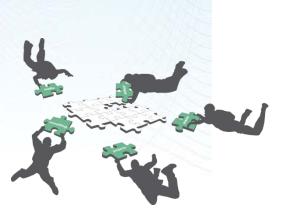


# Semantic Web in der Medienindustrie

Ökonomische Implikationen der Metadatenbewirtschaftung am Beispiel der News-Branche

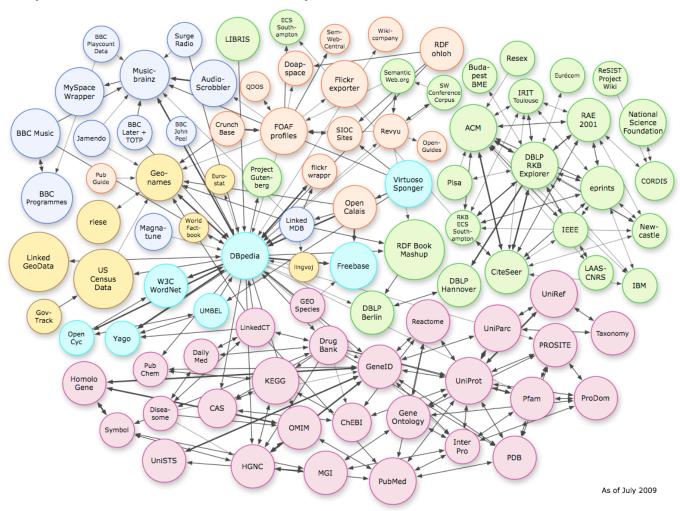
Leipzig, 6. Mai 2010

Tassilo Pellegrini Semantic Web Company





# Web of Data ... Ein neues Ökosystem (dzt. 5 Mrd. Fakten)



http://richard.cyganiak.de/2007/10/lod/



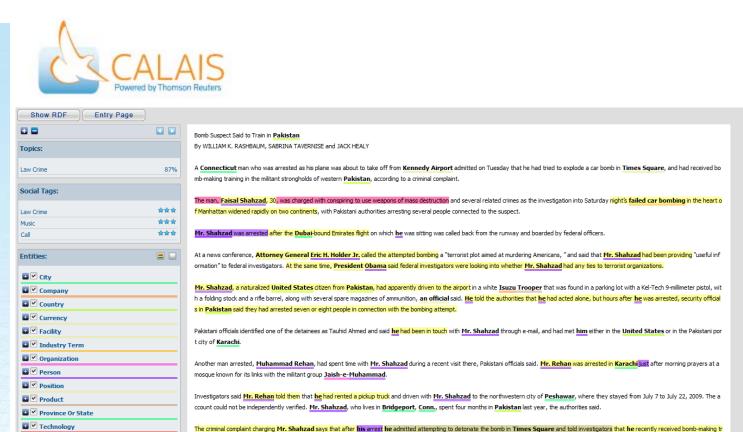
TVShow

Events & Facts:

Acquisition

☑ ✓ Arrest

## Thomson Reuters - OpenCalais



car and arrange the purchase - and how the phone received four calls from a number in Pakistan hours before he made the purchase on April 24.

The detailed 10-page document tracks his movements in the days before and after the failed car bomb attack, describing how he used a pre-paid cellular telephone to contact the seller of the

The complaint, sworn out by Andrew P. Pachtman, an F.B.I. agent assigned to the Joint Terrorist Task Force, says that about an hour after the prepaid phone received the calls from the Pakist

http://viewer.opencalais.com/

an number, he called the seller twice and later bought the Pathfinder.



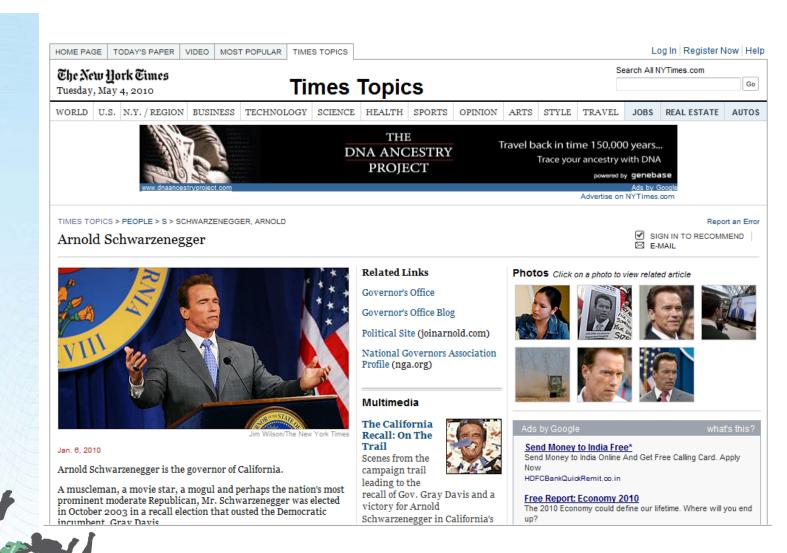
# SEMANTIC WEB COMPANY school-consulting-projects-events-media The New York Times -- Open Data

