



2010

MAZZONI CENTER
ANNUAL REPORT

OUR PEOPLE, **OUR CARE**

OUR MISSION

To provide quality comprehensive health and wellness services in an LGBT-focused environment, while preserving the dignity and improving the quality of life of the individuals we serve.

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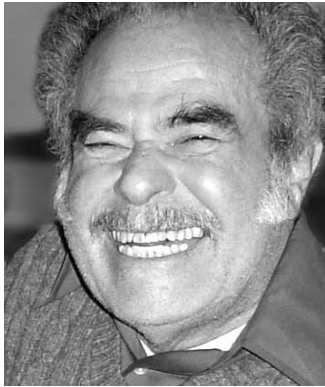
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WE REMEMBER



Dr. Walter Lear 1923–2010

In June 2010 we lost a dear friend and a committed activist, not just for the civil rights of the LGBT community, but for the health and wellbeing of all Philadelphians.

Dr. Walter Lear was a committed physician, outspoken health advocate for LGBT individuals, and a true humanitarian. A native of Brooklyn, New York, he was born in 1923 and went on to receive degrees from Harvard College (B.S), Long Island College of Medicine (M.D.), and Columbia University (M.S.). In the 1960s, Dr. Lear left New York to become the Philadelphia health commissioner and later became the executive director of Philadelphia General Hospital and then the regional health commissioner for the Pennsylvania Department of Health.

As one of few “out” gay public officials, Dr. Lear was a leading advocate for the inclusion of sexual orientation in civil rights provisions barring discrimination. He was influential in ensuring the passage of the Philadelphia Gay Rights Bill in 1982. In 1984, Mayor Wilson Goode appointed Lear as the first openly gay member of the City’s Human Relations Commission.

Throughout his career, Lear sought to improve the lives of ordinary people by broadening access to quality healthcare, especially to those who were marginalized in society because of their sexuality. In 1979, Lear and a small group of others founded Lavender Health, the first health center in Philadelphia dedicated to meeting the unique needs of the city’s gay and lesbian community. That organization would become Mazzoni Center, and we continue to be the only organization providing comprehensive health and wellness to LGBT people.

Lear’s determination to help others was truly unmatched and the extent of his work is far reaching. He helped found the Gay and Lesbian Community Center (now the William Way Center), the Philadelphia AIDS Task Force, and the Maternity Care Coalition of Greater Philadelphia. In addition, he also convened the first national conference on AIDS in the 1980s before the disease received any widespread attention from the media or government. In the 1970s, he was a part of a small group that helped to desegregate medical schools in Philadelphia. Moreover, Lear was visionary in his advocacy for expanded access to healthcare beyond gays and lesbians, to include communities of color facing similar barriers to care. Toward the end of his life, his research interests included documenting the 100+ year struggle to obtain universal healthcare.

As an active member in the American Public Health Association (APHA) for over 50 years, Lear championed a number of causes involving minority health, social justice, and health issues facing lesbian, gay, bisexual, and transgender people. The APHA recognized Lear’s vast work and activism at their 134th annual meeting where they awarded him the Helen Rodriguez-Trias Award for Social Justice.

Walter Lear will be sorely missed by many within our community, and most especially by those of us who have the privilege of continuing to carry out his vision of equal access to comprehensive and compassionate healthcare for all.

A MESSAGE FROM THE BOARD PRESIDENT



We are proud to be leading the way, and laying the groundwork for a healthier, more equitable future for all of us.

For many years people have looked to Mazzoni Center as a leader in the provision of healthcare and related services to Philadelphia's LGBT population. The organization is justifiably proud that several of its programs have become models both here in the city and around the country. Not only is Mazzoni Center the oldest AIDS organization in the Commonwealth of Pennsylvania, but its programs in prevention, testing, care services, and other areas continue to be recognized as among the very best.

In a time of great economic hardship and uncertainty such as we have faced over the last twelve months, it would be fair to anticipate a certain level of retrenchment. It would be understandable if the agency were to scale back on its services, its promises, its goals.

I am pleased to report that the opposite has been taking place at Mazzoni Center in FY2010. In fact our roster of services has expanded, and our commitment to meeting the needs of the LGBT community and others in Philadelphia continues to grow.

There can be no doubt that dramatic cuts in budgeting for HIV and other LGBT programs at the federal, state and city levels have had an impact at Mazzoni Center, as it has at other non-profit organizations across the state and around the country. As traditional sources of funding are shrinking, we are forced to work harder to seek out new and innovative streams of revenue, and to identify greater efficiencies in the delivery of our services.

