



Take Your PRIDE from Campus To The Workplace

*The 6th Annual
Lesbian, Gay, Bisexual, Transgender, Queer, and Ally
College Student Career Conference
September 25-26, 2010
The Washington Plaza Hotel
Washington, DC*

Conference Agenda





powered by
innovation

guided by
integrity

everything is possible.

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We dream the biggest dreams, and put them into action with creativity and a commitment to everyone on the Lockheed Martin team. We move boldly, guided by clear principles. We exceed expectations, because it's important that we do. Further, we believe that our inclusion is one of our most defining competitive strengths. Because the more unique we are as individuals, the more we can inspire, create and accomplish as a team. This is what a career at Lockheed Martin is about. Experience it for yourself. Explore one of the foremost systems engineering, software, and systems integration companies in the world.

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- **Supply Chain**
- **and other technical disciplines**

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An Equal Opportunity Employer

Lockheed Martin is a proud partner of OUT for Work!
Best wishes on a successful conference!



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- Universum Undergraduate Survey, 2010



Special thanks to our National Presenting Partner:



Respect Partner:



Equality Partners:



Community Partners:



Ally Partners:



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We're proud of our differences. All 120,000 of them.

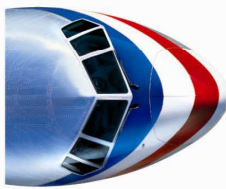


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▼ At Northrop Grumman, more than 120,000 people work on projects that stretch the boundaries of possibility on land, in the air, at sea and deep into space. That demands a workforce as diverse as its workload. Smart people from all walks of life contribute countless unique perspectives every day. We're proud to be a sponsor of the 2010 Out for Work Conference, UCLA.

Special thanks to our college/university partners:



**American Airlines Is A Proud Sponsor Of
The OUT For Work National Conference
And Its Mission To Educate, Prepare And
Empower LGBTQ Youth.**

To find out more about American, visit us at AA.com.

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Welcome

Out for Work

6th Annual Career Conference

September 25-26, 2010

As Mayor of the District of Columbia, I am pleased to welcome all those attending the Sixth Annual National Lesbian, Gay, Bisexual, Transgender, Queer and Ally College Student Career Conference.



Out for Work prepares students who identify as lesbian, gay, bisexual, transgender, or queer and their allies for the workplace. The District of Columbia is proud of our laws banning discrimination based on sexual orientation and gender identity, and of our recent law granting full marriage equality to our residents.

While you are in the District of Columbia, I invite you to enjoy our monuments, museums, and diverse neighborhoods, and to learn more about and support our struggle for full voting rights in the United States Congress.

On behalf of the residents of the District of Columbia, you have my best wishes for a productive and memorable event.

Adrian M. Fenty
Mayor, District of Columbia



Stephanie C. Hill
Vice President & Baltimore Site General Manager
Ship & Aviation Systems

Stephanie C. Hill serves as vice president and Baltimore site general manager of Lockheed Martin's Mission Systems and Sensors (MS2) Ship & Aviation Systems (SAS) line of business, Integrated Defense Technologies (IDT) market segment.

Mrs. Hill is an experienced technology business leader with a proven record of leading organizations through meaningful change and results. In her current position, she is responsible for all strategic and execution activities for IDT, including United States Coast Guard programs, weapons and launchers, laser technologies and surveillance. She is also responsible for the general management of the Baltimore site and is responsible for businesses in Moorestown, New Jersey; Akron, Ohio; Rosslyn, Virginia; and Bothell, Washington.