The New York Times	Linked Open Data BETA	Search data.nytimes.com
Schwarzenegger,	Arnold	
http://data.nytimes.com/146170	14108767015613	About This Pag
nyt:associated_article_count	271	
nyt:first_use	2004-09-01	
nyt:latest_use	2009-12-24	
nyt:number_of_variants	1	
nyt:search_api_query	http://api.nytimes.com/svc/search/v1/article?query=+nytd_per_facet%3A%5BSchwarzenegger%2C+Arnold%5D &rank=newest&fields=abstract,author,body,byline,classifiers_facet,column_facet,date,day_of_week_facet,des_facet, desk_facet,fee,geo_facet,lead_paragraph,material_type_facet,multimedia,nytd_byline,nytd_des_facet,nytd_geo_facet, nytd_lead_paragraph,nytd_org_facet,nytd_per_facet,nytd_section_facet,nytd_title,nytd_works_mentioned_facet, org_facet,page_facet,per_facet,publication_day,publication_month,publication_year,section_page_facet, small_image_height,small_image_url,small_image_width,source_facet,title,url,word_count,works_mentioned_facet	
nyt:topicPage	http://topics.nytimes.com/top/reference/timestopics/people/s/arnold_schwarzenegger/index.html	
rdf:type	http://www.w3.org/2004/02/skos/core#Concept	
owl:sameAs	http://rdf.freebase.com/ns/en.arnold_schwarzenegger	
owl:sameAs	http://dbpedia.org/resource/Arnold_Schwarzenegger	
owl:sameAs	http://data.nytimes.com/schwarzenegger_arnold_per	
skos:definition - en	Updated Sept. 25, 2009  Arnold Schwarzenegger, the governor of California, is facing the most difficult period of his political career. His approval rating is in the 30s, his state is broke and in May California voters soundly rejected five of six ballot measures designed to keep the state solvent through the rest of the year.  The ballot rejection dealt a severe setback to the state's fragile fiscal structure and to Governor Schwarzenegger and the state legislators who cobbled together the measures as part of a last-minute budget deal passed in February.	
skos:inScheme	http://data.nytimes.com/elements/nytd_per	
skos:prefLabel - en	Schwarzenegger, Arnold	

http://data.nytimes.com/



# The New York Times Topics



http://topics.nytimes.com/top/reference/timestopics/people/s/arnold\_schwarzenegger/index.html

5



#### **BBC Music Beta**





### Silobreaker.com



http://www.silobreaker.com/angela-merkel11\_171250?q=Angela+Merkel+[Person]&rd=true

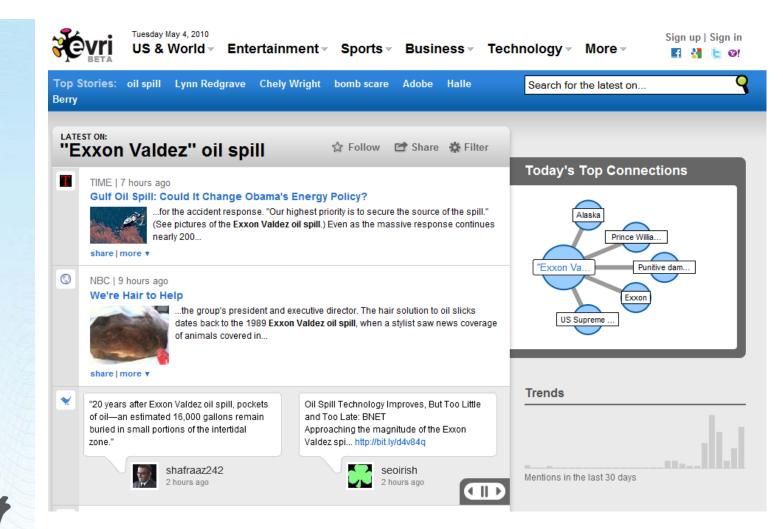


# Daymix.com





#### Evri.com







Eine sozialwissenschaftliche Interpretation.



