Advertising Rates
Effective January 1, 2013


The aidu jork Eimes

## Retail Advertising Rates \& Units

| New York Times Advertising Units | Special Size <br> Discount | Number of Columns | Width | Size <br> Depth | Contract Column Inches | \% Broadsheet <br> Page (126 <br> Column Inches) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $6 \times 21$ (full page) | 8\% | 6 | 11.55" | 21" | 126.0 | 100.0\% |
| $6 \times 18$ |  | 6 | 11.55" | 18" | 108.0 | 85.7 |
| $6 \times 14$ |  | 6 | 11.55" | 14" | 84.0 | 66.7 |
| $6 \times 10.5$ (half-page horizontal) |  | 6 | 11.55" | 10.5" | 63.0 | 50.0 |
| $6 \times 7$ |  | 6 | 11.55" | 7" | 42.0 | 33.3 |
| $6 \times 5.25$ |  | 6 | 11.55" | 5.25" | 31.5 | 25.0 |
| $5 \times 21$ |  | 5 | 9.6" | 21" | 105.0 | 83.3 |
| $5 \times 15.75$ |  | 5 | $9.6 "$ | 15.75" | 78.75 | 62.5 |
| $5 \times 14$ |  | 5 | $9.6 "$ | 14" | 70.0 | 55.6 |
| $5 \times 10.5$ |  | 5 | $9.6 "$ | 10.5" | 52.5 | 41.7 |
| $5 \times 7$ |  | 5 | $9.6 "$ | $7{ }^{7}$ | 35.0 | 27.8 |
| $4 \times 21$ |  | 4 | 7.65" | 21" | 84.0 | 66.7 |
| $4 \times 18$ |  | 4 | 7.65" | 18" | 72.0 | 57.1 |
| $4 \times 15.75$ |  | 4 | 7.65" | 15.75" | 63.0 | 50.0 |
| $4 \times 14$ |  | 4 | 7.65" | 14" | 56.0 | 44.4 |
| $4 \times 10.5$ |  | 4 | 7.65" | 10.5" | 42.0 | 33.3 |
| $4 \times 7$ |  | 4 | 7.65" | $7{ }^{7}$ | 28.0 | 22.2 |
| $4 \times 5.25$ |  | 4 | 7.65" | 5.25" | 21.0 | 16.7 |
| $3 \times 21$ (half-page vertical) |  | 3 | 5.7 " | 21" | 63.0 | 50.0 |
| $3 \times 18$ |  | 3 | 5.7" | 18" | 54.0 | 42.9 |
| $3 \times 15.75$ |  | 3 | 5.7" | 15.75" | 47.25 | 37.5 |
| $3 \times 14$ |  | 3 | 5.7" | 14" | 42.0 | 33.3 |
| $3 \times 10.5$ (quarter page) |  | 3 | 5.7 " | 10.5" | 31.5 | 25.0 |
| $3 \times 7$ |  | 3 | 5.7 " | 7" | 21.0 | 16.7 |
| $3 \times 5.25$ |  | 3 | 5.7" | 5.25" | 15.75 | 12.5 |
| $2 \times 21$ |  | 2 | 3.75" | 21" | 42.0 | 33.3 |
| $2 \times 18$ |  | 2 | 3.75" | 18" | 36.0 | 28.6 |
| $2 \times 15.75$ |  | 2 | 3.75" | 15.75" | 31.5 | 25.0 |
| $2 \times 14$ |  | 2 | $3.75{ }^{\prime \prime}$ | 14" | 28.0 | 22.2 |
| $2 \times 10.5$ |  | 2 | 3.75" | 10.5" | 21.0 | 16.7 |
| $2 \times 7$ |  | 2 | 3.75" | 7" | 14.0 | 11.1 |
| $2 \times 5.25$ |  | 2 | 3.75" | 5.25" | 10.5 | 8.3 |
| $2 \times 3.5$ |  | 2 | $3.75{ }^{\prime \prime}$ | 3.5" | 7.0 | 5.6 |
| $2 \times 3$ |  | 2 | $3.75{ }^{\prime \prime}$ | $3{ }^{\prime \prime}$ | 6.0 | 4.8 |

New York Times Advertising Units | Continued

| New York Times <br> Advertising <br> Units | Special Size <br> Discount | Number of <br> Collumns | Width |  | Unit Size |
| :--- | :--- | :--- | :--- | :--- | :--- |

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged $10 \%$ above the column inch rate.

