

**BUSINESS PUBLICATION CIRCULATION STATEMENT
FOR THE 6 MONTH PERIOD ENDED JUNE 2013**

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment, which must be made by the user of the report.

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About BPA Worldwide

A not-for-profit organization since 1931 and headquartered in Shelton, CT, USA, BPA has the largest membership of any media-auditing organization in the world, spanning more than 30 countries. The organization conducts 2,600+ audits for media brands in print, online/digital and live events. Additionally, under the iCompli brand, BPA documents compliance to defined standards including data protection, provides assurance of sustainability reporting, and verifies technology, service and privacy claims. BPA is supported by 2,700 advertiser and agency members.

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Official Publication of: None
Established: 1968
Issues per Year: 6



FIELD SERVED

BUSINESS FACILITIES serves the information needs for executives (in manufacturing and service industries as reported in Paragraph 3a herein).

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients are presidents, owners, other corporate management personnel and real estate managers.

AVERAGE NON-QUALIFIED CIRCULATION

NON-QUALIFIED Not Included Elsewhere	Copies
Other Paid Circulation _____	8
Advertiser and Agency _____	535
Rotated or Occasional _____	-
Allocated for Trade Shows and Conventions _____	400
Digital _____	-
All Other _____	1,163
TOTAL	2,106

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD

QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual _____	40,167	100.0	40,167	100.0	-	-
Sponsored Individually Addressed _____	-	-	-	-	-	-
Membership Benefit _____	-	-	-	-	-	-
Multi-Copy Same Addressee _____	-	-	-	-	-	-
Single Copy Sales _____	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	40,167	100.0	40,167	100.0	-	-

2. QUALIFIED CIRCULATION BY ISSUES FOR PERIOD

2013 Issue	Print (A)	Digital (B)	Total Qualified
January/February _____	37,810	2,690	40,500
March/April _____	35,000	5,000	40,000
May/June _____	35,000	5,000	40,000

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY/JUNE 2013

This issue is 0.6% or 250 copies below the average of the other 2 issues reported in Paragraph two.

This publication conforms to the uniform business/industry/occupational breakdown which was developed by the BPA advertiser, agency and publisher committee for the Economic Development Market in February 1985 and revised March 1988, requiring participating publications to report their circulation on a comparable basis by June 1990. A copy of the comparability brochure can be obtained from BPA.

