

#### FOR IMMEDIATE RELEASE

5 June 2001

#### TELEWEST COMMUNICATIONS plc 1st QUARTER RESULTS 2001

- Turnover up 34% to £321m
- Revenue per household up 4% to £38.80
- Continued reduction in churn
- Launch of Talk Unlimited offering unmetered local and national calls
- Bundled price of £25 introduced for hi-speed internet service

|                            |  | Qtr1<br>2001 | Qtr1<br>2000 | Change<br>over<br>2000 |
|----------------------------|--|--------------|--------------|------------------------|
| Total Turnover*            |  | £321m        | £239m        | +34%                   |
| EBITDA (including our prop | ortionate share of UKTV's EBITDA)              | £68m         | £58m         | +17%                   |
| Cable Division:            |  |              |              |                        |
| Consumer Division:         | Revenues                                       | £205m        | £183m        | +12%                   |
|                            | Household customers                            | 1.7m         | 1.6m         | +122,000               |
|                            | Monthly revenue per subscriber                 | £38.80       | £37.31       | +4%                    |
| Business Division:         | Revenues                                       | £68m         | £56m         | +21%                   |
|                            | _  |              |              |                        |
| Content Division:          | Revenues – including share of joint ventures** | £48m         | -            | -                      |

<sup>\*</sup> Including Flextech (now our Content Division) from 19 April 2000 and Eurobell from 1 November 2000.

## Commenting on the results, Adam Singer, group chief executive of Telewest Communications, said:

"This is the third straight quarter of solid performance from Telewest, and it shows that the force of the bundle is with us. We are the champions of the all you can eat cyber buffet, giving our customers unlimited fixed price telephony, unlimited fixed price hi-speed internet, unlimited fixed price dial up internet, and multi-channel television.

Our numbers show that we are punching above our weight in making the UK cable industry the pioneer in extending broadband choice across the country.

Our execution is also improving. All our key performance indicators are showing positive trends. More responsive service and lower fault rates are reducing churn levels. On the

<sup>\*\*</sup> Content Division revenues are stated after elimination of inter-company trading.

financial side, price increases from our competitors and the improving quality of our products and service give us the option to increase prices. This will improve our margins and enhance what is already the highest ARPU of any cable company in Europe.

Meanwhile, we are continuing to develop the content that adds value to our digital network. Our recent announcement of a co-operative venture with Sony Computer Entertainment to explore combining their Playstation® games with our network is a small but significant step.

We are now into the delivery stage and we are well placed to reap the benefits of the broadband age."

| <b>Enquiries to</b> | Telewest Commun  | ications plc                |               |
|---------------------|------------------|-----------------------------|---------------|
| •                   | Adam Singer      | Chief Executive             | 020 7299 5000 |
|                     | Charles Burdick  | Group Finance Director      | 020 7299 5000 |
|                     | Simon Dettmer    | Director, Corporate Affairs | 020 7299 5064 |
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|                     | Š                | -                           | 020 7299 5128 |
|                     | and at           |                             |               |
|                     | <b>Brunswick</b> |                             |               |
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#### **BUSINESS REVIEW**

#### **Financial Review**

Total turnover for the quarter ended 31 March 2001 increased 34%, by £82 million, to £321 million. This was due to the acquisition of Flextech and Eurobell, which accounted for £70m of the total increase, and also growth in both our residential and business telephony divisions.

Selling, general and administrative expenses for the quarter were £125 million, with the Flextech and Eurobell acquisitions adding £23 million of the £34 million increase in SG&A, compared to the corresponding period in 2000. The remainder reflects the expense associated with the launch of our digital and hi-speed internet products.

EBITDA increased by 17% to £68 million, which includes Telewest's £5 million proportionate share of UKTV's EBITDA, Telewest's joint venture with the BBC.

Net loss for the quarter increased to £209 million from £137 million. The larger loss principally reflects a £28 million increase in amortisation, due to the Flextech acquisition, an increase of £25 million in depreciation due to the larger size of the group, and interest payable which increased by £33 million over the same period last year reflecting the increased size of the group and borrowings.

#### **Consumer Division**

Telewest added 23,000 household customers in the quarter and now has 1.7 million customers. CATV subscribers grew by 39,000 and telephony subscribers were up 18,000. As at 4 June, our Active Digital subscribers stand at 532,000, representing 41% of our total CATV subscriber base of 1.3 million

The value and quality of our multi-product digital broadband service continues to drive higher average revenues per household and lower churn.

Average monthly revenue per household continues to rise quarter-on-quarter, as well as being up 4% to £38.80 from £37.31 for the same period last year, driven by CATV and residential telephony monthly revenue and the increasing number of customers taking at least two services. This dual penetration has grown by 5.1 percentage points to 66.2% at 31 March 2001 from 61.1% on a proforma basis at 31 March 2000.

