# BEST VALUE IN ENTERTAINMENT



WORLD WRESTLING ENTERTAINMENT ANNUAL REPORT 2008

# TO OUR SHAREHOLDERS

n 2008, World Wrestling Entertainment showed uncommon resilience in the face of a weakening economy. While our revenue growth decelerated from the double-digit rates we achieved over the past few years, we were able to generate an 8% increase in our top line, ahead of other entertainment companies. Similarly, while our stock price declined 25% during 2008, the total return from holding our stock outperformed key market benchmarks, such as the S&P 500, the Russell 2000, and the S&P Movies and Entertainment indices. Relative to our peers, our financial performance and the strength of our stock demonstrates that WWE is truly the best value in entertainment.

Throughout the year, our mission to build lasting value for you, our shareholders, remained unchanged. To that end, we increased our dividend and intensified our focus on enhancing the productivity of our global brands. And we continued to lay the groundwork for future success. Fundamentally, our content is still unrivaled, and our competitive position is still strong. My experience gives me confidence

that we will hold fast through our present-day challenges and emerge even stronger.

TOTAL ATTENDANCE AT OUR LIVE EVENTS INCREASED FOR THE FOURTH CONSECUTIVE YEAR, REACHING MORE THAN TWO MILLION FANS.

### **INCREASING THE DIVIDEND**

In February 2008, WWE announced a 50% increase in stockholder dividends for all shares not owned by the McMahon family. The decision to raise the quarterly dividend from 0.24 to 0.36 per share underscored our commitment to the Company's shareholders and our confidence in the Company's future.

### BUILDING GLOBAL BRANDS

We also took even greater advantage of our compelling, original content. In 2008, we generated revenue growth of 8%, capitalizing on our international opportunities and the sustained expansion of our consumer products business. That growth resulted in record revenue of more than \$526 million, and net income of \$45 million. Our record top-line performance in a weakening economic environment demonstrates the ongoing power of our global brands.

Total attendance at our live events increased for the fourth consecutive year, reaching more than two million fans. We staged 242 events in North America, with average attendance of about 6,400 fans. Internationally, we performed 77 shows with an average attendance of 8,500. *WrestleMania XXIV*, our premier event of the year, attracted over 74,000 fans to the Citrus Bowl in Orlando, FL.

Led by our licensing and home video programs, our Consumer Products division achieved more than 15% revenue and profit growth for the third consecutive year.

### IMPROVING OUR OPERATING EFFICIENCY

During the year, we made a commitment to improve our operating margins by implementing stronger cost control measures. After completing a comprehensive review of our operations, we began to move forward with a \$20 million reduction to our expense base. As part of this targeted reduction, in January 2009, the Company completed a 10% reduction in staff coming from across all areas of WWE's operations. We expect this headcount reduction to generate annual savings of approximately \$8 million in compensation and benefit costs. In addition, our review process identified several other broad initiatives to improve efficiencies, including the restructuring of our marketing efforts, vendor renegotiations, and reductions in discretionary spending. We believe these changes will both increase our earnings and margins in the short-term, and strengthen our long-term position as the Company achieves greater productivity.

### STRENGTHENING OUR FOUNDATION FOR THE FUTURE

While working to improve our cost structure, we made significant progress toward other key objectives. We strengthened our television platform both domestically and internationally, completed a new toy licensing agreement with Mattel, advanced our film strategy with the development of several direct-to-video projects, and introduced new magazine and website products to cultivate a younger audience. Our groundbreaking agreement with Mattel, the world's premier toy company, commences in 2010. Extending the range of our products and strengthening our consumer base, these efforts are the future of our business.

### EXPANDING OUR GLOBAL TELEVISION PLATFORM

In the fall, we successfully moved our *SmackDown* program to its new broadcast home in the U.S., MyNetworkTV. Today, *SmackDown* is the cornerstone of the MyNetworkTV lineup. As the network's top-rated program in 2009, it has averaged 3.7 million viewers per episode, and has been the number one broadcast show on Friday nights in terms of male viewers, including the coveted Men 18-34 demographic. Recently, we announced a new partnership with WGN America. Under this agreement, we will produce a new action-packed television program, *WWE Superstars*. The hour-long, weekly show is scheduled to debut in April 2009. Together with our other programs, this deal enables us to provide a total of 21 hours of programming per week in the U.S., including 6 hours of original, first-run broadcasts.

Over the past 12 months, we have also significantly expanded our international television distribution, with partnerships in Mexico,

WE COMPLETED A NEW TOY LICENSING AGREEMENT WITH MATTEL, THE WORLD'S PREMIER TOY COMPANY, WHICH COMMENCES IN 2010.

Europe, Eastern Europe, India, Japan, and China. As an example of our new prowess, our partnership with Televisa and TV Azteca enable our programs to reach over 20 million TV households in Mexico alone. Since their debut, our *Raw* and *SmackDown* programs have grown dramatically, with nearly two million viewers and counting. Similarly, new agreements with broadcast networks in China have extended the reach of our programming from two provinces to four, reaching millions of new TV households in that country. In January 2009, we announced a new agreement with Eurosport, under which we will produce two original programs that will feature highlights of our recent programs and historical footage of our WWE Legends. This agreement enables us to reach more than 100 million homes across Europe. Cumulatively, our new international agreements not only raise our television license fees, they provide an important platform for developing our audience in regions of the world that we believe have significant potential for future growth.

### FILMED ENTERTAINMENT

During the year, we advanced our film strategy, adjusting our approach to focus more on direct-to-video and other projects with higher rates of return than comparable theatrical releases. Our first direct-to-video project, Behind Enemy Lines: Colombia, was released on January 6, 2009, and we have several other direct-to-video projects in our production pipeline. In addition, we have completed production on one theatrical film project, *12 Rounds*, which will be released in theatres on March 27, 2009.

### KIDS INITIATIVE & SMART PRODUCT EXTENSIONS

Consistent with our goal of engaging fans at a younger age, we began publishing a magazine for children, *WWE Kids Magazine*, and initiated a new website, WWEKids.com, dedicated to this audience. Over the longterm, we expect these offerings to strengthen the loyalty of our fans to our brands and products. During the year, we began to license our online and print content, including the kids offerings, in our international markets. We completed a deal to produce a Mandarin website in China,

PART OF WWE'S BUSINESS PHILOSOPHY IS TO BE ACTIVE IN THE COMMUNITIES WHICH SUPPORT US AROUND THE WORLD. and launched other websites in Australia, Italy, and Portugal. Similarly, we successfully launched our WWE Kids Magazine in the U.K., and initiated the licensing of our WWE Magazine in Mexico and France. Distributing local language versions of these products is highly profitable because the translation and production costs are borne by our sales partners.

### **COMMUNITY OUTREACH**

Part of WWE's business philosophy is to be active in the communities that support us around the world. In 2008, we put significant emphasis on literacy and civic engagement.

Our WrestleMania Reading Challenge with the Young Adult Library Services Association (YALSA) entered its third year. More than 1,800 schools and public libraries worked with us to encourage teens to become avid readers, achieving a significant increase in participation. In the United Kingdom, more than 2,500 schools participated in the U.K. WrestleMania Reading Challenge, undertaken in conjunction with the National Literacy Trust. In China, WWE received a corporate sponsorship award for its support of the Guangzhou Youth Volunteer Organization. In the U.S., our Smackdown Your Vote! initiative played a role in generating one of the largest turnouts of voters aged 18 to 30 in our country's history. Presidential candidates Barack Obama, Hillary Clinton and John McCain recognized the importance of the WWE Universe by recording special video messages for *Monday Night Raw* to encourage WWE fans to vote.

In December, WWE visited our troops in Iraq as part of our annual *Tribute* to the *Troops* tour. This year's tour saw our Superstars and Divas visit 26 Forward Operating Bases before

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performing for more than 7,000 troops in Baghdad. The tour was documented in a holiday special on NBC that featured a greeting from President George W. Bush, the first time a sitting president has appeared on WWE programming.

### MEETING CHALLENGES & Managing for the Long term

In 2008, we continued to strengthen our executive management team with the promotion of Donna Goldsmith to Chief Operating Officer and the addition of George Barrios as our Chief Financial Officer. We believe these changes enhance our ability to embrace the challenges and opportunities of the future.

In our view, the most significant prospects for long-term growth derive from our international expansion, and the advance of our consumer products and digital media businesses. We believe that executing these strategic priorities with rigorous financial discipline will provide the greatest returns and build enduring value for the Company and its stakeholders.

Ultimately, our ability to succeed in an environment characterized by increasing economic uncertainty depends on the talent of our management team, the dedication of our Superstars and employees, and the loyalty of our fans. We will keep working diligently to earn and reward your faith. On behalf of all of us at World Wrestling Entertainment, we thank you, our shareholders, for your continuing support.

Vincent K. McMahon Chairman of the Board



### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 10-K

### ☑ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the year ended December 31, 2008

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**Commission file number 0-27639** 

### WORLD WRESTLING ENTERTAINMENT, INC.

(Exact name of Registrant as specified in its charter)

Delaware

04-2693383 (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation or organization)

1241 East Main Street Stamford, CT 06902

(203) 352-8600

(Address, including zip code, and telephone number, including area code, of Registrant's principal executive offices)

### SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT

Class A Common Stock, \$.01 par value per share

(Title of each class)

New York Stock Exchange

(Name of each exchange on which registered)

### SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of Securities Act. Yes 🗆 No 🖾

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗆 No 🗵

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\boxtimes$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer 🗆

Accelerated filer 🗵

Non-accelerated filer

Smaller reporting company □

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🛛 No 🗵

Aggregate market value of the common stock held by non-affiliates of the Registrant at February 06, 2009 using our closing price on June 30, 2008 was approximately \$387,346,585.

As of February 06, 2009, the number of shares outstanding of the Registrant's Class A common stock, par value \$.01 per share, was 25,138,564, and the number of shares outstanding of the Registrant's Class B common stock, par value \$.01 per share, was 47,713,563 shares. Portions of the Registrant's definitive proxy statement for the 2009 Annual Meeting of Stockholders are incorporated by reference in Part III of this Form 10-K.

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<sup>\*</sup> Incorporated by reference from the Registrant's Proxy Statement for the 2009 Annual Meeting of Stockholders (the "Proxy Statement").

### PART I

### Item 1. Business

World Wrestling Entertainment, Inc. ("WWE") is an integrated media and entertainment company. We have been involved in the sports entertainment business for more than 25 years, and have developed World Wrestling Entertainment into one of the most popular brands in global entertainment today. We develop unique and creative content centered around our talent and presented at our live and televised events. At the heart of our success are the athletic and entertainment skills and appeal of our WWE Superstars and our consistently innovative and multi-faceted storylines across our three brands, Raw, SmackDown and ECW. Anchored by these brands, we are able to leverage our content and talent across virtually all media outlets. Our live and televised events, consumer products, digital media and feature film outlets provide significant cross-promotion and marketing opportunities that reinforce our brands while effectively reaching our fans.

"WWE" refers to World Wrestling Entertainment, Inc. and its subsidiaries, unless the context otherwise requires. References to "we," "us," "our" and the "Company" refer to WWE and its subsidiaries. World Wrestling Entertainment and the stylized and highly distinctive World Wrestling Entertainment scratch logo are two of our trademarks. This report also contains other WWE trademarks and trade names as well as those of other companies. All trademarks and trade names appearing in this report are the property of their respective holders.

In June 2006, WWE elected to change its fiscal year to a calendar basis beginning with calendar 2007. Due to the change to a calendar year end, we established an eight month transition period from May 1, 2006 through December 31, 2006. The results from this time period are referred to throughout this report as "2006 transition period", "transition 2006", "T 2006", or the "transition period". Results have not been restated to reflect the comparable twelve month calendar periods for prior years.

### Our operations are centered around the following four business segments:

- *Live and Televised Entertainment*, Revenues consist principally of ticket sales to live events, sales of merchandise at these live events, television rights fees, sales of television advertising and sponsorships, and fees for viewing our pay-per-view and video-on-demand programming.
- *Consumer Products*, Revenues consist principally of the direct sales of WWE produced home videos and magazine publishing and royalties or license fees related to various WWE themed products such as video games, toys and books.
- *Digital Media*, Revenues consist principally of advertising sales on our websites, sale of merchandise on our website through our WWEShop internet storefront and sales of various broadband and mobile content.
- *WWE Studios (formerly WWE Films)*, Revenues consist of our share of receipts from the distribution of filmed entertainment featuring our Superstars. We participate in revenues generated by the distribution of the films through all media after the print, advertising and distribution costs incurred by our distributors have been recouped and the results have been reported to us.

### Live and Televised Entertainment

### (represents 63%, 65%, 70% and 73% of our net revenues in 2008, 2007, T 2006 and fiscal 2006, respectively)

#### Live Events

Our Raw Superstars travel as one touring show while our SmackDown and ECW Superstars travel together as a combined tour. This gives us flexibility in scheduling that allows us to play numerous domestic and international markets.

In 2008, we held 242 live events throughout North America, entertaining over one million fans at an average ticket price of \$40.98. We hold many of our live events at major arenas across the country. In addition to providing the content for our television and pay-per-view programming, these events provide us with a real-time assessment of the popularity of our storylines and characters.

In 2008, we held 77 live events internationally, reaching approximately 651,000 fans at an average ticket price of \$78.96. These events were spread over several successful international tours throughout Europe, Latin America and Australia.

Live events net revenues were \$105.7 million, \$99.3 million, \$52.3 million and \$75.0 million, representing 20%, 20%, 20% and 19% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

### **Venue Merchandise**

Our venue merchandise business consists of the sale of various WWE-branded products at our live events, such as T-shirts, caps and other novelty items, which feature our Superstars and/or our logo. Nearly all of these products are designed by our in-house creative staff and manufactured by third parties.

Venue merchandise net revenues were \$18.5 million, \$19.1 million, \$12.1 million and \$14.7 million, representing 4%, 4%, 5% and 4% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

### **Television Programming**

Relying on our in-house production capabilities at our production facility, we produce four television shows, consisting of 6 hours of original domestic programming each week. Our domestic cable and broadcast programs consist of "Monday Night Raw", "ECW", "Friday Night SmackDown" and "A.M. Raw." Starting in January 2008, we began producing these programs in high-definition (HD). The ability to broadcast our programs in HD quality allows our 'larger-than-life' Superstars to be showcased in a new and exciting way. We generate revenue from our programming through television rights fees and by the sale of cable advertising in Canada. We believe the popularity of our television programming drives the success of our other businesses, translating into increased live event attendance, pay-per-view buys and merchandise sales.

Our agreement with NBC Universal includes "Monday Night Raw" and the weekend program "A.M. Raw". "Monday Night Raw" is a two-hour primetime program that is broadcast live on USA Network and is consistently one of the most watched regularly scheduled programs on cable television. As part of this agreement, Raw also airs in replays on Telemundo and mun2.

*ECW: Extreme Championship Wrestling* airs on the SCI FI Channel on Tuesday nights. ECW is the highest rated program on the SCI FI Channel.

The two-hour "Friday Night SmackDown" airs on the *MyNetworkTV* in primetime on Fridays and is consistently one of the highest rated programs on the network and a top rated show among males 12-17 and males 18-34 on Friday nights. Before the 2008/2009 television season, "Friday Night SmackDown" aired on the CW Network.

In January 2009, we announced that *WWE Superstars*, a first run, original program will air exclusively on WGN America, Tribune Broadcasting's national superstation. The action-packed *WWE Superstars*, part of a new multi-year agreement with WGN America, will be produced by WWE and will be an hour-long weekly program scheduled to debut in April 2009, and will provide WGN America viewers the chance to see Superstars and Divas from all three WWE franchises in one program.

Internationally, our programming is distributed in more than 145 countries and 28 different languages. We continue to expand our distribution and have secured new television distribution agreements on terrestrial, cable and satellite platforms throughout the Middle East, Africa, Asia, and South America. We believe our television distribution is key to our international success and use our programming to support tours and related live event merchandise sales as well as furthering our licensing program.

Television rights fee net revenues were \$100.7 million, \$92.4 million, \$58.7 million and \$81.5 million, representing 19%, 19%, 22% and 20% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

### Advertising

We provide sponsorships in the US domestic market to meet the needs of our advertisers. Through these sponsorships, we offer advertisers a full range of our promotional vehicles, including internet and print advertising, arena signage, on-air announcements and pay-per-view sponsorship. In Canada, we sell advertising in our programs rather than receive a rights fee.

Advertising and sponsorship net revenues were \$7.4 million, \$5.9 million, \$4.5 million and \$22.6 million, representing 1%, 1%, 2% and 6% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

#### **Pay-Per-View Programming**

WWE pioneered the pay-per-view events business. Each of our pay-per-view events typically culminates a storyline or change direction. We intensively market and promote the storylines that are associated with upcoming pay-per-view events through our television shows, internet sites, magazine and affiliate partners.

WWE produced 14 domestic pay-per-view programs in 2008 as compared to 15 programs in 2007. The suggested domestic retail price for all pay-per-view events in 2008 was \$39.95, with the exception of *WrestleMania* which had a suggested domestic retail price of \$54.95. Consistent with industry practices, we share the revenues with cable systems and satellite providers such as DirecTV, and pay service fees to iNDEMAND and TVN.

Our international pay-per-view partners include SKY in the United Kingdom, Premiere in Germany, SKY Perfect TV! in Japan, SKY Italia in Italy and Main Event in Australia.

Pay-per-view net revenues were \$91.4 million, \$94.3 million, \$53.4 million and \$94.8 million, representing 17%, 19%, 20% and 24% of total net revenues in 2008, 2007, T 2006 and fiscal 2006, respectively.

#### WWE 24/7 Classics On Demand

WWE 24/7 Classics On Demand is a Subscription Video On Demand (SVOD) service that offers highly-rated and best-selling classic television shows, pay-per-view events, specials and original programming for a monthly subscription fee. Most of this material is drawn from WWE's extensive video library and includes other leading wrestling brands. WWE owns and controls the content from the vast libraries of such promotions as WCW, WCCW, ECW and AWA. WWE 24/7 subscribers have access to approximately 40 hours of content each month.

WWE 24/7 Classics On Demand is currently distributed with 14 of the top 15 cable operators in the United States, making WWE 24/7 available to more than 80 percent of video-on-demand enabled subscribers. Major North American distributors currently include: Comcast Communications, Cox Communications, Charter Communications, Cablevision, Mediacom, Insight, and Verizon Communications, among others.

WWE 24/7 Classics On Demand net revenues were \$6.3 million in 2008, \$4.9 million in 2007, \$2.0 million in transition 2006 and \$1.1 million in fiscal 2006.

### **Consumer Products**

#### (represents 26%, 24%, 22% and 22% of our net revenues in 2008, 2007, T 2006 and fiscal 2006, respectively)

### Licensing

We have established a worldwide licensing program using our World Wrestling Entertainment marks and logos, copyrighted works and characters on a large variety of retail products, including toys, video games, apparel and books. Currently, we have relationships with more than 160 licensees worldwide that provide products for sale at major retailers. To maintain the distinctive style and quality of our intellectual property and brand, we retain creative approval over the design, packaging, advertising and promotional materials associated with these products.

Videogames and toys represent important components of our licensing program as they generate substantial revenues through our licenses with THQ and Jakks Pacific, Inc. ("Jakks"), respectively. We are currently involved in litigation with, among others, THQ and Jakks. During the resolution of this litigation we plan to continue to fulfill our obligations under these licenses and expect Jakks and THQ to do likewise. *Additional information regarding this litigation is available in Note 11 to Notes to Consolidated Financial Statements.* We have a comprehensive, multi-year licensing agreement, effective as of January 2010, with Mattel, Inc. as WWE's master toy licensee covering all global territories upon the expiration of our current toy license with Jakks.

We have book publishing licensing agreements with Simon & Schuster and Dorling Kindersley, which allow us the ability to publish original content in a variety of genres, including fiction, histories, how-to, and biographies and autobiographies. During 2008 we published four new books, including the first biography of Andre the Giant, an autobiography of "The Million Dollar Man" Ted DiBiase, as well as *Showdowns The 20 Greatest Wrestling Rivalries of the Last Two Decades* (a historical book) and *10 Count Trivia: Events and Championships* (a Trivia book).

Music is an integral part of the entertainment experience surrounding WWE's live events, television programs and pay-per-views. We compose and record most of our music, including our Superstar entrance themes, in our recording studio. In addition to our own composed music, we license music performed by popular artists.

Licensing net revenues, including music, were \$60.5 million, \$47.1 million, \$14.7 million and \$32.2 million, representing 11%, 10%, 6% and 8% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

#### **Home Video**

In 2008, we released 29 new home video productions and shipped approximately 4.1 million DVD and Blu-ray units, including catalog titles released in prior years. More widespread marketing and merchandising support at major retailers and replenishment of prior year titles helped to drive domestic sales. Beginning in November 2006, Genius Products, LLC became our exclusive domestic distributor of home videos. Outside the United States, our new releases and catalog titles are distributed through licensees.

Home video net revenues were \$58.5 million, \$53.7 million, \$35.5 million and \$42.6 million, representing 11%, 11%, 13% and 11% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

### **Magazine Publishing**

*WWE Magazine* is a global men's lifestyle publication with native language editions in Spain, Mexico, France, Germany and Greece. Every issue is filled with features, photos, exclusive interviews and access that fans will not see on television. In the US, *WWE Magazine* is ranked "top-5" in retail revenue for the men's category, averaging more than \$1 million in newsstand sales every month. More than 4.6 million readers purchase *WWE Magazine* every month. Our new WWE Kids magazine was launched in April 2008 and will publish nine issues in 2009. A WWE Kids UK edition launched in November 2008.

Magazine publishing net revenues were \$15.4 million, \$16.5 million, \$8.5 million and \$11.1 million, representing 3% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006.

### **Digital Media**

### (represents 7%, 7%, 8% and 5% of our net revenues in 2008, 2007, T 2006 and fiscal 2006, respectively)

### WWE.com

Through our broadband network and sites, WWE generates revenue from the sale of online advertising, e-commerce, and the distribution of wireless content. Our primary website, WWE.com, attracted nearly 15 million monthly unique users worldwide and generated an average of 24 million streams per month in 2008, according to Omniture, Inc. We utilize the internet to promote our brands, to provide content, to entertain and to market and distribute our products.

Our portfolio of promotional, ad-supported and transactional video content is a mix of archival footage, breaking news stories, original programs and live broadcasts. WWE.com updates its information as events happen on a global basis.

We have continued to build upon our wireless footprint by developing a mobile content management system as we entered into relationships with several third party partners to produce, distribute, bill, and directly sell mobile content. To provision this new outlet, we produce several pieces of made-for-mobile video offerings. Domestically, we have an agreement with AT&T Wireless to provide exclusive content, including videos and ring tones.

WWE.com net revenues were \$16.3, \$16.2 million, \$7.3 million and \$9.7 million, representing 3%, 3%, 3% and 2% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

### WWEShop

WWEShop is our e-commerce storefront. The number of orders processed was essentially flat at 329,200 in 2008 as compared to 329,100 in 2007. Category offerings continued to expand as did the sale of exclusive WWEShop packages.

WWEShop net revenues were \$18.5 million, \$18.6 million, \$13.4 million and \$12.1 million, representing 4%, 4%, 5% and 3% of total net revenues in 2008, 2007, transition 2006 and fiscal 2006, respectively.

### WWE Studios (represents 5% and 3% of our net revenues in 2008 and 2007, respectively)

We established WWE Films to explore options in filmed entertainment in order to promote our Superstars and capitalize on our intellectual property and fan base. In July 2008 WWE Films changed its name to WWE Studios to better represent its focus on creating a diversified mix of filmed entertainment, including theatrical films, direct-to-DVD movies, and scripted television movies, series and reality programming. To date we have released three feature films *See No Evil, The Marine* and *The Condemned*. During 2008 production was completed on the feature film *12 Rounds* starring WWE Superstar John Cena, which will be released March 27, 2009 by 20th Century Fox. During 2008 production commenced on two direct-to-DVD films co-produced and co-financed with Fox Home Entertainment: *Behind Enemy Lines 3: Colombia* starring WWE Superstar Mr. Kennedy and *The Marine 2* starring WWE Superstar Ted DiBiase, Jr. As of December 31, 2008, we have approximately \$31.7 million in capitalized feature film production assets. We do not participate in revenues associated with these film projects until the print and advertising costs and distribution expenses incurred by our distributors have been recouped and the results have been reported back to us. We recorded approximately \$24.5 million in film revenues in 2008, compared to approximately \$16.0 million in 2007.

### International

Revenues generated outside of North America were approximately \$135.2 million for 2008, \$119.3 million for 2007, \$60.4 million in T 2006 and \$97.7 million in fiscal 2006. Revenues generated from international sources accounted for approximately 26% of total revenues generated in 2008, 25% in 2007, 23% in T 2006, and 24% in fiscal 2006.

### **Creative Development and Production**

Headed by our Chairman, Vincent K. McMahon, our creative team develops compelling characters and weaves them into dynamic storylines that combine physical and emotional elements. Storylines are usually played out in the wrestling ring and unfold on our weekly television shows and on our website, and culminate or change direction during our pay-per-view events.

Our results are due primarily to the popularity of our Superstars. We currently have exclusive contracts with approximately 150 Superstars, ranging from developmental contracts to multi-year guaranteed contracts with established Superstars. Our Superstars are highly trained and motivated independent contractors whose compensation is tied to the revenue that they help us generate. Popular Superstars include Triple H, John Cena, Batista, Shawn Michaels, Undertaker and Rey Mysterio. We own the rights to substantially all of our characters, and we exclusively license the rights we do not own through agreements with our Superstars. We continually seek to identify, recruit and develop additional talent for our business. In this regard, we have an arrangement with a wrestling development camp, Florida Championship Wrestling, to allow newly identified talent the opportunity to perform for crowds and refine their skills.

