State Of New Hampshire Monthly Revenue Focus Department of Administrative Services

Commissioner Donald S. Hill

Current Month Analysis

General & Education Funds	 Y 05 tuals	-	Y 05 Plan	 tual Plan
Business Profits Tax	\$ 33.2	\$	40.5	\$ (7.3)
Business Enterprise Tax	38.4		23.8	14.6
Subtotal	71.6		64.3	7.3
Meals & Rooms Tax	15.1		16.4	(1.3)
Tobacco Tax	10.4		8.8	1.6
Liquor Sales and Distribution	11.5		10.4	1.1
Interest & Dividends Tax	11.5		10.1	1.4
Insurance Tax	16.6		17.0	(0.4)
Communications Tax	6.0		5.8	0.2
Real Estate Transfer Tax	14.6		12.2	2.4
Estate & Legacy Tax	3.1		0.9	2.2
Court Fines & Fees	2.2		0.1	2.1
Securities Revenue	0.8		0.6	0.2
Utility Tax	0.5		0.5	-
Board & Care Revenue	1.2		1.2	-
Beer Tax	1.1		1.4	(0.3)
Racing Revenue	0.3		0.2	0.1
Flexible Grant	-		-	-
Other	7.9		7.6	0.3
Transfers from Sweepstakes	14.0		12.0	2.0
Tobacco Settlement	-		-	-
Utility Property Tax	4.6		5.1	(0.5)
Property Tax Not Retained Locally	-		-	-
Property Tax Retained Locally	-		-	-
Subtotal	193.0		174.6	18.4
Net Medicaid Enhancement Rev	11.1		11.1	0.0
Recoveries	4.1		1.5	 2.6
Subtotal	208.2		187.2	21.0
Other Medicaid Enhancement Rev				
to Fund Net Appropriations	5.0		-	 5.0
Total	\$ 213.2	\$	187.2	\$ 26.0

The revenue basis in this June 2005 Monthly Revenue Focus represents **PRELIMINARY CASH** for fiscal 2005 and is unaudited. Preliminary accrual reports will be issued during the last week of July and final accrual results will be available at the conclusion of the audit after year-end accounts receivable and other adjustments are analyzed. In doing comparisons to the prior year, note that the fiscal 2004 results represent final audited amounts and are on the accrual basis.

June

FY 2005

Consistent with recent growth in the economy, revenue collections came in much higher than original estimates. Fiscal 2005 unrestricted revenue for the General and Education funds totaled \$2,125.6 million, which exceeded the plan by \$124.1 million. This strong fiscal year performance was seen primarily from Business Taxes and Real Estate Transfer Taxes.

Business Taxes totaled \$458.1 million for the year, which was \$43.1 million ahead of plan and above the prior year by \$50.1 million. June collections came in ahead of plan by \$7.3 million and above prior year by \$7.2 million.

As the result of rising home prices, and continued sales activity spurred by low interest rates, the **Real Estate Transfer Tax** (RET) totaled \$160.6 million for the year, which was \$37.1 million above plan and \$17.9 million above prior year. June collections came in ahead of plan by \$2.4 million.

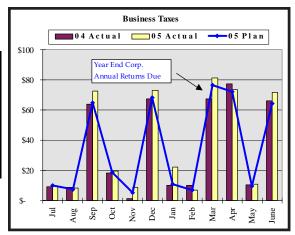
When comparing fiscal 2005 results to last fiscal year, total unrestricted revenue for the General and Education funds were behind by \$33.1 million. Offsetting the growth in Business Taxes and RET was the decrease in the **Statewide Property Tax** which resulted in a decline in revenue of \$101.9 million. In addition, **Estate & Legacy Tax** collections were \$14.3 million less than prior year due to the phase out of the tax combined with large one-time gains received last fiscal year. Lastly, in October 2003, the State received the second of two \$25 million **Flexible Grant** payments relating to the Federal Jobs and Growth Reconciliation Act of 2003. The grant payments were applicable to fiscal years 2003 and 2004 and were not a recurring source of revenue.

	Actual	Budget	Excess (shortfall)	<u>Comments</u>
NH DSH	39.1	21.8	17.3	Entire amount appropriated to Provider Payments in accordance with Ch 319, L'03.
6% Hospital Tax	100.2	111.4	(11.2)	Outstanding hospital payments currently under review.
Proshare 04	0.4		0.4	Gain from FY04 audit adjustment
Proshare 05	5.5	11.2	(5.7)	Reduced amount due to implementation of MQIP program
Expanded Case Mgmt & Recoveries	1.6	2.2	(0.6)	
Net Medicaid Enhancement	146.8	146.6	0.2	Agrees to page 3

The following table is a summary of the FY 2005 Net **Medicaid** Enhancement Unrestricted Revenue. The amounts are preliminary and will be subject to the year-end audit process.

