



**Amandla Marine**



# COMPANY PROFILE

In the niche market of specialist marine services, SMIT Amandla Marine has a track record in South Africa that spans some three decades.

Utilising specialist human and hardware resources, we listen to our customers' needs and tailor make solutions to suit their individual requirements. This is one of our many competitive advantages along with our commitment to the ongoing development of our skills base. Our company is distinctly South African in its structure and commitment to the objectives of transformation.

SMIT Amandla Marine is a part of the Smit Internationale N.V. (SMIT) group. We ascribe to the SMIT ethos of SHE-Q in all that we do – which encompasses a respect for and adherence to strict Safety, Health, Environment and Quality guidelines and requirements. We proactively seek to 'do it right, first time'!

We currently offer the following services in South Africa:

- ▶ In-port bunker delivery.
- ▶ Offshore support and supply.
- ▶ Management of offshore tanker terminals & subsea services.
- ▶ Environmental protection.
- ▶ Coastal towage and ocean towage.
- ▶ Vessel management services.
- ▶ Marine emergency response support.

We ascribe to the Vision and Mission of majority shareholder SMIT.

## SMIT's Vision

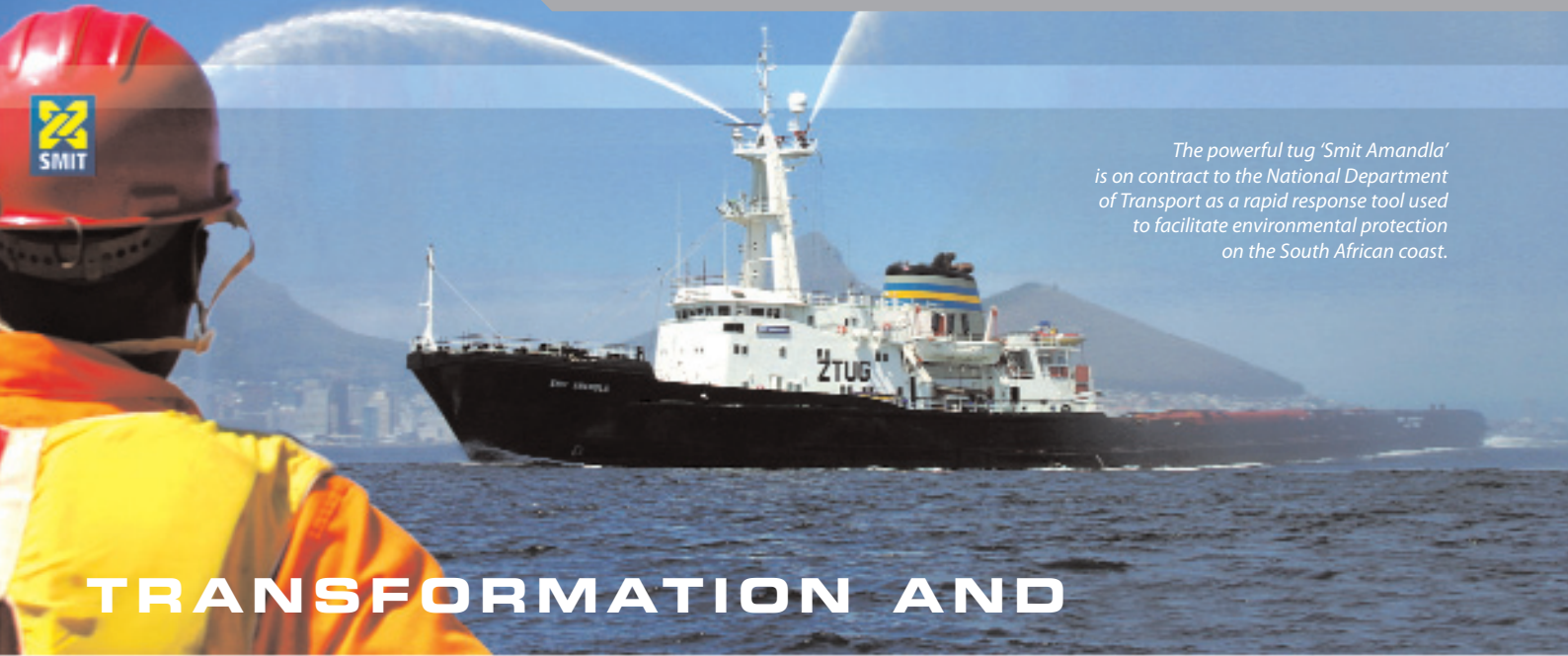
To be the leading player in the global market for maritime services, preferred by customers due to the high perceived added value of its integrated package of service offerings.

