## Form **990**

## **Return of Organization Exempt from Income Tax**

OMB No. 1545-0047 2003

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

		enue Service	The or	rganization	may have	to use a co	py of t	his return to	satisfy	state r	eporting red	quireme	nts.	Inspecti	on
Α	For the	ne 2003 calendar	year, o	r tax year b	eginning	7/01		, 200	3, and e	nding	6/30		,	2004	
В	Check	if applicable:							***************************************			D Emplo	yer lden	tification Number	
	XA	ldress change	ease use RS label	VIRGINI	A PERF	ORMING	ARTS	FOUNDAT	CION,	INC		54-	-2028	3439	
		1 (	or print	111 VIF	RGINIA	AVE., S	UITE	400	•		<b></b>	E Telep		<del></del>	
	$\vdash$		See specific	RICHMON	ID, VA	23219					1	(8)	)4) 3	327-5755	
	$\vdash$	1	nstruc- tions.								F		unting		Accrual
	$\vdash$	nended return											o <b>d:</b> Other (sp		Accrual
	-	L	- Cacki	n E01/a)/2\	OPMO=:-: *	ione and 40	A7/-\/*	) nonexempt		и				ecity) organizations.	
	^	phication pending	charit	able trusts	organizat must attac	ch a comple	47(ع)(۱ ted Scl	) nonexempi hedule A		1				s? Yes	X No
			(Form	990 or 990	-EZ).	•				1	If 'Yes,' enter n				X No
G	Web	site: 🏲 WWW . Võ	apaf.	com						, ,				-	П.,
J	Orga	nization type						_		п (с)	Are all affiliate			•	∐ No
	(chec	k only one)	<u>,,,,</u> ►	X 501(c)	3 -	(insert no.)	49	947(a)(1) <b>or</b>	527	11.747	•			•	
K		k here 🏲 🗌 if th								H (a)	Is this a separ				[Te]
	\$25,0	000. The organiza	ation ne	ed not file	a return w	ith the IRS;	but if t	he organizat	ion	ļ.,	organization c				X No
	Som	ved a Form 990 l e states require a	r ackay	e in the ma ete return.	II, It Shoul	a file a retur	n with	out financial	data.	1	Group Exe	<del></del>			
1				······	4 10k to 10	10 - 7	1.00	276		M				ation is not requir	
L Pa		s receipts: Add li							1 D-1					), 990-EZ, or 990-I	гг).
rd	********	Revenue, I						is or Fund	ı pala	nces	(See Instru	ictions)		***************************************	<del></del>
	1	Contributions, g	_						١ -	ı	0 (00	004			
	t .	Direct public sup									2,623,	U84.			
		Indirect public s									4	000			
	۲ 0	Government cor	ntributio	ns (grants)					10	=	4,500,	000.			
		Total (add lines 1a through 1c) (cash											1 d	7,123	,084.
	1	Program service						•			•		2		
	3	Membership du											3	2	., 653.
	4	Interest on savi											<del> </del>		
	5	Dividends and in							t t				5		
		Gross rents													
		Less: rental exp													
		Net rental incon											6с		
R	7	Other investmen	nt incom	ne (describe	<del>)</del>	<b>-</b>		·····	····	<del></del>		)	7		
REVENU	8a	Gross amount f	rom sale	es of assets	s other	L		Securities			(B) Other				
N		than inventory.						····	8			···			
Ē		Less: cost or ot							8						
		Gain or (loss) (attac						···	8						
		Net gain or (los:											8d		
	9	Special events	and acti	vities (atta	ch schedu	le). If any ai	mount			ck he	re ►				
	a	Gross revenue	(not incl	uding \$		· · · · · · · · · · · · · · · · · · ·	of	contribution		,					
		reported on line								a	42,	639.			
	i	Less: direct exp							<b>-</b>			759.	4		
	1	Net income or (									.Stateme	nt.1	9с	-23	3,120.
		Gross sales of i								a					
		Less: cost of go													
	С	Gross profit or (loss	) from sa	les of inventor	y (attach sch	edule) (subtrac	ct line 10	b from line 10a	)				10 c		
	11	Other revenue (											11		
	12	Total revenue (a											12	7,102	2,617.
E	13	Program service	es (from	line 44, co	lumn (B))								13	714	1,097.
X	14	Management ar	nd gene	ral (from lir	ie 44, colu	ımn (C))			,				14	154	1,767.
E	15	Fundraising (fro	m line 4	14, column	(D))								15		0,707.
EXPENSES	16	Payments to aff	iliates (	attach sche	dule)								16	***	
Š	17	Total expenses	(add lin	es 16 and	44, columi	n (A))							17	1,139	9,571.
А	18	Excess or (defic	cit) for th	ne year (su	btract line	17 from line	e 12)						18		3,046.
N S E E T T	19	Net assets or fu											19		5,171.
		Other changes i													
s	21	Net assets or fu												10.308	3.217.

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.			(A) Total	(B) Program services	(C) Management and general	(D) Fundraising	
22	Grants and allocations (att sch)						
	(cash \$)	22					
23	Specific assistance to individuals (att sch)	23					
24	Benefits paid to or for members (att sch)	24					
25	Compensation of officers, directors, etc	25	275,000.	184,250.	27,500.	63,250.	
26	Other salaries and wages	26	284,016.	190,291.	28,401.	65,324.	
27	Pension plan contributions.	27	40,489.	27,128.	4,049.	9,312.	
28	Other employee benefits.	28	30,255.	12,405.	10,892.	6,958.	
29 30	Payroll taxes  Professional fundraising fees	29 30	30,986.	20,761.	3,099.	7,126.	
31	Accounting fees	31	28,582.	17 701	4 007	<i>C</i>	
32	Legal fees	32	8,927.	17,721. 8,927.	4,287.	6,574.	
33	Supplies	33	5,897.	2,418.	2,123.	1 256	
34	Telephone	34	555.	2,418.	199.	1,356. 128.	
35	Postage and shipping	35	21,246.	14,234.	2,125.	4,887.	
36	Occupancy	36		- 1/201.	2,125.	7,007.	
37	Equipment rental and maintenance	37					
38	Printing and publications	38	69,838.	46,791.	6,984.	16,063.	
39	Travel	39	13,268.	8,889.	1,327.	3,052.	
40	Conferences, conventions, and meetings	40					
41	Interest	41					
42	Depreciation, depletion, etc (attach schedule)	42	16,151.	6,218.	6,218.	3,715.	
43	Other expenses not covered above (itemize):		214 261	150 005			
	See Statement 2	43 a	314,361.	173,836.	57,563.	82,962.	
	) 	43 b					
,		43 d					
•		43e					
44	Total functional expenses (add lines 22 - 43). Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44	1,139,571.	714,097.	154,767.	270,707.	
Join	t Costs. Check . Fig. if you are following:		8-2.			210,707.	
Are a	any joint costs from a combined educationa	l camp	aign and fundraising sol	licitation reported in (B)	Program services?	Yes X No	
If 'Ye	es,' enter (i) the aggregate amount of these	joint c	osts \$	; (ii) the a	amount allocated to Prog	ram services	
\$_ +o.E.	; (iii) the amount alle indraising \$	ocated	to Management and ge	neral \$	; and <b>(iv)</b> th	e amount allocated	
	III Statement of Program Serv	ice A	ccomplichments				
	is the organization's primary exempt purpo			n+ 2		Program Service Expenses	
	ganizations must describe their exempt puts s served, publications issued, etc. Discuss ins and 4947(a)(1) nonexempt charitable tr			and concise manner, St asurable, (Section 501(c	ate the number of	(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)	
izatio	ns and 494/(a)(1) nonexempt charitable tr See Statement 4	usts m	ust also enter the amou	nt of grants & allocation	ś`tó others.)	optional for others.)	
c	Doc Deacomette 4						
			(Grants an	d allocations \$		714,097.	
ь						714,037.	
				and where there where where these pages agree with some warm.			
	***		(Grants an	d allocations \$	)		
C							
(Grants and allocations \$							
d							
			(Grants and	d allocations \$			
e Other program services (Grants and allocations \$							
	Total of Program Service Expenses (shou					714,097.	