CATV revenue per subscriber has increased by 11% quarter-on-quarter and now stands at £20.08. This is primarily due to the migration of our customers from analogue to digital with digital average revenue per user ("ARPU") now at £23.54. CATV ARPU is down slightly on a year ago due to falling pay-to-basic ratios and both digital and analogue price cuts, which occurred last year.

CATV churn stands at 23.7%, an improvement of 2.9 percentage points on the first quarter last year and an impressive quarter-on-quarter decrease of 2.3 percentage points. Telephony churn at 19.4% has fallen by 1.3 percentage points from the corresponding quarter of 2000.

Telewest's internet subscribers continue to grow, including 12,000 hi-speed blueyonder customers added in the quarter. At either £33 per month as a stand alone hi-speed product or £25 for the "bundled" customer who also takes CATV and/or telephony, these new customers significantly contribute to the growth in our average monthly revenue. Significantly, 64% of our hi-speed internet customers also take both CATV and telephony services from us.

Following recent price rises by other pay TV operators, we intend to improve margins and cashflow by increasing prices across our basic packages from 1 July 2001. Our entry package, which includes digital TV, telephone line rental, interactive services and TV email will rise from £9 to £9.60 while other TV basic packages will rise by on average £2 each. Our bundled offering of digital TV and telephone basic packages will still remain significantly cheaper than those offered by other operators.

#### **Business Division**

Business Division revenues for the quarter ended 31 March 2001 were £68 million, up 21% on the corresponding period a year ago. Telewest's commercial services wholesale operation generated £14 million of revenue in the first quarter of 2001, an increase of 11% on the corresponding quarter of 2000 but down from the £26 million recorded in quarter 4 of 2000.

Growth of our business customer base continued throughout the quarter and in the public sector, contracts were signed with Dudley Priority Health Authority and Dundee City Council. Our success in the provision of services to the police continued with substantial contracts being won with Tayside, Northumbria and Merseyside Police.

#### **Content Division (Flextech)**

On a pro forma basis Flextech's turnover, including its share of joint ventures revenue, increased by 27% to £52 million compared with quarter 1 of 2000. This was partly driven by multi-channel subscriber growth year-on-year of 24% to nearly 10 million homes at 31 March 2001.

Despite the pressures currently being faced in the UK advertising market, the Flextech portfolio (including 50% of UKTV) grew advertising revenue by 3% to £17 million quarter-on-quarter and by 23% compared with the first quarter of 2000. In achieving this, Flextech and UKTV had a 3.2% share of total UK television advertising up from 2.5% a year ago.

Scene One, our multi platform entertainment, information and ticketing platform has been restructured with a more effective approach, in terms of both reach and cost. Elements of the stand-alone TV channel have been transferred to Flextech's wholly owned channels, thereby maximising reach and capitalising on cross promotional opportunities. SceneOne will therefore be accessible through the Telewest walled garden, BSkyB's Open TV platform, internet, and through enhanced TV focusing on interactive click-through opportunities.

#### **Subsequent Events**

On 3 May 2001 Telewest was notified by Liberty Media of an increase in its shareholding in Telewest as a result of the purchase of a further 20 million Telewest shares. Liberty Media, now owns 25.2% of the total issued share capital of Telewest.

#### Notes:

The following is included in connection with legislation in the United States, the Safe Harbour Statement under the US Private Securities Litigation Reform Act of 1995: the foregoing includes certain forward looking statements that involve various risks and uncertainties which could lead to actual results significantly different than those anticipated by Telewest. For a discussion of certain of these risks and uncertainties see the Company's Registration Statement on Form F-4 filed with the US Securities and Exchange Commission on 1 September 2000.

Unless otherwise specified all financial information is prepared under UK generally accepted accounting principles ("UK GAAP").

