



service**shipyards**



LA CIOTAT



GOLFE DE ST TROPEZ



ANTIBES



ST LAURENT DU VAR



BEAULIEU SUR MER



MONACO

The**repairandrefit**network



serviceshipyards



A word from our President

MONACO MARINE's foundations are based on the innovative concept of creating a network of full service shipyards. And our ambition to offer high quality services at strategic locations throughout the Mediterranean continues.

As proof, we need to look no further than Antibes, THE place on the French Riviera where yachts and megayachts gather and where MONACO MARINE has recently established a new base.

This new acquisition has broadened our skillset and at the same time invigorated our existing teams with a renewed sense of motivation - the number one priority for all our workforce is to satisfy its clients.

Michel Ducros, President

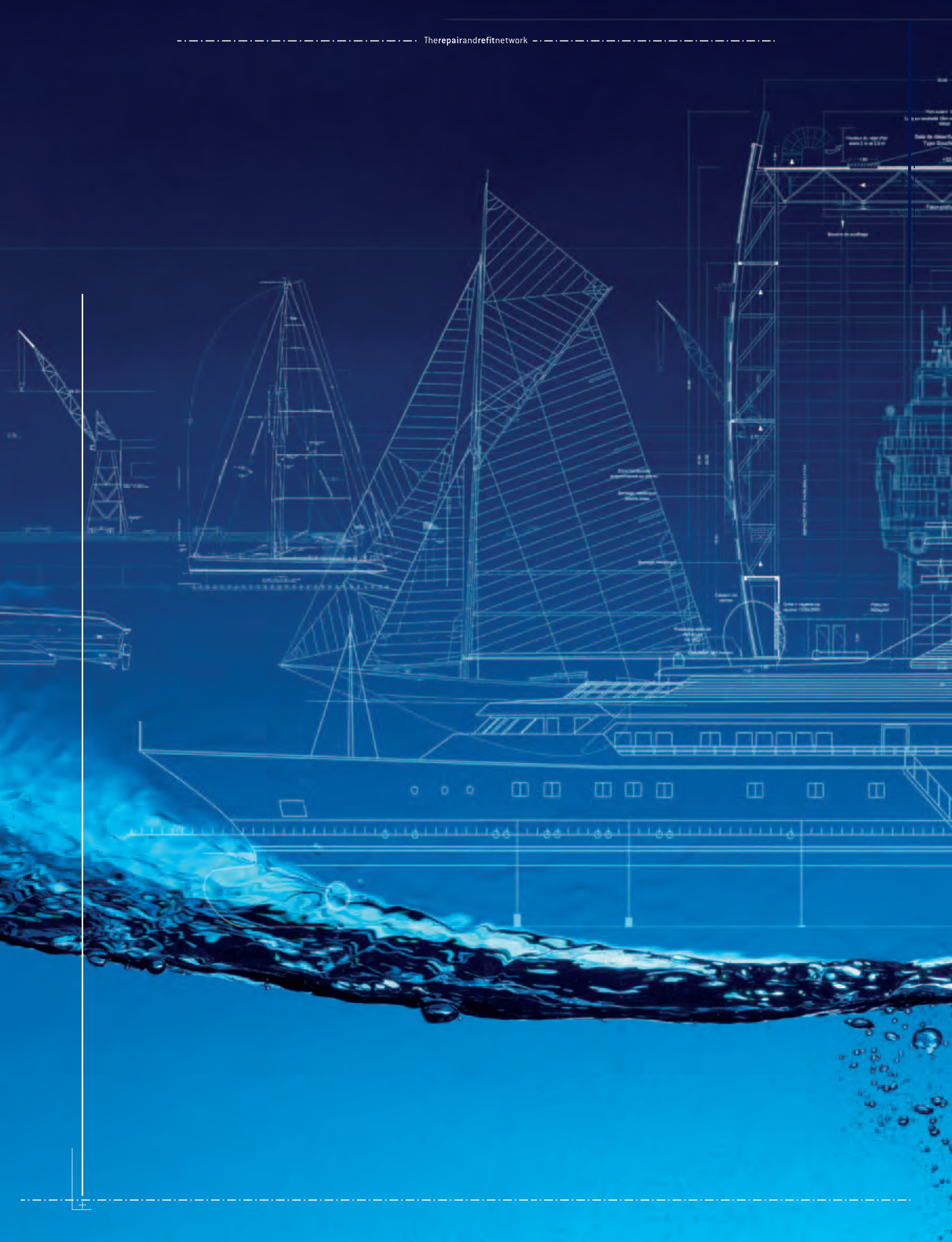


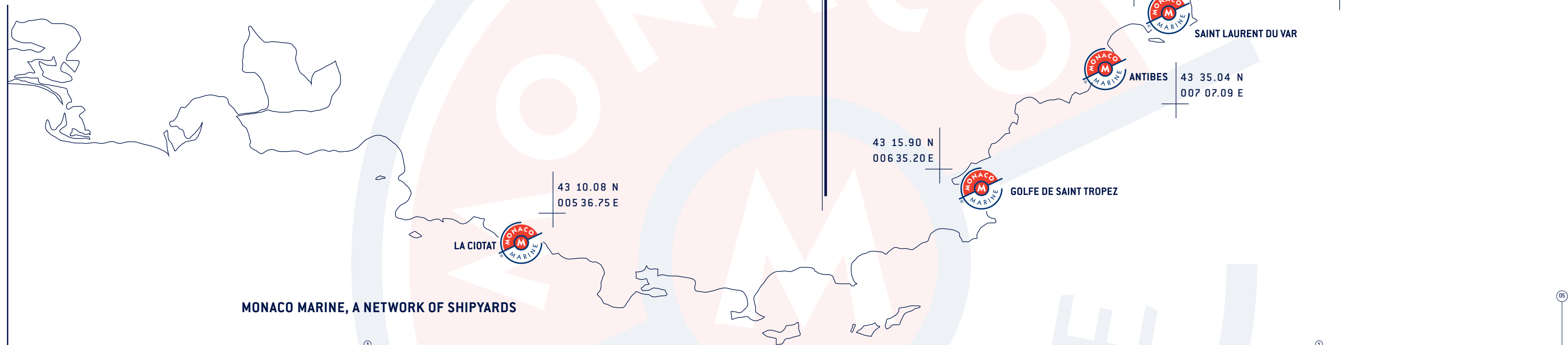
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KEY FIGURES

THE NETWORK



MONACO MARINE, A NETWORK OF SHIPYARDS

NUMBER OF EMPLOYEES

Over 200

NUMBER OF YACHTS SERVICED PER YEAR

Over 3 300
from 8 to 80 m+

SIX SERVICE SHIPYARDS :

Monaco	2 700 m ²
Beaulieu sur Mer	6 000 m ²
Saint Laurent du Var	5 500 m ²
Antibes	8 000 m ²
Golfe de Saint Tropez	28 000 m ²
La Ciotat	45 000 m ²

