



## **TNCI Operating Company LLC Acquires Pac-West Telecomm Inc**

**SANTA BARBARA, CA August 27, 2013** - [TNCI](#) Operating Company LLC, an entity formed by Garrison Investment Group ("Garrison") and Blue Casa Telephone, announce the acquisition of UPH which includes Pac-West Telecomm Inc. With this acquisition, TNCI will operate Pac-West, PointOne and the UPH family of companies under the TNCI brand. Backed fully by Garrison, the management team at TNCI will ensure the quality of the brands remains at the same high level customers have grown accustomed. The acquisition is scheduled to close the week of September 9, 2013.

This strategic transaction will cement TNCI as one of the premier telecommunications providers on the West Coast. Each of the acquired companies will be rebranded to align with the current TNCI brand with email and website domains redirecting to TNCI upon completion of integration.

"This acquisition adds to the robustness of TNCI's network and the stability of the company, placing us on the path to becoming a national telecommunications Tier 1 provider of retail and wholesale services," states Jeff Compton, CEO and President of TNCI. "TNCI will continue the benchmark network Pac-West has built on the West Coast supported by our unmatched industry expertise."

"We are excited to continue to expand upon the assets of TNCI. The experienced executive leadership team at TNCI is well positioned to integrate the capabilities of Pac-West into its existing service offerings. We look forward to the future growth of this company," added David Thompson, Jr., Director at Garrison Investment Group.

Once the acquisition takes effect, TNCI will increase its network footprint in the nine states throughout the Western United States, giving TNCI one of the most dense retail and wholesale networks in the region. TNCI will also leverage the solid Hosted PBX solution Pac-West operates to increase the efficiency and quality of the premium services provided by its newly acquired subsidiaries to its current customer base.

### **About TNCI**

TNCI is a leading national telecommunications provider delivering an unmatched balance of industry experience and stability. Now more than ever, TNCI's proven ability to help its customers navigate a shifting and often times chaotic market presents unique opportunities for its customers to compete and win. TNCI's premier solutions include business VoIP, local phone services in 48 states, long distance, MPLS, Dedicated Internet Access, and more. As a single source for quality voice and data services, TNCI offers its customers unique opportunities for success. With its carefully orchestrated range of services and our committed team, TNCI helps to eliminate the obstacles organizations might face working with other communications providers.

For more information about TNCI, please visit [www.tncii.com](http://www.tncii.com).

### **About Garrison Investment Group**

Investment Group is an alternative investment and asset management firm founded in March 2007 and headquartered in New York. Garrison has approximately \$3.1 billion of committed and invested capital under management, a team of 62 employees, including 34 investment professionals with investments across corporate finance, real estate finance and structured finance.

To learn more about Garrison Investment Group, go to [www.garrisoninv.com](http://www.garrisoninv.com).

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