### Competition

While we believe that we have a loyal fan base, the entertainment industry is highly competitive and subject to fluctuations in popularity, which are not easy to predict. For our live, television, pay-per-view and movie audiences, we face competition from professional and college sports as well as from other forms of live, filmed and televised entertainment and other leisure activities. We compete with entertainment companies, professional and college sports leagues and other makers of branded apparel and merchandise for the sale of our branded merchandise. As we continue to expand into the highly competitive digital media market we face increased competition from websites offering paid and free web-based and wireless content. Many companies with whom we compete have greater financial resources than we do.

### **Trademarks and Copyrights**

Intellectual property is material to all aspects of our operations, and we expend substantial cost and effort in an attempt to maintain and protect our intellectual property and to maintain compliance vis-à-vis other parties' intellectual property. We have a large portfolio of registered and unregistered trademarks and service marks worldwide and maintain a large catalog of copyrighted works, including copyrights in our television programming, music, photographs, books, magazines and apparel art. A principal focus of our efforts is to protect the intellectual property relating to our originally created characters portrayed by our performers, which encompasses images, likenesses, names and other identifying indicia of these characters. We also own a large number of internet website domain names and operate a network of developed, content-based sites, which facilitate and contribute to the exploitation of our intellectual property worldwide.

We vigorously seek to enforce our intellectual property rights by, among other things, searching the internet to ascertain unauthorized use of our intellectual property, seizing goods that feature unauthorized use of our intellectual property and seeking restraining orders and/or damages in court against individuals or entities infringing our intellectual property rights. Our failure to curtail piracy, infringement or other unauthorized use of our intellectual property rights effectively, or our infringement of others' intellectual property rights, could adversely affect our operating results.

### Employees

As of February 2009 we had 564 employees. This headcount excludes our Superstars, who are independent contractors. In January 2009, WWE announced that it was reducing approximately 10% of its staff across all areas of its global operations. Our in-house production staff is supplemented with contract personnel for our television production. We believe that our relationships with our employees are generally satisfactory. None of our employees are represented by a union.

### Regulation

#### Live Events

In various states in the United States and some foreign jurisdictions, athletic commissions and other applicable regulatory agencies require us to obtain licenses for promoters, medical clearances and/or other permits or licenses for performers and/or permits for events in order for us to promote and conduct our live events. In the event that we fail to comply with the regulations of a particular jurisdiction, we may be prohibited from promoting and conducting our live events in that jurisdiction. The inability to present our live events over an extended period of time or in a number of jurisdictions could lead to a decline in the various revenue streams generated from our live events, which could adversely affect our operating results.

#### **Television Programming**

The production of television programming by independent producers is not directly regulated by the federal or state governments, but the marketplace for television programming in the United States and internationally is substantially affected by government regulations applicable to, as well as social and political influences on, television stations, television networks and cable and satellite television systems and channels. We voluntarily designate the suitability of each of our television shows using standard industry ratings, and all of our programming carries a PG rating. A number of governmental and private-sector initiatives relating to the content of media programming have been announced. Changes in governmental policy and private-sector perceptions could further restrict our program content and adversely affect our levels of viewership and operating results.

### **Available Information**

Copies of our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports, are available free of charge on our website at http://corporate.wwe.com as soon as reasonably practicable after such reports are filed with the Securities and Exchange Commission. None of the information on any of our websites is part of this Annual Report on Form 10-K. Our Corporate Governance Guidelines, Code of Business Conduct and charters of our Audit Committee and Compensation Committee are also available on our website. A copy of any of these documents will be mailed to any stockholder without charge upon request to us at World Wrestling Entertainment, Inc., 1241 East Main Street, Stamford, CT 06902, Attn: Investor Relations Department.

### Item 1A. Risk Factors

There are inherent risks and uncertainties associated with our business that could adversely affect our operating performance and financial condition. Set forth below are descriptions of those risks and uncertainties that we currently believe to be material, but the risks and uncertainties described below are not the only risks and uncertainties that could affect our business. See the discussion under "Cautionary Statement for Purposes of the 'Safe Harbor' Provisions of the Private Securities Litigation Reform Act of 1995" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in this Annual Report on Form 10-K.

### Our failure to maintain or renew key agreements could adversely affect our ability to distribute television and pay-per-view programming which could adversely affect our operating results.

Our television programming is distributed by broadcast and cable networks, and our pay-per-view programming is distributed by pay-per-view providers. Because our revenues are generated, directly and indirectly, from the distribution of our televised and pay-per-view programming, any failure to maintain or renew arrangements with these distributors or the failure of the distributors to continue to provide services to us could adversely affect our operating results. We regularly engage in negotiations relating to substantial agreements covering the distribution of our cable, broadcast and/or pay-per-view television by carriers located in the United States or abroad.

### Our failure to continue to develop creative and entertaining programs and events would likely lead to a decline in the popularity of our brand of entertainment and could adversely affect our operating results.

The creation, marketing and distribution of our live and televised entertainment, including our pay-per-view events, is at the core of our business and is critical to our ability to generate revenues across our media platforms and product outlets. Our failure to continue to create popular live events and televised programming would likely lead to a decline in our television ratings and attendance at our live events, which would adversely affect our operating results.

## Our failure to retain or continue to recruit key performers could lead to a decline in the appeal of our storylines and the popularity of our brand of entertainment, which could adversely affect our operating results.

Our success depends, in large part, upon our ability to recruit, train and retain athletic performers who have the physical presence, acting ability and charisma to portray characters in our live events and televised programming. We cannot assure you that we will be able to continue to identify, train and retain these performers in the future. Additionally, we cannot assure you that we will be able to retain our current performers during the terms of their contracts or when their contracts expire. Our failure to attract and retain key performers, or a serious or untimely injury to, or the death of, or unexpected or premature loss or retirement for any reason of any of our key performers, could lead to a decline in the appeal of our storylines and the popularity of our brand of entertainment, which could adversely affect our operating results.

### The loss of the creative services of Vincent K. McMahon could adversely affect our ability to create popular characters and creative storylines, which could adversely affect our operating results.

For the foreseeable future, we will depend heavily on the vision and services of Vincent K. McMahon. In addition to serving as Chairman of our Board of Directors, Mr. McMahon leads the creative team that develops the storylines and the characters for our televised programming and live events. Mr. McMahon is also an important member of our cast of performers. The loss of Mr. McMahon due to unexpected retirement, disability or death or other unexpected termination for any reason could have a material adverse effect on our ability to create popular characters and creative storylines, which could adversely affect our operating results.

### A continued decline in general economic conditions and disruption of financial markets could adversely affect our business.

Our operations are affected by general economic conditions, which affect consumers' disposable income. The demand for entertainment and leisure activities tends to be highly sensitive to the level of consumers' disposable income. A continued decline in general economic conditions could reduce the level of discretionary income that our fans and potential fans have to spend on our live and televised entertainment and consumer products, which could adversely affect our revenues. Volatility and disruption of financial markets could limit our clients', licensees' and distributors' ability to obtain adequate financing to maintain operations and result in a decrease in sales volume that could have a negative impact on our business, financial condition and results of operations. Our television partners

derive revenues from our programming by the sale of advertising, and we sell advertising directly on our website and in our magazines. As widely reported, the advertising market has been impacted by the weak economic environment. Continued softness in the market could adversely affect our revenues or the financial viability of our distributors.

## Our accounts receivable represent a significant portion of our current assets and relate principally to a limited number of distributors, increasing our exposure to bad debts and potentially impacting our results of operations.

A substantial portion of our accounts receivable are from distributors of our pay-per-view, television, home video and magazine products. Adverse changes in general economic conditions and continued contraction in global credit markets could precipitate liquidity problems among our key distributors. This could increase our exposure to losses from bad debts and have a material adverse effect on our business, financial condition and results of operations.

### A decline in the popularity of our brand of sports entertainment, including as a result of changes in the social and political climate, could adversely affect our business.

Our operations are affected by consumer tastes and entertainment trends, which are unpredictable and subject to change and may be affected by changes in the social and political climate. Our programming is created to evoke a passionate response from our fans. A change in our fans' tastes or a material change in the perceptions of our business partners, including our distributors and licensees, whether as a result of the social and political climate or otherwise, could adversely affect our operating results.

### Changes in the regulatory atmosphere and related private sector initiatives could adversely affect our business.

While the production of television programming by independent producers is not directly regulated by the federal or state governments in the United States, the marketplace for television programming in the United States is affected significantly by government regulations applicable to, as well as social and political influences on, television stations, television networks and cable and satellite television systems and channels. We voluntarily designate the suitability of each of our television shows using standard industry ratings, and all of our television currently has a PG rating. Domestic and foreign governmental and private-sector initiatives relating to the content of media programming are announced from time to time. Changes in these governmental policies and private-sector perceptions could further restrict our program content and adversely affect our levels of viewership and operating results.

## The markets in which we operate are highly competitive, rapidly changing and increasingly fragmented, and we may not be able to compete effectively, especially against competitors with greater financial resources or marketplace presence, which could adversely affect our operating results.

For our live, television and pay-per-view audiences, we face competition from professional and college sports, as well as from other forms of live and televised entertainment and other leisure activities in a rapidly changing and increasingly fragmented marketplace. The manner in which audio/video content is distributed and viewed is constantly changing, and while we attempt to distribute our content across all platforms, our failure to continue to do so effectively could adversely affect our operating results. For the sale of our consumer products, we compete with entertainment companies, professional and college sports leagues and other makers of branded apparel and merchandise. Many of the companies with whom we compete have greater financial resources than we do.

Our failure to compete effectively could result in a significant loss of viewers, venues, distribution channels or performers and fewer entertainment and advertising dollars spent on our form of sports entertainment, any of which could adversely affect our operating results.

### We face uncertainties associated with international markets.

Our production of live events overseas subjects us to the risks involved in foreign travel and local regulations, including regulations requiring us to obtain visas for our performers. In addition, these live events and the licensing of our television and consumer products in international markets expose us to some degree of currency risk. All international operations are subject to political instability inherent in varying degrees in those markets. These risks could adversely affect our operating results and impair our ability to pursue our business strategy as it relates to international markets.

### We may be prohibited from promoting and conducting our live events if we do not comply with applicable regulations.

In the United States and some foreign jurisdictions, athletic commissions and other applicable regulatory agencies require us to obtain licenses for promoters, medical clearances and/or other permits or licenses for performers and/or permits for events in order for us to promote and conduct our live events. In the event that we fail to comply with the regulations of a particular jurisdiction, we may be prohibited from promoting and conducting our live events in that jurisdiction. The inability to present our live events over an extended period of time or in a number of jurisdictions could lead to a decline in the various revenue streams generated from our live events, which could adversely affect our operating results.

### Because we depend upon our intellectual property rights, our inability to protect those rights or our infringement of others' intellectual property rights could adversely affect our business.

Our inability to protect our large portfolio of trademarks, service marks, copyrighted material and characters, trade names and other intellectual property rights from piracy, counterfeiting or other unauthorized use could negatively affect our business. Intellectual property is material to all aspects of our operations, and we expend substantial cost and effort in an attempt to maintain and protect our intellectual property and to maintain compliance vis-à-vis other parties' intellectual property. We have a large portfolio of registered and unregistered trademarks and service marks worldwide and maintain a large catalog of copyrighted works, including copyrights to our television programming, music, photographs, books, magazines and apparel art. A principal focus of our efforts is to protect the intellectual property relating to our originally created characters portrayed by our performers, which encompasses images, likenesses, names and other identifying indicia of these characters. We also own a large number of Internet website domain names and operate a network of developed, content-based sites, which facilitate and contribute to the exploitation of our intellectual property worldwide.

We vigorously seek to enforce our intellectual property rights by, among other things, searching the Internet to ascertain unauthorized use of our intellectual property, seizing at our live events goods that feature unauthorized use of our intellectual property and seeking restraining orders and/or damages in court against individuals or entities infringing our intellectual property rights. Our failure to curtail piracy, infringement or other unauthorized use of our intellectual property rights effectively, or our infringement of others' intellectual property rights, could adversely affect our operating results.

#### We could incur substantial liabilities if pending material litigation is resolved unfavorably.

We are currently a party to civil litigation, which, if concluded adversely to our interests, could adversely affect our operating results. In the ordinary course of business we become subject to various complaints and litigation matters. The outcome of litigation is inherently difficult to assess and quantify, and the defense against such claims or actions can be costly. Any adverse judgment significantly in excess of our insurance coverage could materially and adversely affect our financial condition or results of operations.

### We could incur substantial liability in the event of accidents or injuries occurring during our physically demanding events.

We hold numerous live events each year. This schedule exposes our performers and our employees who are involved in the production of those events to the risk of travel and performance-related accidents, the consequences of which may not be fully covered by insurance. The physical nature of our events exposes our performers to the risk of serious injury or death. Although our performers, as independent contractors, are responsible for maintaining their own health, disability and life insurance, we self-insure medical costs for our performers for injuries that they incur while performing. We also self-insure a substantial portion of any other liability that we could incur relating to such injuries. Liability to us resulting from any death or serious injury sustained by one of our performers while performing, to the extent not covered by our insurance, could adversely affect our business, financial condition and operating results.

### We will continue to face the risk of impairment charges relating to our feature films if the demand for one or more of our films does not meet our expectations.

We have substantial capitalized film costs. The accounting for our film business in accordance with generally accepted accounting principles entails significant judgment calls as to expected future revenues from films. If expected revenue for one or more of our films does not materialize because viewers' demand does not meet expectations, we would lose money on the film, taking an impairment charge and writing down the capitalized costs of the film.

### Through his beneficial ownership of a substantial majority of our Class B common stock, Mr. McMahon can exercise control over our affairs, and his interests may conflict with the holders of our Class A common stock.

We have Class A common stock and Class B common stock. The holders of Class A common stock generally have rights identical to holders of Class B common stock, except that holders of Class A common stock are entitled to one vote per share, and holders of Class B common stock are entitled to ten votes per share. Holders of both classes of common stock generally will vote together as a single class on all matters presented to stockholders for their vote or approval, except as otherwise required by applicable Delaware law.

A substantial majority of the issued and outstanding shares of Class B common stock is owned beneficially by Vincent K. McMahon. Mr. McMahon controls approximately 88% of the voting power of the issued and outstanding shares of our common stock. Through his beneficial ownership of a substantial majority of our Class B common stock, Mr. McMahon effectively can exercise control over our affairs, and his interest could conflict with the holders of our Class A common stock. In addition, the voting power of Mr. McMahon through his ownership of our Class B common stock could discourage others from initiating potential mergers, takeovers or other change of control transactions. As a result, the market price of our Class A common stock could decline.

### We could face a variety of risks if we expand into new and complementary businesses.

We have entered into new or complementary businesses in the past and may do so again in the future. Risks of expansion may include, among other risks: potential diversion of management's attention and other resources, including available cash, from our existing businesses; unanticipated liabilities or contingencies; reduced earnings due to increased amortization, impairment charges and other costs; competition from other companies with more experience in such businesses; and possible additional regulatory requirements and compliance costs.

### A substantial number of shares are eligible for sale by Mr. McMahon, and the sale of those shares could lower our stock price.

Although the Company is not aware of any such plans, sales of substantial amounts of our Class B common stock by Mr. McMahon or family trusts over whose stock he has power to dispose, or the perception that such sales could occur, may lower the prevailing market price of our Class A common stock.

### Our Class A common stock has a relatively small public "float."

Historically, as a result of our relatively small public float, our Class A common stock has been less liquid than the common stock of companies with broader public ownership, and the trading prices for our Class A common stock have been more volatile than generally may be the case for more widely-held common stock. Among other things, trading of a relatively small volume of our Class A common stock may have a greater impact on the trading price of our Class A common stock than would be the case if our public float were larger.

### Item 1B. Unresolved Staff Comments

None.

### Item 2. Properties

We have executive offices, television and music recording studios, post-production operations and warehouses at locations in or near Stamford, Connecticut. We also have offices in New York, London, Toronto and Los Angeles, and have recently established regional international offices in Sydney, Australia; Tokyo, Japan; and Shanghai, China. We own the buildings in which our executive and administrative offices, our television and music recording studios and our production operations are located. We lease space for our sales offices, WWE Studios office, and other facilities.

Our principal properties consist of the following:

Facility	Location	<b>Square Feet</b>	Owned/Leased	Expiration Date of Lease
Executive offices	Stamford, CT	114,300	Owned	
Production studio	Stamford, CT	39,000	Owned	
Ring/Photo studio	Stamford, CT	5,600	Leased	May 31, 2012
WWE Studios office	Los Angeles, CA	5,300	Leased	June 30, 2013
Sales offices	Various	16,400	Leased	Various through April 9, 2016

All of the facilities listed above are utilized in our Live and Televised Entertainment, Consumer Products and Digital Media segments, with the exception of the WWE Studios office in Los Angeles, which focuses on our WWE Studios segment.

We have recently upgraded our television production facility to produce high definition broadcasting. In order to allow for future growth we have performed the initial planning for an expansion of our television production facility. However, management has elected to delay the start of any construction project until the economic environment improves.

### Item 3. Legal Proceedings

See Note 11 to Notes to Consolidated Financial Statements, which is included elsewhere in this Form 10-K.

### Item 4. Submission of matters to a vote of Security Holders

None.

### PART II

#### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity **Securities**

Our Class A common stock trades on the New York Stock Exchange under the symbol "WWE." There is no established public trading market for our Class B common stock.

The following table sets forth the high and the low sale prices for the shares of Class A common stock as reported by the New York Stock Exchange and the dividends paid on shares of Class A and Class B common stock for the periods indicated.

Fiscal Year 2007 Quarter Ended	March 31	June 30	September 30	December 31	Full Year
Class A common stock price per share:					
High	\$16.66	\$18.60	\$16.69	\$15.84	\$18.60
Low	\$15.50	\$15.58	\$13.49	\$13.95	\$13.49
Class A and Class B dividends paid per share	\$ 0.24	\$ 0.24	\$ 0.24	\$ 0.24	\$ 0.96
Fiscal Year 2008 Quarter Ended	March 31	June 30	September 30	December 31	Full Year
	March 31	June 30	September 30	December 31	Full Year
Quarter Ended	March 31 \$19.48	<b>June 30</b> \$ 19.86	<u>September 30</u> \$17.13	December 31 \$15.99	Full Year \$19.86
Quarter Ended Class A common stock price per share:					
Quarter Ended         Class A common stock price per share:         High	\$19.48	\$ 19.86	\$17.13	\$15.99	\$19.86

There were 10,501 holders of record of Class A common stock and five holders of record of Class B common stock on February 6, 2009.

On February 13, 2009, the Board of Directors authorized a regular quarterly cash dividend of \$0.36 per share on all Class A common shares not held by the McMahon family. Shareholders of record on March 13, 2009 will be paid on or about March 25, 2009. Beginning with the quarterly dividend payment in March 2008, Vincent K. McMahon, Linda E. McMahon and members of their immediate family, as well as trusts for members of their family, have waived their respective rights to any portion of the quarterly cash dividend in excess of the first \$0.24 per share. This waiver applies to all Class A and Class B common stock beneficially owned by any of the parties for a three year period ending February 2011, subject to earlier termination in the event of the death of Vincent K. McMahon, the majority stockholder. This waiver does not apply to any dividends other than regular quarterly cash dividends that may be declared by the Board of Directors in the future or to shares of Class A or Class B common stock following a transfer of the shares by any of these parties to any unrelated third parties.

Our quarterly cash dividend is based on a number of factors, including our liquidity and historical and projected cash flows. The declaration and payment of dividends is subject to the discretion of the Board of Directors. Any determination as to the payment of dividends will depend on general economic and business conditions, our strategic plan, our financial results, contractual and legal restrictions and such other factors as the Board of Directors may consider to be relevant.

### **Equity Compensation Plan Information**

The following table sets forth certain information with respect to securities authorized for issuance under equity compensation plans as of December 31, 2008.

<u>Plan Category</u>	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by	(a)	(b)	(c)
security holders:			
1999 Long Term Incentive Plan			
Stock options	645,388	\$14.00	—
Restricted stock units	401,990	N/A	—
2007 Omnibus Incentive Plan			
Performance stock units	783,579	N/A	3,823,690
Equity compensation plans not approved by			
security holders	N/A	<u>N/A</u>	N/A
Total	1,830,957		3,823,690

### Item 6. Selected Financial Data

The following table sets forth our selected financial data for the twelve months ended December 31, 2008 and December 31, 2007, the eight month transition period ended December 31, 2006 and each of the three fiscal years in the period ended April 30, 2006. The selected financial data as of December 31, 2008, December 31, 2007, and December 31, 2006 and for the years ended December 31, 2008 and December 31, 2007, the eight month transition period ended December 31, 2006 and the fiscal year ended April 30, 2006 have been derived from the audited consolidated financial statements included elsewhere in this Annual Report. The selected financial data as of April 30, 2006, April 30, 2005 and April 30, 2005 and April 30, 2004 have been derived from our audited consolidated financial statements, which are not included in this Annual Report. You should read the selected financial data in conjunction with our consolidated financial statements and related notes and the information set forth under "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained elsewhere in this Annual Report.

	For the per	iods ended D	ecember 31,	For the periods ended April 3			
	2008	2007	T 2006	2006	2005	2004	
Financial Highlights:							
Net revenues	\$526.5	\$485.7	\$262.9	\$400.1	\$366.4	\$374.9	
Operating income	\$ 70.3	\$ 68.4	\$ 39.2	\$ 70.5	\$ 50.3	\$ 73.6	
Income from continuing operations	\$ 45.4	\$ 52.1	\$ 31.6	\$ 47.0	\$ 37.8	\$ 49.6	
Net income (1)	\$ 45.4	\$ 52.1	\$ 31.6	\$ 47.0	\$ 39.1	\$ 48.2	
Earnings per share from continuing operations,							
diluted	\$ 0.62	\$ 0.72	\$ 0.44	\$ 0.67	\$ 0.54	\$ 0.72	
Earnings per share, diluted	\$ 0.62	\$ 0.72	\$ 0.44	\$ 0.67	\$ 0.56	\$ 0.70	
Dividends paid per share	\$ 1.44	\$ 0.96	\$ 0.72	\$ 0.72	\$ 0.36	\$ 0.16	
Cash and short-term investments	\$177.3	\$266.4	\$248.2	\$280.9	\$258.1	\$273.3	
	Δs	of December	31	Δ	s of April 3	0	

	As of December 31,			A	0,	
	2008	2007	T 2006	2006	2005	2004
Total assets	\$429.4	\$470.1	\$453.3	\$479.4	\$441.4	\$454.3
Total debt	\$ 4.9	\$ 5.8	\$ 6.7	\$ 7.2	\$ 8.0	\$ 8.7
Total stockholders' equity	\$360.0	\$383.4	\$385.7	\$396.2	\$375.5	\$353.1

<sup>(1)</sup> Included in our net income was the operating results of our discontinued operations, *The World* and the XFL, and their respective estimated shutdown costs, which totaled approximately \$1.4 and (\$1.4) during fiscal 2005 and fiscal 2004, respectively.

### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion in conjunction with the audited consolidated financial statements and related notes included elsewhere in this Form 10-K.

### Background

The following analysis outlines all material activities contained within each of our four segments.

### Live and Televised Entertainment

• Revenues consist principally of ticket sales to live events, sales of merchandise at these live events, television rights fees, sales of television advertising and sponsorships, and fees for viewing our pay-per-view and video-on-demand programming.

### **Consumer Products**

• Revenues consist principally of the direct sales of WWE produced home videos and magazine publishing and royalties or license fees related to various WWE themed products such as video games, toys and books.

### **Digital Media**

• Revenues consist principally of advertising sales on our websites, sale of merchandise on our website through our WWEShop internet storefront and sales of various broadband and mobile content.

### WWE Studios (formerly WWE Films)

• Revenues consist of our share of receipts from the distribution of filmed entertainment featuring our Superstars. We participate in revenues generated under the distribution of the films through all media after the print and advertising and distribution costs incurred by our distributors have been recouped and the results have been reported to us.

We provide updated information on the key drivers of our business including live event attendance, pay-per-view buys, home video shipments, website traffic, and online merchandise sales on a monthly basis on our corporate website http://corporate.wwe.com. Such information is not incorporated herein by reference.

### **Results of Operations**

Year Ended December 31, 2008 compared to Year Ended December 31, 2007 (dollars in millions)

### Summary

Net Revenues	2008	2007
Live and Televised Entertainment	\$ 331.5	\$316.8
Consumer Products.	135.7	118.1
Digital Media	34.8	34.8
WWE Studios	24.5	16.0
Total	<u>\$ 526.5</u>	<u>\$485.7</u>
Cost of Revenues	2008	2007
Live and Televised Entertainment	\$ 221.2	\$202.8
Consumer Products.	52.1	45.6
Digital Media	22.9	21.3
WWE Studios	15.6	29.1
Total	<u>\$ 311.8</u>	<u>\$298.8</u>
Profit contribution margin	41%	38%
Operating Income	2008	2007
Live and Televised Entertainment	\$ 92.4	\$100.2
Consumer Products.	76.5	68.6
Digital Media	6.2	6.3
WWE Studios	7.2	(14.8)
Corporate	(112.0)	(91.9)
Total operating income	<u>\$ 70.3</u>	<u>\$ 68.4</u>
Income from continuing operations	<u>\$ 45.4</u>	<u>\$ 52.1</u>

Our Live and Televised Entertainment segment benefited from strong performances both at international and North American live events as well as higher television rights fees in both domestic and international markets. Our licensing based revenue accounted for approximately 45% of our Consumer Products segment in 2008 as compared to 40% in 2007, primarily due to amounts earned as part of a license with our book publisher. Digital Media revenues were essentially unchanged from the prior year. Revenues related to WWE Studios accounted for \$24.5 million, reflecting a full year of revenue, compared with the \$16.0 million recorded in the prior year which revenues began in the third quarter of 2007.