## Minimum ROP Depth Requirement

| Columns | Depth | NYT Unit Number |
| :--- | :--- | :--- |
| 6 | $7{ }^{\prime \prime}$ | $6 \times 7$ |
| 5 | $7{ }^{\prime \prime}$ | $5 \times 7$ |
| 4 | $5.25^{\prime \prime}$ | $4 \times 5.25$ |
| 3 | $5.25 "$ | $3 \times 5.25$ |
| 2 | $2 "$ | $2 \times 2$ |
| 1 | $1 "$ | $1 \times 1$ |

## Retail Stores

| Retail Stores - Run of Paper |  |  |
| :---: | :---: | :---: |
| Net - No Advertising Agency Commission | __ Column Inch Rate |  |
|  | Nationwide Weekday | Nationwide Sunday |
| Open | \$621.00 | \$949.00 |
| 1 page / 126 column inches or 13 times | 518.00 | 791.00 |
| 5 pages / 630 column inches or 26 times | 505.00 | 773.00 |
| 10 pages / 1,260 column inches or 52 times | 480.00 | 729.00 |
| 20 pages / 2,520 column inches | 452.00 | 687.00 |
| 30 pages / 3,780 column inches | 436.00 | 656.00 |
| 40 pages / 5,040 column inches | 431.00 | 641.00 |
| 60 pages / 7,560 column inches | 414.00 | 623.00 |
| 100 pages / 12,600 column inches | 398.00 | 612.00 |
| 250 pages / 31,500 column inches | 385.00 | 589.00 |
| 500 pages / 63,000 column inches | 372.00 | 568.00 |

Retail Stores - ROP Premium Positions \& Color
Main News, Page 2 to 15
Column Inch Rate

| Net - No Advertising Agency Commission Nationwide Distribution | Pages 2 and 3 Weekday | Pages 4 and 5 Weekday | Pages 6 to 15 Weekday | Pages 2 and 3 <br> Sunday | Page 4 <br> Sunday |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Open | \$823.00 | \$794.00 | \$727.00 | \$1,299.00 | \$1,213.00 |
| 1 page / 126 column inches or 13 times | 681.00 | 658.00 | 620.00 | 1,079.00 | 1,005.00 |
| 5 pages / 630 column inches or 26 times | 657.00 | 636.00 | 605.00 | 1,036.00 | 972.00 |
| 10 pages / 1,260 column inches or 52 times | 633.00 | 612.00 | 579.00 | 1,000.00 | 929.00 |
| 20 pages / 2,520 column inches | 604.00 | 584.00 | 551.00 | 948.00 | 887.00 |
| 30 pages / 3,780 column inches | 581.00 | 564.00 | 541.00 | 917.00 | 850.00 |
| 40 pages / 5,040 column inches | 575.00 | 555.00 | 531.00 | 899.00 | 826.00 |
| 60 pages / 7,560 column inches | 564.00 | 544.00 | 518.00 | 889.00 | 819.00 |
| 100 pages / 12,600 column inches | 547.00 | 530.00 | 500.00 | 876.00 | 817.00 |
| 250 pages / 31,500 column inches | 539.00 | 518.00 | 488.00 | 856.00 | 792.00 |
| 500 pages / 63,000 column inches | 521.00 | 505.00 | 473.00 | 833.00 | 770.00 |

[^0]Sunday Styles Retail Rates for Page 2, The Moment, On the Street, Evening Hours and Other Franchise Positions

| Net — No Advertising Agency Commission <br> Nationwide Distriloution | Column Inch Rate <br> Sunday |
| :--- | :--- |
| Open | $\$ 1,031.00$ |
| 1 page / 126 column inches or 13 times | 860.00 |
| 5 pages / 630 column inches or 26 times | 840.00 |
| 10 pages / 1,260 column inches or 52 times | 793.00 |
| 20 pages / 2,520 column inches | 748.00 |
| 30 pages / 3,780 column inches | 713.00 |
| 40 pages / 5,040 column inches | 697.00 |
| 60 pages / 7,560 column inches | 678.00 |
| 100 pages / 12,600 column inches | 667.00 |
| 250 pages / 31,500 column inches | 641.00 |
| 500 pages / 63,000 column inches | 617.00 |

Note: Available sizes: $2 \times 7$ and $6 \times 7$. Availability is limited.

## Other Position \& Premium Charges

| Weekday | Available Sizes | Column <br> Inch Rate |
| :--- | :--- | :---: |
| Pages 2-3, Home Section* | $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5$ | $\$ 64$ |
| Weekday/Sunday |  |  |
| Top of Advertising - page 2, 3, 4, 5 | $2 \times 14,2 \times 10,2 \times 7,2 \times 5.25,2 \times 3.25$ | $\$ 117$ |
| Next to or following reading matter - page 2-3 | $2 \times 14,2 \times 10,2 \times 7.2 \times 5.25,2 \times 3.25$ | 132 |
| Section back pages (reserved) | Full pages only | 7,700 |

* Home Section published on Thursdays, new nationwide distribution only. If pages 2 or 3 are not available, ad will be published in The Home Section at Times' option without position charge.


