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#### **DEGREES EARNED**

Ph.D	October 1992	Political Science	Columbia University
M.Phil.	May 1989	Political Science	Columbia University
M.I.A.	May 1987	International Affairs	Columbia University
B.A.	May 1985	Government, Physics	Oberlin College

#### **BOOKS**

<u>Taking Sides: Clashing Views on Controversial Issues in American Foreign Policy</u>, 3<sup>rd</sup> and 4<sup>th</sup> editions, with Andrew Bennett. McGraw Hill, 2006, 2008.

The Art of Policymaking: Tools, Techniques and Processes in the Modern Executive Branch, with Paul Weinstein. New York: Addison Wesley Longman, 2003.

<u>States, Firms and Power: Successful Sanctions and U.S. Foreign Policy</u>. Albany: State University of New York Press,1999.

<u>Anarchy and the Environment: The International Relations of Common Pool Resources</u>, edited with J. Samuel Barkin. University of New York Press, 1999.

The Power of Money: Private Capital and Policy Preferences. In process.

Portrait of America in Turbulent Times. In process.

#### REFEREED JOURNAL ARTICLES

- "Post-9/11 America: Conventional Wisdom versus Popular Pragmatism," with Richard Matthew and Bryan McDonald. <u>Democracy & Society</u>, Volume 5, Issue 2, Spring 2008, pp. 1-23.
- "The Limits of Terrorism: A Network Perspective," with Richard Matthew. <u>International Studies Review</u>, Volume 7, 2005. pp. 716-627.
- "The Pendulum Effect: Explaining Shifts in the Democratic Response to Terrorism," with Richard Matthew. Analyses of Social Issues and Public Policy. Volume 5, Number 1, 2005, p. 223-233.
- "The Power of Money: Private Capital and Policy Preferences in Newly Emerging Market Economies." <u>American Journal of Political Science</u>. Volume 48, Number 2, 2004, pp. 281-295.
- "International Systems, Domestic Structures, and Risk," with Patricia Weitsman. <u>Journal of Peace Research</u>. Volume 39, Number 3, 2002, pp. 289-312.
- "Who Owes Whom, How Much, and When? Modeling Reciprocity in International Relations," with Joseph Lepgold. Review of International Studies. Volume 28, Spring 2002, pp. 229-252.
- "Globalization, Sovereign Authority and Sovereign Control over Economic Activity," <u>International Politics</u>. Volume 37, Number 4, Winter 2000, pp. 403-423.
- "Rethinking the Notion of Reciprocal Exchange in International Negotiation: Sino-American Relations, 1969-1997," with Joseph Lepgold. <u>International Negotiations</u>. Volume 3, Summer 1998, pp. 227-252.
- "Sex, Drugs, and Heavy Metal: Transnational Threats and National Vulnerabilities," with Richard Matthew. <u>Security Dialogue</u>. Volume 29, Number 2, Summer 1998, pp. 163-175.
- "Dominance, Dependence and Political Power: Tethering Technology in the 1980s and Today," <u>International Studies Quarterly</u>. Volume 40, Number 4, December 1996, pp. 559-588.
- "Common Pool Resources, Scarcity and Environmental Politics," with Samuel Barkin. <u>Environmental Politics</u>. Volume 5, Number 3, Autumn 1996, pp. 429-447. Reprinted in Wolfgang Rudig, editor. Environmental Policy: Reader in Government University of Strathclyde, United Kingdom, 1999.

#### **BOOK CHAPTERS**

- "Who's Afraid of Economic Incentives? The Efficacy/Political Externalities Trade-Off," with Jason Davidson in <u>Sanctions as Economic Statecraft: Theory and Practice</u>, Steve Chan and A. Cooper Drury, editors. New York: Macmillan-St. Martin's Press, 2000, pp. 37-64.
- "Threatening Friends and Enticing Enemies in an Uncertain World," in <u>Enforcing Cooperation: "Risky" States and the Intergovernmental Management of Conflict</u>, Gerald Schneider and Patricia Weitsman, editors. New York: Macmillan Press, 1997, pp. 234-261.
- "Hypotheses on the International Politics of Common Pool Sources," and "Conclusions: Common Pool Resources and International Environmental Negotiation," with Samuel Barkin, in <u>Anarchy and the Environment: The International Relations of Common Pool Resources</u>. Samuel Barkin and George

Shambaugh, co-editors. Albany: State University of New York Press, 1999, pp. 1-25, 176-197.