### Part IV Balance Sheets (See Instructions)

Note	: W	here required, attached schedules and amounts within the description olumn should be for end-of-year amounts only.	<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	45	Cash — non-interest-bearing	154,232.	45	3,893,274.
	46	Savings and temporary cash investments		46	
-		a Accounts receivable			
		<b>b</b> Less: allowance for doubtful accounts	80,305.	47 c	417.
1					
Ì	48	a Pledges receivable			
		b Less: allowance for doubtful accounts	3,330,415.	48 c	2,610,615.
	49	Grants receivable		49	
A S S E T S	50	employees (attach schedule)		50	
E	51	a Other notes & loans receivable (attach sch)			
S		b Less: allowance for doubtful accounts	***************************************	51 c	
		Inventories for sale or use		52	
	53	Prepaid expenses and deferred charges	2,475.	53	1,253.
	54	Cost   Int		54	
	55	a Investments — land, buildings, & equipment: basis. 55a			
***************************************		b Less: accumulated depreciation (attach schedule)		55 c	
1		Investments - other (attach schedule)		56	**************************************
	57	a Land, buildings, and equipment: basis			
		b Less: accumulated depreciation (attach schedule) Statement. 5 57b 32,132.	1,108,356.	57 c	4,887,700.
	58	Other assets (describe ).		58	
	59	Total assets (add lines 45 through 58) (must equal line 74)	4,675,783.	59	11,393,259.
	60	the first and additional supplications and ad	56,507.	60	1,085,042.
Ļ	61	2-2-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3		61	
AB	62	Deferred revenue		62	
	63		L	63	
AB I L I T	64	a Tax-exempt bond liabilities (attach schedule)		64a	
E		<b>b</b> Mortgages and other notes payable (attach schedule)		64b	
š	65	Other liabilities (describe).	274,105.	65	
	66		330,612.	66	1,085,042.
N (	Orga	nizations that follow SFAS 117, check here ► X and complete lines 67			
E T		through 69 and lines 73 and 74.			
1	67	Unrestricted	1,579,540.		7,718,602.
ASSETS	68	Temporarily restricted	2,765,631.	68	2,589,615.
Š	69	Permanently restricted		69	
Q R	Orga	nizations that do not follow SFAS 117, check here ► and complete lines			
		70 through 74.			
DZC	70	the state of the s	-	70	
	71			71	
Ě	72			72	
BALANCES	73	Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	4,345,171.	. 73	10,308,217.
5	74		4,675,783.		11,393,259.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)				Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return					
a	Total revenue, gains, and other support per audited financial statements	a 7,102,617.	а	Total expenses and lo		a	1,139,571.		
b	Amounts included on line <b>a</b> but not on line 12, Form 990:		b	Amounts included on on line 17, Form 990:			, ,		
(1)	Net unrealized gains on investments \$		(	(1) Donated services and use of facilities \$					
(2)	Donated services and use of facilities \$		(	(2) Prior year adjust- ments reported on line 20, Form 990 \$					
(3)	Recoveries of prior year grants \$		(	(3) Losses reported on line 20, Form 990 \$					
(4)	Other (specify):		(	(4) Other (specify):					
	Add amounts on lines (1) through (4)	h		\$ Add amounts on lines (1)	through (4)				
С	Line a minus line b.	c 7,102,617.	c	Line a minus line b		C	1,139,571.		
d	Amounts included on line 12, Form 990 but not on line a:		d	Amounts included on Form 990 but not on	line 17.		2,222,3		
(1)	Investment expenses not included on line 6b, Form 990 \$		(	(1) Investment expenses not included on line 6b, Form 990 \$					
(2)	Other (specify):		(	(2) Other (specify):					
	\$			s					
	Add amounts on lines (1) and (2)	d		Add amounts on line	s (1) and (2)	d			
е	Total revenue per line 12, Form 990 (line <b>c</b> plus line <b>d</b> )▶		е	990 (line c plus line	d) ▶	e	1,139,571.		
Par	t V List of Officers, Directors			<b>ployees</b> (List each on	e even if not comp	ensa	ted; see instructions.)		
	(A) Name and address	(B) Title and average he per week devoted to position	ours	(C) Compensation (if not paid, enter -0-)	( <b>D</b> ) Contributions employee bene plans and deferr compensation	fit ed	(E) Expense account and other allowances		
111	MES E. UKROP VIRGINIA STREET, STE. 20 CHMOND, VA 23219	Chairman As Required		0.		0.	0.		
901	IN W. BATES III EAST CARY ST., 7TH FLOOI CHMOND, VA 23219	Secretary R As Required		0.		0.	0.		
BEV 901	ZERLY W. ARMSTRONG E. CARY ST., STE 1500 CHMOND, VA 23219	Treasurer As Required		0.		0.	0.		
111	AD ARMSTRONG VIRGINIA ST., SUITE 202 CHMOND, VA 23219	President & CEC	)	275,000.	26,68	88.	0.		
		-							
		_				:			
		1							
75	Did any officer, director, trustee, or kethan \$100,000 from your organization \$10,000 was provided by the related of the control of the contr	and all related organization and all related organizations?	\nc	of which more than		► [	Yes X No		
BAA	If 'Yes,' attach schedule – see instru	ctions.					Form <b>990</b> (2003)		