In all of these efforts I am proud to report that the agency has succeeded, and that our forward momentum continues. We are grateful for the support of the many individuals who have contributed in the past year; to the foundations who have given generously in support of our programs; to the volunteers who give their time in the office, or at special events; to the staff whose hard work and commitment are the backbone of all that we do; and last but not least to the patients and clients who choose Mazzoni Center and who trust us with their most essential needs.

We look forward to the future with excitement and determination. Mazzoni Center will continue to anticipate the challenges as well as the opportunities that lie ahead, to identify new ways to engage with our constituents and to provide the highest quality programs and services that are needed most.

We are proud to be leading the way, and laying the groundwork for a healthier, more equitable future for all of us.

Michael J. Wolf, M.D.

President, Board of Directors

A MESSAGE FROM THE EXECUTIVE DIRECTOR



Thanks to the dedication of our staff, the generosity of individual patrons, corporate sponsors, public and private foundations, and volunteers, we continue to move ahead.

Mazzoni Center celebrated a major anniversary this year, and while we take great pride in the accomplishments of our first thirty years, we recognize that there is much more work to be done.

FY2010 was a challenging year for us financially, as it was for many others in the non-profit sector, particularly those who provide HIV/AIDS services. Yet, despite the hostile economic climate, and thanks to our donors and supporters, we were able to end the year on a strong financial footing and without a deficit. It was also an invigorating year in which we were fortunate to welcome new staff, expand existing programs, and welcome new services.

When the opportunity to incorporate legal services to our existing continuum of comprehensive care presented itself, we knew it was a step in the right direction for us—we believe strongly that equality and civil rights represent a vital component of an individual's wellbeing. This made legal services a natural extension of our mission as an organization, and a complement to everything else that we do. We feel privileged to provide this service, and to ensure that the LGBT community in our region has access to knowledgeable and affordable legal representation.

Another area of major new initiatives at Mazzoni Center this year was the significant expansion in youth programming. Adolescents and young adults, particularly LGBT, are often an overlooked and underserved population, for a variety of reasons. Some are dealing with an unstable home situation, others with unemployment and/or lack of insurance, still others with depression, homophobia, or substance abuse. We also knew the statistics on homelessness among LGBT youth were alarming. We saw that many young people were missing their medical appointments, and not getting the care that they need.

In September 2009 we launched our youth drop in program, designed to let young people access our health services on their terms, at their convenience, and for any health concern they might have. We also help connect them to “wrap-around” services in behavioral health, substance abuse, education and vocational training, legal services, and dental screenings. The response has been enormous, indicating that not only is there a high demand for the services we are providing, but that we are successfully meeting the needs of those who seek us out.

We are proud of these new programs, and equally proud of the ongoing success of our other core services. We continue to lead the way in prevention and testing, as the number one community-based provider of services in Philadelphia. We continue to be the only provider of primary care and mental and behavioral healthcare services in the region that specifically targets the needs of the LGBT population. Through our education programs we're empowering young leaders from a new generation to lead the charge against bullying, harassment and violence in schools.

Thanks to the dedication of our staff, the generosity of individual patrons, corporate sponsors, public and private foundations, and volunteers, we continue to move ahead.

On the pages that follow you'll get to meet some of the real people who have been impacted by our services. Theirs are the stories that keep us motivated, energized, and truly excited about the future.

Nurit L. Shein
Executive Director

MAZZONI CENTER **BY THE NUMBERS**

Mazzoni Center provided **5,010** HIV antibody tests in FY2010, and continues to be the largest and most effective community-based provider of HIV/STD testing services in Philadelphia. **87%** of individuals who tested positive for HIV through Mazzoni Center were successfully linked into medical care. The last five years have seen a **340%** increase in youth accessing medical services, and a **446%** increase in adolescent medical visits. **Approximately 40%** of Mazzoni Center clients have accessed more than one of our programs or services. In its first six months of operation Mazzoni Center Legal Services had **214** requests for assistance; the department averages **15-20** active docketed cases at any given time. **In FY 2010 our education staff trained 400** teachers, guidance counselors, administrators, school police, support staff, and students at more than **25** Philadelphia middle and high schools on how to create safe and supportive environments for LGBTQ students. Mazzoni Center's case managers assisted clients in scheduling and/or attending **3,949** medical appointments in FY 2010. **More than 1,400** people attended the 9th annual Philadelphia Trans Health Conference in June 2010, making it the largest event of its kind in the U.S. Over the past three years we have seen a **21%** increase in utilization of our food bank services.