#### Medientransformation?

"Newspapers, newsmagazines and television news are losing young consumers and are building business models that do not include them. Younger audiences have tuned out. [They] have shifted to online sources [or] have turned away from news altogether. In the short term, this will not pose much of a problem to the news industry (offline or online), but it is a major long-term concern."

Ahlers 2006, S. 48 – The International Journal of Press & Politics

"The sharp decline in newspaper circulation in the past decade, and the continuing drop in television news viewing, coincides with, and relates to, the emergence of the **Internet** as a medium of news, entertainment, work, and schooling."

Patterson 2007, S. 23 – Joan Shorenstein Center, Harvard University



# Reichweitenentwicklung von Tageszeitung





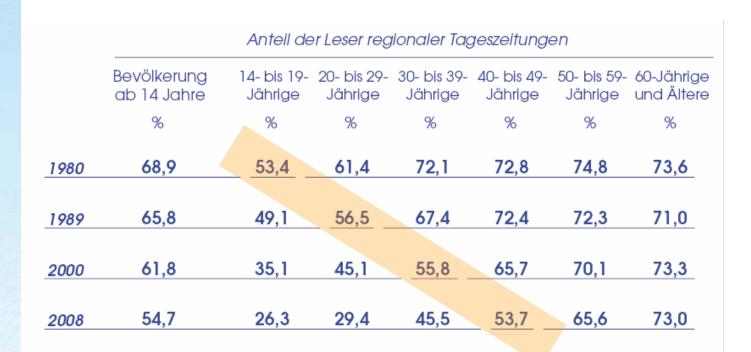
Basis: Westdeutschland, Bevölkerung ab 1.4 Jahre \*) Regionale Abo-Tageszeitungen, Bild, Reg. Kaufzeitungen, Überregionale Tageszeitungen (LpN)

Quelle: Allensbacher Markt- und Werbeträgeranalysen, AWA '80 bis AWA 2008

© IfD-Allensbach



# Sozialisationseffekte schlagen durch!



\*) tåglich oder fast täglich

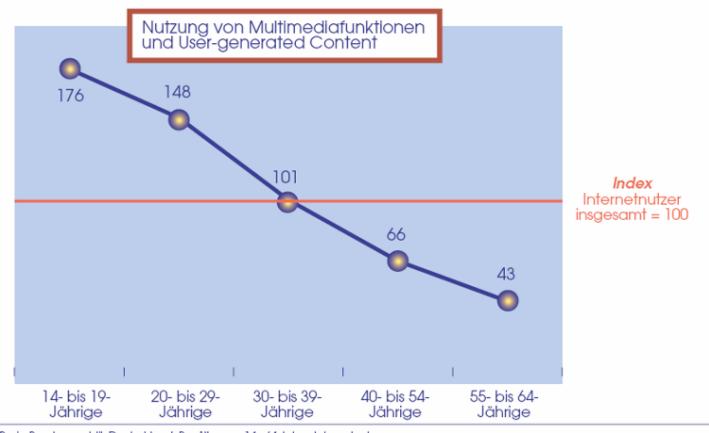
Basis: Westdeutschland; Bevölkerung ab 14 Jahre

Quelle: Allensbacher Markt- und Werbeträgeranalysen, AWA 1980 - 2008

© lfD-Allensbach



# Generationsspezifische Nutzungsmuster für Multimedia & User-generated Content



Basis: Bundesrepublik Deutschland, Bevölkerung 14 - 64 Jahre, Internetnutzer Quelle: Allensbacher Computer und Technik-Analyse, ACTA 2008



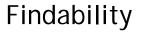
# Associated Press - A new model for news

- Consumers are having trouble keeping up or finding resolution in the news.
- Consumers exhibited news fatigue as they attempted to navigate an information stream that mostly dishes up recycled headlines and updates.
- Consumers talked about "working their news" as they tried to uncover the depth of news and the resolution of stories they desired.
- Consumers wanted to "work their news" on their own, putting together their news by producing it (at least in part) by themselves.

Quelle: AP (2008). A New Model for News.



