## Date of Meeting: October 15, 2007

## Subject: <br> First Quarter 2007/08 Financial Summary

Purpose of Report: To provide summary financial information to the City Council and the Citizens
Background: The attached financial summaries are being presented to the City Council on a quarterly basis. These summaries represent revenue and expenditure information for the general fund and other significant City funds, the Stillwater Public Golf Authority and the Stillwater Utilities Authority. The financial summaries for the general fund and significant funds of the City are new. The SPGA report is in the same format as the monthly reports have been presented. The SUA report is in the format as requested by the Oklahoma Water Resources Board to be filed with them on a monthly basis.

The detailed collection reports for sales, use and cigarette tax are also attached with collections for the first quarter and the month of October. In addition the Hotel/Motel Tax collection history has been added to these reports.

All interim reports are un-audited and financial information for $06 / 07$ is pending the completion of the audit.

Discussion: General fund revenues represent $23.26 \%$ of the total projected budget. Sales tax for the first quarter, while ahead of last years actual collections, are slightly behind the budget. October collections have increased the position to $2.5 \%$ higher than budget. General fund expenditures represent $16.56 \%$ of the total projected budget.

SPGA revenues are $30.42 \%$ of the total projected budget. Green fees and cart rental/trail fees, as well as merchandise and beverage sales, are ahead of projections. Expenditures are $27.7 \%$ of projected budget. Due to the seasonal nature of the golf operations, it is expected that both revenues and expenditures would be above average at the end of the first quarter. Maintenance activity and additional staffing requirements contribute to the above average activity of the expenditures.

SUA revenues are $28.28 \%$ of the total projected budget. First quarter revenues are down from the prior year first quarter by $\$ 972,728$, primarily impacted by a decrease in electric sales. The decrease in electric sales is primarily the result of cooler temperatures in July. Water and Wastewater revenues have remained fairly stable. Expenditures represent $18.56 \%$ of the total projected budget. Purchased power expenditures are lower than the prior year first quarter, once again due to the cooler weather in July.

Budget Impact: The monitoring of revenues and expenditures and their relationship to the budget is important in order to inform management and the City Council if measures need to be taken to meet projections. With only first quarter results available, the expectation would be that revenues and expenditures should compare to budget at approximately $25 \%$ of the budget realized. Seasonal activities and one-time receipts or expenditures may impact quarterly targets. Actual results at this time do not indicate that any action may be needed to meet projected revenues or to reduce expenditures.

Recommendation: Staff recommends acceptance of the reports with no action to amend the budget recommended at this time.

| Prepared by: | Marcy Alexander, Finance Director |
| :--- | :--- |
| Reviewed by Department Director: | Mary Rupp, Deputy City Manager |
| Reviewed by City Attorney's Office: | John Dorman, City Attorney |
| Date of Preparation: | October 10, 2007 |

Recommended by:

Dan Galloway
City Manager
Attachments: Quarterly Revenues by Fund
Quarterly Expenditures by Department
SPGA \& SUA Revenues and Expenditures
Sales, Use, Cigarette, and Hotel/Motel Tax reports

# >>>>UNAUDITED<<<< 

Revenues and Expenditures
Stillwater Utilities Authority
For the month ended September 30, 2007 and 2006 and for the three months then ended
With $25 \%$ of the year complete
Percent of

| Revenues: | Fiscal Year 2006/2007 |  |  |  | Fiscal Year 200712008 |  |  |  | Total 20072008 Budget |  | Budget Reali |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Month |  | Cumulative |  | urrent Month |  | Cumulative |  |  |  |
| Charges for Services: Electric | \$ | 4,860,234.73 | \$ | 13,437,118.49 | \$ | 4,438,157.35 | \$ | 12,258,792.29 | \$ | 41,087,337 | 29.84 |
| Charges for Services: Water |  | 593,663.80 |  | 1,729,705.73 |  | 636,654.75 |  | 1,604,591.26 |  | 6,551,387 | 24.49 |
| Charges for Services: Wastewater |  | 351,842.92 |  | 1,038,822.57 |  | 369,112.92 |  | 1,112,717.31 |  | 4,295,405 | 25.90 |
| Charges for Services: Sanitation |  | 262,861.40 |  | 776,192.48 |  | 313,369.19 |  | 869,366.34 |  | 3,592,571 | 24.20 |
| Charges for Services: Customer Service |  | 26,246.86 |  | 68,143.77 |  | 19,253.45 |  | 68,623.58 |  | 208,500 | 32.91 |
| Interest Income |  | 96,253.78 |  | 203,807.23 |  | 87,920.92 |  | 179,392.19 |  | 903,000 | 19.87 |
| Miscellaneous Income |  | 59,972.94 |  | 168,621.05 |  | 51,406.76 |  | 294,630.35 |  | 371,577 | 79.29 |
| Transfers in - General Fund |  | 473,691.86 |  | 1,471,628.86 |  | 504,421.25 |  | 1,533,198.63 |  | 6,358,372 | 24.11 |
| Total Revenues | \$ | 6,724,768.29 | \$ | 18,894,040.18 | \$ | 6,420,296.59 | \$ | 17,921,311.95 | \$ | 63,368,149 | 28.28 |
| Expenditures: |  |  |  |  |  |  |  |  |  |  |  |
| Customer Service \& Accounting |  | 100,900.41 |  | 300,597.45 |  | 105,805.15 |  | 290,511.21 |  | 1,540,250 | 18.86 |
| Interest Expense - Jr. Lien |  | - |  |  |  | - |  |  |  | - |  |
| 2005 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 101,227 | - |
| 2005 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 63,814 | - |
| Electric: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 540,705.94 |  | 1,560,929.40 |  | 533,439.03 |  | 1,521,422.14 |  | 15,045,942 | 10.11 |
| Purchased Power |  | 3,178,474.41 |  | 8,481,833.59 |  | 2,862,726.61 |  | 7,364,973.40 |  | 27,518,250 | 26.76 |
| Water: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 493,069.29 |  | 955,822.56 |  | 269,315.50 |  | 706,501.04 |  | 10,631,413 | 6.65 |
| 2002 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 1,930,000 | - |
| 2002 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 114,280 | - |
| 2005 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 284,984 | - |
| 2005 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 179,656 | - |
| WTP Permanent Financing Principal |  | 85,337.08 |  | 85,337.08 |  | 85,337.08 |  | 85,337.08 |  | 170,675 | 50.00 |
| WTP Permanent Financing Interest |  | 6,760.59 |  | 6,760.59 |  | 6,324.43 |  | 6,324.43 |  | 12,365 | 51.15 |
| Wastewater: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 121,136.52 |  | 295,254.86 |  | 229,853.16 |  | 462,773.96 |  | 3,211,672 | 14.41 |
| 2005 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 413,791 | - |
| 2005 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 260,856 | - |
| WWTP Permanent Financing Principal |  | 263,701.23 |  | 263,701.23 |  | 268,259.75 |  | 268,259.75 |  | 540,028 | 49.68 |
| WWTP Permanent Financing Interest |  | 126,596.52 |  | 126,596.52 |  | 121,414.95 |  | 121,414.95 |  | 238,909 | 50.82 |
| Sanitation: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 136,080.78 |  | 440,620.92 |  | 250,924.54 |  | 495,484.12 |  | 3,061,780 | 16.18 |
| Transfer out - General Fund |  | 875,009.00 |  | 2,625,027.00 |  | 770,372.00 |  | 2,311,116.00 |  | 8,700,000 | 26.56 |
| Transfer out - Health Insurance |  | 134,251.00 |  | 402,753.00 |  | 131,956.00 |  | 395,868.00 |  | 1,583,471 | 25.00 |
| Total Expenditures |  | 6,062,022.77 |  | 15,545,234.20 |  | 5,635,728.20 |  | 14,029,986.08 |  | 75,603,363 | 18.56 |
| Excess Revenues over Expenditures | \$ | 662,745.52 | \$ | 3,348,805.98 | \$ | 784,568.39 | \$ | 3,891,325.87 | \$ | (12,235,214) |  |

