



NOTICE OF ANNUAL STOCKHOLDERS' MEETING

NOTICE IS HEREBY GIVEN that the annual meeting of stockholders of **INTEGRATED MICRO-ELECTRONICS, INC.** will be held at the Grand Ballroom of the Hotel InterContinental Manila, Ayala Center, Makati City, on **Friday, April 13, 2012 at 9:00 o'clock in the morning** with the following

A G E N D A

1. Determination of Quorum
2. Approval of Minutes of Previous Meeting
3. Annual Report
4. Ratification of All Acts and Resolutions of the Board of Directors and Management Adopted During the Preceding Year
5. Election of Directors (including the Independent Directors)
6. Election of Auditors and Fixing of their Remuneration
7. Consideration of Such Other Business as May Properly Come Before the Meeting
8. Adjournment

Only stockholders of record at the close of business on **February 15, 2012** are entitled to notice of, and to vote at, this meeting.

Makati City, February 1, 2012.

A handwritten signature in blue ink, reading "Sheila Marie U. Tan".

SHEILA MARIE U. TAN
Corporate Secretary

We are not soliciting your proxy. However, if you would be unable to attend the meeting but would like to be represented thereat, you may accomplish the herein proxy form and submit the same on or before **March 30, 2012** to the Office of the Corporate Secretary at 33^F Tower One, Ayala Triangle, Ayala Avenue, Makati City. Validation of proxies shall be held on **April 3, 2012** at 9:00 a.m. at the Office of the Corporate Secretary. Thank you.

PROXY

The undersigned stockholder of **INTEGRATED MICRO-ELECTRONICS, INC.** (the "Company") hereby appoints _____ or in his absence, the Chairman of the meeting, as *attorney* and *proxy*, with power of substitution, to present and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the annual meeting of stockholders of the Company on April 13, 2012 and at any of the adjournments thereof for the purpose of acting on the following matters:

- | | |
|---|---|
| <p>1. Approval of minutes of previous meeting. <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Abstain</p> <p>2. Approval of annual report. <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Abstain</p> <p>3. Ratification of all acts and resolutions of the Board of Directors and Management adopted during the preceding year. <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Abstain</p> <p>4. Election of Directors <input type="checkbox"/> Vote for all nominees listed below Jaime Augusto Zobel de Ayala Fernando Zobel de Ayala Arthur R. Tan Diosdado P. Banatao (Independent) Jose Ignacio A. Carlos John Eric T. Francia Alelie T. Funcell (Independent) Delfin C. Gonzalez, Jr. Delfin L. Lazaro Hiroshi Nishimura (Independent) Rafael Ma. C. Romualdez</p> <p><input type="checkbox"/> Withhold authority for all nominees listed above</p> <p><input type="checkbox"/> Withhold authority to vote for the nominees listed below: _____ _____ _____</p> | <p>5. Election of SyCip Gorres Velayo & Co. as the independent auditor and fixing of their remuneration. <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Abstain</p> <p>6. At their discretion, the proxies named above are authorized to vote upon such other matters as may properly come before the meeting. <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>_____ PRINTED NAME OF STOCKHOLDER</p> <p>_____ SIGNATURE OF STOCKHOLDER/AUTHORIZED SIGNATORY</p> <p>_____ DATE</p> |
|---|---|

THIS PROXY SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE **MARCH 30, 2012**, THE DEADLINE FOR SUBMISSION OF PROXIES.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT AND/OR AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS.

A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. A PROXY IS ALSO CONSIDERED REVOKED IF THE STOCKHOLDER ATTENDS THE MEETING IN PERSON AND EXPRESSED HIS INTENTION TO VOTE IN PERSON.

NOTARIZATION OF THIS PROXY IS NOT REQUIRED.

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 20-IS

Information Statement
of
INTEGRATED MICRO-ELECTRONICS, INC.
(the “Registrant,” “Company” or “IMI”)
Pursuant to Section 20 of the Securities Regulation Code

1. Check the appropriate box:

☐ Preliminary Information Sheet
☒ Definitive Information Sheet

2. Name of Registrant as specified in its charter: INTEGRATED MICRO-ELECTRONICS, INC.
3. Province, country or other jurisdiction of incorporation or organization: REPUBLIC OF THE PHILIPPINES
4. SEC Identification Number: 94419
5. BIR Tax Identification Code: 000-049-747-000
6. Address of Principal Office: 34/F Tower One & Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City
7. Registered Business Address: North Science Avenue
Special Export Processing Zone
Laguna Technopark
Biñan, Laguna
8. Registrant’s telephone number, including area code: (632) 756-6840
9. Date, time and place of the meeting of security holders:

Date - April 13, 2012
Time - 9:00 A.M.
Place - Grand Ballroom, InterContinental Manila
Ayala Center, Makati City

10. Approximate date on which the Information Statement is first to be sent or given to security holders:

March 21, 2012

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA:

a. Shares of Stock

| <u>Title of Each Class</u> | <u>Par Value</u> | <u>No. of Shares</u> | <u>Amount</u> |
|----------------------------|------------------|----------------------|-------------------|
| Common | ₱1.00 | 1,434,078,088 | ₱1,434,078,088.00 |

b. Debt Securities - None

12. Are any or all of registrant's securities listed in a Stock Exchange?

☒ Yes

☐ No

1,350,476,697 common shares are listed with the Philippine Stock Exchange ("PSE"), including 15,892,109 treasury shares.

* * *

INFORMATION REQUIRED IN INFORMATION STATEMENT

A. GENERAL INFORMATION

Item 1. Date, time and place of meeting of security holders

- a. Date - April 13, 2012
Time - 9:00 A.M.
Place - Grand Ballroom, InterContinental Manila
Ayala Center, Makati City
- Principal Office - 34/F Tower One & Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City
- b. Approximate date when the Information Statement is first to be sent to security holders: March 21, 2012

**WE ARE NOT ASKING YOU FOR A PROXY AND YOU
ARE REQUESTED NOT TO SEND US A PROXY**

Item 2. Dissenter's right of appraisal

There are no matters or proposed corporate actions which may give rise to appraisal rights under Title X of the Corporation Code of the Philippines.

Item 3. Interest of certain persons in or opposition to matters to be acted upon.

There is no matter to be acted upon in which any Director or Executive Officer is involved or had a direct, indirect or substantial interest.

No Director has informed the Company of his opposition to any matter to be acted upon.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting securities and principal holders thereof

- | | | |
|----|--|--|
| a. | Number of shares outstanding as of January 31, 2012: | 1,434,078,088 Common shares |
| | | 1,300,000,000 Preferred shares |
| | Number of votes entitled: | one (1) vote per share for Common and Preferred shares |
| b. | All stockholders of record as of February 15, 2012 are entitled to notice and to vote at the Annual Stockholders' Meeting. | |
| c. | Manner of voting | |

Sections 7 and Section 8 of Article III of the By-laws of the Company (the “By-laws”) provide:

“Section 7 - Each share of stock entitles the person in whose name it is registered in the books of the corporation one vote, provided the conditions as regards payment subject to which it was issued have been complied with.”

“Section 8 - The election of Directors shall be by ballot and each stockholder entitled to vote may cast the vote to which the number of shares he owns entitles him, for as many persons as are to be elected as Directors, or he may give to one candidate as many votes as the number of

Directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates he may see fit, provided that the whole number of votes cast by him shall not exceed the number of shares owned by him multiplied by the whole number of Directors to be elected. x x x ”

d. Security ownership of certain record and beneficial owners and management

i. Security ownership of certain record and beneficial owners (of more than 5%) as of January 31, 2012.

| Title of Class | Name, address of Record Owner and Relationship with Issuer | Name of Beneficial Owner and Relationship with Record Owner | Citizenship | No. of Shares Held | Percent of outstanding Shares |
|-----------------------|--|--|--------------------|---------------------------|--------------------------------------|
| Common | AYC Holdings, Ltd. ¹ 33/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Ave., Makati City | AYC Holdings, Ltd. ² | BVI | 957,537,373 | 35.02% |
| Preferred | Ayala Corporation ³ 34/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Ave., Makati City | Ayala Corporation ⁴ | Filipino | 596,043,238 | 21.80% |
| Preferred | Asiacom Philippines, Inc. ⁵ 34/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Ave., Makati City | Asiacom Philippines, Inc. ⁶ | Filipino | 460,000,000 | 16.82% |
| Common | PCD Nominee Corporation (Filipino) ⁷ 37/F Tower One, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City | Resins, Inc. ⁸ | Filipino | 239,412,304 | 8.76% |
| Preferred | Resins, Inc. ⁹ E. Rodriguez Ave., Pasig City | Resins, Inc. ¹⁰ | Filipino | 219,979,398 | 8.05% |

ii. Security ownership of directors and management as of January 31, 2012.

| Title of Class | Name of Beneficial Owner | Amount and Nature of Beneficial Ownership | Citizenship | Percent of All Class |
|-----------------------|---------------------------------|--|--------------------|-----------------------------|
| <i>Directors</i> | | | | |
| Common | Jaime Augusto Zobel de Ayala | 100 (direct) | Filipino | 0.0000% |
| Common | Fernando Zobel de Ayala | 100 (direct) | Filipino | 0.0000% |
| Common | Delfin L. Lazaro | 100 (direct) | Filipino | 0.0000% |

¹ AYC Holdings, Ltd. (AYC) is a stockholder of the Company.

² The Board of Directors of AYC has the power to decide how AYC's shares in IMI are to be voted.

³ The Chairman of Ayala Corporation (AC), Jaime Augusto Zobel de Ayala, is the Chairman of the Company.

⁴ The Board of Directors of AC has the power to decide how AC's shares in IMI are to be voted.

⁵ The Chairman of Asiacom Philippines, Inc. (Asiacom), Jaime Augusto Zobel de Ayala, is the Chairman of the Company.

⁶ The Board of Directors of Asiacom has the power to decide how Asiacom shares in IMI are to be voted.

⁷ The PCD is not related to the Company.

⁸ Resins, Inc. (Resins) is a customer of a participant of PCD. The Board of Directors of Resins has the power to decide how Resins shares in IMI are to be voted.

⁹ Resins is not related to the Company.

¹⁰ The Board of Directors of Resins has the power to decide how Resins shares in IMI are to be voted.

| | | | | | |
|---|------------------------------|-------------------|---------------------|-------------|----------------|
| Common | Arthur R. Tan | 15,279,252 | (direct & indirect) | Filipino | 0.5588% |
| Common | Rafael Ma. C. Romualdez | 115 | (direct) | Filipino | 0.0000% |
| Common | Jose Ignacio A. Carlos | 115 | (direct) | Filipino | 0.0000% |
| Common | Diosdado P. Banatao | 115 | (direct) | American | 0.0000% |
| Common | Delfin C. Gonzalez, Jr. | 100 | (direct) | Filipino | 0.0000% |
| Common | Hiroshi Nishimura | 115 | (direct) | Japanese | 0.0000% |
| Common | Alelie T. Funcell | 115 | (direct) | Filipino | 0.0000% |
| Common | John Eric T. Francia | 100 | (direct) | Filipino | 0.0000% |
| <i>CEO and Most Highly Compensated Officers</i> | | | | | |
| Common | Arthur R. Tan | 15,279,252 | (direct & indirect) | Filipino | 0.5588% |
| Common | Jerome S. Tan | 0 | | Singaporean | 0.0000% |
| Common | Linardo Z. Lopez | 2,817,583 | (indirect) | Filipino | 0.1031% |
| Common | Shong Cheng Yeh | 1,725,617 | (indirect) | Malaysian | 0.0631% |
| Common | Andrew C. Carreon | 2,409,060 | (indirect) | Filipino | 0.0881% |
| Preferred | | 1,043,400 | (direct) | | 0.0382% |
| Common | Jeremy G. Cowx | 287,602 | (indirect) | Canadian | 0.0105% |
| Common | Michael R. Hansson | 1,919,772 | (indirect) | Swedish | 0.0702% |
| Common | Lucrecio B. Mendoza | 1,072,722 | (indirect) | Filipino | 0.0392% |
| Common | Mary Ann S. Natividad | 1,606,592 | (indirect) | Filipino | 0.0588% |
| Preferred | | 200,000 | (direct) | | 0.0073% |
| Common | Timothy Patterson | 1,955,698 | (indirect) | American | 0.0715% |
| Common | Melita R. Tomelden | 305,695 | (indirect) | Filipino | 0.0112% |
| Common | Reynaldo N. Torda | 690,247 | (indirect) | Filipino | 0.0252% |
| Preferred | | 100,000 | (direct) | | 0.0037% |
| Common | Monina S. Lasala | 0 | | Filipino | 0.0000% |
| Common | Rafael Nestor V. Mantaring | 1,207,931 | (indirect) | Filipino | 0.0442% |
| Common | Jaime G. Sanchez | 343,006 | (indirect) | Filipino | 0.0125% |
| Common | Olaf Gresens | 1,150,411 | (indirect) | German | 0.0421% |
| Common | Joselito B. Bantatua | 0 | | Filipino | 0.0000% |
| Common | Fernandel I. Evangelista | 620,340 | (indirect) | Filipino | 0.0227% |
| Common | Dominador P. Leonida III | 0 | | Filipino | 0.0000% |
| Common | Geronimo B. Magsombol | 681,887 | (indirect) | Filipino | 0.0249% |
| Common | Jawaharlal K. Milanes | 468,124 | (indirect) | | 0.0171% |
| Common | Anthony Raymond P. Rodriguez | 172,561 | (indirect) | Filipino | 0.0063% |
| Common | Mario Bernardo N. Santos | 0 | | Filipino | 0.0000% |
| <i>Other Executive Officers</i> | | | | | |
| Common | Sheila Marie U. Tan | 0 | | Filipino | 0.0000% |
| Common | Christian Gerard P. Castillo | 0 | | Filipino | 0.0000% |
| All Directors and Officers as a group | | 36,058,575 | | | 1.3189% |

None of the members of the Company's directors and management owns 2.0% or more of the outstanding capital stock of the Company.

iii. Voting trust holders of 5% or more

The Company knows of no person holding more than 5% of common shares under a voting trust or similar agreement.

iv. Changes in control

No change of control in the Company has occurred since the beginning of its last fiscal year.

Item 5. Directors and executive officers

Section 9 of Article III of the By-laws provides:

“Section 9 - At the regular general meetings, a Board of eleven (11) Directors shall be elected who shall hold office for a term of one (1) year or until their successors shall have been elected and qualified.”

The record of attendance of the directors at the meetings of the Board of Directors (the “Board”) held in 2011 is as follows:

| Directors | No. of Meetings Attended/Held¹¹ | Percent Present |
|------------------------------|---|------------------------|
| Jaime Augusto Zobel de Ayala | 5/5 | 100% |
| Fernando Zobel de Ayala | 3/5 | 60% |
| Delfin L. Lazaro | 4/5 | 80% |
| Arthur R. Tan | 5/5 | 100% |
| Jose Ignacio A. Carlos | 4/5 | 80% |
| Rafael Ma. C. Romualdez | 5/5 | 100% |
| Delfin C. Gonzalez, Jr. | 4/5 | 80% |
| John Eric T. Francia | 4/5 | 80% |
| Hiroshi Nishimura | 5/5 | 100% |
| Diosdado P. Banatao | 4/5 | 80% |
| Alelie T. Funcell | 5/5 | 100% |

The Management Committee members and other officers of the Company, unless removed by the Board, shall serve as such until their successors are elected or appointed.

a. Information required of directors and executive officers

i. Directors and executive officers

The nominees for election to the Board at the annual meeting of the shareholders are as follows:

| | |
|------------------------------|-------------------------|
| Jaime Augusto Zobel de Ayala | Delfin C. Gonzalez, Jr. |
| Fernando Zobel de Ayala | Delfin L. Lazaro |
| Diosdado P. Banatao | Hiroshi Nishimura |
| Jose Ignacio A. Carlos | Rafael Ma. C. Romualdez |
| John Eric T. Francia | Arthur R. Tan |
| Alelie T. Funcell | |

Messrs. Diosdado P. Banatao and Hiroshi Nishimura and Ms. Alelie T. Funcell are nominated as independent directors. Each nominee has accepted his or her nomination.

Ms. Nanette E. Calderon, a shareholder of the Company, formally nominated all the 11 candidates. Ms. Calderon is not related to any of the nominees including the nominees for independent directors. Please refer to Annex “A” for the summary of the directors’ qualifications.

The Nomination Committee of IMI (composed of Jaime Augusto Zobel de Ayala, Chairman, Alelie T. Funcell and Jose Ignacio A. Carlos) pre-screened the qualifications of the nominees and prepared the final list of nominees in accordance with SRC Rule 38 (Requirements on Nomination and Election of Independent Directors) and the By-laws of the Company.

Messrs. Jaime Augusto Zobel de Ayala, Fernando Zobel de Ayala, Banatao, Lazaro, Romualdez and Tan have served as directors of the Company for more than five years. Mr. Carlos was elected to the Board in 2007, Messrs. Gonzalez and Francia in July 2010, and Mr. Nishimura and Ms. Funcell in April 2010.

¹¹ In 2011 during the incumbency of the director

The above-named nominees are expected to attend the scheduled annual stockholders' meeting.

The Company has adopted the SRC Rule 38 (Requirements on Nomination and Election of Independent Directors) and compliance therewith has been made. The Company undertakes to abide by SRC Rule 38 on the required number of independent directors subject to any revision that may be prescribed by the Securities and Exchange Commission.

ii. Significant employees

The significant employees of the Company consist of its entire work force. Everyone is expected to work as part of a team to achieve the Company's goals and objectives.

iii. Family relationships

Jaime Augusto Zobel de Ayala, Chairman of the Board, and Fernando Zobel de Ayala, a director of the Company, are brothers.

There are no known family relationships between the current members of the Board and key officers other than the above.

iv. Involvement in Certain Legal Proceedings

There are no material pending legal proceedings, bankruptcy petition, conviction by final judgment, order, judgment or decree or any violation of a securities or commodities law for the past five years and the preceding years until January 31, 2012 to which the Company or any of its subsidiaries or its directors or executive officers is a party or of which any of its material properties are subject in any court or administrative government agency.

In any event, the Company filed a civil case on April 11, 2011 against Standard Insurance ("Standard") seeking to collect Standard's share in the loss incurred by the Company consisting in damage to production equipment and machineries as a result of the May 24, 2009 fire at the Company's Cebu facility which the Company claims to be covered by Standard's "Industrial All Risks Material Damage with Machinery Breakdown and Business Interruption" policy. The share of Standard in the loss is 22% or US \$1,117,056.84 after its co-insurers all paid. The Company had to resort to court action after Standard denied its claim on the ground that the claim is an excepted peril. Standard filed a motion to dismiss on various grounds, such as lack of cause of action and of prescription. The RTC denied the motion to dismiss but Standard filed a Motion for Reconsideration, which is pending resolution.

b. Certain Relationships and Related Transactions

The Company and its subsidiaries, in their regular conduct of business, have entered into transactions with associates and other related parties principally consisting of advances and reimbursement of expenses, and sales and purchases of goods on an arm's length basis and at current market prices at the time of the transactions.

No other transaction was undertaken by the Company in which any director or executive officer was involved or had a direct or indirect material interest.

To date, there are no complaints received by the Company regarding related-party transactions.

c. Ownership structure and parent company

As of January 31, 2012, AYC Holdings, Ltd., Ayala Corporation, Asiacom Philippines, Inc. and Resins, Inc. own 35.02%, 21.80%, 16.82% and 16.81% of the total outstanding common and preferred stock of the Company, respectively.

d. Resignation of directors

To date, no director has resigned from, or declined to stand for re-election to the Board since the date of the 2011 annual meeting of stockholders due to any disagreement with the Company relative to the Company's operations, policies and practices.

Item 6. Compensation of directors and executive officers

a. Executive Compensation

| Name and Principal Position | Year | Salary | Other Income |
|--|------|--------|--------------|
| Arthur R. Tan President & Chief Executive Officer | | | |
| Jerome S. Tan Global Chief Financial Officer | | | |
| Linardo Z. Lopez Senior Managing Director, Global Materials and Supply Chain | | | |
| Shong Cheng Yeh Senior Managing Director, COO Asia | | | |
| Andrew C. Carreon Managing Director, Chief Information Officer and COO of PSi Technologies, Inc. | | | |
| Jeremy G. Cowx, Managing Director, Sales Director | | | |
| Michael R. Hansson Managing Director, Chief Technology Architect for Test & Systems Development | | | |
| Lucrecio B. Mendoza Managing Director, Head of Test and Systems Development and Value Engineering | | | |
| Mary Ann S. Natividad Managing Director, Global Head of Key Accounts Management | | | |
| Timothy Patterson Managing Director, USA and Global Head of Advanced Manufacturing Engineering | | | |
| Melita R. Tomelden Managing Director, Global Head of Quality & Reliability | | | |
| Reynaldo N. Torda Managing Director, Head of Operations of PSi Technologies, Inc. | | | |
| Monina S. Lasala Vice President, Global Head of Human Resources | | | |
| Rafael Nestor V. Mantaring Vice President, Head of Designs and Development | | | |
| Jaime G. Sanchez Vice President, Deputy CFO and Group Controller | | | |
| Olaf Gresens | | | |

| | | | |
|--|----------------|------------|-----------|
| Global Head of Sales and Marketing | | | |
| Joselito B. Bantatua Assistant Vice President, General Manager-Jiaxing | | | |
| Fernandel I. Evangelista Assistant Vice President, Energy Solutions | | | |
| Dominador P. Leonida, III Assistant Vice President, Deputy Head of Test and Systems Development | | | |
| Geronimo B. Magsombol Assistant Vice President, Plant Engineering Head | | | |
| Jawaharlal K. Milanes Assistant Vice President, Plant Engineering Head | | | |
| Anthony Raymond P. Rodriguez Assistant Vice President, Head of Treasury & Credit | | | |
| Mario Bernardo N. Santos Assistant Vice President, General Manager-Laguna 2 | | | |
| CEO & Other Named Executive Officers | Actual 2010 | P 95.90 M | P 47.37 M |
| | Actual 2011 | P 98.62 M | P 31.50 M |
| | Projected 2012 | P 104.93 M | P 36.30 M |
| All officers as a group unnamed | Actual 2010 | P 187.25 M | P 65.72 M |
| | Actual 2011 | P 191.71 M | P 46.89 M |
| | Projected 2012 | P 202.67 M | P 51.69 M |

The Company has no other arrangement with regard to the remuneration of its existing directors and officers aside from the compensation received as herein stated.

b. Compensation of directors

Section 9 of Article IV of the By-laws provides:

“Section 9 - Each director shall be entitled to receive from the Corporation, pursuant to a resolution of the Board of Directors, fees and other compensation for his services as director. The Board of Directors shall have the sole authority to determine the amount, form and structure of the fees and other compensation of the directors. In no case shall the total yearly compensation of directors exceed five percent (5%) of the net income before income tax of the Corporation during the preceding year. (as amended on February 23, 2011.)

x x x

The Chairman of the Board shall receive such remuneration as may be fixed by the Board of Directors each year, in addition to the per diem and compensation that each Director may be entitled to receive. (as amended on February 23, 2011.)”

i. Standard arrangement

During the 2008 annual stockholders’ meeting, the stockholders ratified the resolution fixing the remuneration of non-executive directors which the Board approved at its meeting on April 30, 2008, as follows:

- a. For each Director – ₱100,000.00 per diem per Board meeting actually attended;

- b. For each Board Committee member – ₱20,000.00 per diem per Committee meeting actually attended.

The executives who are members of the Board of the Company do not receive per diem. Their compensation, as executives of the Company, is included in the compensation table indicated above.

- ii. Other arrangement

None of the directors, in their personal capacity, has been contracted and compensated by the Company for services other than those provided as a director.

The Company has no other arrangement with regard to the remuneration of its existing directors and officers aside from the compensation received as herein stated.

- c. Employment contracts and termination of employment and change-in-control arrangements

The above named executive officers are covered by letters of appointment stating their respective job functionalities, among others.

- d. Warrants and options outstanding, repricing

The Company did not offer any stock options, warrants or rights to its employees.

Item 7. Independent public accountants

- a. The principal accountants and external auditors of the Company is the accounting firm of SyCip Gorres Velayo & Company (SGV & Co.). The same accounting firm is being recommended for re-election at the scheduled annual meeting.

- b. Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholders' Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

Pursuant to the General Requirements of SRC Rule 68, Par. 3 (Qualifications and Reports of Independent Auditors), the Company has engaged SGV & Co. as external auditor of the Company, and Ms. Josephine Adrienne A. Abarca has been the Partner-in-Charge effective audit year 2009.

- c. Changes in and disagreements with accountants on accounting and financial disclosure

The Company has engaged the services of SGV & Co. during the two most recent fiscal years. There are no disagreements with SGV & Co. on accounting and financial disclosure.

- d. Audit and audit-related fees

The Company paid or accrued the following fees, including VAT, to its external auditors in the past two years:

| | <u>Audit & Audit-related Fees</u> | <u>Tax Fees</u> | <u>Other Fees</u> |
|------|---------------------------------------|-----------------|-------------------|
| 2011 | ₱ 3.05M | - | ₱ 0.22M |
| 2010 | ₱ 3.7M | - | ₱ 6.2M |

SGV & Co. was engaged by the Company to audit its annual financial statements.

- e. Tax fees

No tax consultancy services were secured from SGV & Co.

f. All other fees

In 2011, SGV & Co. billed the Company for an aggregate fee of ₱0.22M for the review of the Company's interim condensed consolidated financial statements for the periods ending March 31, June 30 and September 30, 2011 in connection with the Company's compliance with SEC Form 17-Q.

In 2010, SGV & Co. billed the Company for an aggregate fee of ₱6.2M for the following services:

- i.) Financial and tax due diligence review services for the acquisition of PSi Technologies Inc.
- ii) Assistance in the development and implementation of an Enterprise Risk Management Program.
- iii) Preparation of Long Form Report and review of financial statements translated to peso related to the Company's increase in authorized capital stock and application of stock dividend.

The Company's Audit Committee (composed of Hiroshi Nishimura, Chairman, Rafael Ma. C. Romualdez and Jaime P. Villegas) recommended to the Board the appointment of SGV & Co. as its external auditor and the fixing of the audit fees. Likewise, the other services rendered by SGV & Co. were approved by the Board upon the recommendation of the Audit Committee. The Board then recommends to the stockholders, for their approval, the said recommendation.

C. ISSUANCE AND EXCHANGE OF SECURITIES

Item 8. Authorization or issuance of securities other than for exchange

There are no matters or actions to be taken up with respect to authorization or issuance of securities.

Item 9. Modification or exchange of securities

There are no matters or actions to be taken up in the meeting with respect to the modification of any class of the Company's securities or the issuance of authorization for issuance of one class of the Company's securities in exchange for outstanding securities of another class.

Item 10. Financial and other information

The audited financial statements as of December 31, 2011, Management's Discussion and Analysis, Market Price of Shares and Dividends and other data related to the Company's financial information are attached hereto as Annex "B." The Schedules required under Part IV(c) of Rule 68 will be included in the Annual Report (Form 17-A).

Item 11. Mergers, consolidations, acquisitions and similar matters

There are no matters or actions to be taken up in the meeting with respect to merger, consolidation, acquisition by, sale or liquidation of the Company.

Item 12. Acquisition or disposition of property

There are no matters or actions to be taken up in the meeting with respect to acquisition or disposition of any property by the Company.

Item 13. Restatement of accounts

Changes in Accounting Policies

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of the previous financial year except for the adoption of the following new and amended PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations from International Financial Reporting Interpretation

Committee (IFRIC) interpretations as of January 1, 2011. Except as otherwise indicated, the adoption of the new and amended standards as well as the Philippine Interpretations did not have significant impact on the consolidated financial statements.

- **PAS 24 (Amended), *Related Party Transactions***
The amendments clarify the definition of a related party. The new definitions emphasize a symmetrical view of related party relationships and clarify the circumstances in which persons and key management personnel affect related party relationships of an entity. In addition, the new amendment introduces an exemption from the general related disclosure requirements for transactions with government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity.
- **PAS 32, *Financial Instruments: Presentation* (Amendment) - *Classification of Rights Issues***
The amendment to PAS 32 amended the definition of a financial liability to enable entities to classify rights issues and certain options or warrants as equity instruments. The amendment is applicable if the rights are given pro rata to all of the existing owners of the same class of an entity's non-derivative equity instruments, to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency.
- **Philippine Interpretation IFRIC 14 (Amendment), *Prepayments of a Minimum Funding Requirements***
The amendment of the interpretation removes an unintended consequence when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover such requirements. The amendment permits a prepayment of future service cost by the entity to be recognized as a pension asset.
- **Philippine Interpretation IFRIC19, *Extinguishing Financial Liabilities with Equity Instruments***
The interpretation clarifies that equity instruments issued to a creditor to extinguish a financial liability qualify as consideration paid. The equity instruments issued are measured at their fair value. In case that this cannot be reliably measured, the instruments are measured at the fair value of the liability extinguished. Any gain or loss is recognized immediately in profit or loss.

Improvements to PFRSs

Improvements to PFRSs, an omnibus of amendments to standards, deal primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies but did not have any impact on the financial position or performance of the Group.

D. OTHER MATTERS

Item 14. Action with respect to reports

- a. Approval of the Minutes of the 2011 Annual Meeting of the Stockholders held on April 15, 2011 covering the following matters:
 - i) Annual report of officers;
 - ii) Ratification and approval of all acts and resolutions of the Board of Directors and the Executive Committee for the fiscal year 2010;
 - iii) Election of the members of the Board of Directors, including the Independent Directors, and
 - iv) Election of external auditors and fixing their remuneration.
- b. Approval of the Annual Report of Management for the year ending December 31, 2011.

Item 15. Amendment of charter, bylaws or other documents

There are no matters or actions to be taken up in the meeting with respect to any amendment of the Company's Articles of Incorporation or By-laws.

Item 16. Other proposed actions

- a. Ratification of all acts and resolutions of the Board and Management from the annual stockholders' meeting on April 15, 2011 until the annual stockholders' meeting on April 13, 2012 adopted in the ordinary course of business involving:
 - i) Approval of investments;
 - ii) Treasury matters including borrowings, opening of accounts and bank transactions;
 - iii) Appointment of signatories and amendments thereof.
- b. Election of the members of the Board, including the independent directors, for the ensuing calendar year.
- c. Election of external auditors and fixing their remuneration.

Item 17. Voting procedures

- a. Vote required

The vote of stockholders representing at a majority of the issued and outstanding capital stock entitled to vote is required.

- b. Method of Voting

Straight and Cumulative.

In all items for approval, each share of stock entitles its registered owner to one vote.

In case of election of directors, each common stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one nominee as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many nominees as he shall see fit, provided that the whole number of votes cast by him shall not exceed the number of shares owned by him multiplied by the total number of directors to be elected.

Voting will be by acclamation and will be counted by shares and not per capita. For the purpose of electing directors, voting will be by ballot only if demanded by a stockholder, if there are more nominees than the number of directors to be elected and if it is necessary to determine the winning nominees. The external auditor of the Company, SGV & Co., will validate the ballots.

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on the 19th day of March 2012.

INTEGRATED MICRO-ELECTRONICS, INC.



by: **SHEILA MARIE U. TAN**
Corporate Secretary

ANNEX “A” DIRECTORS AND KEY OFFICERS

The write-ups below include positions held by the directors and executive officers currently and during the past five years and their personal circumstances as of December 31, 2011.

Board of Directors

| | |
|------------------------------|---|
| Jaime Augusto Zobel de Ayala | Chairman of the Board of Directors |
| Fernando Zobel de Ayala | Director |
| Arthur R. Tan | Director, President & Chief Executive Officer |
| Diosdado P. Banatao | Independent Director |
| Jose Ignacio A. Carlos | Director |
| John Eric T. Francia | Director |
| Alelie T. Funcell | Independent Director |
| Delfin C. Gonzalez, Jr. | Director |
| Delfin L. Lazaro | Director |
| Hiroshi Nishimura | Independent Director |
| Rafael Ma. C. Romualdez | Director |

Jaime Augusto Zobel de Ayala, Filipino, 52, has served as Chairman of the Board of Directors of IMI since 1995. He also holds the following positions: Chairman and CEO of Ayala Corporation; Chairman of Globe Telecom, Inc. and Bank of the Philippine Islands; Co-Vice Chairman of Mermac, Inc., and Ayala Foundation, Inc.; Director of Ayala Land, Inc., Manila Water Company, Inc., BPI PHILAM Life Assurance Corp., Alabang Commercial Corporation, and Ayala International Pte Ltd.; Chairman of Harvard Business School Asia-Pacific Advisory Board, World Wildlife Fund Philippine Advisory Council and Children’s Hour Philippines, Inc.; Vice Chairman of the Asia Business Council; Co-Vice Chair of the Makati Business Club; Member of Harvard University Asia Center Advisory Committee; Member of the Mitsubishi Corporation International Advisory Committee, JP Morgan International Council, The Asia Society, International Business Council of the World Economic Forum, Pacific Basin Economic Council, Philippine Economic Society and Toshiba International Advisory Group; and Member of the Board of Trustees of the Eisenhower Fellowships, and the Singapore Management University.

Fernando Zobel de Ayala, Filipino, 51, has served as a director of IMI since 1995. He also holds the following positions: President and Chief Operating Officer of Ayala Corporation; Chairman of Ayala Land, Inc., Manila Water Company, Inc., Alabang Commercial Corp., Ayala DBS Holdings, Inc., AC International Finance Limited and Ayala International Pte, Ltd.; Co-Vice Chairman of Ayala Foundation, Inc. and Mermac, Inc.; Board Member of Globe Telecom, Inc., Bank of the Philippine Islands, Asiacom Philippines, Inc.; Member of The Asia Society, World Economic Forum, INSEAD East Asia Council and World Presidents’ Organization; Vice Chairman of Habitat for Humanity International and the chairman of the steering committee of Habitat for Humanity’s Asia Pacific Capital Campaign; a member of the Board of Directors of Caritas Manila, Kapit Bisig para sa Ilog Pasig Advisory Board, Pilipinas Shell Corporation and Pilipinas Shell Foundation.

Arthur R. Tan, Filipino, 52, is a member of the Board of Directors of IMI since 2001. He has been the President and Chief Executive Officer of IMI since 23 April 2002. Concurrently, he is the President and Chief Executive Officer of PSi Technologies Inc., the President of Speedy-Tech Electronics Ltd., and Chairman of the Board of Speedy-Tech Philippines, Inc.

Diosdado P. Banatao, American, 65, has been an independent director of IMI since 31 January 1994 up to the present. He has been a Managing Partner of Tallwood Venture Capital, a venture capital firm, since July 2000. Prior to forming Tallwood, he was a venture partner at Mayfield Fund from January 1998 to May 2000. He co-founded three technology start-ups: S3 Incorporated (SBLU), Chips and Technologies (INTC) and Mostrom. He also held positions in engineering and general management at National Semiconductor Corporation, Seeq Technologies and Intersil Corporation. He currently serves on the board of directors at Ikanos Communications. He previously served as Chairman and led investments in SiRF Technology, acquired by CSR (CSR); Marvell Technology Group (MRVL), Acclaim Communications, acquired by Level One (INTC); Newport Communications, acquired by Broadcom (BRCM), Cyra Systems, acquired by Ciena (CIEN), and Stream Machine, acquired by Cirrus Logic (CRUS). He has also served on the board of directors of various privately held companies in the semiconductor industry.

Jose Ignacio A. Carlos, Filipino, 42, has been a Director of IMI since 2007 up to the present. Concurrently, he is the President of Polymer Products Philippines, Inc. and AVC Chemical Corporation. He is also a member of the Board of Directors of Resins, Inc., Riverbanks Development Corporation and Mindanao Energy Systems, Inc.

John Eric T. Francia, Filipino, 40, is a Director of IMI since July 2010. He is a Managing Director and a member of the Management Committee of Ayala Corporation since January 2009. He is the Head of Ayala's Corporate Strategy and Development Group, which is responsible for overseeing Ayala's portfolio strategy and new business development. He is also holds the following positions: President of AC Energy Holdings, Inc., which is Ayala's holding company for its investments in the power sector; Director of Manila Water Company, LiveIt Investments Ltd., and Integreon Managed Solutions (Philippines), Inc. Prior to joining Ayala, Mr. Francia was a senior consultant and member of the management team of Monitor Group, a strategy consulting firm based in Cambridge, Massachusetts, USA. Prior to consulting, he spent a few years in the field of academe and media.

Alerie T. Funcell, Filipino, 55, has been an independent director of IMI since April 2010 up to the present. She is the Founder, CEO, and President of Renewable Energy Test Center. She served as Chief Operating Officer and Senior Vice President of Quality at Solaria, Inc., a manufacturer of Concentrator Photovoltaic products and Vice President of Supplier Management and Manufacturing Operations of Xilinx, Inc., a billion dollar semiconductor company. Prior to Xilinx, she also worked in several semiconductor companies, including Intel, IDT and Silicon Systems. She is credited with numerous patents in the Semiconductor Packaging and Solar Industry. She is twice a recipient of the S.C. Valley YWCA "Tribute to Woman in the Industry" (TWIN) Award in 1994 while at IDT and in 2000 while at Xilinx. She was President of the Filipino-American Association of Milpitas, California in 1994 to 1996, a very active Bay area Filipino organization. Recently, she received an award from the FWN, as one of the 100 Most Influential Filipino Women in the United States in 2009.

Delfin C. Gonzalez, Jr., Filipino, 62, joined the IMI board in July 2010 and became a member of the IMI's Finance Committee. He is the Chief Financial Officer of Ayala Corporation and is also a member of its Management Committee and Finance Committee. He joined Ayala Corporation in late 2000, and was the Chief Finance Officer for its subsidiary, Globe Telecom, Inc. until early 2010. He also holds the following positions in various companies of the Ayala Group: Chairman and President of Water Capital Works, Inc., and Azalea Technology Investments, Inc.; Chairman of Darong Agricultural Development Corporation and AYC Finance Ltd.; and Director of A.C.S.T Business Holdings, Inc., AC International Finance, Ltd., Asiacom Philippines, Inc., Ayala Aviation Corporation, AYC Holdings Ltd., Michigan Holdings, Inc., AC Energy Holdings, Inc., MPM Noodles Corporation, LiveIt Investments, Ltd., Azalea International Venture Partners Ltd., Ayala Automotive Holdings Corp., Honda Cars Makati, Inc., Isuzu Automotive Dealership, Inc., and various Ayala international companies.

Delfin L. Lazaro, Filipino, 65, has been a director of IMI since 02 May 2000. He holds the following positions: Chairman of Philwater Holdings Company, Inc., Atlas Fertilizer & Chemicals, Inc., Chairman and President of Purefoods International, Ltd. and A.C.S.T. Business Holdings, Inc.; Director of Ayala Corporation, Globe Telecom, Inc., Ayala Land, Inc., Manila Water Co., Inc., Ayala DBS Holdings, Inc., AC Energy Holdings, Inc., Ayala International Holdings, Ltd., Bestfull Holdings Limited, AG Holdings, AI North America, Inc., Probe Productions, Inc. and Empire Insurance Company; and Trustee of Insular Life Assurance Co., Ltd.

Hiroshi Nishimura, Japanese, 59, has been an independent director of IMI since April 2010 up to the present. He is the Chairman and President of Linkwest International Consultancy Services, Inc. He also serves as a Consultant to the Jesus V. Del Rosario Foundation, Inc. and a Senior Adviser of Device Dynamics Asia Philippines, Inc. He served as President of Panasonic Communications Philippines Corporation (PCP), formerly known as Kyushu Matsushita Electronics Philippines (PKME), from 2000-2007.

Rafael Ma. C. Romualdez, Filipino, 48, has been a Director of IMI since 1997 up to the present. He is presently a Director of Resins, Inc., RI Chemical Corporation and Claveria Tree Nursery, Inc. He is also the Chairman of the Philippine Iron Construction and Marine Works, Inc., Pigmentex Incorporated, Pacific Resins, Inc., and MC Shipping Corp.

Nominees to the Board of Directors for election at the stockholders' meeting

All the above incumbent directors are nominated for election at the stockholders' meeting to be held on April 13, 2012.