**Telewest Communications plc** Operating Statistics - Unaudited

| CONSUMER DIVISION  | Actual<br>Net additions<br>Q1 2001                                    | Pro forma (1)<br>Net additions<br>Q1 2000                             |
|--|---|---|
| Household customers  | 22,733  | 12,729  |
| Cable television subscribers   | 38,894  | (13,077)  |
| Telephony subscribers Telephone lines  | 18,197<br>14,904  | 22,042<br>27,861  |
| Internet subscribers   | 7,175   | 77,060  |
|  | As at 31 March<br>2001<br>Actual                                      | As at 31 March<br>2000<br>Pro forma (1)                               |
| Homes passed Homes passed and marketed   | 4,929,270<br>4,772,595  | 4,966,978<br>4,676,079  |
| Cable television and residential telephony subscribers* Cable television only subscribers Residential telephony only subscribers * Internet only subscribers Total residential subscribers * Includes subscribers also subscribing for internet services | 1,134,090<br>154,414<br>422,247<br>3,323<br>1,714,074                 | 1,015,839<br>163,580<br>482,225<br>-<br>1,661,644                     |
| Household penetration Percentage of dual subscribers Monthly revenue per subscriber (2)  | 35.9%<br>66.2%<br>£38.80  | 35.5%<br>61.1%<br>£37.29  |
| CABLE TELEVISION   |   |   |
| Cable television subscribers Active Digital subscribers Penetration rate (3) Churn rate per subscriber (4) Average monthly revenue per subscriber (5)  | 1,288,504<br>452,944<br>27.0%<br>23.7%<br>£20.08                      | 1,179,419<br>103,828<br>25.2%<br>26.5%<br>£20.83                      |
| RESIDENTIAL TELEPHONY  |   |   |
| Residential telephony subscribers Residential telephony penetration (6) Residential telephone lines Second line penetration Average churn rate per line (7) Average monthly revenue per line (8) Average monthly revenue per subscriber (9)              | 1,556,337<br>32.6%<br>1,721,063<br>10.6%<br>19.4%<br>£22.54<br>£24.97 | 1,498,064<br>32.1%<br>1,674,658<br>11.8%<br>20.4%<br>£22.13<br>£24.75 |
| INTERNET SUBSCRIBERS Surf Unlimited Pay As You Go Blueyonder broadband Total Internet subscribers  | 130,592<br>139,639<br>18,616<br>288,847                               | 34,712<br>113,702<br>-<br>148,414                                     |

**Telewest Communications plc** Operating Statistics – Unaudited

|                   |  | 2001<br>Actual                               | 2000<br>Pro forma (1)                        |
|-------------------|--|--|--|
| BUS               | INESS DIVISION   |  | ,  |
| Bus<br>Ave<br>Ave | siness customer accounts siness telephony lines erage business lines per customer account (10) erage monthly revenue per business line (11) nualised revenue per customer account (12)   | 67,042<br>399,079<br>6.0<br>£46.98<br>£3,134 | 64,795<br>334,620<br>5.2<br>£48.61<br>£3,343 |
| CON               | ITENT DIVISION   |  |  |
| Flex<br>Sha       | Iti channel subscribers  Iti channel subscribe | 9,952,712<br>23.5%<br>3.2%<br>1,625,000      | 8,001,795<br>23.0%<br>2.5%<br>958,000        |
| Notes:            |  |  |  |
| (1)               | Operating statistics and financial data on a pro forma basis assume the Eurobell and Flextech acc<br>Monthly revenue per subscriber (often referred to as *ARPU*) represents (i) the average monthly the average number of residential customers in such period.   |  |  |
| (3)               | Cable television penetration rate at a specified date represents (i) the total number of cable televishomes passed and marketed for cable television at such date.   | sion subscribers at such date, divided by (  | (ii) the total number of                     |
| (4)               | Average cable television churn rate for the period is calculated on a rolling 12 month basis and representated basic services or whose services were terminated during such period, divided by (ii) the  |  |  |
| (5)               | Average monthly revenue per cable television subscriber for each period represents (i) the average the average number of cable television subscribers in such period.  | e monthly cable television revenue for such  | n period, divided by (ii)                    |
| (6)               | Residential telephony penetration rate at a specified date represents (i) the total number of residential number of homes passed and marketed for residential cable telephony at such date.  | ntial cable telephony subscribers at such o  | date, divided by (ii) the                    |
| (7)               | Average residential telephony churn rate per line for the period is calculated on a rolling 12 month telephony lines terminated by subscribers during such period, divided by (ii) the average number of   |  |  |
| (8)               | Average monthly revenue per residential telephony line for each period represents (i) the average divided by (ii) the average number of residential cable telephony lines in such period.  | monthly residential cable telephony revenue  | ue for such period,                          |
| (9)               | Average monthly revenue per residential telephony subscriber for each period represents (i) the average number of residential cable telephony subscribers in such period.  |  | revenue for such                             |
| (10)              | Average number of business lines per customer account at a specified date represents (i) the num (ii) the number of business cable telephony customer accounts at such date.   | nber of business cable telephony lines at s  | uch date, divided by                         |
| (11)              | Average monthly revenue per business line for each period represents (i) the average monthly bus average number of business cable telephony lines in such period.  | siness cable telephony revenue for such pe   | eriod, divided by (ii) the                   |
| (12)              | Average annualised revenue per customer account for each period represents (i) the average mon average number of business services customer accounts in such period, multiplied by twelve mont   | ·  | eriod divided by (ii) the                    |
| (13)              | Basic viewing over 24 hours.   |  |  |
| (14)              | Includes Flextech wholly owned portfolio and 50% of UKTV advertising revenue.  |  |  |
| (15)              | Visitors to Flextech interactive applications on internet, interactive TV and WAP phones   |  |  |

