# 讲 News Corporation 

EARNINGS RELEASE FOR THE QUARTER ENDED SEPTEMBER 30, 2008

## NEWS CORPORATION REPORTS FIRST QUARTER OPERATING INCOME OF \$953 MILLION AS REVENUE INCREASES TO \$7.5 BILLION

## QUARTER HIGHLIGHTS

- SKY Italia generates operating income of $\$ 165$ million, an improvement of $\$ 117$ million versus a year ago with net subscriber additions of 359,000 over the past 12 months.
- Cable Network Programming operating income up $31 \%$ led by affiliate and advertising revenue gains at the Fox News Channel, FX and the Big Ten Network, as well as continued expansion of the Fox International Channels.
- Fox Interactive Media grows revenues $17 \%$ on strength of advertising and search revenue growth at MySpace.
- Television operating income declines due to lower advertising revenues at the Television Stations and the sale of eight television stations.
- Filmed Entertainment delivers reduced operating contributions of $\$ 251$ million, reflecting the strong prior year results from our theatrical release slate and television home entertainment titles.
- Print businesses aggregate operating income similar to year ago levels as reduced depreciation expense on decommissioned printing plants in the U.K. offset lower advertising revenues at the U.K. and Australian newspapers and lower contributions from HarperCollins.

NEW YORK, NY, November 5, 2008 - News Corporation (NYSE: NWS, NWSA; ASX: NWS, NWSLV) today reported first quarter consolidated operating income of \$953 million, a decline of $9 \%$ as compared to the $\$ 1.05$ billion reported a year ago. This result reflects double-digit percentage profit increases at the Direct Broadcast Satellite Television, Cable Network Programming and Newspapers and Information Services segments, being more than offset by decreases at the Television, Filmed Entertainment and Other segments.

First quarter net income of $\$ 515$ million ( $\$ 0.20$ per share) decreased versus net income of $\$ 732$ million ( $\$ 0.23$ per share) reported in the first quarter a year ago. The year-onyear decrease is largely driven by declines in Equity contributions from affiliates and operating profit, which were partially offset by the gain on the sale of eight television stations included in Other, net. The lower contribution from affiliates reflects the inclusion of $\$ 447$ million in losses from Premiere AG, principally representing a writedown of our investment, and the absence of contributions from The DIRECTV Group, which was divested in February 2008.

Commenting on the results, Chairman and Chief Executive Officer Rupert Murdoch said:
"I'm pleased that our cable group continues to perform extremely well, SKY Italia remains a top performer and Fox Interactive Media is seeing revenue growth even in the face of negative macroeconomic conditions around the globe, including weak advertising markets. All media companies are being tested and the year ahead will be difficult. I am confident that our long-term strategy of cultivating diversified assets at different stages of development, judicious investment of our capital and a strong balance sheet will guide us through these difficult times."

## Consolidated Operating Income

| 3 Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2008 |  |  | 2007 |
| US \$ Millions |  |  |  |
| \$ | 251 | \$ | 362 |
|  | 54 |  | 183 |
|  | 379 |  | 289 |
|  | 165 |  | 48 |
|  | 68 |  | 79 |
|  | 134 |  | 93 |
|  | 3 |  | 36 |
|  | (101) |  | (43) |
| \$ | 953 | \$ | 1,047 |

## REVIEW OF OPERATING RESULTS

## FILMED ENTERTAINMENT

The Filmed Entertainment segment reported first quarter operating income of \$251 million as compared to $\$ 362$ million reported in the same period a year ago. The decline primarily reflects the comparison to the strong prior year results, which included contributions from the theatrical releases of The Simpsons Movie and Live Free or Die Hard.

The current quarter film results include the worldwide home entertainment performance of successful theatrical releases Jumper and What Happens in Vegas, and the pay-TV availability of The Simpsons Movie. The quarter also included the theatrical launches of X-Files: I Want to Believe, The Rocker and pre-release theatrical launch costs for Max Payne, which opened \#1 at the domestic box office on its opening weekend.

Twentieth Century Fox Television reported decreased contributions versus a year ago, primarily due to lower contributions from home entertainment releases, most notably from 24, The Simpsons, Family Guy and Prison Break.