Part VI Other Information (See instructions.)		Yes	No			
76 Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity		5	Х			
77 Were any changes made in the organizing or governing documents but not reported to the IRS?			X			
If 'Yes,' attach a conformed copy of the changes.						
78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered	by this return? 7	8a	X			
<b>b</b> If 'Yes,' has it filed a tax return on <b>Form 990-T</b> for this year?		8b N	I/A			
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement		9	x			
80a Is the organization related (other than by association with a statewide or nationwide organization) thro						
membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization	n?	0 a	X			
<b>b</b> If 'Yes,' enter the name of the organization ► N/A and check whether it is exempt <b>or</b> nonexempt.						
and check whether it is exempt or	r nonexempt.					
81 a Enter direct and indirect political expenditures. See line 81 instructions	0.					
<b>b</b> Did the organization file <b>Form 1120-POL</b> for this year?		1b	X			
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no ch substantially less than fair rental value?	narge or at	2a X				
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)						
83a Did the organization comply with the public inspection requirements for returns and exemption applica	ations?	3a X				
<b>b</b> Did the organization comply with the disclosure requirements relating to quid pro quo contributions?		33Ь Х				
84a Did the organization solicit any contributions or gifts that were not tax deductible?		34a	X			
b If 'Yes,' did the organization include with every solicitation an express statement that such contributio	ns or gifts were					
not tax deductible?	· · · · · · · · · · · · · · · · · · ·		A \ N			
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?						
<b>b</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?		35b ]	N/A			
If 'Yes' was answered to either 85a or 85b, <b>do not</b> complete 85c through 85h below unless the organi waiver for proxy tax owed for the prior year.	ization received a					
c Dues, assessments, and similar amounts from members	N/A					
d Section 162(e) lobbying and political expenditures	N/A					
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	N/A					
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	N/A					
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		85 g	N/A_			
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable esting dues allocable to nondeductible lobbying and political expenditures for the following tax year?	nate of	85 h	N/A			
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on						
line 12	N/A					
b Gross receipts, included on line 12, for public use of club facilities	N/A					
87 501(c)(12) organizations. Enter: a Gross income from members or shareholders	N/A					
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	N/A					
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation	ion or partnership,					
or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 ar If 'Yes,' complete Part IX	nd 301.7/01-3?	88	X			
89 a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:						
section 4911 ► 0. ; section 4912 ► 0. ; section 4955 ►	0.					
<b>b</b> 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benef during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' a explaining each transaction	ttach a statement	89 b	X			
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			0.			
d Enter: Amount of tax on line 89c, above, reimbursed by the organization						
90a List the states with which a copy of this return is filed ► None						
b Number of employees employed in the pay period that includes March 12, 2003 (See instructions.)						
91 The books are in care of ► KIRBY & ASSOCIATES, CPA Telephone number •	(804) 672-7	650				
Located at ► 4118 E. PARHAM ROAD, SUITE C	ZIP + 4 ► 23228					
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 — Check here		N/A				
and enter the amount of tax-exempt interest received or accrued during the tax year.	▶ 92		N/A			

