



Ministero  
dell'Economia  
e delle Finanze

## **The role of eProcurement and PEPPOL in Italy**

***Francesco Paolo Schiavo*** - *Head of Central Directorate for Information Systems and Innovation at the Ministry of Economy and Finance (Italy)*

# The Italian Public Procurement Market

Year: 2011

~ € 136,1 Bln



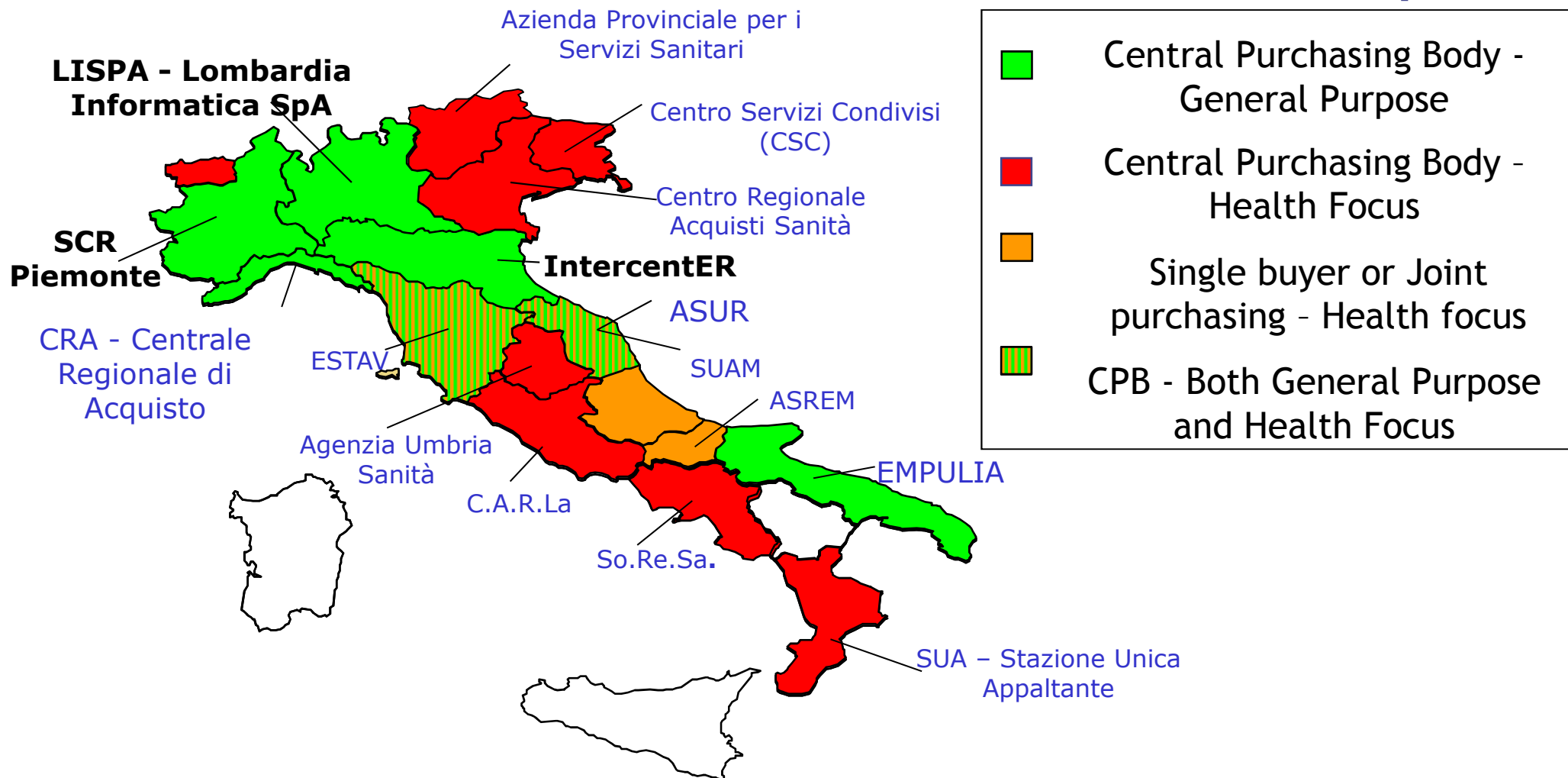
**Total**  
Italian PA expenditure for  
Intermediate Consumption