## Color Advertising - Retail

|  | N.Y. Regional <br> Weekday | N.Y. Regional <br> Sunday | Nationwide <br> Weekday | Nationwide <br> Sunday |
| :--- | :---: | :---: | :---: | :---: |
| $1 / 2$ page to full page* | $\$ 26,600$ | $\$ 30,800$ | $\$ 30,800$ | $\$ 34,500$ |
| Less than 1/2 page | 19,100 | 21,700 | 21,700 | 24,700 |

* Full pages only in many sections. Contact your account manager for further information.

Additional color production charges will be incurred for the following: Late material submission (\$500), additional rounds of color correction (\$250), extra proofs (\$100), cancellation of order after color material has been processed (\$500).
Contact the Color Services department at (212) 556-7729 for details.
Color premiums are set to reflect a $3 \%$ missed color variance. Missed color in excess of $3 \%$ of the press run will be credited accordingly.

Retail Stores - Run of Paper

| New York Regional <br> Net — No Advertising Agency Commission | _ Column Inch Rate |  |
| :---: | :---: | :---: |
|  | Weekday | Sunday |
| Open | \$563.00 | \$861.00 |
| 1 page / 126 column inches or 13 times | 470.00 | 720.00 |
| 5 pages / 630 column inches or 26 times | 456.00 | 703.00 |
| 10 pages / 1,260 column inches or 52 times | 435.00 | 667.00 |
| 20 pages / 2,520 column inches | 417.00 | 623.00 |
| 30 pages / 3,780 column inches | 398.00 | 598.00 |
| 40 pages / 5,040 column inches | 389.00 | 581.00 |
| 60 pages / 7,560 column inches | 377.00 | 569.00 |
| 100 pages / 12,600 column inches | 363.00 | 555.00 |
| 250 pages / 31,500 column inches | 350.00 | 539.00 |
| 500 pages / 63,000 column inches | 335.00 | 512.00 |

Single-Advertiser Cabooses (WE-Prints) — Retail

| Net - No Advertising <br> Agency Commission | - Daily |  |  | Sunday |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manhattan | N.Y. Region | Nationwide | Manhattan | N.Y. Region | Nationwide |
| 8-page broadsheet or 16 page tabloid: |  |  |  |  |  |  |
| Black and White | \$ 88,600 | \$253,300 | \$281,200 | \$126,400 | \$361,300 | \$400,800 |
| Color | 141,800 | 405,300 | 449,900 | 202,200 | 578,100 | 641,300 |

Other printing and distribution options are available as well as weekday distribution.
Please contact your Account Manager to discuss specifications and availability, which is limited.

## Sunday Metropolitan Retail Advertising

## The City

| Net — No Advertising Agency Commission | Column Inch Rate <br> Sunday |
| :--- | :---: |
| Open | $\$ 202.00$ |
| $1 / 2$ page / 63 column inches or 13 times | 169.00 |
| 1 page / 126 column inches or 26 times | 156.00 |
| 5 pages / 630 column inches or 39 times | 152.00 |
| 10 pages / 1,260 column inches or 52 times | 146.00 |
| 20 pages / 2,520 column inches | 138.00 |
| 40 pages / 5,040 column inches | 130.00 |
| 100 pages / 12,600 column inches | 126.00 |

Combination Rates* (for Retail Stores Only)
Weekday
Same size ad must run and must be submitted on one insertion order.
Weekday ad run in combination with Sunday Suburban Metropolitan within 5 days.

| New York Region | $\$ 346.00$ | - |
| :--- | ---: | :--- |
| Nationwide | 392.00 | - |

* Limited to the following units: $6 \times 21,6 \times 18,6 \times 10.5,5 \times 21$ and $3 \times 21$.

Position Charges: Page 2 or 3
SAU sizes available: $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5$ - $\$ 54.00$
Distribution limited to Manhattan, Brooklyn, Staten Island, and lower Bronx.
Note: Part-run column inches and/or insertions will not be applied to fulfillment of full-run contract.

New Jersey Metropolitan

| Net — No Advertising Agency Commission <br> Retail | Column Inch Rate <br> Sunday |
| :--- | :---: |
| Open | $\$ 190.00$ |
| $1 / 2$ page / 63 column inches or 13 times | 156.00 |
| 1 page / 126 column inches or 26 times | 150.00 |
| 5 pages / 630 column inches or 39 times | 147.00 |
| 10 pages / 1,260 column inches or 52 times | 143.00 |
| 20 pages / 2,520 column inches | 135.00 |
| 40 pages / 5,040 column inches | 130.00 |
| 100 pages / 12,600 column inches | 125.00 |

## Combination Rates* (for Retail Stores Only)

## Weekday

Same size ad must run and must be submitted on one insertion order.
Weekday ad run in combination with Sunday Suburban Metropolitan within 5 days.

| New York Region | $\$ 262.00$ | - |
| :--- | :---: | :---: |
| Nationwide | 313.00 | - |

* Limited to the following units: $6 \times 21,6 \times 18,6 \times 10.5,5 \times 21$ and $3 \times 21$.

