

# **Third Quarter Results**

For the nine months ended September 30, 2011



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# **Abbreviations**

bbl: barrel (oil or natural gas liquids)
bbls/day or bbls/d: barrels per day
boe: barrels of oil equivalent (based on 6 mcf
of natural gas equalling one barrel of oil)
boe/d: barrels of oil equivalent per day
mcf: thousand cubic feet (natural gas)
mcf/d: thousand cubic feet per day
mmboe: million barrels of oil equivalent
mmcf: million cubic feet

### mmcf per day or mmcf/day or mmcf/d:

million cubic feet per day MW: megawatt MWh: megawatt-hour NGL: natural gas liquids

**GJ**: gigajoule

NYSE: New York Stock Exchange TSX: Toronto Stock Exchange WTI: West Texas Intermediate

# **Conversions of Units**

Metric
0.907 tonnes
1 tonne
0.40 hectares
1 hectare
0.159 cubic metres
1 cubic metre
28.2 cubic metres
1 cubic metre
1.61 kilometres
1 kilometre

# **Letter to Our Shareholders**

In some respects the events of the last couple of months have felt like déjà vu. Markets are clouded by debt concerns and commodity prices have fluctuated. We are in a world of financial uncertainty where vacillation has been the order of the day for politicians. Although the market behaviors are the same and some of the financial and monetary circumstances bear similarities, there are distinctive differences from the 2008 banking crisis. In the short term, we anticipate these issues will continue to contribute to market uncertainty and cast a shadow over the prospects for economic growth in Europe.

To provide certainty for both our dividend and capital programs, we have actively hedged oil through 2012 with this scenario in mind. Just under 60 percent of our revenue for 2012 is secured using costless collars with an average floor price in excess of US\$85 per barrel. We have increased our bank facility by \$500 million, have expanded our portfolio of private notes, and have a selection of non-core assets currently in the disposition market.

This level of revenue certainty and financial flexibility combined with the maturing of our light-oil prospect inventory allows us to move ahead with our light-oil growth plans for 2012.

We will remain vigilant as the economic stories of 2012 unfold. We will take appropriate action should conditions worsen or strengthen. We have plans in place should those possible scenarios present themselves. Our actions, however, will be driven by the performance of economies and not by the hyperbole which situations like this tend to generate.

On behalf of the Board of Directors,

Murray R. Nunns

President and Chief Executive Officer

Calgary, Alberta November 2, 2011

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# Management's Discussion and Analysis

# For the nine months ended September 30, 2011

This management's discussion and analysis ("MD&A") of financial conditions and results of operations should be read in conjunction with the unaudited interim consolidated financial statements of Penn West Petroleum Ltd. ("Penn West", "We", "Us", "Our" or the "Company") for the nine months ended September 30, 2011 and the audited consolidated financial statements and MD&A for the year ended December 31, 2010. The date of this MD&A is November 2, 2011.

On January 1, 2011, we completed our plan of arrangement under which Penn West converted from an income trust to a corporation, operating under the trade name of Penn West Exploration. Prior to this date, the consolidated financial results were presented as an income trust, Penn West's former legal structure, as at and for the year ended December 31, 2010.

In the first quarter of 2011, we completed our change to International Financial Reporting Standards ("IFRS") from Canadian Generally Accepted Accounting Principles ("previous GAAP"). Our previously reported consolidated financial statements were adjusted to be in compliance with IFRS on January 1, 2010 (the "date of transition"). Previously reported results and balances subsequent to the date of transition have been restated to IFRS.

All dollar amounts contained in this MD&A are expressed in Canadian dollars unless otherwise noted.

Please refer to our discussion regarding forward-looking statements at the end of the MD&A. Barrels of oil equivalent ("boe") may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet of natural gas to one barrel of crude oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

Non-GAAP measures including funds flow, funds flow per share-basic, funds flow per share-diluted and netback included in this MD&A are not defined nor have a standardized meaning prescribed by IFRS or previous GAAP; accordingly, they may not be comparable to similar measures provided by other issuers. Funds flow is cash flow from operating activities before changes in non-cash working capital and decommissioning expenditures. Funds flow is used to assess our ability to fund dividend and planned capital programs. See below for reconciliations of funds flow to its nearest measure prescribed by GAAP. Netback is a per-unit-of-production measure of operating margin used in capital allocation decisions and to economically rank projects. Operating margin is calculated as revenue less royalties, operating costs and transportation costs and is used for similar purposes to netback.

### **Calculation of Funds Flow**

	Thr	ee mon	ths end	led	Nine months ended						
		Septem	ber 30			Septem	nber 30				
(millions, except per share amounts)		2011		2010		2011		2010			
Cash flow from operating activities	\$	428	\$	333	\$	923	\$	914			
Increase (decrease) in non-cash working capital		(97)		(77)		132		(72)			
Decommissioning expenditures		17		11		45		38			
Funds flow	\$	348	\$	267	\$	1,100	\$	880			
Basic per share	\$	0.74	\$	0.59	\$	2.36	\$	2.02			
Diluted per share	\$	0.74	\$	0.58	\$	2.36	\$	1.99			

## **Third Quarter Highlights**

- Funds flow for the third quarter increased by 30 percent to \$348 million compared to \$267 million in the third quarter of 2010. The increase was mainly due to a higher weighting of our light-oil production and higher crude oil prices.
- Net income was \$138 million compared to \$304 million in the third quarter of 2010. Net income in 2011 was impacted
  by unrealized foreign exchange losses due to a weakening of the Canadian dollar. The comparative 2010 figure included
  a \$368 million gain on the formation of the Cordova Joint Venture.

- Production averaged 161,323 boe per day and was weighted 63 percent to liquids and 37 percent to natural gas
  compared to 164,087 boe per day with 60 percent liquids and 40 percent natural gas in the third quarter of 2010. Third
  quarter activities were concentrated on restoring production and on resuming full operations in areas affected by fires
  and floods in the second quarter.
- Capital expenditures, net of joint venture carried capital and including net property acquisitions, totalled \$481 million compared to \$357 million in the third quarter of 2010. Costs of net property acquisitions were \$6 million in the third quarter of 2011 compared to proceeds on net property dispositions of \$127 million in the comparative quarter of 2010.
- Netback was \$28.83 per boe in the third quarter of 2011 compared to \$23.13 per boe in the third quarter of 2010. The increase resulted primarily from higher oil prices.

## 2011 Year-to-date Highlights

- Funds flow for the first nine months of 2011 increased 25 percent to \$1,100 million compared to \$880 million for the first nine months of 2010. The increase was due to higher revenues as a result of higher liquids production as a percentage of total production and stronger crude oil prices.
- Net income was \$700 million in 2011 compared to \$1,147 million in 2010. Prior year figures include a \$572 million after-tax gain on the formation of the Peace River Oil Partnership and a \$368 million gain on the formation of the Cordova Joint Venture.
- Production averaged 161,171 boe per day and was weighted 63 percent to liquids and 37 percent to natural gas.
- The fires and floods experienced in the second quarter of 2011 disproportionately affected our light-oil production. Notwithstanding these interruptions and delays, our light-oil and liquids production increased by seven percent compared to the first nine months of 2010.
- Capital expenditures, net of joint venture carried capital and including net property dispositions, totalled \$1,157 million compared to \$555 million for the first nine months of 2010. Proceeds on net property dispositions were \$89 million in the first nine months of 2011 compared to \$665 million for the comparable period in 2010.
- Netback was \$30.28 per boe compared to \$24.99 per boe in 2010, due primarily to higher liquid prices.

## **Quarterly Financial Summary**

(millions, except per share and production amounts) (unaudited)

	Sep. 30	J	une 30	N	Mar. 31		ec. 31	Sep. 30		June 30		Mar. 31		Dec. 31	
Three months ended	2011		2011		2011		2010		2010		2010		2010		2009
Gross revenues (1)	\$ 861	\$	920	\$	844	\$	782	\$	728	\$	718	\$	806	\$	831
Funds flow	348		396		356		305		267		269		344		366
Basic per share	0.74		0.85		0.77		0.67		0.59		0.62		0.81		0.87
Diluted per share (2)	0.74		0.85		0.77		0.66		0.58		0.61		0.81		0.86
Net income (loss) (2)	138		271		291		(37)		304		745		98		(12)
Basic per share (2)	0.29		0.58		0.63		(0.08)		0.67		1.72		0.23		(0.03)
Diluted per share (2)	0.29		0.58		0.63		(0.08)		0.66		1.69		0.23		(0.03)
Dividends declared	127		127		125		123		177		196		190		189
Per share	\$ 0.27	\$	0.27	\$	0.27	\$	0.27	\$	0.39	\$	0.45	\$	0.45	\$	0.45
Production															
Liquids (bbls/d) (3)	101,392		98,998	10	)4,349	10	5,296	9	8,380	S	5,777	9	6,317	10	1,636
Natural gas (mmcf/d)	360		343		371		365		394		408		410		411
Total (boe/d)	161,323	1	56,107	16	6,135	16	6,148	16	4,087	16	3,700	16	4,587	17	0,164

<sup>(1)</sup> Gross revenues include realized gains and losses on commodity contracts.

<sup>(2)</sup> Comparative 2010 net income (loss) and per share amounts and funds flow – diluted per share are presented under IFRS. Comparative 2009 periods are presented under previous GAAP.

<sup>(3)</sup> Includes crude oil and natural gas liquids.

### **Business Strategy**

Penn West has a dominant position in four of Canada's five largest tight-oil resource plays. Throughout 2011, our emphasis has remained on shifting from resource appraisal drilling to large-scale tight-oil development across our four key light-oil plays in the Cardium, Carbonates, Spearfish and Colorado. Based on our success appraising these areas over the last several years, we plan to concentrate our development programs in more selective areas of these plays and to move toward more continuous operations including pad drilling to increase efficiency. As we look forward to 2012, we plan to increase our focus on tight-oil drilling and production additions as we move to full-scale development on these light-oil plays. Resource appraisal activities will be focused on Peace River oil sands, Cordova shale gas, enhanced oil recovery and selected exploratory plays. Since 2009, our focus has been to appraise our significant oil resources with an emphasis on optimizing the application of evolving drilling and completions technology. These activities have provided Penn West with an inventory of drilling locations to fuel light-oil growth well into the future. This continuing success, combined with the application of horizontal multi-stage fracture technology on resources characterized by minimal development under vertical well technology, provides Penn West with significant leverage to large-scale oil development within North America.

# **Business Environment**

In the first half of 2011, crude oil prices increased due to political turmoil in the Middle East and North Africa and optimism that an economic recovery was continuing. In the third quarter of 2011, market focus shifted to headlines regarding European sovereign debt, raising concerns whether economic recovery would continue. Crude oil prices peaked in the second quarter of 2011 during the height of the geopolitical conflicts in Libya at which time virtually all exports of crude ceased from the country. Libya is now believed to be in the process of restarting oil fields and resuming export shipments. Crude oil prices have been volatile of late, trading on news headlines rather than supply-demand fundamentals. Also, on November 1, Greece announced that it will hold a referendum on austerity measures and the current bailout package proposed by the European Union ("EU"). This announcement has introduced further uncertainty into the future of Greece and its position in the EU and led to additional market volatility. Penn West believes the outlook for crude oil remains favourable.

North American natural gas markets continue to be over-supplied as drilling activity remains high despite a weak pricing environment. Producers continue to aggressively develop shale gas properties in the U.S., especially those considered "liquids rich", driving natural gas supply higher. The incremental value of the natural gas liquids in certain shale gas plays enables producers to continue development programs in a low natural gas price environment. Despite a significant year-over-year increase in U.S. natural gas liquids volumes, prices have increased since the start of the year as industrial demand and export markets have absorbed new supply. Drilling activity in dry gas plays with little or no associated natural gas liquids has declined over the past year. In some regions of the U.S., limited natural gas liquids infrastructure has slowed development. Looking forward, in the near term the incremental demand for natural gas liquids appears sufficient to absorb the supply increases from the continuing development of liquids rich shale gas.

# **Crude Oil**

In the third quarter of 2011, WTl crude oil prices averaged US\$89.81 per barrel compared to US\$102.55 per barrel for the previous quarter and US\$76.21 per barrel for the same period last year. The pipeline transportation disruptions that affected Canadian producers for most of 2011 to date have now been resolved with the Rainbow Pipeline coming back into service during the third quarter. The higher transport costs and market discounts incurred to continue deliveries during these disruptions have now been mitigated. WTl continues to be significantly discounted to Brent primarily due to its landlocked nature at Cushing, Oklahoma and recent Brent premiums due to Libyan and North Sea supply disruptions. The majority of Canadian crude oil streams are delivered into PADD II which does not reach Cushing, therefore avoiding some of the WTl discounting. Canadian light-sweet crudes have recently traded at a premium to WTl and Canadian heavy streams are trading narrower than historical discounts to WTl.

Penn West's average liquids price in the third quarter of 2011, before the impact of the realized portion of risk management, was \$78.86 per barrel compared to \$90.29 per barrel for the previous quarter and \$64.44 per barrel for the third quarter of 2010. Currently Penn West has 41,000 barrels per day of its budgeted 2011 crude oil production hedged for the fourth quarter between US\$79.98 per barrel and US\$96.39 per barrel and 60,000 barrels per day of its forecast 2012 production between US\$85.58 and US\$102.28 per barrel.

**Natural Gas** 

In the third quarter of 2011, the AECO Monthly Index averaged \$3.72 per mcf compared to \$3.74 per mcf for the second quarter of 2011 and \$3.72 per mcf for the third quarter of 2010. Over the past two years, increased demand due to unseasonably cold winters followed by hotter than normal summers have prevented natural gas storage levels from significantly increasing above longer-term average levels. In the coming months, TransCanada Pipelines will be seeking approval from the National Energy Board (NEB) to change their tolling methodology. If such a change is approved, transportation costs will increase and the NYMEX-AECO basis differential could widen. The Canadian Association of Petroleum Producers (CAPP) has announced that it has intervened in the NEB hearing on behalf of its producer members such as Penn West to oppose TransCanada's application.

Penn West's corporate average natural gas price in the third quarter of 2011, before the impact of the realized portion of risk management, was \$3.81 per mcf compared to \$4.06 per mcf for the previous quarter and \$3.68 per mcf for the third quarter of 2010. Penn West currently has 50,000 mcf per day of its forecast 2012 natural gas production hedged at an average price of \$4.30 per mcf.

### **RESULTS OF OPERATIONS**

### **Production**

	Three mor	iths ended Sept	tember 30	Nine mon	Nine months ended September 3				
Daily production	2011	2010	% change	2011	2010	% change			
Light oil and NGL (bbls/d)	83,287	80,614	3	83,675	78,097	7			
Heavy oil (bbls/d)	18,105	17,766	2	17,894	18,735	(4)			
Natural gas (mmcf/d)	360	394	(9)	358	404	(11)			
Total production (boe/d)	161,323	164,087	(2)	161,171	164,123	(2)			

Throughout the third quarter of 2011, activities were concentrated on restoring production and resuming full operations in areas affected by fires and floods in the second quarter. As we enter the fourth quarter of 2011, we anticipate production volumes to be at full capacity and second half 2011 production to average between 163,000 and 167,000 boe per day and a 2011 exit production rate between 174,000 and 177,000 boe per day, prior to the effect of any asset dispositions.

When economic to do so, we strive to maintain a strategic mix of liquids and natural gas production in order to reduce exposure to price volatility that can affect a single commodity. Given the weak outlook for natural gas prices in the medium term, we plan to continue allocating substantially all of our capital investments toward oil projects. In the third quarter of 2011, crude oil and NGL production averaged 101,392 barrels per day (63 percent of production) and natural gas production averaged 360 mmcf per day (37 percent of production) compared to 98,380 barrels per day (60 percent of production) and 394 mmcf per day (40 percent of production) in the third quarter of 2010.

Average Sales Prices	Thr	ee mont	hs ei	nded Sep	otember 30	Nine months ended September 30				
		2011		2010	% change		2011		2010	% change
Light oil and liquids (per bbl)	\$	82.23	\$	65.68	25	\$	85.25	\$	68.62	24
Risk management loss (per bbl) (1)		(0.72)		(1.69)	(57)		(2.19)		(2.19)	_
Light oil and liquids net (per bbl)		81.51		63.99	27		83.06		66.43	25
Heavy oil (per bbl)		63.38		58.81	8		66.43		60.15	10
Natural gas (per mcf)		3.81		3.68	4		3.89		4.33	(10)
Risk management gain (per mcf) (1)		-		0.59	(100)		-		0.45	(100)
Natural gas net (per mcf)		3.81		4.27	(11)		3.89		4.78	(19)
Weighted average (per boe)		58.05		47.48	22		60.26		50.16	20
Risk management gain (loss) (per boe) (1)		(0.37)		0.58	(100)		(1.14)		0.06	(100)
Weighted average net (per boe)	\$	57.68	\$	48.06	20	\$	59.12	\$	50.22	18

<sup>(1)</sup> Gross revenues include realized gains and losses on commodity contracts.

# **Netbacks**

	Thi	Three months ended September 30					ne month	ıs er	nded Sept	tember 30	
		2011		2010	% change		2011		2010	% change	
Light oil and NGL <sup>(1)</sup>											
Production (bbls/day)		83,287		80,614	3		83,675		78,097	7	
Operating netback (\$/bbl):											
Sales price	\$	82.23	\$	65.68	25	\$	85.25	\$	68.62	24	
Risk management loss (2)		(0.72)		(1.69)	(57)		(2.19)		(2.19)	_	
Royalties		(16.59)		(13.37)	24		(16.78)		(13.71)	22	
Operating costs		(21.28)		(19.94)	7		(21.16)		(20.21)	5	
Netback	\$	43.64	\$	30.68	42	\$	45.12	\$	32.51	39	
Conventional heavy oil											
Production (bbls/day)		18,105		17,766	2		17,894		18,735	(4)	
Operating netback (\$/bbl):											
Sales price	\$	63.38	\$	58.81	8	\$	66.43	\$	60.15	10	
Royalties		(9.54)		(8.25)	16		(9.73)		(8.76)	11	
Operating costs		(17.42)		(17.32)	1		(17.56)		(17.10)	3	
Transportation		(0.07)		(0.10)	(30)		(0.09)		(0.09)	_	
Netback	\$	36.35	\$	33.14	10	\$	39.05	\$	34.20	14	
Total liquids											
Production (bbls/day)	1	101,392		98,380	3	•	101,569		96,832	5	
Operating netback (\$/bbl):											
Sales price	\$	78.86	\$	64.44	22	\$	81.94	\$	66.98	22	
Risk management loss (2)		(0.59)		(1.39)	(58)		(1.80)		(1.77)	2	
Royalties		(15.33)		(12.45)	23		(15.54)		(12.75)	22	
Operating costs		(20.59)		(19.47)	6		(20.53)		(19.61)	5	
Transportation		(0.01)		(0.02)	(50)		(0.02)		(0.02)	_	
Netback	\$	42.34	\$	31.11	36	\$	44.05	\$	32.83	34	
Natural gas											
Production (mmcf/day)		360		394	(9)		358		404	(11)	
Operating netback (\$/mcf):											
Sales price	\$	3.81	\$	3.68	4	\$	3.89	\$	4.33	(10)	
Risk management gain (2)		_		0.59	(100)		_		0.45	(100)	
Royalties		(0.56)		(0.48)	17		(0.53)		(0.62)	(15)	
Operating costs		(2.04)		(1.71)	19		(2.00)		(1.65)	21	
Transportation		(0.22)		(0.22)	_		(0.22)		(0.22)	_	
Netback	\$	0.99	\$	1.86	(47)	\$	1.14	\$	2.29	(50)	
Combined totals											
Production (boe/day)	1	161,323	,	164,087	(2)	•	161,171		164,123	(2)	
Operating netback (\$/boe):											
Sales price	\$	58.05	\$	47.48	22	\$	60.26	\$	50.16	20	
Risk management gain (loss) (2)		(0.37)		0.58	(100)		(1.14)		0.06	(100)	
Royalties		(10.87)		(8.60)	26		(10.96)		(9.05)	21	
Operating costs		(17.49)		(15.78)	11		(17.38)		(15.63)	11	
Transportation		(0.49)		(0.55)	(11)		(0.50)		(0.55)	(9)	
Netback	\$	28.83	\$	23.13	25	\$	30.28	\$	24.99	21	

<sup>(1)</sup> Excluded from the netback calculation is \$24 million primarily related to realized risk management gains on our foreign exchange contracts which swap US dollar revenue at a fixed Canadian dollar rate.

