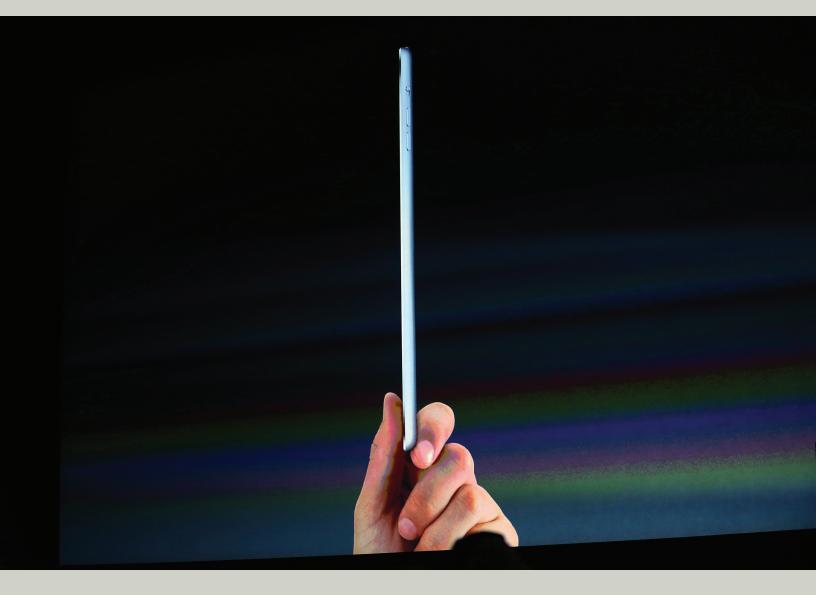
2013 Advertising Rates Effective January 1, 2013





Technology & Telecommunications Advertising Rates & Units

| Units | Special Size Discount 8% | Number of Columns 6 6 6 6 6 6 6 5 5 | Width 11.55" 11.55" 11.55" 11.55" 11.55" 11.55" 9.6" | Depth 21" 18" 14" 10.5" 7" 5.25" 21" | Column Inches 126.0 108.0 84.0 63.0 42.0 31.5 | Page (126 Column Inches) 100.0% 85.7 66.7 50.0 33.3 25.0 |
|--|--------------------------------|---|---|---|--|---|
| 6 X 18 6 X 14 6 X 10.5 (half-page horizontal) 6 X 7 6 X 5.25 5 X 21 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | 8% | 6 6 6 6 5 5 | 11.55" 11.55" 11.55" 11.55" 11.55" 9.6" | 18" 14" 10.5" 7" 5.25" | 108.0 84.0 63.0 42.0 | 85.7 66.7 50.0 33.3 |
| 6 X 14 6 X 10.5 (half-page horizontal) 6 X 7 6 X 5.25 5 X 21 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | | 6 6 6 5 5 | 11.55" 11.55" 11.55" 11.55" 9.6" | 14" 10.5" 7" 5.25" | 84.0 63.0 42.0 | 66.7 50.0 33.3 |
| 6 X 10.5 (half-page horizontal) 6 X 7 6 X 5.25 5 X 21 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | | 6 6 5 5 | 11.55" 11.55" 11.55" 9.6" | 10.5" 7" 5.25" | 63.0 42.0 | 50.0 33.3 |
| 6 X 7 6 X 5.25 5 X 21 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | | 6 6 5 5 | 11.55" 11.55" 9.6" | 7" 5.25" | 42.0 | 33.3 |
| 6 X 5.25 5 X 21 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | | 6 5 5 | 11.55" 9.6" | 5.25" | | |
| 5 X 21 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | | 5 5 | 9.6" | | 31.5 | 25.0 |
| 5 X 15.75 5 X 14 5 X 10.5 5 X 7 4 X 21 | | 5 | | 21" | | |
| 5 X 14 5 X 10.5 5 X 7 4 X 21 | | | 9.6" | | 105.0 | 83.3 |
| 5 X 10.5 5 X 7 4 X 21 | | 5 | | 15.75" | 78.75 | 62.5 |
| 5 X 7 4 X 21 | | | 9.6" | 14" | 70.0 | 55.6 |
| 4 X 21 | | 5 | 9.6" | 10.5" | 52.5 | 41.7 |
| | | 5 | 9.6" | 7" | 35.0 | 27.8 |
| 4 X 18 | | 4 | 7.65" | 21" | 84.0 | 66.7 |
| | | 4 | 7.65" | 18" | 72.0 | 57.1 |
| 4 X 15.75 | | 4 | 7.65" | 15.75" | 63.0 | 50.0 |
| 4 X 14 | | 4 | 7.65" | 14" | 56.0 | 44.4 |
| 4 X 10.5 | | 4 | 7.65" | 10.5" | 42.0 | 33.3 |
| 4 X 7 | | 4 | 7.65" | 7" | 28.0 | 22.2 |
| 4 X 5.25 | | 4 | 7.65" | 5.25" | 21.0 | 16.7 |
| 3 X 21 (half-page vertical) | | 3 | 5.7" | 21" | 63.0 | 50.0 |
| 3 X 18 | | 3 | 5.7" | 18" | 54.0 | 42.9 |
| 3 X 15.75 | | 3 | 5.7" | 15.75" | 47.25 | 37.5 |
| 3 X 14 | | 3 | 5.7" | 14" | 42.0 | 33.3 |
| 3 X 10.5 (quarter page) | | 3 | 5.7" | 10.5" | 31.5 | 25.0 |
| 3 X 7 | | 3 | 5.7" | 7" | 21.0 | 16.7 |
| 3 X 5.25 | | 3 | 5.7" | 5.25" | 15.75 | 12.5 |
| 2 X 21 | | 2 | 3.75" | 21" | 42.0 | 33.3 |
| 2 X 18 | | 2 | 3.75" | 18" | 36.0 | 28.6 |
| 2 X 15.75 | | 2 | 3.75" | 15.75" | 31.5 | 25.0 |
| 2 X 14 | | 2 | 3.75" | 14" | 28.0 | 22.2 |
| 2 X 10.5 | | 2 | 3.75" | 10.5" | 21.0 | 16.7 |
| 2 X 7 | | 2 | 3.75" | 7" | 14.0 | 11.1 |
| 2 X 5.25 | | 2 | 3.75" | 5.25" | 10.5 | 8.3 |
| 2 X 3.5 | | 2 | 3.75" | 3.5" | 7.0 | 5.6 |
| 2 X 3 | | 2 | 3.75" | 3" | 6.0 | |