RET Growth Analysis												
(In Millions)												Basis
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY05	17.4	15.4	16.2	13.9	14.0	12.5	12.8	9.4	8.1	10.6	15.7	14.6
FY04	11.8	13.1	12.9	13.8	12.3	10.5	12.0	8.5	7.4	9.7	11.4	13.6
Mo over Mo	5.6	2.3	3.3	0.1	1.7	2.0	0.8	0.9	0.7	0.9	4.3	1.0
% Mo over Mo	47%	18%	26%	1%	14%	19%	7%	11%	9%	9%	38%	7%
YTD Growth	5.6	7.9	11.2	11.3	13.0	15.0	15.8	16.7	17.4	18.3	22.6	23.6
% YTD Growth	47%	32%	30%	22%	20%	20%	18%	18%	17%	16%	18%	17%

* FY04 cash basis for June is \$13.6 million. After accruals, including accounts receivable adjustments, the final FY04 audited accrual is \$19.3 million.



General & Education Funds Comparison to FY 04

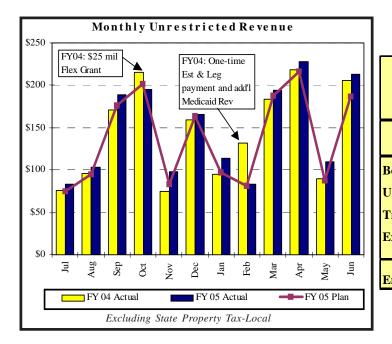
Monthly								Year-to-Date							
	FY05 FY04						FY05			Y04	%				
General & Education Funds	Actuals	A	Actuals	Inc/	(Dec)		Ad	ctuals	Ac	tuals	Inc	(Dec)	Inc/(Dec)		
Business Profits Tax	\$ 33.2	2 \$	30.8	\$	2.4		\$	211.1	\$	172.6	\$	38.5	22.3%		
Business Enterprise Tax	38.4	Ļ	33.6		4.8			247.0		235.4		11.6	4.9%		
Subtotal	71.6	5	64.4		7.2			458.1		408.0		50.1	12.3%		
Meals & Rooms Tax	15.1		15.9		(0.8)			192.6		185.4		7.2	3.9%		
Tobacco Tax	10.4	ŀ	10.1		0.3			100.6		100.1		0.5	0.5%		
Liquor Sales and Distribution	11.5	5	8.5		3.0			114.5		106.7		7.8	7.3%		
Interest & Dividends Tax	11.5	5	11.1		0.4			67.7		55.6		12.1	21.8%		
Insurance Tax	16.6	5	16.5		0.1			88.4		86.2		2.2	2.6%		
Communications Tax	6.0)	6.6		(0.6)			69.7		65.8		3.9	5.9%		
Real Estate Transfer Tax	14.6	5	19.3		(4.7)			160.6		142.7		17.9	12.5%		
Estate & Legacy Tax	3.1		(5.5)		8.6			12.7		27.0		(14.3)	-53.0%		
Court Fines & Fees	2.2	2	0.1		2.1			25.4		24.7		0.7	2.8%		
Securities Revenue	0.8	3	0.4		0.4			27.9		26.3		1.6	6.1%		
Utility Tax	0.5	5	(0.6)		1.1			6.2		5.1		1.1	21.6%		
Board & Care Revenue	1.2	2	1.9		(0.7)			15.0		12.4		2.6	21.0%		
Beer Tax	1.1		1.1		0.0			12.3		12.4		(0.1)	-0.8%		
Racing Revenue	0.3	3	0.4		(0.1)			3.5		4.0		(0.5)	-12.5%		
Flexible Grant	-		-		-			-		25.0		(25.0)	-100.0%		
Other	7.9)	10.8		(2.9)			57.5		57.1		0.4	0.7%		
Transfers from Sweepstakes	14.0)	13.9		0.1			72.7		73.7		(1.0)	-1.4%		
Tobacco Settlement	-		-		-			42.4		41.8		0.6	1.4%		
Utility Property Tax	4.6	5	2.8		1.8			20.1		20.2		(0.1)	-0.5%		
Property Tax Not Retained Locally	-		-		-			20.9		29.8		(8.9)	-29.9%		
Property Tax Retained Locally	-		-		-			350.4		443.4		(93.0)	-21.0%		
Subtotal	193.0)	177.7		15.3			1,919.2	1	,953.4		(34.2)	-1.8%		
Net Medicaid Enhancement Rev	11.1		14.6		(3.5)			146.8		149.8		(3.0)	-2.0%		
Recoveries	4.1		7.7		(3.6)			20.5		20.4		0.1	0.5%		
Subtotal	208.2	2	200.0		8.2			2,086.5	2	2,123.6		(37.1)	-1.7%		
Other Medicaid Enhancement Rev															
to Fund Net Appropriations	5.0)	5.4		(0.4)			39.1		35.1		4.0	11.4%		
Total	\$ 213.2	2 \$	205.4	\$	7.8		\$	2,125.6	\$ 2	2,158.7	\$	(33.1)	-1.5%		