 $<sup>(2) \ \</sup> Gross\ revenues\ include\ realized\ gains\ and\ losses\ on\ commodity\ contracts.$ 

### **Production Revenues**

Revenues from the sale of oil, NGL and natural gas consisted of the following:

	Thr	ee mor	iths end	ded Sept	tember 30	Nine months ended September 30				
(millions)		2011		2010	% change	2011		2010	% change	
Light oil and NGL	\$	629	\$	476	32	\$ 1,921	\$	1,417	36	
Heavy oil		106		97	9	325		309	5	
Natural gas		126		155	(19)	379		526	(28)	
Gross revenues (1)	\$	861	\$	728	18	\$ 2,625	\$	2,252	17	

<sup>(1)</sup> Gross revenues include realized gains and losses on commodity contracts.

Our light-oil revenue has increased due to higher production as a result of strong drilling results at our key plays which led to a seven percent increase in light-oil and NGL production on a year-over-year basis. Additionally, crude oil prices increased in comparison to 2010. Stronger prices have also contributed to an increase in heavy oil revenues. Natural gas prices remain weak, which in combination with lower production volumes, led to a decline in natural gas revenues in both absolute terms and relative to total revenues. The disposition of properties into the Cordova Joint Venture in the third quarter of 2010 and our continuing focus on drilling at our key light-oil resource plays resulted in the decline in natural gas production.

### **Reconciliation of Increase in Production Revenues**

(r	n	ill	io	ns,	)

Gross revenues – January 1 – September 30, 2010	\$ 2,252
Increase in light oil and NGL production	101
Increase in light oil and NGL prices (including realized risk management)	403
Decrease in heavy oil production	(14)
Increase in heavy oil prices	30
Decrease in natural gas production	(60)
Decrease in natural gas prices	(87)
Gross revenues – January 1 – September 30, 2011	\$ 2,625

Royalties	Th	ree mon	ths end	ded Septe	ember 30	Nine months ended September 30					
		2011		2010	% change		2011		2010	% change	
Royalties (millions)	\$	161	\$	130	24	\$	482	\$	406	19	
Average royalty rate (1)		19%		18%	1		18%		18%	_	
\$/boe	\$	10.87	\$	8.60	26	\$	10.96	\$	9.05	21	

<sup>(1)</sup> Excludes effects of risk management activities.

Royalty rates are consistent on a year-over-year basis as royalty rate increases from higher commodity prices on base production have been offset by royalty incentive programs realized on new development activities.

### **Expenses**

	Thr	Three months ended September 30						Nine months ended September 30					
(millions)		2011		2010	% change		2011		2010	% change			
Operating	\$	260	\$	239	9	\$	765	\$	701	9			
Transportation		7		8	(13)		22		25	(12)			
Financing		47		46	2		142		131	8			
Share-based compensation	\$	(66)	\$	23	(100)	\$	16	\$	77	(79)			

_	Thi	ree mon	ths en	ded Sept	tember 30	Ni	Nine months ended September 30					
(per boe)		2011		2010	% change		2011		2010	% change		
Operating	\$	17.49	\$	15.78	11	\$	17.38	\$	15.63	11		
Transportation		0.49		0.55	(11)		0.50		0.55	(9)		
Financing		3.14		3.08	2		3.22		2.93	10		
Share-based compensation	\$	(4.40)	\$	1.54	(100)	\$	0.39	\$	1.72	(77)		

### Operating

During the third quarter of 2011, operating costs increased primarily due to increased power costs and planned turnaround activity. On a year-to-date basis, the temporary interruptions experienced in the second quarter of 2011 from the wild fires in Slave Lake and flooding in Manitoba and Saskatchewan led to increased workover and maintenance activity in the second half of 2011. In addition, lower average production volumes due to these events contributed to an increase on a per boe basis.

Operating costs in the third quarter of 2011 include a realized gain on electricity contracts of \$6 million (2010 – \$6 million loss) and for the first nine months of 2011 include a realized gain on electricity contracts of \$8 million (2010 – \$10 million loss). For the first nine months of 2011 the average Alberta pool price was \$76.72 per MWh. We have contracts in place that fix the price on approximately 90 percent of our electricity consumption for 2011 at \$63.16 per MWh.

### Financing

In October 2011, subsequent to the end of the third quarter, we increased the borrowing limit on our bank facility by \$500 million using the "accordion" feature in the facility. The rates, terms and maturity date of the additional capacity are the same as the existing facility.

The Company currently has an unsecured, revolving syndicated bank facility with an aggregate borrowing limit of \$2.75 billion. The facility expires on June 26, 2015 and is extendible. The credit facility contains provisions for stamping fees on bankers' acceptances and LIBOR loans and standby fees on unutilized credit lines that vary depending on certain consolidated financial ratios. At September 30, 2011, approximately \$1.0 billion was drawn under this facility.

As at September 30, 2011, the Company had \$1.9 billion of senior unsecured notes outstanding as follows:

				Average	Weighted average
	Issue date	Amount (millions)	Term	interest rate	remaining term
2007 Notes	May 31, 2007	US\$475	8 – 15 years	5.80 percent	5.8 years
2008 Notes	May 29, 2008	US\$480, CAD\$30	8 – 12 years	6.25 percent	6.3 years
UK Notes	July 31, 2008	£57	10 years	6.95 percent (1)	6.8 years
2009 Notes	May 5, 2009	US\$154, £20, €10, CAD\$5	5 – 10 years	8.85 percent (2)	5.2 years
2010 Q1 Notes	March 16, 2010	US\$250, CAD\$50	5 – 15 years	5.47 percent	7.1 years
2010 Q4 Notes	December 2, 2010, January 4, 2011	US\$170, CAD\$60	5 – 15 years	5.00 percent	10.0 years

<sup>(1)</sup> These notes bear interest at 7.78 percent in Pounds Sterling, however, contracts were entered to fix the interest rate at 6.95 percent in Canadian dollars and to fix the exchange rate on the repayment.

In October 2011, we priced a private placement of senior unsecured notes (the "2011 Notes") with aggregate principal amounts of approximately \$135 million. The 2011 Notes are subject to various terms with an average term of approximately 8.1 years and an average fixed interest rate of approximately 4.49 percent. The 2011 Notes will rank equally with Penn West's bank facilities and Penn West's other outstanding senior notes. Subject to the completion of customary closing conditions, this private placement is expected to close on or about November 30, 2011. The 2011 Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), and may not be offered or sold in the United States absent registration or an applicable exemption from the Securities Act.

In January 2011, the Company completed the closing of a private placement, (the "2010 Q4 Notes"), with an aggregate principal amount of approximately US\$230 million. The 2010 Q4 Notes had an original weighted average term of 10.8 years and bear a weighted average fixed interest rate of approximately 5.0 percent. The Company used the proceeds of the issue to repay advances on its syndicated bank facility.

Financing charges to date in 2011 are higher than in 2010 since a higher percentage of our debt capital is held in longer-term, fixed rate, senior unsecured notes. The cost of borrowing under the current and previous bank facility increased compared to the facility in place during the first quarter of 2010 due to increased rates in the bank market. While the Company's senior unsecured notes contain higher interest rates than the syndicated bank facilities held in short-term money market instruments, notwithstanding, we believe the long-term and fixed interest rates inherent in the senior notes are favourable for a portion of our debt capital structure.

<sup>(2)</sup> The Company entered into contracts to fix the interest rate on the Pounds Sterling and Euro tranches, initially at 9.49 percent and 9.52 percent, to 9.15 percent and 9.22 percent, respectively, and to fix the exchange rate on repayment.

The interest rates on any non-hedged portion of the Company's bank debt are subject to fluctuations in short-term money market rates as advances on the bank facility are generally made under short-term instruments. As at September 30, 2011, none (December 31, 2010 – none) of our long-term debt instruments were exposed to changes in short-term interest rates due to the effect of interest rate swaps. On September 30, 2011, our fixed interest rate debt (including the effects of interest rate swaps) had a weighted average rate of approximately 5.6 percent (December 31, 2010 – 5.7 percent).

At September 30, 2011, the Company had the following interest rate swaps outstanding:

Effective date	Termination date	Initial term	Nominal amount (millions)	Fixed rate (percent)
December 2008	December 2011	3 years	\$ 500	1.61
January 2009	January 2014	5 years	\$ 600	2.71
June 2010	January 2014	3.5 years	\$ 50	1.94

Realized gains and losses on the interest rate swaps are recorded as financing costs. For the third quarter of 2011 an expense of \$3 million (2010 – \$5 million) and for the first nine months of 2011 an expense of \$9 million (2010 – \$17 million) were recognized in financing expense to reflect that the floating interest rate was lower than the fixed interest rate transacted under our financial instruments.

### **Share-Based Compensation**

Share-based compensation expense is related to our Stock Option Plan (the "Option Plan"), our Common Share Rights Incentive Plan (the "CSRIP") and our Long-Term Retention and Incentive Plan ("LTRIP").

Effective January 1, 2011, we implemented the Option Plan and amended our Trust Unit Rights Incentive Plan ("TURIP") which became the CSRIP. Pursuant to our plan to convert from a trust to a corporation, trust unit right holders had the choice to receive one restricted option (a "Restricted Option") and one restricted right (a "Restricted Right") for each outstanding "in-the-money" trust unit right. Those trust unit right holders who chose not to make the election or held trust unit rights that were "out-of-the-money" on January 1, 2011, received one common share right ("Share Rights" issued under the CSRIP) for each trust unit right. Trust unit rights issued under the former TURIP received liability treatment for accounting purposes throughout 2010 as we operated in an income trust structure. After January 1, 2011, all future grants will be under the Option Plan.

The Restricted Options, Share Rights and subsequent grants under the Option Plan receive equity treatment for accounting purposes subsequent to our conversion to a corporation with the fair value of each instrument expensed over the expected vesting period based on a graded vesting schedule. The fair values of the Restricted Options and new option grants are calculated using a Black-Scholes option-pricing model and a Binomial Lattice option-pricing model continues to be used to value the Share Rights. The Restricted Rights are accounted for as a liability as holders may elect to settle in cash or common shares.

On January 1, 2011, the previously recognized trust unit rights liability was removed and a share-based compensation liability was recorded for the Restricted Rights with the fair value charged to income. The fair values of the Restricted Options and Share Rights were also charged to income as at January 1, 2011, with an offset to other reserves. The elimination of the TURIP and subsequent implementation of the Option Plan and CSRIP resulted in a \$58 million net charge to income during the first quarter of 2011.

The change in the fair value of the LTRIP is charged to income based on the common share price at the end of each reporting period plus accumulated dividends multiplied by the number of LTRIP awards outstanding. The LTRIP obligation is accrued over the vesting period as service is completed by employees and expensed based on a graded vesting schedule. Subsequent increases and decreases in the underlying common share price will result in increases and decreases charged to income, respectively, to adjust the LTRIP obligation until settlement.

Share-based compensation consisted of the following:

	Three months ended September 3					Nine months ended September 30				
(millions)		2011		2010	% change		2011		2010	% change
Options	\$	5	\$	_	100	\$	13	\$	_	100
Restricted Options		4		_	100		17		_	100
Restricted Rights		(75)		_	(100)		(80)		_	(100)
Share Rights		-		_	_		1		_	100
LTRIP		-		2	(100)		7		5	40
TURIP		-		21	(100)		-		72	(100)
Expiry of TURIP at Jan. 1, 2011		-		_	_		(196)		_	(100)
Share Rights at Jan. 1, 2011		-		_	_		16		_	100
Restricted Options at Jan. 1, 2011		-		_	_		65		_	100
Restricted Rights liability at Jan. 1, 2011		-		_	_		173		_	100
Share-based compensation	\$	(66)	\$	23	(100)	\$	16	\$	77	(79)

The share price used in the fair value calculation of the LTRIP liability and Restricted Rights obligation at September 30, 2011 was \$15.55 (2010 – \$20.62).

# General and Administrative Expenses ("G&A")

	Thre	Three months ended September 30					Nine months ended September 30				
(millions, except per boe amounts)		2011		2010	% change		2011		2010	% change	
Gross	\$	55	\$	50	10	\$	168	\$	145	16	
Per boe		3.68		3.31	11		3.81		3.24	18	
Net		38		36	6		112		104	8	
Per boe	\$	2.58	\$	2.40	8	\$	2.55	\$	2.33	9	

Our G&A expenses have increased on a year-over-year basis due to an increase in staff levels over the prior year as we transitioned to an exploration and production ("E&P") company. The per boe amount was higher in 2011 due to lower production volumes resulting from temporary production interruptions from forest fires and flooding during the second and third quarters.

# **Depletion, Depreciation and Accretion**

	Thr	ee month	nded Sep	otember 30	Nine months ended September 30					
(millions, except per boe amounts)		2011		2010	% change		2011		2010	% change
Depletion and depreciation ("D&D")	\$	292	\$	263	11	\$	850	\$	875	(3)
D&D expense per boe		19.62		17.41	13		19.31		19.54	(1)
Accretion of decommissioning liability		11		10	10		33		30	10
Accretion expense per boe	\$	0.76	\$	0.67	13	\$	0.76	\$	0.67	13

During the first quarter of 2011, we recorded an impairment reversal of \$39 million (2010 – none) to reflect stronger commodity prices resulting in higher forecast cash flows relating to properties in Central Alberta.

In the second quarter of 2011, we recorded a \$29 million impairment (2010 – \$80 million) on certain properties in Central Alberta due to weaker forward commodity prices.

# **Taxes**

	Three months ended September 30						Nine months ended September 30					
(millions)		2011		2010	% change		2011		2010	% change		
Deferred tax expense (recovery)	\$	74	\$	25	100	\$	(179)	\$	(36)	(100)		

In the third quarter of 2011, we recorded a deferred income tax expense primarily due to unrealized risk management gains.

The year-to-date 2011 amount includes a \$304 million recovery related to the tax rate differential on our conversion from a trust to an E&P company. As a corporation, we are subject to income taxes at Canadian corporate tax rates. In the trust structure, under IFRS we were required to tax-effect timing differences in our trust entities at rates applicable to undistributed earnings of a trust being the maximum marginal income tax rate for individuals in the Province of Alberta.

We currently have a significant tax pool base. Based on current commodity prices and capital spending plans, we forecast these pools will shelter our taxable income for an extended period.

# Foreign Exchange

	IIIIee	HIOHL	ns er	ided Set	Member 30	Mille months ended September 30				
(millions)		2011		2010	% change		2011		2010	% change
Unrealized foreign exchange (gain) loss	\$	136	\$	(46)	100	\$	91	\$	(27)	100

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We record unrealized foreign exchange gains or losses to translate the U.S., UK and Euro notes and the related accrued interest to Canadian dollars using the exchange rates in effect on the balance sheet date. The unrealized losses during 2011 were primarily due to the weakening of the Canadian dollar relative to the US dollar.

### **Funds Flow and Net Income**

	Thre	e mont	ided Sep	otember 30	Nine months ended September 30					
		2011		2010	% change		2011		2010	% change
Funds flow (1) (millions)	\$	348	\$	267	30	\$	1,100	\$	880	25
Basic per share		0.74		0.59	25		2.36		2.02	17
Diluted per share		0.74		0.58	28		2.36		1.99	19
Net income (millions)		138		304	(55)		700		1,147	(39)
Basic per share		0.29		0.67	(57)		1.50		2.63	(43)
Diluted per share	\$	0.29	\$	0.66	(56)	\$	1.50	\$	2.59	(42)

<sup>(1)</sup> Funds flow is a non-GAAP measure. See "Calculation of Funds Flow".

Funds flow in the third quarter of 2011 and for the nine months ended 2011 increased from 2010 primarily due to an increase in our weighting of light-oil production and an increase in crude oil prices.

On a quarterly basis, the decrease in net income from the prior year was due to unrealized foreign exchange losses in the third quarter of 2011 and a \$368 million gain on the formation of the Cordova Joint Venture recorded in the third quarter of 2010. There were no significant dispositions during the third quarter of 2011. For the first nine months of 2011, net income decreased due to the gain on the formation of the Cordova Joint Venture and a \$572 million after-tax gain on the formation of the Peace River Oil Partnership recorded in the second quarter of 2010.

# **Capital Expenditures**

	Three months end	ed September 30	Nine months ende	ed September 30
(millions)	2011	2010	2011	2010
Land acquisition and retention	\$ 66	\$ (12)	\$ 172	\$ 92
Drilling and completions	326	247	807	537
Facilities and well equipping	105	52	324	141
Geological and geophysical	2	1	9	10
Corporate	8	5	17	7
Capital expenditures (1)	507	293	1,329	787
Joint venture, carried capital	(32)	_	(77)	-
Property acquisitions (dispositions), net	6	64	(95)	(232)
Capital expenditures, net	481	357	1,157	555
Business combinations	_	_	286	_
Total expenditures	\$ 481	\$ 357	\$ 1,443	\$ 555

<sup>(1)</sup> Capital expenditures include costs related to development capital and Exploration and Evaluation activities.

We continue to focus our activity on our key light-oil plays in the Cardium, Carbonates, Spearfish (Waskada) and the Colorado (Viking). As a result of moving some of our key light-oil properties from the appraisal stage into development, our drilling, completion and well equipping costs have increased. Also, an increased emphasis on pad drilling to reduce total project costs led to higher capital costs in the earlier stages of our projects.

For the three months ended September 30, 2011, decommissioning liabilities were increased by \$5 million (2010 – nil) and for the first nine months of 2011, reduced by \$12 million (2010 – \$28 million capitalized additions) to reflect net acquisitions and dispositions activity.

# **Gain on Asset Dispositions**

	Thr	Three months ended September 30 Nine months ended September 30								mber 30
(millions)		2011		2010	% change		2011		2010	% change
Gain on asset dispositions	\$	-	\$	368	(100)	\$	151	\$	1,082	(86)

During 2011, we closed property dispositions which resulted in gains of \$151 million recognized in income (2010 – \$1,082 million). In June 2010, as a result of forming the Peace River Oil Partnership, we recognized a pre-tax gain of \$749 million in income and in September 2010, due to entering the Cordova Joint Venture, we recognized a \$368 million gain.

# **Exploration and Evaluation ("E&E") Capital Expenditures**

	Thr	ee mon	ths er	ided Septe	ember 30	ا	mber 30		
(millions)		2011		2010	% change		2011	2010	% change
E&E capital expenditures	\$	89	\$	8	100	\$	154	\$ 26	100

Our E&E capital expenditures increased due to strategic land purchases and an increased focus on exploration-oriented activities since our conversion to an E&P company. During 2011, we had a non-cash E&E expense of \$5 million (2010 – \$1 million) related to land expiries.

In 2011, we disposed of E&E assets valued at \$2 million (2010 – \$61 million) in connection with property dispositions.