Part VII	Analysis of Income Produc	cing Activi	ties (See instructions.	)		
			d business income	1	ection 512, 513, or 514	(E)
Note: Ente otherwise	er gross amounts unless indicated,	(A) Business code	<b>(B)</b> Amount	(C) Exclusion code	<b>(D)</b> Amount	Related or exempt function income
<b>93</b> Pro	ogram service revenue:					
а						
b						
c						
d						
е						
f Me	edicare/Medicaid payments					
	s & contracts from government agencies					
	embership dues and assessments.					2,653.
95 Inte	erest on savings & temporary cash invmnts.					
<b>96</b> Div	vidends & interest from securities			<b> </b>		
<b>97</b> Net	rental income or (loss) from real estate:					
	bt-financed property					
<b>b</b> no	t debt-financed property					
	rental income or (loss) from pers prop					
	her investment income					
<b>100</b> Ga	in or (loss) from sales of assets					
	ner than inventory					
	income or (loss) from special events			1	-23,120.	
102 Gro	ss profit or (loss) from sales of inventory					
103 Ou b	her revenue: a			ļ		
104 Sub	ototal (add columns (B), (D), and (E))				22 120	2 (52
105 To	tal (add line 104, columns (B), (D), a	end (E1)			-23,120.	2,653. -20,467.
Note: Line	105 plus line 1d, Part I, should equ	all the amount	on line 12 Part I			-20,467.
Part VII	Relationship of Activities	o the Acco	mnlishment of F	rempt Purpo	CAC (See instructions)	
Part VII	Relationship of Activities t	to the Acco	mplishment of Ex			
Part VIII	Relationship of Activities t	to the Acco	omplishment of Exported in column (E) o	f Part VII contrib	outed importantly to the	
Part VIII	Relationship of Activities to Explain how each activity for which of the organization's exempt purpose.	to the Acco h income is re oses (other th	omplishment of Exported in column (E) on an by providing funds f	f Part VII contrit or such purpose	outed importantly to the s).	accomplishment
Part VIII	Relationship of Activities t	to the Acco h income is re oses (other th	omplishment of Exported in column (E) on an by providing funds f	f Part VII contrit or such purpose	outed importantly to the s).	accomplishment
Part VIII	Relationship of Activities to Explain how each activity for which of the organization's exempt purpose.	to the Acco h income is re oses (other th	omplishment of Exported in column (E) on an by providing funds f	f Part VII contrit or such purpose	outed importantly to the s).	accomplishment
Part VIII	Relationship of Activities to Explain how each activity for which of the organization's exempt purpose.	to the Acco h income is re oses (other th	omplishment of Exported in column (E) on an by providing funds f	f Part VII contrit or such purpose	outed importantly to the s).	accomplishment
Part VIII Line No.  94	Relationship of Activities to Explain how each activity for which of the organization's exempt purport Membership fees recei	to the Acco h income is re oses (other th ved from	omplishment of Exported in column (E) of an by providing funds for OPUS members to	f Part VII contrit or such purpose who are yo	outed importantly to the s). ung supporters	of the arts.
Part VIII Line No.  94	Relationship of Activities to Explain how each activity for which of the organization's exempt purport Membership fees recei  Information Regarding Tax	to the Acco h income is re oses (other th ved from	omplishment of Exported in column (E) of an by providing funds for OPUS members of idiaries and Disre	f Part VII contrit for such purpose who are yo	outed importantly to the s). ung supporters	of the arts.
Part VIII Line No.  94	Relationship of Activities to Explain how each activity for which of the organization's exempt purport Membership fees recei	to the Acco h income is re oses (other th ved from	omplishment of Exported in column (E) of an by providing funds for OPUS members of idiaries and Disre	f Part VII contrit or such purpose who are yo	outed importantly to the s). ung supporters	of the arts.
Part VIII Line No.  94  Part IX	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  address, and EIN of corporation,	to the According in the Income is reposed (other the Income is reposed (ot	pomplishment of Exported in column (E) of Ex	f Part VII contrib or such purpose who are you garded Entit	ung supporters  ies (See instructions.)	of the arts.
Part VIII Line No.  94  Part IX  Name part	Relationship of Activities to Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax (A)	to the According in income is reposed (other the ved from cable Subs	pomplishment of Exported in column (E) of an by providing funds for OPUS members to idiaries and Disresection (C) and the control of the cont	f Part VII contrit for such purpose who are yo	ies (See instructions.)	of the arts.
Part VIII Line No.  94  Part IX	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  address, and EIN of corporation,	to the According in the Income is reposed (other the Income is reposed (ot	pomplishment of Exported in column (E) of an by providing funds for OPUS members to idiaries and Disression (C) and the continuous for the continu	f Part VII contrib or such purpose who are you garded Entit	ies (See instructions.)  (D)  Total	of the arts.  (E) End-of-year
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Part VIII Line No.  94  Part IX  Name part N/A	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  , address, and EIN of corporation, retnership, or disregarded entity	to the According income is reposed (other the ved from ved from kable Subs (B)  Percentag ownership in	idiaries and Disre	of Part VII contribution such purpose who are your garded Entited	ies (See instructions.)  Total income	accomplishment  of the arts.  (E)  End-of-year assets
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Part VII Line No.  94  Part IX  Name part N/A  Part X  a Did th	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  , address, and EIN of corporation, renership, or disregarded entity  Information Regarding Trae organization, during the year, receive any furnishing the year.	to the According in the	idiaries and Disre of Nature of terest % % % % % % % % % % % % % % % % % % %	f Part VII contritor such purpose who are your garded Entite.  f activities  sonal Benefit a personal benefit of the purpose o	ies (See instructions.)  Total income  Contracts (See instructions)	accomplishment  of the arts.  (E)  End-of-year assets
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Part VII  Line No.  94  Part IX  Name part N/A  Part X  a Did th b Did ti	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  , address, and EIN of corporation, remership, or disregarded entity  Information Regarding Trae e organization, during the year, receive any further organization, during the year, particle of the form 8870 and Form 8870 an	to the According in the	idiaries and Disre terest  sociated with Persidirectly, or instructions).	of Part VII contribution such purpose who are your garded Entite.  Factivities  Sonal Benefit of a personal be	ies (See instructions.)  (D)  Total income  t Contracts (See instructions)  efit contract?	(E) End-of-year assets  ructions.) Yes X No Yes X No
Part VII  Line No.  94  Part IX  Name part N/A  Part X  a Did th b Did ti	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  , address, and EIN of corporation, remership, or disregarded entity  Information Regarding Trae e organization, during the year, receive any further organization, during the year, particle of the form 8870 and Form 8870 an	to the According in the	idiaries and Disre terest  sociated with Persidirectly, or instructions).	of Part VII contribution such purpose who are your garded Entite.  Factivities  Sonal Benefit of a personal be	ies (See instructions.)  (D)  Total income  t Contracts (See instructions)  efit contract?	(E) End-of-year assets  ructions.) Yes X No Yes X No
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Part VIII Line No.  94  Part IX  Name part X a Did th b Did th Note: /  Please Sign Here	Explain how each activities to the organization's exempt purposed Membership fees recei  Information Regarding Tax  (A)  , address, and EIN of corporation, renership, or disregarded entity  Information Regarding Trate organization, during the year, receive any function of the organization, during the year, pand of 'Yes' to (b) file form 8870 and Form true, particularly of perfury, I declare that I have proved and complete. Declaration of Signature of office.  President & CEO  Type or print name and title	to the According in the	idiaries and Disre terest  sociated with Persidirectly, or instructions).	f Part VII contrit or such purpose who are your garded Entited of activities sonal Benefit a personal benefit of a personal benefit of a personal benefit of a personal benefit	ies (See instructions.)  (D)  Total income  t Contracts (See instructions ontract?  effit contract?  ements, and to the best of my rer has any knowledge.  Date	(E) End-of-year assets  ructions.) Yes X No Yes X No
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Part VIII Line No.  94  Part IX  Name part X a Did th b Did th Note: /  Please Sign Here  Paid Pre- parer's Use	Explain how each activity for which of the organization's exempt purpose.  Membership fees recei  Information Regarding Tax  (A)  , address, and EIN of corporation, remership, or disregarded entity  Information Regarding Trate organization, during the year, receive any funde organization, during the year, particle, of the form 8870 and Formula of the component	cable Subs  (B)  Percentag ownership in  Ansfers Ass nds, directly or in y premiums, or m 4720 (see we examined this eparer (other than  CIRBY JR. DCIATES,	idiaries and Disre of Nature of terest % % % % % % % % % % % % % % % % % % %	f Part VII contrit or such purpose who are your garded Entited of activities sonal Benefit a personal benefit of a personal benefit of a personal benefit of a personal benefit	ies (See instructions.)  (D)  Total income  Contracts (See instructions ontract?  effit contract?  ements, and to the best of my orer has any knowledge.  Check if self-employed in the self-employed	(E) End-of-year assets  Tructions.) Yes X No Yes X No No knowledge and belief, it is
Part VII Line No.  94  Part IX  Name part X a Did th b Did th Note: /  Please Sign Here  Paid Pre- parer's	Explain how each activities of the organization's exempt purposed in the organization's exempt purposed in the organization's exempt purposed in the organization of the organization of the organization, during the year, receive any funder organization, during the year, part of the organization	cable Subs  (B)  Percentag ownership in  Ansfers Ass nds, directly or in y premiums, or m 4720 (see we examined this eparer (other than  CIRBY JR. DCIATES,	idiaries and Disre of Nature of terest % % % % % % % % % % % % % % % % % % %	f Part VII contrit or such purpose who are your garded Entited of activities sonal Benefit a personal benefit of a personal benefit of a personal benefit of a personal benefit	ies (See instructions.)  (D)  Total income  Contracts (See instructions ontract?	(E) End-of-year assets  ructions.) Yes X No Yes X No knowledge and belief, it is Preparer's SSN or PTIN (see Beneral Instruction W) N/A

#### SCHEDULE A (Form 990 or 990-EZ)

# Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

2003

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service ► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.

Employer identification number VIRGINIA PERFORMING ARTS FOUNDATION, INC 54-2028439 Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See instructions. List each one. If there are none, enter 'None.') (a) Name and address of each (b) Title and average (d) Contributions (c) Compensation (e) Expense employee paid more than \$50,000 to employee benefit hours per week account and other plans and deferred devoted to position allowances compensation BRAD ARMSTRONG PRESIDENT/CEO 111 VIRGINIA ST., SUITE 400; 40 275,000 26,688. 0. V.P DEVELOPMENT JUDY FORD 7807 GRANITE HALL AVE; RICHMOND, VA 40 120,000 12,790. 0. C00 MICHELE WALTER 2410 CROMWELL ROAD, RICHMOND, VA 40 101,000. 8,535. 0. Total number of other employees paid over \$50,000 Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions. List each one (whether individuals or firms). If there are none, enter 'None.') (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation AMS PLANNING & RESEARCH CORP. P.O. BOX 423 SOUGHPORT, CT 06890-0423 MGT. COUNSELING 142,087. WILSON BUTLER ARCHITECTS 195 STATE STREET, BOSTON, MA 02109 ARCHITECT/ENGINEER 1,808,184. THEATRE PROJECTS CONSULTANTS DEPT. 0105; P.O. BOX 40000; HARTFORD, CT 06151 THEATRICAL 273,144. JAFFE HOLDEN ACOUSTICS, INC. 114A WASHINGTON ST., NORWALK, CT. 06854 ACOUSTICIANS 129,543. WACO P.O. BOX 829; SANDSTON, VA 23150 ASBESTOS ABATEMENT 125,837. Total number of others receiving over \$50,000 for professional services...