CLIENT STATISTICS

Mazzoni Center touched the lives of **33,117** individuals this year. **18,117** people received one or more direct services, such as medical, legal, testing, case management, or housing; and about **15,000** were engaged through our community outreach efforts.

Statistics refer to clients reached by direct services.

GENDER

Male **62%**
Female **24%**
Transgender **14%**

AGE RANGE

under 18 **7%**
18–24 **19%**
25–40 **39%**
41–55 **27%**
55 and over **8%**

RACE/ETHNICITY

African-American **53%**
Caucasian **35%**
Hispanic/Latino **8%**
Asian/Pacific Islander **2%**
Other **2%**

SEXUAL ORIENTATION


Gay **45%**
Lesbian **11%**
Bisexual **10%**
Heterosexual **32%**
Questioning **2%**

CLIENT UTILIZATION BY DEPARTMENT

Medical **26%**
Care services **15%**
Behavioral health **3.5%**
HIV testing **28%**
Prevention **25%**
Legal services **1.5%**
Housing **1%**



Preston and Yizhar



“They made me feel very comfortable, and I was able to ask any question or discuss any problem without being judged.”

RESPECTFUL CARE

Spend a little time with Preston and Yizhar, and you can't help but notice the affection and good humor that radiates from this Lawnside, NJ-based pair. A chance meeting in Center City brought them together the year after Yizhar emigrated to the U.S. from Israel, and they've been a couple for 15 years now. Each of them owns a business: Preston is a plumbing contractor and Yizhar is a realtor who also runs a residential and commercial cleaning firm. They juggle busy, demanding schedules, and taking care of their health is a priority for both men.

“I've been coming to Mazzoni Center since the early 2000s,” Yizhar says. He had read about our HIV testing services in the Philadelphia Gay News, and one evening he met members of our Community Engagement Team out on 12th Street, where they were distributing brochures. “I'd heard about Mazzoni Center, and decided to come in and check it out,” Yizhar says.

He was impressed with the testing experience, and the follow-up discussion he had with a counselor on staff, so Yizhar continued to come for regular check-ups. Soon he had Preston coming to Mazzoni Center as well.

“We'd been checking our STD and HIV status every six months with our previous physician (a large corporate provider),” Preston explains. “We didn't particularly care for that practice because we had never seen the same doctor twice, and each time they would ask why we were coming to have these tests done.”

At Mazzoni Center they found a provider with far greater awareness and sensitivity to their healthcare needs, as Yizhar explains: “They made me feel very comfortable, and I was able to ask any question or discuss any problem without being judged.” When they learned that Mazzoni Center was opening a primary health care facility at 809 Locust Street in 2007, both men decided to give it a try. They've been satisfied patients of Dr. Robert Winn ever since.

Preston describes his previous medical practice as more of a “factory, where they would shuttle you in like cattle.” At Mazzoni Center, he says “I felt immediately at home. I felt the same response from the doctors and all of the staff at Mazzoni Center,” Preston explains. “They don't just say ‘what brings you in today?’—they ask ‘how are you?’” he says. “And they really want to know how I am.”



“I see myself as part of a social justice movement, and I see Mazzoni Center as a part of that, too.”

Charlene

HOLISTIC CARE

Since Charlene first arrived in Philadelphia 21 years ago she has accomplished remarkable things: overcoming a drug addiction, embracing her identity as a transgender woman, and coming into her own as an activist on behalf of the HIV/AIDS and LGBT communities. For the past 18 years Charlene has been working in the AIDS service field, serving among other things as a transgender outreach education specialist at ActionAIDS, and in her current administrative position at the Philadelphia AIDS Consortium. She was instrumental in organizing the very first Trans-Health Conference in Philadelphia nearly ten years ago.

At that time, she explains, “Mazzoni Center was the agency that stepped up to be a fiscal sponsor of the Trans Health Conference, when we were just getting started.” Showing leadership on the issue of transgender health and visibility was a sign to Charlene that the agency shared her broad-based view of community. When she needed legal assistance she knew she could count on us for help.

At least two times Charlene’s transit pass had been refused by a SEPTA driver who questioned the gender marker on the pass, and whether it matched her appearance. She was usually on her way to work and eager to avoid a confrontation, so she would

pay the fare in cash and walk on. The third time it happened, and a driver loudly questioned her about the female designation on her transit pass, she knew that she had had enough. She took down the bus number and contacted Amara Chaudhry, then director of legal services at Equality Advocates Pennsylvania. In January of this year Equality Advocates Pennsylvania’s legal department officially became a program of Mazzoni Center, and Amara brought Charlene’s gender identity discrimination case with her.