2

| | | Unit Size | | | % Broadsheet |
|--------------------------|--------------------------|--|---|--|---|
| Special Size Discount | Number of Columns | Width | Depth | Column Inches | Page (126 Column Inches) |
| | 2 | 3.75" | 2" | 4.0 | 3.2 |
| | 1 | 1.8" | 21" | 21.0 | 16.7 |
| | 1 | 1.8" | 18" | 18.0 | 14.3 |
| | 1 | 1.8" | 15.75" | 15.75 | 12.5 |
| | 1 | 1.8" | 14" | 14.0 | 11.1 |
| | 1 | 1.8" | 10.5" | 10.5 | 8.3 |
| | 1 | 1.8" | 7" | 7.0 | 5.6 |
| | 1 | 1.8" | 5.25" | 5.25 | 4.2 |
| | 1 | 1.8" | 3.5" | 3.5 | 2.8 |
| | 1 | 1.8" | 3" | 3.0 | 2.4 |
| | 1 | 1.8" | 2" | 2.0 | 2.0 |
| | 1 | 1.8" | 1.5" | 1.5 | 1.5 |
| | 1 | 1.8" | 1" | 1.0 | 1.0 |
| | 13 | 23.75" | 21" | 273.0 | _ |
| | 13 | 23.75" | 18" | 234.0 | _ |
| | 13 | 23.75" | 14" | 182.0 | _ |
| | 13 | 23.75" | 10.5" | 136.5 | _ |
| | 11 | 19.85" | 21" | 231.0 | _ |
| | Special Size Discount | Discount Columns 2 1 13 13 13 13 | Special Size DiscountNumber of ColumnsWidth23.75"11.8"1323.75"1323.75"1323.75" | Special Size DiscountNumber of ColumnsWidthDepth23.75"2"11.8"21"11.8"18"11.8"15.75"11.8"15.75"11.8"14"11.8"10.5"11.8"10.5"11.8"5.25"11.8"3.5"11.8"3.5"11.8"3.5"11.8"3.5"11.8"1.5"11.8"1.5"11.8"1.5"11.8"1.5"11.8"1.5"11.8"1.5"11.8"1.5"11.8"1.5"1323.75"18"1323.75"14" | Special Size Discount Number of Columns Width Depth Icolumn Inches 2 3.75" 2" 4.0 1 1.8" 21" 21.0 1 1.8" 21" 21.0 1 1.8" 18" 18.0 1 1.8" 18" 18.0 1 1.8" 15.75" 15.75 1 1.8" 14" 14.0 1 1.8" 10.5" 10.5 1 1.8" 10.5" 10.5 1 1.8" 3.5" 5.25 1 1.8" 3.5" 3.5 1 1.8" 3.5" 3.5 1 1.8" 3.5" 3.0 1 1.8" 3.5" 3.5 1 1.8" 1.5" 1.5 1 1.8" 1.5" 1.5 1 1.8" 1.5" 1.5 1 1.8" 1.5" 1.5 |