Pa	Statements About Activities (See instructions.)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attento influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid	npt		
	or incurred in connection with the lobbying activities ▶ \$ 97,847.	and the second s		
	(Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1	X	
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes,' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2	substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with taxable organization with which any such person is affiliated as an officer, trustee, majority owner, or prin beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)	cipal		
i	a Sale, exchange, or leasing of property?	2a	X	
l	<b>b</b> Lending of money or other extension of credit?	2t	)	X
,	c Furnishing of goods, services, or facilities?	20	=	X
,	d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	20	1	х
	e Transfer of any part of its income or assets?	26	2	X
3	a Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an			1,,
	explanation of how you determine that recipients qualify to receive payments.)		<del></del>	X
Δ	<b>b</b> Do you have a section 403(b) annuity plan for your employees?	3t	)	X
	on the use or distribution of funds?	4	<u> </u>	X
Pa	Reason for Non-Private Foundation Status (See instructions.)			
The	e organization is not a private foundation because it is: (Please check only ONE applicable box.)			
5				
6				
7	A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).			
8	government of government of government after deduct (10(b)(1)(1)(1)(1)			
9	A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital and state	spital's name	, city,	
10		Section 170(b	)(1)(A	.)(iv).
11	a An organization that normally receives a substantial part of its support from a governmental unit or from the general Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)	eneral public		
11	b A community trust. Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)			
12	[X] An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership f from activities related to its charitable, etc., functions — subject to certain exceptions, and (2) no more than 33 from gross investment income and unrelated business taxable income (less section 511 tax) from businesses organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)	4.1/3% of its s	unnort	ipts:
13	An organization that is not controlled by any disqualified persons (other than foundation managers) and support described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(3).)	orts organizat 509(a)(2). (Se	ions e	
	Provide the following information about the supported organizations. (See instruction	ns.)		
	(a) Name(s) of supported organization(s)		Line nu	umber ove
			and a Marian and American	****
14	An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)			<del></del>

VIRGINIA PERFORMING ARTS FOUNDATION, INC 54-2028439

Page 2

Schedule A (Form 990 or 990-EZ) 2003

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note	: rou may use the worksheet in th	e instructions for conv	verting from the accru	al to the cash method	d of accounting.	
begir	ndar year (or fiscal year nning in)	<b>(a)</b> 2002	<b>(b)</b> 2001	<b>(c)</b> 2000	<b>(d)</b> 1999	<b>(e)</b> Total
15	Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	3,481,472.	2,699,253.			6,180,725.
16	Membership fees received					
	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose					
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975					
19	Net income from unrelated business activities not included in line 18					
	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf.					
	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22	Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. See . Stmt . 7.	7,907.				8,147.
_23	Total of lines 15 through 22	3,489,379.	2,699,493.			6,188,872.
24	Line 23 minus line 17					6,188,872.
25	Enter 1% of line 23		<u> </u>	<u> L</u>		
26	Organizations described on line		ter 2% of amount in c	, , ,	t t	26a
t	> Prepare a list for your records to show the supported organization) whose total gifts return. Enter the total of all these excess	for 1999 through 2002 excee	ded the amount shown in li	ine 26a. Do not file this lis	t with your	26b
	Total support for section 509(a)(					26 c
ď	d Add: Amounts from column (e) f	or lines: 18		19 26b		
	Public support (line 26c minus lir	22		260		26d
	Public support percentage (line					26e
	Organizations described on line		ed by line 200 (denon	matory,		201
á	a For amounts included in lines 15 name of, and total amounts rece such amounts for each year:	ived in each year fron	n, each 'disqualified p	person.' <b>Do not file th</b>	is list with your r	return. Enter the sum of
	(2002)	(2001)	0. (2000) _	(	) <u>.</u> (1999)	<u> </u>
	bFor any amount included in line show the name of, and amount r \$5,000. (Include in the list organ computing the difference betwee (the excess amounts) for each y	eceived for each year izations described in l in the amount receive ear:	r, that was more than ines 5 through 11, as d and the larger amo	the <b>larger</b> of <b>(1)</b> the a well as individuals.) unt described in <b>(1)</b> or	amount on line 2: <b>Do not file this li</b> r <b>(2),</b> enter the su	25 for the year or <b>(2)</b> ist with your return. After um of these differences
	(2002)	(2001)	0. (2000) _		<u>) .  (1999)</u>	0.
(	(2002) 0 .  c Add: Amounts from column (e) f  17  d Add: Line 27a total  e Public support (line 27c total min  f Total support for section 509(a)(	or lines: 15 20	6,180,725.	16 21	5	<b>27c</b>   6,180,725.
	d Add: Line 27a total	0. a	nd line 27b total		0.	<b>27</b> d 0.
(	Public support (line 27c total mir	nus line 27d total)			······	<b>27e</b> 6,180,725.
	(a)(a)	L) test. Litter amount	nom me 25, column	(0)	0,100,012.	
9	g Public support percentage (line	27e (numerator) divid	ed by line 27f (denom	ninator))		27g 99.87 %
	h Investment income percentage (					27h 0. %
28	Unusual Grants: For an organize list for your records to show, for nature of the grant. Do not file the	each year, the name	of the contributor, the	e date and amount of	rants during 1999 the grant, and a	through 2002, prepare a brief description of the

'ar	Private School Questionnaire (See instructions.) (To be completed ONLY by schools that checked the box on line 6 in Part IV)	N/A		
			Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
	If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)			
	Does the organization maintain the following:  a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
	b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
•	c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32 c		
(	d Copies of all material used by the organization or on its behalf to solicit contributions?	32 d		-
	If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			
	Does the organization discriminate by race in any way with respect to:  a Students' rights or privileges?	33a		
	b Admissions policies?	33 b		
	Employment of faculty or administrative staff?	33 c		
c	d Scholarships or other financial assistance?	33 d		
•	e Educational policies?	33 e		
	Use of facilities?	33 f		
	g Athletic programs?	33 g		
I	Other extracurricular activities?	33 h	10000000	
	If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)			
		-		
34 a	a Does the organization receive any financial aid or assistance from a governmental agency?	34 a		
Ł	Has the organization's right to such aid ever been revoked or suspended?	34.		
	If you answered 'Yes' to either 34a or b, please explain using an attached statement.	34 b		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation	35	4	

Part V

## Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.) (To be completed ONLY by an eligible organization that filed Form 5768)

