



Fiona Francois

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Fiona Francois is the Consul and Director for the West Coast of the UK Trade and Investment US Network. Based at the British Consulate-General in Los Angeles Fiona manages the Trade and Investment teams in Los Angeles and San Francisco. These teams advise US companies looking to expand their operations in Europe and support UK companies doing business in the US, focusing on Biopharma, Clean Technology, Information Technology, Financial Services, Aerospace and Creative Industries sectors.

Prior to joining the British Consulate-General, Fiona worked for a number of Government Departments in London and Edinburgh, including The Department for Business Innovation and Skills, HM Treasury, and the Scottish Executive. She has an extensive policy background in research funding, trade policy, and environmental legislation.

Fiona holds a BA (Honours) in Social Sciences (Economics, Politics and Sociology) from the University of Northumbria at Newcastle. She is originally from North Yorkshire, England.

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