Revenues derived from international sources represented 26% and 25% of total net revenues in 2008 and 2007, respectively.

### Live and Televised Entertainment

The following chart provides performance results and key drivers for our Live and Televised Entertainment segment:

Revenues-Live and Televised Entertainment		2008		2007
Live events	\$	105.7	\$	99.3
Number of North American events		242		233
Average North American attendance		6,400		6,600
Average North American ticket price (dollars)	\$	40.98	\$	40.47
Number of international events		77		75
Average international attendance		8,500		7,700
Average international ticket price (dollars)	\$	78.96	\$	79.60
Venue merchandise	\$	18.5	\$	19.1
Domestic per capita spending (dollars)	\$	10.35	\$	10.75
Pay-per-view	\$	91.4	\$	94.3
Number of pay-per-view events		14		15
Number of buys of pay-per-views	5,	034,400	5,	200,800
Average revenue per buy (dollars)	\$	17.76	\$	17.43
Domestic retail price, excluding WrestleMania (dollars)	\$	39.95	\$	39.95
Domestic retail price <i>WrestleMania</i> (dollars)	\$	54.95	\$	49.95
Television rights fees				
Domestic	\$	63.5	\$	59.6
International	\$	37.2	\$	32.8
Television advertising	\$	7.4	\$	5.9
WWE 24/7 Classics on Demand	\$	6.3	\$	4.9
Other	\$	1.5	\$	0.9
Total	\$	331.5	<u>\$</u>	316.8
Ratings:				
Average weekly household ratings for Raw		3.4		3.7
Average weekly household ratings for SmackDown		2.4		2.7
Average weekly household ratings for ECW		1.3		1.5
Cost of Revenues-Live and Televised Entertainment		2008		2007
Live events	\$	74.3	\$	71.2
Venue merchandise		11.2		11.4
Pay-per-view		49.8		43.6
Television		75.8		66.5
Television advertising		0.8		0.9
WWE 24/7 Classics on Demand		1.8		2.1
Other		7.5		7.1
Total	\$	221.2	\$	202.8
Profit contribution margin		33%		36%

Live events revenue reflects approximately \$64.0 million for North American events and \$41.7 million for international events in 2008 as compared to \$61.9 million for North American events and \$37.4 million for international events in 2007. During 2008, average attendance at our North American events was approximately 6,400 while average attendance at our international events was approximately 8,500. During 2007, North American average attendance was approximately 6,600 and average international attendance was approximately 7,700. Live events profit contribution margin was 30% in 2008 as compared to 28% in 2007.

Venue merchandise revenues in 2008 were impacted by the slight decline in North American average attendance and per capita spending dollars. Venue merchandise profit contribution margin was 39% in 2008 as compared to 40% in 2007.

Pay-per-view revenue reflects approximately 5.0 million buys in 2008 as compared to 5.2 million buys in 2007. In 2008, our premier annual pay-per-view event, *WrestleMania XXIV*, generated approximately 1.1 million buys as compared to 1.2 million buys for *WrestleMania XXIII*. Domestic buys, which carry a higher price per buy, represented 66% of total buys in 2008 and 2007. The pay-per-view profit contribution margin was 46% in 2008 as compared to 54% in 2007, reflecting additional spending in guest talent pay, promotion and consumer advertising in support of *WrestleMania XXIV*.

The increase in domestic and international television rights fees reflects our new agreement with MyNetworkTV as well as contractual increases in several territories. The increase in television cost of revenues reflects higher production and staging costs incurred related to our broadcasting in high definition.

Advertising revenues include sales of advertising in our Canadian television programs and sponsorships. Advertising cost of revenues reflects costs associated with the increased sponsorship related activities in the current year.

WWE 24/7 Classics On Demand, our subscription based video-on-demand service, generated higher revenues based on the expanded number of subscribers from the prior year. WWE 24/7 Classics On Demand is currently offered in approximately 80% of video-on-demand enabled homes in the United States.

### **Consumer Products**

The following chart provides performance results and key drivers for our Consumer Products segment:

Revenues-Consumer Products		2008		2007	
Licensing	\$	60.5	\$	47.1	
Magazine publishing	\$	15.4	\$	16.5	
Net units sold	4,	702,800	4,8	358,400	
Home video	\$	58.5	\$	53.7	
Gross DVD units	4,	053,719	4,0	)34,167	
Other	\$	1.3	\$	0.8	
Total	<u>\$</u>	135.7	<u>\$</u>	118.1	
Cost of Revenues-Consumer Products		2008		2007	
Licensing	\$	13.6	\$	11.9	
Magazine publishing		13.3		11.4	
Home video		24.2		21.6	
Other		1.0		0.7	
Total	\$	52.1	\$	45.6	
Profit contribution margin		62%		61%	

Licensing revenues in 2008 reflect approximately \$12.8 million in the toy category, \$25.3 million in the videogame category and \$9.3 million related to apparel and novelties. In 2007, revenues reflected approximately \$14.3 million in the videogame category and \$9.4 million related to apparel and novelties. 2008 reflects revenues from the videogame title *"SmackDown vs. Raw 2008"* released in seven platforms versus four platforms for the prior release in this series. Licensing revenues related to books were approximately \$6.4 million higher in the current year, primarily due to amounts earned as part of a license with our book publisher. Licensing revenue is dependent upon the release schedule of products and is affected by the timing of when licensees report results to us. Licensing cost of revenue consists primarily of talent royalties and agent commissions paid to our licensing agents. The licensing profit contribution margin was 78% in 2008 as compared to 75% in 2007.

Magazine publishing revenues declined in the current year due to lower newsstand sell-through rates as we published twenty-six issues in 2008 as compared to twenty-one issues in 2007. In April 2008, we began publishing a new magazine titled *WWE Kids*, a bi-monthly publication for 6-14 year old WWE fans, which generated approximately \$0.9 million in revenue. The magazine publishing profit contribution margin was 14% in 2008 as compared to 31% in 2007 as the profit margin was adversely impacted by the lower sell-thru rates and higher publication costs.

Home video revenue reflects the sale of approximately 4.1 million gross DVD units in 2008 as compared to 4.0 million gross units in 2007. Included in the successful titles released in 2008 was *WrestleMania XXIV*, which shipped approximately 326,000 gross units. The increase in home video costs is due to higher distribution fees and advertising. The home video profit contribution margin was 59% in 2008 as compared to 60% in 2007, reflecting the aforementioned cost increases.

### **Digital Media**

The following chart provides performance results and key drivers for our Digital Media segment (dollars in millions, except average revenues per order):

Revenues-Digital Media	2008	2007
WWE.com	\$ 16.3	\$ 16.2
WWEShop	18.5	18.6
Total	<u>\$ 34.8</u>	<u>\$ 34.8</u>
Average revenues per order (dollars)	\$54.77	\$54.94
Cost of Revenues-Digital Media	2008	2007
WWE.com	\$ 8.8	\$ 7.6
WWEShop	14.1	13.7
Total	<u>\$ 22.9</u>	<u>\$ 21.3</u>
Profit contribution margin	34%	39%

WWE.com revenue in 2008 reflects additional web advertising and wireless content. Web-based advertising accounted for approximately \$10.6 million in revenues as compared to \$10.4 million in 2007. The WWE.com profit contribution margin was 46% in 2008 as compared 53% in 2007, reflecting higher costs associated with web content.

WWEShop revenue in 2008 reflects approximately 329,200 customer orders, essentially flat to the prior year. The average customer spend, \$54.77 per order, was essentially flat to the prior year as well. The WWEShop profit contribution margin was 24% in 2008 as compared to 26% in the 2007, partially reflecting an increase in material costs.

### **WWE Studios**

The following chart provides performance results and key drivers for our WWE Studios segment (dollars in millions, except average revenues per order):

Revenues-WWE Studios	2008	2007
WWE Studios	<u>\$24.5</u>	<u>\$16.0</u>
Cost of Revenues-WWE Studios	2008	2007
WWE Studios	<u>\$15.6</u>	<u>\$29.1</u>
Profit contribution margin	36%	(82%)

WWE participates in revenues associated with our film projects when the distribution and advertising costs incurred by our distributors have been recouped and the results have been reported to us. During 2008, revenues from our WWE Studios segment was \$24.5 million, relating to our three feature films *The Marine, See No Evil* and *The Condemned*. During 2008 we expensed \$15.6 million of feature film production assets, including a \$1.9 million film asset impairment charge related to the performance of *See No Evil* and approximately \$0.9 million of development costs for abandoned projects.

During 2007 we recorded \$16.0 million in revenue and expensed approximately \$29.1 million of feature film production assets, including a \$15.7 million film asset impairment charge related to the performance of our theatrical release, *The Condemned*, and approximately \$0.4 million of development costs for abandoned projects.

The following chart reflects the amounts of certain significant overhead items:

Selling, General & Administrative Expenses	2008	2007
Staff related.	\$ 55.2	\$ 50.3
Legal, accounting and other professional.	16.6	14.0
Stock compensation	8.0	7.8
Advertising and promotion		5.4
Bad debt	2.5	0.1
All other	37.4	31.5
Total SG&A	<u>\$131.3</u>	<u>\$109.1</u>
SG&A as a percentage of net revenues	25%	23%

Staff related expenses increased in the current year due in part to the continued expansion of our Digital Media content staff and advertising sales force and additional personnel related to our international expansion. The increase in legal, accounting and other professional fees reflected additional litigation based expense based on case activity. Stock compensation expense includes amortization of restricted stock unit and performance stock unit grants issued to employees. Advertising and promotion costs in 2008 include \$3.5 million associated with our McMahon's Million Dollar Mania<sup>TM</sup> brand awareness campaign. WWE was reimbursed \$2.0 million, net of tax, for the prize money associated with this event by the Chairman of WWE, Vincent K. McMahon. Additional advertising and promotion costs of approximately \$1.2 million were also incurred in support of our new international offices. Bad debt expense in the current year reflects an increase for specifically identified accounts due to difficulties encountered in our collection efforts.

	2008	2007
Depreciation and amortization.	\$ 13.1	\$ 9.3

The increase in depreciation and amortization expense reflects the initial depreciation charges associated with the assets purchased for our implementation of high definition broadcasting.

Investment income	<b>2008</b> \$ 5.9	<b>2007</b> \$ 9.1
Interest expense	<b>2008</b> \$ 0.4	<b>2007</b> \$ 0.6
Other (expense) income, net	<b>2008</b> \$ (6.4)	<b>2007</b> \$ (0.5)

Other expense, net includes a mark-to-market adjustment for the revaluation of warrants held in licensees and realized losses on foreign currency transactions.

Provision for Income Taxes	2008	2007
Provision	\$ 23.9	\$ 24.3
Effective tax rate	35%	32%

The increase primarily represents tax benefits related to previously unrecognized tax benefits in the prior period, and less tax exempt investment income in the current period.

## *Twelve Month Year Ended December 31, 2007 compared to Eight Month Transition Period Ended December 31, 2006 (dollars in millions)*

### Summary

Net Revenues	2007	T 2006
Live and Televised Entertainment	\$316.8	\$183.0
Consumer Products	118.1	59.2
Digital Media	34.8	20.7
WWE Studios	16.0	
Total	<u>\$485.7</u>	<u>\$262.9</u>
Cost of Revenues	2007	T 2006
Live and Televised Entertainment	\$202.8	\$114.9
Consumer Products	45.6	28.7
Digital Media	21.3	13.5
WWE Studios	29.1	
Total	<u>\$298.8</u>	<u>\$157.1</u>
Profit contribution margin	38%	40%
Operating Income	2007	T 2006
Live and Televised Entertainment	\$100.2	\$ 57.0
Consumer Products	68.6	26.9
Digital Media	6.3	3.8
WWE Studios	(14.8)	(1.1)
Corporate	(91.9)	(47.4)
Total operating income	<u>\$ 68.4</u>	<u>\$ 39.2</u>
Income from continuing operations	<u>\$ 52.1</u>	<u>\$ 31.6</u>

Our Live and Televised Entertainment segment benefited from strong performances both at international and North American live events as we achieved total average attendance of 6,800 in 2007 as compared to 5,300 in the eight month transition period. Our licensing based revenue accounted for approximately 40% of our Consumer Products segment in 2007 as compared to 25% of segment revenues in the transition period, reflecting higher toy and apparel based revenue. It should be noted that the 2006 transition period did not reflect "holiday season" licensing sales which are recorded as the results are reported to us in the first calendar quarter. In addition, our magazine publishing business continued to grow, reflecting our increased circulation. Digital Media revenues for web based advertising and wireless products accounted for \$16.2 million in 2007 as compared to \$7.3 million in the eight month transition period. In 2007 we recorded our first revenues related to our features film releases, as a total of \$16.0 million has been recorded for our films *The Marine* and *See No Evil*.

Revenues derived from international sources represented 25% and 23% of total net revenues in 2007 and T 2006, respectively.

### Live and Televised Entertainment

The following chart provides performance results and key drivers for our Live and Televised Entertainment segment:

Revenues-Live and Televised Entertainment		2007		Т 2006
Live events	\$	99.3	\$	52.3
Number of North American events		233		212
Average North American attendance		6,600		4,860
Average North American ticket price (dollars)	\$	40.47	\$	35.53
Number of international events		75		34
Average international attendance		7,700		8,290
Average international ticket price (dollars)	\$	79.60	\$	68.47
Venue merchandise	\$	19.1	\$	12.1
Domestic per capita spending (dollars)	\$	10.75	\$	10.89
Pay-per-view	\$	94.3	\$	53.4
Number of pay-per-view events		15		10
Number of buys from pay-per-view events	5,	200,800	3,	287,300
Average revenue per buy (dollars)	\$	17.43	\$	15.46
Domestic retail price, excluding WrestleMania (dollars)	\$	39.95	\$	39.95
WWE 24/7 Classics On Demand	\$	4.9	\$	2.0
Advertising	\$	5.9	\$	4.5
Sponsorship advertising	\$	1.2	\$	0.5
Television rights fees				
Domestic.	\$	59.6	\$	38.0
International	\$	32.8	\$	20.7
Other	<u>\$</u>	0.9		
Total	<u>\$</u>	316.8	<u>\$</u>	183.0
Average weekly household ratings for Raw		3.7		3.9
Average weekly household ratings for SmackDown		2.7		2.4
Average weekly household ratings for ECW		1.5		1.9
Cost of Revenues-Live and Televised Entertainment		2007		T 2006
Live events	\$	71.2	\$	40.9
Venue merchandise		11.4		8.1
Pay-per-view		43.6		19.3
WWE 24/7 Classics on Demand		2.1		_
Advertising		0.9		(0.1)
Television		66.5		40.4
Other		7.1		6.3
Total	\$	202.8	\$	114.9
Profit contribution margin		36%		37%

Live events revenue reflects approximately \$61.9 million for North American events and \$37.4 million for international events in 2007 as compared to \$36.6 million for North American events and \$15.7 million for international events in the eight month 2006 transition period. During 2007, average attendance at our North American events was approximately 6,600 while average attendance at our international events was 7,700. During the 2006 transition period, North American average attendance was approximately 4,900 and average international attendance was 8,300. No stand-alone Extreme Championship Wrestling ("ECW") branded events were produced in 2007. During the 2006 transition period, we produced 38 ECW events that were held in smaller venues and consequently generated lower attendance and revenues per event as compared to our *Raw* and *SmackDown* brands. Beginning in 2007, *ECW's* live events were combined with our *SmackDown* brand. Live events profit contribution margin was 28% in 2007 as compared to 22% in the 2006 transition period.

Venue merchandise revenues in 2007 were positively impacted by the increase in North American average attendance. Per capita spending dollars for venue sales were essentially flat. Venue merchandise profit contribution margin was 40% in 2007 as compared to 33% in the eight month transition period, reflecting lower cost of sales from the expiration of a consulting services agreement and reduced material costs.

Pay-per-view revenue reflects approximately 5.2 million buys in 2007 as compared to 3.3 million buys in the 2006 transition period. The average number of buys reported for the fifteen events that occurred in 2007 was 347,000 as compared to 300,000 buys for the ten events that occurred in the 2006 transition. In 2007, our premier annual payper-view event, *WrestleMania XXIII*, generated approximately 1.2 million buys. *WrestleMania XXII* occurred in April 2006 and is therefore not included in the results of the 2006 transition period. Domestic buys, which carry a higher price per buy, represented 66% of total buys during 2007 as compared to 61% of total buys in the 2006 transition period. The pay-per-view profit contribution margin was 54% in the twelve month 2007 period as compared to 64% in the eight month transition period. The 2007 profit margin reflected additional spending in pay-per-view promotion and consumer advertising in support of *WrestleMania*.

Advertising revenues included the sales of advertising on our Canadian television programs as well as various domestic sponsorship packages. Advertising cost of revenues reflected costs associated with the increased sponsorship related activities in the current year.

The increase in domestic television rights fees was primarily due to the rights fees received for our ECW programming in 2007. The increase in television cost of revenues is primarily due to the production of television shows while on tour internationally, as we produced six of these televised international shows in 2007 as compared to two shows during the transition period.

### **Consumer Products**

The following chart provides performance results and key drivers for our Consumer Products segment:

Revenues-Consumer Products		2007	-	Г 2006
Licensing	\$	47.1	\$	14.7
Magazine publishing	\$	16.5	\$	8.5
Net units sold	4,	858,400	2,7	93,600
Home video	\$	53.7	\$	35.5
Gross DVD units	4,	034,167	3,2	83,800
Other	\$	0.8	\$	0.5
Total	<u>\$</u>	118.1	<u>\$</u>	59.2
Cost of Revenues-Consumer Products		2007	-	Г 2006
Licensing	\$	11.9	\$	3.8
Magazine publishing		11.4		6.8
Home video		21.6		17.8
Other		0.7		0.3
Total	\$	45.6	<u>\$</u>	28.7
Profit contribution margin		61%		52%

Licensing revenues in 2007 reflect approximately \$14.3 million in the toy category, \$18.3 million in the videogame category and \$9.4 million related to apparel and novelties. 2007 reflected revenues from the videogame title "*SmackDown vs. Raw 2007*" released in four platforms versus two platforms for the prior release in this series. The success of our apparel program in the United States, South Africa, the United Kingdom, and Australia helped to generate approximately \$6.1 million in 2007. In the 2006 transition period, revenues reflected approximately \$5.0 million in the toy category, \$2.9 million in the videogame category and \$3.3 million related to apparel and novelties. Licensing revenue was dependent upon the release schedule of products and was affected by the timing of when licensees report results to us. Licensing cost of revenue consisted primarily of talent royalties and agent commissions paid to our licensing agents. The licensing profit contribution margin was 75% in 2007 as compared to 74% in the 2006 transition period.

In July 2006, we began publishing a new magazine titled *WWE Magazine* that replaced our two former magazines, *Raw* and *SmackDown*. Including our 'special' magazine titles that are published periodically during the year, we published twenty-one issues in 2007 as compared to sixteen issues in the 2006 transition period. The magazine publishing profit contribution margin was 31% in 2007 as compared to 20% in the 2006 transition period. The profit contribution in the 2006 transition period was impacted by additional editorial and content costs associated with the creation of the new *WWE Magazine*.

Home video revenue reflects the sale of approximately 4.0 million gross DVD units in 2007 as compared to 3.3 million gross units in the 2006 transition period. Included in the successful titles released in 2007 was *WrestleMania XXIII*, which shipped approximately 367,000 gross units. The increase in home video costs is due to the increased volume of home video units shipped in the 2007. The home video profit contribution margin was 60% in 2007 as compared to 50% in the 2006 transition period, reflecting improved distribution and production costs.

### **Digital Media**

The following chart provides performance results and key drivers for our Digital Media segment (dollars in millions, except average revenues per order:

Revenues-Digital Media	2007	T 2006
WWE.com	\$ 16.2	\$ 7.3
WWEShop	18.6	13.4
Total	<u>\$ 34.8</u>	<u>\$ 20.7</u>
Average revenues per order (dollars)	\$54.94	\$53.24
Cost of Revenues-Digital Media	2007	T 2006
Cost of Revenues-Digital Media WWE.com	<b>2007</b> \$ 7.6	T 2006 \$ 4.3
WWE.com		
WWE.com	\$ 7.6	\$ 4.3

WWE.com revenue in 2007 reflects additional web advertising and wireless content. Web-based advertising accounted for approximately \$10.4 million in revenues as compared to \$5.5 million in the 2006 transition period. 2007 also included approximately \$4.3 million in wireless based revenues, primarily driven by our deal with AT&T Wireless to provide exclusive WWE content, including videos and ring tones. The WWE.com profit contribution margin was 53% in 2007 as compared 41% in the 2006 transition period.

WWEShop revenue in 2007 reflects approximately 329,100 customer orders as compared to 244,000 customer orders in the 2006 eight month transition period. The sale of exclusive WWEShop packages and an increase in the variety of products available on WWEShop contributed to the increase in average customer spend per order. The WWEShop profit contribution margin was 26% in 2007 as compared to 35% in the 2006 transition period.

#### WWE Studios

During 2007, revenues from our WWE Studios segment were \$16.0 million. WWE participates in revenues associated with our film projects when the distribution and advertising costs incurred by our distributors have been recouped and the results have been reported to us. The revenue recorded in 2007 relates to our feature films *The Marine* and *See No Evil*. No revenues had been recorded in the 2006 transition period.

In 2007, we expensed approximately \$29.1 million of feature film production assets. Included in this amount was a \$15.7 million film asset impairment charge related to the performance of our April 2007 theatrical release, *The Condemned*, which only achieved approximately \$7.4 million in gross domestic box office receipts. Our feature film production asset balance was expensed in proportion with the recognition of revenue. During 2007 we expensed \$13.0 million of feature film production assets due to the revenue recorded relating to *The Marine* and *See No Evil*, for which we expensed \$8.5 million and \$4.5 million, respectively. Additionally, we expensed approximately \$0.4 million of development costs for abandoned projects.

The following chart reflects the amounts of certain significant overhead items:

Selling, General & Administrative Expenses	2007	T 2006
Staff related.	\$ 50.3	\$29.9
Legal, accounting and other professional.	14.0	6.1
Stock compensation	7.8	4.8
Advertising and promotion	5.4	3.4
Bad debt	0.1	(1.6)
All other	31.5	18.4
Total SG&A	<u>\$109.1</u>	<u>\$61.0</u>
SG&A as a percentage of net revenues	23%	23%

Staff related expenses increased due in part to the continued expansion of our Digital Media content staff and advertising sales force. The increase in legal, accounting and other professional fees primarily reflected costs associated with our Talent Wellness Program, which provides testing and monitoring of various health related areas for the Superstars. Stock compensation expense in 2007 included amortization of restricted stock unit and performance stock unit grants issued to employees. Bad debt expense in the transition period included the reversal of previously reserved accounts for which we subsequently recovered.

	2007	T 2006
Depreciation and amortization	\$ 9.3	\$ 5.6
Depreciation expense increased due to the addition of capital projects.		
	2007	T 2006
Investment income	\$ 9.1	\$ 6.4
	2007	Т 2006
Interest expense	\$ 0.6	\$ 0.4
	2007	Т 2006
Other (expense) income, net	\$ (0.5)	\$ 0.9
Provision for Income Taxes	2007	T 2006
Provision	\$ 24.3	\$14.5
Effective tax rate.	32%	31%

The 2007 effective tax rate is consistent with the 2006 Transition period's rate due to high levels of tax-exempt interest, the continued increased tax benefits from domestic production activities and the impact of the reversal of liabilities established for previously unrecognized tax positions.

## Eight Month Transition Period Ended December 31, 2006 compared to Twelve Month Fiscal Year Ended April 30, 2006 (dollars in millions)

### Summary

Net Revenues	T 2006	2006
Live and Televised Entertainment	\$183.0	\$290.8
Consumer Products.	59.2	86.4
Digital Media	20.7	22.9
WWE Studios		
Total	<u>\$262.9</u>	<u>\$400.1</u>
Cost of Revenues	T 2006	2006
Live and Televised Entertainment	\$114.9	\$178.6
Consumer Products.	28.7	34.4
Digital Media	13.5	14.2
WWE Studios		
Total	<u>\$157.1</u>	<u>\$227.2</u>
Profit contribution margin	40%	43%
Operating Income:	T 2006	2006
Live and Televised Entertainment	\$ 57.0	\$ 93.9
Consumer Products.	26.9	46.4
Digital Media	3.8	2.9
WWE Studios	(1.1)	(1.3)
Corporate	(47.4)	(71.4)
Total operating income	<u>\$ 39.2</u>	<u>\$ 70.5</u>
Income from continuing operations	<u>\$ 31.6</u>	<u>\$ 47.0</u>

Our eight month 2006 transition period results were positively impacted by several factors. In our Live and Televised Entertainment segment, our live events reflected strong North American attendance and corresponding sales of merchandise at these events. In our Consumer Products segment, our home video business continued to surpass previous shipment records as the number of DVDs shipped in the eight month transition period exceeded shipments for the entire twelve month fiscal 2006 period. These positive factors were offset, in part, by the absence of \$13.7 million of domestic cable advertising sales in our Live and Televised Entertainment segment, due to our agreement with the USA Network.

Revenues derived from international sources represented 23% and 24% of total net revenues in the 2006 transition period and fiscal 2006, respectively.

