

Profile of the Indian Transport Sector

From the 2007 Sector Assistance Program Evaluation for the Transport Sector in India— Focusing on Results

August 2007

Narendra Singru

Operations Evaluation Department

Asian Development Bank

Abbreviations

ADB Asian Development Bank

BIMSTEC Bay of Bengal Initiative for Multisectoral Technical and Economic

Cooperation

BOT build-operate-transfer

FYP five-year plan

NHAI National Highway's Authority of India
NHDP National Highway Development Program
PMGSY Pradhan Mantri Gram Sadak Yojana

PPP public-private partnership

SASEC South Asia Subregional Economic Coopreration

Note

In this report, "\$" refers to US dollars.

Contents

		Page
l.	Growth in the Transport Sector	1
II.	Institutional Arrangements	4
III.	Current Developments in the Subsectors	7
IV.	Implementation of Railways Reforms	12
V.	Tenth Five-Year Plan: Description	13
VI.	Midterm Appraisal	14
VII.	South Asia Regional Economic Cooperation	15
VIII.	The Way Forward	16

I. Growth in Transport Sector

1. The evident economic growth in India over the last 2 decades has increased demand for all transport services, particularly land transport via road and rail, as shown in Table 1. Vehicle ownership has increased, with the number of private motor cars growing by 16%, two wheelers by 20%, and goods vehicles by 13% per year from 1991 to 2003.

Table 1: Key Economic Indicators for India, 1987-2004

Year	Population	Population	GDP	GDP Growth
	(millions)	Density	(\$ billion,	(% annual change)
		(persons per km ²)	in 1993/1994 prices)	
1987	784	238	137	3.8
1990	835	254	170	5.6
1995	923	281	219	7.3
2000	1,015	309	290	4.4
2001	1,033	314	304	5.8
2002	1,051	320	317	4.0
2003	1,068	325	344	8.5
2004	1,086	330	368	6.9

GDP = gross domestic product, km² = square kilometer.

Source: World Bank. 2004. Key Indicators of Developing Asian and Pacific Countries.

- 2. In the 1990s, as India's economy expanded by 6–7% a year (Table 1), transport demand grew by about 10% yearly. The rate of growth, however, varied by subsector, reflecting structural changes in demand for different modes, as well as the effect of some supply-side factors.
- 3. Table 2 shows the contribution of the transport sector to gross domestic product and the proportion of public expenditures on this sector. The contribution of the transport sector to the economy is higher than the proportion of expenditures used to improve and maintain the sector.²

Table 2: Share of Transport Sector in the National Economy

rabio 2: Gharo of Transport Coutof in the National Economy								
Year	Share of Transport in Overall GDP	Share of Transport in Total						
	(%)	Expenditure (%)						
1999–2000	5.7	3.2						
2000-2001	5.8	4.5						
2001-2002	5.8	4.8						
2002-2003	6.0	4.1						
2003-2004	6.2	3.9						
2004-2005	6.4	4.2						

GDP = gross domestic product.

Source: Central Statistics Office. Government of India. 2006. National Account Statistics; and CMIE. 2004. Public Finance. Economic Intelligence Service.

4. The road subsector, which already had an estimated 80% share of land transport demand in 1990, witnessed annual growth of about 12% in freight demand and 8% in passenger demand (footnote 2) (Figure 1). Both air and ocean transport also showed healthy growth, whereas the

World Bank. 2002. India's Transport Sector: The Challenges Ahead. Washington, DC.

² A World Bank report in 2004 stated that in FY2002, the road sector accounted for slightly less than 3% of government expenditure and contributed about 15.5% of revenues. Thus, the road sector generated a large fiscal surplus (Source: World Bank. 2004. *Highway Sector Financing in India: A Policy Note*. Washington, DC).

demand for rail transport grew more slowly, at just 1.4% a year for freight and 3.6% a year for passenger traffic. This growth could be attributed to both demand-side and supply-side factors. On the supply side, intense competition from the mostly privately run road transport services, coupled with operating inflexibilities and capacity constraints on key Indian Railways routes, increased the modal share of roads.

5. The above demand is fueled by sustained economic growth and rising incomes over the last 2 decades, resulting in rapidly growing vehicle ownership (Table 3). The increasing vehicle ownership is a key factor underlying the rapid traffic growth. But it has also created congestion on the roads, contributing to longer journey times, higher vehicle operating costs, higher vehicle emissions, and more traffic accidents. Table 4 provides an overview.

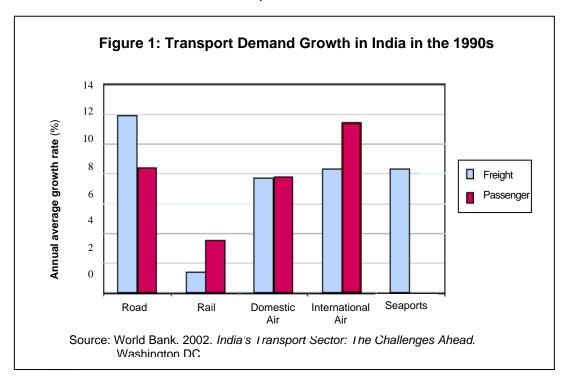


Table 3: Registered Motor Vehicles in India, 1981–2003 (thousands)

Year (as of 31 March)	Total Vehicles	Two Wheelers	Cars, Jeeps, and Taxis	Buses	Goods Vehicles	Others ^a
1981	5,391	2,618	1,160	162	554	897
1991	21,374	14,200	2,954	331	1,356	2,533
2000	48,857	34,118	6,143	562	2,715	5,319
2001	54,991	38,556	7,058	634	2,948	5,795
2002	58,924	41,581	7,613	635	2,974	6,121
2003	67,033	47,525	8,619	727	3,488	6,674
AAGR 1981-1991 (%)	15	18	10	7	9	11
AAGR 1991-2003 (%)	10	11	9	7	8	8
AAGR 1981-2003 (%)	12	14	10	7	9	10

AAGR = average annual growth rate for the period.