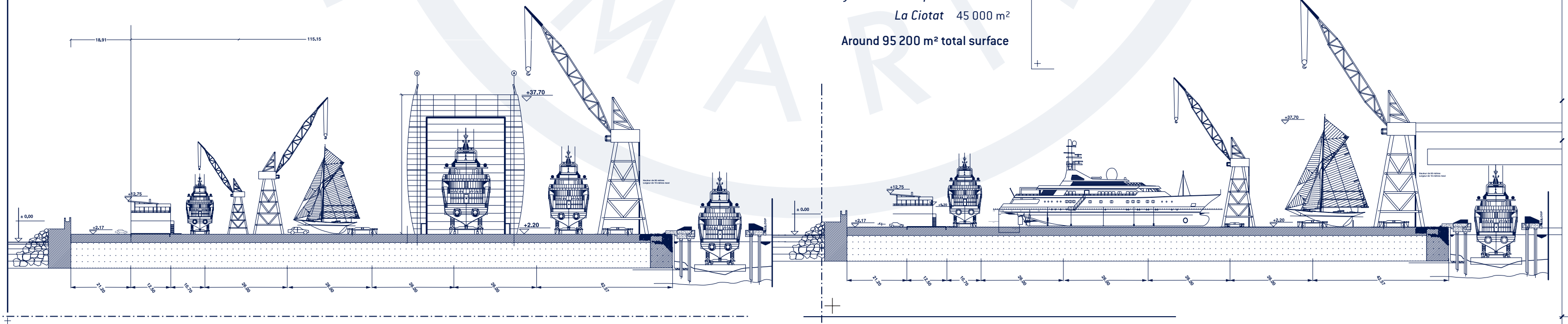
Around 95 200 m² total surface

TWO SERVICE MARINAS FOR BOATS UP TO 20 m :

Monaco	45 berths
Golfe de Saint Tropez	44 berths

TWO WINTERING SHEDS:

Carros	2 700 m ²
Golfe de Saint Tropez	6 000 m ²



BRIEF HISTORY

MONACO MARINE was founded in 1995 by Michel Ducros with the intent to set up a network of service shipyards, able to offer clients the highest level of service and after sales.

In conceiving this project, Michel Ducros' objectives were :

- **TO CREATE** a range of services (*repair and maintenance*) for the yachting industry.
- **TO IMPROVE** and standardize the level of service within the industry.
- **TO SPREAD** the development of the group on the Mediterranean coast through the set up of several service shipyards.
- **TO ASSOCIATE THE MONACO MARINE** brand with quality works in customers' minds.

The group started with the acquisition of POWER BOAT, a company dedicated to servicing yachts in Monaco Port Hercule. Powerboat offers a complete marina service for berths, winter storage and maintenance.

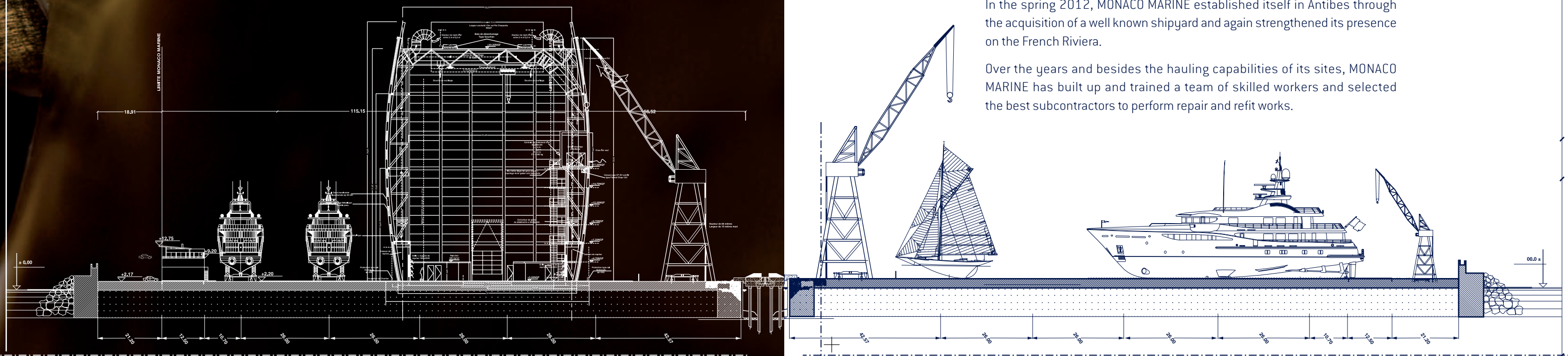
Very rapidly, the shipyards of Saint Laurent du Var and Beaulieu sur Mer were added.