Position Charges: Page 2-3, Back Cover
SAU sizes available: $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5,3 \times 10.5,4 \times 10.5$ - $\$ 39.00$
Note: Part-run column inches and/or insertions will not be applied to fulfillment of full-run contract.

| Long Island Metropolitan <br> Net - No Advertising Agency Commission | Column Inch Rate - <br> Sunday |
| :--- | :---: |
| Open | $\$ 185.00$ |
| $1 / 2$ page / 63 column inches or 13 times | 152.00 |
| 1 page / 126 column inches or 26 times | 148.00 |
| 5 pages / 630 column inches or 39 times | 145.00 |
| 10 pages / 1,260 column inches or 52 times | 136.00 |
| 20 pages / 2,520 column inches | 132.00 |
| 40 pages / 5,040 column inches | 127.00 |
| 100 pages / 12,600 column inches | 121.00 |

## Combination Rates* (for Retail Stores Only)

## Weekday

Same size ad must run and must be submitted on one insertion order.
Weekday ad run in combination with Sunday Suburban Metropolitan within 5 days.

| New York Region | $\$ 262.00$ | - |
| :--- | :---: | :---: |
| Nationwide | 313.00 | - |

* Limited to the following units: $6 \times 21,6 \times 18,6 \times 10.5,5 \times 21$ and $3 \times 21$.

Position Charges: Page 2, 3, 4, Back Cover
SAU sizes available: $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5$,
$3 \times 10.5,4 \times 10.5,6 \times 21$, Back Cover - \$ 39.00
Note: Part-run column inches and/or insertions will not be applied to fulfillment of full-run contract.

Westchester Metropolitan

| Net — No Advertising Agency Commission | Column Inch Rate <br> Sunday |
| :--- | ---: |
| Open | $\$ 139.00$ |
| $1 / 2$ page / 63 column inches or 13 times | 113.00 |
| 1 page / 126 column inches or 26 times | 111.00 |
| 5 pages / 630 column inches or 39 times | 106.00 |
| 10 pages / 1,260 column inches or 52 times | 102.00 |
| 20 pages / 2,520 column inches | 97.00 |
| 40 pages / 5,040 column inches | 95.00 |
| 100 pages / 12,600 column inches | 93.00 |

Combination Rates* (for Retail Stores Only)
Weekday
Same size ad must run and must be submitted on one insertion order.
Weekday ad run in combination with Sunday Suburban Metropolitan within 5 days.

| New York Region | $\$ 262.00$ | - |
| :--- | ---: | :--- |
| Nationwide | 313.00 | - |

* Limited to the following units: $6 \times 21,6 \times 18,6 \times 10.5,5 \times 21$ and $3 \times 21$.

Position Charges: Page 2, 3, 4, Back Cover
SAU sizes available: $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5,3 \times 10.5,4 \times 10.5$

| Page 2-3, back cover | - | $\$ 25.00$ |
| :--- | :--- | :--- | :--- |
| Page 4 | - | 17.00 |

Note: Part-run column inches and/or insertions will not be applied to fulfillment of full-run contract.


## Combination Rates* (for Retail Stores Only)

Weekday
Same size ad must run and must be submitted on one insertion order.
Weekday ad run in combination with Sunday Suburban Metropolitan within 5 days.

| New York Region | $\$ 262.00$ | - |
| :--- | :---: | :---: |
| Nationwide | 313.00 | - |

* Limited to the following units: $6 \times 21,6 \times 18,6 \times 10.5,5 \times 21$ and $3 \times 21$.


## Connecticut Metropolitan | CONTINUED

Position Charges: Page 2, 3, 4, Back Cover
SAU sizes available: $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5,3 \times 10.5,4 \times 10.5$

| Page 2-3, back cover | - | $\$ 25.00$ |
| :--- | :--- | :--- | :--- |
| Page 4 | - | 15.00 |

Note: Part-run column inches and/or insertions will not be applied to fulfillment of full-run contract

## Multiple Units in Metropolitan

Discounts are available for advertisers running 3 or 4 units of the same size ad on the same day across one or more of the Metropolitan sections. Three units on the same day receive a $10 \%$ discount and 4 or 5 units receive $15 \%$.

## Color in Metropolitan

| Quarter Page or Larger | Sunday |
| :--- | :--- |
| City, New Jersey or Long Island | Add $\$ 4,640$ to unit rate |
| Westchester or Connecticut | Add $\$ 3,490$ to unit rate |

Contact your Account Manager for further details.
Color premiums are set to reflect a 3\% missed color variance. Missed color in excess of $3 \%$ of the press run will be credited accordingly.