Source: Ministry of Shipping, Road Transport, and Highways.

^a Tractors, trailers, three-wheelers (passenger vehicles), and other miscellaneous vehicles not classified separately.

Table 4: Profile of the Indian Transport Sector

Mode	Parameter	Unit	1950– 1951	1960– 1961	1970– 1971	1980– 1981	1990– 1991	1991– 1992	1995– 1996	1996– 1997	1997– 1998	1998– 1999	1999– 2000
Roads	Total network:	'000 km	400	525	915	1,485	2,350	2,486	3,320	2,466	2,540	2,616	2,695
Roads	NHs	'000 km	22	525 24	24			· ·					
	_		22	24	24	32 29	33.7	33.7	34.5	34.6	38.52	49.58	52.01
	% of villages with 1,000+ persons	percent				29	45.8	46.6	85.7				
	connected by all-												
	weather roads												
	Surfaced length	'000 km	156	234	398	684	1,113	1,160	1,517	1,394	1,422	1,450	1,479
Railways	Route length	km	53,596	56,247	59,790	61,240	62,367	62,458	62,915	62,725	62,495	62,809	62,759
,	Electrified route	km	388	748	3,706	5,345	9,968	10,653	12,306	13,018	13,490	13,765	14,261
	length				,	,	,	,	,	,	,	,	,
	Freight traffic	t	93	156.2	196.5	220	341.4	360	405.5	409.02	429.4	420.9	456.4
	Net ton-km	b.t. km	44.12	87.68	127.36	158.47	242.7	256.9	273.52	279.99	286.77	284.27	308.04
	Passengers	million	1284	1,594	2,431	3,613	3,858	4049	4,018	4,153	4,348	4,411	4,585
	Passenger-km	million	66,517	77,665	118,120	208,558	296,544	314,564	341,999	357,013	379,897	403,884	430,666
Major ports	No. of major ports	number	5	9	10	10	11	11	11	11	11	11	11 ^a
	Traffic handled	t	19.38	33.12	55.58	80.27	151.67	156.64	215.34	227.26	251.66	251.72	271.87
Minor ports	Traffic handled	t			6.69	6.73	11.27	13.33	24.36	24.93	38.61	36.31	62.52
Inland	Length of	km	14,544	14,544	14,544	14,544	14,544	14,544	14544	14,544	14,646	14,646	14,646
waterways	navigable												
	waterways												
Civil aviation	No. of airports	number				84	117	117	120	120	120	122	122
Indian airlines	Available ton-km	million		113	208	663	927	1,090	1,046	1,075	1,094	1,123	1,121
	Revenue ton-km	million		83	161	420	699	761	723	698	701	709	740
Air India	Available ton-km	million			515	1,623	2,260	1,973	2,610	2,452	2,294	2,394	2,238
	Revenue ton-km	million			275	980	1,381	1,149	1,619	1,485	1,454	1,474	1,457

b = billion, km = kilometer, NH = national highway, t = metric ton.

^a A new major port, Ennore, was commissioned in 2001 bringing the total number of major ports to 12 currently. Source: Planning Commission. *India* 10th *Five-Year Plan* (2002–2007). New Delhi.

II. Institutional Arrangements

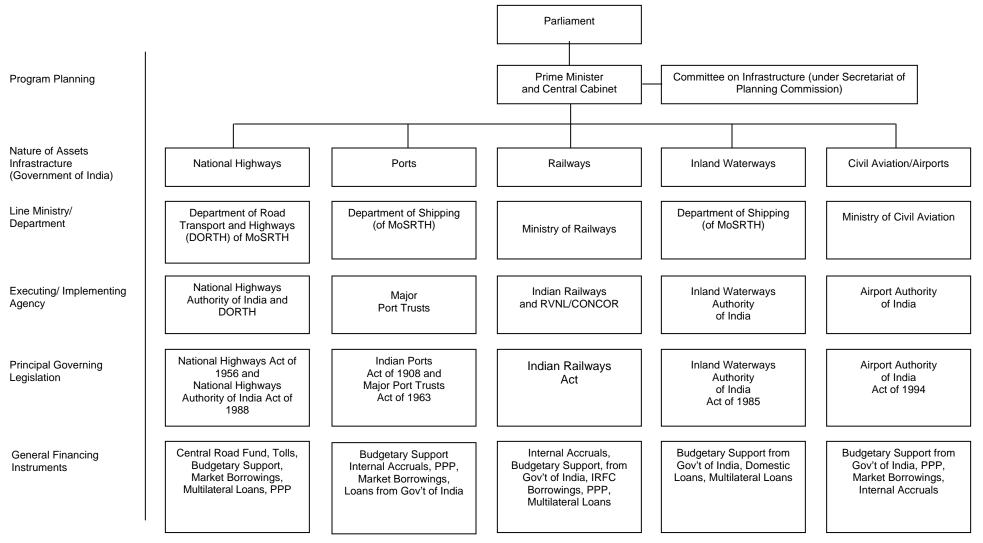
- 6. Responsibilities for the transport system in India are divided between the central and state governments. In broad terms, the central Government is responsible for railways, national highways, major ports and international shipping, civil aviation, and national inland waterways. The responsibility for each mode resides with a mode-specific ministry in the central Government.³ Figure 2 shows the overall institutional arrangements in the central Government.
- Roads. The National Highways Authority of India (NHAI) was created under an act of Parliament in 1988 to be responsible for developing, maintaining, and managing the national highway system. Because of lack of funds and a clear organizational strategy, however, NHAI was not formally established until February 1995. In 1998, NHAI initiated the National Highway Development Program (NHDP) for the upgrading and widening of the national highways network. It now implements about \$1 billion worth of projects yearly. The Asian Development Bank (ADB) and the World Bank were catalysts in NHAI's establishment. Aside from providing loans to set up NHAI, ADB worked closely with the authority over the years in providing technical assistance projects for institutional development; capacity building (contract administration, environment and social development, corporate finance); private sector promotion; toll strategy setting; commercialization of operations and maintenance; and road safety. NHAI is now implementing 24,000 kilometers (km) out of the total national highways length of 66,590 km. The development of NHAI has been a major institutional success that has had a positive impact on the development of the road sector.
- 8. States manage their road development activities through their public works departments (in the case of Maharashtra and Madhya Pradesh, for example) or roads and buildings departments (in Gujarat and other states). With the support of ADB,⁴ Madhya Pradesh has established the Madhya Pradesh Road Development Corporation to (i) act as the state highway authority; (ii) develop strategic plans for the state road subsector; (iii) identify and prioritize projects according to economic, social, technical, and commercial criteria; and (iv) serve as the nodal agency of the state government in implementing road and related projects under public-private partnership (PPP) and build-operate-transfer (BOT) schemes. The 8,000 km network of state highways in Madhya Pradesh was transferred to the Madhya Pradesh Road Development Corporation for development, construction, improvement, and maintenance. It is the executing agency for the upgrading of 1,750 km of state highways with ADB funding support.⁵ A similar road development structure is expected to be used in the neighboring Chhattisgarh state.