The shipyard of Golfe de Saint Tropez, acquired in 2002, allowed MONACO MARINE to more than double its available surface area to service yachts and to establish a strategic location reinforcing the Group's central structure.

La Ciotat shipyard, equipped with the largest dry paint shed in Europe and offering 16 hard standing berths opened in 2007 and marked the début of MONACO MARINE's entry into serving the megayacht market.

In the spring 2012, MONACO MARINE established itself in Antibes through the acquisition of a well known shipyard and again strengthened its presence on the French Riviera.

Over the years and besides the hauling capabilities of its sites, MONACO MARINE has built up and trained a team of skilled workers and selected the best subcontractors to perform repair and refit works.



MONACO MARINE ACTIVITIES

The core activity of the group is to provide a set of services centered around the repair of yachts.

The range of services offered on each of the MONACO MARINE sites is very broad, from basic maintenance to complete refit. Our shipyards can do standard maintenance such as antifouling, wintering, up to complex refit work such as extensions, major interior changes, full paint and specialized jobs such as class certification visits, commissioning of new boats, setting up of rigging and sails, work on any material (*steel, aluminium, composites, wood*).

In this context, various types of work have to be coordinated: engineering, carpentry, painting, electricity, electronics, etc...

Our project management teams follow all projects through to completion, including any reporting required by the customer.

MONACO MARINE is dedicated to:

- **SERVICING AND REPAIRING** in its different shipyards by using state of the art technologies and processes and by sharing best practices among its different sites;
- **OFFERING ADVICE** to its customers to maintain and keep their boats to the highest standards;
- **BEING ACCESSIBLE** through its different shipyards and extended opening hours in season;
- **PROTECTING THE ENVIRONMENT** by reducing and managing waste and used water generated by its activity;
- **PROTECTING CUSTOMERS' BOATS, EMPLOYEES AND SUBCONTRACTORS** by elaborating and implementing strict safety rules.



LA CIOTAT



GOLFE DE ST TROPEZ



ANTIBES



ST LAURENT DU VAR



BEAULIEU SUR MER



MONACO



43 44.46 N
007 25.65 E

MONACO MARINE MONACO

For over 15 years, this company offers turnkey high end services to boats under annual or seasonal service agreements.

MONACO MARINE MONACO manages 45 berths in Port Hercule and provides daily services to the boats up to 20 meters stationed to its quays. In winter, most of the boats are stored in a 2 700 square meters covered shed in Carros (near Nice).

The service package proposed by MONACO MARINE MONACO is a unique mix of daily care to the boat (internal and external cleaning), assistance to the owner during maneuvers, scheduled and preventive maintenance to avoid equipment failure when cruising.

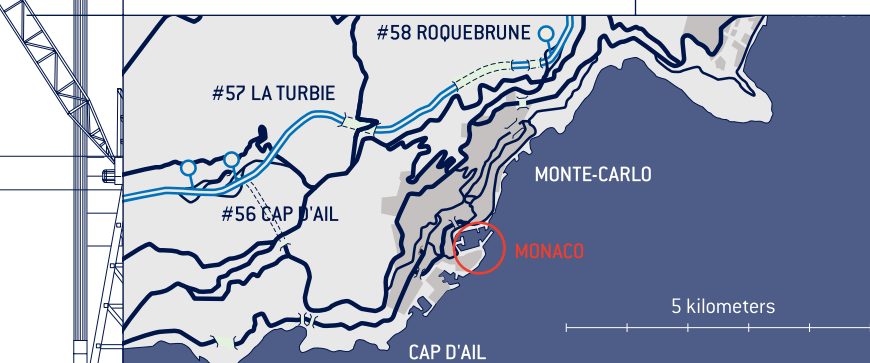
MONACO is also able to perform all types of works (mechanical, joinery, painting, sanding and varnishing,...) primarily on the boats serviced throughout the seasons.

