

European & World Chapter Limited



www.easa9.org www.easa.com

January 2012, Volume 8, Issue 1

Your President's Message



Welcome once again to the EASA Newsletter.

We are now in the new year of 2012 and looking forward to some exciting and rewarding challenges ahead. This is also true for our members and affiliates alike.

Following recommendations from the marketing committee we have made changes to the look of the newsletter to give more structure and emphasis to the Affiliates and Members advertising and promotions. We are always looking for good articles about your businesses so please don't hesitate to send them along if you wish to see them in print and get issued by email to over 250 contacts every month.

Recently Robert Shoebridge has indicated that he does not wish to move into the position of President, this leaves us with positions to fill. We need to appoint a new President and Vice President to a two year term starting at the AGM in September 2012. We need to vote on these positions in Amsterdam this March. I have one nomination for one of these positions, however I would appreciate any person who is prepared to put their name forward to do so before the end of January please. The job is not too onerous and the Acting Secretary will offer all the support required.

The training schedule for 2012 has been posted on the webpage easa9.org/training. If you feel there is some additional training you would like to see EASA European & World hosting then please let us know. Don't miss page 4 for the upcoming Conventions and meetings, please contact us with ideas or suggestions and of course if you require any further information.

Also, don't forget we are now offering opportunities for advertising on pages 1, 2 and 3.

Best Wishes and a Happy New Year to all those who celebrate.

Johan De Coster, President European & World Chapter

Affiliates News

As the Chairman of the Affiliates for EASA Region 9 and a member of the EASA Marketing committee, I would like to make you aware that at the November Marketing Committee meeting a discussion was held around the role of the Affiliate, their role in the organisation, how could they maximise sales to member companies and of course how could they make a positive contribution to the organisation as a whole. The decision was taken to provide more support for Affiliates of the organisation, look at ways to help promote their businesses and increase the Affiliate membership. With this in mind on the 15th December 2011 EASA Region 9 Affiliates held a meeting at the offices of WES in Telford, England.

The main theme for the meeting being **"The Role of the Affiliates within EASA Region 9"**

The attendees included the President of Region 9, Mr Johan De Coster, the acting Secretariat David Griffin, and members of the marketing committee Alice Britton and Carol Ridgers. With 50% of the Affiliates attending this was very encouraging.

The meeting commenced with a welcome and explanation of the format for the meeting. David Griffin then carried out a presentation for EASA R9 and what proposals have been discussed and innovations developed to promote both the interests of Affiliates and the wider Membership. After the presentation a lively debate took place discussing various topics particularly the benefits of membership, the annual convention, technical paper contributions, assistance with data for prospective members, costs of membership, the number of meetings and finally how the Affiliate membership could be increased.

The President agreed with David Griffin that it was a good opportunity for discussion and saw great value in the contributions made by those present. Any specific point would be taken to council for further discussion. It was agreed by all, that although this was the first Affiliates meeting it was a good forum to discuss issues and develop relationships and it was felt that further meetings would be beneficial.

Mike Robinson, WES Ltd Chairman of the Affiliates

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Should EASA be involved in regulating our own industry?

There are now companies outside of our industry looking to regulate us via Energy Efficient motor controls, quality standards and rebuilder programs for which some members pay thousands of Euros to belong to.

Should EASA seek to be self regulating?

Should this be part of our role in partnership with third party assessors?

Let us know your thoughts at ear9@cpm-uk.com

Do you have a view on the term of office for Directors of EASA European & World Chapter? Currently the term is 2 years in each position of Vice President, President and Immediate Past President's roles? This commits our Directors to a term of 6 years. Should this be shortened? Lengthened? And what about the Role of the Regional Director to represent our Chapter on the International Board of Directors in St Louis? The Regional Director needs to have been the President of our Chapter in order to qualify and so that's an even greater commitment.

Let us have your thoughts, we would appreciate them. Email ear9@cpm-uk.com

Get it off your chest! Our Council meet in Amsterdam in March and we want your views. If you have any thoughts, suggestions, ideas which you wish to get 'off your chest' then please let us know and we will take them to the meeting. If you wish to remain anonymous then let us know when you email us and the source of the information will be treated in confidence.

Email us at ear9@cpm-uk.com

Wanted!

Equipment Wanted

Baker Insulation Tester—any model
Brake Dynamometer—up to 50kw
200 Amp Voltage Regulator
0 - 500 Amp Oil Cooled for testing purposes

Please contact ear9@cpm-uk.com and we will put you in touch with the member.