There are five central mode specific ministries—the Ministry of Shipping, Road Transport, and Highways; the Ministry of Civil Aviation; the Ministry of Railways; the Ministry of Rural Development; and the Ministry of Urban Development.

⁴ ADB. 2002. Technical Assistance to India for Institutional Strengthening and Capacity Building for Madhya Pradesh State Road Sector. Manila (TA 4013-IND, for \$1.5 million, approved on 5 December).

⁵ ADB. 2002. Report and Recommendation of the President to the Board of Directors on Proposed Loans and Technical Assistance Grant to India for the Madhya Pradesh State Roads Sector Development Program. Manila. (Loan 1959-IND [Project Loan], for \$150 million, approved on 5 December).

Figure 2: Institutional Arrangement in the Central Government for Transportation Infrastructure Delivery



CONCOR = Container Corporation of India; IRFC = Indian Railway Finance Corporation; MoSRTH = Ministry of Shipping, Road Transport, and Highways; PPP = public-private partnership; RVNL = Rail Vikas Nigam Limited.

Source: Operations Evaluation Mission.

- 9. Village roads providing local connectivity are managed and maintained by local bodies (panchayat). The centrally-sponsored rural roads program (e.g., Pradhan Mantri Gram Sadak Yojana [PMGSY]) is managed by the state rural roads development agency under the guidance of the central National Rural Roads Development Agency. Funding for the PMGSY comes from the central Government. Roads managed by the public works departments are developed, maintained, and managed with funds from the state's budget. Some degree of central support to the states for developing and maintaining their roads comes from the Central Road Fund and the 12th Finance Commission allocation. However, adequate funding for road maintenance remains a problem.
- 10. The Government established the Central Road Fund under the Central Road Fund Act in 2000 as a mechanism for using cess (tax) proceeds exclusively for road development in the country. An explicit cess⁶ (or tax) on fuel (petrol and high-speed diesel) provides the funds for the Central Road Fund. It collects around \$1.23 billion yearly. The cess first flows into the Consolidated Fund of India and is then transferred into the Central Road Fund with the approval of the Parliament. The Central Road Fund is controlled by the Ministry of Finance. Its funds are allocated for national, state, and rural roads as defined in the act. For the national highways, Central Road Fund allocations are earmarked for exclusive use in the implementation of the NHDP. With this assured revenue stream, the NHAI has been able to raise debt funds to finance its program. Corresponding allocations for state highways and rural roads are significant additional resources for these subsectors. The fund differs from the road funds in other countries in that it is meant for both development and maintenance activities. The mechanism of allocations to the various subsectors should be made more transparent.
- 11. **Railways.** The Indian Railways is state-owned and operated by the Ministry of Railways. The Indian Railways' finances are separated from the general budget of the Government, and its annual requirement for funds is voted through a separate budget presented to the Parliament. The Ministry of Railways is headed by the minister of railways. The Indian Railways policy is formulated and managed by the Indian Railways board, comprising a chairman and six functional members. Wide powers are vested in the board to supervise the



running of 16 zonal railways, a metro railway (Kolkata), production units, construction organizations, and other rail establishments. Ten subsidiary organizations⁷ under the Ministry of Railways have specialized responsibilities for Indian Railways' operations, finance, engineering, and other activities.

12. The Indian Railways incorporated Rail Vikas Nigam Limited as a special purpose vehicle to implement some physical improvements in the Indian Railways' National Railway Development Program (National Rail Vikas Yojana), which was supported by ADB.⁸ Rail Vikas

The cess was initially set at Rs1 per liter, for both gasoline and diesel, and then increased to Rs1.50 per liter (\$0.03 per liter) in 2003. In 2004, \$438 million from the Central Road Fund went to the construction and maintenance of national highways, \$222 million to state highways, and \$511 million to rural roads (Source: Ministry of Finance). Some states have introduced additional fuel cess. Uttar Pradesh, for example, has imposed an additional sales tax of 4% on diesel, and 6% on gasoline, raising about \$55 million per year for the road sector.

Indian Railway Construction, Rail India Technical and Economic Services, Centre for Railway Information Systems, Container Corporation of India, Indian Railways Finance Corporation, Konkan Railway Corporation, Indian Railway Catering and Tourism Corporation, Rail Tel Corporation of India Limited, Mumbai Railway Vikas Corporation, and Rail Vikas Nigam Limited. A new organization is being planned for the dedicated freight corridor.

⁸ ADB. 2002. Report and Recommendation of the President to the Board of Directors on a Proposed Loan and Technical Assistance Grant to India for the Railway Sector Improvement Project. Manila (Loan 1981-IND, for \$313.6 million, approved on 19 December).

Road connectivity to major ports is a vital part of a

trade development initiative

that will decongest port

movement of bulk cargo

and containers at India's

Connectivity Project, under

areas to facilitate the

major ports. The Port

the National Highway

Nigam Limited's responsibilities include project development and resource mobilization for commercially run projects, using largely nonbudgetary funds. To mobilize alternative sources of funding, the Rail Vikas Nigam Limited implements BOT projects with funding from various development partners, and raises funds in the capital and debt markets.