THIS UNIQUE FULL SERVICE TARGETS HIGHLY DEMANDING CUSTOMERS WANTING TO GET ONLY THE BEST FOR THEIR BOAT.

FACILITIES

- Up to 20m marina berths (45)
- A 6t crane
- A 2 700 m² undercover storage
- A 4t crane truck

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The repair and refit network

MONACOMARINE

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007 20.22 E

BEAULIEU SUR MER

Located in the port of Beaulieu, a few minutes drive from Monaco and 30 minutes from Nice, this 6 000 square meters shipyard services yachts up to 50 meters from basic maintenance to complete refit.

Due to its close proximity to Italy, this shipyard relies on a large network of qualified subcontractors, most of them also working for major Italian shipbuilders.

The effective and dynamic project management team can handle any customer request including full refits and ensures a job done by the skilled MONACO MARINE technicians and subcontractors.

This shipyard is used to dealing with international crews and to facilitate their stay, we supply captain's room, internet WIFI access at the shipyard or can help find accommodation or other services in the area.

FACILITIES

A 300t lifting dock

A 130t travelift

A 40t travelift

A 3.5t mobile crane

BEAULIEU SUR MER

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007 11.13 E

SAINT LAURENT DU VAR

This shipyard lies right in the heart of the French Riviera, a few minutes away from the motorway exit or from Nice Côte d'Azur airport and less than 30 minutes from Antibes.

It is dedicated to sailing and motor yachts up to 25 meters and can handle any technical work. It is also a base for the commissioning of new boats.

This site has a total surface area of 5 500 square meters used both for plain hauling operations and for large repair projects. Its shipchandler is very handy either to find spare parts or to provide the boat owners with the essential tools and products.

FACILITIES

A 70t travelift

A 15t mobile crane

SAINT LAURENT DU VAR

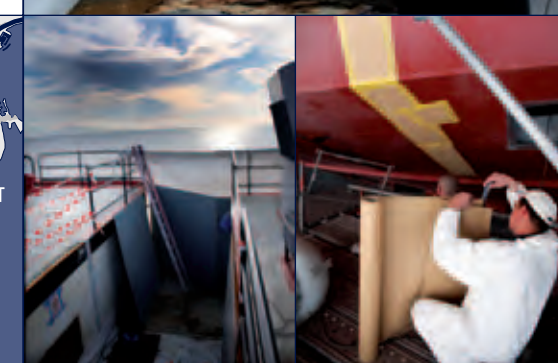


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LA CIOTAT



GOLFE DE ST TROPEZ



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ST LAURENT DU VAR



BEAULIEU SUR MER



MONACO

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007 07.09 E

ANTIBES

Nestled at the foot of Fort Vauban, a 15 mn drive from the Nice Côte d'Azur airport, this shipyard faces the famous "Quai des Milliardaires" in the largest port of the French Riviera.

The 8 000 square meter site benefits from its past as a famous ship building shipyard. It can accomodate yachts up to 42m and offers all types of high quality services, including specialist services for sailing yachts.

A multi qualified team of workers backs up our accomplished project managers, especially in interior design and metal work. We also make use of a pool of experienced subcontractors available in the area that is particularly sepcialized in yacht-repair related skills. And synergies within the group are also regularly set up on important projects.

Crew can get help with professional and personal matters from our well informed reception staff who are always ready to help explain what to do and how to do it in the Antibes-Cannes area.