Management Committee Members / Key Executive Officers

| | |
|--------------------------------|--|
| * Jaime Augusto Zobel de Ayala | Chairman of the Board |
| * Arthur R. Tan | President & Chief Executive Officer |
| ** Jerome S. Tan | Chief Financial Officer |
| ** Linardo Z. Lopez | Senior Managing Director, Global Head of Materials and Supply Chain |
| ** Shong Cheng Yeh | Senior Managing Director- COO Asia |
| ** Andrew C. Carreon | Managing Director, Chief Information Officer and COO of PSi Technologies, Inc. |
| Jeremy G. Cowx | Managing Director, Sales Director |
| ** Michael R. Hansson | Managing Director, Chief Technology Architect for Test & Systems Development |
| Lucrecio B. Mendoza | Managing Director, Head of Test and Systems Development and Value Engineering |
| Mary Ann S. Natividad | Managing Director- Global Head of Key Accounts Management |
| ** Timothy Patterson | Managing Director – USA and Global Head of Advanced Manufacturing Engineering |
| ** Melita R. Tomelden | Managing Director, Global Head of Quality & Reliability |
| Reynaldo N. Torda | Managing Director – Head of Operations – PSi Technologies, Inc. |
| Monina S. Lasala | Vice President, Global Head of Human Resources |
| Rafael Nestor V. Mantaring | Vice President, Head of Design and Development |
| Jaime G. Sanchez | Vice President, Deputy CFO and Group Controller |
| ** Olaf Gresens | Global Head of Sales and Marketing |
| Joselito B. Bantatua | Assistant Vice President, General Manager- Jiaxing |
| Fernandel I. Evangelista | Assistant Vice President, Energy Solutions |
| Dominador P. Leonida III | Assistant Vice President, Deputy Head of Test and Development System |
| Geronimo B. Magsombol | Assistant Vice President, Plant Engineering Head |
| Jawaharlal K. Milanes | Assistant Vice President, General Manager-Laguna 1 |
| Anthony Raymond P. Rodriguez | Assistant Vice President, Head – Treasury & Credit |
| Mario Bernardo N. Santos | Assistant Vice President, General Manager-Laguna 2 |
| Sheila Marie U. Tan | Corporate Secretary |
| Christian Gerard P. Castillo | Assistant Corporate Secretary |

* *Members of the Board of Directors*

** *Management Committee members*

Jerome S. Tan, Singaporean, 50, is the Chief Financial Officer of IMI. He oversees Finance, Treasury, Credit, Controllershship and ICT functions of the IMI global operation. He brings more than 20 years of broad-based experience and various achievements in finance, strategic planning, business development and acquisition/integration. He has assumed regional leadership roles in multinational Banking and Finance companies, and Food and Beverage industry located in different regions in the Asia Pacific. Prior to joining IMI, he was connected with NBC Universal, the media unit of General Electric Corporation by serving as the CFO of the TV Group and was responsible for the overall Finance function in Asia Pacific for CNBC and Universal Network. He was also a key member of the management team of San Miguel Brewing International Ltd., managing Treasury and Financial Planning, and Regional Business Planning and Development. Before his exposure in the food and beverage industry, he was an Assistant Director in First Pacific Bank Asia, Ltd., in Hong Kong. He started his career as an Associate in Robert Fleming, Inc., in New York City, USA.

Linardo Z. Lopez, Filipino, 54, joined IMI as Senior Managing Director and Global Head of Materials and Supply Chain in March 2008 and has served as such up to the present. He spent a significant part of his career in OEM and contract manufacturing industries, notably with industry leaders such as Solectron and Flextronics in China.

Shong Cheng Yeh, Malaysian, 42, is currently Senior Managing Director, COO Asia of IMI. He brings with him over 14 years of experience in electronics manufacturing. Prior to IMI, he was the General Manager for Asian Operations in the Infrastructure Global Manufacturing business of Flextronics overseeing China, Malaysia and India.

Andrew C. Carreon, Filipino, 48, has been the Chief Information Officer of the IMI Group since 2003 up to the present and brings extensive experience in business process improvement and re-engineering as well as design and implementation of corporate management information systems. Concurrently, he is the Chief Operating Officer of PSi Technologies Inc. Prior to joining IMI, he was a Director of ICT at American Microsystems Philippines with global responsibility for back-end manufacturing systems. He also worked as a Systems Integration Consultant for Digital Equipment Corporation. He has been the Chairman of the Association of SEIPI IT Executives and Professionals (ASITEP) for two consecutive terms.

Jeremy G. Cowx, Canadian, 40, Managing Director and Sales Director of IMI. He is responsible for overseeing the IMI-Japan office and all sales activities for IMI in Japan. He is a certified Six Sigma Champion. His professional background is in Business Development, Sales and Marketing and Account Management for plastics, semiconductor and technology companies.

Michael R. Hansson, Swedish, 43, has been the Managing Director, Chief Technology Architect for Test & Systems Development of IMI since August 2006. He successfully built a technical consulting business providing customized function testers, handlers and automated optical inspection machines to the electronics and semiconductor industry in the Philippines. He has gained over 20 years of experience in developing hardware and software products, including 5 years with Timex where he co-designed products like the Timex/Microsoft Datalink watch.

Lucrecio B. Mendoza, Filipino, 55, is a Managing Director and Head of Test & Systems Development and Value Engineering of IMI. He has set up Eazix, Inc. for IMI in 1998 and has led its product design services until he moved to IMI with the acquisition of Electronic Assemblies, Inc. He was then the Head of Engineering for 8 years covering Process Engineering, Equipment Engineering and Test Engineering. He held the positions of Head of Quality and ICT in concurrent capacity.

Mary Ann S. Natividad, Filipino, 44, is Managing Director and currently the Global Head of Key Accounts Management in Singapore. Previous to this, she was the Country Business Unit Director in charge of Singapore Philippine's turnkey business operations. She has over 21 years experience in the electronics industry. She was Business Unit Head for Turnkey Operations since 2004. She moved to IMI with the absorption of Electronics Assemblies, Inc. (EAI) and joined IMI's Program Management Group in 2002. She has handled different functions including Materials Management and Production Planning and Control. Her work stint includes being a Production Manager at Pricon Microelectronics Inc.

Timothy Patterson, American, 59, is the Country Managing Director in USA and the Global Managing Director for Advanced Manufacturing Engineering. He brings more than 20 years experience in semiconductor assembly including hybrid and integrated circuit packaging, chip on board, flip chip on flex and stacked chips. He was responsible for the first SMT production line in the United States while working for Western Digital, and the first production flip chip on organic substrates line in the world while working for Smartflex Systems. He holds 12 patents and has published over a dozen articles in trade magazines, conferences and seminars.

Melita R. Tomelden, Filipino, 55, is currently the Managing Director, Global Head for Quality & Reliability of IMI. She is responsible for developing and institutionalizing quality and reliability standards and processes for IMI's contract manufacturing and turnkey manufacturing operations. She brings over 25 years in manufacturing operations, 22 years of which were spent in quality management in leading semiconductor and electronics companies like Philips Semiconductors, Telefunken-Temic, Fastech, Stanford Microsystems and Deltron-Sprague Electronics. She is a certified assessor of the European Foundation for Quality Management and a corporate member of the American Society for Quality Control.

Reynaldo N. Torda, Filipino, 56, is currently the Country Managing Director in the Philippines and Head of Operations of Psi Technologies, Inc. He has 30 years of professional experience from leading companies in the semiconductor and EMS industries such as Amkor Anam, American Microsystems Inc, AME and 3-5 Systems. He rose from the ranks and held progressively responsible positions in Manufacturing and Engineering, including Technical Director, Vice President for Operations and General Manager. Prior to IMI, he was the Philippine General Manager of 3-5 Systems Pacific, Inc., a publicly listed company in Displays and Electronics Manufacturing Services. He was responsible for securing the company's ISO 9002, EMS 14000, QS9000, TS16949 and ISO 9000-2000 certifications.

Monina S. Lasala, Filipino, 45, is the Global Head for Human Resources. Prior to joining IMI in 2011, she was the head of the human resources units of the three core businesses of the SM Group including its subsidiaries (SM Property, SM Investments and SM Hotels), acting as Vice-President for Human Resources and Administration where she was responsible for setting-up the organizational structure of all three core businesses. She brings with her more than 20 years of HR experience and has played strategic and tactical roles in Training & Development, Labor Relations, Talent Acquisition, Employee Engagement & Communications, Employee Relations & Welfare, and Compensation & Benefits. Her career in HR started in PHINMA Group of Companies where she rose from the ranks and eventually became the Assistant Human Resources Director of Union Cement (now HOLCIM). She joined The Peninsula Manila for five (5) years as Director for Human Resources after holding HR Head positions from multi-national hotel establishments in the country.

Rafael Nestor V. Mantaring, Filipino, 55, is the Vice President for Design and Development in the Philippines. He heads the Research and Development Group in the Design and Engineering Services group of IMI. He has over 27 years of combined experience in the academe and in the industry. Prior to joining IMI, he was the President and General Manager of Rohm LSI Design Philippines, a Japanese-owned technology company involved in design and development of integrated circuits.

Jaime G. Sanchez, Filipino, 56, is currently the Deputy CFO and Group Controller of IMI. He has worked with different Ayala companies for more than thirty (30) years including twelve (12) years at IMI. He was also assigned as OIC – Chief Financial Officer of IMI starting August 2010 up to early part of 2011. He brings with him solid professional experience from his stints in FGU, BPI-MS and Universal Reinsurance.

Olaf Gresens, German, 43, has been the Global Head of Sales and Marketing IMI since July 2009. He is responsible for overseeing the Sales function in all locations where IMI has presence including the office in Japan which is now officially designated as IMI's Satellite Sales Office. He brings with him over 15 years of experience in the areas of design engineering, field applications engineering and sales. Prior to joining IMI, he spent six years at AMI Semiconductor as Field Applications Engineering Manager.

Joselito S. Bantatua, Filipino, 41, is the General Manager for Jiaxing. Prior to his assignment as Automotive GM, he was assigned in China to oversee Engineering operations in Shenzhen sites for more than a year. He started his career in IMI as an Equipment Engineer in 1995. From then on, he has assumed various roles and rank that made him become a Senior Division Manager. His exposure was mostly on defining and resolving issues involving machine maintenance/operation, technical manpower and financial concerns for effective cost management.

Fernandel I. Evangelista, Filipino, 48, is the General Manager for Energy Solution. He joined IMI in 1991 as a Production Supervisor and has since handled and been appointed to various positions in Manufacturing such as Manufacturing Supervisor, Production Manager, Division Manager, Manufacturing Engineering Head and BU Group Head. He is currently assigned as the Site General Manager of our Fremont operations in the US. Prior to joining IMI, Knoll worked with Printed Circuit International Philippines. He also worked with Mabuhay Electronics.

Dominador P. Leonida III, Filipino, 49, is currently the Assistant Vice President and Deputy Head for Test and Development Systems. He handles business process improvements, organizational development, expansion plans and various innovation initiatives. He has a solid track record in technology transfer, the incubation of new products, and delivery of high value-add engineering services. With over ten years' experience in managing research and development and engineering organizations, he has assumed various positions in operations and engineering including test engineering, test hardware development, test process engineering and equipment engineering for the Flash semiconductor memory group at Intel. Before joining IMI, he was with Intel Corporation (and its subsidiary Numonyx B.V.) as Senior Design Engineering Manager handling the operations of the Cavite Design Center. He was also responsible for the start-up and expansion of the VLSI design engineering operations in the Philippines.

Geronimo B. Magsombol, Filipino, 53, is currently an Assistant Vice President and Plant Engineering Head of IMI. He started at IMI in 1997 and has been with the Company for more than thirteen (13) years. Prior to IMI, he worked for Amerton Inc. as Facilities Manager and for Cypress Semi-Conductor as Facilities Director.

Jawaharlal K. Milanes, Filipino, 41, is the General Manager for Laguna 1 Operations. He was the Business Unit (Philippines) for Turnkey Business. Prior to this assignment, he was assigned in Jiaxing, China for one year to oversee all the Business Operations function for Strategic Accounts while concurrently overseeing the same function for the 3Cs group also in the Philippines. He joined IMI in 1997 as a Production Manager and has since appointed to different positions such as Quality and Training Manager, Business Unit Manager and Marketing Manager. Prior joining IMI, He worked with Temic (Telefunken) Microelectronics, Inc as a Production Section Manager.

Anthony Raymond P. Rodriguez, Filipino, 44, is an Assistant Vice President and Head of Treasury and Credit of IMI since 2009. Prior to IMI, he has gained nineteen (19) years of extensive professional experience from Banco de Oro – EPCI Bank as Senior Dealer –FX and Derivatives Desk and from Far East Bank & Trust Co. as International Desk Head for Treasury Marketing.

Mario Bernardo N. Santos, Filipino, 44, is the General Manager for Laguna 2 Operations. Prior to this assignment, he was the Business Unit Group Head in charge of the Business Operations function for Custom Business. He joined IMI in 1992 as a Product Development Engineer under the Marketing Department. He later on handled different positions such as Marketing Specialist, Marketing Manager and Corporate Sales Manager. He was also assigned as Director for IMI Japan in 2007 and was recalled to the Philippines and was appointed Business Group Head for Custom Group. Prior joining IMI, he worked with RG Meditron Inc. as a Research and Development Engineer.

Sheila Marie U. Tan, Filipino, 44, is the Corporate Secretary of Integrated Micro-Electronics, Inc since June 2011. Currently, she also holds the Position of Corporate Secretary of Cebu Holdings, Inc., Cebu Property Ventures & Development Corp., Ayala Theatres Management, Inc. Avida Land Corporation, Alabang Commercial Corporation, North Triangle Depot Commercial Corporation, Laguna Technopark, Inc, Makati Development Corporation and Ayala Property Management Corporation. She is also the Assistant Corporate Secretary of Ayala Corporation and Ayala Land, Inc. She was the former head of the Legal Department of Ayala Land, Inc. She transferred to Ayala Corporation as Associate Director effective January 1, 2009.

Christian Gerard P. Castillo, Filipino, 32, has served as Assistant Corporate Secretary of Integrated Micro-Electronics, Inc. since June 2011. He is a Senior Counsel of Ayala Group Legal and Division Manager of Ayala Land, Inc. (ALI). He handles various corporate secretarial functions for affiliates of Integrated Micro-Electronics, Inc., international holding companies of Ayala Corporation, and leisure, residential and leasing companies of ALI. Prior to joining ALI in 2008, he was an associate at SyCip, Salazar, Hernandez & Gatmaitan Law Offices.

* * *

ANNEX “B”

MANAGEMENT REPORT

I. MANAGEMENT’S DISCUSSION AND ANALYSIS (MD&A) OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Results of Operations

Revenues, gross profit, net income, and the related computed EBITDA and basic earnings per share, for years ended 2011, 2010 and 2009 are shown on the following table:

| | For the years ended 31 December | | |
|--|--|---------|---------|
| | 2011 | 2010 | 2009 |
| | <i>(in US\$ thousands, except Basic EPS)</i> | | |
| Revenues from sales and services | 575,454 | 412,327 | 395,502 |
| Cost of goods sold and services | 537,276 | 367,852 | 350,912 |
| Gross profit | 38,178 | 44,475 | 44,591 |
| Net income attributable to equity holders of the Parent Company | 3,289 | 4,739 | 10,066 |
| EBITDA | 20,309 | 30,242 | 30,123 |
| Basic Earnings per Share (EPS) | 0.001 | 0.002 | 0.006 |

2011 vs. 2010

Revenues from Sales and Services

The Company recorded US\$575.5 million consolidated revenues from sales and services in 2011, a 40% increase from last year’s \$412.3 million. The Company’s operations in China and Singapore posted US\$279.7 million in combined revenues in 2011, a 12% year-on-year growth due mainly to new turnkey programs for major customers. The Philippine operations generated US\$154.2 million revenues, an 8 percent increase from 2010 due to strong programs in the automotive and industrial sectors. Toward the end of the year, IMI’s assembly operations for the storage device manufacturers also increased, as hard disk drive manufacturers in flood-plagued Thailand transferred production to the Philippines. The increase can also be attributed to full year revenue contribution of PSi Technologies, Inc. (PSi) acquired in 2010 which posted revenue of US\$74.0 million and newly-acquired entities in Europe and Mexico (EPIQ subsidiaries) which contributed 5-month revenue amounting to \$US66.2 million.

Cost of Goods Sold and Services

The increase in cost of goods sold and services in absolute amount by 46% was driven mainly by higher revenues from existing businesses and revenue contribution of entities acquired in 2010 and 2011. Significant increase, however, can be attributed to material-related costs as a result of higher revenues from turnkey businesses. Direct labor, on the other hand, increased as a result of mandated wage increases particularly in China. The under-utilized facility specifically in it’s PSi subsidiary also caused overhead to increase.

Gross Profit and Gross Profit Margin

Consolidated gross profit, in absolute amount, declined by US\$6.3 million or 14%. Gross profit margin went down from 10.8% to 6.6% due to higher direct material and labor costs particularly in China.

Operating Expenses

Operating expenses grew by 31% from US\$40.2 million in 2010 to US\$52.7 million in 2011. This resulted from various provisions made during the end of the year (e.g., provisions for bad debts, allowance for obsolescence, etc.) and one-time expenses related to key acquisition.

Net Income

Against a backdrop of weak global economic growth, higher material and direct labor costs and lower factory utilization rate caused IMI's margins to decline. This resulted to consolidated net income of US\$3.3 million (inclusive of non-recurring items), which was 31% lower than previous year's net income of US\$4.7 million. Without the income resulting from the acquisition of EPIQ subsidiaries, mark-to-market gains on derivatives and one-time expenses, the consolidated bottomline would be at US\$0.2 million.

EBITDA

Decrease in EBITDA by US\$9.9 million was mainly driven by decline in gross profit of US\$6.3 million and various provisions made during the year.

Financial Condition

The Company continued to maintain financial stability, ending the year with a positive cash balance of US\$54.1 million, an increase of US\$15.9 million from last year's US\$38.1 million.

The Company's current ratio and debt-to-equity ratio are 1.5:1 and 0.42:1, respectively.

Prospects for the future

The Company is cautiously optimistic in the face of market uncertainty. It banks on its expanded reach and capability, and growing presence in high-margin and less volatile markets such as the automotive and industrial sectors.

Key Performance Indicators of the Company

The table below sets forth the comparative performance indicators of the Company:

| | 31 Dec 2011 | As of end 31 Dec 2010 (as Restated) | 31 Dec 2009 |
|---|--|---|-------------|
| Performance indicators | | | |
| Liquidity: | | | |
| Current ratio | 1.51x | 1.23x | 1.89x |
| Solvency: | | | |
| Debt-to-equity ratio | 0.42x | 0.33x | 0.29x |
| | For the years ended 31 December | | |
| | 2011 | 2010 | 2009 |
| Operating efficiency: | | | |
| Revenue growth | 40% | 4% | (10%) |
| Profitability: | | | |
| Return on equity | 2% | 3% | 6% |
| Return on assets | 1% | 1% | 3% |
| ¹² EBITDA margin ¹³ | 4% | 7% | 8% |

¹² ¹² EBITDA Margin = EBITDA divided by revenues from sales and services where EBITDA represents net operating income after adding depreciation and amortization, cost of share-based payments. EBITDA and EBITDA Margin are not measures of performance under PFRS and investors should not consider EBITDA, EBITDA Margin or EBIT in isolation or as alternatives to net income as an indicator of our operating performance or to cash flows, or any other measure of performance under

In the above:

- (i) There are no known trends, events or uncertainties that will result in the Company's liquidity increasing or decreasing in a material way.
- (ii) There were no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- (iii) Likewise, there were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- (iv) There are no seasonal aspects that may have a material effect on the financial condition of the Company.

Causes for any material changes

(Increase or decrease of 5% or more in the financial statements)

Income Statement items - YTD December 31, 2011 versus YTD December 31, 2010

40% increase in Revenues from sale of goods and services (US\$412.3M to US\$575.5M)

Increase was mainly driven by five-month revenue contribution of newly acquired entities in Europe and Mexico of \$66.2m and full year revenue contribution of PSi in 2011 of \$74.0 million as against last year's three month contribution of \$19.3 million on the year of acquisition. On the other hand, the Company's China and Singapore operations increased revenues by US\$30.9 million or 12% mainly due to new turnkey programs for major customers. The Philippine operations also increased by \$10.8 million or an 8% increase year-on-year due to strong programs in the automotive and industrial sectors.

46% increase in Cost of goods sold and services (US\$367.9M to US\$537.3M)

Primarily due to increase in turnkey businesses that resulted to higher direct material cost, mandated wage increase particularly in China and higher manufacturing overhead due to unutilized capacity of facilities and machineries in some of its Philippine plants.

31% increase in Operating expenses (US\$40.2M to US\$52.7M)

Brought about by various provisions made towards the end of the year and one-time expenses related to the acquisition of EPIQ subsidiaries.

473% increase in Net finance and other income (US\$3.6M to US\$20.5M)

Increase pertains mainly to the gain on bargain purchase from the newly acquired entities in Europe and Mexico of US\$13.0 million and mark-to-market gains on derivatives of US\$6.2 million. These were offset by impairment loss recognized on goodwill of US\$2.7 million and increase in interest expense pertaining to additional bank loans availed during the year and existing loans of acquired entities.

37% increase in Provision for income tax (US\$3.4M to US\$4.7M)

Increase was caused by expiration of some the Parent Company's entitlements to Income Tax Holidays and additional provision for taxes from EPIQ subsidiaries. The increase can be attributed also to deferred tax liabilities recognized from transactions related to acquisition of subsidiaries and derivative transactions.

110% decrease in Other comprehensive income (US\$0.06M to US\$6.01M loss)

Comprehensive loss recognized resulted from cumulative translation adjustments arising from translation of subsidiaries' functional currency to US\$ reporting currency.

PFRS. Because there are various EBITDA calculation methods, our presentation of these measures may not be comparable to similarly titled measures used by other companies.

516% increase in Noncontrolling interests in net loss (US\$0.32M to US\$2.0M)

Increase can be attributed to full-year profit and loss of PSi which was acquired during the last quarter of 2010.

Balance Sheet items - December 31, 2011 versus December 31, 2010 (As Restated)

42% increase in Cash and cash equivalents (US\$38.1M to US\$54.1M)

Increase can be attributable to the Company's financing activities to support planned expansions.

29% increase in Loans and receivables (US\$104.3M to US\$134.7M)

Arose from increase in revenues and trade receivables from the new subsidiaries which implement longer credit terms for their customers.

47% increase in Inventories-net (US\$54.7M to US\$80.4M)

Due to increase in turnkey businesses for which the Company is responsible in providing materials and acquisition of EPIQ subsidiaries which also have turnkey arrangements with customers.

65% increase in Derivative assets (US\$1.7M to US\$2.8M)

Arising from mark-to-market valuations of put and call options related to the acquisition of PSi in 2010.

213% increase in Other current assets (US\$2.5M to US\$7.8M)

Increase is mainly due to tax credits from the newly acquired subsidiary in Mexico.

31% increase in Property, plant and equipment – net (US\$74.6M to US\$97.5M)

Arising mainly from the fair value of existing property, plant and equipment of EPIQ subsidiaries at the time of acquisition amounting to US\$39.2M. Capital expenditures to set-up new production lines for new projects amounted to US\$14.8 million. These were offset by depreciation recognized during the year amounting to US\$24.6 million, disposals of assets with a net book value of US\$2.5 million and foreign exchange differences arising from subsidiaries with functional currencies other than US\$ amounting to \$4.0 million.

695% increase in Intangible assets – net (US\$0.9M to US\$7.3M)

Increase pertains to valuation of customer relationship in one of the newly acquired entities in Europe amounting to US\$6.8 million.

8% increase in Available-for-sale financial assets (US\$0.38M to US\$0.41M)

Represents increase in fair value of club shares classified as available-for-sale financial assets.

16% increase in Noncurrent receivables (US\$0.18M to US\$0.21M)

Increase in advances to customers for equipment purchased by the Company that are reimbursable from the former.

25% decrease in Deferred income tax assets (US\$1.0M to US\$0.7M)

Due to reversals of allowance for inventory obsolescence.

42% increase in Accounts payable and accrued expenses (US\$101.2M to US\$144.0M)

Increase pertains substantially to trade payables and accruals of EPIQ subsidiaries.

118% increase in Trust receipts and notes payable (US\$17.9M to US\$39.0M)

Increase represents existing loans of the newly acquired subsidiary in Bulgaria of US\$11.1M, increase in loans payable of the Parent Company by US\$6.5M and increase in PSi of US\$3.5M.

27% decrease in Income tax payable (US\$2.3M to US\$1.7M)

Pertains to decrease in taxes payable in its China and Singapore sites.

100% increase in Provisions (US\$nil to US\$0.2M)

Relates to provision for restructuring recognized in its Singapore entity during the year.

99% decrease in Derivative liabilities (US\$3.8M to US\$0.03M)

Decrease is attributable to the exercise of the put option related to the acquisition of its PSi subsidiary in 2010.

100% decrease in Current portion of long-term debt (US\$38M to US\$nil)

Pertains to repayment of the Parent Company's long-term debt of US\$30.0 million and remaining installment payment for the five-year term clean loan of its Singapore subsidiary amounting to US\$8.0M.

100% increase in Long-term debt (US\$nil to US\$60.4M)

Relates to availment of a US\$40.0 million loan of the Parent Company with the same terms as the previous loan and deferred payment to the seller arising from the acquisition of the subsidiaries in Europe and Mexico of US\$20.4 million.

446% increase in Deferred tax liabilities (US\$0.9M to US\$4.8M)

Attributable to the recognition of deferred tax liability on the increase in fair value of property, plant and equipment and valuation of intangible assets related to acquisition of Europe and Mexico entities and valuation of call options.

10% decrease in Deferred revenue (US\$2.6M to 2.3M)

Pertains to amortization of cash advances made by a customer of PSi related to a subcontracting service agreement for the facilities support services that will be rendered.

35% increase in Pension liability (US\$1.0M to US\$1.3M)

Due to retirement fund pension liability of newly acquired subsidiary in Europe.

418% increase in Obligation under finance lease (US\$0.1M to 0.6M)

Represents increase in lease obligations of the newly acquired entities in Europe related to machineries, production equipments and transportation equipment.

38% decrease in Other long-term employee benefits (US\$0.4M to US\$0.2M)

Decline in other long-term benefits in its PSi subsidiary.

242% increase in Subscribed capital stock (US\$1.9M to US\$6.5M)

Primarily attributable to the subscription agreement entered in relation with the acquisition of EPIQ subsidiaries as part of the purchase price consideration equivalent to 200 million shares of the Parent Company.

71% increase in Additional paid-in capital (US\$34.6M to US\$59.1M)

Relates also to the subscription agreement in relation to the acquisition of EPIQ subsidiaries which pertains to the fair value of the shares at the time of acquisition in excess of par.

9% decrease in Subscriptions receivable (US\$11.4M to US\$10.4M)

Mainly represents forfeitures of ESOWN and collections of subscriptions, net of accretion of receivables.

49% decrease in Retained earnings appropriated (US\$60.7M to US\$30.7M)

Due to reversals of appropriations amounting to US\$30.0 million.

82% increase in Retained earnings unappropriated (US\$32.7M to US\$59.7M)

Increase was caused by reclassification from appropriated to unappropriated of US\$30.0 million, and net income attributable to parent company of US\$3.3 million. The increase was offset by dividend declaration amounting to US\$6.3 million.

29% increase in Reserve for fluctuation on available-for-sale financial assets (US\$0.11M to US\$0.14M)

Represents changes in the fair values of the Company's investments in club shares.

100% increase in Cumulative translation adjustment (US\$nil to US\$6.0M)

Exchange differences arising from translation of newly acquired entities to the Company's reporting currency.

256% decrease in Noncontrolling interests in consolidated subsidiaries (US\$0.8M to US\$-1.2M)

Attributed to full-year profit and loss of PSi which was acquired during the last quarter of 2010.

2010 vs. 2009

Revenues from Sales and Services

The Company posted consolidated revenues from sales and services of US\$412.3 million in 2010, 4 percent higher than previous year's revenues of US\$395.5 million. The increase was brought about by the steadfast performance of the Singapore/China operation whose sales increased by 25% from \$198.8 million the previous year to \$248.8 million this year and which now accounted for 60% of consolidated revenues from the 50% share in 2009. The growing business in Singapore/China more than offset the decline in the top line result of the Philippine operation. Philippine revenues this year slipped 27% to \$143.4 million because of loss of major turnkey customer.

Overall, sales from telecommunication and consumer segments made up the bulk of consolidated sales at 27% and 24%, respectively, followed by automotive, industrial, computer peripherals and medical markets. The Company is currently building on the automotive business as a major growth driver and is now continuously strengthening its capability in this area. The automotive business has posted the highest increase this year at 52% among the Company's business segments.

Since the start of the year, Europe remains to be the biggest market of the Company's product, getting 37% of the total revenue, while US and Asia are showing steady growth.

Cost of Goods Sold and Services

Cost of Goods Sold and Services grew 5% in absolute amount because of higher revenue. The continued shift towards turnkey business arrangement has pulled cost upward, particularly direct materials and direct labor cost of Singapore/China. Under turnkey arrangement, the Company owns the materials in addition to the labor and facility whereas under a consignment arrangement, the materials are provided by the customer. The unutilized capacity of Philippines also contributes to the increase in manufacturing overhead.

Gross Profit and Gross Profit Margin

The Company's operations produced Gross Profit of US\$44.5 million which, in absolute terms, slightly lower than last year. The continuous conversion of turnkey businesses results a slim decline in gross profit rate of 10.2 percent from the 11.2 percent margin reported last year.

Operating Expenses

Company's Operating Expense amounted to US\$40.2 million, 14% higher than last year. Excluding the one time expenses, (3rd tranche esown expense, provision for unsettled insurance claim and accruals for expenses related to due diligence) operating expense should only be 1%, slightly higher compared to last year.

Net Income

Net Income closed at US\$4.7 million, 53% lower than the US\$10.1 million reported for the same period last year. Without the last year's one-time gains from insurance recovery of US\$4.5 million (net of expenses) and this year's reversal on the fx gain from prior year provisions of \$2.3 million and one time expenses of US\$4.6 million, this year income would be US\$7.0 million, 23% better than last year. The improvement was largely attributable to the sustained strong contribution of the Singapore/China operation.

EBITDA

EBITDA (Operating income, depreciation, amortization and esown expenses) decreased by 5%, US\$28.4 million against last year of US\$29.8 million brought about by higher operating expenses.

Financial Condition

The Company ended the year with cash balance of US\$38.1 million, 29% lower than the US\$53.9 million as of December 31, 2010, and net debt of US\$17.8 million, a reverse of the zero net debt position of last year. This decrease in cash was attributable to the increased spending on operating and capital expenditures requirements necessitated by the pick up in business activity levels following the improvement in the general economic environment. Current and

debt-to-equity ratios have remained healthy at 1.24:1 and 0.33:1 respectively, from the 1.89:1 and 0.29:1 as of December 31, 2009.

Prospects for the future

The Company ensures it has sufficient resources to cover operating requirements and debt obligation as well as fund ongoing growth initiatives. It maintains adequate loan facilities to complement cash flows from operations. In addition, it has laid out financial strategies and controls to ensure continued liquidity and stable financial position.

Key performance indicators of the Company

The table below sets forth the comparative performance indicators of the Company:

| | 31 Dec 2010 | As of end 31 Dec 2009 | 31 Dec 2008 |
|--|--------------------|----------------------------------|--------------------|
| Performance indicators | | | |
| Liquidity: | | | |
| Current ratio | 1.24x | 1.89x | 1.70x |
| Solvency: | | | |
| Debt-to-equity ratio | 0.33x | 0.29x | 0.44x |
| For the years ended 31 December | | | |
| | 2010 | 2009 | 2008 |
| Operating efficiency: | | | |
| Revenue growth | 4% | (10%) | 5% |
| Profitability: | | | |
| Return on equity | 3% | 6% | (11%) |
| Return on assets | 1% | 3% | (5%) |
| ¹⁴ EBITDA margin ¹⁵ | 7% | 8% | 11% |

In the above:

- (i) There are no known trends, events or uncertainties that will result in the Company's liquidity increasing or decreasing in a material way.
- (ii) There were no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- (iii) Likewise, there were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- (iv) There are no seasonal aspects that may have a material effect on the financial condition of the Company.

¹⁴ ¹⁴ EBITDA Margin = EBITDA divided by revenues from sales and services where EBITDA represents net operating income after adding depreciation and amortization, cost of share-based payments. EBITDA and EBITDA Margin are not measures of performance under PFRS and investors should not consider EBITDA, EBITDA Margin or EBIT in isolation or as alternatives to net income as an indicator of our operating performance or to cash flows, or any other measure of performance under PFRS. Because there are various EBITDA calculation methods, our presentation of these measures may not be comparable to similarly titled measures used by other companies.

**Causes for any material changes
(Increase or decrease of 5% or more in the financial statements)**

Income Statement items - YTD December 31, 2010 versus YTD December 31, 2009

5% increase in cost of good sold and services (\$350.9m to \$367.9m)

Primarily due to increase in turnkey business that resulted to higher direct material cost, increase salary wage of direct labor of Singapore/China and higher manufacturing overhead due to unutilized capacity of both facility and machinery in Philippine plant.

14% increase in operating expenses (\$35.2m to \$40.2m)

Brought about by the one time expenses of the 3rd ESOWN tranche, provision for unsettled insurance claim and accruals for expenses related to due diligence.

38% decrease in net finance and other Income (\$5.7m to \$3.6m)

Attributable to the significant one-time gain from insurance recovery recognized in 2009.

32% Decrease in provision for income tax (\$5.0m to \$3.4m)

Attributable to the transfer pricing scheme made between China, Singapore and Hong Kong related transactions.

67% increase in other comprehensive income (\$32.9m to \$55.1m)

Came from increase in the fair value of club shares classified as available-for-sale financial assets.

601% decrease in Minority Interest (\$64.7k to \$-324.3k)

Due to last quarter net loss of PSi Technologies Inc. a newly acquired company

Balance Sheet items - December 31, 2010 versus December 31, 2009)

29% decrease in Cash and cash equivalents (\$53.9m to \$38.1m)

Represents spending for working capital requirements, capital expenditure (set up of new production lines for new projects and replacement of equipment damaged in Cebu fire), release of dividends to stockholders, and payment of loans.

15% increase in Loans and receivables-net (\$95.8m to \$109.9m)

Due to higher sales from Singapore/China operation and from newly acquired company

72% increase in Inventories-net (\$31.9m to \$54.7m)

Due to the increase in volume and materials lead time requirement of China turnkey businesses.

100% increase in Derivative assets (\$0 to \$1.7m)

Mainly due to market to market of derivative instruments on call/put option of acquired company and simple forward contracts.

53% increase in other current assets (\$1.6m to \$2.5m)

Represents prepayments made by Philippine site and tax credits of China sites.

18% increase in Property, plant and equipment (\$63.1m to \$74.6m)

Substantially represents acquisition of machinery and facilities equipment related to the set up of new production lines for new projects, replacement of equipment destroyed in Cebu fire in 2009 and additional machinery and equipment from newly acquired company.

21% increase in Goodwill (\$46.2m to \$55.7m)

Additional goodwill derived from newly acquired company.

67% decrease in Intangible assets (\$2.9m to \$0.9m)

Amortization during the period of intangible asset accounts.

24% increase in Available-for-sale financial assets (\$309k to \$383k)

Represents increase in fair value of club shares classified as available-for-sale financial assets.

67% decrease in Noncurrent receivables (\$559k to \$184k)

Largely due to payment of monthly accounts receivable billable items and the balance reclassified to current portion of receivable maturing within one year.

6% increase in Deferred income tax assets (\$109k to \$115k)

Refers to unutilized business losses and capital allowances of Singapore/China subsidiaries that can be deductible in the future for tax purposes.

47% decrease in Other noncurrent assets (\$2.8m to \$1.5m)

Due to reclassification to cash and cash equivalents of two-year time deposits maturing within the next twelve months.

27% increase in Accounts payable and accrued expenses (\$83.2m to \$76,512)

Mainly due to the additional accounts payables from new acquisition.

100% increase in Current portion of long-term debt (\$8.0m to \$38.0m)

Represents reclassification of long-term debt maturing within one year

678% increase in Loans payable (\$3.3m to \$17.9)

Mainly due to availment of additional \$15 million loans of Philippine site

100% increase in Derivative liabilities (\$0 to \$3.8m)

Mainly due to market to market of derivative instruments on call/put option of acquired company.

30% decrease in Income tax payable (\$3.3m to \$2.3m)

Largely due to payment of taxes by China sites.

100% decrease in Provisions (\$44k to \$0)

Reversal of provisions made for warranty and restructuring.

100% increase in Deferred Revenue (\$0 to \$2.6m)

Represents advance payment on the subcontracting services to be rendered by our newly acquired company to one of its major customer

100% increase in Pension liability (\$0 to \$986k)

Due to retirement fund pension liability of newly acquired company

4,375% increase in Accrued rent (\$2,302 to \$6,262)

Operating lease on acquired company with escalating rental payments

99% decrease in Long-term debt (\$38.0m to \$0.4m)

Reclassification of long-term debt to current portion of long-term debt maturing within one year.

62% decrease in Obligation under finance lease (\$315k to \$118k)

Payment of regular monthly rentals of lease agreement classified as finance lease.

23% increase in Capital stock - common (\$20.3m to \$24.8m)

From declaration of stock dividends.

12% decrease in Subscribed capital stock (\$2.2m to \$1.9m)

Largely due to payment made on subscriptions

14% increase in Additional paid-in capital (\$30.5m to \$34.6m)

Primarily due to issuance of ESOWN third tranche and accretion of subscriptions receivable.

12% increase in Subscriptions Receivable (\$10,153 to \$11,767)

Due mainly from issuance of ESOWN third tranche and accretion of subscriptions receivable.

33% decrease in Retained earnings: Appropriated (\$60.7m to \$40.7m)

Reclassification of Appropriated Retaining Earnings of \$20M to Unappropriated Retained Earnings

41% increase in Retained earnings: Unappropriated (\$37.5m to \$52.7m)

Declaration of cash and stock dividends and reversal of Appropriated to Unappropriated Retained Earnings

97% increase in Reserve for fluctuation on available-for-sale financial assets (\$57k to \$112k)

Represents changes in the fair values of the Company's investments in club shares.

432% increase in Noncontrolling interest in a consolidated subsidiary (\$292k to \$1,554k)

Due to net loss in fourth quarter of the newly acquired company with ownership of 55.78%

NATURE AND SCOPE OF BUSINESS

Integrated Micro-Electronics, Inc. (IMI), a stock corporation organized and registered under the laws of the Republic of the Philippines on August 8, 1980, has four subsidiaries, namely: IMI International (Singapore) Pte. Ltd. (“IMI Singapore”), IMI USA, Inc. (“IMI USA”), IMI Japan, Inc. (“IMI Japan”) and PSi Technologies Inc. (PSi) (collectively referred to as the “Group”). IMI Singapore, IMI USA and IMI Japan are wholly owned subsidiaries while PSi is 55.78% owned.

On January 21, 2010, IMI was listed by way of introduction in the PSE.

IMI is registered with the Philippine Economic Zone Authority (PEZA) as an exporter of printed circuit board assembly (PCBA), flip chip assembly, box build sub-assembly, enclosure system, and provider of electronics product design, research and development, product development outsourcing and other electronic parts, among others. IMI is also engaged in the business of providing test development and systems integration services and distributing related products and equipment and related services. These PEZA registrations entitle IMI to a four-year income tax holiday (ITH) and an option to apply for ITH extension for a maximum of three (3) years subject to various PEZA requirements. IMI’s entitlements to ITH under the current PEZA registrations had expirations beginning January 2010.

IMI Singapore was incorporated and is domiciled in Singapore. It is engaged in the procurement of raw materials, supplies and provision of customer services. Its wholly-owned subsidiary, Speedy-Tech Electronics Ltd. (STEL), was incorporated and is domiciled also in Singapore. STEL on its own has subsidiaries located in Hong Kong, People’s Republic of China (PRC), Singapore and the Philippines. STEL and its subsidiaries are principally engaged in the provision of Electronic Manufacturing Services (EMS) and Power Electronics solutions to original equipment manufacturing customers in the consumer electronics, computer peripherals/information technology, industrial equipment, telecommunications and medical device sectors.

IMI Singapore established its Philippine Regional Operating Headquarters (also known as IMI International ROHQ or IMI ROHQ) in 2009. It serves as a supervisory, communications and coordinating center for the affiliates and subsidiaries of IMI Singapore.

In 2011, IMI infused additional capital to IMI Singapore in exchange for newly issued shares of the latter. This was used by IMI Singapore to set up Monarch Elite Ltd. and Cooperatief IMI Europe U.A. as holding companies and facilitate the acquisition of EPIQ Electronic Assembly EOOD, EPIQ CZ s.r.o, and EPIQ MX, S.A.P.I de C.V. (collectively the EPIQ subsidiaries) from EPIQ NV. The EPIQ subsidiaries design and produce printed circuits and spray casting of plastics, and supply assembled and tested systems and sub-systems which include drive and control elements for automotive equipment, household appliances, industrial market and other applications with plastic parts and electronic components. The EPIQ subsidiaries also provide engineering, research and development, and logistics management services.