Roving Chief Executive (RCE) in the USA We have had a request for a new RCE member to join one of the RCE groups that operate in America. This would be of great benefit to a prospective new member as there is a wealth of knowledge and experience amongst the 5 members from Denver, Illinois, Louisiana, Maine & Florida. The 5 companies have an average of 50 employees and have been trading for more than an average of 30 years. They meet twice a year dependent on schedules and the next meeting is in Louisiana in March/April 2012.

Please contact mike@semw.net for more information or alternatively contact the Region 9 Secretary at ear9@cpm-uk.com.

What's New

Brook Crompton gets a Chinese owner Wolong Holdings is buying almost 98% of the Austrian motor manufacturer ATB for €100.5m after ATB's parent, A-Tec Industries, got into financial difficulties. ATB has more than 3,000 employees in five European countries, including around 700 in the UK, where it owns Brook Crompton, Lawrence Scott, and Morley. It also owns Schorch in Germany.

New Regional Director We would like to congratulate Mr Johan DeCoster as being nominated as the new Regional Director for Region 9. Our thanks go to Mr Christian Vogelsang who has done a splendid job for the past three years in the post. Mr DeCoster will take over the new role in June 2012 at the EASA International Convention in Nashville, Tennessee, USA. Our appreciation also goes to Mike Trigg of Anstee & Ware Ltd who remains our alternate director and who stands in for the Regional Director in his absence.

Industry Briefs

Maintec 2012 and Hazex - NEC, Birmingham, UK 28 Feb to 1 March 2012 - Go to www.easyfairs.com/maintec
Drives & Controls Show 2012 - NEC, Birmingham, UK - 17-19 April 2012 - Go to www.drives-expo.com
Hanover Fair 2012 - 23 - 27 April 2012 Hanover, Germany - Go to www.hannovermesse.de

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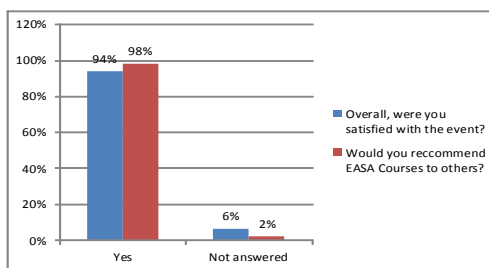
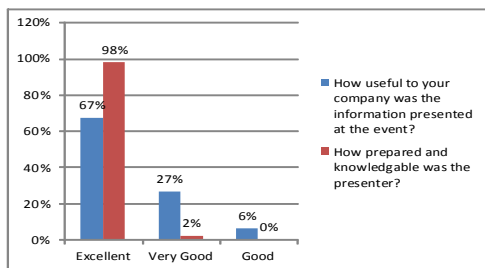
Training Schedule and Information

Course	Days	Training Dates	Assessment Dates	Venue	EASA Member Price £	Non-Member Price £
Operatives & RPs Repair and Overhaul Ex. Atmosphere Equip. Full Course Please contact Christian.Vogelsang@vogelsang.com	5	23 - 27/1/12		Dortmund, Germany	€	€
Managers & RPs Ex. Atmosphere Equip. Awareness	1	16/04/2012	N/A	Birmingham, England, UK	£185	£210
Managers & RPs Ex. Atmosphere Equip. Awareness	1	12/11/2012	N/A	Birmingham, England, UK	£185	£210
Operatives & RPs Repair and Overhaul Ex. Atmosphere Equip. Full Course	5.5	17 - 20 /4/12	24 & 25 /4/12	Birmingham, England, UK	£1,050	£1,470
Operatives & RPs Repair and Overhaul Ex. Atmosphere Equip. Full Course	5.5	13 - 16 /11/12	21 & 22 /11/12	Birmingham, England, UK	£1,050	£1,470
Electrical Safety Workshop (EAW)	1	22/03/2012	N/A	Manchester, England, UK	£135	£190
Electrical Safety Workshop (EAW)	1	26/03/2012	N/A	Birmingham, England, UK	£135	£190
Electrical Safety Workshop (EAW)	1	22/10/2012	N/A	Slough, England, UK	£135	£190

For more information and booking forms visit our website www.easa9.org/training

Survey Results - Mechanical Repair Fundamentals and Root Cause Failure Analysis held in December 2011

We received very good feedback for the attendees of the two courses. Everyone appeared impressed with the presenter, very knowledgeable and well prepared. When asked how they would rate the course overall out of 49 delegates 65% said excellent 27% very good and 8% good. We would like to thank technical specialist Tom Bishop for all his efforts and EASA International for their support but most of all the members who attended the courses.



Other Comments
Very informative and helpful would definitely recommend to others
Tom very knowledgeable, clear and explained everything well
Would be interested in more courses in future
Excellent course, very knowledgeable presenter

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EASA International WEBINARS [Visit the website www.easa.com/education](http://www.easa.com/education)

EASA's Webinar schedule for 2012 includes 19 sessions on a variety of topics developed specifically for EASA members and taught by subject experts with extensive experience.