The SEPTA case is still in its discovery phase, but she remains optimistic about the outcome. “I realize it’s a slow and tedious process, but I’m grateful that the organization is there to back me up,” she says.

Adding legal services seems to Charlene like a logical extension of Mazzoni Center’s mission. “There are three things that sum up a person: spirit, mind, and body,” she explains, “and I felt as if Mazzoni Center was supporting all these elements, the whole person, with their holistic approach to services. I see myself as part of a social justice movement,” Charlene says, “and I see Mazzoni Center as a part of that, too.”

HIGHLIGHTS

FROM OUR DEPARTMENTS AND SERVICES

Mazzoni Center has a unique and diverse client base and we've responded to our clients over the years by constantly assessing their needs and attempting to meet them as best we can. Our departments often work closely together, using a team approach to successfully integrate services in order to provide truly holistic care for our clients. **It is impossible to summarize all of our activities here. What follows is a series of brief highlights from each department over the past year.**

PREVENTION SERVICES

At a time when funding for health and human services and federal support for HIV prevention programs were severely reduced, Mazzoni Center initiated cost-effective and innovative approaches to intensify our efforts. Utilizing staff and volunteers our Prevention Services Department reached more than 10,000 people in our community through face to face interactions, and more than 5,000 through online efforts.

We continue to be the largest and most effective community-based provider of HIV/STD testing services in Philadelphia, and this year we expanded our STD screening to include oral, pharyngeal, rectal, or urine-based testing for gonorrhea and Chlamydia, in addition to our existing syphilis screening. We tested more than 5,000 individuals for HIV in FY2010. Of those who tested positive, 87% were successfully linked to care.

We can be proud of our success this year. **In June Mazzoni Center was selected by the Centers for Disease Control and Prevention and awarded a five-year, \$1.6 million HIV Prevention grant** to provide community education, HIV testing and counseling services, and a community-wide intervention to men who have sex with men in Philadelphia. Our 'GetREAL Philly' project was one of only twelve projects nationwide selected to present at the May 2010 National Youth Advocacy Coalition (NYAC) Best Practices Summit in Washington, DC. On the education front, the Ally Safe Schools Program, as a member of the School

District of Philadelphia's LGBTQ Advisory Committee, helped to initiate and produce a comprehensive LGBTQ Youth Community Resource Directory.

OPEN DOOR COUNSELING— BEHAVIORAL HEALTH SERVICES

Mazzoni Center's Open Door Counseling program is a licensed outpatient mental health and substance abuse treatment provider, offering quality professional, accessible and culturally-affirming psychotherapy and psychiatric services for Lesbian, Gay, Bisexual, Transgender, Queer and questioning (LGBTQ) individuals, couples and families who seek to enjoy healthy and fulfilling lives.

The program served more clients than ever this year, with a 26% increase in total caseload from 2009. Program funding comes from a nearly equal mix of third-party insurance (31%); public funding such as Medicaid and Medicare (35%); and private pay clients (34%). Of the private pay clients, 80% are lower income.

Our major areas of service in FY2010 were: individual therapy, which made up 44% of our caseload; group therapy, which has seen an increase of 7% from the previous year and represented 23% of our activity; psychiatric assessment and medication management at 8%; and drug or alcohol services which make

up 19% of our overall activity. Open Door served 621 unique individuals in FY2010. Approximately one-fourth of clients receiving services in this program are living with HIV/AIDS.

Our drug and alcohol/recovery services saw an increase of 4% over 2009, which we believe is a direct result of our new REACH program (Recovery, Empowerment and Community Health) - peer support services geared specifically toward gay, bisexual and men who have sex with men (MSM), particularly in communities of color. The program differentiates itself from other recovery and therapeutic programs primarily in its focus on utilizing peers to engage individuals in discussion about substance use and sexual risk behavior.

CARE SERVICES

Care Services encompasses a wide range of programs designed to support and assist patients at Mazzoni Center Family and Community Medicine (our health center), as well as individuals living in the Philadelphia region who are affected by HIV/AIDS and require additional assistance with crisis intervention, coordination of medical and mental health treatment, and navigating the social service systems. Our food bank, which provided 33,708 meals to individuals or families affected by HIV/AIDS in FY2010, is also a program of Care Services.

The close relationship of care services with our health center is significant, and we believe it contributes to successful outcomes for our clients. **Of the 540 HIV positive patients of MCFCM, 342 (63%) received assistance from Medical Case Management** for on-going case management services or short term HIV advocacy. Of the 71 HIV positive youth that receive medical care at MCFCM, 54 (76%) received Medical Case Management services.