### Live and Televised Entertainment

The following chart provides performance results and key drivers for our Live and Televised Entertainment segment:

Live events\$ 52.3\$ 75.0Number of North American events212248Average North American attendance4,8604,990Average North American ticket price (dollars)\$ 35.53\$ 37.34Number of international events3452Average international events3452Average international events8,2909,160Average international events\$ 68.47\$ 69.18Venue merchandise\$ 10.89\$ 10.57Pay-per-view\$ 53.4\$ 94.8Number of pay-per-view events3,287,3006,241,100Average revenue per buy (dollars)\$ 39.95\$ 34.95Advertising\$ 4.5\$ 22.6Sponsorship advertising\$ 0.5\$ 2.8Television rights fees\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 3.94.0Average weekly household ratings for Raw2.42.8Average weekly household ratings for SmackDown2.42.8Average weekly household ratings for SmackDown2.42.8Average weekly household ratings for SmackDown2.42.8Average weekly household ratings for ScackDown9.910.6Average weekly household ratings for ScackDown9.99.9Average weekly household ratings for ScackDown9.99.9Average weekly household ratings for ScackDown9.99.9Average weekly household ratings for S	Revenues-Live and Televised Entertainment		T 2006		2006
Average North American attendance.4,8604,990Average North American ticket price (dollars).\$ 35.53\$ 37.34Number of international events.3452Average international attendance $8,290$ 9,160Average international ticket price (dollars).\$ 68.47\$ 69.18Venue merchandise.\$ 12.1\$ 14.7Domestic per capita spending (dollars).\$ 10.89\$ 10.57Pay-per-view\$ 53.4\$ 94.8Number of pay-per-view events1116Number of buys from pay-per-view events.3,287,3006,241,100Average revenue per buy (dollars)\$ 15.46\$ 14.96Domestic retail price, excluding <i>WrestleMania</i> (dollars)\$ 39.95\$ 34.95Advertising\$ 0.5\$ 22.6Sponsorship advertising\$ 0.5\$ 22.6Domestic\$ 38.0\$ 53.0International\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 183.0\$ 290.8Ratings\$ 1.9-Average weekly household ratings for Raw3.94.0Average weekly household ratings for SmackDown2.42.8Average weekly household ratings for ECW1.9-Live events1.9\$ 56.9\$ 56.9	Live events	\$	52.3	\$	75.0
Average North American ticket price (dollars)\$ 35.53\$ 37.34Number of international events3452Average international attendance8,2909,160Average international ticket price (dollars)\$ 68.47\$ 69.18Venue merchandise\$ 12.1\$ 14.7Domestic per capita spending (dollars)\$ 10.89\$ 10.57Pay-per-view\$ 53.4\$ 94.8Number of pay-per-view events1116Number of buys from pay-per-view events3,287,3006,241,100Average revenue per buy (dollars)\$ 15.46\$ 14.96Domestic retail price, excluding <i>WrestleMania</i> (dollars)\$ 39.95\$ 34.95Advertising\$ 20.7\$ 22.6Sponsorship advertising\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 9.9-Average weekly household ratings for Raw3.94.0Average weekly household ratings for ECW1.9-Cost of Revenues-Live and Televised Entertainment $T 2006$ \$ 56.9Live events\$ 40.9\$ 56.9\$ 56.9	Number of North American events		212		248
Number of international events. $34$ $52$ Average international attendance $8,290$ $9,160$ Average international ticket price (dollars). $\$$ $68,47$ $\$$ $69,18$ Venue merchandise. $\$$ $12.1$ $\$$ $14.7$ Domestic per capita spending (dollars). $\$$ $10.89$ $\$$ $10.57$ Pay-per-view $\$$ $53.4$ $\$$ $94.8$ Number of pay-per-view events $11$ $16$ Number of buys from pay-per-view events $3,287,300$ $6,241,100$ Average revenue per buy (dollars) $\$$ $15.46$ $\$$ Domestic retail price, excluding <i>WrestleMania</i> (dollars) $\$$ $39.95$ $\$$ Advertising $\$$ $0.5$ $$2.8$ Television rights fees $0.55$ $$2.8$ Domestic $\$$ $$20.7$ $$28.5$ Other $$2.0$ $$2.2$ $$2.2$ Total $$3.9$ $$4.0$ Average weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for SmackDown $2.4$ $2.8$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ $$40.9$ Live events $$40.9$ $$56.9$ $$56.9$	Average North American attendance.		4,860		4,990
Number of international events. $34$ $52$ Average international attendance $8,290$ $9,160$ Average international ticket price (dollars). $\$$ $68,47$ $\$$ $69,18$ Venue merchandise. $\$$ $12.1$ $\$$ $14.7$ Domestic per capita spending (dollars). $\$$ $10.89$ $\$$ $10.57$ Pay-per-view $\$$ $53.4$ $\$$ $94.8$ Number of pay-per-view events $11$ $16$ Number of buys from pay-per-view events $3,287,300$ $6,241,100$ Average revenue per buy (dollars) $\$$ $15.46$ $\$$ Domestic retail price, excluding <i>WrestleMania</i> (dollars) $\$$ $39.95$ $\$$ Advertising $\$$ $0.5$ $$2.8$ Television rights fees $0.55$ $$2.8$ Domestic $\$$ $$20.7$ $$28.5$ Other $$2.0$ $$2.2$ $$2.2$ Total $$3.9$ $$4.0$ Average weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for SmackDown $2.4$ $2.8$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ $$40.9$ Live events $$40.9$ $$56.9$ $$56.9$	Average North American ticket price (dollars)	\$	35.53	\$	37.34
Average international attendance $\$, 290$ $9, 160$ Average international ticket price (dollars)\$ $\$, 68.47$ \$ $\$, 69.18$ Venue merchandise.\$ $12.1$ \$ $14.7$ Domestic per capita spending (dollars)\$ $10.89$ \$ $10.57$ Pay-per-view\$ $53.4$ \$ $94.8$ Number of pay-per-view events $11$ $16$ Number of buys from pay-per-view events $3,287,300$ $6,241,100$ Average revenue per buy (dollars)\$ $15.46$ \$ $14.96$ Domestic retail price, excluding <i>WrestleMania</i> (dollars)\$ $3.955$ \$ $22.6$ Sponsorship advertising\$ $0.5$ \$ $2.88$ Television rights fees $5$ $2.0$ \$ $2.22$ Total\$ $3.9$ $4.0$ \$ $290.8$ Ratings $3.9$ $4.0$ $2.4$ $2.8$ $2.90.8$ Average weekly household ratings for Raw $3.9$ $4.0$ $2.4$ $2.8$ Average weekly household ratings for ECW $1.9$ $ -$ Cost of Revenues-Live and Televised Entertainment $T 2006$ \$ $5.6.9$			34		52
Venue merchandise\$ 12.1\$ 14.7Domestic per capita spending (dollars)\$ 10.89\$ 10.57Pay-per-view\$ 53.4\$ 94.8Number of pay-per-view events1116Number of buys from pay-per-view events $3,287,300$ $6,241,100$ Average revenue per buy (dollars)\$ 15.46\$ 14.96Domestic retail price, excluding WrestleMania (dollars)\$ 39.95\$ 34.95Advertising\$ 4.5\$ 22.6Sponsorship advertising\$ 0.5\$ 2.8Television rights fees $5 0.5$ \$ 2.8Domestic\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 20.7\$ 28.5Average weekly household ratings for Raw3.9 $4.0$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ \$ 2006Live events $$ 40.9$ \$ 56.9			8,290		9,160
Domestic per capita spending (dollars)\$ 10.89\$ 10.57Pay-per-view\$ 53.4\$ 94.8Number of pay-per-view events1116Number of buys from pay-per-view events $3,287,300$ $6,241,100$ Average revenue per buy (dollars)\$ 15.46\$ 14.96Domestic retail price, excluding <i>WrestleMania</i> (dollars)\$ 39.95\$ 34.95Advertising\$ 4.5\$ 22.6Sponsorship advertising\$ 0.5\$ 2.8Television rights fees $5$ $20.7$ \$ 28.5Other\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 183.0\$ 290.8Ratings $3.9$ $4.0$ Average weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ \$ 2006Live events\$ 40.9\$ 56.9	Average international ticket price (dollars)	\$	68.47	\$	69.18
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Number of buys from pay-per-view events. $3,287,300$ $6,241,100$ Average revenue per buy (dollars)\$ 15.46\$ 14.96Domestic retail price, excluding WrestleMania (dollars)\$ 39.95\$ 34.95Advertising\$ 4.5\$ 22.6Sponsorship advertising\$ 0.5\$ 2.8Television rights fees $50.5$ \$ 2.8Domestic\$ 38.0\$ 53.0International\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 183.0\$ 290.8Ratings $3.9$ $4.0$ Average weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ \$ 2006Live events\$ 40.9\$ 56.9		\$	53.4	\$	94.8
Average revenue per buy (dollars)\$ 15.46\$ 14.96Domestic retail price, excluding WrestleMania (dollars)\$ 39.95\$ 34.95Advertising\$ 4.5\$ 22.6Sponsorship advertising\$ 0.5\$ 22.8Television rights fees $38.0$ \$ 53.0Domestic\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 183.0\$ 290.8Ratings $3.9$ $4.0$ Average weekly household ratings for Raw $2.4$ $2.8$ Average weekly household ratings for SmackDown $2.4$ $2.8$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $\mathbf{T 2006}$ \$ 2006Live events\$ 40.9\$ 56.9			11		16
Domestic retail price, excluding WrestleMania (dollars)\$ 39.95\$ 34.95Advertising\$ 4.5\$ 22.6Sponsorship advertising\$ 0.5\$ 2.8Television rights fees $$ 0.5$ \$ 2.8Domestic\$ 38.0\$ 53.0International\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 183.0\$ 290.8Ratings $$ 183.0$ \$ 290.8Average weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for SmackDown $2.4$ $2.8$ Average weekly household ratings for SmackDown $2.4$ $2.8$ International $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ \$ 56.9	Number of buys from pay-per-view events.	3,	287,300	6,	241,100
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Sponsorship advertising\$0.5\$2.8Television rights feesDomestic\$ $38.0$ \$ $53.0$ International\$ $20.7$ \$ $28.5$ Other\$ $2.0$ \$ $2.2$ Total\$ $183.0$ \$ $290.8$ RatingsAverage weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for SmackDown $2.4$ $2.8$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ $2006$ Live events\$ $40.9$ \$56.9 $56.9$ $56.9$	Advertising	\$	4.5	\$	22.6
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Domestic\$ 38.0\$ 53.0International\$ 20.7\$ 28.5Other\$ 20.7\$ 28.5Other\$ 2.0\$ 2.2Total\$ 183.0\$ 290.8Ratings $3.9$ $4.0$ Average weekly household ratings for Raw $2.4$ $2.8$ Average weekly household ratings for SmackDown $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ $2006$ Live events\$ 40.9\$ 56.9					
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Other $\$$ $2.0$ $\$$ $2.2$ Total $\$$ $183.0$ $\$$ $290.8$ RatingsAverage weekly household ratings for Raw $3.9$ $4.0$ Average weekly household ratings for SmackDown $2.4$ $2.8$ Average weekly household ratings for ECW $1.9$ $-$ Cost of Revenues-Live and Televised Entertainment $T 2006$ $$ 40.9$ Live events $$ 56.9$		\$	20.7	\$	28.5
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Ratings3.94.0Average weekly household ratings for Raw2.42.8Average weekly household ratings for SmackDown2.42.8Average weekly household ratings for ECW1.9Cost of Revenues-Live and Televised EntertainmentT 20062006Live events\$ 40.9\$ 56.9	Total	\$	183.0	\$	290.8
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Cost of Revenues-Live and Televised EntertainmentT 20062006Live events\$ 40.9\$ 56.9	• • •				2.0
Live events         \$         40.9         \$         56.9			1.7		
· · · · · · · · · · · · · · · · · · ·	Cost of Revenues-Live and Televised Entertainment		T 2006		2006
Vanue marshandisa 9.1 10.6	Live events	\$	40.9	\$	56.9
venue merchanuise	Venue merchandise		8.1		10.6
Pay-per-view	Pay-per-view		19.3		42.2
Advertising			(0.1)		6.8
Television	6		. ,		53.8
Other	Other				8.3
Total		\$		\$	178.6
Profit contribution margin	Profit contribution margin		37%		39%

Live events revenue reflects approximately \$36.6 million for North American events and \$15.7 million for international events in the 2006 transition period as compared to \$46.7 million for North American events and \$28.3 for international events in fiscal 2006. During the 2006 transition period, average attendance at our North American events was approximately 4,900 while average attendance at our international events was 8,300. This compares to fiscal 2006 North American average attendance of approximately 5,000 and average international attendance of 9,200. We produced 38 Extreme Championship Wrestling ("ECW") branded events in the transition period which had an average attendance of 1,100 and an average ticket price of approximately \$25.00. ECW events were held in smaller venues which generated lower attendance and revenues per event as compared to our *Raw* and *SmackDown* brands. Excluding our ECW events, North American average attendance was approximately 5,700 in the transition period, or a 14% increase from fiscal 2006. The live events profit contribution margin was 22% in the eight month transition period as compared to 24% in the twelve month fiscal 2006 period. This decline in profit contribution was due, in part, to the costs associated with the production of the ECW events in the transition period.

Venue merchandise revenues in transition 2006 were positively impacted by the increase in North American average attendance as the per capita spending dollars for venue sales were consistent with fiscal 2006. The venue merchandise profit contribution margin was 33% in the eight month transition period as compared to 28% in the twelve month fiscal 2006 period. This increase in profit margin reflected a reduction in building rental costs in the 2006 transition period.

Pay-per-view revenue reflects approximately 3.3 million buys in the 2006 transition period as compared to 6.2 million buys in fiscal 2006. The domestic retail price of our pay-per-view events was increased from \$34.95 to \$39.95 in July 2006, representing our first increase in retail price in more than four years. The average number of buys reported for the 11 events that occurred in the 2006 transition period and the 16 events that occurred in fiscal 2006 were 300,000 and 325,000, respectively. This decline in the number of buys was offset, in part, by the increased domestic retail price. International buys, which carry a lower price per buy, represented 39% of total buys during the transition period as compared to 37% of total buys in fiscal 2006. The pay-per-view profit contribution margin was 64% in the eight month transition period as compared to 55% in the twelve month fiscal 2006 period. The fiscal 2006 period included an investment in global marketing campaigns in support of our pay-per-view programming which consequently reduced the profit margin.

Advertising revenues in the 2006 transition period included sales of advertising on our Canadian television programs and various sponsorship packages that totaled approximately \$4.5 million. Under the terms of our domestic cable distribution agreement with USA Network, which began in October 2005, we no longer sell or participate in any domestic cable advertising. The decrease in advertising cost of revenues reflects the absence of costs associated with selling domestic cable advertising in the transition period.

Domestic television rights fees in the 2006 transition period reflect payments received for our ECW program on the SCI FI Channel that were not included in fiscal 2006. International rights fees for the 2006 transition period are consistent with rights fees received in fiscal 2006. The television profit contribution margin was 31% in the eight month transition period as compared to 34% in fiscal 2006. This reduction is due, in part, to an overall increase in the costs incurred to produce televised events, including additional direct costs for the production of our weekly ECW television program.

#### **Consumer Products**

The following chart provides performance results and key drivers for our Consumer Products segment:

Revenues-Consumer Products	,	Г 2006		2006
Licensing	\$	14.7	\$	32.2
Magazine publishing	\$	8.5	\$	11.1
Net units sold	2,7	93,600	4,0	096,700
Home video	\$	35.5	\$	42.6
Gross DVD units	3,2	283,800	2,8	383,200
Other	\$	0.5	\$	0.5
Total	<u>\$</u>	59.2	<u>\$</u>	86.4
Cost of Revenues-Consumer Products	,	Г 2006		2006
Licensing	\$	3.8	\$	8.5
Magazine publishing		6.8		6.9
Home video		17.8		18.6
Other		0.3		0.4
Total	\$	28.7	\$	34.4
Profit contribution margin		52%		60%

Licensing revenues in the 2006 transition period reflect approximately \$5.0 million in the toy category, \$2.9 million in the videogame category and \$3.3 million related to novelties and apparel. In fiscal 2006, revenues reflected approximately \$8.5 million in the toy category, \$14.5 million in the videogame category and \$4.5 million related to novelties and apparel. Videogame revenue is dependent upon the release schedule of new games and licensees reporting results to us. Fiscal 2006 reflects revenues from two new titles released as compared to no revenues reported for new

releases in the transition period. Revenues from our videogame release in 2006 was reported in 2007. Licensing cost of revenue consists primarily of talent royalties and agent commissions paid to our licensing agents. The licensing profit contribution margin was 74% in both the eight month 2006 transition period and the twelve month fiscal 2006 period.

In July 2006, we began publishing a new magazine titled *WWE Magazine* that replaced our two former magazines, *Raw* and *SmackDown*. Including magazine special issues, we published sixteen issues in the 2006 transition period as compared to thirty-two issues in fiscal 2006. The magazine publishing profit contribution margin was 20% in the eight month transition period as compared to 38% in the twelve month fiscal 2006 period. The decline in the profit contribution margin reflects our increased editorial and content costs associated with producing our new *WWE Magazine*.

Home video revenue reflects the sale of approximately 3.3 million gross DVD units in the 2006 transition period as compared to 2.9 million gross units in fiscal 2006. Included in the successful titles released in the 2006 transition period was *WrestleMania XXII*, which shipped approximately 425,000 gross units, representing our largest selling DVD release in our history. The increase in home video costs is primarily due to the increased volume of home video sales in the transition period, reflecting higher duplication and distribution fees. The home video profit contribution margin was 50% in the 2006 transition period.

### **Digital Media**

The following chart provides performance results and key drivers for our Digital Media segment (dollars in millions, except average revenues per order):

Revenues-Digital Media	T 2006	2006
WWE.com	\$ 7.3	\$ 9.7
WWEShop	\$ 13.0	\$ 12.1
Average revenues per order (dollars)	\$53.24	\$53.42
Other	<u>\$ 0.4</u>	<u>\$ 1.1</u>
Total	<u>\$ 20.7</u>	<u>\$ 22.9</u>
Cost of Revenues-Digital Media	T 2006	2006
WWE.com	\$ 4.3	\$ 5.2
WWEShop	8.5	7.8
WWEShop		7.0
Other		1.2
W w Eshop         Other         Total		

WWE.com revenue in the 2006 transition period reflects approximately \$5.5 million in advertising revenues as compared to \$7.3 million in fiscal 2006. Revenues for other internet based operations in the transition period, including webcasts of pay-per-view events, subscription based content and wireless content were \$1.8 million as compared to \$2.4 million in fiscal 2006. The WWE.com profit contribution margin was 41% in the 2006 transition period as compared to 46% in fiscal 2006. The reduction in the profit margin in the transition period reflects higher content based expenses.

WWEShop revenue in the 2006 transition period reflects approximately 244,000 customer orders as compared to approximately 226,000 orders received in the twelve month period of fiscal 2006. The sale of exclusive WWEShop packages and an increase in the category offerings available on WWEShop contributed to the increase in the number of orders. The WWEShop profit contribution margin was 35% in the 2006 transition period as compared to 36% in fiscal 2006.

### **WWE Studios**

During the eight month 2006 transition period we released two feature films, *See No Evil* and *The Marine*, to theaters in widespread distribution. *See No Evil* was released domestically in theaters in May 2006 and on DVD in November 2006. *The Marine* was released domestically in theaters in October 2006 and on DVD in January 2007. During the 2006 transition period we incurred approximately \$16.9 million in capitalized production costs for our third feature film, *The Condemned*, which was released in April 2007. As of December 31, 2006 we had recorded approximately

\$53.6 million in capitalized feature film production costs. We do not participate in any revenues associated with these film projects until the print and advertising costs incurred by our distributors have been recouped and the results have been reported to us. Accordingly, no revenues had been recorded in the 2006 transition period.

The following chart reflects the amounts of certain significant overhead items:

Selling, General & Administrative Expenses	T 2006	2006
Staff related.	\$29.9	\$44.7
Legal, accounting and other professional.	6.1	10.9
Stock compensation	4.8	4.7
Advertising and promotion.	3.4	5.2
Bad debt	(1.6)	0.5
All other	18.4	25.9
Total SG&A	<u>\$61.0</u>	<u>\$91.9</u>
SG&A as a percentage of net revenues	23%	23%

Legal and accounting fees were reduced in the transition period based on the number of active cases in litigation and a reduction in the cost of Sarbanes-Oxley compliance. The fiscal 2006 amount of legal and other professional expenses included a \$2.1 million benefit for net positive legal settlements. Bad debt expense in the transition period reflects the reversal of previously reserved accounts for which we expect to recover.

	T 2006	2006
Depreciation and amortization	\$ 5.6	\$10.5

Depreciation and amortization expense declined as the amount of capitalized property, plant and equipment and film libraries that became fully depreciated and amortized continued to increase.

	T 2006	2006
Investment income	\$ 6.4	\$ 7.4

Investment income in the transition period increased based on higher short term interest rates and decreases in realized investment losses.

	T 2006	2006
Interest expense	\$ 0.4	\$ 0.6
	T 2006	2006
Other income, net	\$ 0.9	\$ 0.6
Provision for Income Taxes	T 2006	2006
Provision	\$14.5	\$30.9
Effective tax rate	31%	40%

The transition period effective tax rate is lower than historical rates due to increased tax-exempt interest, increased tax benefits from domestic production activities and the favorable settlement of income tax examinations. In addition, the effective tax rate for fiscal 2006 was higher than historical rates primarily due to realized capital losses and an increase in state and local taxes.

#### Liquidity and Capital Resources

Cash flows provided by operating activities were \$36.2 million and \$98.2 million for the years ended December 31, 2008 and December 31, 2007, respectively, while cash flows provided by operating activities were \$22.3 and \$67.3 million for the 2006 transition period and year ended April 30, 2006, respectively. Cash flows provided by operating activities vary, in part, due to the timing of our productions and the related amortization of feature films. Cash flows used for feature film production were \$25.5 million, \$1.8 million, \$17.5 million and \$7.3 million for 2008,

2007, the 2006 transition period and the fiscal year ended April 30, 2006, respectively. The estimated cash to be used in 2009 for film production costs is expected to be \$10.0 to \$12.0 million, depending on the number and type of film projects selected. Working capital, consisting of current assets less current liabilities, was \$221.7 million, \$276.1 million and \$255.3 million at December 31, 2008, December 31, 2007 and December 31, 2006, respectively.

Net cash flows provided by investing activities were \$21.7 million in 2008 and \$13.0 million in the 2007. Cash flows used in investing activities for the 2006 transition period were \$64.4 million. Cash flows provided by investing activities for fiscal year 2006 were \$84.9 million. As of February 6, 2009, we had approximately \$80.5 million of investment securities invested in auction rate securities ("ARS") and municipal bonds.

Our investment policy is designed to preserve capital and minimize interest rate, credit and market risk. In February 2008, we started to experience difficulty in selling our ARS due to multiple failures of the auction mechanism that provides liquidity to these investments. All of our ARS are collateralized by student loan portfolios, substantially all of which are guaranteed by the United States Government. We anticipate that the securities for which the auctions have failed will continue to accrue interest and pay interest when due; to-date, none of the ARS in which we are invested have failed to make an interest payment when due. Our ARS will continue to be auctioned every 35 days until the auctions succeed, the issuer redeems the securities or they mature (the stated maturities of the securities are greater than 20 years). As we maintain a strong liquidity position, we currently believe that we have the ability to hold our ARS until one of the aforementioned remedies occur.

As of December 31, 2008, we recorded a negative adjustment to the fair value of our investment in ARS of approximately \$2.6 million, which is reflected as part of accumulated other comprehensive income in our Consolidated Statement of Stockholders' Equity and Comprehensive Income. We do not believe that the fair market adjustment is other-than-temporary at this time due to the high underlying creditworthiness of the issuer (including the backing of the loans included in the collateral package by the United States Government) and our current intent to hold the ARS until the illiquidity in the ARS market is resolved. The fair value of the ARS was estimated through discounted cash flow models, which consider, among other things, the timing of expected future successful auctions, collateralization of underlying security investments and the risk of default by the issuer. We will continue to assess the carrying value of our ARS on each reporting date, based on the facts and circumstances surrounding our liquidity needs and developments in the ARS markets.

Capital expenditures for fixed asset projects were approximately \$26.3 million, \$18.2 million, \$5.1 million and \$9.4 million in 2008, 2007, transition 2006 and fiscal 2006, respectively. Capital expenditures in 2008 and 2007 reflected approximately \$9.5 million and \$10.1, respectively, related to our transition to high definition broadcasting. Also in 2008 we acquired a parcel of land adjacent to our television studio for approximately \$3.0 million and incurred approximately \$3.9 million in costs related to the planning of our media center expansion. However, management has elected to delay the start of any construction for this expansion until the economic environment improves. Fiscal 2006 included approximately \$4.6 million for the purchase of land adjacent to our television studio. Capital expenditures in 2009 are expected to be between \$6.0 million and \$9.0 million, reflecting additional television equipment and capital building improvements for our television production studio.

Cash flows used in financing activities for 2008, 2007, the 2006 transition period and fiscal year ended April 30, 2006, were \$74.1, \$61.6 million, \$46.8 million and \$33.5 million, respectively. In February 2008, the Board of Directors authorized an increase in the quarterly cash dividend to \$0.36 per share on all Class A common shares not held by the McMahon family. The quarterly dividend on all Class B shares, held by members of the McMahon family and their respective trusts, will remain at \$0.24 per share as they have waived quarterly cash dividends in excess of \$0.24 per share for a period of three years. In 2008, we paid four quarterly cash dividends of \$0.36 on all Class A common shares, and \$0.24 on all Class B common shares, for an aggregate amount of \$81.4 million. In 2007, we paid four quarterly cash dividends of \$0.24 on all Class A and Class B common shares, for an aggregate amount of \$81.4 million. In 2007, we paid four quarterly cash dividends of \$0.24 on all Class A common shares, for an aggregate amount of \$81.4 million. In 2007, we paid four quarterly cash dividends at \$0.24 per share on all Class A and Class B common shares, for an aggregate amount of \$68.7 million. In the 2006 transition period, we paid three quarterly cash dividends, at \$0.24 per share on all Class A and Class B common shares, for an aggregate amount of \$51.0 million. In fiscal 2006, we paid four quarterly cash dividends, including two dividends at a rate of \$0.12 per share and two dividends at \$0.24 per share on all Class A and Class B common shares, for an aggregate amount of \$50.1 million. Assuming the continuation of these respective cash quarterly dividend rates of \$0.36 per share and \$0.24 per share and the same stock ownership, the estimated amount of dividends to be paid for the upcoming fiscal year is approximately \$82.0 million.