Evaluating High No-Load Amps of Three Phase Motors webinar Wednesday, December 14, 2011- 6:00pm - 7:00pm

Secrets of High-Profit EASA Members webinar Wednesday, January 18, 2012- 6:00pm - 7:00pm

Vertical Turbine Pump Repair Tips webinar Wednesday, February 1, 2012 - 6:00pm - 7:00pm

Pump Seals—Advanced webinar Wednesday, February 15, 2012 - 6:00pm - 7:00pm

Unable to attend on the day of the webinar? You can still take advantage of this training!

A recording of the webinar will be made available to all registered companies for 30 days from the date of the webinar. You and your employees can watch it as many times as you want during this 30-day period.

EASA E&W Spring Council Meeting - Amsterdam

EASA European & World Chapter - Spring Council Meeting

30th – 31st March 2012 - Amsterdam, Netherlands



The Spring Council Business meeting will be held in Amsterdam on the afternoon of Friday 30th March with attendees departing on 31st March. We hope to invite potential members from the Benelux countries for a pre meeting marketing presentation by the Marketing Committee Chairman, Mike Brook, if you know of anyone that would be interested please let us know.

Council Members are reminded to return their booking forms to easar9@cpm-uk.com as soon as possible.

EASA International Convention Nashville, TN, June 24th to 26th 2012



Gaylord Opryland Resort and Convention Centre | Nashville, TN

This year we return to the very impressive Gaylord Opryland hotel in Nashville.
Is your company ready to exhibit in the industry's leading trade show event?

Go to the link below to download the exhibitor application form to reserve your booth.
<http://www.easa.com/convention>

EASA E&W Convention Paphos, Cyprus 20th to 23rd September 2012



Weathered by a long and colourful history, and steeped in a rich and fascinating culture, the genuine hospitality of its people make Cyprus an ideal place for the discerning traveller.

With a history dating back more than eight thousand years, Paphos has a wealth of treasures for the visitor. From the Stone Age, Hellenistic and Roman times, Byzantium through to today with guaranteed sunshine almost every day of the year.

Plans for our technical program is under way and promises to be even better than last year with speakers from the industry as well as guest speakers. More information in the next newsletter.

Registration forms will be available in the February 2012 Newsletter.

Latest Paint Technology for Motors

Using the latest paint technology cannot only be impressive to the customer in terms of appearance but also have significant effects on quality and productivity.

German company MENZEL Elektromotoren GmbH who are also an active member of EASA and based in Berlin looked at these very issues and made a decision to invest into the latest paint technology which included building's, plant and equipment. The building to house this new paint technology measures an overall length of some 60 meters.

The motivation for this investment did not only come from the objective to increase the quality of the painting of the motors. The finish now achieved is much more than corrosion protection, aesthetics is also very important with customers requesting different colours and appearances in accordance with their corporate designs.

In addition the new paint technology allows for environmental protection for those machines operating in hostile or aggressive atmospheres, again this is motivated by increasing demands from customers.

With pressures from customers to reduce delivery times every hour counts, the new plant speeds up the curing process allowing motors to be shipped on the same day of painting which intern reduces space within the works for the storage of painted motors during the drying process.



Technical Features of MENZEL Elektromotoren GmbH Paint Shop:

- Gas fired heating with drying at 80°C
- Painting at temperatures between 20-25°C (best contact temperature for the paint)
- Crane capacity inside the painting workshop is 16 t
- Internal dimensions of painting cabin are: 6 x 6 x 5 m
- Accessible by lorry for bigger weights
- Heat-exchanger to recover heating energy
- Ambiance friendly paints, if not otherwise specified by the customer

Perhaps the days are gone where we simply flashed over machines prior to delivery with a coat of paint, this new plant allows for customers specifications and preparation to be met in accordance with their specific requirements.

In addition, MENZEL Elektromotoren GmbH have increased its production capacities with the addition of a new load test facility which will be completed in 2012.

This will enable all testing, painting and packing, as the three major processes required before dispatching machines all being completed in the same building. The savings in terms of time and internal transport will have significant improvements in efficiency and production capacity.

MENZEL Elektromotoren GmbH has been the supplier of choice for industrial motors since 1927. It builds electric motors of even the highest power output on short notice, be it according to custom specifications or standard series. The German company keeps many of their standard motors in stock, in order to provide its customers with just the right motor within the shortest possible time. Also, they offer a huge inventory of the most diverse types of motors.

Anyone interested in knowing more about this process please contact Mathis Menzel at

mm@menzel-elektromotoren.com

www.menzel-elektromotoren.com



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- Low % VOC,
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