# Spartan Exploration Ltd. ("Spartan") Acquisition

On June 1, 2011, we closed the acquisition of Spartan, a publicly traded oil and gas exploration company with assets primarily located in the Cardium light-oil resource play in central Alberta. The total acquisition cost was \$222 million, which included the assumption of \$56 million of debt and working capital deficiency.

### Goodwill

(millions)	<b>September 30, 2011</b>	December 31, 2010
Balance, beginning and end of period	\$ 2,020	\$ 2,020

We recorded goodwill on our acquisitions of Petrofund Energy Trust, Canetic Resources Trust and Vault Energy Trust. We determined there were no indicators of impairment at September 30, 2011.

### **Environmental and Climate Change**

The oil and gas industry has a number of environmental risks and hazards and is subject to regulation by all levels of government. Environmental legislation includes, but is not limited to, operational controls, site restoration requirements and restrictions on emissions of various substances produced in association with oil and natural gas operations. Compliance with such legislation could require additional expenditures and a failure to comply may result in fines and penalties which could, in the aggregate and under certain assumptions, become material.

We are dedicated to reducing the environmental impact from our operations through our environmental programs which include resource conservation,  $\rm CO_2$  sequestration, water management and site abandonment/reclamation. Operations are continuously monitored to minimize the environmental impact and sufficient capital is allocated to reclamation and other activities to mitigate the impact on the areas in which we operate.

# **Liquidity and Capital Resources**

Capitalization	Sep	tember 30, 2011	December	31, 2010
(millions)	•	%		%
Common shares issued, at market (1)	\$	7,300 67	\$ 10,959	78
Bank loans and long-term notes		2,905 27	2,496	18
Convertible debentures		224 2	255	2
Working capital deficiency (2)		416 4	303	2
Total enterprise value	\$ 1	0,845 100	\$ 14,013	100

<sup>(1)</sup> The share price at September 30, 2011 was \$15.55 (December 31, 2010 - \$23.84).

For the first nine months of 2011, we declared total dividends of \$379 million (2010 – \$563 million) and paid total dividends, including amounts funded by the dividend reinvestment plan, of \$293 million (2010 – \$585 million). As a corporation, we anticipate dividends will continue to be paid on a quarterly basis. On November 2, 2011, our Board of Directors declared our fourth quarter dividend of \$0.27 per share to be paid on January 13, 2012 to shareholders of record on December 31, 2011.

On June 27, 2011, the Company closed the extension of its unsecured, revolving, syndicated bank facility with an aggregate borrowing limit of \$2.25 billion and a four-year term. On October 27, 2011, the Company increased the aggregate borrowing limit by \$500 million to \$2.75 billion using the "accordion" feature in the facility. For further details on our debt instruments, please refer to the "Financing" and "Convertible Debentures" sections of this MD&A.

We actively manage our debt portfolio and consider opportunities to reduce or diversify our debt structure. We have an active risk management program to limit our exposure to certain risks and maintain close relationships with our lenders and agents to monitor credit market developments. These actions aim to increase the likelihood of maintaining our financial flexibility to capture opportunities available in the markets in addition to the continuation of our capital and dividend programs and thus the longer-term execution of our business strategies.

The Company has a number of covenants related to its syndicated bank facility and senior, unsecured notes. On September 30, 2011, the Company was in compliance with all of these financial covenants which comprise the following:

	Limit	September 30, 2011
Senior debt to EBITDA	Less than 3:1	1.83
Total debt to EBITDA	Less than 4:1	1.83
Senior debt to capitalization	Less than 50 percent	24%
Total debt to capitalization	Less than 55 percent	24%

As at September 30, 2011, all senior, unsecured notes contain change of control provisions whereby if a change of control occurs, the Company may be required to offer to prepay the notes, which the holders have the right to refuse.

The amount of future cash dividends may vary depending on a variety of factors and conditions which can include, but are not limited to, fluctuations in commodity markets, production levels and capital expenditure requirements. Our dividend level could change based on these and other factors and is subject to the approval of our Board of Directors.

### **Convertible Debentures**

There was no activity during the third quarter of 2011 related to our convertible debentures (2010 – \$18 million matured and settled in units).

We have the option of settling the convertible debentures in cash or common shares. At September 30, 2011, the balance of our unsecured, subordinated convertible debentures outstanding was as follows:

	nding		Conversion price	Redemption price	
Description of security	(mil	lions)	Maturity date	(per share)	(per \$1,000 face value)
PWT.DB.F	\$	224	Dec. 31, 2011	\$51.55	\$1,025 Dec. 31, 2010 to maturity
6.5% Convertible extendible					

<sup>(2)</sup> Excludes the current portion of risk management, deferred income taxes, convertible debentures and share-based compensation liability.

## **Financial Instruments**

We had the following financial instruments outstanding as at September 30, 2011. Fair values are determined using external counterparty information which is compared to observable market data. We limit our credit risk by executing counterparty risk procedures which include transacting only with institutions within our credit facility or with high credit ratings and by obtaining financial security in certain circumstances.

	Notional volume	Remaining term	Pricing	value lions)
Crude oil				
WTI Collars	41,000 bbls/d	Oct/11 - Dec/11	US\$79.98 to \$96.39/bbl	\$ 18
WTI Collars	37,000 bbls/d	Jan/12 – Dec/12	US\$85.95 to \$109.02/bbl	149
Natural gas				
AECO Forwards (1)	52,730 GJ/d	Jan/12 – Dec/12	\$4.08/GJ	7
Electricity swaps				
Alberta Power Pool	90 MW	Oct/11 - Dec/11	\$63.16/MWh	10
Alberta Power Pool	45 MW	Jan/12 – Dec/12	\$53.02/MWh	1
Alberta Power Pool	30 MW	Jan/12 – Dec/13	\$54.60/MWh	5
Alberta Power Pool	20 MW	Jan/13 – Dec/13	\$56.10/MWh	_
Alberta Power Pool	50 MW	Jan/14 – Dec/14	\$58.50/MWh	3
Interest rate swaps				
	\$500	Oct/11 - Dec/11	1.61%	(1)
	\$600	Oct/11 – Jan/14	2.71%	(25)
	\$50	Oct/11 – Jan/14	1.94%	(1)
Foreign exchange forward	s on revenues			
19-month initial term	US\$95	Oct/11 - Dec/11	1.061 CAD/USD	2
12-month initial term	US\$1,080	Jan/12 – Dec/12	1.011 CAD/USD	(44)
Foreign exchange forward	s on senior notes			
3 to 15-year initial term	US\$762	2014 - 2022	1.000 CAD/USD	41
Cross currency swaps				
10-year term	£57	2018	2.0075 CAD/GBP, 6.95%	(22)
10-year term	£20	2019	1.8051 CAD/GBP, 9.15%	(4)
10-year term	€10	2019	1.5870 CAD/EUR, 9.22%	 (2)
Total				\$ 137

<sup>(1)</sup> The forward contracts total approximately 50,000 mcf per day with an average price of \$4.30 per mcf.

Subsequent to September 30, 2011, we entered into additional crude oil collars on 23,000 barrels per day for 2012 between US\$85.00 and US\$91.44 per barrel.

Please refer to our website at www.pennwest.com for details of all financial instruments currently outstanding.

# **Outlook**

This outlook section is included to provide shareholders with information about our expectations as at November 2, 2011 for production and capital expenditures for 2011 and 2012 and readers are cautioned that the information may not be appropriate for any other purpose. This information constitutes forward-looking information. Readers should note the assumptions, risks and discussion under "Forward-Looking Statements".

In 2011, our capital program remained focused on tight-oil development and resource appraisal at our key light-oil plays in the Cardium, Carbonates, Spearfish and Viking. As we move into 2012, we expect to move to full-scale development at these key light-oil plays.

Annual production guidance for 2011 remains unchanged at an average of between 162,000 and 164,000 boe per day. We continue to estimate average production for the second half of 2011 at between 163,000 and 167,000 boe per day with exit production for 2011 between 174,000 and 177,000 boe per day prior to the effect of any asset dispositions.

Our estimated 2012 exploration and development capital program is expected to be in the range of \$1.6 to \$1.7 billion prior to asset dispositions. Based on this level of capital expenditures, we estimate average production to be approximately 174,000 to 178,000 boe per day for 2012, prior to the effect of asset dispositions.

Our prior production forecast and capital forecast, released on August 10, 2011 with our second quarter results and filed on SEDAR at www.sedar.com was for 2011 average production of 162,000 to 164,000 boe per day and our exploration and development capital budget remains unchanged between \$1.4 billion – \$1.5 billion, net of asset dispositions.

# **Sensitivity Analysis**

Estimated sensitivities to selected key assumptions on reported financial results for the 12 months subsequent to this reporting period, including risk management contracts entered to date, are based on forecasted results as discussed in the Outlook above.

	Impac	Impact on funds flow					
Change of:	Change	\$ millions	\$/share				
Price per barrel of liquids	\$1.00	17	0.04				
Liquids production	1,000 bbls/day	18	0.04				
Price per mcf of natural gas	\$0.10	9	0.02				
Natural gas production	10 mmcf/day	4	0.01				
Effective interest rate	1%	9	0.02				
Exchange rate (\$US per \$CAD)	\$0.01	12	0.02				

# **Contractual Obligations and Commitments**

We are committed to certain payments over the next five calendar years as follows:

(millions)	2011	2012 2013		2014		2015		eafter	
Long-term debt	\$ -	\$	-	\$ 6	\$ 63	\$	1,281	\$	1,555
Transportation	5		20	18	11		7		2
Transportation (\$US)	1		4	4	4		4		_
Power infrastructure	8		14	14	14		14		13
Drilling rigs	3		14	11	8		4		_
Purchase obligations (1)	3		13	13	11		10		7
Interest obligations	41		150	150	146		119		291
Office lease (2)	17		68	66	60		60		538
Decommissioning liability (3)	\$ 23	\$	62	\$ 59	\$ 56	\$	54	\$	372

<sup>(1)</sup> These amounts represent estimated commitments of \$43 million for CO2 purchases and \$14 million for processing fees related to our interests in the Weyburn Unit.

Our syndicated credit facility is due for renewal on June 26, 2015. If we are not successful in renewing or replacing the facility, we could enter other loans including term bank loans or be required to repay all amounts then outstanding on the facility. In addition, we have an aggregate of \$1.9 billion in senior notes maturing between 2014 and 2025. We continuously monitor our credit metrics and maintain positive working relationships with our lenders, investors and agents.

Convertible debentures with an aggregate principal amount of \$224 million were outstanding on September 30, 2011 (December 31, 2010 – \$255 million). The interest and principal payable on these convertible debentures may, at our option, be settled by the issuance of common shares. As at November 2, 2011, convertible debentures with an aggregate principal amount of \$224 million were outstanding. The outstanding convertible debentures mature on December 31, 2011.

<sup>(2)</sup> The future office lease commitments above will be reduced by sublease recoveries totalling \$411 million.

<sup>(3)</sup> These amounts represent the inflated, discounted future reclamation and abandonment costs that are expected to be incurred over the life of the properties.

# **Equity Instruments**

Common shares issued:	
As at September 30, 2011	469,465,168
Issued on exercise of share rights	9,430
Issued on settlement of restricted rights	1,260
Issued pursuant to dividend reinvestment plan	1,843,860
As at November 2, 2011	471,319,718
Options outstanding:	
As at September 30, 2011	7,160,559
Granted	382,600
Forfeited	(46,000)
As at November 2, 2011	7,497,159
Share Rights outstanding:	
As at September 30, 2011	2,712,064
Exercised	(9,430)
Forfeited	(13,782)
As at November 2, 2011	2,688,852
Restricted Options outstanding (1):	
As at September 30, 2011	19,885,111
Forfeited	(250,163)
As at November 2, 2011	19,634,948

<sup>(1)</sup> Each holder of a Restricted Option holds a Restricted Right and has the option to settle the Restricted Right in cash or common shares upon exercise. Refer to the "Share-based compensation" section of this MD&A for further details.

# Internal Control over Financial Reporting ("ICOFR")

No changes in our ICOFR occurred during the quarter ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, our ICOFR.

# Changes in accounting policies

## Transition to IFRS

On January 1, 2011, we completed our changeover to IFRS, with a transition date of January 1, 2010. On the transition date, we restated our account balances to IFRS and our financial reporting is in accordance with IFRS thereafter. A full description of our new accounting policies is outlined in Note 3 to our unaudited interim consolidated financial statements. Additionally, transition date information and reconciliations between IFRS and previous GAAP for comparative periods in 2010 are described in Note 17 to our unaudited interim consolidated financial statements. The transition to IFRS has not led to any changes in the business operations, capital strategies or funds flow of the Company.

### Significant Accounting Differences and Accounting Policies

The following outlines significant accounting policy choices and differences between IFRS and previous GAAP applicable from the date of transition of IFRS on January 1, 2010. We operated in an income trust structure from the date of transition until our conversion to a corporation on January 1, 2011.

### Component accounting

Under IFRS, depletion and depreciation of property, plant and equipment ("PP&E") is based on significant components. These components consist of oil and natural gas assets, facilities, turnarounds and corporate assets.

Under previous GAAP, PP&E was generally depleted based on aggregations at the country level using the full cost method of accounting for oil and natural gas activities. Depletion of resource properties and facilities will continue to be calculated using the unit-of-production method; however, under IFRS there is an option to use reserves volumes on a total proved or total proved plus probable basis. We have elected to deplete resource properties using total proved plus probable reserves. Other assets, consisting of computer hardware and software, office furniture, buildings and leasehold improvements, will be depreciated on a straight-line basis over their estimated useful life.

#### **E&E** assets

Oil and natural gas properties are classified as either PP&E or E&E under IFRS. Under previous GAAP, oil and gas assets were classified only as PP&E. E&E assets consist of capital costs related to prospective assets for which the technical and commercial viability of extracting oil and natural gas has not yet been ascertained. These assets are initially measured at cost and classified according to the nature of the associated expenditures.

E&E costs are transferred to PP&E, to the extent they are not impaired, once their technical and commercial viability is established which will generally be when proved reserves have been assigned to the asset. If proved reserves will not be established through the completion of E&E activities and there are no future plans for development activity, E&E assets are assessed for impairment. Any impairment will be charged to income as E&E expense.

### Impairment of oil and natural gas properties

Under IFRS, impairment testing is performed at a lower level than under previous GAAP. As a consequence, impairment provisions are more likely to occur as properties will no longer be tested at the country level. Under IFRS, unlike previous GAAP, impairments other than goodwill impairments may be reversed in the event future conditions change.

### Classification of trust units

Under previous GAAP, trust units were classified as equity instruments. Under IFRS, trust units carried a number of features that could result in either equity or liability treatment. Under IFRS "puttable financial instruments" with characteristics similar to ordinary shares are treated as equity instruments. We concluded that the appropriate classification of our trust units was equity.

# Share-based payments

Under previous GAAP, share-based payments were classified as equity awards and were expensed using the straight-line method. Under IFRS, as an income trust, our equity awards met the definition of a puttable financial instrument, thus the awards were considered a liability in 2010 and expensed on a graded vesting schedule.

### Asset retirement obligations ("ARO") or decommissioning liability

Under previous GAAP, ARO was recorded when there was a legal obligation to abandon an asset. Under IFRS, ARO is recorded when there is either a legal or constructive obligation to abandon an asset.

### Future (deferred) income tax

While operating as an income trust subsequent to 2006, Penn West was considered a Specified Investment Flow-Through entity (a "SIFT entity"). Under previous GAAP, income tax assets and liabilities at the trust level were measured at the enacted tax rate for SIFT entities of approximately 25 percent. Under IFRS, in the 2010 period preceding our conversion to a corporation we were required to apply a tax rate of 39 percent, representing the rate applicable to undistributed profits of the Trust in the Province of Alberta.

### IFRS 1 – Oil and Gas Exemption

In July 2009, the International Accounting Standards Board ("IASB") issued amendments to IFRS 1 "First-time adoption of IFRS" allowing additional exemptions for first-time adopters. Under these amendments, full cost oil and natural gas companies could elect to use the recorded amount under a previous GAAP as the deemed cost for oil and gas assets on the transition date to IFRS. We have elected to apply this exemption. For a further discussion on IFRS 1 exemptions, refer to Note 17 of our unaudited interim consolidated financial statements.

### **Future accounting pronouncements**

In November 2010, the International Accounting Standards Board published IFRS 9 "Financial Instruments" as part of its project to replace IAS 39 "Financial Instruments: Recognition and Measurement". This first phase of the project outlines a single approach in determining if a financial asset or liability is measured at amortized cost or fair value and a single impairment method, replacing the multiple classifications and methods in IAS 39. The effective date for IFRS 9 is January 1, 2013. We currently believe there will be no significant impact upon adoption.

In May 2011, the IASB issued IFRS 10 "Consolidated Financial Statements" outlining a new methodology to determine whether to consolidate an investee. This new standard becomes effective for annual periods beginning on or after January 1, 2013. We believe the adoption of this standard will have no material impact on our financial statements.

In May 2011, the IASB issued IFRS 11 "Joint Arrangements". This new standard outlines the accounting treatment for joint arrangements, notably that joint operations will follow the proportionate consolidation method and joint ventures will follow the equity accounting method. This new standard becomes effective for annual periods beginning on or after January 1, 2013 and will apply to our interest in the Peace River Oil Partnership ("PROP"). We currently believe that our interest in PROP will be classified as a joint operation; therefore, we will continue to proportionately consolidate our interest upon adoption of this standard.

In May 2011, the IASB issued IFRS 12 "Disclosure of Interests in Other Entities" outlining disclosure requirements for interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. These disclosure requirements are required for annual periods beginning on or after January 1, 2013. We believe there will be minimal changes to our current disclosures.

In May 2011, the IASB issued IFRS 13 "Fair Value Measurement" which defines fair value, provides guidance on measuring fair value and outlines disclosure requirements for fair value measurement. This standard applies when another IFRS standard requires fair value measurements or disclosures, with some exceptions including IFRS 2 "Share based payments" and IAS 17 "Leases". This new standard is applicable for annual periods beginning on or after January 1, 2013. We believe the adoption of this standard will have no material impact on our financial statements.

### IFRS impacts subsequent to our corporate conversion

# Shareholders' capital

Following the one-to-one exchange of trust units for common shares on January 1, 2011, Unitholders' Capital was reclassified to Shareholders' Capital.

### Elimination of the consolidated deficit

Upon commencement of operations as a corporation, pursuant to the Plan of Arrangement and a resolution of the Board of Directors, Penn West's recorded deficit of \$610 million was eliminated against share capital on January 1, 2011.

### **Deferred Income Tax**

Effective January 1, 2010, as an income trust, we were required to measure deferred income tax assets and liabilities at the trust level at a tax rate of 39 percent, representing the tax rate applicable to undistributed profits of the trust in the Province of Alberta. Deferred income tax was recorded on this basis from January 1, 2010 until our conversion to a corporation on January 1, 2011. Under IFRS, upon conversion to a corporation, the deferred income tax assets and liabilities were re-measured at the applicable corporate income tax rate of approximately 26 percent and the company recognized a \$304 million deferred income tax recovery during the first guarter of 2011.

### **Share-based Compensation**

Effective January 1, 2011, we implemented an Option Plan and amended our TURIP to become the CSRIP. Trust unit right holders had the choice to receive both a Restricted Option and a Restricted Right for outstanding "in-the-money" trust unit rights or receive a Share Right under the CSRIP if they chose not to elect or had "out-of-the-money" trust unit rights. The elimination of the TURIP and subsequent implementation of the Option Plan and CSRIP resulted in a \$58 million net charge to income during the first quarter of 2011.