As at 31 March As at 31 March

### **Telewest Communications plc**

Financial performance on a pro forma basis (assumes the Flextech and Eurobell acquisitions had taken place on 1 January 2000). This represents an aggregation of each company's data without making full consolidation adjustments. This table is unaudited and should be considered for illustrative purposes only.

| For the three months ended 31 March:      | Pro forma Combined Gro | up (1) | Telew | est  | Eurob | ell  | Flexte | ch   | Inter-comp | oany * |
|---|------------------------|--------|-------|------|-------|------|--------|------|------------|--------|
|   | 2001                   | 2000   | 2001  | 2000 | 2001  | 2000 | 2001   | 2000 | 2001       | 2000   |
|   | £m                     | £m     | £m    | £m   | £m    | £m   | £m     | £m   | £m         | £m     |
| Turnover                                  |                        |        |       |      |       |      |        |      |            |        |
| Consumer Division:                        |                        |        |       |      |       |      |        |      |            |        |
| Cable television                          | 78                     | 76     | 75    | 74   | 3     | 2    | -      | -    |            |        |
| Telephony                                 | 120                    | 112    | 110   | 106  | 10    | 6    | -      | -    |            |        |
| Other                                     | 7                      | 7      | 7     | 3    | -     | 4    | -      | -    |            |        |
|   | 205                    | 195    | 192   | 183  | 13    | 12   | -      | -    |            |        |
| Business Division                         | 68                     | 56     | 63    | 56   | 5     | -    | -      | -    |            |        |
| Total Cable Division                      | 273                    | 251    | 255   | 239  | 18    | 12   | -      | -    |            |        |
| Content division:                         |                        |        |       |      |       |      |        |      |            |        |
| Programming, transactional and interactiv | e revenues 32          | 26     | -     | -    | -     | -    | 36     | 29   | (4)        | (3)    |
| Share of joint ventures' turnover (UKTV)  | 16                     | 12     | -     | -    | -     | -    | 16     | 12   | -          |        |
| Total Content Division                    | 48                     | 38     | -     | -    | -     | -    | 52     | 41   | (4)        | (3)    |
| Total Turnover                            | 321                    | 289    | 255   | 239  | 18    | 12   | 52     | 41   | (4)        | (3)    |
| Less: share of joint ventures' turnover   | (16)                   | (12)   | -     | -    | -     | -    | (16)   | (12) | -          |        |
| Group Turnover                            | 305                    | 277    | 255   | 239  | 18    | 12   | 36     | 29   | (4)        | (3)    |
| Contribution                              | 188                    | 170    | 162   | 149  | 9     | 7    | 17     | 14   |            |        |
| SG&A                                      | (125)                  | (113)  | (102) | (91) | (9)   | (10) | (14)   | (12) |            |        |
| EBITDA                                    | 63                     | 57     | 60    | 58   | •     | (3)  | 3      | 2    |            |        |
| Share of UKTV's EBITDA                    | 5                      | 1      | -     | -    | -     | -    | 5      | 1    |            |        |
| Total EBITDA                              | 68                     | 58     | 60    | 58   | -     | (3)  | 8      | 3    |            |        |
| Capital expenditure                       | 157                    | 174    | 147   | 153  | 9     | 21   | 1      | _    |            |        |

<sup>\*</sup> Represents the inter-company trading between Cable Division and Content Division which is eliminated on consolidation.

# Telewest Communications plc UK GAAP SUMMARISED UNAUDITED CONSOLIDATED PROFIT AND LOSS ACCOUNTS FOR THE THREE MONTHS ENDED 31 MARCH