Chec	:k ► a	if the organization belong	s to an affiliated group.	Check ►	ь	if you c	checke	ed 'a' and 'limited contro	ol' provisions apply.
	Limits on Lobbying Expenditures  (The term 'expenditures' means amounts paid or incurred.)							<b>(a)</b> Affiliated group totals	(b) To be completed for ALL electing organizations
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)						36		27,206.
37	Total lo	bbying expenditures to influe	nce a legislative body (dire	ct lobbyin	g)		37		70,641.
38	Total lo	bbying expenditures (add line	s 36 and 37)			[	38	0.	97,847.
39	F					39		1,045,932.	
40	10 Total exempt purpose expenditures (add lines 38 and 39)					[	40	0.	1,143,779.
41	· · · · · · · · · · · · · · · · · · ·								
	If the a	nount on line 40 is —	The lobbying nonta	xable amo	ount is	-			
	Not ove	r \$500,000	20% of the amount	on line 40					
	Over \$500	),000 but not over \$1,000,000	\$100,000 plus 15% of th	e excess ove	\$500,00	0			
	Over \$1,0	00,000 but not over \$1,500,000	\$175,000 plus 10% of th	e excess ove	\$1,000,0	000 -	41		189,378.
	Over \$1,5	00,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over	\$1,500,0	00			
	Over \$	7,000,000	\$1,000,000						
42	Grassro	oots nontaxable amount (ente	r 25% of line 41)				42		47,345.
<b>4</b> 3	Subtrac	t line 42 from line 36. Enter	0- if line 42 is more than I	ine 36		<i></i> . [	43	0.	0.
44	Subtrac	t line 41 from line 38. Enter	0- if line 41 is more than I	ine 38			44	0.	0.
	Caution	n: If there is an amount on ei	ther line 43 or line 44, you	must file	Form 4	720.			

4 -Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the instructions for lines 45 through 50.)

			Lobbying Expenditures During 4 -Year Averaging Period						
	Calendar year (or fiscal year beginning in) ►	<b>(a)</b> 2003	<b>(b)</b> 2002	(c) 2001	(d) 2000	<b>(e)</b> Total			
45	Lobbying nontaxable amount	189,378.				189,378.			
46	Lobbying ceiling amount (150% of line 45(e))					284,067.			
47	Total lobbying expenditures	97,847.				97,847.			
<b>4</b> 8	Grassroots non- taxable amount	47,345.				47,345.			
<b>4</b> 9	Grassroots ceiling amount (150% of line 48(e))					71,018.			
50	Grassroots lobbying expenditures	27,206.				27,206.			

Part VI-B Lobbying Activity by Nonelecting Public Charities
(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)			N/A
During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
<b>b</b> Paid staff or management (Include compensation in expenses reported on lines <b>c</b> through <b>h.</b> )			
d Mailings to members, legislators, or the public		-	
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			

Schedule <b>A</b> (Form 990 or 990-EZ) 2003	VIRGINIA	PERFORMING	ARTS	FOUNDATION	54-2028439
Part VII Information Regarding	Transfers T	o and Transac	ctions	and Relationship	s With Noncharitable
Exempt Organizations	(See instruction	ns)		·	

51 Did the	e reporting organization on Code (other than section	directly or inc i 501(c)(3) or	directly engage in any of the following ganizations) or in section 527, relation	g with any other organization described on to political organizations?	in section	501(c	)
			a noncharitable exempt organizatio			Yes	No
(i) C	ash				51 a (i)		Χ
(ii) O	ther assets				a (ii)		X
<b>b</b> Other	transactions:						
<b>(i)</b> S:	ales or exchanges of ass	ets with a no	ncharitable exempt organization	,	b (i)		X
(ii)P	urchases of assets from a	a noncharital	ole exempt organization		b (ii)		X
(iii)R	ental of facilities, equipm	ent, or other	assets		b (iii)		X
(iv)R	eimbursement arrangeme	ents			b (iv)		X
<b>(v)</b> Lo	oans or loan guarantees.				b (v)		X
(vi)P	erformance of services of	r membershi	p or fundraising solicitations		b (vi)		X
<b>c</b> Sharir	ng of facilities, equipment	t, mailing list	s, other assets, or paid employees		С		X
<b>d</b> If the the go any tr	answer to any of the abo oods, other assets, or ser ansaction or sharing arra	ve is 'Yes,' o vices given l ngement, sh	complete the following schedule. Col by the reporting organization. If the c ow in column (d) the value of the go	umn (b) should always show the fair ma organization received less than fair marl ods, other assets, or services received	irket value ket value i :	of in	
(a) Line no.	<b>(b)</b> Amount involved		(c) noncharitable exempt organization	(d) Description of transfers, transactions, and			ts
N/A					***************************************		
descr	e organization directly or in ribed in section 501(c) of the section 501(c) of the section 501(c) of the section 501(c) and the following	the Code (ot	liated with, or related to, one or mor her than section 501(c)(3)) or in sec	e tax-exempt organizations tion 527?	► Y	es X	] No
			(b)	(c)			
	<b>(a)</b> Name of organization		<b>(b)</b> Type of organization	(c) Description of relatio	nship		
N/A							

#### Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

## **Schedule of Contributors**

Supplementary information for line 1 of Form 990, 990-EZ and 990-PF (see instructions)

2003

OMB No. 1545-0047

Name of organization		Employer identification number
VIRGINIA PERFORMING ARTS FO	DUNDATION, INC	54-2028439
Organization type (check one):		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organize	zation
	4947(a)(1) nonexempt charitable trust	not treated as a private foundation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust	treated as a private foundation
	501(c)(3) taxable private foundation	treated as a private roundation
Check if your organization is covered by the check box(es) for both the General Rule and	General Rule or a Special Rule. (Note: Only a d a Special Rule — see instructions.)	section 501(c)(7), (8), or (10) organization can
General Rule —  X For organizations filing Form 990, 990-E contributor. (Complete Parts I and II.)	Z, or 990-PF that received, during the year, \$5	,000 or more (in money or property) from any one
Special Rules —		
For a section 501(c)(3) organization filin 509(a)(1)/170(b)(1)(A)(vi) and received f amount on line 1 of these forms. (Comp	TOM 2DV ODE CONTRIBUTOR during the year a co-	/3% support test of the regulations under sections ntribution of the greater of \$5,000 or 2% of the
addredate continuitons of beddests of r	nization filing Form 990, or Form 990-EZ, that more than \$1,000 for use <i>exclusively</i> for religion children or animals. (Complete Parts I, II, and	received from any one contributor, during the year, us, charitable, scientific, literary, or educational III.)
\$1,000. (If this box is checked, enter he	or religious, charitable, etc, purposes, but these re the total contributions that were received due	received from any one contributor, during the year, e contributions did not aggregate to more than ring the year for an <i>exclusively</i> religious, charitable, organization because it received nonexclusively
religious, charitable, etc, contributions o	f \$5,000 or more during the year.).	
Caution: Organizations that are not covered 990-PF) but they <i>must</i> check the box in the not meet the filing requirements of Scheduk	l by the General Rule and/or the Special Rules heading of their Form 990, Form 990-EZ, or or e B (Form 990, 990-EZ, or 990-PF).	do not file Schedule B (Form 990, 990-EZ, or I line 1 of their Form 990-PF, to certify that they do
BAA For Paperwork Reduction Act Notice	see the instructions	Schodula P (Form 000, 000 F7, or 000 DE) (200

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990 and Form 990-EZ.

