



## Executive Staff

### **JOHN BURNS, President and CEO, Board Member**

John Burns is president and CEO at Sonim Technologies. Burns joined Sonim from Acta Technology, where he was vice president of worldwide operations, responsible all customer facing and operational aspects of the business. He was instrumental in growing Acta from a start-up in 1998 to \$27 million in revenue in 2001. Acta successfully merged with Business Objects in 2002, to form one of the leading business intelligence vendors in the industry.

Prior to Acta, Burns was vice president, global sales for VXtreme, the leading provider of business video solutions for the enterprise, packaged and delivered through telecom service providers. VXtreme was successfully sold during 1997 to Microsoft as a core component of its "Streaming Media Initiative". Burns joined VXtreme from Madge Networks; a multi-service networking equipment provider focused on the enterprise and telecommunications markets, where he served as director, global accounts division based in Europe. Burns also held various sales and marketing management positions with NYNEX Business Information Systems Division and IBM Corp.

Burns earned a B.S. degree from Fairfield University.

### **BOB PLASCHKE, Chief Financial Officer and EVP Marketing**

Bob Plaschke is chief financial officer and executive vice president of marketing at Sonim Technologies. Plaschke recently served as an Entrepreneur-In-Residence at Sutter Hill Ventures focusing on wireless investments. Before joining Sutter Hill Ventures, Plaschke was senior vice president of worldwide client services at InfoSpace, where he was responsible for the implementation of wireless data solutions for the company's worldwide group of carriers. During his tenure, he was responsible for bringing 18 wireless operators online across the globe.

Before joining InfoSpace, he was chief financial officer and vice president business development at Prio, a wireless and wireline promotion infrastructure company, which was acquired by InfoSpace in February 2000. Plaschke also has held management positions with Datacard, McKinsey and Anderson Consulting.

Plaschke earned an MBA with honors from the University of Chicago and received his undergraduate degree in computer engineering from Northwestern University.



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## **LOGA LOGARAJAH, Executive Vice President, Engineering**

Loga Logarajah is executive vice president, engineering, at Sonim Technologies. Prior to joining Sonim, Logarajah served as vice president of engineering for IP services at Nortel Networks, where he was responsible for large-scale development and delivery of carrier-grade IP services products.

Prior to his role at Nortel, Logarajah served as vice president of development for GSM Network Services, where his leadership culminated in product delivery to more than 25 worldwide operators and the realization of \$2 billion in new business.

As a 20-year telecommunications industry veteran, Logarajah also managed startup projects such as Centrex, SuperNode and BillingServer.

Logarajah earned a B.S. from the University of Sri Lanka and an M.S. from the University of Southampton in the U.K.

## **ISAAC ETEMINAN, Chief Technology Officer**

Isaac Eteminan is chief technology officer at Sonim Technologies. He co-founded Sonim. Eteminan has more than 19 years of telecommunications technology experience. His expertise spans wireless system architecture, design, development, and network planning.

Eteminan served as a senior architect on the team responsible for designing and developing Motorola's third-generation wireless architecture and system. He also worked 12 years at Nortel Networks where he served as a senior architect responsible for designing Nortel's GSM system. Eteminan has five pending patents in the areas of wireless and satellite communications.

Eteminan earned a B.S. and M.S. degree in mathematics, and an M.S. in computer science from the University of North Texas, Denton.



# Board of Directors

## **ROBB WILMOT - Chairman of the Board**

Dr. Wilmot's career highlights include serving as CEO at the 33,000-employee ICL PLC. Dr. Wilmot also spent 15 years at Texas Instruments, where he was named one of the youngest vice presidents in the company's history.

Dr. Wilmot consulted numerous Fortune 1000 technology companies on business transformation, and developed aggressive, "professional" angel-investor portfolios in Silicon Valley.

He co-founded seven successful companies since 1986 and has been the lead seed, or A-round investor, in 20 more, resulting in seven IPO's and nine strategic acquisitions. His current focus is mobile Internet software and services. He is a limited partner in six venture funds, and chairs the Supervisory Board of Euro Ventures BV, a \$400 million venture fund operating in nine European countries.