## OTHER INFORMATION



## Monthly Operating Statement Approval

Roger McMillian, Chairman
ATTEST:

## Clerk

# >>>>UNAUDITED<<<< 

Revenues and Expenditures
Stillwater Utilities Authority
For the month ended September 30, 2007 and 2006 and for the three months then ended
With $25 \%$ of the year complete
Percent of

| Revenues: | Fiscal Year 2006/2007 |  |  |  | Fiscal Year 200712008 |  |  |  | Total 20072008 Budget |  | Budget Reali |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Month |  | Cumulative |  | urrent Month |  | Cumulative |  |  |  |
| Charges for Services: Electric | \$ | 4,860,234.73 | \$ | 13,437,118.49 | \$ | 4,438,157.35 | \$ | 12,258,792.29 | \$ | 41,087,337 | 29.84 |
| Charges for Services: Water |  | 593,663.80 |  | 1,729,705.73 |  | 636,654.75 |  | 1,604,591.26 |  | 6,551,387 | 24.49 |
| Charges for Services: Wastewater |  | 351,842.92 |  | 1,038,822.57 |  | 369,112.92 |  | 1,112,717.31 |  | 4,295,405 | 25.90 |
| Charges for Services: Sanitation |  | 262,861.40 |  | 776,192.48 |  | 313,369.19 |  | 869,366.34 |  | 3,592,571 | 24.20 |
| Charges for Services: Customer Service |  | 26,246.86 |  | 68,143.77 |  | 19,253.45 |  | 68,623.58 |  | 208,500 | 32.91 |
| Interest Income |  | 96,253.78 |  | 203,807.23 |  | 87,920.92 |  | 179,392.19 |  | 903,000 | 19.87 |
| Miscellaneous Income |  | 59,972.94 |  | 168,621.05 |  | 51,406.76 |  | 294,630.35 |  | 371,577 | 79.29 |
| Transfers in - General Fund |  | 473,691.86 |  | 1,471,628.86 |  | 504,421.25 |  | 1,533,198.63 |  | 6,358,372 | 24.11 |
| Total Revenues | \$ | 6,724,768.29 | \$ | 18,894,040.18 | \$ | 6,420,296.59 | \$ | 17,921,311.95 | \$ | 63,368,149 | 28.28 |
| Expenditures: |  |  |  |  |  |  |  |  |  |  |  |
| Customer Service \& Accounting |  | 100,900.41 |  | 300,597.45 |  | 105,805.15 |  | 290,511.21 |  | 1,540,250 | 18.86 |
| Interest Expense - Jr. Lien |  | - |  |  |  | - |  |  |  | - |  |
| 2005 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 101,227 | - |
| 2005 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 63,814 | - |
| Electric: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 540,705.94 |  | 1,560,929.40 |  | 533,439.03 |  | 1,521,422.14 |  | 15,045,942 | 10.11 |
| Purchased Power |  | 3,178,474.41 |  | 8,481,833.59 |  | 2,862,726.61 |  | 7,364,973.40 |  | 27,518,250 | 26.76 |
| Water: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 493,069.29 |  | 955,822.56 |  | 269,315.50 |  | 706,501.04 |  | 10,631,413 | 6.65 |
| 2002 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 1,930,000 | - |
| 2002 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 114,280 | - |
| 2005 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 284,984 | - |
| 2005 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 179,656 | - |
| WTP Permanent Financing Principal |  | 85,337.08 |  | 85,337.08 |  | 85,337.08 |  | 85,337.08 |  | 170,675 | 50.00 |
| WTP Permanent Financing Interest |  | 6,760.59 |  | 6,760.59 |  | 6,324.43 |  | 6,324.43 |  | 12,365 | 51.15 |
| Wastewater: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 121,136.52 |  | 295,254.86 |  | 229,853.16 |  | 462,773.96 |  | 3,211,672 | 14.41 |
| 2005 Revenue Bond Principal |  | - |  | - |  | - |  | - |  | 413,791 | - |
| 2005 Revenue Bond Interest |  | - |  | - |  | - |  | - |  | 260,856 | - |
| WWTP Permanent Financing Principal |  | 263,701.23 |  | 263,701.23 |  | 268,259.75 |  | 268,259.75 |  | 540,028 | 49.68 |
| WWTP Permanent Financing Interest |  | 126,596.52 |  | 126,596.52 |  | 121,414.95 |  | 121,414.95 |  | 238,909 | 50.82 |
| Sanitation: |  |  |  |  |  |  |  |  |  |  |  |
| Operating \& Maintenance |  | 136,080.78 |  | 440,620.92 |  | 250,924.54 |  | 495,484.12 |  | 3,061,780 | 16.18 |
| Transfer out - General Fund |  | 875,009.00 |  | 2,625,027.00 |  | 770,372.00 |  | 2,311,116.00 |  | 8,700,000 | 26.56 |
| Transfer out - Health Insurance |  | 134,251.00 |  | 402,753.00 |  | 131,956.00 |  | 395,868.00 |  | 1,583,471 | 25.00 |
| Total Expenditures |  | 6,062,022.77 |  | 15,545,234.20 |  | 5,635,728.20 |  | 14,029,986.08 |  | 75,603,363 | 18.56 |
| Excess Revenues over Expenditures | \$ | 662,745.52 | \$ | 3,348,805.98 | \$ | 784,568.39 | \$ | 3,891,325.87 | \$ | (12,235,214) |  |

## OTHER INFORMATION



## Monthly Operating Statement Approval

Roger McMillian, Chairman
ATTEST:

## Clerk

City of Stillwater
Quarterly Revenues by Fund Significant Funds (Non-Trust Authorities) July, August, September 2007

| General Fund SOURCE | 06/07 <br> Actual, Unaudited | 1st Qtr Actual $07 / 08$ | $\begin{aligned} & \text { Budget } \\ & 07 / 08 \end{aligned}$ | Percent of Budget Realized | Budget Remaining |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Tax | 21,248,999.16 | 5,353,431.91 | 22,254,302 | 24.06 | 16,900,870 |
| Use Tax | 1,197,178.73 | 220,396.52 | 1,375,000 | 16.03 | 1,154,603 |
| Other Tax | 1,821,656.96 | 389,444.98 | 1,979,000 | 19.68 | 1,589,555 |
| Grants | 180,031.87 | 20,103.24 | 147,975 | 13.59 | 127,872 |
| Fines and Forfeits | 826,474.94 | 194,569.96 | 910,000 | 21.38 | 715,430 |
| Fees and Rental | 734,053.27 | 172,212.05 | 802,247 | 21.47 | 630,035 |
| Departmental Garage | 1,118,024.70 | 332,459.83 | 1,402,590 | 23.70 | 1,070,130 |
| Interest | 617,316.33 | 64,753.83 | 520,000 | 12.45 | 455,246 |
| Ambulance | 1,217,789.87 | 100,551.09 | 965,000 | 10.42 | 864,449 |
| Licenses \& Permits | 303,354.13 | 79,963.21 | 252,000 | 31.73 | 172,037 |
| Other | 359,784.08 | 88,610.87 | 453,660 | 19.53 | 365,049 |
| Direct/Indirect Cost | 1,102,491.00 | 365,661.00 | 1,462,638 | 25.00 | 1,096,977 |
| Transfer In from SUA- <br> In Lieu of Franchise Tax | 5,700,000.00 | 1,425,000.00 | 5,700,000 | 25.00 | 4,275,000 |
| Less: Use tax payment | (600,000.00) | $(159,999.01)$ | $(600,000)$ | 26.67 | $(440,001)$ |
| Transfer in from SUA | 3,544,464.00 | 886,116.00 | 3,544,464 | 25.00 | 2,658,348 |
| Net Revenues | 39,371,619.04 | 9,533,275.48 | 41,168,876.00 | 23.16 | 31,635,601 |
| Rural Fire |  |  |  |  |  |
| Rural Fire Fees | 81,287.82 | 7,698.07 | 75,000 | 10.26 | 67,302 |
| Stormwater Mgmt |  |  |  |  |  |
| Stormwater Fees | 271,556.28 | 66,132.00 | 256,000 | 25.83 | 189,868 |
| Transportation Imp |  |  |  |  |  |
| Transfer from GF |  |  |  |  |  |
| (1/2 cent sales tax) | 3,034,730.33 | 766,599.31 | - | - | - |
| Self Insurance |  |  |  |  |  |
| Work Comp Contribution | 354,408.00 | - | 418,101 | - | 418,101 |
| Reimbursements | 168,533.59 | 40,351.99 | 175,000 | 23.06 | 134,648 |
| Other | 14,029.74 | 2,755.51 | - |  | $(2,756)$ |
| Transfers In-SUA | 536,971.33 | 395,868.00 | - |  | $(395,868)$ |
| Total Fund | 1,073,942.66 | 438,975.50 | 593,101.00 | 74.01 | 154,125.50 |
| Airport |  |  |  |  |  |
| Fees and Rental | 216,849.73 | 57,350.58 | 226,325 | 25.34 | 168,974 |
| Fuel Sales | 928,250.16 | 240,899.83 | 1,210,000 | 19.91 | 969,100 |
| Grant | 145,042.13 | - | 91,960 | - | 91,960 |
| Other | 3,610.62 | 459.02 | 42,850 | 1.07 | 42,391 |
| Total Fund | 1,293,752.64 | 298,709.43 | 1,571,135 | 19.01 | 1,272,426 |

## SUA Fund

| SOURCE | $\mathbf{0} \mathbf{0 6 / 0 7}$ | $\mathbf{0 7 / 0 8}$ |
| :--- | ---: | ---: |
| General Misc. | 518,800 | 520,000 |
| Total Electric Revenue | $40,472,452$ | $41,595,414$ |
| Total Water Revenue | $5,983,310$ | $6,885,887$ |
| Total Wastewater Revenue | $4,216,875$ | $4,373,405$ |
| Total Sanitation Revenue | $3,141,000$ | $3,635,071$ |
| Transfers In |  |  |
|  |  |  |
| A. General Fund |  | $6,055,592$ |
|  |  |  |
| Transfers Out | $(12,236,030)$ | $(5,790,870)$ |
| A. General Fund | $(2,104,408)$ | $(2,254,423)$ |
| B. Self Insurance | $(254,596)$ | $(231,153)$ |
| C. SPGA | $45,792,995$ | $55,091,703$ |

## City of Stillwater

Quarterly Expenditures by Department Significant Funds (Non-Trust Authorities)

July, August, September 2007

| Department | Actual 06/07 <br> Unaudited | !st Quarter Actual 07/08 | $\begin{gathered} \text { Budget } \\ 07 / 08 \end{gathered}$ | Percent of Budget Realized | Budget Remaining 07/08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manager |  |  |  |  |  |
| Personnel | 473,126 | 93,099 | 505,932 | 18.40 | 412,833 |
| Materials \& Supplies | 288 | (9) | 600 | (1.52) | 609 |
| Services | 12,440 | 4,160 | 12,300 | 33.82 | 8,140 |
| Total | 485,854 | 97,249 | 518,832 | 18.74 | 421,583 |
| Manager-Rental |  |  |  |  |  |
| Services | 1,825 | - | 3,000 | - | 3,000 |
| Total | 1,825 | - | 3,000 | - | 3,000 |
| Manager-Environmental |  |  |  |  |  |
| Personnel | 125,232 | 24,208 | 123,342 | 19.63 | 99,134 |
| Materials \& Supplies | 5,853 | 3,239 | 9,884 | 32.77 | 6,645 |
| Services | 61,262 | - | 71,950 | - | 71,950 |
| Capital | 15,114 | - | - | - | - |
| Total | 207,461 | 27,446 | 205,176 | 13.38 | 177,730 |
| Sister Cities |  |  |  |  |  |
| Materials | 3,317 | 32 | 2,550 | 1.27 | 2,518 |
| Services | 2,463 | 1,599 | 5,862 | 27.28 | 4,263 |
| Total | 5,780 | 1,632 | 8,412 | 19.40 | 6,780 |
| Human Resources |  |  |  |  |  |
| Personnel | 417,433 | 73,897 | 455,668 | 16.22 | 381,771 |
| Materials \& Supplies | 9,255 | 463 | 10,950 | 4.23 | 10,487 |
| Services | 69,522 | 7,494 | 98,700 | 7.59 | 91,206 |
| Total | 496,209 | 81,854 | 565,318 | 14.48 | 483,464 |
| Information Technology |  |  |  |  |  |
| Personnel | 437,137 | 83,057 | 429,034 | 19.36 | 345,977 |
| Materials \& Supplies | 57,006 | 11,735 | 64,000 | 18.34 | 52,265 |
| Services | 302,016 | 188,012 | 658,576 | 28.55 | 470,564 |
| Capital | 64,100 | - | - | - | - |
| Total | 860,257 | 282,805 | 1,151,610 | 24.56 | 868,805 |
| Total Administration | 2,057,387 | 490,986 | 2,452,348 | 20.02 | 1,961,362 |
| Accounting |  |  |  |  |  |
| Personnel | 514,327 | 106,793 | 481,775 | 22.17 | 374,982 |
| Materials \& Supplies | 45,527 | 2,868 | 56,600 | 5.07 | 53,732 |
| Services | 132,056 | 2,262 | 159,641 | 1.42 | 157,379 |
| Capital | - | - | - | - | - |
| Total | 691,910 | 111,923 | 698,016 | 16.03 | 586,093 |
| Municipal Court |  |  |  |  |  |
| Personnel | 225,379 | 39,204 | 196,525 | 19.95 | 157,321 |
| Materials \& Supplies | 6,545 | 1,301 | 9,125 | 14.25 | 7,824 |
| Services | 17,989 | 4,503 | 19,310 | 23.32 | 14,807 |
| Total | 249,914 | 45,007 | 224,960 | 20.01 | 179,953 |
| Total Finance | 941,824 | 156,930 | 922,976 | 17.00 | 766,046 |
| Development Services Adm |  |  |  |  |  |
| Personnel | 260,926 | 46,280 | 228,696 | 20.24 | 182,416 |
| Materials \& Supplies | 3,824 | 332 | 10,400 | 3.19 | 10,068 |
| Services | 7,159 | 1,196 | 10,600 | 11.28 | 9,404 |
| Total | 271,909 | 47,807 | 249,696 | 19.15 | 201,889 |
| Planning |  |  |  |  |  |
| Personnel | 115,480 | 20,172 | 170,302 | 11.84 | 150,130 |
| Materials \& Supplies | 3,361 | 483 | 3,714 | 13.00 | 3,231 |
| Services | 8,908 |  | 5,400 | - | 5,400 |
| Total | 127,749 | 20,655 | 179,416 | 11.51 | 158,761 |
| Building Safety/Property Maintenance |  |  |  |  |  |
| Personnel | 463,312 | 81,520 | 443,436 | 18.38 | 361,916 |
| Materials \& Supplies | 13,652 | 2,892 | 20,061 | 14.42 | 17,169 |
| Services | 16,034 | 4,320 | 35,300 | 12.24 | 30,980 |
| Capital |  | - | 34,000 | - | 34,000 |
| Total | 492,999 | 88,732 | 532,797 | 16.65 | 444,065 |
| GIS |  |  |  |  |  |
| Personnel | 195,576 | 33,922 | 167,728 | 20.22 | 133,806 |
| Materials \& Supplies | - | - | 5,100 | - | 5,100 |
| Services | 27,540 | (7) | 35,250 | (0.02) | 35,257 |
| Capital | 5,000 | - | - | - | - |
| Total | 228,116 | 33,915 | 208,078 | 16.30 | 174,163 |