III. Current Developments in the Subsectors



1. Roads

13. The road network currently cannot handle high traffic density and has poor surface quality. Nearly 38% of the national highways network is single-lane, while about 59% is double-lane. State highways and major district roads account for about 13% of the road network and 40% of traffic. While inadequate supply of funds is acknowledged as the main issue, the Government has been making efforts to improve the overall network through public as well as

private sector funding.

- 14. In the road subsector, there is inconsistency in the distribution of public spending between segments. Revenue in the subsector comes from various sources: vehicles taxes (on the initial purchase) and annual fees; fuel taxes imposed by both the central Government and the state governments; road tolls; and direct taxes on road freight and passengers. The revenue from these different sources is collected in a central pool, from which expenditures are funded. In 2002, the revenue from road user charges was \$3.3–\$4.4 billion. Road subsector revenues and expenditure among the different segments that year were as follows:
 - (i) **Highways.** Road user charges (\$2.2 billion) exceeded expenditures (\$1.4 billion). There could be a broad balance if the highways were adequately maintained.
 - (ii) **District and rural roads.** Road user charges (\$748 million) were below expenditure (\$1.4 billion).
 - (iii) **Urban roads.** Road user charges were substantially greater than urban road expenditure.

a. National Highways

- 15. NHAI has initiated a massive NHDP as summarized below:
 - (i) **NHDP I.** Four-laning of the Golden Quadrilateral. This first phase of the NHDP will link the four metropolitan cities—Chennai, Delhi, Kolkata, and Mumbai.

Powelopment Program, involves improving national highway connections to 10 major ports and is expected to be completed in 2007.

Development Program, involves improving national highway connections to 10 major ports and is expected to be completed in 2007.

⁹ The Central Road Fund has been set up by the Government to streamline funding for road rehabilitation and maintenance in India.

¹⁰ Source: World Bank. 2004. *Highway Sector Financing in India: A Policy Note*. Washington, DC.

- (ii) **NHDP II.** Four-laning of the North-South and East-West corridors. The North-South corridor connects Srinagar to Kanyakumari including the Kochi-Salem spur, and the East-West corridor connects Silchar to Porbandar. This second phase of the NHDP will also cover port connectivity and other national highway projects.
- (iii) **NHDP III.** Four-laning of high-density national highways totaling 10,000 km. This phase is to be implemented through the BOT mode. The stretches of national highways covered carry high volume of traffic, connect state capitals with the network established in the first two phases, and provide connectivity to places of economic, commercial, and tourist importance;
- (iv) **NHDP IV.** Two-laning of 20,000 km of national highways to provide balanced and equitable distribution of the improved highway network throughout the country. Capacity, speed, and safety on the new two-lane highways will match the minimum benchmarks for the entire national highways network.
- (v) **NHDP V.** Six-laning of 6,500 km of four-lane national highways comprising the Golden Quadrilateral and other high-density stretches, through PPP on a BOT basis. These corridors are now being four-laned under NHDP I, and the program for their six-laning was to begin in 2006 and to be completed by 2012. Of the 6,500 km proposed under NHDP V, about 5,700 km will be taken up in the Golden Quadrilateral and the remaining 800 km would be selected on the basis of approved eligibility criteria.
- (vi) **NHDP VI.** Development of 1,000 km of expressways on a BOT basis to serve the growing urban centers, particularly those located within a few hundred kilometers of each other. These expressways will be built on new alignments.
- (vii) NHDP VII. Other highway projects—ring roads, bypasses, grade separators, and service roads—considered necessary for the full use of highway capacity and for enhanced safety and efficiency.
- 16. The NHDP is by far the largest national highways rehabilitation program of the Government. It currently covers 17,161 km¹¹ and is being expanded in phases, as mentioned above. The Government originally intended to complete the Golden Quadrilateral by December 2003, but has had to postpone the deadline several times because of problem projects. Under a revised schedule, about 92% of the Golden Quadrilateral was to have been completed by December 2005, but only 10% of the North-South/East-West corridor



improvements had been completed by 28 February 2005. The completion deadline of December 2006 was also not met. Full completion is now expected by December 2007. Meeting even this deadline will be a challenge.

- 17. The four-laning of 10,000 km of national highways by March 2010 under NHDP III is to be achieved entirely via BOT agreements to avoid the use of budget funds. A special accelerated road development program for the Northeastern Region (NHDP-Northeast), involving 7,639 km of roads (3,251 km of national highways and 4,388 km of other roads), is included to improve connectivity in the northeastern states. The network is expected to accelerate development in this remote, underprivileged region.
- 18. Road connectivity to major ports is a vital part of a trade development initiative that will decongest growing port areas to facilitate the movement of bulk cargo and containers at India's major ports. The Port Connectivity Project, under the NHDP, involves improving national highway

¹¹ Planning Commission. 2006. *Midterm Appraisal of 10th Five-Year Plan*. New Delhi.

connections to 10 major ports—Chennai, Haldia, Jawaharlal Nehru Port, Kandla, Kochi, Mangalore, Mormugao, Paradip, Tuticorin, and Visakhapatnam. The project is expected to be completed in 2007.

b. State Highways

- 19. State highways and major district roads vary widely in their condition and stage of development from state to state. With the central Government increasingly focused on national highways, the state highway subsector tends to depend on the state governments for funding. Accruals from the Central Road Fund are inadequate to finance the needs of the subsector. A larger portion of state funding, however, goes to rural roads because of the increasing need to address rural development issues. As a result, state governments are increasingly looking to the private sector to fund state highways.
- 20. Table 5 shows the states that involve the private sector in road projects, mainly state highways:

State	Road Projects with PSP						
	No. of Projects Estimated Cost (\$ million)						
Gujarat	5	25					
Jharkhand	1	12					
Karnataka	5	104					
Maharashtra	4	1,310					
Orissa	1	8					
Punjab	11	157					
Rajasthan	28	90					
Tamil Nadu	3	42					
Total	58	1,748					

Table 5: State Road Projects

PSP = private sector participation.

