Focus on the Family Singapore STEWARDSHIP REPORT 2011



OUR STRATEGY MAP

Mission

Helping families thrive at every stage and phase of life

Vision

Transformed families, communities and societies

Core Activities

Impact Programs Events, Talks & Workshops

Content & Media Content Development, Content Placement, Resource Distribution, Research & Advocacy

Family Support Counseling & Referral

Core Strategies

Educate To be a trusted and compassionate guide by offering time-tested programs and services.

Nurture To come alongside people with support, encouragement and hope, recognizing that each family is different.

Protect To defend family values by engaging in issues that directly affect families, and inspire positive action.

Guiding Principles

The Sanctity of Life

The Permanence of Marriage

The Importance of Outreach

The Value of Children

The Importance of Social Responsibility

The Value of Male and Female



Connect2 has helped us to understand that a great deal of preparation is involved when people decide to get married. It takes effort and commitment to communicate, resolve conflict and maintain the relationship after years together. It has encouraged us that with grace and effort, we can have a happy and successful marriage and family.

RACHEL LEE • Marriage preparation workshop participant



EVENTS



February 12, 2011



June 18, 2011



CORE ACTIVITIES

Impact Programs

We aim to deliver quality family life education to help families thrive in the different stages of life. In Financial Year (FY) 2011, our number of activities increased by 17%, amounting to 2,200 hours in total.

Events, Talks & Workshops	No. of FY 2011	Activities Cumulative	Parti FY 2011	cipants Cumulative
Parenting	396	2,012	20,850	66,920
Children/Learning	136	335	1,110	2,770
Youth/Sexuality	178	1,201	21,440	103,830
Marriage	37	171	2,130	12,450
Work-Life	50	413	2,500	20,300
Family Events	2	32	640	54,670
Total	799	4,164	48,670	260,940

Number of Participants



Number of Events, Talks & Workshops



Family Support

Our counseling and referral services support our impact programs by ensuring that families can receive help at their point of need.

Counseling Team

Professional Counselors	20
e-Counselors	2
Referral Network	37

Number of Counseling Sessions Includes face-to-face, phone and e-counseling



Number of Counseling Cases



OUR RESOURCES

The Truth about Life, Love and Sex

NO APOLOGIES.

FOCUS"

SUCCESSFUL PARENTING CARING F AGING LO

Marriage 110.2

PROTECT

YOUR

MARRIAGE

Parenting

no. 5

Family 110.3

A GUIDE TO

FAMILY

FINANO

Young Adul 0.2

Life Issues

110.1

ONES

EVERY CHILD CAN ICCEED

making the most of your child's learning style



Focus on the Family clubhouse

Nurturing your o

We distribute a wide variety of family life resources through our impact programs and partnerships with schools, corporate organizations and the community-at-large. This includes books, magazines, teaching curriculums, audio products, DVDs and topical booklets.

Content placement and media exposure gave us a potential reach of 3.36 million, many of whom received multiple impressions. We also developed a new series of 20 HOPE booklets covering a range of family life issues and the *Work*@*Home* handbook for the Ministry of Manpower.

Newsletters

Spots, Interviews 93.8 Live, BE 107FM, 95.8FM, Oli, Class 95

Radio

Articles, Interviews Marriage Central, Ministry of Manpower, PEPS, SFE

Newspapers

Ads, Interviews TODAY, Lian He Zao Bao, The Straits Times

Magazines

Articles, Interviews Up Beat, Nuyou, Real Love Works

Internet

Websites, Blogs Her World Plus, Channel NewsAsia, Babycenter

Television

Interviews Channel NewsAsia

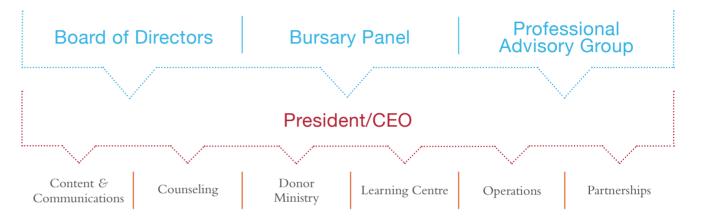
Number of **Resources Distributed**





OUR ORGANIZATION

In keeping with good governance, all staff and Board members are required to declare any potential conflicts of interest and abstain from decision making when such situations of conflict arise. The fundraising sub-committee is diligent in ensuring longterm financial sustainability through fundraising activities and strict accountability to the Board. The Board has approved a target reserves level of one year's operating expenditure.