## City of Stillwater

Quarterly Expenditures by Department Significant Funds (Non-Trust Authorities)

July, August, September 2007

| Department | Actual 06/07 Unaudited | !st Quarter Actual 07/08 | $\begin{gathered} \text { Budget } \\ 07 / 08 \end{gathered}$ | Percent of Budget Realized | Budget Remaining 07/08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Development Review Engineering |  |  |  |  |  |
| Personnel | 185,544 | 26,665 | 207,470 | 12.85 | 180,805 |
| Materials \& Supplies | 2,877 | 992 | 5,900 | 16.81 | 4,908 |
| Services | 1,283 | 360 | 6,250 | 5.76 | 5,890 |
| Operating capital | 17,390 | - | 1,500 | - | 1,500 |
| Total | 207,095 | 28,017 | 221,120 | 12.67 | 193,103 |
| Total Development Services | 1,327,867 | 219,126 | 1,391,107 | 15.75 | 1,171,981 |
| Public Works Administration |  |  |  |  |  |
| Personnel | 378,751 | 72,807 | 263,773 | 27.60 | 190,966 |
| Materials \& Supplies | 10,896 | 1,814 | 9,175 | 19.77 | 7,361 |
| Services | 12,718 | 2,842 | 25,700 | 11.06 | 22,858 |
| Capital | - | - | - | - | - |
| Total | 402,365 | 77,463 | 298,648 | 25.94 | 221,185 |
| Street Projects | 2,184,906 | 150,151 | 1,517,601 | 9.89 | 1,367,450 |
| Engineering |  |  |  |  |  |
| Personnel | 314,986 | 59,066 | 391,104 | 15.10 | 332,038 |
| Materials \& Supplies | 12,140 | 1,846 | 25,252 | 7.31 | 23,406 |
| Services | 11,690 | 1,983 | 100,554 | 1.97 | 98,571 |
| Capital | 25,488 |  | - | - | - |
| Total | 364,304 | 62,894 | 516,910 | 12.17 | 454,016 |
| Traffic Control |  |  |  |  |  |
| Personnel | 307,050 | 53,475 | 289,692 | 18.46 | 236,217 |
| Materials \& Supplies | 95,670 | 20,314 | 138,104 | 14.71 | 117,790 |
| Services | 13,083 | 3,448 | 22,200 | 15.53 | 18,752 |
| Capital | 184,749 | - | 31,100 | - | 31,100 |
| Total | 600,552 | 77,238 | 481,096 | 16.05 | 403,858 |
| Street \& Alley |  |  |  |  |  |
| Personnel | 1,002,627 | 168,633 | 817,436 | 20.63 | 648,803 |
| Materials \& Supplies | 380,326 | 60,083 | 533,190 | 11.27 | 473,107 |
| Services | 83,903 | 3,071 | 139,997 | 2.19 | 136,926 |
| Capital | 41,890 | 15,073 | 1,122,061 | 1.34 | 1,106,988 |
| Total | 1,508,746 | 246,860 | 2,612,684 | 9.45 | 2,365,824 |
| Fleet Maintenance |  |  |  |  |  |
| Personnel | 474,161 | 81,021 | 399,532 | 20.28 | 318,511 |
| Materials \& Supplies | 848,666 | 156,613 | 1,015,918 | 15.42 | 859,305 |
| Services | 57,502 | 11,714 | 66,300 | 17.67 | 54,586 |
| Capital | 42,412 | - | - | - | - |
| Total | 1,422,741 | 249,348 | 1,481,750 | 16.83 | 1,232,402 |
| Total Public Works | 6,483,615 | 863,954 | 6,908,689 | 12.51 | 6,044,735 |
| Park \& Rec Administration |  |  |  |  |  |
| Personnel | 393,020 | 56,487 | 278,518 | 20.28 | 222,031 |
| Materials \& Supplies | 34,327 | 2,777 | 18,951 | 14.65 | 16,174 |
| Services | 61,017 | 6,313 | 126,880 | 4.98 | 120,567 |
| Capital | 9,344 | - | - | - | - |
| Total | 497,708 | 65,577 | 424,349 | 15.45 | 358,772 |
| Mini-Bus |  |  |  |  |  |
| Personnel | 64,999 | 12,987 | 70,225 | 18.49 | 57,238 |
| Materials \& Supplies | 5,577 | 1,388 | 12,722 | 10.91 | 11,334 |
| Services | 1,232 |  | 3,400 | - | 3,400 |
| Capital | - |  | - | - | - |
| Total | 71,808 | 14,375 | 86,347 | 16.65 | 71,972 |
| Park Maintenance |  |  |  |  |  |
| Personnel | 1,386,870 | 256,044 | 1,345,012 | 19.04 | 1,088,968 |
| Materials \& Supplies | 230,070 | 46,707 | 273,180 | 17.10 | 226,473 |
| Services | 98,400 | 18,965 | 109,980 | 17.24 | 91,015 |
| Capital | 136,207 | 25,623 | 189,748 | 13.50 | 164,125 |
| Total | 1,851,546 | 347,339 | 1,917,920 | 18.11 | 1,570,581 |
| Multi Arts Center |  |  |  |  |  |
| Personnel | 124,847 | 24,536 | 159,404 | 15.39 | 134,868 |
| Materials \& Supplies | 19,804 | 1,736 | 19,800 | 8.77 | 18,064 |
| Services | 33,370 | 1,806 | 35,750 | 5.05 | 33,944 |
| Capital | 2,684 | - |  | - | - |
| Total | 180,706 | 28,079 | 214,954 | 13.06 | 186,875 |