Source: Committee on Infrastructure. Available:http://www.infrastructure.gov.in

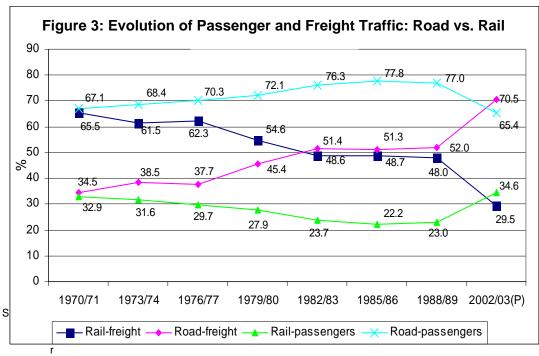
c. Rural Roads

- 21. India has a rural road network of more than 2.70 million km. Earth tracks that do not meet the road technical standards make up more than 1 million km of this total. Rural roads have suffered from unsystematic planning. With several agencies involved in developing and maintaining these roads, there was no uniform development of a network. Rural road development was traditionally perceived more as employment generation than as an activity that provided all-weather means of access.
- 22. PMGSY was launched in December 2000 as the first attempt to systematize the rural road development effort. The PMGSY is guided by the following considerations:
 - (i) Rural roads will provide farm-to-market all-weather connectivity for all habitations with a population of at least 500 (at least 250 for hill states and desert and tribal areas).
 - (ii) The program will include network augmentation as well as modernization.
 - (iii) New connectivity will be provided to (a) 60,000 habitations with a population of at least 1,000, (b) 81,000 habitations with a population of at least 500, and (c) 29,000 habitations with a population of at least 250.
 - (iv) The upgrading of about 370,000 km of rural roads is expected to cost about \$11.6 billion.
 - (v) New connectivity is expected to cost about \$17.3 billion.

- (vi) About \$13.2 billion in total expenditure is planned until 2010; further additions will be planned after that.
- (vii) The total estimated cost of the entire project is about \$29 billion.
- 23. The PMGSY is a massive program, running in parallel to the NHDP. Although the overall design of the program is sound in its institutional and progress monitoring arrangements, project prioritization is muddled. This is because the first projects were identified on the basis of unreliable data on habitations. The PMGSY guidelines were also changed a number of times, causing uncertainty in implementation. As a result, several low-priority projects were implemented at the start, on the assumption that these had high priority. These initial problems appear to have been addressed, although progress has been slow.

2. Railways

24. The Indian Railways owns and operates one of the largest rail networks in the world, spreading over 63,140 route-km. Passenger traffic increased from 66 billion passenger-km in 1950–1951 to 457 billion in 2000–2001, while freight traffic during the same period increased from 44 billion net ton-km to 315 billion. However, between 1970–1971 and the late 1990s, the share of railways in the freight traffic market dropped from 65.5% to around 48.0% and its share in passenger traffic, from 32.9% to 23.0% (Figure 3).¹²



ces: The Japan International Cooperation Agency (JICA) study team's estimate based on the *Teri Energy Energy Data Directory Yearbook 2002/03* (for 1970/71 to1988/89); JICA study team (for 1996/97); Centre for Monitoring Indian Economy; Basic Statistics for various years relating to the Indian Economy; Ministry of Railways.1998. *Status Paper on Indian Railways*; Ministry of Finance.1999. Economic Survey.

¹² Mukherjee, A., and R. Sachdeva. 2004. Trade in Land Transport Services: Railways. ICRIER Working Paper 119. New Delhi.

25. At present, the Indian Railway's freight and passenger revenues are increasing as traffic flows on both rail and road grow, reflecting India's economic growth. The growth in traffic could be attributed to both demand-side and supply-side factors. While there was a major increase in demand for both freight and passenger services, the Indian Railways also initiated several measures to regain its lost share of the market. The improvement in the operations of the Indian Railways are shown in Table 6.

Table 6: Recent Improvements in the Performance of Indian Railways

Indicator	2000–2001	2005–2006
Freight unit cost (paise per net ton-km)	61	52
Freight operating margin (%)	22	57
Net ton-km per wagon per day	2,042	3,000

km = kilometer.

Sources: Rail Vikas Nigam Limited and Ministry of Railways.

- 26. However, market-oriented reforms are still needed to ensure that the performance can be sustained and can improve further. The implementation of the reforms has been delayed. For example: (i) consultants for the cost accounting system took an exceptionally long time to be appointed; and (ii) the Indian Railways has expressed reservations about doing a study for a regulatory authority.
- 27. In 2002, the Government initiated the National Rail Vikas Yojana¹³ to remove capacity in critical sections of the Indian Railways network. It has three components:
 - (i) Strengthening of Golden Quadrilateral rail services and diagonals;
 - (ii) Strengthening of rail connectivity to ports and development of multimodal corridors to the hinterland; and
 - (iii) Construction of four major bridges, namely, (a) Bogibeel, a rail and road bridge across the Brahmaputra river; (b) Munger, a rail and road bridge across the Ganga river; (c) Patna Ganga bridge; and (d) a bridge over the Kosi river.
- 28. The Ministry of Railways has formulated an integrated modernization plan for 2005-2006 to 2009-2010 to upgrade the Indian Railways operations, including both passenger and freight services, to modern global standards. The total expenditure involved would be about \$5.5 billion. In keeping with the broad concept of NHAI's Golden Quadrilateral and to enable the Indian Railways to compete with the road transport services using the upgraded national highways network, the Ministry of Railways has announced the launching of dedicated freight corridors. These would consist of new tracks exclusively laid for freight trains along the Golden Quadrilateral, thereby enabling freight trains to travel at speeds of more than 100 km an hour and helping to decongest rail traffic. On the present network, passenger and freight trains move on the same track, causing delays and increasing the risk of accidents.