Schedule **B** (Form 990, 990-EZ, or 990-PF) (2003)

Name of organization
VIRGINIA PERFORMING ARTS FOUNDATION, INC

Employer identification number

Part I Contributors	(See	Specific	Instructions.)
---------------------	------	----------	----------------

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1	JAMES UKROP  111 VIRGINIA ST., SUITE 202  RICHMOND, VA 23223	\$ 50,056.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
2	THE UKROP FOUNDATION  111 VIRGINIA ST.  RICHMOND, VA 23219	\$148,458.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
3	ROBINS FOUNDATION P.O. BOX 1124 RICHMOND, VA 23218	\$ <u>510,000</u> .	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	• •	Aggregate contributions  \$ 750,000.	1
	Name, address, and ZIP + 4  E. RHODES & L. CARPENTER FOUND  P.O. BOX 58880	Aggregate contributions  \$ 750,000.	Person X Payroll Noncash (Complete Part II if there
Number 4 (a)	Name, address, and ZIP + 4  E. RHODES & L. CARPENTER FOUND  P.O. BOX 58880  PHILADELPHIA, PA, 19102-8880  (b)	Aggregate contributions  \$750,000.  (c) Aggregate	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)  (d) Type of contribution  Person X Payroll
4 (a) Number	Name, address, and ZIP + 4  E. RHODES & L. CARPENTER FOUND  P.O. BOX 58880  PHILADELPHIA, PA, 19102-8880  (b)  Name, address, and ZIP + 4  PERFORMANCE FOOD GROUP  12500 WEST CREEK PARKWAY	\$750,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)  (d) Type of contribution  Person X Payroll Noncash  (Complete Part II if there

Name of organization

VIRGINIA PERFORMING ARTS FOUNDATION, INC

Employer identification number

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Part I	Contributors (See Specific Instructions.)		
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
7	SBUFORD_SCOTT  4919_LOCKGREEN_CIRCLE  RICHMOND, VA 23226	\$9,795.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
8	THE MARY MORTON PARSONS FOUND.  901 E. CARY ST., SUITE 1404  RICHMOND, VA 23219	\$250,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
9	PHILIP MORRIS, USA P.O. BOX 26603 RICHMOND, VA 23261	\$10,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
10_	CJW MEDICAL CENTER - HCA HOSP.  500 HIOAKS ROAD, SUITE 207  RICHMOND, VA 23225	\$20,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	DICK DU 650 WALSING DRIVE RICHMOND, VA 23229	\$ <u>5,000.</u>	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
_12	FRANK BRADLEY P.O. BOX 19 STUDLEY, VA 23162	\$20,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)

Schedule	В	(Form	990.	990-EZ.	990-PF)	(2003)
Odirodaro	-	(1 01111	220,	~~~ <del></del> ,	22011)	12000

of Part I

Name of organization

Page 3 to 7
Employer identification number

VIRGII	NIA PERFORMING ARTS FOUNDATION, INC	54	-2028439
Part I	Contributors (See Specific Instructions.)		
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
_13_	BRENTON S. HALSEY  213 AMPTHILL ROAD  RICHMOND, VA 23226	\$5,00	(Complete Part II if there
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
14	JOHN BATES  3 HIGHLAND ROAD  RICHMOND, VA 23229  (b)	\$10,08	(Complete Part II if there is a noncash contribution.)
Number	Name, address, and ZIP + 4	Aggregate contributions	(d) Type of contribution
15_	ANNE & JAMES RHODES  5407 MATOAKA ROAD  RICHMOND, VA 23226	\$5,00	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
16	J. STEWART BRYAN MEM. FOUND.  7325 BEAUFONT SPRINGS  RICHMOND, VA 23225	\$ 250,00	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	LANDAMERICA FOUNDATION  101 GATEWAY CENTRE PKWY  RICHMOND, VA 23235	\$40,00	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	ROBERT M. FREEMAN  14 KANAWHA ROAD  RICHMOND, VA 23226	\$33,40	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)

of Part I

Name of organization

VIRGINIA PERFORMING ARTS FOUNDATION, INC

Employer identification number

Part I	Contributors (See Specific Instructions.)			
(a) Number	(b) Name, address, and ZIP + 4		(c) Aggregate contributions	(d) Type of contribution
19	TROUTMAN SAUNDERS LLP  111 E. MAIN ST.  RICHMOND, VA 23219	\$	5,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4		(c) Aggregate contributions	(d) Type of contribution
20_	P.O. BOX 26688  RICHMOND, VA 23261	\$	15,500.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4		(c) Aggregate contributions	(d) Type of contribution
21_	DOMINION FOUNDATION  701 E. CARY ST.  RICHMOND, VA 23219	\$	51,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4		(c) Aggregate contributions	(d) Type of contribution
22_	WINDSOR FOUNDATION P.O, BOX 26606 RICHMOND, VA 23261	\$	60,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4		(c) Aggregate contributions	(d) Type of contribution
23_	GILBERT M. ROSENTHAL P.O. BOX 8390 RICHMOND, VA 23226	\$	124,886.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4		(c) Aggregate contributions	(d) Type of contribution
24_	SUNTRUST BANK, MID-ATLANTIC P.O. BOX 26665 RICHMOND, VA 23261-6665	\$_	25,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)

to 7

of Part I

Name of organization
VIRGINIA PERFORMING ARTS FOUNDATION, INC

Employer identification number

Part I	Contributors (See Specific Instructions.)		
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
25_	JERRY SHEEHAN  11901 ABERDEEN LANDING TERRACE  MIDLOTHIAN, VA 23113	\$5,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
26	ROBERT C. SLEDD  P.O. BOX 29269  RICHMOND, VA 23242	\$10,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
27_	ATRIA GROUP, INC. P.O. BOX 26603 RICHMOND, VA 23261	\$100,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
28_	VA. COMMISSION FOR THE ARTS  223 GOVERNOR ST.  RICHMOND, VA 23219	\$7,500.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
29	BRUCE GRAY  2714 MONUMENT AVE.  RICHMOND, VA 23220	\$10,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
30	CAPITAL ONE SERVICES  8000 JONES BRANCH DRIVE  MCLEAN, VA 22102	\$ <u>250,000</u> .	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)

of Part I

Employer identification number

	VIRGINIA	PERFORMING	ARTS	FOUNDATION,	INC
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Part I	Contributors (See Specific Instructions.)		
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
31	P.O. BOX 547  SOMERSET, VA 22972	-  -   \$10,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
32	P.O. BOX 26688  RICHMOND, VA 23261	-   \$15,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
33	P.O. BOX 27032  RICHMOND, VA 23273	- \$100,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
34	NANCY HILL 210 AMPTHILL ROAD RICHMOND, VA 23238	- \$5,687.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
35	SUNTRUST BANK 919 E. MAIN ST. RICHMOND, VA 23219	- \$ 12,500.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
36	THE ANDREW MELLON FOUNDATION  140 E. 62ND ST.  NEW YORK, NY 10021	\$ 30,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)

Schedule <b>B</b> (Form 990, 990-EZ, 990-PF) (2003)	P	age	/ to /	of Part I
Name of organization		Emp	loyer identification number	
VIRGINIA PERFORMING ARTS FOUNDATION, INC		54	-2028439	
Part Contributors (See Specific Instructions.)				