We believe that cash generated from operations and from existing cash and short-term investments will be sufficient to meet our cash needs over the next twelve months for working capital, capital expenditures, feature film production and the payment of dividends.

#### **Contractual Obligations**

In addition to long-term debt, we have entered into various other contracts under which we are required to make guaranteed payments, including:

- Various operating leases for office space and equipment.
- Employment contract with Vincent K. McMahon, which runs through October 2010, with annual renewals thereafter if not terminated by us or Mr. McMahon, as well as a talent contract with Mr. McMahon that is coterminous with his employment contract. Mr. McMahon waives all of his compensation under theses agreements, except for a salary of \$850,000 per year.
- Employment contract with Linda E. McMahon, which runs through October 2010, with annual renewals thereafter if not terminated by us or Mrs. McMahon. Mrs. McMahon waives all of her compensation except for a salary of \$500,000 per year.
- Other employment contracts, which are generally for one-to three-year terms.
- Service contracts with certain of our independent contractors, including our talent, which are generally for one-to four-year terms.

Our aggregate minimum payment obligations under these contracts as of December 31, 2008, assuming the continued waiver of compensation by Mr. and Mrs. McMahon (except for the annual salaries of \$850,000 and \$500,000, respectively, noted above), were as follows:

	Payments due by period				
	(\$ in millions)				
	2009	2010 to 2011	2012 to 2013	After 2013	Total
Long-term debt (including interest thereon)	\$ 1.3	\$ 2.7	\$ 1.7	\$ —	\$ 5.7
Operating leases	2.2	2.8	1.5	0.9	7.4
Talent, employment agreements and other commitments	18.1	24.0	8.1	11.0	61.2
Total commitments	<u>\$21.6</u>	<u>\$29.5</u>	<u>\$11.3</u>	<u>\$11.9</u>	<u>\$74.3</u>

## Seasonality

Our operating results are not materially affected by seasonal factors; however, our premier event, *WrestleMania*, occurs late in our first quarter or early in our second quarter. In addition, revenues from our licensing and direct sale of consumer products, including our catalogs, magazines and internet sites, may vary from period to period depending on the volume and extent of licensing agreements and marketing and promotion programs entered into during any particular period of time, as well as the commercial success of the media exposure of our characters and brand. The timing of these events as well as the continued introduction of new product offerings and revenue generating outlets can and will cause fluctuation in quarterly revenues and earnings.

## Inflation

During 2008, 2007, transition period 2006 and fiscal 2006, inflation has not had a material effect on our business.

## **Application of Critical Accounting Policies**

## Accounting Policies

We believe the following are the critical accounting policies used in the preparation of our financial statements, as well as the significant judgments and estimates affecting the application of these policies.

#### Revenue Recognition

#### **Pay-per-view programming:**

Revenues from our pay-per-view programming are recorded when the event is aired and are based upon our initial estimate of the number of buys achieved. This initial estimate is based on preliminary buy information received from our pay-per-view distributors. Final reconciliation of the pay-per-view buys occurs within one year and any subsequent adjustments to the buys are recognized in the period new information is received. As of December 31, 2008, our pay-per-view accounts receivable was \$11.9 million. If our initial estimate is incorrect, it can result in significant adjustments to revenues in subsequent years.

#### Licensing:

Licensing revenues are recognized upon receipt of notice by the individual licensees as to license fees due. If we receive licensing advances, such payments are deferred and recognized as income as earned.

#### Home video:

Revenues from the sales of home video titles are recorded at the later of the date of delivery by our distributor to wholesalers, or the date that these products are made widely available for sale by retailers, net of an allowance for estimated returns. The allowance for estimated returns is based on historical information and current industry trends. As of December 31, 2008, our home video returns allowance was \$6.3 million. If we do not accurately predict returns, we may have to adjust revenues in future periods.

#### Magazine publishing:

Publishing newsstand revenues are recorded when shipped by our distributor to wholesalers/retailers, net of an allowance for estimated returns. We estimate the allowance for newsstand returns based upon our review of historical return rates and the expected performance of our current titles in relation to prior issue return rates. As of December 31, 2008, our newsstand returns allowance was \$6.3 million. If we do not accurately predict returns, we may have to adjust revenues in future periods.

#### **Feature films:**

We capitalize costs of production and acquisition, including production overhead, as feature film production assets. These costs are amortized to direct operating expenses in accordance with Statement of Position 00-2 *Accounting by Producers or Distributors of Films*. The costs for an individual film are amortized and participation and residual costs are accrued in the proportion that the current period's revenues bear to management's estimates of the ultimate revenue from exploitation, exhibition or sale of such film over a period not to exceed ten years from the date of initial release. Management regularly reviews and revises, when necessary, its ultimate revenue and cost estimates, which may result in a change in the rate of amortization of film costs and/or write-down of all or a portion of the unamortized costs of the film to its estimated fair value. No assurance can be given that unfavorable changes to revenue and cost estimates will not occur, which may result in significant write-downs affecting our results of operations and financial condition. In 2008 and 2007 we recorded an impairment charge of \$1.9 million and \$15.7 million, respectively, related to *The Condemned* and *See No Evil*. As of December 31, 2008, we have approximately \$31.7 million in capitalized film production costs.

We have performed estimates of our ultimate revenue for our three released projects – See No Evil, The Marine, and The Condemned – as of December 31, 2008, as well as the capitalized costs for various films in development, and believe no additional write-down is required at this time.

#### • Allowance for Doubtful Accounts

Our receivables represent a significant portion of our current assets. We are required to estimate the collectibility of our receivables and to establish allowances for the amount of receivables that we estimate to be uncollectible. We base these allowances on our historical collection experience, the length of time our receivables are outstanding and the financial condition of individual customers. Changes in the financial condition of significant customers, either adverse or positive, could impact the amount and timing of any additional allowances that may be required. As of December 31, 2008, our allowance for doubtful accounts was \$4.7 million.

## • Income Taxes

We account for income taxes in accordance with the provisions of Statement of Financial Accounting Standard No. 109, Accounting for Income Taxes. As such, we recognize the future impact of the difference between the financial statement and tax basis of assets and liabilities. As of December 31, 2008, we have \$7.1 million of net deferred tax assets on our balance sheet. We record valuation allowances against deferred tax assets when management does not believe the future tax benefits are more likely than not to be realized. We do not recognize the benefit of a tax position, for financial statement purposes, unless the position is more likely than not to be sustained upon review by competent authorities. Accruals for uncertain tax positions are provided for in accordance with the requirements of FIN 48. Under FIN 48, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition of income tax assets and liabilities, classification of current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, and income tax disclosures. Judgment is required in assessing the future tax consequences of events that have been recognized in our financial statements or tax returns. Variations in the actual outcome of these future tax consequences could materially impact our financial position, results of operations, or cash flows.

#### **Recent Accounting Pronouncements**

Effective January 1, 2008, we adopted Statement of Financial Accounting Standard No. 157, *Fair Value Measurements*, or SFAS 157, which establishes a framework for measuring fair value and requires enhanced disclosures about fair value measurements. SFAS 157 defines fair value as the price that would be received by selling an asset or would be paid to transfer a liability in an orderly transaction between market participants. SFAS 157 also requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant levels of inputs as follows:

Level 1 - quoted prices are available in active markets for identical assets or liabilities;

- Level 2 quoted prices are available in active markets for similar assets and liabilities and the value of the asset or liability can be estimated using other inputs that are observable in the market; or
- Level 3 the value of the asset or liability is based on at least one unobservable input, and reflects a company's own assumptions about the market value of the asset or liability, such as discounted cash flow models or valuations.

The determination of where assets and liabilities fall within this hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table sets forth the characterization within the hierarchy of those assets that are required to be measured at fair value on a recurring basis as of December 31, 2008:

	Quoted Market Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2) (in thouse	Significant Unobservable Inputs (Level 3) ands)	Fair Value at December 31, 2008
Municipal bonds	\$—	\$57,610	\$ —	\$57,610
Student loan auction rate securities			22,299	22,299
Other	76	1,127		1,203
Total	<u>\$76</u>	<u>\$58,737</u>	<u>\$22,299</u>	<u>\$81,112</u>

Certain financial instruments are carried at cost on the consolidated balance sheets, which approximates fair value due to their short-term, highly liquid nature. These instruments include cash and equivalents, accounts receivable, prepaid expenses, accounts payable and accrued expenses.

We have classified our investment in auction rate securities ("ARS") within Level 3. Starting in February 2008, we experienced difficulty selling our investment in ARS due to multiple failures of the auction mechanism that provides liquidity to these investments. The securities have been classified within Level 3 as their valuation requires substantial judgment and estimation of factors that are not currently observable in the market due to the lack of trading in the securities, which continues as of December 31, 2008. Our discounted cash flow analysis considered, among other things, the quality of the underlying collateral, the credit rating of the issuers, an estimate of when these securities are either expected to have a successful auction or otherwise return to par value. Because of the inherent subjectivity in valuing these securities, we also considered independent valuations obtained for each of our ARS as of December 31, 2008 in estimating their fair values.

The table below includes a roll forward of our investments in ARS from January 1, 2008 to December 31, 2008, and a reclassification of these investments from Level 2 to Level 3 in the valuation hierarchy.

	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(in the	ousands)
Fair Value January 1, 2008	\$ 77,335	\$ —
Purchases	46,780	_
Sales	(89,765)	(9,500)
Transfers (out) in	(34,350)	34,350
Unrealized (losses)		(2,551)
Total	<u>\$                                    </u>	<u>\$22,299</u>

In February 2007, the Financial Accounting Standards Board (FASB) issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement 115* (SFAS 159). SFAS 159 expands opportunities to use fair value measurements in financial reporting and permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS 159 was effective for us as of January 1, 2008, but we did not elect to measure any additional financial instruments at fair value as a result of this statement. Therefore, the adoption of SFAS 159 has not had an impact on our Consolidated Financial Statements.

In February 2008, the FASB issued FASB Staff Position (FSP) No. 157-2, Effective Date of FASB Statement No. 157. FSP No. 157-2, which delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until the beginning of the first quarter of 2009. We are currently evaluating the impact that FSP No. 157-2 will have on our Consolidated Financial Statements.

In June 2008, the FASB issued FSP Emerging Issues Task Force (EITF) 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities. The FSP states that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are considered "participating securities" as defined in EITF 03-6 and therefore should be included in the computation of earnings per share under the two-class method. This FSP is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. We are currently evaluating the impact the adoption of FSP 03-6-1 will have on our Consolidated Financial Statements.

In October 2008, the FASB issued FASB Staff Position (FSP) 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active, which clarifies application of SFAS No. 157 in a market that is not active. FSP 157-3 was effective upon issuance, including prior periods for which financial statements have not been issued. The adoption of FSP 157-3 did not have a material impact on our Consolidated Financial Statements.

#### Cautionary Statement for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act of 1995

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for certain statements that are forward-looking and are not based on historical facts. When used in this Report, the words "may," "will," "could," "anticipate," "plan," "continue," "project," "intend", "estimate", "believe", "expect" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such words. These statements relate to our future plans, objectives, expectations and intentions and are not historical facts and accordingly involve known and unknown risks and uncertainties and other factors that may cause the actual results or the performance by us to be materially different from future results or performance expressed or implied by such forward-looking statements. The following factors, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this Report, in press releases and in oral statements made by our authorized officers: (i) our failure to maintain or renew key agreements could adversely affect our ability to distribute our television and pay-per-view programming; (ii) our failure to continue to develop creative and entertaining programs and events would likely lead to a decline in the popularity of our brand of entertainment; (iii) our failure to retain or continue to recruit key performers could lead to a decline in the appeal of our storylines and the popularity of our brand of entertainment; (iv) the loss of the creative services of Vincent K. McMahon could adversely affect our ability to create popular characters and creative storylines; (v) continued decline in general economic conditions and disruption in financial markets could adversely affect our business; (vi) our accounts receivable represent a significant portion of our current assets and relate principally to a limited number of distributors, increasing our exposure to bad debts and potentially impacting our results of operations; (vii) a decline in the popularity of our brand of sports entertainment, including as a result of changes in the social and political climate, could adversely affect our business; (viii) changes in the regulatory atmosphere and related private sector initiatives could adversely affect our business; (ix) the markets in which we operate are highly competitive, rapidly changing and increasingly fragmented, and we may not be able to compete effectively, especially against competitors with greater financial resources or marketplace presence; (x) we face uncertainties associated with international markets; (xi) we may be prohibited from promoting and conducting our live events if we do not comply with applicable regulations; (xii) because we depend upon our intellectual property rights, our inability to protect those rights, or our infringement of others' intellectual property rights, could adversely affect our business; (xiii) we could incur substantial liabilities if pending litigation is resolved unfavorably; (xiv) we could incur substantial liability in the event of accidents or injuries occurring during our physically demanding events; (xv) we will continue to face the risk of impairment charges relating to our feature films if the demand for one or more of our films does not meet our expectations; (xvi) through his beneficial ownership of a substantial majority of our Class B common stock, our controlling stockholder, Vincent K. McMahon, can exercise control over our affairs, and his interests may conflict with the holders of our Class A common stock; (xvii) we could face a variety of risks if we expand into new or complementary business; (xviii) a substantial number of shares are eligible for sale by Mr. McMahon, and the sale of those shares could lower our stock price; and (xix) our Class A common stock has a relatively small public "float". In addition to these risks and uncertainties, our dividend is based on a number of factors, including our liquidity and historical and projected cash flow, strategic plan, our financial results and condition, contractual and legal restrictions on the payment of dividends and such other factors as our Board of Directors may consider relevant. The forward-looking statements speak only as of the date of this Report and undue reliance should not be placed on these statements.

#### Item 7A. Quantitative and Qualitative Disclosures about Market Risk

In the normal course of business, we are exposed to foreign currency exchange rate, interest rate and equity price risks that could impact our results of operations. Our foreign currency exchange rate risk is minimized by maintaining minimal net assets and liabilities in currencies other than our functional currency.

#### **Interest Rate Risk**

We are exposed to interest rate risk related to our debt and investment portfolio. Our debt consists of the mortgage related to our corporate headquarters, which has an annual interest rate of 7.6%. The fair value of this debt is not significantly different from its carrying amount.

Our investment portfolio consists primarily of municipal bonds and student loan auction rate securities with a strong emphasis placed on preservation of capital. In an effort to minimize our exposure to interest rate risk, our investment portfolio's dollar weighted duration is less than one year. Due to the nature of our investments and our strategy to minimize market and interest rate risk, we believe that our portfolio would not be materially impacted by adverse fluctuations in interest rates.

#### Item 8. Financial Statements and Supplementary Data

The information required by this item is set forth in the Consolidated Financial Statements filed with this report.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures

None

#### Item 9A. Controls and Procedures

We have performed an evaluation under the supervision and with the participation of our management, including our Chairman, Chief Executive Officer and Chief Financial Officer of the effectiveness of our disclosure controls and procedures, as defined under the Securities Exchange Act of 1934. Based on that evaluation, our Chairman, Chief Executive Officer, and Chief Financial Officer concluded that as of the end of the period covered by this Form 10-K, our disclosure controls and procedures were effective and designed to ensure that all material information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC and that such information is accumulated and communicated to our management, as appropriate to allow timely decisions regarding required disclosure.

#### Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of our management, including our Chairman, Chief Executive Officer, and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2008 based on the guidelines established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Our internal control over financial reporting and the preparation of financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

Based on the results of our evaluation, our management concluded that our internal control over financial reporting was effective as of December 31, 2008. We review the results of management's assessment with our Audit Committee.

The effectiveness of our internal control over financial reporting as of December 31, 2008 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report which is included in this Annual Report on Form 10-K. Such report expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2008.

#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of World Wrestling Entertainment, Inc. Stamford, CT

We have audited the internal control over financial reporting of World Wrestling Entertainment, Inc. and subsidiaries (the "Company") as of December 31, 2008, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management's Report on Internal Control over Financial Reporting*. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended December 31, 2008 of the Company and our report dated February 27, 2009 expressed an unqualified opinion on those financial statements and financial statement schedule.

DELOITTE & TOUCHE LLP

Stamford, Connecticut February 27, 2009

## Item 9B. Other Information

None.

#### PART III

The information required by Part III (Items 10-14) is incorporated herein by reference to our definitive proxy statement for our 2009 Annual Meeting of Stockholders, except for the equity compensation plan information required by Item 12, which is set forth above in Item 5.

#### PART IV

## Item 15. Exhibits and Financial Statement Schedules

- (a) The following documents are filed as a part of this report:
- 1. Consolidated Financial Statements and Schedule: See index to Consolidated Financial Statements on page F-1 of this Report.
- 2. Exhibits:

#### Exhibit No. Description of Exhibit

- 3.1 Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.2 to our Registration Statement on Form S-1 (No. 333-84327)).
- 3.1A Amendment to Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 4.1(a) to our Registration Statement on Form S-8, filed July 15, 2002).
- 3.2 Amended and Restated By-laws (incorporated by reference to Exhibit 3.4 to our Registration Statement on Form S-1 (No. 333-84327)).
- 3.2A Amendment to Amended and Restated By-Laws (incorporated by reference to Exhibit 4.2(a) to our Registration Statement on Form S-8, filed July 15, 2002).
- 10.1 World Wrestling Entertainment, Inc. 2007 Omnibus Incentive Plan, effective July 20, 2007 (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed July 26, 2007).\*
- 10.2 Form of Agreement for Performance Stock Units to the Company's employees and officers under the Company's 2007 Omnibus Incentive Plan (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed July 26, 2007).\*
- 10.3 Form of Agreement for Restricted Stock Units to the Company's employees and officers under the Company's 2007 Omnibus Incentive Plan (incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed July 26, 2007).\*
- 10.4 Employment Agreement with Vincent K. McMahon, dated October 14, 1999 (incorporated by reference to Exhibit 10.2 to our Registration Statement on Form S-1 (No. 333-84327)).\*
- 10.4A Amendment, dated as of May 1, 2002, to Employment Agreement with Vincent K. McMahon (incorporated by reference to Exhibit 10.2A to our Annual Report on Form 10-K for the fiscal year ended April 30, 2002).\*
- 10.4B Amendment, dated June 23, 2006, to Employment Agreement with Vincent K. McMahon (incorporated by reference to Exhibit 10.2B to our Annual Report on Form 10-K for the fiscal year ended April 30, 2006).\*
- 10.5 Booking Contract with Vincent K. McMahon, dated February 15, 2000 (incorporated by reference to Exhibit 10.3 to our Annual Report on Form 10-K for the fiscal year ended April 30, 2000).\*
- 10.5A Amendment, dated July 3, 2001, to Booking Contract with Vincent K. McMahon (incorporated by reference to Exhibit 10.3A to our Annual Report on Form 10-K for the fiscal year ended April 30, 2001).\*

- 10.6 Employment Agreement with Linda E. McMahon dated October 14, 1999 ((incorporated by reference to Exhibit 10.3 to our Registration Statement on Form S-1 (No. 333-84327)).\*
- 10.6A Amendment, dated June 23, 2006, to Employment Agreement with Linda E. McMahon (incorporated by reference to Exhibit 10.4A to our Annual Report on Form 10-K for the fiscal year ended April 30, 2006).\*
- 10.7 Booking Contract with Linda E. McMahon, dated February 15, 2000 (incorporated by reference to Exhibit 10.5 to our Annual Report on Form 10-K for the fiscal year ended April 30, 2000).\*
- 10.8 World Wrestling Entertainment Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.6 to our Annual Report on Form 10-K for the fiscal year ended April 30, 2002).\*
- 10.9 Registration Rights Agreement, dated August 30, 2001, by and between Invemed Catalyst Fund, L.P. and World Wrestling Entertainment, Inc. (incorporated by reference to Exhibit 10.10 to our Annual Report on Form 10-K for the fiscal year ended April 30, 2002).
- 10.10 Open End Mortgage Deed, Assignment of Rents and Security Agreement between TSI Realty Company and GMAC Commercial Mortgage Corp. (assigned to Citicorp Real Estate, Inc.), dated as of December 12, 1997 (incorporated by reference to Exhibit 10.11 to our Registration Statement on Form S-1 (No. 333-84327)).
- 10.11 Promissory Note issued by TSI Realty Company to GMAC Commercial Mortgage Corp. (assigned to Citicorp Real Estate, Inc.), dated as of December 12, 1997 (incorporated by reference to Exhibit 10.12 to our Registration Statement on Form S-1 (No. 333-84327)).
- 10.12 Environmental Indemnity Agreement among TSI Realty Company, Titan Sports Inc. and GMAC Commercial Mortgage Corp. (assigned to Citicorp Real Estate, Inc.), dated as of December 12, 1997 (incorporated by reference to Exhibit 10.13 to our Registration Statement on Form S-1 (No. 333-84327)).
- 10.13 Assignment of Leases and Rents between TSI Realty Company and GMAC Commercial Mortgage Corp. (assigned to Citicorp Real Estate, Inc.), dated as of December 12, 1997 (incorporated by reference to Exhibit 10.14 to our Registration Statement on Form S-1 (No. 333-84327)).
- 10.14 Agreement between WWF-World Wide Fund for Nature and Titan Sports, Inc. dated January 20, 1994 (incorporated by reference to Exhibit 10.16 to our Registration Statement on Form S-1 (No. 333-84327)).
- 10.15 Revised offer letter between the Company and Donna Goldsmith (incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K, dated December 1, 2008).\*
- 10.16 Offer letter between the Company and George A. Barrios (incorporated by reference to Exhibit 10.21 to our Current Report on Form 8-K, dated March 14, 2008).\*
- 10.17 Employment Agreement with Frank G. Serpe, dated March 2, 2007 (incorporated by reference to Exhibit 10.18 to our Annual Report on Form 10-K for the transition period ended December 31, 2006).\*
- 10.18 Separation Agreement and Release between the Company and Michael Sileck (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K, dated December 31, 2008).\*
- 21.1 List of Subsidiaries (filed herewith).
- 23.1 Consent of Deloitte & Touche LLP, independent registered public accounting firm (filed herewith).
- 31.1 Certification by Vincent K. McMahon pursuant to Section 302 of Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.2 Certification by Linda E. McMahon pursuant to Section 302 of Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.3 Certification by George A. Barrios pursuant to Section 302 of Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.1 Certification by Vincent K. McMahon, Linda E. McMahon, and George A. Barrios pursuant to Section 906 of Sarbanes-Oxley Act of 2002 (filed herewith).

<sup>\*</sup> Indicates management contract or compensatory plan or arrangement.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

World Wrestling Entertainment, Inc.

	(Registrant)
Dated: February 27, 2009	By: <u>/s/ Vincent K. McMahon</u>
	Vincent K. McMahon
	Chairman of the Board of Directors
	(co-principal executive officer)
Dated: February 27, 2009	By: /s/ Linda E. McMahon
	Linda E. McMahon
	Chief Executive Officer
	(co-principal executive officer)
Dated: February 27, 2009	By: /s/ George A. Barrios
	George A. Barrios
	Chief Financial Officer
	(principal financial and accounting officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title or Capacity	Date
/s/ Vincent K. McMahon Vincent K. McMahon	Chairman of the Board of Directors (co-principal executive officer)	February 27, 2009
/s/ Linda E. McMahon Linda E. McMahon	Chief Executive Officer and Director (co-principal executive officer)	February 27, 2009
/s/ Donna Goldsmith Donna Goldsmith	Chief Operating Officer and Director	February 27, 2009
/s/ Lowell P. Weicker Jr. Lowell P. Weicker Jr.	Director	February 27, 2009
/s/ David Kenin David Kenin	Director	February 27, 2009
/s/ Joseph H. Perkins Joseph H. Perkins	Director	February 27, 2009
/s/ Michael B. Solomon Michael B. Solomon	Director	February 27, 2009
/s/ Frank A. Riddick III Frank A. Riddick III	Director	February 27, 2009
/s/ Jeffrey R. Speed Jeffrey R. Speed	Director	February 27, 2009
/s/ Kevin Dunn Kevin Dunn	Director	February 27, 2009

## WORLD WRESTLING ENTERTAINMENT, INC. INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of World Wrestling Entertainment, Inc. Stamford, CT

We have audited the accompanying consolidated balance sheets of World Wrestling Entertainment, Inc. and subsidiaries (the "Company") as of December 31, 2008, December 31, 2007, and December 31, 2006 and the related consolidated statements of income, stockholders' equity and comprehensive income, and cash flows for each of the two years in the period ended December 31, 2008, the eight month period ended December 31, 2006 and the year ended April 30, 2006. Our audits also included the financial statement schedule listed in the Index at Item 15. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of World Wrestling Entertainment, Inc. and subsidiaries as of December 31, 2008, December 31, 2007 and December 31, 2006, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2008, the eight month period ended December 31, 2006 and the year ended April 30, 2006, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2009 expressed an unqualified opinion on the Company's internal control over financial reporting.