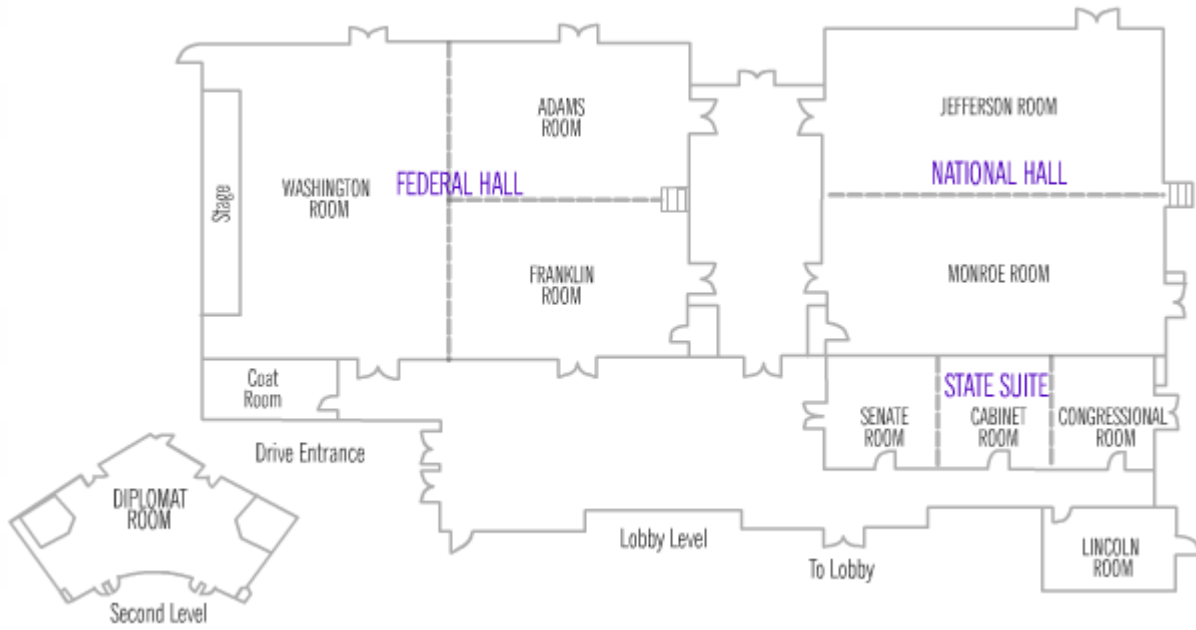
Mrs. Hill began her career in 1987 with Lockheed Martin as a software engineer. Over the years, she has assumed positions of increasing responsibility, including Systems Engineering Manager, Director of Quality and Mission Success, Director of Technical Operations, Director of Launching and Ship Systems and Vice President of Program and Site Operations. She now uses her experiences throughout the organization to help grow the business and create an environment of innovation and entrepreneurship for employees.

A strong believer in the importance of ensuring young people's exposure to the STEM fields, Mrs. Hill is actively involved in local education. She has committed herself to mentoring students and employees, serving on Governor O'Malley's STEM Task Force in 2009. She is also an active member of the Maryland Business Roundtable, the Stevenson University Board and the Greater Baltimore Committee. Very active in her church, Mrs. Hill sings in the church choir and leads the church's children's choir.

Mrs. Hill received a Bachelor of Science degree with a double major in computer science and economics from the University of Maryland, Baltimore County. She has participated in numerous leadership development programs, including Lockheed Martin's Executive Assessment Development and Executive Leadership Programs. Mrs. Hill was named one of the Top 100 Women of Maryland in May 2006; Black Engineer of the Year Award (BEYA) Alumni in 2006; Lockheed Martin's Engineer of the Year in 1999; and Black Engineer of the Year (BEYA) Most Promising Engineer in 1993.

Mrs. Hill, along with her husband and three children, reside in Baltimore, Maryland.

Hotel Floor Plan



DC Metro Map



Day 1 Saturday, September 25, 2010

9:30am – 10:30am

Registration / Brunch
Federal Hall Foyer

10:30am – 11:00am

Welcome from OUT for Work
Federal Hall

11:00am – 11:20am

Welcome from National Presenting Partner
Stephanie C. Hill
Vice President & Baltimore Site General Manager
Lockheed Martin
Federal Hall

11:30pm-12:00pm



Morning Presentation – OUTstanding Individual Award Recipient
Jonathan Capehart
Federal Hall

Pulitzer Prize-winning journalist Jonathan Capehart has been a member of the editorial board of *The Washington Post* since 2007. He is an MSNBC Contributor (frequent guest on “Morning Joe”) and has been a member of the Reporters Roundtable on “*This Week with George Stephanopolous*,” and substitute host on “*The Brian Lehrer Show*” and “*The Leonard Lopate Show*” on WNYC. Capehart was deputy editorial page editor of the *New York Daily News* from 2002 to 2004, and served on that paper’s editorial board from 1993 to 2000. In 1999, his 16-month editorial campaign to save the famed Apollo Theatre in Harlem earned him and the board the Pulitzer Prize for Editorial Writing. Capehart left the Daily News in July 2000 to become the national affairs columnist at Bloomberg News, and took a leave from this position in February 2001 to serve as a policy advisor to Michael Bloomberg in his first successful campaign for New York City mayor.

12:10pm-12:30pm

Break by PNC
Federal Hall Foyer

12:40pm – 1:40pm

Getting OUT there: From job search to interview
With representatives from Lockheed Martin, Northrop Grumman, PNC, and Nordstrom
Federal Hall

This presentation will walk you through each step of the hiring process. Learn how to find an LGBTQ friendly employer, advice on including queer specific content on your resume writing, and whether or not to be “out” at the interview.