## City of Stillwater

Quarterly Expenditures by Department
Significant Funds (Non-Trust Authorities)
July, August, September 2007

Department

Recreation Programs
Personnel
Materials \& Supplies
Services
Capital
Total
Total Parks \& Rec
Community Center Programming Personnel
Materials \& Supplies

## Services

Community Center Operating
Personnel
Materials \& Supplies
Services
Capital
Total
Total Community Center
Patrol \& Investigation
Personnel
Materials \& Supplies
Services
Capital
Total
Animal Welfare
Personnel
Materials \& Supplies
Services
Operating Capital
Total
SECC
Personnel
Materials \& Supplies
Services
Capital
Total
E911
Personnel
Services
Total
Dare Program
Services
Total
Total Police
Fire Services
Personnel
Materials \& Supplies
Services
Capital
Total Fire
Ambulance
Personnel
Materials \& Supplies
Services
Capital
Total Ambulance
Library Administation
Personnel
Materials \& Supplies
Services
Capital
Total
Total Library

| !st Quarter |  | Percent of | Budget |
| :---: | :---: | :---: | :---: |
| Actual | Budget | Budget | Remaining |
| $07 / 08$ | $07 / 08$ | Realized | $07 / 08$ |


| 459,733 | 120,623 | 525,041 | 22.97 | 404,418 |
| ---: | ---: | ---: | ---: | ---: |
| 103,913 | 14,963 | 132,050 | 11.33 | 117,087 |
| 53,470 | 10,723 | 22,400 | 47.87 | 11,677 |
| 17,938 | 5,300 | 30,462 | 17.40 | 25,162 |
| 635,053 | 151,609 | 709,953 | 21.35 | 558,344 |
| $\mathbf{3 , 2 3 6 , 8 2 1}$ | $\mathbf{6 0 6 , 9 7 9}$ | $\mathbf{3 , 3 5 3 , 5 2 3}$ | $\mathbf{1 8 . 1 0}$ | $\mathbf{2 , 7 4 6 , 5 4 4}$ |
|  |  |  |  |  |
| 663 | - | 940 | - | 940 |
| 1,619 | 887 | 3,000 | 29.57 | 2,113 |
| 56,434 | 11,860 | 100,709 | 11.78 | 88,849 |
| 58,716 | 12,747 | 104,649 | 12.18 | 91,902 |
|  |  |  |  |  |
| 216,481 | 39,160 | 197,937 | 19.78 | 158,777 |
| 39,241 | 3,153 | 34,206 | 9.22 | 31,053 |
| 86,462 | 5,516 | 78,200 | 7.05 | 72,684 |
| 66,138 | 8,600 | 191,699 | 4.49 | 183,099 |
| 408,321 | 56,429 | 502,042 | 11.24 | 445,613 |
| 467,038 | 69,176 | $\mathbf{6 0 6 , 6 9 1}$ | $\mathbf{1 1 . 4 0}$ | 537,515 |
|  |  |  |  |  |
| $7,402,917$ | $1,441,243$ | $6,561,705$ | 21.96 | $5,120,462$ |
| 359,169 | 63,662 | 480,901 | 13.24 | 417,239 |
| 87,331 | 79,135 | 326,254 | 24.26 | 247,119 |
| 219,047 | 9,253 | 157,650 | 5.87 | 148,397 |
| $8,068,465$ | $1,593,294$ | $7,526,510$ | 21.17 | $5,933,216$ |


| ,068,465 | 1,593,294 | 7,526,510 | 21.17 | 5,933,216 |
| :---: | :---: | :---: | :---: | :---: |
| 154,483 | 28,240 | 142,452 | 19.82 | 114,212 |
| 18,468 | 2,963 | 26,136 | 11.34 | 23,173 |
| 10,852 | 2,438 | 25,869 | 9.42 | 23,431 |
|  |  |  | - | - |
| 183,804 | 33,641 | 194,457 | 17.30 | 160,816 |
| 82,285 | 25,658 | 127,872 | 20.07 | 102,214 |
| 18,401 | 967 | 41,468 | 2.33 | 40,501 |
| 205,052 | 32,946 | 191,134 | 17.24 | 158,188 |
| 72,000 | 81,385 | 93,500 | 87.04 | 12,115 |
| 377,738 | 140,956 | 453,974 | 31.05 | 313,018 |
| 111,521 | - | 114,129 | - | 114,129 |
| 36,396 | 5,938 | 39,201 | 15.15 | 33,263 |
| 147,917 | 5,938 | 153,330 | 3.87 | 147,392 |
| 3,034 | - | 6,000 | - | 6,000 |
| 3,034 | - | 6,000 | - | 6,000 |
| 8,780,957 | 1,773,829 | 8,334,271 | 21.28 | 6,560,442 |
| 5,958,606 | 1,057,042 | 5,387,505 | 19.62 | 4,330,463 |
| 187,692 | 33,994 | 219,661 | 15.48 | 185,667 |
| 240,772 | 25,373 | 410,014 | 6.19 | 384,641 |
| 58,636 |  | - | - | - |
| 6,445,706 | 1,116,409 | 6,017,180 | 18.55 | 4,900,771 |
| 170 | 31 | 800 | 3.91 | 769 |
| 121,600 | 21,263 | 139,767 | 15.21 | 118,504 |
| 75,529 | 14,626 | 93,765 | 15.60 | 79,139 |
| 128,814 | - |  | - | - |
| 326,113 | 35,920 | 234,332 | 15.33 | 198,412 |
| 944,503 | 162,859 | 859,460 | 18.95 | 696,601 |
| 175,437 | 41,163 | 176,100 | 23.37 | 134,937 |
| 155,671 | 172,981 | 352,279 | 49.10 | 179,298 |
| 43,865 |  | - | - | - |
| 1,319,476 | 377,003 | 1,387,839 | 27.16 | 1,010,836 |
| 1,319,476 | 377,003 | 1,387,839 | 27.16 | 1,010,836 |

## City of Stillwater

Quarterly Expenditures by Department
Significant Funds (Non-Trust Authorities)
July, August, September 2007