## 2013 Retail Advertising Rates for The New York Times Magazine

Net - No Advertising Agency Commission

| Four Collor | Open rate | 3 Pages | 6 Pages | 12 Pages | 18 Pages | 30 Pages | 60 Pages |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Page | $\$ 91,025$ | $\$ 86,465$ | $\$ 83,755$ | $\$ 81,010$ | $\$ 78,285$ | $\$ 75,550$ | $\$ 72,825$ |
| 2/3 page | 66,430 | 63,105 | 61,120 | 59,115 | 57,130 | 55,130 | 53,140 |
| 1/2 page | 60,770 | 57,735 | 55,920 | 54,095 | 52,285 | 50,440 | 48,630 |
| Facing 1/2 page* | 116,745 | 110,915 | 107,410 | 103,910 | 100,405 | 96,910 | 93,400 |
| Fireplace Unit | 100,130 | 95,110 | 92,130 | 89,110 | 86,115 | 83,105 | 80,110 |
| 1/3 page (horizontal)/Strip Ad | 50,070 | 47,565 | 46,085 | 44,570 | 43,055 | 41,560 | 40,055 |
| 1/3 page (vertical) | 50,070 | 47,565 | 46,085 | 44,570 | 43,055 | 41,560 | 40,055 |
| Square Third | 40,275 | 38,245 | 37,040 | 35,850 | 34,645 | 33,435 | 32,230 |

Black \& White

| Page | $\$ 62,410$ | $\$ 59,295$ | $\$ 57,425$ | $\$ 55,550$ | $\$ 53,675$ | $\$ 51,790$ | $\$ 49,920$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| 2/3 page | 39,330 | 37,360 | 36,185 | 34,995 | 33,810 | 32,645 | 31,460 |
| 1/2 page | 37,105 | 35,245 | 34,125 | 33,005 | 31,895 | 30,785 | 29,680 |
| Facing 1/2 page* | 71,030 | 67,470 | 65,345 | 63,200 | 61,080 | 58,945 | 56,815 |
| Fireplace Unit | 68,650 | 65,225 | 63,170 | 61,105 | 59,045 | 56,970 | 54,910 |
| 1/3 page (horizontal)/Strip Ad | 27,085 | 25,730 | 24,920 | 24,115 | 23,295 | 22,485 | 21,675 |
| $1 / 3$ page (vertical) | 27,085 | 25,730 | 24,920 | 24,115 | 23,295 | 22,485 | 21,675 |
| Square Third | 21,800 | 20,705 | 20,055 | 19,405 | 18,755 | 18,095 | 17,440 |

* For two facing $1 / 2$ page horizontal ads.


## Note

- Magazine and ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a 15\% premium; 3rd cover is charged a $10 \%$ premium; 4th cover (four-color only) is charged a $17 \%$ premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a $10 \%$ premium.
- Two-color rates are plus $5.5 \%$ of black and white rates.

2013 Retail Advertising Rates for The New York Times T Magazines
Net - No Advertising Agency Commission

| FOUR COLOR | OPEN | 3 PGS | 6 PGS | 12 PGS | 18 PGS | 30 PGS | 60 PGS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Page | \$91,025 | \$86,465 | \$83,755 | \$81,010 | \$78,285 | \$75,550 | \$72,825 |
| 4/5 Page | \$81,010 | \$76,955 | \$74,535 | \$72,100 | \$69,670 | \$67,230 | \$64,815 |
| 3/5 Page | \$66,430 | \$63,105 | \$61,120 | \$59,115 | \$57,130 | \$55,130 | \$53,140 |
| 1/2 Page | \$60,770 | \$57,735 | \$55,920 | \$54,095 | \$52,285 | \$50,440 | \$48,630 |
| Facing 1/2 Page* | \$116,745 | \$110,915 | \$107,410 | \$103,910 | \$100,405 | \$96,910 | \$93,400 |
| Fireplace Unit | \$100,130 | \$95,110 | \$92,130 | \$89,110 | \$86,115 | \$83,105 | \$80,110 |
| Strip Ad | \$50,065 | \$47,580 | \$46,075 | \$44,565 | \$43,065 | \$41,560 | \$40,060 |
| 2/5 Page | \$50,065 | \$47,580 | \$46,075 | \$44,565 | \$43,065 | \$41,560 | \$40,060 |
| Square Third | \$40,275 | \$38,245 | \$37,040 | \$35,850 | \$34,645 | \$33,435 | \$32,230 |
| BLACK \& WHITE | OPEN | 3 PGS | 6 PGS | 12 PGS | 18 PGS | 30 PGS | 60 PGS |
| Page | \$62,410 | \$59,295 | \$57,425 | \$55,550 | \$53,675 | \$51,790 | \$49,920 |
| 4/5 Page | \$54,660 | \$51,920 | \$50,290 | \$48,645 | \$47,005 | \$45,365 | \$43,735 |
| 3/5 Page | \$39,330 | \$37,360 | \$36,185 | \$34,995 | \$33,810 | \$32,645 | \$31,460 |
| 1/2 Page | \$37,105 | \$35,245 | \$34,125 | \$33,005 | \$31,895 | \$30,785 | \$29,680 |
| Facing 1/2 Page* | \$71,030 | \$67,470 | \$65,345 | \$63,200 | \$61,080 | \$58,945 | \$56,815 |
| Fireplace Unit | \$68,650 | \$65,225 | \$63,170 | \$61,105 | \$59,045 | \$56,970 | \$54,910 |
| Strip Ad | \$27,090 | \$25,740 | \$24,920 | \$24,125 | \$23,295 | \$22,485 | \$21,665 |
| 2/5 Page | \$27,090 | \$25,740 | \$24,920 | \$24,125 | \$23,295 | \$22,485 | \$21,665 |
| Square Third | \$21,800 | \$20,705 | \$20,055 | \$19,405 | \$18,755 | \$18,095 | \$17,440 |