~ € 91,5 Bln

**eProc suitable**

Domain in which expenditure reduction  
can be achieved by means of  
technological tools and rationalization

# The Italian Public eProcurement Landscape

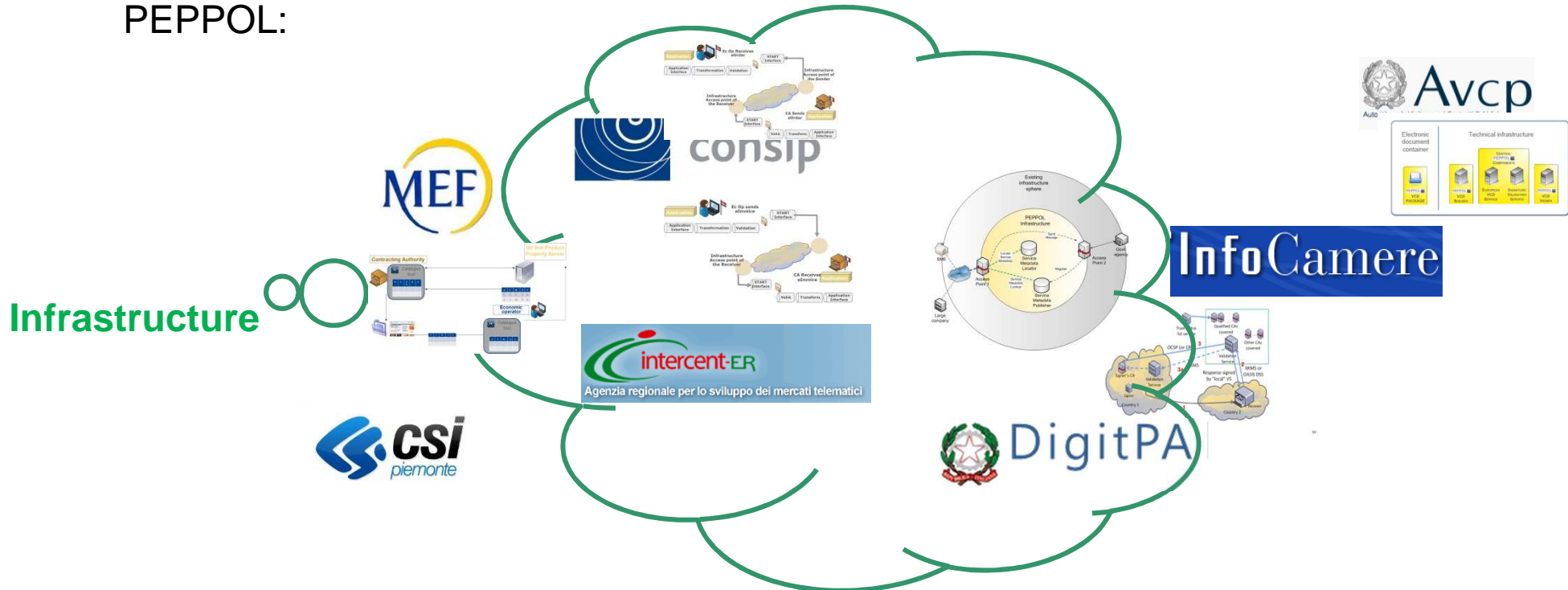


The Financial Act 2007 provided for the creation of the «Networked System» between the Territorial Central Purchasing bodies and the National Central Purchasing body, also based on ICT interoperability

# The Italian participation in PEPPOL

Italy has a long experience in the e-Procurement field, and played a leading role in the development of the PEPPOL Project

Seven different organizations took part in the project, covering all domains of PEPPOL:

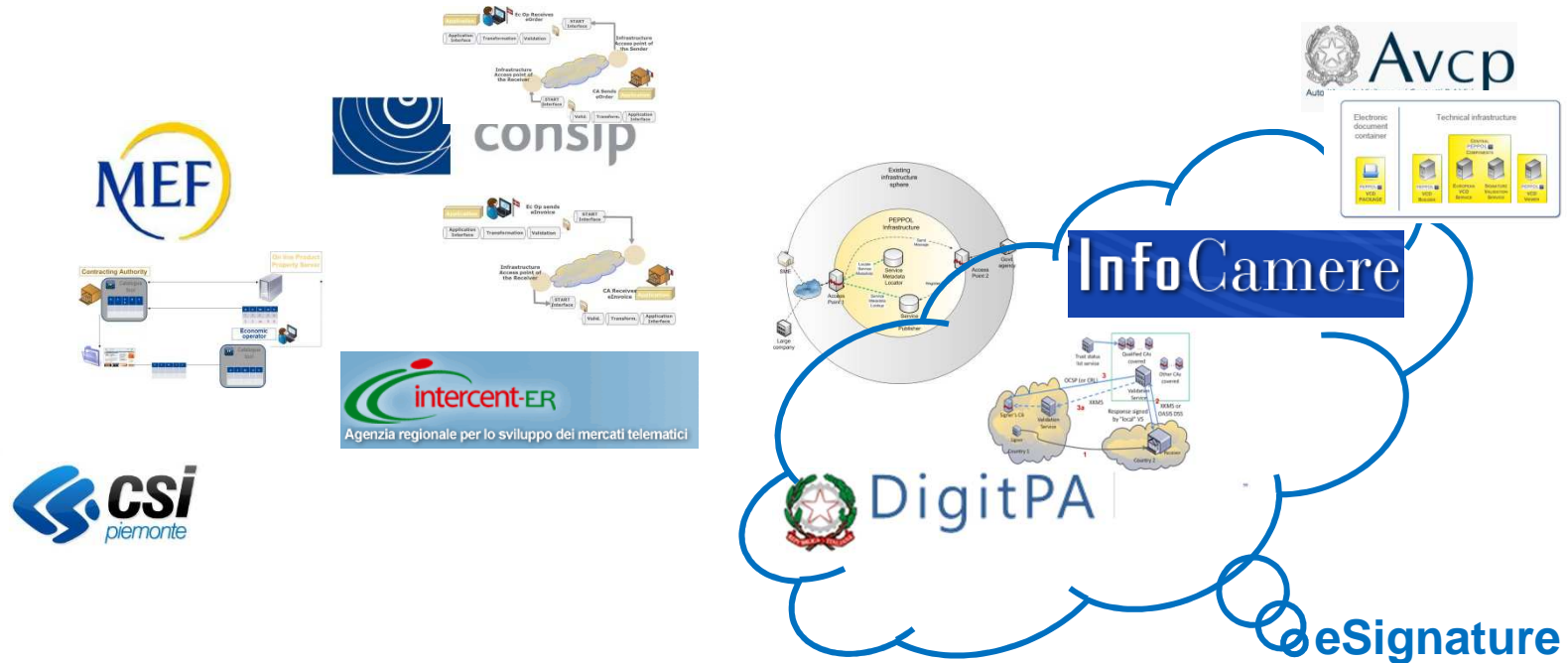


Overall, Italy has been a “large contributor” of PEPPOL (~ 15-17% in terms of effort)

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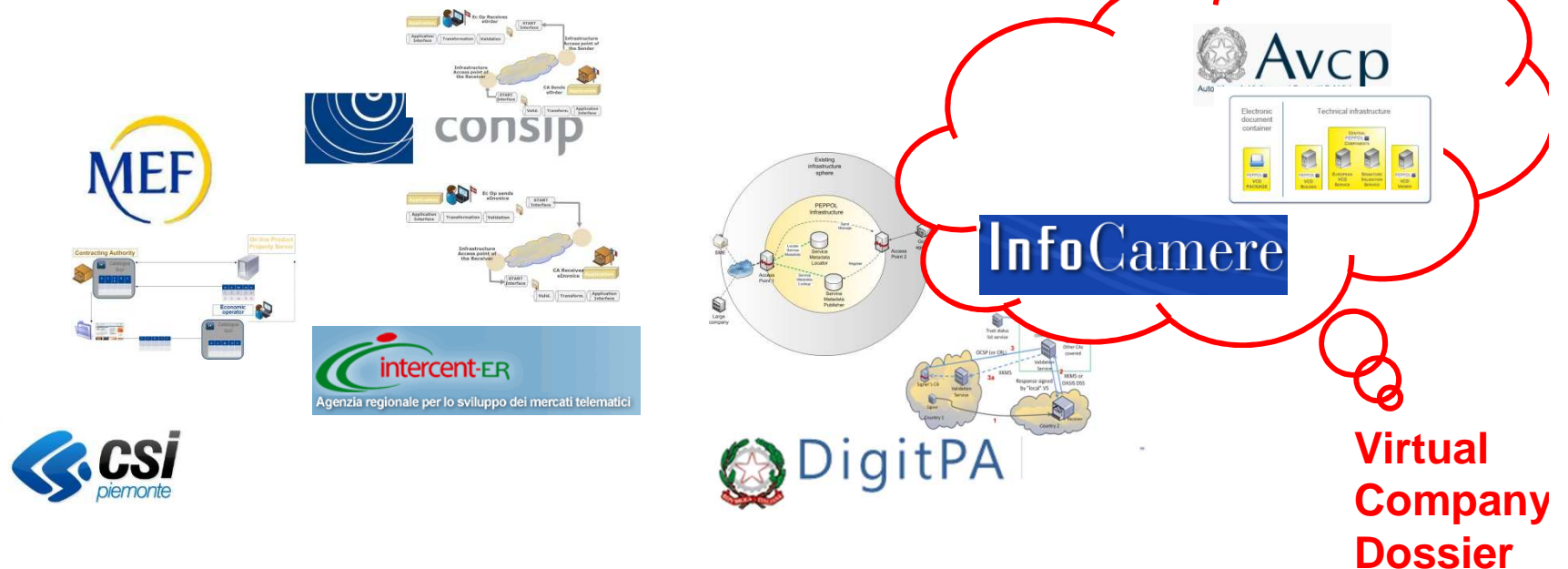