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
37_	JOSS FUND 7325 BEAUFONT SPRINGS RICHMOND, VA 23225	\$10,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
38_	WACHOVIA FOUNDATION  1021 E. CARY ST.  RICHMOND, VA 23219	\$230,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
39_	CITY OF RICHMOND  900 E. BROAD ST., SUITE 200  RICHMOND, VA 23219	\$4,500,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)

Name of organization

VIRGINIA PERFORMING ARTS FOUNDATION, INC

to 1 Employer identification number

Part II	Noncash Property (See Specific Instructions.)		
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	N/A		
(a) No. from Part i	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
# Williams			
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
BAA	Sch	 nedule B (Form 990, 990-E	Z. or 990-PF) (200

Name of organization

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VIRGINIA PERFORMING ARTS FOUNDATION, INC

54-2028439

Employer identification number

Exclusively religious, charitable, etc, individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year (Complete cols (a) through (e) and the following line entry.) For organizations completing Part III, enter total of *exclusively* religious, charitable, etc, contributions of \$1,000 or less for the year. (Enter this information once — see instructions.) N/A (a) (c) (d) No. from Part I Purpose of gift Use of gift Description of how gift is held N/A (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) (b) (c) (d) No. from Part I Purpose of gift Use of gift Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) (b) (c) (d) No. from Purpose of gift Use of gift Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) (b) (c) (d) No. from Use of gift Purpose of gift Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

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### **Federal Statements**

Page 1

VIRGINIA PERFORMING ARTS FOUNDATION, INC

54-2028439

Statement 1 Form 990, Part I, Line 9 Net Income (Loss) from Special Events

Special Events	Gross Receipts	Less Contri- butions	Gross Revenue	Less Direct Expenses	Net Income (Loss)
The Future is WOW Festival Total	42,639. \$ 42,639.	\$ 0.	42,639. \$ 42,639.	65,759. \$ 65,759.	-23,120. \$ -23,120.

Statement 2 Form 990, Part II, Line 43 Other Expenses

	(A)	(B)	(C)	(D)
	m	Program	Management	
	<u>Total</u>	Services	& General	<u>Fundraising</u>
Bank Fees	199.	82.	71.	46.
Broadcast Advertising	161.		161.	
Consulting	129,702.	88,800.	8,660.	32,242.
Contributions	50.		50.	
Decorations	525.	_ 197.	197.	131.
Design Expense	10,075.	7,758.		2,317.
Dues/Subscriptions	5,454.	2,236.	1,964.	1,254.
Entertainment OPUS	15,264.	9,158.	2,290.	3,816.
Entertainment - OPUS Equipment/IT	225.	135.	34.	56.
Fees & Licenses	16,756. 72,478.	11,226.	1,676.	3,854.
Food	12,944.	29,716. 7,767.		16,670.
Food - OPUS	991.	7,707. 594.	149.	3,236. 248.
Government Relations	85.	554.	85.	240.
Insurance	4,338.	1,779.		998.
IT Services	7,643.	3,134.	2,751.	1,758.
Mail Service	2,073.	850.		477.
Marketing/Public Relations	7,580.	3,108.	2,729.	1,743.
Meeting Expense	12,009.	4,924.		2,762.
Meeting Expense - OPUS	200.	82.	72.	46.
Miscellaneous	2,631.	1,079.	947.	605.
Payroll Processing	1,408.	577.	507.	324.
Promotional Materials Promotional Materials - OPUS	9,780.			9,780.
Taxes	243. 1,547.	634.	557.	243.
Tunco		\$ 173,836.		356. \$ 82,962.
	10 car <u>4 314,301.</u>	<del>Y 113,030.</del>	<del>y 37,303.</del>	9 02,302.

Statement 3
Form 990 , Part III
Organization's Primary Exempt Purpose

To enrich the quality of life in the Richmond community by providing performing arts facilities to enable people to experience and appreciate the quality, power, and diversity of performing arts, and enhance the downtown renaissance of Richmond

#### VIRGINIA PERFORMING ARTS FOUNDATION, INC

54-2028439

Statement 4
Form 990, Part III, Line a
Statement of Program Service Accomplishments

Description

Grants and Allocations

Program Service Expenses

- 1. Unveiled the exterior design of the Performing Arts Center located on the Thalhimer block of downtown Richmond.
- 2. Celebrated the unveiling of the new design with an afternoon street festival on Broad St.
- 3. The federal government granted \$500,000 in federal funds for the building of the Landmark Arts Education Center. The grant is one of 902 economic development initiatives that were awarded targeted grants from HUD Community Development Fund. This is the second \$500,000 grant from HUD for this project.
- 4. The Arts Education Collaborative completed phase 1 of the business plan for the education center. The center is expected to begin in the fall of 2006.
- 5. OPUS was created for young supporters of the arts who wanted to see the arts thirve in our region. OPUS has over 100 active members and nearly 200 people attending OPUS events.
- 6. During 2004 the General Assembly passed legislation that will permit Chesterfield, Hanover, and Henrico to increase the Transient Occupancy Tax by 1%. 70% of the proceeds from the increase would be dedicated to VAPAF for construction of the Performing Arts Center, and could fund \$14 million in capital bonds. To become effective the increase will need to be enacted by all 4 localities.
- 7. A memorandum of understanding with the Carpenter Center has been completed that will combine the organizations by Janaury 2005, prior to closing of the Carpenter Center for renovations.
- 8. VAPAF took title to the Thalhimer's building with planned demolition to start in December 2004.

714,097.

0. \$ 714,097.

#### Statement 5 Form 990, Part IV, Line 57 Land, Buildings, and Equipment

Category	***************************************	Basis	***************************************	Accum. Deprec.		Book Value
Furniture and Fixtures Machinery and Equipment Buildings Improvements Total	\$	21,547. 19,355. 4,840,483. 38,447. 4,919,832.	,	10,946. 13,497. 0. 7,689. 32,132.	·	10,601. 5,858. 4,840,483. 30,758. 4,887,700.

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VIRGINIA PERFORMING ARTS FOUNDATION, INC

Statement 6 Schedule A, Part III, Line 2 Transactions with Trustees, Directors, Etc.

Sub-leased office space from First Market Bank. James Ukrop, Chairman of the Virginia Performing Arts Foundation Board of Directors, is also the Chairman of First Market Bank.

Statement 7 Schedule A, Part IV-A, Line 22 Other Income

Description		<u>(a)</u>	2002	(b)	2001	(c)	2000	_(d)	1999	_(e)	Total
Special Event		\$	7,907.		240.	\$	0.	\$	0.	\$	8,147.
	Total	\$	7,907.	\$	240.	\$	0.	\$	0.	\$	8,147.