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## **Boston Pizza Quick Facts**

- Boston Pizza is Canada's No. 1 casual dining brand (according to NPD Group's CREST® survey, the industry's gold standard for market research information)
- More than **325** restaurants across Canada from coast to coast
- System-wide gross sales exceeded \$830 million in 2008
- Employs more than 16,000 people across Canada
- Each store employs approximately 50 100 staff
- Serves more than **38 million** customers annually
- All but three restaurants in Canada are owned by independent franchisees; others are corporately owned
- More than 50 locations in U.S. and one in Mexico operate under the brand "Boston's The Gourmet Pizza"
- Same store sales growth has averaged 5.7% annually over the past 10 years
- Restaurants are renovated every seven years
- More than 100 menu items including Health Check<sup>™</sup> options
- The Boston Pizza Foundation has raised more than \$9 million for various Canadian charities since its inception in 1990
- Monthly cash distributions from the Boston Pizza Royalties Income Fund have increased thirteen times since its IPO in July 2002, for a total increase of 38%
- A member of Canada's 50 Best Managed Companies since 1994 and a Platinum Club member since 2003
- Named No. 3 in Canada's 10 Most Admired Corporate Cultures<sup>™</sup> by Waterstone Human Capital in 2007 and 2008
- Named Franchisor of the Year by the Quebec Franchise Council in 2007