**DELOITTE & TOUCHE LLP** 

Stamford, Connecticut February 27, 2009

## **CONSOLIDATED INCOME STATEMENTS** (dollars and shares in thousands, except per share data)

	For the ye	ears ended	For the eight months ended	For the year ended
	December 31, 2008	December 31, 2007	December 31, 2006	April 30, 2006
Net revenues.	\$526,457	\$485,655	\$262,937	\$400,051
Cost of revenues	311,784	298,769	157,094	227,172
Selling, general and administrative expenses	131,303	109,134	61,043	91,867
Depreciation and amortization	13,083	9,319	5,557	10,472
Operating income	70,287	68,433	39,243	70,540
Investment income, net	5,872	9,110	6,440	7,390
Interest expense	(422)	(552)	(421)	(587)
Other (expense) income, net	(6,381)	(517)	884	553
Income before income taxes	69,356	76,474	46,146	77,896
Provision for income taxes	23,940	24,337	14,529	30,884
Income from continuing operations	45,416	52,137	31,617	47,012
Income from discontinued operations, net of tax expense of \$23				35
Net income	\$ 45,416	\$ 52,137	\$ 31,617	\$ 47,047
Earnings per share - Basic:				
Continuing operations Discontinued operations	\$ 0.62	\$ 0.73	\$ 0.45	\$ 0.68
Net income	\$ 0.62	\$ 0.73	\$ 0.45	\$ 0.68
Continuing operations	\$ 0.62	\$ 0.72	\$ 0.44	\$ 0.67
Discontinued operations				
Net income	<u>\$ 0.62</u>	<u>\$ 0.72</u>	<u>\$ 0.44</u>	<u>\$ 0.67</u>
Basic	72,889	71,616	70,899	69,361
Diluted	73,523	72,301	71,596	70,176

## **CONSOLIDATED BALANCE SHEETS** (dollars in thousands, except per share data)

	December 31, 2008	As of: December 31, 2007	December 31, 2006
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$119,655	\$135,805	\$ 86,267
Short-term investments	57,686	130,548	161,889
Accounts receivable, net	60,133	56,597	52,113
Inventory, net	4,958	4,717	3,049
Prepaid expenses and other current assets	37,596	20,053	13,334
Assets of discontinued operations			469
Total current assets	280,028	347,720	317,121
PROPERTY AND EQUIPMENT, NET	92,367	77,771	67,972
FEATURE FILM PRODUCTION ASSETS.	31,657	21,890	53,560
INVESTMENT SECURITIES	22,299		_
INTANGIBLE ASSETS, NET	1,184	2,302	3,328
OTHER ASSETS.	1,875	20,373	11,304
TOTAL ASSETS	\$429,410	\$470,056	\$453,285
		<u>+ : : ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; </u>	<u>+;</u>
LIABILITIES AND STOCKHOLDERS	' EQUITY		
CURRENT LIABILITIES:			
Current portion of long-term debt	\$ 1,002	\$ 927	\$ 862
Accounts payable	18,334	21,951	14,909
Accrued expenses and other liabilities	27,121	30,684	25,535
Deferred income	11,875	18,012	20,166
Liabilities of discontinued operations		, <u> </u>	302
Total current liabilities	58,332	71,574	61,774
LONG-TERM DEBT	3,872	4,875	5,800
NON-CURRENT INCOME TAX LIABILITY	7,232	10,227	
COMMITMENTS AND CONTINGENCIES			
STOCKHOLDERS' EQUITY:			
Class A common stock: (\$.01 par value; 180,000,000 shares			
authorized; 25,080,454, 24,074,655 and 23,283,916			
shares issued and outstanding as of			
December 31, 2008, 2007 and 2006)	252	241	233
Class B common stock: (\$.01 par value; 60,000,000 shares			
authorized; 47,713,563 shares issued as of December 31, 2008,			
2007 and 2006, respectively)	477	477	477
Additional paid-in capital.	317,105	301,329	286,985
Accumulated other comprehensive income	1,171	2,894	666
Retained earnings	40,969	78,439	97,350
Total stockholders' equity	359,974	383,380	385,711
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$429,410	\$470,056	\$453,285
	$\psi$ $(2)$ , $(10)$	<i>\_</i> 170,000	\$100, <u>200</u>

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (dollars and shares in thousands)

X			Additional	Accumulated Other		
	Comm Shares	<u>on Stock</u> Amount	Paid - in Capital	Comprehensive (Loss) Income	Retained Earnings	Total
Balance, April 30, 2005	<u>68,881</u>	<u>\$ 689</u>	\$254,716	<u>(Loss) Income</u> <u>\$ (908)</u>	<u>\$121,037</u>	\$375,534
Comprehensive income:					47.047	
Net income		_	—	1,320	47,047	47,047 1,320
Unrealized holding loss, net of tax of \$726	_	_		(1,185)	_	(1,185)
Reclassification adjustment for losses realized				(1,100)		(1,100)
in net income, net of tax of \$692	_	_		1,128	_	1,128
Total comprehensive income						48,310
Stock issuances (repurchases), net	284	3	(814)	—	—	(811)
Exercise of stock options	1,392	14	16,809 1,695	_	_	16,823 1,695
Dividends paid.	_	_	593	_	(50,657)	(50,064)
Stock compensation costs	_		4,694	_		4,694
Balance, April 30, 2006	70,557	706	277,693	355	117,427	396,181
Comprehensive income:					21 (17	21 (17
Net income	_	_	_	466	31,617	31,617 466
Unrealized holding loss, net of tax of \$135	_	_		(220)	_	(220)
Reclassification adjustment for losses realized				(220)		(====)
in net income, net of tax of \$40	_	_		65	_	65
Total comprehensive income						31,928
Stock issuances (repurchases), net	142	1	(616)	—	—	(615)
Exercise of stock options Excess tax benefits from stock-based payment	299	3	3,676	—	_	3,679
arrangements	_		712		_	712
Dividends paid.	_	_	677	_	(51,694)	(51,017)
Stock compensation costs			4,843			4,843
Balance, December 31, 2006.	<u>70,998</u>	<u>_710</u>	286,985	666	97,350	
Comprehensive income: Net income					52,137	52,137
Translation adjustment	_	_	_	963	52,137	963
Unrealized holding loss, net of tax of \$31	_	_	_	51	_	51
Reclassification adjustment for losses realized						
in net income, net of tax of \$744	—	—	—	1,214	—	1,214
Total comprehensive income	210	2	(1.274)			54,365
Stock issuances (repurchases), net Exercise of stock options	318 472	3 5	(1,274) 6,165	_		(1,271) 6,170
Excess tax benefits from stock-based payment	472	5	0,105			0,170
arrangements	_	_	841	_	_	841
Dividends paid.	—	—	882	—	(69,546)	(68,664)
Adjustment to adopt FIN 48	—		7 720	—	(1,502)	(1,502)
Stock compensation costs	71,788	718	7,730 <b>301,329</b>	2,894	78,439	7,730 <b>383,380</b>
Comprehensive income:	11,700					
Net income	_		_	_	45,416	45,416
Translation adjustment	—	—	—	(1,207)	—	(1,207)
Unrealized holding loss, net of tax of \$404	—	—	—	(660)	—	(660)
Reclassification adjustment for losses realized in net income, net of tax of \$89	_	_	_	144	_	144
Total comprehensive income				177		43,693
Stock issuances (repurchases), net	551	6	(2,963)	_	_	(2,957)
Exercise of stock options.	514	5	6,263	_	—	6,268
Excess tax benefits from stock-based payment			1 001			1 001
arrangements	—	—	1,081 1,489	—	(82,886)	1,081 (81,397)
Dividends paidStock compensation costs	_	_	7,956	_	(02,000)	(81,397) 7,956
Capital contribution by principal stockholder	_	_	1,950	_	_	1,950
Balance, December 31, 2008.	72,853	<u>\$729</u>	\$317,105	<u>\$ 1,171</u>	\$ 40,969	\$359,974

# CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

			For the eight month period	For the year
	For the ye	ears ended	ended	ended
	December 31, 2008	December 31, 2007	December 31, 2006	April 30, 2006
OPERATING ACTIVITIES:				
Net income	\$ 45,416	\$ 52,137	\$ 31,617	\$ 47,047
Adjustments to reconcile net income to net cash provided by operating activities:				
Amortization of feature film production assets	15,619	29,062	_	_
Income loss from discontinued operations, net of tax	_	_	_	(35)
Depreciation and amortization	13,083	9,319	5,557	10,472
Realized losses on sales of investments	233	1,958	105	1,820
Amortization of investment income	657	(493)	(329)	(1,702)
Stock compensation costs	7,956	7,777	4,843	4,694
Unrealized (loss) gain on revaluation of warrants	3,031	1,178	(839)	(1,474)
Provision (benefit) for doubtful accounts	2,521	47	(1,574)	494
Provision for inventory obsolescence	2,679	1,037	1,429	1,894
Provision (benefit) for deferred income taxes	6,605	(7,421)	2,442	(1,661)
Excess tax benefits from stock-based payment arrangements	(1,081)	(841)	(712)	
Reimbursement of operating expenses by principle stockholder	1,950	_	_	—
Changes in assets and liabilities:				
Accounts receivable	(6,983)	(4,531)	17,237	(6,368)
Inventory	(2,920)	(2,704)	(2,689)	(2,625)
Prepaid expenses and other assets	(7,402)	8,688	(2,764)	(2,658)
Feature film production assets	(25,524)	(1,833)	(17,466)	(7,323)
Accounts payable	(3,617)	7,042	(4,917)	4,156
Accrued expenses and other liabilities	(11,261)	(598)	(10,273)	20,849
Deferred income	(4,719)	(1,661)	621	(478)
Net cash provided by continuing operations	36,243	98,163	22,288	67,102
Net cash provided by discontinued operations				162
Net cash provided by operating activities	36,243	98,163	22,288	67,264
INVESTING ACTIVITIES:				
Purchase of property and equipment	(26,296)	(18,153)	(5,099)	(9,376)
Purchase of other assets	(265)	(363)	(2,726)	(881)
Purchases of short-term investments	(119,495)	(211,366)	(77,436)	(53,765)
Proceeds from sales or maturities of short-term investments	167,796	242,888	20,850	148,908
Net cash provided by (used in) continuing operations	21,740	13,006	(64,411)	84,886
FINANCING ACTIVITIES:				
Repayment of long-term debt	(927)	(860)	(537)	(757)
Issuance of stock, net	842	882	350	483
Dividends paid	(81,397)	(68,664)	(51,017)	(50,064)
Net proceeds from exercise of stock options	6,268	6,170	3,679	16,823
Excess tax benefits from stock-based payment arrangements	1,081	841	712	_
Net cash used in continuing operations	(74,133)	(61,631)	(46,813)	(33,515)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(16,150)	49,538	(88,936)	118,635
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	135,805	86,267	175,203	56,568
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 119,655	\$ 135,805	\$ 86,267	\$175,203
SUPPLEMENTAL CASH FLOW INFORMATION:				
Cash paid during the period for income taxes, net of refunds	\$ 16,683	\$ 24,299	\$ 19,533	\$ 19,060
Cash paid during the period for interest	\$ 416	\$ 552	\$ 421	\$ 587

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 1. Basis of Presentation and Business Description

The accompanying consolidated financial statements include the accounts of World Wrestling Entertainment, Inc., and our subsidiaries. "WWE" refers to World Wrestling Entertainment, Inc. and its subsidiaries, unless the context otherwise requires. References to "we," "us," "our" and the "Company" refer to WWE and its subsidiaries. We are an integrated media and entertainment company, principally engaged in the development, production and marketing of television and pay-per-view event programming and live events and the licensing and sale of consumer products featuring our World Wrestling Entertainment brands. Our operations are organized around four principal activities:

- Live and Televised Entertainment. Revenues consist principally of ticket sales to live events, sales of merchandise at these live events, television rights fees, sales of television advertising and sponsorships, and fees for viewing our pay-per-view and video-on-demand programming.
- **Consumer Products.** Revenues consist principally of the direct sales of WWE produced home videos and magazine publishing and royalties or license fees related to various WWE themed products such as video games, toys and books.
- **Digital Media.** Revenues consist principally of advertising sales on our websites, sale of merchandise on our website through our WWEShop internet storefront and sales of various broadband and mobile content.
- WWE Studios (formerly WWE Films). Revenues consist of our share of receipts from the distribution of filmed entertainment featuring our Superstars. We participate in revenues generated under the distribution of the films through all media after the print and advertising and distribution costs incurred by our distributors have been recouped and the results have been reported to us.

All intercompany transactions and balances have been eliminated.

## 2. Summary of Significant Accounting Policies

*Use of Estimates* — The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires our management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

*Fiscal Period* — In June 2006, the Board of Directors elected to change our historical fiscal year end of April 30 to a calendar basis beginning with calendar 2007. We therefore established an eight month transition period from May 1, 2006 through December 31, 2006. This period is referred to herein as "transition 2006" or "T 2006" or the "transition period". Prior to the transition period, our fiscal quarters were thirteen-week periods that ended on the thirteenth Friday in the quarter, with the exception of our fourth quarter, which always ended on April 30.

*Cash and Cash Equivalents* — Cash and cash equivalents include cash on deposit in overnight deposit accounts and investments in money market accounts.

*Investments* — We classify all of our investments as available-for-sale securities. Such investments consist primarily of pre-refunded municipal bonds and student loan auction rate securities, classified as non-current due to recent failures of the auction mechanism that provides liquidity to these investments. All of these investments are stated at fair value, with unrealized gains and losses on such securities reflected, net of tax, as other comprehensive income (loss) in stockholders' equity. Realized gains and losses on investments are included in earnings and are derived using the specific identification method for determining the cost of securities sold.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

Accounts Receivable — Accounts receivable relate principally to amounts due to us from pay-per-view providers and television networks for pay-per-view presentations and television programming, respectively, and balances due from the sale of home videos and magazines. Our accounts receivable represent a significant portion of our current assets. We are required to estimate the collectibility of our receivables and to establish allowances for the amount of accounts receivable that we estimate to be uncollectible. We base these allowances on our historical collection experience, the length of time our accounts receivable are outstanding and the financial condition of individual customers. Accounts receivable are charged off when considered uncollectible. Activity in the allowance for doubtful accounts is as follows:

		Charged		
	Balance at beginning of period	(benefit) to costs and expenses	Write-offs and other	Balance at end of period
2008	\$1,358	\$ 2,521	\$ 839	\$4,718
2007	\$2,084	\$ 47	\$(773)	\$1,358
Transition 2006	\$3,740	\$ (1,574)	\$ (82)	\$2,084
2006	\$3,287	\$ 494	\$ (41)	\$3,740

*Inventory* — Inventory consists of merchandise sold on a direct sales basis, and DVDs, which are sold through wholesale distributors and retailers. Substantially all of our inventory is comprised of finished goods. Inventory is stated at the lower of cost (first-in, first-out basis) or market. The valuation of our inventories requires management to make market estimates assessing the quantities and the prices at which we believe the inventory can be sold.

*Feature Films* — Feature films are recorded at the cost of production, including production overhead. The costs for an individual film will be amortized in the proportion that revenues bear to management's estimates of the ultimate revenue expected to be recognized from exploitation, exhibition or sale of such film. Each reporting period, in accordance with *Statement of Position 00-2 Accounting by Producers or Distributors of Films*, management reviews and when necessary revises, its ultimate revenue and cost estimates, which may result in a change in the rate of amortization of film costs and/or write-down of all or a portion of the unamortized costs of the film to its estimated fair value.

*Property and Equipment* — Property and equipment are stated at historical cost less accumulated depreciation and amortization. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets or, when applicable, the life of the lease, whichever is shorter. Vehicles and equipment are depreciated based on estimated useful lives varying from three to five years. Buildings and related improvements are depreciated based on estimated useful lives varying from five to thirty-nine years. Our corporate aircraft is depreciated over ten years on a straight-line basis less an estimated residual value of \$9,500. Planned major maintenance activities related to the corporate aircraft are capitalized and amortized over five years.

*Valuation of Long-Lived Assets* — We periodically evaluate the carrying amount of long-lived assets when events and circumstances warrant such a review.

*Income Taxes* — We account for income taxes in accordance with the provisions of Statement of Financial Accounting Standards ("SFAS") No. 109, *Accounting for Income Taxes*. Our deferred provision was determined under the asset and liability method. Under this method, tax deferred assets and liabilities are recognized based on differences between the financial statement and income tax basis of assets and liabilities using presently enacted tax rates. Valuation allowances are established to reduce deferred tax assets to amounts management believes are more likely than not to be realized. We consider estimated future taxable income and ongoing tax planning strategies in assessing the need for valuation allowances. Accruals for uncertain tax positions are provided for in accordance with the requirements of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, (FIN 48). Under FIN 48, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

financial statements from such a position should be measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition of income tax assets and liabilities, classification of current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, and income tax disclosures. Judgment is required in assessing the future tax consequences of events that have been recognized in our financial statements or tax returns. Variations in the actual outcome of these future tax consequences could materially impact our financial position, results of operations, or cash flows.

*Revenue Recognition* — Revenues are generally recognized when products are shipped or as services are performed. However, due to the nature of several of our business lines, there are additional steps in the revenue recognition process, as described below.

#### **Pay-per-view programming:**

Revenues from our pay-per-view programming are recorded when the event is aired and are based upon our initial estimate of the number of buys achieved. This initial estimate is based on preliminary buy information received from our pay-per-view distributors. Final reconciliation of the pay-per-view buys generally occurs within one year and any subsequent adjustments to the buys are recognized in the period new information is received.

#### **Television advertising:**

Revenues from the sale of television advertising are recorded when the commercial airs within our programming and are based upon contractual amounts previously established with our advertisers. These contractual amounts are typically based on the advertisement reaching a desired number of viewers.

#### **Sponsorships:**

Through our sponsorship packages, we offer advertisers a full range of our promotional vehicles, including internet and print advertising, arena signage, on-air announcements and special appearances by our Superstars. We follow the guidance of Emerging Issues Task Force (EITF) Issue 00-21 *Revenue Arrangements with Multiple Deliverables*, and assign the total sponsorship revenues to the various elements contained within a sponsorship package based on their relative fair values. Our relative fair values for the sponsorship elements are based upon a combination of historical prices and current advertising market conditions. Revenue from these packages is recognized as each element is delivered.

#### Licensing:

Revenues from our licensed products are recognized upon receipt of reports by the individual licensees that detail the royalties generated by related product sales. If we receive licensing advances, such payments are recorded as deferred revenue and are recognized as income when earned.

#### Home video:

Revenues from the sales of home video titles are recorded at the later of delivery by our distributor to wholesalers, or the date that these products are made widely available for sale by retailers, net of an allowance for estimated returns. The allowance for estimated returns is based on historical information and current industry trends.

#### Magazine publishing:

Publishing newsstand revenues are recorded when the magazine is shipped, net of an allowance for estimated returns. We estimate the allowance for newsstand returns based upon our review of historical return rates and the expected performance of our current titles in relation to prior issue return rates.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

*Advertising Expense* — Advertising costs are expensed as incurred, except for costs related to the development of a major commercial or media campaign which are expensed in the period in which the commercial or campaign is first presented.

*Foreign Currency Translation* — For the translation of the financial statements of our foreign subsidiaries whose functional currencies are not U.S. Dollars, assets and liabilities are translated at the year-end exchange rate, and income statement accounts are translated at average exchange rates for the year. The resulting translation adjustments are recorded in accumulated other comprehensive income, a component of stockholders' equity. Foreign currency transactions are recorded at the exchange rate prevailing at the transaction date.

*Stock-Based Compensation* — We adopted SFAS No 123(R), *Share-Based Payment* (SFAS 123(R)), which revises SFAS 123 and supersedes APB 25, on May 1, 2006. SFAS 123(R) requires that new, modified and unvested share-based payment transactions with employees, such as stock options and restricted stock, be recognized in the financial statements based on their fair value and recognized as compensation expense over the vesting period. We adopted SFAS 123(R) using the modified prospective method. Under this transition method, compensation cost recognized in the current period includes amounts of: (a) compensation cost of all share based awards granted to employees prior to, but unvested as of, May 1, 2006, based on grant date fair value estimated in accordance with the original provisions of SFAS 123, and (b) compensation cost for all stock based awards granted subsequent to May 1, 2006, based on the grant date fair value estimated in accordance with the modified prospective method, results for prior periods have not been restated. (See Note 14) For all periods presented, restricted stock unit and performance stock unit grants are recorded at fair value as of the issuance date, with the resulting compensation cost recorded over the vesting period.

In the fiscal year ended April 30, 2006, we accounted for stock options issued to employees using the intrinsic value method as prescribed under Accounting Principles Board Opinion No 25, *Accounting for Stock Issued to Employees*, ("APB 25") and related interpretations. Under this method, no compensation expense was recognized when the number of shares granted is known and the exercise price of the stock option is equal to or greater than the market price of our stock on the grant date. Stock options issued to non-employees were accounted for at fair value at the issuance date. We followed the disclosure-only provisions of SFAS No. 148, *Accounting for Stock-Based Compensation — Transition and Disclosure*, and SFAS No. 123, *Accounting for Stock-Based Compensation*. SFAS Nos. 148 and 123 encouraged, but did not require, companies to adopt a fair value based method for determining expense related to stock-based compensation.

The following table provides relevant information as to reported results for the fiscal year ended April 30, 2006 under our intrinsic value method of accounting for stock options with supplemental information as if the fair value recognition provisions of SFAS No. 123 had been applied:

	2006
Reported income from continuing operations	\$47,012
Add: Stock-based employee compensation expense included in reported income from continuing operations, net of related tax effects	2,910
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(3,741)
Pro forma income from continuing operations	\$46,181
Reported basic earnings from continuing operations per common share	\$ 0.68
Pro forma basic earnings from continuing operations per common share	\$ 0.67
Reported diluted earnings from continuing operations per common share	\$ 0.67
Pro forma diluted earnings from continuing operations per common share	\$ 0.66

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

*Derivative Instruments* — We hold warrants received from certain publicly traded companies with whom we have licensing or distribution agreements. Warrants received from our licensees and television programming distributors were initially recorded at their estimated fair value on the date of grant using the Black-Scholes option pricing model. That amount was recorded as deferred revenue and is amortized into operating income over the life of the related agreements using straight-line amortization. For 2008, 2007, transition 2006 and fiscal 2006, we recorded revenues of \$493, \$493, \$329, and \$493, respectively, related to the amortization of deferred revenue resulting from the receipt of such warrants. Subsequent to receipt, the warrants are adjusted to their estimated fair value each quarter, with changes in fair value included in other income (expense).

*Intangible Assets* — Our intangible assets consist of the cost of acquired film libraries which are amortized over three years and acquired trademarks and trade names which are amortized over three to six years. To the extent capitalized, our intangible assets are being amortized over their estimated useful lives based on the period the assets are expected to contribute to our cash flows. We perform impairment tests whenever events or circumstances indicate that intangible assets might be impaired.

*Earnings Per Share* — We present both basic and diluted earnings per share (EPS) amounts. Basic EPS is calculated by dividing net income by the weighted average number of common shares outstanding during the year. Diluted EPS is based upon the weighted average number of common and common equivalent shares outstanding during the year which is calculated using the treasury-stock method (see Note 3). Common equivalent shares are excluded from the computation in periods in which they have an anti-dilutive effect. Stock options for which the exercise price exceeds the average market price over the period are anti-dilutive and, accordingly, are excluded from the calculation.

*Recent Accounting Pronouncements* — Effective January 1, 2008, we adopted SFAS No. 157, Fair Value Measurements, which establishes a framework for measuring fair value and requires enhanced disclosures about fair value measurements. SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. SFAS 157 also requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant levels of inputs as follows:

- Level 1 quoted prices are available in active markets for identical assets or liabilities;
- Level 2 quoted prices are available in active markets for similar assets and liabilities, and the value of the asset or liability can be estimated using other inputs that are observable in the market; or
- Level 3 the value of the asset or liability is based on at least one unobservable input, and reflects a company's own assumptions about the market value of the asset or liability, such as discounted cash flow models or valuations.

The determination of where assets and liabilities fall within this hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table sets forth the characterization within the hierarchy of those assets that are required to be measured at fair value on a recurring basis as of December 31, 2008:

	Quoted Market Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at December 31, 2008
Municipal bonds	\$—	\$57,610	\$ —	\$57,610
Student loan auction rate securities			22,299	22,299
Other	76	1,127		1,203
Total	<u>\$76</u>	\$58,737	\$22,299	\$81,112

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

Certain financial instruments are carried at cost on the consolidated balance sheets, which approximates fair value due to their short-term, highly liquid nature. These instruments include cash and equivalents, accounts receivable, prepaid expenses, accounts payable and accrued expenses.

We have classified our investment in auction rate securities ("ARS") within Level 3. Starting in February 2008, we experienced difficulty selling our investment in ARS due to multiple failures of the auction mechanism that provides liquidity to these investments. The securities have been classified within Level 3 as their valuation requires substantial judgment and estimation of factors that are not currently observable in the market due to the lack of trading in the securities, which continues as of December 31, 2008.

The table below includes a roll forward of our investments in ARS from January 1, 2008 to December 31, 2008, and a reclassification of these investments from Level 2 to Level 3 in the valuation hierarchy.

	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Fair Value January 1, 2008	\$ 77,335	\$ —	
Purchases	46,780	_	
Sales	(89,765)	(9,500)	
Transfers (out) in	(34,350)	34,350	
Unrealized (losses)		(2,551)	
Total	<u>\$                                    </u>	<u>\$22,299</u>	

In February 2007, the Financial Accounting Standards Board (FASB) issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an Amendment of FASB Statement 115* (SFAS 159). SFAS 159 expands opportunities to use fair value measurements in financial reporting and permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS 159 was effective for us as of January 1, 2008, but we did not elect to measure any additional financial instruments at fair value as a result of this statement. Therefore, the adoption of SFAS 159 has not had an impact on our Consolidated Financial Statements.

In February 2008, the FASB issued FASB Staff Position (FSP) No. 157-2, *Effective Date of FASB Statement No. 157. FSP No. 157-2*, which delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until the beginning of the first quarter of 2009. We are currently evaluating the impact that FSP No. 157-2 will have on our Consolidated Financial Statements.