The Indian Railway's freight and passenger revenues are increasing as traffic flows on both rail and road grow. The growth could be attributed in demand for both freight and passenger services, and on several measures initiated by the Indian Railways to regain its lost share of the market. However, market-oriented reforms are still needed to ensure that the performance can be sustained and improved further.

¹³ National Railway Development Program.

- The Indian Railways plans to use a number of PPP models to enhance its capacity and 29. improve the services: (i) a special-purpose vehicle involving various stakeholders, including state governments; (ii) BOT; (iii) private freight terminals; and (iv) a wagon investment scheme. The special-purpose vehicle scheme envisages the participation of the private sector and other beneficiaries and national-level infrastructure funding institutions in the development of railway infrastructure through concessions. The concession period can be fairly long (e.g., 33 years) and can be extended further. Indian Railways will also be involved in such projects with the help of state governments. While this model shares the revenues with the Indian Railways, the BOT model transfers more risks to the concessionaire. The BOT model envisages private sector participation through a consortium of construction contractors and financers. Under the BOT scheme, the concessionaire will design, build, and operate the facility. After the concession period, the facility will be transferred back to the Indian Railways. The Indian Railways will also encourage the private sector to develop freight terminals, with Indian Railways paying service charges to compensate for the capital cost, and the private sponsor allowed to charge customers separately for services such as handling, loading and unloading, warehousing, and transport.
- 30. To encourage PPP in wagon procurement to meet the anticipated demand for rail freight traffic, the Indian Railways announced a new wagon investment scheme during the 2005–2006 budget presentation. This approach focuses on a guaranteed number of wagons every month to a customer based on the number of wagons procured. Also, freight concessions will be awarded to participating customers. The wagons can be procured by individuals, corporate bodies, or associations or groups of companies. The customers can procure the wagons directly from the builders approved by the Ministry of Railways, subject to the use of the current Indian Railways standard design and specifications and inspection by the agency nominated by the Indian Railways. It remains to be seen, however, whether the Indian Railways' new initiatives to attract private capital will be more successful than previous schemes.
- 31. In 2002, the Government set up a special railway safety fund to replace old assets including tracks, bridges, rolling stock, signaling equipment, and other safety enhancement items. However, funding was reduced from \$802 million in 2005–2006 to \$462 million in 2006–2007 despite the backlog in track renewal and bridge rehabilitation. The Indian Railways has attributed the reduction in allocation to a decrease in the volume of civil works.

IV. Implementation of Railways Reforms

32. Excerpts from Rakesh Mohan Committee Report¹⁴ in 2001 suggested that the driving factor behind restructuring of the Indian Railways needs to be the adoption of a commercial orientation. One of the major challenges of commercialization of the railways is to shift the culture and mindset from a bureaucracy into a market savvy and customer-oriented, profit-driven business. With diminishing subsidies and budget allocations, this appeared to be the only route to self-sufficient viability. The report suggested that the Indian Railways needs to review its governance structure; governance which defines the roles and institutional relationships associated with policy, regulation, and management.

¹⁴ The Indian Railways Report–2001: Policy Imperatives for Reinvention and Growth—Expert Group on Indian Railways chaired by Rakesh Mohan.

- 33. The Indian Railways did initiate several measures to adopt a commercially oriented way of conducting business. These included:
 - (i) Commercial development of railways land and air space as one of the nontariff measures to generate revenues.
 - (ii) Increase in permissible axle load to 22.9 tons and in some cases to 25 tons, although this is well short of the 30-ton norm in other countries.
 - (iii) Introduction of roll-on roll-off services on the Konkan Railways, tied-up with the Central Warehousing Corporation to provide more value added services as well as door-todoor transportation of freight.

It could be argued that the Indian Railways has gained a lot in the short term but could hit a growth ceiling when the internal slack capacity is fully squeezed out. It is important for Indian Railways to progress further on implementation of reforms. It is indeed difficult for such a huge organization to change in the face of competition from roads and railways. However, with adequate political will and ownership, this could be achieved.

34. Overall, the Indian Railways did implement some of the reforms suggested by the Rakesh Mohan Committee but did not touch upon the core issues such as revamping the organizational structure, transparent tariff mechanism, and internal product-oriented reorganization. It could be argued that the Indian Railways has gained a lot in the short term but could hit a growth ceiling when the internal slack capacity is fully squeezed out. It is important for Indian Railways to progress further on implementation of reforms. It is indeed difficult for such a huge organization to change in the face of competition from roads and airlines. However, with adequate political will and ownership, this could be achieved.

V. Tenth Five-Year Plan: Description

- 35. The 10th Five-Year Plan (FYP) (2002–2007) for the transport sector has adopted these broad policy objectives in response to the growing demand in the sector:
 - (i) Ensuring transport growth in such a way as to enable all regions to participate in economic development, with special attention to the integration of remote regions like the North-East into the economic mainstream;
 - (ii) Augmenting capacity, improving quality and productivity through technology upgrade, and modernizing operation;
 - (iii) Emphasizing higher maintenance standards to reduce the need for frequent rebuilding;
 - (iv) Generating more financial resources internally and increasing private sector participation in transport service provisions;
 - (v) Increasing overall economic efficiency by bringing competition into the provision and maintenance of transport infrastructure and services;
 - (vi) Giving more emphasis to safety, energy efficiency, environmental conservation, and beneficial social impact; and
 - (vii) Developing an optimal intermodal mix, where each mode operates efficiently and according to its comparative advantage, and complements the services provided by other modes of transport.

VI. Midterm Appraisal

36. To assess the overall progress made on the various plans and programs, the Planning Commission undertook a midterm appraisal of the 10th FYP in 2006. Its overall assessment of the growth in rail and port traffic from 2002 to 2004 was that "plan targets are likely to be achieved or even exceeded," with Indian Railways having recorded some improvement in financial performance. However, the commission also found that the Indian Railways' prescribed targets for internal and extra-budgetary resources would be difficult to achieve. In the road subsector, the four-laning and six-laning of the Golden Quadrilateral was behind schedule, the appraisal found, but work relating to the strengthening of weak pavement and the improvement of the riding quality of roads was ahead of target. The outlook for the various subsectors as outlined in the midterm appraisal report is summarized in Box 1. The 11th FYP is expected to be in line with this outlook.