FACILITIES

A 200t travelift

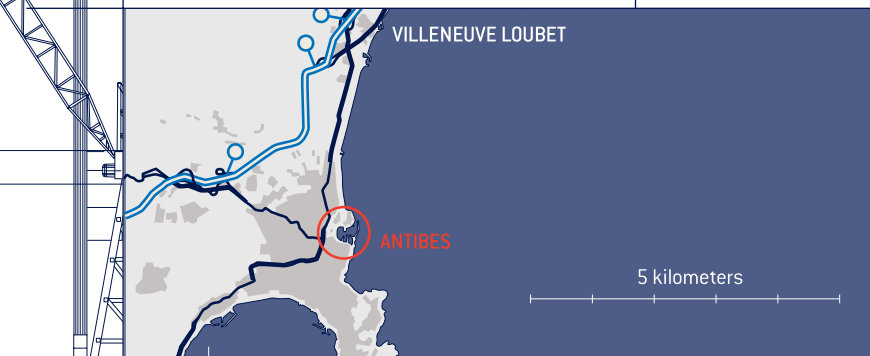
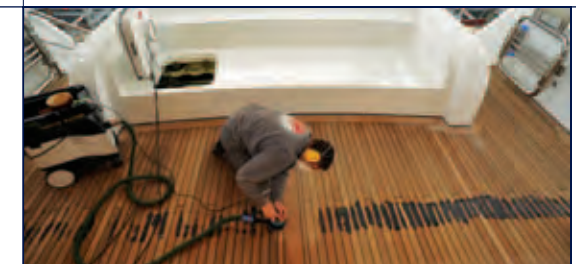
A 80t travelift

ANTIBES

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LA CIOTAT



GOLFE DE ST TROPEZ



ANTIBES



ST LAURENT DU VAR



BEAULIEU SUR MER



MONACO

43 15.90 N
006 35.20 E

GOLFE DE SAINT TROPEZ

This large shipyard, is one of the best located shipyards in the Mediterranean, due to its proximity to Saint Tropez and its capacity to handle a large number of boats.

With a surface area of 28 000 square meters, it offers state of the art equipment for all types of work as well as 6 000 covered square meters allowing the storage of up to 200 boats of less than 35 meters (one of the largest covered sheds on the Riviera).

MONACO MARINE Golfe de Saint Tropez also manages a marina with 44 berths and offers packaged services for boats up to 12 meters.

Its team of skilled workers has at its disposal a set of unique technical facilities, for example: a covered paint shed, a large shipchanger and a Mercury support and distribution center run by a highly qualified team. The shipyard services all types of boats including classic and racing sailing Yachts and offers a wide variety of repair work

Well experienced in accommodating the needs of yacht crews, the shipyard has apartments, a captain's area and free internet access at the disposal of yacht captains and crews.

FACILITIES

A 140t travelift

A 65t travelift

A 25t mobile crane

40t + 25t + 15t boat trailers

Two 30 x 12 m covered sheds for composite and paint works

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LA CIOTAT



GOLFE DE ST TROPEZ



ANTIBES



ST LAURENT DU VAR



BEAULIEU SUR MER



MONACO

43 10.08 N
005 36.75 E

LA CIOTAT

La Ciotat is a well-preserved, typically traditional town of Southern France but is actually only half an hour from the cosmopolitan cities of Marseilles or Aix en Provence, is easily reachable from Marseilles international airport and only 2 hours from Antibes on the motorway.

This site offers a 35 000 square meters hard standing area able to host 16 vessels from 40 to 80 meters and to haul out or launch them at any time without any hindrance thanks to a sideways-positioned 2 000 tons Yachtlift®. A 10 000 square meters hard standing area to service yachts from 20 to 45 meters and two dry docks are also available.

Since 2008, this shipyard is ISO 9001 and ISO 14001 certified.

A special effort is made to help the crew members enjoy their stay and our team can handle any professional request and help in personal matters. Captains have fully equipped offices at their disposal.

FACILITIES

- 2 dry docks (360m x 60m and 50m x 10m)
- A 2 000t Yachtlift® for yachts up to 80m+
- A 300t travelift
- A 300t trailer
- A 35t mobile crane
- Various mobile and overhead cranes on the site from 16 to 600t
- A 90m painting shed
- 16 hard standing positions for yachts from 40 to 80m+
- 10 hard standing positions for yachts from 20 to 45m



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ENVIRONMENT, SAFETY AND QUALITY

Protection of the environment is one of MONACO MARINE's main priorities.