"Prospects for North-South Negotiations in a Changing International Political Economy," with Eve Sandberg, in <u>Europe and Africa: The New Phase</u>, I. William Zartman, editor. Boulder: Lynne Rienner, 1992, pp. 159-178.

#### REFERENCE ENTRIES

"Embargo," Encyclopedia Britannica, Inc. Chicago. Forthcoming.

"Economic Diplomacy," <u>Routledge Encyclopedia of International Political Economy</u>. London: Routledge, Forthcoming.

"Re-exports," <u>Routledge Encyclopedia of International Political Economy</u>. London: Routledge, Forthcoming.

"Social Value Theory," <u>Routledge Encyclopedia of International Political Economy</u>. London: Routledge, Forthcoming.

## **REVIEWS**

Book Review of James H. Mittelman, <u>The Globalization Syndrome: Transformation and Resistance</u> (Princeton: Princeton University Press, 2000) in <u>Political Science Quarterly</u>, Fall 2000.

Book Review of David J. Saari, <u>Global Corporations and Sovereign Nations: Collision or Cooperation</u>. (Westport, CT: Quorum Books, 1999) in <u>International Politics</u>, Volume 37, Number 2, Spring 2000.

Book Review of David Cortright and George Lopez, eds. <u>Economic Sanctions: Panacea or Peacebuilding in a Post-ColdWar Era?</u> (Boulder: Westview Press,1995) in <u>National Security Studies Quarterly</u>, Volume 2, Number 3, Summer 1996.

#### INVITED TALKS AND OCCASIONAL PAPERS

"Portrait of America in Turbulent Times," University of St. Andrews School of International Relations Research Seminar, Speakers Series, St. Andrews, Scotland, Seminar, March, 2008.

"Post-9/11 America: Conventional Wisdom versus Popular Pragmatism," 2008 Frank Wright Lecture, Queens University, Belfast, February, 2008.

"Public Opinion and the Rallying Effect of Terrorism." International Relations Seminar, Mary Washington College, April 2005.

"El Poder del Dinero." International Relations Seminar, Escuela de Graduados en Administracion Publica y Politica Publica, Technologico de Monterrey, Mexico. April 2004.

- "New Modalities of Power: Transnational Actors, Transnational Phenomena and Theories of World Politics," International Relations Seminar, Escuela de Graduados en Administracion Publica y Politica Publica, Technologico de Monterrey, Mexico. April 2004
- "El Poder del Dinero: Capital Privado y Preferencias de Politica en Economias de Mercado Emergentes." Seminario Permanente Sobre Topicos de Economia Politica Internacional Contemporanea, Maestria en Relaciones y Negociaciones Internacionales, Facultad Latinoamerica de Ciencias Sociales (FLACSO) Universidad de San Andres-Universidad de Bercelona. Buenos Aires, Argentina. July 2003.
- "The Political Economy of Exchange Rate Choices and Financial Collapse in Argentina," Seminar on International Political Economy, Facultad Latinoamerica de Ciencias Sociales (FLACSO), Buenos Aires, Argentina. July 2002.
- "Al-Qaeda versus McWorld: Another Front in the War on Terrorism." Global Environmental Change and Human Security (GECHS) Project, Occasional Paper Series. University of California, Irvine. August 2002.
- "Are Sanctions an Effective Tool for the Political Objectives of U.S. Foreign Policy?" Prepared for the 40th Annual International Affairs Symposium, Lewis & Clark College. April 2002.
- "States, Non-State Actors and Transnational Threats." Presented at a transnational security workshop sponsored by the Environmental Change and Human Security (GECHS) Project, University of California, Irvine. April 2002.
- "Sanctions as a Policy Tool." Presented at a policy briefing for members of the US Congress on US sanctions policy toward Iran and Libya. Sponsored by the Middle East Institute, Rayburn Building, Washington, DC, May 2001.
- "States, Firms, and Power." presented at the Economic Statecraft Conference and Congressional Briefing. Sponsored by the U.S. Business and Industry Council. Rayburn Building, Washington, DC, March 23, 2001.
- "US Foreign Policy Coherence: Integrating Private Capital Flows and Environmental Policy," with Richard Matthew. Working paper prepared for World Resources Institute. January 1998.
- "Social Value Theory and the Power of Constructivism." Presented at the Georgetown Constructivism Project Workshop on International Relations Theory and International Law, Georgetown University. June 1997.
- "Integrating the Post Cold War Era and International Relations in Theory, Teaching and Practice." Presented at the PAWSS 1993 Summer Faculty Institute on World Security. June 1993.