Annual Renumeration	
Including bonus and employer's CPF	contribution
President/CEO Part-time for 6 months	\$83,680
Chief Operating Officer	\$74,830

Salary Bands	No. of Staff Incl. CEO & COO
> \$100,000	0
\$70,001 - \$100,000	2
\$50,001 - \$70,000	2
\$30,001 - \$50,000	12
≤\$30,000	14

Current Board of Directors Our directors do not receive any fees for services rendered		
Mr Tan Thuan Seng - <i>Chairman</i>	Ms Loh Lay San	
Mr Ho Sun Yee - Vice Chairman Appointed on Oct 1, 2011	Mr Soh Gim Teik	
Mr Alfred Wong	Mr Steven Chan Appointed on Nov 15, 2011	
Mr Andy Sim	Ms Tan Chee Koon	
Mr Heng Chye Yam Resigned on Mar 16, 2011	Ms Yu Chuan Yung	
Mr Lee Wee Min		

2011 SUMMARY FINANCIALS

Focus on the Family Singapore Limited started operations in April 2002 and is celebrating our 10th Year Anniversary this year. Our IPC status as a charity has been renewed until September 30, 2013.

Receipts

Donations	56%	\$1,333,813
Programs & Services	26%	\$624,549
Grants	18%	\$409,706
Total	100%	\$2,368,068

Expenditures

Total	100%	\$2,368,068
Surplus	11%	\$250,983
Admin Expenses	10%	\$243,834
Operating Expenses	15%	\$355,557
Program Costs	64%	\$1,517,694

Balance Sheet

Equity	\$1,031,009
Current Year Surplus	\$250,983
Accumulated Fund b/f	\$780,026
Net Assets	\$1,031,009
(Less Payables)	(\$65,720)
Receivables	\$66,456
Bank & Cash Balances	\$850,061*
Fixed Assets	\$180,212

*Equivalent to less than 4 months of operating expenses

All figures are based on the Financial Year 2011 (October 2010 to September 2011). We invite our stakeholders to email us if they wish to receive a copy of the audited accounts.

OUR VALUED STAKEHOLDERS

If there is one word that sums up the essence of Focus on the Family, it is *relationships*. Thanks to our partners, donors, volunteers and friends, we remain committed to expanding our reach and impact on families.

Volunteer Mobilization	Volunteers Mobilized	Volunteer Hours
Programs (Speakers & Facilitators)	146	3,885
Events & Operations	154	2,234
Professional Services	49	I , 204
Total	349	7,323

Donations

Number of Donations	851
Number of Donors	44I

Estimated Value of Total Volunteer Hours



Percentage of Programs Delivered by Accredited Volunteers



We especially appreciate the faithful and generous support of our Corporate Social Responsibility (CSR) partners, who enable us to further our work with families. Amount of Donations

\$1,333,813

CSR Partners:







Far East Organization

Support Us

We need to raise \$1.6 million in donations for our 2012 Financial Year to meet our projected expenditure of \$2.7 million. Your giving will help us in this crucial work.

Donate online at *www.family.org.sg* or contact us – we would love to meet you personally to discuss specific projects you could support.



Monday to Friday • 9am - 6pm (*except public holidays*) 9 Bishan Place • Junction 8 Office Tower, #08-03 • Singapore 579837

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 $\ensuremath{\mathbb{C}}$ Feb 2012 Focus on the Family Singapore Ltd $\,\cdot\,$ uen: 200108115n