



AGENTS' FEES REPORT

SEASON 2011/12

INTRODUCTION

Welcome to The Football League Agents' Fees Report for the 2011/12 season.

This document records the aggregate spending by individual League clubs on agents' fees during the season as a whole and is the eighth full season for which The League has published these figures.

When League clubs voted to introduce the publication of agents' fees in September 2003 they broke new ground for transparency in the football industry. It is The League's view that these payments should be a matter of public record and debate. In the period since the amount of money committed to agents has steadily increased, due to the game's increased commercial income and the propensity for payments to agents to replace transfer fees in instances where players over the age of 24 have moved club at the end of their playing contract.

In total, League clubs have committed £21.7m to agents during the last twelve months, compared to £16.7m in 2010/11.

The figures contained in the report include sums committed by clubs to agents directly as well as any sums paid to players (in accordance with their contracts) to enable them to satisfy their liabilities to their agents. Such payments are regarded as taxable 'benefits in kind' to the player and they form part of his earnings from the club.

It should also be noted that the report reflects total amounts committed to during the season in question. However, the payments themselves may be by instalments, some of which may fall outside the reporting period.

REPORT SUMMARY



THE FOOTBALL LEAGUE

(2010/11 figures in brackets)

- Between July 1, 2011 and June 30, 2012 Football League clubs engaged in **3,144** (2,910) player transactions (new registrations/ player transfers, contract updates, contract cancellations and loans)
- Clubs agreed to pay an agent in **702** (570) of those transactions
- League clubs committed to pay **£21,672,010** (£16,658,976) on agents' fees in the reporting period
- **5** (8) clubs did not commit any money to agents. They were Hartlepool United, Accrington Stanley, AFC Wimbledon, Barnet and Crewe Alexandra.
- **13** (22) clubs paid less than £10,000 pounds to agents and **27** (29) clubs paid less than £25,000.



CHAMPIONSHIP

(2010/11 figures in brackets)

- There were **1,197** (1,125) player transactions in 2011/12 of which **406** (328) included the use of an agent.
- Championship clubs committed to pay **£18,704,976** in agents' fees compared with £14,089,702 in the previous year.
- As is 2010/11, all **24** clubs committed to pay an agent.



LEAGUE 1

(2010/11 figures in brackets)

- **935** (952) player transactions took place in League 1 during this reporting period. Of those **175** (176) involved the use of an agent.
- Clubs committed to pay **£1,779,636** (£2,347,749) in agents' fees.
- Hartlepool United did not commit any money in agents' fees and for the second year running were the only club in League 1 to do so.



LEAGUE 2

(2010/11 figures in brackets)

- **1,012** (833) player transactions took place of which **121** (66) involved the use of agent.
- Clubs agreed to pay **£971,365** (£221,525) in agents' fees.
- **4** (7) clubs committed no money to agent's fees. They were Accrington Stanley, AFC Wimbledon, Barnet and Crewe Alexandra.

NEW MEMBER CLUBS

(2010/11 figures in brackets)

- No money was committed to agents by clubs joining The Football League in June 2012



SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

CHAMPIONSHIP For the period of 1st July 2011 to 30th June 2012	New Registration/ Transfer	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents
BARNSELEY	21	2	5	15	43	£124,898
BIRMINGHAM CITY	34	3	1	6	44	£736,363
BLACKPOOL	22	10	4	7	43	£154,000
BRIGHTON & HOVE ALBION	26	26	2	13	67	£786,861
BRISTOL CITY	19	12	2	16	49	£388,779
BURNLEY	32	9	3	14	58	£595,150
CARDIFF CITY	25	9	5	8	47	£927,340
COVENTRY CITY	14	8	1	3	26	£148,200
CRYSTAL PALACE	22	14	3	21	60	£1,170,950
DERBY COUNTY	11	15	8	6	40	£623,475
DONCASTER ROVERS	27	8	2	12	49	£139,012
HULL CITY	21	3	1	7	32	£228,345
IPSWICH TOWN	23	6	7	7	43	£233,990
LEEDS UNITED	22	7	8	8	45	£604,286
LEICESTER CITY	45	13	15	5	78	£1,812,371
MIDDLESBROUGH	16	12	4	7	39	£744,916
MILLWALL	24	5	6	13	48	£422,000
NOTTINGHAM FOREST	20	3	3	9	35	£521,850
PETERBOROUGH UNITED	23	8	10	13	54	£256,300
PORTSMOUTH	28	0	4	15	47	£748,700
READING	20	29	1	13	63	£1,662,163
SOUTHAMPTON	27	19	1	5	52	£833,570
WATFORD	26	22	4	14	66	£527,187
WEST HAM UNITED	32	11	16	10	69	£4,314,270
DIVISION TOTAL	580	254	116	247	1,197	£18,704,976

EXPLANATORY NOTES:

- 1 The amounts disclosed include all guaranteed payments due to an agent arising out of player transactions entered into during the reporting period, even if such payments may include instalments payable outside of the reporting period.
- 2 The amounts disclosed do not include:
 - a any payments made during the reporting period that relate to transactions completed before 1 July 2011; and 30 June 2012
 - b any contingent payments based on future events, e.g promotion, retention of divisional status, player appearances, etc.

SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

LEAGUE 1 For the period of 1st July 2011 to 30th June 2012	New Registration/ Transfer	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents
AFC BOURNEMOUTH	31	13	5	18	67	£187,509
BRENTFORD	25	9	7	10	51	£146,758
BURY	10	12	2	15	39	£37,600
CARLISLE UNITED	13	4	1	9	27	£19,000
CHARLTON ATHLETIC	34	8	3	20	65	£265,170
CHESTERFIELD	11	9	9	12	41	£19,430
COLCHESTER UNITED	11	6	4	9	30	£11,296
EXETER CITY	17	5	9	10	41	£5,500
HARTLEPOOL UNITED	11	10	4	5	30	£0
HUDDERSFIELD TOWN	15	7	3	10	35	£213,343
LEYTON ORIENT	21	6	1	18	46	£50,000
MILTON KEYNES DONS	13	12	3	8	36	£249,180
NOTTS COUNTY	13	2	2	13	30	£37,280
OLDHAM ATHLETIC	14	2	5	12	33	£13,640
PRESTON NORTH END	18	2	4	12	36	£91,125
ROCHDALE	14	2	6	21	43	£13,880
SCUNTHORPE UNITED	9	2	6	14	31	£36,974
SHEFFIELD UNITED	17	9	4	10	40	£132,510
SHEFFIELD WEDNESDAY	25	3	6	13	47	£332,620
STEVENAGE	15	5	2	6	28	£9,165
TRANMERE ROVERS	7	4	3	3	17	£16,000
WALSALL	10	2	1	11	24	£7,398
WYCOMBE WANDERERS	15	14	9	20	58	£26,740
YEOVIL TOWN	15	4	3	18	40	£8,720
DIVISION TOTAL	384	152	102	297	935	£1,930,836

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 - a any payments made during the reporting period that relate to transactions completed before 1 July 2011; and 30 June 2012
 - b any contingent payments based on future events, e.g promotion, retention of divisional status, player appearances, etc.

SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

LEAGUE 2 For the period of 1st July 2011 to 30th June 2012	New Registration/ Transfer	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents
ACCRINGTON STANLEY	6	7	7	8	28	£0
AFC WIMBLEDON	12	6	6	18	42	£0
ALDERSHOT TOWN	11	5	8	25	49	£4,550
BARNET	6	3	10	12	31	£0
BRADFORD CITY	20	2	19	30	71	£25,700
BRISTOL ROVERS	17	0	8	18	43	£27,220
BURTON ALBION	16	8	8	9	41	£4,500
CHELTENHAM TOWN	9	3	5	11	28	£12,250
CRAWLEY TOWN	23	0	2	25	50	£136,800
CREWE ALEXANDRA	6	3	1	20	30	£0
DAGENHAM & REDBRIDGE	15	2	9	29	55	£16,500
GILLINGHAM	27	1	1	15	44	£36,800
HEREFORD UNITED	11	7	12	21	51	£11,470
MACCLESFIELD TOWN	14	4	0	24	42	£2,100
MORECAMBE	12	10	10	6	38	£14,880
NORTHAMPTON TOWN	24	2	15	11	52	£29,510
OXFORD UNITED	16	7	11	18	52	£60,992
PLYMOUTH ARGYLE	16	9	4	13	42	£78,860
PORT VALE	7	3	5	9	24	£2,500
ROTHERHAM UNITED	10	4	4	14	32	£54,490
SHREWSBURY TOWN	10	2	2	4	18	£20,280
SOUTHEND UNITED	17	1	4	20	42	£14,350
SWINDON TOWN	46	5	12	15	78	£448,506
TORQUAY UNITED	13	8	2	6	29	£33,940
DIVISION TOTAL	364	102	165	381	1,012	£1,036,198

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 - a any payments made during the reporting period that relate to transactions completed before 1 July 2011; and 30 June 2012
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SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES

<i>New members from June AGM</i>	<i>New Registration/ Transfer</i>	<i>Updated Contract</i>	<i>Cancelled Contract</i>	<i>Loans</i>	<i>Total Transactions</i>	<i>Total Amount Committed to Agents</i>
BLACKBURN ROVERS						£0
BOLTON WANDERERS						£0
WOLVERHAMPTON WANDERERS						£0
FLEETWOOD TOWN						£0
YORK CITY						£0
TOTAL FOR NEW MEMBERS						£0

	<i>New Registration/ Transfer</i>	<i>Updated Contract</i>	<i>Cancelled Contract</i>	<i>Loans</i>	<i>Total Transactions</i>	<i>Total Amount Committed to Agents</i>
TOTAL FOR THE CHAMPIONSHIP	580	254	116	247	1,197	£18,704,975.68
TOTAL FOR LEAGUE 1	384	152	102	297	935	£1,930,836.38
TOTAL FOR LEAGUE 2	364	102	165	381	1,012	£1,036,198.02
GRAND TOTAL	1,328	508	383	925	3,144	£21,672,010.08