- ▶ **Leading player:** to be first or second in all selected businesses.
- ▶ **Global market:** to operate on a worldwide scale.
- ▶ **Maritime services:** to be active in professional services on/around water.
- ▶ **Integrated package:** to offer customers a family of services tailored to their needs.
- ▶ **High perceived added value:** to focus on highly regarded specialist services.

## SMIT's Mission

SMIT is a maritime service provider, with the world's seas and harbours as its fields of operation. We value the combination of expertise, inventiveness and specialised equipment as the key ingredients towards offering our customers the high-quality solutions they require. We strive to fulfil the needs of five critical stakeholder groups:

- ▶ **Customers:** to deliver a high-quality service tailored to customers' specific needs.
- ▶ **Employees:** to offer challenging work, personal development opportunities and a clear career perspective.
- ▶ **Shareholders:** to offer corporate transparency and to create shareholder value.
- ▶ **Partners:** to co-operate on the basis of mutual respect and mutual benefit.
- ▶ **Society:** to act with due care for the environment and the community.



*The powerful tug 'Smit Amandla' is on contract to the National Department of Transport as a rapid response tool used to facilitate environmental protection on the South African coast.*

## TRANSFORMATION AND BLACK ECONOMIC EMPOWERMENT

South Africa's policy of Broad-Based Black Economic Empowerment (BBBEE) is not simply a moral initiative to redress the wrongs of the past; it is a pragmatic growth strategy that aims to realise the country's full economic potential. At SMIT Amandla Marine, we fully support this objective of growth; and transformation is an integral part of our company strategy. In 2005, we were delighted and proud to announce the finalisation of our empowerment transaction and the sale of a total of 30% of SMIT Amandla Marine to black shareholders and an inclusive Employee Trust that benefits the 550 permanent employees of the company, 74% of whom are black. This multi-million rand transaction strengthens our position as the leading specialist marine services company in South Africa and reaffirms SMIT's commitment to the principles of BBBEE and the transformation of the South African Maritime Industry.

A key driver in the formation of SMIT Amandla Marine is the commitment demonstrated by shareholders African Maritime Investment Holdings (a wholly owned subsidiary of MION Holdings) and SMIT in their quest to create a company that commits to the critical objective of Broad

Based Black Economic Empowerment, not only in terms of ownership but, as importantly, in terms of:

- ▶ Development of black management.
- ▶ Employment equity.
- ▶ Skills development.
- ▶ Preferential procurement.
- ▶ New enterprise development.
- ▶ Corporate social investment.

We work with the communities in which we operate in South Africa on corporate social investment projects. Khulanathi (a Xhosa word meaning 'grow with us') - a non-profit organisation - was initiated in 2003 by SMIT and the community of Joe Slovo Park in Cape Town. In addition, we proactively seek ways in which to increase maritime awareness amongst learners, thereby improving the profile of our industry.

It was in the establishment of SMIT Amandla Marine that we succeeded in attaining our short-term transformation objectives and also in satisfying our customers' desire to contribute meaningfully to the progress and process of transformation.

# SERVICE PROFILE

## In-port bunker delivery

We own and operate a fleet of bunker barges in South Africa that offer a reliable in-port bunker delivery service to customers. Of paramount importance in our bunker delivery operation are issues relating to scheduling flexibility, good communication and responsiveness, in addition to consistency and 24-hour availability. With an appreciation of the importance of these factors, we are able to achieve seamless service delivery to our customers. Well structured systems and procedures ensure that environmental protection, safety and accurate deliveries are a trademark of this service.



*The bunker barge 'Pentow Energy' delivering product to a vessel calling at the port of Durban.*



*The anchor handling tug supply vessel 'Smit Lloyd 33' is fitted with two rapid deployment fast rescue craft.*

## **Offshore supply and support**

We provide logistic and support services to the offshore oil and mining industries in Southern Africa. Support is provided for oil exploration, production and anchor handling activities for work on the oil and gas fields south of Mossel Bay. Supply services to the offshore mining industry are provided out of Port Nolloth on the South African west coast and out of Cape Town. We provide that critical link between onshore and offshore operations where effective scheduling, operational efficiency and the ability to respond to our customers' needs timeously make us a sought after service provider.