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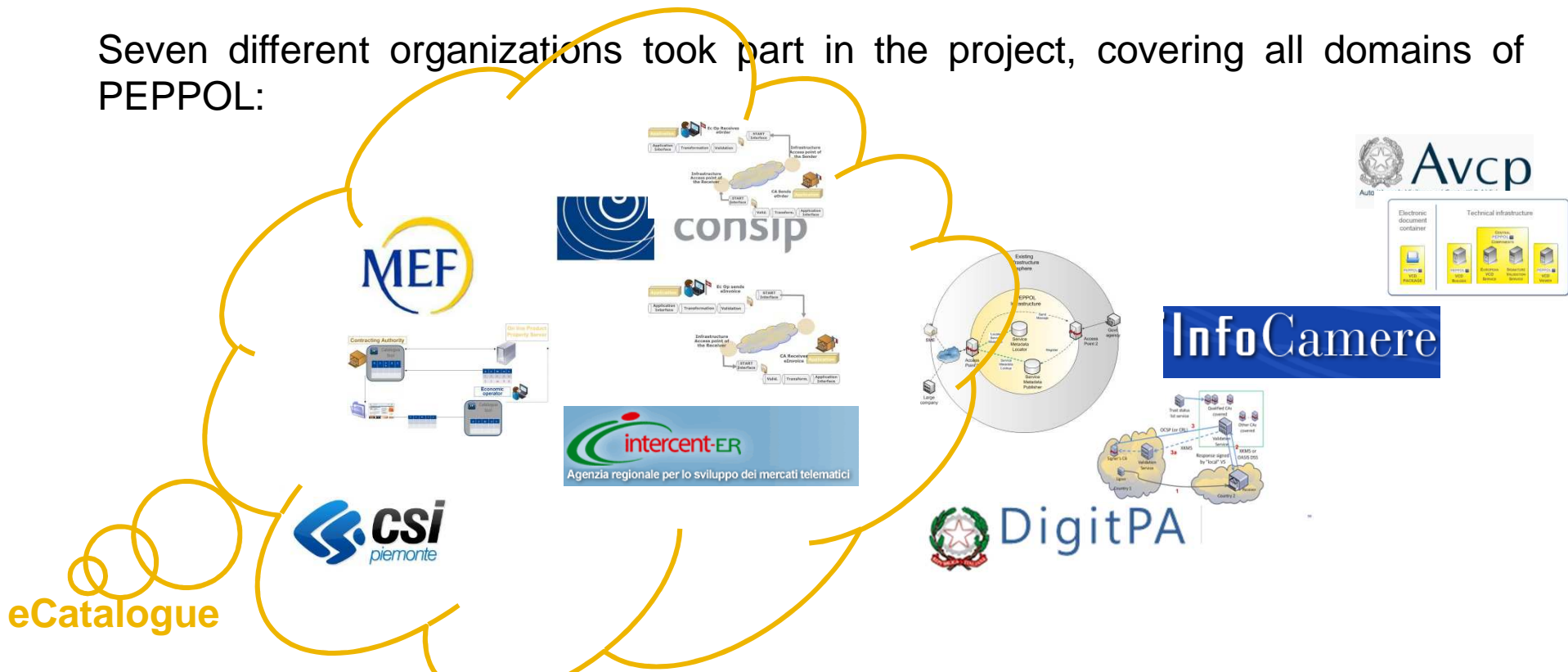