New York Times Advertising Units | CONTINUED

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10% above the column inch rate.

Minimum ROP Depth Requirement

| Columns | Depth | NYT Unit Number | |
|---------|-------|-----------------|--|
| 6 | 7" | 6 x 7 | |
| 5 | 7" | 5 x 7 | |
| 4 | 5.25" | 4 x 5.25 | |
| 3 | 5.25" | 3 x 5.25 | |
| 2 | 2" | 2 x 2 | |
| 1 | 1" | 1 x 1 | |

Technology & Telecommunications ROP Rates

| | ——— Colur | Column Inch Rate | | | |
|----------------------------------|-----------|------------------|--|--|--|
| Nationwide Distribution | Weekday | Sunday | | | |
| Open | \$1,331 | \$1,495 | | | |
| 1 page / 126 column inches | 1,233 | 1,336 | | | |
| 2 pages / 252 column inches | 1,195 | 1,294 | | | |
| 5 pages / 630 column inches | 1,148 | 1,250 | | | |
| 10 pages / 1,260 column inches | 1,123 | 1,235 | | | |
| 20 pages / 2,520 column inches | 1,080 | 1,224 | | | |
| 40 pages / 5,040 column inches | 1,059 | 1,212 | | | |
| 60 pages / 7,560 column inches | 1,023 | 1,188 | | | |
| 75 pages / 9,450 column inches | 1,001 | 1,171 | | | |
| 100 pages / 12,600 column inches | 961 | 1,131 | | | |
| 150 pages / 18,900 column inches | 904 | 1,028 | | | |
| 200 pages / 25,200 column inches | 875 | 981 | | | |
| 250 pages / 31,500 column inches | 843 | 932 | | | |
| | | | | | |

Combination Rates

For Daily/Sunday and ROP/Magazine combination information, please call your account manager.

For Sports and New York Sections take 10% off Nationwide rates.

First National/International News Page

| | U | Unit 6 x 3 | | | |
|-------------------------|----------|------------|----------|----------|--|
| Nationwide Distribution | Weekday | Sunday | Weekday | Sunday | |
| Open | \$30,545 | \$34,215 | \$53,455 | \$59,875 | |
| 6 times in one year | 25,735 | 28,825 | 45,040 | 50,440 | |
| 13 times in one year | 24,765 | 27,735 | 43,340 | 48,540 | |
| 26 times in one year | 23,835 | 26,690 | 41,710 | 46,710 | |
| 52 times in one year | 22,900 | 25,650 | 40,075 | 44,885 | |
| | | | | | |

First National News page — Facing page (full page only) available Monday to Saturday, add 15% premium charge to applicable contract level.

Op-Ed Page

| Nationwide Distribution | Weekday | |
|-------------------------|----------|--|
| Open | \$53,455 | |
| 6 times in one year | 45,040 | |
| 13 times in one year | 43,340 | |
| 26 times in one year | 41,710 | |
| 52 times in one year | 40,075 | |

Ad size is modular — 6.85" wide by 9.3" in depth, and may only be submitted in B&W format.

Op-Ed reservations and cancellations must be done 5 business days prior to publication.

To obtain a copy of the Op-Ed guidelines, please call your account manager or COF at (212) 556-7777.

Sunday editorial position is full page only. Please contact your account manager for details.

