2012 Annual Wholesale Trade Survey Report released February 28, 2014

Summary of Changes

The following changes were made with the release of the 2012 AWTS estimates:

- AWTS estimates were revised to reflect historical corrections to current sample data.
 Corrections are made to replace previously reported data with more accurate data received at a later date or to replace imputed data with reported data obtained from the company. For more information, refer to the benchmarking section of the Annual Methodology link located below:
 http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html
- The 2012 AWTS included the collection of detailed expense items as part of the Business Expenses Supplement (BES). This supplemental information is requested once every five years. Detailed expense estimates for 2012 are included in this release as Table 5.1 and the corresponding measures of sampling variability as Table 5.1A. Detailed expense items for the AWTS were last released for 2007. For more information on the detailed expense estimates, please see:

 http://www.census.gov/wholesale/www/about_the_surveys/business_expenses_suppleme_nt.html
- The 2012 AWTS included the collection of sales tax collected by U.S. Merchant Wholesalers. Starting with 2012, this supplemental information is planned to be requested and published once every five years. Sales tax estimates for 2012 are included in this release as Table 9.
- The 2012 AWTS adds e-commerce estimates (Tables 8.0, 8.1, 8.2, 8.0H, 8.1H & 8.2H) and the corresponding measures of sampling variability (Tables 8.0A, 8.1A and 8.2A). In previous years, AWTS e-commerce estimates were only released as part of the E-Stats Report. For more details on the E-Stats Report, please see: http://www.census.gov/econ/estats.

Contact Information

If you have any questions regarding information above, please contact the Current Wholesale Branch by dialing 1-800-327-4389 and selecting option "3".