### Herausforderungen für Medienunternehmen



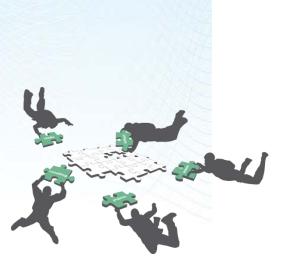
Customization

Datenintegration

Servicediversifikation

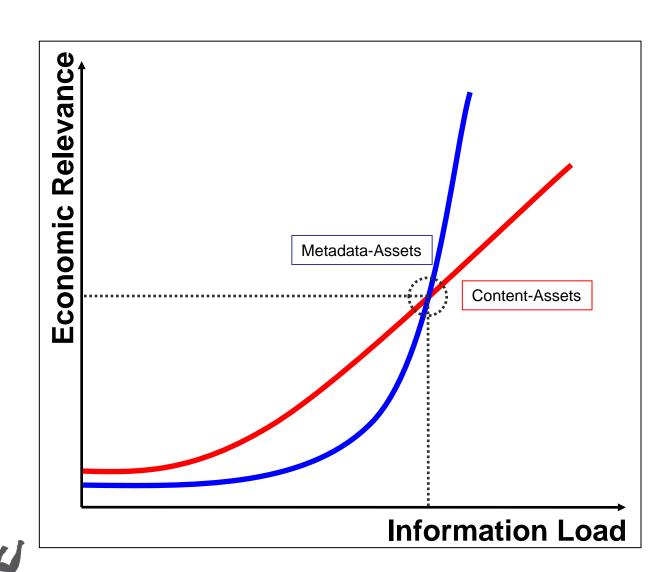
Geschäftsmodelldiversifikation

Vertrauensbewirtschaftung





### Metadata Shift



Source: Haase, Kenneth (2004). Context for Semantic Metadata. In: MM'04, October 10–16, 2004, New York, New York, USA. ACM



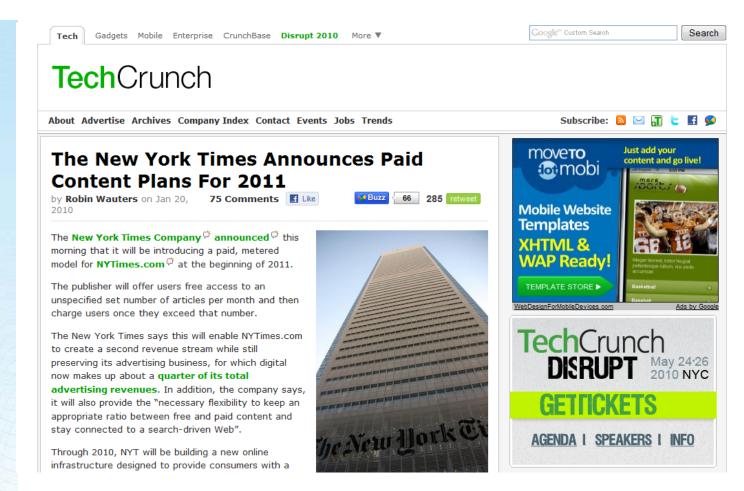
# Semantic Web: Ökonomische Implikationen - Metadaten Ökonomik

- Mit zunehmender Informationsmenge steigt der ökonomische Wert einheitlich strukturierter Metadaten.
- Semantische Metadaten werden durch das Interoperabilitätskriterium zu Netzwerkgütern → Economies of Scale & Scope.
- Interoperable Metadaten eröffnen die Möglichkeiten einer Markt-basierten und einer Ressourcen-basierten Diversifikation.
- Semantische Interoperabilität erodiert die "Stickyness-Philosophie von Webseiten → Widget Economy / Apps!
- Der Paradigmenshift im Contentvertrieb geht von "Must Carry" zu "Must Be Findable".
- Die Kapitalisierung von Metadatenassets bedarf der intelligenten Kopplung von offenen und geschlossenen Lizenzmodellen.





#### The New York Times - Paid Content



http://techcrunch.com/2010/01/20/new-york-times-metered-model-2011/



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Tel. +43 1 402 12 35 t.pellegrini@semantic-web.at



#### Transformationseffekte

- 1. Die Segmentierung der Nutzergruppen macht es schwieriger die einzelnen Zielgruppen zu erreichen bzw. gezielt Angebote zu unterbreiten.
  - → Interaktions-, Transaktions- & Distributionsdiversifikation
- 2. Die Nutzung ist stärker anlass- und themengetrieben und weniger durch traditionelle Muster geprägt. → Enttraditionalisierung
- 3. Hardware-Investitionen und kostenlose Alternativen kannibalisieren Geld- und Zeitressourcen. → Budgetkonflikte
- Dies führt zu schärferer Selektionsleistung und lässt den Nutzwertanspruch an Information steigen. → Konsumpragmatismus
- 5. Darin ist auch ein wesentlicher Treiber für den Trend zum Selbstservice zu erkennen, der es besonders "professional consumers" ermöglicht ihre Informationsbedarfe zu befriedigen. → Selfservice

(Pellegrini et al. 2010)



#### Linked Data Flows

