered commercial/industrial customers, which are above the minimum water usage shall be 0.8 times the water charge, based on actual water usage, and is billed monthly.

Source: Township of Cramahe Economic Development



Municipality of Trent Hills

Water & Sewer Rates

	Campbellford	Warkworth	Hastings
Volumetric Rate (\$/cubic metre)	\$0.907	\$2.651	\$2.549
Service Charge			
Size(mm)	Size(in)	Uniform Rate Schedule	
19	3/4	\$15.94	\$15.94
25	1	\$35.87	\$35.87
37	1.5	\$82.83	\$82.83
50	2	\$197.06	\$197.06
75	3	\$351.14	\$351.14
100	4	\$699.17	\$699.17
150	6	\$1,314.18	\$1,314.18
Sewer Rates			
Surcharge on water bill			
(% of total water bill)	134%	124%	37%

Source: Municipality of Trent Hills Sewer Rates, effective May 1, 2006

Other Water Information

	Campbellford	Warkworth	Hastings
Water Major Source	Surface (Trent River)	Surface (Mill Creek)	Surface (Trent River)
Water Treatment			
Name of Provider	Municipality of Trent Hills	Municipality of Trent Hills	Municipality of Trent Hills
Rated Capacity (mgd)	1.5	0.27	0.43
Average Daily Demand (mgd)	0.52	0.078	0.17
Peak Demand (mgd)	1.06	0.154	0.385
Chemical Breakdown of Water	Available upon Request	Available upon Request	Available upon Request
Water Quality Test Results	Available upon Request	Available upon Request	Available upon Request

Source: Municipality of Trent Hills Water Operations and Maintenance Division

Municipality of Port Hope

2006 Water & Sewer Rates

Quarterly Base Charge (\$)

Meter Size	Water	Sewer	Total
5/8"	13.00	7.50	20.50
3/4"	15.60	8.00	23.60
1"	20.80	12.00	32.80
1 1/4"	26.00	15.00	41.00
1 1/2"	32.20	18.00	50.20
2"	41.60	24.00	65.60
3"	62.40	36.00	98.40
4"	83.20	48.00	131.20
6"	124.80	72.00	196.80

Quarterly Consumption Rates Per Cubic Meter

Range	Water	Sewer	Total
Up to 80m ³	0.65	0.76	1.41
Beyond 80 and up to 340m ³	0.72	0.84	1.56
Beyond 340m ³	0.81	0.96	1.77

Source: Municipality of Port Hope Water & Sewer Rates, 2006



:: Tax Information ::

Income Tax Figures for Economic Region 520

Income Tax 2001

Region	Total # of Returns	Total Income \$ Millions	Total # Taxable Returns	Total Tax \$ Millions	Avg. Income \$	Avg. Tax \$
Economic Region 520	258,950	7569.6	178,070	1181.5	28,439	6,366
Northumberland County	58,680	1792.9	41,500	289.0	30,559	6,965
Peterborough County	95,510	2834.0	65,170	448.3	29,672	6,879
Kawartha Lakes Division	51,990	1476.8	35,770	222.7	28,406	6,227
Muskoka District Municipality	40,960	1171.0	28,120	181.6	28,589	6,457
Haliburton County	11,810	295.0	7,510	39.8	24,976	5,303

Source: Financial Post Markets, Canadian Demographics 2005

Municipal Tax Rates/Class

Residential

Municipality	Total (%)
Alnwick-Haldimand	0.012867603
Brighton	0.012417300
Cobourg	0.016605100
Cramahe	0.015849280
Hamilton	0.013810880
Port Hope - Urban	0.017962000
Port Hope - Rural	0.012080000
Trent Hills	0.007665630

Source: Municipal Finance Departments, 2007 Tax Rates

Commercial Occupied

Municipality	Total (%)
Alnwick-Haldimand	0.039422076
Brighton	0.034833100
Cobourg	0.040838300
Cramahe	0.039693180
Hamilton	0.036604600
Port Hope - Urban	0.042894000
Port Hope - Rural	0.033982000
Trent Hills	0.011614960

Source: Municipal Finance Departments, 2007 Tax Rates

Multi-Residential

Municipality	Total (%)
Alnwick-Haldimand	0.025304369
Brighton	0.024803840
Cobourg	0.033586600
Cramahe	0.031911750
Hamilton	0.027394670
Port Hope - Urban	0.036594000
Port Hope - Rural	0.023560000
Trent Hills	0.016987030

Source: Municipal Finance Departments, 2007 Tax Rates

Industrial Occupied

Municipality	Total (%)
Alnwick-Haldimand	0.060007157
Brighton	0.059413110
Cobourg	0.069836700
Cramahe	0.067848950
Hamilton	0.062487960
Port Hope - Urban	0.073406000
Port Hope - Rural	0.057937000
Trent Hills	0.020160600

Source: Municipal Finance Departments, 2007 Tax Rates



County Assessment Base

Assessment Base		
Type	% of Total	Total (Cdn \$)
Residential & Farm	80.79	4,532,665,172
Commercial	7.99	448,558,561
Pipelines, Managed Forests & Farmland	7.23	405,462,792
Industrial	2.03	113,947,474
Multi-Residential	1.96	109,982,420
Total Assessment	100.00	5,610,616,419

Source: Corporate Services Department, Northumberland County 2005





:: Development Information ::

Non-Residential Development Charges

Land Price Survey

Non-Residential Rates - Industrial

Development Charge (\$/sq. ft.)	Urban	Rural
Alnwick-Haldimand Township	0.97	0.64
Municipality of Brighton	1.37	0.78
Town of Cobourg	2.57	N/A
Cramahe Township	None	None
Hamilton Township	0.73	0.41
Municipality of Port Hope	4.79	2.64
Municipality of Trent Hills	None	None

Serviced Industrial Parks

Community	Price (\$CDN per acre)
Northumberland County	\$22,000 - \$25,000 (Within 5 km of Hwy 401) \$15,000 (Within 30 km of Hwy 401)
Peterborough	\$40,000
Brantford	\$75,000 - \$150,000
Kitchener	\$125,000
Cambridge	\$145,000
Guelph	\$85,000

Non-Residential Rates - Commercial

Development Charge (\$/sq. ft.)	Urban	Rural
Town of Cobourg	3.86	N/A
Municipality of Port Hope	4.29	2.17

Note: All other municipalities use same rates for Industrial/Commercial

Source: Respective Economic Development and Community Development Departments, May 2005

Source: Municipal Development Charges, 2007

Building Permit Construction Values

2005 Building Permit Construction Values

(\$ million, Net Demolitions)

Municipality	Indust.	Instit.	Comm.	Res.	Total
Northumberland County	2.70	6.20	22.14	90.56	135.42
Alnwick-Haldimand*	~	~	~	10.00	11.50
Brighton	0.03	~	7.11	24.75	32.11
Cobourg*	1.20	2.13	9.76	20.87	34.32
Cramahe	0.44	0.02	0.12	10.72	12.47
Hamilton	~	~	~	~	14.43
Port Hope*	1.49	0.97	3.62	8.35	14.45
Trent Hills*	N/A	N/A	2.79	10.59	17.91

*Includes plumbing permit value for that year

Source: Municipalities of Northumberland, 2005 Building Reports



:: Contact Information ::

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Brighton & District Chamber of Commerce

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Ontario Ministry of Natural Resources

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