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	Print (A)	Digital (B)	Chief Executive Officers, Partners, Chairmen, Presidents & Owners (A)	Vice Presidents, Treasurers, Secretaries and Other Corporate Officers (B)	Vice Presidents, Managers, and Directors of Real Estate and/or Facilities and Other Real Estate and Facility Personnel (C)	Corporate Managers and Directors (D)	Architects and Engineers (E)	Other Titled and Non Titled Personnel, Library & Company Copies (F&G)
Food and Kindred Products _____	2,120	5.3	2,084	36	1,960	52	59	37	3	9
Tobacco Products _____	13	-	12	1	8	1	3	1	-	-
Textile Mill Products _____	183	0.5	178	5	147	9	13	8	2	4
Apparel and Other Finished Products _____	176	0.4	163	13	132	12	15	11	3	3
Lumber and Wood Products _____	309	0.8	297	12	244	22	21	14	1	7
Furniture and Fixtures _____	267	0.7	244	23	217	22	13	8	2	5
Paper & Allied Products _____	194	0.5	182	12	141	11	14	18	5	5
Printing Publishing & Allied Products _____	1,437	3.6	1,403	34	1,316	41	33	33	2	12
Chemicals and Allied Products _____	1,171	2.9	1,155	16	1,067	28	30	23	12	11
Drugs & Pharmaceuticals (Note 1) _____	717	1.8	698	19	595	40	23	39	7	13
Petroleum Refining & Related Industries _____	192	0.5	189	3	152	11	16	5	2	6
Rubber and Miscellaneous Plastics Products _____	328	0.8	322	6	280	10	19	11	6	2
Plastics (Note 1) _____	780	2.0	770	10	723	14	14	15	3	11
Leather and Leather Products _____	36	0.1	36	-	34	-	1	1	-	-
Stone/Clay/Glass & Concrete Products _____	244	0.6	227	17	162	15	52	8	3	4
Primary Metal Industries _____	468	1.2	450	18	399	18	26	11	8	6
Fabricated Metal Products including Ordnance & Accessories _____	2,734	6.8	2,692	42	2,582	41	58	31	12	10
Machinery, except Electrical, including Computers & Office Equipment _____	1,735	4.3	1,700	35	1,625	26	43	23	6	12
Electrical Machinery, Equipment & Supplies _____	320	0.8	297	23	231	33	22	20	11	3
Electronic Components & Communications Equipment (Note 2) _____	284	0.7	262	22	186	23	30	32	8	5
Transportation Equipment _____	1,626	4.1	1,584	42	1,420	33	83	46	29	15
Professional Scientific & Controlling Instruments _____	326	0.8	319	7	299	5	12	6	3	1
Medical Instruments (Note 1) _____	139	0.3	129	10	99	8	16	9	5	2
Renewable Energy (Note 1) _____	1,109	2.8	1,083	26	695	18	17	187	5	187
Other Manufacturing Industries _____	4,244	10.6	4,179	65	3,935	103	95	51	15	45
Sub-Total: Manufacturing (Note 3)	21,152	52.9	20,655	497	18,649	596	728	648	153	378
Trucking and Warehousing _____	539	1.3	459	80	373	38	60	42	9	17
Wholesalers & Distributors _____	870	2.2	610	260	573	92	91	79	7	28
Sub-Total: Transportation, Distributors & Warehouses (Note 3)	1,409	3.5	1,069	340	946	130	151	121	16	45
Computer Software Developers, Data Processing, Communications _____	846	2.1	680	166	686	34	55	39	16	16
Insurance, Financial Institutions, Legal & or Accounting (Note 4) _____	2,847	7.1	2,561	286	2,481	99	161	57	10	39
Realtor, Brokers & Private Developers (Note 4) _____	829	2.1	549	280	586	55	117	45	8	18
Retail Trade, Mail Order Houses (Note 1) _____	517	1.3	339	178	353	41	61	40	5	17
Accommodations, Hotels, Restaurant, Health Care, Telemarketing Services, Other Business Service (Note 1) _____	1,627	4.1	1,261	366	950	134	338	108	38	59
Services, Other Business Services _____	3,707	9.3	3,039	668	2,541	244	512	129	26	255
Consultants, Design Engineers, Mgmt Services, Architects, R & D _____	1,686	4.2	971	715	1,240	111	116	92	91	36
General Contractors, Builders, Building Services (Note 1) _____	1,129	2.8	692	437	812	91	105	69	19	33
Biotech/R&D (Note 1) _____	1,333	3.3	1,291	42	970	23	16	110	4	210
Sub-Total: Business Services (Note 3)	14,521	36.3	11,383	3,138	10,619	832	1,481	689	217	683
Other Industries _____	2,918	7.3	1,893	1,025	1,071	373	693	223	47	511
Sub-Total: Others (Note 3)	2,918	7.3	1,893	1,025	1,071	373	693	223	47	511
TOTAL QUALIFIED CIRCULATION	40,000	100.0	35,000	5,000	31,285	1,931	3,053	1,681	433	1,617
PERCENT	100.0		87.5	12.5	78.2	4.8	7.6	4.2	1.1	4.1

Note 1: Non-Comparable additional category reported at the publisher's option.

Note 2: Comparable category subdivided at the publisher's option.

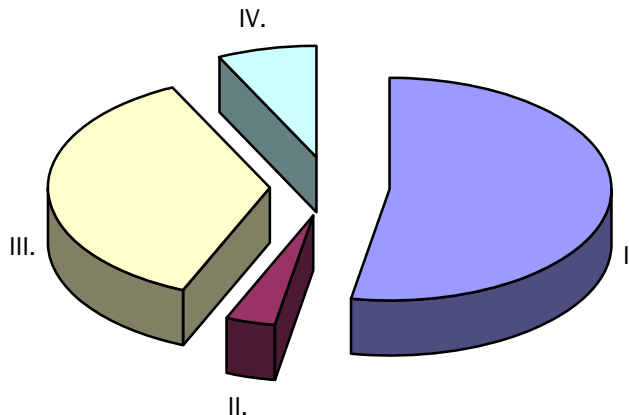
Note 3: Subtotal provided at the publisher's option.

Note 4: Comparable categories combined at the publisher's option.