IMI USA was incorporated and is domiciled in California, USA. It is at the forefront of technology with regard to precision assembly capabilities including surface mount technology, chip on flex, chip on board and flip chip on flex. It specializes in prototyping low to medium PCBA and sub-assembly. It is also engaged in engineering, design for manufacturing technology, advanced manufacturing process development, new product innovations (NPI), direct chip attach and small precision assemblies.

IMI Japan was registered and is domiciled in Japan. IMI Japan’s primary purpose is to transact business with Japanese customers in the following areas: (a) turnkey EMS; (b) engineering and design services; and (c) original design manufacturing (ODM) solutions. IMI Japan also functions as program management center for new business in coordination with IMI (wireless), STEL and Subsidiaries (power management) and IMI USA (film chip). IMI Japan secures programs/projects from Japanese customers and then endorses these to IMI or IMI Singapore. There is no manufacturing operation in IMI Japan.

PSi is a power semiconductor assembly and test services (SATS) company serving niche markets in the global power semiconductor market. It provides comprehensive package design, assembly and test services for power semiconductors used in various electronic devices. PSi wholly owns PSi Technologies Laguna, Inc. (PSi Laguna), which also provides SATS. In addition, PSi owns 40% of PSiTech Realty, Inc., the holding company of Pacsem Realty, which is a real estate company that acquires, holds, develops and disposes any real estate or interest acquired. Pacsem Realty is 40% and 60% directly owned by PSi and PSiTech Realty Inc., respectively.

II. MARKET PRICE OF AND DIVIDENDS ON THE REGISTRANT'S COMMON EQUITY

A) Principal market where the registrant's common equity is traded.

The following table shows the high and low prices (in PhP) of IMI's shares in the Philippine Stock Exchange in 2011.

| Philippine Stock Exchange Prices in PhP/share | | | | | | |
|--|-------------|-------|------------|-------|--------------|-------|
| | <u>High</u> | | <u>Low</u> | | <u>Close</u> | |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| First Quarter | 8.20 | 11.00 | 5.75 | 11.00 | 6.18 | 11.00 |
| Second Quarter | 8.55 | 11.75 | 6.01 | 11.25 | 6.10 | 11.75 |
| Third Quarter | 6.60 | 11.10 | 5.08 | 10.90 | 5.20 | 10.90 |
| Fourth Quarter | 5.68 | 8.30 | 4.75 | 8.10 | 4.99 | 8.20 |

The market capitalization of the Company's common shares as of December 31, 2011, based on the closing price of P4.99/share, was approximately P7.2 billion.

The price information of IMI's common shares as of the close of the latest practicable trading date, March 15, 2012, is P5.00 per share.

B) Holders

There are approximately 560 and 42 registered holders of common and preferred shares, respectively, as of January 31, 2012. The following are the top 20 registered holders of the common and preferred stockholders of the Company:

Common Shares

| | Stockholder Name | No. of Common Shares | Percentage of Common Shares |
|-----|--|----------------------|-----------------------------|
| 1. | AYC Holdings, Ltd. | 957,537,373 | 66.7702% |
| 2. | PCD Nominee Corporation (Filipino) | 279,174,296 | 19.4672% |
| 3. | POMS Investment Pte Ltd. | 57,339,671 | 3.9983% |
| 4. | 2007 ESOWN Subscriptions | 44,988,446 | 3.1370% |
| 5. | 2009 ESOWN Subscription | 30,509,154 | 2.1274% |
| 6. | 2004 ESOWN Subscription | 21,177,748 | 1.4767% |
| 7. | Mitsubishi Corporation | 12,079,323 | 0.8423% |
| 8. | SIIX Corporation | 6,581,622 | 0.4589% |
| 9. | PCD Nominee Corporation (Non-Filipino) | 5,894,108 | 0.4110% |
| 10. | Chow Phui Kheong | 3,164,906 | 0.2206% |
| 11. | Arthur R. Tan | 1,955,451 | 0.1363% |
| 12. | Kwok Kai Ming | 1,698,768 | 0.1184% |
| 13. | Rafael Nestor Velez Mantaring | 1,057,930 | 0.0737% |
| 14. | Kot Yiu Kuen | 490,244 | 0.0341% |
| 15. | Masaharu Nishii | 414,148 | 0.0288% |
| 16. | Josef Pfister | 315,860 | 0.0220% |
| 17. | Transtechonology Pte. Ltd. | 304,836 | 0.0212% |
| 18. | Timothy Patterson | 255,696 | 0.0178% |
| 19. | Shong Cheng Yeh | 225,617 | 0.0157% |
| 20. | Andrew C. Carreon | 210,573 | 0.0146% |

Preferred Shares

| | Stockholder Name | No. of Common Shares | Percentage of Preferred Shares |
|-----|---------------------------|----------------------|--------------------------------|
| 1. | Ayala Corporation | 596,043,238 | 45.8495% |
| 2. | AsiaCom Philippines, Inc. | 460,000,000 | 35.3846% |
| 3. | Resins, Inc. | 219,979,398 | 16.9215% |
| 4. | Mitsubishi Corporation | 11,098,843 | 0.8538% |
| 5. | SIIX Corp. | 6,047,392 | 0.4652% |
| 6. | Helmut Baumgart | 1,062,122 | 0.0817% |
| 7. | Andrew C. Carreon | 1,043,400 | 0.0803% |
| 8. | Meneleo J. Carlos, Jr. | 855,000 | 0.0658% |
| 9. | Neilson C. Esguerra | 500,000 | 0.0385% |
| 10. | Ceferino L. Follosco | 426,720 | 0.0328% |
| 11. | Francisco I. Ferrer | 426,720 | 0.0328% |
| 12. | Josef Pfister | 362,824 | 0.0279% |
| 13. | Transtechonology Pte Ltd | 280,092 | 0.0215% |
| 14. | Claudio Truzzi | 208,680 | 0.0161% |
| 15. | Mary Ann S. Natividad | 200,000 | 0.0154% |
| 16. | Rosalyn O. Tesoro | 177,492 | 0.0137% |
| 17. | Sherly D. del Carmen | 121,920 | 0.0094% |
| 18. | Peter Lausen | 104,340 | 0.0080% |
| 19. | Ceferina S. Santos | 100,000 | 0.0077% |
| 19. | Reynaldo N. Torda | 100,000 | 0.0077% |
| 20. | Fe R. Gonzales | 80,000 | 0.0062% |

C) Dividends

| <i>Stock Dividend</i> | | |
|------------------------------|---------------|----------------|
| PERCENT | RECORD DATE | PAYMENT DATE |
| 15% | Aug. 31, 2010 | Sept. 24, 2010 |

| <i>Cash Dividends</i> | | | |
|------------------------------|---------------|---------------------|--------------------|
| CLASS | PAYMENT DATE | RATE | TERM / RECORD DATE |
| Common shares | June 6, 2009 | n/a* | March 26, 2009 |
| Common shares | May 27, 2010 | USD0.0024/Php0.11 | April 30, 2010 |
| Common shares | April 4, 2011 | USD0.00099/Php0.044 | March 9, 2011 |

* The Board declared a special cash dividend in 2009 amounting to \$2.0M apportioned to all the common shareholders.

Dividend policy

Dividends declared by the Company on its shares of stocks are payable in cash or in additional shares of stock. The payment of dividends in the future will depend upon the earnings, cash flow and financial condition of the Company and other factors.

Cash dividends are subject to approval by the Company's Board of Directors but no stockholder approval is required. Property dividends which may come in the form of additional shares of stock are subject to approval by both the Company's Board of Directors and the Company's stockholders. In addition, the payment of stock dividends is likewise subject to the approval of the SEC and PSE.

D) Recent Sale of Securities

The following shares were subscribed by the Company's executives as a result of their subscription to the stock ownership (ESOWN) plans:

| <u>Year</u> | <u>No. of Shares*</u> |
|-------------|-----------------------|
| 2010 | NIL |
| 2011 | NIL |

**Net of cancelled subscriptions.*
*** Adjusted Balance*

The above shares formed part of the 150,000,000 ESOWN shares subject of the Commission's resolution dated July 20, 2004 confirming the issuance of such shares as exempt transactions pursuant to Section 10.2 of the Securities Regulation Code.

E) Corporate Governance

- i. The evaluation system which was established to measure or determine the level of compliance of the Board and top level management with its Revised Manual of Corporate Governance consists of a Board Performance Assessment which is accomplished by the members of the Board indicating the compliance ratings. The above is submitted to the Compliance Officer who issues the required certificate of compliance with the Company's Revised Manual of Corporate Governance to the Securities and Exchange Commission.
- ii. To ensure good governance, the Board establishes the vision, strategic objectives, key policies, and procedures for the management of the company, as well as the mechanism for monitoring and evaluating Management's performance. The Board also ensures the presence and adequacy of internal control mechanisms for good governance.
- iii. There were no deviations from the Company's Revised Manual of Corporate Governance. The Company has adopted in the Revised Manual of Corporate Governance the leading practices and principles of good corporate governance, and full compliance therewith has been made since the adoption of the Manual.
- iv. The Company is taking further steps to enhance adherence to principles and practices of good corporate governance through the adoption of the Revised Code of Corporate Governance.

Upon the written request of the stockholders, the Company undertakes to furnish said stockholder with a copy of SEC Form 17-A free of charge. Any written request for a copy of SEC Form 17-A shall be addressed to the following:

Integrated Micro-Electronics, Inc.
North Science Avenue
Special Export Processing Zone
Laguna Technopark
Biñan, Laguna

Attention: Mr. Jerome S. Tan
Chief Finance Officer

* * *

**Integrated Microelectronics, Inc.**

North Science Avenue
Special Export Processing Zone, Laguna Technopark
Biñan Laguna 4024 Philippines

Tel (63 49) 541-1015 to 20
Fax (63 49) 541 0013
www.global-imi.com

**STATEMENT OF MANAGEMENT'S RESPONSIBILITY
FOR FINANCIAL STATEMENTS**

The management of Integrated Micro-Electronics, Inc. and its subsidiaries (the Group) is responsible for the preparation and fair presentation of the consolidated financial statements for the year ended December 31, 2011, 2010 and 2009, including the additional components attached therein and in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.


JAIME AUGUSTO ZOBEL DE AYALA
Chairman, Board of Directors


ARTHUR R. TAN
President & Chief Executive Officer

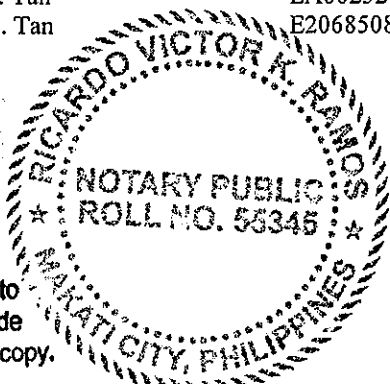

JEROME S. TAN
Chief Finance Officer

SUBSCRIBED AND SWORN to before me this MAR 01 2012 at MAKATI CITY affiants exhibiting to me their respective Passports, to wit:

| Name | Passport No. |
|------------------------------|--------------|
| Jaime Augusto Zobel de Ayala | XX2623993 |
| Arthur R. Tan | EA0025242 |
| Jerome S. Tan | E2068508C |

| Date & Place of Issue |
|-------------------------------|
| 08 December 2008 – Manila |
| 29 January 2010 - Manila |
| 21 September 2010 - Singapore |

Doc. No. 62
Page No. 21
Book No. 1
Series of 2012.



Notarial DST pursuant to
Sec. 188 of the Tax Code
affixed on Notary Public's copy.

RICARDO VICTOR K. RAMOS
Notary Public - Makati City
Appt. No. M122 until December 31, 2013
Attorney's Roll No. 52062
PTR No. 3178176mb; 01-03-2012; Makati City
IBP Lifetime Roll No. 010326
MCLE Compliance No. III - 0011705; 4/12/2010
33rd Floor, Tower One & Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City, Philippines

INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors
Integrated Micro-Electronics, Inc.

We have audited the accompanying consolidated financial statements of Integrated Micro-Electronics, Inc. and Subsidiaries, which comprise the consolidated balance sheets as at December 31, 2011 and 2010, and the consolidated statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2011, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



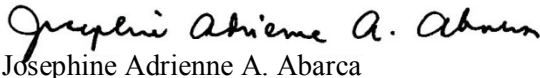
- 2 -

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Integrated Micro-Electronics, Inc. and Subsidiaries as at December 31, 2011 and 2010, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2011 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.



Josephine Adrienne A. Abarca

Partner

CPA Certificate No. 92126

SEC Accreditation No. 0466-AR-1 (Group A),

February 11, 2010, valid until February 10, 2013

Tax Identification No. 163-257-145

BIR Accreditation No. 08-001998-61-2009,

June 1, 2009, valid until May 31, 2012

PTR No. 3174577, January 2, 2012, Makati City

March 1, 2012



INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

| | December 31 | |
|--|----------------------|---------------------------------------|
| | 2011 | 2010 (As restated - see Note 2) |
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents (Note 5) | \$54,069,180 | \$38,134,743 |
| Loans and receivables - net (Note 6) | 133,676,580 | 104,257,178 |
| Inventories - net (Note 7) | 80,402,000 | 54,694,413 |
| Derivative assets (Note 32) | 2,798,912 | 1,693,121 |
| Other current assets (Note 8) | 8,854,602 | 2,508,014 |
| Total Current Assets | 279,801,274 | 201,287,469 |
| Noncurrent Assets | | |
| Property, plant and equipment - net (Notes 9 and 29) | 97,505,460 | 74,624,267 |
| Goodwill (Notes 2 and 10) | 54,355,193 | 56,422,231 |
| Intangible assets - net (Notes 2 and 11) | 7,333,491 | 923,002 |
| Pension asset (Note 26) | 2,807,134 | 2,765,675 |
| Available-for-sale financial assets (Note 4) | 414,348 | 382,527 |
| Noncurrent receivables (Note 12) | 213,577 | 184,179 |
| Deferred income tax assets (Note 24) | 743,592 | 996,490 |
| Other noncurrent assets (Note 12) | 1,518,225 | 1,497,268 |
| Total Noncurrent Assets | 164,891,020 | 137,795,639 |
| | \$444,692,294 | \$339,083,108 |
| LIABILITIES AND EQUITY | | |
| Current Liabilities | | |
| Accounts payable and accrued expenses (Note 13) | \$143,992,965 | \$101,153,798 |
| Trust receipts and loans payable (Note 15) | 39,008,811 | 17,921,638 |
| Income tax payable (Note 24) | 1,686,735 | 2,298,792 |
| Provisions (Note 14) | 249,044 | — |
| Derivative liabilities (Note 32) | 34,562 | 3,832,474 |
| Current portion of long-term debt (Note 16) | — | 38,000,000 |
| Total Current Liabilities | 184,972,117 | 163,206,702 |
| Noncurrent Liabilities | | |
| Long-term debt (Note 16) | 60,398,500 | — |
| Deferred income tax liabilities (Note 24) | 4,810,158 | 881,322 |
| Deferred revenue (Note 17) | 2,303,765 | 2,564,594 |
| Pension liabilities (Notes 13 and 26) | 1,329,257 | 986,473 |
| Accrued rent (Note 29) | 913,688 | 894,088 |
| Obligation under finance lease (Note 29) | 612,724 | 118,313 |
| Other long-term employee benefits (Note 2) | 230,704 | 372,084 |
| Total Noncurrent Liabilities | 70,598,796 | 5,816,874 |
| Total Liabilities | 255,570,913 | 169,023,576 |

(Forward)



| | December 31 | |
|---|----------------------|---------------------------------------|
| | 2011 | 2010 (As restated - see Note 2) |
| Equity (Note 18) | | |
| Equity attributable to equity holders of the Parent Company | | |
| Capital stock-common | \$24,932,075 | \$24,893,713 |
| Capital stock-preferred | 26,601,155 | 26,601,155 |
| Subscribed capital stock | 6,506,970 | 1,901,963 |
| Additional paid-in capital | 59,085,110 | 34,646,889 |
| Subscriptions receivable | (10,395,200) | (11,411,994) |
| Retained earnings: | | |
| Appropriated for expansion | 30,660,981 | 60,660,981 |
| Unappropriated | 59,671,124 | 32,727,457 |
| Treasury stock | (1,012,585) | (1,012,585) |
| Reserve for fluctuation on available-for-sale financial assets | 144,067 | 111,959 |
| Cumulative translation adjustment | (6,042,819) | — |
| Other reserves | 170,714 | 170,714 |
| | 190,321,592 | 169,290,252 |
| Equity attributable to noncontrolling interests in consolidated subsidiaries | | |
| | (1,200,211) | 769,280 |
| Total Equity | 189,121,381 | 170,059,532 |
| | \$444,692,294 | \$339,083,108 |

See accompanying Notes to Consolidated Financial Statements.



INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| | Years Ended December 31 | | |
|---|--------------------------------|---------------|---------------|
| | 2011 | 2010 | 2009 |
| REVENUES | | | |
| Sale of goods | \$482,388,266 | \$328,697,578 | \$347,788,074 |
| Sale of services | 93,065,642 | 83,629,027 | 47,714,207 |
| | 575,453,908 | 412,326,605 | 395,502,281 |
| COST OF SALES (Note 19) | | | |
| Cost of goods sold | 451,886,042 | 294,328,303 | 317,585,492 |
| Cost of services | 85,390,332 | 73,523,710 | 33,326,158 |
| | 537,276,374 | 367,852,013 | 350,911,650 |
| GROSS PROFIT | 38,177,534 | 44,474,592 | 44,590,631 |
| OPERATING EXPENSES (Note 20) | (52,686,767) | (40,224,016) | (35,171,319) |
| OTHERS - Net | | | |
| Gain from bargain purchase (Note 2) | 13,018,493 | — | — |
| Mark-to-market gains (loss) from call option | 5,355,873 | (207,555) | — |
| Foreign exchange gains – net | 4,480,815 | 1,792,949 | 279,084 |
| Impairment loss on goodwill (Note 10) | (2,717,451) | — | — |
| Interest expense and bank charges (Note 22) | (2,499,998) | (1,036,929) | (1,787,466) |
| Interest income (Note 23) | 315,520 | 352,578 | 723,261 |
| Miscellaneous income (Notes 6, 7, 9 and 32) | 2,501,580 | 2,670,550 | 6,527,178 |
| INCOME BEFORE INCOME TAX | 5,945,599 | 7,822,169 | 15,161,369 |
| PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 24) | | | |
| Current | 4,177,862 | 3,414,175 | 5,112,200 |
| Deferred | 476,224 | (6,651) | (81,012) |
| | 4,654,086 | 3,407,524 | 5,031,188 |
| NET INCOME | 1,291,513 | 4,414,645 | 10,130,181 |
| OTHER COMPREHENSIVE INCOME (LOSS) | | | |
| Fair value changes on available-for-sale financial assets | 32,108 | 55,080 | 32,900 |
| Exchange differences arising from translation of foreign operations | (6,042,819) | — | — |
| Other comprehensive income (loss), net of tax | (6,010,711) | 55,080 | 32,900 |
| TOTAL COMPREHENSIVE INCOME (LOSS) | (\$4,719,198) | \$4,469,725 | \$10,163,081 |
| Net Income (Loss) Attributable to: | | | |
| Equity holders of the Parent Company | \$3,289,314 | \$4,738,929 | \$10,065,517 |
| Noncontrolling interests | (1,997,801) | (324,284) | 64,664 |
| | \$1,291,513 | \$4,414,645 | \$10,130,181 |
| Total Comprehensive Income (Loss) Attributable to: | | | |
| Equity holders of the Parent Company | (\$2,721,397) | \$4,794,009 | \$10,098,417 |
| Noncontrolling interests | (1,997,801) | (324,284) | 64,664 |
| | (\$4,719,198) | \$4,469,725 | \$10,163,081 |
| Earnings Per Share (Note 25) | | | |
| Basic and Diluted | \$0.001 | \$0.002 | \$0.006 |

See accompanying Notes to Consolidated Financial Statements.



INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

| | Attributable to Equity Holders of the Parent Company | | | | | | | | | | | | |
|--|--|---|---|----------------------------------|--|--|---|--------------------------------|---|-------------------|---|--|----------------------|
| | Capital Stock - Common (Note 18) | Capital Stock - Preferred (Note 18) | Subscribed Capital Stock (Note 18) | Additional Paid-in Capital | Subscriptions Receivable (Note 18) | Retained Earnings Appropriated for Expansion (Note 18) | Retained Earnings Unappropriated (Note 18) | Treasury Stock (Note 18) | Reserve for Fluctuation on Available- for-Sale Financial Assets | Other Reserves | Cumulative Translation Adjustment | Attributable to Noncontrolling Interests | Total |
| Balances at January 1, 2011, as restated | \$24,893,713 | \$26,601,155 | \$1,901,963 | \$34,646,889 | (\$11,411,994) | \$60,660,981 | \$32,727,457 | (\$1,012,585) | \$111,959 | \$170,714 | \$— | \$769,280 | \$170,059,532 |
| Increase in noncontrolling interest due to the acquisition of a subsidiary during the year (Note 2) | — | — | — | — | — | — | — | — | — | — | — | 48,092 | 48,092 |
| Issued shares during the year (Note 18) | 38,362 | — | (38,362) | — | — | — | — | — | — | — | — | — | — |
| Subscriptions during the year (Notes 2 and 18) | — | — | 4,746,084 | 24,062,649 | — | — | — | — | — | — | — | — | 28,808,733 |
| Cost of share-based payments (Note 27) | — | — | — | 673,762 | — | — | — | — | — | — | — | — | 673,762 |
| Accretion of subscription receivable (Note 18) | — | — | — | 427,535 | (427,535) | — | — | — | — | — | — | — | — |
| Collections on subscriptions (Note 18) | — | — | — | — | 615,889 | — | — | — | — | — | — | — | 615,889 |
| Forfeitures during the year (Note 18) | — | — | (102,715) | (725,725) | 828,440 | — | — | — | — | — | — | — | — |
| Reversal of appropriation (Note 18) | — | — | — | — | — | (30,000,000) | 30,000,000 | — | — | — | — | — | — |
| Cash dividends (Note 18) | — | — | — | — | — | — | (6,345,647) | — | — | — | — | (19,782) | (6,365,429) |
| | 24,932,075 | 26,601,155 | 6,506,970 | 59,085,110 | (10,395,200) | 30,660,981 | 56,381,810 | (1,012,585) | 111,959 | 170,714 | — | 797,590 | 193,840,579 |
| Net income (loss) | — | — | — | — | — | — | 3,289,314 | — | — | — | — | (1,997,801) | 1,291,513 |
| Other comprehensive income (loss) | — | — | — | — | — | — | — | — | 32,108 | — | (6,042,819) | — | (6,010,711) |
| Total comprehensive income (loss) | — | — | — | — | — | — | 3,289,314 | — | 32,108 | — | (6,042,819) | (1,997,801) | (4,719,198) |
| Balances at December 31, 2011 | \$24,932,075 | \$26,601,155 | \$6,506,970 | \$59,085,110 | (\$10,395,200) | \$30,660,981 | \$59,671,124 | (\$1,012,585) | \$144,067 | \$170,714 | (\$6,042,819) | (\$1,200,211) | \$189,121,381 |



| | Attributable to Equity Holders of the Parent Company | | | | | | | | | | | Total |
|--|--|---|---|----------------------------------|--|--|---|--------------------------------|---|-------------------|--|----------------------|
| | Capital Stock - Common (Note 18) | Capital Stock - Preferred (Note 18) | Subscribed Capital Stock (Note 18) | Additional Paid-in Capital | Subscriptions Receivable (Note 18) | Retained Earnings Appropriated for Expansion (Note 18) | Retained Earnings Unappropriated (Note 18) | Treasury Stock (Note 18) | Reserve for Fluctuation on Available- for-Sale Financial Assets | Other Reserves | Attributable to Noncontrolling Interests | |
| Balances at January 1, 2010 | \$20,267,538 | \$26,601,155 | \$2,167,895 | \$30,482,156 | (\$10,153,255) | \$60,660,981 | \$37,457,693 | (\$1,012,592) | \$56,879 | \$161,551 | \$292,318 | \$166,982,319 |
| Increase in non-controlling interest due to the acquisition of a subsidiary during the year (Note 2) | — | — | — | — | — | — | — | — | — | — | 1,646,276 | 1,646,276 |
| Issued shares during the year (Note 18) | 508,916 | — | (508,916) | — | — | — | — | 17 | — | — | — | 17 |
| Subscriptions during the year (Note 18) | — | — | 668,506 | 2,722,308 | (3,390,814) | — | — | — | — | — | — | — |
| Cost of share-based payments (Note 27) | — | — | — | 1,933,185 | — | — | — | — | — | — | — | 1,933,185 |
| Accretion of subscription receivable (Note 18) | — | — | — | 1,913,073 | (1,913,073) | — | — | — | — | — | — | — |
| Collections on subscriptions (Note 18) | — | — | — | — | 1,215,793 | — | — | — | — | — | — | 1,215,793 |
| Forfeitures during the year (Note 18) | — | — | (425,522) | (2,403,833) | 2,829,355 | — | — | — | — | — | — | — |
| Dilution of noncontrolling interest | — | — | — | — | — | — | — | — | — | 9,163 | (9,163) | — |
| Reacquired shares (Note 18) | — | — | — | — | — | — | — | (10) | — | — | — | (10) |
| Cash dividends (Note 18) | — | — | — | — | — | — | (5,351,906) | — | — | — | (51,474) | (5,403,380) |
| Stock dividends (Note 18) | 4,117,259 | — | — | — | — | — | (4,117,259) | — | — | — | — | — |
| | 24,893,713 | 26,601,155 | 1,901,963 | 34,646,889 | (11,411,994) | 60,660,981 | 27,988,528 | (1,012,585) | 56,879 | 170,714 | \$1,877,957 | 166,374,200 |
| Net income (loss) | — | — | — | — | — | — | 4,738,929 | — | — | — | (324,284) | 4,414,645 |
| Other comprehensive income | — | — | — | — | — | — | — | — | 55,080 | — | — | 55,080 |
| Total comprehensive income (loss) | — | — | — | — | — | — | 4,738,929 | — | 55,080 | — | (324,284) | 4,469,725 |
| Balances at December 31, 2010, as previously stated | 24,893,713 | 26,601,155 | 1,901,963 | 34,646,889 | (11,411,994) | 60,660,981 | 32,727,457 | (1,012,585) | 111,959 | 170,714 | 1,553,673 | 170,843,925 |
| Adjustments (Note 2) | — | — | — | — | — | — | — | — | — | — | (784,393) | (784,393) |
| Balances at December 31, 2010, as restated | \$24,893,713 | \$26,601,155 | \$1,901,963 | \$34,646,889 | (\$11,411,994) | \$60,660,981 | \$32,727,457 | (\$1,012,585) | \$111,959 | \$170,714 | \$769,280 | \$170,059,532 |



| | Attributable to Equity Holders of the Parent Company | | | | | | | | | | | Total |
|--|--|---|---|----------------------------------|--|--|---|--------------------------------|---|-------------------|--|---------------|
| | Capital Stock - Common (Note 18) | Capital Stock - Preferred (Note 18) | Subscribed Capital Stock (Note 18) | Additional Paid-in Capital | Subscriptions Receivable (Note 18) | Retained Earnings Appropriated for Expansion (Note 18) | Retained Earnings Unappropriated (Note 18) | Treasury Stock (Note 18) | Reserve for Fluctuation on Available- for-Sale Financial Assets | Other Reserves | Attributable to Noncontrolling Interests | |
| Balances at January 1, 2009 | \$20,253,054 | \$26,601,155 | \$2,182,379 | \$30,213,723 | (\$10,439,358) | \$60,660,981 | \$31,091,806 | (\$1,012,592) | \$23,979 | \$55,803 | \$416,273 | \$160,047,203 |
| Shares issued during the year | 14,484 | — | (14,484) | — | — | — | — | — | — | — | — | — |
| Cost of share-based payments (Note 27) | — | — | — | 514,153 | — | — | — | — | — | — | — | 514,153 |
| Collections on subscriptions | — | — | — | — | 40,383 | — | — | — | — | — | — | 40,383 |
| Net reversal of accretion of subscriptions receivable (Note 27) | — | — | — | (245,720) | 245,720 | — | — | — | — | — | — | — |
| Dilution of noncontrolling interest | — | — | — | — | — | — | — | — | — | 105,748 | (105,748) | — |
| Cash dividends (Note 18) | — | — | — | — | — | — | (3,699,630) | — | — | — | (82,871) | (3,782,501) |
| | 20,267,538 | 26,601,155 | 2,167,895 | 30,482,156 | (10,153,255) | 60,660,981 | 27,392,176 | (1,012,592) | 23,979 | 161,551 | 227,654 | 156,819,238 |
| Other comprehensive income | — | — | — | — | — | — | — | — | 32,900 | — | — | 32,900 |
| Net income | — | — | — | — | — | — | 10,065,517 | — | — | — | 64,664 | 10,130,181 |
| Total comprehensive income (loss) | — | — | — | — | — | — | 10,065,517 | — | 32,900 | — | 64,664 | 10,163,081 |
| Balances at December 31, 2009 | \$20,267,538 | \$26,601,155 | \$2,167,895 | \$30,482,156 | (\$10,153,255) | \$60,660,981 | \$37,457,693 | (\$1,012,592) | \$56,879 | \$161,551 | \$292,318 | \$166,982,319 |

See accompanying Notes to Consolidated Financial Statements.



INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Years Ended December 31 | | |
|---|-------------------------|---------------------------------------|--------------|
| | 2011 | 2010 (As restated - see Note 2) | 2009 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Income before income tax | \$5,945,599 | \$7,822,169 | \$15,161,369 |
| Adjustments for: | | | |
| Depreciation and amortization of property, plant and equipment (Note 9) | 24,615,286 | 19,373,226 | 18,055,328 |
| Gain on bargain purchase (Note 2) | (13,018,493) | — | — |
| Gains on derivative transactions (Note 32) | (6,218,718) | (1,874,546) | (160,198) |
| Impairment loss on goodwill (Note 10) | 2,717,451 | — | — |
| Interest expense (Note 22) | 2,344,807 | 942,202 | 1,739,827 |
| Provision for doubtful accounts (Note 6) | 1,977,541 | 1,531,927 | 58,228 |
| Unrealized foreign exchange loss (gain) – net | (2,128,698) | 566,968 | 184,237 |
| Net pension expense (income) (Note 26) | 1,851,764 | 448,563 | (412,790) |
| Amortization of intangible assets (Note 11) | 1,163,969 | 2,645,461 | 2,744,304 |
| Provision (reversal of provision) for inventory obsolescence (Note 7) | 1,029,155 | (1,734,481) | 1,322,908 |
| Provision (reversal of provision) for restructuring (Note 14) | 249,044 | 246,382 | (889,304) |
| Cost of share-based payments (Note 27) | 673,762 | 1,933,185 | 514,153 |
| Interest income (Note 23) | (315,520) | (352,578) | (723,261) |
| Amortization of deferred revenue | (260,829) | (358,359) | — |
| Gain on sale of property, plant and equipment (Note 9) | (115,117) | (186,476) | (97,969) |
| Dividend income | (367) | (61) | (466) |
| Gain on fire insurance claim (Note 6) | — | — | 5,625,371 |
| Loss on fire (Notes 7 and 9) | — | — | 637,159 |
| Provision (reversal of provision) for warranty (Note 14) | — | (18,481) | 5,243 |
| Operating income before working capital changes | 20,510,636 | 30,985,101 | 43,764,139 |
| Changes in operating assets and liabilities: | | | |
| Decrease (increase) in: | | | |
| Loans and receivables | (836,152) | 1,889,943 | (26,767,336) |
| Inventories | (400,171) | (14,503,933) | 1,731,187 |
| Other current assets | (6,346,587) | (103,392) | 1,770,559 |
| Net pension asset | (723,300) | (1,148,215) | — |
| Noncurrent receivables | (29,398) | 374,527 | 2,363,308 |
| Increase (decrease) in: | | | |
| Accounts payable and accrued expenses | 9,689,461 | (15,028,486) | 15,677,641 |
| Provisions | (582,674) | (43,764) | (5,092,074) |
| Accrued rent | 19,600 | (27,918) | 19,978 |
| Other long-term employee benefits | (141,380) | — | — |
| Net cash generated from operations | 21,160,035 | 2,393,863 | 33,467,402 |
| Interest paid | (1,729,864) | (922,707) | (2,255,783) |
| Income tax paid | (4,789,919) | (4,377,137) | (3,325,362) |
| Interest received | 315,521 | 333,798 | 676,847 |
| Dividends received | 367 | 61 | 466 |
| Net cash provided by (used in) operating activities | 14,956,140 | (2,572,122) | 28,563,570 |

(Forward)



| | Years Ended December 31 | | |
|---|-------------------------|---------------------------------------|---------------|
| | 2011 | 2010 (As restated - see Note 2) | 2009 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Acquisitions of: | | | |
| Property, plant and equipment (Note 9) | (\$14,830,473) | (\$22,039,260) | (\$7,740,314) |
| Intangible assets (Note 11) | (411,344) | (765,833) | (414,243) |
| Proceeds from sale of property, plant and equipment | 2,656,466 | 2,594,526 | 3,059,183 |
| Acquisition through business combination - net of cash acquired (Note 2) | 5,053,343 | 2,202,930 | — |
| Settlement of derivatives (Note 32) | 1,315,015 | 1,601,406 | 160,198 |
| Decrease (increase) in other noncurrent assets | 293,354 | 1,900,973 | (234,011) |
| Net cash used in investing activities | (5,923,639) | (14,505,258) | (5,169,187) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Availments of loans | 50,838,903 | 15,619,405 | — |
| Payments of: | | | |
| Loans payable | (2,622,978) | (2,347,609) | (14,807,874) |
| Long-term debt | (38,000,000) | (8,000,000) | (8,000,000) |
| Dividends paid to equity holders of the Parent Company (Note 18) | (3,883,683) | (5,351,906) | (4,260,357) |
| Collections of subscriptions receivable (Note 18) | 615,889 | 1,215,793 | 40,383 |
| Dividends paid to noncontrolling interest | (19,782) | (51,474) | (82,871) |
| Net cash provided by (used in) financing activities | 6,928,349 | 1,084,209 | (27,110,719) |
| EFFECT OF CHANGES IN FOREIGN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS | (26,413) | 196,147 | 43,568 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 15,934,437 | (15,797,024) | (3,672,768) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 38,134,743 | 53,931,767 | 57,604,535 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 5) | \$54,069,180 | \$38,134,743 | \$53,931,767 |

See accompanying Notes to Consolidated Financial Statements.



INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

Integrated Micro-Electronics, Inc. (“the Parent Company”), a stock corporation organized and registered under the laws of the Republic of the Philippines on August 8, 1980, has four subsidiaries, namely: IMI International (Singapore) Pte. Ltd. (“IMI Singapore”), IMI USA, Inc. (“IMI USA”), IMI Japan, Inc. (“IMI Japan”) and PSi Technologies Inc. (PSi) (collectively referred to as the “Group”). IMI Singapore, IMI USA and IMI Japan are wholly owned subsidiaries while PSi is 55.78% owned. The Group’s parent company is AYC Holdings, Ltd. (AYC), a corporation incorporated in the British Virgin Islands. AYC is a subsidiary of Ayala Corporation (AC), a corporation incorporated in the Republic of the Philippines and listed in the Philippine Stock Exchange (PSE). AC is 52.61% owned by Mermac, Inc., 10.93% owned by Mitsubishi Corporation and the rest by the public. The registered office address of the Parent Company is North Science Avenue, Laguna Technopark, Biñan, Laguna.

On January 21, 2010, the Parent Company was listed by way of introduction in the PSE.

The Parent Company is registered with the Philippine Economic Zone Authority (PEZA) as an exporter of printed circuit board assembly (PCBA), flip chip assembly, box build sub-assembly, enclosure system, and provider of electronics product design, research and development, product development outsourcing and other electronic parts, among others. The Parent Company is also engaged in the business of providing test development and systems integration services and distributing related products and equipment and related services. These PEZA registrations entitle the Parent Company to a four-year income tax holiday (ITH) and an option to apply for ITH extension for a maximum of three (3) years subject to various PEZA requirements. The Parent Company’s entitlements to ITH under the current PEZA registrations had expirations beginning January 2010. As of December 31, 2011, there are two remaining project activities with ITH entitlement which will expire in 2013. Under its PEZA registrations, the Parent Company’s projects and activities are subject to certain requirements and are entitled to certain incentives, which include, but are not limited to, ITH and tax and duty free importation of inventories and capital equipment. Upon the expiration of the ITH on these projects and activities, the Parent Company will be subject to a five percent (5%) final tax on gross income earned after certain allowable deductions provided under Republic Act (R.A.) No. 7916 (otherwise known as the “Special Economic Zone Act of 1995”) in lieu of payment of national and local taxes.

IMI Singapore was incorporated and is domiciled in Singapore. It is engaged in the procurement of raw materials, supplies and provision of customer services. Its wholly-owned subsidiary, Speedy-Tech Electronics Ltd. (STEL), was incorporated and is domiciled also in Singapore. STEL on its own has subsidiaries located in Hong Kong, People’s Republic of China (PRC), Singapore and the Philippines. STEL and its subsidiaries are principally engaged in the provision of Electronic Manufacturing Services (EMS) and Power Electronics solutions to original equipment manufacturing customers in the consumer electronics, computer peripherals/information technology, industrial equipment, telecommunications and medical device sectors.

On April 16, 2009, IMI Singapore established its Philippine Regional Operating Headquarters (also known as IMI International ROHQ or IMI ROHQ). It serves as a supervisory, communications and coordinating center for the affiliates and subsidiaries of IMI Singapore.



On April 28, 2011, the Parent Company infused additional capital to IMI Singapore consisting of \$7,026,195 cash and 200 million of the Parent Company's own shares in exchange for 43,077,144 newly issued ordinary shares of the latter with par value of SGD1.00 per share. This was used by IMI Singapore to set up Monarch Elite Ltd. (Monarch) and Cooperatief IMI Europe U.A. (Cooperatief) as holding companies and to facilitate the acquisition of EPIQ Electronic Assembly EOOD (EPIQ EA), EPIQ CZ s.r.o (EPIQ CZ), and EPIQ MX, S.A.P.I de C.V. (EPIQ MX) (collectively the EPIQ subsidiaries) from EPIQ NV (see Note 2). The EPIQ subsidiaries design and produce printed circuits and spray casting of plastics, and supply assembled and tested systems and sub-systems which include drive and control elements for automotive equipment, household appliances, industrial market and other applications with plastic parts and electronic components. The EPIQ subsidiaries also provide engineering, research and development, and logistics management services.

IMI USA was incorporated and is domiciled in California, USA. It is at the forefront of technology with regard to precision assembly capabilities including surface mount technology (SMT), chip on flex (COF), chip on board (COB) and flip chip on flex. It specializes in prototyping low to medium PCBA and sub-assembly. It is also engaged in engineering, design for manufacturing (DFM) technology, advanced manufacturing process development, new product innovations (NPI), direct chip attach and small precision assemblies.

IMI Japan was registered and is domiciled in Japan. IMI Japan's primary purpose is to transact business with Japanese customers in the following areas: (a) turnkey EMS; (b) engineering and design services; and (c) original design manufacturing (ODM) solutions. IMI Japan also functions as program management center for new business in coordination with the Parent Company (wireless), STEL and Subsidiaries (power management) and IMI USA (film chip). IMI Japan will secure programs/projects from Japanese customers and then endorse these to the Parent Company or IMI Singapore. There is no manufacturing operation in IMI Japan.

On October 6, 2010, the Parent Company completed its acquisition of 55.78% of PSi Technology, Inc. (PSi) (see Note 2). PSi is a power semiconductor assembly and test services (SATS) company serving niche markets in the global power semiconductor market. It provides comprehensive package design, assembly and test services for power semiconductors used in various electronic devices. PSi wholly owns PSi Technologies Laguna, Inc. (PSi Laguna), which also provides SATS. In addition, PSi owns 40% of PSiTech Realty, Inc., the holding company of Pacsem Realty, which is a real estate company that acquires, holds, develops and disposes any real estate or interest acquired. Pacsem Realty is 40% and 60% directly owned by PSi and PSiTech Realty Inc., respectively.

The accompanying consolidated financial statements were authorized for issue by the Parent Company's Board of Directors (BOD) on March 1, 2012.

2. Business Combination

Acquisition of PSi

On June 25, 2010, the Parent Company and Narra Venture Capital II, LP (Narra VC) (collectively referred to as the "New Investors") entered into an Investors' Agreement (the Agreement) with PSi Technology Holdings, Inc. (PSiH) and Merrill Lynch Global Emerging Markets Partners, LLC (MLGEMP) (collectively referred to as the "Old Investors"), to take on 55.78% and 11.22% equity share in PSi, respectively.