MONACO MARINE has significantly invested in all its sites in order to comply with the European environment regulations.

Working with local authorities, it has installed infrastructures to collect used waters which required a complete refurbishment of the drainage system on all the sites. Combined with a waste sorting and recycling system, this equipment allows MONACO MARINE to control and limit any impact on the environment in and around its shipyards.

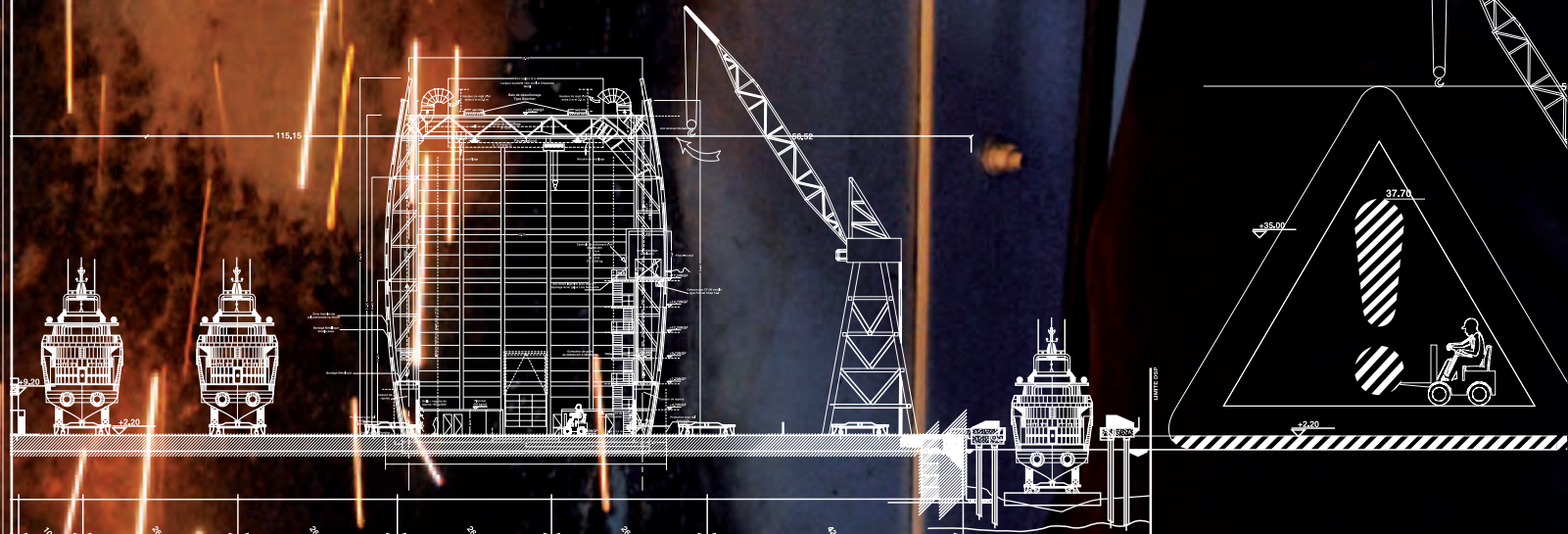
The staff has been trained to apply the best practices to prevent the use of polluting agents and to replace them with safe products whenever possible.

MONACO MARINE is also committed to improving safety on its sites. Risk prevention is a key concern. Extensive training and investment have been made. A central department is in charge to define and monitor the safety procedures in force in the different shipyards. As a direct result of this policy, the work accident rate has significantly been reduced and will continue to do so. Strict security rules have been defined; they apply to subcontractors, crew members and staff.

The La Ciotat shipyard was the first to get the ISO 9001 certification in 2008 for the management of its quality control system, and serves as a reference point for the other MONACO MARINE shipyards which then adjusted their working practices to cope with their own constraints.