1:50pm – 2:20pm

Afternoon Presentation – OUTstanding Individual Award Recipient
Amanda Simpson
Federal Hall



Amanda Simpson is the Senior Technical Adviser to the Department of Commerce, appointed by the Obama Administration. She is the first trans-woman and second transgender political appointee in any administration. Simpson works in the Bureau of Industry and Security. Simpson received her MBA from the University of Arizona in 2001, her Master of Science in Engineering from the California State University, Northridge in 1988 and her Bachelor of Science in Physics from the Harvey Mudd College in 1983.



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2:20pm – 2:30pm

**Break by Nordstrom
Federal Hall Foyer**

2:40pm – 3:40pm

Breakout Sessions 1 (Choose one)

OUT in Aerospace

With representatives from Lockheed Martin, Northrop Grumman, Raytheon, and Boeing

Adams

OUT in Business

With representatives from PNC, Chubb, Cargill, and Capital One Franklin

OUT in Government and Politics

Washington

OUT in Nonprofits/ Education

State

3:50pm – 4:50pm

Breakout Sessions 2 (Chose one)

How can an E-R-G help me find a J-O-B?

With Out&Equal and American Airlines

Adams

Employee Resources Groups (ERGs) are valuable resources within organizations. Find out what an ERG is and how it can help open doors to internships and career opportunities.



Transgender issues in the workplace

With Donna Rose

Franklin

As gender identity gains visibility, the importance of bringing your “whole self” to the workplace is becoming increasingly important and accepted. Donna Rose is a nationally recognized speaker, educator, and advocate on transgender and transsexual issues. She is active in the leadership of several national GLBT Advocacy organizations, is the author of an award-winning memoir, and is heavily involved in national corporate diversity efforts.



Being a racial/ethnic minority and LGBTQ

**With Carey Sherrell and representatives from Verizon and BP
Washington**

Carey Sherrell leads a discussion on the challenges of being an ethnic minority and a member of the LGBTQ community. Sherrell is president and owner of Onyx Marketing Group and was an openly-gay contestant on Donald Trump’s business reality series, *The Apprentice: Los Angeles Season 6*.



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Networking within and OUTside the LGBT community

With representatives from Marriott and Merck

State

It is not always what you know, but who you know. Networking is one of the most important tools when entering the workplace. Making connections is the most valuable thing you can do in any business setting. Representatives from Marriott and Merck will share how to network, how to find the right contacts, and how to maintain those connections.

5:00pm – 6:30pm

Closing presentation

With Tim Gunn & Elizabeth Birch

Federal Hall



Tim Gunn was raised in the Washington, D.C. area Gunn and attended the Corcoran College of Art and Design with aspirations of becoming a sculptor. An artist looked at his student work and told him, "I'd rather look at the space this work displaces than look at this work." In 1982, Gunn joined Parsons The New School for Design in New York City. He was appointed as Associate Dean. In this position, he worked very closely with the academic departments and helped to develop programs and relationships abroad. He also lectured widely on fashion and lifestyle design. In 2000, he was appointed as chair of the Department of Fashion Design. In 2004, Gunn began appearing on the television show, *Project Runway*. He serves as a mentor to the contestants during all of their challenges. He has become well-known for his two catchphrases on the show, "Carry on!" and "Make it work!" Most recently, Gunn joined Liz Claiborne, Inc. as Chief Creative Officer.



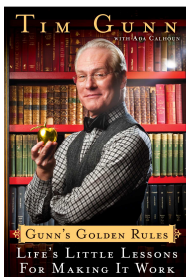
Elizabeth Birch has bridged the corporate, media and civil rights worlds like few others. For nearly two decades, Elizabeth has been one of the most influential leaders of the civil rights community. With passion and an engaging style, she shares her incredible experiences as a civil rights activist, corporate executive and policy expert, to bring a fresh perspective and practical solutions to complicated issues. From 1995 to 2004, she served as the President and Executive Director of the Human Rights Campaign. Currently, she is President and CEO of The Elizabeth Birch Company, a media, communications and strategic change company. Elizabeth brings her unique perspective and experience to organizations and Fortune 500 companies, helping them to transform their workforces, organizational culture and markets.

7:00pm-10:00pm

Celebrity Bartender/ Book Signing/ Reception/ Fundraiser with

Fashion Guru Tim Gunn



MOVA Lounge



NOT INCLUDED IN CONFERENCE REGISTRATION. MUST BE 21 OR OLDER. TICKETS CAN BE PURCHASED AT WWW.OUTFORWORK.ORG

ACHIEVEMENT: TAKES PRIDE IN DIVERSITY

PNC is proud to support
OUT for Work.