Box 1: Outlook for Indian Roads, Railways, and Ports from 2006

Roads

- The Ministry of Shipping, Road Transport, and Highways (MoSRTH) should prepare a detailed, 2-year program to optimize the use of available budgetary support for a mix of engineering, procurement, construction, and build-operate-transfer projects;
- MoSRTH should prepare targets and milestones to enable the monitoring of programs, including the National Highway Development Program:
- A model concession agreement should be developed for build-operate-transfer projects;
- The institutional capacity of the National Highway's Authority of India to establish a multidisciplinary, professional body with high-quality financial management and contract management expertise should be enhanced;
- · A committee of secretaries must address interministerial issues, including bottlenecks in ongoing projects;
- A system should be developed for collecting and analyzing traffic information and inventorying the condition of assets;
- A model concession agreement on the operation and maintenance and tolling of completed stretches of the National Highway's Authority of India should be drawn up;
- A dedicated organization for road safety and traffic management should be set up;
- · A law should be passed for economic regulation and the resolution of disputes in public-private partnerships; and
- Leverage the cess amount from the Central Road Fund available for the Pradhan Mantri Gram Sadak Yojana for raising resources.

Railways

- An integrated modernization plan based on transport corridors should be implemented;
- The investment strategy should be rationalized by linking future investments with improvements in capacity and in the quality of services:
- The Ministry of Railways and the Planning Commission should collaborate in preparing a paper on tariff setting, including the need for a rail tariff authority;
- Organizational reforms should be carried out to set up a fully computerized accounting system conforming with international
 accounting practices; make production units profit centers; grant concessions to the private sector to operate uneconomic lines;
 and outsource noncore activities;
- Public-private partnerships should be encouraged in the development of high-density corridors, tourist trains, additional goods trains serving major commercial and industrial centers, collieries, and power stations;
- Competition in container movement should be allowed; and
- A time-based plan should be formulated for increasing capacity on specific congested routes to meet the increasing traffic.

Ports

- The scope of private sector participation in the development of ports should be increased;
- Ports should be corporatized to encourage efficient management, institutional funding, and private investment;
- The role of Tariff Authority for Major Ports should be reviewed;
- The productivity of major ports should be improved through technology upgrades;
- Manning scales should be rationalized to improve port productivity; and
- Perspective plans for the long-term development of each major port should be prepared.

Source: Planning Commission. 2006. Midterm Appraisal of 10th Five-Year Plan. New Delhi.

VII. South Asia Regional Economic Cooperation

- 37. The South Asia Subregional Economic Cooperation (SASEC) program, which was launched in 2001 with ADB assistance, provides a forum for the four countries in the region (Bangladesh, Bhutan, India, and Nepal) to discuss, identify, and prioritize subregional cooperation projects in the six priority sectors—transport; energy and power; environment; information and communications technology; tourism, trade, and investment; and private sector cooperation. Some difficulties were encountered during the initial implementation of SASEC but overall progress has improved more recently. Cooperation in transport has progressed, with a framework being developed for subregional connectivity involving 21 corridors (existing and actual), six of which have been identified as priority corridors for upgrading to improve connectivity in the subregion. ADB intends to provide loan assistance selectively for the upgrading of some segments of these corridors. Other activities include broadening the scope of work of SASEC's Transport Working Group to cover interregional transport issues, specifically the establishment of closer links between SASEC and the Greater Mekong Subregion initiative.
- 38. The Bay of Bengal Initiative for Multisectoral Technical and Economic Cooperation (BIMSTEC) was formed in December 1997 by Bangladesh, India, Myanmar, Sri Lanka, and Thailand and has emerged as an important cross-regional cooperative initiative joining countries in South Asia and the Greater Mekong Subregion. All SASEC members are now also members of BIMSTEC. At the first BIMSTEC Summit in July 2004, a program for economic cooperation was set out in six sectors: trade and investment, energy, tourism, transport and communications, technology, and fisheries. India is leading the initiatives in tourism, transport, and communications.
- 39. These subregional efforts are intended to (i) encourage strong political commitment from the participating countries; (ii) identify and implement quick-yielding projects to demonstrate tangible benefits within a short time frame; (iii) establish core working groups with the financial and technical support required to advance project cooperation to achieve the goals of regional cooperation; (iv) ensure the right balance between improving hard and soft infrastructure; (v) mobilize resources for regional cooperation, dependent on identifying sound and viable projects that offer clear and tangible benefits to the countries involved; and (vi) involve the private sector in regional cooperation activities as the promoter of trade, financier of infrastructure projects (e.g., roads), and facilitator of the regional cooperation process.
- 40. An international north-south transport corridor is planned between India, the Russian Federation, and Iran, using Indian ports to provide outlets to the Indian Ocean. The agreement among the three countries provides a shorter route to Moscow via Bunder Abbas, Bunder Anzali, the Caspian Sea, and Astrakhan, and beyond via Iran. Ongoing studies are exploring various bottlenecks on the route in terms of time, cost, efficiency, risks, information flow, customs requirements, other procedures, etc., and will suggest practical solutions to overcome these difficulties.
- 41. In the case of the Indian transport sector, there are several potential areas where the above initiatives could bear fruit. For landlocked countries like Bhutan and Nepal, transit through India and Bangladesh is essential to promote economic development. Road connectivity between India and the People's Republic of China via Nepal could significantly increase trade and investment among the three countries. For the northeastern states of India, transit through

Bangladesh can significantly reduce the cost of access to the sea and to neighboring countries and beyond. Inland water transport using the Ganga-Meghna-Brahmaputra river system could be effective in improving the freight transport system in the region. A recent ADB study¹⁵ suggested that rehabilitation and improvement in inland water transport facilities in this water basin between India and Bangladesh could reduce the cost of trade between the two countries. Similarly, the technical standardization of the railway system between Bangladesh, India, and Pakistan could significantly reduce the costs of transportation, by substituting a land route for the current long and costly transport through congested seaports.