In June 2008, the FASB issued FSP Emerging Issues Task Force (EITF) 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities.* The FSP states that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are considered "participating securities" as defined in EITF 03-6 and therefore should be included in the computation of earnings per share under the two-class method. This FSP is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. We are currently evaluating the impact the adoption of FSP 03-6-1 will have on our Consolidated Financial Statements.

In October 2008, the FASB issued FASB Staff Position (FSP) 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active*, which clarifies application of SFAS No. 157 in a market that is not active. FSP 157-3 was effective upon issuance, including prior periods for which financial statements have not been issued. The adoption of FSP 157-3 did not have a material impact on our Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

## 3. Earnings Per Share

For purposes of calculating basic and diluted earnings per share, we used the following weighted average common shares outstanding:

	2008	2007	T 2006	2006
Basic	72,888,688	71,616,122	70,898,623	69,360,856
Diluted	73,523,270	72,301,211	71,596,238	70,175,854
Dilutive effect of outstanding options	61,225	209,576	289,442	170,186
Dilutive effect of restricted stock units	571,032	474,025	406,484	644,812
Dilutive effect of employee share purchase plan	2,325	1,488	1,689	
Anti-dilutive outstanding options, end of year.	157,000	174,400	277,000	306,200

Net income or loss per share of Class A Common Stock and Class B Common Stock is computed in accordance with Statement of Financial Accounting Standards (SFAS) No. 128, *Earnings per Share* (SFAS No. 128) using the two-class method. As such, and in accordance with Emerging Issues Task Force 03-06, *Participating Securities and the Two-Class Method under FASB Statement No. 128* (EITF 03-06), any undistributed earnings for each period are allocated to each class of common stock based on the proportionate share of the amount of cash dividends that each class is entitled to receive. As there were no undistributed earnings for year ended December 31, 2008, basic and diluted income per share was the same for both the Class A and Class B stockholders.

## 4. Intangible Assets

Our intangible assets consist principally of acquired wrestling based film libraries, trademarks and trade names. The cost of film libraries acquired during 2008, 2007, transition 2006 and fiscal 2006 was approximately \$262, \$363, \$1,678 and \$881, respectively. The cost of trademarks and trade names acquired during transition 2006 was \$1,048. We did not purchase any trademarks and trade names in 2008, 2007 or fiscal 2006. Our intangible assets consisted of the following:

	1	December 31, 2008	3
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Film libraries.      Trademarks and trade names	\$ 7,929 3,708	\$ (7,036) (3,417)	\$ 893 
	\$11,637	<u>\$(10,453</u> )	<u>\$1,184</u>
	]	December 31, 2007	,
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Film libraries.	\$ 7,667	\$ (6,005)	\$1,662
Trademarks and trade names	3,708	(3,068)	640
	<u>\$11,375</u>	<u>\$ (9,073</u> )	\$2,302
	]	December 31, 2006	i
	Gross		Net
	Carrying Amount	Accumulated Amortization	Carrying Amount
Film libraries.	\$ 7,304	\$ (5,077)	\$2,227
Trademarks and trade names	3,708	(2,607)	1,101
	\$11,012	<u>\$ (7,684</u> )	\$3,328

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

## 4. Intangible Assets (continued)

Amortization expense recorded for 2008, 2007, transition 2006, and fiscal 2006 was \$1,380, \$1,389, \$859 and \$2,028, respectively.

The following table presents estimated future amortization expense:

For the year ending December 31, 2009	\$1,004
For the year ending December 31, 2010	146
For the year ending December 31, 2011	34
Total	\$1,184

## 5. Investment Securities and Short-Term Investments

Investments consisted of the following:

	December 31, 2008			
	Amortized Cost	Fair Value		
Student loan auction rate securities	\$24,850	\$(2,551)	\$22,299	
Municipal bonds	56,854	756	57,610	
Other	123	(47)	76	
Total	<u>\$81,827</u>	<u>\$(1,842</u> )	<u>\$79,985</u>	

The unrealized holding loss of \$1,842 at December 31, 2008 consisted of gross losses of \$2,606 and gains of \$764.

	December 31, 2007			
	Amortized Cost	Gain (Loss)	Fair Value	
Municipal and student loan auction rate securities	\$ 77,335	\$ —	\$ 77,335	
Fixed income mutual funds and other	54,175	(962)	53,213	
Total	\$131,510	<u>\$(962</u> )	<u>\$130,548</u>	

The unrealized holding loss of \$962 at December 31, 2007 consisted of gross losses of \$1,144 and gains of \$182.

	December 31, 2006			
	Amortized Cost	Unrealized Holding Gain (Loss)	Fair Value	
Fixed income mutual funds	\$ 89,990	\$(3,101)	\$ 86,889	
rate securities	75,000		75,000	
Total	<u>\$164,990</u>	<u>\$(3,101</u> )	<u>\$161,889</u>	

The unrealized holding loss of \$3,101 at December 31, 2006 consisted of gross losses of \$3,188 and gains of \$87.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 5. Investment Securities and Short-Term Investments (continued)

Management deems investments to be impaired when a decline in fair value is judged to be other-than-temporary. If the cost of an investment exceeds its fair value, we evaluate, among other factors, general market conditions, the duration and extent to which the fair value is less than cost, as well as the intent and ability to hold the investment.

Starting in February 2008, we experienced difficulty selling our investment in ARS due to multiple failures of the auction mechanism that provides liquidity to these investments. The securities for which auctions have failed will continue to accrue interest and be auctioned every 35 days until the auction succeeds, the issuer calls the securities, or they mature. Accordingly, there may be no effective mechanism for selling these securities and we may own long-term securities; as such, we have classified our investment in ARS as non-current investments. As of December 31, 2008, the Company had approximately \$22,299 of student loan auction rate securities which have been valued at their estimated fair value. Our discounted cash flow analysis considered, among other things, the quality of the underlying collateral, the credit rating of the issuers, an estimate of when these securities are either expected to have a successful auction or otherwise return to par value and expected interest income to be received over this period. Because of the inherent subjectivity in valuing these securities, we also considered independent valuations obtained for each of our ARS as of December 31, 2008 in estimating their fair values.

As of December 31, 2008 we do not believe the unrealized loss position in these securities of \$2,551 is other-thantemporary and as such, the unrealized loss has been recorded as part of accumulated other comprehensive income in our Consolidated Statement of Stockholders' Equity and Comprehensive Income. We currently believe that we have the ability to hold our ARS until one of the aforementioned remedies occur.

In addition to the investments described above, we also hold warrants which we received from certain publicly traded companies with whom we have licensing or distribution agreements. The estimated fair value of these warrants, determined using the Black-Scholes model, was \$1,127, \$4,158 and \$5,336 as of December 31, 2008, December 31, 2007 and December 31, 2006, respectively, and is included in other current assets at December 31, 2008. We recognized mark to market adjustments of \$(3,031), \$(1,178), \$839, and \$1,474 during 2008, 2007, transition 2006, and fiscal 2006, respectively, relating to these warrants, which is included in other (expense) income, net.

#### 6. Property and Equipment

Property and equipment consisted of the following:

	December 31, 2008	December 31, 2007	December 31, 2006
Land, buildings and improvements	\$ 72,061	\$ 60,644	\$ 56,084
Equipment	71,140	57,605	45,752
Corporate aircraft	20,858	20,829	20,829
Vehicles	634	634	634
	164,693	139,712	123,299
Less accumulated depreciation and amortization	(72,326)	(61,941)	(55,327)
Total	\$ 92,367	<u>\$ 77,771</u>	<u>\$ 67,972</u>

Depreciation expense was \$11,703, \$7,930, \$4,698 and \$8,444 in 2008, 2007, transition 2006, and fiscal 2006, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

## 7. Feature Film Production Assets

Feature film production assets are summarized as follows:

	December 31, 2008	December 31, 2007	December 31, 2006
Feature film productions:			
In release	\$ 5,871	\$20,469	\$34,104
Completed but not released	22,666	—	18,558
In production	2,173	311	
In development	947	1,110	898
Total	\$31,657	<u>\$21,890</u>	\$53,560

We have released three theatrical films, two during Transition 2006, *See No Evil* and *The Marine*, and one in 2007, *The Condemned*. During 2008 we recorded an impairment charge of \$1,940 relating to lower than expected results for *See No Evil*. Due to lower than expected performance we recorded an impairment charge of \$15,662 relating to *The Condemned* in 2007.

Unamortized feature film production assets are evaluated for impairment each reporting period. If the estimated revenue is not sufficient to recover the unamortized asset, the asset will be written down to fair value. As stated above, during 2007 and 2008 we recorded asset impairment charges of \$15,662 and \$1,940, respectively, to cost of revenues. As of December 31, 2008, we do not believe any additional capitalized assets included in Feature Film Production Assets are impaired.

We estimate that approximately 48% of "In release" film production assets will be amortized over the next twelve months. Approximately 75% of "In release" film production assets are estimated to be amortized over the following three years.

In addition to the capitalized production costs related to the three released films, we have capitalized production costs for film projects which have been completed and are awaiting distribution during the upcoming year. These costs relate to our theatrical title *12 Rounds* and a direct-to-video title *Behind Enemy Lines 3: Colombia*, which was co-financed with our distribution partner. Additionally, we currently have one direct-to-video title in-production and also have capitalized certain script development costs for various other film projects. Capitalized script development costs are evaluated at each reporting period for impairment if, and when, a project is deemed to be abandoned. Approximately \$886, \$367, \$0, and \$197 of previously capitalized development costs were expensed for abandoned projects in 2008, 2007, transition 2006, and fiscal 2006, respectively.

#### 8. Accrued Expenses and Other Liabilities

Accrued expenses and other liabilities consisted of the following:

	December 31, 2008	December 31, 2007	December 31, 2006
Accrued pay-per-view event costs	\$ 4,105	\$ 4,959	\$ 5,228
Accrued payroll related costs	7,972	7,737	5,403
Accrued legal and professional fees	2,173	1,849	2,051
Accrued home video production and distribution	2,816	5,198	5,144
Accrued other	10,055	10,941	7,709
Total	\$27,121	\$30,684	<u>\$25,535</u>

Accrued other includes accruals for our publishing, television, and licensing business activities, none of which exceeds 5% of current liabilities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

## 9. Debt

In 1997, we entered into a mortgage loan agreement under which we borrowed \$12,000 at an annual interest rate of 7.6% with a maturity date of December 31, 2013. Principal and interest are to be paid in 180 monthly installments of approximately \$112. The loan is collateralized by our executive offices and television studio in Stamford, Connecticut.

As of December 31, 2008 the scheduled principal repayments under our mortgage obligation were as follows:

For the year ending December 31, 2009.	\$1,002
For the year ending December 31, 2010	1,082
For the year ending December 31, 2011	1,169
For the year ending December 31, 2012	1,262
For the year ending December 31, 2013	360
Total	\$4,875

#### 10. Income Taxes

For 2008, 2007, transition 2006, and fiscal 2006, we were taxed on our income from continuing operations at an effective tax rate of 34.5%, 31.8%, 31.5% and 39.6%, respectively. Our income tax provision related to our income from continuing operations for 2008, 2007, transition 2006 and fiscal 2006 was \$23,940, \$24,337, \$14,529 and \$30,884, respectively, and included federal, state and foreign taxes.

The components of our tax provision from continuing operations were as follows:

	2008	2007	T 2006	2006
Current:				
Federal	\$16,089	\$27,994	\$11,514	\$22,595
State and local	265	3,708	278	7,232
Foreign	981	57	295	2,718
Deferred:				
Federal	6,453	(6,721)	2,167	(2,139)
State and local	161	(701)	275	478
Foreign	<u>(9</u> )			
Total	\$23,940	<u>\$24,337</u>	<u>\$14,529</u>	\$30,884

The income tax provision allocated to continuing operations and discontinued operations was as follows:

	2008	2007	<u>T 2006</u>	2006
Provision for income taxes - continuing operations.	\$23,940	\$24,337	\$14,529	\$30,884
Provision for income taxes - discontinued operations				23
Total allocated provision for income taxes.	\$23,940	\$24,337	<u>\$14,529</u>	\$30,907

Components of income before income taxes are as follows:

	2008	2007	T 2006	2006
U.S	\$67,723	\$76,205	\$45,801	\$77,357
International subsidiaries	1,633	269	345	539
Income before income taxes	<u>\$69,356</u>	<u>\$76,474</u>	<u>\$46,146</u>	<u>\$77,896</u>

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 10. Income Taxes (continued)

The following sets forth the difference between the provision for income taxes from continuing operations computed at the U.S. federal statutory income tax rate of 35% and that reported for financial statement purposes:

	2008	2007	T 2006	2006
Statutory U.S. federal tax at 35%	\$24,275	\$26,773	\$16,150	\$27,263
State and local taxes, net of federal benefit	908	1,954	876	5,012
Foreign rate differential	264	(38)	142	157
Tax exempt interest income	(1,489)	(2,664)	(1,524)	(1,205)
Valuation allowance	109	610	11	292
Unrecognized tax benefits	(236)	(2,177)	—	
Other	109	(121)	(1,126)	(635)
Provision for income taxes	\$23,940	<u>\$24,337</u>	<u>\$14,529</u>	\$30,884

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities of continuing operations consisted of the following:

	December 31, 2008	December 31, 2007	December 31, 2006
Deferred tax assets:			
Accounts receivable	\$ 1,717	\$ 501	\$ 764
Inventory	3,830	2,784	2,174
Prepaid royalties	2,015	3,623	4,270
Stock options/stock compensation	1,528	2,918	2,505
Credits and net operating loss carryforwards	1,150		_
Investments	2,447	2,202	2,845
Intangible assets	3,100	3,029	3,262
Feature film production asset		6,032	_
Accrued liabilities and reserves	1,243	217	—
Indirect income tax benefit.	2,269	4,365	
Deferred tax assets, gross	19,299	25,671	15,820
Valuation allowance	(2,788)	(1,622)	(1,799)
Deferred tax assets, net.	16,511	24,049	14,021
Deferred tax liabilities:			
Property and equipment depreciation	(3,053)	(4,323)	(5,032)
Accrued liabilities and reserves	—	—	(274)
Feature film production asset	(6,385)		
Total deferred tax assets, net	<u>\$ 7,073</u>	\$19,726	<u>\$ 8,715</u>

The temporary differences described above represent differences between the tax basis of assets or liabilities and amounts reported in the consolidated financial statements that will result in taxable or deductible amounts in future years when the reported amounts of the assets or liabilities are recovered or settled. As of December 31, 2008, December 31, 2007 and December 31, 2006, \$7,113, \$5,571 and \$4,871, respectively, of the net deferred tax assets are included in prepaid expenses and other current assets and the remaining \$(40) is in other liabilities while prior year amounts of \$14,155 and \$3,843, respectively, are included in other non-current assets in our consolidated balance sheets.

As of December 31, 2008, December 31, 2007 and December 31, 2006, we had valuation allowances of \$2,788, \$1,622 and \$1,799, respectively, to reduce our deferred tax assets to an amount more likely than not to be recovered. The valuation allowance is primarily related to the deferred tax asset arising from losses on investments which are capital in

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 10. Income Taxes (continued)

nature for which realization is uncertain. These capital loss carryforwards that remain at December 31, 2008 begin to expire in 2009. The remaining valuation allowance relates to losses incurred as a result of our Australian film entities, and are not expected to be realized.

We are subject to periodic audits of our various tax returns by government agencies which could result in possible tax liabilities. Although the outcome of these matters cannot currently be determined, we do not believe that amounts, if any, which may be required to be paid by reason of such audits will have a material effect on our financial statements.

U.S. income taxes have been provided on unremitted earnings of our Brazilian entity and our Australian film entities due to the fact that WWE expects to remit or remitted during 2008 all earnings from these entities. U.S. income taxes will be provided for unremitted earnings of any future special purpose entity film company because of the tentative nature of such entities.

U.S. income taxes have not been provided for on approximately \$3,700 of unremitted earnings of our remaining international subsidiaries. These earnings are expected to be indefinitely reinvested overseas. It is not practical to compute the estimated deferred tax liability on these earnings. Any additional U.S. taxes payable on the remaining foreign earnings, if remitted, would be substantially offset by credits for foreign taxes already paid.

#### FIN 48

In July 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109* (FIN 48). FIN 48 clarifies the accounting for income taxes by prescribing a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. As a result of the implementation of FIN 48 on January 1, 2007, we recognized a \$1,502 increase in the liability for unrecognized income tax benefits, with a corresponding decrease in the opening balance of retained earnings.

At the adoption date of January 1, 2007, we had \$14,018 (\$10,382 net of federal benefit) of unrecognized tax benefits and related interest, all of which would affect our effective tax rate, if recognized. At December 31, 2008 and December 31, 2007, we had \$7,231 (\$4,963 net of federal benefit) and \$13,130 (\$8,765 net of federal benefit), respectively, of unrecognized tax benefits and related interest and penalties, all of which would affect our effective tax rate if recognized.

We file income tax returns in the U.S., various states and various foreign jurisdictions. With few exceptions, we are subject to income tax examinations by tax authorities for years on or after April 30, 2005. Based upon the expiration of statutes of limitations in several jurisdictions, the Company believes it is reasonably possible that the total amount of previously unrecognized tax benefits may decrease by approximately \$167 within 12 months of December 31, 2008.

## **Unrecognized Tax benefits Tabular Reconciliation**

	2008	2007
Beginning Balance- January 1	\$ 9,541	\$10,514
Increase to unrecognized tax benefits recorded for positions		
taken during the current year	1,783	1,949
Decrease in unrecognized tax benefits relating to		
settlements with taxing authorities	(3,049)	_
Decrease to unrecognized tax benefits Recorded for		
positions taken during a prior period	(110)	(985)
Decrease to unrecognized tax benefits resulting from a lapse		
of the applicable statute of limitations	(2,082)	(1,937)
Ending Balance- December 31	<u>\$ 6,083</u>	<u>\$ 9,541</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 10. Income Taxes (continued)

At December 31, 2008 and December 31, 2007, we had \$6,083 (\$4,137 net of federal benefit) and \$9,541 (\$6,484 net of federal benefit), respectively, of unrecognized tax benefits, all of which would affect our effective tax rate if recognized.

We recognize potential accrued interest and penalties related to uncertain tax positions in income tax expense. At December 31, 2007, we had approximately \$3,589 of accrued interest related to uncertain tax positions. We have approximately \$1,148 of accrued interest and penalties related to uncertain tax positions as of December 31, 2008.

#### **11.** Commitments and Contingencies

We have certain commitments, including various non-cancelable operating leases, performance contracts with various performers and employment agreements with certain executive officers.

Future minimum payments as of December 31, 2008 under the agreements described above were as follows:

	Operating Lease Commitments	Other Commitments	Total
For the year ending December 31, 2009	\$2,185	\$19,455	\$21,640
For the year ending December 31, 2010	1,606	16,778	18,384
For the year ending December 31, 2011	1,205	9,877	11,082
For the year ending December 31, 2012	881	5,966	6,847
For the year ending December 31, 2013	643	3,851	4,494
Thereafter	891	10,953	11,844
Total	\$7,411	\$66,880	\$74,291

Rent expense under operating leases included in continuing operations was approximately \$2,758, \$2,609, \$1,363 and \$2,460 for 2008, 2007, transition 2006 and fiscal 2006, respectively.

## Legal Proceedings

#### World Wide Fund for Nature

In April 2000, the World Wide Fund for Nature and its American affiliate, the World Wildlife Fund (collectively, the "Fund") instituted legal proceedings against us in the English High Court seeking injunctive relief and unspecified damages for alleged breaches of a 1994 agreement between the Fund and us regarding the use of the initials "wwf". In August 2001, a High Court judge granted the Fund's motion for summary judgment, holding that we breached the agreement by using the initials "wwf" in connection with certain of our website addresses and our former scratch logo. The English Court of Appeal subsequently upheld that ruling. As a result we are subject to an injunction barring us, either directly or indirectly, from most uses of the initials "wwf."

As part of its original complaint, the Fund included a damages claim. On October 29, 2004, the Fund filed a claim for damages in the English High Court seeking actual damages for legal and other costs of approximately \$575, which we have provided for, and substantial monetary claims in an amount calculated as a royalty based on certain percentages of our profits over the period January 1997 through November 2002. We filed an application to determine as a preliminary issue the propriety of the Fund's basis upon which damages were claimed. The Court ruled that the Fund is entitled in point of law to seek restitutionary damages, but that the question whether the Fund was entitled in point of fact to claim or recover damages on that basis remained undetermined. We appealed this decision, and by order and judgment dated April 2, 2007, the English Court of Appeals reversed the High Court, ruling that the Fund is not entitled in point of law to seek restitutionary damages against us. On May 1, 2007, the Fund filed a petition to the House of Lords for leave to appeal the judgment of the Court of Appeals, which the House of Lords refused.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 11. Commitments and Contingencies (continued)

We strongly believe that the Fund has not suffered any loss or damage, and would vigorously defend against any damages claim if the Fund attempted, after so many years, to amend its complaint to assert one. Based upon the decisions of the Court of Appeals and House of Lords, we do not believe this matter will have a material adverse effect on our financial condition, results of operations or liquidity.

#### Shenker & Associates; THQ/Jakks.

On November 14, 2000, Stanley Shenker & Associates, Inc. ("SSAI") filed a complaint against us in the Superior Court of Connecticut, relating to the termination of an agency agreement between SSAI and us. In October 2003, as a result of significant litigation misconduct by the plaintiff and its principal, Stanley Shenker ("Shenker"), the court issued a comprehensive opinion and order, dismissing plaintiff's case against us with prejudice and entering a default judgment in our favor on all of our counterclaims for tortious interference with business relations, conversion, fraud and conspiracy.

We also filed a complaint against James Bell ("Bell"), one of our former officers, and certain entities related to him, with respect to irregularities in the licensing program, which came to light through discovery in the SSAI litigation. On February 10, 2005, Bell pleaded guilty in the U.S. District Court for the District of Connecticut to mail fraud as a result of kickbacks Bell was paid by Shenker based on royalties received from certain WWE licensing agreements. On January 12, 2007, Shenker pleaded guilty in the U.S District Court for the District of Connecticut to conspiracy to commit interstate transportation of money obtained by fraud and wire fraud by, among other things, depriving us of honest services through Shenker's and Bell's secret arrangement to split between themselves royalty commission monies paid by WWE licensees. On May 1, 2007, Shenker and Bell were sentenced to thirty-three and eight months, respectively, in prison as a result of their criminal conduct directed against us.

On October 19, 2004, as a result of information uncovered in connection with the SSAI matter, we filed an action in the U.S. District Court for the Southern District of New York against Jakks Pacific, Inc. ("Jakks"), two foreign subsidiaries of Jakks, THQ Inc. ("THQ"), THQ/Jakks Pacific LLC ("THQ/Jakks LLC"), SSAI and Bell Licensing, LLC. The suit also names as defendants certain senior executives of Jakks, THQ, Shenker and Bell. Our lawsuit alleged violations of the Racketeer Influenced and Corrupt Organization Act (RICO) and the Sherman Act, and various claims under state law. We sought treble, punitive and other damages and a declaration that the existing videogame license with THQ/Jakks LLC and a related amendment to the toy licenses with Jakks are void and unenforceable. In an order dated March 31, 2006, the Court: (1) denied the defendants' motions to dismiss the RICO claim based on their enterprise argument; (2) granted the defendants' motions to dismiss the Sherman Act claim. In response to additional motions to dismiss, the court entered an order dated December 21, 2007, dismissing our RICO claim because there were no remaining federal claims. On December 28, 2007, we timely filed a notice of appeal with the U.S. Court of Appeals for the Second Circuit. The appeal has been fully briefed as of February 19, 2009.

On October 13, 2006, we filed a complaint in the Superior Court of the State of Connecticut against THQ and THQ/Jakks LLC arising out of the improper sublicense of rights to certain WWE-branded videogames in violation of the applicable videogame license agreement. The complaint alleged claims for, among other things, breach of contract, unjust enrichment, violation of the Connecticut Unfair Trade Practices Act and a declaration that we are entitled to terminate the videogame license agreement with THQ/Jakks LLC. On March 30, 2007, we filed a motion to cite in and to amend complaint in order to add new claims against the existing defendants, THQ and THQ/Jakks LLC, and new defendants, Jakks, certain officers of Jakks, Stanley Shenker and Associates, Inc., and Shenker. The new claims relate to the defendants' conduct in connection with the corruption of WWE's agents, Shenker and Bell, and collusion to secure the WWE videogame license for THQ/Jakks LLC. In December 2007, we amended our complaint to assert additional claims relating to the defendants' corruption of Shenker and Bell to secure certain toy licensing rights.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 11. Commitments and Contingencies (continued)

On March 13, 2008, the defendants filed motions before the state court for summary judgment and to strike, seeking the dismissal of all counts of the amended complaint relating to the illegal procurement of the videogame license and certain amendments to the toy license. On August 29, 2008, the court issued a memorandum of decision, granting the defendants' motions for summary judgment and dismissing those counts of the amended complaint relating to the illegal procurement of the videogame license and certain amendments to the toy license. The counts of the amended complaint relating to the defendants' illegal sublicensing of rights under the videogame license were not dismissed. On September 18, 2008, we filed a motion to reargue with respect to the court's August 29, 2008 memorandum of decision, which was denied on December 12, 2008. On December 31, 2008, we timely filed a notice of appeal with the Court of Appeals of the State of Connecticut.

On January 20, 2009, we filed a motion for partial summary judgment on our claims that THQ/Jakks illegally sublicensed rights in breach of the videogame license, which entitles us to terminate the videogame license. On February 24, 2009, the defendants filed their response to our motion as well as their own motion for summary judgment on these claims.