During the first nine months of 2011, we incurred \$1 million (2010 – \$2 million) of legal fees from a law firm of which a partner is also a director of Penn West.

# **Off-Balance-Sheet Financing**

We have off-balance-sheet financing arrangements consisting of operating leases. The operating lease payments are summarized in the Contractual Obligations and Commitments section.

# **Forward-Looking Statements**

In the interest of providing our securityholders and potential investors with information regarding Penn West, including management's assessment of our future plans and operations, certain statements contained in this document constitute forward-looking statements or information (collectively "forward-looking statements") within the meaning of the "safe harbour" provisions of applicable securities legislation. Forward-looking statements are typically identified by words such as "anticipate", "continue", "estimate", "expect", "forecast", "may", "will", "project", "could", "plan", "intend", "should", "believe", "outlook", "objective", "aim", "potential", "target" and similar words suggesting future events or future performance. In addition, statements relating to "reserves" or "resources" are deemed to be forward-looking statements as they involve the implied assessment, based on certain estimates and assumptions, that the reserves and resources described exist in the quantities predicted or estimated and can be profitably produced in the future.

In particular, this document contains forward-looking statements pertaining to, without limitation, the following: certain disclosures contained under the heading "Business Strategy" relating to, among other things, our plan to concentrate our development programs in more selective areas of our Cardium, Carbonates, Spearfish and Colorado light-oil plays and to move toward more continuous operations including pad drilling to increase efficiency, our plan as we look forward to 2012 to increase our focus on tight-oil drilling and production additions as we move to full-scale development on these light-oil plays, our expectation that our resource appraisal activities will be focused on Peace River oil sands, Cordova shale gas, enhanced oil recovery and selected exploratory plays, our belief that our activities since 2009 have provided us with an inventory of drilling locations to fuel light-oil growth will into the future, and our belief that we have significant leverage to large-scale oil development within North America; certain disclosures contained under the heading "Business Environment" relating to our view of the outlook for crude oil, natural gas liquid and natural gas prices and supply-demand fundamentals for such commodities; certain disclosures contained under the heading "Results of Operations - Production", including our expectation that production volumes will be at full capacity in the fourth quarter of 2011 and that second half 2011 production will average between 163,000 and 167,000 boe per day and that our 2011 exit production rate will be between 174,000 and 177,000 boe per day prior to the effect of any asset dispositions, our objective when economic to do so to maintain a strategic mix of liquids and natural gas production in order to reduce exposure to price volatility that can affect a single commodity, and our plan to continue allocating substantially all of our capital investments toward oil projects; all disclosure relating to our pricing and closing of the 2011 Notes private placement, including the proposed aggregate principal amount and terms of such 2011 Notes and the expected closing date of such private placement; our forecast that, based on current commodity prices and capital spending plans, our tax pool base will shelter our taxable income for an extended period; all matters relating to our dividend policy, including our intention to continue to pay dividends on a quarterly basis, the details of our fourth quarter dividend payment, and the factors that may affect the amount of dividends that we pay in the future (if any); the ability of our debt and risk management programs to increase the likelihood that we can maintain our financial flexibility to capture opportunities available in the markets in addition to the continuation of our capital and dividend programs and the longer-term execution of our business strategies; the disclosure contained under the heading "Outlook", including our expectation as we move into 2012 that we will move to full-scale development at our key light-oil plays in the Cardium, Carbonates, Spearfish and Viking, our expectation that annual production for 2011 will average between 162,000 and 164,000 boe per day, our estimate that average production for the second half of 2011 will be between 163,000 and 167,000 boe per day with exit production for 2011 between 174,000 and 177,000 boe per day prior to the effect of any asset dispositions, our estimate that our 2012 exploration and development capital program will be in the range of \$1.6 billion to \$1.7 billion prior to asset dispositions, and our estimate that based on this level of capital expenditures our average production will be approximately 174,000 to 178,000 boe per day for 2012 prior to the effect of asset dispositions, and our forecast that our exploration and development capital budget for 2011 will remain unchanged

between \$1.4 billion and \$1.5 billion, net of asset dispositions; the disclosure contained under the heading "Sensitivity Analysis" relating to the estimated sensitivity to selected key assumptions of our reported financial results for the 12 months subsequent to the current reporting period; and our expectations regarding the impact that the adoption of future accounting pronouncements will have on us, including on our disclosures and on our financial statements.

With respect to forward-looking statements contained in this document, we have made assumptions regarding, among other things: future crude oil, natural gas liquids and natural gas prices and differentials between light, medium and heavy oil prices; future capital expenditure levels; future crude oil, natural gas liquids and natural gas production levels; drilling results; future exchange rates and interest rates; the amount of future cash dividends that we intend to pay; our ability to obtain equipment in a timely manner to carry out development activities and the costs thereof; our ability to market our oil and natural gas successfully to current and new customers; the impact of increasing competition; our ability to obtain financing on acceptable terms; and our ability to add production and reserves through our development and exploitation activities. In addition, many of the forward-looking statements contained in this document are located proximate to assumptions that are specific to those forward-looking statements, and such assumptions should be taken into account when reading such forward-looking statements: see in particular the assumptions identified under the headings "Outlook" and "Sensitivity Analysis".

Although we believe that the expectations reflected in the forward-looking statements contained in this document, and the assumptions on which such forward-looking statements are made, are reasonable, there can be no assurance that such expectations will prove to be correct. Readers are cautioned not to place undue reliance on forward-looking statements included in this document, as there can be no assurance that the plans, intentions or expectations upon which the forward-looking statements are based will occur. By their nature, forward-looking statements involve numerous assumptions, known and unknown risks and uncertainties that contribute to the possibility that the predictions, forecasts, projections and other forward-looking statements will not occur, which may cause our actual performance and financial results in future periods to differ materially from any estimates or projections of future performance or results expressed or implied by such forward-looking statements. These risks and uncertainties include, among other things: the impact of weather conditions on seasonal demand and ability to execute capital programs; risks inherent in oil and natural gas operations; uncertainties associated with estimating reserves and resources; competition for, among other things, capital, acquisitions of reserves, resources, undeveloped lands and skilled personnel; incorrect assessments of the value of acquisitions, including the completed acquisitions discussed herein; geological, technical, drilling and processing problems; general economic conditions in Canada, the U.S. and globally; industry conditions, including fluctuations in the price of oil and natural gas; royalties payable in respect of our oil and natural gas production and changes thereto; changes in government regulation of the oil and natural gas industry, including environmental regulation; fluctuations in foreign exchange or interest rates; unanticipated operating events or environmental events that can reduce production or cause production to be shut-in or delayed, including wild fires and flooding; failure to obtain industry partner and other third-party consents and approvals when required; stock market volatility and market valuations; OPEC's ability to control production and balance global supply and demand of crude oil at desired price levels; political uncertainty, including the risks of hostilities, in the petroleum producing regions of the world; the need to obtain required approvals from regulatory authorities from time to time; failure to realize the anticipated benefits of dispositions, acquisitions, joint ventures and partnerships, including the completed dispositions, acquisitions, joint ventures and partnerships discussed herein; changes in tax and other laws that affect us and our securityholders; changes in government royalty frameworks; uncertainty of obtaining required approvals for acquisitions and mergers; the potential failure of counterparties to honour their contractual obligations; and the other factors described in our public filings (including our Annual Information Form and in Note 10 to our 2011 third quarter unaudited financial statements) available in Canada at www.sedar.com and in the United States at www.sec.gov. Readers are cautioned that this list of risk factors should not be construed as exhaustive.

The forward-looking statements contained in this document speak only as of the date of this document. Except as expressly required by applicable securities laws, we do not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this document are expressly qualified by this cautionary statement.

### **Additional Information**

Additional information relating to Penn West including Penn West's Annual Information Form, is available on SEDAR at www.sedar.com.

# **Unaudited Interim Consolidated Financial Statements**

# Penn West Petroleum Ltd. Consolidated Balance Sheets

(CAD millions, unaudited)	Note	September 30, 2011	December 31, 2010	January 1, 2010
			(Note 17)	(Note 17)
Assets				
Current				
Accounts receivable		\$ 411	\$ 386	\$ 371
Other		101	87	101
Risk management	10	149	23	29
		661	496	501
Non-current				
Deferred funding assets	4	627	678	_
Exploration and evaluation assets	5	275	128	132
Property, plant and equipment	6	11,715	11,218	11,174
Goodwill		2,020	2,020	2,020
Risk management	10	87	3	10
		14,724	14,047	13,336
Total assets		\$ 15,385	\$ 14,543	\$ 13,837
Current  Accounts payable and accrued liabilities		\$ 845	\$ 910	\$ 568
Dividends payable		127	41	63
Convertible debentures	7	224	255	18
Risk management	10	45	85	159
Non-current		1,241	1,291	808
Long-term debt	8	2,905	2,496	3,219
Convertible debentures		-	_	255
Decommissioning liability	9	626	648	562
Risk management	10	54	67	31
Deferred tax liability	11	1,335	1,452	1,530
Other non-current liabilities	13	5	29	15
		6,166	5,983	6,420
Shareholders' equity				
Shareholders' capital	12	8,808	-	-
Unitholders' capital	12	-	9,170	8,451
Other reserves	12	90	-	_
Retained earnings (deficit)		321	(610)	(1,034)
		9,219	8,560	7,417
Total liabilities and shareholders' equity		\$ 15,385	\$ 14,543	\$ 13,837

Subsequent events (Notes 8, 10 and 12) Commitments and contingencies (Note 15)

# Penn West Petroleum Ltd. Consolidated Statements of Income

		Th	ree mon Septem		ed	N	hs ended ber 30		
(CAD millions, except per share amounts, unaudited)	Note		2011				2011		2010
					2010		-		
Oil and natural gas sales		\$	866	\$	719	\$	2,675	\$	2,249
Royalties			(161)		(130)		(482)		(406)
			705		589		2,193		1,843
Risk management gain (loss)									
Realized			(5)		9		(50)		3
Unrealized	10		249		(45)		261		110
			949		553		2,404		1,956
Expenses									
Operating			260		239		765		701
Transportation			7		8		22		25
General and administrative			38		36		112		104
Share-based compensation expense (recovery)	13		(66)		23		16		77
Depletion and depreciation	6		292		263		850		875
Gain on dispositions			_		(368)		(151)		(1,082)
Exploration and evaluation expense	5		1		_		5		1
Unrealized risk management loss (gain)	10		11		13		(2)		10
Unrealized foreign exchange loss (gain)			136		(46)		91		(27)
Financing	7,8		47		46		142		131
Accretion	9		11		10		33		30
			737		224		1,883		845
Income before taxes			212		329		521		1,111
Deferred tax expense (recovery)	11		74		25		(179)		(36)
Botomou tax oxponeo (rosovory)							(170)		(00)
Net and comprehensive income		\$	138	\$	304	\$	700	\$	1,147
Net income per share									
Basic		\$	0.29	\$	0.67	\$	1.50	\$	2.63
Diluted		\$	0.29	\$	0.66	\$	1.50	\$	2.59
Weighted average shares outstanding (millions)					.=				
Basic	12		469.2		453.0		465.9		436.7
Diluted	12		469.4		462.3		466.1		446.1

# Penn West Petroleum Ltd. Consolidated Statements of Cash Flows

		Th	ee mon	ths end	ed	Nine months ended				
			Septem	ber 30			Septem	ber 30		
(CAD millions, unaudited)	Note		2011		2010		2011		2010	
Operating activities										
Net income		\$	138	\$	304	\$	700	\$	1,147	
Depletion and depreciation	6		292		263		850		875	
Gain on dispositions			_		(368)		(151)		(1,082)	
Exploration and evaluation expense	5		1		_		5		1	
Accretion	9		11		10		33		30	
Deferred tax expense (recovery)	11		74		25		(179)		(36)	
Share-based compensation expense (recovery)	13		(66)		21		14		72	
Unrealized risk management loss (gain)	10		(238)		58		(263)		(100)	
Unrealized foreign exchange loss (gain)			136		(46)		91		(27)	
Decommissioning expenditures	9		(17)		(11)		(45)		(38)	
Change in non-cash working capital			97		77		(132)		72	
			428		333		923		914	
Investing activities										
Capital expenditures			(475)		(293)		(1,252)		(787)	
Acquisitions			(42)		(151)		(238)		(479)	
Proceeds from dispositions			36		278		327		1,144	
Change in non-cash working capital			191		152		57		146	
			(290)		(14)		(1,106)		24	
Financing activities										
Increase (decrease) in bank loan			(44)		(169)		245		(1,235)	
Proceeds from issuance of notes			_		_		75		304	
Repayment of acquired credit facilities			_		_		(39)		_	
Issue of equity			1		18		160		484	
Dividends and distributions paid			(95)		(168)		(227)		(491)	
Settlement of convertible debentures	7		_		_		(31)			
			(138)		(319)		183		(938)	
Change in cash			-		-		-		_	
Cash, beginning of period			-		_		-			
Cash, end of period		\$	-	\$	_	\$	-	\$	_	

# Penn West Petroleum Ltd. Statements of Changes in Shareholders' Equity

		Share	holders'		Other	R	etained	
(CAD millions, unaudited)	Note		Capital	Res	erves	E	arnings	Total
Balance at January 1, 2011		\$	9,170	\$	_	\$	(610)	\$ 8,560
Elimination of deficit	12		(610)		_		610	_
Net and comprehensive income			_		_		700	700
Implementation of Option Plan and CSRIP	13		_		81		_	81
Share-based compensation expense	13		_		31		_	31
Issued on exercise of options and share rights	12		182		(22)		_	160
Issued to dividend reinvestment plan	12		66		_		_	66
Dividends declared	12		_		-		(379)	(379)
Balance at September 30, 2011		\$	8,808	\$	90	\$	321	\$ 9,219

		Unith	olders'	C	)ther		
(CAD millions, unaudited)	Note	(	Capital	Rese	erves	Deficit	Total
Balance at January 1, 2010		\$	8,451	\$	-	\$ (1,034)	\$ 7,417
Net and comprehensive income			_		-	1,147	1,147
Issued on exercise of trust unit rights	12		44		-	_	44
Issued to employee trust unit savings plan	12		29		-	_	29
Issued to distribution reinvestment plan	12		94		-	_	94
Issued to settle convertible debentures	12		18		-	_	18
Issued on trust unit offering	12		428		-	_	428
Distributions declared			-		-	(563)	(563)
Balance at September 30, 2010		\$	9,064	\$	_	\$ (450)	\$ 8,614

# 1. Structure of Penn West

Penn West Petroleum Ltd. ("Penn West" or the "Company") is a senior exploration and production company and is governed by the laws of the Province of Alberta, Canada. The business of Penn West is to explore for, develop and hold interests in petroleum and natural gas properties directly and through investments in securities of subsidiaries holding interests in oil and natural gas properties or related production infrastructure. Penn West owns the petroleum and natural gas assets or 100 percent of the equity, directly or indirectly, of the entities that carry on the remainder of the oil and natural gas business of Penn West, except for an unincorporated joint arrangement (the "Peace River Oil Partnership") in which Penn West's wholly owned subsidiaries hold a 55 percent interest.

On January 1, 2011, Penn West completed its plan of arrangement and converted from an income trust to a conventional corporation now operating under the trade name of Penn West Exploration. The consolidated results in 2011 are under Penn West's current structure as a conventional corporation and the comparative figures in 2010 were under Penn West's former structure as an income trust.

# 2. Basis of presentation and statement of compliance

### a) Statement of compliance

These unaudited interim consolidated financial statements are prepared in compliance with IAS 34 "Interim Financial Reporting" and accordingly do not contain all of the disclosures that are required in the preparation of Penn West's annual audited consolidated financial statements. As this is the Company's first annual period reporting under IFRS, the guidelines under IFRS 1 "First-time Adoption of IFRS" have been applied as discussed in Note 17. Prior to 2011, Penn West prepared its unaudited interim consolidated financial statements and audited annual consolidated financial statements in accordance with Canadian generally accepted accounting principles ("previous GAAP").

The unaudited interim consolidated financial statements have been prepared on a historical cost basis, except risk management assets and liabilities which are stated at fair value as discussed in Note 10. All tabular amounts are in millions of Canadian dollars, except numbers of common shares, per share amounts, percentages and other figures as noted.

The unaudited interim consolidated financial statements were approved for issuance by the Board of Directors on November 2, 2011.

# b) Basis of consolidation

The unaudited interim consolidated financial statements include the accounts of Penn West and its wholly owned subsidiaries and its proportionate interest in partnerships. Results from acquired properties are included in Penn West's reported results subsequent to the closing date and results from properties sold are included until the closing date.

All intercompany balances, transactions, income and expenses are eliminated on consolidation.

## 3. Significant accounting policies

### a) Critical accounting judgments and key estimates

The preparation of the consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the recorded amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the period. These and other estimates are subject to measurement uncertainty and the effect on the consolidated financial statements of changes in these estimates could be material.

The following are the critical judgments that management has made in applying the Company's accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements.

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## i) Reserve estimates

Commercial petroleum reserves are determined based on estimates of petroleum-in-place, recovery factors and future oil and natural gas prices and costs. Penn West engages independent qualified reserve evaluators to audit or evaluate the Company's oil and natural gas reserves at each year-end.

Reserve adjustments are made annually based on actual oil and natural gas volumes produced, the results from capital programs, revisions to previous estimates, new discoveries and acquisitions and dispositions made during the year. There are a number of estimates and assumptions that affect the process of evaluating reserves.

Proved reserves are the estimated quantities of crude oil, natural gas and natural gas liquids determined to be economically recoverable under existing economic and operating conditions with a high degree of certainty (at least 90 percent) those quantities will be exceeded. Proved plus probable reserves are the estimated quantities of crude oil, natural gas and natural gas liquids determined to be economically recoverable under existing economic and operating conditions with a 50 percent certainty those quantities will or will not be exceeded. Penn West reports production and reserve quantities in accordance with Canadian practices and specifically in accordance with Standards of Disclosures for Oil and Gas Activities ("NI 51-101").

The estimate of proved plus probable reserves is an essential part of the depletion calculation, the impairment test and hence the recorded amount of oil and gas assets.

Penn West cautions users of this information that the process of estimating crude oil and natural gas reserves is subject to a level of uncertainty. The reserves are based on current and forecast economic and operating conditions; therefore, changes can be made to future assessments as a result of a number of factors, which can include commodity prices, new technology, changing economic conditions, future reservoir performance and forecast development activity.

### ii) Recoverability of asset carrying values

Penn West assesses its property, plant and equipment ("PP&E") and goodwill for impairment by comparing the carrying amount to the recoverable amount of the underlying assets. The determination of the recoverable amount involves estimating the higher of an asset's fair value less costs to sell or its value-in-use, which is based on its discounted future cash flows using an applicable discount rate. Future cash flows are calculated based on management's best estimate of future commodity prices and inflation and are discounted based on management's current assessment of market conditions.

# iii) Recoverability of exploration and evaluation assets

Exploration and Evaluation ("E&E") assets are assessed for impairment by comparing the carrying amount to the recoverable amount. The assessment of the recoverable amount involves a number of assumptions, including the timing/likelihood/amount of commercial production, future revenue/costs expected from the asset and the discount rate applied to the future revenue and costs.

### iv) Decommissioning liability

Penn West recognizes a provision for future abandonment activities in the consolidated financial statements at the net present value of the estimated future expenditures required to settle the estimated future obligation at the balance sheet date. The measurement of the decommissioning liability involves the use of estimates and assumptions including the discount rate, the amount and expected timing of future abandonment costs and the inflation rate related thereto. The estimates were made by management and external consultants considering current costs, technology and enacted legislation.