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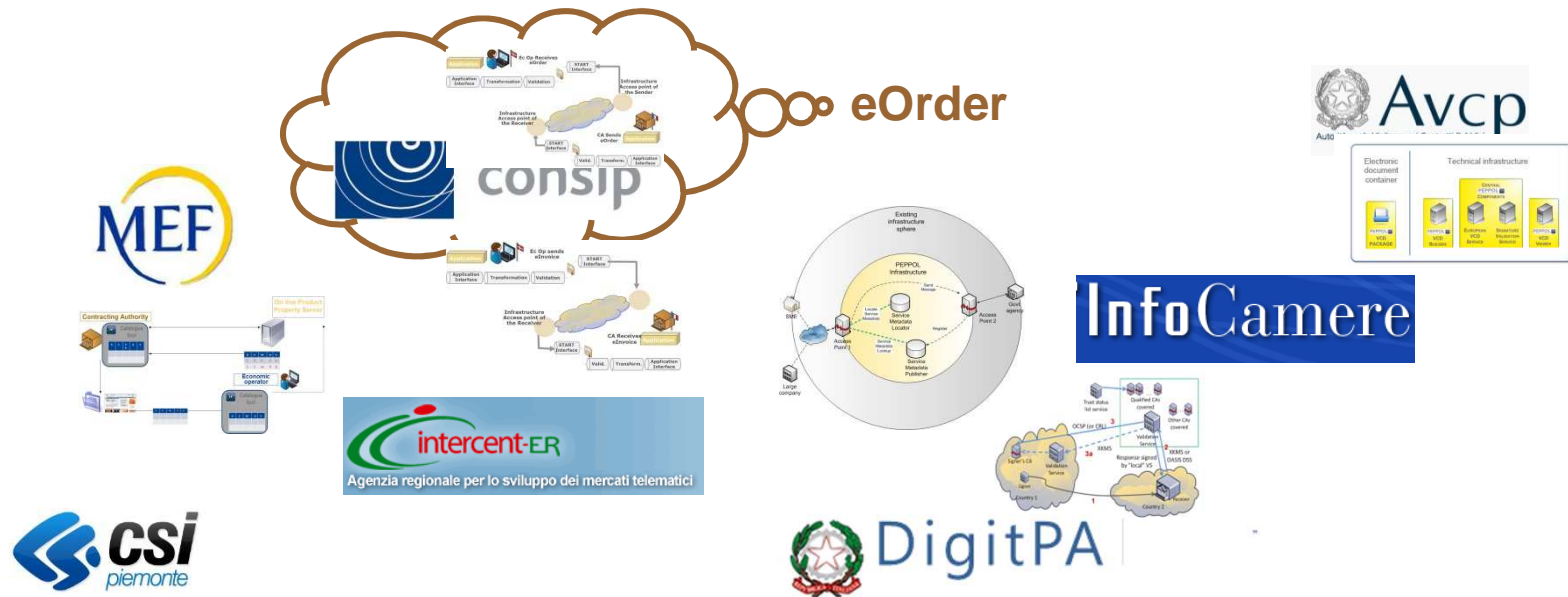