#### PROFESSIONAL CONFERENCE PAPERS

"Global Change and U.S. Public Opinion: Common Assumptions about the Impact on Terrorism," with Richard Matthew and Bryan McDonald. Delivered at the 2008 Annual Meeting of the International Studies Association, San Francisco, March 2008.

"Containment versus Dilution as Strategies for Reducing Network-structured Security Threats," with Richard Matthew. Delivered at the 2007 Annual Meeting of the International Studies Association, Chicago, February 2007.

"Transnational Networks and U.S. Hegemony," with Richard Matthew. Delivered at the 2006 Annual Meeting of the International Studies Association, San Diego, March 2006.

"Enduring Concepts, New Ideas, and the Interpretation of Transnational Threats," Prepared for the 2005 Annual Meeting of the International Studies Association. March 2005.

"Public Prudence and its Response to Counter-terrorism Initiatives." Prepared for the 2004 Annual Meeting of the American Political Science Association. September 2004. Winner of the Best Paper in U.S. Foreign Policy award.

"New Modalities of Power: States, non-state actors, and transnational threats." Prepared for the 2004 Annual Meeting of the International Studies Association. March 2004.

"Toeing the Line: Globalization and the Maintenance of Self-Destructive Policies." Prepared for the 2003 Annual Meeting of the Midwest Political Science Association. April 2003.

"New Modalities of Power: States, non-state actors, and transnational threats." International Studies Association Annual Meeting. March 2003

"The State, the Private Sector and Transnational Threats." Prepared for the 2002 Annual Meeting of the Association of Collegiate Schools of Planning. November 2002.

"The Power of Money: Private Capital and Policy Preferences in Newly Emerging Market Economies." Prepared for the 2002 Annual Meeting of the Midwest Political Science Association. April 2002.

"Statecraft and Non-State Actors in an Age of Globalization." Prepared for the 2002 Annual Meeting of the International Studies Association. March 2002.

"Foreign Capital and Domestic Policy in Newly Emerging Market Countries." Prepared for the 2001 Annual Meeting of the American Political Science Association. August 2001.

"Economic Policy Choice and Financial Crises in Development Countries." Prepared for the 2000 Annual Meeting of the American Political Science Association. August 2000.

"Public Decisions to Manage Private Capital." Prepared for delivery at the 2000 Annual Meeting of the International Studies Association. March 2000.

"Globalization, Sovereign Authority and Sovereign Control over Economic Activity." Prepared for delivery at the 1999 Annual Meeting of the American Political Science Association. August 1999.

