

PERSONNEL

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RETAIL DISPLAY RATES



PRICING {CIRCULATION OF 120,000}

PREMIUM PRICING		ANNUAL BULK RATES	PER COLUMN INCH
FRONT PAGE BANNER	\$1,400.00	OPEN RATE	\$62.00
INSIDE FRONT	\$3,500.00	250 INCHES*	\$57.00
BACK PAGE	\$3,500.00	500 Inches*	\$54.00
INSIDE BACK	\$3,500.00	1,000 INCHES*	\$50.00
FULL COLOR \$100.00		2,000 INCHES*	\$44.00
FREQUENCY DISCOUNTS A		,	*WITH SIGNED AGREEMENT

MODULAR PRICING

FREQUENCY	1 x	6x	13x	26x	52x
FULL	\$3,410.00	\$3,135.00	\$2,970.00	\$2,750.00	\$2,420.00
HALF	\$1,705.00	\$1,567.50	\$1,485.00	\$1,375.00	\$1,210.00
QUARTER	\$868.00	\$798.00	\$756.00	\$700.00	\$616.00
EIGHTH	\$434.00	\$399.00	\$378.00	\$350.00	\$308.00
SIXTEENTH	\$217.00	\$199.50	\$189.00	\$175.00	\$154.00

CLASSIFIED LINE ADS \$27.50 FOR 20 WORDS/3 LINES, \$1.00 PER EXTRA WORD

READER PROFILE

GENDER			AGE			
45% MALE			READERS	MARKET	AGE	
55% FEMALE			 %	05 %	18-20	
			1 %	08%	21-24	
Household Income			22%	1 7%	25-34	
READERS	MARKET	INCOME	30%	23%	35-44	
02 %	30%	Under \$25,000	22%	18%	45-54	
32%	28%	\$25,001 - \$49,999	15%	1 1 %	55-64	
35%	17%	\$50,000 - \$74,999	09 %	09 %	65-74	
1 7%	11%	\$75,000 - \$99,999	02 %	09 %	75 +	
1 🗆%	08%	\$100,000 - \$149,999				
□ 4%	06 %	OVER \$150,000	Source: CV	C AUDIT 9-30-07		

WEBSITE ADVERTISING

Opportunities are available.

Contact your Advertising Executive for details.

AD DEADLINE AND FINAL ART DUE NOON WEDNESDAY (PRIOR TO PUBLICATION DATE)

SIZES/MECHANICAL SPECS

FULL PAGE	9.5" X 10.5"
HALF PAGE HORIZONTAL HALF PAGE VERTICAL	9.5" X 5.25" 5.625" X 8.75"
QUARTER PAGE HORIZONTAL QUARTER PAGE VERTICAL	5.625" X 4.25" 3.6875" X 6.5"
EIGHTH PAGE HORIZONTAL EIGHTH PAGE VERTICAL	3.6875" X 3.25" 1.75" X 6.5"
SIXTEENTH PAGE HORIZONTAL SIXTEENTH PAGE VERTICAL	3.6875" X 1.5" 1.75" X 3.25"
BANNER	9.5" X 1.25"
COLUMN WIDTH	

1 - 1.75" 2 - 3.6875"

DIGITAL AD SUBMISSIONS

1 | Preferred Programs

- Indesign 1.5 or above
- Adobe Illustrator 9 and above, .eps or .ai files
- Files submitted in PDF format
- Photoshop .tif or .jpeg files

2 | Preferred Formats

- Tif and Jpeg: one color only, 300dpi if grayscale, 1200dpi if black & white bitmap
- If one color file or cmyk file, photoshop eps okay. (See requirements for tif)
- If spot color file or cmyk file, must be Illustrator eps to separate.

3 | Common Questions we ask our clients

- What program is your file in? (Indesign, Acrobat, Illustrator, etc).
- What type of file is it? (tif, eps, pdf, etc.)
- Black and white, cmyk
- · Are the fonts included? If no, are they converted to paths?