The equity subscription of the New Investors was finalized on October 6, 2010, and the Parent Company took control of PSi on that date.

In 2010, the Parent Company recorded its share in the identifiable assets and liabilities of PSi using provisional fair values due to unavailability of certain information to facilitate fair value computation of accounts receivable, property, plant and equipment, accounts payable and accrued expenses, and goodwill. The acquisition cost also includes contingent consideration.

In 2011, the Parent Company finalized the purchase price allocation, and the cost of acquisition has been allocated using proportionate share in the identifiable net assets at the date of acquisition as follows:

| | Fair Value (As restated) | Provisional Values |
|---|-------------------------------------|-------------------------------|
| Assets | | |
| Cash | \$10,527,930 | \$10,527,930 |
| Accounts receivable | 12,454,190 | 18,419,853 |
| Inventories | 6,580,987 | 6,580,987 |
| Property, plant and equipment | 9,210,386 | 9,210,386 |
| Other assets | 1,311,932 | 1,311,932 |
| Total | 40,085,425 | 46,051,088 |
| Liabilities | | |
| Accounts payable and accrued expenses | 31,591,670 | 35,783,492 |
| Loans payable | 2,347,609 | 2,347,609 |
| Deferred revenue | 2,922,953 | 2,922,953 |
| Accrued rental non-current | 902,028 | 902,028 |
| Other long-term employee benefits | 372,084 | 372,084 |
| Total | 38,136,344 | 42,328,166 |
| Net assets | \$1,949,081 | \$3,722,922 |
| Cost of acquisition | \$11,283,628 | \$11,570,031 |
| Less: Parent Company's share in the fair value of net assets acquired (55.78%) | 1,087,197 | 2,076,646 |
| Goodwill (Note 10) | \$10,196,431 | \$9,493,385 |

The 2010 comparative information was restated to reflect the above adjustments. Accounts receivable, accounts payable and accrued expenses, and the cost of acquisition (as adjusted for contingent consideration) decreased by \$5.97 million, \$4.19 million, and \$0.29 million, respectively. The final purchase price allocation resulted in a goodwill of \$10.20 million.

Cash on acquisition follows:

| | |
|------------------------|--------------|
| Cash acquired from PSi | \$10,527,930 |
| Cash paid | 8,325,000 |
| Net cash flow | \$2,202,930 |

Acquisition-related costs, which consist of professional fees, representation and travel expenses amounting to \$0.17 million, were recognized as expense in 2010.



From the date of acquisition up to December 31, 2010, the Parent Company's share in PSi's revenue and net loss amounted to \$19.34 million and \$0.45 million, respectively. If the combination had taken place at the beginning of 2010, the Group's total revenue would have increased by \$27.23 million, while the Group's net income before tax would have decreased by \$1.04 million.

Acquisition of EPIQ subsidiaries

On April 28, 2011, the Parent Company infused additional capital to IMI Singapore consisting of \$7,026,195 cash and 200 million of the Parent Company's own shares in exchange for 43,077,144 newly issued ordinary shares of the latter with par value of SGD1.00 per share. This was used by IMI Singapore to set up Monarch and Cooperatief as holding companies and to facilitate the acquisition of the EPIQ subsidiaries from EPIQ NV.

On May 4, 2011, the Parent Company, Cooperatief (the Purchaser), and EPIQ NV (the Seller), entered into a Sale and Purchase Agreement (SPA), for the Purchaser to buy the Seller's 100% direct or indirect ownership shares (the EPIQ shares) in the EPIQ subsidiaries.

The Parent Company, Cooperatief and EPIQ NV agreed that the consideration for the EPIQ shares would include issuance of 200 million of the Parent Company's shares (the IMI Consideration Shares); deferred payment of €7,345,080 (\$10,515,218) from 2013 to 2018 subject to an interest rate of 1.599% plus 1.5% (see Note 16); and assumption of liabilities of EPIQ NV to the EPIQ subsidiaries aggregating to €2,546,419 (\$3,645,453).

The acquisition costs are allocated as follows:

| | EPIQ EA | EPIQ CZ | EPIQ MX | TOTAL |
|--|---------------------|------------------|---------------------|---------------------|
| Issuance of 200 million IMI Consideration Shares (Note 18) | \$20,638,697 | \$524,970 | \$7,645,066 | \$28,808,733 |
| Deferred payment | 7,533,146 | 191,615 | 2,790,457 | 10,515,218 |
| Assumed liabilities of EPIQ NV to the EPIQ subsidiaries | 115,265 | 8,887 | 3,521,301 | 3,645,453 |
| | <u>\$28,287,108</u> | <u>\$725,472</u> | <u>\$13,956,824</u> | <u>\$42,969,404</u> |

On July 29, 2011, all of the completion conditions under the SPA were fulfilled by the responsible parties, and the acquisition of the EPIQ subsidiaries by Cooperatief was completed.

Under the SPA, Cooperatief also purchased receivables of EPIQ NV from the EPIQ subsidiaries aggregating to €11,734,824 (\$16,799,576). On July 29, 2011, €4,831,161 (\$6,916,294) of this was settled through cash payment, while the rest will be settled through additional deferred payment from 2013 to 2018 subject to interest rate of 1.599% plus 1.5% (see Note 16).



The provisional fair values of the identifiable assets and liabilities acquired and goodwill (gain from bargain purchase) arising as at the date of acquisition follow:

| | EPIQ EA | | EPIQ CZ | | EPIQ MX | |
|--|---------------------|---------------------|--------------------|-----------------|---------------------|---------------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Assets | | | | | | |
| Cash and cash equivalents | \$1,152,558 | \$1,152,558 | \$515,223 | \$515,223 | \$3,385,562 | \$3,385,562 |
| Receivables | 26,485,891 | 26,485,891 | 3,333,944 | 3,333,944 | 10,508,102 | 10,508,102 |
| Inventories | 20,700,958 | 20,700,958 | 2,984,546 | 2,984,546 | 4,476,328 | 4,476,328 |
| Property, plant and equipment | 10,188,629 | 24,810,566 | 8,072,340 | 5,734,207 | 6,120,929 | 8,618,229 |
| Computer software | 158,818 | 158,818 | — | — | 299,735 | 299,735 |
| Customer relationships | — | 6,766,617 | — | — | — | — |
| Deferred tax assets | — | — | — | 444,245 | — | — |
| Other assets | 193,184 | 193,184 | — | — | 120,831 | 120,831 |
| Total | 58,880,038 | 80,268,592 | \$14,906,053 | 13,012,165 | 24,911,487 | 27,408,787 |
| Liabilities | | | | | | |
| Accounts payable | 17,650,612 | 17,650,612 | 2,444,865 | 2,444,865 | 6,409,754 | 6,409,754 |
| Bank loans | 12,871,248 | 12,871,248 | — | — | — | — |
| Long-term debt | 4,779,883 | 4,779,883 | 10,114,478 | 10,114,478 | 2,909,135 | 2,909,135 |
| Provisions | 1,319,762 | 1,319,762 | — | — | — | — |
| Accrued charges and deferred income | 1,158,777 | 1,158,778 | 377,763 | 377,763 | — | — |
| Taxes payable | 352,571 | 352,571 | — | — | 1,089,987 | 1,089,987 |
| Deferred tax liabilities | — | 2,138,855 | — | — | 937,087 | 1,686,277 |
| Total | 38,132,853 | 40,271,709 | 12,937,106 | 12,937,106 | 11,345,963 | 12,095,153 |
| Net Assets | \$20,747,185 | \$39,996,883 | \$1,968,947 | \$75,059 | \$13,565,524 | \$15,313,634 |
| Cost of acquisition | | \$28,287,108 | | \$725,472 | | \$13,956,824 |
| Less: Cooperatief's share in the fair value of net assets acquired | | 39,948,791 | | 75,059 | | 15,313,634 |
| Goodwill (Gain from bargain purchase) | | (\$11,661,683) | | \$650,413 | | (\$1,356,810) |

The purchase price allocation for the acquisition of the EPIQ subsidiaries has been prepared on a preliminary basis due to unavailability of certain information to facilitate fair valuation computation, and reasonable changes are expected as additional information becomes available. The accounts that are subject to provisional accounting are property, plant and equipment, intangible assets, contingent liabilities and goodwill. The goodwill recognized on the acquisition of EPIQ CZ can be attributed to the acquisition of its automotive, industrial, and turnkey experience, platforms in Europe and China that serve global customers, access to suppliers and scale benefit in materials. The gain from bargain purchase recognized for EPIQ EA and EPIQ MX are attributable to the increase in fair value of property, plant and equipment and the intangible asset identified for EPIQ EA.

Philippine Financial Reporting Standards (PFRS) 3, *Business Combinations*, provides that if the initial accounting for a business combination can be determined only provisionally by the end of the period in which the combination is effected because either the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities or the cost of the combination can be determined only provisionally, the acquirer shall account for the combination using those provisional values. The acquirer shall recognize any adjustments to those provisional values as a result of completing the initial accounting within twelve months of the acquisition date; and from the acquisition date (i) the carrying amount of the identifiable asset, liability or contingent liability that is recognized or adjusted as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date; (ii) goodwill or any gain recognized shall be adjusted from the acquisition date by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted; and (iii) comparative information presented for the periods before the initial accounting for the combination is complete shall be presented as if the initial accounting had been completed from the acquisition date.



Acquisition related costs, which consist of professional fees, representation and travel expenses amounting to \$2.14 million, were recognized as expense in 2011.

From the date of acquisition, the EPIQ subsidiaries have contributed \$66.2 million and \$2.42 million to the Group's total revenue and net income before tax, respectively. If the combination had taken place at the beginning of 2011, the Group's total revenue and net income before tax would have increased by \$189.9 million and \$10.45 million, respectively.

3. Summary of Significant Accounting Policies

Basis of Preparation

The accompanying consolidated financial statements have been prepared under the historical cost method, except for available-for-sale (AFS) financial assets and derivative financial instruments that have been measured at fair value.

The consolidated financial statements are presented in United States (U.S.) Dollar, which is the functional currency of the Parent Company, and are rounded off to the nearest dollar unless otherwise indicated.

Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with PFRS.

Basis of Consolidation

The accompanying consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

| | Percentage of Ownership | | Country of Incorporation | Functional Currency |
|---|-------------------------|---------|--------------------------|---------------------|
| | 2011 | 2010 | | |
| IMI USA | 100.00% | 100.00% | USA | USD |
| IMI Japan | 100.00% | 100.00% | Japan | USD |
| IMI Singapore | 100.00% | 100.00% | Singapore | USD |
| IMI International Regional Operating Headquarter ("IMI ROHQ") | 100.00% | 100.00% | Philippines | USD |
| Speedy-Tech Electronics Ltd. and Subsidiaries ("STEL and Subsidiaries") | 100.00% | 100.00% | Singapore | USD |
| Speedy-Tech Technologies Pte. Ltd. ("STTS") | 100.00% | 100.00% | Singapore | USD |
| Speedy-Tech Electronics (HK) Limited ("STHK") | 100.00% | 100.00% | Hong Kong | USD |
| Speedy-Tech (Philippines), Inc. ("STPHIL") | 100.00% | 100.00% | Philippines | USD |
| Shenzhen Speedy-Tech Electronics Co., Ltd. ("SZSTE") | 99.48% | 99.48% | China | USD |
| Speedy-Tech Electronics, Inc. | 100.00% | 100.00% | USA | USD |
| Speedy-Tech Electronics (Jiaxing) Co., Ltd. ("STJX") | 100.00% | 100.00% | China | USD |

(Forward)



| | Percentage of Ownership | | Country of Incorporation | Functional Currency |
|--|-------------------------|---------|--------------------------|---------------------|
| | 2011 | 2010 | | |
| Speedy-Tech Electronics (Chong Qing) Co. Ltd. ("STCQ") | 100.00% | 100.00% | China | USD |
| IMI (Chengdu) Ltd. | 100.00% | 100.00% | China | USD |
| Monarch | 100.00% | — | Hong Kong | USD |
| Cooperatief | 100.00% | — | Netherlands | Euro |
| EPIQ EA | 100.00% | — | Bulgaria | Bulgarian Lev |
| Microenergia OOD | 70.00% | — | Bulgaria | Bulgarian Lev |
| EPIQ CZ | 100.00% | — | Czech Republic | Czech Koruna |
| EPIQ MX | 100.00% | — | Mexico | Mexican Peso |
| EPIQ Manufactura S.A.P.I de C.V. | 100.00% | — | Mexico | Mexican Peso |
| IMI France | 100.00% | — | France | Euro |
| Psi | 55.78% | 55.78% | Philippines | USD |
| PSi Laguna* | 55.78% | 55.78% | Philippines | USD |
| PSiTech Realty, Inc.* | 22.31% | 22.31% | Philippines | USD |
| Pacsem Realty, Inc.* | 35.70% | 35.70% | Philippines | USD |

* The percentage pertains to ownership of the Parent Company

A subsidiary is consolidated from the date on which control is transferred to the Group and ceases to be consolidated from the date on which control is transferred out of the Group. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. All significant intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in consolidation.

Noncontrolling interests represent the portion of profit or loss and net assets in subsidiaries not held by the Group and are presented separately in the consolidated statement of comprehensive income and within equity in the consolidated balance sheet, separately from the equity holders of the Parent Company.

Losses within a subsidiary are attributed to the noncontrolling interest even if such results in a deficit balance. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any noncontrolling interest
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

Changes in Accounting Policies

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of the previous financial year except for the adoption of the following new and amended PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations from International Financial Reporting Interpretation Committee (IFRIC) interpretations as of



January 1, 2011. Except as otherwise indicated, the adoption of the new and amended standards as well as the Philippine Interpretations did not have significant impact on the consolidated financial statements.

- PAS 24 (Amended), *Related Party Transactions*
The amendments clarify the definition of a related party. The new definitions emphasize a symmetrical view of related party relationships and clarify the circumstances in which persons and key management personnel affect related party relationships of an entity. In addition, the new amendment introduces an exemption from the general related disclosure requirements for transactions with the government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity.
- PAS 32, *Financial Instruments: Presentation* (Amendment) - *Classification of Rights Issues*
The amendment to PAS 32 amended the definition of a financial liability to enable entities to classify rights issues and certain options or warrants as equity instruments. The amendment is applicable if the rights are given pro rata to all of the existing owners of the same class of an entity's non-derivative equity instruments, to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency.
- Philippine Interpretation IFRIC 14 (Amendment), *Prepayments of a Minimum Funding Requirement*
The amendment of the interpretation removes an unintended consequence when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover such requirements. The amendment permits a prepayment of future service cost by the entity to be recognized as a pension asset.
- Philippine Interpretation IFRIC19, *Extinguishing Financial Liabilities with Equity Instruments*
The interpretation clarifies that equity instruments issued to a creditor to extinguish a financial liability qualify as consideration paid. The equity instruments issued are measured at their fair value. In case that this cannot be reliably measured, the instruments are measured at the fair value of the liability extinguished. Any gain or loss is recognized immediately in profit or loss.

Improvements to PFRSs

Improvements to PFRSs, an omnibus of amendments to standards, deal primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies but did not have any impact on the financial position or performance of the Group.

Improvements to PFRSs 2010

- PFRS 3, *Business Combinations (Revised)*;
- PFRS 7, *Financial Instruments: Disclosures*;
- PAS 1, *Presentation of Financial Statements*;
- PAS 27, *Consolidated and Separate Financial Statements*; and
- Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*.



Standards issued but not yet effective

The Group will adopt the standards, interpretations and amendments enumerated below when these become effective. Except as otherwise stated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on the consolidated financial statements.

Effective in 2012

- PFRS 7, *Financial Instruments: Disclosures* – Enhanced Derecognition Disclosure Requirements (effective for annual periods beginning on or after July 1, 2011)
This amendment requires additional disclosures about financial assets that have been transferred but not derecognized to enable the users of the Group’s financial statements to understand the relationship with those assets that have not been derecognized and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognized assets to enable the users to evaluate the nature of and the risks associated with the entity’s continuing involvement in those derecognized assets.
- PAS 1, *Financial Statement Presentation* – Presentation of Items of Other Comprehensive Income (OCI) (effective for annual periods beginning on or after July 1, 2012)
The amendments to PAS 1 change the grouping of items presented in OCI. Items that could be reclassified (or “recycled”) to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items that will never be reclassified.
- PAS 12, *Income Taxes* (Amendment) – Deferred Taxes: Recovery of Underlying Assets (effective for annual periods beginning on or after January 1, 2012)
The amendment clarified the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that deferred tax on investment properties measured using the fair value model under PAS 40 should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, it introduces the requirement that deferred tax on nondepreciable assets measured using the revaluation model in PAS 16 always be measured on a sale basis of the asset.

Effective in 2013

- PFRS 7, *Financial instruments: Disclosures* – Offsetting Financial Assets and Financial Liabilities (retrospectively applied for annual periods beginning on or after January 1, 2013)
These amendments require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or ‘similar agreement’, irrespective of whether they are set-off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:
 - a) The gross amounts of those recognized financial assets and recognized financial liabilities;
 - b) The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
 - c) The net amounts presented in the statement of financial position;



- d) The amounts subject to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
 - i. Amounts related to recognized financial instruments that do not meet some or all of the offsetting criteria in PAS 32; and
 - ii. Amounts related to financial collateral (including cash collateral); and
 - e) The net amount after deducting the amounts in (d) from the amounts in (c) above.
- PFRS 10, *Consolidated Financial Statements* (effective for annual periods beginning on or after January 1, 2013)
PFRS 10 replaces the portion of PAS 27, *Consolidated and Separate Financial Statements* that address the accounting for consolidated financial statements. It also includes the issues raised in SIC-12 *Consolidated – Special Purpose Entities*.

PFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in PAS 27.

- PFRS 11, *Joint Arrangements* (effective for annual periods beginning on or after January 1, 2013)
This standard replaces PAS 31, *Interest on Joint Ventures* and SIC-13 *Jointly-controlled Entities - Non-monetary Contributions by Venturers*. The standard removes the option to account for jointly controlled entities (JCEs) using proportionate consolidated. Instead, JCEs that meet the definition of a joint control must be accounted for using the equity method.
- PFRS 12, *Disclosure of Interests in Other Entities* (effective for annual periods beginning on or after January 1, 2013)
This standard includes all disclosures that were previously in PAS 27 related to the consolidated financial statements, as well as all the disclosures that were previously included in PAS 31 and PAS 28. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required.
- PFRS 13, *Fair Value Measurement* (effective for annual periods beginning on or after January 1, 2013)
This standard establishes a single source of guidance under PFRS for all fair value measurements. The standard does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted.
- PAS 19, *Employee Benefits* (Amendment) (effective for annual periods beginning on or after January 1, 2013)
The amendments focus on the following key areas: the elimination of the option to defer the recognition of gains and losses resulting from defined benefit plans (the corridor approach); the elimination of options for the presentation of gains and losses relating to those plans; and the improvement of disclosure requirements that will better show the characteristics of defined benefit plans and the risks arising from those plans. The amendments to the recognition, presentation and disclosure requirements will ensure that the financial statements provide investors and other users with a clear picture of an entity's commitments resulting from defined benefit plans.



- PAS 27, *Separate Financial Statements* (as revised in 2011) (effective for annual periods beginning on or before January 1, 2013)
As a consequence of the new PFRS 10 and PFRS 12, what remains of PAS 27 is limited to accounting for subsidiaries, jointly controlled entities and associates in separate financial statements.
- PAS 28, *Investments in Associates and Joint Ventures* (as revised in 2011) (effective for annual periods beginning on or after January 1, 2013)
As a consequence of the new PFRS 11 and PFRS 12, PAS 28 has been remained PAS 28, *Investment in Associates and Joint Ventures*. The standard describes the application of the equity method to investments in joint ventures in addition to associates.

Effective in 2014

- PAS 32, *Financial Instruments: Presentation* – Offsetting Financial Assets and Financial liabilities (retrospectively applied for annual periods beginning on or after January 1, 2014)
These amendments to PAS 32 clarify the meaning of “currently has a legally enforceable right to set-off” and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous.

Effective in 2015

- PFRS 9, *Financial Instruments: Classification and Measurement* (effective for annual periods beginning on or after January 1, 2015)
PFRS 9 as issued reflects the first phase of the IASBs work on the replacement of PAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in PAS 39. In subsequent phases, the IASB will address hedge accounting and impairment of financial assets. The completion of this project is expected over the course of 2011 or in the first half of 2012. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Parent Company’s financial assets, but will potentially have no impact on classification and measurement of financial liabilities. The Parent Company will quantify the effect in conjunction with other phases, when issued, to present a comprehensive picture.
- Philippine Interpretation IFRIC 15, *Agreement for Construction of Real Estate* (effective for annual periods beginning on or after January 1, 2015)
This Interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, *Construction Contracts*, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion.



Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The Group is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of goods

Revenue from sale of goods is recognized when goods are shipped or goods are received by the customer depending on the corresponding agreement with the customers, title and risk of ownership have passed, the price to the buyer is fixed or determinable and recoverability is reasonably assured.

Rendering of services

Revenue from sale of services is recognized when the related services to complete the required units have been rendered.

Interest

Interest income is recognized as it accrues using the effective interest rate method.

Dividends

Dividend income is recorded when the right of payment has been established.

Miscellaneous Income

Miscellaneous income is recognized as the Group earns the right over it.

Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less and that are subject to an insignificant risk of change in value.

Financial Instruments

Financial instruments within the scope of PAS 39 are classified as: (1) financial assets and liabilities at fair value through profit or loss (FVPL); (2) loans and receivables; (3) held-to-maturity (HTM) investments; (4) AFS financial assets; and (5) other financial liabilities. The classification depends on the purpose for which the instruments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates this designation at every reporting date.

Financial instruments are recognized in the consolidated balance sheet when the Group becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, are done using trade date accounting. The Group follows the trade date accounting where an asset to be received and liability to be paid are recognized on the trade date and the derecognition of an asset that is sold and the recognition of a receivable from the buyer are likewise recognized on the trade date.

The subsequent measurement bases for financial instruments depend on its classification.



The financial instruments of the Group as of December 31, 2011 and 2010 consist of loans and receivables, financial asset at FVPL, AFS financial assets, financial liability at FVPL and other financial liabilities.

Determination of fair value

The fair value for a financial instrument traded in an active market at the reporting date is based on its quoted market price or dealer price quotation (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation methodologies. Valuation methodologies include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models.

Day 1 profit

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from an observable market, the Group recognizes the difference between the transaction price and fair value (a Day 1 profit) in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset or liability.

In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

Financial assets or financial liabilities at FVPL

Financial assets or financial liabilities at FVPL include derivatives, financial instruments held for trading and financial instruments designated upon initial recognition as at FVPL.

Financial instruments are classified as held for trading if they are entered into for the purpose of short-term profit-taking.

Derivatives, including separated embedded derivatives, are accounted for as financial assets or liability at FVPL unless they are designated as effective hedging instruments or a financial guarantee contract. Where a contract contains one or more embedded derivatives, the hybrid contract may be designated as financial asset or liability at FVPL, except where the embedded derivative does not significantly modify the cash flows or it is clear that separation of the embedded derivative is prohibited.

Financial instruments may be designated at initial recognition as financial asset or liability at FVPL if any of the following criteria are met: (1) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the instrument or recognizing gains or losses on a different basis; or (2) the instrument is part of a group of financial instruments which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (3) the financial instrument contains an embedded derivative that would need to be separately recorded.



Financial instruments at FVPL are subsequently carried at fair value. Changes in fair value of such assets or liabilities are accounted for in the consolidated statement of comprehensive income.

The Group uses currency forwards to hedge its risks associated with foreign currency fluctuations. Such are accounted for as nonhedge derivatives.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: (a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics of the host contract; (b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (c) the hybrid or combined instrument is not recognized at FVPL. The Group assesses whether an embedded derivative is required to be separated from the host contract when the Group first becomes party to the contract. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies the contractual cash flows.

Loans and receivables

Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Group intends to sell in the short term or that it has designated as at FVPL. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate method less any allowance for impairment. Amortized cost is calculated taking into account any discount or premium on the acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognized in the consolidated statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process. Loans and receivables are classified as current assets when the Group expects to realize or collect the asset within twelve months from balance sheet date. Otherwise, these are classified as noncurrent assets.

This accounting policy relates primarily to the Group's cash and cash equivalents, loans and receivables, noncurrent receivables and miscellaneous deposits.

AFS financial assets

AFS financial assets are those which are designated as such or do not qualify to be classified or designated as at FVPL, loans and receivables or HTM investments. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. AFS financial assets are classified as current assets if management intends to sell these financial assets within 12 months from financial reporting. Otherwise, these are classified as noncurrent assets.

After initial measurement, AFS financial assets are subsequently measured at fair value. Dividends earned on holding AFS financial assets are recognized in the consolidated statement of comprehensive income as dividend income when the right to receive payment has been established. The unrealized gains and losses arising from the fair valuation of AFS financial assets are reported under other comprehensive income. The losses arising from impairment of such investments are recognized as impairment losses in profit or loss. When the security is disposed of, the cumulative gain or loss previously recognized under other comprehensive income is recognized as realized gains or losses in profit or loss.

When the fair value of AFS equity instruments cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these investments are carried at cost, less any allowance for impairment losses.



This accounting policy pertains to the Group's investments in club shares.

Other financial liabilities

All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest-bearing loans and borrowings are measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the amortization process. Financial liabilities are classified as current liabilities if maturity is within 12 months from financial reporting. Otherwise, these are classified as noncurrent liabilities.

This accounting policy relates primarily to the Group's accounts payable and accrued expenses (excluding customers' deposits, statutory payables and taxes payable), trust receipts and loans payable, lease liability and long-term debt.

Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Impairment of Financial Assets

The Group assesses at each reporting date whether a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Loans and receivables

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount



of the asset is reduced through the use of an allowance account and the amount of the loss is charged to profit or loss. Receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date. Any subsequent reversal of an impairment loss is recognized in profit or loss.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as payment history and past-due status. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

AFS financial assets

For the Group's equity investments classified as AFS financial assets, impairment indicators would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously charged to income - is removed from other comprehensive income and recognized in profit or loss. Impairment losses on equity investments are not reversed through profit or loss. Increases in fair value after impairment are recognized directly in other comprehensive income.

Derecognition of Financial Assets and Financial Liabilities

Financial asset

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its right to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset.

Financial liability

A financial liability is derecognized when the obligation under the liability expires, or is discharged or cancelled. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.



Inventories

Inventories are valued at the lower of cost or net realizable value (NRV). Cost is determined using the moving average method for raw materials and supplies. For finished goods and work-in-process, cost includes direct materials, direct labor and a proportion of manufacturing overhead costs based on normal operating capacity determined using the moving average method. NRV is the estimated selling price in the ordinary course of business, less the estimated costs of completion and costs necessary to make the sale. In the event that NRV is lower than cost, the decline shall be recognized as an expense in the consolidated statement of comprehensive income.

Business Combination and Goodwill

Business combinations from January 1, 2010

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value, and the amount of any noncontrolling interest in the acquiree. For each business combination, the acquirer measures the noncontrolling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with PAS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss.

Following initial recognition, goodwill is measured at cost less any accumulated impairment loss. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGUs), or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units. Each unit or group of units to which the goodwill is allocated should:

- represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not be larger than an operating segment determined in accordance with PFRS 8.



Impairment is determined by assessing the recoverable amount of the CGU (or group of CGUs), to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall recognize immediately in the consolidated statement of comprehensive income any excess remaining after reassessment.

Business combinations prior to January 1, 2010

In comparison to the above-mentioned requirements, the following differences applied:

Business combinations were accounted for using the purchase method. Transaction costs directly attributable to the acquisition formed part of the acquisition costs. The noncontrolling interest (formerly known as minority interest) was measured at the proportionate share of the acquiree's identifiable net assets.

Business combinations achieved in stages were accounted for as separate steps. Any additional acquired share of interest did not affect previously recognised goodwill.

When the Group acquired a business, embedded derivatives separated from the host contract by the acquiree were not reassessed on acquisition unless the business combination resulted in a change in the terms of the contract that significantly modified the cash flows that otherwise would have been required under the contract.

Contingent consideration was recognized if, and only if, the Group had a present obligation, the economic outflow was more likely than not and a reliable estimate was determinable. Subsequent adjustments to the contingent consideration were recognized as part of goodwill. Goodwill acquired in a business combination is initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired entity at the date of acquisition.

Property, Plant and Equipment

Property, plant and equipment are carried at cost, net of accumulated depreciation and amortization and any impairment loss.

The cost of projects in progress include costs of construction of plant and equipment and machinery items installed and any other cost directly attributable to bringing the asset to its intended use. Projects in progress are not depreciated and amortized until such time as the relevant assets are completed and put into operational use.

The initial cost of property, plant and equipment consists of its purchase price and any directly attributable cost of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged against operations income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained



from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. Upon retirement or sale, the cost of the asset disposed and the related accumulated depreciation or amortization are removed from the accounts and any resulting gain or loss is included in the consolidated statement of comprehensive income.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives (EUL) of the respective assets as follows:

The EUL of property, plant and equipment are as follow:

| | Years |
|--|---------|
| Buildings | 25 - 30 |
| Building improvements | 5 |
| Machinery and facilities equipment | 7 - 10 |
| Furniture, fixtures and office equipment | 3 - 5 |
| Transportation equipment | 3 - 5 |
| Tools and instruments | 2 - 5 |

Leasehold improvements are amortized over the shorter of the related lease terms or their EUL of 5 years.

The EUL of property, plant and equipment are reviewed annually based on expected asset utilization as anchored on business plans and strategies that also consider expected future technological developments and market behavior to ensure that the period of depreciation and amortization is consistent with the expected pattern of economic benefits from items of property, plant and equipment. Adjustments to the EUL are accounted for prospectively.

Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Investments in Subsidiaries

Investments in subsidiaries in the Parent Company's separate financial statements are accounted for under cost method of accounting. Dividends received are reported as dividend income when the right to receive the payment is established.

Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as of the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment loss. The EUL of intangible assets with finite life are assessed at the individual asset level. Intangible assets with finite life are amortized over their EUL using the straight line method. The amortization periods and method of amortization for intangible assets with finite useful lives are reviewed annually or earlier when an indicator of impairment exists.



The EUL of intangible assets are as follows:

| | Years |
|------------------------|-------|
| Customer relationships | 5 |
| Unpatented technology | 5 |
| Computer software | 3 |

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the asset and is recognized in the consolidated statement of comprehensive income when the asset is derecognized.

Impairment of Nonfinancial Assets

An assessment is made at the reporting date to determine whether there is any indication that an asset may be impaired, or whether there is any indication that an impairment loss previously recognized for an asset in prior periods may no longer exist or may have decreased. If any such indication exists or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. The recoverable amount of an asset is the greater of its net selling price and value in use. Where the carrying value of an asset exceeds its estimated recoverable amount, the asset or CGU to which the asset belongs is written down to its recoverable amount. An impairment loss is charged against operations in the period in which it arises.

Property, plant and equipment and intangible assets

A previously recognized impairment loss is reversed only if there has been a change in estimate used to determine the recoverable amount of an asset, however, not to an amount higher than the carrying amount that would have been determined (net of any accumulated depreciation and amortization for property, plant and equipment and intangible assets) had no impairment loss been recognized for the asset in prior periods. A reversal of an impairment loss is credited to current operations. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Goodwill

Impairment losses relating to goodwill cannot be reversed in the future.

Income Tax

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at end of the reporting period.

Deferred tax

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.



Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward of unused tax credits and unused tax losses can be utilized, except:

- Where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable income will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted as of the reporting date.

Income tax relating to items recognized in other comprehensive income is recognized in the consolidated statement of comprehensive income under other comprehensive income. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

For periods where an ITH is in effect, no deferred taxes are recognized in the consolidated financial statements as the ITH status of the Group neither results in a deductible temporary difference or temporary taxable difference. However, for temporary differences that are expected to reverse beyond the ITH, deferred taxes are recognized.

Equity

Capital stock is measured at par value for all shares issued and outstanding. When the shares are sold at premium, the difference between the proceeds at the par value is credited to “Additional paid-in capital” account. Direct costs incurred related to equity issuance, such as underwriting, accounting and legal fees, printing costs and taxes are charged to “Additional paid-in capital” account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings. When the Group issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

Subscriptions receivable pertains to the uncollected portion of the subscribed shares.

Retained earnings represent net accumulated earnings of the Group less dividends declared. Appropriated retained earnings are set aside for future expansion.



Treasury stock is recorded at cost and is presented as a deduction from equity. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

Foreign Currency Transactions

The functional and presentation currency of the Parent Company and its subsidiaries (except for EPIQ EA, EPIQ CZ, EPIQ MX, IMI France, and Cooperatief) is the U.S. Dollar. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to the consolidated statement of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of initial transaction. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value was determined.

The functional currencies of EPIQ EA, EPIQ CZ, and EPIQ MX, are the Bulgarian Lev (BGN), Czech Koruna (CZK) and Mexican Peso (MXN), respectively. The functional currency of IMI France and Cooperatief is the Euro (€). These subsidiaries mostly use their local currencies for their daily transactions. As at the reporting date, the assets and liabilities of these subsidiaries are translated into the presentation currency of the Group at the rate of exchange ruling at the reporting date and their profit and loss accounts are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are recognized in the consolidated statement of comprehensive income and reported as a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognized in the consolidated statement of comprehensive income relating to that particular foreign operation shall be recognized in profit or loss.

Pensions and Other Employee Benefits

Defined contribution plans

The Parent Company's subsidiaries in Singapore, PRC and Hong Kong participate in their respective national pension schemes which are considered as defined contribution plans. A defined contribution plan is a pension plan under which the subsidiary pays fixed contributions. The subsidiary has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all the employees the benefits relating to employee service in the current and prior periods. The required contributions to the national pension schemes are recognized as pension cost as accrued.

Singapore

The subsidiaries incorporated and operating in Singapore make contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to national pension schemes are recognized as an expense in the period in which the related service is performed.

PRC

The subsidiaries incorporated and operating in PRC are required to provide certain staff pension benefits to their employees under existing PRC regulations. Pension contributions are provided at rates stipulated by PRC regulations and are contributed to a pension fund managed by government agencies, which are responsible for administering these amounts for the subsidiaries' employees.



Hong Kong

The subsidiary in Hong Kong participates in the defined Provident Fund. The subsidiary and its employees make monthly contributions to the scheme at 5% of the employees' earnings as defined under the Mandatory Provident Fund legislation. The contributions of the subsidiary and the employees are subject to a cap of HK\$1,000 per month and thereafter, contributions are voluntary.

EPIQ CZ

EPIQ CZ, under its Collective Agreement, is committed to pay contributions to life and pension insurance of its loyal employees. This is done on a monthly basis as part of payroll expenses and only over the employment period. EPIQ CZ is not obliged to any other payments if employment terminates.

Defined benefit plans

The Parent Company, PSi and EPIQ EA maintain separate defined benefit plans covering substantially all of their employees. The plans of the Parent Company and PSi are funded, noncontributory pension plans administered by their respective Boards of Trustees, while that of EPIQ EA is unfunded and noncontributory. Pension cost is actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. Actuarial valuations are conducted with sufficient regularity, with the option to accelerate when significant changes to underlying assumptions occur. Pension cost includes current service cost, interest cost, expected return on any plan assets, actuarial gains and losses, past service cost and the effect of any curtailment or settlement.

A portion of the actuarial gains and losses is recognized as income or expense if the cumulative unrecognized actuarial gains and losses at the end of the previous reporting period exceeded the greater of 10% of the present value of the defined benefit obligation or 10% of the fair value of the plan assets. These gains and losses are recognized over the expected average remaining working lives of the employees participating in the plan.

Past service costs, if any, are recognized immediately in the consolidated statement of comprehensive income, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortized on a straight-line basis over the vesting period. The net pension asset recognized in respect of the defined benefit pension plan is the lower of: (a) the fair value of the plan assets less the present value of the defined benefit obligation at the reporting date, together with adjustments for unrecognized actuarial gains or losses and past service costs that shall be recognized in later periods; or (b) the total of any cumulative unrecognized net actuarial loss and past service cost and the present value of any economic benefit available in the form of refunds from the plan or reductions in future contributions to the plan. If there is no minimum funding requirement, an entity shall determine the economic benefit available as a reduction in future contributions as the lower of: (a) the surplus in the plan; and (b) the present value of the future service cost to the entity, excluding any part of the future cost that will be borne by employees, for each year over the shorter of the expected life of the plan and the expected life of the entity.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related pension liability or applying a single weighted average discount rate that reflects the estimated timing and amount of benefit payments.



Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they accrue to employees. A provision is made for the estimated liability for leave as a result of services rendered by employees up to the reporting date.

Share-based Payment Transactions

Certain employees (including directors) of the Group receive remuneration in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares (“equity-settled transactions”).

The Group has an employee stock ownership plan (ESOWN) which allows the grantees to purchase the Parent Company’s shares at a discounted price. The Group recognizes the difference between the market price at the time of subscription and the subscription price as employee benefit expense over the holding period.

Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net income attributable to common equity holders by the weighted average number of common shares outstanding and adjusted to give retroactive effect to any stock dividends declared during the period. Diluted EPS is computed by dividing net income attributable to common equity holders by the weighted average number of common shares outstanding plus the weighted average number of common shares that would be issued on conversion of all the dilutive potential common shares. The calculation of diluted earnings per share does not assume conversion, exercise or other issue of potential common shares that would have an antidilutive effect on earnings per share.

Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset;
or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and included in the “Property, plant and equipment” account with the corresponding liability to the lessor included in the “Accounts payable and accrued expenses” account for the current portion and “Obligation under finance lease - noncurrent” account for the noncurrent portion in the consolidated balance sheet. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly as “Interest expense” in the consolidated statement of comprehensive income.



Leases where the lessor does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Operating lease payments are recognized as expense in the consolidated statement of comprehensive income on a straight-line basis over the lease term.

Expenses

Expenses of the Group include cost of goods sold, cost of services, and operating expenses. Cost of goods sold and services pertain to the direct expenses incurred by the Group related to the products and services offered. Operating expenses pertain to the general and administrative expenses. Cost of goods sold and services are recognized when the related goods are sold and when services are rendered. Operating expenses are recognized when incurred except for rent expense which is computed on a straight line basis over the lease term.

Provisions

Provisions are recognized only when the following conditions are met: (a) there exists a present obligation (legal or constructive) as a result of a past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable. Where the Group expects some or all of a provision to be reimbursed, for example an insurance claim, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

Events after the Reporting Period

Post year-end events that provide additional information about the Group's position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are non-adjusting events are disclosed in the consolidated financial statements when material.

4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in conformity with PFRS requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements. Actual results could differ from such estimates.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.



Functional currency

PAS 21 requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, the Group considers the currency in which the sales prices for its goods and services are denominated and settled. Further details are given in Note 3.

Operating lease - Group as lessor

In agreement with the original lessor, the Parent Company subleased a portion of the property it occupies. Based on the evaluation of the terms and conditions of the arrangement between the Parent Company and the sublessee, the contract is an operating lease. The sublease agreement expired in March 2011.

Operating and finance lease commitments - Group as lessee

The Group has entered into various lease agreements for office equipment, office spaces and land as lessee. The Group has determined that it has not acquired the significant risks and rewards of ownership of the leased properties and so account for the contracts as operating leases.

The Parent Company has entered into finance lease agreements covering certain office equipment. EPIQ EA and EPIQ CZ have various finance lease contracts related to machineries and production equipment and transportation equipment. They have determined, based on the evaluation of the terms and conditions of the arrangement, that they bear substantially all the risks and rewards incidental to ownership of the said machineries and equipment and so account for the contracts as finance leases (see Note 29).

Impairment of AFS equity investments

The Group treats AFS equity investments as impaired when there has been a significant or prolonged decline in the fair value below the cost of these investments or where other objective evidence of impairment exists. The determination of what is 'significant' or 'prolonged' requires judgment. The Group treats 'significant' generally as 20% or more and 'prolonged' as greater than 6 months for quoted equity securities. In addition, the Group evaluates other factors, such as normal volatility in share price for quoted equities.

Contingent liabilities

The Group is currently involved in various legal proceedings and tax assessments. The estimate of the probable costs of the resolutions and assessments of these claims have been developed in consultation with outside counsels handling the defense in these matters and are based upon an analysis of potential results. The Group currently does not believe these proceedings and tax assessments will have a material effect on the Group's financial position. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 33).

Receivable from insurance

On May 24, 2009, a fire incident occurred in the Parent Company's plant in Cebu, Philippines. The plant was covered by insurance and the Parent Company believes that the collection of the insurance proceeds is virtually certain. As of December 31, 2009, the Parent Company recognized receivable and gain from the insurance claim amounting to \$5.62 million for damages to equipment and inventories caused by the fire incident (see Note 6).



