WHAT IS THE DELI? – a brief summary

Hi.

Here below is the link to the latest NYC and LA issues of *The Deli*, the only magazine and website focused on local music scenes through city-dedicated print publications and web sites. national.thedelimagazine.com/pdf On page 2 you'll find a screen shot of our NYC homepage.

Each Deli issue and local web page is primarily focused on:

- 1. The **musicians** that call these scenes home, and who make them alive through their creative output.
- 2. The **equipment** they use to forge their art.

WE COVER 9 Scenes – through 9 web blogs and 2 print magazines...

All artists covered in the publication linked above live, rehearse, record and perform in the most exciting, innovative, and influential music scenes in the world: New York City and LA. These are amazing musical hubs, and although NYC is where we started and are more established, *The Deli* is not just about the Big Apple.

Since 2004, *The Deli* has expanded its coverage to **9 of the most important US music scenes** (including LA, Chicago, SF Bay, Austin and Philly,) real "post college" cities **where young, emerging musicians concentrate in tight communities to pursue their dreams**, and where they invariably end up **learning** a lot **about the business of being in a band** - **and how to use musical equipment.**

...PLUS, NEW SXSW PRINT ISSUE + Event IN 2011!

In March 2011, *The Deli* will also present its **first SXSW issue** - which will be **an 'all scenes' version focused on the best emerging artists based in all the local scenes we cover**, and which will be performing at the South by South West Festival. The issue will be linked to a SXSW live event.

PRO AUDIO SECTION: The Deli partners with SonicScoop.com

SonicScoop.com, run by Janice Brown (EQ, Pro Sound News, Mix) and David Weiss (Mix, Audio Media) will take over The Deli's equipment section (see page 4 for more details).

The Deli and Sonic Scoop are announcing a partnership beginning in the winter of 2011 – this means an improved Pro Audio Section both in print and online, and an extra 30k monthly unique visitors on top of the 60k provided by The Deli's traffic!

NEW DELI FEATURES: Illustrations! + Database of artists

- **Visual Art with music:** The print issues of The Deli are now featuring beautiful illustration by local visual artists see some examples here. Because we know that our look is important...
- Artist/Band subscriptions: Now any bands and songwriters can subscribe to *The Deli*'s database of artists and enter our regional chart system also organized in detailed genres, so artists can find each other more easily.

The Deli's Website (NYC homepage) fostering/exposing a community of musicians

about us advertise subscribe freelance whales "Best of" Archive NYC Open Blog Submit Music Studios Mastering Other Services Music Gear Local Parties NYC Top 300

top 20 - all genres

grand street

theVAULT

MASTERING

band of the month poll

Which of these acts should be

the next NYC Artist of the

nyc web charts

the NYC SCENE blog

1b

(diy) live show listings

music, shows etc 6. Weekly artists interviews

HOW THE DELI'S SITE WORKS 1. The picture of the winner of the

monthly Poll (1b) goes on the top of our site (1) for 2 weeks. 2. Daily updated blog exclusively focused on NYC artists. 3. Self-updating top 20 charts organized by genre and region 4. User Generated Live Listings 5. User Generated Open Blog where artists can promote their

4

post your show here

[genre key]

WE RECORD LIVE SHOWS

07.04 Bruar Falls

07.04 Cake Shop **Opm Quiet Loudly**

Opm Mixtage

1pm Pet Ghost Project

07.05 Banjo Jims

m Daniel Munkus

07.05 Bitter End

07.05 Le Poisson Roug

Morad

7pm Meta & The Cornerstone

Brc Dread Orchestra 07.05 Sidewalk Cafe

Opm Christina B

07.06 LIC Bar

Megan Kerper 07.06 Otto's Shrunken Head

Opm The Natch!

07.11 Le Poisson Rouge

Jigsaw Soul

07.11 Rock Star Bar

The Dirty Shames

07.12 Goodbye Blue Monday

07.14 Glasslands Gallery

pm Apache Beat

om Naked Hearts

pm Class Actress

French Horn Rebellion

07.15 Bar Matchless

m Wesley Jeremiah

07.15 Don Pedro's

07.15 Lakeside Lounge

07.15 Lit Lounge Jpm The Gentlemen's Bet

07.15 Santos Party House

pm 2 Am Club

Your Vegas 07.15 Sidewalk Cafe

07.16 Goodbye Blue Monday

07.16 R Bar

07.16 Rebel The Telephones

07.17 Cameo

3pm Acrylics

3pm Love Like Deloreans French Horn Rebellion

07.17 Freddy's Back Room

Jeanne Marie Boes

07.17 Gizzi's Coffee Shop

7.18 Ace of Clubs

[sponsored by]

COMPLETE

Month?

O Baby Alpaca

O Junk Science

O The Rassle

O Soren Well

Psychobuildings

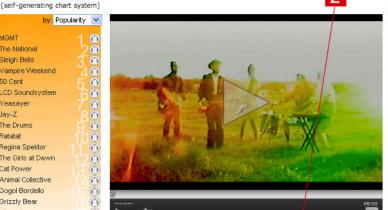
The Spring Standards

O Spirit Family Reunion

vote | see full results | about

O Blackbells

Hre We Go Magic Video + CD release.