- "Who's Afraid of Economic Incentives? The Efficacy/Political Externalities Trade-Off," with Jason Davidson. Presented at the 1999 Annual Meeting of the International Studies Association. February 1999.
- "International Systems, Domestic Structures, and Risk," with Patricia Weitsman. Presented as a poster at the 1998 Annual Meeting of the American Political Science Association. September 1998.
- "Sex, Drugs, and Heavy Metal: Transnational Threats and National Vulnerabilities," with Richard Matthew. Presented at the International Security Conference of the International Studies Association. October 1997.
- "Constructivism, Entrepreneurship, and the Power to Socialize Rogue States." Poster presented at the 1997 Annual Meeting of the American Political Science Association. August 1997.
- "Who Owes Whom, How Much, and When? Modeling Reciprocity in International Relations," with Joseph Lepgold. Presented at the 1997 Annual Meeting of the International Studies Association.
- "The International Political Economy of Successful Sanctions." Presented at the 1996 Annual Meeting of the American Political Science Association. September 1996.
- "Managing Environmental Conflict." Presented at the 1996 Annual Meeting of the American Political Science Association. September 1996.
- "Managing Risky States: Sanctions and the International Socialization of Central Europe and the People's Republic of China." Presented at the 1996 Annual Meeting of the International Studies Association. May 1996.
- "Learning from Lemmings: Decision Making Cascades during Economic Crises." Presented at the 1996 Annual Meeting of the International Studies Association. May 1996.
- "Common Pool Resources, Scarcity and Environmental Politics." with Samuel Barkin. Presented at the 1995 Annual Meeting of the International Studies Association.
- "Threatening Friends and Enticing Enemies in an Uncertain World." Presented at the 1995 New York State Political Science Association Annual Meeting, New York.
- "Sanctions and Sovereignty in the New World Order." Presented at the 1993 Annual Meeting of the American Political Science Association. September 1993.
- "First, Second and Third Wave Approaches to the Study of Institutions in International Politics: Is Progress ever Possible without Reinventing the Wheel?" with Patricia Weitsman. Presented at the 1992 Annual Meeting of the American Political Science Association. September 1992.
- "Commercial Competition, National Security and Political Influence in the Western Alliance." Presented at the MacArthur Seminar on International Conflict Resolution and Management, Columbia University. April 1992.
- "State Sovereignty versus Managed Interdependence: The Case of U.S. Export Control Policy." Presented at the MacArthur Seminar on International Conflict Resolution and Management, Columbia University. December 1990.
- "Prospects for North-South Negotiations in a Changing International Political Economy," George

Shambaugh and Eve Sandberg, co-authors. Presented at the European Community Studies Association Conference, October 1990.

## **DISSERTATION**

National Sovereignty and the Control of Transnational Resources: Issues of Political Power, National Security, and Economic Competition. Columbia University. October 1992.

#### **EXTERNAL GRANTS**

National Science Foundation, 2006-2009

Smith Richardson Foundation Research Grant, 2000-2001

International Studies Association Workshop Grant, 1996

Social Science Research Council/MacArthur Foundation Research and Workshop Grant, 1995

American Political Science Association Research Support Grant, 1994

MacArthur Foundation Fellowship in International Conflict, Peace and Security, 1991-1992

Oberlin College Alumni Haskell Fellowship, 1991-1992

Dwight D. Eisenhower/Clifford Roberts Fellowship, 1990-1991

### OTHER ACADEMIC HONORS AND AWARDS

Best Paper in US Foreign Policy at the 2004 Annual Conference of the American Political Science Association, 2005

Georgetown University Junior Faculty Research Fellowship, 1999

Georgetown University Graduate School of Arts and Sciences Competitive Grant-in-Aid, 1998, 1999

School of Foreign Service Faculty Development Grant, 1997, 1999, 2000

School of Foreign Service Curricular Development Grant, 1995, 1996, 1999

Smith College CFCD Research and Travel Grant, 1992-1994

# **ACADEMIC HISTORY**

# GEORGETOWN UNIVERSITY, Washington, DC.

Associate Professor 2003+ Assistant Professor Fall 1997-Spring 2003 Visiting Assistant Professor, Fall 1994-Spring 1997

**SMITH COLLEGE**, Northampton, Massachusetts. Visiting Assistant Professor, Fall 1992 - Spring 1994

**COLUMBIA UNIVERSITY**, New York, New York. Graduate Teaching Assistant, Spring 1986 - Summer 1991

# REFERENCES AVAILABLE ON REQUEST