* For two facing $1 / 2$ page horizontal ads.


## Note

- Magazine \& ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a 15\% premum; 3rd cover charged a 10\% premium; 4th cover (four-color only) is charged a $17 \%$ premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a $10 \%$ premium.
- Two-color rates are plus $5.5 \%$ of black and white rates.


## Retail FSI Rates

Sunday and Weekday Distribution
Preprinted Tabloid Sections and Free Standing Inserts
Net - No Advertising Agency Commission; Cost per Thousand (CPM)
(These rates are only for FSI's featuring a single retail advertiser)

| Minimum Order: 25,000 inserts |  |  |  |  |  |  | For Every Additional |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2-4 | 6-8 | 10-12 | 14-16 | 18-20 | 22-24 |  |
| Annual Volume | Pages | Pages | Pages | Pages | Pages | Pages | 4 Pages Addl |
| 25,000-49,000 | \$124.95 | \$173.40 | \$192.10 | \$210.80 | \$221.00 | \$230.35 | \$5.10 |
| 50,000-499,000 | 113.05 | 159.80 | 173.40 | 189.55 | 200.60 | 211.65 | 5.10 |
| 500,000-999,000 | 101.15 | 140.25 | 155.55 | 167.45 | 181.05 | 192.95 | 5.10 |
| 1 million | 93.50 | 114.75 | 129.20 | 140.25 | 148.75 | 159.80 | 5.10 |
| 5 million | 90.10 | 110.50 | 121.55 | 133.45 | 141.10 | 151.30 | 5.10 |
| 10 million | 84.15 | 105.40 | 113.05 | 124.95 | 135.15 | 141.95 | 5.10 |
| 20 million | 79.05 | 101.15 | 107.95 | 113.90 | 124.95 | 135.15 | 5.10 |
| 30 million | 73.10 | 96.05 | 102.00 | 109.65 | 114.75 | 128.35 | 5.10 |
| 40 million | 66.30 | 90.95 | 96.90 | 102.85 | 109.65 | 114.75 | 5.10 |

See FSI Rate Card for additional rates and other information.

## Retail Product Manufacturers

## Manufacturers - Run of Paper <br> (Cosmetics/Fragrances, Fashion Apparel \& Accessories, Home Furnishings)

|  | Column Inch Rate <br> Nationwide <br> Neekday <br> Sunday |  |
| :--- | ---: | :--- |
| Open | $\$ 1,243.00$ | $\$ 1,393.00$ |
| 1 page / 126 column inches or 26 times | $1,155.00$ | $1,251.00$ |
| 5 pages / 630 column inches or 39 times | $1,130.00$ | $1,230.00$ |
| 10 pages / 1,260 column inches | $1,105.00$ | $1,218.00$ |
| 20 pages / 2,520 column inches | $1,064.00$ | $1,206.00$ |
| 40 pages / 5,040 column inches | $1,040.00$ | $1,193.00$ |
| New York Regional Distribution | Weekday | Sunday |
| Open | $\$ 1,183.00$ | $\$ 1,327.00$ |
| 1 page / 126 column inches or 26 times | $1,097.00$ | $1,190.00$ |
| 5 pages / 630 column inches or 39 times | $1,072.00$ | $1,168.00$ |
| 10 pages / 1,260 column inches | $1,051.00$ | $1,157.00$ |
| 20 pages / 2,520 column inches | $1,009.00$ | $1,145.00$ |
| 40 pages / 5,040 column inches | 992.00 | $1,132.00$ |

## Cooperative - Run of Paper



Note: Cooperative advertising must contain dealer listings.

| New York Regional Distrilbution | Welumn Inch Rate <br>  <br> Sunday |  |
| :--- | :---: | :---: |
| Open | $\$ 737.00$ | $\$ 1,125.00$ |
| 1 page / 126 column inches | 651.00 | 971.00 |
| 5 pages / 630 column inches | 632.00 | 945.00 |
| 10 pages / 1,260 column inches | 617.00 | 918.00 |
| 20 pages / 2,520 column inches | 597.00 | 892.00 |
| 40 pages / 5,040 column inches | 563.00 | 810.00 |
| 75 pages / 9,150 column inches | 518.00 | 748.00 |

Note: Cooperative advertising must contain dealer listings.