# v) Fair value calculation on share-based payments

The fair value of share-based payments is calculated using either a Black-Scholes or Binomial Lattice option-pricing model, depending on the characteristics of the share-based payment. There are a number of estimates used in the calculation such as the future forfeiture rate, expected option life and the future price volatility of the underlying security which can vary from actual future events. The factors applied in the calculation are management's best estimates based on historical information and future forecasts.

### vi) Fair value of risk management contracts

Penn West records risk management contracts at fair value with changes in fair value recognized in income. The fair values are determined using external counterparty information which is compared to observable market data.

### vii) Taxation

The calculation of deferred income taxes is based on a number of assumptions including estimating the future periods in which temporary differences, tax losses and other tax credits will reverse and the use of substantively enacted tax rates at the balance sheet date.

### b) Business combinations

Penn West uses the acquisition method to account for business combinations. The net identifiable assets, liabilities and contingent liabilities acquired in transactions which meet the definition of a business combination under IFRS are measured at their fair value at the acquisition date. The acquisition date is the closing date of the business combination. Acquisition costs incurred by Penn West to complete a business combination are expensed in the period incurred except for costs related to the issue of any debt or equity securities which are recognized based on the nature of the related instrument.

Revisions may be made to the initial allocation of fair values acquired and the appropriate disclosures during the measurement period, being one year after the close date of the acquisition.

### c) Goodwill

Penn West recognizes goodwill on a business combination when the total purchase consideration exceeds the fair value of the net identifiable assets acquired and liabilities assumed of the acquired entity. Following initial recognition, goodwill is recognized at cost less any accumulated impairment losses.

Goodwill is not amortized and the carrying amount is assessed for impairment on an annual basis on December 31, or more frequently if circumstances arise that indicate impairment may have occurred. To test for impairment, goodwill is assessed at a consolidated level. If the recoverable amount is less than the carrying amount, an impairment loss is recorded and allocated to the carrying value of goodwill. Goodwill impairment losses are not reversed in subsequent periods.

### d) Revenue

Penn West generally recognizes oil and natural gas revenue when title passes from Penn West to the purchaser or, in the case of services, as contracted services are performed.

Revenue is measured at the fair value of the consideration received or receivable. Revenue from the sale of crude oil, natural gas and natural gas liquids (prior to deduction of transportation costs) is recognized when all the following conditions have been satisfied:

- Penn West has transferred the significant risks and rewards of ownership of the goods to the buyer;
- Penn West retains no continuing managerial involvement to the degree usually associated with ownership or
  effective control over the goods sold;
- the amount of revenue can be reliably measured;
- it is probable that the economic benefits associated with the transaction will flow to Penn West; and
- the costs incurred or to be incurred in respect of the transaction can be reliably measured.

# e) Joint arrangements

A significant portion of Penn West's exploration and development activities are conducted jointly with others and involve jointly controlled assets. Under such arrangements, Penn West has the exclusive rights to its proportionate interest in the assets and the economic benefits generated from the assets. Penn West's share of jointly controlled assets and any liabilities incurred jointly with other parties are recognized in the consolidated financial statements to the extent of its proportionate interest. Income from the sale or use of Penn West's interest in jointly controlled assets and its share of expenses is recognized when it is probable that the economic benefits associated with the transactions will flow to/from Penn West and the amounts can be reliably measured. The consolidated financial statements include Penn West's share of these jointly controlled assets and liabilities and a proportionate share of the revenue, royalties and operating costs.

Penn West entered into the Peace River Oil Partnership during the second quarter of 2010. This arrangement is accounted for using the proportionate consolidation method with Penn West recognizing its 55 percent share of revenues, expenses, assets and liabilities. Please refer to Note 4 below.

### f) Transportation expense

Transportation costs are paid by Penn West for the shipping of natural gas, crude oil and NGLs from the wellhead to the point of title transfer to buyers. These costs are recognized when services are received.

### g) Foreign currency translation

Penn West's functional currency is the Canadian dollar. Monetary items, such as accounts receivable and long-term debt, are translated to Canadian dollars at the rate of exchange in effect at the balance sheet date. Non-monetary items, such as property, plant and equipment, are translated to Canadian dollars at the rate of exchange in effect when the transactions occurred. Revenues and expenses denominated in foreign currencies are translated at the average exchange rate in effect during the period. Foreign exchange gains or losses on translation are included in income.

#### h) E&E

### i) Measurement and recognition

E&E assets are initially measured at cost. Items included in E&E primarily relate to exploratory drilling, geological & geophysical activities, acquisition of mineral rights and technical studies. These expenditures are classified as E&E assets until the technical feasibility and commercial viability of extracting oil and natural gas from the assets has been determined.

### ii) Transfer to PP&E

E&E costs are transferred to PP&E when proved reserves have been assigned to the asset. If proved reserves will not be established through the completion of E&E activities and there are no future plans for development activity in a field, the E&E assets are considered impaired and the amounts are charged to income as E&E expense.

### iii) Pre-license costs

Pre-license expenditures incurred before Penn West has obtained the legal rights to explore for hydrocarbons in a specific area are expensed.

# iv) Impairment

E&E assets are tested for impairment when facts or circumstances indicate that a possible impairment may exist and prior to their reclassification to PP&E.

### i) PP&E

### i) Measurement and recognition

Capital expenditures are recognized as PP&E when it is probable that future economic benefits associated with the item will flow to Penn West and the cost can be reliably measured. PP&E includes capital expenditures incurred in the development phases, costs transferred from E&E and additions to the decommissioning liability.

Oil & Gas properties are included in PP&E at cost, less accumulated depletion and depreciation and any impairment losses. The cost of a fixed asset includes costs incurred initially to acquire or construct the item and betterment costs.

## ii) Depletion and Depreciation

Except for components with a useful life shorter than the reserve life of the associated property, resource properties are depleted using the unit-of-production method based on production volumes before royalties in relation to total proved plus probable reserves. Natural gas volumes are converted to equivalent oil volumes based upon the relative energy content of six thousand cubic feet of natural gas to one barrel of oil. In determining its depletion base, Penn West includes estimated future costs to develop proved plus probable reserves and excludes estimated equipment salvage values and the cost of E&E assets. Changes to reserve estimates are included in the depletion calculation prospectively.

Components including significant plant turnaround costs not depleted using the unit-of-production method are depreciated on a straight-line basis over their useful life.

### iii) Derecognition

The carrying amount of an item of PP&E is derecognized when no future economic benefits are expected from its use or upon sale to a third party. The gain or loss arising from derecognition is included in income and is measured as the difference between the net proceeds, if any, and the carrying amount of the asset.

### iv) Major maintenance and repairs

Ongoing costs to maintain properties are generally expensed as incurred. These costs include the cost of labour, consumables and small parts. The costs of material replacement parts, turnarounds and major inspections are capitalized provided it is probable that future economic benefits in excess of cost will be realized and such benefits are expected to extend beyond the current operating period. The carrying amount of a replaced part is derecognized in accordance with our derecognition policies.

## v) Impairment

At the end of each quarter, Penn West reviews oil and gas properties for circumstances that indicate its assets may be impaired. These indicators can be internal (i.e. reserve changes) or external (i.e. market conditions) in nature. If an indication of impairment exists, Penn West completes an impairment test which compares the estimated recoverable amount to its carrying value. The recoverable amount is defined under IAS 36 ("Impairment of Assets") as the higher of an asset's or Cash Generating Unit's ("CGU") fair value less costs to sell and its value-in-use.

Where the recoverable amount is less than the carrying amount, the asset or CGU is deemed to be impaired. Impairment losses identified for a CGU are allocated on a pro rata basis to the assets within the CGU. The impairment loss is recognized as an expense in income.

In assessing the value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Value-in-use is computed as the present value of future cash flows expected to be derived from production of proved and probable reserves.

Impairment losses related to PP&E can be reversed in future periods if the estimated recoverable amount of the asset subsequently exceeds the carrying value. The impairment recovery is limited to a maximum of what the depreciated historical cost would have been if the impairment had not been recognized. The reversal of the impairment loss is recognized in depletion and depreciation.

# vi) Other Property, Plant and Equipment

Penn West's corporate assets include computer hardware and software, office furniture, buildings and leasehold improvements and are depreciated on a straight-line basis over their useful lives. Corporate assets are tested for impairment separately from oil and gas assets.

# j) Inventory

Petroleum and materials inventories are valued at the lower of weighted average cost and net realizable value.

# k) Share-based payments

The fair value of options granted under the Stock Option Plan (the "Option Plan") is recognized as compensation expense and a corresponding increase to other reserves over the term of the options based on a graded vesting schedule. Penn West measures the fair value of options granted under the plan at the grant date using a Black-Scholes option-pricing model. The fair value is based on market prices and considers the terms and conditions of the share options granted.

Effective January 1, 2011, Penn West amended and restated its Trust Unit Rights Incentive Plan ("TURIP"), to become the Common Share Rights Incentive Plan ("CSRIP"), and implemented the Option Plan. Trust unit right holders under the former TURIP were given the choice to elect to receive one Restricted Option and one Restricted Right in exchange for one outstanding "in-the-money" trust unit right on the effective date. As option holders who made this election have the choice to settle the Restricted Right in cash or common shares upon exercise, the amount of the related obligation is classified as a liability. Both the Restricted Option and the Restricted Right are measured using a Black Scholes option-pricing model and are expensed over the expected vesting period of the award.

Trust unit right holders who chose not to make the election or held trust unit rights that were "out-of-the-money" on the effective date received one common share right ("Share Rights") in exchange for each trust unit right. Share Rights are measured using a Binomial Lattice option-pricing model on the date of issuance and are classified as equity awards. The fair value of the Share Rights is expensed over their expected vesting period.

In 2010, Penn West implemented a Long-Term Retention and Incentive Plan ("LTRIP"). Compensation expense related to the plan is based on a fair value calculation on each reporting date using the awards outstanding and Penn West's share price from the Toronto Stock Exchange ("TSX") on each balance sheet date. The fair value of the awards is expensed over the vesting period based on a graded vesting schedule. Subsequent increases and decreases in the underlying share price results in increases and decreases, respectively, to the accrued obligation until settlement.

### I) Provisions

#### i) General

Provisions are recognized based on an estimate of expenditures required to settle present obligations at the end of the reporting period. The provision is risk adjusted to take into account any uncertainties. When the effect of the time value of money is material, the amount of a provision is equal to the present value of the future expenditures required to settle the obligations. The discount rate reflects the current assessment of the time value of money and risks specific to the liability when those risks have not already been reflected as an adjustment to future cash flows.

### ii) Decommissioning liability

The fair value of future obligations for property abandonment and site restoration is recognized as a decommissioning liability on the balance sheet with a corresponding increase to the carrying amount of the related asset. The recorded liability increases over time to its future amount through accretion charges to income. Revisions to the estimated amount or timing of the obligations are reflected prospectively as increases or decreases to the recorded liability and the related asset. Actual decommissioning expenditures, up to the recorded liability at the time, are charged to the liability as the costs are incurred. Amounts capitalized to the related assets are amortized to income consistent with the depletion or depreciation of the underlying asset.

### m) Leases

A lease is classified as an operating lease if it does not transfer substantially all of the risks and rewards incidental to ownership to the lessee. Operating lease payments are expensed on a straight-line basis over the life of the lease.

### n) Share capital

Common shares are classified as equity. Share issue costs are recorded in shareholder's equity, net of applicable taxes. Dividends are paid at the discretion of the Board of Directors and are deducted from retained earnings.

### o) Earnings per share

Earnings per share is calculated by dividing net and comprehensive income or loss attributable to the shareholders by the weighted average number of common shares outstanding during the period. Penn West computes the dilutive impact of common shares assuming the proceeds received from the pro forma exercise of in-the-money share options are used to purchase common shares at average market prices.

Penn West calculates the dilutive impact of the convertible debentures, assuming the outstanding debentures are converted at the later of the beginning of the period or the date of issue.

### p) Taxation

Income taxes are based on taxable income in a taxation year. Taxable income normally differs from income reported in the consolidated statement of income as it excludes items of income or expense that are taxable or deductible in other years or are not taxable or deductible for income tax purposes.

Penn West uses the asset and liability method of accounting for deferred income taxes. Temporary differences are calculated assuming that the financial assets and liabilities will be settled at their carrying amount. Deferred income taxes are computed on temporary differences using substantively enacted income tax rates expected to apply when deferred income tax assets and liabilities are realized or settled.

### q) Financial instruments

Penn West has policies and procedures in place with respect to the required documentation and approvals for the use of financial instruments and their use is currently limited to mitigating market price risk directly related to expected cash flows.

Financial instruments are measured at fair value on the balance sheet upon initial recognition of the instrument. Subsequent measurement and changes in fair value will depend on initial classification, as follows:

- Fair value through profit or loss financial assets and liabilities, classified as held for trading or designated fair value through profit or loss, are measured at fair value and changes in fair value are recognized in income;
- Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted
  in an active market;
- Available-for-sale financial instruments are measured at fair value with changes in fair value recorded in equity
  until the instrument or a portion thereof is derecognized or impaired at which time the amounts would be
  recognized in income;
- Held to maturity financial assets and loans and receivables are initially measured at fair value with subsequent
  measurement at amortized cost using the effective interest method. The effective interest method calculates
  the amortized cost of a financial asset and allocates interest income or expense over the applicable period. The
  rate used discounts the estimated future cash flows over either the expected life of the financial asset or liability
  or a shorter time-frame if it is deemed appropriate; and
- Other financial liabilities are initially measured at fair value with subsequent changes to fair value measured at amortized cost.

Penn West's current classifications are as follows:

- · Cash and cash equivalents and accounts receivable are designated as loans and receivables;
- Accounts payable and accrued liabilities, dividends payable, convertible debentures and long-term debt are designated as other financial liabilities; and
- Risk management contracts are derivative financial instruments designated as fair value through profit or loss.

A gain or loss as a result of changes in the fair value of a financial asset or liability is recognized in income.

Penn West assesses each financial instrument, except those valued at fair value through profit or loss, for impairment at the reporting date and records the gain or loss in income during the period.

# r) Embedded derivatives

An embedded derivative is a component of a contract that affects the terms of another factor, for example, rent costs that fluctuate with oil prices. These "hybrid" contracts are considered to consist of a "host" contract plus an embedded derivative. The embedded derivative is separated from the host contract and accounted for as a derivative if the following conditions are met:

- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- the embedded item, itself, meets the definition of a derivative; and
- the hybrid contract is not measured at fair value or designated as held for trading.

Penn West currently has no material embedded derivatives.

### s) Compound instruments

Components of compound instruments are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangement. At the issue date, the fair value of the liability component is estimated using the prevailing market interest rate for a similar non-convertible instrument. This amount is recorded as a liability based on amortized cost until the instrument is converted or the instrument matures. The equity component is determined by deducting the liability component from the total fair value of the compound instrument and is recognized as equity, net of income tax effects, with no subsequent re-measurement.

Penn West currently has convertible debentures classified as compound instruments.

### t) Classification of debt or equity

Penn West classifies financial assets, financial liabilities or equity instruments in accordance with the substance of the contractual arrangement and the definitions of a financial asset, financial liability or an equity instrument.

- Penn West's debt instruments and convertible debentures currently have a requirement to deliver cash or common shares at the end of the term and are classified as liabilities.
- In 2010, when Penn West was operating as a trust, its trust units were considered puttable financial instruments that met the criteria in IAS 32 "Financial Instruments: Presentation" and received equity classification.

#### u) Enhanced oil recovery

The value of proprietary injectants is not recognized as revenue until reproduced and sold to third parties. The cost of injectants purchased from third parties for miscible flood projects is included in PP&E. Injectant costs are depleted over the period of expected future economic benefit on a unit-of-production basis. Costs associated with the production of proprietary injectants are expensed.

### v) Comprehensive income

Comprehensive income is defined as the change in equity from transactions and other events from non-owner sources and consists of net income and other comprehensive income ("OCI"). OCI refers to items recognized in comprehensive income that are excluded from net income calculated in accordance with IFRS. Penn West has no items requiring separate disclosure as OCI on a statement of Comprehensive Income.

### **Future Accounting Pronouncements**

In November 2010, the International Accounting Standards Board published IFRS 9 "Financial Instruments" as part of its project to replace IAS 39 "Financial Instruments: Recognition and Measurement". This first phase of the project outlines a single approach in determining if a financial asset or liability is measured at amortized cost or fair value and a single impairment method, replacing the multiple classifications and methods in IAS 39. The effective date for IFRS 9 is January 1, 2013. Penn West currently believes there will be no significant impact upon adoption.

In May 2011, the IASB issued IFRS 10 "Consolidated Financial Statements" outlining a new methodology to determine whether to consolidate an investee. This new standard becomes effective for annual periods beginning on or after January 1, 2013. Penn West believes the adoption of this standard will have no material impact on its financial statements.

In May 2011, the IASB issued IFRS 11 "Joint Arrangements". This new standard outlines the accounting treatment for joint arrangements, notably joint operations which will follow the proportionate consolidation method and joint ventures which will follow the equity accounting method. This new standard becomes effective for annual periods beginning on or after January 1, 2013 and will apply to Penn West's interest in the Peace River Oil Partnership. Penn West currently believes that its interest in the Peace River Oil Partnership is classified as a joint operation; therefore, it will continue to proportionately consolidate its interest in the Partnership upon adoption of this standard.

In May 2011, the IASB issued IFRS 12 "Disclosure of Interests in Other Entities" outlining disclosure requirements for interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. These disclosure requirements are required for annual periods beginning on or after January 1, 2013. Penn West believes there will be minimal changes to its current disclosures.

In May 2011, the IASB issued IFRS 13 "Fair Value Measurement" which defines fair value, provides guidance on measuring fair value and outlines disclosure requirements for fair value measurement. This standard applies when another IFRS standard requires fair value measurements or disclosures, with some exceptions including IFRS 2 "Share based payments" and IAS 17 "Leases". This new standard is applicable for annual periods beginning on or after January 1, 2013. Penn West believes the adoption of this standard will have no material impact on its financial statements.

# 4. Deferred funding assets

### Peace River Oil Partnership

In 2010, Penn West entered a partnership agreement to develop oil assets in the Peace River area in Alberta. Pursuant to the agreement, Penn West contributed assets with a fair value of \$1.8 billion in exchange for a 55 percent interest in the partnership. Penn West received cash consideration of \$312 million upon closing and received an additional \$505 million in future commitments from its partner to fund Penn West's share of future capital and operating expenses in the Peace River Oil Partnership. As at September 30, 2011, approximately \$441 million of deferred funding remained (December 31, 2010 – \$473 million).

### Cordova Joint Venture

In 2010, Penn West entered into a joint venture agreement to develop its unconventional natural gas assets located in the Cordova Embayment and certain conventional assets located at its Wildboy play in northeastern British Columbia. Penn West sold a 50 percent interest in the assets for cash consideration of approximately \$250 million upon closing and approximately \$205 million in future commitments from its partner for Penn West's share of future capital costs in the joint venture. As at September 30, 2011, approximately \$186 million of deferred funding remained (December 31, 2010 – \$205 million).