Cooperative

| Nationwide Distribution | Colum Weekday | n Inch Rate —— Sunday |
|--------------------------------|------------------|--------------------------|
| Open | \$910 | \$1,388 |
| 1 page / 126 column inches | 805 | 1,204 |
| 2 pages / 252 column inches | 780 | 1,164 |
| 5 pages / 630 column inches | 744 | 1,114 |
| 10 pages / 1,260 column inches | 723 | 1,083 |
| 20 pages / 2,520 column inches | 702 | 1,047 |
| 40 pages / 5,040 column inches | 665 | 952 |
| 75 pages / 9,450 column inches | 608 | 885 |

| New York Regional Distribution | Column Inch Rate Weekday Sunday | | |
|--------------------------------|------------------------------------|---------|--|
| Open | \$830 | \$1,263 | |
| 1 page / 126 column inches | 732 | 1,096 | |
| 2 pages / 252 column inches | 708 | 1,058 | |
| 5 pages / 630 column inches | 675 | 1,009 | |
| 10 pages / 1,260 column inches | 660 | 984 | |
| 20 pages / 2,520 column inches | 637 | 952 | |
| 40 pages / 5,040 column inches | 604 | 867 | |
| 75 pages / 9,450 column inches | 553 | 801 | |

Combination Rates

For Daily/Sunday and ROP/Magazine combination information, please call your account manager.

To qualify for cooperative rates, advertising must contain dealer listings.

Franchise Position Charges

Section back page (reserved).

Add \$8,900 to unit price.

Color Premiums

| Four Color | N.Y. Regional Weekday | N.Y. Regional Sunday | Nationwide Weekday | Nationwide Sunday | |
|------------------------|-----------------------------|----------------------------|-----------------------|----------------------|--|
| 1/2 page to full page* | \$31,500 | \$36,100 | \$36,100 | \$41,200 | |
| Less than 1/2 page | 21,900 | 25,300 | 25,300 | 28,900 | |

*Full pages only in some sections. Contact your account manager for further information.

Additional color production charges will be incurred for the following: late material submission (\$500), additional rounds of color correction (\$250), extra proofs (\$100), cancellation order after color material has been processed (\$500).

Contact the Color Services Department at (212) 556-7729 for details.

Color premiums are set to reflect a 3% missed color variance. Missed color in excess of 3% of the press run will be credited accordingly.

The New York Times Magazine 2013 Advertising Rates

| Four Color | Open Rate | 3 Pages | 6 Pages | 12 Pages | 18 Pages | 30 Pages | 60 Pages |
|-------------------------|------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Page | \$107,075 | \$101,720 | \$ 98,510 | \$ 95,300 | \$ 92,085 | \$ 88,880 | \$ 85,655 |
| 2/3 page | 78,145 | 74,235 | 71,890 | 69,535 | 67,200 | 64,855 | 62,510 |
| 1/2 page | 71,520 | 67,950 | 65,785 | 63,650 | 61,505 | 59,350 | 57,215 |
| Facing 1/2 page* | 137,370 | 130,490 | 126,375 | 122,240 | 118,135 | 114,015 | 109,885 |
| Fireplace Unit | 117,785 | 111,890 | 108,360 | 104,830 | 101,295 | 97,770 | 94,220 |
| 1/3 page (horizontal)/S | Strip Ad 58,905 | 55,955 | 54,215 | 52,430 | 50,650 | 48,890 | 47,120 |
| 1/3 page (vertical) | 58,905 | 55,955 | 54,215 | 52,430 | 50,650 | 48,890 | 47,120 |
| Square Third | 47,395 | 45,020 | 43,600 | 42,185 | 40,760 | 39,330 | 37,915 |

Black & White

| Page | \$73,420 | \$69,755 | \$67,560 | \$65,345 | \$63,150 | \$60,945 | \$58,745 |
|--------------------------------|----------|----------|----------|----------|----------|----------|----------|
| 2/3 page | 46,280 | 43,950 | 42,570 | 41,170 | 39,795 | 38,415 | 37,010 |
| 1/2 page | 43,640 | 41,445 | 40,145 | 38,835 | 37,535 | 36,230 | 34,900 |
| Facing 1/2 page* | 83,555 | 79,375 | 76,880 | 74,365 | 71,865 | 69,345 | 66,850 |
| Fireplace Unit | 80,760 | 76,730 | 74,315 | 71,880 | 69,465 | 67,040 | 64,620 |
| 1/3 page (horizontal)/Strip Ad | 31,865 | 30,270 | 29,315 | 28,370 | 27,405 | 26,450 | 25,495 |
| 1/3 page (vertical) | 31,865 | 30,270 | 29,315 | 28,370 | 27,405 | 26,450 | 25,495 |
| Square Third | 25,640 | 24,360 | 23,585 | 22,815 | 22,050 | 21,280 | 20,530 |
| | | | | | | | |

* For two facing 1/2 page horizontal ads.