|   | 31 March<br>2001<br>£m | 31 March<br>2000<br>£m | 31 Dec<br>2000<br>Audited<br>£m |
|---|------------------------|------------------------|---------------------------------|
| Turnover  |                        |                        |                                 |
| Consumer Division   |                        |                        |                                 |
| Cable television  | 78                     | 74                     | 279                             |
| Telephony   | 120                    | 106                    | 445                             |
| Other   | 7                      | 3                      | 16                              |
|   | 205                    | 183                    | 740                             |
| Business Division   | 68                     | 56                     | 271                             |
| Total Cable Division  | 273                    | 239                    | 1,011                           |
| Content Division  |                        |                        |                                 |
| Programming, transactional and interactive revenues                   | 32                     | -                      | 82                              |
| Share of joint ventures' turnover (UKTV)                              | 16                     | -                      | 36                              |
| Total Content Division  | 48                     | -                      | 118                             |
| Total Turnover  | 321                    | 239                    | 1,129                           |
| Less: share of joint ventures' turnover                               | (16)                   | -                      | (36)                            |
| Group Turnover (note 1)   | 305                    | 239                    | 1,093                           |
| Operating expenses before depreciation and amortisation (note 1)      | (242)                  | (181)                  | (846)                           |
| EBITDA (note 1)   | 63                     | 58                     | 247                             |
| Depreciation and amortisation (note 2)                                | (153)                  | (100)                  | (541)                           |
| Group operating loss (note 1)   | (90)                   | (42)                   | (294)                           |
| Share of operating profits/(losses) of joint ventures                 | 5                      | -                      | (2)                             |
| Share of operating profits of associated undertakings                 | 3                      | -                      | 3                               |
| Interest receivable and similar income                                | 3                      | 1                      | 16                              |
| Interest payable and similar charges (note 3)                         | (129)                  | (96)                   | (424)                           |
| Loss on ordinary activities before taxation                           | (208)                  | (137)                  | (701)                           |
| Tax on loss on ordinary activities                                    | (1)                    | <u> </u>               | (5)                             |
| Loss on ordinary activities after taxation, being loss for the period | (209)                  | (137)                  | (706)                           |
| Basic and diluted loss per share (pence)                              | (7.2)                  | (6.0)                  | (26.1)                          |

The financial information presented above reflects the continuing operations of the business. The financial information set out on pages 9 to 13, which is unaudited has been prepared on the basis of the accounting policies set out in Telewest's 2000 Annual Report, other than where changes are necessary to implement new accounting standards. Statutory accounts for 2000 will be delivered to the Registrar of Companies following the company's annual general meeting on 21 June 2001. The auditors have reported on those accounts; their report was unqualified and did not contain statements under section 237(2) or (3) of the Companies Act 1985.

#### Telewest Communications plc UK GAAP SUMMARISED UNAUDITED CONSOLIDATED BALANCE SHEETS AS AT 31 MARCH

|   | 31 March<br>2001 | 31 March<br>2000   | 31 Dec<br>2000<br>Audited |
|---|------------------|--------------------|---------------------------|
|   | £m               | £m                 | £m                        |
| Fixed assets  |                  |                    |                           |
| Intangible assets   | 2,840            | 1,287              | 2,878                     |
| Tangible assets   | 3,344            | 2,847              | 2,070<br>3,290            |
| 9   |                  | 2,04 <i>1</i><br>5 | 3,290<br>172              |
| Investment in associated undertakings and participating interests | 177              | 5                  | 172                       |
| Investments in joint ventures:                                    | 24               |                    | 2.4                       |
| Share of gross assets   | 34               | -                  | 34                        |
| Goodwill  | 423              |                    | 428                       |
| Share of gross liabilities  | (141)            | ,                  | 142)                      |
| Loans to joint ventures   | 223              | <del></del>        | 229_                      |
|   | 539              | -                  | 549                       |
| Other investments   | 2                | 4                  | 2                         |
|   | 6,902            | 4,143              | 6,891                     |
| Current assets  |                  |                    |                           |
| Programming inventory   | 37               |                    | 31                        |
| Stocks  | 40               | -                  | 38                        |
| Debtors   | 268              | 192                | 244                       |
|   | 208<br>12        | 192                | 12                        |
| Secured cash deposit restricted for more than one year            |                  |                    |                           |
| Cash at bank and in hand  | 99               | 77                 | 60                        |
| 0 19 1 19 1   | 456              | 281                | 385                       |
| Creditors: amounts falling due within one year                    | (619)            | (406)              | (1,343)                   |
| Net current liabilities   | (163)            | (125)              | (958)                     |
| Total assets less current liabilities                             | 6,739            | 4,018              | 5,933                     |
| Creditors: amounts falling due after more than one year           |                  |                    |                           |
| (including convertible debt)                                      | (4,592)          | (3,400)            | (3,580)                   |
| Minority interests  | 2                | (1)                | 2                         |
| Net assets  | 2,149            | 617                | 2,355                     |
| Farrity charabaldors (funda                                       | 2 140            | 417                | 2 255                     |
| Equity shareholders' funds  | 2,149            | 617                | 2,35                      |