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## TELEVISION

The Television segment reported first quarter operating income of $\$ 54$ million, a decline of $\$ 129$ million versus the same period a year ago, as improved results from MyNetworkTV were offset by lower contributions from the Fox Television Stations and STAR.

At the FOX Broadcasting Company, first quarter operating results were in-line with the prior year as improved results from Major League Baseball's All-Star game, as well as lower primetime programming and sports costs were offset by the absence of the Emmy Awards telecast on FOX in the prior year.

Fox Television Stations' (FTS) first quarter operating income declined $48 \%$ from the same period a year ago, as an overall weakening of the advertising market and competition from the Olympics was slightly offset by increased political advertising revenues. In addition, the year ago period included a full quarter of contributions from eight stations that were sold in July of this year.

STAR's first quarter operating income decreased versus the same quarter a year ago as $8 \%$ revenue growth driven by advertising and subscription revenue gains, primarily in India, was more than offset by increased expenses related to the termination of a distribution agreement.

## CABLE NETWORK PROGRAMMING

Cable Network Programming reported first quarter operating income of $\$ 379$ million, an increase of $\$ 90$ million over the first quarter a year ago. The $31 \%$ growth reflects increased contributions from Fox News Channel, the Regional Sports Networks (RSNs), the Big Ten Network and the Fox International Channels, partially offset by costs associated with the development of the Fox Business Network.

The Fox News Channel (FNC) increased its operating income $27 \%$ versus the first quarter a year ago primarily from increased affiliate revenues on higher rates and advertising revenue growth from higher pricing. During the quarter, viewership at FNC was more than $60 \%$ greater than its nearest competitor in primetime and more than $55 \%$ higher on a 24 -hour basis, reflecting FNC broadcasting nine of the top ten shows in cable news.

At our other cable channels, operating profit increased $33 \%$ from last year's first quarter results. Higher contributions at the RSNs were primarily the result of increased affiliate rates. The increased contribution from the Fox International Channels was driven by continued advertising and affiliate growth in Latin America and Europe. Also contributing to the increase was the consolidation of National Geographic Channel US beginning in October 2007. At the Big Ten Network, the reduction of the start up losses was driven by increased distribution due to recent carriage agreements.

## DIRECT BROADCAST SATELLITE TELEVISION

SKY Italia reported first quarter operating income of $\$ 165$ million, an improvement of $\$ 117$ million versus the $\$ 48$ million in operating income reported a year ago on local currency revenue growth of $18 \%$. The revenue growth includes the positive timing impact in this quarter from an expansion of soccer programming, which is now broadcast throughout fiscal 2009, as compared to only ten months of programming in fiscal 2008. The revenue growth was partially offset by increased operating expenses associated with higher subscriber related costs, as well as increased marketing costs. The improvement in operating income primarily reflects the timing of revenue recognition from expanded soccer programming and net subscriber additions of 359,000 added over the past 12 months, bringing SKY Italia's subscriber base to over 4.6 million at quarterend.

## MAGAZINES AND INSERTS

The Magazines and Inserts segment reported first quarter operating income of \$68 million, a decrease versus the $\$ 79$ million reported in the quarter a year ago. The reduced contribution was driven by lower demand for in-store marketing products, as well as lower revenue rates from free-standing inserts.

## NEWSPAPERS AND INFORMATION SERVICES

The Newspapers and Information Services segment reported first quarter operating income of $\$ 134$ million, up $\$ 41$ million from the $\$ 93$ million reported in the same period a year ago, as lower depreciation expense was partially offset by lower advertising revenues from the U.K. and Australia. In addition, the inclusion of Dow Jones \& Company reduced the segment operating income by $\$ 4$ million in the quarter.

The U.K. newspaper group reported an increase in operating income in local currency terms as compared with the first quarter a year ago, primarily as a result of the absence of accelerated depreciation on the decommissioned printing presses, which was partially offset by decreased advertising revenues. During the quarter, circulation revenues were in line with the first quarter of the prior year.