Our case management staff saw a 6% increase in the number of clients they serve, and provided 15% more service units (an additional 2050 hours) in FY2010. All case management clients are assessed for insurance eligibility on a quarterly basis, and as a result 89% of our clients have health insurance. Of those that are uninsurable, our case managers ensure that they receive prescription coverage through Special Pharmaceutical Benefits Programs or other patient assistance programs. **Our clients have a 97% attendance rate for all medical appointments, with a 98% attendance rate for HIV medical appointments.**

Maintenance in medical care is a guarantee to better health outcomes. Advocating for our clients is how we do it. With more people being impacted by the dire economy, Medical Advocacy (MA) was an area of Care Services that saw explosive growth in FY2010: an 82% increase in the number of unduplicated clients, and 40% more service units. The MA team works with our health center patients and provides anything from a one-time intervention to ongoing support and continued monitoring of access to care. Their single most requested service is registration into prescription assistance programs. With a significant proportion of LGBT patients uninsured, these programs are vital for patients to have regular and affordable (free or low-cost) access to their health maintenance and medications.

Among the major initiatives of the Care Services department this year was the development and implementation of the weekly Youth Drop-In program at the health center, which was launched in September 2009. Each Wednesday from 5–7PM, youth ages 14-24 can access free medical care (primary care, family planning, HIV care, and transgender care), case management, HIV/STD counseling and testing, and other support services such as legal and mental health in a youth specific environment. These are among the most vulnerable members of our community. Many of the youth are uninsured and/or homeless. In the first year of the program, we saw a total of 363 unduplicated youth clients through the Youth Drop-In (for a total of 712 visits).

HOUSING

There is no more fundamental need for individuals and families affected by HIV than the need for stable and affordable housing. With increased medical costs and limited incomes, and in some cases a reduced ability to work due to AIDS and related illnesses, many people living with HIV or AIDS struggle to keep a roof over their head. That's why housing is a critical component of our services.

At the start of FY2010 our Housing Subsidy program managed 68 tenant-based housing slots, funded by the U.S. Department of Housing and Urban Development's (HUD) Housing Opportunities for Persons with AIDS (HOPWA) program. **After responding to a competitive RFP issued by HUD, we were awarded an additional 40 housing slots in December 2009,** with ten more slots awarded by the end of the fiscal year. We hired an addi-

tional full-time housing counselor to help with the expanded client list, and now have three full-time housing counselors managing 118 housing tenants. We're pleased to report the rapid and successful growth of our housing program.

MAZZONI CENTER FAMILY AND COMMUNITY MEDICINE

Our health center, which first opened in 2002 is now in its third full year of operation as Mazzoni Center Family and Community Medicine (MCFCM) at 809 Locust Street, with an active roster of more than 5,000 patients—a roster that continues to grow at a tremendous rate, with over 10% of our visits being new clients.

In order to meet the needs of our growing patient base, the health center added Dr. Andrew Goodman to its staff, which took us from 3.3 to 4.75 full-time clinical staff this year. Virginia Austin also joined the staff as practice manager. **Our health center treats patients of all ages, genders, and sexual orientations.** About 60% of patients are white, 27% are African-American, and 7% Latino. Transgender patients make up about 21% of our patient base.

Currently our insured patients make up about 65% of the overall patient roster, which helps us keep our services available and affordable for the uninsured. We have admitting privileges at Thomas Jefferson University Hospital, where we often refer patients to specialists. Through a partnership with Walgreens Pharmacy, we also offer a full-service pharmacy with a special expertise in HIV/AIDS, located at our 809 Locust St. offices.

The success of our family practice at MCFCM is a testimony to the needs of our community and the professional quality of our clinicians.

LEGAL SERVICES


Mazzoni Center's legal services department provides direct legal assistance for members of the LGBT community who could not otherwise afford representation. We serve individuals facing discrimination based on sexual orientation or gender identity, or who require legal assistance in the area of employment rights, family law, youth law, trans-specific services, estate and advance planning. We also take on cases which further advance the rights and protections of our communities. In addition, our

legal staff produces manuals and guides to help LGBT individuals in Pennsylvania understand their rights and protections, and offers training for legal professionals and social services providers.

The department is fortunate to have the support of a rotating team of legal interns, who are generally 2nd and 3rd year law students. The department is further assisted by a legal advisory board consisting of professional attorneys from around the region.