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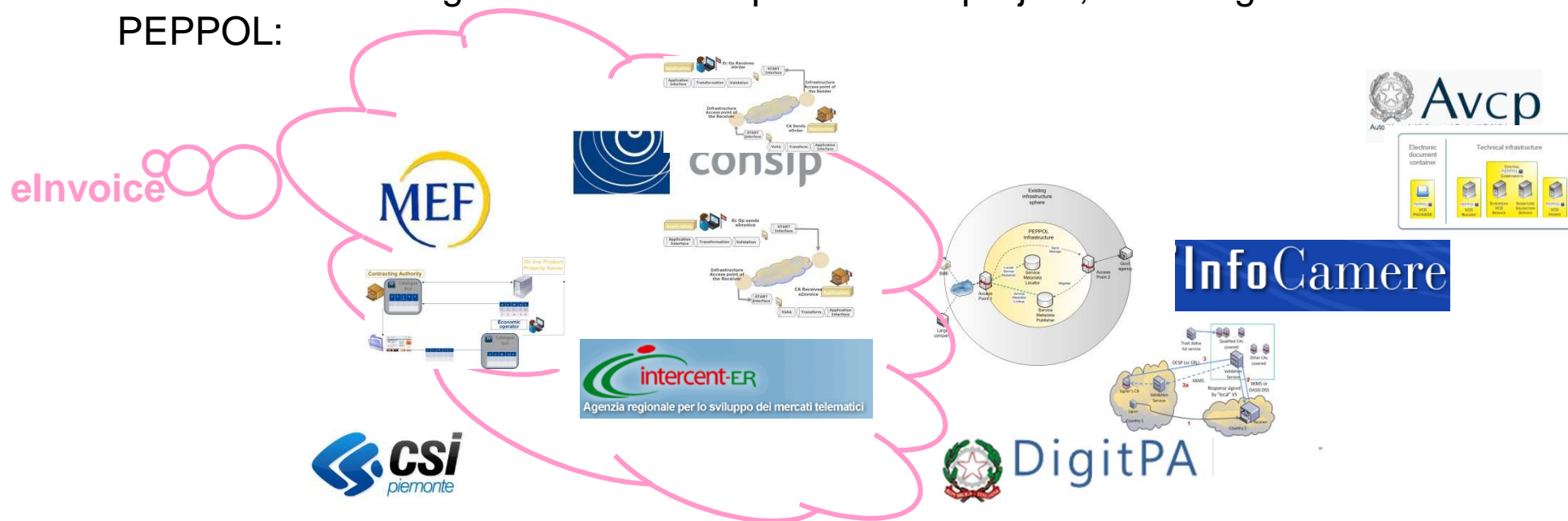
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## Results of Italian Participation in PEPPOL

	<b>Infrastructural results</b>	<b>Usage results</b>
<b>Transport Infrastructure</b>	<b>1</b> Regional Authority <b>2 AP</b> operational (+3 ongoing) <b>9 PA connected</b> <b>14 Suppliers</b> connected	<b>31</b> transactions on Transport Infrastructure
<b>eSignature</b>	<b>2 PA</b> Platforms with eSignature components integrated, <b>1 Service Provider</b> for eSignature verification using XKMS	<b>1</b> French eSignature verified
<b>Virtual Company Dossier</b>	<b>1 Service Provider</b> offering VCD Services <b>1 National platform</b> (under construction) that will offer services in line with VCD	<b>1</b> Contracting Authority run a tender requesting a VCD

## Results of Italian Participation in PEPPOL

	<b>Infrastructural results</b>	<b>Usage results</b>
<b>Pre-award eCatalogue</b>	<b>1 PA Platform</b> aligned with PEPPOL Specifications	<b>10</b> Pre-Award eCatalogues (2 cross border) used in response to tenders
<b>Post-award eCatalogue</b>	<b>1 Platform</b> aligned with PEPPOL Specifications <b>1 Supplier</b> implementing PEPPOL Spec. in its systems	<b>3</b> Post-Award eCatalogues sent to MEPA via PEPPOL Infrastructure <b>2</b> Tenders asking for PEPPOL eCatalogue after tender award
<b>eOrdering</b>	<b>1 Platform</b> aligned with PEPPOL Specifications <b>1 Supplier</b> implementing PEPPOL eOrders after the tender award	<b>10</b> Orders exchanged via PEPPOL infrastructure <b>2</b> Tenders asking for PEPPOL Specifications.

## Results of Italian Participation in PEPPOL

	<b>Infrastructural results</b>	<b>Usage results</b>
<b>eInvoicing</b>	<p><b>2 PA Platforms</b> aligned with PEPPOL Specifications</p> <p><b>7</b> Local Healthcare Public Companies enabled to receive eInvoices</p> <p><b>1</b> Large Italian multinational Company implementing eInvoicing components into its platform</p> <p>Italian eInvoicing format mapped to PEPPOL data model</p> <p>A Municipality setting up a PEPPOL eInvoicing service for SMEs</p>	<p><b>18 eInvoicing transactions</b> (of which, 5 cross border)</p>

## Conclusions

Numbers need to be evaluated under the right point of view:

- Numbers may seem limited, but the potential is huge
- All aspects of PEPPOL have registered some progress in Italy
- A trend has certainly started, and has to be accompanied over time
- Even more needs to be done, but the first steps have been taken in the right direction