#### Telewest Communications plc UK GAAP SUMMARISED UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED 31 MARCH

|   | 31 March<br>2001 | 31 March<br>2000 | 31 Dec<br>2000<br>Audited |
|---|------------------|------------------|---------------------------|
|   | £m               | £m               | £m                        |
| Net cash inflow from operating activities (note 4)                      | 94               | 48               | 194                       |
| Dividends received from associates                                      | -                | -                | 3                         |
| Returns on investments and servicing of finance                         |                  |                  |                           |
| Interest received   | 1                | 1                | 7                         |
| Interest paid   | (64)             | (18)             | (164)                     |
| Interest element of finance lease payments                              | (5)              | (2)              | (14)                      |
| Issue costs of Notes and credit facility arrangement costs              | (36)             | (9)              | (21)                      |
| Net cash outflow from returns on investments and servicing of finance   | (104)            | (28)             | (192)                     |
| Capital expenditure   |                  |                  |                           |
| Purchase of tangible fixed assets                                       | (126)            | (147)            | (547)                     |
| Sale of tangible fixed assets   | -                | -                | 2                         |
| Net cash outflow for capital expenditure                                | (126)            | (147)            | (545)                     |
| Acquisitions and disposals  |                  |                  |                           |
| Purchase of subsidiary undertakings                                     | -                | -                | (32)                      |
| Cash acquired with subsidiaries   | -                | -                | 8                         |
| Investment in associated undertakings and other participating interests | (4)              | (2)              | (10)                      |
| Repayments of loans made to joint ventures                              | 10               | -                | 14                        |
| Net cash inflow/(outflow) from acquisitions and disposals               | 6                | (2)              | (20)                      |
| Net cash outflow before use of liquid resources and financing           | (130)            | (129)            | (560)                     |
| Management of liquid resources  |                  |                  |                           |
| Decrease in fixed deposits (net)  | 13               | 27               | 32                        |
| Financing   |                  |                  |                           |
| Net repayment of borrowings under old credit facilities                 | (133)            | (397)            | (141)                     |
| Net (repayments)/ proceeds from borrowings under new facilities         | 280              | -                | (260)                     |
| Share issue costs   | -                | -                | (13)                      |
| Proceeds from issue of Accreting Convertible Notes, 2003                | 30               | -                | 20                        |
| Proceeds from issue of Senior Convertible Notes, 2005                   | -                | -                | 330                       |
| Proceeds from issue of Senior Discount Notes and Senior Notes, 2010     | -                | 544              | 544                       |
| Net proceeds from maturity of forward contracts                         | -                | -                | 107                       |
| Cash received from exercise of share options                            | 2                | -                | 3                         |
| Capital element of finance lease payments                               | (10)             | (6)              | (35)                      |
| Net cash inflow from financing  | 169              | 141              | 555                       |
| Increase in cash in the period  | 52               | 39               | 27                        |

#### Telewest Communications plc UK GAAP NOTES TO THE SUMMARISED UNAUDITED CONSOLIDATED ACCOUNTS FOR THE THREE MONTHS ENDED 31 MARCH

| 1 Segmental analysis   | Cable | Content  | Total    | Total           |
|--|-------|----------|----------|-----------------|
| 3  |       | 31 March |          |                 |
|  | 2001  | 2001     | 2001     | 2000            |
|  | £m    | £m       | £m       | £m              |
| Group Turnover   | 273   | 32       | 305      | 239             |
| Operating expenses before depreciation and amortisation            | (209) | (33)     | (242)    | (181)           |
| EBITDA   | 64    | (1)      | 63       | 58              |
| Depreciation and amortisation                                      | (148) | (5)      | (153)    | (100)           |
| Group operating loss   | (84)  | (6)      | (90)     | (42)            |
| The 31 March 2000 figures above comprise Cable division only       |       |          |          |                 |
|  |       | 31 March | 31 March | 31 Dec          |
|  |       | 2001     | 2000     | 2000<br>Audited |
|  |       | £m       | £m       | £m              |
| 2 Operating costs  |       |          |          |                 |
| Operating expenses before depreciation and amortisation :          |       |          |          |                 |
| Consumer programming expenses                                      |       | 37       | 37       | 132             |
| Business and consumer telephony expenses                           |       | 61       | 53       | 235             |
| Content Division cost of sales                                     |       | 19       | -        | 46              |
| Selling, general and administrative expenses                       |       | 125      | 91       | 433             |
|  |       | 242      | 181      | 846             |
| Depreciation and amortisation :                                    |       |          |          |                 |
| Depreciation of tangible fixed assets                              |       | 108      | 83       | 399             |
| Amortisation of goodwill and intangible assets                     |       | 45       | 17       | 142             |
|  |       | 153      | 100      | 541             |
| Total operating costs  |       | 395      | 281      | 1,387           |
| 3 Interest payable and similar charges                             |       |          |          |                 |
| Share of interest of associated undertakings and joint ventures    |       | 3        | -        | 9               |
| On bank loans  |       | 20       | 22       | 79              |
| Finance costs of Notes and Debentures                              |       | 81       | 63       | 289             |
| Finance charges payable in respect of finance leases and hire pure | chase |          |          |                 |
| contracts  |       | 4        | 2        | 4               |
| Exchange loss on foreign currency translation, net                 |       | 19       | 7        | 17              |
| Extinguishment of debt   |       | -        | -        | 15              |
| Other  |       | 2        | 2        | 11              |