Estimates and Assumptions

The key assumptions concerning the future and other sources of estimation uncertainty at the end of the reporting period that have significant risks of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Impairment of loans and receivables

The Group reduces the carrying amount of its loans and receivables through the use of an allowance account if there is objective evidence that an impairment loss on the loans and receivables have been incurred, based on the result of the individual and collective impairment assessments. Factors considered are payment history and past due status. The carrying amounts of the loans and receivables, net of the allowance for doubtful accounts, amounted to \$133.68 million and \$104.26 million as of December 31, 2011 and 2010, respectively. Allowance for doubtful accounts amounted to \$3.40 million and \$1.37 million as of December 31, 2011 and 2010, respectively. Further details are given in Note 6.

Estimating NRV of Inventories

Inventories are valued at the lower of cost or NRV. This requires the Group to make an estimate of the inventories' estimated selling price in the ordinary course of business, costs of completion and costs necessary to make a sale to determine the NRV. In the event that NRV is lower than cost, the decline is recognized as an expense. Inventories carried at cost amounted to \$51.61 million and \$19.72 million as of December 31, 2011 and 2010, respectively. Inventories carried at NRV amounted to \$28.80 million and \$34.98 million as of December 31, 2011 and 2010, respectively. Allowance for inventory obsolescence amounted to \$4.85 million and \$3.73 million as of December 31, 2011 and 2010, respectively. Further details are given in Note 7.

Depreciation and amortization

The Group computes depreciation and amortization of property, plant and equipment on a straight-line basis over the assets' EUL. The EUL and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of the economic benefits from the assets. This requires the Group to make an estimate of the expected asset utilization from business plans and strategies, future technical developments and market behavior to determine the expected pattern of economic benefits from the assets. Property, plant and equipment, net of accumulated depreciation, amortization and impairment loss, amounted to \$97.51 million and \$74.62 million as of December 31, 2011 and 2010, respectively. Depreciation and amortization expense on property, plant and equipment amounted to \$24.62 million, \$19.37 million and \$18.06 million for the years ended December 31, 2011, 2010 and 2009 respectively. Further details are given in Notes 9, 19 and 20.

The Group computes amortization of intangible assets on a straight-line basis over the assets' EUL. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the consolidated statements of comprehensive income in the expense category consistent with the function of the intangible asset. Intangible assets, net of accumulated amortization, amounted to \$7.33 million and \$0.92 million as of December 31, 2011 and 2010, respectively. Amortization expense amounted to \$1.16 million, \$2.65 million and \$2.74 million for the years ended December 31, 2011, 2010 and 2009, respectively. Further details are given in Note 11.



Impairment of property, plant and equipment and intangible assets

The Group determines at the end of each reporting period whether there is any indication that an item of property, plant and equipment and intangible assets with finite useful lives may be impaired, or whether there is any indication that an impairment loss previously recognized for an asset in prior periods may no longer exist or may have decreased. If any such indication exists and when the carrying amount of an asset exceeds its estimated recoverable amount, the asset or the CGU to which the asset belongs is written down to its recoverable amount.

Property, plant and equipment, net of accumulated depreciation, amortization and impairment loss, amounted to \$97.51 million and \$74.62 million as of December 31, 2011 and 2010, respectively. No impairment loss was recognized in 2011, 2010, and 2009. Intangible assets, net of accumulated amortization, amounted to \$7.33 million and \$0.92 million as of December 31, 2011 and 2010, respectively. No impairment was recognized for the intangible assets in 2011, 2010 and 2009. Further details are given in Notes 9, 11, 19 and 20.

Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the recoverable amount which is the net selling price or value in use of the CGUs to which the goodwill is allocated. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or CGU and choose a suitable discount rate in order to calculate the present value of those cash flows. As of December 31, 2011 and 2010, the goodwill impairment determined by the Group amounted to \$2.72 million and nil, respectively. Goodwill amounted to \$54.36 million and \$56.42 million as of December 31, 2011 and 2010, respectively. Further details are given in Note 10.

Impairment of AFS financial assets

The Group classifies certain assets as AFS and recognizes movements in their fair value in other comprehensive income. When the fair value declines, management makes assumptions about the decline in value to determine whether it is an impairment that should be recognized in profit or loss. In 2011, 2010, and 2009, no impairment losses have been recognized on AFS financial assets. The carrying amount of AFS financial assets of the Group amounted to \$0.41 million and \$0.38 million as of December 31, 2011 and 2010, respectively.

Deferred tax assets

The Group reviews the carrying amounts of its deferred tax assets at the end of each reporting period and reduces the deferred tax assets to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable income to allow all or part of its deferred tax assets to be utilized.

As of December 31, 2011 and 2010, the Group has deferred tax assets of \$0.74 million and \$1.0 million, respectively. Further details are given in Note 24.

Pension and other employee benefits

The cost of defined benefit pension plans and the present value of the pension obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.



In determining the appropriate discount rate, management considers the interest rates of corporate bonds in the respective currency with at least AA rating, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The underlying bonds are further reviewed for quality, and those having excessive credit spreads are removed from the population of bonds on which the discount rate is based, on the basis that they do not represent high quality bonds.

The mortality rate is based on publicly available mortality tables for the specific country. Future salary increases and pension increases are based on expected future inflation rates for the respective country.

As of December 31, 2011, 2010 and 2009, the Group has unrecognized actuarial gains (losses) of (\$4.92) million, (\$2.71) million and \$2.84 million, respectively. Further details are given in Note 26.

The Group also estimates other employee benefit obligations and expenses, including the cost of paid leaves based on historical leave availments of employees, subject to the Group's policy. These estimates may vary depending on the future changes in salaries and actual experiences during the period. Current accrued leaves as of December 31, 2011 and 2010 amounting to \$2.14 million and \$2.47 million, respectively, are recognized under "Accounts payable and accrued expenses", while noncurrent accrued leaves as of December 31, 2011 and 2010 amounting to \$0.23 million and \$0.37 million are recognized under "Other long-term employee benefits" in the consolidated balance sheets. Cost of leaves in 2011, 2010 and 2009 amounted to \$2.65 million, \$1.94 million and \$1.62 million, respectively, recognized under "Direct labor, salaries, wages and employee benefits" under "Cost of goods sold and services" and "Operating expenses" in the consolidated statements of comprehensive income.

While the Group believes that the assumptions are reasonable and appropriate, significant differences between actual experiences and assumptions may materially affect the cost of employee benefits and related obligations.

Share-based payment transactions

For share-based payment granted prior to 2010, the Group determined the cost of equity-settled shares based on the multiples of net book value, earnings before income tax, depreciation and amortization and net income of 10 comparable Asian EMS companies as at the close of the calendar year prior to the grant.

For the grant made in 2010, the cost of equity-settled shares was based on the market value of the Parent Company's stocks as quoted at the PSE at the date of grant.

For the years ended December 31, 2011, 2010 and 2009, the Group recognized cost of equity-settled share options amounting to \$0.67 million, \$1.93 million and \$0.51 million, respectively. Further details are given in Note 27.

Provision for warranty

A provision for warranty is recognized for all products under warranty at the reporting date based on experience with the level of repairs or returns.

For the years ended December 31, 2011, 2010 and 2009, the Group recognized (reversal of) provision for warranty amounting to nil, (\$0.02) million and \$0.01 million, respectively. Further details are given in Note 14.



Recognition and measurement of taxes

The Group has exposure to taxes in numerous jurisdictions. Significant judgment is involved in determining the group-wide provision for taxes including value-added tax, consumption tax and customs duty. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for expected tax issues based on estimates of whether additional taxes are due. Where the final tax outcome of these matters is different from the amounts that were initially recognized, such differences will impact the profit and loss in the period in which such determination is made.

The carrying amount of the Group's income taxes payable as of December 31, 2011 and 2010 amounted to \$1.69 million and \$2.30 million, respectively.

Fair value of put and call options

The acquisition of PSi on October 6, 2010 gave rise to a long equity call option and written equity put option for the Parent Company. The call and put options were valued using binomial model. This valuation technique considers the probability of PSi's share price based on a five-year discounted cash flow to move up or down depending on the volatility, risk free rate and exercise price based on a 12-month trailing EBITDA of PSi as of the valuation date. As of December 31, 2011 and 2010, the call option has a positive value of \$2.74 million and \$1.21 million, respectively, while the put option has zero value and negative value of \$3.83 million, respectively (see Note 32).

Fair value measurement of intangible assets resulting from business combination

Intangible assets resulting from business combinations are valued at fair value at the acquisition date as part of the business combination. Upon acquisition of EPIQ EA (see Note 2), the Parent Company identified an intangible asset (customer relationship) and determined its fair value based on discounted 5-year projected revenues from existing customers as of acquisition date after excluding projected returns contributed by working capital, workforce and fixed assets. The customer relationship amounted to \$6.77 million as of December 31, 2011 (see Note 11).

5. Cash and Cash Equivalents

This account consists of:

| | 2011 | 2010 |
|---------------------------|---------------------|---------------------|
| Cash on hand | \$103,983 | \$113,367 |
| Cash on hand and in banks | 36,403,020 | 24,780,649 |
| Short-term deposits | 17,562,177 | 13,240,727 |
| | \$54,069,180 | \$38,134,743 |

Cash in banks earns interest at the respective bank deposit rates. Short-term deposits are made for varying periods of up to three (3) months and earn interest at the respective short-term deposit rates.



6. Loans and Receivables

This account consists of:

| | 2011 | 2010 (As restated - Note 2) |
|--------------------------------------|----------------------|-----------------------------------|
| Trade | \$127,744,520 | \$95,629,246 |
| Nontrade | 4,292,680 | 3,704,483 |
| Receivable from insurance | 1,230,038 | 1,859,984 |
| Receivable from employees | 1,811,210 | 707,172 |
| Due from related parties (Note 30) | 211,103 | 78,186 |
| Short-term investments | — | 2,000,000 |
| Receivable from Meralco | — | 549,923 |
| Others | 1,790,216 | 1,094,720 |
| | 137,079,767 | 105,623,714 |
| Less allowance for doubtful accounts | 3,403,187 | 1,366,536 |
| | \$133,676,580 | \$104,257,178 |

Trade

Trade receivables arise from manufacturing and other related services for electronic products and components and have credit terms ranging from 30 to 60 days from invoice date.

Trade receivables of PSi from certain customers totaling \$5.40 million as of December 31, 2010, were assigned as collateral to Philippine Veterans Bank (PVB). Upon renewal of the credit facility in April 2011, security in the form of trade receivables was no longer required (see Note 15).

In 2011, trade receivables of EPIQ EA from certain customers totaling to €10.00 million (\$12.94 million) and €2.13 million (\$2.76 million) were pledged to UniCredit Bulbank and BNP Paribas, respectively (see Note 15).

Nontrade

Nontrade receivables represent billings to customers for production and test equipment and all other charges agreed with the customers in carrying out business operations. These receivables have credit terms ranging from 30 to 60 days from invoice date.

Short-term investments

As of December 31, 2010, short-term investments pertain to 2-year time deposits due in May 2011 and bear fixed interest rate of 2.00% per annum.

Receivable from insurance

Insurance claims for damages to equipment and inventories caused by a fire incident in the Parent Company's plant in Cebu, Philippines in May 2009 amount to \$1.23 million and \$1.86 million as of December 31, 2011 and 2010, respectively. The gain from the insurance claims amounting to \$5.62 million is included under "Miscellaneous income" in the 2009 consolidated statement of comprehensive income.

Receivable from Meralco

As a customer of Manila Electric Company (Meralco), the Parent Company is entitled to a refund for some of its previous billings under Phase IV of Meralco's refund scheme. In 2009, additional receivable from Meralco amounting to \$0.37 million was booked by the Parent Company (included under "Miscellaneous income"). All amounts due were fully collected in 2011.



The refunds due from Meralco were initially recognized at fair value. The rollforward of the day 1 discount on the Meralco refunds as of December 31, 2011 and 2010 follows:

| | 2011 | 2010 |
|----------------------|----------|----------|
| At beginning of year | \$15,671 | \$34,451 |
| Accretion | (15,671) | (18,780) |
| At end of year | \$— | \$15,671 |

The accretion of the day 1 discount is included under “Interest income” in the consolidated statements of comprehensive income (see Note 23).

Trade receivables, nontrade receivables, and receivable from insurance with nominal value of \$3.40 million and \$1.37 million were individually assessed to be impaired and fully provided with allowance for doubtful accounts as of December 31, 2011 and 2010, respectively.

Movements in the allowance for doubtful accounts follow:

2011

| | Trade | Nontrade | Receivable from Insurance | Total |
|---|-------------|----------|---------------------------------|-------------|
| At January 1, 2011 | \$116,087 | \$48,314 | \$1,202,135 | \$1,366,536 |
| Provision during the year | 1,920,224 | 57,317 | — | 1,977,541 |
| Recovery of previously written-off account | 80,893 | — | — | 80,893 |
| Accounts written off | — | (21,783) | — | (21,783) |
| At December 31, 2011 | \$2,117,204 | \$83,848 | \$1,202,135 | \$3,403,187 |

2010

| | Trade | Nontrade | Receivable from Insurance | Total |
|---------------------------|-----------|----------|---------------------------------|-------------|
| At January 1, 2010 | \$223,355 | \$89,092 | \$— | \$312,447 |
| Provision during the year | 281,323 | 48,469 | 1,202,135 | 1,531,927 |
| Accounts written off | (388,591) | (89,247) | — | (477,838) |
| At December 31, 2010 | \$116,087 | \$48,314 | \$1,202,135 | \$1,366,536 |

Provisions during the year form part of “Operating expenses” and are included under “Facilities costs and others - Others” (see Note 21).



7. Inventories

This account consists of:

| | 2011 | 2010 |
|----------------------------|---------------------|--------------|
| At cost: | | |
| Raw materials and supplies | \$39,239,263 | \$6,813,778 |
| Work-in-process | 6,134,662 | 5,292,449 |
| Finished goods | 6,231,243 | 7,609,282 |
| | 51,605,168 | 19,715,509 |
| At NRV: | | |
| Raw materials and supplies | 22,553,457 | 33,378,808 |
| Work-in-process | 1,875,642 | 1,342,050 |
| Finished goods | 4,367,733 | 258,046 |
| | 28,796,832 | 34,978,904 |
| | \$80,402,000 | \$54,694,413 |

The cost of the inventories carried at NRV amounted to \$33.64 million and \$38.80 million as of December 31, 2011 and 2010, respectively. The amount of inventories recognized as an expense amounted to \$388.88 million, \$265.48 million and \$263.56 million in 2011, 2010 and 2009, respectively (see Note 19). Provision for inventory obsolescence recognized in 2011 and 2009 amounted to \$1.03 million and \$1.32 million, respectively (see Note 21). Reversal of provision for inventory obsolescence in 2010 amounted to \$1.73 million (see Note 21).

In May 2009, the Parent Company lost inventories amounting to \$0.56 million due to a fire incident in its plant in Cebu, Philippines (see Note 6). The loss from the fire and gain from the insurance claims are included under "Miscellaneous income" in the 2009 consolidated statement of comprehensive income.

For the years ended December 31, 2011, 2010 and 2009, gain from sale of scrapped packaging supplies amounting to \$0.01 million, \$0.23 million and \$0.11 million, respectively, are included under "Miscellaneous income" in the consolidated statements of comprehensive income.

Inventories of EPIQ EA amounting to €8.00 million (\$10.35 million) and €2.13 million (\$2.76 million) were pledged to UniCredit Bulbank and BNP Paribas, respectively (see Note 15).

8. Other Current Assets

This account consists of:

| | 2011 | 2010 |
|---|--------------------|-------------|
| Tax credits | \$6,987,291 | \$1,118,577 |
| Advances to suppliers | 959,386 | 941,878 |
| Prepayments | 674,612 | 380,369 |
| Current portion of deferred licensing fee (Note 12) | 10,000 | 10,000 |
| Others | 223,313 | 57,190 |
| | \$8,854,602 | \$2,508,014 |



Tax credits are mainly attributable to STEL, EPIQ MX and EPIQ EA.

Prepayments include prepayments for group hospitalization, life and fire insurance and rent.

9. Property, Plant and Equipment

This account consists of:

2011

| | Buildings and Improvements | Machinery and Facilities Equipment | Furniture, Fixtures and Office Equipment | Transportation Equipment | Tools and Instruments | Construction in Progress | Total |
|--|-------------------------------|--|---|-----------------------------|--------------------------|-----------------------------|---------------------|
| Cost | | | | | | | |
| At January 1, 2011 | \$51,325,675 | \$119,640,340 | \$13,911,109 | \$971,441 | \$2,724,079 | \$96,435 | \$188,669,079 |
| Additions | 2,665,898 | 9,486,367 | 1,032,112 | 288,382 | 228,659 | 1,129,055 | 14,830,473 |
| Additions through business combination (Note 2) | 19,050,081 | 18,795,575 | 187,357 | 319,147 | — | 810,842 | 39,163,002 |
| Disposals | (444,789) | (17,395,390) | (689,057) | (269,918) | (10,026) | — | (18,809,180) |
| Reclassifications | 7,035 | 89,400 | — | — | — | (96,435) | — |
| Foreign currency exchange difference | (1,664,392) | (2,036,889) | (103,010) | (24,985) | — | (126,370) | (3,955,646) |
| At December 31, 2011 | 70,939,508 | 128,579,403 | 14,338,511 | 1,284,067 | 2,942,712 | 1,813,527 | 219,897,728 |
| Accumulated depreciation and amortization | | | | | | | |
| At January 1, 2011 | 31,519,105 | 69,965,946 | 9,110,181 | 237,442 | 1,710,438 | — | 112,543,112 |
| Depreciation and amortization | 2,984,521 | 18,463,462 | 2,308,112 | 439,127 | 420,064 | — | 24,615,286 |
| Disposals | (234,594) | (15,106,887) | (671,015) | (247,184) | (8,150) | — | (16,267,830) |
| At December 31, 2011 | 34,269,032 | 73,322,521 | 10,747,278 | 429,385 | 2,122,352 | — | 120,890,568 |
| Accumulated impairment loss | 736,565 | 752,909 | 12,226 | — | — | — | 1,501,700 |
| Net book value as of | | | | | | | |
| December 31, 2011 | \$35,933,911 | \$54,503,973 | \$3,579,007 | \$854,682 | \$820,360 | \$1,813,527 | \$97,505,460 |

2010

| | Buildings and Improvements | Machinery and Facilities Equipment | Furniture, Fixtures and Office Equipment | Transportation Equipment | Tools and Instruments | Construction in Progress | Total |
|--|-------------------------------|--|---|-----------------------------|--------------------------|-----------------------------|---------------------|
| Cost | | | | | | | |
| At January 1, 2010 | \$50,321,661 | \$97,732,248 | \$12,241,416 | \$1,229,558 | \$1,500,626 | \$1,626,621 | \$164,652,130 |
| Additions | 921,877 | 17,786,055 | 3,518,838 | 498,877 | 1,244,636 | 96,435 | 24,066,718 |
| Additions through business combination (Note 2) | 219,482 | 8,812,625 | 149,303 | 28,976 | — | — | 9,210,386 |
| Disposals | (291,838) | (6,162,716) | (1,998,448) | (785,970) | (21,183) | — | (9,260,155) |
| Reclassifications | 154,493 | 1,472,128 | — | — | — | (1,626,621) | — |
| At December 31, 2010 | 51,325,675 | 119,640,340 | 13,911,109 | 971,441 | 2,724,079 | 96,435 | 188,669,079 |
| Accumulated depreciation and amortization | | | | | | | |
| At January 1, 2010 | 28,711,998 | 61,614,950 | 8,207,147 | 147,696 | 1,340,200 | — | 100,021,991 |
| Depreciation and amortization | 3,089,224 | 13,528,910 | 2,062,520 | 301,151 | 391,421 | — | 19,373,226 |
| Disposals | (282,117) | (5,177,914) | (1,159,486) | (211,405) | (21,183) | — | (6,852,105) |
| At December 31, 2010 | 31,519,105 | 69,965,946 | 9,110,181 | 237,442 | 1,710,438 | — | 112,543,112 |
| Accumulated impairment loss | 736,565 | 752,909 | 12,226 | — | — | — | 1,501,700 |
| Net book value as of | | | | | | | |
| December 31, 2010 | \$19,070,005 | \$48,921,485 | \$4,788,702 | \$733,999 | \$1,013,641 | \$96,435 | \$74,624,267 |

PSi has a Mortgage Trust Indenture (MTI) with the Trust and Investment Division of a local bank, as Trustee. The mortgaged properties securing the Mortgage Obligations under the MTI are composed of machinery and equipment. The holders of the Mortgage Participation Certificates (MPC) under the MTI are: (a) Philippine Veterans Bank (PVB), and (b) a major supplier of PSi, with a participation of \$3.00 million each (see Notes 13 and 15). As of December 31, 2011 and 2010, mortgaged machinery and equipment have a net carrying amount of \$2.78 million and \$6.84 million, respectively.



As of December 31, 2011 and 2010, fully depreciated property, plant and equipment amounting to \$34.90 million and \$33.91 million, respectively, are still being used by the Group.

The carrying values of the equipment under finance lease amounted to \$2.22 million and \$1.87 million, as of December 31, 2011 and 2010, respectively.

Starting January 2009, the Parent Company extended the estimated useful life of SMT and other production equipment from five (5) to seven (7) years due to factors which demonstrate that the equipment can be used for more than five (5) years. The change in estimated useful life reduced depreciation expense for 2011, 2010 and 2009 by \$0.39 million, \$0.74 million and \$2.07 million, respectively.

In 2009, the Parent Company retired machineries and equipment damaged by fire with a book value amounting to \$0.08 million (see Note 6). The loss from the damaged facilities and gain from the insurance claims are included under "Miscellaneous income" in the 2009 consolidated statement of comprehensive income.

Depreciation and amortization expense included in cost of goods sold and services for the years ended December 31, 2011, 2010, and 2009 amounted to \$21.70 million, \$16.23 million and \$15.68 million, respectively (see Note 19). Depreciation and amortization expense included in operating expenses for the years ended December 31, 2011, 2010 and 2009 amounted to \$2.92 million, \$3.14 million and \$2.38 million, respectively (see Note 20).

In 2011, the Parent Company, IMI Singapore and PSi disposed certain machineries and equipment, furniture and fixtures, and tools and instruments, which resulted to gains amounting to \$108,076, \$1,464, and \$5,577, respectively.

In 2010, the Parent Company, IMI Singapore and PSi disposed certain machineries and facilities equipment, furniture and fixtures, and tools and instruments, which resulted to gains amounting to \$177,634, \$3,707 and \$5,135, respectively.

In 2009, the Parent Company and IMI Japan disposed certain machineries and facilities equipment, furniture and fixtures and tools and instruments, which resulted to gains amounting to \$95,082, \$1,508 and \$1,379, respectively.

10. Goodwill

Goodwill acquired through business combinations have been allocated to five individual CGUs as follows:

| | 2011 | 2010 |
|----------------|---------------------|--------------|
| STEL Group | \$45,128,024 | \$45,128,024 |
| PSi | 7,478,980 | 10,196,431 |
| IMI USA | 656,610 | 656,610 |
| EPIQ CZ | 650,413 | — |
| Parent Company | 441,166 | 441,166 |
| | \$54,355,193 | \$56,422,231 |



STEL Group, PSi and IMI USA

The recoverable amounts of these CGUs have been based on value in use calculations using cash flow projections from financial budgets approved by management covering a five-year period. The pre-tax discount rates applied to cash flow projections for STEL Group and IMI USA are 11.12% and 10.16%, respectively, in 2011 and 12.35% and 11.02%, respectively, in 2010. The pretax discount rate applied to cash flow projections of PSi in 2011 is 12.60% .

Cash flows beyond the five-year period are extrapolated using a steady growth rate of 1%, which does not exceed the compound annual growth rate for the global EMS industry.

Key assumptions used in the value in use calculations

The calculations of value in use for the CGUs are most sensitive to the following assumptions:

- Budgeted gross margins - Gross margins are based on the mix of business model arrangements with the customers whether consigned or turnkey.
- Growth rate - The forecasted growth rate is based on a very conservative steady growth rate that does not exceed the compounded annual growth rate for the global EMS industry.
- Pre-tax discount rates - Discount rates reflect management's estimate of the risks specific to each CGU. This is the benchmark used by management to assess operating performance.

No impairment loss was assessed for STEL Group and IMI USA and Trixell. With regard to the assessment of value in use of STEL Group and IMI USA, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the units to exceed their recoverable amount.

The impairment test for PSi resulted to an impairment loss of \$2.72 million.

Parent Company

This pertains to the goodwill from purchase of M. Hansson Consulting, Inc. (MHCI) in 2006. MHCI was subsequently merged to the Parent Company as testing and development department.

The value in use methodology was used in determining the recoverable amount of the Parent Company in 2009. In 2011 and 2010, the recoverable amount was based on the market price of its shares at valuation date less estimated costs to sell. The comparison of the recoverable amount and the carrying amount resulted in no impairment.

EPIQ CZ

Goodwill from the acquisition of EPIQ CZ is based on provisional purchase price allocation. As discussed in Note 2, provisional accounting has been adopted for the acquisition of the EPIQ subsidiaries. The goodwill recognized is still subject to finalization.



11. Intangible Assets

This account consists of:

2011

| | Customer Relationships | Unpatented Technology | Computer Software | Total |
|---|------------------------|-----------------------|--------------------|--------------------|
| Cost | | | | |
| At January 1, 2011 | \$12,900,000 | \$100,000 | \$1,463,282 | \$14,463,282 |
| Additions | — | — | 411,344 | 411,344 |
| Additions through business combination (Note 2) | 6,766,617 | — | 458,553 | 7,225,170 |
| Foreign currency exchange difference | — | — | (79,149) | (79,149) |
| At December 31, 2011 | 19,666,617 | 100,000 | 2,254,030 | 22,020,647 |
| Accumulated amortization | | | | |
| At January 1, 2011 | 12,900,000 | 100,000 | 540,280 | 13,540,280 |
| Amortization | 563,885 | — | 600,084 | 1,163,969 |
| Foreign currency exchange difference | — | — | (17,093) | (17,093) |
| At December 31, 2011 | 13,463,885 | 100,000 | 1,123,271 | 14,687,156 |
| Net book value as of December 31, 2011 | \$6,202,732 | \$— | \$1,130,759 | \$7,333,491 |

2010

| | Customer Relationships | Unpatented Technology | Computer Software | Total |
|---|------------------------|-----------------------|-------------------|------------------|
| Cost | | | | |
| At January 1, 2010 | \$12,900,000 | \$100,000 | \$697,449 | \$13,697,449 |
| Additions | — | — | 765,833 | 765,833 |
| At December 31, 2010 | 12,900,000 | 100,000 | 1,463,282 | 14,463,282 |
| Accumulated amortization | | | | |
| At January 1, 2010 | 10,535,000 | 81,667 | 278,152 | 10,894,819 |
| Amortization | 2,365,000 | 18,333 | 262,128 | 2,645,461 |
| At December 31, 2010 | 12,900,000 | 100,000 | 540,280 | 13,540,280 |
| Net book value as of December 31, 2010 | \$— | \$— | \$923,002 | \$923,002 |

Customer relationships

Customer relationships pertain to STEL Group's and EPIQ EA's noncontractual and contractual agreements, respectively, with certain customers which lay out the principal terms upon which the parties agree to undertake business.

Unpatented technology

Unpatented technology pertains to products which are technologically feasible. The STEL Group's patents were applied for the following technologies, both of which are unique, difficult to design around and which meet the separability criteria:

- Self bias double-ended switching circuit; and
- A zero power consumption switch circuit to simplify the energy star solution for external power adapter

Computer Software

This includes the Parent Company's acquisitions of computer applications and modules. EPIQ EA and EPIQ MX also have computer software with carrying value of \$0.11 million and \$0.24 million, respectively, as of December 31, 2011.



Amortization of intangible assets included in operating expenses for the years ended December 31, 2011, 2010 and 2009 amounted to \$1.16 million, \$2.65 million and \$2.74 million, respectively (see Note 20).

12. Noncurrent Receivables and Other Noncurrent Assets

As of December 31, 2011 and 2010, noncurrent receivables amounting to \$0.21 million and \$0.18 million, respectively, pertain to advances to customers for equipment purchased by the Group that are reimbursable from the former.

Other noncurrent assets consist of:

| | 2011 | 2010 |
|--|--------------------|--------------------|
| Miscellaneous deposits | \$1,498,225 | \$1,467,268 |
| Noncurrent portion of deferred licensing fee | 20,000 | 30,000 |
| | \$1,518,225 | \$1,497,268 |

Miscellaneous deposits include electric and water meter deposits.

Deferred licensing fee pertains to the payment made by PSi to Amkor Technology, Inc. (ATI), an unrelated party, in 2004 amounting to \$100,000, in accordance with the terms of their Microleadframe Patent License Agreement. The amortization expense, using the straight-line method, amounts to \$10,000 for each of the ten succeeding years. Moreover, PSi has to pay additional fees for the use of the license based on a certain formula. The account is payable quarterly and any unpaid balance shall be subject to 1% interest per month. The agreement is for a period of ten years, which started in 2004. The amortization expense and additional licensing fee amounting to \$10,000 and \$71,559, respectively in 2011 and \$2,500 and \$3,190, respectively in 2010 are included in "Cost of goods sold and services" under "Facilities costs and others - others".

13. Accounts Payable and Accrued Expenses

This account consists of:

| | 2011 | 2010 (As restated - see Note 2) |
|--|----------------------|---------------------------------------|
| Trade payables | \$99,199,121 | \$71,090,278 |
| Accrued expenses | 26,757,739 | 17,584,882 |
| Nontrade payables | 4,700,640 | 980,520 |
| Accrued payroll | 4,538,123 | 3,563,987 |
| Dividends payable (Note 18) | 2,538,556 | — |
| Customers' deposits | 1,233,595 | 681,259 |
| Obligation under finance lease - current (Note 29) | 801,777 | 1,209,960 |
| Employee-related payables | 678,833 | 687,935 |
| Accrued interest payable (Notes 15 and 16) | 675,863 | 60,919 |
| Taxes payable | 485,924 | 639,641 |
| Deferred revenue - current (Note 17) | 260,829 | 264,741 |
| Due to related parties (Note 30) | 36,639 | 73,346 |
| Others | 2,085,326 | 4,316,330 |
| | \$143,992,965 | \$101,153,798 |



Accounts payable and accrued expenses are non-interest-bearing and are normally settled on 15-to 60-day terms.

Trade payables include PSi's liability to a certain supplier amounting to \$2.07 million and \$3.39 million as of December 31, 2011 and 2010, respectively, which is covered by an MPC amounting to \$3.00 million under PSi's MTI with a local bank (see Notes 9 and 15). In addition, all overdue accounts from July 1, 2010 to December 31, 2010 with the supplier are subject to 1% interest per month from May 1, 2009 to June 30, 2010 and 0.5% interest per month from July 1 to December 31, 2010. There are no overdue accounts as of December 31, 2011.

Accrued expenses consist mainly of accruals for light and water, taxes, repairs and maintenance, professional fees, transportation and travel, subcontractual costs, security, insurance and representation. In 2010, this also includes a separation pay amounting to \$0.40 million of a retired officer of PSi, which was fully settled in 2011 (see Note 26).

Nontrade payables include provision for losses on purchase commitments of PSi amounting to \$0.17 million and \$0.16 million as of December 31, 2011 and 2010, respectively, which pertain to losses arising from price decline and expected termination of several firm and executory purchase commitments. Additional provisions of \$0.01 million and nil were recorded in 2011 and 2010, respectively. In 2011, nontrade payables also include SZSTE's liability for acquisition of fixed assets amounting to \$3.00 million.

14. Provisions

This account consists of:

2011

| | Restructuring |
|---------------------------|---------------|
| At January 1, 2011 | \$- |
| Provision during the year | 831,718 |
| Payment | (582,674) |
| At December 31, 2011 | \$249,044 |

2010

| | Warranty | Restructuring | Total |
|---|----------|---------------|-----------|
| At January 1, 2010 | \$18,481 | \$25,283 | \$43,764 |
| Provision (reversal of provision) during the year | (18,481) | 246,382 | 227,901 |
| Payment | - | (271,665) | (271,665) |
| At December 31, 2010 | \$- | \$- | \$- |

A provision for warranty is recognized for all products under warranty at the reporting date based on the Group's estimate of possible repairs or returns. No significant repairs or returns are expected in the future related to the sales made during the year and in prior years. Consequently, no provision for warranty was recognized as of December 31, 2011 and 2010.



In 2011, PSi and IMI Singapore announced a restructuring of operations due to unfavorable economic and business situation. PSi made actual payout in September and November 2011 aggregating to \$1.14 million. Part of this payout amounting to \$0.58 million is not covered by its retirement plan. This was recognized as provision in 2011. In addition, IMI Singapore recognized provision amounting to \$0.25 million (see Note 35).

In 2010, the Parent Company announced a restructuring of operations due to closure of two business activities. The restructuring was completed in July 2010 with actual payout of \$0.25 million.

In 2009, the Parent Company completed a restructuring with actual payment of \$5.08 million. Remaining separation pay amounting to \$0.03 million was paid in 2010.

15. Trust Receipts and Loans Payable

This account consists borrowings of:

| | 2011 | 2010 |
|----------------|---------------------|---------------------|
| Parent Company | \$16,460,500 | \$10,000,000 |
| EPIQ EA | 11,066,203 | — |
| PSi | 10,167,932 | 6,625,249 |
| STEL | 1,314,176 | 1,296,389 |
| | \$39,008,811 | \$17,921,638 |

Parent Company

As of December 31, 2011 and 2010, the Parent Company has two (2) 90-day term loans amounting to \$5.00 million each and are subject to fixed interest rates of 1.18% and 1.16%. In 2011, the Parent Company also availed of a 60-day term loan amounting to €5.00 million (\$6.46 million), subject to a fixed interest rate of 2.27%.

Interest expense incurred on the short-term loans amounted to \$0.16 million, \$0.03 million and \$0.37 million in 2011, 2010 and 2009, respectively.

EPIQ EA

EPIQ EA has short-term loans from the following banks:

| | |
|-------------------|---------------------|
| UniCredit Bulbank | \$10,351,817 |
| BNP Paribas | 714,386 |
| | \$11,066,203 |

The loans from UniCredit Bulbank and BNP Paribas are from existing revolving credit facilities with terms of one year and six months, respectively. The loans bear interest based on 1-month EURIBOR plus 3.00% and 3-month EURIBOR plus 2.50%, respectively. Interest expense recognized on the loans in 2011 amounted to \$0.21 million.



The credit facility with UniCredit Bulbank is subject to the following collaterals:

- First ranking pledge on materials, ready made and unfinished production at balance sheet value, minimum of €10,000;
- first ranking pledge on receivables from a certain customer; and
- notary signed Strong Letter of Patronage from the Parent Company.

As of December 31, 2011, EPIQ EA's pledged inventories and receivables with UniCredit Bulbank amounted to €8.00 million (\$10.35 million) and €10.00 million (\$12.94 million), respectively. The Parent Company also provided a Soft Letter of Comfort to the creditor.

The credit facility with BNP Paribas is subject to the following collaterals:

- First rank pledge on receivables from selected customers of EPIQ EA, subject to pre-financing in the amount of 125% of the utilized portion of the facility but not more than €2,125,000; and
- first rank pledge on goods of EPIQ EA in the amount of 125% of the utilized portion of the facility but not more than €2,125,000.

As of December 31, 2011, EPIQ EA's pledged inventories and receivables, with BNP Paribas both amounted to €2.13 million (\$2.76 million).

PSi

PSi has short-term loans and trust receipts payable to the following banks:

| | 2011 | 2010 |
|--------------------------------------|---------------------|--------------------|
| Metropolitan Bank & Trust Co. (MBTC) | \$9,247,621 | \$5,000,000 |
| PVB | 920,311 | 1,625,249 |
| | \$10,167,932 | \$6,625,249 |

MBTC

PSi has an unsecured Omnibus Line Credit Facility of \$10.00 million granted on November 24, 2010, which includes 30 to 360 days Promissory Notes (maybe denominated in USD or Philippine peso [PHP]), Letter of Credit/Trust Receipt (LC/TR) Line, Export Packing Credit Line, FX Forward Cover, and Foreign Bills Line and Domestic Bill Purchase Line, subject to interest rates ranging from 2.27% to 2.85% in 2011 and 2.56% in 2010. As of December 31, 2011 and 2010, the outstanding trust receipts payable amounted to \$1.75 million and nil. The facility will expire on October 30, 2012.

PSi incurred interest expense on its short-term loan and trust receipts payable aggregating to \$0.51 million in 2011.

The undrawn credit facility amounted to \$0.75 million and \$5.00 million as of December 31, 2011 and 2010, respectively.

PVB

In 2010, PSi had a Revolving Promissory Note Line (RPNL) of \$3.00 million, including the availability of Letters of Credit (LC)/Trust Receipts (TR) up to \$1.50 million. This short-term credit facility, which expired in April 2011, is secured by trade receivables from certain customers and MTI on machinery and equipment (see Notes 6 and 9). This was renewed on April 20, 2011, through an Omnibus Line Facility of \$5.00 million, which includes unsecured RPNL of



\$3.00 million, which may be available for LC, and 5-year term loan of \$2.00 million secured by the MTI on machineries and equipment. PSi has not yet availed of the 5-year term loan as of December 31, 2011, hence the MPC of PVB is temporarily not effective. The interest rates in 2011 and 2010 ranged from 2.36% to 2.71% and 3.16% to 3.72%, respectively. As of December 31, 2011 and 2010, there are no outstanding trust receipts payable under this facility.

PSi incurred interest expense for its short-term loan amounting to \$0.10 million and \$0.03 million in 2011 and 2010, respectively.

The undrawn credit facility amounted to \$4.08 million and \$1.37 million as of December 31, 2011 and 2010, respectively.

STEL

The loans of STEL are clean loans from various Singapore banks from existing revolving credit facilities and bear interest rates ranging from 3.35% to 3.45%, 3.52% to 3.70%, and 1.94% to 3.86% in 2011, 2010 and 2009, respectively, and have maturities of 30 to 240 days from the date of issue with renewal options. STEL incurred interest expense for its short-term loans amounting to \$0.07 million, \$0.07 million and \$0.25 million in 2011, 2010 and 2009, respectively.

16. Long-Term Debt

This account consists borrowings of:

| | 2011 | 2010 |
|-----------------------|---------------------|--------------|
| Parent Company | \$40,000,000 | \$30,000,000 |
| Cooperatief | 20,398,500 | – |
| IMI Singapore | – | 8,000,000 |
| | \$60,398,500 | \$38,000,000 |
| Less: Current portion | – | 38,000,000 |
| | \$60,398,500 | \$– |

The Parent Company loan as of December 31, 2010 is a five-year term clean loan from a Philippine bank obtained in 2006 with original amount of \$40.00 million and payable in a single balloon payment at the end of the loan term. The Parent Company may, at its option, prepay the loan in part or in full, together with the accrued interest without penalty. Interest on the loan is payable quarterly and re-priced quarterly at the rate of 3-month LIBOR plus margin of 0.80%. The Parent Company prepaid \$10.00 million of the loan principal in 2007. In October 2011, the Parent Company fully paid the remaining balance of \$30.00 million. On the same date, the Parent Company obtained another five-year clean loan with the same bank amounting to \$40.00 million with the same terms as the previous loan. The Parent Company incurred interest expense for its long-term loans amounting to \$0.53 million, \$0.34 million and \$0.42 million in 2011, 2010 and 2009, respectively.

Loan covenants related to the Parent Company's loan are as follows:

- The ratio of debt to earnings before income tax, depreciation and amortization (EBITDA) shall not exceed 3:1 at all times with reference to the borrower's consolidated financial statements;
- maintenance of debt service coverage ratio (DSCR) of at least 1.5:1;



- maintenance at all times of a current ratio of at least 1:1; and
- maintenance of a debt to equity ratio, computed with reference to the borrower's consolidated financial statements, of not greater than 1.75:1.

As of December 31, 2011 and 2010, the Parent Company has complied with all the above-mentioned loan covenants.

Cooperatief's long-term debt relates to the acquisition of EPIQ shares and receivables of EPIQ NV from the EPIQ subsidiaries (see Note 2). This is subject to interest rate of 1.599% plus 1.5%. Below is the amortization schedule:

| Due dates | Amounts in Euro | Amount in USD |
|------------------|------------------------|----------------------|
| 2013 | €2,000,000 | \$2,863,200 |
| 2014 | 2,000,000 | 2,863,200 |
| 2015 | 2,000,000 | 2,863,200 |
| 2016 | 2,000,000 | 2,863,200 |
| 2017 | 2,000,000 | 2,863,200 |
| 2018 | 4,248,743 | 6,082,500 |
| Total | €14,248,743 | \$20,398,500 |

In 2011, Cooperatief incurred interest expense amounting to \$0.26 million for its long-term debt.

