

Department of Resources, Energy and Tourism consultancy services let during 2007–08 of \$10,000 or more

Consultant name	Description	Contract Price (\$)	Selection Process^a	Justification^b
ACIL Tasman	Provision of expert analytical services	195,087	Open Tender	A
Alberfield Pty Ltd	Provision of project implementation services	15,887	Open Tender	B
Allens Arthur Robinson	Provision of services for the preparation of drafting instructions and legislation	210,000	Open Tender	B
Allens Arthur Robinson	Provision of program support services	128,376	Open Tender	B
Construction Estimating Pty Ltd t/a Q.S. Services	Provision of expert analytical services	23,320	Select Tender	A
CRC for Sustainable Tourism Pty Limited	Provision of project implementation services	44,000	Direct Sourcing	A
CSIRO	Provision of project management services	594,739	Open Tender	A
D&J Griffiths Pty Ltd	Provision of expert analytical services	49,500	Direct Sourcing	A
Energy Futures Australia Pty Ltd	Provision of project management services	66,000	Direct Sourcing	A
EnerVative Solutions Pty Ltd	Provision of project implementation services	15,972	Open Tender	B
Exergy Australia Pty Ltd	Provision of program support services	14,370	Open Tender	A
Exergy Australia Pty Ltd	Provision of project implementation services	23,100	Open Tender	B
Future Perfect Communications Pty Ltd	Provision of research, writing and editing services	10,973	Open Tender	A
Gas Market Company Limited	Provision of expert analytical services	150,000	Direct Sourcing	B
GHD Pty Ltd	Provision of program support services	49,869	Open Tender	A
GHD Pty Ltd	Provision of research and analytical services	14,300	Open Tender	A
Grant Sarra Consultancy Services	Provision of project management services	70,931	Direct Sourcing	A

Consultant name	Description	Contract Price (\$)	Selection Process ^a	Justification ^b
Instinct and Reason p/l	Provision of research and analytical services	119,900	Open Tender	A
Maestro Communications Pty Ltd	Provision of HR services	117,000	Direct Sourcing	A
Marathon Monitoring Systems Pty Ltd t/a Genesis Now	Provision of project implementation services	14,001	Open Tender	A
Marsh Pty Ltd	Provision of project management services	149,710	Open Tender	A
McLachlan Lister Pty Ltd	Provision of project support services	341,000	Open Tender	B
Morison Consulting Pty Ltd	Provision of independent advisory services	42,900	Direct Sourcing	A
NERA Economic Consulting	Provision of project support services	235,432	Open Tender	B
NERA Economic Consulting	Provision of project implementation services	44,183	Direct Sourcing	A
NERA Economic Consulting	Provision of project implementation services	86,988	Direct Sourcing	B
Noetic Solutions Pty Limited	Provision of facilitation services	10,900	Direct Sourcing	A
Noetic Solutions Pty Limited	Provision of facilitation services	74,000	Select Tender	A
Parsons Brinckerhoff Australia Pty Ltd	Provision of research and analytical services	191,290	Open Tender	B
Patricia Williamson	Provision of program management services	34,485	Direct Sourcing	A
PricewaterhouseCoopers	Provision of research, writing and editing services	66,000	Open Tender	B
PricewaterhouseCoopers (VIC)	Provision of research and analytical services	139,689	Open Tender	A
PricewaterhouseCoopers Public Sector Services Pty Ltd	Provision of expert analytical services	55,000	Direct Sourcing	B
Rawetech Technologies	Provision of expert analytical services	17,000	Open Tender	B
ROAM Consulting	Provision of research and analytical services	86,120	Select Tender	B

Consultant name	Description	Contract Price (\$)	Selection Process ^a	Justification ^b
Sinclair Knight Merz Pty Ltd	Provision of program implementation services	368,352	Open Tender	A
Sugar Research Limited t/a Sugar Research Institute	Provision of program implementation services	86,700	Select Tender	B
Trade and Management Consultants Australia	Development of a reporting and management package	33,654	Direct Sourcing	B
Trade and Management Consultants Australia	Provision of research, writing and editing services	99,900	Select Tender	A
University of Melbourne	Provision of specialist services to serve on a Committee	27,000	Direct Sourcing	B
URS Australia Pty Ltd	Provision of program support services	22,120	Open Tender	A
Woodley, Edward A	Provisions of expert advisory services	71,000	Direct Sourcing	B
Wyld Group Pty Ltd	Provision of research and analytical services	158,170	Open Tender	A
Total		4,368,916		

Notes:

- a. Explanation of selection process terms drawn from the Commonwealth Procurement Guidelines (January 2005):

Open tender: A procurement procedure in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders. Public tenders are sought from the marketplace using national and major metropolitan newspaper advertising and the Australian Government AusTender Internet site.

Select tender: A procurement procedure in which the procuring agency selects which potential suppliers are invited to submit tenders. Tenders are invited from a short list of competent suppliers.

Direct sourcing: A form of restricted tendering, available only under certain defined circumstances, with a single potential supplier or suppliers being invited to bid because of their unique expertise and/or their special ability to supply the goods and/or services sought.

Panel: An arrangement under which a number of suppliers, usually selected through a single procurement process, may each supply property

or services to an agency as specified in the panel arrangements. Tenders are sought from suppliers that have pre-qualified on the agency panels to supply to the government. This category includes standing offers and supplier panels where the consultant offers to supply goods and services for a pre-determined length of time, usually at a pre-arranged price.

b. Justification for decision to use consultancy:

A – skills currently unavailable within agency

B – need for specialised or professional skills

C – need for independent research or assessment