In its first six months as a Mazzoni Center program the department had a total of 214 intakes, or requests for service. We have represented a city-employed lifeguard who was physically assaulted on the job due to her transgender status; we argued the first same-sex divorce case in the Philadelphia Court of Common Pleas, Family Division; and we filed an amicus curiae (friend of the court) brief in support of the City of Philadelphia in *Cradle of Liberty (Boy Scouts of America) v. City of Philadelphia*, a case that made national headlines and examines the right of a publicly subsidized organization to have discriminatory admission, balanced against a municipality's right to enforce its anti-discrimination laws. Those are just a few highlights from a busy year.

Outside the courtroom Legal Services also had significant accomplishments. The staff was involved in this year's Trans-Health Conference, where they presented a full day of workshops addressing legal issues faced by transgender people, as well as a walk-in legal clinic for attendees of the conference. **In June 2010 Mazzoni Center's Legal Services program was awarded the H.O.P.E. award from Philadelphia Black Pride.**



“It’s not just the convenience, but the whole experience, and the way you’re treated. I feel like I’ve gotten spoiled here.”

Jessica



ACCESSIBLE CARE

Three years ago Jessica, a young marketing professional and Purdue University grad, was looking for a primary care practice in Center City Philadelphia with female providers. She was searching the website of her insurance company at the time, and as she describes: “I sort of happened upon Mazzoni Center as Mazzoni was one of the only places that had female providers listed.” She made an appointment, and was relieved to find a place close to her home with female providers.

Little did Jess know she would soon be facing a life-changing event: the very day she was scheduled for her next appointment, she learned that she’d been laid off from her job. “It happened in the morning,” she recalls, “and I was so distraught, I figured there was no point in going to the appointment as I would soon have no money to contribute toward healthcare.”

She phoned the health center to explain the situation, and to her surprise, they said, “no worries, come on in.” The person on the line had taken the time to tell her about Mazzoni’s sliding scale payments and about their knowledge of free programs that she could access if need be. Jess followed through with the appointment and saw her nurse practitioner, Kelly Lattanzi, CRNP, who had suspected signs of mild depression in Jess, and began to discuss some treatment options.

“I was really worried about the cost of medications,” Jess explains. She was already thinking about the implications of unemployment, the loss of her health insurance, and the very real possibility of having to leave her new home in the city. “This was a time when I was really trying to establish myself in Philadelphia,” she explains. “Losing my job and my healthcare coverage just seemed devastating.” The CRNP instantly put her at ease, explaining that there were many prescription assistance programs to help people who don’t have insurance. Looking back, Jess says, “If it weren’t for Mazzoni Center, it probably would have meant going back home and starting over.”

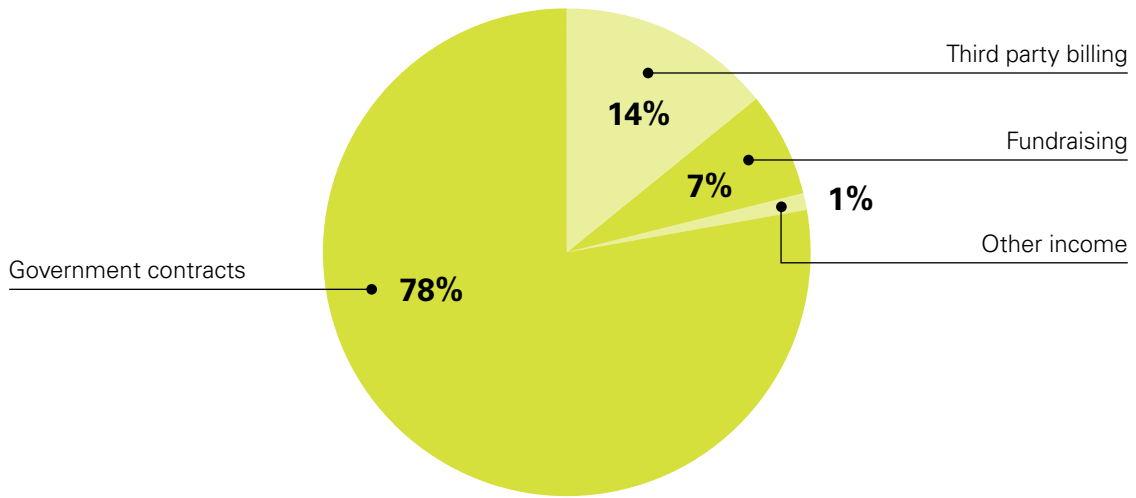
These days, things are looking decidedly brighter for Jessica. She’s still enjoying her Center City apartment, and her new job in product marketing has returned her to the ranks of the insured. She’s grateful for the help Mazzoni Center provided when she needed it most, and recently convinced her boyfriend to make an appointment. “It’s not just the convenience,” she says, “but the whole experience, and the way you’re treated. I feel like I’ve gotten spoiled here.”