| Actual 06/07 <br> Unaudited | !st Quarter Actual 07/08 | $\begin{gathered} \text { Budget } \\ 07 / 08 \end{gathered}$ | Percent of Budget Realized | Budget Remaining 07/08 |
| :---: | :---: | :---: | :---: | :---: |
| 386,157 | 78,949 | 391,806 | 20.15 | 312,857 |
| 8,667 | 3,631 | 16,000 | 22.69 | 12,370 |
| 17,917 | 3,572 | 34,312 | 10.41 | 30,740 |
|  | 5,649 | 6,000 | 94.15 | 351 |
| 412,742 | 91,801 | 448,118 | 20.49 | 356,317 |
| 168,161 | 24,809 | 159,062 | 15.60 | 134,253 |
| 19,628 | 6,706 | 22,600 | 29.67 | 15,894 |
| 79,174 | 55,501 | 137,410 | 40.39 | 81,909 |
|  |  |  | - | - |
| 266,963 | 87,016 | 319,072 | 27.27 | 232,056 |
| 11,529 | 2,175 | 15,178 | 14.33 | 13,003 |
| 12,082 | 1,921 | 10,000 | 19.21 | 8,079 |
| 526,500 | 107,873 | 841,190 | 12.82 | 733,317 |
| 1,000 | 591,303 | 596,000 | 99.21 | 4,697 |
| 551,112 | 703,271 | 1,462,368 | 48.09 | 759,097 |
| 1,230,816 | 882,087 | 2,229,558 | 39.56 | 1,347,471 |
| 32,617,622 | 6,592,400 | 33,838,514 | 19.48 | 27,246,114 |
| 20,000 | - | 21,650 | - | 21,650 |
| 48,244 | 1,397 | 74,930 | 1.86 | 73,533 |
| 9,775 | - | 21,188 | - | 21,188 |
| 17,791 | - | 18,441 | - | 18,441 |
| 95,809 | 1,397 | 136,209 | 1.03 | 134,812 |
| 135,894 | 23,946 | 118,223 | 20.25 | 94,277 |
| 36,317 | 10,280 | 53,699 | 19.14 | 43,419 |
| 35,851 | 18,353 | 130,937 | 14.02 | 112,584 |
| 72,576 | - | 573,800 | - | 573,800 |
| 280,637 | 52,578 | 876,659 | 6.00 | 824,081 |
| 102,948 | 24,544 | 426,105 | 5.76 | 401,561 |
| 33,915 | 3,079 | 44,346 | 6.94 | 41,267 |
| - | - |  | - | - |
| 2,872,001 | 925,794 | 12,197,821 | 7.59 | 11,272,027 |
| 3,008,864 | 953,417 | 12,668,272 | 7.53 | 11,714,855 |
| Dist to Depts. | 1,019,018 | 4,398,895 | 23.17 | 3,379,877 |
|  | - | - |  | - |
|  | 255,354 | 1,716,000 | 14.88 | 1,460,646 |
|  | - | - |  | - |
|  | 1,274,371 | 6,114,895 | 20.84 | 4,840,524 |
| 308,144 | 52,164 | 270,466 | 19.29 | 218,302 |
| 934,193 | 263,788 | 1,243,181 | 21.22 | 979,393 |
| 85,487 | 19,039 | 99,815 | 19.07 | 80,776 |
| 206,300 | 6,432 | 415,683 | 1.55 | 409,251 |
| 1,534,124 | 341,423 | 2,029,145 | 16.83 | 1,687,722 |
| 37,537,056 | 9,215,586 | 55,663,694 | 16.56 | 46,448,108 |
| 24,324,980 | 5,514,335 | 27,143,830 | 20.32 | 21,629,495 |
| 3,907,569 | 791,421 | 4,963,221 | 15.95 | 4,171,800 |
| 2,799,119 | 1,085,266 | 6,379,577 | 17.01 | 5,294,311 |
| 31,031,668 | 7,391,023 | 38,486,628 | 19.20 | 31,095,605 |
| 6,505,387 | 1,824,564 | 17,177,066 | 10.62 | 15,352,502 |
| 37,537,056 | 9,215,586 | 55,663,694 | 16.56 | 46,448,108 |

Revenues and Expenditures
Stillwater Public Golf Authority
For the month ended September 30, 2007 and 2006 and for the three months then ended
With $\mathbf{2 5 \%}$ of the year complete


|  | Current Month |  | Fiscal Year-to-date |  | March-Sept |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007-2008 | 2006-2007 | 2007-2008 | 2006-2007 | $\underline{2007}$ | $\underline{2006}$ |
| Golf Rounds Played | 3,955 | 3,648 | 9,328 | 10,122 | 18,913 | 23,050 |

Notes:- Cash transferred from SUA for the month of Sept, 2007 was $\$ 6,078.19$ for sales tax.

The total cash transferred to SPGA in FY 2008 is $\$ 19,374.26$.

## TO: DAN GALLOWAY, CITY MANAGER <br> FROM: MARCY ALEXANDER DIRECTOR OF FINANCE <br> DATE: OCTOBER 8, 200 <br> RE: SALES TAX REPORT-GENERAL PURPOSE (3 CENT ONLY)

|  | FYE 2000 | FYE 2001 | $\begin{aligned} & 00 \text { TO } 01 \\ & \text { \% } \\ & \text { CHANGE } \end{aligned}$ | FYE 2002 | $\begin{gathered} 01 \text { TO } 02 \\ \% \\ \text { CHANGE } \end{gathered}$ | FYE 2003 | $\begin{gathered} 02 \text { TO } 03 \\ \text { \% } \\ \text { CHANGE } \end{gathered}$ | FYE 2004 | $\begin{gathered} 03 \text { TO } 04 \\ \% \\ \text { CHANGE } \end{gathered}$ | FYE 2005 | $\begin{aligned} & 04 \text { TO } 05 \\ & \quad \% \\ & \text { CHANGE } \end{aligned}$ | FYE 2006 | $\begin{gathered} 05 \text { TO } 06 \\ \% \\ \text { CHANGE } \end{gathered}$ | FYE 2007 | $\begin{gathered} 06 \text { TO } 07 \\ \text { \% } \\ \text { CHANGE } \end{gathered}$ | FYE 2008 | $\begin{gathered} 07 \text { TO } 08 \\ \% \\ \text { CHANGE } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 1,064,018.51 | 1,185,643.78 | 11.43\% | 1,168,318.40 | -1.46\% | 1,178,769.41 | 0.89\% | 1,236,300.03 | 4.88\% | 1,359,099.14 | 9.93\% | 1,440,652.10 | 6.00\% | 1,580,206.94 | 9.69\% | 1,654,728.72 | 4.72\% |
| AUGUST | 1,059,099.78 | 1,135,006.89 | 7.17\% | 1,177,720.67 | 3.76\% | 1,165,913.98 | -1.00\% | 1,140,166.00 | -2.21\% | 1,111,516.21 | -2.51\% | 1,179,102.41 | 6.08\% | 1,408,283.32 | 19.44\% | 1,425,666.99 | 1.23\% |
| SEPTEMBER | 1,102,045.50 | 1,111,281.26 | 0.84\% | 1,101,124.38 | -0.91\% | 1,224,047.61 | 11.16\% | 1,307,090.07 | 6.78\% | 1,376,392.09 | 5.30\% | 1,583,995.71 | 15.08\% | 1,418,284.16 | -10.46\% | 1,508,260.22 | 6.34\% |
| OCTOBER | 1,268,004.23 | 1,344,259.24 | 6.01\% | 1,465,628.43 | 9.03\% | 1,365,354.51 | -6.84\% | 1,448,208.20 | 6.07\% | 1,706,509.06 | 17.84\% | 1,555,729.71 | -8.84\% | 1,624,644.74 | 4.43\% | 1,900,254.67 | 16.96\% |
| NOVEMBER | 1,137,688.75 | 1,242,843.71 | 9.24\% | 1,179,731.74 | -5.08\% | 1,193,046.57 | 1.13\% | 1,366,142.46 | 14.51\% | 1,306,890.78 | -4.34\% | 1,422,895.36 | 8.88\% | 1,549,968.43 | 8.93\% |  |  |
| DECEMBER | 1,050,665.90 | 1,123,970.39 | 6.98\% | 1,148,531.07 | 2.19\% | 1,243,218.63 | 8.24\% | 1,270,490.16 | 2.19\% | 1,229,723.78 | -3.21\% | 1,381,968.00 | 12.38\% | 1,457,337.46 | 5.45\% |  |  |
| JANUARY | 1,103,088.02 | 1,101,975.88 | -0.10\% | 1,222,710.20 | 10.96\% | 1,264,076.88 | 3.38\% | 1,303,090.78 | 3.09\% | 1,323,031.28 | 1.53\% | 1,508,396.40 | 14.01\% | 1,560,751.71 | 3.47\% |  |  |
| FEBRUARY | 1,277,954.31 | 1,334,322.42 | 4.41\% | 1,332,352.83 | -0.15\% | 1,243,353.64 | -6.68\% | 1,327,920.33 | 6.80\% | 1,408,537.72 | 6.07\% | 1,586,886.01 | 12.66\% | 1,680,447.97 | 5.90\% |  |  |
| MARCH | 1,109,415.75 | 1,190,731.89 | 7.33\% | 1,183,876.59 | -0.58\% | 1,215,653.11 | 2.68\% | 1,251,860.25 | 2.98\% | 1,349,373.23 | 7.79\% | 1,573,535.12 | 16.61\% | 1,479,150.73 | -6.00\% |  |  |
| APRIL | 1,046,062.47 | 1,074,156.18 | 2.69\% | 1,198,437.42 | 11.57\% | 1,122,316.74 | -6.35\% | 1,189,903.18 | 6.02\% | 1,190,936.23 | 0.09\% | 1,282,427.96 | 7.68\% | 1,457,152.53 | 13.62\% |  |  |
| MAY | 1,090,147.20 | 1,378,083.25 | 26.41\% | 1,148,148.39 | -16.69\% | 1,159,736.27 | 1.01\% | 1,239,511.34 | 6.88\% | 1,266,083.57 | 2.14\% | 1,333,639.38 | 5.34\% | 1,515,745.89 | 13.65\% |  |  |
| JUNE | 1,200,870.36 | 1,192,701.07 | -0.68\% | 1,171,999.22 | -1.74\% | 1,200,293.62 | 2.41\% | 1,287,580.08 | 7.27\% | 1,438,660.89 | 11.73\% | 1,379,815.35 | -4.09\% | 1,442,127.91 | 4.52\% |  |  |
| TOTAL | \$ 13,509,060.78 | \$14,414,975.96 | 6.71\% | 14,498,579.34 | 0.58\% | 14,575,780.97 | 0.53\% | 15,368,262.88 | 5.44\% | \#\#\#\#\#\#\#\#\#\#\# | 4.55\% | 17,229,043.51 | 7.23\% | 18,174,101.79 | 5.49\% | 6,488,910.60 | 7.59\% |

THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES ARE HIGHER
THAN LAST YEAR-TO-DATE BY 7.59\%

```
ACTUAL Y-T-D
CUMULATIVE DIFFERENCE Y-T-D
```

| PERCENT |  |
| :---: | ---: |
| 100.00 | $6,330,437.75$ |
| 102.50 | $6,488,910.60$ |
| 2.50 | $158,472.85$ |

THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES ARE HIGHER THAN THE BUDGETED REVENUES BY 2.50\% ON THE BASIS NOTED ABOVE

```
*HHSTORICAL NOTES 2001: }\begin{array}{ll}{\mathrm{ RECEIPTS IN NOVEMBER ARE FOR SALES IN SEPTEMBER }}\\{}&{\mathrm{ THE WORLD TRADE CENTER TOWERS IN NYC AND THE PENTAGO}}
WERE ATTACKED ON SEPTEMBER 11, 2001
A \(1 / 2\) CENT SALES TAX INCREASE EFFECTIVE OCTOBER 1,2001 IS NOT
NCLUDED IN THIS REPORT. THE INCREASE IS TO BE TEMPORARY AND USED FOR
STREET IMPROVEMENTS.
this report is the total of taxes only, no interest. interest earned BY THE OKLAHOMA TAX COMMISSION ON THESE FUNDS
IS REPORTED IN A SEPARATE ACCOUNT IN THE GENERAL FUND.
```

City of Stillwater
Sales Tax Receipts
Half Cent Sales Tax Dedicated to Transportation Projects
October 8, 2007


THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES ARE HIGHER
THAN LAST YEAR-TO-DATE BY 7.59\%

ADOPTED BUDGET Y-T-D
ACTUAL Y-T-D
CUMULATIVE DIFFERENCE Y-T-D

| PERCENT |  |
| ---: | ---: |
| 100.00 | $1,055,289.21$ |
| 102.68 | $1,083,615.08$ |
| 2.68 | $28,325.87$ |

THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES ARE HIGHER
THAN THE BUDGETED REVENUES BY $2.68 \%$ ON THE BASIS NOTED ABOVE

Note: The $\mathbf{1 / 2}$ cent sales tax was effective on sales beginning October 1, 2001
Receipts of the tax began in December 2001 and will be used to fund transportation projects.
The interest captioned in this report is the interest earned by the Oklahoma Tax
Commission on these funds before they are forwarded to the city. This interest
is transferred with the tax to the Transportation Fund. Additional interest will be earned and reported in the Transportation Fund.

Cigarette Tax
Prepared: October 8, 2007

| pard: | $\begin{aligned} & \text { Fiscal Year } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Fiscal Year } \\ & 2006 \end{aligned}$ | $\begin{gathered} 05 \text { to } 06 \\ \text { \% } \\ \text { Change } \end{gathered}$ | $\begin{aligned} & \text { Fiscal Year } \\ & 2007 \end{aligned}$ | $\begin{aligned} & 06 \text { to } 07 \\ & \text { \% } \\ & \text { Change } \end{aligned}$ | $\begin{aligned} & \text { Fiscal Year } \\ & 2008 \end{aligned}$ | $\begin{aligned} & 07 \text { to } 08 \\ & \text { \% } \\ & \text { Change } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July |  | 28,659.26 |  | 31,933.55 | 11.42\% | 26,140.64 | -18.14\% |
| August |  | 23,931.67 |  | 23,210.98 | -3.01\% | 27,177.10 | 17.09\% |
| September |  | 23,175.74 |  | 25,526.09 | 10.14\% | 29,735.03 | 16.49\% |
| October |  | 28,341.60 |  | 26,619.37 | -6.08\% | 26,238.50 | -1.43\% |
| November |  | 25,206.78 |  | 26,540.60 | 5.29\% |  |  |
| December |  | 27,610.88 |  | 28,263.97 | 2.37\% |  |  |
| January |  | 23,159.02 |  | 25,014.85 | 8.01\% |  |  |
| February | 12,360.46 | 23,537.31 | 90.42\% | 23,703.07 | 0.70\% |  |  |
| March | 8,867.89 | 20,161.35 | 127.35\% | 22,613.13 | 12.16\% |  |  |
| April | 16,593.23 | 20,161.35 | 21.50\% | 28,276.02 | 40.25\% |  |  |
| May | 15,096.43 | 23,677.12 | 56.84\% | 23,941.94 | 1.12\% |  |  |
| June | 18,906.53 | 24,164.35 | 27.81\% | 25,180.14 | 4.20\% |  |  |
| Total | 71,824.54 | 291,786.43 | 306.25\% | 310,823.71 | 16.14\% | 109,291.27 | 1.87\% |



```
TO: DAN GALLOWAY, CITY MANAGER 
F
RE: SALES TAX REPORT-TOTAL SALES TAX (3 1/2)
```