The IMI Singapore loan as of December 31, 2010 is a five-year term clean loan from a Singapore bank obtained in 2006 with an original principal amount of \$40.00 million. The loan is payable in ten (10) equal semi-annual installments starting in May 2007 until November 2011. Interest on the loan is payable semi-annually and is re-priced semi-annually at LIBOR quoted by the bank plus 0.75%. IMI Singapore incurred interest expense for its long-term loan amounting to \$0.06 million, \$0.15 million and \$0.54 million in 2011, 2010 and 2009, respectively.

Loan covenants related to IMI Singapore's loan are as follows:

- The ratio of borrower's consolidated debt to borrower's consolidated net worth for each test period will not exceed 1.5:1;
- Guarantor's consolidated net worth for each test period will not be less than \$50.00 million;
- The ratio of guarantor's consolidated debt to guarantor consolidated net worth for each test period will not exceed 1.5:1; and
- The ratio of guarantor's EBITDA to guarantor's consolidated current debt for each test period will not be less than 1.25:1.

The loan was paid in full in November 2011.

17. Deferred Revenue

On June 28, 2010, PSi and a local customer entered into a Subcontracting Services Agreement (SSA) for PSi to provide subcontracted services. In consideration, the local customer shall pay PSi service fees as provided for in the SSA.

The SSA shall take effect upon the execution thereof and is effective until August 14, 2020, unless mutually terminated by both parties. The subcontracted services shall be effective starting from July 15, 2010 and ending February 29, 2020, renewable upon mutual agreement by both parties.



In September 2009, PSi received noninterest-bearing cash advances amounting to \$3.00 million from a foreign customer, an affiliate of the local customer. On July 15, 2010, the foreign customer assigned all of its rights with respect to the cash advances, including payments thereof, to the local customer. The local customer and PSi agree that the full cash advances amounting to \$3.00 million will be applied to pre-pay and cover any, and all of the fees payable under Annex B of the SSA for the facilities support services that will be rendered by PSi to the local customer. Moreover, PSi shall return to the local customer, upon termination of the SSA, for any reason, the cash advances less any amount applied to pay the fees as detailed in the SSA.

As of December 31, 2011 and 2010, the current and noncurrent portion of the advances from the local customer follow:

| | 2011 | 2010 |
|---|--------------------|-------------|
| Total outstanding advances from the local customers | \$2,564,594 | \$2,829,335 |
| Less current portion | 260,829 | 264,741 |
| Noncurrent portion | \$2,303,765 | \$2,564,594 |

The current portion is included under “Accounts payable and accrued expenses” (see Note 13).

18. Equity

Capital Stock

This account consists of:

| | 2011 | | 2010 | | 2009 | |
|--|----------------------|---------------------|---------------|--------------|---------------|--------------|
| | Shares | Amount | Shares | Amount | Shares | Amount |
| Authorized - ₱1 par value | | | | | | |
| Common | 2,250,000,000 | | 2,250,000,000 | | 1,500,000,000 | |
| Preferred | 1,500,000,000 | | 1,500,000,000 | | 1,500,000,000 | |
| Issued - Common | | | | | | |
| At beginning of year | 1,352,290,094 | \$24,893,713 | 1,137,788,197 | \$20,267,538 | 1,137,020,302 | \$20,253,054 |
| Issuances during the year through stock dividend | — | — | 187,500,000 | 4,117,259 | — | — |
| Issuances during the year through ESOWN | 1,940,646 | 38,362 | 27,001,897 | 508,916 | 767,895 | 14,484 |
| At end of year* | 1,354,230,740 | \$24,932,075 | 1,352,290,094 | \$24,893,713 | 1,137,788,197 | \$20,267,538 |
| (Forward) | | | | | | |
| Issued - Preferred | | | | | | |
| At beginning of year | 1,300,000,000 | \$26,601,155 | 1,300,000,000 | \$26,601,155 | 1,300,000,000 | \$26,601,155 |
| Issuances during the year | — | — | — | — | — | — |
| At end of year | 1,300,000,000 | \$26,601,155 | 1,300,000,000 | \$26,601,155 | 1,300,000,000 | \$26,601,155 |

* Out of the total issued shares, 15,892,109 shares as of December 31, 2011 and 2010 and 15,892,365 shares as of December 31, 2009 pertain to treasury shares.

The preferred shares have certain features, rights and privileges, which include voting rights, quarterly dividends at a dividend rate of 8.25% rate p.a., cumulative in payment of current dividends, nonparticipating in any other or further dividends beyond those that are specifically payable on the shares, nonconvertibility to common shares, preference over holders of common stock in the distribution of corporate assets in the event of dissolution and liquidation and in the payment of the dividend at the rate specified, no pre-emptive rights, redeemable at the option of the issuer and certificated.



On October 23, 2009, the SEC approved the registration of 1,268,497,252 common shares of the Parent Company with PhP1.00 par value. As of December 31, 2011, 2010 and 2009, there were 562, 112 and 143 registered common stockholders, respectively.

On April 8, 2010, the Parent Company's BOD approved the increase in its authorized capital stock from ₱3.00 billion to ₱3.75 billion, which shall consist of an additional 750 million common shares with par value of ₱1.00 per share, and the amendment of the Articles of Incorporation to reflect such increase. The Parent Company's BOD also approved the declaration of stock dividends equivalent to 187.5 million common shares to all the subscribed and outstanding common shares of the Parent Company as of the record date to be set by the SEC in connection with its approval of the Parent Company's application for increase in authorized capital stock.

The BOD of the Parent Company further resolved to consolidate into whole shares, the fractional shares resulting from the declaration of stock dividend and the Parent Company to redeem it as treasury stock, at a price equal to the last closing price at the Philippine Stock Exchange (PSE) immediately prior to the record date.

On August 12, 2010, the SEC approved the (1) increase in the Parent Company's authorized capital stock from ₱3.00 billion to ₱3.75 billion and the amendment in its Articles of Incorporation to reflect the increase, and (2) its payment of 15% stock dividend equivalent to 187.5 million common shares to its stockholders of record as of August 31, 2010. The issuance of the stock dividends was made on September 24, 2010.

Subscribed Capital Stock

Details of this account follow:

| | 2011 | | 2010 | | 2009 | |
|-------------------------------|-------------|-------------|--------------|-------------|-------------|-------------|
| | Shares | Amount | Shares | Amount | Shares | Amount |
| At beginning of year | 90,587,000 | \$1,901,963 | 107,898,420 | \$2,167,895 | 108,666,315 | \$2,182,379 |
| Subscriptions during the year | | | | | | |
| ESOWN (Note 27) | — | — | 30,885,000 | 668,506 | — | — |
| EPIQ NV | 200,000,000 | 4,746,084 | — | — | — | — |
| Issuances during the year | | | | | | |
| ESOWN | (1,940,646) | (38,362) | (27,001,897) | (508,916) | (767,895) | (14,484) |
| Forfeitures during the year | | | | | | |
| ESOWN | (4,737,168) | (102,715) | (21,194,523) | (425,522) | — | — |
| At end of year | 283,909,186 | \$6,506,970 | 90,587,000 | \$1,901,963 | 107,898,420 | \$2,167,895 |

As mentioned in Note 2, the consideration for the acquisition of EPIQ shares includes issuance of 200 million of the Parent Company's shares to EPIQ NV. On July 29, 2011, the Parent Company and EPIQ NV executed a subscription agreement for the subscription of the said shares.

Subscriptions Receivable

Details of this account are as follows:

| | 2011 | | 2010 | | 2009 | |
|-------------------------------|-------------|--------------|--------------|--------------|-------------|--------------|
| | Shares | Amount | Shares | Amount | Shares | Amount |
| At beginning of year | 120,987,477 | \$11,411,994 | 111,297,000 | \$10,153,255 | 111,297,000 | \$10,439,358 |
| Subscriptions during the year | | | | | | |
| (Note 27) | — | — | 30,885,000 | 3,390,814 | — | — |
| Collections | — | (615,889) | — | (1,215,793) | — | (40,383) |
| Accretion (Note 27) | — | 427,535 | — | 1,913,073 | — | (245,720) |
| Forfeitures | (4,737,168) | (828,440) | (21,194,523) | (2,829,355) | — | — |
| At end of year | 116,250,309 | \$10,395,200 | 120,987,477 | \$11,411,994 | 111,297,000 | \$10,153,255 |



Dividends

2011

On February 14, 2011, the Finance Committee of the Parent Company approved the declaration and payment of the first quarter cash dividends of 8.25% per annum or equivalent of \$0.61 million to all shareholders of the Parent Company's preferred shares as of record date of February 8, 2011. Payment date was on February 21, 2011. This was ratified by the BOD of the Parent Company on February 23, 2011.

Likewise on February 23, 2011, the BOD of the Parent Company approved the declaration of the quarterly cash dividends of 8.25% per annum for the second to fourth quarters of 2011 on its outstanding preferred shares. The record and payment dates for the cash dividends are as follows:

| | 2 nd Quarter | 3 rd Quarter | 4 th Quarter |
|--------------|-------------------------|-------------------------|-------------------------|
| Record date | May 9, 2011 | August 17, 2011 | November 9, 2011 |
| Payment date | May 20, 2011 | August 23, 2011 | November 22, 2011 |
| Amount | \$605,658 | \$605,658 | \$605,658 |

On the same date, the BOD of the Parent Company approved the declaration of regular cash dividend of ₱0.044 per share (aggregating to \$1.43 million) to all outstanding common shares as of record date March 9, 2011. This was paid on April 4, 2011.

On December 5, 2011, the BOD of the Parent Company also approved the declaration of the quarterly cash dividends of 8.25% per annum for 2012 on its outstanding preferred shares. The record and payment dates for the cash dividends are as follows:

| | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter |
|--------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Record date | February 8, 2012 | May 9, 2012 | August 10, 2012 | November 9, 2012 |
| Payment date | February 21, 2012 | May 21, 2012 | August 23, 2012 | November 22, 2012 |
| Amount | \$621,229 | \$607,575 | \$641,709 | \$621,229 |

2010

On January 21, 2010, the Parent Company's BOD approved and authorized the declaration and payment of quarterly dividend of 8.25% p.a. from the unappropriated retained earnings as of December 31, 2008, to all shareholders of the Parent Company's preferred shares. Other details follow:

| | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter |
|-----------------|--|-----------------------------------|---------------------------------|--------------------------------------|
| Covering period | November 21, 2009 to February 22, 2010 | February 22, 2010 to May 21, 2010 | May 21, 2010 to August 24, 2010 | August 24, 2010 to November 22, 2010 |
| Record date | February 8, 2010 | May 10, 2010 | August 9, 2010 | November 8, 2010 |
| Payment date | February 22, 2010 | May 21, 2010 | August 24, 2010 | November 22, 2010 |
| Amount | \$599,703 | \$567,460 | \$612,599 | \$580,357 |

On April 8, 2010, the BOD of the Parent Company approved and authorized the declaration and payment of cash dividends in the amount of \$0.0024 or ₱0.11 per common share or the equivalent of \$2.99 million, out of the unrestricted retained earnings of the Parent Company as of December 31, 2009, to all common stockholders of the Parent Company as of record date April 30, 2010. The dividends were paid on May 27, 2010.



2009

On March 26, 2009, the BOD of the Parent Company approved and authorized the declaration and payment of quarterly dividend of 8.25% p.a. or the equivalent of \$0.55 million, out of the unrestricted retained earnings of the Parent Company as of December 31, 2008, to all stockholders of the Parent Company's preferred shares of record as of May 8, 2009. The dividends were paid on May 11, 2009.

Likewise, on March 26, 2009, the BOD of the Parent Company approved and authorized the declaration and payment of cash dividends amounting to \$0.00163 per share or the equivalent of \$2.00 million, out of the unrestricted retained earnings of the Parent Company as of December 31, 2008, to all common stockholders of the Parent Company as of record date March 26, 2009. Payment was made on June 6, 2009.

On July 21, 2009, the BOD of the Parent Company approved and authorized the declaration and payment of quarterly dividend of 8.25% p.a. or the equivalent of \$0.57 million, out of the unrestricted retained earnings of the Parent Company as of December 31, 2008, to all stockholders of the Parent Company's preferred shares of record as of August 10, 2009. The dividends were paid on August 21, 2009.

On November 4, 2009, the BOD of the Parent Company approved and authorized the declaration and payment of quarterly dividend of 8.25% p.a. or the equivalent of \$0.58 million, out of the unrestricted retained earnings of the Parent Company as of December 31, 2008, to all stockholders of the Parent Company's preferred shares of record as of November 9, 2009. The dividends were paid on November 21, 2009.

Treasury Stock

The movements in the treasury stock follow:

| | 2011 | | 2010 | | 2009 | |
|--------------------------------|------------|-------------|------------|-------------|------------|-------------|
| | Shares | Amount | Shares | Amount | Shares | Amount |
| At Beginning of year | 15,892,109 | \$1,012,585 | 15,892,365 | \$1,012,592 | 15,892,365 | \$1,012,592 |
| At Issuance during the year | — | — | (300) | (17) | — | — |
| At Acquisition during the year | — | — | 44 | 10 | — | — |
| At End of year | 15,892,109 | \$1,012,585 | 15,892,109 | \$1,012,585 | 15,892,365 | \$1,012,592 |

On April 8, 2010, the Management of the Parent Company approved to assign 100 qualifying shares to each of its three (3) independent directors. The qualifying shares were pulled out from the treasury shares of the Parent Company.

On September 24, 2010, the Parent Company redeemed the fractional shares aggregating to 44 shares resulting from the stock dividend declared on April 8, 2010.

Retained Earnings

The appropriated retained earnings will be used to finance the Group's planned expansion and acquisition of other EMS companies.

On February 23, 2011 and December 5, 2011, the BOD of the Parent Company approved the reclassification of appropriated retained earnings to unappropriated retained earnings amounting to \$20.00 million and \$10.00 million, respectively.



Accumulated net earnings of the subsidiaries amounting to \$13.33 million and \$9.03 million as of December 31, 2011 and 2010, respectively, are not available for dividend declaration. This accumulated equity in net earnings becomes available for dividend upon receipt of cash dividends from the investees.

In accordance with SEC Memorandum Circular No. 11 issued in December 2008, the Parent Company's retained earnings available for dividend declaration as of December 31, 2011 amounted to \$4.10 million.

19. Cost of Goods Sold and Services

This account consists of:

| | 2011 | 2010 | 2009 |
|---|----------------------|---------------|---------------|
| Direct, indirect and other material-related costs (Note 7) | \$388,879,422 | \$265,483,888 | \$263,560,759 |
| Direct labor, salaries, wages and employee benefits (Note 26) | 90,847,467 | 64,704,176 | 55,309,521 |
| Depreciation and amortization (Note 9) | 21,698,353 | 16,231,694 | 15,683,663 |
| Facilities costs and others (Note 21) | 35,851,132 | 21,432,255 | 16,357,707 |
| | \$537,276,374 | \$367,852,013 | \$350,911,650 |

20. Operating Expenses

This account consists of:

| | 2011 | 2010 | 2009 |
|---|---------------------|--------------|--------------|
| Salaries, wages and employee benefits (Note 26) | \$28,175,341 | \$22,897,063 | \$16,388,199 |
| Depreciation and amortization (Notes 9 and 11) | 4,080,902 | 5,786,993 | 5,115,969 |
| Facilities costs and others (Note 21) | 20,430,524 | 11,539,960 | 13,667,151 |
| | \$52,686,767 | \$40,224,016 | \$35,171,319 |

21. Facilities Costs and Others

This account consists of:

| | Cost of Goods Sold and Services | | | Operating Expenses | | |
|--|---------------------------------|-------------|-------------|--------------------|-----------|-----------|
| | 2011 | 2010 | 2009 | 2011 | 2010 | 2009 |
| Utilities | \$12,993,248 | \$8,071,258 | \$6,092,725 | \$913,419 | \$649,768 | \$435,802 |
| Repairs and maintenance | 6,189,964 | 3,381,890 | 2,223,681 | 974,965 | 492,723 | 486,894 |
| Outsourced activities (Note 29) | 6,008,519 | 3,379,122 | 3,007,146 | 6,828,361 | 5,549,611 | 5,360,863 |
| Variable overhead | 2,945,218 | 3,616,274 | 3,682,733 | — | — | — |
| Travel | 1,330,336 | 192,176 | 107,774 | 1,922,497 | 1,496,090 | 1,423,523 |
| Government-related | 1,262,184 | 1,171,785 | 1,110,324 | 1,605,101 | 157,017 | 638,063 |
| Technology-related | 184,563 | 41,733 | 9,343 | 1,408,556 | 1,063,758 | 590,429 |
| Provision for doubtful accounts (Note 6) | — | — | — | 1,977,541 | 1,531,927 | 58,228 |

(Forward)



| | Cost of Goods Sold and Services | | | Operating Expenses | | |
|--|---------------------------------|--------------|--------------|---------------------|---------------|--------------|
| | 2011 | 2010 | 2009 | 2011 | 2010 | 2009 |
| Provision (reversal of provision) for inventory obsolescence | \$- | \$- | \$- | \$1,029,155 | (\$1,734,481) | \$1,322,908 |
| Postal and communication | | | | 869,266 | 781,162 | 683,743 |
| Sales commission | - | - | - | 835,092 | 556,665 | 950,279 |
| Insurance | - | - | - | 550,173 | 262,678 | 198,652 |
| Promotional materials, representation and entertainment | - | - | - | 492,746 | 270,215 | 312,805 |
| Staff house | - | - | - | 271,366 | 25,844 | 51,161 |
| Membership fee | - | - | - | 182,961 | 69,929 | 99,461 |
| Others | 4,937,100 | 1,578,017 | 123,981 | 569,325 | 367,054 | 1,054,340 |
| | \$35,851,132 | \$21,432,255 | \$16,357,707 | \$20,430,524 | \$11,539,960 | \$13,667,151 |

“Others” include donations, small tools and instruments, spare parts, brokerage charges, freight out, test material and copying expenses.

22. Interest Expense and Bank Charges

This account consists of:

| | 2011 | 2010 | 2009 |
|------------------------------------|--------------------|-------------|-------------|
| Interest expense (Notes 15 and 16) | \$2,344,807 | \$942,202 | \$1,739,827 |
| Bank charges | 155,191 | 94,727 | 47,639 |
| | \$2,499,998 | \$1,036,929 | \$1,787,466 |

23. Interest Income

This account consists of:

| | 2011 | 2010 | 2009 |
|---|------------------|-----------|-----------|
| Interest on bank balances and fixed deposits (Note 5) | \$299,849 | \$333,798 | \$676,847 |
| Accretion of Meralco receivable (Note 6) | 15,671 | 18,780 | 46,414 |
| | \$315,520 | \$352,578 | \$723,261 |

24. Income Tax

Parent Company

As discussed in Note 1, the Parent Company is registered with PEZA and is entitled to certain incentives, which include ITH. The Parent Company’s entitlements to ITH under the current PEZA registrations have expirations beginning January 2010. In 2011, there are two remaining project activities with ITH entitlement which will expire in 2013. Upon the expiration of the ITH, the Parent Company will be subject to a five percent (5%) final tax on gross income earned after certain allowable deductions in lieu of payment of national and local taxes.

PSi

PSi is a PEZA-registered entity, and is subject to a 5% tax on gross income less allowable deductions, as defined in RA No. 7916, as amended by RA No. 8748, in lieu of all national and local taxes, except real property tax on land being leased in FTI-SEZ. The 5% tax on gross



income shall be paid and remitted as follows: (a) three percent (3%) to the National Government; and (b) two percent (2%) to the treasurer's office of the municipality or city where the enterprise is located.

PSi registered its subcontracted services with PEZA on July 9, 2010. Under the Supplemental Agreement, the subcontracted services are entitled to incentives granted to non-pioneer projects under RA No. 7916, as amended. PSi started rendering subcontracted services on July 15, 2010.

On August 9, 2010, PSi was registered by PEZA as an Ecozone Logistics Service Enterprise to provide warehousing logistics support services.

On February 17, 2011, the BOD of PEZA approved, through Resolution No. 11-073, the application of the PSi for the registration of its new activity, particularly the manufacture of Power Modules semiconductor products (New Activity). The New Activity shall be entitled to incentives granted to non-pioneer projects under RA No. 7916, as amended, as indicated in the Supplemental Agreement between the Company and PEZA executed on April 6, 2011.

ITH incentives availed in 2011 amounted to \$11,079.

STHK and Monarch Elite

Hong Kong profits tax has been provided at the rate of 16.5% for the years ended December 31, 2011 and 2010, on the assessable profit for the year.

SZSTE, SZSTT, STJX and STCQ

In accordance with the "Income Tax Law of PRC for Enterprises with Foreign Investment and Foreign Enterprises", the subsidiaries in the PRC are entitled to full exemption from Enterprise Income Tax (EIT) for the first two (2) years and a 50% reduction in EIT for the next three (3) years, commencing from the first profitable year after offsetting all tax losses carried forward from the previous five (5) years.

SZSTE is subject to taxation at the statutory tax rate of 25% for the years ended December 31, 2011 and 2010 on its taxable income as reported in the financial statements of SZSTE prepared in accordance with the accounting regulations in the PRC.

SZSTT has been dormant for the financial year under audit and thus there is no current tax expense for SZSTT. Deferred income tax assets arising from the tax losses of SZSTT are not recognized in the consolidated financial statements due to uncertainty as to whether sufficient taxable income will be available against which the deferred income tax assets can be utilized.

STJX is entitled to full exemption from EIT for the first two years and a 50% reduction in EIT for the next three years, commencing from the first profitable year, that is after all tax losses have been fully offset in accordance with the "Income Tax of the PRC for Enterprises with Foreign Investment and Foreign Enterprises". STJX is in its seventh profitable year, and hence is subject to taxation at the rate of 25% in 2011 and 2010 on the taxable income as reported in the financial statements of STJX prepared in accordance with the accounting regulations in the PRC.

STCQ is entitled to full exemption from EIT for the first five (5) years, commencing from the first profitable year, that is after all tax losses have been fully offset in accordance with the "Income Tax of the PRC for Enterprises with Foreign Investment and Foreign Enterprises". STCQ is in its second profitable year, and hence is not subject to taxation on the taxable income as reported in the financial statements of STCQ prepared in accordance with the accounting regulations in the PRC.



STPHIL

STPHIL is registered with the PEZA as an economic zone export enterprise engaged in the manufacture and distribution of electronic products. As a registered enterprise, it is entitled to certain incentives, including the payment of income tax equivalent to 5% on gross income, as defined under R.A. No. 7916, in lieu of all local and national taxes.

Cooperatief

Taxation is calculated on the reported pre-tax result, at the prevailing tax rates, taking account of any losses carried forward from previous financial years (if applicable) and tax-exempt items and non-deductible expenses and using tax facilities.

IMI France

Income tax is computed based on the income earned by the corporation during the calendar year. Losses may be carried forward with no time limit. On certain conditions, losses may be carried back one year. The tax rate applicable is 33.33% based on net profits.

EPIQ EA

Income taxes are calculated in accordance with the Bulgarian legislation, and the effect of the current and deferred taxes is reported. The current income tax is calculated based on the taxable income for tax purposes. The nominal tax rate is 10%.

EPIQ MX

EPIQ MX is subject to Income Tax and the Business Flat Tax. These taxes are recorded in the results of the year they are incurred. Income tax rate for 2011 is 30%. Business Flat Tax is calculated on a cash flow basis whereby the tax base is determined by reducing taxable income with certain deductions and credits. The applicable Business Flat Tax rate is 17.5%.

Income tax incurred will be the higher of Income Tax and Business Flat Tax.

EPIQ CZ

Income tax due is calculated by multiplication of the tax base and the rate as defined by the income tax law. The tax base comprises the book income from operations which is increased or decreased by permanently or temporarily tax-decreasing costs and tax-deductible revenues (e.g. creation and recording of other provisions and allowances, entertainment expenses, difference between book and tax depreciations). The applicable tax rate is 19%.

The effective income tax of the Group is accounted for as follows:

| | 2011 | 2010 | 2009 |
|---------------------------------------|--------------------|-------------|--------------|
| Income before income tax | \$5,945,599 | \$7,822,169 | \$15,161,369 |
| Tax on: | | | |
| Income from foreign subsidiaries | 3,431,467 | 3,085,736 | 4,906,082 |
| Income subject to 5% gross income tax | 741,540 | 324,316 | 189,422 |
| Income subject to regular tax | 3,939 | 4,077 | 16,696 |
| Others | 916 | 46 | – |
| Current income tax expense | 4,177,862 | 3,414,175 | 5,112,200 |
| Deferred income tax expense (benefit) | 476,224 | (6,651) | (81,012) |
| Effective income tax | \$4,654,086 | \$3,407,524 | \$5,031,188 |

The tax on income from foreign subsidiaries was derived by aggregating the effective income tax for each national jurisdiction.



The reconciliation of the statutory income tax rate to the effective income tax rate of the Group follows:

| | 2011 | 2010 | 2009 |
|--|----------|----------|---------|
| Statutory income tax | 30.00% | 30.00% | 30.00% |
| Tax effects of: | | | |
| Income subject to income tax holiday | 12.60% | 50.87% | (7.86%) |
| Income subject to gross income tax | (28.54%) | (14.07%) | (6.25%) |
| Interest income subjected to final tax | (0.90%) | (0.54%) | (1.22%) |
| Nondeductible expenses | 106.75% | (13.75%) | 7.31% |
| Difference in tax jurisdiction | (41.63%) | (8.95%) | 11.20% |
| Provision for income tax | 78.28% | 43.56% | 33.18% |

Deferred taxes of the Group relate to the tax effects of the following:

| | 2011 | 2010 |
|--|---------------|-----------|
| Deferred income tax assets: | | |
| Allowance for inventory obsolescence | \$111,275 | \$386,104 |
| Revaluation of fixed assets of subsidiaries | 444,245 | — |
| Unutilized business losses | — | 556,000 |
| Others | 188,072 | 54,386 |
| | 743,592 | 996,490 |
| Deferred income tax liabilities: | | |
| Revaluation of fixed assets of subsidiaries | (3,966,754) | (205,414) |
| Unrealize mark-to-market gains from call option | (820,748) | — |
| Excess of net book value over tax written-down value of fixed assets of subsidiaries | (9,988) | (672,988) |
| Others | (12,668) | (2,920) |
| | (4,810,158) | (881,322) |
| Net deferred tax assets (liabilities) | (\$4,066,566) | \$115,168 |

As of December 31, 2011, deferred tax assets on accrued retirement obligations, excess of cost over NRV of inventories, MCIT, and unrealized foreign exchange losses of PSi aggregating to \$6.21 million have not been recognized due to uncertainty of its recoverability.

As of December 31, 2010, deferred tax assets on accrued retirement obligations, excess of cost over NRV of inventories, MCIT and NOLCO of PSi aggregating to \$7.34 million have not been recognized due to uncertainty of its recoverability.

Details of PSi's NOLCO and MCIT follow:

| Inception Year | Expiry Year | NOLCO | MCIT |
|----------------|-------------|-----------|-------|
| 2009 | 2012 | \$28,516 | \$870 |
| 2010 | 2013 | 402,265 | 46 |
| 2011 | 2014 | 342 | — |
| | | \$431,123 | \$916 |



25. Earnings per Share

The following table presents information necessary to calculate EPS on net income attributable to equity holders of the Parent Company.

| | 2011 | 2010 | 2009 |
|---|----------------------|---------------|---------------|
| Net income | \$3,289,314 | \$4,738,929 | \$10,065,517 |
| Less dividends on preferred stock (Note 18) | 2,477,852 | 2,360,119 | 2,251,226 |
| | \$811,462 | \$2,378,810 | \$7,814,291 |
| Weighted average number of common shares | | | |
| Outstanding | 1,526,590,221 | 1,337,038,223 | 1,229,749,252 |
| Basic and Diluted EPS | \$0.001 | \$0.002 | \$0.006 |

As of December 31, 2011, 2010 and 2009, the Parent Company has no dilutive potential common shares.

26. Employee Benefits

The Parent Company, PSi and EPIQ EA have defined benefit pension plans covering substantially all of their employees, which require contributions to be made to administered funds. The plans are administered by local banks as trustees. The latest retirement valuation was made on December 31, 2011.

The following tables summarize the components of the net defined benefit expense (income) recognized in the consolidated statements of comprehensive income and the funded status and amounts recognized in the consolidated balance sheets for the plan:

Net defined benefit expense

| | 2011 | 2010 | 2009 |
|--|--------------------|-----------|-------------|
| Current service cost | \$1,497,897 | \$630,577 | \$535,987 |
| Interest cost on benefit obligation | 1,095,671 | 583,682 | 703,313 |
| Curtailment loss | 160,619 | 146,377 | 8,274,802 |
| Settlement gain | 166,774 | 136,079 | (3,229,952) |
| Amortization of actuarial loss (gains) | 133,506 | (55,578) | (108,734) |
| Benefits paid due to settlement | (23,837) | — | (5,085,413) |
| Expected return on plan assets | (1,178,866) | (992,574) | (1,502,793) |
| Net defined benefit expense (income) | \$1,851,764 | \$448,563 | (\$412,790) |

Net pension asset

| | 2011 | 2010 |
|--------------------------------------|---------------------|--------------|
| Plan assets | \$12,185,092 | \$12,812,771 |
| Benefit obligation | (15,629,752) | (14,145,445) |
| Underfunded | (3,444,660) | (1,332,674) |
| Unrecognized net actuarial losses | 4,922,537 | 2,711,374 |
| Foreign currency exchange difference | — | (6,020) |
| Net pension asset | \$1,477,877 | \$1,372,680 |



These are presented in the consolidated balance sheets as follows:

| | 2011 | 2010 |
|---------------------|--------------------|-------------|
| Pension asset | | |
| Parent Company | \$2,807,134 | \$2,765,675 |
| Pension liabilities | | |
| PSi | \$1,086,610 | \$1,392,995 |
| EPIQ EA | 242,647 | – |
| | \$1,329,257 | \$1,392,995 |
| Net pension asset | \$1,477,877 | \$1,372,680 |

As of December 31, 2010, the retirement liability of PSi to its retired officer amounting to \$0.40 million is due within a year and is recorded under “Accounts payable and accrued expenses”. This was fully paid in 2011 (see Note 13).

The Group does not expect to contribute to the retirement fund in 2012, based on the assumption that the projected income from the outstanding plan assets will compensate the underfunded status of the retirement plan.

Movements in the net pension asset of the Parent Company for the years ended December 31, 2011 and 2010 follow:

| | 2011 | 2010 |
|--------------------------------------|--------------------|-------------|
| At beginning of year | \$2,765,675 | \$2,866,220 |
| Foreign currency exchange difference | 1,059,834 | – |
| Benefits paid due to settlement | – | 246,382 |
| Net benefit expense | (1,018,375) | (346,927) |
| At end of year | \$2,807,134 | \$2,765,675 |

Movements in the net pension liability of PSi for the years ended December 31, 2011 and 2010 follow:

| | 2011 | 2010 |
|--|--------------------|-------------|
| At beginning of year | \$1,392,995 | \$– |
| Benefits paid due to settlement | (1,111,767) | (141,237) |
| Net benefit expense | 815,334 | 101,636 |
| Foreign currency exchange difference | (9,952) | – |
| Additions through business combination | – | 1,432,596 |
| At end of year | \$1,086,610 | \$1,392,995 |

Movements in the net pension liability of EPIQ EA for the five-month period ended December 31, 2011:

| | |
|--------------------------------------|------------------|
| Balance upon acquisition | \$220,123 |
| Net benefit expense | 18,055 |
| Foreign currency exchange difference | 4,469 |
| At end of year | \$242,647 |



The rollforward of the fair value of plan assets follows:

| | 2011 | 2010 |
|--|--------------|--------------|
| At beginning of year | \$12,812,771 | \$10,997,452 |
| Expected return on plan assets | 1,178,866 | 992,574 |
| Benefits paid during the year | (1,129,315) | (351,715) |
| Actuarial gains (losses) | (684,909) | 476,306 |
| Foreign currency exchange difference | 7,679 | 614,490 |
| Additions through business combination | — | 359,215 |
| Settlements | — | (275,551) |
| At end of year | \$12,185,092 | \$12,812,771 |
| Actual return on plan assets | \$484,101 | \$1,582,728 |

The rollforward of the present value of obligation follows:

| | 2011 | 2010 |
|--|--------------|--------------|
| At beginning of year | \$14,145,445 | \$5,294,481 |
| Benefits paid during the year | (1,513,280) | (351,715) |
| Current service cost | 1,497,897 | 630,577 |
| Interest cost on benefit obligation | 1,095,671 | 583,682 |
| Settlements | (555,234) | (521,933) |
| Actuarial loss | 528,960 | 5,499,387 |
| Curtailments | 238,797 | 198,001 |
| Additions through business combination | 220,123 | 2,509,270 |
| Foreign currency exchange difference | (28,627) | 439,176 |
| Unpaid obligations | — | (135,481) |
| At end of year | \$15,629,752 | \$14,145,445 |

The rollforward of the unrecognized actuarial gains (losses) follows:

| | 2011 | 2010 | 2009 |
|--|---------------|---------------|-------------|
| At beginning of year | (\$2,711,374) | \$2,836,751 | \$6,239,724 |
| Foreign currency exchange difference | (965,914) | 137,554 | 248,376 |
| From plan assets | (684,909) | 476,306 | (24,130) |
| From pension obligation | (528,960) | (5,499,387) | (2,469,731) |
| Recognized actuarial gain due to settlement | 159,912 | 136,079 | (3,229,952) |
| Recognized actuarial loss due to curtailment | (64,551) | (51,624) | 2,181,198 |
| Amortization of actuarial gain | (133,506) | (55,578) | (108,734) |
| Additions through business combinations | 6,765 | (691,475) | — |
| At end of year | (4,922,537) | (\$2,711,374) | \$2,836,751 |



The distribution of the plan assets at year-end follows:

| | 2011 | 2010 |
|-----------------------|--------------|--------------|
| Government securities | \$7,560,086 | \$7,184,652 |
| Corporate bonds | 1,608,780 | 1,120,172 |
| Equities | 1,081,823 | 2,011,537 |
| Loans | 1,032,678 | 907,199 |
| Trust funds | 670,448 | 435,834 |
| Investment properties | 221,556 | 293,072 |
| Cash | 26 | 263 |
| Others | 47,574 | 877,273 |
| Liabilities | (37,879) | (17,231) |
| Total plan assets | \$12,185,092 | \$12,812,771 |

Others include receivables from sale of shares of stock, deposit instruments, and mutual funds.

As of December 31, 2011, the plan assets include shares of stock, corporate bonds and deposit instruments of related parties (primarily Ayala Corporation, Ayala Land Inc. and Bank of Philippine Islands) with total fair value amounting to \$0.64 million, \$0.24 million and \$0.21 million, respectively.

As of December 31, 2010, the plan assets include shares of stock, corporate bonds and deposit instruments of related parties (primarily Ayala Corporation, Ayala Land Inc. and Bank of Philippine Islands) with total fair value amounting to \$1.16 million, \$0.07 million and \$0.07 million, respectively.

The expected rates of return on the plan assets follow:

| | 2011 | 2010 |
|-----------------|-------------|-------------|
| Treasury bills | 5.09% | 3.88% |
| Equities | 1.61%-1.84% | 1.89% |
| Corporate bonds | 2.08% | 3.37%-7.75% |
| Others | 0.00% | 1.29% |

The overall rates of return are based on the expected return within each asset category and on current asset allocations. The expected returns are developed in conjunction with external advisers and take into account both current market expectations of future returns, where available, and historical returns.

The principal assumptions used to determine pension benefits of the Parent Company, PSi and EPIQ EA are shown below:

| | 2011 | 2010 |
|--|-------------|-------------|
| Discount rate | 6.20%-7.00% | 7.75%-8.00% |
| Expected rate of return on plan assets | 7.25%-9.00% | 7.75%-9.00% |
| Rate of salary increase | 5.00%-7.00% | 5.00%-7.00% |

The deficit in the plan and the economic benefit available as a reduction in future contributions amounted to \$3.44 million and nil, respectively, in 2011, and \$1.33 million and \$18.96 million, respectively, in 2010.



Amounts for the current and previous years follow:

| | 2011 | 2010 | 2009 | 2008 | 2007 |
|--|----------------------|---------------|--------------|--------------|--------------|
| Plan assets | \$12,185,092 | \$12,812,771 | \$10,997,452 | \$13,282,258 | \$17,686,769 |
| Defined benefit obligation | 15,629,752 | 14,145,445 | 5,294,481 | 4,589,104 | 14,668,084 |
| Surplus (Deficit) | (\$3,444,660) | (\$1,332,674) | \$5,702,971 | \$8,693,154 | \$3,018,685 |
| Experience adjustments on plan assets | (\$684,909) | (\$489,126) | \$409,922 | \$2,721,023 | \$310,017 |
| Experience adjustments on plan liabilities | \$1,919,560 | \$461,141 | \$832,013 | \$4,720,473 | \$2,885,346 |

The Parent Company's subsidiaries, excluding PSi and EPIQ EA, participate in their respective national pension schemes which are considered as defined contribution plans. The retirement expenses of these subsidiaries are allocated as follows:

| | 2011 | 2010 | 2009 |
|---|------------------|-----------|-----------|
| Cost of goods sold and services (Note 19) | \$1,072 | \$1,127 | \$1,331 |
| Operating expenses (Note 20) | 316,043 | 284,843 | 203,971 |
| | \$317,115 | \$285,970 | \$205,302 |

The retirement expenses (income) of the Group are recorded under Salaries, wages, and employee benefits.

Salaries, wages, and employee benefits follow:

| | 2011 | 2010 | 2009 |
|---|----------------------|--------------|--------------|
| Wages and salaries | \$106,227,793 | \$79,920,925 | \$61,858,084 |
| Social security costs | 1,652,411 | 1,392,817 | 1,396,967 |
| Retirement expense (income) under defined benefit plans | 1,851,764 | 448,563 | (412,790) |
| Retirement expense under defined contribution plans | 317,115 | 285,970 | 205,971 |
| Others | 8,973,725 | 5,552,964 | 8,649,488 |
| | \$119,022,808 | \$87,601,239 | \$71,697,720 |

"Others" include expense for leave benefits, training and seminars, employee social and recreation, bonuses, Pag-ibig premium, health premium, and employee insurance expense.

Salaries, wages, and employee benefits are allocated as follows:

| | 2011 | 2010 | 2009 |
|---|----------------------|--------------|--------------|
| Cost of goods sold and services (Note 19) | \$90,847,467 | \$64,704,176 | \$55,309,521 |
| Operating expenses (Note 20) | 28,175,341 | 22,897,063 | 16,388,199 |
| | \$119,022,808 | \$87,601,239 | \$71,697,720 |

27. ESOWN

The Group has an ESOWN which is a privilege extended to the Group's eligible managers and staff whereby the Group allocates up to 10% of its authorized capital stock for subscription by said personnel under certain terms and conditions stipulated in the plan. Under the ESOWN, for as long as the Group remains privately-owned, the subscription price of the shares granted shall be determined based on the multiples of net book value, earnings before income tax, depreciation and amortization and net income of 10 comparable Asian EMS companies as at the close of the



calendar year prior to the grant. Once the Parent Company becomes publicly listed, the subscription price per share shall be based on market price with a discount to be determined by the Compensation Committee of the BOD at the date of grant.

To subscribe, the grantee must be an eligible participant as defined in the plan. However, should the grantee cease to be employed by or connected with the Group before the full payment is made for the subscribed shares, the remaining balance becomes due and demandable upon separation, except for special circumstances as provided for by the ESOWN. In such instances, the grantee/heirs may be allowed to continue paying for the balance for the duration of the original payment period. If the grantee is separated for cause, shares not fully paid will be forfeited and whatever the amount the grantee has partially paid will be returned to him with no interest; if fully paid prior to separation, the shares shall be subject to the Right to Repurchase. If the grantee separates voluntarily, fully vested but not fully paid shares may be paid for in full upon separation subject to Right to Repurchase; and payments made for subscribed shares up to the time of separation may be converted into the equivalent number of shares based on the stipulated subscription price when the shares were availed of. If the grantee separates involuntarily, shares not fully paid for, whether fully vested or not, may be paid for in full within ninety (90) days from separation subject to the Right to Repurchase; and payments made for subscribed shares up to the time of separation may be converted into the equivalent number of shares based on the stipulated subscription price.