ANALYSIS BY NUMBER OF EMPLOYEES	TOTAL QUALIFIED	PERCENT OF TOTAL
1,000+ Employees _____	2,059	5.1
500-999 Employees _____	1,054	2.6
100-499 Employees _____	4,259	10.7
1-99 Employees (Note 4) _____	11,224	28.1
Employee Size Not Available _____	21,404	53.5
TOTAL QUALIFIED CIRCULATION	40,000	100.0

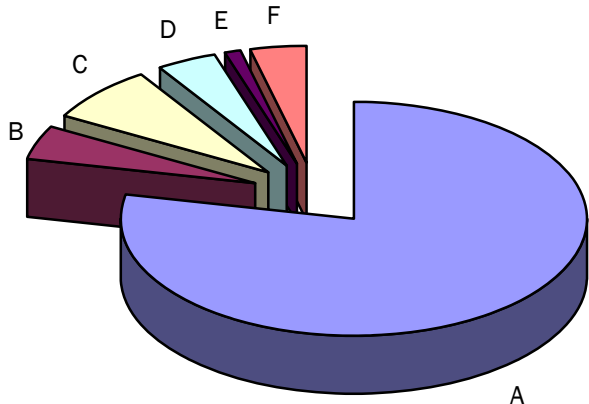
**3a. Breakout of Qualified Circulation of Business/Industry
(Please Refer to Paragraph 3a for Complete Descriptions)**

Business and Industry	Copies	%
I. Manufacturing _____	21,152	52.9
II. Transportation, Distributors & Warehouses _____	1,409	3.5
III. Business Services _____	14,521	36.3
IV. All Others _____	2,918	7.3



**3a. Breakout of Qualified Circulation by Title
(Please Refer to Paragraph 3a for Complete Descriptions)**

Titles	Copies	%
A. Chief Executive Officers, Partners, Chairmen, Presidents & Owners _____	31,285	78.2
B. Vice Presidents, Treasurers, Secretaries and Other Corporate Officers _____	1,931	4.8
C. Vice Presidents, Managers and Directors or Real Estate and/or Facilities and Other Real Estate and Facility Personnel _____	3,053	7.6
D. Corporate Managers and Directors _____	1,681	4.2
E. Architects and Engineers _____	433	1.1
F. Other Titled & Non-Titled Personnel, Library & Company Copies _____	1,617	4.1



3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY/JUNE 2013

QUALIFICATION SOURCE	Qualified Within			Print (A)	Digital (B)	Total Qualified	Percent
	1 Year	2 Years	3 Years				
I. Direct Request: _____	10,432	8,238	1,288	14,958	5,000	19,958	49.9
II. Request from recipient's company: _____	42	2	-	44	-	44	0.1
III. Membership Benefit: _____	-	-	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request): _____	2,209	1,512	-	3,721	-	3,721	9.3
V. TOTAL - Sources other than above (listed alphabetically): _____	16,277	-	-	16,277	-	16,277	40.7
Association rosters and directories _____	-	-	-	-	-	-	-
*Business directories _____	16,277	-	-	16,277	-	16,277	40.7
Manufacturer's, distributor's, and wholesaler's lists _____	-	-	-	-	-	-	-
Other sources _____	-	-	-	-	-	-	-
VI. Single Copy Sales: _____	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	28,960	9,752	1,288	35,000	5,000	40,000	100.0
PERCENT	72.4	24.4	3.2	87.5	12.5	100.0	