129

96

424

Total interest payable and similar charges

# Telewest Communications plc UK GAAP

## NOTES TO THE SUMMARISED UNAUDITED CONSOLIDATED ACCOUNTS

#### FOR THE THREE MONTHS ENDED 31 MARCH

|  | 31 March<br>2001 | 31 March<br>2000 | 31 Dec<br>2000<br>Audited |
|--|------------------|------------------|---------------------------|
|  | £m               | £m               | £m                        |
| 4 Reconciliation of operating loss to net cash inflow from operating activ | ities            |                  |                           |
| Group operating loss   | (90)             | (42)             | (294)                     |
| Depreciation of tangible fixed assets                                      | 108              |                  | 399                       |
| Amortisation of goodwill and intangible assets                             | 45               | 17               | 142                       |
| Increase in stocks and programming inventory                               | (8)              | -                | (24)                      |
| Increase in debtors  | (13)             | (34)             | (10)                      |
| Increase/(decrease) in creditors   | 52               | 24               | (19)                      |
| Net cash inflow from operating activities                                  | 94               | 48               | 194                       |
|  |                  |                  |                           |
| 5 Net debt   |                  |                  |                           |
| Net debt, other than short-term creditors and accruals                     |                  |                  |                           |
| Convertible Notes  | 899              | 293              | 846                       |
| Other Notes and Debentures   | 2,551            | 2,290            | 2,523                     |
| Bank facilities and other loans  | 964              | 692              | 836                       |
| Obligations under finance leases and hire purchase contracts               | 241              | 152              | 246                       |
| Total long-term debt   | 4,655            | 3,427            | 4,451                     |
| Less cash at bank and in hand  | 99               | 77               | 60                        |
| Net debt   | 4,556            | 3,350            | 4,391                     |

#### Telewest Communications plc US GAAP SUMMARISED UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED 31 MARCH

|   | 3 months             | 3 months | 3 months             |
|---|----------------------|----------|----------------------|
|   | ended                | ended    | ended                |
|   | 31 March             | 31 March | 31 March             |
|   | 2001                 | 2001     | 2000                 |
| Revenue   | \$m                  | £m       | £m                   |
| Cable television  | 111                  | 78       | 74                   |
| Consumer telephony  | 170                  | 120      | 106                  |
| Business services   | 88                   | 62       | 53                   |
| Other   | 10                   | 7        | 3                    |
| Total Cable Division  | 379                  | 267      | 236                  |
| Content   | 44                   | 31       | 230                  |
| Total   | 423                  | 298      | 236                  |
| Operating loss  | (152)                | (107)    | (76)                 |
| Interest income   | 7                    | 5        | 1                    |
| Interest expense  | (158)                | (111)    | (88)                 |
| Foreign exchange loss, net  | (30)                 | (21)     | (25)                 |
| Share of net gains of affiliates  | 9                    | 6        | (23)                 |
| Other, net  | (1)                  | (1)      | _                    |
| Loss before income taxes  | (325)                | (229)    | (188)                |
| Income tax benefit  | (323)                | (227)    | (100)                |
| Net loss before extraordinary item  | (322)                | (227)    | (188)                |
| Extinguishment of debt  | (21)                 | (15)     | (100)                |
| Net loss after extraordinary item   | (343)                | (242)    | (188)                |
| Basic and diluted loss per ordinary share                                   | (0.0)                | (= 1=)   | (100)                |
| Before extraordinary loss   | \$(0.11)             | £(0.08)  | £(0.08)              |
| After extraordinary loss  | \$(0.11)<br>\$(0.11) | £(0.08)  | £(0.08)              |
|   | Ψ(0.11)              | L(0.00)  | L(0.00)              |
| 1 Earnings before interest, taxes, depreciation and amortisation ("EBITDA") |                      |          |                      |
| Operating loss  | (152)                | (107)    | (76)                 |
| Add: depreciation and amortisation of goodwill                              | 227                  | 160      | 109                  |
| EBITDA (after non-cash share-based compensation costs)                      | 75                   | 53       | 33                   |
| Add back: non-cash share-based compensation costs                           | 2                    | 1        | 21                   |
| EBITDA (before non-cash share-based compensation costs)                     | 77                   | 54       | 54                   |
| 2 Operating costs and expenses  |                      |          |                      |
| Consumer programming expenses   | (52)                 | (37)     | (37)                 |
| Business and consumer telephony expenses                                    | (87)                 | (61)     | (53)                 |
| Content expenses  | (27)                 | (19)     | -                    |
| Selling, general and administrative   | (182)                | (128)    | (113)                |
| Depreciation  | (163)                | (115)    | (89)                 |
| Amortisation of goodwill  | (64)                 | (45)     | (20)                 |
|   | ( - 1 /              | ()       | \ <del>-</del> - > / |

The consolidated financial information as set out on pages 14 to 16, which is unaudited, has been prepared on the basis of the accounting policies set out in Telewest's 2000 Annual Report.