The Australian newspaper group reported lower first quarter operating income in local currency terms versus the first quarter of fiscal 2008 primarily due to lower classified advertising revenues resulting from declines in the employment and auto sectors. Additionally, circulation revenues decreased slightly during the quarter mainly from lower sales volume.

## BOOK PUBLISHING

HarperCollins operating income decreased $\$ 33$ million versus the same period a year ago due to a higher returns provision in North America combined with lower third-party distribution income. First quarter results included strong sales of The Story of Edgar

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Sawtelle by David Wroblewski (an Oprah's Book Club selection), The Way of the World by Ronald Suskind and Big Words for Little People by Jamie Lee Curtis. During the quarter, HarperCollins had 55 books on The New York Times bestseller list, including three books that reached the \#1 spot.

## OTHER

The Other segment reported first quarter operating loss of $\$ 101$ million, which was a $\$ 58$ million decline from a year ago, primarily due to lower contributions from NDS and the Eastern European television stations. The decline in NDS operating results was due to higher conditional access revenue in the same period a year ago. The Eastern European television stations operating results were lower than the same period a year ago as a result of higher investment in channels still in their early stages of development.

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## REVIEW OF EQUITY (LOSSES) EARNINGS OF AFFILIATES' RESULTS

First quarter net losses from affiliates were $\$ 359$ million versus earnings from affiliates of $\$ 246$ million in the same period a year ago. The decreased contributions from affiliates are primarily due to the inclusion of $\$ 447$ million in losses from Premiere AG, principally representing a write-down of our investment, as well as the absence of earnings from The DIRECTV Group and Gemstar as a result of their dispositions in fiscal 2008.

The Company's share of equity (losses) earnings of affiliates is as follows:

|  | \% Owned | 3 Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | US \$ Millions |  |  |  |
| BSkyB | 39\% | (a) | \$ | 52 | \$ | 64 |
| The DIRECTV Group | 0\% | (b) |  | - |  | 104 |
| Other affiliates | Various | (c) |  | (411) |  | 78 |
| Total equity (losses) earnings of affiliates |  |  | \$ | (359) | \$ | 246 |

${ }^{(a)}$ Please refer to BSkyB's earnings releases and SEC filings for detailed information.
${ }^{(b)}$ As a result of the transaction with Liberty Media Corporation that was completed on February 27, 2008, News Corporation no longer has an equity ownership interest in The DIRECTV Group.
${ }^{(c)}$ Primarily comprised of Premiere AG, Fox Cable Networks, Australian and STAR equity affiliates and Gemstar-TV Guide International (through May 2, 2008).

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## Foreign Exchange Rates

Average foreign exchange rates used in the year-to-date profit results are as follows:

|  | 3 Months Ended <br> September 30, |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |
|  |  |  |  |
|  | 0.89 | 0.85 |  |
| Australian Dollar/U.S. Dollar | 1.89 | 2.02 |  |
| U.K. Pounds Sterling/U.S. Dollar | 1.50 | 1.37 |  |
| Euro/U.S. Dollar |  |  |  |

To receive a copy of this press release through the Internet, access News Corp's corporate Web site located at http://www.newscorp.com

Audio from News Corp's conference call with analysts on the first quarter results can be heard live on the Internet at 4:30 p.m. Eastern Standard Time today. To listen to the call, visit http://www.newscorp.com

## Cautionary Statement Concerning Forward-Looking Statements

This document contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's views and assumptions regarding future events and business performance as of the time the statements are made. Actual results may differ materially from these expectations due to changes in global economic, business, competitive market and regulatory factors. More detailed information about these and other factors that could affect future results is contained in our filings with the Securities and Exchange Commission. The "forward-looking statements" included in this document are made only as of the date of this document and we do not have any obligation to publicly update any "forward-looking statements" to reflect subsequent events or circumstances, except as required by law.