Dr. Wilmot earned a B.S. in electrical engineering from Nottingham University in the U.K.

## **JOHN BURNS – President and Chief Executive Officer, Sonim Technologies**

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Burns earned a B.S. degree from Fairfield University.



# Board of Directors

## **JOHN MCMONIGALL – Director, Apax Partners**

John McMonigall joined Apax Partners in 1990. He began his career in computer software and was responsible for successfully setting up a systems and software house within P-E Consulting Group. He ran the European operations of Sperry, involved in both civil and military navigation guidance and control systems. Following this, he became a Director of STC Telecommunications, where he was responsible for the development and manufacturing operations, concerned mainly with supplying British Telecom ("BT"). In 1986, he joined BT and, as one of its managing directors, his responsibilities included management of the £1.2 billion customer premises equipment business as well as the customer systems integration group.

McMonigall concentrates on telecommunications and computer services. He represents Apax Partners on the boards of Sonim Technologies, Argo Interactive, Crane Telecommunications, TelDaFax, Jazztel, HighwayOne, Autonomy Corporation and Integrated Silicon Systems.

## **JOHN MCNULTY – Chief Executive Officer, Secure Computing**

John McNulty has more than 30 years of high-tech industry experience. Prior to Secure Computing, he was senior vice president of sales, services and business development at Genesys Telecommunications Labs, a leading independent software company in the computer telephony integration environment. Previously, McNulty was with Intel Corp., where he launched and served as director of marketing and business development for the enterprise server group. He also served as general manager of Intel's commercial memory and micro systems division. Prior to Intel, McNulty was president and CEO of Integrated Solutions, Inc. and Rose Communications.

## **JOHN SCARISBRICK – Former Senior Vice President, Texas Instruments**

John Scarisbrick was previously senior vice president at Texas Instruments with overall responsibility for TI's DSP, ASIC, micro controller and microprocessor product lines. He also had responsibility for TI's end-equipment businesses in wireless, broadband communications and storage products, which gave him a strategic outlook on the technology, how customers used it, and what their expectations were for the future. From 1984 through 1989, he managed TI's DSP business, when only a small group of very passionate people understood what digital signal processing would mean to the future of electronics. That fervor and perseverance has become a cornerstone of this business at TI and that same passion has made the DSP business the most attractive, fastest growing segment of the semiconductor business today.



# Board of Directors

## **MATHIAS SCHILLING - General Partner, BV Capital**

Mathias Schilling is a Partner at Bertelsmann Ventures and a General Partner at BV Capital. He has been with BV since its inception in 1997 and served as a board member of several portfolio companies. Mathias has been instrumental in the setup of BV Capital and focuses on US investments in the areas of media, wireless, and software, primarily operating out of the San Francisco office of BV Capital. Prior to BV he was employed by Bertelsmann AG as a consultant where he worked with Jan Henric Buettner, founding General Partner of BV Capital and Bertelsmann Ventures, on the negotiation and execution of several joint venture and M&A transactions. Previous work experience also includes Bertelsmann's Book Group in New York as well as the consultancy firm Roland Berger & Partner in Paris.

He received his Master's degree in Finance from the University of St. Gallen in Switzerland.

## **ROBIN MURRAY – Partner, 3i Group**

Robin Murray joined the 3i Group US team in 2001. Murray focuses on internet and wireless software, applications and services. He currently serves on the Board of Mobileway and Sonim Technologies. Murray brings to 3i significant experience in management, and a strong background in operational and strategic roles from both startup and traditional firms. Before joining 3i, Murray served as the COO and CFO of iPIN – an enterprise software company for wireless and internet payments. Prior to IPIN, he served as a senior executive with THINK New Ideas where he managed finance and the operations area on the West Coast. Murray was also an executive at J. Sainsbury PLC (FTSE-100), where he identified and implemented new business opportunities and oversaw corporate acquisitions and disposals. In Europe, Murray worked at Ernst & Young and McKinsey & Company, focusing on strategic marketing and provided corporate finance advice to European-based multinational companies.

Murray holds an MBA from Stanford University and a BS in Chemistry from Bristol University, England. He is a chartered Accountant with the Institute of Chartered Accountants of England & Wales.