STATEMENT OF AUDITED FINANCIAL POSITION

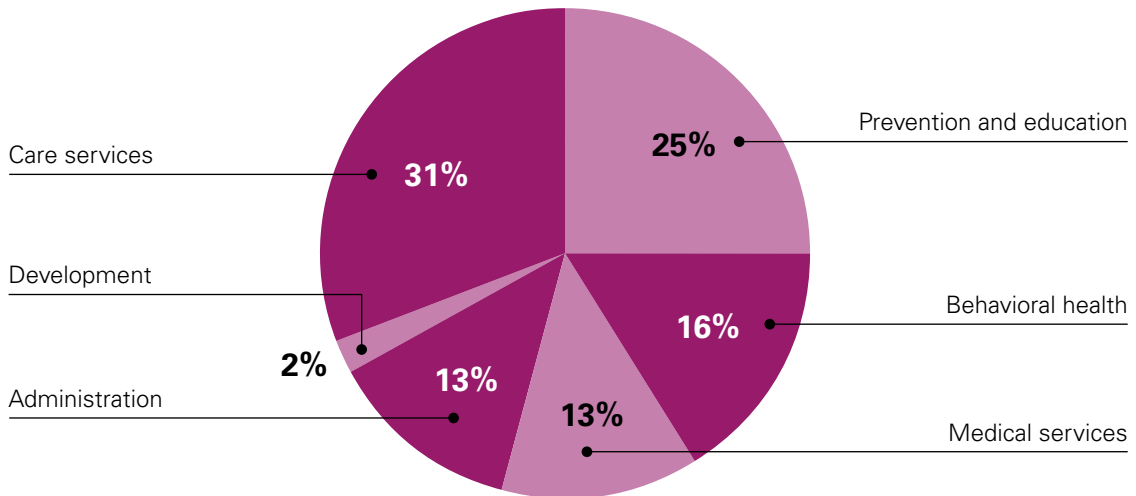
Year ending June 30, 2010

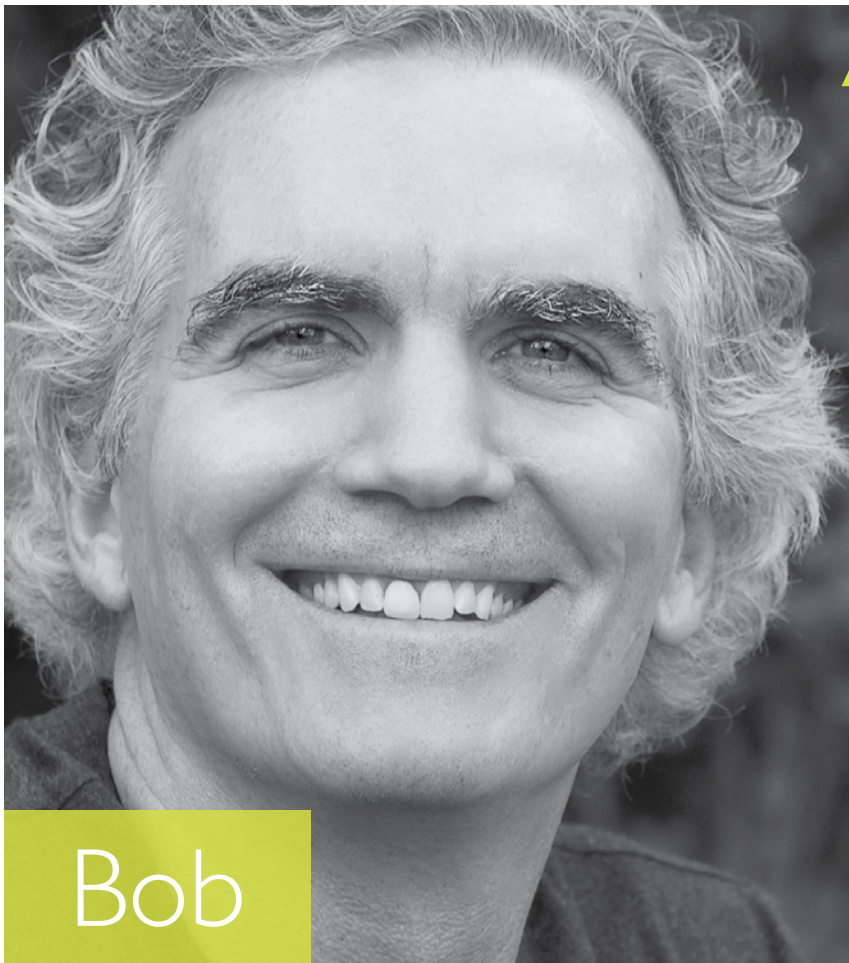
	Unrestricted	Temporarily restricted	Total
REVENUE AND OTHER SUPPORT			
Government contracts.....	\$5,066,611	\$ -	\$5,066,611
Fundraising	334,072	68,283	402,355
Third party billing	859,800	-	859,800
Other income	29,314	-	29,314
Subtotal	6,289,797	68,283	6,358,080
Net assets released from restrictions	127,840	(127,840)	-
Total revenue and other support	6,417,637	(59,557)	6,358,080
EXPENSES			
Program services	5,351,671	-	5,351,671
Support services	986,103	-	986,103
Total expenses	6,337,774	-	6,337,774
Change in net assets	79,863	(59,557)	20,306
Net assets, beginning of year	1,086,757	167,500	1,254,257
Net assets, end of year	\$1,166,620	\$ 107,943	\$1,274,563