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## CONSOLIDATED STATEMENTS OF OPERATIONS

Earnings per share amounts - basic and diluted


US \$ Millions (except per share amounts)

| \$ | 7,509 | \$ | 7,067 |
| :---: | :---: | :---: | :---: |
|  | 4,572 |  | 4,408 |
|  | 1,688 |  | 1,290 |
|  | 296 |  | 322 |
|  | 953 |  | 1,047 |
|  | (359) |  | 246 |
|  | (221) |  | (213) |
|  | 40 |  | 100 |
|  | 304 |  | - |
|  | 717 |  | 1,180 |
|  | (181) |  | (414) |
|  | (21) |  | (34) |
| \$ | 515 | \$ | 732 |

2,611
3,127
2,613
3,139
$\$ 0.23$

| CONSOLIDATED BALANCE SHEETS | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ |  | June 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets | US \$ Millions |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 5,500 | \$ | 4,662 |
| Receivables, net |  | 6,804 |  | 6,985 |
| Inventories, net |  | 2,420 |  | 2,255 |
| Other |  | 576 |  | 460 |
| Total current assets |  | 15,300 |  | 14,362 |
| Non-current assets: |  |  |  |  |
| Receivables |  | 430 |  | 464 |
| Investments |  | 2,667 |  | 3,284 |
| Inventories, net |  | 3,263 |  | 3,064 |
| Property, plant and equipment, net |  | 6,552 |  | 7,021 |
| Intangible assets, net |  | 13,778 |  | 14,460 |
| Goodwill |  | 18,160 |  | 18,620 |
| Other non-current assets |  | 1,041 |  | 1,033 |
| Total non-current assets |  | 45,891 |  | 47,946 |
| Total assets | \$ | 61,191 | \$ | 62,308 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Borrowings | \$ | 290 | \$ | 281 |
| Accounts payable, accrued expenses and other current liabilities |  | 5,928 |  | 5,695 |
| Participations, residuals and royalties payable |  | 1,263 |  | 1,288 |
| Program rights payable |  | 1,035 |  | 1,084 |
| Deferred revenue |  | 953 |  | 834 |
| Total current liabilities |  | 9,469 |  | 9,182 |
| Non-current liabilities: |  |  |  |  |
| Borrowings |  | 13,199 |  | 13,230 |
| Other liabilities |  | 4,480 |  | 4,823 |
| Deferred income taxes |  | 5,207 |  | 5,456 |
| Minority interest in subsidiaries |  | 1,016 |  | 994 |
| Commitments and contingencies |  |  |  |  |
| Stockholders' Equity: |  |  |  |  |
| Class A common stock, \$0.01 par value |  | 18 |  | 18 |
| Class B common stock, $\$ 0.01$ par value |  | 8 |  | 8 |
| Additional paid-in capital |  | 17,201 |  | 17,214 |
| Retained earnings and accumulated other comprehensive income |  | 10,593 |  | 11,383 |
| Total stockholders' equity |  | 27,820 |  | 28,623 |
| Total liabilities and stockholders' equity | \$ | 61,191 | \$ | 62,308 |

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## CONSOLIDATED STATEMENTS OF CASH FLOWS

| 3 Months Ended September 30,20082007 |  |  |  |
| :---: | :---: | :---: | :---: |
| US \$ Millions |  |  |  |
| \$ | 515 | \$ | 732 |
|  | 296 |  | 322 |
|  | 23 |  | 12 |
|  | 359 |  | (246) |
|  | 30 |  | 19 |
|  | (304) |  | - |
|  | 21 |  | 34 |
|  | (199) |  | (719) |
|  | (442) |  | (215) |
|  | (59) |  | 864 |
|  | 240 |  | 803 |
|  | (213) |  | (343) |
|  | (65) |  | (239) |
|  | (15) |  | (35) |
|  | (16) |  | 3 |
|  | 1,010 |  | 289 |
|  | 701 |  | (325) |
|  | 38 |  | 10 |
|  | (33) |  | - |
|  | 3 |  | 39 |
|  | - |  | (122) |
|  | (7) |  | (2) |
|  | 18 |  | 22 |
|  | 19 |  | (53) |
|  | 960 |  | 425 |
|  | 4,662 |  | 7,654 |
|  | (122) |  | 39 |
| \$ | 5,500 | \$ | 8,118 |

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## SEGMENT INFORMATION

3 Months Ended<br>September 30,<br>2008<br>2007

US \$ Millions

## Revenues

Filmed Entertainment
Television
Cable Network Progra
Direct Broadcast Sate
Magazines and Insert
Newspapers and Infor
Book Publishing
Other
Total Revenues