*Efficient and timeous response to client scheduling is what makes our supply service so effective.*

*Consistently high standards of efficiency and diligence are essential in ensuring an environmentally safe service and form the basis of all operations.*



## SERVICE PROFILE

### **Management of offshore tanker terminals and subsea services**

We provide specialised support vessels, personnel, expertise and equipment for turnkey management and operating solutions involving offshore and hard quay tanker loading and discharge terminals (such as the Single Point Mooring (SPM) and Conventional Buoy Mooring (CBM) moorings offshore Durban and Mossel Bay and hard quay operations at Saldanha Bay), providing our customers with a single point of responsibility and accountability.

Included in this service is the preparation of all relevant terminal procedure operating manuals and contingency plans developed in line with national regulatory and customer requirements. All operations are conducted in accordance with internationally recognised guidelines such as IMCA and OCIMF.

We are also able to provide a turnkey package for ship-to-ship operations if required and employ a number of internationally (SIRE) accredited vessel inspectors who carry out vessel inspection for oil majors.

We provide air and saturation diving services and are able to offer engineering and professional marine services and specialised vessels to support subsea operations and we provide ROV and offshore positioning/survey services on an outsourced basis.

We proactively seek to develop the skills base for commercial divers in South Africa by recruiting, training and employing local divers on our operations.



*SMIT diver grit-blasting a subsea riser.*



*All of our operations are continuously audited and measured for compliance with the customer and SMIT's SHE-Q policies.*



*Our fleet of powerful tugs is available for towage assignments in the shipping, salvage and offshore industries.*



## SERVICE PROFILE

### **Environmental protection**

Our personnel are trained to effectively respond to any marine pollution emergency and are experienced in the use of oil pollution abatement equipment. We have a proven track record of over 30 years in the operation and



*Specialised oil pollution abatement vessels are utilised in an effective response to a marine pollution emergency.*

management of specialist oil pollution abatement vessels. In addition, we manage an oil pollution patrol aircraft that fulfils aerial anti-pollution surveillance requirements.

### **Coastal towage and ocean towage**

Scheduling flexibility and versatility in tug positioning and availability are characteristics of this service which enables us to offer a high standard of reliability and professionalism in this competitive market.



## **Vessel management services**

We offer a comprehensive ship management and manning service, providing ship owners with professional advice and expertise on operational, technical and commercial levels. With a dedicated administration support service, strict financial control is maintained within the agreed budgetary parameters. Our expertise also includes changes to ship registry and classification, management of specialised vessels, as well as the co-ordination of crew training.

## **Support for emergency marine response**

We provide expert and professional support personnel, vessels, equipment and services in South Africa so that emergency marine response activities can be conducted speedily and professionally; with personnel being readily available 24-hours a day, 7 days a week.



*Our owned and managed fleets share dedicated quay space in the port of Cape Town.*



# SAFETY. HEALTH. ENVIRONMENT AND QUALITY

Concern for Safety, Health, Environment and Quality (SHE-Q) is an integral part of SMIT's business conduct. Every SMIT employee is required to exercise personal responsibility and a commitment to safe working practices, healthy working conditions, consciousness of the environment and delivery of the highest level of service quality to our customers.



## **SMIT's SHE-Q Policy Entails:**

- ▶ Compliance with all applicable laws and regulations.
- ▶ Prevention of accidents, incidents, damages, injuries and occupational health hazards and a firm intention to aim for zero injuries.
- ▶ Setting of demanding targets to encourage and ensure continuous improvement.
- ▶ Motivation of employees to work responsibly by providing training.
- ▶ Provision of our employees with the means to enable them to perform their jobs in a healthy, safe and environmentally friendly manner.
- ▶ Continuous improvement of our quality levels, thereby meeting and often exceeding customers' expectations.
- ▶ Regular audits and investigations following incidents and/or accidents in order to implement corrective actions, with a focus on continuously improving and updating our procedures.

*Thorough testing of diving equipment prior to use is a vital safety requirement.*



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