## Color Advertising

|  | N.Y. Regional <br> Weekclay | N.Y. Regional <br> Sunday | Nationwide <br> Weekday | Nationwide <br> Sunday |
| :--- | :---: | :---: | :---: | :---: |
| $1 / 2$ page to full page* | $\$ 31,500$ | $\$ 36,100$ | $\$ 36,100$ | $\$ 41,200$ |
| Less than 1/2 page | 21,900 | 25,300 | 25,300 | 28,900 |

* Full pages only in many sections. Contact your account manager for further information.

Additional color production charges will be incurred for the following: Late material submission (\$500), additional rounds of color correction (\$250), extra proofs (\$100), cancellation of order after color material has been processed (\$500). Contact the Color Services Department at (212) 556-7729 for details. Color premiums are set to reflect a $3 \%$ missed color variance. Missed color in excess of $3 \%$ of the press run will be credited accordingly.

## ROP Position Charges

| Weekday | Available sizes | Column <br> Inch Rate |
| :--- | :--- | :---: |
| Pages 6-15, Main News* | All standard units | $\$$ |
| Pages 2-3, Home Section** | $2 \times 10.5,2 \times 7,2 \times 5.25,2 \times 3.5$ | 75.00 |
| Section back pages (reserved; add to unit price) | Full pages only | $8,900.00$ |
| Sunday Styles premium for page 2, Pulse, Evening Hours <br> and On the Street | $2 \times 7,6 \times 7$ | Add $10 \%$ |

[^1]
## Single-Advertiser Cabooses (WE-Prints) — General

|  |  | Dailly |  |  | - Sunday |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manhattan | N.Y. Region | Nationwide | Manhattan | N.Y. Region | Nationwide |
| 8-page broadsheet or 16 page tabloid: |  |  |  |  |  |  |
| Black and White | \$104,300 | \$298,000 | \$330,900 | \$148,800 | \$425,000 | \$471,500 |
| Color | 166,900 | 476,800 | 529,400 | 238,100 | 680,000 | 754,400 |

Other printing and distribution options are available as well as weekday distribution.
Please contact your Account Manager to discuss specifications and availability, which is limited.

General Advertising Rates for The New York Times Magazine

| Four Color | Open Rate | 3 Pages | 6 Pages | 12 Pages | 18 Pages | 30 Pages | 60 Pages |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Page | $\$ 107,075$ | $\$ 101,720$ | $\$ 98,510$ | $\$ 95,300$ | $\$ 92,085$ | $\$ 88,880$ | $\$ 85,655$ |
| 2/3 page | 78,145 | 74,235 | 71,890 | 69,535 | 67,200 | 64,855 | 62,510 |
| 1/2 page | 71,520 | 67,950 | 65,785 | 63,650 | 61,505 | 59,350 | 57,215 |
| Facing 1/2 page* | 137,370 | 130,490 | 126,375 | 122,240 | 118,135 | 114,015 | 109,885 |
| Fireplace Unit | 117,785 | 111,890 | 108,360 | 104,830 | 101,295 | 97,770 | 94,220 |
| 1/3 page (horizontal)/Strip Ad | 58,905 | 55,955 | 54,215 | 52,430 | 50,650 | 48,890 | 47,120 |
| 1/3 page (vertical) | 58,905 | 55,955 | 54,215 | 52,430 | 50,650 | 48,890 | 47,120 |
| Square Third | 47,395 | 45,020 | 43,600 | 42,185 | 40,760 | 39,330 | 37,915 |

Black \& White

| Page | $\$ 73,420$ | $\$ 69,755$ | $\$ 67,560$ | $\$ 65,345$ | $\$ 63,150$ | $\$ 60,945$ | $\$ 58,745$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| 2/3 page | 46,280 | 43,950 | 42,570 | 41,170 | 39,795 | 38,415 | 37,010 |
| 1/2 page | 43,640 | 41,445 | 40,145 | 38,835 | 37,535 | 36,230 | 34,900 |
| Facing 1/2 page* | 83,555 | 79,375 | 76,880 | 74,365 | 71,865 | 69,345 | 66,850 |
| Fireplace Unit | 80,760 | 76,730 | 74,315 | 71,880 | 69,465 | 67,040 | 64,620 |
| $1 / 3$ page (horizontal)/Strip Ad | 31,865 | 30,270 | 29,315 | 28,370 | 27,405 | 26,450 | 25,495 |
| $1 / 3$ page (vertical) | 31,865 | 30,270 | 29,315 | 28,370 | 27,405 | 26,450 | 25,495 |
| Square Third | 25,640 | 24,360 | 23,585 | 22,815 | 22,050 | 21,280 | 20,530 |

* For two facing $1 / 2$ page horizontal ads.