FY05 is on a cash basis and FY04 is final audited accrual

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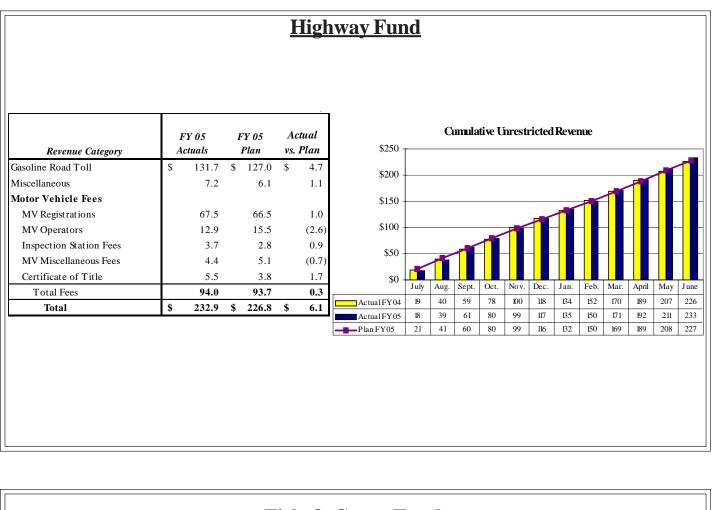
Year-to-Date Analysis

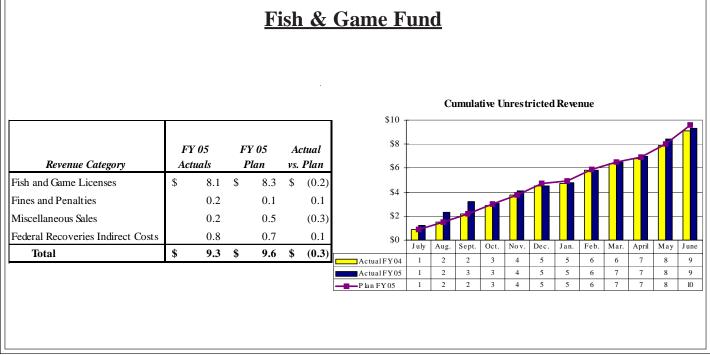
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	Gen	eral
General & Education Funds	Actual	Plan
Business Profits Tax	\$ 165.3	\$ 193.4
Business Enterprise Tax	116.4	60.0
Subtotal	281.7	253.4
Meals & Rooms Tax	185.6	184.3
Говассо Тах	72.6	67.5
Liquor Sales and Distribution	114.5	114.5
nterest & Dividends Tax	67.7	64.0
nsurance Tax	88.4	85.6
Communications Tax	69.7	69.0
Real Estate Transfer Tax	108.4	82.3
Estate & Legacy Tax	12.7	11.4
Court Fines & Fees	25.4	25.9
Securities Revenue	27.9	28.0
Utility Tax	6.2	6.2
Board & Care Revenue	15.0	11.4
Beer Tax	12.3	13.2
Racing Revenue	3.5	3.5
Flexible Grant	-	-
Other	57.5	54.4
Fransfers from Sweepstakes	-	-
Fobacco Settlement	2.4	-
Utility Property Tax	-	-
Property Tax Not Retained Locally	-	-
Property Tax Retained Locally	-	-
Subtotal	1,151.5	1,074.6
Net Medicaid Enhancement Rev	146.8	146.6
Recoveries	20.5	15.8
Subtotal	1,318.8	1,237.0
Other Medicaid Enhancement Rev		
to Fund Net Appropriations	39.1	22.8
Total	\$ 1,357.9	\$ 1,259.8



Education Trust Fund Statement of Activity - FY 2005 July 1, 2004 to June 30, 2005									
Description	Μ	In Iillions							
Beginning Surplus (audited)	\$	-							
Inrestricted Revenue - See above		767.7							
Fransfers from General Fund Appropriations (net)		53.5							
Expenditures Education Grants & Adm Costs		(812.4)							
Ending Surplus (Deficit)	\$	8.8							

Year-to-Date Analysis





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