A subscription is declared delinquent when the minimum payment required remains unpaid one month after the due date. Any cash dividend of a delinquent subscription will be applied to pay the subscription due. Stock dividends paid while the subscription is delinquent will only be released to the grantee when the delinquent account is paid. Sixty (60) days after the due date and account is still delinquent, the remaining shares are forfeited and the employee will not be eligible for future ESOWN grants.

On February 21, 2007, the Parent Company's BOD approved the granting of 45,150,000 shares of the Parent Company under the ESOWN at the subscription price of ₱12.50 to various employees of STEL and to the Parent Company's top performers and key personnel. In 2008, additional 1,539,000 shares were granted to STEL and to the Parent Company's top performers and key personnel subject to the same terms as the shares subscribed in 2007. All the granted shares have been subscribed. The grantees will pay for the shares subscribed through installments over a period of 8 years, wherein an initial payment of 2.5% of the value of the subscribed shares is payable upon subscription. It shall serve as a down payment for the subscription. The subscribed shares have a holding period as follows: (a) 40% after one year from subscription date; (b) 30% after two years from subscription date; and (c) 30% after three years from subscription date. The actual grant date of the above two grants was on October 15, 2007. The fair value, determined based on a private bank's valuation of the Parent Company to be used by a potential investor, was ₱14.98 per share. The difference between the fair value and the subscription price will be recognized as employee benefit expense over the required service period. In 2008, the management has approved a two-year moratorium on the scheduled payments due in 2008 and 2009 which resulted in an extension of the payment period from eight (8) to ten (10) years. This extension resulted in a net reversal of accretion amounting to \$0.25 million in 2009. The outstanding shares under this grant have fully vested in September 2010.



On December 14, 2009, the Chairman of the Parent Company's BOD approved the terms for granting 30,885,000 shares of the Parent Company under ESOWN at the subscription price of ₱5.54 per share to various employees of the Group. The grant date was on January 21, 2010. The payment scheme and holding period for this grant are similar to the grant in 2007. The fair value per share used in valuing the grant is ₱9.30, which is the closing price of the Parent Company's stock at the PSE at the date of grant.

Movements in the number of shares outstanding under ESOWN for the years ended December 31, 2011 and 2010 follow:

| | 2011 | | 2010 | |
|----------------|------------------|---------------------------------|------------------|---------------------------------|
| | Number of shares | Weighted average exercise price | Number of shares | Weighted average exercise price |
| At January 1 | 120,987,477 | ₱6.59 | 111,297,000 | ₱6.88 |
| Granted | – | – | 30,885,000 | 5.54 |
| Forfeitures | (4,737,168) | ₱6.59 | (21,194,523) | 6.59 |
| At December 31 | 116,250,309 | ₱6.59 | 120,987,477 | ₱6.59 |

The employee benefit expense in 2011, 2010 and 2009 amounted to \$0.67 million, \$1.93 million and \$0.51 million, respectively. The accretion, net of reversal, recognized as increase (decrease) in subscriptions receivable and additional paid-in capital presented in the consolidated statements of changes of equity in 2011, 2010 and 2009 amounted to \$0.43 million, \$1.91 million, and (\$0.25) million, respectively (see Note 18).

28. Segment Information

Management monitors operating results per geographical area (with the Philippine operations further subdivided into the Parent Company and PSi) for the purpose of making decisions about resource allocation and performance assessment. It evaluates the segment performance based on gross revenue, gross profit, operating income, interest income and net income before and after tax.

No operating segments have been aggregated to form a reportable segment.

Intersegment revenue is generally recorded at values that approximate third-party selling prices.

The following tables present revenue and profit information regarding the Group's geographical segments for the years ended December 31, 2011, 2010 and 2009.

| December 31, 2011 | Philippines | | Singapore/China | Europe/Mexico | USA | Japan | Consolidation and Eliminations | Total |
|---|----------------|---------------|-----------------|---------------|-------------|-------------|--------------------------------|----------------|
| | Parent Company | PSi | | | | | | |
| Revenue | | | | | | | | |
| Third party | \$154,151,770 | \$73,559,713 | \$280,118,990 | \$66,239,366 | \$394,919 | \$989,150 | \$– | \$575,453,908 |
| Inter-segment | – | 403,500 | 3,898,157 | – | 2,842,333 | 885,430 | (8,029,420) | – |
| Total revenue | \$154,151,770 | \$73,963,213 | \$284,017,147 | \$66,239,366 | \$3,237,252 | \$1,874,580 | (\$8,029,420) | \$575,453,908 |
| Segment gross profit | \$12,128,822 | \$3,127,887 | \$22,014,238 | \$5,425,951 | \$2,338,546 | \$1,088,152 | (\$7,946,062) | \$38,177,534 |
| Segment operating income (loss) | (\$13,936,898) | (\$4,024,730) | \$3,902,328 | (\$683,681) | \$25,602 | \$208,146 | \$– | (\$14,509,233) |
| Segment interest income | \$185,072 | \$3,334 | \$100,007 | \$27,077 | \$– | \$30 | \$– | \$315,520 |
| Segment interest expense | \$624,079 | \$389,496 | \$291,989 | \$1,191,848 | \$1,775 | \$811 | \$– | 2,499,998 |
| Segment profit (loss) before income tax | (\$8,574,088) | (\$4,390,951) | \$6,666,192 | \$12,098,547 | \$22,844 | \$239,468 | (\$116,413) | \$5,945,599 |
| Segment provision for income tax | (1,326,845) | (129,022) | (2,724,363) | (223,009) | (250,000) | (847) | \$– | (4,654,086) |
| Segment profit (loss) after income tax | (\$9,900,933) | (\$4,519,973) | \$3,941,829 | \$11,875,538 | (\$227,156) | \$238,621 | (\$116,413) | \$1,291,513 |



| December 31, 2010 | Philippines | Singapore/China | USA | Japan | Consolidation and Eliminations | Total | |
|---|----------------|-----------------|---------------|-------------|-----------------------------------|---------------|---------------|
| | Parent Company | PSi | | | | | |
| Revenue | | | | | | | |
| Third party | \$143,388,346 | \$19,345,006 | \$248,839,859 | \$280,521 | \$472,873 | \$— | \$412,326,605 |
| Inter-segment | — | — | 3,997,122 | 2,463,391 | 863,087 | (7,323,600) | — |
| Total revenue | \$143,388,346 | \$19,345,006 | \$252,836,981 | \$2,743,912 | \$1,335,960 | (\$7,323,600) | \$412,326,605 |
| Segment gross profit | \$13,857,388 | \$963,522 | \$32,701,351 | \$2,588,665 | \$935,889 | (\$6,572,223) | \$44,474,592 |
| Segment operating income (loss) | (\$8,573,328) | (\$707,780) | \$13,407,801 | \$28,858 | \$95,025 | \$— | \$4,250,576 |
| Segment interest income | \$272,574 | \$3,181 | \$76,786 | \$— | \$37 | \$— | \$352,578 |
| Segment interest expense | \$437,792 | \$102,701 | \$493,646 | \$1,561 | \$1,229 | \$— | \$1,036,929 |
| Segment profit (loss) before income tax | (\$4,425,209) | (\$769,800) | \$12,871,708 | \$27,297 | \$118,173 | \$— | \$7,822,169 |
| Segment provision for income tax | (282,199) | (46,240) | (3,078,292) | — | (793) | — | (3,407,524) |
| Segment profit (loss) after income tax | (\$4,707,408) | (\$816,040) | \$9,793,416 | \$27,297 | \$117,380 | \$— | \$4,414,645 |

| December 31, 2009 | Philippines | Singapore/China | USA | Japan | Eliminations | Total |
|---|---------------|-----------------|-------------|-------------|---------------|---------------|
| Revenue | | | | | | |
| Third party | \$196,295,400 | \$198,837,576 | \$63,332 | \$305,973 | \$— | \$395,502,281 |
| Inter-segment | — | 1,392,234 | 2,083,085 | 566,118 | (4,041,437) | — |
| Total revenue | \$196,295,400 | \$200,229,810 | \$2,146,417 | \$872,091 | (\$4,041,437) | \$395,502,281 |
| Segment gross profit | \$17,395,603 | \$28,443,194 | \$1,963,998 | \$414,707 | (\$3,626,871) | \$44,590,631 |
| Segment operating income (loss) | (\$585,141) | \$10,377,426 | \$4,135 | (\$377,108) | \$— | \$9,419,312 |
| Segment interest income | \$655,397 | \$67,730 | \$— | \$134 | \$— | \$723,261 |
| Segment interest expense | \$950,821 | \$834,650 | \$536 | \$1,459 | \$— | \$1,787,466 |
| Segment profit (loss) before income tax | \$4,739,424 | \$10,790,688 | \$3,599 | (\$372,342) | \$— | \$15,161,369 |
| Segment provision for income tax | (206,118) | (4,824,263) | — | (807) | — | (5,031,188) |
| Segment profit (loss) after income tax | \$4,533,306 | \$5,966,425 | \$3,599 | (\$373,149) | \$— | \$10,130,181 |

Inter-segment revenues, cost of sales and operating expenses are eliminated on consolidation.

For the year ended December 31, 2011, the operating income (loss) and profit (loss) before and after tax for each operating segment includes net profit from inter-segment revenues aggregating to \$8.03 million and inter-segment cost of sales and operating expenses aggregating to \$0.08 million and \$6.71 million, respectively.

For the year ended December 31, 2010, the operating income (loss) and profit (loss) before and after tax for each operating segment includes net profit from inter-segment revenues aggregating to \$7.32 million and inter-segment cost of sales and operating expenses aggregating to \$0.75 million and \$5.88 million, respectively.

For the year ended December 31, 2009, the operating income (loss) and profit (loss) before and after tax for each operating segment includes net profit from inter-segment revenues aggregating to \$4.04 million and inter-segment cost of sales and operating expenses aggregating to \$0.41 million and \$3.02 million, respectively.

The following table presents segment assets of the Group's geographical segments as of December 31, 2011 and 2010.

| | | Philippines | Singapore/ China | Europe/Mexico | USA | Japan | Consolidation and Eliminations | Total |
|-----------------------------|-------------------|--------------|---------------------|---------------|-------------|-------------|--------------------------------------|---------------|
| | Parent Company | PSi | | | | | | |
| Segment assets | | | | | | | | |
| December 31,2011 | \$245,450,884 | \$28,859,573 | \$207,481,985 | \$113,564,811 | \$2,821,955 | \$889,596 | (\$154,376,510) | \$444,692,294 |
| Segment assets | | | | | | | | |
| December 31,2010 | | | | | | | | |
| As restated (See Note 2) | \$217,873,378 | \$36,518,323 | \$204,766,409 | \$— | \$2,804,323 | \$1,778,955 | (\$124,658,280) | \$339,083,108 |



Segment assets as of December 31, 2011 do not include investments in subsidiaries amounting to \$129.53 million and inter-segment loans and receivables amounting to \$32.21 million which are eliminated on consolidation. Furthermore, goodwill arising from the acquisition of PSi and EPIQ CZ amounting to \$7.48 million (net of impairment loss of \$2.72 million) and \$0.65 million are recognized at consolidated level.

Segment assets as of December 31, 2010 do not include investments in subsidiaries amounting to \$96.21 million and inter-segment loans and receivables amounting to \$32.68 million which are eliminated on consolidation. Furthermore, goodwill arising from the acquisition of PSi amounting to \$10.20 million is recognized at consolidated level.

The following table presents revenues from external customers and noncurrent assets:

| | Revenues from External Customers | | | Noncurrent Assets | |
|-------------|----------------------------------|---------------|---------------|----------------------|---------------|
| | 2011 | 2010 | 2009 | 2011 | 2010 |
| Philippines | \$69,646,659 | \$73,948,544 | \$132,958,167 | \$45,366,664 | \$54,298,943 |
| Europe | 284,763,474 | 153,701,402 | 106,543,852 | 40,891,989 | — |
| USA | 139,314,874 | 101,406,122 | 80,232,365 | 1,200,195 | 1,246,318 |
| Asia | 72,609,453 | 67,921,099 | 54,385,497 | 71,656,878 | 76,398,853 |
| Japan | 9,119,448 | 15,349,438 | 21,382,400 | 78,418 | 25,386 |
| | \$575,453,908 | \$412,326,605 | \$395,502,281 | \$159,194,144 | \$131,969,500 |

Revenues are attributed to countries on the basis of the customer's location. In 2011, no revenue of a specific customer reached 10% of the Group's total revenue. For the years ended December 31, 2011, 2010 and 2009, one customer from the Philippine segment accounts for \$47.06 million or 8.18%, \$42.74 million or 10.37% and 76.41 million or 19% of the Group's total revenues, respectively.

Noncurrent assets, which include property, plant and equipment, goodwill, and intangible assets, are disclosed according to their physical location.

The following table presents revenues per product type:

| | 2011 | 2010 | 2009 |
|----------------------|----------------------|---------------|---------------|
| Consumer | \$114,272,192 | \$91,000,340 | \$80,821,637 |
| Telecom | 109,859,417 | 112,253,127 | 158,902,456 |
| Automotive | 106,497,849 | 36,604,125 | 23,536,006 |
| Industrial | 102,569,175 | 80,627,459 | 68,093,382 |
| Multiple Market | 83,417,526 | 26,423,871 | 6,019,939 |
| Computer Peripherals | 32,627,483 | 36,822,362 | 36,863,625 |
| Medical | 22,451,137 | 24,594,396 | 17,722,737 |
| Others | 3,759,129 | 4,000,926 | 3,542,500 |
| Total | \$575,453,908 | \$412,326,606 | \$395,502,282 |

29. Lease Commitments

Finance Lease Agreements - as Lessee

On June 30, 2009, the Parent Company entered into a lease contract with IBM for the lease of servers for a three-year period starting on the same date. The Parent Company has a bargain option to purchase the servers after the lease term at ₱50.09. The lease provides for monthly rental payments of \$17,141.



EPIQ EA has various finance lease contracts with Interlease AD related to its machinery and production equipment with terms of 3 to 5 years and final repayment dates between 2012 and 2016. The leases are subject to interest rates of 3-month Euribor plus 2% to 4%.

EPIQ CZ has various finance lease contracts related to its machinery and production equipment and transportation equipment with terms of 5 to 10 years and final repayment dates between 2013 and 2016. The leases of machinery and equipment are subject to interest rates ranging from 5.90% to 7.41% per annum. The lease of transportation equipment is subject to interest of 12.26% per annum.

Future minimum lease payments are as follows:

| | 2011 | |
|---|-------------------------|----------------------------------|
| | Minimum payments | Present value of payments |
| Within one year (Note 13) | \$787,247 | \$801,777 |
| After one year but not more than five years | 625,340 | 612,724 |
| Total minimum lease payments | \$1,412,587 | \$1,414,501 |

| | 2010 | |
|---|-------------------------|----------------------------------|
| | Minimum payments | Present value of payments |
| Within one year (Note 13) | \$1,219,420 | \$1,209,960 |
| After one year but not more than five years | 119,987 | 118,313 |
| Total minimum lease payments | \$1,339,407 | \$1,328,273 |

Operating Lease Agreements - as Lessee

Parent Company

On December 13, 2005, the Parent Company entered into a lease contract with Technopark Land, Inc. (TLI), an affiliate, for the lease of parcels of land situated at the Special Export Processing Zone, Laguna Technopark, Biñan, Laguna. The lease shall be for a three-year period commencing on December 31, 2005 up to December 31, 2008. On December 23, 2008, the Parent Company extended the lease contract for another three (3) years commencing on December 31, 2008 up to December 31, 2011. On January 2, 2012, the Parent Company again extended the lease contract for another three years commencing January 2, 2012 up to December 31, 2015. The lease contract is renewable at the option of TLI upon such terms and conditions and upon such rental rates as the parties may agree upon at the time of the renewal, taking into consideration comparable rental rates for similar properties prevailing at the time of renewal. The Parent Company shall advise TLI in writing at least sixty (60) days before the expiration of the term of its desire to renew the contract, which TLI may consider upon such terms and conditions as may be agreed upon between the parties. The Parent Company shall pay, as monthly rental for and in consideration of the use of the leased premises, the amount of \$1,642 exclusive of value added tax.

The Parent Company also leases condominium units for the use of its officers and certain managers. The terms are usually for two (2) to four (4) months and are normally renewable under conditions specified in separate lease contracts.



The Parent Company leases two office condominium units where some of its facilities are located under noncancellable operating leases with Cyberzone Properties Inc. The lease agreements are for three-year periods up to July 2008 and August 2008. On August 15, 2008, the lease agreements were extended for another three (3) years commencing September 1, 2008 up to August 31, 2011. The leases contain provisions including, but not limited to, an escalation rate of 7% per year and early termination penalties. The leases provide for quarterly rental payments of \$26,364 during the first year of the lease term. The difference between the prepaid rental payments and straight line rental expenses resulted to prepayment of nil and \$0.15 million as of December 31, 2011 and 2010, respectively, which is recorded as part of "Prepayments" under "Other current assets" in the consolidated balance sheets.

IMI Japan

On December 1, 2006, IMI Japan entered into a two-year contract with Kaneshichi Administration for lease of office premises commencing on December 1, 2006, whereby it is committed to pay a monthly rental of \$6,406. The lease agreement provides for automatic renewal of the lease contract for another two (2) years unless prior notice of termination is given to the lessor. This was terminated on April 21, 2010.

On February 15, 2010, IMI Japan entered into a two-year contract with Kabushikigaisha Tokyu Community for lease of office premises located in Nagoya whereby it is committed to pay a monthly rental of ¥245,490 inclusive of tax and monthly maintenance fee of ¥35,070 inclusive of tax. The lease agreement provides for automatic renewal of the lease contract unless prior notice of termination is given to the lessor.

IMI USA

On July 17, 2008, IMI USA entered into seven-year contract with Roy G.G. Harris and Patricia S. Harris for lease of office premises commencing on August 2008 up to November 2014. The lease contains provisions including, but not limited to, an escalation rate of 3% per year and early termination penalties. The lease provides for monthly rental payments of \$13,464 during the first year of the lease term.

On January 28, 2010, IMI USA entered into a six-year lease agreement with Fremont Ventures, LLC commencing two months from issuance of building permit or maximum of three months if Fremont caused the delay. The base monthly rental rate is \$3,687 on the first 6 months with escalation every 11 months as listed in the lease contract. Average monthly rental rate amounts to \$9,523.

IMI Singapore and STEL

IMI Singapore and STEL Group have various operating lease agreements in respect of office premises and land. These noncancellable leases have remaining noncancellable lease terms of between 1 to 50 years commencing on January 1, 1992 to April 1, 2011 and ending on February 28, 2010 to April 30, 2050. Most leases contain renewable options. There are no restrictions placed upon the lessee by entering into these leases.

PSi

PSi has a 15-year non-cancellable operating lease agreement with Food Terminal, Inc. (FTI) for its plant facilities, office spaces, and other facilities commencing on August 15, 2004 up to August 14, 2020. The lease agreement with FTI provides for increase in rental per year starting on the second year and annually thereafter until the end of the lease term. The lease agreement provides a late payment penalty of 2% per month for the monthly rental not paid on time. The



difference between the actual rental payments of PSi and the straight-lined rental expense resulted to an accrued expense of \$0.91 million and \$0.89 million as of December 31, 2011 and 2010, respectively, which is recorded under “Accrued rent” in the consolidated balance sheets.

Moreover, PSi leases its plant facilities, office spaces and other facilities in Calamba, Laguna from RBF Development Corporation for 36 months until March 31, 2011. PSi has the option to extend the term of the lease for another two (2) years and the contract was extended up to March 2013. The lease agreement with RBF provides for increase in rental at varying rates over the term of the lease. The lease agreement provides penalty interest of 3% per month compounded for the late payment of monthly rental.

Other operating lease agreements for machinery and equipment and storage space entered into by PSi are for one (1) year, subject to renewal options.

These operating lease agreements of the Group include clauses to enable upward revision of the rental charges on agreed dates. Future minimum rentals payable under noncancellable operating leases as of December 31, 2011 and 2010 follow:

| | 2011 | 2010 |
|---|--------------------|--------------|
| Within one year | \$2,113,206 | \$2,419,772 |
| After one year but not more than five years | 1,743,440 | 5,220,618 |
| More than five years | 3,081,319 | 3,607,709 |
| | \$6,937,965 | \$11,248,099 |

The aggregate rent expense of the Group included under “Outsourced activities” account included under “Operating expenses” in the consolidated statements of comprehensive income, recognized on these operating lease agreements for the years ended December 31, 2011, 2010 and 2009 amounted to \$1.00 million, \$1.09 million and \$1.88 million, respectively (see Note 21). Deposits made under these operating lease agreements are intended to be applied against the remaining lease payments.

Operating Lease Agreements - as Lessor

On August 1, 2009, the Parent Company subleased the unused portion of its two leased office condominium units from Cyberzone Properties Inc., with the consent of the latter. 102.52 square meters and 32.80 square meters were leased to Stratpoint Technologies Inc. and Xepto Computing Inc., respectively, at the rate of ₱475.00 per square meter in the first month and ₱502.25 per square meter on the subsequent months. The lease contract is for a term of one (1) year, renewable upon mutual agreement of both parties.

On June 8, 2010, an extension of the lease contract was executed by the Parent Company and the lessees for a period of one month from August 1 to 31, 2010. The monthly rental has been amended to ₱543.83 per square meter. In addition, the lessees have the option to renew the extended lease under the same terms and conditions, for a month-to-month tenancy basis for 12 months until August 31, 2011. The renewal option was exercised by the lessees for which the term of the lease has been extended to March 15, 2011. The lease income amounted to \$1,899, \$17,376 and \$8,483 in 2011, 2010 and 2009, respectively, recognized under “Miscellaneous income” in the consolidated statements of comprehensive income.



30. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence which include affiliates. Related parties may be individuals or corporate entities.

In the ordinary course of business, the Group transacts with its related parties. The transactions and balances of accounts with related parties follow:

| Related Party | Relationship | Nature of Transaction | Balance Sheets | | Statements of Comprehensive Income | | |
|--------------------------------------|--------------|-------------------------------|----------------|-------------|------------------------------------|---------|---------|
| | | | 2011 | 2010 | 2011 | 2010 | 2009 |
| Bank of the Philippine Islands (BPI) | Affiliate | Cash and cash equivalents | \$3,753,709 | \$2,029,657 | \$- | \$- | \$- |
| | | Nontrade receivable | 201,726 | 70,504 | - | - | - |
| | | Nontrade payable | 33,262 | 1,698 | - | - | - |
| | | Derivative asset | 1,317 | 15,283 | - | - | - |
| | | Gains on derivatives | - | - | 241,968 | 95,540 | - |
| | | Interest income | - | - | 10,402 | 11,938 | 91,569 |
| AG Counselors Corporation (AGCC) | Affiliate | Nontrade payable | - | 718 | - | - | - |
| | | Professional and service fees | - | - | 110,786 | 209,743 | 2,969 |
| Technopark Land, Inc (TLI) | Affiliate | Nontrade receivable | 9,377 | 7,682 | - | - | - |
| Innove Communications, Inc. (ICI) | Affiliate | Nontrade payable | 446 | 67,102 | - | - | - |
| | | Postal and communication | - | - | 161,624 | 202,143 | 286,541 |
| | | Building Rental | - | - | 42,327 | - | - |
| Globe Telecom, Inc. (GTI) | Affiliate | Nontrade payable | 2,931 | 3,828 | - | - | - |
| | | Postal and communication | - | - | 88,248 | 94,926 | 95,029 |

- As of December 31, 2011, the Parent Company has savings and current accounts and short-term deposits with BPI amounting to \$411,556 and \$3,342,153, respectively. As of December 31, 2010, the Parent Company has savings and current accounts and short-term deposits with BPI amounting to \$546,993 and \$1,482,664, respectively. Total interest income earned from investments with BPI amounted to \$10,402, \$11,938, and \$91,569 in 2011, 2010 and 2009, respectively.
- As of December 31, 2011 and 2010, nontrade receivables from BPI pertain to retirement and separation pay advanced by the Parent Company but is reimbursable from the trust fund with BPI.
- The Parent Company has outstanding housing and automobile financing loans from BPI amounting to \$33,262 and \$1,698 as of December 31, 2011 and 2010, respectively, included in "Employee-related payables" under "Accounts payable and accrued expenses". The outstanding housing and automobile financing loans arise from the differences in the timing of remittances by the Parent Company to BPI and the period of withholding from employee salaries and wages.
- The Parent Company has outstanding short-term foreign currency forwards with BPI amounting to \$1,317 and \$15,283 as of December 31, 2011 and 2010, respectively.
- As of December 31, 2011 and 2010, certain plan assets of the Parent Company under its retirement fund with BPI are invested with its related parties (see Note 26).



- f. The Parent Company engages AGCC, an affiliate, for corporate secretarial services subject to a monthly fee of ₱40,000. As of December 31, 2011 and 2010, payable to AGCC amounted to nil and \$718, respectively. These are due and demandable.
- g. The Parent Company has nontrade receivable from TLI, an affiliate, amounting to \$9,377 and \$7,682 as of December 31, 2011 and 2010, respectively, which pertains to advances by the Parent Company for various expenses incurred by TLI, primarily on real property taxes and corporate secretarial services.
- h. The Parent Company has nontrade payables to Innove Communications, Inc., an affiliate, amounting to \$446 and \$67,102 as of December 31, 2011 and 2010, respectively, which pertains to billings on building rental, leased lines, internet connections and ATM connections. These are due and demandable. Related expense for 2011, 2010 and 2009, amounted to \$203,951, \$202,143 and \$286,541, respectively.
- i. As of December 31, 2011 and 2010, the Parent Company's accounts payable to GTI, an affiliate, amounted to \$2,931 and \$3,828 for the purchase of Blackberry software and billings for cellphone charges and WiFi connections. These are due and demandable. Related expense for 2011, 2010 and 2009, amounted to \$88,248, \$94,926 and \$95,029, respectively.

Key management personnel

Key management personnel of the Group include all management committee members.

Compensation of key management personnel by benefit type follows:

| | 2011 | 2010 |
|------------------------------|--------------------|-------------|
| Short-term employee benefits | \$5,275,504 | \$4,973,639 |
| Post-employment benefits | 387,529 | 447,949 |
| Share-based payments | 208,877 | 596,826 |
| | \$5,871,910 | \$6,018,414 |

31. Fair Value of Financial Instruments

The following table sets forth the comparison of the carrying values and fair values of the Group's financial assets and liabilities recognized as of December 31, 2011 and 2010. There are no material unrecognized financial assets and liabilities as of December 31, 2011 and 2010.

| | Carrying Value | | Fair Value | |
|---------------------------|---------------------|--------------|---------------------|--------------|
| | 2011 | 2010 | 2011 | 2010 |
| Financial Assets | | | | |
| Cash and cash equivalents | \$54,069,180 | \$38,134,743 | \$54,069,180 | \$38,134,743 |
| Loans and receivables | | | | |
| Trade | 125,627,316 | 95,513,159 | 125,627,316 | 95,513,159 |
| Nontrade | 4,208,832 | 3,656,169 | 4,208,832 | 3,656,169 |
| Receivable from employees | 1,811,210 | 707,172 | 1,811,210 | 707,172 |
| Due from related parties | 211,103 | 78,186 | 211,103 | 78,186 |
| Receivable from insurance | 27,903 | 657,849 | 27,903 | 657,849 |
| Short-term investments | — | 2,000,000 | — | 2,000,000 |
| Receivable from Meralco | — | 549,923 | — | 549,923 |
| Others | 1,790,216 | 1,094,720 | 1,790,216 | 1,094,720 |

(Forward)



| | Carrying Value | | Fair Value | |
|---------------------------------------|----------------------|---------------|----------------------|---------------|
| | 2011 | 2010 | 2011 | 2010 |
| Noncurrent receivables | \$213,577 | \$184,179 | \$195,848 | \$176,034 |
| Miscellaneous deposits | 1,498,225 | 1,467,268 | 1,498,225 | 1,467,268 |
| <i>Loans and receivables</i> | 189,457,562 | 144,043,368 | 189,439,833 | 144,035,223 |
| <i>AFS financial assets</i> | 414,348 | 382,527 | 414,348 | 382,527 |
| <i>Derivative assets</i> | 2,798,912 | 1,693,121 | 2,798,912 | 1,693,121 |
| Total Financial Assets | \$192,670,822 | \$146,119,016 | \$192,653,093 | \$146,110,871 |
| Financial Liabilities | | | | |
| <i>Derivative liabilities</i> | \$34,562 | \$3,832,474 | \$34,562 | \$3,832,474 |
| <i>Other financial liabilities</i> | | | | |
| Accounts payable and accrued expenses | | | | |
| Trade payables | 99,199,121 | 71,090,278 | 99,199,121 | 71,090,278 |
| Accrued expenses | 25,648,519 | 16,254,068 | 25,648,519 | 16,254,068 |
| Nontrade payables | 4,700,640 | 980,520 | 4,700,640 | 980,520 |
| Accrued payroll | 4,538,123 | 3,563,987 | 4,538,123 | 3,563,987 |
| Dividends payables | 2,538,556 | — | 2,538,556 | — |
| Obligation under finance lease - | | | | |
| Current | 801,777 | 1,209,960 | 801,777 | 1,209,960 |
| Employee-related payables | 169,596 | 131,265 | 169,596 | 131,265 |
| Accrued interest payable | 675,863 | 60,919 | 675,863 | 60,919 |
| Due to related parties | 36,639 | 73,346 | 36,639 | 73,346 |
| Others | 2,085,326 | 4,316,330 | 2,085,326 | 4,316,330 |
| Trust receipts and loans payable | 39,008,811 | 17,921,638 | 39,008,811 | 17,921,638 |
| Provisions | 249,044 | — | 249,044 | — |
| Long-term debt | 60,398,500 | 38,000,000 | 60,917,515 | 38,000,000 |
| Accrued rent | 913,688 | 894,088 | 622,298 | 534,738 |
| Obligation under finance lease - | | | | |
| Noncurrent | 612,724 | 118,313 | 541,528 | 110,202 |
| Other long-term employee benefit | 230,704 | 372,084 | 230,704 | 372,084 |
| | 241,807,631 | 154,986,796 | 241,964,060 | 154,619,335 |
| Total Financial Liabilities | \$241,842,193 | \$158,819,270 | \$241,998,622 | \$158,451,809 |

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

All loans and receivables except noncurrent receivables - Carrying amounts approximate fair values due to the short-term maturities of these receivables.

Noncurrent receivables - The fair values are based on the discounted value of future cash flows using the applicable rates for similar types of instruments. The discount rates used are 4.36% and 4.56% in 2011 and 2010, respectively.

Miscellaneous deposits - Carrying amounts are deemed to approximate fair values since the fair values of certain deposits cannot be reasonably and reliably estimated.

AFS financial assets - These pertain to investments in club shares. Fair value is based on quoted prices.

Derivative instruments - The fair value of freestanding currency forwards is based on counterparty valuation. The call and put options were valued using a binomial model. This valuation technique considers the probability of PSi's share price, which is valued based on discounted cash flows, to move up or down depending on the volatility, risk-free rate and exercise price.

Accounts payable and accrued expenses and trust receipts and loans payable - The fair values approximate the carrying amounts due to the short-term nature of these transactions.



Long-term debt - The fair value of long-term debt that is repriced on a semi-annual basis is estimated using the discounted cash flow methodology using the current incremental borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued. The discount rates used ranged from 2.10% to 3.90% in 2011. For variable rate loans that reprice every three (3) months, the carrying value approximates the fair value because of recent and regular repricing based on current market rates.

Accrued rent - The fair value are based on the discounted value of future cash flows using the applicable rates for similar types of instruments. The discount rates used range from 3.68% to 7.03% and 4.55% to 7.91% in 2011 and 2010, respectively.

Obligation under finance lease - noncurrent - The fair values are based on the discounted value of future cash flows using the applicable rates for similar types of instruments. The discount rates used range from 0.14% to 3.06% in 2010 and 2.00% to 12.26% in 2011.

Other long-term employee benefits - The fair value approximates the accrual that was discounted using the assumptions and method used in discounting the retirement benefits obligation.

Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: Quoted prices in active markets for identical assets or liabilities;
- Level 2: Those involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and,
- Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table shows the Group's financial instruments carried at fair value as of December 31, 2011 and 2010, based on fair value hierarchy:

| | Level 1 | Level 2 | Level 3 |
|------------------------|------------------|------------------|--------------------|
| 2011 | | | |
| AFS financial assets | \$414,348 | \$— | \$— |
| Derivative assets | | | |
| Currency forwards | — | 63,087 | — |
| Call option | — | — | 2,735,825 |
| Derivative liabilities | | | |
| Currency forwards | — | 34,562 | — |
| Put option | — | — | — |
| | \$414,348 | \$97,649 | \$2,735,825 |
| 2010 | | | |
| AFS financial assets | \$382,527 | \$— | \$— |
| Derivative assets | | | |
| Currency forwards | — | 480,696 | — |
| Call option | — | — | 1,212,425 |
| Derivative liabilities | | | |
| Put option | — | — | 3,832,474 |
| | \$382,527 | \$480,696 | \$5,044,899 |



There were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The fair value of the call and put options are highly sensitive to the estimated 12-month trailing EBITDA of PSi during the option period and PSi's cost of equity as of valuation date.

The following are the estimated changes in the fair values of the call and put options assuming the estimated EBITDA used in the fair value calculation would vary by 5%.

| | 2011 | 2010 |
|-------------------------------|--|--|
| | Increase (Decrease) in Net Income | Increase (Decrease) in Net Income |
| Estimated EBITDA is 5% higher | | |
| Call option | (\$271,472) | (\$116,673) |
| Put option | – | (499,093) |
| Estimated EBITDA is 5% lower | | |
| Call option | 161,879 | 130,204 |
| Put option | – | 489,184 |

The following are the estimated changes in the fair values of the call and put options assuming the cost of equity will change by 5%.

| | 2011 | 2010 |
|-----------------------------|--|--|
| | Increase (Decrease) in Net Income | Increase (Decrease) in Net Income |
| Cost of equity is 5% higher | | |
| Call option | \$– | (\$283,328) |
| Put option | – | (462,008) |
| Cost of equity is 5% lower | | |
| Call option | – | 391,032 |
| Put option | – | 501,489 |

32. Financial Risk Management Objectives and Policies

The Group's principal financial instruments, composed of trust receipts and loans payable, long-term debt and other financial liabilities, were issued primarily to raise financing for the Group's operations. The Group has various financial instruments such as cash and cash equivalents, loans and receivables and accounts payable and accrued expenses which arise directly from its operations.

The main purpose of the Group's financial instruments is to fund its operational and capital expenditures. The main risks arising from the Group's financial instruments are interest rate risk, liquidity risk, credit risk and foreign currency risk. The Group also enters into currency forwards to manage the currency risk arising from its operations and financial instruments.



The Group's risk management policies are summarized below:

Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to its long-term debt obligations with floating interest rates. The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's income before income tax (through the impact on floating rate borrowings) as of December 31, 2011 and 2010. There is no other impact on the Group's equity other than those already affecting income.

| Increase/decrease in basis points | Effect on profit before tax | |
|-----------------------------------|-----------------------------|-------------|
| | 2011 | 2010 |
| +100 | (\$510,662) | (\$380,000) |
| -100 | 510,662 | 380,000 |

The following table shows the information about the Group's financial instruments as of December 31, 2011 and 2010 that are exposed to interest rate risk presented by maturity profile.

| | Long-Term Debt | |
|-----------------|---------------------|---------------------|
| | 2011 | 2010 |
| Within one year | \$11,066,203 | \$38,000,000 |
| 1-2 years | 40,000,000 | — |
| | \$51,066,203 | \$38,000,000 |

Liquidity risk

Liquidity or funding risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. The Group's exposure to liquidity risk relates primarily to its short and long-term obligations. The Group seeks to manage its liquidity profile to be able to finance its capital expenditures and operations. The Group maintains a level of cash and cash equivalents deemed sufficient to finance operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover financing requirements, the Group intends to use internally-generated funds and loan facilities with local and foreign banks. Surplus funds are placed with reputable banks.

The table below summarizes the maturity profile of the Group's financial assets held for liquidity purposes and financial liabilities based on contractual undiscounted payments.

2011

| | On demand | Less than 3 months | 3 to 12 months | 1 to 5 years | Total |
|---------------------------------------|--------------|--------------------|----------------|--------------|--------------|
| Financial assets | | | | | |
| Cash and cash equivalents | \$36,507,003 | \$17,562,177 | \$— | \$— | \$54,069,180 |
| Financial liabilities | | | | | |
| Derivative liabilities | — | 34,562 | — | — | 34,562 |
| Accounts payable and accrued expenses | | | | | |
| Trade payables | — | 99,199,121 | — | — | 99,199,121 |
| Accrued expenses | — | 25,648,519 | — | — | 25,648,519 |
| Nontrade payables | — | 4,700,640 | — | — | 4,700,640 |
| Accrued payroll | — | 4,538,123 | — | — | 4,538,123 |

(Forward)



| | On demand | Less than 3 months | 3 to 12 months | 1 to 5 years | Total |
|---|---------------------|------------------------|-----------------------|-----------------------|------------------------|
| Dividends payable | \$— | \$— | \$2,538,556 | \$— | \$2,538,556 |
| Obligation under finance lease -current | — | — | 801,777 | — | 801,777 |
| Employee-related payables | — | 169,596 | — | — | 169,596 |
| Accrued interest payable | — | 675,863 | — | — | 675,863 |
| Due to related parties | — | 36,639 | — | — | 36,639 |
| Others | — | 2,085,326 | — | — | 2,085,326 |
| Trust receipt and loans payable | — | — | 39,008,811 | — | 39,008,811 |
| Provisions | — | 249,044 | — | — | 249,044 |
| Long-term debt | — | — | — | 65,361,624 | 65,361,624 |
| Accrued rent | — | — | — | 913,688 | 913,688 |
| Obligation under finance lease - noncurrent | — | — | — | 621,393 | 621,393 |
| Other long-term employee benefit | — | — | — | 230,704 | 230,704 |
| | — | 137,337,433 | 42,349,144 | 67,127,409 | 246,813,986 |
| | \$36,507,003 | (\$119,775,256) | (\$42,349,144) | (\$67,127,409) | (\$192,744,806) |

2010

| | On demand | Less than 3 months | 3 to 12 months | 1 to 5 years | Total |
|---|---------------------|-----------------------|-----------------------|----------------------|------------------------|
| Financial assets | | | | | |
| Cash and cash equivalents | \$24,894,015 | \$13,240,728 | \$— | \$— | \$38,134,743 |
| Short-term investments | — | — | 2,000,000 | — | 2,000,000 |
| | 24,894,015 | 13,240,728 | 2,000,000 | — | 40,134,743 |
| Financial liabilities | | | | | |
| Derivative liabilities | 3,832,474 | — | — | — | 3,832,474 |
| Accounts payable and accrued expenses | | | | | |
| Trade payables | — | 71,090,278 | — | — | 71,090,278 |
| Accrued expenses | — | 16,254,068 | — | — | 16,254,068 |
| Nontrade payables | — | 980,520 | — | — | 980,520 |
| Accrued payroll | — | 3,563,987 | — | — | 3,563,987 |
| Obligation under finance lease - current | — | — | 1,219,430 | — | 1,219,430 |
| Employee-related payables | — | 131,265 | — | — | 131,265 |
| Accrued interest payable | — | 60,919 | — | — | 60,919 |
| Due to related parties | — | 73,346 | — | — | 73,346 |
| Others | — | 4,316,330 | — | — | 4,316,330 |
| Trust receipts and loans payable | — | 10,029,250 | 8,106,522 | — | 18,135,772 |
| Long-term debt | — | — | 38,427,318 | — | 38,427,318 |
| Accrued rent | — | — | — | 894,088 | 894,088 |
| Obligation under finance lease - noncurrent | — | — | — | 119,987 | 119,987 |
| Other long-term employee benefit | — | — | — | 372,084 | 372,084 |
| | 3,832,474 | 106,499,963 | 47,753,270 | 1,386,159 | 159,471,866 |
| | \$21,061,541 | (\$93,529,235) | (\$45,753,270) | (\$1,386,159) | (\$119,337,123) |

Credit Lines

The Group has credit lines with different financing institutions as at December 31, 2011 and 2010, as follows:

2011

| Financial Institutions | Credit Limit | Available Credit Line |
|------------------------|---------------|--------------------------|
| Local: | | |
| U.S. Dollar | 36,000,000 | 36,000,000 |
| Philippine Peso | 1,060,000,000 | 1,060,000,000 |
| Singapore Dollar | 30,000,000 | 28,713,951 |
| Czech Koruna | 4,000,000 | 958,404 |
| Euro | 9,500,000 | 947,915 |
| Foreign: | | |
| U.S. Dollar | \$8,500,000 | 7,296,486 |
| Singapore Dollar | 30,000,000 | 28,713,951 |



2010

| Financial Institutions | Credit Limit | Available Credit Line |
|------------------------|----------------|-----------------------|
| Local: | | |
| U.S. Dollar | \$36,000,000 | \$36,000,000 |
| Philippine Peso | ₱1,060,000,000 | ₱1,060,000,000 |
| Foreign: | | |
| U.S. Dollar | \$87,700,000 | \$76,771,639 |
| Singapore Dollar | SGD30,000,000 | SGD28,852,908 |

Credit risk

Credit risk is the risk that the Group's counterparties to its financial assets will fail to discharge their contractual obligations. The Group's major credit risk exposure relates primarily to its holdings of cash and cash equivalents and short-term investments and receivables from customers and other third parties. Credit risk management involves dealing with institutions for which credit limits have been established. The treasury policy sets credit limits for each counterparty. The Group trades only with recognized, creditworthy third parties. The Group has a well-defined credit policy and established credit procedures. The Group extends credit to its customers consistent with sound credit practices and industry standards. The Group deals only with reputable, competent and reliable customers who pass the Group's credit standards. The credit evaluation reflects the customer's overall credit strength based on key financial and credit characteristics such as financial stability, operations, focus market and trade references. All customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

The Group's maximum exposure to credit risk for the components of the consolidated balance sheets as at December 31, 2011 and 2010 is the carrying amounts as illustrated in Note 31 except for cash and cash equivalents. The Group's maximum exposure for cash and cash equivalents excludes the carrying amount of cash on hand.