VIII. The Way Forward

The Indian Railways has a long way to go before it can recover its share of the passenger and freight transport market. The Planning Commission's approach paper for the 11th FYP suggests that consideration should be given to ways of reorganizing Indian Railways structure:

- Manufacture and maintenance of rolling stock should be corporatized, and some current Indian Railways activities outsourced.
- Passenger and freight tariff rationalization to counter the apparent loss of overcharged rails passengers to improving air services
- Overcharged rail freight users to road transport services
- Need to established a rail tariff regulatory authority

- 42. For the 11th FYP (2007–2012), the Planning Commission prepared an approach paper in June 2006. This official paper of the Government indicated that infrastructure inadequacies in both rural and urban areas are a major constraint on India's growth."
- 43. The approach paper indicated that for India to achieve the expected continued growth in gross domestic product of about 9% per year, investment in infrastructure (including road, rail, air, and water transport) will need to be increased. Recognizing that this would place a heavy burden on scarce public sector resources, the approach paper advocates the promotion of PPPs for many infrastructure investments.
- 44. In the road and highway subsector, the approach paper reaffirmed the NHDP program under NHAI, with its further expansion to include NHDP V (6,500 km six-laning of the Golden Quadrilateral), NHDP VI (1,000 km of expressways during the 12th FYP period), and NHDP VII (consisting of bypasses

and ring roads, with priorities, total length, and other details still to be determined). All NHDP contracts from NHDP III onward would be awarded only on a BOT basis, with traditional engineering, procurement, and construction contracts awarded only in exceptional cases. The paper also reaffirmed an acceleration of the PMGSY program to connect with all-weather rural roads by 2008–2009 all communities with a population of 1,000 or more (500 or more for hilly and tribal areas).

45. Priority will be given in the 11th FYP to ensure the integrated development of the road network, including state highways, major district roads, and other district road within the jurisdiction of the state governments, together with the rural roads system.

¹⁵ ADB. 2000. Cooperation in Transport and Communications. Manila.

¹⁶ Planning Commission. 2006. Approach Paper to 11th FYP (2007–2012). New Delhi.

- 46. Other new initiatives in the road subsector that are expected to be included in the 11th FYP are as follows:
 - (i) More attention to road and bridge maintenance activities, with additional funding being allocated for the 2006–2007 to 2009–2010 period;
 - (ii) Restructuring of NHAI to strengthen the professional skills of its staff and provide the organization with a greater measure of autonomy and accountability; and
 - (iii) Establishment of an organization dedicated to the promotion of road safety, in recognition of the enormous human and economic losses caused by the very high number of serious traffic accidents on Indian roads. In addition, 1% of the fuel cess is to be earmarked for safety-related measures.
- 47. In the railway subsector, the paper recognized the progress made by the Indian Railways in 2005–2006 because of improved productivity, but also noted that capacity bottlenecks and constraints still exist within the system—particularly affecting the efficient movement of containers to and from the major ports. During the 11th FYP, dedicated rail freight corridors will be developed on critical routes (e.g., Delhi-Mumbai and Delhi-Howrah). The paper also postulated that opening container services to more service providers would improve levels of service and enable Indian Railways to regain some of its lost market share.
- 48. In the past few decades, consistent with worldwide experience, the railway subsector has lost its share of the freight and passenger markets to roads. For example, the Indian Railways' share of the total cement transportation fell from a monopolistic 80% 3 decades ago to about 40% in 2001. The Poulose Committee report of 1995 indicated that Indian Railways' competitiveness with respect to long-distance freight haulage had been reduced from an absolute advantage over road freight for distances over 250 km to an advantage on distances over 750 km, i.e., Indian Railways was steadily losing traffic to roads in the range between 250 km and 750 km. There has been a growing awareness within Indian Railways of the need to reverse this trend. The 2006–2007 budget announced various policy- and tariff-related measures to recover the market share, such as PPPs in customer amenities and rationalized passenger tariffs. These are in line with these overarching initiatives that are expected to be included in the 11th FYP:
 - (i) Various steps to improve levels of service, including the establishment of logistic parks and terminals, the rationalization of freight structures, and increased use of information technology-enabled services;
 - (ii) Focus on the use of PPP in building and operating selected railway infrastructure to increase capacity; and
 - (iii) More attention to steps to modernize the railway, including the provision of goodquality passenger amenities at terminals, modern rolling stock, and improvements in sanitation, and modified wagon designs to increase payload-totare ratios.
- 49. Since 2004, rail tariffs have been set with a conscious focus on the market. Bulk commodities such as iron ore, cement, petroleum, and iron and steel saw a reduction in tariff and an increase in the share of freight carried by the Indian Railways in 2005–2006. Combined with the major initiative of increased axle loading, the Indian Railways managed a 10.8% increase in loading and 17.9% increase in freight revenue. This resulted in net revenue of \$1.76 billion and an investible surplus of \$2.86 billion in 2005–2006. These figures are a significant increase from 2004 to 2005. Similar growth is expected for 2006–2007.

-

¹⁷ Expert Group on Indian Railways. 2001. *The Indian Railways Report*. New Delhi.

50. Despite this progress, the Indian Railways has a long way to go before it can recover its share of the passenger and freight transport market. The Planning Commission's approach paper for the 11th FYP suggests that consideration should be given to ways of reorganizing Indian Railways' structure to enable more focus and concentration on the core activities of the provision of infrastructure and rail operations. The paper suggests that the manufacture and maintenance of rolling stock should be corporatized, and some other current Indian Railways activities outsourced. The paper also addresses passenger and freight tariff rationalization to counter the apparent loss of overcharged rail passengers to improving air services, and overcharged rail freight users to road transport services. To achieve a rational pricing basis for rail services, the paper emphasizes the need to establish a rail tariff regulatory authority.