The economic environment in which the Company operates is the United Kingdom ("UK") and hence its reporting currency is Pounds Sterling ("£"). Merely for convenience, the financial statements contain translations of certain Pounds Sterling amounts into US Dollars at \$1.4190 per £1.00, the Noon Buying Rate of the Federal Reserve Bank of New York on Friday 30<sup>th</sup> March 2001. The presentation of the US Dollar amounts should not be construed as a representation that the Pounds Sterling amounts could be so converted into US Dollars at the rate indicated or at any other rate.

### Telewest Communications plc US GAAP SUMMARISED UNAUDITED CONSOLIDATED BALANCE SHEETS AS AT 31 MARCH

|  | 31 March<br>2001<br>\$m | 31 March<br>2001<br>£m | 31 Dec<br>2000<br>£m |
|--|-------------------------|------------------------|----------------------|
|  |                         |                        | Audited              |
| Assets   |                         |                        |                      |
| Cash and cash equivalents                              | 141                     | 99                     | 60                   |
| Secured cash deposit restricted for more than one year | 17                      | 12                     | 12                   |
| Receivables and prepaid expenses                       | 468                     | 330                    | 260                  |
| Investments  | 1,108                   | 781                    | 784                  |
| Property and equipment                                 | 4,728                   | 3,332                  | 3,289                |
| Goodwill and other intangibles                         | 3,924                   | 2,765                  | 2,803                |
| Programming inventory                                  | 52                      | 37                     | 31                   |
| Inventory  | 57                      | 40                     | 38                   |
| Other assets   | 92                      | 65                     | 47                   |
| Total assets   | 10,587                  | 7,461                  | 7,324                |
| Liabilities  |                         |                        |                      |
| Debt   | 6,367                   | 4,487                  | 4,254                |
| Other liabilities                                      | 1,494                   | 1,053                  | 925                  |
| Total liabilities                                      | 7,861                   | 5,540                  | 5,179                |
| Minority interests                                     | (3)                     | (2)                    | (2)                  |
| Shareholders' equity                                   | 2,729                   | 1,923                  | 2,147                |
| Total liabilities and shareholders' equity             | 10,587                  | 7,461                  | 7,324                |

#### Telewest Communications plc US GAAP SUMMARISED UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED 31 MARCH

|  | 31 March<br>2001<br>\$m | 31 March<br>2001<br>£m | 31 March<br>2000<br>£m |
|--|-------------------------|------------------------|------------------------|
| Cash flows from operating activities   |                         |                        |                        |
| Net loss   | (343)                   | (242)                  | (188)                  |
| Adjustments to reconcile net loss to net cash provided by operating                        | , ,                     | , ,                    | , ,                    |
| activities:  |                         |                        |                        |
| Depreciation   | 163                     | 115                    | 89                     |
| Amortisation of goodwill   | 64                      | 45                     | 20                     |
| Amortisation of deferred financing costs and issue discount on senior                      |                         |                        |                        |
| discount debentures  | 38                      | 27                     | 42                     |
| Deferred tax credit  | (3)                     | (2)                    | -                      |
| Unrealised loss on foreign currency translation  | 30                      | 21                     | 26                     |
| Non-cash accrued share-based compensation cost   | 2                       | 1                      | 21                     |
| Extinguishment of debt   | 21                      | 15                     | -                      |
| Share of net gains of affiliates   | (9)                     | (6)                    | -                      |
| Changes in operating assets and liabilities, net of effect of acquisition of subsidiaries: |                         |                        |                        |
| Change in receivables  | 4                       | 3                      | (39)                   |
| Change in other assets   | (62)                    | (44)                   | -                      |
| Change in prepaid expenses   | (31)                    | (22)                   | (1)                    |
| Change in accounts payable   | 38                      | 27                     | 34                     |
| Change in other liabilities  | 68                      | 48                     | 26                     |
| Net cash (used in)/provided by operating activities  | (20)                    | (14)                   | 30                     |
| Net cash used in investing activities  | (164)                   | (116)                  | (149)                  |
| Net cash provided by financing activities  | 240                     | 169                    | 131                    |
| Net increase in cash and cash equivalents  | 56                      | 39                     | 12                     |
| Cash and cash equivalents at beginning of period   | 85                      | 60                     | 65                     |
| Cash and cash equivalents at end of period   | 141                     | 99                     | 77                     |