Well well well, all of a sudden one of our favorite Brooklyn hands (Here We Go Magic) sounds a little bit like our all time favorite NU band (The Feelies). At least in this video of the song "Collector", out of the upcoming album "Pigeons", premiered on Pitchfork last week. This is very promising release party at Music Hall of Williamsburg on June 8. 6

Published on June 02, 2010 - Add new comment - ShareThis

The Wailing Wall's CD release party at Mercury lounge, Friday 06.04



The Wailing Wall (brainchild of New York-based multi-instrumentalist, Jesse Rifkin) dress their folk songs with exotic influences and acoustic and percussive textures at times reminiscent of Animal Collective. The band's CD release party is this Friday at Mercury Lounge - a special show for the band as Jesse will be joined by drummer Alana Skyring (The Grates), guitarist Jason Anderson (K. Records, ex-Wolf Colonel, member of The Microphones and Yume Bitsu), and saxophonist Gabriel Birnbaum (former member of The One AM Radio, Eli "Paperboy" Reed, and Drug Rug), among others. The Low Hanging Fruit is the title of the band's sophomore album, produced by Tim Fite - see them at Mercury lounge on June 4, it's a CD release party!

Published on June 02, 2010 - Add new comment - S ShareThis

We continue our "Best of NYC Countdown", covering every day one of the artists that made our Year End Best of NYC list (a chart compiled by a jury comprised of local bloggers, music writers, promoters, record store personnel and DJs)

[NYC top 20s by genre] top 20s by genre 3b

3

INYC top 20

cross genre

MGMT

The National

Sleigh Bells Vampire Weekend

/easave

The Drums

Cat Power

Regina Spektor

The Girls at Dawn

Animal Collective

Yeah Yeah Yeahs

TOP 20 indie pop

Gogol Bordello

Grizzly Bear

The Strokes

Darwin Deez

Interpol

MGMT

Chairlift

Jay-Z

Ratatat

LCD Soundsystem

by: Popularity 💌 Santigold Vampire Weekend The Virgins As Tall As Lions 0 The Bravery Vivian Girls Ra Ra Riot 0 Nada Surf Chris Garneau Plushgun The Antlers Nightmare of You The Pierces Flying Machines Sharon Van Etten

Holly Miranda The Rosewood Thieves (6) ioin charts

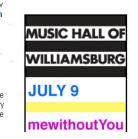
TOP 20 electronic

by: Popularity

Ratatat A-Trak Au Revoir Simone **Battles** Telepathe III (chk chk chk) LCD Soundsystem Boy Crisis Brazilian Girls

Best of NYC #41: Ninjasonik - Live at Battery Park, June 26





SOME FACTS ABOUT THE DELI - more info here: www.thedelimagazine.com/nyc/rates

1. TARGET AUDIENCE

Last year The Deli gave local and national exposure for free to more than 7,500 emerging bands and artists, and therefore to about 25,000 musicians. In 2010 our coverage has grown.

Yearly Artist Exposure Breakdown (estimate)

Daily Blog Posts: 200 bands/artists per month = 1,920 per year Monthly Polls: 100 bands/artists per month = 1,200 per year User Generated Live Listings: 200/mo. = 2,000 per year User Generated Open Blogs: 55/mo. = 660 per year

Deli Charts = 5k+ / year End of Year Poll: 250/year

TOTAL: 7,500 Artists/Bands = 25k musicians

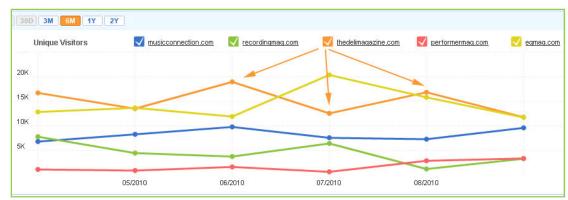


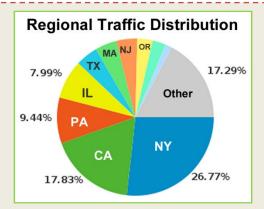
2. PROVEN GROWTH

The Deli website's traffic has grown around 90% compared to 2009, and now reaches a monthly audience of 60k - 70k unique visitors (source: Google Analytics)

CONSISTENT AND COMPETITIVE WEB TRAFFIC

According to Compete.com. The Deli's website in the last 6 months had greater and more consistent traffic than websites of established magazines for musicians like MusicConnection.com, PerformerMag.com, RecordingMag.com and **EQMag.com** amongst others (see graphic).





4. LOCAL IS THE NEW BLACK

The Deli has local editors and writers in each of the 9 scenes it covers - we are there, we see bands live, we know musicians personally.

5. INDEPENDENT, LIKE THE ARTISTS WE FOSTER

Like the artists it promotes, The Deli is a completely independent publication run by a team of musicians, music producers and writers.

The Kitchen & Sonic Scoop

The Kitchen is the section at the end of *The Deli* magazine (print issues) that deals with audio equipment. Please take a look at the last 5-6 pages of your copy of *The Deli*.

The Kitchen features:

- 1. Several pages of audio equipment reviews now curated by SonicScoop.com (see below).
- 2. The **Pedal Board and Plug Ins Insert Section**, a playful page featuring brief and to the point info/reviews about 4 plug ins and 4 guitar pedal effects per issue.
- 3. The **Best Selling Gear Charts** for 10 categories of audio equipment based on internet sales and other info gathered through our self generating charts (see next paragraph in this regard).







Sonic Scoop

SonicScoop.com is a webzine alerting readers nationwide to the very best in audio from New York City.

Founded by veteran journalists Janice Brown (EQ, Pro Sound News, Mix) and David Weiss (Mix, Audio Media), SonicScoop is constantly updated with news, features and reviews.

Bands, producers, and technology specialists blog on recording tips and techniques, studio design, music business advice and more.

Since launching in 2009, SonicScoop has quickly become a leading recording information resource for a dedicated national audience.