# 5. Exploration and evaluation assets

	Nine months ended		Year ended December 31, 2010		
	September 30, 2				
Balance, beginning of period	\$	128		\$	132
Capital expenditures		154			58
Expense		(5)			(1)
Net dispositions		(2)			(61)
Balance, end of period	\$	275		\$	128

# 6. Property, plant and equipment

	Nine months ended	Year ended
Cost	September 30, 2011	December 31, 2010
Balance, beginning of period	\$ 18,554	\$ 17,762
Capital expenditures	1,098	1,129
Joint venture, carried capital	77	17
Acquisitions	72	552
Dispositions	(280)	(1,136)
Business combinations	286	139
Decommissioning additions (dispositions)	(19)	91
Balance, end of period	\$ 19.788	\$ 18.554

	Nine months ended	Year ended
Accumulated depletion and depreciation	September 30, 2011	December 31, 2010
Balance, beginning of period	\$ 7,336	\$ 6,588
Depletion and depreciation	860	1,089
Dispositions	(113)	(421)
Impairment	29	80
Impairment reversals	(39)	_
Balance, end of period	\$ 8,073	\$ 7,336

Net book value	September 30, 2011	December 31, 2010
Total	\$ 11,715	\$ 11,218

In addition to Penn West's net share of capital overhead recoveries, capital additions included approximately \$18 million of staff costs directly attributable to exploration and development activities (2010 – \$18 million).

On June 1, 2011, we closed the acquisition of Spartan Exploration Ltd., a publicly traded oil and gas exploration company. The total acquisition cost was \$222 million, which included the assumption of \$56 million of debt and working capital deficiency.

On September 30, 2011 and December 31, 2010, no impairment indicators existed relating to the capitalized costs on oil and natural gas properties.

#### 7. Convertible debentures

Penn West's outstanding balances and estimated fair values for the unsecured, subordinated convertible debentures were as follows:

	September 30,	2011	December 31	, 2010
Total	\$	224	\$	255
Total fair value (1)	\$	224	\$	262

<sup>(1)</sup> Based on quoted market value.

At September 30, 2011, Penn West had the following unsecured, subordinated convertible debentures outstanding:

			Conversion	Redemption price
Description of security	Symbol	Maturity date	price (per share)	(per \$1,000 face value)
6.5% Convertible extendible	PWT.DB.F	Dec. 31, 2011	\$51.55	\$1,025 Dec. 31, 2010 to maturity

There was no activity during the third quarter of 2011 related to our convertible debentures (2010 – \$18 million matured and settled in equity).

Balance, September 30, 2011	\$	_	\$	_	\$	224	\$ 224
Matured <sup>(2)</sup>		_		(24)		_	(24)
Settled (2)		_		(2)		(5)	(7)
Balance, December 31, 2010	\$	_	\$	26	\$	229	\$ 255
Matured <sup>(1)</sup>		(18)		_		_	(18)
Balance, December 31, 2009	\$	18	\$	26	\$	229	\$ 273
	PWT.DB.D	- 6.5%	PWT.DB.E -	- 7.2%	PWT.DB.F -	- 6.5%	Total

<sup>(1)</sup> Convertible debentures were settled in equity.

<sup>(2)</sup> Convertible debentures were settled in cash.

## 8. Long-term debt

•	<b>September 30, 2011</b>	December 31, 2010
Bankers' acceptances and prime rate loans	\$ 1,018	\$ 773
U.S. Senior unsecured notes – 2007 Notes		
5.68%, US\$160 million, maturing May 31, 2015	168	159
5.80%, US\$155 million, maturing May 31, 2017	162	154
5.90%, US\$140 million, maturing May 31, 2019	147	139
6.05%, US\$20 million, maturing May 31, 2022	21	20
0.0070, 00020 Hillion, Hataring Hay 01, 2022	498	472
Senior unsecured notes – 2008 Notes		
6.12%, US\$153 million, maturing May 29, 2016	160	152
6.16%, CAD\$30 million, maturing May 29, 2018	30	30
6.30%, US\$278 million, maturing May 29, 2018	291	276
6.40%, US\$49 million, maturing May 29, 2020	52	49
	533	507
UK Senior unsecured notes – UK Notes		
6.95%, £57 million, maturing July 31, 2018 <sup>(1)</sup>	93	88
<u> </u>		
Senior unsecured notes – 2009 Notes		
8.29%, US\$50 million, maturing May 5, 2014	52	50
8.89%, US\$35 million, maturing May 5, 2016	37	35
9.32%, US\$34 million, maturing May 5, 2019	35	34
8.89%, US\$35 million, maturing May 5, 2019 (2)	37	35
9.15%, £20 million, maturing May 5, 2019 (3)	33	31
9.22%, €10 million, maturing May 5, 2019 (4)	14	13
7.58%, CAD\$5 million, maturing May 5, 2014	5	5
	213	203
Senior unsecured notes – 2010 Q1 Notes		
4.53%, US\$28 million, maturing March 16, 2015	29	27
4.88%, CAD\$50 million, maturing March 16, 2015	50	50
5.29%, US\$65 million, maturing March 16, 2017	68	64
5.85%, US\$112 million, maturing March 16, 2020	118	112
5.95%, US\$25 million, maturing March 16, 2022	26	25
6.10%, US\$20 million, maturing March 16, 2025	21	20
	312	298
Senior unsecured notes – 2010 Q4 Notes		
4.44%, CAD\$10 million, maturing December 2, 2015	10	10
4.17%, US\$18 million, maturing December 2, 2017	19	18
5.38%, CAD\$50 million, maturing December 2, 2020	50	50
4.88%, US\$84 million, maturing December 2, 2020	88	49
4.98%, US\$18 million, maturing December 2, 2022	19	18
5.23%, US\$50 million, maturing December 2, 2025	52	10
	238	155
Total long-term debt	\$ 2,905	\$ 2,496

<sup>(1)</sup> These notes bear interest at 7.78 percent in Pounds Sterling, however, contracts were entered into which fixed the interest rate at 6.95 percent in Canadian dollars.

<sup>(2)</sup> This portion of the 2009 Notes has equal repayments, beginning in 2013, over the remaining seven years.

<sup>(3)</sup> These notes bear interest at 9.49 percent in Pounds Sterling, however, contracts were entered into which fixed the interest rate at 9.15 percent in Canadian dollars.

<sup>(4)</sup> These notes bear interest at 9.52 percent in Euros, however, contracts were entered into which fixed the interest rate at 9.22 percent in Canadian dollars.

On September 30, 2011, Penn West had a four-year, unsecured, revolving syndicated bank facility with an aggregate borrowing limit of \$2.25 billion. The facility expires on June 26, 2015 and is extendible. The credit facility contains provisions for stamping fees on bankers' acceptances and LIBOR loans and standby fees on unutilized credit lines that vary depending on certain consolidated financial ratios. At September 30, 2011, the Company had approximately \$1.2 billion of unused credit capacity available.

Subsequent to the end of the third quarter, Penn West increased the borrowing limit on its bank facility by \$500 million using the "accordion" feature under the facility. The rates, terms and maturity date of the additional capacity are the same as the existing facility. The facility now has an aggregate borrowing limit of \$2.75 billion which expires on June 26, 2015 and is extendible.

In October 2011, Penn West priced a private placement of senior unsecured notes (the "2011 Notes") with aggregate principal amounts of approximately \$135 million. The 2011 Notes are subject to various terms with an average term of approximately 8.1 years and an average fixed interest rate of approximately 4.49 percent. The 2011 Notes will rank equally with Penn West's bank facilities and Penn West's other outstanding senior notes. Subject to the completion of customary closing conditions, this private placement is expected to close on or about November 30, 2011. The 2011 Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), and may not be offered or sold in the United States absent registration or an applicable exemption from the Securities Act.

Letters of credit totalling \$3 million were outstanding on September 30, 2011 (December 31, 2010 – \$2 million) that reduced the amount otherwise available to be drawn on the syndicated facility.

Financing costs, including interest expense on the syndicated bank facility, the senior unsecured notes and the convertible debentures, were \$47 million in the third quarter of 2011 (2010 – \$46 million) and \$142 million for the first nine months of 2011 (2010 – \$131 million). Also included in financing costs are realized losses on interest rate swaps of \$3 million for the third guarter of 2011 (2010 – \$5 million) and \$9 million for the first nine months of 2011 (2010 – \$17 million).

The estimated fair values of the principal and interest obligations of the outstanding unsecured notes were as follows:

	September 30, 2011	December 31, 2010
2007 Notes	\$ 550	\$ 500
2008 Notes	610	557
UK Notes	93	87
2009 Notes	255	239
2010 Q1 Notes	343	309
2010 Q4 Notes	252	151
Total	\$ 2,103	\$ 1,843

## 9. Decommissioning liability

The decommissioning liability was determined by applying an inflation factor of 2.0 percent (December 31, 2010 - 2.0 percent) and the inflated amount was discounted using a credit-adjusted rate of 7.0 percent (December 31, 2010 - 7.0 percent) over the expected useful life of the underlying assets, currently extending up to 50 years into the future with an average life of 35 years. Future cash flows from operating activities are expected to fund the obligations.

Changes to the decommissioning liability were as follows:

	Nine months ended	Year ended
	September 30, 2011	December 31, 2010
Balance, beginning of period	\$ 648	\$ 562
Net liabilities incurred during the period (1)	(12)	54
Increase in liability due to change in estimate	-	37
Liabilities settled during the period	(45)	(53)
Liabilities acquired during the period	2	4
Accretion charges	33	44
Balance, end of period	\$ 626	\$ 648

<sup>(1)</sup> Includes additions from drilling activity and facility capital spending and disposals from net property dispositions.

## 10. Risk management

Financial instruments included in the balance sheets consist of accounts receivable, fair values of derivative financial instruments, current liabilities, convertible debentures and long-term debt. Except for the senior, unsecured notes described in Note 8 and the convertible debentures described in Note 7, the fair values of these financial instruments approximate their carrying amounts due to the short-term maturity of the instruments, the mark to market values recorded for the financial instruments and the market rate of interest applicable to the bank facility.

The fair values of all outstanding financial, commodity, power, interest rate and foreign exchange contracts are reflected on the balance sheet with the changes during the period recorded in income as unrealized gains or losses.

As at September 30, 2011 and December 31, 2010, the only asset or liability measured at fair value on a recurring basis was the risk management asset and liability, which was valued based on "Level 2 inputs" being quoted prices in markets that are not active or based on prices that are observable for the asset or liability.

The following table reconciles the changes in the fair value of financial instruments outstanding:

	Nine months ended	Year ended		
Risk management asset (liability)	September 30, 2011	December 31, 2010		
Balance, beginning of period	\$ (126	\$ (151)		
Unrealized gain (loss) on financial instruments:				
Commodity collars and swaps	261	23		
Electricity swaps	34	8		
Interest rate swaps	(13	(3)		
Foreign exchange forwards	(27	16		
Cross currency swaps	8	(19)		
Total fair value, end of period	\$ 137	\$ (126)		
Total fair value consists of the following:				
Fair value, end of period – current asset portion	\$ 149	\$ 23		
Fair value, end of period – current liability portion	(45	(85)		
Fair value, end of period – non-current asset portion	87	3		
Fair value, end of period – non-current liability portion	(54	<b>.)</b> (67)		
Total fair value, end of period	\$ 137	\$ (126)		

Based on September 30, 2011 pricing, a \$1.00 change in the price per barrel of liquids would change pre-tax unrealized risk management by \$13 million and a \$0.10 change in the price per mcf of natural gas would change pre-tax unrealized risk management by \$2 million.

The following table reconciles the changes in the fair value of financial instruments including the realized components (settlements in cash) in the period:

	Nine months ended	Year ended
Risk management asset (liability)	September 30, 2011	December 31, 2010
Balance, beginning of period	\$ (126)	\$ (151)
Realized loss – commodity contracts	50	20
Unrealized gain - commodity contracts	211	3
Realized loss – other	1	35
Unrealized gain (loss) – other	1	(33)
Total fair value, end of period	\$ 137	\$ (126)

Penn West had the following financial instruments outstanding as at September 30, 2011. Fair values are determined using external counterparty information, which is compared to observable market data. Penn West limits its credit risk by executing counterparty risk procedures which include transacting only with institutions within our credit facility or with high credit ratings and by obtaining financial security in certain circumstances.

					value
	Notional volume	Remaining term	Pricing	(mi	lions)
Crude oil					
WTI Collars	41,000 bbls/d	Oct/11 - Dec/11	US\$79.98 to \$96.39/bbl	\$	18
WTI Collars	37,000 bbls/d	Jan/12 – Dec/12	US\$85.95 to \$109.02/bbl		149
Natural gas					
AECO Forwards (1)	52,730 GJ/d	Jan/12 - Dec/12	\$4.08/GJ		7
Electricity swaps					
Alberta Power Pool	90 MW	Oct/11 - Dec/11	\$63.16/MWh		10
Alberta Power Pool	45 MW	Jan/12 - Dec/12	\$53.02/MWh		1
Alberta Power Pool	30 MW	Jan/12 – Dec/13	\$54.60/MWh		5
Alberta Power Pool	20 MW	Jan/13 – Dec/13	\$56.10/MWh		_
Alberta Power Pool	50 MW	Jan/14 – Dec/14	\$58.50/MWh		3
Interest rate swaps					
	\$500	Oct/11 - Dec/11	1.61%		(1)
	\$600	Oct/11 – Jan/14	2.71%		(25)
	\$50	Oct/11 – Jan/14	1.94%		(1)
Foreign exchange forward	s on revenues				
19-month initial term	US\$95	Oct/11 - Dec/11	1.061 CAD/USD		2
12-month initial term	US\$1,080	Jan/12 – Dec/12	1.011 CAD/USD		(44)
Foreign exchange forward	s on senior notes				
3 to 15-year initial term	US\$762	2014 - 2022	1.000 CAD/USD		41
Cross currency swaps					
10-year term	£57	2018	2.0075 CAD/GBP, 6.95%		(22)
10-year term	£20	2019	1.8051 CAD/GBP, 9.15%		(4)
10-year term	€10	2019	1.5870 CAD/EUR, 9.22%		(2)
Total				\$	137

<sup>(1)</sup> The forward contracts total approximately 50,000 mcf per day with an average price of \$4.30 per mcf.

Subsequent to September 30, 2011, Penn West entered into additional crude oil collars on 23,000 barrels per day for 2012 between US\$85.00 and US\$91.44 per barrel.

A realized gain of \$8 million (2010 – \$10 million loss) on electricity contracts has been included in operating costs for the first nine months of 2011.

#### **Business Risks**

Penn West is exposed to normal market risks inherent in the oil and natural gas business, including, but not limited to, commodity price risk, foreign currency rate risk, credit risk, interest rate risk and liquidity risk. The Company seeks to mitigate these risks through various business processes and management controls and from time to time by using financial instruments.

#### Commodity Price Risk

Commodity price fluctuations are among the Company's most significant exposures. Crude oil prices are influenced by worldwide factors such as OPEC actions, world supply and demand fundamentals, and geopolitical events. Natural gas prices are influenced by the price of alternative fuel sources such as oil or coal and by North American natural gas supply and demand fundamentals including the levels of industrial activity, weather, storage levels and liquefied natural gas activity. In accordance with policies approved by Penn West's Board of Directors, the Company may, from time to time, manage these risks through the use of swaps, collars or other financial instruments up to a maximum of 50 percent of forecast sales volumes, net of royalties, for the balance of any current year plus one additional year forward and up to a maximum of 25 percent, net of royalties, for one additional year thereafter. Hedging limits included in Penn West's policies may be exceeded with specific approval from the Board of Directors.

## Foreign Currency Rate Risk

Prices received for crude oil are referenced to or denominated directly in US dollars, thus Penn West's realized oil prices are impacted by Canadian dollar to US dollar exchange rates. A portion of the Company's debt capital is denominated in US dollars, thus the principal and interest payments in Canadian dollars are also impacted by exchange rates. When considered appropriate, the Company may use financial instruments to fix or collar future exchange rates to fix the Canadian dollar equivalent of crude oil revenues or to fix US denominated long-term debt principal repayments. At September 30, 2011, the following foreign currency forward contracts were outstanding:

Nominal Amount	Termination date	Exchange rate
Sell US\$95	December 2011	1.06085 CAD/USD
Sell US\$1,080	December 2012	1.01054 CAD/USD
Buy US\$25	2014	0.98500 CAD/USD
Buy US\$94	2015	0.98500 CAD/USD
Buy US\$94	2016	0.99260 CAD/USD
Buy US\$121	2017	0.99996 CAD/USD
Buy US\$139	2018	1.00098 CAD/USD
Buy US\$104	2019	1.00958 CAD/USD
Buy US\$165	2020	1.01500 CAD/USD
Buy US\$20	2022	1.01810 CAD/USD

At September 30, 2011, Penn West had US dollar denominated debt with a face value of US\$0.8 billion (December 31, 2010 – US\$1.2 billion) on which the repayment of the principal amount in Canadian dollars was not fixed.

## Credit Risk

Credit risk is the risk of loss if purchasers or counterparties do not fulfill their contractual obligations. The Company's accounts receivable are principally with customers in the oil and natural gas industry and are generally subject to normal industry credit risk, which includes the ability to recover unpaid receivables by retaining the partner's share of production when Penn West is the operator. For oil and natural gas sales and financial derivatives, a counterparty risk procedure is followed whereby each counterparty is reviewed on a regular basis for the purpose of assigning a credit limit and may be requested to provide security if determined to be prudent. For financial derivatives, the Company normally transacts with counterparties who are members of the banking syndicate or other counterparties that have investment grade bond ratings. Credit events related to all counterparties are monitored and credit exposures are reassessed on a regular basis. As necessary, provisions for potential credit related losses are recognized.

As at September 30, 2011, the maximum exposure to credit risk was \$411 million (December 31, 2010 – \$386 million) being the carrying value of the accounts receivable.

#### Interest Rate Risk

A portion of the Company's debt capital is held in floating-rate bank facilities which results in exposure to fluctuations in short-term interest rates which remain at lower levels than longer-term rates. From time to time, Penn West may increase the certainty of its future interest rates by entering fixed interest rate debt instruments or by using financial instruments to swap floating interest rates for fixed rates or to collar interest rates. As at September 30, 2011, none of the Company's long-term debt instruments were exposed to changes in short-term interest rates (December 31, 2010 – none).

As at September 30, 2011, a total of \$1.9 billion of fixed interest rate debt instruments and \$0.2 billion of convertible debentures were outstanding. On the fixed interest rate debt the average remaining term was 6.7 years (December 31, 2010 - 7.2 years) with an average interest rate of 5.6 percent (December 31, 2010 - 5.7 percent), including the effects of interest rate swaps.

## Liquidity Risk

Liquidity risk is the risk that the Company will be unable to meet its financial liabilities as they come due. Management utilizes short and long-term financial and capital forecasting programs to ensure credit facilities are sufficient relative to forecast debt levels, dividend and capital program levels are appropriate, and that financial covenants will be met. Management also regularly reviews capital markets to identify opportunities to optimize the debt capital structure on a cost effective basis. In the short term, liquidity is managed through daily cash management activities, short-term financing strategies and the use of collars and other financial instruments to increase the predictability of cash flow from operating activities.

The following table outlines estimated future contractual obligations for non-derivative financial liabilities as at September 30, 2011:

	2011		2012	2013	2014	2015	Thereafter
Bank debt	\$ -	- \$	_	\$ _	\$ _	\$ 1,018	\$ -
Senior unsecured notes	-	-	_	6	63	263	1,555
Convertible debentures	224	L .	_	_	_	_	_
Accounts payable and accrued liabilities	801		_	_	_	_	_
Dividends payable	127	,	_	_	_	_	_
Share-based liability	44	L .	5	_	_	-	
Total	\$ 1,196	\$	5	\$ 6	\$ 63	\$ 1,281	\$ 1,555

#### 11. Income taxes

	September 30, 2011	December 31, 2010
Deferred tax liability	\$ 1,335	\$ 1,452

On January 1, 2011, Penn West recorded a \$304 million recovery related to a change in tax rates on conversion from an income trust to a corporation. On the conversion to a corporation, deferred income tax assets and liabilities were re-measured at the applicable corporate income tax rate of approximately 26 percent. Under the trust structure, Penn West was required to provide for deferred tax on timing differences at the trust level at rates of approximately 39 percent, representing the rate applicable to undistributed earnings of the trust. In addition, Penn West included a net tax recovery of \$41 million related to amendments and exchanges of share-based instruments under Penn West's equity-based compensation plans that occurred on January 1, 2011.