 PNC BANK  *for the ACHIEVER in us all™*

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Day 2 Sunday, September 26, 2010

10:00am – 12:00pm

Resume review

Bring a copy of your resume and receive one-on-one consultation with HR professionals. Print out new copies before heading off to PRIDE Career Fair.

Adams

Speed interviewing workshop

Lead by Northrop Grumman

Based on the “speed dating concept” this interactive and fast paced session will provide real interviewing experience. Get asked the tough questions and receive feedback on your performance.

Franklin

12:15pm – 12:45pm

Employer of choice sessions

Lockheed Martin – Senate

Northrop Grumman – Cabinet

PNC- Congressional

1:00pm – 3:00pm

Pride Career Fair – National Hall

Meet with recruiters from a diverse group of employers looking to hire you in full and part-time positions, internships and volunteer opportunities.

Proud Out for Work Partner



In 2005, Raytheon became the first defense contractor to earn a perfect score from the HRC Corporate Equality Index. Our rating hasn't changed. Neither has our dedication to creating a diverse and inclusive workplace.

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Proud partner of OUT for Work



**Many backgrounds.
Many cultures.
Many perspectives.**

One World. One Merck.

At **Merck** we embrace the individual differences each of us bring to the world. We believe that with the collective backgrounds, experiences and talents of our employees, anything can be conquered. It is those unique qualities that give us perspective to spark innovation and address unmet medical needs of people throughout the world.

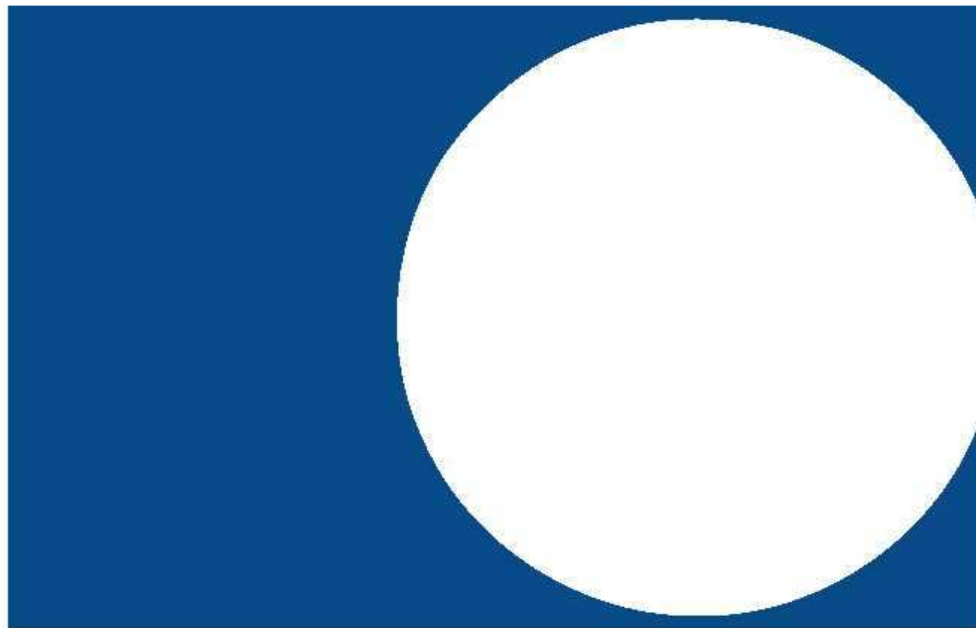
Our professional culture is one of diverse, collaborative and respectful individuals. Together we help deliver Merck medicines to those who need them, impacting lives all around the globe. If you're ready to find your place in the world of Merck, learn more about us and see employee video profiles at [merckcareers.jobs/outforwork](https://www.merck.com/careers/jobs/outforwork).

*Merck is an equal opportunity employer —
proudly embracing diversity in all of its manifestations.*





Rated HOT in OUT for Work's 2010-2011 HOT LIST



CHUBB

Proud to support OUT for Work



Rated HOT in OUT for Work's 2010-2011 HOT LIST

WE ALL SHARE THE SAME ADDRESS.

It is a reminder of just how much we have in common. Our souls. Our dreams. Our humanity. These are the ties that bind. That's why Boeing proudly sponsors the Out For Work Conference and salutes those who strive to give everyone equal footing in this place we all call home.



we salute you

For your passionate commitment
to supporting gay, lesbian, bisexual
and transgender college students as
they make the transition from the
world of academia to the workplace.



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