Where does the money come from?



Where does the money go?





Bob

“I really like the idea that people who have insurance, as well as those who do not, can visit the same place, see the same professionals, and receive the same level of care.”

EQUITABLE CARE

Bob is not only a member of Mazzoni Center’s Board of Directors, he’s also a patient at Mazzoni Center Family and Community Medicine. A native of Philadelphia, he spent 20 years in New York City, where he attended college and law school and worked as a corporate attorney, before returning to his hometown.

“I’m HIV positive so I’m very aware of the need to have constant care,” Bob explains. “Four years ago my insurance policy changed and I could no longer go to Pennsylvania Hospital, where I had been receiving great care.”

Bob was aware of Mazzoni Center through friends in the gay community. “I had heard universal positive feedback,” he says, “but I have to admit that the medical snob side of me thought that I needed an expensive private doctor.”

When he showed up for his first appointment he immediately recognized his new physician, Dr. Nancy Brisbon, as a fellow parishioner at The Church of St. Luke and the Epiphany in Center City. Any reservations he may have had were instantly dismissed. “I was pleasantly surprised by the services, and the overall feeling,” he says.

Since that time Bob has been treated by various members of the MCFCM medical team, and says: “I’ve always liked the spirit of the staff. It’s a diverse group with a lot of good energy.”

These days Bob is busy training as a Bikram yoga instructor and has started teaching classes at a studio in Center City. Keeping up with his health is as important as ever, and so is giving back to the community through his time and service with organizations like Mazzoni Center. He thinks of it as “putting your money where your mouth is,” he says. “I wouldn’t join the board if I didn’t really believe in the organization.”

“It all goes back to a core belief I have,” he explains. “I really like the idea that people who have insurance, as well as those who do not, can visit the same place, see the same professionals, and receive the same level of care.”

WE THANK YOU

Mazzoni Center's programs and services are made possible through the generosity of a growing number of partners and supporters that include government and public funders, corporations and foundations, as well as numerous individual supporters. We gratefully acknowledge their generous contributions this year.

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Blahnik Appreciation Award

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Pursuit of Excellence Award

FORD FIESTA MOVEMENT (TEAM PHILLY)

Named Mazzoni Center one of "Ten Places We Want You to Love" in Philadelphia

LGBTQ YOUTH RESOURCE GUIDE

Produced by Mazzoni Center's Ally Safe Schools Program, in conjunction with School District of Philadelphia's LGBTQ Advisory Committee

NATIONAL YOUTH ADVOCACY COALITION (NYAC)

Selected GetREAL Philly as one of only twelve projects nationwide to present at the May 2010 NYAC Best Practices Summit in Washington, DC "Best Practices Working with LGBT Youth."

PHILADELPHIA BLACK GAY PRIDE H.O.P.E. AWARD (Helping Others Pursue their Endeavors)

Awarded to Mazzoni Center Legal Services

PHILADELPHIA BLACK GAY PRIDE

Named Recruitment Coordinator Tony Daniel a "Next Generation Leader" in April 2010

PHILADELPHIA GAY NEWS PINK PENNY AWARD 2010

Named Mazzoni Center Philadelphia's Favorite Place for LGBT Health Services

PHILADELPHIA PRIDE

Medical Director Dr. Robert Winn served as co-Grand Marshall of the Philadelphia Pride Parade in June 2010

PHILADELPHIA RAINBOW AWARDS 2010

*Recovery/Support/Prevention Award to Mazzoni Center
Health Care Professional Award to Dr. Robert Winn*

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