Note

• Magazine and ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.

• Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.

• Covers: 2nd cover is charged a 15% premium; 3rd cover is charged a 10% premium; 4th cover (four-color only) is charged a 17% premium.

• Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a 10% premium.

 \bullet Two-color rates are charged a 5.5% premium over black and white rates.

2013 General Advertising Rates for The New York Times T Magazines

| FOUR COLOR | OPEN | 3 PGS | 6 PGS | 12 PGS | 18 PGS | 30 PGS | 60 PGS |
|------------------|-----------|-----------|-----------|---------------|---------------|-----------|-----------|
| Page | \$107,075 | \$101,720 | \$98,510 | \$95,300 | \$92,085 | \$88,880 | \$85,655 |
| 4/5 Page | \$95,325 | \$90,560 | \$87,700 | \$84,840 | \$81,980 | \$79,120 | \$76,255 |
| 3/5 Page | \$78,145 | \$74,235 | \$71,890 | \$69,535 | \$67,200 | \$64,855 | \$62,510 |
| 1/2 Page | \$71,520 | \$67,950 | \$65,785 | \$63,650 | \$61,505 | \$59,350 | \$57,215 |
| Facing 1/2 Page* | \$137,370 | \$130,490 | \$126,375 | \$122,240 | \$118,135 | \$114,015 | \$109,885 |
| Fireplace Unit | \$117,785 | \$111,890 | \$108,360 | \$104,830 | \$101,295 | \$97,770 | \$94,220 |
| Strip Ad | \$58,905 | \$55,955 | \$54,215 | \$52,430 | \$50,650 | \$48,890 | \$47,120 |
| 2/5 Page | \$58,905 | \$55,955 | \$54,215 | \$52,430 | \$50,650 | \$48,890 | \$47,120 |
| Square Third | \$47,395 | \$45,020 | \$43,600 | \$42,185 | \$40,760 | \$39,330 | \$37,915 |
| BLACK & WHITE | OPEN | 3 PGS | 6 PGS | 12 PGS | 18 PGS | 30 PGS | 60 PGS |
| Page | \$73,420 | \$69,755 | \$67,560 | \$65,345 | \$63,150 | \$60,945 | \$58,745 |
| 4/5 Page | \$64,330 | \$61,120 | \$59,190 | \$57,245 | \$55,325 | \$53,405 | \$51,460 |
| 3/5 Page | \$46,280 | \$43,950 | \$42,570 | \$41,170 | \$39,795 | \$38,415 | \$37,010 |
| 1/2 Page | \$43,640 | \$41,445 | \$40,145 | \$38,835 | \$37,535 | \$36,230 | \$34,900 |
| Facing 1/2 Page* | \$83,555 | \$79,375 | \$76,880 | \$74,365 | \$71,865 | \$69,345 | \$66,850 |
| Fireplace Unit | \$80,760 | \$76,730 | \$74,315 | \$71,880 | \$69,465 | \$67,040 | \$64,620 |
| Strip Ad | \$31,865 | \$30,270 | \$29,315 | \$28,370 | \$27,405 | \$26,450 | \$25,495 |
| 2/5 Page | \$31,865 | \$30,270 | \$29,315 | \$28,370 | \$27,405 | \$26,450 | \$25,495 |
| Square Third | \$25,640 | \$24,360 | \$23,585 | \$22,815 | \$22,050 | \$21,280 | \$20,530 |

* For two facing 1/2 page horizontal ads.

Note

• Magazine & ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.

• Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.

• Covers: 2nd cover is charged a 15% premum; 3rd cover charged a 10% premium; 4th cover (four-color only) is charged a 17% premium.

• Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a 10% premium.

• Two-color rates are plus 5.5% of black and white rates.

See the 2013 T Magazine Rate Card for additional rates, discounts and other information.