|  | FYE 99 | FYE 2000 | $\begin{aligned} & 99 \text { TO } 00 \\ & \text { \% } \\ & \text { CHANGE } \end{aligned}$ | FYE 2001 | $\begin{aligned} & 00 \text { TO } 01 \\ & \% \\ & \text { CHANGE } \end{aligned}$ | FYE 2002 | $\begin{gathered} 01 \text { TO } 02 \\ \% \\ \text { CHANGE } \end{gathered}$ | FYE 2003 | $\begin{aligned} & 02 \text { TO } 03 \\ & \text { \% } \\ & \text { CHANGE } \end{aligned}$ | FYE 2004 | $\begin{gathered} 03 \text { TO } 04 \\ \% \\ \text { CHANGE } \end{gathered}$ | FYE 2005 | $\begin{aligned} & 04 \text { TO } 05 \\ & \text { \% } \\ & \text { CHANGE } \end{aligned}$ | FYE 2006 | $\begin{gathered} 05 \text { TO } 06 \\ \% \\ \text { CHANGE } \end{gathered}$ | FYE 2007 | $\begin{aligned} & 06 \text { TO } 07 \\ & \text { \% } \\ & \text { CHANGE } \end{aligned}$ | FYE 2008 | $\begin{gathered} 07 \text { TO } 08 \\ \% \\ \text { CHANGE } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 964,622.38 | 1,064,018.51 | 10.30\% | 1,185,643.78 | 11.43\% | 1,168,318.40 | -1.46\% | 1,375,230.98 | 17.71\% | 1,442,350.03 | 4.88\% | 1,585,615.66 | 9.93\% | 1,680,760.78 | 6.00\% | 1,843,574.76 | 9.69\% | 1,930,516.84 | 4.72\% |
| AUGUST | 986,568.74 | 1,059,099.78 | 7.35\% | 1,135,006.89 | 7.17\% | 1,177,720.67 | 3.76\% | 1,360,232.98 | 15.50\% | 1,330,193.67 | -2.21\% | 1,296,769.26 | -2.51\% | 1,375,619.48 | 6.08\% | 1,642,997.21 | 19.44\% | 1,663,278.15 | 1.23\% |
| SEPTEMBER | 955,343.65 | 1,102,045.50 | 15.36\% | 1,111,281.26 | 0.84\% | 1,101,124.38 | -0.91\% | 1,428,055.55 | 29.69\% | 1,524,938.42 | 6.78\% | 1,605,790.77 | 5.30\% | 1,847,995.00 | 15.08\% | 1,654,664.85 | -10.46\% | 1,759,636.92 | 6.34\% |
| OCTOBER | 1,206,690.89 | 1,268,004.23 | 5.08\% | 1,344,259.24 | 6.01\% | 1,465,628.43 | 9.03\% | 1,592,913.60 | 8.68\% | 1,689,576.23 | 6.07\% | 1,990,927.24 | 17.84\% | 1,815,017.99 | -8.84\% | 1,895,418.86 | 4.43\% | 2,216,963.78 | 16.96\% |
| NOVEMBER | 1,046,427.05 | 1,137,688.75 | 8.72\% | 1,242,843.71 | 9.24\% | 1,179,731.74 | -5.08\% | 1,391,887.66 | 17.98\% | 1,593,832.87 | 14.51\% | 1,524,705.91 | -4.34\% | 1,660,044.59 | 8.88\% | 1,808,296.50 | 8.93\% |  |  |
| DECEMBER | 1,058,063.51 | 1,050,665.90 | -0.70\% | 1,123,970.39 | 6.98\% | 1,339,952.93 | 19.22\% | 1,450,421.73 | 8.24\% | 1,482,238.52 | 2.19\% | 1,434,677.74 | -3.21\% | 1,612,296.00 | 12.38\% | 1,700,227.04 | 5.45\% |  |  |
| JANUARY | 1,039,321.24 | 1,103,088.02 | 6.14\% | 1,101,975.88 | -0.10\% | 1,426,495.23 | 29.45\% | 1,474,756.43 | 3.38\% | 1,520,272.58 | 3.09\% | 1,543,536.49 | 1.53\% | 1,759,795.80 | 14.01\% | 1,820,876.99 | 3.47\% |  |  |
| FEBRUARY | 1,208,899.52 | 1,277,954.31 | 5.71\% | 1,334,322.42 | 4.41\% | 1,554,411.63 | 16.49\% | 1,450,579.25 | -6.68\% | 1,549,240.38 | 6.80\% | 1,643,294.01 | 6.07\% | 1,851,367.01 | 12.66\% | 1,960,522.63 | 5.90\% |  |  |
| MARCH | 1,201,660.00 | 1,109,415.75 | -7.68\% | 1,190,731.89 | 7.33\% | 1,381,189.35 | 15.99\% | 1,418,261.96 | 2.68\% | 1,460,503.62 | 2.98\% | 1,574,268.77 | 7.79\% | 1,835,790.97 | 16.61\% | 1,725,675.85 | -6.00\% |  |  |
| APRIL | 888,559.59 | 1,046,062.47 | 17.73\% | 1,074,156.18 | 2.69\% | 1,398,176.99 | 30.17\% | 1,309,369.53 | -6.35\% | 1,388,220.38 | 6.02\% | 1,389,425.60 | 0.09\% | 1,496,165.95 | 7.68\% | 1,700,011.29 | 13.62\% |  |  |
| MAY | 1,062,733.52 | 1,090,147.20 | 2.58\% | 1,378,083.25 | 26.41\% | 1,339,506.45 | -2.80\% | 1,353,025.65 | 1.01\% | 1,446,096.56 | 6.88\% | 1,477,097.50 | 2.14\% | 1,555,912.61 | 5.34\% | 1,768,370.20 | 13.65\% |  |  |
| JUNE | 1,053,070.18 | 1,200,870.36 | 14.04\% | 1,192,701.07 | -0.68\% | 1,368,303.03 | 14.72\% | 1,400,342.56 | 2.34\% | 1,502,176.76 | 7.27\% | 1,678,437.71 | 11.73\% | 1,609,784.58 | -4.09\% | 1,682,482.56 | 4.52\% |  |  |
| TOTAL | \$ 12,671,960.27 | \$13,509,060.78 | 6.61\% | \$14,414,975.96 | 6.71\% | 15,900,559.23 | 10.31\% | 17,005,077.88 | 6.95\% | \#\#\#\#\#\#\#\#\#\# | 5.44\% | 18,744,546.66 | 4.55\% | 20,100,550.76 | 7.23\% | 21,203,118.74 | 5.49\% | 7,570,395.69 | 7.59\% |

THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES AREIGHER
THAN LAST YEAR-TO-DATE BY 7.59\% PERCENT

| ADOPTED BUDGE | 100.00 | $7,385,510.71$ |
| :--- | ---: | ---: |
| ACTUAL Y-T-C | 102.50 | $7,570,395.69$ |
| CUMULATIVE DII | 2.50 | $184,884.98$ |

THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES ARE LOWE THIS REPORT INDICATES THAT THE ACTUAL SALES TAX REVENUES ARE

## -Historical notes 2001:

RECEIPTS IN NOVEMBER ARE FOR SALES IN SEPTEMBER