Customers' satisfaction is at the center of our concern on a daily basis. Their feedback is sought on site and at group level thanks to a regular phone survey. New services or offers are tested by selected clients before being made public.

Protecting the environment, working in a safe environment and assessing the quality of our services thanks to customers' comments are key drivers in the way we operate.



HUMAN RESOURCES

Internal promotion, professional development, social values and cultural mix are widely encouraged within the group.

MONACO MARINE counts on its highly skilled professional teams.

Technical knowledge is regularly updated and developed through training sessions that are held by trained professionals or by subcontractors who regularly collaborate with MONACO MARINE teams.

Every year about 80% of MONACO MARINE's staff attend at least one training session.

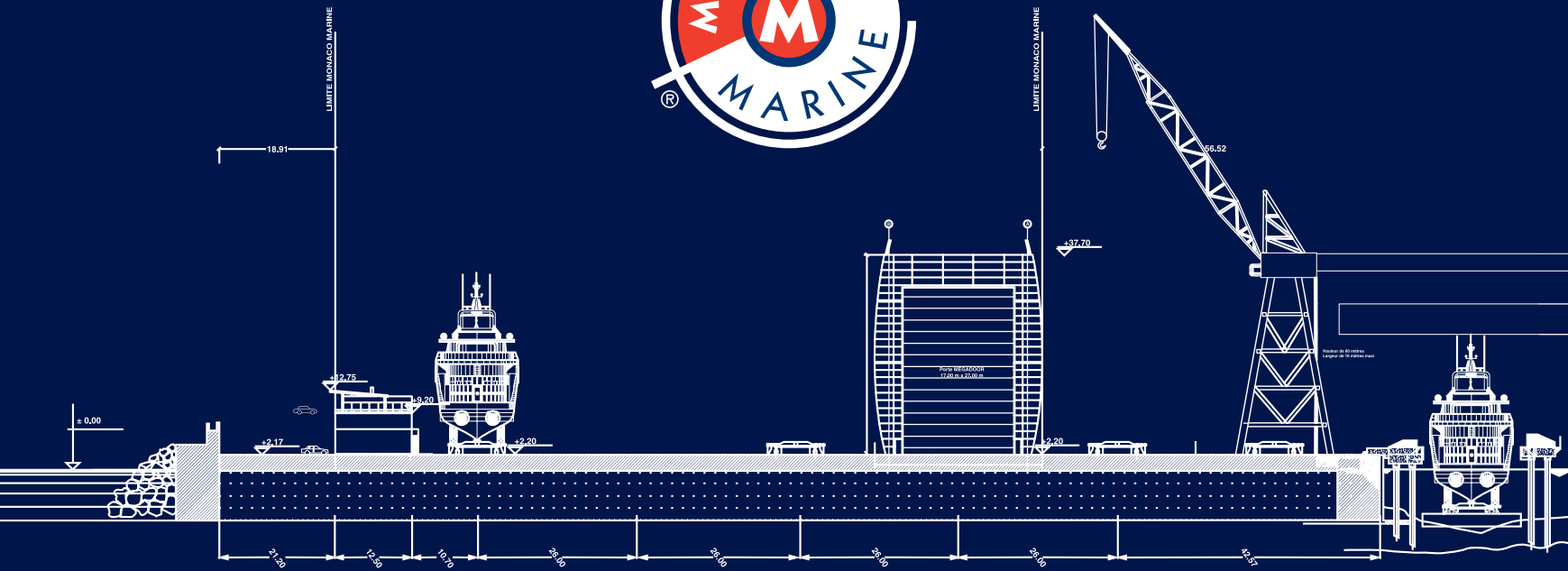
A special effort is made to allow our staff to move from one position to another from one site to another with an aim to keep them informed and motivated.

Regular meetings are organized to allow people from our different sites and with similar jobs to exchange information and the best working practices.

Our head office remains available to bring support and assistance with the ultimate goal of sharing the same spirit and set of values as in our various shipyards.



Pleasure is a **serious** matter



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