## 12. Shareholders' equity

## a) Authorized

#### i) An unlimited number of Common Shares.

#### ii) 90,000,000 Preferred Shares issuable in one or more series.

Penn West has a Dividend Reinvestment and Optional Share Purchase Plan (the "DRIP") that provides eligible shareholders the opportunity to reinvest quarterly cash dividends into additional common shares at a potential discount. Common shares are issued from treasury at 95 percent of the 10-day volume-weighted average market price when available. When common shares are not available from treasury they are acquired in the open market at prevailing market prices.

Eligible shareholders who participate in the DRIP may also purchase additional common shares, subject to a quarterly maximum of \$15,000 and a minimum of \$500. Optional cash purchase common shares are acquired in the open market at prevailing market prices or issued from treasury, without a discount at the 10-day volume-weighted average market price.

#### b) Issued

Shareholders' capital	Common Shares/Trust Units	Amount
Balance, December 31, 2009	421,638,737	\$ 8,451
Issued on exercise of trust unit rights (1)	5,530,841	114
Issued to employee trust unit savings plan	2,025,699	42
Issued to distribution reinvestment plan	6,040,183	117
Issued to settle convertible debentures	922,580	18
Issued on trust unit offering (net of issue costs/tax)	23,524,209	428
Balance, December 31, 2010	459,682,249	\$ 9,170
Cancellation of trust units on January 1, 2011	(459,682,249)	(9,170)
Issuance of shares on January 1, 2011	459,682,249	9,170
Elimination of deficit	-	(610)
Issued on exercise of restricted options (1)	6,891,964	182
Issued to dividend reinvestment plan	2,890,955	66
Balance, September 30, 2011	469,465,168	\$ 8,808

<sup>(1)</sup> Upon exercise of options or trust unit rights, the net benefit is recorded as a reduction of other reserves and an increase to shareholders' capital. Included in the exercised amount are 67,035 shares issued from Treasury as a result of individuals settling their restricted rights in equity.

Upon commencement of operations as a corporation, pursuant to the Plan of Arrangement and a resolution of the Board of Directors, Penn West's recorded deficit of \$610 million was eliminated against share capital on January 1, 2011.

	Nine months ended	Year ended
Other Reserves	September 30, 2011	December 31, 2010
Balance, beginning of period	\$ -	\$ -
Set-up of Option Plan and CSRIP	81	_
Share-based compensation expense	31	_
Net benefit on options exercised (1)	(22)	
Balance, end of period	\$ 90	\$ -

<sup>(1)</sup> Upon exercise of options, the net benefit is recorded as a reduction of other reserves and an increase to shareholders' capital.

## Preferred Shares

No Preferred Shares were issued or outstanding.

#### c) Basic and Diluted

Average Common Shares Outstanding	Three months ended September 30		Nine months ended September 30	
(millions of shares)	2011	2010	2011	2010
Weighted average				
Basic	469.2	453.0	465.9	436.7
Dilutive Impact	0.2	9.3	0.2	9.4
Diluted	469.4	462.3	466.1	446.1

For the third quarter of 2011, 29.3 million common shares (2010 – 13.0 million) that would be issued under the Stock Option Plan and CSRIP and 4.3 million common shares (2010 – 0.4 million) that would be issued on the conversion of the convertible debentures were excluded in calculating the weighted average number of diluted shares outstanding as they were considered anti-dilutive. All the common shares related to the convertible debentures were excluded in the diluted calculation.

For the first nine months of 2011, 28.6 million common shares (2010 – 13.0 million) that would be issued under the Stock Option Plan and CSRIP and 4.3 million common shares (2010 – 0.4 million) that would be issued on the conversion of the convertible debentures were excluded in calculating the weighted average number of diluted shares outstanding as they were considered anti-dilutive. All the common shares related to the convertible debentures were excluded in the diluted calculation.

#### d) Dividends

In the third quarter of 2011, Penn West paid dividends of \$0.27 per share totalling \$127 million (2010 – distributions of \$203 million) including amounts funded by the DRIP. For the first nine months of 2011, dividends of \$293 million have been paid (2010 – distributions of \$585 million).

On October 14, 2011, Penn West paid its third quarter dividend of \$0.27 per share totalling \$127 million. On November 2, 2011, Penn West declared its fourth quarter dividend of \$0.27 per share to be paid on January 13, 2012 to shareholders of record on December 31, 2011.

#### 13. Share-based compensation

## Stock Option Plan (the "Option Plan")

Penn West has an Option Plan that allows Penn West to issue options to acquire common shares to officers, employees and other service providers. The plan was effective on January 1, 2011, the date of conversion to a corporation. Prior to 2011, options holders held trust unit rights under the Trust Unit Rights Incentive Plan ("TURIP").

To date, no options have been granted to other service providers. The number of options reserved for issuance under the terms of the Option Plan plus the number of common shares rights reserved for issuance under the CSRIP shall not exceed nine percent of the aggregate number of issued and outstanding common shares of Penn West. The grant price of options is equal to the volume-weighted average trading price of the common shares on the TSX for a five-trading-day period immediately preceding the time of grant. Options granted to date vest over a four-year period and expire five years after the date of grant.

	Nine months ended September 30, 2011		
	Number of	Weighted Average	
Options	Options	Exercise Price	
Outstanding, beginning of period	-	\$ -	
Granted	7,666,226	26.85	
Forfeited	(505,667)	27.46	
Outstanding, end of period	7,160,559	\$ 26.80	
Exercisable, end of period	_	\$ -	

## Common Share Rights Incentive Plan ("CSRIP")

#### Restricted Options and Restricted Rights

Prior to 2011, option holders held trust unit rights under the TURIP. On the effective date of conversion to a corporation, pursuant to the Plan of Arrangement, holders of trust unit rights could elect to exchange one outstanding "in-themoney" trust unit right for one Restricted Option and one Restricted Right. The Restricted Option and the Restricted Right must be exercised simultaneously with the Restricted Option settled in equity while the Restricted Right can be settled in common shares or cash. Restricted Options and Restricted Rights vest between a three and five-year period and expire four to six years after the date of the grant. Subsequent to January 1, 2011 only stock options will be granted under the Option Plan.

	Nine months ended September 30, 2011		
	Number of	Weighted Average	
Restricted Options	Restricted Options	Exercise Price	
Outstanding, beginning of period	-	\$ -	
Exchange of TURIP	27,586,712	23.84	
Exercised	(6,188,414)	23.84	
Forfeited	(1,513,187)	23.84	
Outstanding, end of period	19,885,111	\$ 23.84	
Exercisable, end of period	12,061,431	\$ 23.84	

	Nine months ended September 30, 2011		
	Number of Weighted Av		
Restricted Rights	Restricted Rights	Exercise Price	
Outstanding, beginning of period	-	\$ -	
Exchange of TURIP	27,586,712	16.11	
Exercised	(6,655,697)	15.09	
Forfeited	(1,045,904)	16.76	
Balance before reduction of exercise price	19,885,111	16.42	
Reduction of exercise price for dividends paid	-	(0.50)	
Outstanding, end of period	19,885,111	\$ 15.92	
Exercisable, end of period	12,061,431	\$ 15.64	

The fair value of the Restricted Rights is classified as a liability due to the cash settlement feature. At September 30, 2011, \$38 million was classified as a current liability (December 31, 2010 – nil) included in accounts payable and accrued liabilities and none was classified as a non-current liability (December 31, 2010 – nil) included in other non-current liabilities.

#### Share Rights

On the date of the conversion to a corporation, trust unit right holders who elected not to exchange their trust unit rights for a Restricted Option and Restricted Right, as described above, or who held "out-of-the-money" trust unit rights were issued Share Rights under the CSRIP in exchange for their trust unit rights. Share Rights were issued with the same or similar features to trust unit rights including vesting terms, grant prices and the reduction of the exercise price for dividends paid in certain circumstances. Share Rights vest between a three and five-year period and expire four to six years after the date of the grant. No new Share Rights will be granted after January 1, 2011.

	Nine months ended September 30, 2011		
	Number of	Weighted Average	
Share Rights	Share Rights	Exercise Price	
Outstanding, beginning of period	_	\$ -	
Exchange of TURIP	3,778,766	22.46	
Exercised	(636,515)	15.86	
Forfeited	(430,187)	22.20	
Balance before reduction of exercise price	2,712,064	24.05	
Reduction of exercise price for dividends paid	-	(0.50)	
Outstanding, end of period	2,712,064	\$ 23.55	
Exercisable, end of period	2,418,743	\$ 24.35	

#### **TURIP**

Prior to conversion to a corporation on January 1, 2011, Penn West had a trust unit rights incentive plan that allowed Penn West to issue trust unit rights to directors, officers, employees and other service providers. Upon conversion, all trust unit rights were exchanged for either a Restricted Option with a Restricted Right or a Share Right.

	Nine mont		Year er		
	Septembe	r 30, 2011	December	December 31, 2010	
		Weighted		Weighted	
	Number of	Average	Number of	Average	
TURIP	Unit Rights	<b>Exercise Price</b>	<b>Unit Rights</b>	Exercise Price	
Outstanding, beginning of period	31,365,478	\$ 16.88	31,816,158	\$ 17.65	
Granted	-	-	7,689,930	19.90	
Exercised	-	-	(5,530,841)	16.38	
Forfeited	-	-	(2,609,769)	18.22	
Exchange for Restricted Options/Rights	(27,586,712)	16.11	_	_	
Exchange for Share Rights	(3,778,766)	22.46	_		
Balance before reduction of					
exercise price	-	-	31,365,478	18.38	
Reduction of exercise price for					
distributions paid	-	-	_	(1.50)	
Outstanding, end of period		\$ -	31,365,478	\$ 16.88	
Exercisable, end of period	_	\$ -	13,895,742	\$ 17.52	

Prior to the conversion to a corporation, the fair value of the TURIP obligation was classified as a current liability of \$171 million included in accounts payable and accrued liabilities and a non-current liability of \$25 million included in other non-current liabilities.

#### Long-term retention and incentive plan ("LTRIP")

Under the LTRIP, Penn West employees receive cash consideration based on Penn West's share price. Eligible employees receive a grant of a specific number of LTRIP awards (each of which notionally represents a common share) that vest over a three-year period with the cash value paid to the employee on each vesting date. The cash consideration paid will vary depending upon the performance of the Penn West share price on the TSX. If the service requirements are met, the cash consideration paid is based on the number of LTRIP awards vested and the five-day weighted average trading price of the common shares prior to the vesting date plus dividends declared by Penn West during the period preceding the vesting date.

	Nine months ended	Year ended
LTRIP awards (number of shares equivalent)	September 30, 2011	December 31, 2010
Outstanding, beginning of period	700,669	_
Granted	954,203	740,985
Vested and paid	(206,215)	_
Forfeited	(115,262)	(40,316)
Outstanding, end of period	1,333,395	700,669

At September 30, 2011, LTRIP obligations of \$6 million were classified as a current liability (December 31, 2010 – \$4 million) included in accounts payable and accrued liabilities and \$5 million were classified as a non-current liability (December 31, 2010 – \$4 million) included in other non-current liabilities.

## Share-based compensation

Share-based compensation is based on the fair value of the options at the time of grant under the Option Plan and the CSRIP, amortized over the remaining vesting period on a graded vesting schedule. Share-based compensation under the Restricted Rights and LTRIP is based on the fair value of the awards outstanding at the reporting date and is amortized based on a graded vesting schedule. Share-based compensation consisted of the following:

Nine months ended September 30

	2011	2010
Options	\$ 13	\$ -
Restricted Options	17	_
Restricted Rights	(80)	_
Share Rights	1	_
LTRIP	7	5
TURIP	_	72
Expiry of TURIP on January 1, 2011	(196)	_
Share Rights at January 1, 2011	16	_
Restricted Options on January 1, 2011	65	_
Restricted Rights liability on January 1, 2011	173	
Share-based compensation	\$ 16	\$ 77

The share price used in the fair value calculation of the LTRIP obligation and Restricted Rights obligation at September 30, 2011 was \$15.55 (2010 – \$20.62).

On January 1, 2011, the TURIP liability was removed and a liability was recorded to reflect the Restricted Rights. Additionally, the fair values to reflect the initiation of the Restricted Options and the Shares Rights were recorded in other reserves.

A Black-Scholes option-pricing model was used to determine the fair value of options granted in 2011 under the Option Plan with the following fair value per option and weighted average assumptions:

Nine months ended September 30

	2011 (1)	2010 (2)
Average fair value of options granted (per share)	\$ 6.54	\$ 2.99
Expected life of options (years)	4.0	3.0
Expected volatility (average)	29.1%	32.3%
Risk-free rate of return (average)	2.1%	2.3%
Dividend yield	5.3%	11.3%_

<sup>(1)</sup> In 2011, assumptions relate to the Option Plan.

#### Employee retirement savings plan

Penn West has an employee retirement savings plan (the "savings plan") for the benefit of all employees. Under the savings plan, employees may elect to contribute up to 10 percent of their salary and Penn West matches these contributions at a rate of \$1.50 for each \$1.00 of employee contribution. Both the employee's and Penn West's contributions are used to acquire Penn West common shares or are placed in low-risk investments. Shares are purchased in the open market at prevailing market prices.

### Deferred share unit plan ("DSU plan")

The DSU plan became effective January 1, 2011, allowing Penn West to grant DSU's in lieu of cash compensation to non-employee directors providing a right to receive, upon retirement, a cash payment based on the volume-weighted-average trading price of the common shares on the TSX for the five trading days immediately prior to the day of payment. Management directors are not eligible to participate in the DSU Plan.

#### 14. Capital management

Penn West manages its capital to provide a flexible structure to support capital programs, dividend policies, production maintenance and other operational strategies. Maintaining a strong financial position enables the capture of business opportunities and supports Penn West's business strategy of providing shareholder return through a combination of organic growth and yield.

Shareholders' equity, long-term debt and convertible debentures are defined as capital by Penn West. Shareholders' equity includes shareholders' capital, other reserves and retained earnings (deficit). Long-term debt includes bank loans and senior unsecured notes.

	September 30, 2011	December 31, 2010
Components of capital		
Shareholders' equity	\$ 9,219	\$ 8,560
Long-term debt	2,905	2,496
Convertible debentures	224	255
Total	\$ 12,348	\$ 11,311

Management continuously reviews Penn West's capital structure to ensure the objectives and strategies of Penn West are being met. The capital structure is reviewed based on a number of key factors including, but not limited to, current market conditions, trailing and forecast debt to capitalization ratios and debt to funds flow and other economic risk factors. Currently dividends are paid quarterly at the discretion of Penn West's Board of Directors.

The Company is subject to certain financial covenants under its unsecured, syndicated credit facility and the senior unsecured notes. These financial covenants are typical for senior unsecured lending arrangements and include senior debt and total debt to EBITDA and senior debt and total debt to capitalization. As at September 30, 2011, the Company was in compliance with all of its financial covenants.

<sup>(2)</sup> In 2010, assumptions relate to the TURIP. Trust unit rights fair value was determined using a Binomial Lattice option-pricing model.

Penn West is involved in various litigation and claims in the normal course of business. Penn West records provisions for claims as required.

## 16. Related-party transactions

During the first nine months of 2011, Penn West incurred \$1 million (2010 – \$2 million) of legal fees from a law firm of which a partner is also a director of Penn West.

#### 17. Transition to IFRS

Penn West's accounting policies under IFRS differ from those followed under previous GAAP as described in Note 3. These accounting policies have been applied for the nine months ended September 30, 2011 as well as the comparative information on the January 1, 2010 (the "transition date") opening balance sheet, the comparative information for the three months and nine months ended September 30, 2010 and the comparative information for the year-ended December 31, 2010.

The adjustments arising from the application of IFRS to balance sheet account balances on January 1, 2010, the effective date of transition, and on transactions prior to that date were recognized as an adjustment to opening retained earnings or, as appropriate, another category of equity or an adjustment to another balance sheet account.

On the transition date, Penn West elected to apply IFRS 1, which included the following:

#### i) Business combinations

For business combinations completed before the transition date, Penn West elected not to adopt IFRS 3 "Business Combinations" retrospectively. Accordingly, the fair value of assets and liabilities on business combinations prior to the transition date remain at the amounts determined under previous GAAP.

Goodwill was required to be valued at its carrying amount on the transition date and subject to a goodwill impairment test on that date, regardless of whether there was an indication of impairment. There were no impairments calculated from the impairment test on the transition date.

#### ii) PP&E

Penn West recognized PP&E in the opening IFRS balance sheet applying the amendment to IFRS 1 "Additional exemptions for first-time adopters". The recorded amount of oil and gas assets, at the date of transition, was deemed to be equal to the historical cost of oil and gas assets under previous GAAP, except for Corporate Assets and E&E assets.

The cost of oil and gas assets was allocated between CGU's based on total proved plus probable reserve values and the fair value of certain assets on January 1, 2010. Additionally, oil and gas assets were tested for impairment on the transition date, a requirement when applying the "Deemed Cost" exemption under IFRS 1, and no impairments were indicated. The cost of corporate assets was determined in a similar manner as oil and gas assets.

#### iii) Share based payment transactions

Penn West granted equity instruments prior to the transition date that fall within the scope of IFRS 2 "Share based payments". Under IFRS 1, Penn West had the option to apply IFRS 2 to only non-vested options on the transition date. Penn West chose not to apply this exemption.

#### iv) Decommissioning liabilities

Application of the "Deemed Cost" exemption on January 1, 2010, required that changes to decommissioning liabilities on the transition date be recorded to retained earnings. On January 1, 2010, Penn West recorded certain reclamation liabilities related primarily to pipeline ownership, as they meet the definition of a constructive obligation under IAS 37 "Provisions, Contingent Liabilities and Contingent Assets". Under previous GAAP, constructive obligations were not recognized.