*See Additional Data

4. GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY/JUNE 2013

State	Print (A)	Digital (B)	Total Qualified	Percent	State	Print (A)	Digital (B)	Total Qualified	Percent
Maine _____	205	37	242		Kentucky _____	411	66	477	
New Hampshire _____	205	25	230		Tennessee _____	677	82	759	
Vermont _____	102	11	113		Alabama _____	650	68	718	
Massachusetts _____	975	131	1,106		Mississippi _____	245	52	297	
Rhode Island _____	158	17	175		EAST SO. CENTRAL	1,983	268	2,251	5.6
Connecticut _____	599	72	671		Arkansas _____	321	27	348	
NEW ENGLAND	2,244	293	2,537	6.4	Louisiana _____	384	62	446	
New York _____	2,095	317	2,412		Oklahoma _____	394	76	470	
New Jersey _____	1,100	169	1,269		Texas _____	2,155	355	2,510	
Pennsylvania _____	1,615	230	1,845		WEST SO. CENTRAL	3,254	520	3,774	9.4
MIDDLE ATLANTIC	4,810	716	5,526	13.8	Montana _____	159	19	178	
Ohio _____	1,651	203	1,854		Idaho _____	215	20	235	
Indiana _____	812	128	940		Wyoming _____	71	12	83	
Illinois _____	1,772	342	2,114		Colorado _____	571	82	653	
Michigan _____	1,313	148	1,461		New Mexico _____	146	15	161	
Wisconsin _____	1,014	113	1,127		Arizona _____	506	61	567	
EAST NO. CENTRAL	6,562	934	7,496	18.7	Utah _____	273	45	318	
Minnesota _____	753	120	873		Nevada _____	174	34	208	
Iowa _____	525	82	607		MOUNTAIN	2,115	288	2,403	6.0
Missouri _____	732	137	869		Alaska _____	112	13	125	
North Dakota _____	120	30	150		Washington _____	662	78	740	
South Dakota _____	157	21	178		Oregon _____	451	39	490	
Nebraska _____	317	57	374		California _____	4,010	422	4,432	
Kansas _____	372	77	449		Hawaii _____	96	13	109	
WEST NO. CENTRAL	2,976	524	3,500	8.8	PACIFIC	5,331	565	5,896	14.8
Delaware _____	76	11	87		UNITED STATES	34,976	4,965	39,941	99.9
Maryland _____	585	97	682		U.S. Territories _____	24	4	28	
Washington, DC _____	96	27	123		Canada _____	-	16	16	
Virginia _____	665	137	802		Mexico _____	-	1	1	
West Virginia _____	159	20	179		Other International _____	-	13	13	
North Carolina _____	1,021	123	1,144		APO/FPO _____	-	1	1	
South Carolina _____	408	62	470		TOTAL QUALIFIED CIRCULATION	35,000	5,000	40,000	100.0
Georgia _____	865	136	1,001						
Florida _____	1,826	244	2,070						
SOUTH ATLANTIC	5,701	857	6,558	16.4					

AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITED CIRCULATION STATEMENTS						
6-Month Period Ended:	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim
	July - December 2010	January - June 2011	July - December 2011	January - June 2012	July - December 2012*	January - June 2013*
Total Audit Average Qualified	41,188	43,000	41,126	40,500	40,500	40,167
Qualified Non-Paid Total	41,188	43,000	41,126	40,500	40,500	40,167
Print	36,951	39,221	37,936	37,636	37,742	35,937
Digital	4,237	3,779	3,190	2,864	2,758	4,230
Qualified Paid Total	-	-	-	-	-	-
Print	-	-	-	-	-	-
Digital	-	-	-	-	-	-
Post Expire Copies included in Total Qualified Circulation	**NC	**NC	**NC	**NC	**NC	**NC
Average Annual Order Price	**NC	**NC	**NC	**NC	**NC	**NC

*NOTE: July 2012 – June 2013 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed.

**NC = None Claimed.

ADDITIONAL DATA

METHOD OF DISTRIBUTION:

All qualified circulation conforms to the field served and definition of recipient's qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available.

STATEMENT OF CONTENT PLATFORM:

Editorial Replica – If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

PARAGRAPH 3b:

Communication from recipient or recipient's company (other than request) includes 1 source of circulation for a quantity of 3,721 copies or 9.3%, including Today's Facility Manager. Business directories include 3 sources of circulation for quantities of 37 copies or 0.1% to 14,043 copies or 35.1%, including InfoUSA List.

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD - PRINT						
QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual	35,937	100.0	35,937	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	35,937	100.0	35,937	100.0	-	-

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD - DIGITAL						
QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual	4,230	100.0	4,230	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	4,230	100.0	4,230	100.0	-	-

PUBLISHER'S AFFIDAVIT		
We hereby make oath and testify that all data set forth in this statement are true.	Date signed	July 22, 2013
Ted Coene, Executive Publisher	State	New Jersey
Neil Eisenberg, VP of Marketing & Audience Development	County	Monmouth
(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)	Received by BPA Worldwide	July 22, 2013
IMPORTANT NOTE:	Type	PJ
This unaudited circulation statement has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	ID Number	B052Y0J3