## Note

- Magazine and ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a $15 \%$ premium; 3rd cover is charged a $10 \%$ premium; 4th cover (four-color only) is charged a $17 \%$ premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a $10 \%$ premium.
- Two-color rates are plus $5.5 \%$ of black and white rates.

2013 General Advertising Rates for The New York Times T Magazines

| FOUR COLOR | OPEN | 3 PGS | 6 PGS | 12 PGS | 18 PGS | 30 PGS | 60 PGS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Page | \$107,075 | \$101,720 | \$98,510 | \$95,300 | \$92,085 | \$88,880 | \$85,655 |
| 4/5 Page | \$95,325 | \$90,560 | \$87,700 | \$84,840 | \$81,980 | \$79,120 | \$76,255 |
| 3/5 Page | \$78,145 | \$74,235 | \$71,890 | \$69,535 | \$67,200 | \$64,855 | \$62,510 |
| 1/2 Page | \$71,520 | \$67,950 | \$65,785 | \$63,650 | \$61,505 | \$59,350 | \$57,215 |
| Facing 1/2 Page* | \$137,370 | \$130,490 | \$126,375 | \$122,240 | \$118,135 | \$114,015 | \$109,885 |
| Fireplace Unit | \$117,785 | \$111,890 | \$108,360 | \$104,830 | \$101,295 | \$97,770 | \$94,220 |
| Strip Ad | \$58,905 | \$55,955 | \$54,215 | \$52,430 | \$50,650 | \$48,890 | \$47,120 |
| 2/5 Page | \$58,905 | \$55,955 | \$54,215 | \$52,430 | \$50,650 | \$48,890 | \$47,120 |
| Square Third | \$47,395 | \$45,020 | \$43,600 | \$42,185 | \$40,760 | \$39,330 | \$37,915 |
| BLACK \& WHITE | OPEN | 3 PGS | 6 PGS | 12 PGS | 18 PGS | 30 PGS | 60 PGS |
| Page | \$73,420 | \$69,755 | \$67,560 | \$65,345 | \$63,150 | \$60,945 | \$58,745 |
| 4/5 Page | \$64,330 | \$61,120 | \$59,190 | \$57,245 | \$55,325 | \$53,405 | \$51,460 |
| 3/5 Page | \$46,280 | \$43,950 | \$42,570 | \$41,170 | \$39,795 | \$38,415 | \$37,010 |
| 1/2 Page | \$43,640 | \$41,445 | \$40,145 | \$38,835 | \$37,535 | \$36,230 | \$34,900 |
| Facing 1/2 Page* | \$83,555 | \$79,375 | \$76,880 | \$74,365 | \$71,865 | \$69,345 | \$66,850 |
| Fireplace Unit | \$80,760 | \$76,730 | \$74,315 | \$71,880 | \$69,465 | \$67,040 | \$64,620 |
| Strip Ad | \$31,865 | \$30,270 | \$29,315 | \$28,370 | \$27,405 | \$26,450 | \$25,495 |
| 2/5 Page | \$31,865 | \$30,270 | \$29,315 | \$28,370 | \$27,405 | \$26,450 | \$25,495 |
| Square Third | \$25,640 | \$24,360 | \$23,585 | \$22,815 | \$22,050 | \$21,280 | \$20,530 |

* For two facing $1 / 2$ page horizontal ads.


## Note

- Magazine \& ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a $15 \%$ premum; 3rd cover charged a $10 \%$ premium; 4th cover (four-color only) is charged a $17 \%$ premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a $10 \%$ premium.
- Two-color rates are plus $5.5 \%$ of black and white rates.

See the 2013 T Magazine Rate Card for additional rates, discounts and other information.


[^0]:    Note: Page 2 to 5 only $2 \times 7$ ads allowed on weekdays; $2 \times 7,2 \times 10.5,2 \times 5$ on Sundays. Availability is limited.

[^1]:    * For nationwide ads, pages 6-15 premium is added to applicable column inch from nationwide rate tabloid.
    ** Home Section published on Thursdays, Nationwide distribution only. If pages 2 or 3 are not available, ad will be published in the Home Section at the Times's option without position charge.