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## Reconciliation of Equity reported under previous GAAP to Equity reported under IFRS on the Transition Date (January 1, 2010)

		Previous	Transition	
(CAD millions, unaudited)	Notes	GAAP	Adjustments	IFRS
Assets				
Current				
Accounts receivable		\$ 371	\$ -	\$ 371
Other		101	_	101
Deferred tax asset	Α	37	(37)	_
Risk management	В	_	29	29
		509	(8)	501
Non-current				
Exploration and evaluation assets	С	_	132	132
Property, plant and equipment	C, D	11,347	(173)	11,174
Goodwill		2,020	_	2,020
Risk management	В	_	10	10
		13,367	(31)	13,336
Total assets		\$ 13,876	\$ (39)	\$ 13,837
Liabilities and Unitholders' Equity				
Current liabilities	_		Φ 50	<b>.</b> 500
Accounts payable and accrued liabilities	E	\$ 515	\$ 53	\$ 568
Distribution payable		63	_	63
Convertible debentures		18	_	18
Risk management	В	130	29	159
Non aurrant liabilities		726	82	808
Non-current liabilities		2.210		0.010
Long-term debt		3,219	_	3,219
Convertible debentures	۔ ا	255	- (0)	255
Decommissioning liability	F	568	(6)	562
Risk management	В	21	10	31
Deferred tax liability	A	1,169	361	1,530
Other non-current liabilities	E	 5,958	15 462	6,420
Unitholders' equity		0,000	+02	0,420
Unitholders' capital	E	8,451	_	8,451
Contributed surplus	E	123	(123)	-
Deficit Deficit	A, C, D, E, F	(656)	(378)	(1,034)
=	, 0, 0, 0, 1	7,918		
	1	7.918	(501)	7,417

# Reconciliation of Equity reported under previous GAAP to Equity reported under IFRS as at September 30, 2010 and December 31, 2010

_		September 30, 2010			December 31, 2010				
		Previous	Effect of		Previous	Effect of			
(CAD millions, unaudited)	Notes	GAAP	Transition	IFRS	GAAP	Transition	IFRS		
Assets									
Current assets									
Accounts receivable		\$ 310	\$ -	\$ 310	\$ 386	\$ -	\$ 386		
Other		103	_	103	87	_	87		
Deferred income tax	А	5	(5)	_	17	(17)	_		
Risk management	В	_	35	35	_	23	23		
		418	30	448	490	6	496		
Non-current assets									
Deferred funding asset		703	_	703	678	_	678		
Exploration and evaluation assets	С	_	96	96	_	128	128		
Property, plant and equipment	C, D, F	9,817	1,039	10,856	10,180	1,038	11,218		
Goodwill		2,020	_	2,020	2,020	_	2,020		
Risk management	В	_	20	20	_	3	3		
		12,540	1,155	13,695	12,878	1,169	14,047		
Total assets		\$12,958	\$ 1,185	\$14,143	\$13,368	\$ 1,175	\$14,543		
Liabilities and Unitholders' Equity									
Current liabilities									
Accounts payable and accrued liabilities	Е	\$ 668	\$ 105	\$ 773	\$ 743	\$ 167	\$ 910		
Distributions payable		41	-	41	41	_	41		
Convertible debentures	G	26	-	26	_	255	255		
Risk management	В	20	35	55	62	23	85		
		755	140	895	846	445	1,291		
Non-current liabilities									
Long-term debt		2,260	_	2,260	2,496	_	2,496		
Convertible debentures	G	229	_	229	255	(255)	_		
Decommissioning liability	F	581	1	582	653	(5)	648		
Risk management	В	31	20	51	64	3	67		
Deferred tax liability	Α	866	624	1,490	855	597	1,452		
Other non-current liabilities	E	_	22	22	_	29	29		
		4,722	807	5,529	5,169	814	5,983		
Unitholders' equity									
Unitholders' capital	Н	9,057	7	9,064	9,177	(7)	9,170		
Other reserves	Е	151	(151)	_	138	(138)	_		
Retained earnings (Deficit)	Н	(972)	522	(450)	(1,116)	506	(610)		
		8,236	378	8,614	8,199	361	8,560		
Total liabilities and unitholders' equity		\$12,958	\$ 1,185	\$14,143	\$13,368	\$ 1,175	\$14,543		

		Nine months ended September 30, 2010			Year ended December 31, 2010								
_		Previ			ffect of		,	Pre	vious		fect of		
(CAD millions, except per share amounts, unaudited)	Notes		AAP		ansition		IFRS		GAAP		nsition		IFRS
Oil and natural gas sales		\$ 2,2	249	\$	_	\$ 2	2,249	\$	3,054	\$	_	\$	3,054
Royalties		(4	406)		_		(406)		(545)		_		(545)
		1,8	843		-	1	,843		2,509		-		2,509
Risk management gain (loss)													
Realized			3		-		3		(20)		_		(20)
Unrealized			110		-		110		23		_		23
		1,9	956		-	1	,956		2,512		_		2,512
Expenses													
Operating	Е		713		(12)		701		959		(15)		944
Transportation			25		_		25		33		_		33
General and administrative	Е		133		(29)		104		181		(40)		141
Unit-based compensation	Е		_		77		77		_		159		159
Depletion, depreciation and accretion	D	,	993		(993)		_		1,338	(1	(888, 1		_
Depletion and depreciation	D		_		875		875		_	•	1,169		1,169
Gain on dispositions	D		_	(	(1,082)	(1	,082)		_	(*	(280, 1	(	1,082)
Exploration and evaluation expense	С		_		1		1		_		1		1
Unrealized risk management (gain) loss			10		_		10		(2)		_		(2)
Unrealized foreign exchange (gain) loss			(27)		_		(27)		(82)		_		(82)
Transaction costs			_		_		_		4		_		4
Financing			131		_		131		174		_		174
Accretion	D, F		_		30		30		_		44		44
		1,9	978	(	(1,133)		845		2,605	(*	1,102)		1,503
Income (loss) before taxes			(22)		1,133	1	1,111		(93)		1,102		1,009
Deferred tax expense (recovery)	А	(2	269)		233		(36)		(319)		218		(101)
Net and comprehensive income		\$ 2	247	\$	900	\$ 1	1,147	\$	226	\$	884	\$	1,110
Net income per unit													
Basic		\$ 0	).57	\$	2.06	\$	2.63	\$	0.51	\$	2.00	\$	2.51
Diluted	Н		).56	\$	2.03	\$	2.59	\$	0.50	\$	1.98	\$	2.48
2.10100	- 11	_ Ψ	,.00	Ψ	2.00	Ψ	2.00	Ψ	0.00	Ψ	1.00	Ψ	2. TO

## Reconciliation of Net and Comprehensive Income reported under previous GAAP to IFRS for the three months ended September 30, 2010

		September 30, 2010			
					U
		Previous	Effect of		.==0
(CAD millions, except per share amounts, unaudited)	Notes	GAAP	Transition		IFRS
Oil and natural gas sales		\$ 719	\$ -	\$	719
Royalties		(130)	Φ –	Φ	(130)
noyatties		589			589
		300			505
Risk management gain					
Realized		9	_		9
Unrealized		(45)	_		(45)
		553	_		553
Expenses					
Operating	Е	243	(4)		239
Transportation		8	_		8
General and administrative	Е	46	(10)		36
Unit-based compensation	Е	_	23		23
Depletion, depreciation and accretion	D	324	(324)		_
Depletion and depreciation	D	_	263		263
Gain on dispositions	D	_	(368)		(368)
Exploration and evaluation expense	С	_	_		_
Unrealized risk management loss		13	_		13
Unrealized foreign exchange gain		(46)	_		(46)
Financing		46	_		46
Accretion	D, F	_	10		10
		634	(410)		224
Income (loss) before taxes		(81)	410		329
Deformed toy gymanas (rassyan)	Λ	(56)	81		25
Deferred tax expense (recovery)	А	(50)	01		
Net and comprehensive income (loss)		\$ (25)	\$ 329	\$	304
Net income (loss) per unit					
Basic		\$ (0.06)	\$ 0.73	\$	0.67
Diluted	Н	\$ (0.06)	\$ 0.72	\$	0.66

Three months ended

#### Notes to reconciliation

#### A. Deferred income taxes

#### i) Classification

Under previous GAAP, Penn West was required to disclose the current and long-term components of deferred income taxes separately. Under IFRS, deferred income taxes are disclosed as non-current.

#### ii) Measurement

Under previous GAAP, income tax assets and liabilities of trust entities were measured at the enacted Specified Investment Flow-Through tax rate of approximately 25 percent. Under IFRS, Penn West was required to measure trust tax assets and liabilities at a rate of approximately 39 percent, representing the tax rate applicable to undistributed profits of a trust entity in the Province of Alberta. On the transition date, a charge to retained earnings of approximately \$410 million was recorded. Penn West also recorded approximately \$12 million of deferred tax recoveries related to PP&E adjustments on the transition date.

During 2010, the adjustment of the deferred tax liability for the recognition of gains on asset dispositions under IFRS and the declaration of distributions resulted in a \$101 million deferred tax recovery through income.

## B. Risk management classification

Under previous GAAP, Penn West grouped current and non-current risk management balances related to financial instruments. Under IFRS, Penn West reclassified risk management between current and non-current.

## C. Exploration and evaluation assets

Under previous GAAP, all oil and gas assets, whether development or exploratory in nature, were included in PP&E. Under IFRS, significant E&E costs are initially recognized separately from PP&E as E&E assets. On the transition date, Penn West reclassified \$132 million from PP&E to E&E assets.

Also, on the transition date, Penn West identified approximately \$44 million of lands for which the Company has no current plans to develop or explore. This amount was charged to retained earnings as required under IFRS.

Penn West spent \$26 million on E&E assets, disposed of \$61 million of E&E assets and had a \$1 million non-cash expense related to land expiries during the first nine months of 2010. During the full year 2010, Penn West spent \$58 million on E&E assets, sold \$61 million of E&E in acquisition and divestiture activities and recorded a \$1 million E&E expense related to land expiries.

#### D. Property, plant and equipment

## i) Componentization - Plant Turnaround Costs

Under previous GAAP, Penn West did not capitalize costs associated with turnarounds. Under IFRS, costs associated with major inspections of property, plant or equipment are capitalized. On the transition date, Penn West capitalized \$9 million of turnaround costs to PP&E and \$6 million to accumulated depletion as an opening retained earnings adjustment. Significant turnaround costs will be treated as a separate component under IFRS and depreciated on a straight-line basis. There have been no significant turnarounds requiring capitalization subsequent to the transition date.

## ii) Depletion, depreciation and accretion

During 2010, Penn West recorded \$1,169 million of depletion and depreciation under IFRS compared to \$1,293 million under previous GAAP.

Under previous GAAP, PP&E was generally depleted based on aggregations at the country level using the full cost method of accounting for oil and natural gas activities and the unit of production method based on proved reserves. Depletion of resource properties and facilities will generally continue to be calculated using the unit-of-production method under IFRS; however, Penn West has elected to deplete resource properties using proved plus probable reserves. Depreciation of other assets is calculated on a straight-line basis over their estimated useful lives.

Under previous GAAP, depletion, depreciation and accretion was disclosed in aggregate in the consolidated statement of income. Under IFRS, accretion has been disclosed on a separate line.

#### iii) Impairment

Under IFRS, impairment testing is performed at a lower level of asset aggregation than under previous GAAP. During the second quarter of 2010, Penn West recorded an \$80 million pre-tax impairment related to certain properties in Central Alberta to reflect declining economic factors which resulted in lower estimated future cash flows. The charge was included in depletion and depreciation.

#### iv) Gains and losses on dispositions

Under previous GAAP, proceeds on dispositions were applied to PP&E unless the disposition changed the rate of depletion and depreciation by more than 20 percent in which case gains and losses were recognized. Under IFRS, gains and losses are calculated on significant dispositions and are recognized in income. During 2010, Penn West completed a number of property dispositions of which the two most significant dispositions were to form the Peace River Oil Partnership and the Cordova Joint Venture. These dispositions resulted in 2010 pre-tax gains of \$749 million and \$368 million, respectively.

#### v) PP&E continuity

Changes in PP&E from previous GAAP as at January 1, 2010, for the nine months ending September 30, 2010 and the year ending December 31, 2010 were as follows:

	January 1, 2010	September 30, 2010	December 31, 2010
PP&E balance, previous GAAP	\$ 11,347	\$ 9,817	\$ 10,180
Reverse previous GAAP amounts:			
Depletion and depreciation	-	963	1,293
ARO revisions	-	(21)	(89)
Record IFRS adjustments:			
Set-up of E&E assets	(176)	(176)	(176)
Set-up of turnaround component	3	3	3
E&E previously recorded as PP&E	-	(26)	(58)
Depletion and depreciation	-	(875)	(1,169)
Gain on dispositions	_	1,143	1,143
ARO revisions	_	28	91
PP&E balance, IFRS	\$ 11,174	\$ 10,856	\$ 11,218

## E. Unit-based compensation

Under previous GAAP, the fair values of trust unit rights under the TURIP were amortized to income on a straight-line basis and classified as equity instruments. Under IFRS in 2010, trust unit rights were classified as a liability and were expensed as the service of the employee was provided.

On the transition date, Penn West reversed contributed surplus (other reserves) of \$123 million to remove the amount recorded as equity under previous GAAP and recorded a unit rights liability based on updated fair values per trust unit right and the service performed to that date. This resulted in the recognition of a \$68 million unit rights liability on the transition date of which \$53 million was recorded in accounts payable and accrued liabilities and \$15 million was recorded in other non-current liabilities.

Under previous GAAP, Penn West included a portion of unit-based compensation in operating expense and the balance in general and administrative expense. Under IFRS, unit-based compensation is disclosed on a separate line on the consolidated statement of income. Penn West reclassified \$4 million from operating costs and \$4 million from general and administrative expenditures into unit-based compensation expense for 2010. Additionally Penn West reclassified \$4 million from accounts payable and accrued liabilities into other non-current liabilities as this amount was non-current at December 31, 2010.

Under IFRS, as trust unit rights were treated as a liability, Penn West was required to revalue unit-based compensation at each reporting date. In the first nine months of 2010, an expense of \$72 million was recorded resulting in a total unit rights liability at September 30, 2010 of \$127 million of which a \$107 million liability was included in accounts payable and \$20 million included in other non-current liabilities. In 2010, an expense of \$151 million was incurred resulting in a unit rights liability of \$196 million at December 31, 2010 of which \$171 million was included in accounts payable and accrued liabilities and \$25 million was included in other non-current liabilities.

Due to the revaluation of trust unit rights at each reporting date under IFRS, the amount recorded as an increase to unitholders' equity on exercises changed from previous GAAP. Upon the exercise of rights, for the first nine months of 2010, Penn West recorded \$13 million in unitholders' equity compared to \$8 million under previous GAAP and for 2010 recorded \$23 million in unitholders' equity compared to \$32 million under previous GAAP.

## F. Decommissioning liability

Under previous GAAP, a decommissioning liability existed if there was a legal requirement to abandon and reclaim an asset. Under IFRS, in addition to the legal requirement, constructive obligations to abandon and reclaim an asset are included in the provision. Also, under IFRS, the decommissioning liability is calculated at a more detailed level than under previous GAAP, which results in minor differences in the present value calculation. On the transition date, Penn West recorded a reduction in the decommissioning liability of approximately \$6 million with a corresponding offset to opening retained earnings.

During 2010, Penn West had \$91 million of additions and changes in estimates which increased the liability and accretion charges totalling \$44 million under IFRS. These amounts were \$89 million and \$45 million, respectively, under previous GAAP.

#### G. Convertible debentures

Under previous GAAP, convertible debentures that expire within a year were disclosed as a long-term liability as Penn West, at its discretion, has the option of settling the debentures in cash or equity. Under IFRS, regardless of the method of settlement, instruments expiring within one year are classified as current liabilities.

## H. Unitholders' Equity

Changes to deficit from previous GAAP were as follows:

	January 1, 2010	September 30, 2010	December 31, 2010
Deficit, previous GAAP	\$ (656)	\$ (972)	\$ (1,116)
Reverse previous GAAP amounts:			
Depletion, depreciation and accretion	_	993	1,338
Unit-based compensation	_	36	47
Future income tax	_	(269)	(319)
Record IFRS adjustments:			
Set-up of turnaround component	3	3	3
Set-up of decommissioning liability	6	6	6
Set-up of unit rights liability	55	55	55
Deferred tax	(398)	(362)	(297)
E&E expense	(44)	(45)	(45)
Depletion and depreciation	_	(875)	(1,169)
Accretion	_	(30)	(44)
Unit-based compensation expense	_	(72)	(151)
Gain on dispositions	_	1,082	1,082
Deficit, IFRS	\$ (1,034)	\$ (450)	\$ (610)

Changes to unitholders' capital from previous GAAP at the comparative dates were as follows:

	January 1, 2010	September 30, 2010	December 31, 2010
Unitholders' capital, previous GAAP	\$ 8,451	\$ 9,057	\$ 9,177
Reverse previous GAAP amounts:			
Exercises of TURIP	-	(8)	(32)
Tax-effect on trust unit issue costs	-	(2)	(2)
Record IFRS adjustments:			
Exercises of TURIP	_	13	23
Tax-effect on trust unit issue costs	_	4	4
Unitholders' capital, IFRS	\$ 8,451	\$ 9,064	\$ 9,170

Contributed surplus (other reserves) of \$123 million was eliminated and charged through retained earnings on January 1, 2010 to record trust unit rights as a liability under IFRS.

## I. Earnings per unit

Under previous GAAP in 2010, the number of units used in the year-to-date earnings per unit calculation was based on the average of the number of units outstanding in each of the interim periods. Under IFRS, the year-to-date calculation is completed independent of the quarterly calculations.

For the year ended 2010, the diluted number of units outstanding under IFRS was 451.6 million compared to 447.6 million under previous GAAP.

## **Corporate Information**

#### **Directors**

#### John A. Brussa

Chairman

Calgary, Alberta

#### William E. Andrew

Vice-Chairman

Calgary, Alberta

#### James E. Allard (1)(2)

Calgary, Alberta

#### George H. Brookman (2)(4)

Calgary, Alberta

## Daryl Gilbert (3)(5)

Calgary, Alberta

## Shirley A. McClellan (1)(5)

Hanna, Alberta

## Murray R. Nunns

Calgary, Alberta

#### Frank Potter (1)(4)

Toronto, Ontario

## Jack Schanck (3)(5)

Calgary, Alberta

#### James C. Smith (1)(2)(3)

Calgary, Alberta

## Notes:

- (1) Member of the Audit Committee
- (2) Member of the Human Resources and Compensation Committee
- (3) Member of the Reserves Committee
- (4) Member of the Governance Committee
- (5) Member of the Health, Safety, Environment and Regulatory Committee

## **Senior Officers**

#### Murray R. Nunns

President and Chief Executive Officer

## Hilary Foulkes

Executive Vice President and Chief Operating Officer

### Todd H. Takeyasu

Executive Vice President and Chief Financial Officer

## David W. Middleton

Executive Vice President, Managing Director, Peace River Oil Partnership

## Mark P. Fitzgerald

Senior Vice President, Development

#### Thane A.E. Jensen

Senior Vice President, Operations

#### S. Keith Luft

General Counsel and Senior Vice President, Stakeholder Relations

## **Bob Shepherd**

Senior Vice President, Enhanced Oil Recovery & Cordova Joint Venture

-

## **Legal Counsel**

Burnet, Duckworth & Palmer LLP Calgary, Alberta

### **Independent Reserve Evaluators**

GLJ Petroleum Consultants Ltd. Calgary, Alberta

Sproule Associates Limited Calgary, Alberta

#### **Auditors**

KPMG LLP Calgary, Alberta

#### **Bankers**

Canadian Imperial Bank of Commerce Bank of Montreal The Bank of Nova Scotia Royal Bank of Canada The Toronto Dominion Bank Bank of America, N.A., Canada Branch BNP Paribas (Canada) Citibank, N.A., Canadian Branch HSBC Bank Canada JPMorgan Chase Bank, N.A., Toronto Branch Alberta Treasury Branches National Bank of Canada Sumitomo Mitsui Banking Corporation of Canada Bank of Tokyo-Mitsubishi UFJ (Canada) Societe Generale (Canada Branch) Export Development Canada Caisse Centrale Desjardins Union Bank, Canada Branch Canadian Western Bank United Overseas Bank Limited

## **Transfer Agent**

CIBC Mellon Trust Company c/o Canadian Stock Transfer Company Inc. Calgary, Alberta

Investors are encouraged to contact CIBC Mellon Trust Company for information regarding their security holdings. They can be reached at:

416-643-5000 or toll-free throughout North America at

1-800-387-0825

Email: inquiries@canstockta.com Website: www.canstockta.com

## **Stock Exchange Listing**

The Toronto Stock Exchange

Trading Symbol: PWT Debentures: PWT.DB.F

The New York Stock Exchange

Trading Symbol: PWE

#### **Head Office**

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Toll Free: 1-888-770-2633

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## Murray R. Nunns

President and Chief Executive Officer

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## Jason Fleury

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