Operating Income

| Filmed Entertainment | \$ | 251 | \$ | 362 |
| :---: | :---: | :---: | :---: | :---: |
| Television |  | 54 |  | 183 |
| Cable Network Programming |  | 379 |  | 289 |
| Direct Broadcast Satellite Television |  | 165 |  | 48 |
| Magazines and Inserts |  | 68 |  | 79 |
| Newspapers and Information Services |  | 134 |  | 93 |
| Book Publishing |  | 3 |  | 36 |
| Other |  | (101) |  | (43) |
| Total Operating Income | \$ | 953 | \$ | 1,047 |

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## NOTE 1 - OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION

Operating income before depreciation and amortization, defined as operating income plus depreciation and amortization and the amortization of cable distribution investments, eliminates the variable effect across all business segments of non-cash depreciation and amortization. Since operating income before depreciation and amortization is a non-GAAP measure it should be considered in addition to, not as a substitute for, operating income, net income, cash flow and other measures of financial performance reported in accordance with GAAP. Operating income before depreciation and amortization does not reflect cash available to fund requirements, and the items excluded from operating income before depreciation and amortization, such as depreciation and amortization, are significant components in assessing the Company's financial performance. Management believes that operating income before depreciation and amortization is an appropriate measure for evaluating the operating performance of the Company's business segments. Operating income before depreciation and amortization, which is the information reported to and used by the Company's chief decision maker for the purpose of making decisions about the allocation of resources to segments and assessing their performance, provides management, investors and equity analysts a measure to analyze operating performance of each business segment and enterprise value against historical and competitors' data.

The following table reconciles operating income before depreciation and amortization to the presentation of operating income.

|  | 3 Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | US \$ Millions |  |  |  |
| Operating income | \$ | 953 | \$ | 1,047 |
| Depreciation and amortization |  | 296 |  | 322 |
| Amortization of cable distribution investments |  | 23 |  | 12 |
| Operating income before depreciation and amortization | \$ | 1,272 |  | 1,381 |

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|  | Operating income (loss) |  | Depreciation and amortization |  | Amortization of cable distribution investments |  | Operating income (loss) before depreciation and amortization |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filmed Entertainment | \$ | 251 | \$ | 23 | \$ | - | \$ | 274 |
| Television |  | 54 |  | 22 |  | - |  | 76 |
| Cable Network Programming |  | 379 |  | 29 |  | 23 |  | 431 |
| Direct Broadcast Satellite |  |  |  |  |  |  |  |  |
| Television |  | 165 |  | 60 |  | - |  | 225 |
| Magazines and Inserts |  | 68 |  | 2 |  | - |  | 70 |
| Newspapers and Information |  |  |  |  |  |  |  |  |
| Services |  | 134 |  | 90 |  | - |  | 224 |
| Book Publishing |  | 3 |  | 2 |  | - |  | 5 |
| Other |  | (101) |  | 68 |  | - |  | (33) |
| Total | \$ | 953 | \$ | 296 | \$ | 23 | \$ | 1,272 |

Filmed Entertainment
Television
Cable Network Programming
Direct Broadcast Satellite

Television
Magazines and Inserts
Newspapers and Information Services
Book Publishing
Other
Total

For the Three Months Ended September 30, 2008 (US \$ Millions)

For the Three Months Ended September 30, 2007
(US \$ Millions)

| Operating income (loss) |  | Depreciation and amortization |  | Amortization of cable distribution investments |  | Operating income before depreciation and amortization |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 362 | \$ | 21 | \$ | - | \$ | 383 |
|  | 183 |  | 24 |  | - |  | 207 |
|  | 289 |  | 20 |  | 12 |  | 321 |
|  | 48 |  | 50 |  | - |  | 98 |
|  | 79 |  | 2 |  | - |  | 81 |
|  | 93 |  | 139 |  | - |  | 232 |
|  | 36 |  | 2 |  | - |  | 38 |
|  | (43) |  | 64 |  | - |  | 21 |
| \$ | 1,047 | \$ | 322 | \$ | 12 | \$ | 1,381 |