On July 1, 2008, THQ and Brian Farrell filed a cross-complaint in the Superior Court of the State of Connecticut against Jakks. The cross-complaint asserts claims for (1) breach of fiduciary duty by, among other things, failing to keep THQ fully informed of the severity and the potential consequences of the allegations asserted by WWE, failing to provide THQ with information THQ requested to allow it to respond to the allegations, failing to allow THQ an opportunity to take steps to resolve the dispute with WWE, and placing its own interests ahead of the interests of THQ/ Jakks LLC; and (2) breach of the operating agreement between Jakks and THQ with respect to THQ/Jakks LLC (the "LLC Agreement") by failing to use its best efforts to maintain the relationship between WWE and THQ/Jakks LLC. In addition to the foregoing claims, the cross-complaint asserts separate claims for breach of fiduciary duty, breach of contract, fraudulent inducement, unjust enrichment, indemnification, cancellation of the LLC Agreement, rescission of the LLC Agreement, and declaratory relief, to the extent that we prevail on any of our claims against Jakks.

#### **IPO Class Action**

In December 2001, a purported class action complaint was filed against us asserting claims for alleged violations of the federal securities laws relating to our initial public offering in 1999. Also named as defendants in this suit were Vincent K. McMahon, Linda E. McMahon and August J. Liguori, a former Chief Financial Officer (collectively, the "Individual Defendants") and the underwriters of our initial public offering. According to the allegations of the Complaint, the underwriter defendants allegedly engaged in manipulative practices by, among other things, pre-selling allotments of shares of our stock in return for undisclosed, excessive commissions from the purchasers and/or entering into after-market tie-in arrangements which allegedly artificially inflated the Company's stock price.

In December 2006, the Court of Appeals for the Second Circuit ruled that the certification of this proceeding as a class action was invalid and remanded the case to the Southern District of New York ("SDNY"). The class plaintiffs requested the Second Circuit to reconsider, which was denied. We are unable to predict whether the plaintiffs will be successful in amending their claims in accordance with the Second Circuit's ruling or whether the case will be resolved by settlement.

#### Levy et al.

On July 24, 2008, we were served with a summons and complaint from three of our former talent purporting to be on behalf of themselves and a class of similarly situated persons. The lawsuit alleges breach of contract and unjust enrichment arising from our treating them as independent contractors rather than employees, which the plaintiffs allege is an erroneous classification. On August 22, 2008, we timely removed the lawsuit to the U.S. District Court for the District of Connecticut. We filed a motion to dismiss the lawsuit in its entirety on September 29, 2008 which, on February 20, 2009, was granted by the Court.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

## 11. Commitments and Contingencies (continued)

#### **Other Matters**

We are not currently a party to any other material legal proceedings. However, we are involved in several other suits and claims in the ordinary course of business, the outcome of which is not expected to have a material adverse effect on our financial condition, results of operations or liquidity. We may from time to time become a party to other legal proceedings.

#### 12. Related Party Transactions

Vincent K. McMahon, Chairman of the Board of Directors, and his wife, Linda E. McMahon, Chief Executive Officer, control approximately 88% of the voting power of the issued and outstanding shares of our common stock. Through their beneficial ownership of a substantial majority of our Class B common stock, Mr. and Mrs. McMahon can effectively exercise control over our affairs.

Beginning with the quarterly dividend payment in March 2008, Vincent K. McMahon, Linda E. McMahon and members of their immediate family, as well as trusts for members of their family, have waived their respective rights to any portion of the quarterly cash dividend in excess of the first \$0.24 per share. This waiver applies to all Class A and Class B common stock beneficially owned by any of the parties for a three year period ending February 2011, subject to earlier termination in the event of the death of Vincent K. McMahon.

In June 2008, the Company performed a brand awareness campaign entitled McMahon's Million Dollar Mania<sup>TM</sup>, whereby a total of \$3,000 in cash prize awards was given away to viewers of our Monday Night Raw television program. The prize money for this campaign was personally funded by the Chairman of WWE, Vincent K. McMahon. As such, the Company received a capital contribution of \$1,950, representing the net of tax impact to WWE for the prize money awarded to the selected contestants.

WWE currently holds employment contracts with both Vincent K. McMahon and Linda E. McMahon, which run through October 2010, with annual renewals thereafter if not terminated by us or Mr. or Mrs. McMahon. In addition, Mr. McMahon holds a talent contract that is coterminous with his employment contract. Mr. McMahon waives all of his compensation under theses agreements, except for a salary of \$850 per year. Mrs. McMahon waives all of her compensation except for a salary of \$500 per year.

## 13. Stockholders' Equity

Our Class B common stock is fully convertible into Class A common stock, on a one for one basis, at any time at the option of the holder. The two classes are entitled to equal per share dividends and distributions and vote together as a class with each share of Class B entitled to ten votes and each share of Class A entitled to one vote, except when separate class voting is required by applicable law. If, at any time, any shares of Class B common stock are beneficially owned by any person other than Vincent McMahon, Linda McMahon, any descendant of either of them, any entity which is wholly owned and is controlled by any combination of such persons or any trust, all the beneficiaries of which are any combination of such persons, each of those shares will automatically convert into shares of Class A common stock. Through his beneficial ownership of a substantial majority of our Class B common stock, our controlling stockholder, Vincent McMahon, can effectively exercise control over our affairs, and his interests could conflict with the holders of our Class A common stock.

Beginning in February 2008, the Board of Directors authorized an increase in the quarterly cash dividend to \$0.36 per share on all Class A common shares not held by the McMahon family. The quarterly dividend on all Class B shares, held by members of the McMahon family and their respective trusts, will remain at \$0.24 per for a period of three years, through February 2011. We paid four quarterly dividends of \$0.36 per share, or \$35,592, on all Class A common shares and \$0.24 per share, or \$45,805, on all Class B common shares in 2008.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 14. Share Based Compensation

The 2007 Omnibus Incentive Plan ("2007 Plan") provides for grants of options and other forms of equity-based incentive awards as determined by the compensation committee of the Board of Directors as incentives and rewards to encourage employees, directors, consultants and performers to participate in our long-term success. Prior to the 2007 Plan, share based compensation was governed by the Company's Long-Term Incentive Plan ("LTIP"), which provided for grants of options to purchase shares at a price equal to the fair market value on the date of grant. In 2004, we began issuing restricted stock units ("RSUs"), which generally vest annually. Current grants outstanding have vesting periods between three and seven years. In July 2007, we began issuing performance stock units ("PSUs") in addition to RSUs.

As of December 31, 2008 there were approximately 3.8 million shares available for future grants under the 2007 Plan. It is our policy to issue new shares to satisfy option exercises and the vesting of RSUs and PSUs.

Stock based compensation cost was \$7,956, \$7,777, \$4,843 and \$4,694 for 2008, 2007, transition 2006 and fiscal 2006, respectively. The total recognized tax benefit was \$3,023, \$2,955, \$1,501 and \$1,878 for 2008, 2007, transition 2006, and fiscal 2006, respectively.

SFAS 123(R) also amends SFAS No. 95, *Statement of Cash Flows*, requiring the benefits of tax deductions in excess of recognized compensation costs to be reported as financing cash flows, rather than as operating cash flows as previously required. The tax benefits in excess of recognized compensation cost for 2008, 2007 and transition 2006 were \$1,081, \$841 and \$712, respectively.

## **Stock Options**

The fair value of stock options was determined using the Black-Scholes valuation model. Such value is recognized as expense over the service period, net of estimated forfeitures, using the straight line method under SFAS 123(R). We have not granted any stock options since June 2004. We did not recognize stock compensation cost for stock options prior to the adoption of SFAS 123(R) on May 1, 2006. See Note 2 for pro forma net income disclosures for fiscal 2006.

The following table summarizes stock option activity for 2008:

Stock Options	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual <u>Term</u>	Aggro Intri Val	insic
Outstanding at December 31, 2007	1,193,062	\$13.16	2.3	\$2,	298
Granted			—		
Exercised.	(517,452)	\$12.11			—
Forfeited/Expired	(30,222)	\$13.16			—
Outstanding at December 31, 2008	645,388	\$14.00	1.5	\$	0
Vested at December 31, 2008	645,388	\$14.00	1.5	\$	0
Exercisable at December 31, 2008	645,388	\$14.00	1.5	\$	0

As of December 31, 2008, there is no additional compensation cost related to unvested options that has not yet been recognized. We estimate forfeitures, based on historical trends, when recognizing compensation expense associated with stock options, and will adjust our estimate of forfeitures when they are expected to differ. The intrinsic value of options exercised was approximately \$2,730, \$2,038, \$1,331 and \$4,609 for 2008, 2007, transition 2006 and fiscal 2006, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 14. Share Based Compensation (continued)

Cash received from option exercises under all share-based payment arrangements was \$6,268, \$6,170, \$3,679 and \$16,823 for 2008, 2007, transition 2006 and fiscal 2006, respectively. Tax benefits realized from tax deductions associated with stock option exercises totaled \$1,037, \$774, \$506 and \$1,751 for 2008, 2007, transition 2006 and fiscal 2006, respectively.

#### **Restricted Stock Units**

The fair value of restricted stock units (RSUs) is determined based on the number of shares granted and the quoted price of our common stock on the grant date. The fair value of restricted stock units is recognized as expense over the service period, net of estimated forfeitures, using the straight-line method under SFAS 123(R). We estimate forfeitures, based on historical trends, when recognizing compensation expense and adjust the estimate of forfeitures when they are expected to differ. For the year ended December 31, 2008, we estimate that 8% of the current year's restricted stock units will be forfeited over the life of the grant.

During 2008, we granted 105,000 RSUs at a weighted average price per share of \$15.80 and an aggregate grantdate fair value of approximately \$1,659. Such issuances were granted to officers and employees under our 2007 Plan. We recognized \$1,867 of compensation expense associated with restricted stock units, which was classified as selling, general and administrative expense. Tax benefits realized from RSU related compensation expense totaled \$709.

We granted 190,750, 517,750 and 611,000 RSUs in 2007, transition 2006 and fiscal 2006, respectively, with an aggregate grant-date fair value of approximately \$3,063, \$8,538 and \$7,869, respectively. During 2007, transition 2006 and fiscal 2006, we recognized \$4,931, \$4,451 and \$4,694, respectively, of compensation expense associated with restricted stock units, which was classified as selling, general and administrative expense. During 2007, transition 2006 and fiscal 2006, tax benefits realized from RSU related compensation expense totaled \$1,874, \$1,691 and \$1,784, respectively.

The following table summarizes the activity of restricted stock units:

Restricted Stock Units	Shares	Weighted Average Grant Date Fair Value
Unvested at December 31, 2007	761,384	\$15.03
Granted	105,000	\$15.80
Vested	(451,385)	\$16.04
Forfeited/Expired	(66,248)	\$16.03
Dividends	53,239	\$15.13
Unvested at December 31, 2008	401,990	\$15.79

The grant date fair value of restricted stock units vested was \$7,240, \$6,476, \$2,372 and \$4,475 for 2008, 2007, transition 2006 and fiscal 2006, respectively.

As of December 31, 2008 there was \$2,388 of total unrecognized compensation cost related to unvested RSUs to be recognized over a weighted-average period of approximately 0.7 years. Based on the current restricted stock units outstanding, \$1,788 of compensation expense will be recognized in 2009 and the remaining \$600 will be recognized from 2010 to 2011.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 14. Share Based Compensation (continued)

#### **Performance Stock Units**

The estimated grant of PSUs is communicated to employees on the communication date, with the amount of the grant based on achieving predetermined financial metrics. The estimated number of PSUs expected to be issued is adjusted quarterly, based on the current performance of the Company. The ultimate number of PSUs that are issued to an employee is a function of the actual performance of the Company compared to the performance targets.

The fair value of PSUs is initially determined based on the number of shares granted and the quoted price of our common stock on the grant date. The fair value of performance stock units is recognized as expense over the service period, net of estimated forfeitures, using the straight-line method under SFAS 123(R). We estimate forfeitures, based on historical trends, when recognizing compensation expense and adjust the estimate of forfeitures when they are expected to differ. For the year ended December 31, 2008, we estimate that 8% of the current year's performance stock grants will be forfeited over the life of the grant.

The July 2007 issuance of approximately 475,000 PSUs was subject to performance goals established for the last two quarters of 2007. As these goals were exceeded, approximately 585,000 PSUs were ultimately issued in 2008 that vest in three annual installments that began in July 2008.

During 2008, we issued approximately 471,500 PSUs at a weighted average price per share of \$18.83, as part of our 2007 Omnibus Incentive Plan. Based on the financial results for the year ended December 31, 2008, approximately 310,800 PSUs are expected to be issued in 2009 related to this grant. The estimated compensation expense is \$3,168 and the PSUs will vest in three annual installments beginning in July 2009. In 2008, we recognized \$5,839 of compensation expense, as compared to \$2,345 in 2007. Tax benefits realized from PSU related compensation expense totaled \$2,219 and \$891 in 2008 and 2007, respectively.

The following table summarizes the activity of performance stock units:

Performance Stock Units	Shares	Weighted Average Grant Date Fair Value
Unvested at December 31, 2007	466,750	\$ 16.01
Adjustment	113,250	\$ 16.29
Granted	471,500	\$ 18.83
Vested	(198,530)	\$ 16.23
Forfeited/Expired	(115,463)	\$ 16.69
Dividends	46,072	\$ 14.87
Unvested at December 31, 2008	783,579	\$ 17.58

As of December 31, 2008 there was \$4,406 of total unrecognized compensation cost related to unvested PSUs to be recognized over a weighted-average period of approximately 0.8 years. Based on the current PSUs outstanding, \$2,999 of compensation expense will be recognized in 2009 and the remaining \$1,407 will be recognized from 2010 to 2011.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 14. Share Based Compensation (continued)

#### **Employee Stock Purchase Plan**

We provide a stock purchase plan for our employees. Under the plan, all regular full-time employee may contribute up to 10% of their base compensation (subject to certain income limits) to the semi-annual purchase of shares of our common stock. The purchase price is 85% of the fair market value at certain plan-defined dates. SFAS 123(R) defines this plan as compensatory, and accordingly, a charge is recorded for the difference between the fair market value and the discounted price. In 2008, two purchases occurred and resulted in a \$106 charge. 133 employees were participants in the stock purchase plan and these employees purchased approximately 46,953 shares of our common stock at an average price of \$11.86 per share.

#### 15. Employee Benefit Plans

We sponsor a 401(k) defined contribution plan covering substantially all employees. Under this plan, participants are allowed to make contributions based on a percentage of their salaries, subject to a statutorily prescribed annual limit. We make matching contributions of 50 percent of each participant's contributions, up to 6% of eligible compensation (maximum 3% matching contribution). We may also make additional discretionary contributions to the 401(k) plan. Our expense for matching contributions and additional discretionary contributions to the 401(k) plan was \$1,136, \$1,010, \$567 and \$835 during 2008, 2007, transition 2006, and fiscal 2006, respectively.

#### 16. Segment Information

Revenues derived from sales outside of North America were approximately \$135,183, \$119,298, \$60,416 and \$97,686 for 2008, 2007, transition 2006 and fiscal 2006, respectively. Revenues generated in the United Kingdom represent our largest international country whose revenues were approximately \$47,301, \$45,068, \$21,812 and \$34,788 for 2008, 2007, transition 2006 and fiscal 2006, respectively.

We do not allocate corporate overhead to each of the segments and as a result, corporate overhead is a reconciling item in the table below. There are no intersegment revenues. The activities of each segment are summarized in Note 1.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 16. Segment Information (continued)

The table presents information about the financial results of each segment for 2008, 2007, transition 2006 and fiscal 2006 and assets as of December 31, 2008, December 31, 2007, December 31, 2006 and April 30, 2006. Unallocated assets consist primarily of cash, investments and fixed assets.

	2008	2007	T 2006	2006
Net revenues:				
Live and Televised Entertainment	\$ 331,454	\$316,842	\$182,999	\$290,784
Consumer Products	135,669	118,087	59,183	86,410
Digital Media	34,822	34,771	20,755	22,857
WWE Studios	24,512	15,955		
Total net revenues.	\$ 526,457	\$485,655	\$262,937	\$400,051
Depreciation and amortization:				
Live and Televised Entertainment	\$ 6,374	\$ 3,624	\$ 2,164	\$ 3,561
Consumer Products	1,384	1,389	859	2,028
Digital Media	1,204	836	177	1,471
Corporate	4,121	3,470	2,357	3,412
Total depreciation and amortization	\$ 13,083	<u>\$ 9,319</u>	<u>\$ 5,557</u>	\$ 10,472
Operating income:				
Live and Televised Entertainment	\$ 92,386	\$100,161	\$ 57,001	\$ 93,984
Consumer Products	76,474	68,642	26,855	46,417
Digital Media	6,182	6,293	3,796	2,933
WWE Studios	7,189	(14,743)	(1,110)	(1,284)
Corporate	(111,944)	(91,920)	(47,299)	(71,510)
Total operating income	<u>\$ 70,287</u>	\$ 68,433	\$ 39,243	\$ 70,540

	December 31, 2008	December 31, 2007	December 31, 2006
Assets:			
Live and Televised Entertainment	\$110,263	\$ 94,871	\$ 77,083
Consumer Products	19,910	15,185	14,982
Digital Media	10,430	9,747	6,128
WWE Studios	52,568	45,243	56,299
Unallocated (1)	236,239	305,010	298,793
Total assets	<u>\$429,410</u>	<u>\$470,056</u>	<u>\$453,285</u>

(1) Includes assets of discontinued operations of \$469 as of December 31, 2006.

#### 17. Financial Instruments and Off-Balance Sheet Risk

*Concentration of Credit Risk* — We continually monitor our position with, and the credit quality of, the financial institutions that are counterparties to our financial instruments. Our accounts receivable represent a significant portion of our current assets and relate principally to a limited number of distributors, including our pay-per-view and home video distributors. We closely monitor the status of receivables with these customers and maintain allowances for anticipated losses.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### 17. Financial Instruments and Off-Balance Sheet Risk (continued)

*Fair Value of Financial Instruments* — The carrying amounts of cash, cash equivalents, money market accounts, accounts receivable and accounts payable approximate fair value because of the short-term nature of such instruments. Our short-term investments are carried at quoted market values. See Note 5 for additional information regarding Investment Securities and Short-term investments. Our debt consists of the mortgage related to our corporate headquarters, which has an annual interest rate of 7.6%.

#### 18. Quarterly Financial Summaries (unaudited)

	_(	1st Quarter	_(	2nd Quarter	Q	3rd Juarter *	_(	4th Quarter
2008								
Net revenues	\$	162,632	\$	129,658	\$	108,782	\$1	25,385
Cost of revenues	\$	100,018	\$	76,358	\$	66,279	\$	69,129
Net income	\$	19,525	\$	7,031	\$	5,274	\$	13,586
Earnings per common share: basic								
Net income	\$	0.27	\$	0.10	\$	0.07	\$	0.19
Earnings per common share: diluted								
Net income	\$	0.27	\$	0.10	\$	0.07	\$	0.18
2007								
Net revenues	\$	107,391	\$	137,511	\$	108,110	\$1	32,643
Cost of revenues	\$	58,097	\$	100,524	\$	63,438	\$	76,710
Net income	\$	15,138	\$	7,046	\$	8,449	\$	21,504
Earnings per common share: basic								
Net income	\$	0.21	\$	0.10	\$	0.12	\$	0.30
Earnings per common share: diluted								
Net income	\$	0.21	\$	0.10	\$	0.12	\$	0.30
T 2006								
Net revenues	\$	93,267	\$	96,236	\$	73,434		NA
Cost of revenues	\$	53,266	\$	57,882	\$	45,946		NA
Net income	\$	11,302	\$	10,396	\$	9,919		NA
Earnings per common share: basic								
Net income	\$	0.16	\$	0.15	\$	0.14		NA
Earnings per common share: diluted								NA
Net income	\$	0.16	\$	0.15	\$	0.13		NA

\* The third quarter in T 2006 consists of only two months

#### **19. Subsequent Events**

On January 9, 2009, WWE announced that it was reducing approximately 10% of its staff across all areas of its global operations. The reduction will result in annual savings of approximately \$8,000 in compensation and benefit costs. The Company will record a one-time pre-tax restructuring charge of approximately \$2,653 in the first quarter of 2009. The charge consists primarily of severance pay and will be paid primarily in 2009.

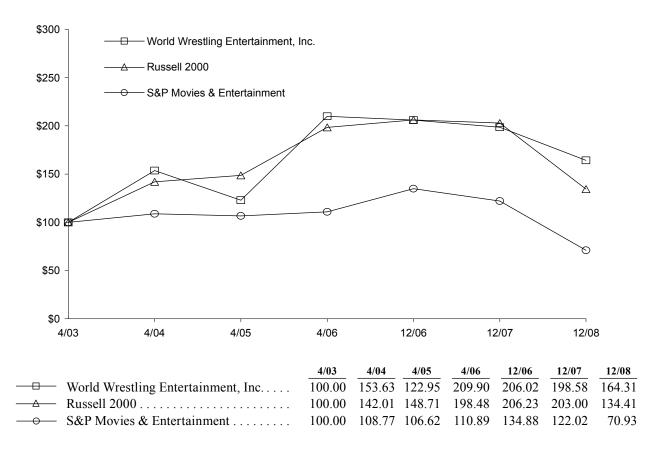
# SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS (dollars in thousands)

Description	Balance at Beginning of Period	Additions Charged to Costs and Expenses	Deductions (1)	Balance at End of Period
For the Year Ended December 31, 2008				
Allowance for doubtful accounts	\$1,358	2,521	839	\$4,718
Inventory obsolescence reserve	\$6,276	2,679		\$8,955
Magazine publishing allowance for newsstand returns	\$4,808	32,596	(31,138)	\$6,266
Home video allowance for returns	\$6,622	18,809	(19,166)	\$6,265
For the Year Ended December 31, 2007				
Allowance for doubtful accounts	\$2,084	47	(773)	\$1,358
Inventory obsolescence reserve	\$4,891	1,037	(348)	\$6,276
Magazine publishing allowance for newsstand returns	\$4,076	23,472	(22,740)	\$4,808
Home video allowance for returns	\$8,510	17,669	(19,557)	\$6,622
For the Transition Period Ended December 31, 2006				
Allowance for doubtful accounts	\$3,740	(1,574)	(82)	\$2,084
Inventory obsolescence reserve	\$3,535	1,429	(73)	\$4,891
Magazine publishing allowance for newsstand returns	\$4,512	14,954	(15,390)	\$4,076
Home video allowance for returns	\$3,817	14,251	(9,558)	\$8,510
Advertising underdelivery	\$ 365		(365)	
For the Year Ended April 30, 2006				
Allowance for doubtful accounts	\$3,287	494	(41)	\$3,740
Inventory obsolescence reserve	\$2,062	1,894	(421)	\$3,535
Magazine publishing allowance for newsstand returns	\$4,602	20,555	(20,465)	\$4,512
Home video allowance for returns	\$2,920	10,198	(9,301)	\$3,817
Advertising underdelivery	\$2,625	1,599	(3,859)	\$ 365

(1) Deductions are comprised primarily of disposals of obsolete inventory, write-offs of specific bad debts, returns and additional advertising spots for underdelivery. When we do not deliver the guaranteed rating, additional advertising spots, commonly referred to as "make-goods", or at times, cash refunds, are given to the customer.

# **CUMULATIVE TOTAL RETURN CHART**

Set forth below is a line graph comparing, for the period commencing April 30, 2003 and ending December 31, 2008, the cumulative total return on our Class A common stock compared to the cumulative total return of the Russell 2000 Index and the S&P Movies and Entertainment Index, a published industry index. The graph assumes the investment of \$100 at the close of trading on April 30, 2003 in our Class A common stock, the Russell 2000 Index and the S&P Movies and the reinvestment of all dividends.



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# **BOARD OF DIRECTORS**

VINCENT K. MCMAHON Chairman of the Board

LINDA E. MCMAHON Chief Executive Officer

DAVID KENIN Executive Vice President of Programming Crown Media United States, LLC Member of Audit and Compensation Committees

JOSEPH H. PERKINS Former President, Communications Consultants, Inc.

FRANK A. RIDDICK, III Consultant TowerBrook Capital Partners L.P. Chair, Audit Committee

MICHAEL B. SOLOMON Managing Principal of Gladwyne Partners, LLC Member of Audit and Compensation Committees

JEFFREY R. SPEED Executive Vice President and Chief Financial Officer Six Flags, Inc. Member of Audit Committee

LOWELL P. WEICKER, JR. Former Governor of the State of Connecticut and United States Senator Chair, Compensation Committee

DONNA GOLDSMITH Chief Operating Officer

KEVIN DUNN Executive Vice President, Television Production

# TRANSFER AGENT, DIVIDEND PAYING AGENT AND REGISTRAR

American Stock Transfer & Trust Company 59 Maiden Lane New York, NY 10038 800.937.5449

# INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Deloitte & Touche LLP Stamford Harbor Park 333 Ludlow Street Stamford, CT 06902-6982 203.708.4600

### **CORPORATE HEADQUARTERS**

World Wrestling Entertainment, Inc. 1241 East Main Street P.O. Box 1241 Stamford, CT 06902 203.352.8600

## MANAGEMENT CERTIFICATIONS

In accordance with Section 3.03A.12(a) of the New York Stock Exchange Listed Company Manual, in connection with our last annual meeting, Linda E. McMahon submitted a certification to the NYSE stating that she was not aware of any violations by the Company of the NYSE's Corporate Governance listing standards.

The certifications required by Section 302 of the Sarbanes-Oxley Act with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2008 have been filed with the Securities and Exchange Commission as Exhibits 31.1 through 31.3 thereto. To request a copy of the Company's Annual Report on Form 10-K, which will be provided without charge, please write the Company's Investor Relations Department at the Corporate Headquarters address provided above. You may also find a copy on our website at corporate.wwe.com

## Shareholder Information

World Wrestling Entertainment stock is listed for trading on the New York Stock Exchange under the ticker symbol WWE. For investor information, please visit our website at corporate.www.com or write to Corporate Headquarters, Attention: Investor Relations or call 203-352-8600.

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