The Group has 36% and 51% of trade receivables relating to three (3) major customers as of December 31, 2011 and 2010, respectively.

As of December 31, 2011 and 2010, the aging analysis of loans and receivables, noncurrent receivables and miscellaneous deposits follows:

2011

| | Total | Neither past due nor impaired | Past due but not impaired | | | | | Specifically Impaired |
|---------------------------|---------------|-------------------------------|---------------------------|-------------|-------------|-------------|-------------|-----------------------|
| | | | <30 days | 30-60 days | 60-90 days | 90-120 days | >120 days | |
| Trade | \$127,744,520 | \$105,979,396 | \$11,232,980 | \$3,841,339 | \$1,212,561 | \$624,467 | \$2,736,573 | \$2,117,204 |
| Nontrade | 4,292,680 | 2,126,197 | 1,313,161 | 286,195 | 415,902 | 67,377 | — | 83,848 |
| Receivable from insurance | 1,230,038 | — | — | — | — | — | 27,903 | 1,202,135 |
| Receivable from employees | 1,811,210 | 967,651 | 607,422 | 107,833 | 23,555 | 2,640 | 102,109 | — |
| Due from related parties | 211,103 | 211,103 | — | — | — | — | — | — |
| Others | 1,790,216 | — | 1,318,465 | 68,271 | 167,642 | 110,462 | 125,376 | — |
| | \$137,079,767 | \$109,284,347 | \$14,472,028 | \$4,303,638 | \$1,819,660 | \$804,946 | \$2,991,961 | \$3,403,187 |
| Noncurrent receivables | \$213,577 | \$213,577 | \$— | \$— | \$— | \$— | \$— | \$— |
| Miscellaneous deposits | \$1,498,225 | \$1,498,225 | \$— | \$— | \$— | \$— | \$— | \$— |



2010

| | Total | Neither past due nor impaired | Past due but not impaired | | | | | Specifically Impaired |
|---------------------------|---------------|--|---------------------------|------------|------------|-------------|-------------|--------------------------|
| | | | <30 days | 30-60 days | 60-90 days | 90-120 days | >120 days | |
| Trade | \$95,629,246 | \$79,551,182 | \$6,020,051 | \$110,700 | \$286,846 | \$46,820 | \$9,497,560 | \$116,087 |
| Nontrade | 3,704,483 | 2,236,409 | 666,051 | 753,709 | — | — | — | 48,314 |
| Receivable from insurance | 1,859,984 | 657,849 | — | — | — | — | — | 1,202,135 |
| Receivable from employees | 707,172 | 333,154 | 250,293 | 72,911 | 12,191 | 30,291 | 8,332 | — |
| Due from related parties | 78,186 | 78,186 | — | — | — | — | — | — |
| Short-term investments | 2,000,000 | 2,000,000 | — | — | — | — | — | — |
| Receivable from Meralco | 549,923 | 549,923 | — | — | — | — | — | — |
| Others | 1,094,720 | 174,530 | 841,477 | 52,281 | 22,191 | — | 4,241 | — |
| | \$105,623,714 | \$85,581,233 | \$7,777,872 | \$989,601 | \$321,228 | \$77,111 | \$9,510,133 | \$1,366,536 |
| Noncurrent receivables | \$184,179 | \$184,179 | \$— | \$— | \$— | \$— | \$— | \$— |
| Miscellaneous deposits | \$1,467,268 | \$1,467,268 | \$— | \$— | \$— | \$— | \$— | \$— |

The following table summarizes the credit quality of the Group's financial assets as of December 31, 2011 and 2010:

2011

| | Neither Past Due nor Impaired | | | | Past Due or Individually Impaired | Total |
|---------------------------|-------------------------------|-----------------|---------------------|-------------|---|---------------|
| | Minimal Risk | Average Risk | Fairly High Risk | High Risk | | |
| Cash and cash equivalents | \$53,965,197 | \$— | \$— | \$— | \$— | \$53,965,197 |
| Loans and receivables | | | | | | |
| Trade | 96,874,571 | 6,484,107 | 1,150,880 | 1,469,838 | 21,765,124 | 127,744,520 |
| Nontrade | 2,126,197 | — | — | — | 2,166,483 | 4,292,680 |
| Receivable from insurance | — | — | — | — | 1,230,038 | 1,230,038 |
| Receivable from employees | 967,651 | — | — | — | 843,559 | 1,811,210 |
| Due from related parties | 211,103 | — | — | — | — | 211,103 |
| Others | — | — | — | — | 1,790,216 | 1,790,216 |
| AFS financial assets | 414,348 | — | — | — | — | 414,348 |
| Noncurrent receivables | 213,577 | — | — | — | — | 213,577 |
| Miscellaneous deposits | 1,498,225 | — | — | — | — | 1,498,225 |
| | \$156,270,869 | \$6,484,107 | \$1,150,880 | \$1,469,838 | \$27,795,420 | \$193,171,114 |

2010

| | Neither Past Due nor Impaired | | | | Past Due or Individually Impaired | Total |
|---------------------------|-------------------------------|-----------------|---------------------|-----------|---|---------------|
| | Minimal Risk | Average Risk | Fairly High Risk | High Risk | | |
| Cash and cash equivalents | \$38,021,376 | \$— | \$— | \$— | \$— | \$38,021,376 |
| Loans and receivables | | | | | | |
| Trade | 54,682,891 | 20,951,727 | 2,974,036 | 942,528 | 16,078,064 | 95,629,246 |
| Nontrade | 2,236,409 | — | — | — | 1,468,074 | 3,704,483 |
| Short-term investments | 2,000,000 | — | — | — | — | 2,000,000 |
| Receivable from insurance | 657,849 | — | — | — | 1,202,135 | 1,859,984 |
| Receivable from employees | 333,154 | — | — | — | 374,018 | 707,172 |
| Due from related parties | 78,186 | — | — | — | — | 78,186 |
| Receivable from Meralco | 549,923 | — | — | — | — | 549,923 |
| Others | 174,530 | — | — | — | 920,190 | 1,094,720 |
| AFS financial assets | 382,527 | — | — | — | — | 382,527 |
| Noncurrent receivables | 184,179 | — | — | — | — | 184,179 |
| Miscellaneous deposits | 1,467,268 | — | — | — | — | 1,467,268 |
| | \$100,768,292 | \$20,951,727 | \$2,974,036 | \$942,528 | \$20,042,481 | \$145,679,064 |



The Group classifies credit quality as follows:

Minimal Risk - credit can proceed with favorable credit terms; can offer term of 15 to maximum of 45 days.

Average Risk - credit can proceed normally; can extend term of 15 to maximum of 30 days.

Fairly High Risk - credit could be extended under a confirmed and irrevocable Letters of Credit and subject to semi-annual review for possible upgrade.

High Risk - transaction should be under advance payment or confirmed and irrevocable Stand-By Letters of credit; subject to quarterly review for possible upgrade after one year.

Foreign currency risk

The Group's foreign exchange risk results primarily from movements of the U.S. Dollar against other currencies. As a result of significant operating expenses in Philippine Peso, the Group's consolidated statements of comprehensive income can be affected significantly by movements in the U.S. Dollar versus the Philippine Peso. In 2011 and 2010, the Group entered into currency forward contracts and structured currency options, respectively, to hedge its risks associated with foreign currency fluctuations.

The Group also has transactional currency exposures. Such exposure arises from sales or purchases denominated in other than the Group's functional currency. Approximately 37% and 20% of the Group's sales for the years ended December 31, 2011 and 2010, respectively, and 51% and 31% of costs for the years ended December 31, 2011 and 2010, respectively, are denominated in other than the Group's functional currency.

The Group manages its foreign exchange exposure risk by matching, as far as possible, receipts and payments in each individual currency. Foreign currency is converted into the relevant domestic currency as and when the management deems necessary. The unhedged exposure is reviewed and monitored closely on an ongoing basis and management will consider to hedge any material exposure where appropriate.

Information on the Group's foreign currency-denominated monetary assets and liabilities and their U.S. Dollar equivalent follows:

Philippine Peso (₱)

| | 2011 | | 2010 | |
|--|----------------|--------------------|----------------|--------------------|
| | In U.S Dollar | In Philippine Peso | In U.S. Dollar | In Philippine Peso |
| Cash and cash equivalents | \$3,155,606 | ₱138,586,115 | \$6,229,646 | ₱273,385,951 |
| Loans and receivables | 682,449 | 29,971,390 | 1,715,843 | 75,299,204 |
| Miscellaneous deposits | 1,136,210 | 49,899,432 | 1,350,975 | 59,287,083 |
| Accounts payable and accrued expenses | (18,685,121) | (820,602,594) | (19,518,736) | (856,573,305) |
| Other current liabilities | (345,891) | (15,190,659) | (5,407,324) | (237,298,620) |
| Other Noncurrent liabilities | (2,227,069) | (97,807,142) | — | — |
| Net foreign currency-denominated liabilities | (\$16,283,816) | (₱715,143,458) | (\$15,629,596) | (₱685,899,687) |



Singapore Dollar (SGD)

| | 2011 | | 2010 | |
|--|----------------|---------------------|----------------|---------------------|
| | In U.S. Dollar | In Singapore Dollar | In U.S. Dollar | In Singapore Dollar |
| Cash and cash equivalents | \$1,182,114 | SGD1,534,256 | \$– | SGD– |
| Loans and receivables | – | – | 155,000 | 200,384 |
| Accounts payable and accrued expenses | (1,063,060) | (1,379,738) | (826,133) | (1,068,025) |
| Other current liabilities | (977,220) | (1,268,326) | (981,034) | (1,268,281) |
| Loans payable | (1,258,190) | (1,632,995) | (1,301,359) | (1,682,397) |
| Net foreign currency-denominated liabilities | (\$2,116,356) | (SGD2,746,803) | (\$2,953,526) | (SGD3,818,319) |

Euro (€)

| | 2011 | | 2010 | |
|---|----------------|--------------|----------------|-----------|
| | In U.S. Dollar | In Euro | In U.S. Dollar | In Euro |
| Cash and cash equivalents | \$2,129,369 | €1,645,571 | \$662,782 | €501,197 |
| Loans and receivables | 528,889 | 408,724 | 326,262 | 246,719 |
| Accounts payable and accrued expenses | (161,531) | (124,831) | (439,873) | (332,632) |
| Loans payable | (6,470,000) | (5,000,000) | – | – |
| Net foreign currency-denominated assets (liabilities) | (\$3,973,273) | (€3,070,536) | \$549,171 | €415,284 |

Japanese Yen (¥)

| | 2011 | | 2010 | |
|--|----------------|-----------------|----------------|-----------------|
| | In U.S. Dollar | In Japanese Yen | In U.S. Dollar | In Japanese Yen |
| Cash and cash equivalents | \$318,454 | ¥24,801,744 | \$819,333 | ¥66,906,179 |
| Loans and receivables | 1,770,996 | 137,928,015 | 2,687,836 | 219,486,880 |
| Miscellaneous deposits | 30,712 | 2,391,931 | 28,468 | 2,324,638 |
| Accounts payable and accrued expenses | (6,104,454) | (475,424,732) | (6,434,075) | (525,402,184) |
| Other current liabilities | (40,959) | (3,189,916) | (16,424) | (1,341,175) |
| Net foreign currency-denominated liabilities | (\$4,025,251) | (¥313,492,958) | (\$2,914,862) | (¥238,025,662) |

Renminbi (RMB)

| | 2011 | | 2010 | |
|---|----------------|----------------|----------------|----------------|
| | In U.S. Dollar | In Renminbi | In U.S. Dollar | In Renminbi |
| Cash and cash equivalents | \$6,725,654 | RMB42,513,614 | \$4,713,572 | RMB31,209,508 |
| Loans and receivables | 43,024,337 | 271,961,674 | 38,570,596 | 255,383,674 |
| Accounts payable and accrued expenses | (29,528,588) | (186,653,530) | (23,234,523) | (153,840,450) |
| Other current liabilities | (5,982) | (37,813) | – | – |
| Net foreign currency-denominated assets | \$20,215,421 | RMB127,783,945 | \$20,049,645 | RMB132,752,732 |

Hong Kong Dollar (HKD)

| | 2011 | | 2010 | |
|--|----------------|---------------------|----------------|---------------------|
| | In U.S. Dollar | In Hong Kong Dollar | In U.S. Dollar | In Hong Kong Dollar |
| Cash and cash equivalents | \$43,089 | HKD334,932 | \$71,134 | HKD553,550 |
| Loans and receivables | 517,213 | 4,020,312 | 201,670 | 1,569,358 |
| Accounts payable and accrued expenses | (417,235) | (3,243,178) | (789,914) | (6,146,953) |
| Net foreign currency-denominated asset (liabilities) | \$143,067 | HKD1,112,066 | (\$517,110) | (HKD4,024,045) |



British Pound (£)

| | 2011 | | 2010 | |
|--|----------------|-------------|----------------|-------------|
| | In U.S. Dollar | In UK Pound | In U.S. Dollar | In UK Pound |
| Loans and receivables – net | \$742 | £480 | \$– | £– |
| Accounts payable and accrued expenses | (151,974) | (98,346) | (3,610) | (2,329) |
| Net foreign currency-denominated liabilities | (\$151,232) | (£97,866) | (\$3,610) | (£2,329) |

Australian Dollar (AUD)

| | 2011 | | 2010 | |
|--|----------------|----------------------|----------------|----------------------|
| | In U.S. Dollar | In Australian Dollar | In U.S. Dollar | In Australian Dollar |
| Cash and cash equivalents | \$– | AUD– | \$458 | AUD450 |
| Accounts payable and accrued expenses | – | – | (179,748) | (176,709) |
| Net foreign currency-denominated liabilities | \$– | AUD– | (\$179,290) | (AUD176,259) |

Thai Baht (THB)

| | 2011 | | 2010 | |
|--|----------------|--------------|----------------|--------------|
| | In U.S. Dollar | In Thai Baht | In U.S. Dollar | In Thai Baht |
| Loans and receivables – net | \$803 | THB25,318 | \$– | THB– |
| Accounts payable and accrued expenses | – | – | (4,824) | (145,441) |
| Net foreign currency-denominated asset (liabilities) | \$803 | THB25,318 | (\$4,824) | (THB145,441) |

Bulgarian Lev (BGN)

| | 2011 | | 2010 | |
|--|----------------|------------------|----------------|------------------|
| | In U.S. Dollar | In Bulgarian Lev | In U.S. Dollar | In Bulgarian Lev |
| Cash and cash equivalents | \$1,294,206 | BGN1,897,190 | \$– | BGN– |
| Loans and receivables | 11,438,379 | 16,767,637 | – | – |
| Miscellaneous deposits | 127,921 | 187,520 | – | – |
| Accounts payable and accrued expenses | (7,199,852) | (10,554,337) | – | – |
| Other current liabilities | (17,044,745) | (24,986,067) | – | – |
| Loans payable | (5,833,976) | (8,552,085) | – | – |
| Long-term debt | (10,289,247) | (15,083,113) | – | – |
| Net foreign currency-denominated liabilities | (\$27,507,314) | (BGN40,323,255) | \$– | BGN– |

Czech Koruna (CZK)

| | 2011 | | 2010 | |
|--|----------------|-----------------|----------------|-----------------|
| | In U.S. Dollar | In Czech Koruna | In U.S. Dollar | In Czech Koruna |
| Cash and cash equivalents | \$5,141 | CZK98,956 | \$– | CZK– |
| Loans and receivables | 115,990 | 2,232,727 | – | – |
| Accounts payable and accrued expenses | (123,385) | (2,375,072) | – | – |
| Net foreign currency-denominated liabilities | (\$2,254) | (CZK43,389) | \$– | CZK– |



Mexican Peso (MXN)

| | 2011 | | 2010 | |
|--|-------------------|-----------------|-------------------|--------------------|
| | In U.S. Dollar | In Mexican Peso | In U.S. Dollar | In Mexican Peso |
| Cash and cash equivalents | \$4,348 | MXN60,917 | \$- | MXN- |
| Loans and receivables | 75,890 | 1,063,330 | - | - |
| Accounts payable and accrued expenses | (1,457,359) | (20,419,768) | - | - |
| Other current liabilities | (297,756) | (4,172,005) | - | - |
| Loans payable | (217,079) | (3,041,596) | - | - |
| Long-term debt | (375,137) | (5,256,231) | - | - |
| Net foreign currency-denominated liabilities | (\$2,267,093) | (MXN31,765,353) | \$- | MXN- |

Sensitivity analysis

The following table demonstrates sensitivity to a reasonably possible change in the U.S. Dollar exchange rate, with all other variables held constant, of the Group's income before income tax (due to changes in the fair value of monetary assets and liabilities) as of December 31, 2011 and 2010. The reasonably possible change was computed based on one year average historical movement of exchange rates between the U.S Dollar and other currencies.

There is no other impact on the Group's equity other than those already affecting income. The increase in U.S. Dollar rate as against other currencies demonstrates weaker functional currency while the decrease represents stronger U.S. Dollar value.

2011

| Currency | Increase/decrease in U.S. Dollar rate | Effect on profit before tax |
|----------|--|--------------------------------|
| PHP | 1% | (\$190,082) |
| | -1% | 190,082 |
| SGD | 1% | (21,486) |
| | -1% | 21,486 |
| EUR | 1% | (35,631) |
| | -1% | 35,631 |
| JPY | 1% | (21,248) |
| | -1% | 21,248 |
| RMB | 1% | 165,933 |
| | -1% | (165,933) |
| HKD | 1% | 1,484 |
| | -1% | (1,484) |
| GBP | 1% | (1,518) |
| | -1% | 1,518 |
| THB | 1% | 5 |
| | -1% | (5) |
| BGN | 1% | (289,656) |
| | -1% | 289,656 |
| CZK | 2% | (45) |
| | -2% | 45 |
| MXN | 3% | (63,408) |
| | -3% | 63,408 |



2010

| Currency | Increase/decrease in U.S. Dollar rate | Effect on profit before tax |
|----------|--|--------------------------------|
| PHP | +2% | (\$257,639) |
| | -2% | 257,639 |
| SGD | +2% | (44,365) |
| | -2% | 44,365 |
| EUR | +3% | 15,496 |
| | -3% | (15,496) |
| JPY | +3% | (73,740) |
| | -3% | 73,740 |
| RMB | +1% | 253,450 |
| | -1% | (253,450) |
| HKD | +1% | (6,015) |
| | -1% | 6,015 |
| GBP | +2% | (88) |
| | -2% | 88 |
| AUD | +4% | (7,085) |
| | -4% | 7,085 |
| THB | +1% | (48) |
| | -1% | 48 |

Derivatives

In 2011 and 2010, the Parent Company entered into various short-term currency forwards with an aggregate notional amount of \$71.70 million and \$59.00 million, respectively. As of December 31, 2011 and 2010, the outstanding forward contracts have a net positive fair value of \$0.03 million and \$0.48 million, respectively. Net fair value gains recognized in 2011, 2010 and 2009 amounted to \$0.86 million, \$2.08 million and \$0.16 million, respectively.

As discussed in Note 2, the acquisition of PSi gave rise to a long equity call option and written equity put option for the Parent Company. As of December 31, 2011 and 2010, the call option has a positive value of \$2.74 million and \$1.21 million, respectively, while the put option has a zero value and negative value of \$3.83 million, respectively. Net fair value gain (loss) on the options amounted to \$5.36 million and (\$0.21) million in 2011 and 2010, respectively.

In 2008, the Parent Company entered into structured currency options. The weakening of the peso during the second quarter of 2008 resulted in an unfavorable position on the Parent Company's derivative transactions. In May 2008, the BOD approved the unwinding of four major derivative contracts and the Parent Company incurred unwinding cost amounting to \$33.36 million. In 2010, the outstanding liability on unwinding cost amounting to \$2.30 million was condoned by the counterparty. The gain from the condonation is included under "Miscellaneous income" in the consolidated statement of comprehensive income.



Fair Value Changes on Derivatives

The net movements in fair value of the Group's derivative instruments as of December 31, 2011 and 2010 follow:

| | 2011 | 2010 |
|-------------------------------------|--------------------|--------------------|
| Derivative assets | | |
| Balance at beginning of year | \$1,693,121 | \$- |
| Net changes in fair value | 2,420,806 | 1,890,536 |
| Initial value of long call option | - | 1,403,991 |
| Fair value of settled instruments | (1,315,015) | (1,601,406) |
| | \$2,798,912 | \$1,693,121 |
| Derivative liabilities | | |
| Balance at beginning of year | \$3,832,474 | \$- |
| Initial value of written put option | - | 3,816,484 |
| Net changes in fair value | (3,797,912) | 15,990 |
| | \$34,562 | \$3,832,474 |

The net changes in fair value of currency forwards and options are recognized in the consolidated statements of comprehensive income under "Foreign exchange gains (losses)" and "Miscellaneous income", respectively.

Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

No changes were made in the objectives, policies and processes during the years ended December 31, 2011 and 2010.

The Group is not subject to externally imposed capital requirements.

The Group monitors capital using a gearing ratio of debt to equity and net debt to equity. The Group considers bank borrowings in the determination of debt, which consist of trust receipts and loans payable and long-term debt. Net debt is equivalent to the total bank borrowings less cash and cash equivalents.

| | 2011 | 2010 |
|---|---------------|---------------|
| Trust receipts and loans payable | \$39,008,811 | \$17,921,638 |
| Long-term debt | 40,000,000 | 38,000,000 |
| Total debt | 79,008,811 | 55,921,638 |
| Less cash and cash equivalents | (54,069,180) | (38,134,743) |
| Net debt | 24,939,631 | \$17,786,895 |
| Equity attributable to equity holders of the Parent Company | \$190,321,592 | \$169,290,252 |
| Debt to equity ratio | 42% | 33% |
| Net debt to equity ratio | 13% | 11% |



33. Contingencies

The Group has various contingent liabilities arising in the ordinary conduct of business which are either pending decision by the courts or being contested. The outcome of these cases is not presently determinable.

In the opinion of management and its legal counsel, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect on the Group's financial position and results of operations. The information usually required by PAS 37 is not disclosed on the grounds that it can be expected to prejudice the outcome of these lawsuits, claims and assessments.

34. Notes to Consolidated Statements of Cash Flows

The Group's noncash investing activities includes capitalization by the Parent Company of office equipment under finance lease amounting to \$2.03 million and \$0.58 million, in 2010 and 2009, respectively.

35. Events after the Reporting Period

As mentioned in Note 14, IMI Singapore announced restructuring of operations in 2011 and recognized provision for restructuring of \$0.25 million as of December 31, 2011. IMI Singapore paid out \$0.18 million of this on February 14, 2012. The balance will be paid in phases within 2012.



INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

- Schedule I : Reconciliation of retained earnings available for dividend declaration
- Schedule II : Map showing the relationships between and among the companies in the Group,
its ultimate parent company and co-subsidiaries
- Schedule III : Schedule of all effective standards and interpretations under Philippine Financial
Reporting Standards

SCHEDULE I

INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES

SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS

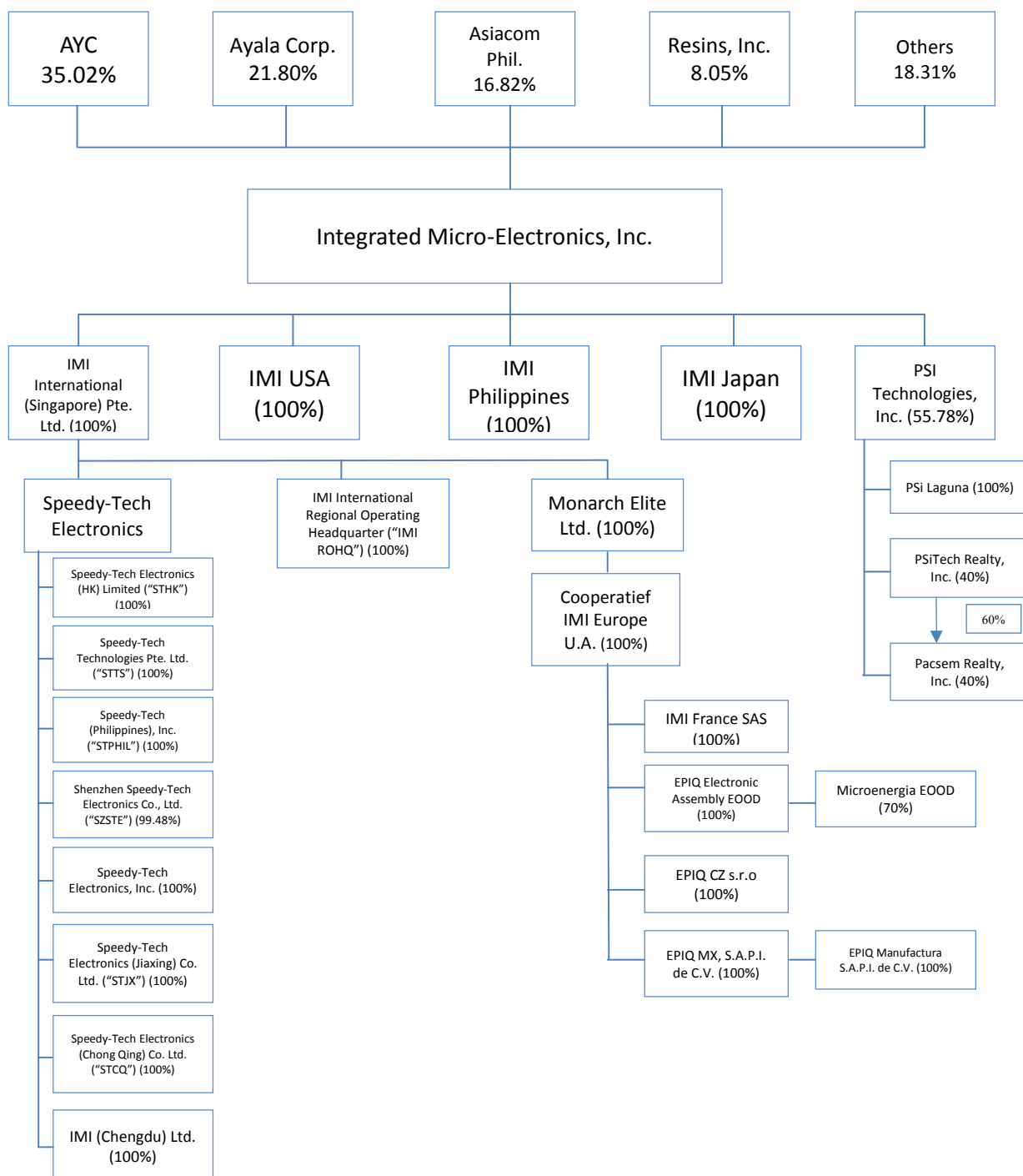
AVAILABLE FOR DIVIDEND DECLARATION

DECEMBER 31, 2011

| | | |
|---|--------------|----------------------|
| Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning | | (\$2,290,113) |
| Add: Net income actually earned/realized during the period | | |
| Net income during the period closed to retained earnings | (9,900,933) | |
| Less: Non- actual/unrealized income net of tax | — | |
| Equity in net income of associate/joint venture | — | |
| Unrealized foreign exchange gain - net (except those attributable to cash and cash equivalents) | — | |
| Unrealized actuarial gain | (981,647) | |
| Fair value adjustment (M2M) | (5,355,874) | |
| Fair value adjustment in investment property resulting to gain | — | |
| Adjustment due to deviation from PFRS/GAAP – gain | — | |
| Accretion of Meralco receivable | (15,671) | |
| Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS | — | |
| Sub-total | (16,254,125) | |
| Add: Non-actual losses | | |
| Depreciation on revaluation increment (after tax) | — | |
| Adjustment due to deviation from PFRS/GAAP - loss | | |
| Unrealized foreign exchange loss | — | |
| Loss on fair value adjustment of investment property (after tax) | — | |
| Net income actually earned during the period | | (16,254,125) |
| Add (less): | | |
| Dividend declarations during the period | (6,345,647) | |
| Appropriations of retained earnings during the period | | |
| Reversals of appropriations | 30,000,000 | |
| Effects of prior period adjustments | | |
| Treasury shares | (1,012,585) | |
| | | 22,641,768 |
| TOTAL RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION, END | | \$4,097,530 |

SCHEDULE II

INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES MAP SHOWING THE RELATIONSHIPS BETWEEN AND AMONG THE COMPANIES IN THE GROUP, ITS ULTIMATE PARENT COMPANY AND CO-SUBSIDIARIES



SCHEDULE III**INTEGRATED MICRO-ELECTRONICS, INC. AND SUBSIDIARIES****SCHEDULE OF ALL PHILIPPINE FINANCIAL REPORTING STANDARDS (PFRSs) [WHICH CONSISTS OF PFRSs, PHILIPPINE ACCOUNTING STANDARDS (PASs) AND PHILIPPINE INTERPRETATIONS] EFFECTIVE AS OF DECEMBER 31, 2011**

| PFRSs and PIC Q&As | Adopted/Not adopted/Not applicable |
|---|---|
| PFRS 1, <i>First-time Adoption of Philippine Financial Reporting Standards</i> | Not applicable |
| PFRS 2, <i>Share-based Payment</i> | Adopted |
| PFRS 3, <i>Business Combinations</i> | Adopted |
| PFRS 4, <i>Insurance Contracts</i> | Not applicable |
| PFRS 5, <i>Non-current Assets Held for Sale and Discontinued Operations</i> | Not applicable |
| PFRS 6, <i>Exploration for and Evaluation of Mineral Resources</i> | Not applicable |
| PFRS 7, <i>Financial Instruments: Disclosures</i> | Adopted |
| PFRS 8, <i>Operating Segments</i> | Adopted |
| PAS 1, <i>Presentation of Financial Statements</i> | Adopted |
| PAS 2, <i>Inventories</i> | Adopted |
| PAS 7, <i>Statement of Cash Flows</i> | Adopted |
| PAS 8, <i>Accounting Policies, Changes in Accounting Estimates and Errors</i> | Adopted |
| PAS 10, <i>Events after the Reporting Period</i> | Adopted |
| PAS 11, <i>Construction Contracts</i> | Not applicable |
| PAS 12, <i>Income Taxes</i> | Adopted |
| PAS 16, <i>Property, Plant and Equipment</i> | Adopted |
| PAS 17, <i>Leases</i> | Adopted |
| PAS 18, <i>Revenue</i> | Adopted |
| PAS 19, <i>Employee Benefits</i> | Adopted |
| PAS 20, <i>Accounting for Government Grants and Disclosure of Government Assistance</i> | Not applicable |
| PAS 21, <i>The Effects of Changes in Foreign Exchange Rates</i> | Adopted |
| PAS 23, <i>Borrowing Costs</i> | Adopted |
| PAS 24, <i>Related Party Disclosures</i> | Adopted |
| PAS 26, <i>Accounting and Reporting by Retirement Benefit Plans</i> | Adopted |
| PAS 27, <i>Consolidated and Separate Financial Statements</i> | Adopted |
| PAS 28, <i>Investments in Associates</i> | Adopted |
| PAS 29, <i>Financial Reporting in Hyperinflationary Economies</i> | Not applicable |
| PAS 31, <i>Interests in Joint Ventures</i> | Not applicable |
| PAS 32, <i>Financial Instruments: Presentation</i> | Adopted |
| PAS 33, <i>Earnings per Share</i> | Adopted |
| PAS 34, <i>Interim Financial Reporting</i> | Not applicable |
| PAS 36, <i>Impairment of Assets</i> | Adopted |
| PAS 37, <i>Provisions, Contingent Liabilities and Contingent Assets</i> | Adopted |
| PAS 38, <i>Intangible Assets</i> | Adopted |

| PFRSs and PIC Q&As | Adopted/Not adopted/Not applicable |
|---|---|
| PAS 39, <i>Financial Instruments: Recognition and Measurement</i> | Adopted |
| PAS 40, <i>Investment Property</i> | Not applicable |
| PAS 41, <i>Agriculture</i> | Not applicable |
| Philippine Interpretation IFRIC–1, <i>Changes in Existing Decommissioning, Restoration and Similar Liabilities</i> | Not applicable |
| Philippine Interpretation IFRIC–2, <i>Members' Shares in Co-operative Entities and Similar Instruments</i> | Not applicable |
| Philippine Interpretation IFRIC–4, <i>Determining whether an Arrangement contains a Lease</i> | Adopted |
| Philippine Interpretation IFRIC–5, <i>Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds</i> | Not applicable |
| Philippine Interpretation IFRIC–6, <i>Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment</i> | Not applicable |
| Philippine Interpretation IFRIC–7, <i>Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies</i> | Not applicable |
| Philippine Interpretation IFRIC–9, <i>Reassessment of Embedded Derivatives</i> | Adopted |
| Philippine Interpretation IFRIC–10, <i>Interim Financial Reporting and Impairment</i> | Adopted |
| Philippine Interpretation IFRIC–12, <i>Service Concession Arrangements</i> | Not applicable |
| Philippine Interpretation IFRIC–13, <i>Customer Loyalty Programmes</i> | Not applicable |
| Philippine Interpretation IFRIC–14, <i>PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction</i> | Adopted |
| Philippine Interpretation IFRIC–16, <i>Hedges of a Net Investment in a Foreign Operation</i> | Not applicable |
| Philippine Interpretation IFRIC–17, <i>Distributions of Non-cash Assets to Owners</i> | Not applicable |
| Philippine Interpretation IFRIC–18, <i>Transfers of Assets from Customers</i> | Not applicable |
| Philippine Interpretation IFRIC–19, <i>Extinguishing Financial Liabilities with Equity Instruments</i> | Adopted |
| Philippine Interpretation SIC–7, <i>Introduction of the Euro</i> | Not applicable |
| Philippine Interpretation SIC–10, <i>Government Assistance - No Specific Relation to Operating Activities</i> | Not applicable |
| Philippine Interpretation SIC–12, <i>Consolidation - Special Purpose Entities</i> | Not applicable |
| Philippine Interpretation SIC–13, <i>Jointly Controlled Entities - Non-Monetary Contributions by Venturers</i> | Not applicable |
| Philippine Interpretation SIC–15, <i>Operating Leases – Incentives</i> | Adopted |
| Philippine Interpretation SIC–21, <i>Income Taxes - Recovery of Revalued Non-Depreciable Assets</i> | Not applicable |
| Philippine Interpretation SIC–25, <i>Income Taxes - Changes in the Tax Status of an Entity or its Shareholders</i> | Adopted |
| Philippine Interpretation SIC–27, <i>Evaluating the Substance of Transactions Involving the Legal Form of a</i> | Adopted |

| PFRSs and PIC Q&As | Adopted/Not adopted/Not applicable |
|---|---|
| <i>Lease</i> | |
| Philippine Interpretation SIC–29, <i>Service Concession Arrangements: Disclosures</i> | Not Applicable |
| Philippine Interpretation SIC–31, <i>Revenue - Barter Transactions Involving Advertising Services</i> | Not Applicable |
| Philippine Interpretation SIC–32, <i>Intangible Assets - Web Site Costs</i> | Not Applicable |
| PIC Q&A No. 2006-01: PAS 18, Appendix, paragraph 9 – Revenue recognition for sales of property units under pre-completion contracts | Not Applicable |
| PIC Q&A No. 2006-02: PAS 27.10(d) – Clarification of criteria for exemption from presenting consolidated financial statements | Not Applicable |
| PIC Q&A No. 2007-03: PAS 40.27 – Valuation of bank real and other properties acquired (ROPA) | Not Applicable |
| PIC Q&A No. 2008-01 (Revised): PAS 19.78 – Rate used in discounting post-employment benefit obligations | Adopted |
| PIC Q&A No. 2008-02: PAS 20.43 – Accounting for government loans with low interest rates under the amendments to PAS 20 | Adopted |
| PIC Q&A No. 2009-01: Framework.23 and PAS 1.23 – Financial statements prepared on a basis other than going concern | Not Applicable |
| PIC Q&A No. 2010-01: PAS 39.AG71-72 – Rate used in determining the fair value of government securities in the Philippines | Adopted |
| PIC Q&A No. 2010-02: PAS 1R.16 – Basis of preparation of financial statements | Adopted |
| PIC Q&A No. 2011-01: PAS 1.10(f) – Requirements for a Third Statement of Financial Position | Not Applicable |

Important: If an entity has early adopted any of the following pronouncements, please take note of the: (1) additional disclosures the entity has to make for the early adoption of the said pronouncements and (2) the existing pronouncements that the entity may have to mark as “**Not applicable**”:

| Pronouncements issued but not yet effective | Applicable to annual period beginning on or after | Early application allowed | Remarks |
|--|--|----------------------------------|------------------------------|
| Amendments to PFRS 7: <i>Disclosures—Transfers of Financial Assets</i> | July 1, 2011 | Yes | To be adopted when effective |
| Amendments to PFRS 7: <i>Disclosures—Offsetting Financial Assets and Financial Liabilities</i> | January 1, 2013 | Not mentioned | To be adopted when effective |
| PFRS 9, <i>Financial Instruments</i> | January 1, 2015 | Yes | To be adopted when effective |
| PFRS 10, <i>Consolidated Financial Statements</i> | January 1, 2013 | Yes | To be adopted when effective |
| PFRS 11, <i>Joint Arrangements</i> | January 1, 2013 | Yes | To be adopted when effective |
| PFRS 12, <i>Disclosure of Interests in Other Entities</i> | January 1, 2013 | Yes | To be adopted when effective |
| PFRS 13, <i>Fair Value Measurement</i> | January 1, 2013 | Yes | To be adopted when effective |

| | | | |
|--|--------------------------|---------------|------------------------------|
| Amendments to PAS 1: <i>Presentation of Items of Other Comprehensive Income</i> | July 1, 2012 | Yes | To be adopted when effective |
| Amendments to PAS 12– <i>Deferred Tax: Recovery of Underlying Assets</i> | January 1, 2012 | Yes | To be adopted when effective |
| PAS 19, <i>Employee Benefits</i> (Revised) | January 1, 2013 | Yes | To be adopted when effective |
| PAS 27, <i>Separate Financial Statements</i> | January 1, 2013 | Yes | To be adopted when effective |
| PAS 28, <i>Investments in Associates and Joint Ventures</i> | January 1, 2013 | Yes | To be adopted when effective |
| Amendments to PAS 32, <i>Offsetting Financial Assets and Financial Liabilities</i> | January 1, 2014 | Yes | To be adopted when effective |
| Philippine Interpretation IFRIC–15, <i>Agreements for the Construction of Real Estate</i> | Deferred by SEC and FRSC | No | To be adopted when effective |
| Philippine Interpretation IFRIC–20, <i>Stripping Costs in the Production Phase of a Surface Mine</i> | January 1, 2013 | Yes | To be adopted when effective |
| PIC Q&A No. 2011-02: PFRS 3.2 – Common Control Business Combinations | January 1, 2012 | Yes | To be adopted when effective |
| PIC Q&A No. 2011-03: Accounting for Inter-company Loans | January 1, 2012 | Yes | To be adopted when effective |
| PIC Q&A No. 2011-04: PAS 32.37-38 – Costs of Public Offering of Shares | January 1, 2012 | Yes | To be adopted when effective |
| PIC Q&A No. 2011-05: PFRS 1.D1-D8 – Fair Value or Revaluation as Deemed Cost | January 25, 2012 | Not mentioned | To be adopted when effective |